Oracle® Fusion Transactional Business Intelligence

User's Guide

Release 11.1.1.7.0

ENTERPRISE PERFORMANCE MANAGEMENT SYSTEM

Transactional Business Intelligence User's Guide, 11.1.1.7.0

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1 Overview of Transactional Business Intelligence

In This Chapter

Oracle Fusion Transactional Business Intelligence (OTBI) is an ad-hoc query and self-service reporting solution offered to all Fusion application customers. Using the standard Oracle query and reporting tool (OBIEE) end user tools (Answers, Dashboards, and so on) to provide an easy to use interface for business users to perform current state analysis of their business applications. Constructed queries and reports are executed real time against the transactional schema supported by a layer of view objects.

When using the Oracle query and reporting tool (OBIEE), for detailed information see the *Oracle® Fusion Middleware User's Guide for Oracle Business Intelligence Enterprise Edition 11g Release 1 (11.1.1)*. Also, the *Oracle® Fusion Transactional Business Intelligence Administrator's Guide RELEASE 11.1.1.5.0* contains detailed information on the technical aspects of the Transactional Business Intelligence product.

Key Features of Transactional Business Intelligence

Transactional Business Intelligence provides the following advantages:

- Self Service Ad-hoc Analysis
- Access to Real time data
- Seamless Integration with Fusion Applications
- Report Building Capability
- Value added and cross functional content
- Enhanced Usability
- Flexible and Extensible

Query Re-direction

Subtopics

- Dual Source Mapping
- Logical Table Source Priorities

Subject areas can be shared between Transactional Business Intelligence and Oracle BI Applications. When selecting these subject areas to create queries, there may be a need to perform a query re-direction. In addition to subject areas that may be shared, there are logical facts that are also shared.

For additional information on query re-direction for Transactional Business Intelligence, see the *Oracle® Fusion Transactional Business Intelligence Administrator's Guide RELEASE 1.0* which contains detailed information on how query re-direction is used for the Transactional Business Intelligence product.

For the Transactional Business Intelligence - Oracle BI Applications source redirection use case, logical table sources for Oracle BI Applications have a lower priority whenever another logical table source should be queried first. Oracle BI Applications have an order of 2 when Transactional Business Intelligence is installed. For more information on setting and using priorities for logical table sources, see the *Oracle Fusion Middleware Metadata Repository Builder's Guide for Oracle Business Intelligence Enterprise Edition, 11g Release 1 (11.1.1).*

Dual Source Mapping

Dual source mapping occurs when logical facts are shared by both Transactional Business Intelligence and Oracle BI Applications. Subject area sharing and dual source mapping are relevant for query re-direction. For example, you can have a logical fact, Fact - Project Cost which is used by both Transactional Business Intelligence and Oracle BI Applications. However, the subject area, Project Costing - Actual Costs Real Time is used only by Transactional Business Intelligence. For more information, see the *Oracle Fusion Middleware Metadata Repository Builder's Guide for Oracle Business Intelligence Enterprise Edition, 11g Release 1 (11.1.1).*

Logical Table Source Priorities

There are two scenarios for source redirection between Transactional Business Intelligence and Oracle BI Applications use cases.

1. Transactional Business Intelligence specific subject areas - Queries against these subject areas use the Transactional Business Intelligence transactional source.
2. Shared subject areas - Queries against these subject areas use the Oracle BI Applications warehouse source by default unless a user explicitly adds a filter on a Transactional Business Intelligence specific attribute to force the query to select the transactional source.

A BI Administrator can assign a logical table source to a particular priority group. If there is a choice between two logical table sources, a logical table source in a higher priority group would always be chosen over the lower priority logical table source.

For the Transactional Business Intelligence - Oracle BI Applications source redirection use case, logical table sources for Oracle BI Applications have a lower priority whenever another logical table source should be queried first. Oracle BI Applications have an order of 2 when Transactional Business Intelligence is installed. For more information on setting and using priorities for logical table sources, see the *Oracle Fusion Middleware Metadata Repository Builder's Guide for Oracle Business Intelligence Enterprise Edition, 11g Release 1 (11.1.1)*.

Link to Oracle Fusion Middleware Master Glossary

The following is a link to the Oracle Fusion Middleware Master Glossary: Oracle Fusion Middleware Master Glossary.

2 Business Questions

For each product, there are business questions that can be answered by relevant subject areas and folders. See the following tables for a complete list of products that can be used with Transactional Business Intelligence.

- Table 1, "List of CRM Products with related Subject Areas, Duty Roles, and Job Roles"
- Table 2, "List of Financial Products with related Subject Areas, Duty Roles, and Job Roles"
- Table 3, "List of HCM Products with related Subject Areas, Duty Roles, and Job Roles"
- Table 4, "List of Procurement Products with related Subject Areas, Duty Roles, and Job Roles"
- Table 5, "List of Projects Products with related Subject Areas, Duty Roles, and Job Roles"
- Table 6, "List of SCM Products with related Subject Areas, Duty Roles, and Job Roles"

Financials

Subtopics

- Subledger Accounting Business Questions
- Receivables Business Questions
- Financials Common Module Business Questions
- Assets Business Questions
- Cash Management Business Questions
- Payables Business Questions
- Payments Business Questions
- General Ledger Business Questions

Subledger Accounting Business Questions

Subtopics

- How is the account balance for this period broken down by supporting reference values?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What project costing transactions have contributed to a given account for a given period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?
- Which subledger journals have posted accounting entries to a given account balance for this period?

How is the account balance for this period broken down by supporting reference values?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Subledger Accounting - Supporting References Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- GL Account
- Ledger

- Supporting Reference
- Supporting Reference Balances
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- General Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Subledger Accounting Transaction Analysis Duty

What payables invoices for a given Supplier have contributed to a given account balance for a given period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Subledger Accounting - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- GL Account
- Journals
- Ledger
- Payables Transaction Details
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty
- Payables Payment Transaction Analysis Duty

What project costing transactions have contributed to a given account for a given period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Subledger Accounting - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- GL Account
- Journal Details
- Ledger
- Project Costing Details
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What receivables invoices for a given customer have contributed to a given account balance for a given period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Subledger Accounting - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill-to Customer
- GL Account
- Journals
- Ledger
- Receivables Transaction Details
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Receivable Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receivables Transaction Analysis Duty

Which subledger journals have posted accounting entries to a given account balance for this period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Subledger Accounting - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- GL Account
- GL Transfer Status
- Journal Source
- Ledger
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- General Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

Receivables Business Questions

Subtopics

- What are the outstanding disputes for a particular customer?
- What is my total receipt amount by currency and remittance bank account?
- What is the total amount of revenue adjustments by item and time period?
- What is the total invoice amount due from a particular customer for a particular time period?

What are the outstanding disputes for a particular customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receivables - Disputes History Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill-to Customer Account
- Bill-to Customer Site
- Disputes

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Receivable Specialist

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receivables Transaction Analysis Duty

What is my total receipt amount by currency and remittance bank account?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receivables - Standard Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Remittance Bank Account
- Standard Receipts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Receivable Manager
- Accounts Receivable Specialist

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receivables Receipts Transaction Analysis Duty

What is the total amount of revenue adjustments by item and time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receivables - Revenue Adjustments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Revenue Adjustments
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Revenue Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receivables Revenue Adjustments Transaction Analysis Duty
- Receivables Transaction Analysis Duty

What is the total invoice amount due from a particular customer for a particular time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receivables - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill-to Customer Account
- Bill-to Customer Site
- Time
- Transactions

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Receivable Specialist

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receivables Transaction Analysis Duty

Financials Common Module Business Questions

Subtopics

- What intercompany transactions are awaiting approval?
- What intercompany transactions created invoices?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

What intercompany transactions are awaiting approval?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Financials Common Module - Intercompany Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- General Ledger Account
- Intercompany Transactions
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Financial Analyst
- Intercompany Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inter Company Transaction Analysis Duty

What intercompany transactions created invoices?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Financials Common Module - Intercompany Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Intercompany Transactions

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Financial Analyst
- Intercompany Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inter Company Transaction Analysis Duty

What intercompany transactions were approved this period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Financials Common Module - Intercompany Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- General Ledger Account
- Intercompany Transactions
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Financial Analyst
- Intercompany Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inter Company Transaction Analysis Duty

What intercompany transactions were entered this period between two given legal entities?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Financials Common Module - Intercompany Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Initiating Legal Entity
- Intercompany Transactions
- Receiving Legal Entity

- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Financial Analyst
- Intercompany Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inter Company Transaction Analysis Duty

What is the count of intercompany transactions between each pair of legal entities?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Financials Common Module - Intercompany Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Initiating Legal Entity
- Intercompany Transactions
- Receiving Legal Entity
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Financial Analyst
- Intercompany Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inter Company Transaction Analysis Duty

Assets Business Questions

Subtopics

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What assets have a book value within a specified dollar value range?
- What assets have been retired this past month with sale proceeds above a specified dollar amount?
- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?
- Which assets have a remaining life that is less than one year from today?

What are the year-to-date depreciation amounts for all assets in an asset book?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Depreciation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Book
- Asset Depreciation
- Fixed Asset
- GL Accounting Date Fiscal Calendar
- Sub Ledger Accounting Information

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Depreciation Transaction Analysis Duty

What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Financial Information Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Book
- Asset Category
- Asset Financial Details
- Fixed Asset

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Asset Details Transaction Analysis Duty

What assets have a book value within a specified dollar value range?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Depreciation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Category Book
- Asset Depreciation
- Fixed Asset

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Asset Details Transaction Analysis Duty
- Fixed Asset Transaction Analysis Duty

What assets have been retired this past month with sale proceeds above a specified dollar amount?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Retirements and Reinstatements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Book
- Asset Retirement Details
- Asset Retirements/Reinstatements
- Asset Transaction Type
- Fixed Asset
- Retirement Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Asset Transaction Analysis Duty

What assets have been transferred from one location or cost center to another location or cost center during a specified time range?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Transfer Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset From Location
- Asset To Location
- Asset Transfer
- Fixed Asset
- Transaction Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Asset Details Transaction Analysis Duty

What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Depreciation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Category
- Asset Cost Center
- Asset Depreciation
- Fixed Asset

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Asset Details Transaction Analysis Duty
- Fixed Depreciation Transaction Analysis Duty

Which assets have a remaining life that is less than one year from today?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Fixed Assets - Asset Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Assignments
- Fixed Asset

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Fixed Asset Details Transaction Analysis Duty

Cash Management Business Questions

Subtopics

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Cash Management - External Cash Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Cost Center Value
- Bank Account
- External Cash Transaction
- Offset Cost Center Value
- Transaction Date (Fiscal)
- Value Date (Gregorian)

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cash Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cash Management Transaction Analysis Duty

What are the external cash transactions that are recorded on a specific date for each bank account?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Cash Management - External Cash Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bank Account
- External Cash Transaction
- Transaction Date (Fiscal)

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cash Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cash Management Transaction Analysis Duty

What are the reconciliation statuses of all the lines in the most recent bank statements?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Cash Management - Bank Statement Line Charges Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bank Account
- Bank Statement Detail
- Bank Statement Line Charges
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cash Management Transaction Analysis Duty

What are the taxes and surcharges paid from the bank accounts for a range of dates?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Cash Management - Bank Statement Line Charges Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bank Account
- Bank Statement Line Charges
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cash Management Transaction Analysis Duty

What external cash transactions have hit natural account XXXX this month?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Cash Management - External Cash Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Asset Natural Account Value
- Bank Account
- External Cash Transaction
- Offset Natural Account Value
- Transaction Date (Fiscal)
- Value Date (Gregorian)

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cash Management Transaction Analysis Duty

What external cash transactions were recorded in each Legal Entity last month?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Cash Management - External Cash Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bank Account
- External Cash Transaction
- Legal Entity
- Transaction Date (Fiscal)
- Value Date (Gregorian)

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cash Management Transaction Analysis Duty

Payables Business Questions

Subtopics

- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of tax withheld, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?

What is the total amount of credit memos, by supplier, for a particular period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Invoices General
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Payment Transaction Analysis Duty

What is the total amount of credits that is still open, by supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Installments Real Time
- Payables Invoices - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Invoices General
- Invoices Installments
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

What is the total amount of tax withheld, by supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Withholding Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Supplier
- Withholding
- Withholding Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

What is the total amount of unapplied prepayments available, by supplier, for a particular period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Distributions
- Invoices General
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

What is the total invoice amount that is on hold, by supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Holds Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Invoices General Details
- Invoices Hold Details
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

What is the total invoice amount that is still waiting for approval, by supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Invoices General
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

What is the total unpaid invoice amount, by supplier, for a particular time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Invoices - Installments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Invoices General Details
- Invoices Installments
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

Payments Business Questions

Subtopics

- What invoices were included in this payment?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?
- What payments weren't reconciled yet?

What invoices were included in this payment?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Payments - Disbursements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Payment Details
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Invoice Transaction Analysis Duty

What is the total amount paid, by currency?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Payments - Disbursements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Payments General
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Payment Transaction Analysis Duty

What is the total amount paid, by disbursement bank account?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Payments - Disbursements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Payments General
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Payment Transaction Analysis Duty

What is the total amount paid, by supplier, for a particular period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Payments - Disbursements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Payments General
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Payment Transaction Analysis Duty

What payments weren't reconciled yet?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payables Payments - Disbursements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Payments General Details
- Supplier
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Accounts Payable Manager
- Accounts Payable Supervisor

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payables Payment Transaction Analysis Duty

General Ledger Business Questions

Subtopics

- What are the journal entered and accounted amounts for a given account and period?
- What are the period statuses for a given set of ledgers?
- What is the account balance for a given account and cost center for a given period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

What are the journal entered and accounted amounts for a given account and period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Journal Headers
- Journal Lines
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What are the period statuses for a given set of ledgers?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Period Status Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Ledger
- Ledger Set
- Period Statuses
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What is the account balance for a given account and cost center for a given period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Balances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Balances
- Cost Center Segment
- Ledger
- Natural Account Segment
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What journals were created for a given account by source for this period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Journal Headers
- Journal Lines
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What journals were created for a given period and category?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Journal Headers
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What journals were created for a given period for a given account?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What unapproved journals exist for a given period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Approval Status
- Journal Headers
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

What unposted journals exist for a given period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- General Ledger - Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Journal Headers
- Posting Status
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- General Ledger Transaction Analysis Duty

Human Capital Management

Subtopics

- Global Payroll Business Questions
- Performance Management Business Questions
- Goal Management Business Questions
- Benefits Business Questions
- Compensation Business Questions
- Global Human Resources Business Questions
- Profile Management Business Questions

Global Payroll Business Questions

Subtopics

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?
- What is a worker's standard earnings amount and tax deductions for a payroll period?
- What is the net amount disbursed through each payment method?
- What is the total amount of retroactive payments paid this payroll period?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?
- Who received a retroactive payment this payroll period?

What are the net costs against an element within the payroll costing flow?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Payroll Run Costing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Element
- Input Value

- Payroll Run Costing
- Payroll Run Costing Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

What are the total debits and credits for a particular payroll costing flow?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Payroll Run Costing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Element
- Input Value
- Payroll Run Costing
- Payroll Run Costing Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

What is a worker's standard earnings amount and tax deductions for a payroll period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Payroll Run Results Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Element
- Input Value
- Payroll Run Results
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

What is the net amount disbursed through each payment method?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Payments Distribution Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Organization Payment Method
- Payment Distribution
- Payment Distribution Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

What is the total amount of retroactive payments paid this payroll period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Retroactive Pay Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Element
- Payroll Retroactive Pay
- Payroll Retroactive Process Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

What is the total amount paid by check this payroll period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Payments Distribution Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Organization Payment Method
- Payment Distribution
- Payment Distribution Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

What is the total amount paid by electronic funds transfer this payroll period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Payments Distribution Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Organization Payment Method
- Payment Distribution
- Payment Distribution Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

Who received a retroactive payment this payroll period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Payroll - Retroactive Pay Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Element
- Payroll Retroactive Pay
- Payroll Retroactive Process Details
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Payroll Transaction Analysis Duty

Performance Management Business Questions

Subtopics

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How many performance documents for workers are waiting for a manager evaluation?
- How many workers in my department received the highest overall performance rating for their performance document?
- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Do all workers with a specific position have a particular competency or goal in their performance document?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Performance - Performance Rating Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Performance Document
- Performance Rating
- Position
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Performance Management Transaction Analysis Duty
- Workforce Transaction Analysis Duty

How many performance documents for workers are waiting for a manager evaluation?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Performance - Performance Task Status Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Performance Document
- Performance Task Status

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Performance Management Transaction Analysis Duty
- Workforce Transaction Analysis Duty

How many workers in my department received the highest overall performance rating for their performance document?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Performance - Performance Rating Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Department
- Performance Document
- Performance Rating
- Worker

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Performance Management Transaction Analysis Duty
- Workforce Transaction Analysis Duty

What percentage of performance documents that use a specific performance template are not started or completed for my department?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Performance - Performance Document Status Real Time
- Workforce Performance - Performance Rating Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Department
- Performance Document Status
- Performance Document Status Details
- Performance Template

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Performance Management Transaction Analysis Duty
- Workforce Transaction Analysis Duty

Goal Management Business Questions

Subtopics

- What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?
- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?
- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?
- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?

What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Goals - Target Outcomes Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Job
- Target Outcomes

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Goal Management Transaction Analysis Duty

What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Goals - Goal Tasks Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Goal Tasks
- Job
- Performance Goals

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Transaction Analysis Duty

What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Goals - Goal Status Overview Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Development Goals
- Goal Management Process
- Job
- Performance Goals
- Position

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Transaction Analysis Duty

What percentage of workers within my management hierarchy have aligned their goals with organizational goals?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Goals - Goal Alignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Goal Alignments
- Job
- Organization Goals

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Goal Management Transaction Analysis Duty
- Workforce Transaction Analysis Duty

Benefits Business Questions

Subtopics

For a given life event, which participants become eligible as of a particular date?

Subtopics

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollment Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Life Event

- Benefit Plan
- Benefit Program
- Eligible Person
- Plan Options
- Plan Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

How many participants are enrolled by an effective date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Participant Enrollment Results Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What are my benefits costs for a specific department?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Participant Enrollment Results Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What are my benefits costs for a specific job?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Participant Enrollment Results Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What are the eligible benefits for a particular employee as of a given date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollment Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Life Event
- Benefit Plan
- Benefit Program
- Eligible Person
- Plan Options
- Plan Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What certifications are required to designate a beneficiary?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Plan

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What certifications are required to designate a dependent?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Plan

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What compensation object is a life event tied to as of an effective date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollment Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Life Event
- Benefit Plan
- Benefit Program
- Plan Options
- Plan Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What enrollment actions are due for each employee as of a particular date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Action Items Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Person in Life Event

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What enrollment opportunities exist for a participant?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollment Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Eligible Person

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What enrollments are captured in a participant's primary benefit relationship?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Participant Enrollment Results Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What options are active as of a given effective date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Plan Options

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What options are available for each plan type?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Plan
- Plan Options
- Plan Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What plan types are active as of a given effective date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Plan Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What plans are active as of a given effective date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Plan

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

What programs are active as of a given effective date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Program

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

Which employees calculated benefit costs differ from the communicated benefit costs as of a given date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Participant Enrollment Results Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

Which participants' coverage ends within a specific time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Participant Enrollment Results Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

Which plans allow for beneficiaries?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Plan

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

Which plans allow for designees?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Benefits - Setup Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Benefit Plan

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Benefits Transaction Analysis Duty

Compensation Business Questions

Subtopics

- How is each worker's salary distributed by component?
- How many shares are outstanding?
- How many stock shares were granted?
- What is each worker's current salary?
- What is the average number of stock shares granted by location and job?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of salary by quartile by country or job?
- What percentage of total salary is attributed to each salary component?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

How is each worker's salary distributed by component?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary
- Salary Components

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

How many shares are outstanding?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Stock Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Grant Name
- Grant Type
- Stock
- Stock Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

How many stock shares were granted?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Stock Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Grant Name
- Grant Type
- Stock
- Stock Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

What is each worker's current salary?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

What is the average number of stock shares granted by location and job?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Stock Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Grant Name
- Grant Type
- Stock
- Stock Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

What is the average salary by location and job?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

What is the current cost of base pay by organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

What is the distribution of salary by quartile by country or job?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

What percentage of total salary is attributed to each salary component?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary Components

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

Which workers have a compa-ratio under 80 or over 120?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

Which workers have not had a salary adjustment in over 12 months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Compensation - Salary Details Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Salary

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Compensation Analyst
- Compensation Manager
- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Compensation Transaction Analysis Duty

Global Human Resources Business Questions

Subtopics

- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?
- What reasons do workers give when they leave?

How has my headcount changed over time?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Management - Worker Assignment Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Department
- Grade
- Job
- Location
- Position
- Worker Assignment

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Transaction Analysis Duty

How many absences has a particular worker or group taken in a specified period of time?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Management - Absence Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Absence Reason
- Assignment Absences
- Department
- Grade
- Job
- Location
- Position

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Absence Management Transaction Analysis Duty

On average, how much advance notice do workers give before an absence?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Management - Absence Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Absence Reason
- Assignment Absences
- Department
- Grade
- Job
- Location
- Position

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Absence Management Transaction Analysis Duty

What is my current headcount?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Management - Worker Assignment Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Department
- Grade
- Job
- Location
- Position
- Worker Assignment

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Transaction Analysis Duty

What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Management - Person Real Time
- Workforce Management - Worker Assignment Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Department
- Job
- Location
- Person
- Person Ethnicity
- Person Legislative Information
- Person Religion
- Worker Assignment

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Transaction Analysis Duty

What reasons do workers give when they leave?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Management - Worker Assignment Event Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Assignment Event
- Department
- Grade
- HR Action
- HR Action Reason
- Job
- Location
- Position

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Transaction Analysis Duty

Profile Management Business Questions

Subtopics

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What competencies are available in the application?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?
- What rating models are available in the application?
- Which job profiles require a specific level of education, competency, license, or certification?

How many workers have high, medium, or low potential for a particular manager, department, grade, or position?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Profiles - Person Profile Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Assignment Manager
- Department
- Job
- Person Profile
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Profile Transaction Analysis Duty
- Workforce Transaction Analysis Duty

What competencies are available in the application?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Profiles - Library Objects Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Content Items
- Content Types

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Profile Transaction Analysis Duty

What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Profiles - Person Profile Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Assignment Manager
- Job
- Person Profile
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Profile Transaction Analysis Duty
- Workforce Transaction Analysis Duty

What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Profiles - Person Profile Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Assignment Manager
- Job
- Person Profile
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Profile Transaction Analysis Duty

What rating models are available in the application?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Profiles - Library Objects Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Rating Levels
- Rating Models

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Profile Transaction Analysis Duty

Which job profiles require a specific level of education, competency, license, or certification?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Workforce Profiles - Model Profile Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Department
- Job
- Model Profile

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Workforce Profile Transaction Analysis Duty
- Workforce Transaction Analysis Duty

Procurement

Subtopics

- Purchasing Business Questions
- Sourcing Business Questions
- Self Service Procurement Business Questions

Purchasing Business Questions

Subtopics

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the number of purchasing schedules that are late?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the total agreement amount released for a procurement item?

How many active contract agreements exist with a particular supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Agreements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer

- Contract Agreement
- Document Status
- Procurement BU
- Purchase Order Document Style
- Requisitioning BU
- Ship To Location
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Expiration Date
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Agreement Transaction Analysis Duty

How many blanket agreements will expire in the next 6 months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Agreements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Blanket Agreement Header
- Buyer
- Document Status
- Procurement BU
- Purchase Order Document Style
- Requisitioning BU
- Ship To Location
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Expiration Date
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager

- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Agreement Transaction Analysis Duty

How many purchase order lines refer to a purchasing agreement?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer
- Document Status
- Payment Terms
- Procurement BU
- Purchase Order Document Style
- Purchase Order Lines
- Requisitioning BU
- Sold To BU
- Supplier Profile
- Supplier Site
- Time
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Order Transaction Analysis Duty

How many purchase order schedules are open for a procurement item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Purchase Order Lines
- Purchase Order Schedules
- Time
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator

- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Order Transaction Analysis Duty

How many purchase orders are undergoing change order?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Pending Change Orders Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer
- Procurement BU
- Purchase Order Pending Change Order Header
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Change Order Submit Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Pending Change Order Transaction Analysis Duty

How many times did a Purchase Order undergo a change order?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Implemented Change Orders Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer
- Carrier
- Document Status
- Freight Terms
- Freight on Board
- Initiating Party
- Initiator
- Payment Terms
- Procurement BU

- Purchase Order Document Style
- Purchase Order Implemented Change Orders Header
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Change Order Processed Date
- Time - Change Order Submit Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Implemented Change Order Transaction Analysis Duty

What is the current open purchase order amount in entered or ledger currency?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer
- Carrier
- Document Status
- Freight Terms
- Freight on Board
- Payment Terms
- Procurement BU
- Purchase Order Document Style
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Approved Date
- Time - Creation Date
- Time - Open Date
- Time - Submit for Approval Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Order Transaction Analysis Duty

What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Pending Change Orders Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer
- Carrier
- Freight Terms
- Freight on Board
- Initiating Party
- Initiator
- Payment Terms
- Pending Change Order Lines
- Procurement BU
- Purchase Order Document Style
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site

- Time
- Time - Change Order Submit Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Pending Change Order Transaction Analysis Duty

What is the number of purchasing schedules that are late?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Purchase Order Lines
- Purchase Order Schedules
- Time
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Order Transaction Analysis Duty

What is the purchase order distribution amount for a procurement item in a sold to bu?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Buyer
- Document Status
- Procurement BU
- Purchase Order Distributions
- Purchase Order Document Style
- Purchase Order Lines
- Requisitioning BU
- Sold To BU
- Time
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Order Transaction Analysis Duty

What is the total agreement amount released for a procurement item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Purchasing Agreements Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Location
- Blanket Agreement Lines
- Buyer
- Document Status
- Procurement BU
- Purchase Order Document Style
- Requisitioning BU
- Ship To Location
- Supplier Business Classification
- Supplier Contact

- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Expiration Date
- Time - Open Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Agreement Transaction Analysis Duty

Sourcing Business Questions

Subtopics

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the potential savings from a response line in negotiation currency?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

How many lines are awarded at negotiation start price?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Responses Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award Status
- Buyer
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Procurement BU
- Requisitioning BU
- Response Line

- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

How many response lines carry a promised date that is more than the need-by date on the negotiation line?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Responses Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award Status
- Buyer
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Procurement BU

- Requisitioning BU
- Response Line
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the potential savings from a response line in negotiation currency?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Responses Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Procurement BU
- Requisitioning BU
- Response Line
- Time
- Time - Response Submission Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the range of response for a negotiation line?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Responses Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award Status
- Buyer
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Procurement BU
- Requisitioning BU
- Response Line
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the savings from an awarded negotiation line in negotiation currency?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Awards Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award Status
- Buyer
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Procurement BU
- Procurement Item
- Purchasing Line Type

- Requisitioning BU
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the savings percentage from an awarded response line?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Awards Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award
- Procurement BU
- Procurement Item
- Purchasing Line Type
- Requisitioning BU
- Supplier Business Classification
- Supplier Organization
- Supplier Profile

- Time
- Time - Response Submission Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the total award amount for a negotiation?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Awards Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award
- Procurement BU
- Procurement Item
- Purchasing Line Type
- Requisitioning BU
- Supplier Business Classification
- Supplier Organization
- Supplier Profile

- Time
- Time - Response Submission Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the total savings from awarded negotiations in negotiation currency?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Awards Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award
- Award Status
- Buyer
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type

- Outcome Document Type
- Procurement BU
- Requisitioning BU
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

What is the total sourcing amount under negotiation for a procurement item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sourcing - Supplier Negotiations Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Award Status
- Buyer
- Negotiation Line
- Negotiation Status
- Negotiation Style

- Negotiation Type
- Outcome Document Type
- Procurement BU
- Requisitioning BU
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sourcing Transaction Analysis Duty

Self Service Procurement Business Questions

Subtopics

- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Requisitions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Requisition Line
- Requisition Preparer
- Requisitioning BU

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Requisitions Transaction Analysis Duty

What is the total approved requisition amount in ledger currency for a Requisitioning BU?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Requisitions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Requisition Header
- Requisition Preparer
- Requisitioning BU
- Status
- Time
- Time - Approved Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Requisitions Transaction Analysis Duty

What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Requisitions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Requisition Line
- Requisition Preparer
- Requisitioning BU

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Requisitions Transaction Analysis Duty

What is the unfulfilled demand for a procurement item with the need-by date in the last month?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Requisitions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Requisition Line
- Requisition Preparer
- Requisitioning BU

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Requisitions Transaction Analysis Duty

What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Procurement - Requisitions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Requisition Line
- Requisition Preparer
- Requisitioning BU

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Buyer
- Category Manager
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Purchase Requisitions Transaction Analysis Duty

Supply Chain Management

Subtopics

- Receiving Business Questions
- Distributed Order Orchestration Business Questions
- Product and Catalog Management Business Questions
- Product Model Business Questions
- Shipping Business Questions
- Cost Management Business Questions
- Inventory Management Business Questions

Receiving Business Questions

Subtopics

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many days, on average, has an item been in transit in the last three months?
- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity expected to be received from a Source Inventory Organization?
- What is the total intransit quantity for an item?

How many Receiving corrections were done this week for an Item and Supplier Combination?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Receiving Transactions
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Transaction Status
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

How many days, on average, has an item been in transit in the last three months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- All Receipts
- Item
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

How many units of an item have been received in the last two months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Purchase Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Purchase Receipts
- Supplier Business Classification
- Supplier Organization

- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

How may substitute receipts have been recorded for an item in the last three months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- All Receipts
- Item
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Unordered Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Current Unordered Receipts
- Item
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

What is the status, by item, of receipt lines entered in the last fifteen days?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Purchase Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Purchase Receipts
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

What is the supplier delivery performance for an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Purchase Receipts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Purchase Receipts
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

What is the total intransit ASN quantity expected to be received from a Supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Intransit Advanced Shipment Notifications Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

What is the total intransit quantity expected to be received from a Source Inventory Organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Intransit Interorganization Inventory Transfers Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Source Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

What is the total intransit quantity for an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Receiving - Intransit Shipments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- All In-Transit Shipments
- Item
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receiving Transaction Analysis Duty

Distributed Order Orchestration Business Questions

Subtopics

- How many orchestration processes are active in a selected time period?
- What are all the holds for a sold-to customer?
- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What is the number of active tasks for an orchestration process ?
- What is the number of holds for an item?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the resolution time for a hold?
- What is the time to complete a process?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

How many orchestration processes are active in a selected time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Process Instances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Orchestration Processes
- Sold-to Customer
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Orchestration Process Transaction Analysis Duty

What are all the holds for a sold-to customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Holds Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Hold Name
- Holds
- Inventory Organization
- Item
- Sold-to Customer
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Holds Transaction Analysis Duty

What are the on-time fulfillment lines for orchestration orders?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Fulfillment Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Fulfillment Line Status
- Inventory Organization
- Item
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

What are the past-due fulfillment lines for orchestration orders?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Fulfillment Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Fulfillment Line Detail
- Fulfillment Line Exceptions
- Fulfillment Line Status
- Inventory Organization
- Item
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

What is the number of active tasks for an orchestration process ?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Process Instances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Orchestration Processes
- Sold-to Customer
- Steps
- Tasks
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Orchestration Process Transaction Analysis Duty

What is the number of holds for an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Holds Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Hold Name
- Holds
- Inventory Organization
- Item
- Sold-to Customer
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Holds Transaction Analysis Duty

What is the number of on-time orchestration orders for a given item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Item
- Orchestration Order Status
- Orchestration Orders
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

What is the number of orchestration orders for a selected time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Item
- Orchestration Order Status
- Orchestration Orders
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

What is the number of shipped orchestration orders for a ship-to customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Item
- Orchestration Order Status
- Orchestration Orders
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

What is the resolution time for a hold?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Holds Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Hold Name
- Holds
- Inventory Organization
- Item
- Sold-to Customer
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Holds Transaction Analysis Duty

What is the time to complete a process?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Process Instances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Orchestration Processes
- Sold-to Customer
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Orchestration Process Transaction Analysis Duty

What is the value of on-time orchestration orders for a selected status?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Item
- Orchestration Order Status
- Orchestration Orders
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

What is the value of shipped orchestration orders for a selected time period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Lines Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Item
- Orchestration Order Status
- Orchestration Orders
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Transaction Analysis Duty

Product and Catalog Management Business Questions

Subtopics

- How many change order lines does a change order have?
- How many change orders are pending approval for an organization?
- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?
- What are the canceled change orders for an organization?
- What are the scheduled change orders for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?

How many change order lines does a change order have?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Change Order Line Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Change Order Line
- Inventory Organization
- Item
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

How many change orders are pending approval for an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Change Order Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Change Order
- Change Order Status
- Change Order Type
- Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

How many new item request lines does a new item request have?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - New Item Request Line Real Time
- Product Management - New Item Request Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- New Item Request Line Status
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

How many new item requests have been rejected for an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - New Item Request Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- New Item Request Priority
- New Item Request Status
- New Item Requests
- Requestor
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

What are the canceled change orders for an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Change Order Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Change Order
- Change Order Status
- Change Order Type
- Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

What are the scheduled change orders for an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Change Order Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Change Order
- Change Order Status
- Change Order Type
- Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

What change orders are in draft status?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Change Order Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Change Order
- Change Order Status
- Change Order Type
- Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

What is the overall cycle time for a change order?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Change Order Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Change Order
- Change Order Status
- Change Order Type
- Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Catalog Transaction Analysis Duty

Product Model Business Questions

Subtopics

- What are the approved items for an organization?
- What are the components of a structure?
- What are the cross referenced items, by cross reference type?
- What are the source system items for an organization?
- What items are related to an item in an organization?
- What structures does an organization have?
- What trading partner items does a trading partner type have?

What are the approved items for an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Item Revisions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item Approval Status
- Item Class
- Item Status
- Item and Revisions
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

What are the components of a structure?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Components Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Components
- Inventory Organization
- Item
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

What are the cross referenced items, by cross reference type?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Cross Reference Item Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cross Reference Item
- Cross Reference Type
- Inventory Organization
- Item
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

What are the source system items for an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Source System Item Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Source System
- Source System Item
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

What items are related to an item in an organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Related Item Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Related Item
- Related Item Type
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

What structures does an organization have?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Structures Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Structure Type
- Structures
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

What trading partner items does a trading partner type have?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Product Management - Trading Partner Item Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Time
- Trading Partner Item
- Trading Partner Name
- Trading Partner Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Product Transaction Analysis Duty

Shipping Business Questions

Subtopics

- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?

What shipment lines are backordered for an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Shipping Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Shipment Line
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Shipping Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Pick Transaction Analysis Duty

What shipment lines are past due for an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Shipping Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Shipment Line
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Shipping Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Pick Transaction Analysis Duty

What shipments are closed for a sold-to customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Shipping Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Shipment
- Shipment Line
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Shipping Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Pick Transaction Analysis Duty

What shipments are open for an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Shipping Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Shipment
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Shipping Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Pick Transaction Analysis Duty

What shipments of an item are due today or tomorrow?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Shipping Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Shipment
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Shipping Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Pick Transaction Analysis Duty

What shipments to an inventory organization are late?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Shipping Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Item
- Shipment
- Time of Actual Ship Date

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Shipping Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Order Pick Transaction Analysis Duty

Cost Management Business Questions

Subtopics

- What is the accounted intransit value for a cost organization?
- What is the accounted on-hand inventory value for a cost organization?
- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the costed intransit value for a cost organization?
- What is the costed on-hand inventory value for an inventory organization?
- What is the deferred cost of goods sold for a business unit?
- What is the gross margin for an item?
- What is the material cost of an item for a cost organization?
- What is the ratio of error transactions to total transactions, expressed as a percentage?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What is the total cost of an item?
- What is the total cost of goods for a bill-to customer?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?

What is the accounted intransit value for a cost organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Inventory Valuation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cost Organization Book
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the accounted on-hand inventory value for a cost organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Inventory Valuation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cost Organization Book
- Inventory Valuation
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the accounted quantity for an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Receipt Accounting Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Fiscal Calendar
- Inventory Organization
- Item
- Ledger
- Receipt Accounting Distributions
- Receipt Accounting Transaction

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receipt Accounting Transaction Analysis Duty

What is the accounting balance by supplier?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Receipt Accounting Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Fiscal Calendar
- Inventory Organization
- Item
- Ledger
- Receipt Accounting Distributions

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receipt Accounting Transaction Analysis Duty

What is the costed intransit value for a cost organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Inventory Valuation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cost Organization Book
- Inventory Valuation
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the costed on-hand inventory value for an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Inventory Valuation Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Inventory Valuation
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the deferred cost of goods sold for a business unit?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - COGS and Gross Margin Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Cost of Goods Sold
- Fiscal Calendar
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- COGS and Gross Margin Transaction Analysis Duty

What is the gross margin for an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - COGS and Gross Margin Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Gross Margin
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- COGS and Gross Margin Transaction Analysis Duty

What is the material cost of an item for a cost organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Item Cost Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cost Element
- Cost Organization Book
- Item
- Item Cost

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the ratio of error transactions to total transactions, expressed as a percentage?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Cost Accounting Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cost Organization Book
- Cost Transaction Details
- Cost Transaction Type
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the receipt accounting quantity for an item, expressed in a primary unit of measure?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Receipt Accounting Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Fiscal Calendar
- Inventory Organization
- Item
- Ledger
- Receipt Accounting Distributions
- Receipt Accounting Transaction

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Receipt Accounting Transaction Analysis Duty

What is the total cost of an item?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - Item Cost Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Item
- Item Cost

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Cost Transaction Analysis Duty

What is the total cost of goods for a bill-to customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - COGS and Gross Margin Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Bill To Customer
- Cost Organization Book
- Cost of Goods Sold
- Item

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- COGS and Gross Margin Transaction Analysis Duty

What is the total revenue for a business unit?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - COGS and Gross Margin Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Fiscal Calendar
- Item
- Revenue

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- COGS and Gross Margin Transaction Analysis Duty

What is the unrecognized revenue for a cost organization book?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Costing - COGS and Gross Margin Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Cost Organization Book
- Fiscal Calendar
- Item
- Revenue

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- COGS and Gross Margin Transaction Analysis Duty

Inventory Management Business Questions

Subtopics

What is the available quantity of an item in an inventory organization?

Subtopics

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Balance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Current On-Hand Inventory
- Grade
- Inventory Organization
- Item
- Locator
- Lot
- Subinventory

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the current on-hand quantity for an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Balance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Current On-Hand Inventory
- Inventory Organization
- Item
- Locator
- Subinventory

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the expected delivery quantity from an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Supply Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Inventory Supply
- Item
- Subinventory

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the expected purchase order quantity to an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Supply Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Inventory Supply
- Item
- Subinventory

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the expected receipts quantity to an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Supply Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Inventory Supply
- Item
- Subinventory

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the inventory transaction item quantity for a transaction type?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Inventory Transactions
- Item
- Locator
- Subinventory
- Time of Transaction Date
- Transaction Action
- Transaction Source Type
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the on-hand quantity of an item included in the expired lots of an inventory organization?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Balance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Current On-Hand Inventory
- Inventory Organization
- Item
- Locator
- Lot
- Subinventory

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

What is the primary transaction item quantity for subinventories?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Inventory - Inventory Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Inventory Organization
- Inventory Transactions
- Item
- Locator
- Subinventory
- Time of Transaction Date
- Transaction Action
- Transaction Source Type
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Inventory Transaction Analysis Duty

Project Portfolio Management

Subtopics

- Project Costing Business Questions
- Project Billing Business Questions
- Project Control Business Questions

Project Costing Business Questions

Subtopics

- How does each accounting entry for this month reconcile to the original cost distribution line?
- What are the converted costs in both transaction and provider ledger currencies?
- What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?
- What unprocessed transactions received an error during the load process to Oracle Fusion Project Portfolio Management?
- Which capitalizable costs are not yet capitalized?

How does each accounting entry for this month reconcile to the original cost distribution line?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Costing - Actual Cost Journals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Cost Accounting Details
- Cost Distribution Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Journals Transaction Analysis Duty

What are the converted costs in both transaction and provider ledger currencies?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Costing - Actual Costs Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Currency Exchange Details
- Expenditure Item and Cost Distribution Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Accountant
- Project Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Costing Transaction Analysis Duty

What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Costing - Unprocessed Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Unprocessed Transaction Details
- Unprocessed Transaction Processing Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Costing Transaction Analysis Duty

What unprocessed transactions received an error during the load process to Oracle Fusion Project Portfolio Management?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Costing - Unprocessed Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Unprocessed Transaction Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Costing Transaction Analysis Duty

Which capitalizable costs are not yet capitalized?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Costing - Actual Costs Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Capitalization Details
- Expenditure Item and Cost Distribution Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Accountant

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Costing Transaction Analysis Duty

Project Billing Business Questions

Subtopics

- What invoices were sent to a particular customer?
- When was the last time revenue was generated for my contract?

What invoices were sent to a particular customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Billing - Invoices Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Contract and Project Details
- Credits and Write-offs
- Customer Details
- Invoice Details
- Invoice Transaction Measures

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Billing Specialist
- Project Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Contract Invoice Transaction Analysis Duty

When was the last time revenue was generated for my contract?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Billing - Revenue Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Revenue Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Billing Specialist
- Project Accountant

- Project Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Contract Revenue Transaction Analysis Duty

Project Control Business Questions

See How much have I budgeted for a particular labor type?.

How much have I budgeted for a particular labor type?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Project Control - Budgets Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Project Budget

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Project Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Project Budget Transaction Analysis Duty

Customer Relationship Management

Subtopics

- Campaign Management Business Questions
- Sales Business Questions
- Partner Relationship Management Business Questions
- Incentive Compensation Business Questions

Campaign Management Business Questions

Subtopics

- Did the campaign generate enough customer response?
- Did the campaign generate enough leads?
- How are the customers receiving marketing promotions?
- How are the sales progressing through its life cycle
- How many customers were contacted in email, how many messages were opened, bounced, delivered?
- How many days since last interaction?
- How many marketing and sales interactions happened with a customer during the last one month?
- How many times we interacted with a customer during the lifetime of a campaign?
- Is the sales force able to convert the leads into opportunities?
- What is the closed opportunity revenue generated by a marketing campaign?
- What is the opportunity revenue resulting from a campaign and what is the win probability?
- When was the last outbound interaction with a customer?

Did the campaign generate enough customer response?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Contacts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Marketing Source

- Response Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

Did the campaign generate enough leads?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Leads Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Lead Facts
- Marketing Source

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst
- Sales Lead Qualifier
- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Lead Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

How are the customers receiving marketing promotions?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Contacts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Response Facts
- Treatment

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

How are the sales progressing through its life cycle

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Leads Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Lead Facts
- Lead Status

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst
- Sales Lead Qualifier
- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Lead Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

How many customers were contacted in email, how many messages were opened, bounced, delivered?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Contacts Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Campaign Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

How many days since last interaction?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Interactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Interactions Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

How many marketing and sales interactions happened with a customer during the last one month?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Interactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Interactions Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

How many times we interacted with a customer during the lifetime of a campaign?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Interactions and Campaigns Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Interactions Campaign Facts
- Marketing Source

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

Is the sales force able to convert the leads into opportunities?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Leads Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Lead Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst
- Sales Lead Qualifier
- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Lead Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

What is the closed opportunity revenue generated by a marketing campaign?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Campaign Opportunity Facts
- Marketing Source

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

What is the opportunity revenue resulting from a campaign and what is the win probability?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Campaigns and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Campaign Opportunity Facts
- Marketing Source

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Marketing Analyst

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

When was the last outbound interaction with a customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Marketing - CRM Interactions and Campaigns Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Interactions Campaign Facts
- Marketing Source

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Corporate Marketing Manager
- Marketing Manager
- Marketing Operations Manager
- Marketing VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Marketing Transaction Analysis Duty

Sales Business Questions

Subtopics

Are my sales reps moving their opportunities fast enough?

Subtopics

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Managerial Transaction Analysis Duty

Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Forecasting

Folders

The following folders contain the attributes needed to answer this business question:

- Revenue Forecast Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager

- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

Does the forecast versus pipeline trend show a healthy picture?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Forecasting

Folders

The following folders contain the attributes needed to answer this business question:

- Revenue Forecast Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

How does my current forecast compare with my pipeline?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Forecasting

Folders

The following folders contain the attributes needed to answer this business question:

- Revenue Forecast Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

How effective are our current references? Has their participation meant a difference to us in wins?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Detail Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

How effective have our customer interactions been in terms of engaging with the right departments and contacts with the right influence levels?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Sales Activity

Folders

The following folders contain the attributes needed to answer this business question:

- Interaction Relationship Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Managerial Transaction Analysis Duty

How is each member on my team performing on deal size, account coverage, opportunity close time, and win rate?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Interaction Facts
- Win Loss Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Managerial Transaction Analysis Duty

How many lead interactions are dead end, that is, do not result in conversion to opportunity?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Interactions and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Customer
- Interaction
- Interaction Fact
- Opportunity
- Pipeline Detail Fact
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

How near or far am I in meeting my sales quota for the quarter and year?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Quota Management

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Transaction Analysis Duty

How well are our sales reps dispositioning leads?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Lead Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Win Loss Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Is my sales team converting leads to opportunities fast enough?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

Is our overall pipeline healthy enough to meet sales goals?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are my forecast and closed revenues for the quarter? How do they compare against my quota?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Forecasting

Folders

The following folders contain the attributes needed to answer this business question:

- Revenue Forecast Facts
- Territory Quota Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Interactions and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Customer
- Interaction
- Interaction Fact
- Opportunity
- Pipeline Detail Fact
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are my most active accounts?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Customer Overview

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

What are my top stalled opportunities and who are the sales reps working on these?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are the contact points (Email, Phone Number) of customers?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Contact
- Customer
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are the most likely reasons that we lose against our key competitors?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Win Loss Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are the open opportunities that have been in the same sales stage for more than 30 days?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Opportunities and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Detail Fact
- Product
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are the top 10 open opportunities? What are the target close dates and revenues for these?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What are the top ten accounts by revenue?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Customer Overview

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

What is open and closed revenue for each of the product lines of the selected geography?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Opportunities and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Opportunity
- Pipeline Detail Fact
- Product
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

What is the average lead age across sales?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Lead Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

What is the opportunity revenue distribution across sales stages?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Detail Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Managerial Transaction Analysis Duty

What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Quota Management

Folders

The following folders contain the attributes needed to answer this business question:

- Resource Quota Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

What is the value trend of high value opportunities? Do they show a positive or negative trend?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty

What part of the pipeline revenue expected to close in the current quarter is under competitive threat?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Win Loss Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Which are top ten products by closed revenue?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Opportunities and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Pipeline Detail Fact
- Product
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Which were the high value opportunities that we most recently lost to our competitors?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Opportunities and Competitors Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Competitor
- Opportunity
- Pipeline Detail Fact
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Who are my top competitors and what is our revenue exposure to them?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Win Loss Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

Who are the active customers that have not had a touch point in the last 3 months?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Interactions and Customers Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Contact
- Customer
- Interaction
- Interaction Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Who are the primary sales resources associated to opportunities for this customer?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Customers and Sales Resources Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Sales Resource
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Why do we win or lose against specific competitors?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Sales - CRM Pipeline

Folders

The following folders contain the attributes needed to answer this business question:

- Win Loss Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Sales Executive Transaction Analysis Duty
- Sales Transaction Analysis Duty

Partner Relationship Management Business Questions

Subtopics

Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?

Subtopics

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Program Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Enrollment Facts
- Enrollment Status
- Partner
- Partner Program
- Partner Resource
- Territory
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

Are the number of enrollments for the recently launched program nearing its target?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Program Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Program
- Program Performance
- Program Performance Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

Has the recently launched program been successful in generating targeted number of leads?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Program Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Program
- Program Performance
- Program Performance Facts

- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

How do open and closed channel opportunity revenue compare for the current quarter?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Opportunities and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Opportunity
- Partner
- Partner Pipeline Facts
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Partner Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

How far are we from achieving lead registration targets?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Program Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Program
- Program Performance
- Program Performance Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

How many leads are being registered by partners?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Leads and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Lead
- Lead Facts
- Opportunity
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

How much revenue are we generating from the channel partners?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Leads and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Lead
- Lead Facts
- Opportunity
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

Should I stop enrollments for a particular program since we have already reached our target?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Program Enrollments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Enrollment Status
- Partner
- Partner Program
- Partner Resource
- Territory
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Partner Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Partner Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

What are the partner programs that are most successful in generating revenues?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Partner Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Pipeline Facts

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

What is the closed channel revenue from partner campaigns?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Leads and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Marketing Source
- Opportunity
- Partner Pipeline Facts
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

What is the closed revenue for my partners as a percentage of their targets?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Program Performance Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Partner Pipeline Facts
- Partner Program
- Partner Resource
- Program Performance
- Program Performance Facts
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

What product lines enjoy the most successful opportunity win rates?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Opportunities and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Opportunity
- Partner Pipeline Facts
- Product
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Account Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty

Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Leads and Opportunities Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Lead
- Lead Facts
- Marketing Source
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Partners and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Industry
- Partner
- Partner Overview Facts
- Partner Resource
- Product
- Sales Channel
- Sales Geography Zone
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

Which of my partners need attention to enable them to perform better?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Partners - CRM Partner Performance Real Time
- Partners - CRM Partners and Products Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Industry
- Partner
- Partner Overview Facts
- Partner Pipeline Facts
- Partner Resource
- Product
- Sales Channel
- Sales Geography Zone
- Time

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Partner Channel Transaction Analysis Duty

Incentive Compensation Business Questions

Subtopics

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- To which country and cost center does this participant belong?
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the home currency of the participant?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?

question:

- Incentive Compensation - Earning and Attainment Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Summary
- Business Unit
- Calendar
- Compensation Plan
- Participant
- Participant Manager Hierarchy
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How are disputes of type incorrect credits resolved, generally?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Disputes Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Customer
- Dispute
- Dispute Details
- Dispute Status
- Dispute Type
- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Time
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How are the participants performing against their goals for the period, for the performance measure?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earning and Attainment Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Summary
- Business Unit
- Calendar
- Compensation Plan
- Participant
- Participant Manager Hierarchy
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How do the balances compare to past periods?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Balances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Calendar
- Participant Manager Hierarchy
- Participant Plan Component Balance
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How many disputes are assigned to each analyst and what are the current statuses of these disputes?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Disputes Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Customer
- Dispute
- Dispute Details
- Dispute Status
- Dispute Type

- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Time
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How many participants are assigned directly to the compensation plan versus through a role?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Compensation Plan Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Compensation Plan
- Compensation Plan Assignment
- Participant
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How many participants are assigned to the compensation plan as on this date?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Compensation Plan Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Compensation Plan
- Compensation Plan Assignment
- Participant
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How many participants are assigned to this paygroup?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Pay Group Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Participant Manager Hierarchy
- Pay Group Assignment
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Pay Group Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Participant Manager Hierarchy
- Pay Group Assignment
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How was the earning computed? Show the rate used and rate tier qualified for computing the earning.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earnings Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Earning Processing Details
- Earning Status
- Earning Transaction
- Participant Manager Hierarchy
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

How was the participant's attainment computed?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Attainments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Transaction
- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Performance Measure
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst

- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

List the held payment transactions, and the total held amount, by participant.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Payments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Plan Component
- Product
- Source Credit Details
- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Show all the manual payment adjustments greater than 10000 USD.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Payments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Plan Component
- Product
- Source Credit Details

- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Paysheet Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Participant Manager Hierarchy
- Payment Batch
- Paysheet
- Paysheet Details
- Paysheet Status

- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Show the customized period goals for the participant.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Period Goals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Participant Manager Hierarchy
- Participant Period Goal
- Performance Measure
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Show the latest paysheet balances of all the terminated participants.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Paysheet Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Participant Manager Hierarchy
- Payment Batch
- Paysheet
- Paysheet Status
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

To which country and cost center does this participant belong?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Detail Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Participant
- Participant Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are all the credits available to the participant, for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Credits Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are all the incentive earnings earned by the participant, for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earnings Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Earning Processing Details
- Earning Status
- Earning Transaction
- Participant Manager Hierarchy
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are all the transactions having amounts greater than 2 million USD?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Transaction
- Transaction Processing Details
- Transaction Status
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Balances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Calendar
- Participant Manager Hierarchy
- Participant Period Balance
- Participant Plan Component Balance
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are the beginning and earning balances for the participant, for the period, for each plan component?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Balances Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Calendar
- Participant Manager Hierarchy
- Participant Period Balance
- Participant Plan Component Balance
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are the credits that are contributing to my attainment?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Attainments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Transaction
- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are the escalated disputes?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Disputes Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Customer
- Dispute
- Dispute Status
- Dispute Type
- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Time
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are the held transactions for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Transaction
- Transaction Processing Details
- Transaction Status
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Credits Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What earning transaction does the payment include?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Payments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Plan Component
- Product
- Source Credit Details
- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What is the compensation cost to date, by plan or plan component?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earning and Attainment Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Summary
- Business Unit
- Calendar
- Compensation Plan
- Earning Summary
- Participant
- Participant Manager Hierarchy
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What is the home currency of the participant?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Detail Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Participant
- Participant Details

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What is the payment amount due to the participant for the period, and how does the application compute it?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Paysheet Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Participant Manager Hierarchy
- Payment Batch
- Paysheet
- Paysheet Details
- Paysheet Status
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What is the total commission earned by different participants, on a particular transaction?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earnings Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Earning Processing Details
- Earning Status
- Earning Transaction
- Participant Manager Hierarchy
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What is the year-to-date earning of the participant against the target incentive for the plan component?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earning and Attainment Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Summary
- Business Unit
- Calendar
- Compensation Plan
- Earning Summary
- Participant
- Participant Manager Hierarchy
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

What payment adjustments does the payment include?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Payments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Payment Transaction Details
- Plan Component
- Product
- Source Credit Details
- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst

- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which credit rule generates credits for a particular transaction?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Credits Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst

- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which credit transactions have errored status?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Credits Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst

- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which participants and managers received rollup credits for a particular transaction?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Credits Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which participants have customized plan details?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Interval Goals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Compensation Plan
- Participant Interval Goal
- Participant Manager Hierarchy
- Performance Measure
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which participants have customized target incentive and goal details?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Participant Interval Goals Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Compensation Plan
- Participant Interval Goal
- Participant Manager Hierarchy
- Performance Measure
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which participants received credits and what are their credit shares for a particular transaction?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Credits Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which payment transactions are adjusted? Show the adjustment comment.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Payments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Payment Transaction Details
- Plan Component
- Product
- Source Credit Details
- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which payment transactions were paid to the payees instead of participants?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Payments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Plan Component
- Product
- Source Credit Details
- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which transactions are adjusted? Show the details of the original transactions.

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Transaction
- Transaction Processing Details
- Transaction Status
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which transactions have the errored statuses, for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Transactions Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Calendar
- Credit Category
- Customer
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Transaction
- Transaction Processing Details
- Transaction Status
- Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Which type of disputes are created more often?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Disputes Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Customer
- Dispute
- Dispute Status
- Dispute Type
- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Time
- Transaction Type

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Who are the participants who are missing compensation plan assignment for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Compensation Plan Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Compensation Plan
- Compensation Plan Assignment
- Participant
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Who are the participants who are missing payment plan, or paygroup assignments for the period?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Pay Group Assignments Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Business Unit
- Participant Manager Hierarchy
- Pay Group Assignment
- Role

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

Who are the top ten performers? Who are the bottom performers?

Subtopics

- Subject Areas
- Folders
- Job Roles
- Duty Roles

Subject Areas

The following subject areas contain the folders and attributes needed to answer this business question:

- Incentive Compensation - Earning and Attainment Summary Real Time

Folders

The following folders contain the attributes needed to answer this business question:

- Attainment Summary
- Business Unit
- Calendar
- Compensation Plan
- Earning Summary
- Participant
- Participant Manager Hierarchy
- Plan Component

Job Roles

The following job roles are used to secure access to the data related to this business question:

- Incentive Compensation Analyst
- Incentive Compensation Manager

Duty Roles

The following duty roles are used to secure access to the data related to this business question:

- Incentive Compensation Transaction Analysis Duty

3 Subject Areas

In This Chapter

Subject areas are a collection of folders and sub-folders. Subject areas can be shared among many products. See the following tables for a complete list of products that can be used with Oracle Fusion Transactional Business Intelligence.

See the Oracle® Fusion Middleware User's Guide for Oracle Business Intelligence Enterprise Edition 11g Release 1 (11.1.1) for more information on how to use subject areas in Oracle Business Intelligence Enterprise Edition.

- Table 1, “List of CRM Products with related Subject Areas, Duty Roles, and Job Roles”
- Table 2, “List of Financial Products with related Subject Areas, Duty Roles, and Job Roles”
- Table 3, “List of HCM Products with related Subject Areas, Duty Roles, and Job Roles”
- Table 4, “List of Procurement Products with related Subject Areas, Duty Roles, and Job Roles”
- Table 5, “List of Projects Products with related Subject Areas, Duty Roles, and Job Roles”
- Table 6, “List of SCM Products with related Subject Areas, Duty Roles, and Job Roles”

Table 1 List of CRM Products with related Subject Areas, Duty Roles, and Job Roles

Family	Product	Subject Area	Duty Role	Job Role
CRM	Incentive Compensation	Incentive Compensation - Attainments Real Time	Incentive Compensation Transaction Analysis Duty	Incentive Compensation Manager
				Incentive Compensation Analyst
				Incentive Compensation Participant Manager

Family	Product	Subject Area	Duty Role	Job Role
				Incentive Compensation Participant
		Incentive Compensation - Compensation Plan Assignments Real Time		Incentive Compensation Manager
				Incentive Compensation Participant
				Incentive Compensation Participant Manager
				Incentive Compensation Analyst
		Incentive Compensation - Credits Real Time		Incentive Compensation Manager
				Incentive Compensation Participant
				Incentive Compensation Participant Manager
				Incentive Compensation Analyst
		Incentive Compensation - Disputes Real Time		Incentive Compensation Participant
				Incentive Compensation Manager
				Incentive Compensation Participant Manager
				Incentive Compensation Analyst
		Incentive Compensation - Earning and Attainment Summary Real Time		Incentive Compensation Participant
				Incentive Compensation Manager
				Incentive Compensation Participant Manager
				Incentive Compensation Analyst
		Incentive Compensation - Earnings Real Time		Incentive Compensation Analyst

Family	Product	Subject Area	Duty Role	Job Role
				Incentive Compensation Manager
				Incentive Compensation Participant Manager
				Incentive Compensation Participant
		Incentive Compensation - Participant Balances Real Time		Incentive Compensation Participant Manager
				Incentive Compensation Participant
				Incentive Compensation Analyst
				Incentive Compensation Manager
		Incentive Compensation - Participant Compensation Plan Real Time		Incentive Compensation Manager
				Incentive Compensation Participant Manager
				Incentive Compensation Participant
				Incentive Compensation Analyst
		Incentive Compensation - Participant Detail Real Time		Incentive Compensation Manager
				Incentive Compensation Analyst
				Incentive Compensation Participant
				Incentive Compensation Participant Manager
		Incentive Compensation - Participant Interval Goals Real Time		Incentive Compensation Participant Manager
				Incentive Compensation Participant
				Incentive Compensation Analyst

Family	Product	Subject Area	Duty Role	Job Role
				Incentive Compensation Manager
		Incentive Compensation - Participant Period Goals Real Time		Incentive Compensation Participant Manager
				Incentive Compensation Analyst
				Incentive Compensation Manager
				Incentive Compensation Participant
		Incentive Compensation - Pay Group Assignments Real Time		Incentive Compensation Manager
				Incentive Compensation Analyst
				Incentive Compensation Participant
				Incentive Compensation Participant Manager
		Incentive Compensation - Payment Plan Assignments Real Time		Incentive Compensation Manager
				Incentive Compensation Participant
				Incentive Compensation Analyst
				Incentive Compensation Participant Manager
		Incentive Compensation - Payments Real Time		Incentive Compensation Analyst
				Incentive Compensation Participant
				Incentive Compensation Participant Manager
				Incentive Compensation Manager
		Incentive Compensation - Paysheet Summary Real Time		Incentive Compensation Manager

Family	Product	Subject Area	Duty Role	Job Role
				Incentive Compensation Participant Manager
				Incentive Compensation Participant
				Incentive Compensation Analyst
		Incentive Compensation - Transactions Real Time		Incentive Compensation Participant Manager
				Incentive Compensation Participant
				Incentive Compensation Analyst
				Incentive Compensation Manager
	Marketing	Marketing - CRM Campaigns and Contacts Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Campaign Transaction Analysis Duty	Sales VP
				Sales Representative
				Sales Manager
		Marketing - CRM Campaigns and Leads Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst

Family	Product	Subject Area	Duty Role	Job Role
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Representative
				Sales VP
				Sales Manager
				Sales Lead Qualifier
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Campaign Transaction Analysis Duty	Sales Representative
				Sales Manager
				Sales VP
		Marketing - CRM Campaigns and Opportunities Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Campaign Transaction Analysis Duty	Sales Representative

Family	Product	Subject Area	Duty Role	Job Role
				Sales VP
				Sales Manager
		Marketing - CRM Interactions Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Campaign Transaction Analysis Duty	Sales VP
				Sales Representative
				Sales Manager
		Marketing - CRM Interactions and Campaigns Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst

Family	Product	Subject Area	Duty Role	Job Role
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Campaign Transaction Analysis Duty	Sales VP
				Sales Representative
				Sales Manager
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Marketing - CRM Interactions and Leads Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Representative
				Sales Manager
				Sales VP
				Sales Lead Qualifier
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Campaign Transaction Analysis Duty	Sales Manager
				Sales Representative

Family	Product	Subject Area	Duty Role	Job Role
				Sales VP
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Marketing - CRM Leads Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales VP
				Sales Representative
				Sales Manager
				Sales Lead Qualifier
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Campaign Transaction Analysis Duty	Sales Representative
				Sales Manager
				Sales VP
		Marketing - CRM Leads and Opportunities Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Marketing Administrative Transaction Analysis Duty	Marketing Analyst

Family	Product	Subject Area	Duty Role	Job Role
			Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Lead Qualifier
				Sales Representative
				Sales Manager
				Sales VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Campaign Transaction Analysis Duty	Sales VP
				Sales Representative
				Sales Manager
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Marketing Segmentation B2B Customers Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Manager
				Sales VP
				Sales Lead Qualifier
				Sales Representative

Family	Product	Subject Area	Duty Role	Job Role
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
		Marketing Segmentation B2C Customers Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Representative
				Sales Lead Qualifier
				Sales Manager
				Sales VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
		Marketing Segmentation Cache and Saved Results Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales VP
				Sales Lead Qualifier
				Sales Manager
				Sales Representative
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst

Family	Product	Subject Area	Duty Role	Job Role
		Marketing Segmentation Campaign Opportunity Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Lead Qualifier
				Sales Representative
				Sales Manager
				Sales VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
		Marketing Segmentation Campaigns Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Representative
				Sales VP
				Sales Lead Qualifier
				Sales Manager
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
		Marketing Segmentation Interactions Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Lead Qualifier

Family	Product	Subject Area	Duty Role	Job Role
				Sales Representative
				Sales VP
				Sales Manager
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
		Marketing Segmentation Leads Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Lead Qualifier
				Sales VP
				Sales Representative
				Sales Manager
			Marketing Managerial Transaction Analysis Duty	Marketing Manager
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
		Marketing Segmentation Response Real Time	Marketing Corporate Transaction Analysis Duty	Corporate Marketing Manager
			Marketing Executive Transaction Analysis Duty	Marketing VP
			Marketing Lead Transaction Analysis Duty	Sales Lead Qualifier
				Sales Manager
				Sales Representative
				Sales VP
			Marketing Managerial Transaction Analysis Duty	Marketing Manager

Family	Product	Subject Area	Duty Role	Job Role
			Marketing Operational Transaction Analysis Duty	Marketing Operations Manager
			Marketing Transaction Analysis Duty	Marketing Analyst
	Partner Management	Partners - CRM Leads and Opportunities Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Transaction Analysis Duty	Channel Account Manager
				Channel Sales Manager
				Channel Partner Manager
				Channel Operations Manager
				Channel Sales Director
			Partner Org Transaction Analysis Duty	Partner Sales Manager
				Partner Administrator
				Partner Sales Representative
		Partners - CRM Opportunities and Products Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Transaction Analysis Duty	Channel Account Manager
				Channel Operations Manager
				Channel Partner Manager
				Channel Sales Manager
				Channel Sales Director
			Partner Org Transaction Analysis Duty	Partner Sales Representative
				Partner Sales Manager
				Partner Administrator
		Partners - CRM Partner Overview	Partner Analysis Administration Duty	Channel Administrator
			Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Analysis Duty	Channel Partner Manager

Family	Product	Subject Area	Duty Role	Job Role
				Channel Sales Manager
				Channel Account Manager
				Channel Operations Manager
				Channel Sales Director
			Partner Channel Transaction Analysis Duty	Channel Operations Manager
				Channel Account Manager
				Channel Sales Director
				Channel Sales Manager
				Channel Partner Manager
			Partner Org Transaction Analysis Duty	Partner Administrator
				Partner Sales Manager
				Partner Sales Representative
			Partner Organization Analysis Duty	Partner Sales Manager
				Partner Administrator
				Partner Sales Representative
		Partners - CRM Partner Performance Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Transaction Analysis Duty	Channel Sales Director
				Channel Partner Manager
				Channel Operations Manager
				Channel Account Manager
				Channel Sales Manager
		Partners - CRM Partner Programs	Partner Analysis Administration Duty	Channel Administrator
			Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Analysis Duty	Channel Partner Manager
				Channel Sales Manager

Family	Product	Subject Area	Duty Role	Job Role
				Channel Sales Director
				Channel Account Manager
				Channel Operations Manager
			Partner Channel Transaction Analysis Duty	Channel Partner Manager
				Channel Operations Manager
				Channel Sales Director
				Channel Account Manager
				Channel Sales Manager
			Partner Org Transaction Analysis Duty	Partner Sales Manager
				Partner Sales Representative
				Partner Administrator
			Partner Organization Analysis Duty	Partner Sales Representative
				Partner Sales Manager
				Partner Administrator
		Partners - CRM Partners and Products Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Transaction Analysis Duty	Channel Sales Director
				Channel Partner Manager
				Channel Operations Manager
				Channel Sales Manager
				Channel Account Manager
			Partner Org Transaction Analysis Duty	Partner Sales Representative
				Partner Administrator
				Partner Sales Manager
		Partners - CRM Program Enrollments Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator

Family	Product	Subject Area	Duty Role	Job Role
			Partner Channel Transaction Analysis Duty	Channel Operations Manager
				Channel Sales Manager
				Channel Account Manager
				Channel Sales Director
				Channel Partner Manager
			Partner Org Transaction Analysis Duty	Partner Sales Representative
				Partner Sales Manager
				Partner Administrator
		Partners - CRM Program Performance Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Transaction Analysis Duty	Channel Partner Manager
				Channel Operations Manager
				Channel Sales Director
				Channel Account Manager
				Channel Sales Manager
		Partners - CRM Registered Leads Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Transaction Analysis Duty	Channel Account Manager
				Channel Sales Director
				Channel Operations Manager
				Channel Sales Manager
				Channel Partner Manager
			Partner Org Transaction Analysis Duty	Partner Administrator
				Partner Sales Representative
				Partner Sales Manager

Family	Product	Subject Area	Duty Role	Job Role
	Sales	Sales - CRM Customer Overview	CRM Administrative Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Partner Analysis Administration Duty	Channel Administrator
			Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Analysis Duty	Channel Partner Manager
				Channel Sales Manager
				Channel Account Manager
				Channel Operations Manager
				Channel Sales Director
			Partner Channel Transaction Analysis Duty	Channel Account Manager
				Channel Operations Manager
				Channel Partner Manager
				Channel Sales Manager
				Channel Sales Director
			Sales Administrative Analysis Duty	Sales Administrator
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Analysis Duty	Sales VP
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Analysis Duty	Sales Manager
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
			Sales Transactional Analysis Duty	Sales Representative

Family	Product	Subject Area	Duty Role	Job Role
		Sales - CRM Customers and Contacts Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Sales - CRM Customers and Sales Resources Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Sales - CRM Forecasting	CRM Administrative Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Analysis Duty	Sales Administrator
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Analysis Duty	Sales VP
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Analysis Duty	Sales Manager
			Sales Managerial Transaction Analysis Duty	Sales Manager

Family	Product	Subject Area	Duty Role	Job Role
			Sales Transaction Analysis Duty	Sales Representative
			Sales Transactional Analysis Duty	Sales Representative
		Sales - CRM Interactions and Customers Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Sales - CRM Interactions and Opportunities Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Sales - CRM Opportunities and Competitors Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Sales - CRM Opportunities and Partners Real Time	Partner Channel Administrative Transaction Analysis Duty	Channel Administrator

Family	Product	Subject Area	Duty Role	Job Role
			Partner Channel Transaction Analysis Duty	Channel Partner Manager
				Channel Operations Manager
				Channel Account Manager
				Channel Sales Director
				Channel Sales Manager
			Partner Org Transaction Analysis Duty	Partner Administrator
				Partner Sales Manager
				Partner Sales Representative
		Sales - CRM Opportunities and Products Real Time	CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
		Sales - CRM Pipeline	CRM Administrative Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Partner Analysis Administration Duty	Channel Administrator
			Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Analysis Duty	Channel Partner Manager
				Channel Operations Manager
				Channel Account Manager
				Channel Sales Director

Family	Product	Subject Area	Duty Role	Job Role
				Channel Sales Manager
			Partner Channel Transaction Analysis Duty	Channel Sales Manager
				Channel Sales Director
				Channel Partner Manager
				Channel Account Manager
				Channel Operations Manager
			Sales Administrative Analysis Duty	Sales Administrator
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Analysis Duty	Sales VP
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Analysis Duty	Sales Manager
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
			Sales Transactional Analysis Duty	Sales Representative
		Sales - CRM Quota Management	CRM Administrative Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Sales Administrative Analysis Duty	Sales Administrator
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Analysis Duty	Sales VP
			Sales Executive Transaction Analysis Duty	Sales VP
			Sales Managerial Analysis Duty	Sales Manager

Family	Product	Subject Area	Duty Role	Job Role
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
			Sales Transactional Analysis Duty	Sales Representative
		Sales - CRM Sales Activity	CRM Administrative Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			CRM Administrative Transaction Analysis Duty	Applications Development Framework Business Intelligence Application Identity (CRM)
			Partner Analysis Administration Duty	Channel Administrator
			Partner Channel Administrative Transaction Analysis Duty	Channel Administrator
			Partner Channel Analysis Duty	Channel Partner Manager
				Channel Operations Manager
				Channel Account Manager
				Channel Sales Director
				Channel Sales Manager
			Partner Channel Transaction Analysis Duty	Channel Sales Manager
				Channel Sales Director
				Channel Partner Manager
				Channel Account Manager
				Channel Operations Manager
			Sales Administrative Analysis Duty	Sales Administrator
			Sales Administrative Transaction Analysis Duty	Sales Administrator
			Sales Executive Analysis Duty	Sales VP
			Sales Executive Transaction Analysis Duty	Sales VP

Family	Product	Subject Area	Duty Role	Job Role
			Sales Managerial Analysis Duty	Sales Manager
			Sales Managerial Transaction Analysis Duty	Sales Manager
			Sales Transaction Analysis Duty	Sales Representative
			Sales Transactional Analysis Duty	Sales Representative

Table 2 List of Financial Products with related Subject Areas, Duty Roles, and Job Roles

Family	Product	Subject Area	Duty Role	Job Role
Financials	Assets	Fixed Assets - Asset Assignments Real Time	Fixed Asset Details Transaction Analysis Duty	Asset Accountant
				Asset Accounting Manager
		Fixed Assets - Asset Balances Real Time	Fixed Depreciation Transaction Analysis Duty	Asset Accounting Manager
				Asset Accountant
		Fixed Assets - Asset Depreciation Real Time		Asset Accountant
				Asset Accounting Manager
		Fixed Assets - Asset Financial Information Real Time	Fixed Asset Details Transaction Analysis Duty	Asset Accountant
				Asset Accounting Manager
		Fixed Assets - Asset Retirements and Reinstatements Real Time	Fixed Asset Transaction Analysis Duty	Asset Accountant
				Asset Accounting Manager
		Fixed Assets - Asset Source Lines Real Time	Fixed Asset Details Transaction Analysis Duty	Asset Accountant
				Asset Accounting Manager
		Fixed Assets - Asset Transactions Real Time	Fixed Asset Transaction Analysis Duty	Asset Accountant
				Asset Accounting Manager
		Fixed Assets - Asset Transfer Real Time		Asset Accounting Manager
				Asset Accountant

Family	Product	Subject Area	Duty Role	Job Role
	Cash Management	Cash Management - Bank Statement Balances Real Time	Cash Management Transaction Analysis Duty	Treasury Accountant
				Treasury Analyst
				Cash Manager
		Cash Management - Bank Statement Line Charges Real Time		Treasury Analyst
				Treasury Accountant
				Cash Manager
		Cash Management - Bank Statements Real Time		Treasury Accountant
				Treasury Analyst
				Cash Manager
		Cash Management - External Cash Transactions Real Time		Treasury Accountant
				Cash Manager
				Treasury Analyst
	Financials Common Module	Financials Common Module - Intercompany Transactions Real Time	Inter Company Transaction Analysis Duty	Financial Analyst
				Intercompany Accountant
	General Ledger	General Ledger - Balances Real Time	General Ledger Transaction Analysis Duty	Financial Analyst
				General Accountant
			Payables to Ledger Reconciliation Transaction Analysis Duty	Controller
				Chief Financial Officer
				General Accounting Manager
				Accounts Payable Manager
				General Accountant
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Accounts Receivable Manager

Family	Product	Subject Area	Duty Role	Job Role
				Controller
				Chief Financial Officer
				General Accounting Manager
				General Accountant
		General Ledger - Journals Real Time	General Ledger Transaction Analysis Duty	Financial Analyst
				General Accountant
			Payables to Ledger Reconciliation Transaction Analysis Duty	Accounts Payable Manager
				General Accountant
				Chief Financial Officer
				Controller
				General Accounting Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Controller
				Chief Financial Officer
				General Accounting Manager
				General Accountant
				Accounts Receivable Manager
		General Ledger - Period Status Real Time	General Ledger Transaction Analysis Duty	General Accountant
				Financial Analyst
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Accounts Payable Manager
				Chief Financial Officer
				General Accounting Manager

Family	Product	Subject Area	Duty Role	Job Role
				Controller
			Receivables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				Accounts Receivable Manager
				Chief Financial Officer
				Controller
				General Accountant
		General Ledger - Transactional Balances Real Time	General Ledger Transaction Analysis Duty	General Accountant
				Financial Analyst
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Controller
				Chief Financial Officer
				General Accounting Manager
				Accounts Payable Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Chief Financial Officer
				General Accountant
				Controller
				Accounts Receivable Manager
				General Accounting Manager
	Payables	Payables Invoices - Holds Real Time	Payables Invoice Transaction Analysis Duty	Accounts Payable Manager
				Accounts Payable Specialist
				Accounts Payable Supervisor

Family	Product	Subject Area	Duty Role	Job Role
			Payables to Ledger Reconciliation Transaction Analysis Duty	Accounts Payable Manager
				Chief Financial Officer
				Controller
				General Accountant
				General Accounting Manager
		Payables Invoices - Installments Real Time	Payables Invoice Transaction Analysis Duty	Accounts Payable Specialist
				Accounts Payable Supervisor
				Accounts Payable Manager
			Payables to Ledger Reconciliation Transaction Analysis Duty	Accounts Payable Manager
				Controller
				General Accounting Manager
				General Accountant
				Chief Financial Officer
		Payables Invoices - Prepayment Invoice Distributions Real Time	Payables Invoice Transaction Analysis Duty	Accounts Payable Manager
				Accounts Payable Specialist
				Accounts Payable Supervisor
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Controller
				General Accounting Manager
				Accounts Payable Manager
				Chief Financial Officer

Family	Product	Subject Area	Duty Role	Job Role
		Payables Invoices - Transactions Real Time	Payables Invoice Transaction Analysis Duty	Accounts Payable Specialist
				Accounts Payable Supervisor
				Accounts Payable Manager
			Payables to Ledger Reconciliation Transaction Analysis Duty	Controller
				Accounts Payable Manager
				General Accountant
				Chief Financial Officer
				General Accounting Manager
		Payables Invoices - Trial Balance Real Time	Payables Invoice Transaction Analysis Duty	Accounts Payable Supervisor
				Accounts Payable Manager
				Accounts Payable Specialist
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				Chief Financial Officer
				Controller
				General Accountant
				Accounts Payable Manager
		Payables Invoices - Withholding Real Time	Payables Invoice Transaction Analysis Duty	Accounts Payable Supervisor
				Accounts Payable Manager
				Accounts Payable Specialist
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				Chief Financial Officer
				Controller
				Accounts Payable Manager

Family	Product	Subject Area	Duty Role	Job Role
				General Accountant
	Payments	Payables Payments - Disbursements Real Time	Payables Payment Transaction Analysis Duty	Accounts Payable Manager
				Accounts Payable Supervisor
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Accounts Payable Manager
				General Accounting Manager
				Chief Financial Officer
				Controller
		Payables Payments - Payment History Real Time	Payables Payment Transaction Analysis Duty	Accounts Payable Manager
				Accounts Payable Supervisor
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Accounts Payable Manager
				Chief Financial Officer
				General Accounting Manager
				Controller
	Receivables	Receivables - Adjustments Real Time	Receivables Transaction Analysis Duty	Billing Manager
				Accounts Receivable Manager
				Revenue Analyst
				Accounts Receivable Specialist
				Revenue Manager
				Billing Specialist

Family	Product	Subject Area	Duty Role	Job Role
			Receivables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				General Accountant
				Chief Financial Officer
				Accounts Receivable Manager
				Controller
		Receivables - Credit Memo Applications Real Time	Receivables Receipts Transaction Analysis Duty	Accounts Receivable Specialist
				Accounts Receivable Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Accounts Receivable Manager
				Controller
				General Accountant
				Chief Financial Officer
				General Accounting Manager
		Receivables - Credit Memo Requests Real Time	Receivables Transaction Analysis Duty	Accounts Receivable Manager
				Accounts Receivable Specialist
				Billing Manager
				Billing Specialist
				Revenue Analyst
				Revenue Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				Accounts Receivable Manager
				General Accountant
				Chief Financial Officer

Family	Product	Subject Area	Duty Role	Job Role
				Controller
		Receivables - Disputes History Real Time	Receivables Transaction Analysis Duty	Billing Specialist
				Accounts Receivable Specialist
				Accounts Receivable Manager
				Billing Manager
				Revenue Manager
				Revenue Analyst
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Accounts Receivable Manager
				General Accounting Manager
				General Accountant
				Chief Financial Officer
				Controller
		Receivables - Miscellaneous Receipts Real Time	Receivables Receipts Transaction Analysis Duty	Accounts Receivable Manager
				Accounts Receivable Specialist
			Receivables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				General Accountant
				Controller
				Chief Financial Officer
				Accounts Receivable Manager
		Receivables - Payment Schedules Real Time	Receivables Transaction Analysis Duty	Accounts Receivable Specialist
				Revenue Analyst
				Accounts Receivable Manager

Family	Product	Subject Area	Duty Role	Job Role
				Billing Specialist
				Billing Manager
				Revenue Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Chief Financial Officer
				Controller
				General Accounting Manager
				Accounts Receivable Manager
				General Accountant
		Receivables - Receipt Conversion Rate Adjustments Real Time	Receivables Receipts Transaction Analysis Duty	Accounts Receivable Manager
				Accounts Receivable Specialist
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Chief Financial Officer
				Controller
				General Accountant
				General Accounting Manager
				Accounts Receivable Manager
		Receivables - Receipts History Real Time	Receivables Receipts Transaction Analysis Duty	Accounts Receivable Specialist
				Accounts Receivable Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Chief Financial Officer
				General Accountant
				General Accounting Manager

Family	Product	Subject Area	Duty Role	Job Role
				Accounts Receivable Manager
				Controller
		Receivables - Revenue Adjustments Real Time	Receivables Revenue Adjustments Transaction Analysis Duty	Revenue Analyst
				Revenue Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Accounts Receivable Manager
				Controller
				Chief Financial Officer
				General Accounting Manager
		Receivables - Standard Receipts Real Time	Receivables Receipts Transaction Analysis Duty	Accounts Receivable Manager
				Accounts Receivable Specialist
			Receivables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				General Accounting Manager
				Controller
				Accounts Receivable Manager
				Chief Financial Officer
		Receivables - Transactions Real Time	Receivables Transaction Analysis Duty	Revenue Manager
				Accounts Receivable Manager
				Billing Manager
				Billing Specialist
				Revenue Analyst

Family	Product	Subject Area	Duty Role	Job Role
				Accounts Receivable Specialist
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Accounts Receivable Manager
				Controller
				General Accounting Manager
				General Accountant
				Chief Financial Officer
	Subledger Accounting	Subledger Accounting - Journals Real Time	General Ledger Transaction Analysis Duty	General Accountant
				Financial Analyst
			Payables to Ledger Reconciliation Transaction Analysis Duty	Controller
				Chief Financial Officer
				General Accountant
				General Accounting Manager
				Accounts Payable Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Controller
				Chief Financial Officer
				General Accountant
				General Accounting Manager
				Accounts Receivable Manager
			Subledger Accounting Transaction Analysis Duty	Asset Accounting Manager
				Cash Manager
				Revenue Analyst
				Billing Specialist

Family	Product	Subject Area	Duty Role	Job Role
				Billing Manager
				Asset Accountant
				Revenue Manager
				Accounts Receivable Manager
				Treasury Accountant
				Accounts Payable Supervisor
				Accounts Payable Manager
		Subledger Accounting - Payables Summary Reconciliation Real Time	Payables to Ledger Reconciliation Transaction Analysis Duty	General Accounting Manager
				Accounts Payable Manager
				Chief Financial Officer
				Controller
				General Accountant
		Subledger Accounting - Receivables Summary Reconciliation Real Time	Receivables to Ledger Reconciliation Transaction Analysis Duty	Chief Financial Officer
				Controller
				Accounts Receivable Manager
				General Accountant
				General Accounting Manager
		Subledger Accounting - Supporting References Real Time	General Ledger Transaction Analysis Duty	General Accountant
				Financial Analyst
			Payables to Ledger Reconciliation Transaction Analysis Duty	General Accountant
				Controller
				Chief Financial Officer

Family	Product	Subject Area	Duty Role	Job Role
				General Accounting Manager
				Accounts Payable Manager
			Receivables to Ledger Reconciliation Transaction Analysis Duty	Accounts Receivable Manager
				Chief Financial Officer
				General Accountant
				General Accounting Manager
				Controller
			Subledger Accounting Transaction Analysis Duty	Billing Specialist
				Asset Accounting Manager
				Cash Manager
				Asset Accountant
				Revenue Analyst
				Billing Manager
				Revenue Manager
				Accounts Payable Supervisor
				Treasury Accountant
				Accounts Payable Manager
				Accounts Receivable Manager

Table 3 List of HCM Products with related Subject Areas, Duty Roles, and Job Roles

Family	Product	Subject Area	Duty Role	Job Role
HCM	Benefits	Benefits - Action Items Real Time	Benefits Transaction Analysis Duty	Benefits Manager
		Benefits - Enrollment Opportunities Real Time		Benefits Manager
		Benefits - Enrollments Real Time		Benefits Manager

Family	Product	Subject Area	Duty Role	Job Role
		Benefits - Potential Life Events Real Time		Benefits Manager
		Benefits - Setup Real Time		Benefits Manager
	Compensation	Compensation - Salary Details Real Time	Compensation Transaction Analysis Duty	Compensation Analyst
				Compensation Manager
		Compensation - Stock Details Real Time		Compensation Manager
				Compensation Analyst
	Global Human Resources	Workforce Management - Absence Real Time	Absence Management Transaction Analysis Duty	Human Resource Analyst
				Line Manager
		Workforce Management - Employment Contract Real Time	Workforce Transaction Analysis Duty	Line Manager
				Human Resource Analyst
		Workforce Management - Grade Rate Real Time		Line Manager
				Human Resource Analyst
		Workforce Management - Person Real Time		Line Manager
				Human Resource Analyst
		Workforce Management - Position Real Time		Human Resource Analyst
				Line Manager
		Workforce Management - Work Relationship Real Time		Human Resource Analyst
				Line Manager
		Workforce Management - Worker Assignment Event Real Time		Line Manager
				Human Resource Analyst
		Workforce Management - Worker Assignment Real Time		Human Resource Analyst
				Line Manager

Family	Product	Subject Area	Duty Role	Job Role
	Global Payroll	Payroll - Payments Costing Real Time	Payroll Transaction Analysis Duty	Payroll Manager
		Payroll - Payments Distribution Real Time		Payroll Manager
		Payroll - Payroll Run Costing Real Time		Payroll Manager
		Payroll - Payroll Run Results Real Time		Payroll Manager
		Payroll - Retroactive Pay Real Time		Payroll Manager
	Goal Management	Workforce Goals - Goal Alignments Real Time	Goal Management Transaction Analysis Duty	Human Resource Analyst
		Workforce Goals - Goal Status Overview Real Time		Human Resource Analyst
		Workforce Goals - Goal Tasks Real Time		Human Resource Analyst
		Workforce Goals - Target Outcomes Real Time		Human Resource Analyst
	Performance Management	Workforce Performance - Performance Document Status Real Time	Performance Management Transaction Analysis Duty	Human Resource Analyst
		Workforce Performance - Performance Rating Distribution Real Time		Human Resource Analyst
		Workforce Performance - Performance Rating Real Time		Human Resource Analyst
		Workforce Performance - Performance Task Status Real Time		Human Resource Analyst
	Profile Management	Workforce Profiles - Library Objects Real Time	Workforce Profile Transaction Analysis Duty	Human Resource Analyst
		Workforce Profiles - Model Profile Real Time		Human Resource Analyst
		Workforce Profiles - Person Profile Real Time		Human Resource Analyst

Table 4 List of Procurement Products with related Subject Areas, Duty Roles, and Job Roles

Family	Product	Subject Area	Duty Role	Job Role
Procurement	Purchasing	Procurement - Implemented Change Orders Real Time	Implemented Change Order Transaction Analysis Duty	Category Manager
				Procurement Manager
				Procurement Contract Administrator
				Buyer
			Purchase Order Transaction Analysis Duty	Buyer
				Category Manager
				Procurement Contract Administrator
				Procurement Manager
		Procurement - Pending Change Orders Real Time	Pending Change Order Transaction Analysis Duty	Category Manager
				Procurement Manager
				Buyer
				Procurement Contract Administrator
			Purchase Order Transaction Analysis Duty	Procurement Manager
				Procurement Contract Administrator
				Buyer
				Category Manager
		Procurement - Purchasing Agreements Real Time	Agreement Transaction Analysis Duty	Buyer
				Procurement Manager
				Category Manager
				Procurement Contract Administrator
		Procurement - Purchasing Real Time	Purchase Order Transaction Analysis Duty	Category Manager
				Procurement Manager

Family	Product	Subject Area	Duty Role	Job Role
				Procurement Contract Administrator
				Buyer
		Procurement - Requisitions Real Time	Purchase Requisitions Transaction Analysis Duty	Buyer
				Procurement Contract Administrator
				Procurement Manager
	Sourcing	Sourcing - Supplier Awards Real Time	Sourcing Transaction Analysis Duty	Category Manager
				Procurement Contract Administrator
				Procurement Manager
		Sourcing - Supplier Negotiations Real Time		Procurement Contract Administrator
				Category Manager
				Procurement Manager
		Sourcing - Supplier Responses Real Time		Procurement Contract Administrator
				Category Manager
				Procurement Manager

Table 5 List of Projects Products with related Subject Areas, Duty Roles, and Job Roles

Family	Product	Subject Area	Duty Role	Job Role
Projects	Project Billing	Project Billing - Invoices Real Time	Project Contract Invoice Transaction Analysis Duty	Project Manager
				Project Billing Specialist
				Project Administrator
				Project Accountant
		Project Billing - Revenue Real Time	Project Contract Revenue Transaction Analysis Duty	Project Administrator
				Project Manager
				Project Accountant

Family	Product	Subject Area	Duty Role	Job Role
	Project Control	Project Control - Budgets Real Time	Project Budget Transaction Analysis Duty	Project Accountant
				Project Manager
				Project Administrator
	Project Costing	Project Costing - Actual Cost Journals Real Time	Project Journals Transaction Analysis Duty	Project Accountant
		Project Costing - Actual Costs Real Time	Project Costing Transaction Analysis Duty	Project Manager
				Project Accountant
				Project Administrator
		Project Costing - Commitments Real Time		Project Manager
				Project Administrator
				Project Accountant
		Project Costing - Unprocessed Transactions Real Time		Project Accountant
				Project Manager
				Project Administrator

Table 6 List of SCM Products with related Subject Areas, Duty Roles, and Job Roles

Family	Product	Subject Area	Duty Role	Job Role
SCM	Cost Management	Costing - COGS and Gross Margin Real Time	COGS and Gross Margin Transaction Analysis Duty	Cost Accountant
		Costing - Cost Accounting Real Time	Cost Transaction Analysis Duty	Cost Accountant
		Costing - Inventory Valuation Real Time		Cost Accountant
		Costing - Item Cost Real Time		Cost Accountant
		Costing - Receipt Accounting Real Time	Receipt Accounting Transaction Analysis Duty	Cost Accountant
	Distributed Order Orchestration	Distributed Order Orchestration - Fulfillment Lines Real Time	Orchestration Process Transaction Analysis Duty	Order Administrator
				Order Manager
			Order Transaction Analysis Duty	Order Manager

Family	Product	Subject Area	Duty Role	Job Role
				Order Administrator
		Distributed Order Orchestration - Order Headers Real Time		Order Administrator
				Order Manager
		Distributed Order Orchestration - Order Holds Real Time	Order Holds Transaction Analysis Duty	Order Manager
				Order Administrator
			Order Transaction Analysis Duty	Order Administrator
				Order Manager
		Distributed Order Orchestration - Order Lines Real Time		Order Manager
				Order Administrator
		Distributed Order Orchestration - Price Adjustments Real Time		Order Administrator
				Order Manager
		Distributed Order Orchestration - Process Instances Real Time	Orchestration Process Transaction Analysis Duty	Order Manager
				Order Administrator
			Order Transaction Analysis Duty	Order Administrator
				Order Manager
	Inventory Management	Inventory - Inventory Balance Real Time	Inventory Transaction Analysis Duty	Inventory Manager
				Warehouse Manager
		Inventory - Inventory Supply Real Time		Warehouse Manager
				Inventory Manager
		Inventory - Inventory Transactions Real Time		Inventory Manager
				Warehouse Manager
		Inventory Organization Real Time		Inventory Manager
				Warehouse Manager

Family	Product	Subject Area	Duty Role	Job Role
	Product and Catalog Management	Product Management - Change Order Line Real Time	Product Catalog Transaction Analysis Duty	Product Data Steward
				Product Manager
		Product Management - Change Order Real Time		Product Data Steward
				Product Manager
		Product Management - Components Real Time		Product Data Steward
				Product Manager
		Product Management - Cross Reference Item Real Time		Product Manager
				Product Data Steward
		Product Management - Item Revisions Real Time		Product Manager
				Product Data Steward
		Product Management - New Item Request Line Real Time		Product Data Steward
				Product Manager
		Product Management - New Item Request Real Time		Product Data Steward
				Product Manager
		Product Management - Related Item Real Time		Product Manager
				Product Data Steward
		Product Management - Source System Item Real Time		Product Data Steward
				Product Manager
		Product Management - Structures Real Time		Product Manager
				Product Data Steward
		Product Management - Trading Partner Item Real Time		Product Manager
				Product Data Steward

Family	Product	Subject Area	Duty Role	Job Role
	Receiving	Receiving - Interorganization Receipts Real Time	Receiving Transaction Analysis Duty	Warehouse Manager
		Receiving - Intransit Advanced Shipment Notifications Real Time		Warehouse Manager
		Receiving - Intransit Interorganization Inventory Transfers Real Time		Warehouse Manager
		Receiving - Intransit Shipments Real Time		Warehouse Manager
		Receiving - Purchase Receipts Real Time		Warehouse Manager
		Receiving - Receipts Real Time		Warehouse Manager
		Receiving - Transactions Real Time		Warehouse Manager
		Receiving - Unordered Receipts Real Time		Warehouse Manager
	Shipping	Shipping Real Time	Order Pick Transaction Analysis Duty	Warehouse Manager
				Shipping Manager

Financials

Subtopics

- Subledger Accounting Subject Areas
- Receivables Subject Areas
- Financials Common Module Subject Areas
- Assets Subject Areas
- Cash Management Subject Areas
- Payables Subject Areas
- Payments Subject Areas
- General Ledger Subject Areas

Subledger Accounting Subject Areas

Subtopics

- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Subledger Accounting - Journals Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on subledger transaction level journals.

Folders

This subject area contains the following folders:

- Accounting Class
- Accounting Status
- Asset Depreciation Event
- Asset Transaction Event
- Balancing Segment
- Bill-to Customer
- Bill-to Customer Site

- Cash Management Transaction Details
- Cost Center
- Event Type
- GL Account
- GL Transfer Status
- Journal Category
- Journal Details
- Journal Source
- Journals
- Ledger
- Ledger Set
- Natural Account
- Payables Payment Details
- Payables Transaction Details
- Project Costing Details
- Receivables Adjustment Details
- Receivables Miscellaneous Receipt Details
- Receivables Receipt History Details
- Receivables Revenue Adjustment Details
- Receivables Standard Receipt Details
- Receivables Transaction Details
- Ship-to Customer
- Ship-to Customer Site
- Sold-to Customer
- Sold-to Customer Site
- Supplier
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Supervisor
- Accounts Receivable Manager
- Asset Accountant
- Asset Accounting Manager

- Billing Manager
- Billing Specialist
- Cash Manager
- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager
- Treasury Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What project costing transactions have contributed to a given account for a given period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?
- Which subledger journals have posted accounting entries to a given account balance for this period?

Subledger Accounting - Payables Summary Reconciliation Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on summary reconciliation between Payables transactions and GL balances.

Folders

This subject area contains the following folders:

- Balancing Segment
- Business Unit
- General Ledger Account
- Natural Account
- Payables Reconciliation Summary Report

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Subledger Accounting - Receivables Summary Reconciliation Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on summary reconciliation between Receivables transactions and GL balances.

Folders

This subject area contains the following folders:

- Balancing Segment
- Business Unit
- General Ledger Account
- Natural Account
- Receivables Reconciliation Summary Report

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Subledger Accounting - Supporting References Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Subledger Accounting supporting reference details.

Folders

This subject area contains the following folders:

- Balancing Segment
- Cost Center
- GL Account
- Journal Source
- Ledger
- Ledger Set
- Natural Account
- Supporting Reference
- Supporting Reference Balances
- Supporting Reference Balances Details
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Supervisor
- Accounts Receivable Manager
- Asset Accountant
- Asset Accounting Manager
- Billing Manager
- Billing Specialist
- Cash Manager
- Chief Financial Officer
- Controller

- Financial Analyst
- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager
- Treasury Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?

Receivables Subject Areas

Subtopics

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time

Receivables - Adjustments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on transaction adjustments.

Folders

This subject area contains the following folders:

- Adjustments
- Adjustments Details
- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Catalog
- Category
- Financial Business Unit
- Fiscal Calendar
- Item
- Ledger

- Ledger Set
- Legal Entity
- Receivables Adjustment Accounting
- Receivables Adjustment Distributions
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Billing Manager
- Billing Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Credit Memo Applications Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on the application of credit memos to both debit items and receipts.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Credit Memo Application
- Credit Memo Application Details
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Receivables Credit Memo Application Accounting
- Receivables Credit Memo Application Distributions
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Receipts Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Credit Memo Requests Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on credit memo requests, including current status.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Credit Memo Requests
- Credit Memo Requests Details
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Billing Manager
- Billing Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager
- Revenue Analyst

- Revenue Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Disputes History Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on transaction disputes.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Disputes
- Disputes Details
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Billing Manager
- Billing Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the outstanding disputes for a particular customer?

Receivables - Miscellaneous Receipts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on miscellaneous receipts, such as interest earned, and non-customer related receipts.

Folders

This subject area contains the following folders:

- Business Unit

- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Miscellaneous Receipts
- Miscellaneous Receipts Details
- Paying Customer
- Paying Customer Account
- Paying Customer Site
- Receipt Accounting
- Receipt Distributions
- Remittance Bank Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Receipts Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Payment Schedules Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on payment schedules for transactions including installment information.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Paying Customer
- Paying Customer Account
- Paying Customer Site
- Payment Schedules
- Payment Schedules Details
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Billing Manager
- Billing Specialist
- Chief Financial Officer
- Controller

- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Receipt Conversion Rate Adjustments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on receipt conversion rates, including exchange gain or loss information.

Folders

This subject area contains the following folders:

- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Paying Customer
- Paying Customer Account
- Paying Customer Site
- Receipt Conversion Rate Adjustments
- Receipt Conversion Rate Adjustments Details

- Remittance Bank Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Receipts Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Receipts History Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on receipt status and associated timeline.

Folders

This subject area contains the following folders:

- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Ledger

- Ledger Set
- Legal Entity
- Paying Customer
- Paying Customer Account
- Paying Customer Site
- Receipt History
- Receipt History Details
- Receivables Receipt History Accounting
- Receivables Receipt History Distributions
- Remittance Bank Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Receipts Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receivables - Revenue Adjustments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on revenue adjustments, including associated distributions and accounting treatments.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Catalog
- Category
- Financial Business Unit
- Fiscal Calendar
- From Salesperson
- Item
- Ledger
- Ledger Set
- Legal Entity
- Receivables Revenue Adjustment Accounting
- Receivables Revenue Adjustment Distributions
- Revenue Adjustments
- Revenue Adjustments Details
- Time
- To Salesperson

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Chief Financial Officer

- Controller
- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Revenue Adjustments Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total amount of revenue adjustments by item and time period?

Receivables - Standard Receipts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on standard customer receipts, including manual receipts, receipts entered from a spreadsheet and receipts imported through the lockbox.

Folders

This subject area contains the following folders:

- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Paying Customer
- Paying Customer Account

- Paying Customer Site
- Receipt Accounting
- Receipt Distributions
- Remittance Bank Account
- Standard Receipt Application
- Standard Receipt Application Details
- Standard Receipts
- Standard Receipts Details
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Receipts Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is my total receipt amount by currency and remittance bank account?

Receivables - Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on transaction header and transaction lines for invoices, credit memos, and debit memos. Does not include tax and freight attributes.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Bill-to Customer Site
- Business Unit
- Catalog
- Category
- Financial Business Unit
- Fiscal Calendar
- Freight
- Freight Details
- Item
- Ledger
- Ledger Set
- Legal Entity
- Receivables Transaction Accounting
- Receivables Transaction Distributions
- Receivables Transaction Sales Credits
- Tax
- Tax Details
- Time
- Transactions
- Transactions Details

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Billing Manager
- Billing Specialist
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager
- Revenue Analyst
- Revenue Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receivables Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total invoice amount due from a particular customer for a particular time period?

Financials Common Module Subject Areas

Financials Common Module - Intercompany Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on intercompany transactions.

Folders

This subject area contains the following folders:

- General Ledger Account
- Initiating Ledger
- Initiating Ledger Set
- Initiating Legal Entity
- Intercompany Transaction Type
- Intercompany Transactions
- Receiving Ledger
- Receiving Legal Entity
- Recipient Ledger Set
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Financial Analyst
- Intercompany Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- Inter Company Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What intercompany transactions are awaiting approval?
- What intercompany transactions created invoices?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

Assets Subject Areas

Subtopics

- Fixed Assets - Asset Assignments Real Time
- Fixed Assets - Asset Balances Real Time
- Fixed Assets - Asset Depreciation Real Time
- Fixed Assets - Asset Financial Information Real Time
- Fixed Assets - Asset Retirements and Reinstatements Real Time
- Fixed Assets - Asset Source Lines Real Time
- Fixed Assets - Asset Transactions Real Time
- Fixed Assets - Asset Transfer Real Time

Fixed Assets - Asset Assignments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on assignments of an asset to a location, employee, or GL Account.

Folders

This subject area contains the following folders:

- Asset Assignments
- Asset Assignments Details
- Asset Balancing Segment
- Asset Book
- Asset Category
- Asset Cost Center
- Asset Depreciation Expense Account
- Asset Location
- Asset Natural Account
- Asset Transaction Type
- Fixed Asset
- Transaction Date
- Transaction Effective Date

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Asset Details Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Which assets have a remaining life that is less than one year from today?

Fixed Assets - Asset Balances Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on balance of assets.

Folders

This subject area contains the following folders:

- Asset Balance
- Asset Balancing Segment
- Asset Book
- Asset Category
- Asset Category Book
- Asset Cost Center
- Asset Depreciation Expense Account
- Asset Depreciation Period
- Asset Natural Account
- Fixed Asset
- Ledger

- Ledger Set

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Depreciation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Fixed Assets - Asset Depreciation Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on decrease in value of an asset due to obsolescence or use.

Folders

This subject area contains the following folders:

- Asset Balancing Segment
- Asset Book
- Asset Category
- Asset Category Book
- Asset Cost Center
- Asset Depreciation
- Asset Depreciation Details
- Asset Depreciation Expense Account
- Asset Depreciation Period
- Asset Natural Account

- Fixed Asset
- GL Accounting Date Fiscal Calendar
- Ledger
- Ledger Set
- SLA Account
- SLA Balancing Segment
- SLA Cost Center
- SLA Natural Account
- Sub Ledger Accounting Information
- Sub Ledger Accounting Journals Details

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Depreciation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What assets have a book value within a specified dollar value range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?

Fixed Assets - Asset Financial Information Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time financial information on each asset by Depreciation Book associated with the General Ledger.

Folders

This subject area contains the following folders:

- Asset Book
- Asset Category
- Asset Category Book
- Asset Financial
- Asset Financial Details
- Asset Transaction Type
- Date Placed in Service
- Fixed Asset
- Ledger
- Ledger Set
- Transaction Date
- Transaction Effective Date

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Asset Details Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?

Fixed Assets - Asset Retirements and Reinstatements Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information about Retired Assets and Reinstated Assets. Retirement is a transaction withdrawing an asset from use or active service. A reinstatement restores a retired asset.

Folders

This subject area contains the following folders:

- Asset Balancing Segment
- Asset Book
- Asset Category
- Asset Category Book
- Asset Cost Center
- Asset Depreciation Expense Account
- Asset Location
- Asset Natural Account
- Asset Retirement Details
- Asset Retirements/Reinstatements
- Asset Transaction Type
- Fixed Asset
- Ledger
- Ledger Set
- Retirement Date
- Transaction Date
- Transaction Effective Period

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Asset Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Fixed Assets - Asset Source Lines Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on asset line that originates from other feeders systems.

Folders

This subject area contains the following folders:

- Asset Source Lines
- Asset Source Lines Details
- Fixed Asset
- Ledger
- Ledger Set

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Asset Details Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Fixed Assets - Asset Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on the Fixed Assets transactions such as Additions, Transfers, Adjustment, Reinstatement, Retirement, and so on. Accounting information on the transactions is also provided.

Folders

This subject area contains the following folders:

- Asset Balancing Segment
- Asset Book
- Asset Category
- Asset Category Book
- Asset Cost Center
- Asset Depreciation Expense Account
- Asset Location
- Asset Natural Account
- Asset Reclassifications
- Asset Transaction History
- Asset Transaction History Details
- Asset Transaction Type
- Fixed Asset
- GL Accounting Date Fiscal Calendar
- Ledger
- Ledger Set
- SLA Account
- SLA Balancing Segment
- SLA Cost Center
- SLA Natural Account

- Sub Ledger Accounting Information
- Sub Ledger Accounting Journals Details
- Transaction Date
- Transaction Distribution Lines
- Transaction Distribution Lines Details
- Transaction Effective Period

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Asset Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Fixed Assets - Asset Transfer Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information about a transfer of assets between employees, depreciation expense accounts, and locations.

Folders

This subject area contains the following folders:

- Asset Book
- Asset Category
- Asset Category Book
- Asset From Balancing Segment

- Asset From Cost Center
- Asset From Depreciation Expense Account
- Asset From Location
- Asset From Natural Account
- Asset To Balancing Segment
- Asset To Cost Center
- Asset To Depreciation Expense Account
- Asset To Location
- Asset To Natural Account
- Asset Transfer
- Asset Transfer Details
- Fixed Asset
- Ledger
- Ledger Set
- Transaction Date
- Transaction Effective Period

Job Roles

The following job roles are used to secure access to this subject area:

- Asset Accountant
- Asset Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Fixed Asset Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?

Cash Management Subject Areas

Subtopics

- Cash Management - Bank Statement Balances Real Time
- Cash Management - Bank Statement Line Charges Real Time
- Cash Management - Bank Statements Real Time
- Cash Management - External Cash Transactions Real Time

Cash Management - Bank Statement Balances Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Bank Statement Balances.

Folders

This subject area contains the following folders:

- Bank Account
- Bank Statement Balance
- Bank Statement Balance Detail
- Bank Statement Detail
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cash Management Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Cash Management - Bank Statement Line Charges Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Bank Statement Line Charges.

Folders

This subject area contains the following folders:

- Bank Account
- Bank Statement Detail
- Bank Statement Line Charges
- Bank Statement Line Charges Detail
- Time
- Value Date (Gregorian)

Job Roles

The following job roles are used to secure access to this subject area:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cash Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?

Cash Management - Bank Statements Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Bank Statement.

Folders

This subject area contains the following folders:

- Bank Account
- Bank Statement
- Bank Statement Detail
- Time
- Value Date (Gregorian)

Job Roles

The following job roles are used to secure access to this subject area:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cash Management Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Cash Management - External Cash Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on external transactions generated from the Bank Statement, Statement Reconciliation or Manual Entry.

Folders

This subject area contains the following folders:

- Asset Account
- Asset Balancing Segment Value
- Asset Cost Center Value
- Asset Natural Account Value
- Bank Account
- Bank Statement Detail
- Business Unit
- External Cash Transaction
- External Cash Transaction Detail
- Financial Business Unit
- Legal Entity
- Offset Account
- Offset Balancing Segment Value
- Offset Cost Center Value
- Offset Natural Account Value
- Time
- Transaction Date (Fiscal)
- Value Date (Gregorian)

Job Roles

The following job roles are used to secure access to this subject area:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cash Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Payables Subject Areas

Subtopics

- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time

Payables Invoices - Holds Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on holds applied to an invoice.

Folders

This subject area contains the following folders:

- Business Unit
- Financial Business Unit
- Fiscal Calendar

- Invoices General Details
- Invoices Hold Details
- Ledger
- Ledger Set
- Legal Entity
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Invoice Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total invoice amount that is on hold, by supplier?

Payables Invoices - Installments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on invoice payment installment information.

Folders

This subject area contains the following folders:

- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Invoices General Details
- Invoices Installment Details
- Invoices Installments
- Ledger
- Ledger Set
- Legal Entity
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Invoice Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total amount of credits that is still open, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?

Payables Invoices - Prepayment Invoice Distributions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time distribution information for prepayments that were applied against standard invoices.

Folders

This subject area contains the following folders:

- Accounting
- Business Unit
- Distributions
- Financial Business Unit
- Fiscal Calendar
- Invoices General Details
- Ledger
- Ledger Set
- Legal Entity
- Lines
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Invoice Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Payables Invoices - Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on invoices.

Folders

This subject area contains the following folders:

- Accounting
- Business Unit
- Distributions
- Financial Business Unit
- Fiscal Calendar
- Invoices General

- Invoices General Details
- Ledger
- Ledger Set
- Legal Entity
- Lines
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Invoice Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total invoice amount that is still waiting for approval, by supplier?

Payables Invoices - Trial Balance Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real Time information on posted invoices and payments so that users can reconcile Payables balance with the General Ledger balance.

Folders

This subject area contains the following folders:

- Account
- Balancing Segment
- Business Unit
- Cost Center
- Financial Business Unit
- Fiscal Calendar
- Invoices General Details
- Ledger
- Ledger Set
- Legal Entity
- Natural Account
- Payables Trial Balance
- Payables Trial Balance Details
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller

- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Invoice Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Payables Invoices - Withholding Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on summarized tax amounts withheld at the supplier level.

Folders

This subject area contains the following folders:

- Business Unit
- Financial Business Unit
- Supplier
- Withholding
- Withholding Details

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller

- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Invoice Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total amount of tax withheld, by supplier?

Payments Subject Areas

Subtopics

- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time

Payables Payments - Disbursements Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on amount spent or expensed.

Folders

This subject area contains the following folders:

- Accounting
- Bank Account
- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set

- Legal Entity
- Payment Details
- Payments General
- Payments General Details
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Payment Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What invoices were included in this payment?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?
- What payments weren't reconciled yet?

Payables Payments - Payment History Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on cleared and uncleared payments.

Folders

This subject area contains the following folders:

- Bank Account
- Business Unit
- Financial Business Unit
- Fiscal Calendar
- Ledger
- Ledger Set
- Legal Entity
- Payments General Details
- Payments History
- Payments History Details
- Supplier
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Payable Supervisor
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payables Payment Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

General Ledger Subject Areas

Subtopics

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time

General Ledger - Balances Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on general ledger balances.

Folders

This subject area contains the following folders:

- Balances
- Balancing Segment
- Cost Center Segment
- Ledger
- Ledger Set
- Natural Account Segment
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Receivable Manager
- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the account balance for a given account and cost center for a given period?

General Ledger - Journals Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on general ledger journals.

Folders

This subject area contains the following folders:

- Approval Status
- Journal Batches
- Journal Headers
- Journal Lines

- Posting Status
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Receivable Manager
- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

General Ledger - Period Status Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on general ledger period statuses.

Folders

This subject area contains the following folders:

- Ledger
- Ledger Set
- Period Statuses
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Receivable Manager
- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the period statuses for a given set of ledgers?

General Ledger - Transactional Balances Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on general ledger balances.

Folders

This subject area contains the following folders:

- Account
- Balances
- Balancing Segment
- Cost Center Segment
- Ledger
- Ledger Set
- Natural Account Segment
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Accounts Payable Manager
- Accounts Receivable Manager
- Chief Financial Officer
- Controller
- Financial Analyst
- General Accountant
- General Accounting Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Human Capital Management

Subtopics

- Global Payroll Subject Areas
- Performance Management Subject Areas
- Goal Management Subject Areas
- Benefits Subject Areas
- Compensation Subject Areas
- Global Human Resources Subject Areas
- Profile Management Subject Areas

Global Payroll Subject Areas

Subtopics

- Payroll - Payments Costing Real Time
- Payroll - Payments Distribution Real Time
- Payroll - Payroll Run Costing Real Time
- Payroll - Payroll Run Results Real Time
- Payroll - Retroactive Pay Real Time

Payroll - Payments Costing Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time costing results of payment distribution.

Folders

This subject area contains the following folders:

- Costing Segments
- Department
- HR Position
- Job

- Legislative Data Group
- Organization Payment Method
- Payroll Flows
- Payroll Payment Costing
- Payroll Payment Costing Details
- Payroll Process
- Payroll Relationship
- Payroll Statutory Unit
- Personal Payment Method
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payroll Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Payroll - Payments Distribution Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time results of payment distribution.

Folders

This subject area contains the following folders:

- Department
- HR Position
- Job
- Legislative Data Group
- Organization Payment Method
- Payment Distribution
- Payment Distribution Details
- Payroll
- Payroll Flows
- Payroll Process
- Payroll Relationship
- Payroll Statutory Unit
- Personal Payment Method
- Source Bank
- Target Bank
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payroll Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the net amount disbursed through each payment method?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?

Payroll - Payroll Run Costing Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time costing results of payroll run.

Folders

This subject area contains the following folders:

- Costing Segments
- Department
- Element
- HR Position
- Input Value
- Job
- Legislative Data Group
- Payroll Flows
- Payroll Process
- Payroll Relationship
- Payroll Run Costing
- Payroll Run Costing Details
- Payroll Statutory Unit
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payroll Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?

Payroll - Payroll Run Results Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time results of payroll processing.

Folders

This subject area contains the following folders:

- Calculation Breakdown
- Deduction Time Period
- Department
- Element
- HR Position
- Input Value
- Job
- Legal Employer
- Legislative Data Group
- Payroll
- Payroll Flows
- Payroll Period
- Payroll Process
- Payroll Relationship
- Payroll Run Result Details
- Payroll Run Results
- Payroll Statutory Unit
- Run Type
- Tax Reporting Unit

- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payroll Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is a worker's standard earnings amount and tax deductions for a payroll period?

Payroll - Retroactive Pay Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time calculated retroactive pay adjustment.

Folders

This subject area contains the following folders:

- Department
- Element
- HR Position
- Input Value
- Job
- Legal Employer
- Legislative Data Group
- Originating Element

- Payroll
- Payroll Flows
- Payroll Process
- Payroll Relationship
- Payroll Retroactive Pay
- Payroll Retroactive Process Details
- Payroll Statutory Unit
- Run Type
- Tax Reporting Unit
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Payroll Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Payroll Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total amount of retroactive payments paid this payroll period?
- Who received a retroactive payment this payroll period?

Performance Management Subject Areas

Subtopics

- Workforce Performance - Performance Document Status Real Time
- Workforce Performance - Performance Rating Distribution Real Time
- Workforce Performance - Performance Rating Real Time
- Workforce Performance - Performance Task Status Real Time

Workforce Performance - Performance Document Status Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time status of the Performance Document.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Document Type
- Grade
- Job
- Performance Document
- Performance Document Status
- Performance Document Status Details
- Performance Template
- Position
- Time
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Performance Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Workforce Performance - Performance Rating Distribution Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on number of workers and the ratings given for a particular Performance Document.

Folders

This subject area contains the following folders:

- Performance Document
- Performance Rating Distribution

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Performance Management Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Workforce Performance - Performance Rating Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time rating given to an item or section in a Performance Document or for the overall document.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Document Type
- Grade
- Job
- Performance Document
- Performance Rating
- Performance Template
- Position
- Potential
- Risk of Loss
- Time
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Performance Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How many workers in my department received the highest overall performance rating for their performance document?
- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Workforce Performance - Performance Task Status Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time status of the task within a Performance Document.

Folders

This subject area contains the following folders:

- Document Type
- Performance Document
- Performance Task Status
- Performance Template
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Performance Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many performance documents for workers are waiting for a manager evaluation?

Goal Management Subject Areas

Subtopics

- Workforce Goals - Goal Alignments Real Time
- Workforce Goals - Goal Status Overview Real Time
- Workforce Goals - Goal Tasks Real Time
- Workforce Goals - Target Outcomes Real Time

Workforce Goals - Goal Alignments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on goal alignment. This includes worker goals and organization goals, manager goals and colleague goals.

Folders

This subject area contains the following folders:

- Colleague Goals
- Department
- Goal Alignments
- Grade
- Job
- Manager Goals
- Organization Goals
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Goal Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?

Workforce Goals - Goal Status Overview Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on goals of workers including performance goals, development goals, and personal goals.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Development Goal Plan
- Development Goals
- Goal Management Process
- Grade
- Job
- Performance Goal Plan
- Performance Goals
- Personal Goals
- Position

- Time
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Goal Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?

Workforce Goals - Goal Tasks Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on goal task details.

Folders

This subject area contains the following folders:

- Department
- Development Goals
- Goal Tasks
- Grade
- Job
- Performance Goals

- Task Name
- Task Type
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Goal Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?

Workforce Goals - Target Outcomes Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Content Item Types and Content Items.

Folders

This subject area contains the following folders:

- Content Item
- Content Type
- Department
- Grade
- Job

- Target Outcomes
- Time
- Worker

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Goal Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?

Benefits Subject Areas

Subtopics

- Benefits - Action Items Real Time
- Benefits - Enrollment Opportunities Real Time
- Benefits - Enrollments Real Time
- Benefits - Potential Life Events Real Time
- Benefits - Setup Real Time

Benefits - Action Items Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on action items for participants to enroll in a benefit or to designate coverage for a dependent or beneficiary.

Folders

This subject area contains the following folders:

- Assignment Manager
- Benefit Life Event
- Benefits Group
- Department
- Grade
- Job
- Legal Employer
- Person Type
- Person in Life Event
- Person in Life Event Details
- Position
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Benefits Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What enrollment actions are due for each employee as of a particular date?

Benefits - Enrollment Opportunities Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on eligible choices for a participant.

Folders

This subject area contains the following folders:

- Assignment Manager
- Benefit Life Event
- Benefit Plan
- Benefit Program
- Benefits Group
- Department
- Eligible Person
- Eligible Person Details
- Grade
- Job
- Legal Employer
- Person Type
- Plan Options
- Plan Type
- Position
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Benefits Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- What are the eligible benefits for a particular employee as of a given date?
- What compensation object is a life event tied to as of an effective date?
- What enrollment opportunities exist for a participant?

Benefits - Enrollments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time enrollment information for plan participants.

Folders

This subject area contains the following folders:

- Assignment Manager
- Benefit Life Event
- Benefit Plan
- Benefit Program
- Benefits Group
- Department
- Grade
- Job
- Legal Employer
- Participant Enrollment Results
- Participant Enrollment Results Details
- Person Type
- Plan Options

- Plan Type
- Position
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Benefits Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many participants are enrolled by an effective date?
- What are my benefits costs for a specific department?
- What are my benefits costs for a specific job?
- What enrollments are captured in a participant's primary benefit relationship?
- Which employees calculated benefit costs differ from the communicated benefit costs as of a given date?
- Which participants' coverage ends within a specific time period?

Benefits - Potential Life Events Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on all life events for a person, including identification of which life event, if any, is currently in progress for the specified person.

Folders

This subject area contains the following folders:

- Assignment Manager
- Benefit Life Event
- Benefits Group
- Department
- Grade
- Job
- Legal Employer
- Person Type
- Position
- Potential Life Event Reason for Person
- Potential Life Event Reason for Person Details
- Time
- Worker
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Benefits Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Benefits - Setup Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on program, plan type, plan, option, and other object definitions for benefits.

Folders

This subject area contains the following folders:

- Benefit Plan
- Benefit Program
- Plan Options
- Plan Type
- Program Hierarchy

Job Roles

The following job roles are used to secure access to this subject area:

- Benefits Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Benefits Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What certifications are required to designate a beneficiary?
- What certifications are required to designate a dependent?
- What options are active as of a given effective date?
- What options are available for each plan type?
- What plan types are active as of a given effective date?
- What plans are active as of a given effective date?
- What programs are active as of a given effective date?
- Which plans allow for beneficiaries?
- Which plans allow for designees?

Compensation Subject Areas

Subtopics

- Compensation - Salary Details Real Time
- Compensation - Stock Details Real Time

Compensation - Salary Details Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on worker salary records.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- HR Action Reason
- HR Grade
- HR Position
- Job
- Legal Employer
- Performance Rating Level
- Performance Rating Model
- Salary
- Salary Basis
- Salary Components
- Salary Details
- Time
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Compensation Analyst
- Compensation Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How is each worker's salary distributed by component?
- What is each worker's current salary?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of salary by quartile by country or job?
- What percentage of total salary is attributed to each salary component?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

Compensation - Stock Details Real Time

Subtopics

Real time information on stock granted to a worker.

Folders

This subject area contains the following folders:

- Assignment Manager
- Class
- Department
- Grant Name

- Grant Type
- HR Grade
- HR Position
- Job
- Performance Rating Level
- Performance Rating Model
- Reason
- Stock
- Stock Details
- Time
- Trading Symbol
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Compensation Analyst
- Compensation Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many shares are outstanding?
- How many stock shares were granted?
- What is the average number of stock shares granted by location and job?

Global Human Resources Subject Areas

Subtopics

- Workforce Management - Absence Real Time
- Workforce Management - Employment Contract Real Time
- Workforce Management - Grade Rate Real Time
- Workforce Management - Person Real Time
- Workforce Management - Position Real Time
- Workforce Management - Work Relationship Real Time
- Workforce Management - Worker Assignment Event Real Time
- Workforce Management - Worker Assignment Real Time

Workforce Management - Absence Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on absence metrics and attributes.

Folders

This subject area contains the following folders:

- Absence Reason
- Absence Type
- Assignment Absences
- Assignment Absences Details
- Assignment Manager
- Department
- Grade
- Job
- Location
- Position
- Time
- Worker
- Worker Legislation

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst
- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Absence Management Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?

Workforce Management - Employment Contract Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on employment contract metrics and attributes.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Employment Contract
- Employment Contract Details
- Grade
- Job
- Location
- Position
- Worker
- Worker Legislation

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst
- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Workforce Management - Grade Rate Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on grade and grade rate attributes and metrics.

Folders

This subject area contains the following folders:

- Grade
- Grade Rate
- Grade Rate Details

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst
- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Workforce Management - Person Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on person.

Folders

This subject area contains the following folders:

- Person
- Person Address
- Person Citizenship
- Person Contact Relationship
- Person Delivery Methods
- Person Details
- Person Driver License
- Person Email Addresses
- Person Ethnicity
- Person Legislative Information
- Person Names
- Person National Identifiers
- Person Passport Details
- Person Phones
- Person Religion
- Person Type
- Person Work Permit

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Workforce Management - Position Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on position.

Folders

This subject area contains the following folders:

- Department
- Grade
- Grade Step
- Job
- Location
- Position
- Position Details

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst
- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Workforce Management - Work Relationship Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on work relationship metrics and attributes.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Grade
- Job
- Location
- Position
- Work Relationship
- Work Relationship Details
- Worker
- Worker Legislation

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst
- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Workforce Management - Worker Assignment Event Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on worker assignment event metrics and attributes.

Folders

This subject area contains the following folders:

- Assignment Event
- Assignment Event Details
- Assignment Manager
- Department
- Grade
- HR Action
- HR Action Reason
- Job
- Location
- Position
- Time
- Worker
- Worker Legislation

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What reasons do workers give when they leave?

Workforce Management - Worker Assignment Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on worker assignment metrics and attributes.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Grade
- Job
- Location
- Position
- Worker
- Worker Assignment
- Worker Assignment Details
- Worker Legislation

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

- Line Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How has my headcount changed over time?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Profile Management Subject Areas

Subtopics

- Workforce Profiles - Library Objects Real Time
- Workforce Profiles - Model Profile Real Time
- Workforce Profiles - Person Profile Real Time

Workforce Profiles - Library Objects Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Library objects. Library objects are objects stored in the content library that support the real time profile information.

Folders

This subject area contains the following folders:

- Content Items
- Content Types
- Profile Types
- Rating Levels
- Rating Models

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Profile Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What competencies are available in the application?
- What rating models are available in the application?

Workforce Profiles - Model Profile Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time requirements on Model Profiles. Model profiles hold talent-related information indicating the real time requirements of a job, position, or other workforce structure.

Folders

This subject area contains the following folders:

- Department
- Job
- Model Profile
- Position
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Profile Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Which job profiles require a specific level of education, competency, license, or certification?

Workforce Profiles - Person Profile Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Person Profiles. Person profiles hold talent-related information indicating the real time requirements of workers' achievements and preferences.

Folders

This subject area contains the following folders:

- Assignment Manager
- Department
- Grade
- Job
- Person Profile
- Position
- Time
- Worker
- Worker Legislation
- Worker Location

Job Roles

The following job roles are used to secure access to this subject area:

- Human Resource Analyst

Duty Roles

The following duty roles are used to secure access to this subject area:

- Workforce Profile Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

Procurement

Subtopics

- Purchasing Subject Areas
- Sourcing Subject Areas

Purchasing Subject Areas

Subtopics

- Procurement - Implemented Change Orders Real Time
- Procurement - Pending Change Orders Real Time
- Procurement - Purchasing Agreements Real Time
- Procurement - Purchasing Real Time
- Procurement - Requisitions Real Time

Procurement - Implemented Change Orders Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Change Orders that have been implemented.

Folders

This subject area contains the following folders:

- Bill To Location
- Blanket Agreement Implemented Change Orders Header
- Blanket Agreement Implemented Change Orders Header Detail
- Buyer
- Carrier
- Contract Agreement Implemented Change Orders Header
- Contract Agreement Implemented Change Orders Header Detail
- Document Status
- Freight Terms
- Freight on Board
- Initiating Party
- Initiator
- Payment Terms
- Procurement BU
- Purchase Order Document Style
- Purchase Order Implemented Change Orders Header
- Purchase Order Implemented Change Orders Header Detail
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Approved Date
- Time - Change Order Processed Date
- Time - Change Order Submit Date
- Time - Close Date

Job Roles

The following job roles are used to secure access to this subject area:

- Buyer

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Implemented Change Order Transaction Analysis Duty
- Purchase Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?

Procurement - Pending Change Orders Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Pending Change Orders.

Folders

This subject area contains the following folders:

- Bill To Location
- Blanket Agreement Pending Change Order Header
- Blanket Agreement Pending Change Order Header Detail
- Buyer
- Carrier
- Contract Agreement Pending Change Order
- Contract Agreement Pending Change Order Detail
- Freight Terms
- Freight on Board
- Initiating Party
- Initiator

- Payment Terms
- Pending Change Distributions
- Pending Change Order Lines
- Pending Change Schedules
- Procurement BU
- Purchase Order Document Style
- Purchase Order Pending Change Order Header
- Purchase Order Pending Change Order Header Detail
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Change Order Submit Date

Job Roles

The following job roles are used to secure access to this subject area:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Pending Change Order Transaction Analysis Duty
- Purchase Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many purchase orders are undergoing change order?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Procurement - Purchasing Agreements Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Purchasing Agreements such as Blanket or Contract.

Folders

This subject area contains the following folders:

- Bill To Location
- Blanket Agreement Header
- Blanket Agreement Header Detail
- Blanket Agreement Lines
- Blanket Agreement Price Breaks
- Buyer
- Carrier
- Contract Agreement
- Contract Agreement Detail
- Document Status
- Freight Terms
- Freight on Board
- Payment Terms
- Procurement BU
- Purchase Order Document Style
- Requisitioning BU
- Ship To Location
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Approved Date

- Time - Creation Date
- Time - Expiration Date
- Time - Open Date
- Time - Submit for Approval Date

Job Roles

The following job roles are used to secure access to this subject area:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Agreement Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- What is the total agreement amount released for a procurement item?

Procurement - Purchasing Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Purchase Orders.

Folders

This subject area contains the following folders:

- Bill To Location
- Buyer

- Carrier
- Document Status
- Freight Terms
- Freight on Board
- Payment Terms
- Procurement BU
- Purchase Order Distributions
- Purchase Order Document Style
- Purchase Order Header
- Purchase Order Header Detail
- Purchase Order Lines
- Purchase Order Schedules
- Requisitioning BU
- Sold To BU
- Supplier Business Classification
- Supplier Contact
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time
- Time - Approved Date
- Time - Close Date
- Time - Creation Date
- Time - Open Date
- Time - Submit for Approval Date

Job Roles

The following job roles are used to secure access to this subject area:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Purchase Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchasing schedules that are late?
- What is the purchase order distribution amount for a procurement item in a sold to bu?

Procurement - Requisitions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Requisitions.

Folders

This subject area contains the following folders:

- Requisition Distribution
- Requisition Header
- Requisition Header Detail
- Requisition Line
- Requisition Preparer
- Requisitioning BU
- Status
- Time
- Time - Approved Date

Job Roles

The following job roles are used to secure access to this subject area:

- Buyer
- Procurement Contract Administrator

- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Purchase Requisitions Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Sourcing Subject Areas

Subtopics

- Sourcing - Supplier Awards Real Time
- Sourcing - Supplier Negotiations Real Time
- Sourcing - Supplier Responses Real Time

Sourcing - Supplier Awards Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Sourcing Negotiation Awards.

Folders

This subject area contains the following folders:

- Award

- Award Details
- Award Status
- Buyer
- Carrier
- Freight Terms
- Freight on Board
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Payment Terms
- Procurement BU
- Procurement Item
- Purchasing Line Type
- Requisitioning BU
- Response Supplier Site
- Ship To Location
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Time
- Time - Award Completion Date
- Time - Negotiation Close Date
- Time - Negotiation Publish Date
- Time - Response Expiration Date
- Time - Response Submission Date

Job Roles

The following job roles are used to secure access to this subject area:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Sourcing Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?
- What is the total savings from awarded negotiations in negotiation currency?

Sourcing - Supplier Negotiations Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Sourcing Negotiations.

Folders

This subject area contains the following folders:

- Award Status
- Buyer
- Carrier
- Freight Terms
- Freight on Board
- Invited Suppliers
- Negotiation Header
- Negotiation Line
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Payment Terms

- Procurement BU
- Requisitioning BU
- Time
- Time - Award Completion Date
- Time - Negotiation Close Date
- Time - Negotiation Publish Date

Job Roles

The following job roles are used to secure access to this subject area:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Sourcing Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total sourcing amount under negotiation for a procurement item?

Sourcing - Supplier Responses Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Supplier Responses.

Folders

This subject area contains the following folders:

- Award Status
- Buyer
- Carrier

- Freight Terms
- Freight on Board
- Negotiation Response Status
- Negotiation Status
- Negotiation Style
- Negotiation Type
- Outcome Document Type
- Payment Terms
- Procurement BU
- Requisitioning BU
- Response Header
- Response Line
- Time
- Time - Award Completion Date
- Time - Negotiation Close Date
- Time - Negotiation Publish Date
- Time - Response Expiration Date
- Time - Response Submission Date

Job Roles

The following job roles are used to secure access to this subject area:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Sourcing Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the potential savings from a response line in negotiation currency?

- What is the range of response for a negotiation line?

Supply Chain Management

Subtopics

- Receiving Subject Areas
- Distributed Order Orchestration Subject Areas
- Product and Catalog Management Subject Areas
- Shipping Subject Areas
- Cost Management Subject Areas
- Inventory Management Subject Areas

Receiving Subject Areas

Subtopics

- Receiving - Interorganization Receipts Real Time
- Receiving - Intransit Advanced Shipment Notifications Real Time
- Receiving - Intransit Interorganization Inventory Transfers Real Time
- Receiving - Intransit Shipments Real Time
- Receiving - Purchase Receipts Real Time
- Receiving - Receipts Real Time
- Receiving - Transactions Real Time
- Receiving - Unordered Receipts Real Time

Receiving - Interorganization Receipts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on interorganization receipts.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Interorganization Receipts
- Item

- Received By
- Receiving Inventory Organization
- Source Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Receiving - Intransit Advanced Shipment Notifications Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on intransit ASN.

Folders

This subject area contains the following folders:

- Catalog
- Category
- In-Transit ASN
- Item
- Receiving Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile

- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total intransit ASN quantity expected to be received from a Supplier?

Receiving - Intransit Interorganization Inventory Transfers Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on intransit interorganization transfers.

Folders

This subject area contains the following folders:

- Catalog
- Category
- In-Transit Interorganization Shipment
- Item
- Receiving Inventory Organization
- Source Inventory Organization
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total intransit quantity expected to be received from a Source Inventory Organization?

Receiving - Intransit Shipments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on intransit shipments.

Folders

This subject area contains the following folders:

- All In-Transit Shipments
- Catalog
- Category
- Item
- Receiving Inventory Organization
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the total intransit quantity for an item?

Receiving - Purchase Receipts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on purchase receipts.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Item
- Purchase Receipts
- Received By
- Receiving Inventory Organization
- Requestor
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many units of an item have been received in the last two months?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?

Receiving - Receipts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on all receipts.

Folders

This subject area contains the following folders:

- All Receipts
- Catalog
- Category
- Item
- Received By
- Receiving Inventory Organization
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile

- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many days, on average, has an item been in transit in the last three months?
- How may substitute receipts have been recorded for an item in the last three months?

Receiving - Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on receiving transactions.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Item
- Receiving Inventory Organization
- Receiving Transactions
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization

- Supplier Profile
- Supplier Site
- Time
- Transaction Status
- Transaction Type

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?

Receiving - Unordered Receipts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on unordered receipts.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Current Unordered Receipts
- Item
- Received By

- Receiving Inventory Organization
- Source Inventory Organization
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receiving Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?

Distributed Order Orchestration Subject Areas

Subtopics

- Distributed Order Orchestration - Fulfillment Lines Real Time
- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Holds Real Time
- Distributed Order Orchestration - Order Lines Real Time
- Distributed Order Orchestration - Price Adjustments Real Time
- Distributed Order Orchestration - Process Instances Real Time

Distributed Order Orchestration - Fulfillment Lines Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on customer, order, item, quantity, scheduling, shipping, and other required information for an order to be fulfilled.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Business Unit
- Carrier
- Catalog
- Category
- Fulfillment Line Detail
- Fulfillment Line Detail Details
- Fulfillment Line Exceptions
- Fulfillment Line Status
- Fulfillment Lines - General
- Fulfillment Lines - General Details
- Fulfillment Lines - Scheduling
- Fulfillment Lines - Scheduling Details
- Fulfillment Lines - Shipping

- Fulfillment Lines - Shipping Details
- Inventory Organization
- Item
- Jeopardy Priority
- Lot and Serial Details
- Mode Of Transport
- Orchestration Process
- Service Level
- Ship-to Customer
- Ship-to Customer Account
- Shipment Priority
- Sold-to Customer
- Sold-to Customer Account
- Step
- Task
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Orchestration Process Transaction Analysis Duty
- Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?

Distributed Order Orchestration - Order Headers Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on attributes and measures related to current orchestration order headers.

Folders

This subject area contains the following folders:

- Business Unit
- Orchestration Order Status
- Orchestration Orders
- Orchestration Orders Details
- Sold-to Customer
- Sold-to Customer Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Distributed Order Orchestration - Order Holds Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on holds applied to orchestration orders, order lines, and fulfillment lines. As well as attributes and measures related to step instance and orchestration task instance.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Business Unit
- Catalog
- Category
- Hold Name
- Holds
- Holds Details
- Holds Details {Action Framework}
- Inventory Organization
- Item
- Ship-to Customer
- Ship-to Customer Account
- Sold-to Customer
- Sold-to Customer Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Order Holds Transaction Analysis Duty
- Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are all the holds for a sold-to customer?
- What is the number of holds for an item?
- What is the resolution time for a hold?

Distributed Order Orchestration - Order Lines Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on attributes and measures related to current orchestration order lines.

Folders

This subject area contains the following folders:

- Business Unit
- Catalog
- Category
- Item
- Orchestration Order Line Status
- Orchestration Order Lines
- Orchestration Order Lines Details
- Order Line Category
- Sold-to Customer
- Sold-to Customer Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Distributed Order Orchestration - Price Adjustments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on discounts, promotions, and other price-adjustment details for order orchestration orders, order lines, or fulfillment lines.

Folders

This subject area contains the following folders:

- Business Unit
- Catalog
- Category
- Inventory Organization
- Item
- Order Line Category

- Price Adjustments
- Price Adjustments Details
- Sold-to Customer
- Sold-to Customer Account
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Order Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Distributed Order Orchestration - Process Instances Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on orchestration process Instances, task instances, and step instances.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Business Unit
- Jeopardy Priority
- Orchestration Process
- Orchestration Processes

- Process Status
- Ship-to Customer
- Ship-to Customer Account
- Sold-to Customer
- Sold-to Customer Account
- Steps
- Tasks
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Order Administrator
- Order Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Orchestration Process Transaction Analysis Duty
- Order Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many orchestration processes are active in a selected time period?
- What is the number of active tasks for an orchestration process ?
- What is the time to complete a process?

Product and Catalog Management Subject Areas

Subtopics

- Product Management - Change Order Line Real Time
- Product Management - Change Order Real Time
- Product Management - Components Real Time
- Product Management - Cross Reference Item Real Time
- Product Management - Item Revisions Real Time
- Product Management - New Item Request Line Real Time
- Product Management - New Item Request Real Time
- Product Management - Related Item Real Time
- Product Management - Source System Item Real Time
- Product Management - Structures Real Time
- Product Management - Trading Partner Item Real Time

Product Management - Change Order Line Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on an individual change to an item, which may be one of multiple changes included in the change order line.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Change Order Line
- Change Order Line Assigned To
- Change Order Line Details
- Change Order Line Status
- Inventory Organization
- Item
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many change order lines does a change order have?

Product Management - Change Order Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on a change order, which contains information generally applicable to a set of changes to an existing item.

Folders

This subject area contains the following folders:

- Assign To
- Change Order
- Change Order Approval Status
- Change Order Details
- Change Order Priority
- Change Order Reason
- Change Order Status
- Change Order Type
- Inventory Organization
- Requestor

- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many change orders are pending approval for an organization?
- What are the canceled change orders for an organization?
- What are the scheduled change orders for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?

Product Management - Components Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on measures and attributes of components of structure.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Component Details
- Components
- Inventory Organization

- Item
- Reference Designator
- Substitute Components
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the components of a structure?

Product Management - Cross Reference Item Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on measures and attributes of cross reference item.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Cross Reference Item
- Cross Reference Item Details
- Cross Reference Type
- Inventory Organization

- Item
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the cross referenced items, by cross reference type?

Product Management - Item Revisions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on attributes and measures of item and item revision.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Inventory Organization
- Item Approval Status
- Item Class
- Item Status
- Item Type
- Item and Revision Details

- Item and Revisions
- Life Cycle Phase
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the approved items for an organization?

Product Management - New Item Request Line Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on attributes and measures for a new item request line.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Inventory Organization
- Item
- New Item Request Line
- New Item Request Line Assigned To
- New Item Request Line Details

- New Item Request Line Status
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many new item request lines does a new item request have?

Product Management - New Item Request Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on a new item request, which contains information generally applicable to a process by which an item is defined and approved.

Folders

This subject area contains the following folders:

- Assign To
- Inventory Organization
- New Item Request Approval Status
- New Item Request Details
- New Item Request Priority
- New Item Request Reason
- New Item Request Status

- New Item Requests
- Requestor
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?

Product Management - Related Item Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on measures and attributes of related item.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Inventory Organization
- Item
- Related Item
- Related Item Details

- Related Item Type
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What items are related to an item in an organization?

Product Management - Source System Item Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on measures and attributes of source system item.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Inventory Organization
- Item
- Source System
- Source System Item
- Source System Item Details
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the source system items for an organization?

Product Management - Structures Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on measures and attributes of structure.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Effectivity
- Inventory Organization
- Item
- Structure Details
- Structure Type
- Structures
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What structures does an organization have?

Product Management - Trading Partner Item Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on types of trading partners for example customer, manufacturer, competitor, and so on.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Inventory Organization
- Item
- Time
- Trading Partner Item
- Trading Partner Item Details
- Trading Partner Name
- Trading Partner Type

Job Roles

The following job roles are used to secure access to this subject area:

- Product Data Steward
- Product Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Product Catalog Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What trading partner items does a trading partner type have?

Shipping Subject Areas

Shipping Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on shipments, for attributes and measures, and shipment lines.

Folders

This subject area contains the following folders:

- Carrier
- Catalog
- Category
- Inventory Organization
- Item
- Shipment
- Shipment Line
- Shipping Method
- Time

- Time of Actual Ship Date

Job Roles

The following job roles are used to secure access to this subject area:

- Shipping Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Order Pick Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?

Cost Management Subject Areas

Subtopics

- Costing - COGS and Gross Margin Real Time
- Costing - Cost Accounting Real Time
- Costing - Inventory Valuation Real Time
- Costing - Item Cost Real Time
- Costing - Receipt Accounting Real Time

Costing - COGS and Gross Margin Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on records of cost-of-goods-sold, revenue and gross-margin calculations.

Folders

This subject area contains the following folders:

- Bill To Customer
- Business Unit
- Cost Element
- Cost Organization Book
- Cost of Goods Sold
- Cost of Goods Sold Details
- Fiscal Calendar
- Gross Margin
- Inventory Organization
- Item
- Ledger
- Revenue
- Revenue Details

Job Roles

The following job roles are used to secure access to this subject area:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- COGS and Gross Margin Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the deferred cost of goods sold for a business unit?
- What is the gross margin for an item?
- What is the total cost of goods for a bill-to customer?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?

Costing - Cost Accounting Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on records of cost transactions, costing details, cost distributions, and audit columns.

Folders

This subject area contains the following folders:

- Business Unit
- Cost Accounting Distributions
- Cost Accounting Distributions Details
- Cost Analysis Group
- Cost Element
- Cost Organization Book
- Cost Transaction
- Cost Transaction Details
- Cost Transaction Type
- Cost Valuation Unit
- Costing

- Costing Details
- Fiscal Calendar
- Inventory Organization
- Item
- Ledger
- Legal Entity
- Locator
- Subinventory

Job Roles

The following job roles are used to secure access to this subject area:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cost Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the ratio of error transactions to total transactions, expressed as a percentage?

Costing - Inventory Valuation Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on records that correlate locations of items in inventory and their value.

Folders

This subject area contains the following folders:

- Business Unit
- Cost Organization Book
- Cost Valuation Unit

- Fiscal Calendar
- Inventory Organization
- Inventory Valuation
- Inventory Valuation Details
- Item
- Storage Location

Job Roles

The following job roles are used to secure access to this subject area:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cost Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the accounted intransit value for a cost organization?
- What is the accounted on-hand inventory value for a cost organization?
- What is the costed intransit value for a cost organization?
- What is the costed on-hand inventory value for an inventory organization?

Costing - Item Cost Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on attributes and measures related to system-calculated item costs.

Folders

This subject area contains the following folders:

- Cost Analysis Group
- Cost Element

- Cost Organization Book
- Cost Valuation Unit
- Fiscal Calendar
- Item
- Item Cost
- Item Cost Details

Job Roles

The following job roles are used to secure access to this subject area:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- Cost Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the material cost of an item for a cost organization?
- What is the total cost of an item?

Costing - Receipt Accounting Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on accounting entries corresponding to a receipt transaction, audit columns, and distributions.

Folders

This subject area contains the following folders:

- Business Unit
- Fiscal Calendar
- Inventory Organization

- Item
- Ledger
- Receipt Accounting Distributions
- Receipt Accounting Distributions Details
- Receipt Accounting Transaction
- Receipt Accounting Transactions Details
- Supplier Business Classification
- Supplier Organization
- Supplier Profile
- Supplier Site

Job Roles

The following job roles are used to secure access to this subject area:

- Cost Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- Receipt Accounting Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?

Inventory Management Subject Areas

Subtopics

- Inventory - Inventory Balance Real Time
- Inventory - Inventory Supply Real Time
- Inventory - Inventory Transactions Real Time
- Inventory Organization Real Time

Inventory - Inventory Balance Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on lot, grade, and inventory balance.

Folders

This subject area contains the following folders:

- Catalog
- Category
- Current On-Hand Inventory
- Current On-Hand Inventory Details
- Grade
- Inventory Organization
- Item
- Locator
- Lot
- Subinventory

Job Roles

The following job roles are used to secure access to this subject area:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Inventory Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?

Inventory - Inventory Supply Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on incoming inventory supply and current information about in transit shipments from another organization.

Folders

This subject area contains the following folders:

- Catalog
- Category
- In transit Inventory Supply
- Inventory Organization
- Inventory Supply
- Item
- Subinventory
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Inventory Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?

Inventory - Inventory Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on movement of materials within inventory.

Folders

This subject area contains the following folders:

- Catalog
- Category
- From Grade
- Inventory Organization
- Inventory Transactions
- Inventory Transactions Details
- Item
- Locator
- Subinventory
- Time of Transaction Date
- To Grade
- Transaction Action
- Transaction Source Type
- Transaction Type

Job Roles

The following job roles are used to secure access to this subject area:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Inventory Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the inventory transaction item quantity for a transaction type?
- What is the primary transaction item quantity for subinventories?

Inventory Organization Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on inventory organization, for example inventory transaction and balances.

Folders

This subject area contains the following folders:

- Inventory Organization
- Locator
- Subinventory

Job Roles

The following job roles are used to secure access to this subject area:

- Inventory Manager
- Warehouse Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Inventory Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Project Portfolio Management

Subtopics

- Project Costing Subject Areas
- Project Billing Subject Areas
- Project Control Subject Areas

Project Costing Subject Areas

Subtopics

- Project Costing - Actual Cost Journals Real Time
- Project Costing - Actual Costs Real Time
- Project Costing - Commitments Real Time
- Project Costing - Unprocessed Transactions Real Time

Project Costing - Actual Cost Journals Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project cost journals.

Folders

This subject area contains the following folders:

- Accounting Class
- Balancing Segment
- Cost Accounting Details
- Cost Center

- Cost Distribution Details
- Fiscal Calendar
- GL Accounting Date
- GL Accounting Date Fiscal Calendar
- General Ledger Account
- Imported Cost Accounts
- Ledger
- Natural Account
- Project
- Task
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Journals Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How does each accounting entry for this month reconcile to the original cost distribution line?

Project Costing - Actual Costs Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project actual costs.

Folders

This subject area contains the following folders:

- Adjustment Details
- Capitalization Details
- Cost Distribution Accounting Details
- Currency Exchange Details
- Effort Details
- Employee
- Expenditure Class
- Expenditure Item Billing Details
- Expenditure Item Revenue Details
- Expenditure Item and Cost Distribution Cross-Charge Transaction Details
- Expenditure Item and Cost Distribution Details
- Expenditure Type
- Fiscal Calendar
- Item
- Job
- Legal Entity
- Nonlabor Resource
- Organizations
- Original Source References
- Processing Details
- Project
- Projects Calendar
- Receiver Fiscal Calendar
- Receiver Ledger Currency Exchange Details
- Supplier
- Task
- Task Hierarchy
- Time
- Transfer Price Currency Exchange Details
- Work Type

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant
- Project Administrator
- Project Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Costing Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the converted costs in both transaction and provider ledger currencies?
- Which capitalizable costs are not yet capitalized?

Project Costing - Commitments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project commitments.

Folders

This subject area contains the following folders:

- Commitment Details
- Currency Details for Commitments
- Expenditure Class
- Expenditure Type
- Organizations
- Project
- Projects Calendar
- Resource Class
- Supplier
- Task
- Task Hierarchy

- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant
- Project Administrator
- Project Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Costing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Project Costing - Unprocessed Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project unprocessed transactions.

Folders

This subject area contains the following folders:

- Currency Exchange Details for Unprocessed Transactions
- Employee
- Expenditure Class
- Expenditure Type
- Item
- Job
- Nonlabor Resource
- Organizations
- Project

- Projects Calendar
- Supplier
- Task
- Task Hierarchy
- Time
- Unprocessed Transaction Adjustment Details
- Unprocessed Transaction Details
- Unprocessed Transaction Effort Details
- Unprocessed Transaction Original Source References
- Unprocessed Transaction Processing Details
- Work Type

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant
- Project Administrator
- Project Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Costing Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?
- What unprocessed transactions received an error during the load process to Oracle Fusion Project Portfolio Management?

Project Billing Subject Areas

Subtopics

- Project Billing - Invoices Real Time
- Project Billing - Revenue Real Time

Project Billing - Invoices Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project billing.

Folders

This subject area contains the following folders:

- Bill-to Customer
- Bill-to Customer Account
- Contract and Project Details
- Credits and Write-offs
- Currency Exchange Details
- Customer Details
- Employee
- Expenditure Type
- Fiscal Calendar
- Intercompany and Interproject Details
- Invoice Calculation
- Invoice Details
- Invoice Processing
- Invoice Transaction Measures
- Organizations
- Project
- Project Contract Header Details
- Project Contract Line Details
- Receiver Fiscal Calendar

- Task
- Task Hierarchy
- Tax Details
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant
- Project Administrator
- Project Billing Specialist
- Project Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Contract Invoice Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Project Billing - Revenue Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project revenue.

Folders

This subject area contains the following folders:

- Contract and Project Details
- Currency Exchange Details
- Employee
- Fiscal Calendar

- Intercompany and Interproject Details
- Job
- Ledger
- Legal Entity
- Organizations
- Project
- Project Contract Header Details
- Project Contract Line Details
- Receiver Fiscal Calendar
- Revenue Calculation
- Revenue Details
- Revenue Transaction Measures
- Task
- Task Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant
- Project Administrator
- Project Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Contract Revenue Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- When was the last time revenue was generated for my contract?

Project Control Subject Areas

See Project Control - Budgets Real Time.

Project Control - Budgets Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on project budgets.

Folders

This subject area contains the following folders:

- Employee
- Fiscal Calendar
- Organizations
- Project
- Project Budget
- Project Budget Version
- Projects Calendar
- Receiver Fiscal Calendar
- Resource Class
- Task
- Task Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Project Accountant
- Project Administrator
- Project Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Project Budget Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How much have I budgeted for a particular labor type?

Customer Relationship Management

Subtopics

- Campaign Management Subject Areas
- Sales Subject Areas
- Partner Relationship Management Subject Areas
- Incentive Compensation Subject Areas

Campaign Management Subject Areas

Subtopics

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Marketing - CRM Campaigns and Contacts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze campaign contacts during launch and execution and the responses received, in real time.

Folders

This subject area contains the following folders:

- Campaign Facts

- Contact
- Customer
- Facts
- Marketing Source
- Marketing Source Extension
- Response Facts
- Time
- Treatment
- Treatment Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Campaigns and Contacts Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Did the campaign generate enough customer response?
- How are the customers receiving marketing promotions?
- How many customers were contacted in email, how many messages were opened, bounced, delivered?

Marketing - CRM Campaigns and Leads Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze the leads that resulted from marketing campaigns in detail, and in real time.

Folders

This subject area contains the following folders:

- Contact
- Customer
- Lead
- Lead Extension
- Lead Facts
- Lead Status
- Marketing Source
- Marketing Source Extension
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Campaigns and Leads Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Did the campaign generate enough leads?
- How are the sales progressing through its life cycle
- Is the sales force able to convert the leads into opportunities?

Marketing - CRM Campaigns and Opportunities Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze the sales opportunities that resulted from marketing campaigns in detail, and in real time.

Folders

This subject area contains the following folders:

- Campaign Opportunity Facts
- Marketing Source
- Marketing Source Extension
- Opportunity
- Opportunity Extension
- Opportunity Secondary Dates
- Time
- Treatment
- Treatment Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Campaigns and Opportunities Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What is the closed opportunity revenue generated by a marketing campaign?
- What is the opportunity revenue resulting from a campaign and what is the win probability?

Marketing - CRM Interactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze all customer interactions during marketing and sales cycle, in real time.

Folders

This subject area contains the following folders:

- Contact
- Interaction
- Interactions Facts
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Interactions Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many days since last interaction?
- How many marketing and sales interactions happened with a customer during the last one month?

Marketing - CRM Interactions and Campaigns Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze the customer interactions during the marketing campaign, in real time.

Folders

This subject area contains the following folders:

- Campaign Facts
- Facts
- Interaction
- Interactions Campaign Facts
- Marketing Source
- Marketing Source Extension

- Response Facts
- Time
- Treatment
- Treatment Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Interactions and Campaigns Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many times we interacted with a customer during the lifetime of a campaign?
- When was the last outbound interaction with a customer?

Marketing - CRM Interactions and Leads Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Simple subject area for analyzing the leads and the interactions you have had with the leads.

Folders

This subject area contains the following folders:

- Facts
- Interaction
- Interactions Lead Facts
- Lead
- Lead Extension
- Lead Facts
- Lead Status
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Administrator
- Sales Lead Qualifier

- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Interactions and Leads Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing - CRM Leads Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Simple subject area for analyzing the leads as they progress through the sales lifecycle - lead qualification, nurturing and until the leads reach their ultimate disposition.

Folders

This subject area contains the following folders:

- Lead
- Lead Extension
- Lead Facts
- Lead Status
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Leads Real Time Transaction Analysis Duty
- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing - CRM Leads and Opportunities Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Simple subject area for analyzing the leads and the opportunities resulted from those leads.

Folders

This subject area contains the following folders:

- Lead
- Lead Extension
- Opportunity
- Opportunity Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Administrator
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Marketing Administrative Transaction Analysis Duty
- Marketing CRM Leads and Opportunities Real Time Transaction Analysis Duty

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation B2B Customers Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment customers and contacts using marketing campaign, opportunity and product information. Segments such as All contacts belonging to companies of a certain size, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Account Facts
- Customer
- Marketing Campaign
- Marketing Source Extension
- Opportunity
- Opportunity Extension
- Product
- Secondary Dates

- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation B2B Customers Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation B2C Customers Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment consumers using marketing campaign and product information. Segments such as All consumers in a specified region, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Customer
- Customer Counts
- Marketing Campaign
- Marketing Source Extension
- Product
- Secondary Dates
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty

- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation B2C Customers Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation Cache and Saved Results Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area holds data used to populate the Marketing Segmentation Engine Cache and Saved Results Sets.

Folders

This subject area contains the following folders:

- Account Real Time Cache
- Account Real Time Results Data
- Account Real Time Results Header
- Contact Real Time Cache
- Contact Real Time Results Data
- Contact Real Time Results Header

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP

- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation Cache and Saved Results Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation Campaign Opportunity Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment customers, contacts and consumers using marketing campaign, treatment and sales opportunity information. Segments such as All customers with an open opportunity of a specified value, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Campaign Opportunity Facts
- Contact
- Customer
- Marketing Source

- Marketing Source Extension
- Opportunity
- Opportunity Extension
- Opportunity Secondary Dates
- Time
- Treatment
- Treatment Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation Campaign Opportunity Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation Campaigns Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment customers, contacts and consumers using marketing campaign and treatment information. Segments such as All contacts targeted by a particular campaign, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Campaign Facts
- Contact
- Customer
- Marketing Source
- Marketing Source Extension
- Time
- Treatment
- Treatment Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation Campaigns Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation Interactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment customers, contacts and consumers using interaction information. Segments such as All contacts with a particular interaction type within a given time period, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Contact
- Customer
- Interaction
- Interactions Facts
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager

- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation Interactions Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation Leads Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment customers, contacts and consumers using marketing campaign and lead information. Segments such as All contacts with a specified lead status, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Contact
- Customer
- Lead
- Lead Extension

- Lead Facts
- Lead Status
- Marketing Source
- Marketing Source Extension
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation Leads Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Marketing Segmentation Response Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area helps to analyze and segment customers, contacts and consumers using marketing campaign, treatment and response information. Segments such as All contacts with a particular response within a given time period, can be created using the data in this subject area.

Folders

This subject area contains the following folders:

- Contact
- Customer
- Marketing Source
- Response Extension
- Response Facts
- Time
- Treatment
- Treatment Extension

Job Roles

The following job roles are used to secure access to this subject area:

- Corporate Marketing Manager
- Marketing Analyst
- Marketing Manager
- Marketing Operations Manager
- Marketing VP
- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- Marketing Corporate Transaction Analysis Duty
- Marketing Executive Transaction Analysis Duty
- Marketing Lead Transaction Analysis Duty
- Marketing Managerial Transaction Analysis Duty
- Marketing Operational Transaction Analysis Duty
- Marketing Segmentation Response Real Time Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Sales Subject Areas

Subtopics

- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Sales - CRM Customer Overview

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

A summary subject area that provides the ability to do comprehensive customer analysis across multiple areas in a single report. Analysis can span a number of customer specific areas such as customer pipeline, sales cycle, win loss, service requests, quotes and customer interactions.

Folders

This subject area contains the following folders:

- Contact
- Currency
- Customer
- Employee
- Facts
- Industry
- Interaction
- Interaction Facts
- Lead
- Lead Extension
- Lead Facts
- Opportunity
- Opportunity Extension
- Pipeline Facts
- Product
- Resource Extension
- Sales Account Extension
- Sales Account Facts
- Sales Resource Hierarchy
- Secondary Dates
- Service Request Facts
- Time
- Win Loss Facts

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Customer Overview Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are my most active accounts?
- What are the top ten accounts by revenue?

Sales - CRM Customers and Contacts Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on Customers and Contacts with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Contact

- Customer
- Sales Account Extension
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Customers and Contacts Real Time Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Sales - CRM Customers and Sales Resources Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on Customers and Sales Resources with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Customer
- Sales Account Extension
- Sales Resource
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Customers and Sales Resources Real Time Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Who are the primary sales resources associated to opportunities for this customer?

Sales - CRM Forecasting

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides the ability to analyze the current and historical forecast data. Users can evaluate forecast trends, compare forecast revenues to quota and perform best and worst case analysis.

Folders

This subject area contains the following folders:

- Currency
- Customer
- Employee
- Facts
- Forecast Item
- Industry
- Opportunity
- Opportunity Extension
- Product
- Resource Extension
- Revenue Forecast Facts
- Sales Account Extension
- Sales Forecast
- Territory
- Territory Hierarchy
- Territory Quota Facts
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative

- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Forecasting Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?
- Does the forecast versus pipeline trend show a healthy picture?
- How does my current forecast compare with my pipeline?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?

Sales - CRM Interactions and Customers Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area provides real-time transactional analysis on Sales Interactions and Customers with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Contact
- Customer
- Interaction

- Interaction Facts
- Sales Account Extension
- Sales Resource
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Interactions and Customers Real Time Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Who are the active customers that have not had a touch point in the last 3 months?

Sales - CRM Interactions and Opportunities Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on Sales Interactions and Opportunities with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Currency
- Customer
- Interaction
- Interaction Fact
- Opportunity
- Opportunity Extension
- Pipeline Detail Fact
- Pipeline Fact
- Revenue
- Revenue Extension
- Sales Account Extension
- Sales Resource
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Interactions and Opportunities Real Time Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?

Sales - CRM Opportunities and Competitors Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area provides real-time transactional analysis on Opportunities and Competitors with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Competitor
- Competitor Extension
- Contact
- Currency
- Customer
- Historical Sales Stage
- Opportunity
- Opportunity Extension

- Pipeline Detail Fact
- Pipeline Fact
- Product
- Reference
- Reference Extension
- Revenue
- Revenue Extension
- Sales Account Extension
- Sales Resource
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Opportunities and Competitors Real Time Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Which were the high value opportunities that we most recently lost to our competitors?

Sales - CRM Opportunities and Partners Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area provides real-time transactional analysis on Opportunities and Partners with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Currency
- Customer
- Opportunity
- Opportunity Extension
- Partner
- Partner Extension
- Partner Resource
- Pipeline Fact
- Product
- Resource Extension
- Revenue
- Revenue Extension
- Sales Account Extension
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director

- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Sales CRM Opportunities and Partners Real Time Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Sales - CRM Opportunities and Products Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

This subject area provides real-time transactional analysis on Opportunities and Products with their respective attributes.

Folders

This subject area contains the following folders:

- Account Hierarchy
- Competitor
- Contact
- Currency
- Customer
- Historical Sales Stage
- Opportunity
- Opportunity Extension
- Pipeline Detail Fact

- Product
- Reference
- Reference Extension
- Revenue
- Revenue Extension
- Sales Account Extension
- Sales Resource
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Opportunities and Products Real Time Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What is open and closed revenue for each of the product lines of the selected geography?
- Which are top ten products by closed revenue?

Sales - CRM Pipeline

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Affords analysis across many dimensions of sales performance. Provides ability to evaluate pipeline sales effectiveness, win/loss, and overall sales performance across sales organizations, managers and individual users. Pipeline analysis and management is a core activity for most sales organizations.

Folders

This subject area contains the following folders:

- Competitor
- Competitor Extension
- Contact
- Currency
- Customer
- Employee
- Employee Organization
- Facts
- Historical Sales Stage
- Industry
- Interaction
- Interaction Facts
- Lead
- Lead Extension
- Lead Facts
- Marketing Source
- Marketing Source Extension
- Opportunity
- Opportunity Extension
- Pipeline Detail Facts
- Pipeline Facts
- Product

- Reference
- Reference Extension
- Resource Extension
- Resource Quota Facts
- Revenue
- Revenue Extension
- Sales Account Extension
- Sales Cycle Facts
- Sales Resource Hierarchy
- Secondary Dates
- Territory
- Territory Hierarchy
- Territory Quota Facts
- Time
- Win Loss Facts

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty

- Sales Administrative Transaction Analysis Duty
- Sales CRM Pipeline Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Are my sales reps moving their opportunities fast enough?
- How effective are our current references? Has their participation meant a difference to us in wins?
- How is each member on my team performing on deal size, account coverage, opportunity close time, and win rate?
- How well are our sales reps dispositioning leads?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is my sales team converting leads to opportunities fast enough?
- Is our overall pipeline healthy enough to meet sales goals?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What is the average lead age across sales?
- What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?
- What is the opportunity revenue distribution across sales stages?
- What is the value trend of high value opportunities? Do they show a positive or negative trend?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Who are my top competitors and what is our revenue exposure to them?
- Why do we win or lose against specific competitors?

Sales - CRM Quota Management

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Used for analysis of resource and territory quota trends and performance of individuals and sales organizations.

Folders

This subject area contains the following folders:

- Currency
- Employee
- Facts
- Pipeline Detail Facts
- Pipeline Facts
- Quota Plan
- Quota Type
- Resource Extension
- Resource Organization
- Resource Quota Facts
- Revenue Forecast Facts
- Seasonality Facts
- Territory
- Territory Quota
- Territory Quota Facts
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Quota Management Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How near or far am I in meeting my sales quota for the quarter and year?
- What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?

Sales - CRM Sales Activity

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Helps analyze customer and contact activities across key dimensions to understand the contribution of sales teams towards customer engagement and relationship building.

Folders

This subject area contains the following folders:

- Contact
- Contact Influence
- Customer
- Employee
- Facts
- Industry
- Interaction
- Interaction Facts
- Interaction Relationship Facts

- Lead
- Lead Extension
- Opportunity
- Opportunity Extension
- Resource Extension
- Sales Account Extension
- Sales Resource Hierarchy
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Applications Development Framework Business Intelligence Application Identity (CRM)
- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Sales Administrator
- Sales Manager
- Sales Representative
- Sales VP

Duty Roles

The following duty roles are used to secure access to this subject area:

- CRM Administrative Transaction Analysis Duty
- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Sales Administrative Transaction Analysis Duty
- Sales CRM Sales Activity Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty
- Sales Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How effective have our customer interactions been in terms of engaging with the right departments and contacts with the right influence levels?

Partner Relationship Management Subject Areas

Subtopics

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time

Partners - CRM Leads and Opportunities Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on partner leads and lead-opportunity conversion and their attributes.

Folders

This subject area contains the following folders:

- Contact
- Customer
- Facts
- Lead
- Lead Facts
- Marketing Lead Detail Extension
- Marketing Source
- Marketing Source Extension

- Opportunity
- Opportunity Extension
- Partner
- Partner Extension
- Partner Pipeline Facts
- Partner Resource
- Partner Resource Extension
- Product
- Revenue Extension
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Leads and Opportunities Real Time Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many leads are being registered by partners?

- How much revenue are we generating from the channel partners?
- What is the closed channel revenue from partner campaigns?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?

Partners - CRM Opportunities and Products Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on partner opportunities and its attributes.

Folders

This subject area contains the following folders:

- Contact
- Customer
- Facts
- Industry
- Opportunity
- Opportunity Extension
- Partner
- Partner Extension
- Partner Pipeline Facts
- Partner Resource
- Partner Resource Extension
- Product
- Revenue Extension
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator

- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Opportunities and Products Real Time Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How do open and closed channel opportunity revenue compare for the current quarter?
- What product lines enjoy the most successful opportunity win rates?

Partners - CRM Partner Overview

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides an overall analysis of partners. Key area of analysis include partner leads, deal registration trends, revenues and partner performance and insights into partner presence in customers and product revenues.

Folders

This subject area contains the following folders:

- Contact
- Currency
- Customer

- Employee
- Employee Extension
- Facts
- Industry
- Marketing Campaign Facts
- Marketing Lead Detail Extension
- Marketing Source
- Marketing Source Extension
- Opportunity
- Opportunity Extension
- Partner
- Partner Extension
- Partner Lead Facts
- Partner Overview Facts
- Partner Pipeline Facts
- Partner Program
- Partner Registered Lead
- Partner Resource
- Partner Resource Extension
- Product
- Revenue Extension
- Sales Channel
- Secondary Dates
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager

- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Partner Overview Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Partners - CRM Partner Performance Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on partner performance and its attributes.

Folders

This subject area contains the following folders:

- Enrollment Facts
- Facts
- Lead Facts
- Marketing Lead Detail Extension
- Partner
- Partner Extension
- Partner Performance Facts
- Partner Pipeline Facts
- Partner Program
- Partner Resource
- Partner Resource Extension
- Program Performance

- Registered Lead
- Registered Lead Facts
- Revenue Extension
- Secondary Dates
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partners CRM Partner Performance Real Time Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?
- Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?
- What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?
- What are the partner programs that are most successful in generating revenues?
- Which of my partners need attention to enable them to perform better?

Partners - CRM Partner Programs

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Helps analyze performance of various partner programs with respect to enrollments, leads, and revenues.

Folders

This subject area contains the following folders:

- Currency
- Enrollment Status
- Facts
- Partner
- Partner Extension
- Partner Program
- Partner Resource
- Partner Resource Extension
- Program Enrollment Facts
- Program Performance
- Program Performance Facts
- Secondary Dates
- Territory
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator

- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Partner Programs Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Partners - CRM Partners and Products Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on partner presence and its attributes.

Folders

This subject area contains the following folders:

- Facts
- Industry
- Partner
- Partner Extension
- Partner Overview Facts
- Partner Resource
- Partner Resource Extension
- Product
- Sales Channel
- Sales Geography Zone
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Partners and Products Real Time Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Partners - CRM Program Enrollments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on program enrollments and its attributes.

Folders

This subject area contains the following folders:

- Enrollment Facts
- Enrollment Status
- Facts
- Partner
- Partner Extension
- Partner Program
- Partner Resource
- Partner Resource Extension
- Territory
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Program Enrollments Real Time Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Should I stop enrollments for a particular program since we have already reached our target?

Partners - CRM Program Performance Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on program performance and its attributes.

Folders

This subject area contains the following folders:

- Enrollment Facts
- Facts
- Lead Facts
- Marketing Lead Detail Extension
- Partner Pipeline Facts
- Partner Program
- Partner Resource
- Partner Resource Extension
- Program Performance
- Program Performance Facts
- Revenue Extension
- Secondary Dates
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director

- Channel Sales Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partners CRM Program Performance Real Time Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How far are we from achieving lead registration targets?
- What is the closed revenue for my partners as a percentage of their targets?

Partners - CRM Registered Leads Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Provides real-time transactional analysis on partner registered leads and their attributes.

Folders

This subject area contains the following folders:

- Account Geography
- Contact
- Customer
- Facts
- Industry
- Partner
- Partner Extension
- Partner Program
- Partner Resource

- Partner Resource Extension
- Product
- Registered Lead
- Registered Lead Facts
- Registered Lead Status
- Resource Hierarchy
- Sales Channel
- Time

Job Roles

The following job roles are used to secure access to this subject area:

- Channel Account Manager
- Channel Administrator
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager
- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Duty Roles

The following duty roles are used to secure access to this subject area:

- Partner Channel Administrative Transaction Analysis Duty
- Partner Channel Transaction Analysis Duty
- Partner Org Transaction Analysis Duty
- Partners CRM Registered Leads Real Time Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Incentive Compensation Subject Areas

Subtopics

- Incentive Compensation - Attainments Real Time
- Incentive Compensation - Compensation Plan Assignments Real Time
- Incentive Compensation - Credits Real Time
- Incentive Compensation - Disputes Real Time
- Incentive Compensation - Earning and Attainment Summary Real Time
- Incentive Compensation - Earnings Real Time
- Incentive Compensation - Participant Balances Real Time
- Incentive Compensation - Participant Compensation Plan Real Time
- Incentive Compensation - Participant Detail Real Time
- Incentive Compensation - Participant Interval Goals Real Time
- Incentive Compensation - Participant Period Goals Real Time
- Incentive Compensation - Pay Group Assignments Real Time
- Incentive Compensation - Payment Plan Assignments Real Time
- Incentive Compensation - Payments Real Time
- Incentive Compensation - Paysheet Summary Real Time
- Incentive Compensation - Transactions Real Time

Incentive Compensation - Attainments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Attainment Transaction details.

Folders

This subject area contains the following folders:

- Attainment Transaction
- Attainment Transaction Details
- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant
- Participant Manager Hierarchy

- Performance Measure
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How was the participant's attainment computed?
- What are the credits that are contributing to my attainment?

Incentive Compensation - Compensation Plan Assignments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Plan Assignments.

Folders

This subject area contains the following folders:

- Business Unit
- Compensation Plan
- Compensation Plan Assignment
- Participant
- Participant Manager Hierarchy
- Role

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- Who are the participants who are missing compensation plan assignment for the period?

Incentive Compensation - Credits Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Credit Transaction details.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Credit Category
- Credit Processing Details
- Credit Status
- Credit Transaction
- Credit Transaction Details
- Customer
- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are all the credits available to the participant, for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?

- Which participants received credits and what are their credit shares for a particular transaction?

Incentive Compensation - Disputes Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Disputes at summary and detail level.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Customer
- Dispute
- Dispute Details
- Dispute Status
- Dispute Type
- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Time
- Transaction Type

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- What are the escalated disputes?
- Which type of disputes are created more often?

Incentive Compensation - Earning and Attainment Summary Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Earning and Attainment Summary.

Folders

This subject area contains the following folders:

- Attainment Summary
- Business Unit
- Calendar
- Compensation Plan
- Currency
- Earning Summary
- Participant
- Participant Manager Hierarchy
- Plan Component

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are the participants performing against their goals for the period, for the performance measure?
- What is the compensation cost to date, by plan or plan component?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- Who are the top ten performers? Who are the bottom performers?

Incentive Compensation - Earnings Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Earning Transaction details.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Earning Processing Details

- Earning Status
- Earning Transaction
- Earning Transaction Details
- Participant
- Participant Manager Hierarchy
- Plan Component
- Product
- Rate Table
- Source Credit Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- What are all the incentive earnings earned by the participant, for the period?
- What is the total commission earned by different participants, on a particular transaction?

Incentive Compensation - Participant Balances Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Sub Ledger Balances at participant and period levels.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Currency
- Participant
- Participant Manager Hierarchy
- Participant Period Balance
- Participant Plan Component Balance
- Role

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How do the balances compare to past periods?

- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?

Incentive Compensation - Participant Compensation Plan Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on customized Incentive Compensation Participant Compensation Plan details.

Folders

This subject area contains the following folders:

- Business Unit
- Compensation Plan
- Participant
- Participant Compensation Plan
- Participant Manager Hierarchy
- Participant Performance Measure
- Participant Plan Component
- Participant Plan Component Details
- Performance Measure
- Plan Component

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Incentive Compensation - Participant Detail Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Participant Details such as country, cost center.

Folders

This subject area contains the following folders:

- Business Unit
- Participant
- Participant Details

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- To which country and cost center does this participant belong?
- What is the home currency of the participant?

Incentive Compensation - Participant Interval Goals Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on customized Incentive Compensation Participant Interval Goal details.

Folders

This subject area contains the following folders:

- Business Unit
- Compensation Plan
- Participant
- Participant Interval Goal
- Participant Interval Goal Details
- Participant Manager Hierarchy
- Performance Measure
- Plan Component

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?

Incentive Compensation - Participant Period Goals Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on customized Incentive Compensation Participant Period Goal details.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Compensation Plan
- Participant
- Participant Manager Hierarchy
- Participant Period Goal
- Performance Measure
- Plan Component

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Show the customized period goals for the participant.

Incentive Compensation - Pay Group Assignments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Pay Group Assignments.

Folders

This subject area contains the following folders:

- Business Unit
- Participant
- Participant Manager Hierarchy
- Pay Group Assignment
- Role

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- How many participants are assigned to this paygroup?

- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?

Incentive Compensation - Payment Plan Assignments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Payment Plan Assignments.

Folders

This subject area contains the following folders:

- Business Unit
- Participant
- Participant Manager Hierarchy
- Payment Plan
- Payment Plan Assignment
- Payment Plan Assignment Details
- Role

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

There are no business questions related to this subject area.

Incentive Compensation - Payments Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Payment Transaction details.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Compensation Plan
- Credit Category
- Customer
- Participant
- Participant Manager Hierarchy
- Payment Status
- Payment Transaction
- Payment Transaction Details
- Plan Component
- Product
- Source Credit Details
- Source Earning Details
- Source Transaction Details
- Type

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager

- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What earning transaction does the payment include?
- What payment adjustments does the payment include?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?

Incentive Compensation - Paysheet Summary Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Paysheet details.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Participant
- Participant Manager Hierarchy
- Payment Batch
- Paysheet
- Paysheet Details
- Paysheet Status

- Plan Component

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the latest paysheet balances of all the terminated participants.
- What is the payment amount due to the participant for the period, and how does the application compute it?

Incentive Compensation - Transactions Real Time

Subtopics

- Folders
- Job Roles
- Duty Roles
- Business Questions

Real time information on Incentive Compensation Transaction details.

Folders

This subject area contains the following folders:

- Business Unit
- Calendar
- Credit Category
- Customer

- Participant
- Participant Manager Hierarchy
- Product
- Source Transaction Details
- Transaction
- Transaction Processing Details
- Transaction Status
- Type

Job Roles

The following job roles are used to secure access to this subject area:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Duty Roles

The following duty roles are used to secure access to this subject area:

- Incentive Compensation Transaction Analysis Duty

Business Questions

This subject area can be used to answer the following business questions:

- What are all the transactions having amounts greater than 2 million USD?
- What are the held transactions for the period?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?

4

Folders

In This Chapter

A folder is an organizational construct that holds any kind of content you want to see in your dashboard, including requests created with Oracle Business Intelligence Answers. A folder is similar to an operating system directory or subdirectory. A folder may contain subfolders for a given subject area.

Absence Reason

The Absence Reason folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Absence Real Time
  - Absence Reason Folder Description

    Absence reasons like dental or doctor appointment.

Business Questions

This folder can be used to answer the following business questions:

- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?

Absence Type

The Absence Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Absence Real Time
  - Absence Type Folder Description

    Absence categories like family leave and absence types like paternity leave.

Business Questions

There are no business questions related to this folder.

Account

The Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Transactional Balances Real Time
  - Account Folder Description

    The account combination that represents a statistical or monetary transaction.
- Payables Invoices - Trial Balance Real Time
  - Account Folder Description

Provides analysis by the natural account segment on the accounting distribution that represents a monetary transaction.

Business Questions

There are no business questions related to this folder.

Account Facts

The Account Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation B2B Customers Real Time
  - Account Facts Folder Description

    Provides a count of Accounts as a fact which can be used to analyze and segment Customers by all the dimensions available in the Marketing Segmentation B2B Customers Real Time Subject Area.

Business Questions

There are no business questions related to this folder.

Account Geography

The Account Geography folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Registered Leads Real Time
  - Account Geography Folder Description

    Contains attributes related to the end customer geography.

Business Questions

There are no business questions related to this folder.

Account Hierarchy

The Account Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customers and Contacts Real Time
  - Account Hierarchy Folder Description

    Folder depicting the customer org hierarchy.
- Sales - CRM Customers and Sales Resources Real Time

- Account Hierarchy Folder Description

  Folder depicting the customer org hierarchy.

- Sales - CRM Interactions and Customers Real Time
  - Account Hierarchy Folder Description

    Folder depicting the customer org hierarchy.
- Sales - CRM Interactions and Opportunities Real Time
  - Account Hierarchy Folder Description

    Folder depicting the customer org hierarchy.
- Sales - CRM Opportunities and Competitors Real Time
  - Account Hierarchy Folder Description

    Folder depicting the customer org hierarchy.
- Sales - CRM Opportunities and Partners Real Time
  - Account Hierarchy Folder Description

    Folder depicting the customer org hierarchy.
- Sales - CRM Opportunities and Products Real Time
  - Account Hierarchy Folder Description

    Folder depicting the customer org hierarchy.

Business Questions

There are no business questions related to this folder.

Account Real Time Cache

The Account Real Time Cache folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Cache and Saved Results Real Time
  - Account Real Time Cache Folder Description

    Provides information on Account IDs stored by the Marketing Segmentation Engine Cache.

Business Questions

There are no business questions related to this folder.

Account Real Time Results Data

The Account Real Time Results Data folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Cache and Saved Results Real Time
  - Account Real Time Results Data Folder Description

    Provides information on Account data stored by the Marketing Segmentation Engine Cache and Saved Results Sets functions.

Business Questions

There are no business questions related to this folder.

Account Real Time Results Header

The Account Real Time Results Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Cache and Saved Results Real Time
  - Account Real Time Results Header Folder Description

    Provides information on segment query data such as connection pool, date, time, segment path and so on used by the Marketing Segmentation Engine Cache and Saved Results Set functions.

Business Questions

There are no business questions related to this folder.

Accounting

The Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Accounting Folder Description

    Provides information on invoice, credit memo, debit memo, and prepayment accounting.
  - Accounting Subfolders
    - Account

      Provides information on Account.
    - Accounting Date

Accounting distributions by calendar period corresponding to the accounting date.

- Accounting Date Fiscal Calendar

  Provides information on Accounting Date Fiscal Calendar.

- Balancing Segment

  Provides information on Balancing Segment.

- Cost Center

  Provides information on Cost Center.

- Invoice Accounting

  Provides information on Invoice Accounting.

- Natural Account

  Provides information on Natural Account.

- Subledger Accounting Journals Details

  Provides information on Subledger Accounting Journals Details.

- Payables Invoices - Transactions Real Time
  - Accounting Folder Description

    Provides information on invoice, credit memo, debit memo and prepayment accounting.

  - Accounting Subfolders
    - Account

      Provides analysis by the Natural account segment on the accounting distribution that represents a monetary transaction.

    - Accounting Date

      Accounting distributions by calendar period corresponding to the accounting date.

    - Accounting Date Fiscal Calendar

      Accounting distributions by accounting period corresponding to the accounting date.

    - Balancing Segment

      Provides analysis by the balancing segment on the accounting distribution that represents a monetary transaction that is denoted as the balancing segment.

    - Cost Center

      Provides analysis by the cost center segment on the accounting distribution that represents a monetary transaction that is denoted as the cost center segment.

    - Invoice Accounting

      Provides information on invoice accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Natural Account

  Provides analysis by the natural account segment on the accounting distribution that represents a monetary transaction that is denoted as the natural account segment.

- Subledger Accounting Journals Details

  Subledger transaction level accounting detail.

- Payables Payments - Disbursements Real Time
  - Accounting Folder Description

    Provides information on payment accounting.

  - Accounting Subfolders
    - Account

      Provides analysis by the account combination under Subledger accounting that represents payment accounting entries.

    - Accounting Date

      Accounting distributions by calendar period corresponding to the accounting date.

    - Accounting Date Fiscal Calendar

      Accounting distributions by accounting period corresponding to the accounting date.

    - Balancing Segment

      Provides analysis by the balancing segment on the accounting distribution that represents a monetary transaction that is denoted as the balancing segment.

    - Cost Center

      Provides analysis by the cost center segment on the accounting distribution that represents a monetary transaction that is denoted as the cost center segment.

    - Natural Account

      Provides analysis by the segment of the business code on the accounting distribution that represents a monetary transaction that is denoted as the natural account segment.

    - Payments Accounting

      Provides information on payment accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

    - Subledger Accounting Journals Details

      Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Accounting Class

The Accounting Class folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Cost Journals Real Time
  - Accounting Class Folder Description

    Subledger journal accounting status; for example, Draft, Final, and so on.
- Subledger Accounting - Journals Real Time
  - Accounting Class Folder Description

    Subledger journal line accounting class values; for example, Liability, Receivable, Revenue, and so on.

Business Questions

There are no business questions related to this folder.

Accounting Status

The Accounting Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Accounting Status Folder Description

    Subledger journal accounting status; for example, Draft, Final, and so on.

Business Questions

There are no business questions related to this folder.

Adjustment Details

The Adjustment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Adjustment Details Folder Description

    Adjustment details for the expenditure item and cost distribution lines.

Business Questions

There are no business questions related to this folder.

Adjustments

The Adjustments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Adjustments Real Time
  - Adjustments Folder Description

    Provides information on transaction adjustments.

Business Questions

There are no business questions related to this folder.

Adjustments Details

The Adjustments Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Adjustments Real Time
  - Adjustments Details Folder Description

    Provides information on transaction adjustment attributes.

Business Questions

There are no business questions related to this folder.

All In-Transit Shipments

The All In-Transit Shipments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Intransit Shipments Real Time
  - All In-Transit Shipments Folder Description

    Provides 'view by' and 'transaction' sub folders to analyze all current intransit shipments irrespective of their type; for example, PO or Inventory. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders. All intransit shipments are consolidated to enable measures across different receipt types like Inventory and PO.
  - All In-Transit Shipments Subfolders
    - All In-Transit Shipment Line

      Provides information related to all types of intransit shipments.
    - All In-Transit Shipment Line Details

Provides information related to all types of intransit shipments; for example, Shipment Number, Packing Slip, Way Bill, Bill of lading, Supplier Name, Shipped Date, and so on.

- All In-Transit Shipments Header

  Provides information related to all types of intransit shipments.

- All In-Transit Shipments Header Details

  Provides information related to all types of intransit shipments.

- In-Transit Shipment Source Document Type

  Provides information about the intransit shipment source document types for document to shipment matching; for example, Inventory, Purchase Order, Requisition, Return Material Authorization.

Business Questions

This folder can be used to answer the following business questions:

- What is the total intransit quantity for an item?

All Receipts

The All Receipts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Receipts Real Time
  - All Receipts Folder Description

    Provides 'view by' and 'transaction' sub folders to analyze receipt information across receipt type. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders. All receipts are consolidated so that we can deliver measures across different receipt types like Inventory and PO.

  - All Receipts Subfolders
    - All Receipt Header

      Provides Inter org and Purchasing Receipt information like Receipt number, Shipment number, waybill number, Supplier, From Inventory Organization, and so on. This folder is a consolidated view of the measures across different receipt types.

    - All Receipt Header Details

      Provides Inter org and Purchasing Receipt information like Receipt number, Shipment number, waybill number, Supplier, From Inventory Organization, and so on. This folder is a consolidated view of the measures across different receipt types.

    - All Receipt Line

Provides Inter org and Purchasing Receipt information like Receipt number, Shipment number, waybill number, Supplier, From Inventory Organization, and so on. This folder is a consolidated view of the measures across different receipt types.

- All Receipt Line Details

  Provides Inter org and Purchasing Receipt information like Receipt number, Shipment number, waybill number, Supplier, From Inventory Organization, and so on. This folder is a consolidated view of the measures across different receipt types.

- Carrier

  Provides information on Carrier related attributes like Tracking Number, Freight Terms, Date Requested, Date Scheduled, and so on.

- Destination Type

  Provides information about the destination type of the Receipt; for example, Expense, Inventory, or Shop Floor.

- Receiving Location

  Provides information about Locations that are enabled as a Receiving Site.

- Receiving Subinventory

  Provides information about sub inventory. The sub inventory is the primary place with the inventory organization where Items are physically stocked.

Business Questions

This folder can be used to answer the following business questions:

- How many days, on average, has an item been in transit in the last three months?
- How may substitute receipts have been recorded for an item in the last three months?

Approval Status

The Approval Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Journals Real Time
  - Approval Status Folder Description

    The approval status of the journal.

Business Questions

This folder can be used to answer the following business questions:

- What unapproved journals exist for a given period?

Asset Account

The Asset Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
    - Asset Account Folder Description

      Provides analysis by the General Ledger Account used to record Cash.

Business Questions

There are no business questions related to this folder.

Asset Assignments

The Asset Assignments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
    - Asset Assignments Folder Description

      Provides the information about assignment measures of assets assigned to various locations, employees and depreciation expense accounts, and so on.

Business Questions

This folder can be used to answer the following business questions:

- Which assets have a remaining life that is less than one year from today?

Asset Assignments Details

The Asset Assignments Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
    - Asset Assignments Details Folder Description

      Provides the information about historical and current asset assignments and the transactions that affect asset assignments.

Business Questions

There are no business questions related to this folder.

Asset Balance

The Asset Balance folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Balances Real Time
  - Asset Balance Folder Description

    Provides the information about asset depreciation balance measures.

Business Questions

There are no business questions related to this folder.

Asset Balancing Segment

The Asset Balancing Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Asset Balancing Segment Folder Description

    Provides the information about balancing segment of asset depreciation expense account.
- Fixed Assets - Asset Balances Real Time
  - Asset Balancing Segment Folder Description

    Provides the information about balancing segment of asset depreciation expense account.
- Fixed Assets - Asset Depreciation Real Time
  - Asset Balancing Segment Folder Description

    Provides the information about balancing segment of asset depreciation expense account.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Balancing Segment Folder Description

    Provides the information about balancing segment of asset depreciation expense account.
- Fixed Assets - Asset Transactions Real Time
  - Asset Balancing Segment Folder Description

    Provides the information about balancing segment of asset depreciation expense account.

Business Questions

There are no business questions related to this folder.

Asset Balancing Segment Value

The Asset Balancing Segment Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Asset Balancing Segment Value Folder Description

    Provides analysis by the segment of the business code on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

Business Questions

There are no business questions related to this folder.

Asset Book

The Asset Book folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Asset Book Folder Description

    Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.
  - Asset Book Subfolders
    - Account Information

      Provides the primary account information.
    - General Information

      Provides the information about a depreciation book.
- Fixed Assets - Asset Balances Real Time
  - Asset Book Folder Description

    Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.
  - Asset Book Subfolders
    - Account Information

      Provides the various account information which are associated with depreciation books.

- General Information

  Provides the information about a depreciation book.

- Fixed Assets - Asset Depreciation Real Time
  - Asset Book Folder Description

    Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.

  - Asset Book Subfolders
    - Account Information

      Provides the various account information which are associated with depreciation books.

    - General Information

      Provides the information about a depreciation book.

- Fixed Assets - Asset Financial Information Real Time
  - Asset Book Folder Description

    Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.

  - Asset Book Subfolders
    - Account Information

      Provides the various account information which are associated with depreciation books.

    - Financial Information

      Provides the primary financial information of assets in each depreciation book. The same information is needed to calculate the depreciation of assets in each book.

    - General Information

      Provides the information about a depreciation book.

- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Book Folder Description

    Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.

  - Asset Book Subfolders
    - Account Information

      Provides the various account information which are associated with depreciation books.

    - General Information

      Provides the information about a depreciation book.

- Fixed Assets - Asset Transactions Real Time

- Asset Book Folder Description

  Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.

- Asset Book Subfolders

  - Account Information

    Provides the various account information which are associated with depreciation books.

  - General Information

    Provides the information about a depreciation book.

- Fixed Assets - Asset Transfer Real Time

  - Asset Book Folder Description

    Books contain the depreciation and tax rules for assets. This dimension provides all the books and control information that affect assets in a depreciation book.

  - Asset Book Subfolders

    - Account Information

      Provides the various account information which are associated with depreciation books.

    - General Information

      Provides the information about a depreciation book.

Business Questions

This folder can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Asset Category

The Asset Category folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time

  - Asset Category Folder Description

    Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.

- Fixed Assets - Asset Balances Real Time

- Asset Category Folder Description

  Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.

- Fixed Assets - Asset Depreciation Real Time
  - Asset Category Folder Description

    Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.
- Fixed Assets - Asset Financial Information Real Time
  - Asset Category Folder Description

    Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Category Folder Description

    Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.
- Fixed Assets - Asset Transactions Real Time
  - Asset Category Folder Description

    Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.
- Fixed Assets - Asset Transfer Real Time
  - Asset Category Folder Description

    Provides the information about all asset categories. Asset categories group assets that share financial accounts and usually depreciate using the same rules.

Business Questions

This folder can be used to answer the following business questions:

- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?

Asset Category Book

The Asset Category Book folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Balances Real Time
  - Asset Category Book Folder Description

Provides analysis by cost and reserve accounts for a book and category combination.

- Fixed Assets - Asset Depreciation Real Time
    - Asset Category Book Folder Description

      Provides analysis by cost and reserve accounts for a book and category combination.
- Fixed Assets - Asset Financial Information Real Time
    - Asset Category Book Folder Description

      Provides analysis by cost and reserve accounts for a book and category combination.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
    - Asset Category Book Folder Description

      Provides analysis by cost and reserve accounts for a book and category combination.
- Fixed Assets - Asset Transactions Real Time
    - Asset Category Book Folder Description

      Provides analysis by cost and reserve accounts for a book and category combination.
- Fixed Assets - Asset Transfer Real Time
    - Asset Category Book Folder Description

      Provides analysis by cost and reserve accounts for a book and category combination.

Business Questions

This folder can be used to answer the following business questions:

- What assets have a book value within a specified dollar value range?

Asset Cost Center

The Asset Cost Center folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
    - Asset Cost Center Folder Description

      Provides the information about cost center segment of asset depreciation expense account.
- Fixed Assets - Asset Balances Real Time
    - Asset Cost Center Folder Description

      Provides the information about cost center segment of asset depreciation expense account.
- Fixed Assets - Asset Depreciation Real Time
    - Asset Cost Center Folder Description

Provides the information about cost center segment of asset depreciation expense account.

- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Cost Center Folder Description

    Provides the information about cost center segment of asset depreciation expense account.
- Fixed Assets - Asset Transactions Real Time
  - Asset Cost Center Folder Description

    Provides the information about cost center segment of asset depreciation expense account.

Business Questions

This folder can be used to answer the following business questions:

- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?

Asset Cost Center Value

The Asset Cost Center Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Asset Cost Center Value Folder Description

    Provides analysis by the segment of the business code on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

Business Questions

This folder can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?

Asset Depreciation

The Asset Depreciation folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - Asset Depreciation Folder Description

Provides the information about depreciation measures. It gives depreciation amounts for an asset that the depreciation program charges to the depreciation expense account in each distribution line.

Business Questions

This folder can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What assets have a book value within a specified dollar value range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?

Asset Depreciation Details

The Asset Depreciation Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - Asset Depreciation Details Folder Description

    Provides historical and recent depreciation information; for example, when depreciation for each period was calculated for asset.

Business Questions

There are no business questions related to this folder.

Asset Depreciation Event

The Asset Depreciation Event folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Asset Depreciation Event Folder Description

    History of fixed assets depreciation.

Business Questions

There are no business questions related to this folder.

Asset Depreciation Expense Account

The Asset Depreciation Expense Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Asset Depreciation Expense Account Folder Description

    Provides information on the Expense Account attached to the Depreciation for the Fixed Asset.
- Fixed Assets - Asset Balances Real Time
  - Asset Depreciation Expense Account Folder Description

    Provides information on the Expense Account attached to the Depreciation for the Fixed Asset.
- Fixed Assets - Asset Depreciation Real Time
  - Asset Depreciation Expense Account Folder Description

    Provides information on the Expense Account attached to the Depreciation for the Fixed Asset.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Depreciation Expense Account Folder Description

    Provides information on the Expense Account attached to the Depreciation for the Fixed Asset.
- Fixed Assets - Asset Transactions Real Time
  - Asset Depreciation Expense Account Folder Description

    Provides information on the Expense Account attached to the Depreciation for the Fixed Asset.

Business Questions

There are no business questions related to this folder.

Asset Depreciation Period

The Asset Depreciation Period folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Balances Real Time
  - Asset Depreciation Period Folder Description

    Provides analysis by the Asset depreciation period which is based on the Asset Depreciation Calendar.

- Fixed Assets - Asset Depreciation Real Time
  - Asset Depreciation Period Folder Description

    Provides analysis by the Asset depreciation period which is based on the Asset Depreciation Calendar.

Business Questions

There are no business questions related to this folder.

Asset Financial

The Asset Financial folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Financial Information Real Time
  - Asset Financial Folder Description

    Provides financial information about the asset in question like the cost, salvage value, book value, and so on.

Business Questions

There are no business questions related to this folder.

Asset Financial Details

The Asset Financial Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Financial Information Real Time
  - Asset Financial Details Folder Description

    Provides the historical and current financial information of assets in each depreciation book that was or is needed to calculate the depreciation.
  - Asset Financial Details Subfolders
    - Additional Information

      Provides secondary financial information of assets in each depreciation book.
    - Reference Information

      Provides the reference information for the transactions which affects the financial information to calculate the depreciation of assets in corresponding depreciation books.

Business Questions

This folder can be used to answer the following business questions:

- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?

Asset From Balancing Segment

The Asset From Balancing Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset From Balancing Segment Folder Description

    Provides the information about balancing segment of depreciation expense account the asset was transferred from.

Business Questions

There are no business questions related to this folder.

Asset From Cost Center

The Asset From Cost Center folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset From Cost Center Folder Description

    Provides the information about cost center segment of depreciation expense account the asset was transferred from.

Business Questions

There are no business questions related to this folder.

Asset From Depreciation Expense Account

The Asset From Depreciation Expense Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset From Depreciation Expense Account Folder Description

    The account which is debited by a depreciation entry to expense the portion of the asset that was depreciated in the current time period.

Business Questions

There are no business questions related to this folder.

Asset From Location

The Asset From Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
    - Asset From Location Folder Description

      Provides analysis by the physical location of the Asset.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?

Asset From Natural Account

The Asset From Natural Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
    - Asset From Natural Account Folder Description

      Provides the information about natural segment of depreciation expense account the asset was transferred from.

Business Questions

There are no business questions related to this folder.

Asset Location

The Asset Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
    - Asset Location Folder Description

      Provides analysis by the physical location of the Asset.
- Fixed Assets - Asset Retirements and Reinstatements Real Time

- Asset Location Folder Description

  Provides analysis by the physical location of the Asset.

- Fixed Assets - Asset Transactions Real Time
  - Asset Location Folder Description

    Provides analysis by the physical location of the Asset.

Business Questions

There are no business questions related to this folder.

Asset Natural Account

The Asset Natural Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Asset Natural Account Folder Description

    Provides the information about natural segment of asset depreciation expense account.
- Fixed Assets - Asset Balances Real Time
  - Asset Natural Account Folder Description

    Provides the information about natural segment of asset depreciation expense account.
- Fixed Assets - Asset Depreciation Real Time
  - Asset Natural Account Folder Description

    Provides the information about natural segment of asset depreciation expense account.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Natural Account Folder Description

    Provides the information about natural segment of asset depreciation expense account.
- Fixed Assets - Asset Transactions Real Time
  - Asset Natural Account Folder Description

    Provides the information about natural segment of asset depreciation expense account.

Business Questions

There are no business questions related to this folder.

Asset Natural Account Value

The Asset Natural Account Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Asset Natural Account Value Folder Description

    Provides analysis by the segment of the business code on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

Business Questions

This folder can be used to answer the following business questions:

- What external cash transactions have hit natural account XXXX this month?

Asset Reclassifications

The Asset Reclassifications folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transactions Real Time
  - Asset Reclassifications Folder Description

    Provides information on Asset Reclassifications. Assets are reclassified by updating information, correct data entry errors, or when consolidating categories.

Business Questions

There are no business questions related to this folder.

Asset Retirement Details

The Asset Retirement Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Retirement Details Folder Description

    Provides information about Retired Assets and Reinstated Assets.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Asset Retirements/Reinstatements

The Asset Retirements/Reinstatements folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Retirements/Reinstatements Folder Description

    Provides information about retirement and reinstatement measures.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Asset Source Lines

The Asset Source Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Source Lines Real Time
  - Asset Source Lines Folder Description

    Provides the information about asset source lines measures.

Business Questions

There are no business questions related to this folder.

Asset Source Lines Details

The Asset Source Lines Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Source Lines Real Time
  - Asset Source Lines Details Folder Description

    Provides the current information of account payables and purchasing about assets to track to their source.

Business Questions

There are no business questions related to this folder.

Asset To Balancing Segment

The Asset To Balancing Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset To Balancing Segment Folder Description

    Provides the information about balancing segment of depreciation expense account the asset was transferred to.

Business Questions

There are no business questions related to this folder.

Asset To Cost Center

The Asset To Cost Center folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset To Cost Center Folder Description

    Provides the information about cost center segment of depreciation expense account the asset was transferred to.

Business Questions

There are no business questions related to this folder.

Asset To Depreciation Expense Account

The Asset To Depreciation Expense Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset To Depreciation Expense Account Folder Description

    The account which is debited by a depreciation entry to expense the portion of the asset that was depreciated in the current time period.

Business Questions

There are no business questions related to this folder.

Asset To Location

The Asset To Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
    - Asset To Location Folder Description

      Provides analysis by the physical location of the Asset.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?

Asset To Natural Account

The Asset To Natural Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
    - Asset To Natural Account Folder Description

      Provides the information about natural segment of depreciation expense account the asset was transferred to.

Business Questions

There are no business questions related to this folder.

Asset Transaction Event

The Asset Transaction Event folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
    - Asset Transaction Event Folder Description

      History of fixed assets depreciation.

Business Questions

There are no business questions related to this folder.

Asset Transaction History

The Asset Transaction History folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transactions Real Time
  - Asset Transaction History Folder Description

    Provides information about affected cost of asset when various transactions are performed on assets.

Business Questions

There are no business questions related to this folder.

Asset Transaction History Details

The Asset Transaction History Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transactions Real Time
  - Asset Transaction History Details Folder Description

    Provides information on the Fixed Assets transactions like Additions, Transfers, Adjustment, Reinstatement, Retirement, and so on that are performed on assets in their life cycle.

Business Questions

There are no business questions related to this folder.

Asset Transaction Type

The Asset Transaction Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Asset Transaction Type Folder Description

    Provides identification for types of transaction on Assets; for example, Addition, Adjustment, CIP, Retirement, and so on.

- Fixed Assets - Asset Financial Information Real Time
  - Asset Transaction Type Folder Description

    Provides identification for types of transaction on assets; for example, addition, adjustment, CIP, retirement, and so on.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Asset Transaction Type Folder Description

    Provides identification for types of transaction on Assets; for example, Addition, Adjustment, CIP, Retirement, and so on.
- Fixed Assets - Asset Transactions Real Time
  - Asset Transaction Type Folder Description

    Provides identification for types of transaction on Assets; for example, Addition, Adjustment, CIP, Retirement, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Asset Transfer

The Asset Transfer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset Transfer Folder Description

    Provides information about Asset Transfer measures.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?

Asset Transfer Details

The Asset Transfer Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transfer Real Time
  - Asset Transfer Details Folder Description

Provides information about the employees between which transfer occurs.

Business Questions

There are no business questions related to this folder.

Assign To

The Assign To folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Assign To Folder Description

    Provide information about person to whom change order is assigned to.
- Product Management - New Item Request Real Time
  - Assign To Folder Description

    Provide information about person to whom new item request is assigned to.

Business Questions

There are no business questions related to this folder.

Assignment Absences

The Assignment Absences folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Absence Real Time
  - Assignment Absences Folder Description

    Absence measures.

Business Questions

This folder can be used to answer the following business questions:

- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?

Assignment Absences Details

The Assignment Absences Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Absence Real Time
    - Assignment Absences Details Folder Description

      Additional absence attributes.

Business Questions

There are no business questions related to this folder.

Assignment Event

The Assignment Event folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Worker Assignment Event Real Time
    - Assignment Event Folder Description

      Additional assignment event details.

Business Questions

This folder can be used to answer the following business questions:

- What reasons do workers give when they leave?

Assignment Event Details

The Assignment Event Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Worker Assignment Event Real Time
    - Assignment Event Details Folder Description

      Assignment event measures like hires.

Business Questions

There are no business questions related to this folder.

Assignment Manager

The Assignment Manager folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
    - Assignment Manager Folder Description

Manager hierarchy based on both primary and nonprimary assignments.

- Benefits - Enrollment Opportunities Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Benefits - Enrollments Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Benefits - Potential Life Events Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Compensation - Salary Details Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Compensation - Stock Details Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Goals - Goal Status Overview Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Management - Absence Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Management - Employment Contract Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Management - Work Relationship Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Management - Worker Assignment Event Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Management - Worker Assignment Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.

- Workforce Performance - Performance Document Status Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Performance - Performance Rating Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.
- Workforce Profiles - Person Profile Real Time
  - Assignment Manager Folder Description

    Manager hierarchy based on both primary and nonprimary assignments.

Business Questions

This folder can be used to answer the following business questions:

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

Attainment Summary

The Attainment Summary folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earning and Attainment Summary Real Time
  - Attainment Summary Folder Description

    Attainment summarized by Participant, Period and Measure.
  - Attainment Summary Subfolders
    - Attainment Summary

      Summarized attainment information by participant per period.
    - Performance Measure

      Performance measure information used to measure the progress toward a specified outcome or goal.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?

- How are the participants performing against their goals for the period, for the performance measure?
- What is the compensation cost to date, by plan or plan component?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- Who are the top ten performers? Who are the bottom performers?

Attainment Transaction

The Attainment Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Attainment Transaction Folder Description

    Measure results information computed for each credit transaction.

Business Questions

This folder can be used to answer the following business questions:

- How was the participant's attainment computed?
- What are the credits that are contributing to my attainment?

Attainment Transaction Details

The Attainment Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Attainment Transaction Details Folder Description

    Measure attainment details.

Business Questions

There are no business questions related to this folder.

Award

The Award folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time

- Award Folder Description

  Provides information about the Award lines.

Business Questions

This folder can be used to answer the following business questions:

- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?
- What is the total savings from awarded negotiations in negotiation currency?

Award Details

The Award Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Award Details Folder Description

    Provides information about the Negotiation Award.
  - Award Details Subfolders
    - Award Header Detail

      Provides information about the Award headers.
    - Award Line Detail

      Provides information about the Award lines.
    - Negotiation Header Detail

      Provides information about Sourcing Negotiation document headers.
    - Negotiation Line Detail

      Provides information about the Negotiation lines.

Business Questions

There are no business questions related to this folder.

Award Status

The Award Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Award Status Folder Description

    Provides information about Award lifecycle status; for example, possible values are Awarded, Rejected, and Partial.

- Sourcing - Supplier Negotiations Real Time
    - Award Status Folder Description

      Provides information about Award lifecycle status; for example, possible values are Awarded, Rejected, Partial.
- Sourcing - Supplier Responses Real Time
    - Award Status Folder Description

      Provides information about Award lifecycle status; for example, possible values are Awarded, Rejected, Partial.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Balances

The Balances folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Balances Real Time
    - Balances Folder Description

      General Ledger Balances.
    - Balances Subfolders
        - Amount Type

          The amount type used to retrieve account balances (Base, PTD, QTD, YTD).
        - Balance

          Balance Measures based on Currency Type.
        - Currency

          Provides information on Currency.
        - Currency Type

          Provides information on Currency Type.
- General Ledger - Transactional Balances Real Time

- Balances Folder Description

  General Ledger Balances

- Balances Subfolders
  - Balance

    Balance Measures based on Currency Type.

  - Balance Details

    Provides information on Balance Details.

Business Questions

This folder can be used to answer the following business questions:

- What is the account balance for a given account and cost center for a given period?

Balancing Segment

The Balancing Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Balances Real Time
  - Balancing Segment Folder Description

    Provides analysis by the balancing segment represents a monetary transaction.

- General Ledger - Transactional Balances Real Time
  - Balancing Segment Folder Description

    Provides analysis by the balancing segment represents a monetary transaction.

- Payables Invoices - Trial Balance Real Time
  - Balancing Segment Folder Description

    Provides analysis by the balancing segment on the accounting distribution that represents a monetary transaction that is denoted as the Balancing Segment.

- Project Costing - Actual Cost Journals Real Time
  - Balancing Segment Folder Description

    Provides analysis by the balancing segment represents a monetary transaction.

- Subledger Accounting - Journals Real Time
  - Balancing Segment Folder Description

    Provides analysis by the balancing segment represents a monetary transaction.

- Subledger Accounting - Payables Summary Reconciliation Real Time
  - Balancing Segment Folder Description

    Primary balancing segment of Receivables transactions. Usually represents the legal entity.

- Subledger Accounting - Receivables Summary Reconciliation Real Time
    - Balancing Segment Folder Description

      Primary balancing segment of Receivables transactions. Usually represents the legal entity.
- Subledger Accounting - Supporting References Real Time
    - Balancing Segment Folder Description

      Primary balancing segment of supporting reference. Usually represents the legal entity.

Business Questions

There are no business questions related to this folder.

Bank Account

The Bank Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Balances Real Time
    - Bank Account Folder Description

      Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.
- Cash Management - Bank Statement Line Charges Real Time
    - Bank Account Folder Description

      Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.
- Cash Management - Bank Statements Real Time
    - Bank Account Folder Description

      Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.
- Cash Management - External Cash Transactions Real Time
    - Bank Account Folder Description

      Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.
- Payables Payments - Disbursements Real Time
    - Bank Account Folder Description

      Provides details on the bank account that is being analyzed; for example. bank name, branch, location, IBAN, acct number, and so on.
- Payables Payments - Payment History Real Time
    - Bank Account Folder Description

Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Bank Statement

The Bank Statement folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statements Real Time
  - Bank Statement Folder Description

    Bank Statement Amounts and related currency.

Business Questions

There are no business questions related to this folder.

Bank Statement Balance

The Bank Statement Balance folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Balances Real Time
  - Bank Statement Balance Folder Description

    Provides information about Bank Statement balance amounts and the related currency.

Business Questions

There are no business questions related to this folder.

Bank Statement Balance Detail

The Bank Statement Balance Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Balances Real Time
  - Bank Statement Balance Detail Folder Description

    Provides information about the type of balance, funds date, float days and so on.

Business Questions

There are no business questions related to this folder.

Bank Statement Detail

The Bank Statement Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Balances Real Time
  - Bank Statement Detail Folder Description

    Provides information on the Bank Statement Header including Sequence number, reconciliation status, and so on.
  - Bank Statement Detail Subfolders
    - Header Information

      Bank Statement Header Information.
- Cash Management - Bank Statement Line Charges Real Time
  - Bank Statement Detail Folder Description

    Provides information on the Bank Statement Header including Sequence number, reconciliation status, and so on.
  - Bank Statement Detail Subfolders
    - Header Information

      Bank Statement Header Information.
    - Line Information

      Bank Statement Line Information.
- Cash Management - Bank Statements Real Time
  - Bank Statement Detail Folder Description

    Provides information on the Bank Statement Header including Sequence number, reconciliation status, and so on.

- Bank Statement Detail Subfolders
  - Header Information

    Bank Statement Header Information.
  - Line Information

    Bank Statement Line Information.

- Cash Management - External Cash Transactions Real Time
  - Bank Statement Detail Folder Description

    Provides information on the Bank Statement Header including Sequence number, reconciliation status, and so on.
  - Bank Statement Detail Subfolders
    - Header Information

      Bank Statement Header Information.
    - Line Information

      Bank Statement Line Information.

Business Questions

This folder can be used to answer the following business questions:

- What are the reconciliation statuses of all the lines in the most recent bank statements?

Bank Statement Line Charges

The Bank Statement Line Charges folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Line Charges Real Time
  - Bank Statement Line Charges Folder Description

    Bank Statement Line charges Amounts and related currency.

Business Questions

This folder can be used to answer the following business questions:

- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?

Bank Statement Line Charges Detail

The Bank Statement Line Charges Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Line Charges Real Time
  - Bank Statement Line Charges Detail Folder Description

    Provides information regarding the line charges that are accounted for on the statement lines, their type of charge, tax on charges and so on.

Business Questions

There are no business questions related to this folder.

Benefit Life Event

The Benefit Life Event folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Benefit Life Event Folder Description

    Provides details of life event occurred to person.
- Benefits - Enrollment Opportunities Real Time
  - Benefit Life Event Folder Description

    Provides details of life event occurred to person.
- Benefits - Enrollments Real Time
  - Benefit Life Event Folder Description

    Provides details of life event occurred to person.
- Benefits - Potential Life Events Real Time
  - Benefit Life Event Folder Description

    Provides details of life event occurred to person.

Business Questions

This folder can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- What are the eligible benefits for a particular employee as of a given date?
- What compensation object is a life event tied to as of an effective date?

Benefit Plan

The Benefit Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollment Opportunities Real Time
  - Benefit Plan Folder Description

    Provides details of different benefit plans. Examples are Acme Be Well HMO, Acme Stock Purchase Plan, Acme HQ Employee Savings Plan.
  - Benefit Plan Subfolders
    - Plan Additional Details

      Provides plan additional details.
    - Plan Basic Details

      Provides plan basic details.
    - Plan Certifications

      Provides plan certification details.
    - Plan Designation Requirements

      Provides plan designation requirements.
    - Plan Eligibility

      Provides plan eligibility details.
    - Plan Enrollment

      Provides plan enrollment details.
    - Plan Primary Care Providers

      Provides plan primary care provider's details.
- Benefits - Enrollments Real Time
  - Benefit Plan Folder Description

    Provides details of different benefit plans. Examples are Acme Be Well HMO, Acme Stock Purchase Plan, Acme HQ Employee Savings Plan.
  - Benefit Plan Subfolders
    - Plan Additional Details

      Provides plan additional details.
    - Plan Basic Details

      Provides plan basic details.
    - Plan Certifications

      Provides plan certification details.
    - Plan Designation Requirements

Provides plan designation requirements.

- Plan Eligibility

  Provides plan eligibility details.

- Plan Enrollment

  Provides plan enrollment details.

- Plan Primary Care Providers

  Provides plan primary care provider's details.

- Benefits - Setup Real Time
  - Benefit Plan Folder Description

    Provides details of different benefit plans. Examples are Acme Be Well HMO, Acme Stock Purchase Plan, Acme HQ Employee Savings Plan.

  - Benefit Plan Subfolders
    - Plan Additional Details

      Provides plan additional details.

    - Plan Basic Details

      Provides plan basic details.

    - Plan Certifications

      Provides plan certification details.

    - Plan Designation Requirements

      Provides plan designation requirements.

    - Plan Eligibility

      Provides plan eligibility details.

    - Plan Enrollment

      Provides plan enrollment details.

    - Plan Primary Care Providers

      Provides plan primary care provider's details.

Business Questions

This folder can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- What are the eligible benefits for a particular employee as of a given date?
- What certifications are required to designate a beneficiary?
- What certifications are required to designate a dependent?
- What compensation object is a life event tied to as of an effective date?
- What options are available for each plan type?

- What plans are active as of a given effective date?
- Which plans allow for beneficiaries?
- Which plans allow for designees?

Benefit Program

The Benefit Program folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollment Opportunities Real Time
  - Benefit Program Folder Description

    Provides details of available programs. A program is a way to group plans together which are typically offered as a package of benefits to a group of people.
  - Benefit Program Subfolders
    - Program Basic Details

      Provides program basic details.
    - Program Designation Requirements

      Provides details of program designation requirements.
    - Program Eligibility

      Provides program eligibility details.
    - Program Enrollment

      Provides program enrollment details.
- Benefits - Enrollments Real Time
  - Benefit Program Folder Description

    Provides details of available programs. A program is a way to group plans together which are typically offered as a package of benefits to a group of people.
  - Benefit Program Subfolders
    - Program Basic Details

      Provides Program basic details.
    - Program Designation Requirements

      Provides details of program designation requirements.
    - Program Eligibility

      Provides program eligibility details.
    - Program Enrollment

      Provides Program enrollment details.
- Benefits - Setup Real Time

- Benefit Program Folder Description

  Provides details of available programs. A program is a way to group plans together which are typically offered as a package of benefits to a group of people.

- Benefit Program Subfolders

  - Program Basic Details

    Provides Program basic details.

  - Program Designation Requirements

    Provides details of program designation requirements.

  - Program Eligibility

    Provides program eligibility details.

  - Program Enrollment

    Provides Program enrollment details.

Business Questions

This folder can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- What are the eligible benefits for a particular employee as of a given date?
- What compensation object is a life event tied to as of an effective date?
- What programs are active as of a given effective date?

Benefits Group

The Benefits Group folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Benefits Group Folder Description

    Provides details of workers benefit group.
- Benefits - Enrollment Opportunities Real Time
  - Benefits Group Folder Description

    Provides details of workers benefit group.
- Benefits - Enrollments Real Time
  - Benefits Group Folder Description

    Provides details of workers benefit group.
- Benefits - Potential Life Events Real Time
  - Benefits Group Folder Description

    Provides details of workers benefit group.

Business Questions

There are no business questions related to this folder.

Bill To Customer

The Bill To Customer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Bill To Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.
  - Bill To Customer Subfolders
    - Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Customer Details

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.
    - Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.
    - Organization

      Provides information specific to bill-to customers of type organization like, CEO Title, CEO Name, year established, principal name, and so on.
    - Person

      Provides information specific to bill-to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What is the total cost of goods for a bill-to customer?

Bill To Location

The Bill To Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Bill To Location Folder Description

    Provides information about the locations where the payables bill is sent.
- Procurement - Pending Change Orders Real Time
  - Bill To Location Folder Description

    Provides information about the locations where the payables bill is sent.
- Procurement - Purchasing Agreements Real Time
  - Bill To Location Folder Description

    Provides information about the locations where the payables bill is sent.
- Procurement - Purchasing Real Time
  - Bill To Location Folder Description

    Provides information about the locations where the payables bill is sent.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the total agreement amount released for a procurement item?

Bill-to Customer

The Bill-to Customer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Bill-to Customer Folder Description

Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

- Bill-to Customer Subfolders
  - Customer Classification {Bill-to}

    Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

  - Customer Details {Bill-to}

    Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

  - Identifying Address {Bill-to}

    Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

  - Organization {Bill-to}

    Provides information specific to bill-to customers of type organization like, CEO Title, CEO Name, year established, principal name, and so on.

  - Person {Bill-to}

    Provides information specific to bill-to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Distributed Order Orchestration - Order Holds Real Time
  - Bill-to Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

  - Bill-to Customer Subfolders
    - Customer Classification {Bill-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Customer Details {Bill-to}

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address {Bill-to}

Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

    - Organization {Bill-to}

      Provides information specific to bill-to customers of type organization like, CEO Title, CEO Name, year established, principal name, and so on.

    - Person {Bill-to}

      Provides information specific to bill-to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Distributed Order Orchestration - Process Instances Real Time
  - Bill-to Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

  - Bill-to Customer Subfolders
    - Customer Classification {Bill-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Customer Details {Bill-to}

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address {Bill-to}

      Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

    - Organization {Bill-to}

      Provides information specific to bill-to customers of type organization like, CEO Title, CEO Name, year established, principal name,, and so on.

    - Person {Bill-to}

      Provides information specific to bill-to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Project Billing - Invoices Real Time
  - Bill-to Customer Folder Description

    Bill-to customer details. A customer is a person or organization who intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. The bill-to customer is the customer to whom the deploying company sends the bill.

  - Bill-to Customer Subfolders

- Bill-to Customer Classification

  Public classifications such as US SIC, NACE, NAICS, or custom classes.

- Bill-to Customer Details

  Provides information on bill-to customer attributes, such as customer name, customer number, contact phone, and e-mail.

- Bill-to Customer Identifying Address

  Provides information on attributes pertaining to primary identifying address details of the bill-to customer such as address, city, state, province, and country.

- Bill-to Customer Organization

  Provides information specific to bill-to customers of type organization such as, CEO Title, CEO Name, year established, principal name, and so on.

- Bill-to Customer Person

  Provides information specific to bill-to customers of type person such as person title, first name, last name, date of birth, gender, and so on.

- Receivables - Adjustments Real Time
  - Bill-to Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

  - Bill-to Customer Subfolders
    - Bill-to Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Bill-to Customer Details

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Bill-to Customer Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

    - Bill-to Customer Organization

      Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.

    - Bill-to Customer Person

      Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Credit Memo Applications Real Time
  - Bill-to Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.
  - Bill-to Customer Subfolders
    - Bill-to Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Bill-to Customer Details

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.
    - Bill-to Customer Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.
    - Bill-to Customer Organization

      Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.
    - Bill-to Customer Person

      Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.
- Receivables - Credit Memo Requests Real Time
  - Bill-to Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.
  - Bill-to Customer Subfolders
    - Bill-to Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Bill-to Customer Details

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

        - Bill-to Customer Identifying Address

          Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

        - Bill-to Customer Organization

          Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.

        - Bill-to Customer Person

          Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Disputes History Real Time
    - Bill-to Customer Folder Description

      Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

    - Bill-to Customer Subfolders
        - Bill-to Customer Classification

          Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

        - Bill-to Customer Details

          Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

        - Bill-to Customer Identifying Address

          Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

        - Bill-to Customer Organization

          Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.

        - Bill-to Customer Person

          Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Payment Schedules Real Time
    - Bill-to Customer Folder Description

      Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

- Bill-to Customer Subfolders
  - Bill-to Customer Classification

    Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

  - Bill-to Customer Details

    Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

  - Bill-to Customer Identifying Address

    Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

  - Bill-to Customer Organization

    Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.

  - Bill-to Customer Person

    Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Revenue Adjustments Real Time
  - Bill-to Customer Folder Description

    Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.

  - Bill-to Customer Subfolders
    - Bill-to Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Bill-to Customer Details

      Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Bill-to Customer Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.

    - Bill-to Customer Organization

Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.

        - Bill-to Customer Person

          Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Transactions Real Time
    - Bill-to Customer Folder Description

      Provides information related to bill-to customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Bill to customer is the customer to which the deploying company sends the bill.
    - Bill-to Customer Subfolders
        - Bill-to Customer Classification

          Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
        - Bill-to Customer Details

          Provides information on bill-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.
        - Bill-to Customer Identifying Address

          Provides information on attributes pertaining to primary identifying address details of the bill-to customer like address, city, state, province and country.
        - Bill-to Customer Organization

          Provides information specific to bill-to customers of type organization like CEO Title, CEO Name, year established, principal name, and so on.
        - Bill-to Customer Person

          Provides information specific to bill-to customers of type person like person title, first name, last name, date of birth, gender, and so on.
- Subledger Accounting - Journals Real Time
    - Bill-to Customer Folder Description

      Provides information related to bill-to customer of Receivables transactions; for example, invoices, credit memos, and so on.
    - Bill-to Customer Subfolders
        - Customer Classification

          Primary customer classification. Classifications categorize third parties according to standard or custom categories; for example, SIC, NACE, and NAIC.
        - Customer Details

Bill-to customer information including customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address

      Official registered address details of the bill-to customer including address, city, state, province, and country.

    - Organization

      Bill-to customer organization details including CEO Title, CEO Name, year established, principal name, and so on.

    - Person

      Bill-to customers personal details including title, first name, last name, date of birth, gender, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What receivables invoices for a given customer have contributed to a given account balance for a given period?

Bill-to Customer Account

The Bill-to Customer Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Bill-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.

  - Bill-to Customer Account Subfolders
    - Account Details {Bill-to}

      Provides information on bill-to customer account attributes like customer type, tax code account established date, status, and so on.

- Distributed Order Orchestration - Order Holds Real Time
  - Bill-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.

  - Bill-to Customer Account Subfolders
    - Account Details {Bill-to}

Provides information on bill-to customer account attributes like customer type, tax code account established date, status, and so on.

- Distributed Order Orchestration - Process Instances Real Time
  - Bill-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.
  - Bill-to Customer Account Subfolders
    - Account Details {Bill-to}

      Provides information on bill-to customer account attributes like customer type, tax code account established date, status, and so on.
- Project Billing - Invoices Real Time
  - Bill-to Customer Account Folder Description

    The financial relationship of the deploying company to a customer. A customer can play multiple roles. A bill-to customer is the customer with whom the deploying company has the primary billing relationship.
- Receivables - Adjustments Real Time
  - Bill-to Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.
- Receivables - Credit Memo Applications Real Time
  - Bill-to Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.
- Receivables - Credit Memo Requests Real Time
  - Bill-to Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.
- Receivables - Disputes History Real Time
  - Bill-to Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.
- Receivables - Payment Schedules Real Time
  - Bill-to Customer Account Folder Description

Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.

- Receivables - Revenue Adjustments Real Time
  - Bill-to Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.
- Receivables - Transactions Real Time
  - Bill-to Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. Customer account can play multiple roles. Bill-to customer account is the customer with which the deploying company has the primary billing relationship.

Business Questions

This folder can be used to answer the following business questions:

- What are the outstanding disputes for a particular customer?
- What is the total invoice amount due from a particular customer for a particular time period?

Bill-to Customer Site

The Bill-to Customer Site folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Adjustments Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.
- Receivables - Credit Memo Applications Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.
- Receivables - Credit Memo Requests Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.

- Receivables - Disputes History Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.
- Receivables - Payment Schedules Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.
- Receivables - Revenue Adjustments Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.
- Receivables - Transactions Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the different sites for a bill-to customer, a site is essentially an address. Bill-to customer is the customer with which the deploying company has the primary Billing relationship.
- Subledger Accounting - Journals Real Time
  - Bill-to Customer Site Folder Description

    Provides information related to the bill-to customer site of Receivables transactions; for example, invoices, credit memos, and so on.
  - Bill-to Customer Site Subfolders
    - Address Details

      Bill-to customer address details including description, address, city, state, province, and country.

Business Questions

This folder can be used to answer the following business questions:

- What are the outstanding disputes for a particular customer?
- What is the total invoice amount due from a particular customer for a particular time period?

Blanket Agreement Header

The Blanket Agreement Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Blanket Agreement Header Folder Description

    Provides information about Blanket Agreement Header.

Business Questions

This folder can be used to answer the following business questions:

- How many blanket agreements will expire in the next 6 months?

Blanket Agreement Header Detail

The Blanket Agreement Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Blanket Agreement Header Detail Folder Description

    Provides information about Blanket Agreement Header.

Business Questions

There are no business questions related to this folder.

Blanket Agreement Implemented Change Orders Header

The Blanket Agreement Implemented Change Orders Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Blanket Agreement Implemented Change Orders Header Folder Description

    Provides information about Implemented Blanket Agreement change order headers.

Business Questions

There are no business questions related to this folder.

Blanket Agreement Implemented Change Orders Header Detail

The Blanket Agreement Implemented Change Orders Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Blanket Agreement Implemented Change Orders Header Detail Folder Description

    Provides information about Implemented Blanket Agreement change order headers.

Business Questions

There are no business questions related to this folder.

Blanket Agreement Lines

The Blanket Agreement Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Blanket Agreement Lines Folder Description

    Provides information about Blanket Agreement lines.
  - Blanket Agreement Lines Subfolders
    - Blanket Agreement Line

      Provides information about Blanket Agreement line.
    - Blanket Agreement Line Detail

      Provides information about Blanket Agreement line.
    - Procurement Item

      Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement Item is composed of Master Items, Supplier Items, and description based Items.
    - Purchasing Line Type

      Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For amount and fixed price based line types.

Business Questions

This folder can be used to answer the following business questions:

- What is the total agreement amount released for a procurement item?

Blanket Agreement Pending Change Order Header

The Blanket Agreement Pending Change Order Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Blanket Agreement Pending Change Order Header Folder Description

    Provides information about Blanket Agreement headers that are currently undergoing change orders.

Business Questions

There are no business questions related to this folder.

Blanket Agreement Pending Change Order Header Detail

The Blanket Agreement Pending Change Order Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Blanket Agreement Pending Change Order Header Detail Folder Description

    Provides information about Blanket Agreement headers that are currently undergoing change orders.

Business Questions

There are no business questions related to this folder.

Blanket Agreement Price Breaks

The Blanket Agreement Price Breaks folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Blanket Agreement Price Breaks Folder Description

    Provides information about Blanket Agreement lines.
  - Blanket Agreement Price Breaks Subfolders

- Blanket Agreement Price Break Detail

  Provides information about Blanket Agreement line price breaks.
- Ship To Location

  Provides information about the location where the purchased goods are to be shipped.
- Ship To Organization

  Provides information about the Inventory Organization that would receive the purchased goods.

Business Questions

There are no business questions related to this folder.

Business Unit

The Business Unit folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions
- Costing - COGS and Gross Margin Real Time
  - Business Unit Folder Description

    Provides information about Business Units defined in the system.
- Costing - Cost Accounting Real Time
  - Business Unit Folder Description

    Provides information about Business Units defined in the system.
- Costing - Inventory Valuation Real Time
  - Business Unit Folder Description

    Provides information about Business Units defined in the system.
- Costing - Receipt Accounting Real Time
  - Business Unit Folder Description

    Provides information about Business Units defined in the system.
- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.

- Distributed Order Orchestration - Order Headers Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Distributed Order Orchestration - Order Holds Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Distributed Order Orchestration - Order Lines Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Distributed Order Orchestration - Price Adjustments Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Distributed Order Orchestration - Process Instances Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Incentive Compensation - Attainments Real Time
    - Business Unit Folder Description

      Business unit information.
- Incentive Compensation - Compensation Plan Assignments Real Time
    - Business Unit Folder Description

      Business unit information.
- Incentive Compensation - Credits Real Time
    - Business Unit Folder Description

      Business unit information.
- Incentive Compensation - Disputes Real Time
    - Business Unit Folder Description

      Business unit information.
- Incentive Compensation - Earning and Attainment Summary Real Time
    - Business Unit Folder Description

      Business unit information.
- Incentive Compensation - Earnings Real Time

- Business Unit Folder Description

  Business unit information.

- Incentive Compensation - Participant Balances Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Participant Compensation Plan Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Participant Detail Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Participant Interval Goals Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Participant Period Goals Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Pay Group Assignments Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Payment Plan Assignments Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Payments Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Paysheet Summary Real Time
  - Business Unit Folder Description

    Business unit information.
- Incentive Compensation - Transactions Real Time
  - Business Unit Folder Description

    Business unit information.
- Payables Invoices - Holds Real Time
  - Business Unit Folder Description

Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.

- Payables Invoices - Installments Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Transactions Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Trial Balance Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Withholding Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Payments - Disbursements Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Payments - Payment History Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Adjustments Real Time
  - Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Credit Memo Applications Real Time
  - Business Unit Folder Description

Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.

- Receivables - Credit Memo Requests Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Disputes History Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Miscellaneous Receipts Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Payment Schedules Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Receipt Conversion Rate Adjustments Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Receipts History Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Revenue Adjustments Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Standard Receipts Real Time
    - Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Transactions Real Time
    - Business Unit Folder Description

Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.

- Subledger Accounting - Payables Summary Reconciliation Real Time
  - Business Unit Folder Description

    Business unit of Payables transactions.
- Subledger Accounting - Receivables Summary Reconciliation Real Time
  - Business Unit Folder Description

    Business unit of Receivables transactions.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many orchestration processes are active in a selected time period?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- To which country and cost center does this participant belong?
- What are all the credits available to the participant, for the period?
- What are all the holds for a sold-to customer?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?

- What are the held transactions for the period?
- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the compensation cost to date, by plan or plan component?
- What is the deferred cost of goods sold for a business unit?
- What is the gross margin for an item?
- What is the home currency of the participant?
- What is the number of active tasks for an orchestration process ?
- What is the number of holds for an item?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What is the resolution time for a hold?
- What is the time to complete a process?
- What is the total amount of tax withheld, by supplier?
- What is the total commission earned by different participants, on a particular transaction?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?

- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?
- Who are the top ten performers? Who are the bottom performers?

Buyer

The Buyer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Buyer Folder Description

    Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about Buyers defined in the Procurement application.
- Procurement - Pending Change Orders Real Time
  - Buyer Folder Description

    Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about Buyers defined in the Procurement application.
- Procurement - Purchasing Agreements Real Time
  - Buyer Folder Description

    Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about Buyers defined in the Procurement application.
- Procurement - Purchasing Real Time
  - Buyer Folder Description

    Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about Buyers defined in the Procurement application.
- Sourcing - Supplier Awards Real Time
  - Buyer Folder Description

Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about the Buyer who created the Negotiation.

- Sourcing - Supplier Negotiations Real Time
  - Buyer Folder Description

    Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about the Buyer who created the Negotiation.
- Sourcing - Supplier Responses Real Time
  - Buyer Folder Description

    Person responsible for placing item resupply orders with suppliers and negotiating supplier contracts. Provides information about the Buyer who created the Negotiation.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many lines are awarded at negotiation start price?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the total agreement amount released for a procurement item?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Calculation Breakdown

The Calculation Breakdown folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time

- Calculation Breakdown Folder Description

  Criteria used as the basis for splitting calculated results.

Business Questions

There are no business questions related to this folder.

Calendar

The Calendar folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Credits Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Disputes Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Earning and Attainment Summary Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Earnings Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Participant Balances Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Participant Period Goals Real Time
  - Calendar Folder Description

Hierarchical time component information such as year, quarter, and period defined within incentive compensation.

- Incentive Compensation - Payments Real Time
  - Calendar Folder Description

    Hierarchical time component information such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Paysheet Summary Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.
- Incentive Compensation - Transactions Real Time
  - Calendar Folder Description

    Hierarchical time component information--such as year, quarter, and period--defined within incentive compensation.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?

- What are the credits that are contributing to my attainment?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Who are the top ten performers? Who are the bottom performers?

Campaign Facts

The Campaign Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Campaign Facts Folder Description

    Folder containing metrics on campaign launch and execution, in real time.
- Marketing - CRM Interactions and Campaigns Real Time
  - Campaign Facts Folder Description

    Folder containing metrics on campaign launch and execution, in real time.
- Marketing Segmentation Campaigns Real Time
  - Campaign Facts Folder Description

    Folder containing metrics on campaign launch and execution, in real time.

Business Questions

This folder can be used to answer the following business questions:

- How many customers were contacted in email, how many messages were opened, bounced, delivered?

Campaign Opportunity Facts

The Campaign Opportunity Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Opportunities Real Time
  - Campaign Opportunity Facts Folder Description

    Folder containing metrics on opportunities resulted from campaigns, in real time.
- Marketing Segmentation Campaign Opportunity Real Time
  - Campaign Opportunity Facts Folder Description

    Folder containing metrics on opportunities resulted from campaigns, in real time.

Business Questions

This folder can be used to answer the following business questions:

- What is the closed opportunity revenue generated by a marketing campaign?
- What is the opportunity revenue resulting from a campaign and what is the win probability?

Capitalization Details

The Capitalization Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Capitalization Details Folder Description

    Capitalization details for the expenditure item.
  - Capitalization Details Subfolders
    - Cost Distribution Line Capitalization Measures

      Capitalization measures for cost distribution lines.

Business Questions

This folder can be used to answer the following business questions:

- Which capitalizable costs are not yet capitalized?

Carrier

The Carrier folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Carrier Folder Description

    Provides information about various carriers available in the system. Freight Carrier is the third party service provider who ships goods to various internal and external locations.
- Procurement - Implemented Change Orders Real Time
  - Carrier Folder Description

    Provides information about the Carriers that ship the goods to the deploying company.
- Procurement - Pending Change Orders Real Time
  - Carrier Folder Description

    Provides information about the Carriers that ship the goods to the deploying company.
- Procurement - Purchasing Agreements Real Time
  - Carrier Folder Description

    Provides information about the Carriers that ship the goods to the deploying company.
- Procurement - Purchasing Real Time
  - Carrier Folder Description

    Provides information about the Carriers that ship the goods to the deploying company.
- Shipping Real Time
  - Carrier Folder Description

    Provides information about various carriers available in the system. Freight Carrier is the third party service provider who ships goods to various internal and external locations.
- Sourcing - Supplier Awards Real Time
  - Carrier Folder Description

    Provides information about various carriers available in the system. Freight Carrier is the third party service provider who ships goods to various internal and external locations.
- Sourcing - Supplier Negotiations Real Time
  - Carrier Folder Description

    Provides information about various carriers available in the system. Freight Carrier is the third party service provider who ships goods to various internal and external locations
- Sourcing - Supplier Responses Real Time

- Carrier Folder Description

  Provides information about various carriers available in the system. Freight Carrier is the third party service provider who ships goods to various internal and external locations

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Cash Management Transaction Details

The Cash Management Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Cash Management Transaction Details Folder Description

    Cash management transaction details.

Business Questions

There are no business questions related to this folder.

Catalog

The Catalog folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.
- Distributed Order Orchestration - Order Holds Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item.
- Distributed Order Orchestration - Order Lines Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item.
- Distributed Order Orchestration - Price Adjustments Real Time

- Catalog Folder Description

  Provides information about Catalog related attributes of Item.

- Inventory - Inventory Balance Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Inventory - Inventory Supply Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Inventory - Inventory Transactions Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Product Management - Change Order Line Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item.

- Product Management - Components Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item.

- Product Management - Cross Reference Item Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item.

- Product Management - Item Revisions Real Time
  - Catalog Folder Description

    Provides information about alternate catalog and categories. Catalog and categories are hierarchical , user can drill for catalog to category to item.

- Product Management - New Item Request Line Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item.

- Product Management - Related Item Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of Item

- Product Management - Source System Item Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Product Management - Structures Real Time

- Catalog Folder Description

  Provides information about Catalog related attributes of item.

- Product Management - Trading Partner Item Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receivables - Adjustments Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receivables - Revenue Adjustments Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receivables - Transactions Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Interorganization Receipts Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Intransit Interorganization Inventory Transfers Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Intransit Shipments Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Purchase Receipts Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Receipts Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.

- Receiving - Transactions Real Time
  - Catalog Folder Description

Provides information about Catalog related attributes of item.

- Receiving - Unordered Receipts Real Time
  - Catalog Folder Description

    Provides information about Catalog related attributes of item.
- Shipping Real Time
  - Catalog Folder Description

    Provides information about catalogs of items defined in Inventory. Catalog, Category and Item details are applicable/available only at Shipment Line level. Catalog, Category and Item should only be used with Shipment Lines only.

Business Questions

There are no business questions related to this folder.

Category

The Category folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.
- Distributed Order Orchestration - Order Holds Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.
- Distributed Order Orchestration - Order Lines Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.
- Distributed Order Orchestration - Price Adjustments Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.
- Inventory - Inventory Balance Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.
- Inventory - Inventory Supply Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.
- Inventory - Inventory Transactions Real Time

- Category Folder Description

  Provides information about Category related attributes of Item.

- Product Management - Change Order Line Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Product Management - Components Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Product Management - Cross Reference Item Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Product Management - Item Revisions Real Time
  - Category Folder Description

    Provides information about alternate catalog and categories. Catalog and categories are hierarchical , user can drill for catalog to category to item.

- Product Management - New Item Request Line Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Product Management - Related Item Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item

- Product Management - Source System Item Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Product Management - Structures Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Product Management - Trading Partner Item Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item.

- Receivables - Adjustments Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receivables - Revenue Adjustments Real Time

- Category Folder Description

  Provides information about item category related attributes of item.

- Receivables - Transactions Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Interorganization Receipts Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Intransit Interorganization Inventory Transfers Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Intransit Shipments Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Purchase Receipts Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Receipts Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Transactions Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Receiving - Unordered Receipts Real Time
  - Category Folder Description

    Provides information about item category related attributes of item.

- Shipping Real Time
  - Category Folder Description

    Provides information about Category related attributes of Item

Business Questions

There are no business questions related to this folder.

Change Order

The Change Order folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Folder Description

    Provide information about measures for change order.

Business Questions

This folder can be used to answer the following business questions:

- How many change orders are pending approval for an organization?
- What are the canceled change orders for an organization?
- What are the scheduled change orders for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?

Change Order Approval Status

The Change Order Approval Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Approval Status Folder Description

    Provides information about status of approval of change order.

Business Questions

There are no business questions related to this folder.

Change Order Details

The Change Order Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Details Folder Description

    Provide information about attributes for change order.

Business Questions

There are no business questions related to this folder.

Change Order Line

The Change Order Line folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Line Real Time
  - Change Order Line Folder Description

    Provide information about measures for change order line.

Business Questions

This folder can be used to answer the following business questions:

- How many change order lines does a change order have?

Change Order Line Assigned To

The Change Order Line Assigned To folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Line Real Time
  - Change Order Line Assigned To Folder Description

    Provide information about person to whom change order is assigned to.

Business Questions

There are no business questions related to this folder.

Change Order Line Details

The Change Order Line Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Line Real Time
  - Change Order Line Details Folder Description

    Provide information about attributes for change order line.

Business Questions

There are no business questions related to this folder.

Change Order Line Status

The Change Order Line Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Line Real Time
  - Change Order Line Status Folder Description

    Provides information about the status of change order line.

Business Questions

There are no business questions related to this folder.

Change Order Priority

The Change Order Priority folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Priority Folder Description

    Provides information about priority of the change order.

Business Questions

There are no business questions related to this folder.

Change Order Reason

The Change Order Reason folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Reason Folder Description

    Provides information about change order reason.

Business Questions

There are no business questions related to this folder.

Change Order Status

The Change Order Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Status Folder Description

    Provides information about the status of change order.

Business Questions

This folder can be used to answer the following business questions:

- How many change orders are pending approval for an organization?
- What are the canceled change orders for an organization?
- What are the scheduled change orders for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?

Change Order Type

The Change Order Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Change Order Type Folder Description

    Provides information about types of change order.

Business Questions

This folder can be used to answer the following business questions:

- How many change orders are pending approval for an organization?
- What are the canceled change orders for an organization?
- What are the scheduled change orders for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?

Class

The Class folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time

- Class Folder Description

  Provides information about Stock class details.

Business Questions

There are no business questions related to this folder.

Colleague Goals

The Colleague Goals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Alignments Real Time
  - Colleague Goals Folder Description

    Provides information about colleague goal details.

Business Questions

There are no business questions related to this folder.

Commitment Details

The Commitment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Commitments Real Time
  - Commitment Details Folder Description

    General details on the project commitments.
  - Commitment Details Subfolders
    - Commitment Cost Measures

      Commitment measures from all sources.
    - Commitment Record Information

      Commitment record creation and update information.
    - Purchase Order Measures

      Purchase order commitment measures.
    - Purchase Requisition Measures

      Purchase requisition commitment measures.
    - Supplier Invoice Measures

      Supplier invoice commitment measures.

Business Questions

There are no business questions related to this folder.

Compensation Plan

The Compensation Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Compensation Plan Assignments Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Earning and Attainment Summary Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Earnings Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Participant Compensation Plan Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Participant Interval Goals Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Participant Period Goals Real Time
  - Compensation Plan Folder Description

    Compensation plan information.
- Incentive Compensation - Payments Real Time
  - Compensation Plan Folder Description

    Compensation plan information.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?

- How are the participants performing against their goals for the period, for the performance measure?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show the customized period goals for the participant.
- What are all the incentive earnings earned by the participant, for the period?
- What are the credits that are contributing to my attainment?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the top ten performers? Who are the bottom performers?

Compensation Plan Assignment

The Compensation Plan Assignment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Compensation Plan Assignments Real Time
  - Compensation Plan Assignment Folder Description

    Compensation plan assignment information for participant.

Business Questions

This folder can be used to answer the following business questions:

- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- Who are the participants who are missing compensation plan assignment for the period?

Competitor

The Competitor folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Opportunities and Competitors Real Time
  - Competitor Folder Description

    Contains key attributes of the competitor organization such as Name and Threat Level.
- Sales - CRM Opportunities and Products Real Time
  - Competitor Folder Description

    Contains key attributes of the competitor organization such as Name and Threat Level.
- Sales - CRM Pipeline
  - Competitor Folder Description

    Contains key attributes of the competitor organization such as Name and Threat Level

Business Questions

This folder can be used to answer the following business questions:

- Which were the high value opportunities that we most recently lost to our competitors?

Competitor Extension

The Competitor Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Opportunities and Competitors Real Time
  - Competitor Extension Folder Description

    Contains extensible attributes related to the Competitor dimension.
- Sales - CRM Pipeline
  - Competitor Extension Folder Description

    Contains extensible attributes related to Competitor dimension

Business Questions

There are no business questions related to this folder.

Component Details

The Component Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Components Real Time
  - Component Details Folder Description

    Provides information about attributes of components of structure.

Business Questions

There are no business questions related to this folder.

Components

The Components folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Components Real Time
  - Components Folder Description

    Provides information about measures of components of structure.

Business Questions

This folder can be used to answer the following business questions:

- What are the components of a structure?

Contact

The Contact folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Contact Folder Description

    Folder containing information about contacts.
- Marketing - CRM Campaigns and Leads Real Time
  - Contact Folder Description

    Folder containing information about contacts.
- Marketing - CRM Interactions Real Time
  - Contact Folder Description

    Folder containing information about contacts.
- Marketing Segmentation Campaign Opportunity Real Time

- Contact Folder Description

  Folder containing information about contacts.

- Marketing Segmentation Campaigns Real Time
  - Contact Folder Description

    Folder containing information about contacts.

- Marketing Segmentation Interactions Real Time
  - Contact Folder Description

    Folder containing information about contacts.

- Marketing Segmentation Leads Real Time
  - Contact Folder Description

    Folder containing information about contacts.

- Marketing Segmentation Response Real Time
  - Contact Folder Description

    Folder containing information about contacts.

- Partners - CRM Leads and Opportunities Real Time
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.

- Partners - CRM Opportunities and Products Real Time
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.

- Partners - CRM Partner Overview
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth

- Partners - CRM Registered Leads Real Time
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.

- Sales - CRM Customer Overview
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth

- Sales - CRM Customers and Contacts Real Time
  - Contact Folder Description

Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.

- Sales - CRM Interactions and Customers Real Time
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.
- Sales - CRM Opportunities and Competitors Real Time
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.
- Sales - CRM Opportunities and Products Real Time
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth.
- Sales - CRM Pipeline
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth
- Sales - CRM Sales Activity
  - Contact Folder Description

    Contains attributes of the customer contact, such as First Name, Last Name, Job Title, and so forth

Business Questions

This folder can be used to answer the following business questions:

- What are the contact points (Email, Phone Number) of customers?
- Who are the active customers that have not had a touch point in the last 3 months?

Contact Influence

The Contact Influence folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Sales Activity
  - Contact Influence Folder Description

    Contains attributes of the customer contact and his/her influence level. This folder is specifically for use with the Interaction Relationship facts

Business Questions

There are no business questions related to this folder.

Contact Real Time Cache

The Contact Real Time Cache folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Cache and Saved Results Real Time
  - Contact Real Time Cache Folder Description

    Provides information on Contact IDs stored by the Marketing Segmentation Engine Cache.

Business Questions

There are no business questions related to this folder.

Contact Real Time Results Data

The Contact Real Time Results Data folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Cache and Saved Results Real Time
  - Contact Real Time Results Data Folder Description

    Provides information on Contact data stored by the Marketing Segmentation Engine Cache and Saved Results Sets functions.

Business Questions

There are no business questions related to this folder.

Contact Real Time Results Header

The Contact Real Time Results Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Cache and Saved Results Real Time
  - Contact Real Time Results Header Folder Description

    Provides information on segment query data such as connection pool, date, time, segment path and so on used by the Marketing Segmentation Engine Cache and Saved Results Set functions.

Business Questions

There are no business questions related to this folder.

Content Item

The Content Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Target Outcomes Real Time
  - Content Item Folder Description

    Provides information about content items stored in the content library, such as individual competencies, languages, or certifications.

Business Questions

There are no business questions related to this folder.

Content Items

The Content Items folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Library Objects Real Time
  - Content Items Folder Description

    Provides information about content items stored in the content library, such as individual competencies, languages, or certifications.

Business Questions

This folder can be used to answer the following business questions:

- What competencies are available in the application?

Content Type

The Content Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Target Outcomes Real Time
  - Content Type Folder Description

    Provides information about types of content that are defined as a set of attributes in the content library; for example, Competencies, Languages, Licenses and Certifications.

Business Questions

There are no business questions related to this folder.

Content Types

The Content Types folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Library Objects Real Time
  - Content Types Folder Description

    Provides information about types of content that are defined as a set of attributes in the content library; for example, Competencies, Languages, Licenses and Certifications.

Business Questions

This folder can be used to answer the following business questions:

- What competencies are available in the application?

Contract Agreement

The Contract Agreement folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Contract Agreement Folder Description

    Provides information about Contract Agreement Header.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?

Contract Agreement Detail

The Contract Agreement Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Contract Agreement Detail Folder Description

    Provides information about Contract Agreement Header.

Business Questions

There are no business questions related to this folder.

Contract Agreement Implemented Change Orders Header

The Contract Agreement Implemented Change Orders Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Contract Agreement Implemented Change Orders Header Folder Description

    Provides information about Implemented Contract Agreement change order headers.

Business Questions

There are no business questions related to this folder.

Contract Agreement Implemented Change Orders Header Detail

The Contract Agreement Implemented Change Orders Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Contract Agreement Implemented Change Orders Header Detail Folder Description

    Provides information about Implemented Contract Agreement change order headers.

Business Questions

There are no business questions related to this folder.

Contract Agreement Pending Change Order

The Contract Agreement Pending Change Order folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Contract Agreement Pending Change Order Folder Description

    Provides information about Contract Agreement headers that are currently undergoing change orders.

Business Questions

There are no business questions related to this folder.

Contract Agreement Pending Change Order Detail

The Contract Agreement Pending Change Order Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Contract Agreement Pending Change Order Detail Folder Description

    Provides information about Contract Agreement headers that are currently undergoing change orders.

Business Questions

There are no business questions related to this folder.

Contract and Project Details

The Contract and Project Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Contract and Project Details Folder Description

    Contract and project details on the invoice.
- Project Billing - Revenue Real Time
  - Contract and Project Details Folder Description

    Contract and project details on the revenue distribution.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Cost Accounting Details

The Cost Accounting Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Cost Journals Real Time

- Cost Accounting Details Folder Description

  Accounting details for project cost journals.

- Cost Accounting Details Subfolders
  - Cost Accounting Record Information

    Cost accounting record creation and update information.

  - Cost Accounting Transaction Measures

    Cost accounting transaction amounts for project cost journals.

Business Questions

This folder can be used to answer the following business questions:

- How does each accounting entry for this month reconcile to the original cost distribution line?

Cost Accounting Distributions

The Cost Accounting Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Cost Accounting Distributions Folder Description

    Provides information about Cost transactions, Costing details, Cost Distributions and Audit columns.

Business Questions

There are no business questions related to this folder.

Cost Accounting Distributions Details

The Cost Accounting Distributions Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Cost Accounting Distributions Details Folder Description

    Provides information about Cost transactions, Costing details, Cost Distributions and Audit columns.

Business Questions

There are no business questions related to this folder.

Cost Analysis Group

The Cost Analysis Group folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Cost Analysis Group Folder Description

    Provides information about Cost Analysis Groups which are user defined groupings of cost elements. The same Cost Element can be classified into one or more Cost Analysis groups, thus providing multiple classification of the same Cost Element
- Costing - Item Cost Real Time
  - Cost Analysis Group Folder Description

    Provides information about Cost Analysis Groups which are user defined groupings of cost elements. The same Cost Element can be classified into one or more Cost Analysis groups, thus providing multiple classification of the same Cost Element

Business Questions

There are no business questions related to this folder.

Cost Center

The Cost Center folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Trial Balance Real Time
  - Cost Center Folder Description

    Provides analysis by the cost center segment on the accounting distribution that represents a monetary transaction that is denoted as the Cost Center Segment.
- Project Costing - Actual Cost Journals Real Time
  - Cost Center Folder Description

    Provides analysis by the segment of the business code on the accounting distribution that represents a monetary transaction that is denoted as the cost center segment.
- Subledger Accounting - Journals Real Time
  - Cost Center Folder Description

    The accounting flexfield segment identified by the cost center segment label.
- Subledger Accounting - Supporting References Real Time
  - Cost Center Folder Description

    Cost center segment of supporting references.

Business Questions

There are no business questions related to this folder.

Cost Center Segment

The Cost Center Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Balances Real Time
  - Cost Center Segment Folder Description

    Provides analysis by the cost center segment represents a monetary transaction.
- General Ledger - Transactional Balances Real Time
  - Cost Center Segment Folder Description

    Provides analysis by the cost center segment represents a monetary transaction.

Business Questions

This folder can be used to answer the following business questions:

- What is the account balance for a given account and cost center for a given period?

Cost Distribution Accounting Details

The Cost Distribution Accounting Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Cost Distribution Accounting Details Folder Description

    Accounting details for cost distribution lines.

Business Questions

There are no business questions related to this folder.

Cost Distribution Details

The Cost Distribution Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Cost Journals Real Time
  - Cost Distribution Details Folder Description

Distribution details for project cost journals.

- Cost Distribution Details Subfolders
  - Cost Distribution Record Information

    Cost distribution record creation and update information.

Business Questions

This folder can be used to answer the following business questions:

- How does each accounting entry for this month reconcile to the original cost distribution line?

Cost Element

The Cost Element folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Cost Element Folder Description

    Provides information about cost structure which is used to classify the portions of the cost into various cost expenditures; for example, material, overhead, resource, and so on.
- Costing - Cost Accounting Real Time
  - Cost Element Folder Description

    Provides information about cost structure which is used to classify the portions of the cost into various cost expenditures; for example, material, overhead, resource, and so on.
- Costing - Item Cost Real Time
  - Cost Element Folder Description

    Provides information about cost structure which is used to classify the portions of the cost into various cost expenditures; for example, material, overhead, resource and so on.

Business Questions

This folder can be used to answer the following business questions:

- What is the material cost of an item for a cost organization?

Cost Organization Book

The Cost Organization Book folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
    - Cost Organization Book Folder Description

      Provides information about attributes defined for the Cost Organization and Cost Book association. Multiple cost books are associated with a Cost Organization to enable multiple representations of cost data.
- Costing - Cost Accounting Real Time
    - Cost Organization Book Folder Description

      Provides information about attributes defined for the Cost Organization and Cost Book association. Multiple cost books are associated with a Cost Organization to enable multiple representations of cost data.
- Costing - Inventory Valuation Real Time
    - Cost Organization Book Folder Description

      Provides information about attributes defined for the Cost Organization and Cost Book association. Multiple cost books are associated with a Cost Organization to enable multiple representations of cost data.
- Costing - Item Cost Real Time
    - Cost Organization Book Folder Description

      Provides information about attributes defined for the Cost Organization and Cost Book association. Multiple cost books are associated with a Cost Organization to enable multiple representations of cost data.

Business Questions

This folder can be used to answer the following business questions:

- What is the accounted intransit value for a cost organization?
- What is the accounted on-hand inventory value for a cost organization?
- What is the costed intransit value for a cost organization?
- What is the material cost of an item for a cost organization?
- What is the ratio of error transactions to total transactions, expressed as a percentage?
- What is the total cost of goods for a bill-to customer?
- What is the unrecognized revenue for a cost organization book?

Cost Transaction

The Cost Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
    - Cost Transaction Folder Description

Provides information about cost transaction related measures; for example, Ledger Amount, Account Balance, and so on.

Business Questions

There are no business questions related to this folder.

Cost Transaction Details

The Cost Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Cost Transaction Details Folder Description

    Provides information about cost transaction related attributes like Quantity, UOM, and Error code.

Business Questions

This folder can be used to answer the following business questions:

- What is the ratio of error transactions to total transactions, expressed as a percentage?

Cost Transaction Type

The Cost Transaction Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Cost Transaction Type Folder Description

    Provides information about the transaction types and associated setup that is used to perform the costing and accounting of the transactions; for example, miscellaneous issues and PO receipts.

Business Questions

This folder can be used to answer the following business questions:

- What is the ratio of error transactions to total transactions, expressed as a percentage?

Cost Valuation Unit

The Cost Valuation Unit folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Cost Valuation Unit Folder Description

    Provides information about Valuation Unit which represents the level at which the item costs are maintained, includes valuation attributes.
- Costing - Inventory Valuation Real Time
  - Cost Valuation Unit Folder Description

    Provides information about Valuation Unit which represents the level at which the item costs are maintained, includes valuation attributes.
- Costing - Item Cost Real Time
  - Cost Valuation Unit Folder Description

    Provides information about Valuation Unit which represents the level at which the item costs are maintained, includes valuation attributes.

Business Questions

There are no business questions related to this folder.

Cost of Goods Sold

The Cost of Goods Sold folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Cost of Goods Sold Folder Description

    Provides information on measures related to Cost of Goods Sold value in the system.

Business Questions

This folder can be used to answer the following business questions:

- What is the deferred cost of goods sold for a business unit?
- What is the total cost of goods for a bill-to customer?

Cost of Goods Sold Details

The Cost of Goods Sold Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
    - Cost of Goods Sold Details Folder Description

      Provides information on attributes related to Cost of Goods Sold value in the system.

Business Questions

There are no business questions related to this folder.

Costing

The Costing folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
    - Costing Folder Description

      Provides information about Costing detail related attributes like Costed Quantity, UOM, Unit Cost, Cost Profile, status and so on.

Business Questions

There are no business questions related to this folder.

Costing Details

The Costing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
    - Costing Details Folder Description

      Provides information about Costing detail related attributes like Costed Quantity, UOM, Unit Cost, Cost Profile, status and so on.

Business Questions

There are no business questions related to this folder.

Costing Segments

The Costing Segments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
    - Costing Segments Folder Description

      Costing flexfield structure.

- Payroll - Payroll Run Costing Real Time
    - Costing Segments Folder Description

      Costing flexfield structure.

Business Questions

There are no business questions related to this folder.

Credit Category

The Credit Category folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
    - Credit Category Folder Description

      Credit category information used to classify the transactions for compensation purposes.
- Incentive Compensation - Credits Real Time
    - Credit Category Folder Description

      Credit category information used to classify the transactions for compensation purposes.
- Incentive Compensation - Earnings Real Time
    - Credit Category Folder Description

      Credit category information used to classify the transactions for compensation purposes.
- Incentive Compensation - Payments Real Time
    - Credit Category Folder Description

      Credit category information used to classify the transactions for compensation purposes.
- Incentive Compensation - Transactions Real Time
    - Credit Category Folder Description

      Credit category information used to classify the transactions for compensation purposes.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?

- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the credits that are contributing to my attainment?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the total commission earned by different participants, on a particular transaction?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?

Credit Memo Application

The Credit Memo Application folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Credit Memo Applications Real Time
  - Credit Memo Application Folder Description

    Information on the application of credit memos applied to both credit and debit items and can be analyzed by Customer Bill To Account and Site.

Business Questions

There are no business questions related to this folder.

Credit Memo Application Details

The Credit Memo Application Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Credit Memo Applications Real Time
  - Credit Memo Application Details Folder Description

    Provides information on credit memo application attributes.

Business Questions

There are no business questions related to this folder.

Credit Memo Requests

The Credit Memo Requests folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Credit Memo Requests Real Time
  - Credit Memo Requests Folder Description

    Provides information on credit memo requests including their current status.

Business Questions

There are no business questions related to this folder.

Credit Memo Requests Details

The Credit Memo Requests Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Credit Memo Requests Real Time
  - Credit Memo Requests Details Folder Description

    Provides information on credit memo request attributes.

Business Questions

There are no business questions related to this folder.

Credit Processing Details

The Credit Processing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Credits Real Time
  - Credit Processing Details Folder Description

    Processing instruction information for each credit transaction.

Business Questions

This folder can be used to answer the following business questions:

- What are all the credits available to the participant, for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?

Credit Status

The Credit Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Credits Real Time
  - Credit Status Folder Description

    Credit status information.

Business Questions

This folder can be used to answer the following business questions:

- What are all the credits available to the participant, for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?

Credit Transaction

The Credit Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Credits Real Time
  - Credit Transaction Folder Description

    Incentive compensation credits information.

Business Questions

This folder can be used to answer the following business questions:

- What are all the credits available to the participant, for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?

Credit Transaction Details

The Credit Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Credits Real Time
  - Credit Transaction Details Folder Description

    Credit transactions details.

Business Questions

There are no business questions related to this folder.

Credits and Write-offs

The Credits and Write-offs folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Credits and Write-offs Folder Description

Credits and write-off details.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Cross Reference Item

The Cross Reference Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Cross Reference Item Real Time
  - Cross Reference Item Folder Description

    Provides information about measures of cross reference item.

Business Questions

This folder can be used to answer the following business questions:

- What are the cross referenced items, by cross reference type?

Cross Reference Item Details

The Cross Reference Item Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Cross Reference Item Real Time
  - Cross Reference Item Details Folder Description

    Provides information about attributes of cross reference item.

Business Questions

There are no business questions related to this folder.

Cross Reference Type

The Cross Reference Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Cross Reference Item Real Time
  - Cross Reference Type Folder Description

Provides information about types of cross reference items.

Business Questions

This folder can be used to answer the following business questions:

- What are the cross referenced items, by cross reference type?

Currency

The Currency folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earning and Attainment Summary Real Time
  - Currency Folder Description

    Currency Information.
- Incentive Compensation - Participant Balances Real Time
  - Currency Folder Description

    Currency Information.
- Partners - CRM Partner Overview
  - Currency Folder Description

    Holds the Common Currency Code
- Partners - CRM Partner Programs
  - Currency Folder Description

    Holds the Common Currency Code
- Sales - CRM Customer Overview
  - Currency Folder Description

    Holds the Common Currency Code
- Sales - CRM Forecasting
  - Currency Folder Description

    Holds the Common Currency Code
- Sales - CRM Interactions and Opportunities Real Time
  - Currency Folder Description

    Holds the Common Currency Code.
- Sales - CRM Opportunities and Competitors Real Time
  - Currency Folder Description

    Holds the Common Currency Code.
- Sales - CRM Opportunities and Partners Real Time

- Currency Folder Description

  Holds the Common Currency Code.

- Sales - CRM Opportunities and Products Real Time
  - Currency Folder Description

    Holds the Common Currency Code.

- Sales - CRM Pipeline
  - Currency Folder Description

    Holds the Common Currency Code

- Sales - CRM Quota Management
  - Currency Folder Description

    Holds the Common Currency Code

Business Questions

There are no business questions related to this folder.

Currency Details for Commitments

The Currency Details for Commitments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Commitments Real Time
  - Currency Details for Commitments Folder Description

    Currency details for commitments.

Business Questions

There are no business questions related to this folder.

Currency Exchange Details

The Currency Exchange Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Currency Exchange Details Folder Description

    Details on currency exchange rates and translations.

- Project Billing - Revenue Real Time
  - Currency Exchange Details Folder Description

Details on currency exchange rates and translations.

- Project Costing - Actual Costs Real Time
  - Currency Exchange Details Folder Description

    Currency exchange details for the expenditure item and cost distribution lines.

Business Questions

This folder can be used to answer the following business questions:

- What are the converted costs in both transaction and provider ledger currencies?

Currency Exchange Details for Unprocessed Transactions

The Currency Exchange Details for Unprocessed Transactions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Unprocessed Transactions Real Time
  - Currency Exchange Details for Unprocessed Transactions Folder Description

    Currency exchange details for the unprocessed transactions.

Business Questions

There are no business questions related to this folder.

Current On-Hand Inventory

The Current On-Hand Inventory folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Balance Real Time
  - Current On-Hand Inventory Folder Description

    Provide information about current on-hand inventory related measures such as current on-hand quantity.

Business Questions

This folder can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?

Current On-Hand Inventory Details

The Current On-Hand Inventory Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Balance Real Time
  - Current On-Hand Inventory Details Folder Description

    Provide information about current on-hand inventory related attributes.

Business Questions

There are no business questions related to this folder.

Current Unordered Receipts

The Current Unordered Receipts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Unordered Receipts Real Time
  - Current Unordered Receipts Folder Description

    Provides 'view by' and 'transaction' sub folders related to Unordered Receipts. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders.
  - Current Unordered Receipts Subfolders
    - Carrier

      Provides information on Carrier related attributes like Tracking Number, Freight Terms, Date Requested, Date Scheduled, and so on.
    - Destination Type

      Provides information about the destination type of the Receipt; for example, Expense, Inventory, or Shop Floor.
    - Receiving Location

      Provides information about Locations that are enabled as a Receiving Site.
    - Receiving Subinventory

      Provides information about sub inventory. The sub inventory is the primary place with the inventory organization where Items are physically stocked.
    - Unordered Receipts Header

      Provides unordered receipt header information.
    - Unordered Receipts Header Details

Provides unordered receipt header information; for example, Receipt number, Shipment number, waybill number and so on. Material that arrives at the receiving warehouse without documentation such as a purchase order. An unordered receipt is created when unordered material is received into the system

- Unordered Receipts Line

  Provides unordered receipt line information; for example, Qty received, Receipt Amount, and so on.

- Unordered Receipts Line Details

  Provides unordered receipt line information; for example, Item received, Qty received, receiving location, receiving sub-inventory, and so on.

Business Questions

This folder can be used to answer the following business questions:

- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?

Customer

The Customer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Customer Folder Description

    Customer information related to incentive compensation transactions.
- Incentive Compensation - Credits Real Time
  - Customer Folder Description

    Customer information related to incentive compensation transactions.
- Incentive Compensation - Disputes Real Time
  - Customer Folder Description

    Customer information related to incentive compensation transactions.
- Incentive Compensation - Earnings Real Time
  - Customer Folder Description

    Customer information related to incentive compensation transactions.
- Incentive Compensation - Payments Real Time
  - Customer Folder Description

    Customer information related to incentive compensation transactions.
- Incentive Compensation - Transactions Real Time
  - Customer Folder Description

Customer information related to incentive compensation transactions.

- Marketing - CRM Campaigns and Contacts Real Time
  - Customer Folder Description

    Folder containing information about customers.
- Marketing - CRM Campaigns and Leads Real Time
  - Customer Folder Description

    Folder containing information about customers.
- Marketing Segmentation B2B Customers Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Marketing Segmentation B2C Customers Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Marketing Segmentation Campaign Opportunity Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Marketing Segmentation Campaigns Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Marketing Segmentation Interactions Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Marketing Segmentation Leads Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Marketing Segmentation Response Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Partners - CRM Leads and Opportunities Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Partners - CRM Opportunities and Products Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.

- Partners - CRM Partner Overview
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Partners - CRM Registered Leads Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Customer Overview
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Sales - CRM Customers and Contacts Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so on.
- Sales - CRM Customers and Sales Resources Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Forecasting
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth
- Sales - CRM Interactions and Customers Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Interactions and Opportunities Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Opportunities and Competitors Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Opportunities and Partners Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Opportunities and Products Real Time
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth.
- Sales - CRM Pipeline

- Customer Folder Description

  Contains customer attributes such as Name, Street Address, and so forth

- Sales - CRM Sales Activity
  - Customer Folder Description

    Contains customer attributes such as Name, Street Address, and so forth

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are the contact points (Email, Phone Number) of customers?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the total commission earned by different participants, on a particular transaction?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?

- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the active customers that have not had a touch point in the last 3 months?

Customer Counts

The Customer Counts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation B2C Customers Real Time
  - Customer Counts Folder Description

    Provides a count of B2C Customers as facts which can be used to analyze and segment B2C customers by all the dimensions available in the Marketing Segmentation B2C Customers Real Time subject area.

Business Questions

There are no business questions related to this folder.

Customer Details

The Customer Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Customer Details Folder Description

    Bill-to customer details.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Date Placed in Service

The Date Placed in Service folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Financial Information Real Time

- Date Placed in Service Folder Description

  Provides information about the date that an asset is placed in service.

Business Questions

There are no business questions related to this folder.

Deduction Time Period

The Deduction Time Period folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time
  - Deduction Time Period Folder Description

    Deduction frequency.

Business Questions

There are no business questions related to this folder.

Department

The Department folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Benefits - Enrollment Opportunities Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Benefits - Enrollments Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Benefits - Potential Life Events Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Compensation - Salary Details Real Time
  - Department Folder Description

    Organizations with the HR classification.

- Compensation - Stock Details Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Payroll - Payments Costing Real Time
  - Department Folder Description

    Worker's department name.
- Payroll - Payments Distribution Real Time
  - Department Folder Description

    Worker's department name.
- Payroll - Payroll Run Costing Real Time
  - Department Folder Description

    Worker's department name.
- Payroll - Payroll Run Results Real Time
  - Department Folder Description

    Worker's department name.
- Payroll - Retroactive Pay Real Time
  - Department Folder Description

    Worker's department name.
- Workforce Goals - Goal Alignments Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Goals - Goal Status Overview Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Goals - Goal Tasks Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Goals - Target Outcomes Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Management - Absence Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Management - Employment Contract Real Time

- Department Folder Description

  Organizations with the HR classification.

- Workforce Management - Position Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Management - Work Relationship Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Management - Worker Assignment Event Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Management - Worker Assignment Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Performance - Performance Document Status Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Performance - Performance Rating Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Profiles - Model Profile Real Time
  - Department Folder Description

    Organizations with the HR classification.
- Workforce Profiles - Person Profile Real Time
  - Department Folder Description

    Organizations with the HR classification.

Business Questions

This folder can be used to answer the following business questions:

- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- How many workers in my department received the highest overall performance rating for their performance document?

- On average, how much advance notice do workers give before an absence?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?
- What percentage of performance documents that use a specific performance template are not started or completed for my department?
- What reasons do workers give when they leave?
- Which job profiles require a specific level of education, competency, license, or certification?

Development Goal Plan

The Development Goal Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Status Overview Real Time
  - Development Goal Plan Folder Description

    Provides information about development goal plan details.

Business Questions

There are no business questions related to this folder.

Development Goals

The Development Goals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Status Overview Real Time
  - Development Goals Folder Description

    Provides information about development goal details.
- Workforce Goals - Goal Tasks Real Time
  - Development Goals Folder Description

    Provides information about development goal details.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?

Dispute

The Dispute folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Disputes Real Time
  - Dispute Folder Description

    Incentive compensation dispute information.

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- What are the escalated disputes?
- Which type of disputes are created more often?

Dispute Details

The Dispute Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Disputes Real Time
  - Dispute Details Folder Description

    Detailed Incentive compensation dispute information.

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?

Dispute Status

The Dispute Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Disputes Real Time
  - Dispute Status Folder Description

    Dispute status information.

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- What are the escalated disputes?
- Which type of disputes are created more often?

Dispute Type

The Dispute Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Disputes Real Time
  - Dispute Type Folder Description

    Dispute type information.

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- What are the escalated disputes?
- Which type of disputes are created more often?

Disputes

The Disputes folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Disputes History Real Time
  - Disputes Folder Description

    Provides information on transaction disputes and can be analyzed by the paying customer.

Business Questions

This folder can be used to answer the following business questions:

- What are the outstanding disputes for a particular customer?

Disputes Details

The Disputes Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Disputes History Real Time
  - Disputes Details Folder Description

    Provides information on transaction dispute attributes.

Business Questions

There are no business questions related to this folder.

Distributions

The Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Distributions Folder Description

    Provides distribution information pertaining to invoice lines.
  - Distributions Subfolders
    - Asset Category

      Provides information on Asset Category.
    - Distribution Accounting Date

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions. This is a Gregorian Calendar.
    - Distribution Accounting Date Fiscal Calendar

      Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.
    - Distribution Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Distribution Combination

      Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.
    - Distribution Cost Center Segment Value

      Provides information on Distribution Cost Center Segment Value.
    - Distribution Natural Account Segment Value

Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Invoice Distribution Details - Asset Information

  Provides distribution level asset information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - General Information

  Provides distribution level general information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Project Information

  Provides distribution level project information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Purchase Order Information

  Provides distribution level purchase order information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Tax Information

  Provides distribution level tax information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Withholding Information

  Provides distribution level withholding information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Liability Account

  Provides analysis by the liability account on the distribution.

- Liability Balancing Segment Value

  Provides analysis by the balancing segment on the liability distribution that represents a monetary transaction that is denoted as the balancing segment.

- Liability Cost Center Segment Value

  Provides analysis by the cost center segment on the liability distribution that represents a monetary transaction that is denoted as the cost center segment.

- Liability Natural Account Segment Value

  Provides analysis by the natural account segment on the liability distribution that represents a monetary transaction that is denoted as the natural account segment.

- Prepayment Application Distribution Details

Distribution information (textual) for prepayments that were applied against standard invoices. These can be analyzed by default distribution combination and accounting flexfield segments, such as balancing segment, natural account, and cost center.

        - Prepayment Application Distributions

          Provides information on Prepayment Application Distributions.

- Payables Invoices - Transactions Real Time
    - Distributions Folder Description

      Provides distribution information pertaining to invoice lines.
    - Distributions Subfolders
        - Asset Category

          Provides the information about all asset categories. Provides the information about all asset categories on the transaction distribution group assets that share financial accounts and usually depreciate using the same rules.
        - Distribution Accounting Date

          Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions. This is a Gregorian Calendar.
        - Distribution Accounting Date Fiscal Calendar

          Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions. This is a Fiscal Calendar.
        - Distribution Balancing Segment Value

          Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
        - Distribution Combination

          Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.
        - Distribution Cost Center Segment Value

          Provides information on Distribution Cost Center Segment Value.
        - Distribution Natural Account Segment Value

          Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.
        - Invoice Distribution Details - Asset Information

          Provides distribution level asset information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - General Information

  Provides distribution level general information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Project Information

  Provides distribution level project information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Purchase Order Information

  Provides distribution level purchase order information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Tax Information

  Provides distribution level tax information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distribution Details - Withholding Information

  Provides distribution level withholding information. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Invoice Distributions

  Provides distribution level information (Measures). These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Liability Account

  Provides analysis by the account combination on the liability distribution that represents a monetary transaction.

- Liability Balancing Segment Value

  Provides analysis by the balancing segment on the liability distribution that represents a monetary transaction that is denoted as the balancing segment.

- Liability Cost Center Segment Value

  Provides analysis by the cost center segment on the liability distribution that represents a monetary transaction that is denoted as the cost center segment.

- Liability Natural Account Segment Value

  Provides analysis by the natural account segment on the liability distribution that represents a monetary transaction that is denoted as the natural account segment.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of unapplied prepayments available, by supplier, for a particular period?

Document Status

The Document Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Document Status Folder Description

    Provides information about Purchase Order lifecycle status. Possible values are: Rejected, On Hold, Open, Canceled, Closed for Receiving, Closed for Invoicing, Closed, Finally Closed, Pending Approval, Pending Supplier Acknowledgment.
- Procurement - Purchasing Agreements Real Time
  - Document Status Folder Description

    Provides information about Purchase Order lifecycle status. Possible values are: Rejected, On Hold, Open, Canceled, Closed, Finally Closed, Pending Approval, Pending Supplier Acknowledgment.
- Procurement - Purchasing Real Time
  - Document Status Folder Description

    Provides information about Purchase Order lifecycle status. Possible values are Rejected, On Hold, Open, Canceled, Closed for Receiving, Closed for Invoicing, Closed, Finally Closed, Pending Approval, Pending Supplier Acknowledgment.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase order lines refer to a purchasing agreement?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the total agreement amount released for a procurement item?

Document Type

The Document Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Document Status Real Time

- Document Type Folder Description

  Provides details of the types of document that can be used for evaluating Performance.

- Workforce Performance - Performance Rating Real Time
  - Document Type Folder Description

    Provides details of the types of document that can be used for evaluating Performance.

- Workforce Performance - Performance Task Status Real Time
  - Document Type Folder Description

    Provides details of the types of document that can be used for evaluating performance.

Business Questions

There are no business questions related to this folder.

Earning Processing Details

The Earning Processing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earnings Real Time
  - Earning Processing Details Folder Description

    Processing instruction information for each earning transaction.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- What are all the incentive earnings earned by the participant, for the period?
- What is the total commission earned by different participants, on a particular transaction?

Earning Status

The Earning Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earnings Real Time
  - Earning Status Folder Description

    Earning status information.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- What are all the incentive earnings earned by the participant, for the period?
- What is the total commission earned by different participants, on a particular transaction?

Earning Summary

The Earning Summary folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earning and Attainment Summary Real Time
  - Earning Summary Folder Description

    Earnings summarized by Participant, Period and Plan.
  - Earning Summary Subfolders
    - Earning Summary

      Summarized earning information by participant per period.

Business Questions

This folder can be used to answer the following business questions:

- What is the compensation cost to date, by plan or plan component?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- Who are the top ten performers? Who are the bottom performers?

Earning Transaction

The Earning Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earnings Real Time
  - Earning Transaction Folder Description

    Incentive compensation earnings information.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- What are all the incentive earnings earned by the participant, for the period?
- What is the total commission earned by different participants, on a particular transaction?

Earning Transaction Details

The Earning Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Earnings Real Time
  - Earning Transaction Details Folder Description

    Earning Transaction Details.

Business Questions

There are no business questions related to this folder.

Effectivity

The Effectivity folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Structures Real Time
  - Effectivity Folder Description

    Provides information about effectivity control for a structure.

Business Questions

There are no business questions related to this folder.

Effort Details

The Effort Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Effort Details Folder Description

    Effort details for the expenditure item.
  - Effort Details Subfolders
    - Expenditure Item and Cost Distribution Labor Measures

      Effort measures for the expenditure item and cost distribution lines.

Business Questions

There are no business questions related to this folder.

Element

The Element folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Costing Real Time
  - Element Folder Description

    Element name and classification.
- Payroll - Payroll Run Results Real Time
  - Element Folder Description

    Element name and classification.
- Payroll - Retroactive Pay Real Time
  - Element Folder Description

    Element name and classification.

Business Questions

This folder can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?
- What is a worker's standard earnings amount and tax deductions for a payroll period?
- What is the total amount of retroactive payments paid this payroll period?
- Who received a retroactive payment this payroll period?

Eligible Person

The Eligible Person folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollment Opportunities Real Time
  - Eligible Person Folder Description

    Provides measures of eligible person; for example, number of persons eligible for a program.

Business Questions

This folder can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?

- What are the eligible benefits for a particular employee as of a given date?
- What enrollment opportunities exist for a participant?

Eligible Person Details

The Eligible Person Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollment Opportunities Real Time
  - Eligible Person Details Folder Description

    A participant is found to be eligible for a program or plan, if they meet the requirements defined in the eligibility profile set up, at the following levels: Plan, Option in Plan, Plan Type in Program, Plan in Program, and Program.

Business Questions

There are no business questions related to this folder.

Employee

The Employee folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Employee Folder Description

    Contains key attributes of the employee such as Job Title and Position
- Project Billing - Invoices Real Time
  - Employee Folder Description

    Employee dimension.
- Project Billing - Revenue Real Time
  - Employee Folder Description

    Employee dimension.
- Project Control - Budgets Real Time
  - Employee Folder Description

    Employee dimension.
- Project Costing - Actual Costs Real Time
  - Employee Folder Description

    Employee dimension used for the actual expenditures and unprocessed transaction facts.

- Project Costing - Unprocessed Transactions Real Time
  - Employee Folder Description

    Employee dimension used for the actual expenditures and unprocessed transaction facts.
- Sales - CRM Customer Overview
  - Employee Folder Description

    Contains key attributes of the employee such as Job Title and Position
- Sales - CRM Forecasting
  - Employee Folder Description

    Contains key attributes of the employee such as Job Title and Position
- Sales - CRM Pipeline
  - Employee Folder Description

    Contains key attributes of the employee such as Job Title and Position
- Sales - CRM Quota Management
  - Employee Folder Description

    Contains key attributes of the employee such as Job Title and Position
- Sales - CRM Sales Activity
  - Employee Folder Description

    Contains key attributes of the employee such as Job Title and Position

Business Questions

There are no business questions related to this folder.

Employee Extension

The Employee Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Employee Extension Folder Description

    Contains extensible attributes related to the partner resource

Business Questions

There are no business questions related to this folder.

Employee Organization

The Employee Organization folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Pipeline
  - Employee Organization Folder Description

    Contains name of internal organization and manager of an employee
- Sales - CRM Pipeline
  - Employee Organization Folder Description

    Contains name of internal organization and manager of employee

Business Questions

There are no business questions related to this folder.

Employment Contract

The Employment Contract folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Employment Contract Real Time
  - Employment Contract Folder Description

    Employment contract measures like duration.

Business Questions

There are no business questions related to this folder.

Employment Contract Details

The Employment Contract Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Employment Contract Real Time
  - Employment Contract Details Folder Description

    Additional employment contract attributes.

Business Questions

There are no business questions related to this folder.

Enrollment Facts

The Enrollment Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Performance Real Time
  - Enrollment Facts Folder Description

    Contains counts of partner enrollments in various programs.
- Partners - CRM Program Enrollments Real Time
  - Enrollment Facts Folder Description

    Contains counts of partner enrollments in various programs.
- Partners - CRM Program Performance Real Time
  - Enrollment Facts Folder Description

    Contains counts of partner enrollments in various programs.

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?

Enrollment Status

The Enrollment Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Programs
  - Enrollment Status Folder Description

    Contains attributes related to Partner Enrollment Status such as Status Code, Type, and Name
- Partners - CRM Partner Programs
  - Enrollment Status Folder Description

    Contains attributes related to a partner's enrollment status such as Status Code, Type and Name
- Partners - CRM Program Enrollments Real Time
  - Enrollment Status Folder Description

    Contains attributes related to Partner Enrollment Status such as Status Code, Type, and Name.

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Should I stop enrollments for a particular program since we have already reached our target?

Event Type

The Event Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Event Type Folder Description

    Subledger journal accounting event type; for example, Invoices Approved, Invoice Adjusted and so on.

Business Questions

There are no business questions related to this folder.

Expenditure Class

The Expenditure Class folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Expenditure Class Folder Description

    Expenditure class dimension.
- Project Costing - Commitments Real Time
  - Expenditure Class Folder Description

    Expenditure class dimension.
- Project Costing - Unprocessed Transactions Real Time
  - Expenditure Class Folder Description

    Expenditure class dimension.

Business Questions

There are no business questions related to this folder.

Expenditure Item Billing Details

The Expenditure Item Billing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Expenditure Item Billing Details Folder Description

    Billing details for the expenditure item.

Business Questions

There are no business questions related to this folder.

Expenditure Item Revenue Details

The Expenditure Item Revenue Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Expenditure Item Revenue Details Folder Description

    Revenue details for the expenditure item.

Business Questions

There are no business questions related to this folder.

Expenditure Item and Cost Distribution Cross-Charge Transaction Details

The Expenditure Item and Cost Distribution Cross-Charge Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Expenditure Item and Cost Distribution Cross-Charge Transaction Details Folder Description

    Cross-charge transaction details for the expenditure item and cost distribution lines.
  - Expenditure Item and Cost Distribution Cross-Charge Transaction Details Subfolders
    - Expenditure Item and Cost Distribution Transfer Price Measures

      Cross-charge measures for expenditure item and cost distribution lines.

Business Questions

There are no business questions related to this folder.

Expenditure Item and Cost Distribution Details

The Expenditure Item and Cost Distribution Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
    - Expenditure Item and Cost Distribution Details Folder Description

      General details on the expenditure item and cost distribution lines.
    - Expenditure Item and Cost Distribution Details Subfolders
        - Expenditure Item and Cost Distribution Measures

          Raw and burdened cost measures and amounts for the expenditure item. and cost distribution lines.
        - Expenditure Item and Cost Distribution Record Information

          Expenditure item and cost distribution record creation and update information.

Business Questions

This folder can be used to answer the following business questions:

- What are the converted costs in both transaction and provider ledger currencies?
- Which capitalizable costs are not yet capitalized?

Expenditure Type

The Expenditure Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
    - Expenditure Type Folder Description

      Expenditure type dimension.
- Project Costing - Actual Costs Real Time
    - Expenditure Type Folder Description

      Expenditure type dimension.
- Project Costing - Commitments Real Time
    - Expenditure Type Folder Description

      Expenditure type dimension.
- Project Costing - Unprocessed Transactions Real Time
    - Expenditure Type Folder Description

      Expenditure type dimension.

Business Questions

There are no business questions related to this folder.

External Cash Transaction

The External Cash Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - External Cash Transaction Folder Description

    External Cash Transaction amounts and currency.

Business Questions

This folder can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

External Cash Transaction Detail

The External Cash Transaction Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - External Cash Transaction Detail Folder Description

    Provides information about External Transactions generated from Bank Statement, Statement Reconciliation and Manual Entry . This information can be analyzed by Bank Account, Time, Business Unit, Legal Entity and Account

Business Questions

There are no business questions related to this folder.

Facts

The Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Facts Folder Description

    Fact Data.
- Marketing - CRM Interactions and Campaigns Real Time
  - Facts Folder Description

    Fact Data.
- Marketing - CRM Interactions and Leads Real Time
  - Facts Folder Description

    Fact Data.
- Partners - CRM Leads and Opportunities Real Time
  - Facts Folder Description

    Empty folder that is used to create indentation with lower level fact folders in Answers.
- Partners - CRM Opportunities and Products Real Time
  - Facts Folder Description

    Empty folder that is used to create indentation with lower level fact folders in Answers.
- Partners - CRM Partner Overview
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers
- Partners - CRM Partner Performance Real Time
  - Facts Folder Description

    Empty folder that is used to create indentation with lower level fact folders in Answers.
- Partners - CRM Partner Programs
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers
- Partners - CRM Partners and Products Real Time
  - Facts Folder Description

    Empty folder that is used to create indentation with lower level fact folders in Answers.
- Partners - CRM Program Enrollments Real Time
  - Facts Folder Description

    Empty folder that is used to create indentation with lower level fact folders in Answers.
- Partners - CRM Program Performance Real Time
  - Facts Folder Description

    Empty folder that is used to create indentation with lower level fact folders in Answers.
- Partners - CRM Registered Leads Real Time

- Facts Folder Description

  Empty folder that is used to create indentation with lower level fact folders in Answers.

- Sales - CRM Customer Overview
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers
- Sales - CRM Forecasting
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers
- Sales - CRM Pipeline
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers
- Sales - CRM Quota Management
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers
- Sales - CRM Sales Activity
  - Facts Folder Description

    Dummy folder to create indentation with lower level fact folders in Answers

Business Questions

There are no business questions related to this folder.

Financial Business Unit

The Financial Business Unit folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Financial Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions
- Payables Invoices - Holds Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Installments Real Time
  - Financial Business Unit Folder Description

Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.

- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Transactions Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Trial Balance Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Invoices - Withholding Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Payments - Disbursements Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Payables Payments - Payment History Real Time
  - Financial Business Unit Folder Description

    Provides information about Financial business units only. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Adjustments Real Time
  - Financial Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Credit Memo Applications Real Time
  - Financial Business Unit Folder Description

    Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Credit Memo Requests Real Time
  - Financial Business Unit Folder Description

Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.

- Receivables - Disputes History Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Miscellaneous Receipts Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Payment Schedules Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Receipt Conversion Rate Adjustments Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Receipts History Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Revenue Adjustments Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Standard Receipts Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.
- Receivables - Transactions Real Time
    - Financial Business Unit Folder Description

      Provides information about business unit. The business unit is one of the classifications for organization and is used to secure application transactions.

Business Questions

There are no business questions related to this folder.

Fiscal Calendar

The Fiscal Calendar folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Costing - Cost Accounting Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Costing - Inventory Valuation Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Costing - Item Cost Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Costing - Receipt Accounting Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Payables Invoices - Holds Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Payables Invoices - Installments Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Payables Invoices - Transactions Real Time

- Fiscal Calendar Folder Description

  Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.

- Payables Invoices - Trial Balance Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Payables Payments - Disbursements Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Payables Payments - Payment History Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Project Billing - Invoices Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Project Billing - Revenue Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Project Control - Budgets Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Project Costing - Actual Cost Journals Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Project Costing - Actual Costs Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Adjustments Real Time
  - Fiscal Calendar Folder Description

Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.

- Receivables - Credit Memo Applications Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Credit Memo Requests Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Disputes History Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Miscellaneous Receipts Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Payment Schedules Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Receipts History Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Revenue Adjustments Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.
- Receivables - Standard Receipts Real Time
  - Fiscal Calendar Folder Description

Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.

- Receivables - Transactions Real Time
  - Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar.

Business Questions

This folder can be used to answer the following business questions:

- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the deferred cost of goods sold for a business unit?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?

Fixed Asset

The Fixed Asset folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, asset number, asset type, asset description, and so on.
- Fixed Assets - Asset Balances Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, asset number, asset type, asset description, and so on.
- Fixed Assets - Asset Depreciation Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, Asset Number, Asset Type, Asset Description and so on.
- Fixed Assets - Asset Financial Information Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, asset number, asset type, asset description, and so on.
- Fixed Assets - Asset Retirements and Reinstatements Real Time

- Fixed Asset Folder Description

  Provides the identification information of assets; for example, asset number, asset type, asset description, and so on.

- Fixed Assets - Asset Source Lines Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, asset number, asset type, asset description, and so on.

- Fixed Assets - Asset Transactions Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, Asset Number, Asset Type, Asset Description and so on.

- Fixed Assets - Asset Transfer Real Time
  - Fixed Asset Folder Description

    Provides the identification information of assets; for example, Asset Number, Asset Type, Asset Description and so on.

Business Questions

This folder can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What assets have a book value within a specified dollar value range?
- What assets have been retired this past month with sale proceeds above a specified dollar amount?
- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?
- Which assets have a remaining life that is less than one year from today?

Forecast Item

The Forecast Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Forecasting
  - Forecast Item Folder Description

    Contains attributes of the revenue forecast item such as Won/Lost, status and corresponding status of Revenue Item

Business Questions

There are no business questions related to this folder.

Freight

The Freight folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - Freight Folder Description

    Provides transaction freight measures.

Business Questions

There are no business questions related to this folder.

Freight Details

The Freight Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - Freight Details Folder Description

    Provides transaction freight attributes.

Business Questions

There are no business questions related to this folder.

Freight Terms

The Freight Terms folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Freight Terms Folder Description

    Provides information on the freight terms defined by the business like prepaid and buyer pays the freight.
- Procurement - Pending Change Orders Real Time
  - Freight Terms Folder Description

    Provides information on the freight terms defined by the business such as prepaid and buyer pays the freight.
- Procurement - Purchasing Agreements Real Time

- Freight Terms Folder Description

  Provides information on the freight terms defined by the business such as prepaid and buyer pays the freight.

- Procurement - Purchasing Real Time
  - Freight Terms Folder Description

    Provides information on the freight terms defined by the business like prepaid, buyer pays the freight, and so on.
- Sourcing - Supplier Awards Real Time
  - Freight Terms Folder Description

    Provides information on the Requisition status. Possible Requisition status are Incomplete, In Process, Canceled, Approved, Rejected, and Returned.
- Sourcing - Supplier Negotiations Real Time
  - Freight Terms Folder Description

    Provides information about Freight Terms defined in the Procurement Application; for example, Cash on delivery and Vendor reimburses buyer.
- Sourcing - Supplier Responses Real Time
  - Freight Terms Folder Description

    Provides information about Freight Terms defined in the Procurement Application; for example, Cash on delivery and Vendor reimburses buyer.

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Freight on Board

The Freight on Board folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Freight on Board Folder Description

    Provides information about the point or location where the ownership title of goods is transferred from the seller to the buyer. Possible values are Receipt (when they are received out of intransit) or Shipment(when destination organization takes ownership of transferred items when they are issued to intransit).
- Procurement - Pending Change Orders Real Time

- Freight on Board Folder Description

  Provides information about the point or location where the ownership title of goods is transferred from the seller to the buyer. Possible values are Receipt (when they are received out of intransit) or Shipment(when destination organization takes ownership of transferred items when they are issued to intransit).

- Procurement - Purchasing Agreements Real Time
  - Freight on Board Folder Description

    Provides information about the point or location where the ownership title of goods is transferred from the seller to the buyer. Possible values are Receipt (when they are received out of intransit) or Shipment(when destination organization takes ownership of transferred items when they are issued to intransit).
- Procurement - Purchasing Real Time
  - Freight on Board Folder Description

    Provides information about the point or location where the ownership title of goods is transferred from the seller to the buyer. Possible values are Receipt (when they are received out of intransit) or Shipment(when destination organization takes ownership of transferred items when they are issued to intransit).
- Sourcing - Supplier Awards Real Time
  - Freight on Board Folder Description

    Provides information about Freight on Board setup defined in the Procurement Application; for example, vendor's responsibility ceases on acceptance by Buyer, or at a specified location or transfer to the carrier.
- Sourcing - Supplier Negotiations Real Time
  - Freight on Board Folder Description

    Provides information about Freight on Board setup defined in the Procurement Application; for example, vendor's responsibility ceases on acceptance by Buyer, or at a specified location or transfer to the carrier.
- Sourcing - Supplier Responses Real Time
  - Freight on Board Folder Description

    Provides information about Freight on Board setup defined in the Procurement Application; for example, Vendors responsibility ceases on acceptance by Buyer, or at a specified location or transfer to the carrier.

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

From Grade

The From Grade folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
  - From Grade Folder Description

    Provides information about From Grade and its related attributes.

Business Questions

There are no business questions related to this folder.

From Salesperson

The From Salesperson folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Revenue Adjustments Real Time
  - From Salesperson Folder Description

    Provides information on the sales person whom the revenue was originally accredited to.

Business Questions

There are no business questions related to this folder.

Fulfillment Line Detail

The Fulfillment Line Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Line Detail Folder Description

    Provides information about measures of each Fulfillment Line like, Billing, Shipping, and Receipt Details.

Business Questions

This folder can be used to answer the following business questions:

- What are the past-due fulfillment lines for orchestration orders?

Fulfillment Line Detail Details

The Fulfillment Line Detail Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Line Detail Details Folder Description

    Provides information about attributes of each Fulfillment Line like, Billing, Shipping, and Receipt Details.

Business Questions

There are no business questions related to this folder.

Fulfillment Line Exceptions

The Fulfillment Line Exceptions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Line Exceptions Folder Description

    Provides information on Fulfillment Line exception metrics.

Business Questions

This folder can be used to answer the following business questions:

- What are the past-due fulfillment lines for orchestration orders?

Fulfillment Line Status

The Fulfillment Line Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Line Status Folder Description

    Provides information on Fulfillment Line statuses defined in the system.

Business Questions

This folder can be used to answer the following business questions:

- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?

Fulfillment Lines - General

The Fulfillment Lines - General folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Lines - General Folder Description

    Provides information on general attributes and measures for a Fulfillment Line.

Business Questions

There are no business questions related to this folder.

Fulfillment Lines - General Details

The Fulfillment Lines - General Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Lines - General Details Folder Description

    Provides information about Fulfillment Lines. The Fulfillment Line represents a request for product to be fulfilled. It contains information about customer, order, item, quantity, scheduling, shipping, and so on that constitutes the request that is passed to other systems. Users can act upon this object by splitting it, substituting the item, change warehouse and so on.

Business Questions

There are no business questions related to this folder.

Fulfillment Lines - Scheduling

The Fulfillment Lines - Scheduling folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Lines - Scheduling Folder Description

    Provides information on scheduling related measures for a Fulfillment Line.

Business Questions

There are no business questions related to this folder.

Fulfillment Lines - Scheduling Details

The Fulfillment Lines - Scheduling Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Lines - Scheduling Details Folder Description

    Provides information on scheduling related attributes for a Fulfillment Line.

Business Questions

There are no business questions related to this folder.

Fulfillment Lines - Shipping

The Fulfillment Lines - Shipping folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Lines - Shipping Folder Description

    Provides information on shipping related measures for a Fulfillment Line.

Business Questions

There are no business questions related to this folder.

Fulfillment Lines - Shipping Details

The Fulfillment Lines - Shipping Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Fulfillment Lines - Shipping Details Folder Description

    Provides information on shipping related attributes for a Fulfillment Line.

Business Questions

There are no business questions related to this folder.

GL Account

The GL Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - GL Account Folder Description

    Account combination.
- Subledger Accounting - Supporting References Real Time
  - GL Account Folder Description

    Natural account of supporting references.

Business Questions

This folder can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What project costing transactions have contributed to a given account for a given period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?
- Which subledger journals have posted accounting entries to a given account balance for this period?

GL Accounting Date

The GL Accounting Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Cost Journals Real Time
  - GL Accounting Date Folder Description

    Provides analysis by the date on the accounting distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions. This is Gregorian Calendar.

Business Questions

There are no business questions related to this folder.

GL Accounting Date Fiscal Calendar

The GL Accounting Date Fiscal Calendar folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - GL Accounting Date Fiscal Calendar Folder Description

    Provides analysis by the date on the accounting distribution in Oracle Fusion General Ledger. Used to determine the accounting period for transactions. This is the fiscal calendar.
- Fixed Assets - Asset Transactions Real Time
  - GL Accounting Date Fiscal Calendar Folder Description

    Provides analysis by the date on the accounting distribution in Oracle Fusion General Ledger. Used to determine the accounting period for transactions. This is the fiscal calendar.
- Project Costing - Actual Cost Journals Real Time
  - GL Accounting Date Fiscal Calendar Folder Description

    Provides analysis by the date on the accounting distribution in Oracle Fusion General Ledger. Used to determine the accounting period for transactions. This is the fiscal calendar.

Business Questions

This folder can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?

GL Transfer Status

The GL Transfer Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - GL Transfer Status Folder Description

    Subledger journal transfer to GL status; for example, Transferred, Not Transferred, and so on.

Business Questions

This folder can be used to answer the following business questions:

- Which subledger journals have posted accounting entries to a given account balance for this period?

General Ledger Account

The General Ledger Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - General Ledger Account Folder Description

    Describes the account combination that represents a monetary or statistical transaction.
- Project Costing - Actual Cost Journals Real Time
  - General Ledger Account Folder Description

    Describes the account combination that represents a monetary or statistical transaction.
- Subledger Accounting - Payables Summary Reconciliation Real Time
  - General Ledger Account Folder Description

    Account combination of Payables transactions.
- Subledger Accounting - Receivables Summary Reconciliation Real Time
  - General Ledger Account Folder Description

    Account combination of Receivables transactions.

Business Questions

This folder can be used to answer the following business questions:

- What intercompany transactions are awaiting approval?
- What intercompany transactions were approved this period?

Goal Alignments

The Goal Alignments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Alignments Real Time
  - Goal Alignments Folder Description

    Provides information about goal alignments.
  - Goal Alignments Subfolders
    - Goal Alignment

      Provides measures to count the number of goals aligned.
    - Goal Alignment Details

      Provides information about goal alignment details.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?

Goal Management Process

The Goal Management Process folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Status Overview Real Time
    - Goal Management Process Folder Description

      Provides information about goal management process details.
    - Goal Management Process Subfolders
        - Goal Management Process

          Provides measures to count goals.
        - Goal Management Process Details

          Provides information about goal status and relevant details.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?

Goal Tasks

The Goal Tasks folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Tasks Real Time
    - Goal Tasks Folder Description

      Provides information about goal tasks status details and measures to count goals.
    - Goal Tasks Subfolders
        - Goal Task

          Provides measure to count goals with associated task.
        - Goal Task Details

          Provides information about goal task status and relevant details.

Business Questions

This folder can be used to answer the following business questions:

- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?

Grade

The Grade folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Benefits - Enrollment Opportunities Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Benefits - Enrollments Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Benefits - Potential Life Events Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Inventory - Inventory Balance Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Goals - Goal Alignments Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Goals - Goal Status Overview Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.

- Workforce Goals - Goal Tasks Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Goals - Target Outcomes Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Absence Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Employment Contract Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Grade Rate Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Position Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Work Relationship Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Worker Assignment Event Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Management - Worker Assignment Real Time
    - Grade Folder Description

      Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.
- Workforce Performance - Performance Document Status Real Time

- Grade Folder Description

  Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.

- Workforce Performance - Performance Rating Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.

- Workforce Profiles - Person Profile Real Time
  - Grade Folder Description

    Provides information about grade and its related attributes. A grade is a rating that is assign to an item lot for quality control purposes.

Business Questions

This folder can be used to answer the following business questions:

- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?
- What is my current headcount?
- What is the available quantity of an item in an inventory organization?
- What reasons do workers give when they leave?

Grade Rate

The Grade Rate folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Grade Rate Real Time
  - Grade Rate Folder Description

    Grade rate attributes.

Business Questions

There are no business questions related to this folder.

Grade Rate Details

The Grade Rate Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Grade Rate Real Time

- Grade Rate Details Folder Description

  Additional grade rate attributes.

Business Questions

There are no business questions related to this folder.

Grade Step

The Grade Step folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Position Real Time
  - Grade Step Folder Description

    Grade step attributes.

Business Questions

There are no business questions related to this folder.

Grant Name

The Grant Name folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time
  - Grant Name Folder Description

    Provides information about Stock grant name.

Business Questions

This folder can be used to answer the following business questions:

- How many shares are outstanding?
- How many stock shares were granted?
- What is the average number of stock shares granted by location and job?

Grant Type

The Grant Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time
  - Grant Type Folder Description

Provides information by which you can analyze stock grants such as the grant type and class.

Business Questions

This folder can be used to answer the following business questions:

- How many shares are outstanding?
- How many stock shares were granted?
- What is the average number of stock shares granted by location and job?

Gross Margin

The Gross Margin folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Gross Margin Folder Description

    Provides information on measures and attributes related to Gross Margin calculated by the system.

Business Questions

This folder can be used to answer the following business questions:

- What is the gross margin for an item?

HR Action

The HR Action folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Worker Assignment Event Real Time
  - HR Action Folder Description

    Action type and actions like voluntary termination.

Business Questions

This folder can be used to answer the following business questions:

- What reasons do workers give when they leave?

HR Action Reason

The HR Action Reason folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - HR Action Reason Folder Description

    Provides information about HR Action Reasons.
- Workforce Management - Worker Assignment Event Real Time
  - HR Action Reason Folder Description

    Action reasons like promotion.

Business Questions

This folder can be used to answer the following business questions:

- What reasons do workers give when they leave?

HR Grade

The HR Grade folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - HR Grade Folder Description

    Provides information about workers grade details.
- Compensation - Stock Details Real Time
  - HR Grade Folder Description

    Provides information about workers grade details.

Business Questions

There are no business questions related to this folder.

HR Position

The HR Position folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - HR Position Folder Description

    Provides information about workers position details.
- Compensation - Stock Details Real Time
  - HR Position Folder Description

    Provides information about workers position details.
- Payroll - Payments Costing Real Time

- HR Position Folder Description

  Worker's position.

- Payroll - Payments Distribution Real Time
  - HR Position Folder Description

    Worker's position.
- Payroll - Payroll Run Costing Real Time
  - HR Position Folder Description

    Worker's position.
- Payroll - Payroll Run Results Real Time
  - HR Position Folder Description

    Worker's position.
- Payroll - Retroactive Pay Real Time
  - HR Position Folder Description

    Worker's position.

Business Questions

There are no business questions related to this folder.

Historical Sales Stage

The Historical Sales Stage folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Opportunities and Competitors Real Time
  - Historical Sales Stage Folder Description

    Contains attributes of the opportunity sales stage such as name, sales method that it belongs to and key target metrics such as average and maximum days at stage.
- Sales - CRM Opportunities and Products Real Time
  - Historical Sales Stage Folder Description

    Contains attributes of the opportunity sales stage such as name, sales method that it belongs to and key target metrics such as average and maximum days at stage.
- Sales - CRM Pipeline
  - Historical Sales Stage Folder Description

    Contains attributes of the opportunity sales stage such as Name and Sales Method that it belongs to and key target metrics such as average and maximum days at stage
- Sales - CRM Pipeline

- Historical Sales Stage Folder Description

  Contains attributes of the opportunity sales stage such as name, sales method that it belongs to and key target metrics such as average and maximum days at stage

Business Questions

There are no business questions related to this folder.

Hold Name

The Hold Name folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Holds Real Time
  - Hold Name Folder Description

    Provides information about the type of Hold applied to the orchestration order.

Business Questions

This folder can be used to answer the following business questions:

- What are all the holds for a sold-to customer?
- What is the number of holds for an item?
- What is the resolution time for a hold?

Holds

The Holds folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Holds Real Time
  - Holds Folder Description

    Provides information about holds applied to Orders, Order Lines, Fulfillment Lines, Steps and Tasks.

Business Questions

This folder can be used to answer the following business questions:

- What are all the holds for a sold-to customer?
- What is the number of holds for an item?
- What is the resolution time for a hold?

Holds Details

The Holds Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Holds Real Time
  - Holds Details Folder Description

    Provides information about holds applied to Orders, Order Lines, Fulfillment Lines, Steps and Tasks.

Business Questions

There are no business questions related to this folder.

Holds Details {Action Framework}

The Holds Details {Action Framework} folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Holds Real Time
  - Holds Details {Action Framework} Folder Description

    Provides information about holds applied to Orders, Order Lines, Fulfillment Lines, Steps and Tasks. This folder is used for Action Framework requirements.

Business Questions

There are no business questions related to this folder.

Imported Cost Accounts

The Imported Cost Accounts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Cost Journals Real Time
  - Imported Cost Accounts Folder Description

    Cost accounts imported from third-party applications.
  - Imported Cost Accounts Subfolders
    - Burden Cost Account

      Burden cost account dimension.
    - Burden Cost Clearing Account

      Burden cost clearing account dimension.

- Burdened Cost Account

  Burdened cost account dimension.

- Burdened Cost Clearing Account

  Burdened cost clearing account dimension.

- Raw Cost Account

  Raw cost account dimension.

- Raw Cost Clearing Account

  Raw cost clearing account dimension.

Business Questions

There are no business questions related to this folder.

In transit Inventory Supply

The In transit Inventory Supply folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Supply Real Time
  - In transit Inventory Supply Folder Description

    Provides information about the in transit shipments from another organization.

  - In transit Inventory Supply Subfolders
    - Destination Organization

      Provides information about the destination organization for intransit inventory .

    - Destination Subinventory

      Provides information about the destination subinventory within organization for intransit inventory.

    - In transit Destination Type

      Provides information about the destination type.

    - In transit Inventory Supply Details

      Provides information about the in transit shipments from another organization.

    - In transit Inventory Supply Measures

      Provides information about the in transit shipments from another organization.

    - In transit Owning Organization

      Provide information about ownership organization for in transit inventory.

    - Source Organization

      Provides information about the source organization for intransit inventory.

- Source Subinventory

  Provides information about the source subinventory within source organization for intransit inventory.

- Time of In transit Expected Delivery Date

  Provides information about different hierarchical time components like Year, Quarter, Month and Day anchored on expected delivery date.

Business Questions

There are no business questions related to this folder.

In-Transit ASN

The In-Transit ASN folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Intransit Advanced Shipment Notifications Real Time
  - In-Transit ASN Folder Description

    Provides 'view by' and 'transaction' sub folders related to Intransit ASN. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders.

  - In-Transit ASN Subfolders
    - In-Transit ASN Header

      Provides Intransit shipment header information for a Intransit ASN.

    - In-Transit ASN Header Details

      Provides Intransit shipment header information for a Intransit ASN; for example, Shipment Number, Packing Slip, Way Bill of lading, Supplier Name, Shipped Date, and so on. While Items are intransit you can view and update arrival date, freight charges, and so on. The Advance Shipment Notification (ASN) Provides details including shipment date, time, and identification number, packing slip data, freight information, Item. detail including cumulative received quantities, country of origin, purchase order number, and returnable container information. ASBN carry billing information.

    - In-Transit ASN Line

      Provides Intransit shipment line information for a Intransit ASN; for example, Shipped Qty, Count, and so on.

    - In-Transit ASN Line Details

      Provides Intransit shipment line information for a Intransit ASN; for example, Shipment line number, document number, document line number, document schedule number, Truck Num, Container Num, Bar Code Label, Item. Number, Item. Revision, Item. Description, and so on.,

- In-Transit Shipment Source Document Type

  Provides information about the intransit shipment source document types for document to shipment matching; for example, Inventory, Purchase Order, Requisition, Return Material Authorization.

Business Questions

There are no business questions related to this folder.

In-Transit Interorganization Shipment

The In-Transit Interorganization Shipment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Intransit Interorganization Inventory Transfers Real Time
  - In-Transit Interorganization Shipment Folder Description

    Provides 'view by' and 'transaction' sub folders related to Intransit inter organization transfers. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders.
  - In-Transit Interorganization Shipment Subfolders
    - In-Transit Interorganization Shipment Header

      Provides Intransit shipment header information for a Intransit Inter Organization Inventory transfer.
    - In-Transit Interorganization Shipment Header Details

      Provides Intransit shipment header information for a Intransit Inter Organization Inventory transfer; for example, Shipment number, waybill number, From Inventory Organization, Destination Inventory Organization, Shipped Date, and so on. Intransit shipments carry Items being shipped from one inventory organization to another.
    - In-Transit Interorganization Shipment Line

      Provides Intransit shipment line information for a Intransit Inter Organization Inventory transfer.
    - In-Transit Interorganization Shipment Line Details

      Provides Intransit shipment line information for a Intransit Inter Organization Inventory transfer; for example, Shipment line number, document number, document line number, document schedule number, Truck Num, Container Num, Bar Code Label, Item. Number, Item. Revision, Item Description, and so on.
    - In-Transit Shipment Source Document Type

      Provides information about the intransit shipment source document types for document to shipment matching; for example, Inventory, Purchase Order, Requisition, Return Material Authorization.

Business Questions

There are no business questions related to this folder.

Industry

The Industry folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Opportunities and Products Real Time
  - Industry Folder Description

    Contains attributes of customer industry such as Industry Name and Code.
- Partners - CRM Partner Overview
  - Industry Folder Description

    Contains attributes of customer industry such as Industry Name and Code.
- Partners - CRM Partner Overview
  - Industry Folder Description

    Contains attributes of customer's industry such as Industry Name and Code
- Partners - CRM Partners and Products Real Time
  - Industry Folder Description

    Contains attributes of customer industry such as Industry Name and Code.
- Partners - CRM Registered Leads Real Time
  - Industry Folder Description

    Contains attributes of customer industry such as Industry Name and Code.
- Sales - CRM Customer Overview
  - Industry Folder Description

    Contains attributes of Customer Industry such as Industry Name and Code
- Sales - CRM Customer Overview
  - Industry Folder Description

    Contains attributes of Customer industry such as Industry Name and Code
- Sales - CRM Forecasting
  - Industry Folder Description

    Contains attributes of Customer Industry such as Industry Name and Code
- Sales - CRM Forecasting
  - Industry Folder Description

    Contains attributes of customer's industry such as Industry Name and Code.
- Sales - CRM Pipeline

- Industry Folder Description

  Contains attributes of Customer Industry such as Industry Name and Code

- Sales - CRM Pipeline
  - Industry Folder Description

    Contains attributes of Customer's Industry such as Industry Name and Code

- Sales - CRM Sales Activity
  - Industry Folder Description

    Contains attributes of Customer Industry such as Industry Name and Code

- Sales - CRM Sales Activity
  - Industry Folder Description

    Contains attributes of customer's industry such as Industry Name and Code.

Business Questions

This folder can be used to answer the following business questions:

- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Initiating Ledger

The Initiating Ledger folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Initiating Ledger Folder Description

    The ledger associated with the initiating legal entity.

Business Questions

There are no business questions related to this folder.

Initiating Ledger Set

The Initiating Ledger Set folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Initiating Ledger Set Folder Description

    The ledger set associated with the initiating legal entity.

Business Questions

There are no business questions related to this folder.

Initiating Legal Entity

The Initiating Legal Entity folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Initiating Legal Entity Folder Description

    The legal entity that initiated the intercompany transaction.

Business Questions

This folder can be used to answer the following business questions:

- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

Initiating Party

The Initiating Party folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Initiating Party Folder Description

    Provides information on the Initiating party; for example, Supplier, Buyer, Catalog Admin or Requestor.
- Procurement - Pending Change Orders Real Time
  - Initiating Party Folder Description

    Provides information on the Initiating party; for example, Supplier, Buyer, Catalog Admin or Requestor.

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Initiator

The Initiator folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Initiator Folder Description

    Provides information about the person who requested the Change Order.
- Procurement - Pending Change Orders Real Time
  - Initiator Folder Description

    Provides information about the person who requested the Change Order.

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Input Value

The Input Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Costing Real Time
  - Input Value Folder Description

    Input value name and unit of measure.
- Payroll - Payroll Run Results Real Time
  - Input Value Folder Description

    Input value name and unit of measure.
- Payroll - Retroactive Pay Real Time
  - Input Value Folder Description

    Input value name and unit of measure.

Business Questions

This folder can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?
- What is a worker's standard earnings amount and tax deductions for a payroll period?

Interaction

The Interaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Interactions Real Time
  - Interaction Folder Description

    Folder containing information about customer interactions.
- Marketing - CRM Interactions and Campaigns Real Time
  - Interaction Folder Description

    Folder containing information about customer interactions.
- Marketing - CRM Interactions and Leads Real Time
  - Interaction Folder Description

    Interaction dimension providing more information about the interactions you have had with the leads.
- Marketing Segmentation Interactions Real Time
  - Interaction Folder Description

    Folder containing information about customer interactions.
- Sales - CRM Customer Overview
  - Interaction Folder Description

    Contains Interaction attributes such as Type, Outcome, Start Date, and End Date
- Sales - CRM Interactions and Customers Real Time
  - Interaction Folder Description

    Contains Interaction attributes such as Type, Outcome, Start Date, and End Date.
- Sales - CRM Interactions and Opportunities Real Time
  - Interaction Folder Description

    Contains Interaction attributes such as Type, Outcome, Start Date, and End Date.
- Sales - CRM Pipeline
  - Interaction Folder Description

    Contains Interaction attributes such as Type, Outcome, Start Date, and End Date
- Sales - CRM Sales Activity
  - Interaction Folder Description

    Contains Interaction attributes such as Type, Outcome, Start Date, End Date
- Sales - CRM Sales Activity
  - Interaction Folder Description

    Contains Interaction attributes such as Type, Outcome, Start Date, and End Date

Business Questions

This folder can be used to answer the following business questions:

- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- Who are the active customers that have not had a touch point in the last 3 months?

Interaction Fact

The Interaction Fact folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Interactions and Opportunities Real Time
  - Interaction Fact Folder Description

    Contains metrics related to customer interactions such as Count of Lead and Opportunity Interactions.

Business Questions

This folder can be used to answer the following business questions:

- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?

Interaction Facts

The Interaction Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Interaction Facts Folder Description

    Contains metrics related to customer interactions such as Count of Lead and Opportunity Interactions
- Sales - CRM Interactions and Customers Real Time
  - Interaction Facts Folder Description

    Provides information on measures around CRM interactions.
- Sales - CRM Pipeline
  - Interaction Facts Folder Description

    Contains metrics related to customer interactions such as Count of Lead and Opportunity Interactions

- Sales - CRM Pipeline
  - Interaction Facts Folder Description

    Contains metrics related to customer interactions such as count of lead, opportunity interactions
- Sales - CRM Sales Activity
  - Interaction Facts Folder Description

    Contains metrics related to customer interactions such as Count of Lead and Opportunity Interactions
- Sales - CRM Sales Activity
  - Interaction Facts Folder Description

    Contains metrics related to customer interactions such as count of lead, opportunity interactions

Business Questions

This folder can be used to answer the following business questions:

- How is each member on my team performing on deal size, account coverage, opportunity close time, and win rate?
- Who are the active customers that have not had a touch point in the last 3 months?

Interaction Relationship Facts

The Interaction Relationship Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Sales Activity
  - Interaction Relationship Facts Folder Description

    Contains counts of department and influence level specific customer interactions

Business Questions

This folder can be used to answer the following business questions:

- How effective have our customer interactions been in terms of engaging with the right departments and contacts with the right influence levels?

Interactions Campaign Facts

The Interactions Campaign Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Interactions and Campaigns Real Time
  - Interactions Campaign Facts Folder Description

    Provides a count of interaction_id as a fact which can be used to analyze customers, contacts and consumers by all the dimensions related to interactions.

Business Questions

This folder can be used to answer the following business questions:

- How many times we interacted with a customer during the lifetime of a campaign?
- When was the last outbound interaction with a customer?

Interactions Facts

The Interactions Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Interactions Real Time
  - Interactions Facts Folder Description

    Folder containing metrics on all customer interactions during marketing and sales, in real time.
- Marketing Segmentation Interactions Real Time
  - Interactions Facts Folder Description

    Provides information on measures around CRM interactions.

Business Questions

This folder can be used to answer the following business questions:

- How many days since last interaction?
- How many marketing and sales interactions happened with a customer during the last one month?

Interactions Lead Facts

The Interactions Lead Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Interactions and Leads Real Time
  - Interactions Lead Facts Folder Description

    Provides a count of interaction_id of type lead as a fact which can be used to analyze the number of lead interactions by person, company and other dimensions.

Business Questions

There are no business questions related to this folder.

Intercompany Transaction Type

The Intercompany Transaction Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Intercompany Transaction Type Folder Description

    The user defined intercompany transaction type.

Business Questions

There are no business questions related to this folder.

Intercompany Transactions

The Intercompany Transactions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Intercompany Transactions Folder Description

    The details associated with the intercompany transaction.
  - Intercompany Transactions Subfolders
    - Intercompany Batch Details

      The Attributes associated with the Intercompany Batches.
    - Intercompany Batches

      The measures associated with the Intercompany Batches.
    - Intercompany Distribution Details

      The Attributes associated with intercompany distributions.
    - Intercompany Distributions

      The measures associated with intercompany distributions.
    - Intercompany Transaction Details

      The Attributes associated with Intercompany transactions.
    - Intercompany Transactions

      The measures associated with intercompany transactions.

Business Questions

This folder can be used to answer the following business questions:

- What intercompany transactions are awaiting approval?
- What intercompany transactions created invoices?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

Intercompany and Interproject Details

The Intercompany and Interproject Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Intercompany and Interproject Details Folder Description

    Details for intercompany and interproject invoices.
- Project Billing - Revenue Real Time
  - Intercompany and Interproject Details Folder Description

    Details for intercompany and interproject revenue.

Business Questions

There are no business questions related to this folder.

Interorganization Receipts

The Interorganization Receipts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Interorganization Receipts Real Time
  - Interorganization Receipts Folder Description

    Provides 'view by' and 'transaction' sub folders related to Inter Organization Receipts. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders.
  - Interorganization Receipts Subfolders
    - Carrier

      Provides information on Carrier related attributes like Tracking Number, Freight Terms, Date Requested, Date Scheduled, and so on.

- Destination Type

  Provides information about the destination type of the Receipt for example, Expense, Inventory, or Shop Floor

- Interorganization Receipt Header

  Provides receipt header information for a Inter Org Receipts header count.

- Interorganization Receipt Header Details

  Provides receipt header information for a Inter Org Receipts header; for example, Receipt number, Shipment number, waybill number. Inter Organization Receipts have source type Inventory.

- Interorganization Receipt Line

  Provides Receipt line information for a Purchasing Receipt; for example, Qty received, Qty Reject, Qty Accept, and so on.,

- Interorganization Receipt Line Details

  Provides Receipt line information for a Purchasing Receipt; for example, Qty received, receiving location, receiving sub-inventory, and so on.,

- Receiving Location

  Provides information about Locations that are enabled as a Receiving Site

- Receiving Subinventory

  Provides information about sub inventory. The sub inventory is the primary place with the inventory organization where Items are physically stocked.

Business Questions

There are no business questions related to this folder.

Inventory Organization

The Inventory Organization folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transactions and cost balances.
- Costing - Cost Accounting Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transactions and cost balances.
- Costing - Inventory Valuation Real Time

- Inventory Organization Folder Description

  Provides information about inventory organization , The inventory organization is used to track inventory transactions and cost balances.

- Costing - Receipt Accounting Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transactions and cost balances.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transaction and balances.

- Distributed Order Orchestration - Order Holds Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transaction and balances.

- Distributed Order Orchestration - Price Adjustments Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transaction and balances.

- Inventory - Inventory Balance Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transaction and balances.

- Inventory - Inventory Supply Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization, The inventory organization is used to track inventory transaction and balances.

- Inventory - Inventory Transactions Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transactions.

- Inventory Organization Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization , The inventory organization is used to track inventory transaction and balances.

- Product Management - Change Order Line Real Time
  - Inventory Organization Folder Description

Provides information about organization covering master organization, inventory organization and item organization.

- Product Management - Change Order Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - Components Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - Cross Reference Item Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - Item Revisions Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - New Item Request Line Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - New Item Request Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - Related Item Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - Source System Item Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Product Management - Structures Real Time
  - Inventory Organization Folder Description

Provides information about organization covering master organization, inventory organization and item organization.

- Product Management - Trading Partner Item Real Time
  - Inventory Organization Folder Description

    Provides information about organization covering master organization, inventory organization and item organization.
- Shipping Real Time
  - Inventory Organization Folder Description

    Provides information about inventory organization. The inventory organization is used to track inventory transaction and balances.

Business Questions

This folder can be used to answer the following business questions:

- How many change order lines does a change order have?
- How many change orders are pending approval for an organization?
- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?
- What are all the holds for a sold-to customer?
- What are the approved items for an organization?
- What are the canceled change orders for an organization?
- What are the components of a structure?
- What are the cross referenced items, by cross reference type?
- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What are the scheduled change orders for an organization?
- What are the source system items for an organization?
- What change orders are in draft status?
- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the available quantity of an item in an inventory organization?
- What is the costed on-hand inventory value for an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?
- What is the inventory transaction item quantity for a transaction type?

- What is the number of holds for an item?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the overall cycle time for a change order?
- What is the primary transaction item quantity for subinventories?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What is the resolution time for a hold?
- What items are related to an item in an organization?
- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?
- What structures does an organization have?
- What trading partner items does a trading partner type have?

Inventory Supply

The Inventory Supply folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Supply Real Time
  - Inventory Supply Folder Description

    Provides information about the incoming inventory supply . All the four different types of supply are included 1) Approved Requisitions, 2) Approved Purchase orders, 3) Shipments from suppliers and 4) Intransit shipments from another organization
  - Inventory Supply Subfolders
    - Destination Type

      Provides information about the destination type.
    - Inventory Supply Details

      Provides information about the incoming inventory supply
    - Inventory Supply Measures

      Provides information about the incoming inventory supply
    - Supply Type

Provides information about all the types of supplies like 1) Approved Requisitions, 2) Approved Purchase orders, 3) Shipments from suppliers and 4) Intransit shipments from another organization

- Time of Expected Delivery Date

  Provides information about different hierarchical time components like Year, Quarter, Month and Day anchored on expected delivery date

- Time of Need By Date

  Provides information about different hierarchical time components like Year, Quarter, Month and Day anchored on need by date

- Time of Receipt Date

  Provides information about different hierarchical time components like Year, Quarter, Month and Day anchored on receipt date

Business Questions

This folder can be used to answer the following business questions:

- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?

Inventory Transactions

The Inventory Transactions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
  - Inventory Transactions Folder Description

    Provides information about attributes and measures for inventory transactions.

Business Questions

This folder can be used to answer the following business questions:

- What is the inventory transaction item quantity for a transaction type?
- What is the primary transaction item quantity for subinventories?

Inventory Transactions Details

The Inventory Transactions Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
    - Inventory Transactions Details Folder Description

      Provides information about attributes for inventory transactions.

Business Questions

There are no business questions related to this folder.

Inventory Valuation

The Inventory Valuation folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Inventory Valuation Real Time
    - Inventory Valuation Folder Description

      Provides information about attributes and measures related to On-Hand Inventory and In-Transit inventory value in the system.

Business Questions

This folder can be used to answer the following business questions:

- What is the accounted on-hand inventory value for a cost organization?
- What is the costed intransit value for a cost organization?
- What is the costed on-hand inventory value for an inventory organization?

Inventory Valuation Details

The Inventory Valuation Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Inventory Valuation Real Time
    - Inventory Valuation Details Folder Description

      Provides information about attributes and measures related to On-Hand Inventory and In-Transit inventory value in the system.

Business Questions

There are no business questions related to this folder.

Invited Suppliers

The Invited Suppliers folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Negotiations Real Time
  - Invited Suppliers Folder Description

    Provides information about the supplier invited to participate in the Negotiation process.
  - Invited Suppliers Subfolders
    - Invited Supplier Site

      Contains Supplier Site information.
    - Supplier List

      Provides information about the supplier invited to participate in the Negotiation process.
    - Supplier List Detail

      Provides information about the supplier invited to participate in the Negotiation process.

Business Questions

There are no business questions related to this folder.

Invoice Calculation

The Invoice Calculation folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Invoice Calculation Folder Description

    Invoice calculation details.

Business Questions

There are no business questions related to this folder.

Invoice Details

The Invoice Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Invoice Details Folder Description

General invoice details.

- Invoice Details Subfolders
  - Invoice Dates

    All processing and transaction dates associated to invoices.
  - Invoice Record Information

    Invoice record creation and update information.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Invoice Processing

The Invoice Processing folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Invoice Processing Folder Description

    Invoice processing details.

Business Questions

There are no business questions related to this folder.

Invoice Transaction Measures

The Invoice Transaction Measures folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Invoice Transaction Measures Folder Description

    All invoice, credit, and concession amounts for external, intercompany, and interproject contracts.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Invoices General

The Invoices General folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Transactions Real Time
  - Invoices General Folder Description

    Provides header level information (Measures) on standard invoices, credit memos, debit memos and prepayments.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total invoice amount that is still waiting for approval, by supplier?

Invoices General Details

The Invoices General Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Holds Real Time
  - Invoices General Details Folder Description

    Provides header level information on standard invoices, credit memos, debit memos and prepayments.
  - Invoices General Details Subfolders
    - Header Information

      Provides header level information on standard invoices, credit memos, debit memos and prepayments.
    - Reference Information

      Provides header level reference information on standard invoices, credit memos, debit memos and prepayments
    - Tax Information

      Provides header level tax information on standard invoices, credit memos, debit memos and prepayments.
- Payables Invoices - Installments Real Time
  - Invoices General Details Folder Description

Provides header level information on standard invoices, credit memos, debit memos and prepayments.

- Invoices General Details Subfolders
  - Header Information

    Provides header level information on standard invoices, credit memos, debit memos and prepayments.

  - Reference Information

    Provides header level Reference information on standard invoices, credit memos, debit memos and prepayments.

  - Tax Information

    Provides header level tax information on standard invoices, credit memos, debit memos and prepayments.

- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Invoices General Details Folder Description

    Provides header level information on standard invoices, credit memos, debit memos and prepayments.

  - Invoices General Details Subfolders
    - Header Information

      Provides header level information on standard invoices, credit memos, debit memos and prepayments.

    - Reference Information

      Provides header level reference information on standard invoices, credit memos, debit memos and prepayments.

    - Tax Information

      Provides header level tax information on standard invoices, credit memos, debit memos and prepayments.

- Payables Invoices - Transactions Real Time
  - Invoices General Details Folder Description

    Provides header level information on standard invoices, credit memos, debit memos and prepayments.

  - Invoices General Details Subfolders
    - Header Information

      Provides header level information on standard invoices, credit memos, debit memos and prepayments.

    - Reference Information

      Provides header level reference information on standard invoices, credit memos, debit memos and prepayments.

- Tax Information

  Provides header level tax information on standard invoices, credit memos, debit memos and prepayments.

- Payables Invoices - Trial Balance Real Time
  - Invoices General Details Folder Description

    Provides header level information on standard invoices, credit memos, debit memos and prepayments.
  - Invoices General Details Subfolders
    - Header Information

      Provides header level information on standard invoices, credit memos, debit memos and prepayments.
    - Reference Information

      Provides header level reference information on standard invoices, credit memos, debit memos and prepayments.
    - Tax Information

      Provides header level tax information on standard invoices, credit memos, debit memos and prepayments.

Business Questions

This folder can be used to answer the following business questions:

- What is the total invoice amount that is on hold, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?

Invoices Hold Details

The Invoices Hold Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Holds Real Time
  - Invoices Hold Details Folder Description

    Provides information pertaining to holds applied on an invoice.

Business Questions

This folder can be used to answer the following business questions:

- What is the total invoice amount that is on hold, by supplier?

Invoices Installment Details

The Invoices Installment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Installments Real Time
  - Invoices Installment Details Folder Description

    Provides information on invoice installments - Textual attributes.

Business Questions

There are no business questions related to this folder.

Invoices Installments

The Invoices Installments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Installments Real Time
  - Invoices Installments Folder Description

    Provides information on invoice installments - Measures.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of credits that is still open, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?

Item

The Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

        - Costing

          Provides information about costing related attributes of Item.

        - Inventory

          Provides information about inventory related attributes of Item.

        - Invoicing

          Provides information about invoice related attributes for Item.

        - Main

          Provides information about basic attributes for Item.

        - Order Management

          Provides information about order management related attributes of Item.

        - Physical Attributes

          Provides information about physical attributes related for Item.

        - Purchasing

          Provides information about purchasing related attributes of Item.

        - Receiving

          Provides information about receiving related attributes for Item.

- Costing - Cost Accounting Real Time
    - Item Folder Description

      Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

    - Item Subfolders
        - Bill of Items

          Provides information about bill of material related attributes for Item.

        - Costing

          Provides information about costing related attributes of Item.

        - Inventory

          Provides information about inventory related attributes of Item.

        - Invoicing

          Provides information about invoice related attributes for Item.

        - Main

          Provides information about basic attributes for Item.

        - Order Management

          Provides information about order management related attributes of Item.

        - Physical Attributes

Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Costing - Inventory Valuation Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

    - Physical Attributes

      Provides information about physical attributes related for Item.

    - Purchasing

      Provides information about purchasing related attributes of Item.

    - Receiving

      Provides information about receiving related attributes for Item.

- Costing - Item Cost Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders

- Bill of Items

  Provides information about bill of material related attributes for Item.

- Costing

  Provides information about costing related attributes of Item.

- Inventory

  Provides information about inventory related attributes of Item.

- Invoicing

  Provides information about invoice related attributes for Item.

- Main

  Provides information about basic attributes for Item.

- Order Management

  Provides information about order management related attributes of Item.

- Physical Attributes

  Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Costing - Receipt Accounting Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

    Provides information about order management related attributes of Item.

  - Physical Attributes

    Provides information about physical attributes related for Item.

  - Purchasing

    Provides information about purchasing related attributes of Item.

  - Receiving

    Provides information about receiving related attributes for Item.

- Distributed Order Orchestration - Fulfillment Lines Real Time

  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders

    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

    - Physical Attributes

      Provides information about physical attributes related for Item.

    - Purchasing

      Provides information about purchasing related attributes of Item.

    - Receiving

      Provides information about receiving related attributes for Item.

- Distributed Order Orchestration - Order Holds Real Time

  - Item Folder Description

Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

- Item Subfolders
  - Bill of Items

    Provides information about bill of material related attributes for Item.
  - Costing

    Provides information about costing related attributes of Item.
  - Inventory

    Provides information about inventory related attributes of Item.
  - Invoicing

    Provides information about invoice related attributes for Item.
  - Main

    Provides information about basic attributes for Item.
  - Order Management

    Provides information about order management related attributes of Item.
  - Physical Attributes

    Provides information about physical attributes related for Item.
  - Purchasing

    Provides information about purchasing related attributes of Item.
  - Receiving

    Provides information about receiving related attributes for Item.

- Distributed Order Orchestration - Order Lines Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.
    - Inventory

      Provides information about inventory related attributes of Item.
    - Invoicing

Provides information about invoice related attributes for Item.

- Main

  Provides information about basic attributes for Item.

- Order Management

  Provides information about order management related attributes of Item.

- Physical Attributes

  Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Distributed Order Orchestration - Price Adjustments Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

    - Physical Attributes

      Provides information about physical attributes related for Item.

    - Purchasing

      Provides information about purchasing related attributes of Item.

    - Receiving

      Provides information about receiving related attributes for Item.

- Inventory - Inventory Balance Real Time
    - Item Folder Description

      Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing
    - Item Subfolders
        - Bill of Items

          Provides information about bill of material related attributes for Item.
        - Costing

          Provides information about costing related attributes of Item.
        - Inventory

          Provides information about inventory related attributes of Item.
        - Invoicing

          Provides information about invoice related attributes for Item.
        - Main

          Provides information about basic attributes for Item.
        - Order Management

          Provides information about order management related attributes of Item.
        - Physical Attributes

          Provides information about physical attributes related for Item.
        - Purchasing

          Provides information about purchasing related attributes of Item.
        - Receiving

          Provides information about receiving related attributes for Item.
- Inventory - Inventory Supply Real Time
    - Item Folder Description

      Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing
    - Item Subfolders
        - Bill of Items

          Provides information about bill of material related attributes for Item.
        - Costing

          Provides information about costing related attributes of Item.
        - Inventory

Provides information about inventory related attributes of Item.

- Invoicing

  Provides information about invoice related attributes for Item.

- Main

  Provides information about basic attributes for Item.

- Order Management

  Provides information about order management related attributes of Item.

- Physical Attributes

  Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Inventory - Inventory Transactions Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

    - Physical Attributes

      Provides information about physical attributes related for Item.

    - Purchasing

      Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Product Management - Change Order Line Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.
    - Inventory

      Provides information about inventory related attributes of Item.
    - Invoicing

      Provides information about invoice related attributes for Item.
    - Main

      Provides information about basic attributes for Item.
    - Order Management

      Provides information about order management related attributes of Item.
    - Physical Attributes

      Provides information about physical attributes related for Item.
    - Purchasing

      Provides information about purchasing related attributes of Item.
    - Receiving

      Provides information about receiving related attributes for Item.
- Product Management - Components Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

Provides information about costing related attributes of Item.

- Inventory

  Provides information about inventory related attributes of Item.

- Invoicing

  Provides information about invoice related attributes for Item.

- Main

  Provides information about basic attributes for Item.

- Order Management

  Provides information about order management related attributes of Item.

- Physical Attributes

  Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Product Management - Cross Reference Item Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.
    - Inventory

      Provides information about inventory related attributes of Item.
    - Invoicing

      Provides information about invoice related attributes for Item.
    - Main

      Provides information about basic attributes for Item.
    - Order Management

      Provides information about order management related attributes of Item.
    - Physical Attributes

      Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Product Management - New Item Request Line Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

    - Physical Attributes

      Provides information about physical attributes related for Item.

    - Purchasing

      Provides information about purchasing related attributes of Item.

    - Receiving

      Provides information about receiving related attributes for Item.

- Product Management - Related Item Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

  - Item Subfolders
    - Bill of Items

Provides information about bill of material related attributes for Item.

- Costing

  Provides information about costing related attributes of Item.

- Inventory

  Provides information about inventory related attributes of Item.

- Invoicing

  Provides information about invoice related attributes for Item.

- Main

  Provides information about basic attributes for Item.

- Order Management

  Provides information about order management related attributes of Item.

- Physical Attributes

  Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Product Management - Source System Item Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

        - Physical Attributes

          Provides information about physical attributes related for Item.

        - Purchasing

          Provides information about purchasing related attributes of Item.

        - Receiving

          Provides information about receiving related attributes for Item.

- Product Management - Structures Real Time
    - Item Folder Description

      Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

    - Item Subfolders
        - Bill of Items

          Provides information about bill of material related attributes for Item.

        - Costing

          Provides information about costing related attributes of Item.

        - Inventory

          Provides information about inventory related attributes of Item.

        - Invoicing

          Provides information about invoice related attributes for Item.

        - Main

          Provides information about basic attributes for Item.

        - Order Management

          Provides information about order management related attributes of Item.

        - Physical Attributes

          Provides information about physical attributes related for Item.

        - Purchasing

          Provides information about purchasing related attributes of Item.

        - Receiving

          Provides information about receiving related attributes for Item.

- Product Management - Trading Partner Item Real Time
    - Item Folder Description

      Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing

- Item Subfolders
  - Bill of Items

    Provides information about bill of material related attributes for Item.
  - Costing

    Provides information about costing related attributes of Item.
  - Inventory

    Provides information about inventory related attributes of Item.
  - Invoicing

    Provides information about invoice related attributes for Item.
  - Main

    Provides information about basic attributes for Item.
  - Order Management

    Provides information about order management related attributes of Item.
  - Physical Attributes

    Provides information about physical attributes related for Item.
  - Purchasing

    Provides information about purchasing related attributes of Item.
  - Receiving

    Provides information about receiving related attributes for Item.

- Project Costing - Actual Costs Real Time
  - Item Folder Description

    Inventory item dimension used for the actual expenditures and unprocessed transaction facts.
- Project Costing - Unprocessed Transactions Real Time
  - Item Folder Description

    Inventory item dimension used for the actual expenditures and unprocessed transaction facts.
- Receivables - Adjustments Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.
  - Item Subfolders
    - Inventory

      Provides information about inventory related attributes of item.

- Main

  Provides information about basic attributes for item.

- Receivables - Revenue Adjustments Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders
    - Inventory

      Provides information about inventory related attributes of Item.

    - Main

      Provides information about basic attributes for Item.

- Receivables - Transactions Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders
    - Inventory

      Provides information about inventory related attributes of Item.

    - Main

      Provides information about basic attributes for Item.

- Receiving - Interorganization Receipts Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

        - Main

          Provides information about basic attributes for Item.
        - Order Management

          Provides information about order management related attributes of Item.
        - Physical Attributes

          Provides information about physical attributes related for Item.
        - Purchasing

          Provides information about purchasing related attributes of Item.
        - Receiving

          Provides information about receiving related attributes for Item.
- Receiving - Intransit Advanced Shipment Notifications Real Time
    - Item Folder Description

      Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.
    - Item Subfolders
        - Bill of Items

          Provides information about bill of material related attributes for Item.
        - Costing

          Provides information about costing related attributes of Item.
        - Inventory

          Provides information about inventory related attributes of Item.
        - Invoicing

          Provides information about invoice related attributes for Item.
        - Main

          Provides information about basic attributes for Item.
        - Order Management

          Provides information about order management related attributes of Item.
        - Physical Attributes

          Provides information about physical attributes related for Item.
        - Purchasing

          Provides information about purchasing related attributes of Item.
        - Receiving

          Provides information about receiving related attributes for Item.
- Receiving - Intransit Interorganization Inventory Transfers Real Time

- Item Folder Description

  Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

- Item Subfolders

  - Bill of Items

    Provides information about bill of material related attributes for Item.

  - Costing

    Provides information about costing related attributes of Item.

  - Inventory

    Provides information about inventory related attributes of Item.

  - Invoicing

    Provides information about invoice related attributes for Item.

  - Main

    Provides information about basic attributes for Item.

  - Order Management

    Provides information about order management related attributes of Item.

  - Physical Attributes

    Provides information about physical attributes related for Item.

  - Purchasing

    Provides information about purchasing related attributes of Item.

  - Receiving

    Provides information about receiving related attributes for Item.

- Receiving - Intransit Shipments Real Time

  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders

    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

- Invoicing

  Provides information about invoice related attributes for Item.
- Main

  Provides information about basic attributes for Item.
- Order Management

  Provides information about order management related attributes of Item.
- Physical Attributes

  Provides information about physical attributes related for Item.
- Purchasing

  Provides information about purchasing related attributes of Item.
- Receiving

  Provides information about receiving related attributes for Item.

- Receiving - Purchase Receipts Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.
    - Inventory

      Provides information about inventory related attributes of Item.
    - Invoicing

      Provides information about invoice related attributes for Item.
    - Main

      Provides information about basic attributes for Item.
    - Order Management

      Provides information about order management related attributes of Item.
    - Physical Attributes

      Provides information about physical attributes related for Item.
    - Purchasing

      Provides information about purchasing related attributes of Item.
    - Receiving

Provides information about receiving related attributes for Item.

- Receiving - Receipts Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.
    - Inventory

      Provides information about inventory related attributes of Item.
    - Invoicing

      Provides information about invoice related attributes for Item.
    - Main

      Provides information about basic attributes for Item.
    - Order Management

      Provides information about order management related attributes of Item.
    - Physical Attributes

      Provides information about physical attributes related for Item.
    - Purchasing

      Provides information about purchasing related attributes of Item.
    - Receiving

      Provides information about receiving related attributes for Item.
- Receiving - Transactions Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.

- Inventory

  Provides information about inventory related attributes of Item.

- Invoicing

  Provides information about invoice related attributes for Item.

- Main

  Provides information about basic attributes for Item.

- Order Management

  Provides information about order management related attributes of Item.

- Physical Attributes

  Provides information about physical attributes related for Item.

- Purchasing

  Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Receiving - Unordered Receipts Real Time
  - Item Folder Description

    Provides information about item and its related attributes for inventory, asset management, receiving, purchasing, order management, physical attributes, costing, bill of material, order entry, main, order management and invoicing.

  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.

    - Costing

      Provides information about costing related attributes of Item.

    - Inventory

      Provides information about inventory related attributes of Item.

    - Invoicing

      Provides information about invoice related attributes for Item.

    - Main

      Provides information about basic attributes for Item.

    - Order Management

      Provides information about order management related attributes of Item.

    - Physical Attributes

      Provides information about physical attributes related for Item.

    - Purchasing

Provides information about purchasing related attributes of Item.

- Receiving

  Provides information about receiving related attributes for Item.

- Shipping Real Time
  - Item Folder Description

    Provides information about items defined in Inventory. Catalog, Category and Item details are applicable/available only at Shipment Line level. Catalog, Category and Item should only be used with Shipment Lines only.
  - Item Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for Item.
    - Costing

      Provides information about costing related attributes of Item.
    - Inventory

      Provides information about inventory related attributes of Item.
    - Invoicing

      Provides information about invoice related attributes for Item.
    - Main

      Provides information about basic attributes for Item.
    - Order Management

      Provides information about order management related attributes of Item.
    - Physical Attributes

      Provides information about physical attributes related for Item.
    - Purchasing

      Provides information about purchasing related attributes of Item.
    - Receiving

      Provides information about receiving related attributes for Item.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many change order lines does a change order have?
- How many days, on average, has an item been in transit in the last three months?
- How many new item request lines does a new item request have?

- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What are all the holds for a sold-to customer?
- What are the components of a structure?
- What are the cross referenced items, by cross reference type?
- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What are the source system items for an organization?
- What is the accounted intransit value for a cost organization?
- What is the accounted on-hand inventory value for a cost organization?
- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the available quantity of an item in an inventory organization?
- What is the costed intransit value for a cost organization?
- What is the costed on-hand inventory value for an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the deferred cost of goods sold for a business unit?
- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?
- What is the gross margin for an item?
- What is the inventory transaction item quantity for a transaction type?
- What is the material cost of an item for a cost organization?
- What is the number of holds for an item?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the primary transaction item quantity for subinventories?
- What is the ratio of error transactions to total transactions, expressed as a percentage?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What is the resolution time for a hold?

- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the total amount of revenue adjustments by item and time period?
- What is the total cost of an item?
- What is the total cost of goods for a bill-to customer?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity expected to be received from a Source Inventory Organization?
- What is the total intransit quantity for an item?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?
- What items are related to an item in an organization?
- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?
- What structures does an organization have?
- What trading partner items does a trading partner type have?

Item Approval Status

The Item Approval Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
  - Item Approval Status Folder Description

    Provides information about status for approval stage of an item.

Business Questions

This folder can be used to answer the following business questions:

- What are the approved items for an organization?

Item Class

The Item Class folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
  - Item Class Folder Description

    Provides information about item class and its attributes. Item class is used for item management.

Business Questions

This folder can be used to answer the following business questions:

- What are the approved items for an organization?

Item Cost

The Item Cost folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Item Cost Real Time
  - Item Cost Folder Description

    Provides information on attributes and measures related to Item costs calculated by the system.

Business Questions

This folder can be used to answer the following business questions:

- What is the material cost of an item for a cost organization?
- What is the total cost of an item?

Item Cost Details

The Item Cost Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Item Cost Real Time
  - Item Cost Details Folder Description

    Provides information on attributes related to Item costs calculated by the system.

Business Questions

There are no business questions related to this folder.

Item Status

The Item Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
  - Item Status Folder Description

    Provides information about status of item for each phases of item life cycle.

Business Questions

This folder can be used to answer the following business questions:

- What are the approved items for an organization?

Item Type

The Item Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
  - Item Type Folder Description

    Provides information about user item types like ATO, PTO, and Model.

Business Questions

There are no business questions related to this folder.

Item and Revision Details

The Item and Revision Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
  - Item and Revision Details Folder Description

    Provides information about attributes of item and item revision.

Business Questions

There are no business questions related to this folder.

Item and Revisions

The Item and Revisions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
    - Item and Revisions Folder Description

      Provides information about measures of item and item revision.

Business Questions

This folder can be used to answer the following business questions:

- What are the approved items for an organization?

Jeopardy Priority

The Jeopardy Priority folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
    - Jeopardy Priority Folder Description

      Provides information on three Jeopardy Priorities in the system, High, Medium and Low. Planning Module of DOO calculates Jeopardy score for Process and tasks. and then those scores are mapped to Jeopardy Priority. Please use Process Instance Folder to use the Attribute jeopardy Score as this attribute will only work with Process Instance.
- Distributed Order Orchestration - Process Instances Real Time
    - Jeopardy Priority Folder Description

      Provides information on three Jeopardy Priorities in the system, High, Medium and Low. Planning Module of DOO calculates Jeopardy score for Process and tasks. and then those scores are mapped to Jeopardy Priority. Please use Process Instance Folder to use the Attribute jeopardy Score as this attribute will only work with Process Instance.

Business Questions

There are no business questions related to this folder.

Job

The Job folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
    - Job Folder Description

      Provides information about workers job details.
- Benefits - Enrollment Opportunities Real Time
    - Job Folder Description

      Provides information about workers job details.

- Benefits - Enrollments Real Time
    - Job Folder Description

      Provides information about workers job details.
- Benefits - Potential Life Events Real Time
    - Job Folder Description

      Provides information about workers job details.
- Compensation - Salary Details Real Time
    - Job Folder Description

      Job, job function, and job family attributes.
- Compensation - Stock Details Real Time
    - Job Folder Description

      Job, job function, and job family attributes.
- Payroll - Payments Costing Real Time
    - Job Folder Description

      Worker's job.
- Payroll - Payments Distribution Real Time
    - Job Folder Description

      Worker's job.
- Payroll - Payroll Run Costing Real Time
    - Job Folder Description

      Worker's job.
- Payroll - Payroll Run Results Real Time
    - Job Folder Description

      Worker's job.
- Payroll - Retroactive Pay Real Time
    - Job Folder Description

      Worker's job.
- Project Billing - Revenue Real Time
    - Job Folder Description

      Job dimension.
- Project Costing - Actual Costs Real Time
    - Job Folder Description

      Job dimension used for the actual expenditures and unprocessed transaction facts.
- Project Costing - Unprocessed Transactions Real Time

- Job Folder Description

  Job dimension used for the actual expenditures and unprocessed transaction facts.

- Workforce Goals - Goal Alignments Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Goals - Goal Status Overview Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Goals - Goal Tasks Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Goals - Target Outcomes Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Management - Absence Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Management - Employment Contract Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Management - Position Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Management - Work Relationship Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Management - Worker Assignment Event Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Management - Worker Assignment Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Performance - Performance Document Status Real Time
  - Job Folder Description

Job, job function, and job family attributes.

- Workforce Performance - Performance Rating Real Time
  - Job Folder Description

    Job, job function, and job family attributes.
- Workforce Profiles - Model Profile Real Time
  - Job Folder Description

    Provides information about workers job details.
- Workforce Profiles - Person Profile Real Time
  - Job Folder Description

    Provides information about workers job details.

Business Questions

This folder can be used to answer the following business questions:

- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- On average, how much advance notice do workers give before an absence?
- What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?
- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?
- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?
- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?
- What reasons do workers give when they leave?
- Which job profiles require a specific level of education, competency, license, or certification?

Journal Batches

The Journal Batches folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Journals Real Time
  - Journal Batches Folder Description

    Journal Batch Attributes and Measures.
  - Journal Batches Subfolders
    - Batch Details

      Journal Batches Attributes.
    - Batches

      Journal Batches Measures.

Business Questions

There are no business questions related to this folder.

Journal Category

The Journal Category folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Journal Category Folder Description

    Journal category; for example, Payables Invoices, Customer Payments, and so on. Subledger Accounting and General Ledger use the same journal categories.

Business Questions

There are no business questions related to this folder.

Journal Details

The Journal Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Journal Details Folder Description

    Subledger transaction details.

Business Questions

This folder can be used to answer the following business questions:

- What project costing transactions have contributed to a given account for a given period?

Journal Headers

The Journal Headers folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Journals Real Time
  - Journal Headers Folder Description

    Journal Header Attributes and Measures.
  - Journal Headers Subfolders
    - Accounted Currency

      Accounting currency of the journal entry.
    - Accounting Period

      Period Dimension is used to Analyze the Transactions in Adjusting Periods.
    - Entered Currency

      Entered currency of the journal entry.
    - Header Details

      Journal Header Attributes.
    - Headers

      Journal Header Measures.
    - Journal Category

      The category associated with the journal.
    - Journal Source

      The source of the journal.
    - Ledger

      This folder contains details for the Ledger.
    - Ledger Set

      This folder contains details for the Ledger Set.

Business Questions

This folder can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What unapproved journals exist for a given period?

- What unposted journals exist for a given period?

Journal Lines

The Journal Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Journals Real Time
  - Journal Lines Folder Description

    Journal Line Attributes and Measures.
  - Journal Lines Subfolders
    - Account

      Describes the account combination that represents a monetary or statistical transaction.
    - Balancing Segment

      The segment of the account combination that represents a monetary or statistical transaction that is denoted as the balancing segment.
    - Cost Center Segment

      The segment of the account combination that represents a monetary or statistical transaction that is denoted as the cost center segment.
    - Line Details

      Journal Line Attributes.
    - Lines

      Journal Line Measures.
    - Natural Account Segment

      The segment of the account combination that represents a monetary or statistical transaction that is denoted as the natural account segment.

Business Questions

This folder can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What journals were created for a given account by source for this period?

Journal Source

The Journal Source folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time

- Journal Source Folder Description

  Journal source; for example, Payables, Receivables, and so on. Subledger Accounting and General Ledger use the same journal sources.

- Subledger Accounting - Supporting References Real Time
  - Journal Source Folder Description

    Journal source of supporting references; for example, Payables, Receivables, and so on. Subledger Accounting and General Ledger use the same journal sources.

Business Questions

This folder can be used to answer the following business questions:

- Which subledger journals have posted accounting entries to a given account balance for this period?

Journals

The Journals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Journals Folder Description

    Subledger journal line currency codes and amounts.

Business Questions

This folder can be used to answer the following business questions:

- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?

Lead

The Lead folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Leads Real Time
  - Lead Folder Description

    Folder containing information about leads.

- Marketing - CRM Interactions and Leads Real Time
  - Lead Folder Description

Lead Dimension providing information such as Lead Name, relevant dates, lead rank, lead score, lead age, and so on.

- Marketing - CRM Leads Real Time
  - Lead Folder Description

    Lead Dimension providing information such as Lead Name, relevant dates, lead rank, lead score, lead age and so on.
- Marketing - CRM Leads and Opportunities Real Time
  - Lead Folder Description

    Lead Dimension providing information such as Lead Name, relevant dates, lead rank, lead score, lead age, and so on.
- Marketing Segmentation Leads Real Time
  - Lead Folder Description

    Lead Dimension providing information such as Lead Name, relevant dates, lead rank, lead score, lead age, and so on.
- Partners - CRM Leads and Opportunities Real Time
  - Lead Folder Description

    Contains key attributes of the partner Lead dimension such as Lead Name.
- Sales - CRM Customer Overview
  - Lead Folder Description

    Contains attributes of a sales lead such as Score, Status and Age
- Sales - CRM Customer Overview
  - Lead Folder Description

    Contains attributes of a sales lead such as score, status and age
- Sales - CRM Pipeline
  - Lead Folder Description

    Contains attributes of a sales lead such as Score, Status and Age
- Sales - CRM Pipeline
  - Lead Folder Description

    Contains attributes of a sales lead such as score, status and age
- Sales - CRM Sales Activity
  - Lead Folder Description

    Contains attributes of a sales lead such as its Score, Status and Age
- Sales - CRM Sales Activity
  - Lead Folder Description

    Contains attributes of a sales lead such as its score, status and age

Business Questions

This folder can be used to answer the following business questions:

- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?

Lead Extension

The Lead Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Leads Real Time
  - Lead Extension Folder Description

    Provides information on the extension attributes available on for the lead object.
- Marketing - CRM Interactions and Leads Real Time
  - Lead Extension Folder Description

    Provides information on the extension attributes available on for the lead object.
- Marketing - CRM Leads Real Time
  - Lead Extension Folder Description

    Provides information on the extension attributes available on for the lead object.
- Marketing - CRM Leads and Opportunities Real Time
  - Lead Extension Folder Description

    Provides information on the extension attributes available on for the lead object.
- Marketing Segmentation Leads Real Time
  - Lead Extension Folder Description

    Provides information on the extension attributes available on for the lead object.
- Sales - CRM Customer Overview
  - Lead Extension Folder Description

    Contains extensible attributes related to Lead dimension
- Sales - CRM Pipeline
  - Lead Extension Folder Description

    Contains extensible attributes related to Lead dimension
- Sales - CRM Sales Activity
  - Lead Extension Folder Description

    Contains extensible attributes related to Lead dimension

Business Questions

There are no business questions related to this folder.

Lead Facts

The Lead Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Leads Real Time
  - Lead Facts Folder Description

    Folder containing metrics on leads, in real time.
- Marketing - CRM Interactions and Leads Real Time
  - Lead Facts Folder Description

    Fact containing information about its leads, as they progress though their lifecycle such as number of leads qualified, number of leads converted, percent converted, number of leads rejected and so on.
- Marketing - CRM Leads Real Time
  - Lead Facts Folder Description

    Fact containing measures about its leads, as they progress though their lifecycle such as number of leads qualified, number of leads converted, percent converted, number of leads rejected and so on.
- Marketing Segmentation Leads Real Time
  - Lead Facts Folder Description

    Folder containing metrics on leads, in real time.
- Partners - CRM Leads and Opportunities Real Time
  - Lead Facts Folder Description

    Contains measures related to partner leads such as Lead Counts and deal size.
- Partners - CRM Partner Performance Real Time
  - Lead Facts Folder Description

    Contains measures related to partner leads such as Lead Counts and deal size.
- Partners - CRM Program Performance Real Time
  - Lead Facts Folder Description

    Contains measures related to partner leads such as Lead Counts and deal size.
- Sales - CRM Customer Overview
  - Lead Facts Folder Description

    Contains metrics that measure a sales lead potential and age
- Sales - CRM Pipeline

- Lead Facts Folder Description

  Contains metrics that measure a sales lead potential and age

Business Questions

This folder can be used to answer the following business questions:

- Did the campaign generate enough leads?
- How are the sales progressing through its life cycle
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- How well are our sales reps dispositioning leads?
- Is the sales force able to convert the leads into opportunities?
- What is the average lead age across sales?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?

Lead Status

The Lead Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Leads Real Time
  - Lead Status Folder Description

    Folder containing information about lead status.
- Marketing - CRM Interactions and Leads Real Time
  - Lead Status Folder Description

    Lead Status dimension providing more information on the status of the leads
- Marketing - CRM Leads Real Time
  - Lead Status Folder Description

    Lead Status dimension providing more information on the status of the leads.
- Marketing Segmentation Leads Real Time
  - Lead Status Folder Description

    Folder containing information about lead status.

Business Questions

This folder can be used to answer the following business questions:

- How are the sales progressing through its life cycle

Ledger

The Ledger folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Ledger Folder Description

    Provides information about a Ledger which represents a set of accounting information for a legal or management entity. Each ledger is associated with a chart of accounts, calendar, currency and accounting method.
- Costing - Cost Accounting Real Time
  - Ledger Folder Description

    Provides information about a Ledger which represents a set of accounting information for a legal or management entity. Each ledger is associated with a chart of accounts, calendar, currency and accounting method.
- Costing - Receipt Accounting Real Time
  - Ledger Folder Description

    Provides information about a Ledger which represents a set of accounting information for a legal or management entity. Each ledger is associated with a chart of accounts, calendar, currency and accounting method.
- Fixed Assets - Asset Balances Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Fixed Assets - Asset Depreciation Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Fixed Assets - Asset Financial Information Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Fixed Assets - Asset Source Lines Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Fixed Assets - Asset Transactions Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.

- Fixed Assets - Asset Transfer Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- General Ledger - Balances Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- General Ledger - Period Status Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- General Ledger - Transactional Balances Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Invoices - Holds Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Invoices - Installments Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Invoices - Transactions Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Invoices - Trial Balance Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Payments - Disbursements Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Payables Payments - Payment History Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.
- Project Billing - Revenue Real Time

    - Ledger Folder Description

      Ledger dimension.
- Project Costing - Actual Cost Journals Real Time
    - Ledger Folder Description

      Provides information about a ledger which represents a set of accounting information for a legal or management entity. Each ledger is associated with a chart of accounts, calendar, currency and accounting method.
- Receivables - Adjustments Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Credit Memo Applications Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Credit Memo Requests Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Disputes History Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Miscellaneous Receipts Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Payment Schedules Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Receipt Conversion Rate Adjustments Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Receipts History Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Revenue Adjustments Real Time
    - Ledger Folder Description

      This folder contains details for the Ledger.
- Receivables - Standard Receipts Real Time

- Ledger Folder Description

  This folder contains details for the Ledger.

- Receivables - Transactions Real Time
  - Ledger Folder Description

    This folder contains details for the Ledger.

- Subledger Accounting - Journals Real Time
  - Ledger Folder Description

    Ledger.

- Subledger Accounting - Supporting References Real Time
  - Ledger Folder Description

    Ledger of supporting references.

Business Questions

This folder can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?
- What are the period statuses for a given set of ledgers?
- What is the account balance for a given account and cost center for a given period?
- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What project costing transactions have contributed to a given account for a given period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?
- Which subledger journals have posted accounting entries to a given account balance for this period?

Ledger Set

The Ledger Set folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Balances Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.

- Fixed Assets - Asset Depreciation Real Time

- Ledger Set Folder Description

  This folder contains details for the Ledger Set.

- Fixed Assets - Asset Financial Information Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Fixed Assets - Asset Source Lines Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Fixed Assets - Asset Transactions Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Fixed Assets - Asset Transfer Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- General Ledger - Balances Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- General Ledger - Period Status Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger.
- General Ledger - Transactional Balances Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Payables Invoices - Holds Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Payables Invoices - Installments Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Ledger Set Folder Description

This folder contains details for the Ledger Set.

- Payables Invoices - Transactions Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Payables Invoices - Trial Balance Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Payables Payments - Disbursements Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Payables Payments - Payment History Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Adjustments Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Credit Memo Applications Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Credit Memo Requests Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Disputes History Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Miscellaneous Receipts Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Payment Schedules Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.
- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Ledger Set Folder Description

    This folder contains details for the Ledger Set.

- Receivables - Receipts History Real Time
    - Ledger Set Folder Description

      This folder contains details for the Ledger Set.
- Receivables - Revenue Adjustments Real Time
    - Ledger Set Folder Description

      This folder contains details for the Ledger Set.
- Receivables - Standard Receipts Real Time
    - Ledger Set Folder Description

      This folder contains details for the Ledger Set.
- Receivables - Transactions Real Time
    - Ledger Set Folder Description

      This folder contains details for the Ledger Set.
- Subledger Accounting - Journals Real Time
    - Ledger Set Folder Description

      Ledger set.
- Subledger Accounting - Supporting References Real Time
    - Ledger Set Folder Description

      Ledger set of supporting references.

Business Questions

This folder can be used to answer the following business questions:

- What are the period statuses for a given set of ledgers?

Legal Employer

The Legal Employer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
    - Legal Employer Folder Description

      Provides information about workers legal employer details.
- Benefits - Enrollment Opportunities Real Time
    - Legal Employer Folder Description

      Provides information about workers legal employer details.
- Benefits - Enrollments Real Time
    - Legal Employer Folder Description

Provides information about workers legal employer details.

- Benefits - Potential Life Events Real Time
  - Legal Employer Folder Description

    Provides information about workers legal employer details.
- Compensation - Salary Details Real Time
  - Legal Employer Folder Description

    Provides information about workers legal employer details.
- Payroll - Payroll Run Results Real Time
  - Legal Employer Folder Description

    Worker's legal employer.
- Payroll - Retroactive Pay Real Time
  - Legal Employer Folder Description

    Worker's legal employer.

Business Questions

There are no business questions related to this folder.

Legal Entity

The Legal Entity folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes
- Costing - Cost Accounting Real Time
  - Legal Entity Folder Description

    Provides information about a person or organization that can legally enter into a contract, and may therefore be sued for failure to comply with the terms of the contract includes legal entity related attributes.
- Payables Invoices - Holds Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes.
- Payables Invoices - Installments Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes.
- Payables Invoices - Prepayment Invoice Distributions Real Time

- Legal Entity Folder Description

  This folder carries Legal Entity attributes.

- Payables Invoices - Transactions Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes.
- Payables Invoices - Trial Balance Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes.
- Payables Payments - Disbursements Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes.
- Payables Payments - Payment History Real Time
  - Legal Entity Folder Description

    This folder carries Legal Entity attributes.
- Project Billing - Revenue Real Time
  - Legal Entity Folder Description

    Legal entity dimension.
- Project Costing - Actual Costs Real Time
  - Legal Entity Folder Description

    Legal entity dimension.
- Receivables - Adjustments Real Time
  - Legal Entity Folder Description

    This folder contains Legal Entity attributes.
- Receivables - Credit Memo Applications Real Time
  - Legal Entity Folder Description

    This folder contains Legal Entity attributes.
- Receivables - Credit Memo Requests Real Time
  - Legal Entity Folder Description

    This folder contains Legal Entity attributes.
- Receivables - Disputes History Real Time
  - Legal Entity Folder Description

    This folder contains Legal Entity attributes.
- Receivables - Miscellaneous Receipts Real Time
  - Legal Entity Folder Description

This folder contains Legal Entity attributes.

- Receivables - Payment Schedules Real Time
    - Legal Entity Folder Description

      This folder contains Legal Entity attributes.
- Receivables - Receipt Conversion Rate Adjustments Real Time
    - Legal Entity Folder Description

      This folder contains Legal Entity attributes.
- Receivables - Receipts History Real Time
    - Legal Entity Folder Description

      This folder contains Legal Entity attributes.
- Receivables - Revenue Adjustments Real Time
    - Legal Entity Folder Description

      This folder contains Legal Entity attributes.
- Receivables - Standard Receipts Real Time
    - Legal Entity Folder Description

      This folder contains Legal Entity attributes.
- Receivables - Transactions Real Time
    - Legal Entity Folder Description

      This folder contains Legal Entity attributes.

Business Questions

This folder can be used to answer the following business questions:

- What external cash transactions were recorded in each Legal Entity last month?

Legislative Data Group

The Legislative Data Group folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
    - Legislative Data Group Folder Description

      Legislative data group name and legislation.
- Payroll - Payments Distribution Real Time
    - Legislative Data Group Folder Description

      Legislative data group name and legislation.
- Payroll - Payroll Run Costing Real Time

- Legislative Data Group Folder Description

  Legislative data group name and legislation.

- Payroll - Payroll Run Results Real Time
  - Legislative Data Group Folder Description

    Legislative data group name and legislation.
- Payroll - Retroactive Pay Real Time
  - Legislative Data Group Folder Description

    Legislative data group name and legislation.

Business Questions

There are no business questions related to this folder.

Life Cycle Phase

The Life Cycle Phase folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Item Revisions Real Time
  - Life Cycle Phase Folder Description

    Provides information about phases of item life cycle; for example, the lifecycle phases for a computer component might be Concept, Design, Prototype, Pre-Production, Production, and Retirement.

Business Questions

There are no business questions related to this folder.

Lines

The Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Lines Folder Description

    Provides invoice line level information.
  - Lines Subfolders
    - Invoice Line Details - Asset Information

      Provides invoice line level asset information.
    - Invoice Line Details - Deferred Accounting

      Provides invoice line level deferred accounting information.

        - Invoice Line Details - General Information

          Provides invoice line level general information.

        - Invoice Line Details - Project Information

          Provides invoice line level project information.

        - Invoice Line Details - Purchase Order Information

          Provides invoice line level purchase order information.

        - Invoice Line Details - Tax Information

          Provides invoice line level tax information.

        - Invoice Line Details - Withholding Information

          Provides invoice line level withholding information.

        - Item

          Provides invoice line level item information.

- Payables Invoices - Transactions Real Time
    - Lines Folder Description

      Provides invoice line level information.

    - Lines Subfolders
        - Invoice Line Details - Asset Information

          Provides invoice line level asset information.

        - Invoice Line Details - Deferred Accounting

          Provides invoice line level deferred accounting information.

        - Invoice Line Details - General Information

          Provides invoice line level general information.

        - Invoice Line Details - Project Information

          Provides invoice line level project information.

        - Invoice Line Details - Purchase Order Information

          Provides invoice line level purchase order information.

        - Invoice Line Details - Tax Information

          Provides invoice line level tax information.

        - Invoice Line Details - Withholding Information

          Provides invoice line level withholding information.

        - Invoice Lines

          Provides invoice line level information (Measures).

        - Item

Inventory item dimension used for the actual expenditures and unprocessed transaction facts.

Business Questions

There are no business questions related to this folder.

Location

The Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Absence Real Time
  - Location Folder Description

    Location attributes.
- Workforce Management - Employment Contract Real Time
  - Location Folder Description

    Location attributes.
- Workforce Management - Position Real Time
  - Location Folder Description

    Location attributes.
- Workforce Management - Work Relationship Real Time
  - Location Folder Description

    Location attributes.
- Workforce Management - Worker Assignment Event Real Time
  - Location Folder Description

    Location attributes.
- Workforce Management - Worker Assignment Real Time
  - Location Folder Description

    Location attributes.

Business Questions

This folder can be used to answer the following business questions:

- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

- What reasons do workers give when they leave?

Locator

The Locator folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Locator Folder Description

    Provides information about locator within sub inventory of an organization .The locators are optional structures within sub inventories.
- Inventory - Inventory Balance Real Time
  - Locator Folder Description

    Provides information about locator within subinventory of an organization .The locators are optional structures within subinventories.
- Inventory - Inventory Transactions Real Time
  - Locator Folder Description

    Provides information about locator within subinventory of an organization .The locators are optional structures within subinventories.
- Inventory Organization Real Time
  - Locator Folder Description

    Provides information about locator within subinventory of an organization .The locators are optional structures within subinventories.

Business Questions

This folder can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the inventory transaction item quantity for a transaction type?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the primary transaction item quantity for subinventories?

Lot

The Lot folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Balance Real Time

- Lot Folder Description

  Provides information about lot and its related attributes. A lot represent a quantity of an item that shares the same specifications.

Business Questions

This folder can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?

Lot and Serial Details

The Lot and Serial Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Lot and Serial Details Folder Description

    Provides information on Lot Numbers, Serial Numbers and Revision numbers for items on Fulfillment Lines.

Business Questions

There are no business questions related to this folder.

Manager Goals

The Manager Goals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Alignments Real Time
  - Manager Goals Folder Description

    Provides information about manager goal details.

Business Questions

There are no business questions related to this folder.

Marketing Campaign

The Marketing Campaign folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation B2B Customers Real Time
  - Marketing Campaign Folder Description

    Provides information on attributes related to marketing campaigns such as Campaign Name, Region and Start Date.
- Marketing Segmentation B2C Customers Real Time
  - Marketing Campaign Folder Description

    Provides information on attributes related to marketing campaigns such as Campaign Name, Region and Start Date.

Business Questions

There are no business questions related to this folder.

Marketing Campaign Facts

The Marketing Campaign Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Marketing Campaign Facts Folder Description

    Contains counts of marketing campaigns and programs

Business Questions

There are no business questions related to this folder.

Marketing Lead Detail Extension

The Marketing Lead Detail Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Marketing Lead Detail Extension Folder Description

    Contains extensible attributes related to the Marketing Lead Detail dimension.
- Partners - CRM Partner Overview
  - Marketing Lead Detail Extension Folder Description

    Contains extensible attributes related to the Marketing Lead Detail dimension
- Partners - CRM Partner Performance Real Time
  - Marketing Lead Detail Extension Folder Description

    Contains extensible attributes related to the Marketing Lead Detail dimension.

- Partners - CRM Program Performance Real Time
  - Marketing Lead Detail Extension Folder Description

    Contains extensible attributes related to the Marketing Lead Detail dimension.

Business Questions

There are no business questions related to this folder.

Marketing Source

The Marketing Source folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing - CRM Campaigns and Leads Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing - CRM Campaigns and Opportunities Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing - CRM Interactions and Campaigns Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing Segmentation Campaign Opportunity Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing Segmentation Campaigns Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing Segmentation Leads Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.
- Marketing Segmentation Response Real Time
  - Marketing Source Folder Description

    Folder containing information about campaigns and marketing activities.

- Partners - CRM Leads and Opportunities Real Time
    - Marketing Source Folder Description

      Contains marketing campaign attributes such as Name and ID.
- Partners - CRM Partner Overview
    - Marketing Source Folder Description

      Contains marketing campaign attributes such as Name and ID
- Partners - CRM Partner Overview
    - Marketing Source Folder Description

      Contains marketing campaign attributes such as name and ID
- Sales - CRM Pipeline
    - Marketing Source Folder Description

      Contains attributes of the marketing campaign such as Name and Status

Business Questions

This folder can be used to answer the following business questions:

- Did the campaign generate enough customer response?
- Did the campaign generate enough leads?
- How many times we interacted with a customer during the lifetime of a campaign?
- What is the closed channel revenue from partner campaigns?
- What is the closed opportunity revenue generated by a marketing campaign?
- What is the opportunity revenue resulting from a campaign and what is the win probability?
- When was the last outbound interaction with a customer?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?

Marketing Source Extension

The Marketing Source Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
    - Marketing Source Extension Folder Description

      Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing - CRM Campaigns and Leads Real Time
    - Marketing Source Extension Folder Description

Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.

- Marketing - CRM Campaigns and Opportunities Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing - CRM Interactions and Campaigns Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing Segmentation B2B Customers Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing Segmentation B2C Customers Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing Segmentation Campaign Opportunity Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing Segmentation Campaigns Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Marketing Segmentation Leads Real Time
  - Marketing Source Extension Folder Description

    Provides information on the extension attributes available in Fusion Marketing Application for all marketing sources including Marketing Campaigns and Activities.
- Partners - CRM Leads and Opportunities Real Time
  - Marketing Source Extension Folder Description

    Contains extensible attributes related to the Marketing Source dimension.
- Partners - CRM Partner Overview
  - Marketing Source Extension Folder Description

    Contains extensible attributes related to the Marketing Source dimension

- Sales - CRM Pipeline
    - Marketing Source Extension Folder Description

      Contains extensible attributes related to Marketing Source dimension

Business Questions

There are no business questions related to this folder.

Miscellaneous Receipts

The Miscellaneous Receipts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
    - Miscellaneous Receipts Folder Description

      Provides information on miscellaneous receipts, such as interest earned, and non customer related receipts.

Business Questions

There are no business questions related to this folder.

Miscellaneous Receipts Details

The Miscellaneous Receipts Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
    - Miscellaneous Receipts Details Folder Description

      Provides information on miscellaneous receipt attributes.

Business Questions

There are no business questions related to this folder.

Mode Of Transport

The Mode Of Transport folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
    - Mode Of Transport Folder Description

Provides information about all Modes of Transport defined in the system; for example, Air and Truck.

Business Questions

There are no business questions related to this folder.

Model Profile

The Model Profile folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Model Profile Real Time
  - Model Profile Folder Description

    Model Profiles hold talent-related information indicating the requirements of a job, position or other workforce structure. The seeded model profile type is Job Profile. Job Profile has a one-to-many relationship with Core HR Workforce Structures.
  - Model Profile Subfolders
    - Competencies

      Provides information about competencies required by the model profile.
    - Degrees

      Provides information about the degrees required by the model profile.
    - Honors and Awards

      Provides information about a worker's honors and awards.
    - Languages

      Provides information about a worker's language skills.
    - Licenses and Certifications

      Provides information about a worker's licenses or certifications.
    - Memberships

      Provides information about a worker's memberships or affiliations.
    - Model Profile

      Provides measure to count model profiles.
    - Model Profile Details

      Provides information about model profile details. A model profile is related to specific workforce structures, such as a set of jobs or positions.
    - Work Requirements

      Provides information about the work requirements specified for a model profile, such as necessity for travel, or work terms.

Business Questions

This folder can be used to answer the following business questions:

- Which job profiles require a specific level of education, competency, license, or certification?

Natural Account

The Natural Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Trial Balance Real Time
  - Natural Account Folder Description

    Provides analysis by the natural account segment on the accounting distribution that represents a monetary transaction that is denoted as the natural account segment.
- Project Costing - Actual Cost Journals Real Time
  - Natural Account Folder Description

    Provides analysis by the segment of the business code on the accounting distribution that represents a monetary transaction that is denoted as the natural account segment.
- Subledger Accounting - Journals Real Time
  - Natural Account Folder Description

    The natural account segment of the accounting flexfield.
- Subledger Accounting - Payables Summary Reconciliation Real Time
  - Natural Account Folder Description

    Natural account segment of Payables transactions.
- Subledger Accounting - Receivables Summary Reconciliation Real Time
  - Natural Account Folder Description

    Natural account of Receivables transactions.
- Subledger Accounting - Supporting References Real Time
  - Natural Account Folder Description

    Natural account of supporting references.

Business Questions

There are no business questions related to this folder.

Natural Account Segment

The Natural Account Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Balances Real Time
    - Natural Account Segment Folder Description

      Provides analysis by the natural account segment that represents a monetary transaction.
- General Ledger - Transactional Balances Real Time
    - Natural Account Segment Folder Description

      The segment of the business code that represents a monetary or statistical transaction that is denoted as the Natural Account Segment.

Business Questions

This folder can be used to answer the following business questions:

- What is the account balance for a given account and cost center for a given period?

Negotiation Header

The Negotiation Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Negotiations Real Time
    - Negotiation Header Folder Description

      Provides information about Sourcing Negotiation document header.
    - Negotiation Header Subfolders
        - Negotiation Collaboration Team Detail

          Provides information about the sourcing team members that would perform supplier or negotiation evaluation.
        - Negotiation Header

          Provides information about Sourcing Negotiation document headers.
        - Negotiation Header Detail

          Provides information about Sourcing Negotiation document headers.
        - Negotiation Requirements Detail

          Provides information about the Negotiation requirements created to solicit additional information about the Suppliers that have responded other than the price.

Business Questions

There are no business questions related to this folder.

Negotiation Line

The Negotiation Line folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Negotiations Real Time
  - Negotiation Line Folder Description

    Provides information about the Negotiation lines.
  - Negotiation Line Subfolders
    - Negotiation Line

      Provides information about the Negotiation lines.
    - Negotiation Line Detail

      Provides information about the Negotiation lines.
    - Procurement Item

      Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement Item is composed of Master Items, Supplier Items, and description based items.
    - Purchasing Line Type

      Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For amount and fixed price based line types.
    - Ship To Location

      Provides information about the location where the purchased goods are to be shipped.

Business Questions

This folder can be used to answer the following business questions:

- What is the total sourcing amount under negotiation for a procurement item?

Negotiation Response Status

The Negotiation Response Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Negotiation Response Status Folder Description

    Provides information about Response lifecycle status; for example, Draft, Active, Closed, Resubmission, Disqualified.

- Sourcing - Supplier Responses Real Time
    - Negotiation Response Status Folder Description

      Provides information about Response lifecycle status; for example, Draft, Active, Closed, Resubmission, Disqualified.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the total savings from awarded negotiations in negotiation currency?

Negotiation Status

The Negotiation Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
    - Negotiation Status Folder Description

      Provides information about the Negotiation lifecycle status. Possible values are: Draft, Submitted, Preview, Active, Paused, and so on.
- Sourcing - Supplier Negotiations Real Time
    - Negotiation Status Folder Description

      Provides information about the Negotiation lifecycle status. Possible values are Draft , Submitted, Preview, Active, Paused and so on.
- Sourcing - Supplier Responses Real Time
    - Negotiation Status Folder Description

      Provides information about the Negotiation lifecycle status. Possible values are Draft, Submitted, Preview, Active, Paused, and so on.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?

- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Negotiation Style

The Negotiation Style folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Negotiation Style Folder Description

    Provides information about Negotiation styles defined at site; for example, Simple or Standard Negotiations.
- Sourcing - Supplier Negotiations Real Time
  - Negotiation Style Folder Description

    Provides information about Negotiation styles defined at site; for example, Simple or Standard Negotiations.
- Sourcing - Supplier Responses Real Time
  - Negotiation Style Folder Description

    Provides information about Negotiation styles defined at site; for example, Simple or Standard Negotiations.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Negotiation Type

The Negotiation Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Negotiation Type Folder Description

Provides information about unique list of Negotiation types defined for all Negotiation Styles; for example, Standard Auction and Complex RFQ.

- Sourcing - Supplier Negotiations Real Time
  - Negotiation Type Folder Description

    Provides information about unique list of Negotiation types defined for all Negotiation Styles; for example, Standard Auction, Complex RFQ and so on.
- Sourcing - Supplier Responses Real Time
  - Negotiation Type Folder Description

    Provides information about unique list of Negotiation types defined for all Negotiation Styles; for example, Standard Auction and Complex RFQ.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

New Item Request Approval Status

The New Item Request Approval Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Real Time
  - New Item Request Approval Status Folder Description

    Provides information about status of approval of new item request.

Business Questions

There are no business questions related to this folder.

New Item Request Details

The New Item Request Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Real Time
    - New Item Request Details Folder Description

      Provide information about attributes for new item request.

Business Questions

There are no business questions related to this folder.

New Item Request Line

The New Item Request Line folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Line Real Time
    - New Item Request Line Folder Description

      Provide information about measures for new item request line.

Business Questions

There are no business questions related to this folder.

New Item Request Line Assigned To

The New Item Request Line Assigned To folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Line Real Time
    - New Item Request Line Assigned To Folder Description

      Provide information about person to whom new item request line is assigned to.

Business Questions

There are no business questions related to this folder.

New Item Request Line Details

The New Item Request Line Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Line Real Time
    - New Item Request Line Details Folder Description

Provide information about attributes for new item request line.

Business Questions

There are no business questions related to this folder.

New Item Request Line Status

The New Item Request Line Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Line Real Time
  - New Item Request Line Status Folder Description

    Provides information about the status of new item request line.

Business Questions

This folder can be used to answer the following business questions:

- How many new item request lines does a new item request have?

New Item Request Priority

The New Item Request Priority folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Real Time
  - New Item Request Priority Folder Description

    Provides information about priority of the new item request.

Business Questions

This folder can be used to answer the following business questions:

- How many new item requests have been rejected for an organization?

New Item Request Reason

The New Item Request Reason folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Real Time
  - New Item Request Reason Folder Description

Provides information about new item request reason.

Business Questions

There are no business questions related to this folder.

New Item Request Status

The New Item Request Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Real Time
  - New Item Request Status Folder Description

    Provides information about the status of new item request.

Business Questions

This folder can be used to answer the following business questions:

- How many new item requests have been rejected for an organization?

New Item Requests

The New Item Requests folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - New Item Request Real Time
  - New Item Requests Folder Description

    Provide information about measures for new item request

Business Questions

This folder can be used to answer the following business questions:

- How many new item requests have been rejected for an organization?

Nonlabor Resource

The Nonlabor Resource folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Nonlabor Resource Folder Description

    Nonlabor resource dimension used for the actual expenditures and unprocessed transaction facts.

- Project Costing - Unprocessed Transactions Real Time
  - Nonlabor Resource Folder Description

    Nonlabor resource dimension used for the actual expenditures and unprocessed transaction facts.

Business Questions

There are no business questions related to this folder.

Offset Account

The Offset Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Offset Account Folder Description

    Provides analysis by the GL account that is used to balance or offset the journal entry.

Business Questions

There are no business questions related to this folder.

Offset Balancing Segment Value

The Offset Balancing Segment Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Offset Balancing Segment Value Folder Description

    Provides analysis by the segment of the business code on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

Business Questions

There are no business questions related to this folder.

Offset Cost Center Value

The Offset Cost Center Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Offset Cost Center Value Folder Description

Provides analysis by the segment of the business code on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

Business Questions

This folder can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?

Offset Natural Account Value

The Offset Natural Account Value folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Offset Natural Account Value Folder Description

    Provides analysis by the segment of the business code on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

Business Questions

This folder can be used to answer the following business questions:

- What external cash transactions have hit natural account XXXX this month?

Opportunity

The Opportunity folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Opportunities Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Marketing - CRM Leads and Opportunities Real Time
  - Opportunity Folder Description

    Opportunity dimension containing more information about each sales opportunity, such as Opportunity name, dates, deal size, sales stage, and so on.
- Marketing Segmentation B2B Customers Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Marketing Segmentation Campaign Opportunity Real Time
  - Opportunity Folder Description

Contains key attributes of an opportunity such as Close Date and Win Probability.

- Partners - CRM Leads and Opportunities Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Partners - CRM Opportunities and Products Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Partners - CRM Partner Overview
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability
- Sales - CRM Customer Overview
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability
- Sales - CRM Forecasting
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability
- Sales - CRM Interactions and Opportunities Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Sales - CRM Opportunities and Competitors Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Sales - CRM Opportunities and Partners Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Sales - CRM Opportunities and Products Real Time
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability.
- Sales - CRM Pipeline
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability
- Sales - CRM Sales Activity
  - Opportunity Folder Description

    Contains key attributes of an opportunity such as Close Date and Win Probability

Business Questions

This folder can be used to answer the following business questions:

- How do open and closed channel opportunity revenue compare for the current quarter?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the closed channel revenue from partner campaigns?
- What product lines enjoy the most successful opportunity win rates?
- Which were the high value opportunities that we most recently lost to our competitors?

Opportunity Extension

The Opportunity Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Opportunities Real Time
    - Opportunity Extension Folder Description

      Contains extensible attributes related to the Opportunity dimension.
- Marketing - CRM Leads and Opportunities Real Time
    - Opportunity Extension Folder Description

      Provides information on the extension attributes available on for the opportunity object.
- Marketing Segmentation B2B Customers Real Time
    - Opportunity Extension Folder Description

      Contains extensible attributes related to the Opportunity dimension.
- Marketing Segmentation Campaign Opportunity Real Time
    - Opportunity Extension Folder Description

      Contains extensible attributes related to the Opportunity dimension.
- Partners - CRM Leads and Opportunities Real Time
    - Opportunity Extension Folder Description

      Contains extensible attribute related to Opportunity dimension.
- Partners - CRM Opportunities and Products Real Time
    - Opportunity Extension Folder Description

Contains extensible attribute related to Opportunity dimension.

- Partners - CRM Partner Overview
  - Opportunity Extension Folder Description

    Contains extensible attribute related to Opportunity dimension
- Sales - CRM Customer Overview
  - Opportunity Extension Folder Description

    Contains extensible attributes related to opportunity dimension
- Sales - CRM Forecasting
  - Opportunity Extension Folder Description

    Contains extensible attributes related to Opportunity dimension
- Sales - CRM Interactions and Opportunities Real Time
  - Opportunity Extension Folder Description

    Contains extensible attributes related to the Opportunity dimension.
- Sales - CRM Opportunities and Competitors Real Time
  - Opportunity Extension Folder Description

    Contains extensible attributes related to the Opportunity dimension.
- Sales - CRM Opportunities and Partners Real Time
  - Opportunity Extension Folder Description

    Contains extensible attributes related to the Opportunity dimension.
- Sales - CRM Opportunities and Products Real Time
  - Opportunity Extension Folder Description

    Contains extensible attributes related to the Opportunity dimension.
- Sales - CRM Pipeline
  - Opportunity Extension Folder Description

    Contains extensible attributes related to Opportunity dimension
- Sales - CRM Sales Activity
  - Opportunity Extension Folder Description

    Contains extensible attributes related to Opportunity dimension

Business Questions

There are no business questions related to this folder.

Opportunity Secondary Dates

The Opportunity Secondary Dates folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Opportunities Real Time
  - Opportunity Secondary Dates Folder Description

    Folder containing information on important opportunity dates.
- Marketing Segmentation Campaign Opportunity Real Time
  - Opportunity Secondary Dates Folder Description

    Contains extensible attributes related to the Opportunity dimension.

Business Questions

There are no business questions related to this folder.

Orchestration Order Line Status

The Orchestration Order Line Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Lines Real Time
  - Orchestration Order Line Status Folder Description

    Provides information about different Order Line Statuses defined in the system; for example, Open, Partially Closed, and Closed.

Business Questions

There are no business questions related to this folder.

Orchestration Order Lines

The Orchestration Order Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Lines Real Time
  - Orchestration Order Lines Folder Description

    Provides information on measures related to Orchestration Order Lines.

Business Questions

There are no business questions related to this folder.

Orchestration Order Lines Details

The Orchestration Order Lines Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Lines Real Time
  - Orchestration Order Lines Details Folder Description

    Provides information on attributes related to Orchestration Order Lines.

Business Questions

There are no business questions related to this folder.

Orchestration Order Status

The Orchestration Order Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Headers Real Time
  - Orchestration Order Status Folder Description

    Provides information about different Order Statuses defined in the system; for example, Open, Partially Closed, Closed, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Orchestration Orders

The Orchestration Orders folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Headers Real Time
  - Orchestration Orders Folder Description

    Provides information on measures related to Orchestration Orders.

Business Questions

This folder can be used to answer the following business questions:

- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Orchestration Orders Details

The Orchestration Orders Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Headers Real Time
  - Orchestration Orders Details Folder Description

    Provides information on attributes related to Orchestration Orders.

Business Questions

There are no business questions related to this folder.

Orchestration Process

The Orchestration Process folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Orchestration Process Folder Description

    Provides information about the process that is required to complete fulfillment on an Orchestration Order. The definition of the tasks, fulfillment processes, and dependencies that governs the fulfillment of one or many orchestration order lines.
- Distributed Order Orchestration - Process Instances Real Time
  - Orchestration Process Folder Description

    Provides information about the process that is required to complete fulfillment on an Orchestration Order. The definition of the tasks, fulfillment processes, and dependencies that governs the fulfillment of one or many orchestration order lines.

Business Questions

There are no business questions related to this folder.

Orchestration Processes

The Orchestration Processes folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Process Instances Real Time
  - Orchestration Processes Folder Description

    Provides information on Orchestration Process Instances. This information can be analyzed by Time, Item, Customer, Orchestration Process, Primary Task, Process Class, Process Status, and so on.
  - Orchestration Processes Subfolders
    - Orchestration Process Instance

      Provides information on Orchestration Process Instance measures.
    - Orchestration Processes Details

      Provides information on attributes of Orchestration Process Instances.

Business Questions

This folder can be used to answer the following business questions:

- How many orchestration processes are active in a selected time period?
- What is the number of active tasks for an orchestration process ?
- What is the time to complete a process?

Order Line Category

The Order Line Category folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Order Lines Real Time
  - Order Line Category Folder Description

    Provides information about different Order Line Categories defined in the system; for example, Order and Return.
- Distributed Order Orchestration - Price Adjustments Real Time
  - Order Line Category Folder Description

    Provides information about different Order Line Categories defined in the system; for example, Order, Return.

Business Questions

There are no business questions related to this folder.

Organization Goals

The Organization Goals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Alignments Real Time
  - Organization Goals Folder Description

    Provides information about organization goal details.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?

Organization Payment Method

The Organization Payment Method folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
  - Organization Payment Method Folder Description

    Organization payment method name, category, and currency.
- Payroll - Payments Distribution Real Time
  - Organization Payment Method Folder Description

    Organization payment method name, category, and currency.

Business Questions

This folder can be used to answer the following business questions:

- What is the net amount disbursed through each payment method?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?

Organizations

The Organizations folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Organizations Folder Description

    Organization dimensions.

- Organizations Subfolders
  - Business Unit

    Dimension for all business units that own expenditures charged to projects, or are designated as project or contract business units.
  - Contract Business Unit

    Dimension for contract business units that define how contracts are managed and tracked.
  - Project Business Unit

    Dimension for project business units that encapsulate rules and options that define how projects are managed and tracked.

- Project Billing - Revenue Real Time
  - Organizations Folder Description

    Organization dimensions.
  - Organizations Subfolders
    - Business Unit

      Dimension for all business units that own expenditures charged to projects, or are designated as project or contract business units.
    - Contract Business Unit

      Dimension for contract business units that define how contracts are managed and tracked.
    - Project Business Unit

      Dimension for project business units that encapsulate rules and options that define how projects are managed and tracked.
    - Project Owning Organization

      Dimension for all organizations that are designated as project task owning organizations and own projects.
    - Task Owning Organization

      Dimension for all organizations that are designated as project task owning organizations and own tasks.
- Project Control - Budgets Real Time
  - Organizations Folder Description

    Organization dimensions.
  - Organizations Subfolders
    - Business Unit

      Dimension for all business units that own expenditures charged to projects, or are designated as project or contract business units.
    - Project Business Unit

Dimension for project business units that encapsulate rules and options that define how projects are managed and tracked.

    - Project Owning Organization

      Dimension for all organizations that are designated as project task owning organizations and own projects.

    - Project Unit

      Dimension for project units that are operational subsets of an enterprise, such as a line of business, that conducts its business operations using projects, and needs to enforce consistent project planning, management, analysis, and reporting.

- Project Costing - Actual Costs Real Time
  - Organizations Folder Description

    Organization dimensions.

  - Organizations Subfolders
    - Business Unit

      Dimension for all business units that own expenditures charged to projects, or are designated as project or contract business units.

    - Expenditure Business Unit

      Dimension for expenditure business units that encapsulate rules and options that incur costs against projects.

    - Expenditure Owning Organization

      Dimension for organizations which own resources that have incurred costs against projects.

    - Project Business Unit

      Dimension for project business units that encapsulate rules and options that define how projects are managed and tracked.

    - Project Unit

      Dimension for project units that are operational subsets of an enterprise, such as a line of business, that conducts its business operations using projects, and needs to enforce consistent project planning, management, analysis, and reporting.

- Project Costing - Commitments Real Time
  - Organizations Folder Description

    Organization dimensions.

  - Organizations Subfolders
    - Business Unit

      Dimension for all business units that own expenditures charged to projects, or are designated as project or contract business units.

    - Expenditure Business Unit

Dimension for expenditure business units that encapsulate rules and options that incur costs against projects.

        - Project Business Unit

          Dimension for project business units that encapsulate rules and options that define how projects are managed and tracked.

- Project Costing - Unprocessed Transactions Real Time
    - Organizations Folder Description

      Organization dimensions.

    - Organizations Subfolders
        - Business Unit

          Dimension for all business units that own expenditures charged to projects, or are designated as project or contract business units.

        - Expenditure Business Unit

          Dimension for expenditure business units that encapsulate rules and options that incur costs against projects.

        - Project Business Unit

          Dimension for project business units that encapsulate rules and options that define how projects are managed and tracked.

        - Project Unit

          Dimension for project units that are operational subsets of an enterprise, such as a line of business, that conducts its business operations using projects, and needs to enforce consistent project planning, management, analysis, and reporting.

Business Questions

There are no business questions related to this folder.

Original Source References

The Original Source References folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
    - Original Source References Folder Description

      Original source reference details for the expenditure item.

Business Questions

There are no business questions related to this folder.

Originating Element

The Originating Element folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Retroactive Pay Real Time
  - Originating Element Folder Description

    Element that triggered the retroactive calculation.

Business Questions

There are no business questions related to this folder.

Outcome Document Type

The Outcome Document Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Outcome Document Type Folder Description

    Provides information about the documents that are outcome of the sourcing process; for example, Purchase Order, Blanket Agreement.
- Sourcing - Supplier Negotiations Real Time
  - Outcome Document Type Folder Description

    Provides information about the documents that are outcome of the sourcing process; for example, Purchase Order, Blanket Agreement.
- Sourcing - Supplier Responses Real Time
  - Outcome Document Type Folder Description

    Provides information about the documents that are outcome of the sourcing process; for example, Purchase Order, Blanket Agreement.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the total savings from awarded negotiations in negotiation currency?

- What is the total sourcing amount under negotiation for a procurement item?

Participant

The Participant folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Compensation Plan Assignments Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Credits Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Disputes Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Earning and Attainment Summary Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Earnings Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Participant Balances Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Participant Compensation Plan Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Participant Detail Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Participant Interval Goals Real Time
  - Participant Folder Description

Incentive compensation participant information.

- Incentive Compensation - Participant Period Goals Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Pay Group Assignments Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Payment Plan Assignments Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Payments Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Paysheet Summary Real Time
  - Participant Folder Description

    Incentive compensation participant information.
- Incentive Compensation - Transactions Real Time
  - Participant Folder Description

    Incentive compensation participant information.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- Show all the manual payment adjustments greater than 10000 USD.
- To which country and cost center does this participant belong?
- What are the escalated disputes?
- What is the compensation cost to date, by plan or plan component?
- What is the home currency of the participant?

- What is the year-to-date earning of the participant against the target incentive for the plan component?
- Which payment transactions were paid to the payees instead of participants?
- Which type of disputes are created more often?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the top ten performers? Who are the bottom performers?

Participant Compensation Plan

The Participant Compensation Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Compensation Plan Real Time
  - Participant Compensation Plan Folder Description

    Individualized compensation plan information for participant.

Business Questions

There are no business questions related to this folder.

Participant Details

The Participant Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Detail Real Time
  - Participant Details Folder Description

    Detailed participant information such as country, cost center, and currency code.

Business Questions

This folder can be used to answer the following business questions:

- To which country and cost center does this participant belong?
- What is the home currency of the participant?

Participant Enrollment Results

The Participant Enrollment Results folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollments Real Time

- Participant Enrollment Results Folder Description

  Provides measures of participant enrollment results; for example, number of persons enrolled in a plan or program.

Business Questions

There are no business questions related to this folder.

Participant Enrollment Results Details

The Participant Enrollment Results Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollments Real Time
  - Participant Enrollment Results Details Folder Description

    Participant Enrollment results identifies the plans or option in plans in which a participant is enrolled, either through explicit election or due to system default/ automatic enrollments. It always identifies a plan and the life event reason, that, in this context may be an open enrollment that caused the enrollment.
  - Participant Enrollment Results Details Subfolders
    - Assignment

      Provides information about Benefit Participant's Assignment details.
    - Benefit Relationship

      Provides details for the Primary and Secondary Relations for benefits for a person.
    - Enrollment Results

      Provides information about Participant's Enrollment Results.
    - Participant Rate Value

      Provides the values, tax consequence and other information about standard rates and imputed income calculated for a person enrolled in a plan or option in plan.

Business Questions

This folder can be used to answer the following business questions:

- How many participants are enrolled by an effective date?
- What are my benefits costs for a specific department?
- What are my benefits costs for a specific job?
- What enrollments are captured in a participant's primary benefit relationship?
- Which employees calculated benefit costs differ from the communicated benefit costs as of a given date?
- Which participants' coverage ends within a specific time period?

Participant Interval Goal

The Participant Interval Goal folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Interval Goals Real Time
  - Participant Interval Goal Folder Description

    Individualized goals information, distributed by interval for participant.

Business Questions

This folder can be used to answer the following business questions:

- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?

Participant Interval Goal Details

The Participant Interval Goal Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Interval Goals Real Time
  - Participant Interval Goal Details Folder Description

    Detailed information on participant interval goal.

Business Questions

There are no business questions related to this folder.

Participant Manager Hierarchy

The Participant Manager Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Compensation Plan Assignments Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Credits Real Time

- Participant Manager Hierarchy Folder Description

  Reporting Structure for Participants.

- Incentive Compensation - Disputes Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Earning and Attainment Summary Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Earnings Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Participant Balances Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Participant Compensation Plan Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Participant Interval Goals Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Participant Period Goals Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Pay Group Assignments Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Payment Plan Assignments Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Payments Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.
- Incentive Compensation - Paysheet Summary Real Time
  - Participant Manager Hierarchy Folder Description

Reporting Structure for Participants.

- Incentive Compensation - Transactions Real Time
  - Participant Manager Hierarchy Folder Description

    Reporting Structure for Participants.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?

- What is the compensation cost to date, by plan or plan component?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?
- Who are the top ten performers? Who are the bottom performers?

Participant Performance Measure

The Participant Performance Measure folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Compensation Plan Real Time
  - Participant Performance Measure Folder Description

    Individualized performance measure information for participant.

Business Questions

There are no business questions related to this folder.

Participant Period Balance

The Participant Period Balance folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Balances Real Time
  - Participant Period Balance Folder Description

    Participant Period Balance Information.
  - Participant Period Balance Subfolders
    - Period Balances

      Participant period-to-date balances of earnings, payments, and so on.
    - Period Beginning Balances

      Participant balances of earnings, payments, and so on at the start of the period.
    - Year To Date Balances

      Participant year-to-date balances of earnings, payments, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?

Participant Period Goal

The Participant Period Goal folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Period Goals Real Time
  - Participant Period Goal Folder Description

    Individualized goals information, distributed by period for participant.

Business Questions

This folder can be used to answer the following business questions:

- Show the customized period goals for the participant.

Participant Plan Component

The Participant Plan Component folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Compensation Plan Real Time
  - Participant Plan Component Folder Description

    Individualized plan component information for participant.

Business Questions

There are no business questions related to this folder.

Participant Plan Component Balance

The Participant Plan Component Balance folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Balances Real Time
  - Participant Plan Component Balance Folder Description

    Participant Plan Component Balance Information.
  - Participant Plan Component Balance Subfolders
    - Compensation Plan

      Compensation plan information.
    - Plan Component

      Plan component information used to measure and compute the incentive based on accomplishment of specific results.
    - Plan Component Beginning Balances

      Participant balances of earnings, payments, and so on at the start of period, by plan component.
    - Plan Component Period Balances

      Participant period-to-date balances of earnings, payments, and so on, by plan component.
    - Plan Component Year To Date Balances

      Participant year-to-date balances of earnings, payments, and so on, by plan component.

Business Questions

This folder can be used to answer the following business questions:

- How do the balances compare to past periods?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?

Participant Plan Component Details

The Participant Plan Component Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Participant Compensation Plan Real Time
  - Participant Plan Component Details Folder Description

    Individualized Participant Plan Component Details.

Business Questions

There are no business questions related to this folder.

Partner

The Partner folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level.
- Partners - CRM Opportunities and Products Real Time
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level.
- Partners - CRM Partner Overview
  - Partner Folder Description

    Contains key attributes of the Partner such as Name, Status and Level
- Partners - CRM Partner Overview
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level
- Partners - CRM Partner Performance Real Time
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level.

- Partners - CRM Partner Programs
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status and Level
- Partners - CRM Partner Programs
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level
- Partners - CRM Partners and Products Real Time
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level.
- Partners - CRM Program Enrollments Real Time
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level.
- Partners - CRM Registered Leads Real Time
  - Partner Folder Description

    Contains key attributes of the partner such as Name, Status, and Level.
- Sales - CRM Opportunities and Partners Real Time
  - Partner Folder Description

    Contains key attributes related to the Partner dimension such as partner name, level, and so forth.

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- How do open and closed channel opportunity revenue compare for the current quarter?
- Should I stop enrollments for a particular program since we have already reached our target?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Partner Extension

The Partner Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Partner Extension Folder Description

Contains extensible attribute related to Partner dimension.

- Partners - CRM Opportunities and Products Real Time
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension.
- Partners - CRM Partner Overview
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension
- Partners - CRM Partner Performance Real Time
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension.
- Partners - CRM Partner Programs
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner Dimension
- Partners - CRM Partner Programs
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension
- Partners - CRM Partners and Products Real Time
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension.
- Partners - CRM Program Enrollments Real Time
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension.
- Partners - CRM Registered Leads Real Time
  - Partner Extension Folder Description

    Contains extensible attribute related to Partner dimension.
- Sales - CRM Opportunities and Partners Real Time
  - Partner Extension Folder Description

    Contains extensible attributes related to the Partner dimension.

Business Questions

There are no business questions related to this folder.

Partner Lead Facts

The Partner Lead Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Partner Lead Facts Folder Description

    Contains metrics related to Lead Counts and Lead Revenues
- Partners - CRM Partner Overview
  - Partner Lead Facts Folder Description

    Contains metrics related to lead counts and lead revenues

Business Questions

There are no business questions related to this folder.

Partner Overview Facts

The Partner Overview Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Partner Overview Facts Folder Description

    Contains metrics that provide an overall count of partners who are registered, terminated and expired
- Partners - CRM Partner Overview
  - Partner Overview Facts Folder Description

    Contains metrics that provide an overall count of partners who are registered, terminated, and expired
- Partners - CRM Partners and Products Real Time
  - Partner Overview Facts Folder Description

    Contains metrics that provide an overall count of partners who are registered, terminated and expired.

Business Questions

This folder can be used to answer the following business questions:

- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Partner Performance Facts

The Partner Performance Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Performance Real Time
  - Partner Performance Facts Folder Description

    Contains attributes related to partner program performance such as Program Objective, Type, Period, and Target Value.

Business Questions

There are no business questions related to this folder.

Partner Pipeline Facts

The Partner Pipeline Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Partner Pipeline Facts Folder Description

    Contains opportunity counts and metrics related to revenue performance.
- Partners - CRM Opportunities and Products Real Time
  - Partner Pipeline Facts Folder Description

    Contains opportunity counts and metrics related to revenue performance.
- Partners - CRM Partner Overview
  - Partner Pipeline Facts Folder Description

    Contains opportunity counts and header level metrics related to revenue performance
- Partners - CRM Partner Performance Real Time
  - Partner Pipeline Facts Folder Description

    Contains opportunity counts and metrics related to revenue performance.
- Partners - CRM Program Performance Real Time
  - Partner Pipeline Facts Folder Description

    Contains opportunity counts and metrics related to revenue performance.

Business Questions

This folder can be used to answer the following business questions:

- How do open and closed channel opportunity revenue compare for the current quarter?

- How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?
- Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?
- What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?
- What are the partner programs that are most successful in generating revenues?
- What is the closed channel revenue from partner campaigns?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?
- Which of my partners need attention to enable them to perform better?

Partner Program

The Partner Program folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies
- Partners - CRM Partner Overview
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date, and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies
- Partners - CRM Partner Performance Real Time
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date, and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies.
- Partners - CRM Partner Programs
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies
- Partners - CRM Partner Programs
  - Partner Program Folder Description

Contains attributes of the partner program such as Status, Start Date, and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies

- Partners - CRM Program Enrollments Real Time
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date, and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies.
- Partners - CRM Program Performance Real Time
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date, and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies.
- Partners - CRM Registered Leads Real Time
  - Partner Program Folder Description

    Contains attributes of the partner program such as Status, Start Date, and End Date. Vendors define Partner programs to segment partners to provide benefits based on partner competencies.

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How far are we from achieving lead registration targets?
- Should I stop enrollments for a particular program since we have already reached our target?
- What is the closed revenue for my partners as a percentage of their targets?

Partner Registered Lead

The Partner Registered Lead folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Overview
  - Partner Registered Lead Folder Description

    Contains attributes such as Name, Status, and Expiration Date for a sales lead that has been registered by the partner with the vendor organization

Business Questions

There are no business questions related to this folder.

Partner Resource

The Partner Resource folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.
- Partners - CRM Opportunities and Products Real Time
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.
- Partners - CRM Partner Overview
  - Partner Resource Folder Description

    Contains attributes of the user in the Partner Organization such as Partner Sales Rep or Manager
- Partners - CRM Partner Overview
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager
- Partners - CRM Partner Performance Real Time
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.
- Partners - CRM Partner Programs
  - Partner Resource Folder Description

    Contains attributes of the user in the Partner Organization such as Partner Sales Rep or Manager
- Partners - CRM Partner Programs
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager
- Partners - CRM Partners and Products Real Time
  - Partner Resource Folder Description

Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.

- Partners - CRM Program Enrollments Real Time
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.
- Partners - CRM Program Performance Real Time
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.
- Partners - CRM Registered Leads Real Time
  - Partner Resource Folder Description

    Contains attributes of the user in the partner organization such as Partner Sales Rep or Manager.
- Sales - CRM Opportunities and Partners Real Time
  - Partner Resource Folder Description

    Contains key attributes of the partner org resource such as Name and Job Title.

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Should I stop enrollments for a particular program since we have already reached our target?
- What is the closed revenue for my partners as a percentage of their targets?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Partner Resource Extension

The Partner Resource Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource.
- Partners - CRM Opportunities and Products Real Time

- Partner Resource Extension Folder Description

  Contains extensible attribute related to partner resource.

- Partners - CRM Partner Overview
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource

- Partners - CRM Partner Performance Real Time
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource.

- Partners - CRM Partner Programs
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource

- Partners - CRM Partners and Products Real Time
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource.

- Partners - CRM Program Enrollments Real Time
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource.

- Partners - CRM Program Performance Real Time
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource.

- Partners - CRM Registered Leads Real Time
  - Partner Resource Extension Folder Description

    Contains extensible attribute related to partner resource.

Business Questions

There are no business questions related to this folder.

Pay Group Assignment

The Pay Group Assignment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Pay Group Assignments Real Time
  - Pay Group Assignment Folder Description

    Pay group assignment information for participant.

Business Questions

This folder can be used to answer the following business questions:

- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?

Payables Payment Details

The Payables Payment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Payables Payment Details Folder Description

    Provides information on payments issued to suppliers as well as refunds received from them.
  - Payables Payment Details Subfolders
    - Other Information

      Miscellaneous details of payments issued to suppliers and refunds received from them.
    - Payee Information

      Payee details on payments issued to suppliers and refunds received from them.
    - Payment Information

      Payment details of payments issued to suppliers and refunds received from them.

Business Questions

There are no business questions related to this folder.

Payables Reconciliation Summary Report

The Payables Reconciliation Summary Report folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Payables Summary Reconciliation Real Time
  - Payables Reconciliation Summary Report Folder Description

    Reconciliation of Payables transactions (supplier invoices, credit memos, and payments) to the supplier liability account balance.

- Payables Reconciliation Summary Report Subfolders
  - Payables to Ledger Reconciliation Request

    Request ID of the Payables to General Ledger Reconciliation extraction program.
  - Payables to Ledger Reconciliation Summary

    Payables to Ledger Reconciliation Summary Report.
  - Payables to Ledger Reconciliation Summary Details

    Payables to Ledger Reconciliation Summary Report Details.

Business Questions

There are no business questions related to this folder.

Payables Transaction Details

The Payables Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Payables Transaction Details Folder Description

    Provides header level information on standard invoices, credit memos, debit memos, and prepayments.
  - Payables Transaction Details Subfolders
    - Header Information

      Details of standard invoices, credit memos, debit memos, and prepayments.
    - Reference Information

      Reference information on standard invoices, credit memos, debit memos, and prepayments.
    - Tax Information

      Header level tax details on standard invoices, credit memos, debit memos, and prepayments.

Business Questions

This folder can be used to answer the following business questions:

- What payables invoices for a given Supplier have contributed to a given account balance for a given period?

Payables Trial Balance

The Payables Trial Balance folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Trial Balance Real Time
  - Payables Trial Balance Folder Description

    Provides information on posted invoices and payments.

Business Questions

There are no business questions related to this folder.

Payables Trial Balance Details

The Payables Trial Balance Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Trial Balance Real Time
  - Payables Trial Balance Details Folder Description

    Provides information on posted invoices and payments.

Business Questions

There are no business questions related to this folder.

Paying Customer

The Paying Customer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
  - Paying Customer Folder Description

    Provides information related to Paying customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Paying customer is the customer who is currently paying the deploying company which sent the bill.
  - Paying Customer Subfolders
    - Paying Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas.

Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

- Paying Customer Details

  Provides information on paying customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

- Paying Customer Identifying Address

  Provides information on attributes pertaining to primary identifying address details of the paying customer like address, city, state, province and country.

- Paying Customer Organization

  Provides information specific to paying customers of type organization like CEO title, CEO name, year established, principal name, and so on.

- Paying Customer Person

  Provides information specific to paying customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Payment Schedules Real Time
  - Paying Customer Folder Description

    Provides information related to Paying customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Paying customer is the customer who is currently paying the deploying company which sent the bill.

  - Paying Customer Subfolders
    - Paying Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Paying Customer Details

      Provides information on paying customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Paying Customer Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the paying customer like address, city, state, province and country.

    - Paying Customer Organization

      Provides information specific to paying customers of type organization like CEO title, CEO name, year established, principal name, and so on.

    - Paying Customer Person

      Provides information specific to paying customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Paying Customer Folder Description

    Provides information related to Paying customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Paying customer is the customer who is currently paying the deploying company which sent the bill.
  - Paying Customer Subfolders
    - Paying Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Paying Customer Details

      Provides information on paying customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.
    - Paying Customer Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the paying customer like address, city, state, province and country.
    - Paying Customer Organization

      Provides information specific to paying customers of type organization like CEO title, CEO name, year established, principal name, and so on.
    - Paying Customer Person

      Provides information specific to paying customers of type person like person title, first name, last name, date of birth, gender, and so on.
- Receivables - Receipts History Real Time
  - Paying Customer Folder Description

    Provides information related to Paying customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Paying customer is the customer who is currently paying the deploying company which sent the bill.
  - Paying Customer Subfolders
    - Paying Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Paying Customer Details

      Provides information on paying customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

- Paying Customer Identifying Address

  Provides information on attributes pertaining to primary identifying address details of the paying customer like address, city, state, province and country.

- Paying Customer Organization

  Provides information specific to paying customers of type organization like CEO title, CEO name, year established, principal name, and so on.

- Paying Customer Person

  Provides information specific to paying customers of type person like person title, first name, last name, date of birth, gender, and so on.

- Receivables - Standard Receipts Real Time
  - Paying Customer Folder Description

    Provides information related to Paying customer. Customer is a person or organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Paying customer is the customer who is currently paying the deploying company which sent the bill.

  - Paying Customer Subfolders
    - Paying Customer Classification

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Paying Customer Details

      Provides information on paying customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Paying Customer Identifying Address

      Provides information on attributes pertaining to primary identifying address details of the paying customer like address, city, state, province and country.

    - Paying Customer Organization

      Provides information specific to paying customers of type organization like CEO title, CEO name, year established, principal name, and so on.

    - Paying Customer Person

      Provides information specific to paying customers of type person like person title, first name, last name, date of birth, gender, and so on.

Business Questions

There are no business questions related to this folder.

Paying Customer Account

The Paying Customer Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
  - Paying Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. customer account can play multiple roles. Paying customer account is the customer with which the deploying company has the primary payment receipt relationship.
- Receivables - Payment Schedules Real Time
  - Paying Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. customer account can play multiple roles. Paying customer account is the customer with which the deploying company has the primary payment receipt relationship.
- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Paying Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. customer account can play multiple roles. Paying customer account is the customer with which the deploying company has the primary payment receipt relationship.
- Receivables - Receipts History Real Time
  - Paying Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. customer account can play multiple roles. Paying customer account is the customer with which the deploying company has the primary payment receipt relationship.
- Receivables - Standard Receipts Real Time
  - Paying Customer Account Folder Description

    Provides information related to the deploying company's financial relationship with a customer. customer account can play multiple roles. Paying customer account is the customer with which the deploying company has the primary payment receipt relationship.

Business Questions

There are no business questions related to this folder.

Paying Customer Site

The Paying Customer Site folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
  - Paying Customer Site Folder Description

    Provides information related to the different sites for a paying customer, a site is essentially an address.
- Receivables - Payment Schedules Real Time
  - Paying Customer Site Folder Description

    Provides information related to the different sites for a paying customer, a site is essentially an address.
- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Paying Customer Site Folder Description

    Provides information related to the different sites for a paying customer, a site is essentially an address.
- Receivables - Receipts History Real Time
  - Paying Customer Site Folder Description

    Provides information related to the different sites for a paying customer, a site is essentially an address.
- Receivables - Standard Receipts Real Time
  - Paying Customer Site Folder Description

    Provides information related to the different sites for a paying customer, a site is essentially an address.

Business Questions

There are no business questions related to this folder.

Payment Batch

The Payment Batch folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Paysheet Summary Real Time
  - Payment Batch Folder Description

    Batch used to group participant paysheets.

Business Questions

This folder can be used to answer the following business questions:

- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the latest paysheet balances of all the terminated participants.
- What is the payment amount due to the participant for the period, and how does the application compute it?

Payment Details

The Payment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Payments - Disbursements Real Time
  - Payment Details Folder Description

    Provides information on invoices that were paid and payment accounting distributions.
  - Payment Details Subfolders
    - Distribution Accounting Date

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions. This is Gregorian Calendar.
    - Distribution Accounting Date Fiscal Calendar

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions. This is fiscal Calendar.
    - Distribution Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Distribution Combination

      Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.
    - Distribution Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
    - Distribution Natural Account Segment Value

      Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.
    - Invoices Paid Schedule

Provides information (Measures) on invoices that were included in the payment.

- Invoices Paid Schedule Details

  Provides information (textual attributes) on invoices that were included in the payment.

- Liability Account

  Provides analysis by the account combination on the liability distribution that represents a monetary transaction.

- Liability Balancing Segment Value

  Provides analysis by the balancing segment on the liability distribution that represents a monetary transaction that is denoted as the balancing segment.

- Liability Cost Center Segment Value

  Provides analysis by the cost center segment on the liability distribution that represents a monetary transaction that is denoted as the cost center segment.

- Liability Natural Account Segment Value

  Provides analysis by the natural account segment on the liability distribution that represents a monetary transaction that is denoted as the natural account segment.

- Payment History Distributions

  Provides information on payment accounting distributions - Measures. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Payment History Distributions Details

  Provides information on payment accounting distributions - Textual Attributes. These can be analyzed by default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were included in this payment?

Payment Distribution

The Payment Distribution folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Distribution Real Time
  - Payment Distribution Folder Description

    Payment distribution results, such as amount and currency.

Business Questions

This folder can be used to answer the following business questions:

- What is the net amount disbursed through each payment method?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?

Payment Distribution Details

The Payment Distribution Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Distribution Real Time
  - Payment Distribution Details Folder Description

    Payment distribution process, date, and payroll relationship.

Business Questions

This folder can be used to answer the following business questions:

- What is the net amount disbursed through each payment method?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?

Payment Plan

The Payment Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payment Plan Assignments Real Time
  - Payment Plan Folder Description

    Payment plan information used to manage draw and cap payment and recovery amounts to each participant.

Business Questions

There are no business questions related to this folder.

Payment Plan Assignment

The Payment Plan Assignment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payment Plan Assignments Real Time
  - Payment Plan Assignment Folder Description

    Payment plan assignment information for participant.

Business Questions

There are no business questions related to this folder.

Payment Plan Assignment Details

The Payment Plan Assignment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payment Plan Assignments Real Time
  - Payment Plan Assignment Details Folder Description

    Payment plan role and participant assignment details.

Business Questions

There are no business questions related to this folder.

Payment Schedules

The Payment Schedules folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Payment Schedules Real Time
  - Payment Schedules Folder Description

    Provides information on payment schedules for transactions including installment information and can be analyzed by the paying customer.

Business Questions

There are no business questions related to this folder.

Payment Schedules Details

The Payment Schedules Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Payment Schedules Real Time
  - Payment Schedules Details Folder Description

Provides information on attributes related to payment schedules for transactions.

Business Questions

There are no business questions related to this folder.

Payment Status

The Payment Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payments Real Time
  - Payment Status Folder Description

    Payment transaction status information.

Business Questions

This folder can be used to answer the following business questions:

- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What earning transaction does the payment include?
- What payment adjustments does the payment include?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?

Payment Terms

The Payment Terms folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Payment Terms Folder Description

    Provides information about the Payment terms defined in the Procurement application.
- Procurement - Pending Change Orders Real Time
  - Payment Terms Folder Description

    Provides information about the Payment terms defined in the Procurement application.
- Procurement - Purchasing Agreements Real Time
  - Payment Terms Folder Description

    Provides information about the Payment terms defined in the Procurement application.
- Procurement - Purchasing Real Time
  - Payment Terms Folder Description

Provides information about the Payment terms defined in the Procurement application.

- Sourcing - Supplier Awards Real Time
  - Payment Terms Folder Description

    Provides information about the Payment terms defined in the Procurement application.
- Sourcing - Supplier Negotiations Real Time
  - Payment Terms Folder Description

    Provides information about the Payment terms defined in the Procurement application.
- Sourcing - Supplier Responses Real Time
  - Payment Terms Folder Description

    Provides information about the Payment terms defined in the Procurement application.

Business Questions

This folder can be used to answer the following business questions:

- How many purchase order lines refer to a purchasing agreement?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Payment Transaction

The Payment Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payments Real Time
  - Payment Transaction Folder Description

    Participant payment transaction information.

Business Questions

This folder can be used to answer the following business questions:

- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What earning transaction does the payment include?
- What payment adjustments does the payment include?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?

Payment Transaction Details

The Payment Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payments Real Time
  - Payment Transaction Details Folder Description

    Payment Transaction Details.

Business Questions

This folder can be used to answer the following business questions:

- What payment adjustments does the payment include?
- Which payment transactions are adjusted? Show the adjustment comment.

Payments General

The Payments General folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Payments - Disbursements Real Time
  - Payments General Folder Description

    Provides information (Measures) on payments issued to suppliers as well as refunds received from them.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?

Payments General Details

The Payments General Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Payments - Disbursements Real Time
  - Payments General Details Folder Description

    Provides information on payments issued to suppliers as well as refunds received from them.

- Payments General Details Subfolders
  - Other Information

    Provides miscellaneous information on payments issued to suppliers as well as refunds received from them.
  - Payee Information

    Provides payee information on payments issued to suppliers as well as refunds received from them.
  - Payment Information

    Provides payment information on payments issued to suppliers as well as refunds received from them.

- Payables Payments - Payment History Real Time
  - Payments General Details Folder Description

    Provides information on payments issued to suppliers as well as refunds received from them.
  - Payments General Details Subfolders
    - Other Information

      Provides miscellaneous information on payments issued to suppliers as well as refunds received from them.
    - Payee Information

      Provides payee information on payments issued to suppliers as well as refunds received from them.
    - Payment Information

      Provides payment information on payments issued to suppliers as well as refunds received from them.

Business Questions

This folder can be used to answer the following business questions:

- What payments weren't reconciled yet?

Payments History

The Payments History folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Payments - Payment History Real Time
  - Payments History Folder Description

    Provides information (measures) related to cleared and un-cleared payments.

Business Questions

There are no business questions related to this folder.

Payments History Details

The Payments History Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Payments - Payment History Real Time
  - Payments History Details Folder Description

    Provides information (textual attributes) related to cleared and un-cleared payments.

Business Questions

There are no business questions related to this folder.

Payroll

The Payroll folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Distribution Real Time
  - Payroll Folder Description

    Payroll name, frequency, and period dates.
- Payroll - Payroll Run Results Real Time
  - Payroll Folder Description

    Payroll name, frequency, and period dates.
- Payroll - Retroactive Pay Real Time
  - Payroll Folder Description

    Payroll name, frequency, and period dates.

Business Questions

There are no business questions related to this folder.

Payroll Flows

The Payroll Flows folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time

- Payroll Flows Folder Description

  Name and status of payroll flows.

- Payroll - Payments Distribution Real Time
  - Payroll Flows Folder Description

    Name and status of payroll flows.
- Payroll - Payroll Run Costing Real Time
  - Payroll Flows Folder Description

    Name and status of payroll flows.
- Payroll - Payroll Run Results Real Time
  - Payroll Flows Folder Description

    Name and status of payroll flows.
- Payroll - Retroactive Pay Real Time
  - Payroll Flows Folder Description

    Name and status of payroll flows.

Business Questions

There are no business questions related to this folder.

Payroll Payment Costing

The Payroll Payment Costing folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
  - Payroll Payment Costing Folder Description

    Costing results of payment distribution.

Business Questions

There are no business questions related to this folder.

Payroll Payment Costing Details

The Payroll Payment Costing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
  - Payroll Payment Costing Details Folder Description

Payments costing process, date, and payroll relationship.

Business Questions

There are no business questions related to this folder.

Payroll Period

The Payroll Period folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time
  - Payroll Period Folder Description

    Payroll frequency.

Business Questions

There are no business questions related to this folder.

Payroll Process

The Payroll Process folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
  - Payroll Process Folder Description

    Payroll process and date.
- Payroll - Payments Distribution Real Time
  - Payroll Process Folder Description

    Payroll process and date.
- Payroll - Payroll Run Costing Real Time
  - Payroll Process Folder Description

    Payroll process and date.
- Payroll - Payroll Run Results Real Time
  - Payroll Process Folder Description

    Payroll process and date.
- Payroll - Retroactive Pay Real Time
  - Payroll Process Folder Description

    Payroll process and date.

Business Questions

There are no business questions related to this folder.

Payroll Relationship

The Payroll Relationship folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
  - Payroll Relationship Folder Description

    Payroll relationship number.
- Payroll - Payments Distribution Real Time
  - Payroll Relationship Folder Description

    Payroll relationship number.
- Payroll - Payroll Run Costing Real Time
  - Payroll Relationship Folder Description

    Payroll relationship number.
- Payroll - Payroll Run Results Real Time
  - Payroll Relationship Folder Description

    Payroll relationship number.
- Payroll - Retroactive Pay Real Time
  - Payroll Relationship Folder Description

    Payroll relationship number.

Business Questions

There are no business questions related to this folder.

Payroll Retroactive Pay

The Payroll Retroactive Pay folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Retroactive Pay Real Time
  - Payroll Retroactive Pay Folder Description

    Calculated retroactive pay adjustment.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of retroactive payments paid this payroll period?
- Who received a retroactive payment this payroll period?

Payroll Retroactive Process Details

The Payroll Retroactive Process Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Retroactive Pay Real Time
  - Payroll Retroactive Process Details Folder Description

    Employee and process details from a retroactive payroll action.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of retroactive payments paid this payroll period?
- Who received a retroactive payment this payroll period?

Payroll Run Costing

The Payroll Run Costing folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Costing Real Time
  - Payroll Run Costing Folder Description

    Costing results of payroll run.

Business Questions

This folder can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?

Payroll Run Costing Details

The Payroll Run Costing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Costing Real Time
    - Payroll Run Costing Details Folder Description

      Costing process details, such as date and payroll relationship.

Business Questions

This folder can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?

Payroll Run Result Details

The Payroll Run Result Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time
    - Payroll Run Result Details Folder Description

      Payroll run processing details, such as element and input values.

Business Questions

There are no business questions related to this folder.

Payroll Run Results

The Payroll Run Results folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time
    - Payroll Run Results Folder Description

      Payroll run results and date, and details for each person processed, such as payroll relationship, payroll terms, and payroll assignment.

Business Questions

This folder can be used to answer the following business questions:

- What is a worker's standard earnings amount and tax deductions for a payroll period?

Payroll Statutory Unit

The Payroll Statutory Unit folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
  - Payroll Statutory Unit Folder Description

    Payroll statutory unit name and legislation.
- Payroll - Payments Distribution Real Time
  - Payroll Statutory Unit Folder Description

    Payroll statutory unit name and legislation.
- Payroll - Payroll Run Costing Real Time
  - Payroll Statutory Unit Folder Description

    Payroll statutory unit name and legislation.
- Payroll - Payroll Run Results Real Time
  - Payroll Statutory Unit Folder Description

    Payroll statutory unit name and legislation.
- Payroll - Retroactive Pay Real Time
  - Payroll Statutory Unit Folder Description

    Payroll statutory unit name and legislation.

Business Questions

There are no business questions related to this folder.

Paysheet

The Paysheet folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Paysheet Summary Real Time
  - Paysheet Folder Description

    Participant paysheet information.

Business Questions

This folder can be used to answer the following business questions:

- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the latest paysheet balances of all the terminated participants.

- What is the payment amount due to the participant for the period, and how does the application compute it?

Paysheet Details

The Paysheet Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Paysheet Summary Real Time
  - Paysheet Details Folder Description

    Paysheet Details.

Business Questions

This folder can be used to answer the following business questions:

- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- What is the payment amount due to the participant for the period, and how does the application compute it?

Paysheet Status

The Paysheet Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Paysheet Summary Real Time
  - Paysheet Status Folder Description

    Participant paysheet status information.

Business Questions

This folder can be used to answer the following business questions:

- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the latest paysheet balances of all the terminated participants.
- What is the payment amount due to the participant for the period, and how does the application compute it?

Pending Change Distributions

The Pending Change Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Pending Change Distributions Folder Description

    Provides information about Purchase Order distributions.
  - Pending Change Distributions Subfolders
    - Deliver To Location

      Provides information about the location where the goods would be delivered.
    - Deliver To Subinventory

      Provides information about the destination subinventory where purchased goods would be received.
    - PO Charge Account

      Provides information about the Purchase Order Charge Account.
    - Purchase Order Pending Change Order Distribution

      Provides information about Purchase Order distributions that are currently undergoing change orders.
    - Purchase Order Pending Change Order Distribution Detail

      Provides information about Purchase Order distributions that are currently undergoing change orders.

Business Questions

There are no business questions related to this folder.

Pending Change Order Lines

The Pending Change Order Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Pending Change Order Lines Folder Description

    Provides information about the order lines created in a Purchase Order header.
  - Pending Change Order Lines Subfolders
    - Blanket Agreement Pending Change Order Line

      Provides information about Blanket Agreement lines that are currently undergoing change orders.
    - Blanket Agreement Pending Change Order Line Detail

      Provides information about Blanket Agreement lines that are currently undergoing change orders.
    - Line Ship To Location

Provides information about the location where the purchased goods are to be shipped.

- Procurement Item

  Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement item is composed of Master Items, Supplier Items, and description based Items.

- Purchase Order Pending Change Order Line

  Provides information about Purchase Order lines that are currently undergoing change orders.

- Purchase Order Pending Change Order Line Detail

  Provides information about Purchase Order lines that are currently undergoing change orders.

- Purchasing Line Type

  Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For amount and fixed price based line types.

Business Questions

This folder can be used to answer the following business questions:

- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Pending Change Schedules

The Pending Change Schedules folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Pending Change Schedules Folder Description

    Provides information about Purchase Order schedules that are created for a Purchase order line.

  - Pending Change Schedules Subfolders
    - Blanket Agreement Pending Change Order Price Break

      Provides information about Blanket Agreement Price Breaks that are currently undergoing change orders.

    - Blanket Agreement Pending Change Order Price Break Detail

      Provides information about Blanket Agreement Price Breaks that are currently undergoing change orders.

- Pending Change Order Additional Schedule Information

  Provides additional information about Purchase Order schedules that are currently undergoing change orders.

- Purchase Order Pending Change Order Schedule

  Provides information about Purchase Order schedules that are currently undergoing change orders.

- Purchase Order Pending Change Order Schedule Detail

  Provides information about Purchase Order schedules that are currently undergoing change orders.

- Schedule Ship To Location

  Provides information about the location where the purchased goods are to be shipped.

- Ship To Organization

  Provides information about the Inventory Organization that would receive the purchased goods.

Business Questions

There are no business questions related to this folder.

Performance Document

The Performance Document folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Document Status Real Time
  - Performance Document Folder Description

    Provides details of the actual Performance Documents created to evaluate a worker for a template period.
- Workforce Performance - Performance Rating Distribution Real Time
  - Performance Document Folder Description

    Provides information about 'performance document' details, not 'performance template' details.
- Workforce Performance - Performance Rating Real Time
  - Performance Document Folder Description

    Provides details of the actual Performance Documents created to evaluate a worker for a template period.
- Workforce Performance - Performance Task Status Real Time
  - Performance Document Folder Description

Provides details of the actual Performance Documents created to evaluate a worker for a template period.

Business Questions

This folder can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How many performance documents for workers are waiting for a manager evaluation?
- How many workers in my department received the highest overall performance rating for their performance document?

Performance Document Status

The Performance Document Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Document Status Real Time
  - Performance Document Status Folder Description

    Provides measures to count performance documents in various status.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Performance Document Status Details

The Performance Document Status Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Document Status Real Time
  - Performance Document Status Details Folder Description

    Provides information about performance document status and relevant details.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Performance Goal Plan

The Performance Goal Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Status Overview Real Time
  - Performance Goal Plan Folder Description

    Provides information about performance goal plan details.

Business Questions

There are no business questions related to this folder.

Performance Goals

The Performance Goals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Status Overview Real Time
  - Performance Goals Folder Description

    Provides information about performance goal details.
- Workforce Goals - Goal Tasks Real Time
  - Performance Goals Folder Description

    Provides information about performance goal details.

Business Questions

This folder can be used to answer the following business questions:

- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?
- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?

Performance Measure

The Performance Measure folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Performance Measure Folder Description

    Performance measure information used to measure the progress toward a specified outcome or goal.

- Incentive Compensation - Participant Compensation Plan Real Time
  - Performance Measure Folder Description

    Performance measure information used to measure the progress toward a specified outcome or goal.
- Incentive Compensation - Participant Interval Goals Real Time
  - Performance Measure Folder Description

    Performance measure information used to measure the progress toward a specified outcome or goal.
- Incentive Compensation - Participant Period Goals Real Time
  - Performance Measure Folder Description

    Performance measure information used to measure the progress toward a specified outcome or goal.

Business Questions

This folder can be used to answer the following business questions:

- How was the participant's attainment computed?
- Show the customized period goals for the participant.
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?

Performance Rating

The Performance Rating folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Rating Real Time
  - Performance Rating Folder Description

    Provides information about the ratings given to an item or section in a Performance Document or for the overall document itself.
  - Performance Rating Subfolders
    - Performance Document Item

      Provides information about performance document item details.
    - Performance Document Section

      Provides information about performance document section details.
    - Performance Rating

      Provides measures to evaluate average manager and worker ratings.
    - Rating Level

Provides information about rating level details.

    - Rating Model

      Provides information about rating model details.

Business Questions

This folder can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How many workers in my department received the highest overall performance rating for their performance document?

Performance Rating Distribution

The Performance Rating Distribution folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Rating Distribution Real Time
  - Performance Rating Distribution Folder Description

    Provides information on the number of workers and the ratings given for a particular Performance Document.
  - Performance Rating Distribution Subfolders
    - Performance Rating Distribution

      Provides measures to evaluate performance rating distribution.
    - Performance Rating Distribution Details

      Provides information about performance rating distribution details.
    - Performance Rating Level

      Provides information about performance rating level details.

Business Questions

There are no business questions related to this folder.

Performance Rating Level

The Performance Rating Level folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Performance Rating Level Folder Description

Provides information about Performance Rating Level.

- Compensation - Stock Details Real Time
  - Performance Rating Level Folder Description

    Provides information about Performance Rating Level.

Business Questions

There are no business questions related to this folder.

Performance Rating Model

The Performance Rating Model folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Performance Rating Model Folder Description

    Provides information about Performance Rating Model.
- Compensation - Stock Details Real Time
  - Performance Rating Model Folder Description

    Provides information about Performance Rating Model.

Business Questions

There are no business questions related to this folder.

Performance Task Status

The Performance Task Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Task Status Real Time
  - Performance Task Status Folder Description

    Provides information about performance task status.
  - Performance Task Status Subfolders
    - Performance Task

      Provides information about performance task details.
    - Performance Task Status

      Provides measures to count performance tasks in various status.
    - Performance Task Status Details

Provides information about performance task status details

Business Questions

This folder can be used to answer the following business questions:

- How many performance documents for workers are waiting for a manager evaluation?

Performance Template

The Performance Template folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Document Status Real Time
  - Performance Template Folder Description

    Provides details of the templates that can be used to define the structure and content of a Performance Document.
- Workforce Performance - Performance Rating Real Time
  - Performance Template Folder Description

    Provides details of the actual Performance Documents created to evaluate a worker for a template period.
- Workforce Performance - Performance Task Status Real Time
  - Performance Template Folder Description

    Provides details of the templates that can be used to define the structure and content of a Performance Document.

Business Questions

This folder can be used to answer the following business questions:

- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Period Statuses

The Period Statuses folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Period Status Real Time
  - Period Statuses Folder Description

    Period statuses details.

Business Questions

This folder can be used to answer the following business questions:

- What are the period statuses for a given set of ledgers?

Person

The Person folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Folder Description

    Basic person attributes and a person count measure.

Business Questions

This folder can be used to answer the following business questions:

- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Person Address

The Person Address folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Address Folder Description

    Person address information.

Business Questions

There are no business questions related to this folder.

Person Citizenship

The Person Citizenship folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Citizenship Folder Description

    Person citizenship information.

Business Questions

There are no business questions related to this folder.

Person Contact Relationship

The Person Contact Relationship folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Contact Relationship Folder Description

    Person contact information.

Business Questions

There are no business questions related to this folder.

Person Delivery Methods

The Person Delivery Methods folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Delivery Methods Folder Description

    Person delivery method information.

Business Questions

There are no business questions related to this folder.

Person Details

The Person Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Details Folder Description

    Additional person attributes.

Business Questions

There are no business questions related to this folder.

Person Driver License

The Person Driver License folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Driver License Folder Description

    Person driver's license information.

Business Questions

There are no business questions related to this folder.

Person Email Addresses

The Person Email Addresses folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Email Addresses Folder Description

    Person e-mail information.

Business Questions

There are no business questions related to this folder.

Person Ethnicity

The Person Ethnicity folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Ethnicity Folder Description

    Person ethnicity information.

Business Questions

This folder can be used to answer the following business questions:

- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Person Legislative Information

The Person Legislative Information folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
    - Person Legislative Information Folder Description

      Person information that varies by legislation.

Business Questions

This folder can be used to answer the following business questions:

- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Person Names

The Person Names folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
    - Person Names Folder Description

      Person name information.

Business Questions

There are no business questions related to this folder.

Person National Identifiers

The Person National Identifiers folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
    - Person National Identifiers Folder Description

      Person national identifier information.

Business Questions

There are no business questions related to this folder.

Person Passport Details

The Person Passport Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Passport Details Folder Description

    Person passport information.

Business Questions

There are no business questions related to this folder.

Person Phones

The Person Phones folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Phones Folder Description

    Person phone information.

Business Questions

There are no business questions related to this folder.

Person Profile

The Person Profile folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Person Profile Real Time
  - Person Profile Folder Description

    Person Profiles hold talent-related information indicating workers' achievements and preferences. This information also includes career planning information: advancement readiness, potential, risk and impact of loss. Person profile has a one-to-one relationship with Core HR Person.
  - Person Profile Subfolders
    - Advancement Readiness

      Provides information about a worker's readiness for another job profile.
    - Career Preferences

      Provides information about a worker's preferences for a next move including timing, region, and job family.

- Competencies

  Provides information about a worker's competencies.
- Degrees

  Provides information about a worker's degrees.
- Honors and Awards

  Provides information about person honor and award details.
- Languages

  Provides information about person language competency details.
- Licenses and Certifications

  Provides information about person license and certification details.
- Memberships

  Provides information about person membership details.
- Person Profile

  Provides measure to count person profiles.
- Person Profile Details

  A person profile is related to a specific worker.
- Potential

  Provides information about a worker's potential level.
- Risk of Loss

  Provides information about a worker's level of risk of loss.
- Special Projects

  Provides information about a worker's special projects.
- Work Requirements

  Provides information about the work requirements specified by the worker, such as mobility and preferred locations.

Business Questions

This folder can be used to answer the following business questions:

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

Person Religion

The Person Religion folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Religion Folder Description

    Person religion information.

Business Questions

This folder can be used to answer the following business questions:

- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Person Type

The Person Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Person Type Folder Description

    Provides details of person type.
- Benefits - Enrollment Opportunities Real Time
  - Person Type Folder Description

    Provides details of person type.
- Benefits - Enrollments Real Time
  - Person Type Folder Description

    Provides details of person type.
- Benefits - Potential Life Events Real Time
  - Person Type Folder Description

    Provides details of person type.
- Workforce Management - Person Real Time
  - Person Type Folder Description

    Person type information (employee/contingent worker.)

Business Questions

There are no business questions related to this folder.

Person Work Permit

The Person Work Permit folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Person Real Time
  - Person Work Permit Folder Description

    Person visa information.

Business Questions

There are no business questions related to this folder.

Person in Life Event

The Person in Life Event folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Person in Life Event Folder Description

    Items that need to be completed for a Participants Enrollments.

Business Questions

This folder can be used to answer the following business questions:

- What enrollment actions are due for each employee as of a particular date?

Person in Life Event Details

The Person in Life Event Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Person in Life Event Details Folder Description

    Provides details of all life events for a person, including identifying which life event, if any, is currently in progress for the specified person.

Business Questions

There are no business questions related to this folder.

Personal Goals

The Personal Goals folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Status Overview Real Time
    - Personal Goals Folder Description

      Provides information about personal goal details.

Business Questions

There are no business questions related to this folder.

Personal Payment Method

The Personal Payment Method folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Costing Real Time
    - Personal Payment Method Folder Description

      Personal payment method name, category, and currency.
- Payroll - Payments Distribution Real Time
    - Personal Payment Method Folder Description

      Personal payment method name, category, and currency.

Business Questions

There are no business questions related to this folder.

Pipeline Detail Fact

The Pipeline Detail Fact folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Interactions and Opportunities Real Time
    - Pipeline Detail Fact Folder Description

      Contains metrics that measure the revenue items counts, revenue amounts and status in various contexts.
- Sales - CRM Opportunities and Competitors Real Time
    - Pipeline Detail Fact Folder Description

      Contains metrics that measure the revenue items counts, revenue amounts and status in various contexts.

- Sales - CRM Opportunities and Products Real Time
  - Pipeline Detail Fact Folder Description

    Contains metrics that measure the revenue items counts, revenue amounts and status in various contexts.

Business Questions

This folder can be used to answer the following business questions:

- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What is open and closed revenue for each of the product lines of the selected geography?
- Which are top ten products by closed revenue?
- Which were the high value opportunities that we most recently lost to our competitors?

Pipeline Detail Facts

The Pipeline Detail Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Pipeline
  - Pipeline Detail Facts Folder Description

    Contains metrics that measure the revenue items counts, revenue amounts and status in various contexts
- Sales - CRM Quota Management
  - Pipeline Detail Facts Folder Description

    Contains metrics that measure the revenue items counts, revenue amounts and status in various contexts

Business Questions

This folder can be used to answer the following business questions:

- How effective are our current references? Has their participation meant a difference to us in wins?
- What is the opportunity revenue distribution across sales stages?

Pipeline Fact

The Pipeline Fact folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Interactions and Opportunities Real Time
  - Pipeline Fact Folder Description

    Contains opportunity counts and metrics related to revenue performance.
- Sales - CRM Opportunities and Competitors Real Time
  - Pipeline Fact Folder Description

    Contains opportunity counts and metrics related to revenue performance.
- Sales - CRM Opportunities and Partners Real Time
  - Pipeline Fact Folder Description

    Contains opportunity counts and metrics related to revenue performance.

Business Questions

There are no business questions related to this folder.

Pipeline Facts

The Pipeline Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Pipeline Facts Folder Description

    Contains opportunity counts and header level metrics related to revenue performance
- Sales - CRM Pipeline
  - Pipeline Facts Folder Description

    Contains opportunity counts and header level metrics related to revenue performance
- Sales - CRM Quota Management
  - Pipeline Facts Folder Description

    Contains opportunity counts and header level metrics related to revenue performance

Business Questions

This folder can be used to answer the following business questions:

- Are my sales reps moving their opportunities fast enough?
- How near or far am I in meeting my sales quota for the quarter and year?
- Is my sales team converting leads to opportunities fast enough?
- Is our overall pipeline healthy enough to meet sales goals?

- What are my most active accounts?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What are the top ten accounts by revenue?
- What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?
- What is the value trend of high value opportunities? Do they show a positive or negative trend?

Plan Component

The Plan Component folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.
- Incentive Compensation - Earning and Attainment Summary Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.
- Incentive Compensation - Earnings Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.
- Incentive Compensation - Participant Compensation Plan Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.
- Incentive Compensation - Participant Interval Goals Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.
- Incentive Compensation - Participant Period Goals Real Time
  - Plan Component Folder Description

Plan component information used to measure and compute the incentive based on accomplishment of specific results.

- Incentive Compensation - Payments Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.
- Incentive Compensation - Paysheet Summary Real Time
  - Plan Component Folder Description

    Plan component information used to measure and compute the incentive based on accomplishment of specific results.

Business Questions

This folder can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are the participants performing against their goals for the period, for the performance measure?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- What are all the incentive earnings earned by the participant, for the period?
- What are the credits that are contributing to my attainment?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?

- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Who are the top ten performers? Who are the bottom performers?

Plan Options

The Plan Options folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollment Opportunities Real Time
  - Plan Options Folder Description

    Provides details of plan options.
- Benefits - Enrollments Real Time
  - Plan Options Folder Description

    Provides details of plan options.
- Benefits - Setup Real Time
  - Plan Options Folder Description

    Provides details of plan options.

Business Questions

This folder can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- What are the eligible benefits for a particular employee as of a given date?
- What compensation object is a life event tied to as of an effective date?
- What options are active as of a given effective date?
- What options are available for each plan type?

Plan Type

The Plan Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Enrollment Opportunities Real Time
  - Plan Type Folder Description

    Categorizes plans according to the type of compensation benefit provided.
- Benefits - Enrollments Real Time
  - Plan Type Folder Description

    Categorizes plans according to the type of compensation benefit provided.

- Benefits - Setup Real Time
  - Plan Type Folder Description

    Categorizes plans according to the type of compensation benefit provided.

Business Questions

This folder can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- What are the eligible benefits for a particular employee as of a given date?
- What compensation object is a life event tied to as of an effective date?
- What options are available for each plan type?
- What plan types are active as of a given effective date?

Position

The Position folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Benefits - Enrollment Opportunities Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Benefits - Enrollments Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Benefits - Potential Life Events Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Goals - Goal Status Overview Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Management - Absence Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Management - Employment Contract Real Time

- Position Folder Description

  Position attributes; for example, FTE, Headcount, and so on.

- Workforce Management - Position Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Management - Work Relationship Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Management - Worker Assignment Event Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Management - Worker Assignment Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Performance - Performance Document Status Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Performance - Performance Rating Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Profiles - Model Profile Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.
- Workforce Profiles - Person Profile Real Time
  - Position Folder Description

    Position attributes; for example, FTE, Headcount, and so on.

Business Questions

This folder can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?
- What is my current headcount?

- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?
- What reasons do workers give when they leave?

Position Details

The Position Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Position Real Time
  - Position Details Folder Description

    Additional information about a position.

Business Questions

There are no business questions related to this folder.

Posting Status

The Posting Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- General Ledger - Journals Real Time
  - Posting Status Folder Description

    The posting status of the journal.

Business Questions

This folder can be used to answer the following business questions:

- What unposted journals exist for a given period?

Potential

The Potential folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Rating Real Time
  - Potential Folder Description

    Provides information about worker potential details.

Business Questions

There are no business questions related to this folder.

Potential Life Event Reason for Person

The Potential Life Event Reason for Person folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Potential Life Events Real Time
  - Potential Life Event Reason for Person Folder Description

    Identifies all life events for a person, including identifying which life event, if any, is currently in progress for the specified person.

Business Questions

There are no business questions related to this folder.

Potential Life Event Reason for Person Details

The Potential Life Event Reason for Person Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Potential Life Events Real Time
  - Potential Life Event Reason for Person Details Folder Description

    Identifies all life events for a person, including identifying which life event, if any, is currently in progress for the specified person.

Business Questions

There are no business questions related to this folder.

Price Adjustments

The Price Adjustments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Price Adjustments Real Time
  - Price Adjustments Folder Description

    Provides measure information about Discounts, Promotions and other price adjustment details for Header, Line or Fulfillment Lines.

Business Questions

There are no business questions related to this folder.

Price Adjustments Details

The Price Adjustments Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Price Adjustments Real Time
  - Price Adjustments Details Folder Description

    Provides attribute information about Discounts, Promotions and other price adjustment details for Header, Line or Fulfillment Lines.

Business Questions

There are no business questions related to this folder.

Process Status

The Process Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Process Instances Real Time
  - Process Status Folder Description

    Provides information about Process Statuses defined in the system.

Business Questions

There are no business questions related to this folder.

Processing Details

The Processing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Processing Details Folder Description

    System processing details related to the expenditure item.

Business Questions

There are no business questions related to this folder.

Procurement BU

The Procurement BU folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.
- Procurement - Pending Change Orders Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.
- Procurement - Purchasing Agreements Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.
- Procurement - Purchasing Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.
- Sourcing - Supplier Awards Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.
- Sourcing - Supplier Negotiations Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.
- Sourcing - Supplier Responses Real Time
  - Procurement BU Folder Description

    Provides information about the unit of an enterprise that performs Procurement Business Function.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many lines are awarded at negotiation start price?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?

- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the potential savings from a response line in negotiation currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total agreement amount released for a procurement item?
- What is the total award amount for a negotiation?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Procurement Item

The Procurement Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Procurement Item Folder Description

    Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement item is composed of Master Items, Supplier items and description based items.

Business Questions

This folder can be used to answer the following business questions:

- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?

Product

The Product folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time

- Product Folder Description

  Product information related to incentive compensation transactions.
- Product Subfolders
  - Bill of Items

    Provides information about bill of material related attributes for item.
  - Costing

    Provides information about costing related attributes of item.
  - Inventory

    Provides information about inventory related attributes of item.
  - Invoicing

    Provides information about invoice related attributes for item.
  - Main

    Provides information about basic attributes for item.
  - Order Management

    Provides information about order management related attributes of item.
  - Physical Attributes

    Provides information about physical attributes related for item.
  - Purchasing

    Provides information about purchasing related attributes of item.
  - Receiving

    Provides information about receiving related attributes for item.

- Incentive Compensation - Credits Real Time
  - Product Folder Description

    Product information related to incentive compensation transactions.
  - Product Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for item.
    - Costing

      Provides information about costing related attributes of item.
    - Inventory

      Provides information about inventory related attributes of item.
    - Invoicing

      Provides information about invoice related attributes for item.
    - Main

Provides information about basic attributes for item.

- Order Management

  Provides information about order management related attributes of item.

- Physical Attributes

  Provides information about physical attributes related for item.

- Purchasing

  Provides information about purchasing related attributes of item.

- Receiving

  Provides information about receiving related attributes for item.

- Incentive Compensation - Disputes Real Time
  - Product Folder Description

    Product information related to incentive compensation transactions.

  - Product Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for item.

    - Costing

      Provides information about costing related attributes of item.

    - Inventory

      Provides information about inventory related attributes of item.

    - Invoicing

      Provides information about invoice related attributes for item.

    - Main

      Provides information about basic attributes for item.

    - Order Management

      Provides information about order management related attributes of item.

    - Physical Attributes

      Provides information about physical attributes related for item.

    - Purchasing

      Provides information about purchasing related attributes of item.

    - Receiving

      Provides information about receiving related attributes for item.

- Incentive Compensation - Earnings Real Time
  - Product Folder Description

    Product information related to incentive compensation transactions.

- Product Subfolders
  - Bill of Items

    Provides information about bill of material related attributes for item.
  - Costing

    Provides information about costing related attributes of item.
  - Inventory

    Provides information about inventory related attributes of item.
  - Invoicing

    Provides information about invoice related attributes for item.
  - Main

    Provides information about basic attributes for Item.
  - Order Management

    Provides information about order management related attributes of item.
  - Physical Attributes

    Provides information about physical attributes related for item.
  - Purchasing

    Provides information about purchasing related attributes of item.
  - Receiving

    Provides information about receiving related attributes for item.

- Incentive Compensation - Payments Real Time
  - Product Folder Description

    Product information related to incentive compensation transactions.
  - Product Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for item.
    - Costing

      Provides information about costing related attributes of item.
    - Inventory

      Provides information about inventory related attributes of item.
    - Invoicing

      Provides information about invoice related attributes for item.
    - Main

      Provides information about basic attributes for item.
    - Order Management

Provides information about order management related attributes of item.

- Physical Attributes

  Provides information about physical attributes related for item.

- Purchasing

  Provides information about purchasing related attributes of item.

- Receiving

  Provides information about receiving related attributes for item.

- Incentive Compensation - Transactions Real Time
  - Product Folder Description

    Product information related to incentive compensation transactions.

  - Product Subfolders
    - Bill of Items

      Provides information about bill of material related attributes for item.

    - Costing

      Provides information about costing related attributes of item.

    - Inventory

      Provides information about inventory related attributes of item.

    - Invoicing

      Provides information about invoice related attributes for item.

    - Main

      Provides information about basic attributes for item.

    - Order Management

      Provides information about order management related attributes of item.

    - Physical Attributes

      Provides information about physical attributes related for item.

    - Purchasing

      Provides information about purchasing related attributes of item.

    - Receiving

      Provides information about receiving related attributes for item.

- Marketing Segmentation B2B Customers Real Time
  - Product Folder Description

    Folder containing information about products.

- Marketing Segmentation B2C Customers Real Time
  - Product Folder Description

Folder containing information about products.

- Partners - CRM Leads and Opportunities Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Partners - CRM Opportunities and Products Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Partners - CRM Partner Overview
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure
- Partners - CRM Partners and Products Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Partners - CRM Registered Leads Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Sales - CRM Customer Overview
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure
- Sales - CRM Forecasting
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure
- Sales - CRM Opportunities and Competitors Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Sales - CRM Opportunities and Partners Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Sales - CRM Opportunities and Products Real Time
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure.
- Sales - CRM Pipeline
  - Product Folder Description

    Contains product names for all levels of the sales catalog and the hierarchical structure

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the total commission earned by different participants, on a particular transaction?
- What payment adjustments does the payment include?
- What product lines enjoy the most successful opportunity win rates?
- Which are top ten products by closed revenue?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?

- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?

Profile Types

The Profile Types folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Library Objects Real Time
  - Profile Types Folder Description

    Provides information about the types of profile, defined as containing a set of content types; for example, Person Profile Type, Job Profile Type, Position Profile Type.

Business Questions

There are no business questions related to this folder.

Program Enrollment Facts

The Program Enrollment Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Programs
  - Program Enrollment Facts Folder Description

    Contains counts of partner enrollments in various programs

Business Questions

There are no business questions related to this folder.

Program Hierarchy

The Program Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Setup Real Time
  - Program Hierarchy Folder Description

    Program hierarchy is a default fact table used for dimension only browsing.

Business Questions

There are no business questions related to this folder.

Program Performance

The Program Performance folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Performance Real Time
  - Program Performance Folder Description

    Contains attributes related to partner program performance such as Program Objective, Type, Period, and Target Value.
- Partners - CRM Partner Programs
  - Program Performance Folder Description

    Contains attributes related to partner program performance such as Program Objective, Type, Period, and Target Value
- Partners - CRM Program Performance Real Time
  - Program Performance Folder Description

    Contains attributes related to partner program performance such as Program Objective, Type, Period, and Target Value.

Business Questions

This folder can be used to answer the following business questions:

- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How far are we from achieving lead registration targets?
- What is the closed revenue for my partners as a percentage of their targets?

Program Performance Facts

The Program Performance Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Programs
  - Program Performance Facts Folder Description

    Contains targets for partners and programs as well as the actual values of these expressed as a percentage of targets
- Partners - CRM Program Performance Real Time
  - Program Performance Facts Folder Description

    Contains targets for partners and programs as well as the actual values of these expressed as a percentage of targets.

Business Questions

This folder can be used to answer the following business questions:

- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How far are we from achieving lead registration targets?
- What is the closed revenue for my partners as a percentage of their targets?

Project

The Project folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Project Folder Description

    Project dimension.
  - Project Subfolders
    - Project Date Attributes

      Key dates for project execution and management.
    - Project Indicator Attributes

      Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.
    - Project Record Information

      Project record creation and update information.
    - Project Type Attributes

      Attributes associated to the project type.
- Project Billing - Revenue Real Time
  - Project Folder Description

    Project dimension.
  - Project Subfolders
    - Project Date Attributes

      Key dates for project execution and management.
    - Project Indicator Attributes

      Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.
    - Project Record Information

      Project record creation and update information.

- Project Type Attributes

  Attributes associated to the project type.

- Project Control - Budgets Real Time
  - Project Folder Description

    Project dimension.
  - Project Subfolders
    - Project Date Attributes

      Key dates for project execution and management.
    - Project Indicator Attributes

      Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.
    - Project Record Information

      Project record creation and update information.
    - Project Type Attributes

      Attributes associated to the project type.
- Project Costing - Actual Cost Journals Real Time
  - Project Folder Description

    Project dimension.
  - Project Subfolders
    - Project Date Attributes

      Key dates for project execution and management.
    - Project Indicator Attributes

      Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.
    - Project Record Information

      Project record creation and update information.
    - Project Type Attributes

      Attributes associated to the project type.
- Project Costing - Actual Costs Real Time
  - Project Folder Description

    Project dimension.
  - Project Subfolders
    - Project Date Attributes

      Key dates for project execution and management.
    - Project Indicator Attributes

Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.

        - Project Record Information

          Project record creation and update information.

        - Project Type Attributes

          Attributes associated to the project type.

- Project Costing - Commitments Real Time
    - Project Folder Description

      Project dimension.

    - Project Subfolders
        - Project Date Attributes

          Key dates for project execution and management.

        - Project Indicator Attributes

          Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.

        - Project Record Information

          Project record creation and update information.

        - Project Type Attributes

          Attributes associated to the project type.

- Project Costing - Unprocessed Transactions Real Time
    - Project Folder Description

      Project dimension.

    - Project Subfolders
        - Project Date Attributes

          Key dates for project execution and management.

        - Project Indicator Attributes

          Processing rules for project capitalization, cost schedule and transaction control overrides, and cross-charge transactions, and project template indicator.

        - Project Record Information

          Project record creation and update information.

        - Project Type Attributes

          Attributes associated to the project type.

Business Questions

There are no business questions related to this folder.

Project Budget

The Project Budget folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Control - Budgets Real Time
  - Project Budget Folder Description

    Project budget details and measures.
  - Project Budget Subfolders
    - Budget Cost Measures

      Budget cost measures from the approved budget version.
    - Budget Cost Measures from any Budget Type

      Budget cost measures from any budget type.
    - Budget Currency Details

      Budget currency details.
    - Budget Effort Measures

      Budget labor and equipment effort measures from the approved budget version.
    - Budget Effort Measures from any Budget Type

      Budget labor and equipment effort measures from any budget type.
    - Budget Element Inventory Details

      Inventory details associated to the budget elements.
    - Budget Element Record Information

      Budget element record creation and update information.
    - Budget Elements Details

      Budget element details about the resources used on the budget line.
    - Budget Line Detail Record Information

      Budget line detail record creation and update information.
    - Budget Line Record Information

      Budget line record creation and update information.
    - Budget Profitability Measures

      Budget revenue and margin measures from the approved budget version.
    - Budget Profitability Measures from any Budget Type

      Budget revenue and margin measures from any budget type.

Business Questions

This folder can be used to answer the following business questions:

- How much have I budgeted for a particular labor type?

Project Budget Version

The Project Budget Version folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Control - Budgets Real Time
  - Project Budget Version Folder Description

    Project budget version dimension.
  - Project Budget Version Subfolders
    - Budget Version Action Attributes

      Project budget version submittal, rejection, baseline, and locking information.
    - Budget Version Planning Options

      Project budget version attributes for plan type, margin, creation method, planning method, currency plan level, classification, time segments, and planning rates.
    - Budget Version Rate Schedule Attributes

      Project budget version rate schedule information.
    - Budget Version Record Information

      Budget version record creation and update information.

Business Questions

There are no business questions related to this folder.

Project Contract Header Details

The Project Contract Header Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Project Contract Header Details Folder Description

    Project contract header dimension.
  - Project Contract Header Details Subfolders
    - Contract Header Dates

      Project contract header dimension dates.
    - Contract Header Record Information

      Project contract header dimension record creation and update information.

- Contract Header Tax Details

  Project contract header dimension tax details.

- Project Billing - Revenue Real Time
  - Project Contract Header Details Folder Description

    Project contract header dimension.
  - Project Contract Header Details Subfolders
    - Contract Header Dates

      Project contract header dimension dates.
    - Contract Header Record Information

      Project contract header dimension record creation and update information.
    - Contract Header Tax Details

      Project contract header dimension tax details.

Business Questions

There are no business questions related to this folder.

Project Contract Line Details

The Project Contract Line Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Project Contract Line Details Folder Description

    Project contract line dimension.
  - Project Contract Line Details Subfolders
    - Contract Line Billing Details

      Project contract line dimension billing details.
    - Contract Line Dates

      Project contract line dimension dates.
    - Contract Line Record Information

      Project contract line dimension record creation and update information.
    - Contract Line Tax Details

      Project contract line dimension tax details.
- Project Billing - Revenue Real Time
  - Project Contract Line Details Folder Description

Project contract line dimension.

- Project Contract Line Details Subfolders
  - Contract Line Billing Details

    Project contract line dimension billing details.
  - Contract Line Dates

    Project contract line dimension dates.
  - Contract Line Record Information

    Project contract line dimension record creation and update information.
  - Contract Line Tax Details

    Project contract line dimension tax details.

Business Questions

There are no business questions related to this folder.

Project Costing Details

The Project Costing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Project Costing Details Folder Description

    Project Costing details.
  - Project Costing Details Subfolders
    - Adjustment Details

      Adjustment details for the expenditure item and cost distribution lines.
    - Capitalization Details

      Capitalization details for the expenditure item.
    - Effort Details

      Effort details for the expenditure item
    - Expenditure Item Billing Details

      Billing details for the expenditure item.
    - Expenditure Item Cross-Charge Details

      Cross charge details for the expenditure item.
    - Expenditure Item Revenue Details

      Revenue details for the expenditure item.

- Expenditure Item and Cost Distribution Details

  Miscellaneous details on the expenditure item and cost distribution lines.
- Expenditure Item and Cost Distribution Record Information

  Expenditure item and cost distribution audit details.
- Original Source References

  Original source reference details for the expenditure item.
- Processing Details

  System processing audit details for the expenditure item.
- Receiver Ledger Currency Exchange Details

  Receiver exchange rate details for the expenditure item and cost distribution lines.
- Transfer Price Currency Exchange Details

  Transfer price exchange rate details for the expenditure item and cost distribution lines.

Business Questions

This folder can be used to answer the following business questions:

- What project costing transactions have contributed to a given account for a given period?

Projects Calendar

The Projects Calendar folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Control - Budgets Real Time
  - Projects Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the project accounting calendar.
- Project Costing - Actual Costs Real Time
  - Projects Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the project accounting calendar.
- Project Costing - Commitments Real Time
  - Projects Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the project accounting calendar.
- Project Costing - Unprocessed Transactions Real Time
  - Projects Calendar Folder Description

Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the project accounting calendar.

Business Questions

There are no business questions related to this folder.

Purchase Order Distributions

The Purchase Order Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Real Time
  - Purchase Order Distributions Folder Description

    Provides information about Purchase Order distributions.
  - Purchase Order Distributions Subfolders
    - Deliver To Location

      Provides information about the location where the goods would be delivered.
    - Deliver To Subinventory

      Provides information about the destination subinventory where purchased goods would be received.
    - PO Charge Account

      Provides information about the Purchase Order Charge Account.
    - Purchase Order Distribution

      Provides information about the Purchase Order distributions.
    - Purchase Order Distribution Detail

      Provides information about the Purchase Order distributions.

Business Questions

This folder can be used to answer the following business questions:

- What is the purchase order distribution amount for a procurement item in a sold to bu?

Purchase Order Document Style

The Purchase Order Document Style folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time

- Purchase Order Document Style Folder Description

  Provides information about the Document styles defined in the Procurement application. Enterprises can turn on or off various Oracle Purchasing features, thereby simplifying the user interface.

- Procurement - Pending Change Orders Real Time
  - Purchase Order Document Style Folder Description

    Provides information about the Document styles defined in the Procurement application. Enterprises can turn on or off various Oracle Purchasing features, thereby simplifying the user interface.
- Procurement - Purchasing Agreements Real Time
  - Purchase Order Document Style Folder Description

    Provides information about the Document styles defined in the Procurement application. Enterprises can turn on or off various Oracle Purchasing features, thereby simplifying the user interface.
- Procurement - Purchasing Real Time
  - Purchase Order Document Style Folder Description

    Provides information about the Document styles defined in the Procurement application. Enterprises can turn on or off various Oracle Purchasing features, thereby simplifying the user interface.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase order lines refer to a purchasing agreement?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the total agreement amount released for a procurement item?

Purchase Order Header

The Purchase Order Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Real Time

- Purchase Order Header Folder Description

  Provides information about Purchase Order headers.

Business Questions

There are no business questions related to this folder.

Purchase Order Header Detail

The Purchase Order Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Real Time
  - Purchase Order Header Detail Folder Description

    Provides information about Purchase Order headers.

Business Questions

There are no business questions related to this folder.

Purchase Order Implemented Change Orders Header

The Purchase Order Implemented Change Orders Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Purchase Order Implemented Change Orders Header Folder Description

    Provides information about Implemented Purchase Order change order headers.

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?

Purchase Order Implemented Change Orders Header Detail

The Purchase Order Implemented Change Orders Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time

- Purchase Order Implemented Change Orders Header Detail Folder Description

  Provides information about Implemented Purchase Order change order headers.

Business Questions

There are no business questions related to this folder.

Purchase Order Lines

The Purchase Order Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Real Time
  - Purchase Order Lines Folder Description

    Provides information about the order lines created in a Purchase Order header.
  - Purchase Order Lines Subfolders
    - Line Ship To Location

      Provides information about the location where the purchased goods are to be shipped.
    - Procurement Item

      Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement Item is composed of Master Items, Supplier Items, and description based Items.
    - Purchase Order Line

      Provides information about the order lines created in a Purchase Order header.
    - Purchase Order Line Detail

      Provides information about the order lines created in a Purchase Order header.
    - Purchasing Line Type

      Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For amount and fixed price based line types.

Business Questions

This folder can be used to answer the following business questions:

- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- What is the number of purchasing schedules that are late?
- What is the purchase order distribution amount for a procurement item in a sold to bu?

Purchase Order Pending Change Order Header

The Purchase Order Pending Change Order Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Purchase Order Pending Change Order Header Folder Description

    Provides information about Purchase Order headers that are Pending undergoing change orders.

Business Questions

This folder can be used to answer the following business questions:

- How many purchase orders are undergoing change order?

Purchase Order Pending Change Order Header Detail

The Purchase Order Pending Change Order Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Pending Change Orders Real Time
  - Purchase Order Pending Change Order Header Detail Folder Description

    Provides information about Purchase Order headers that are Pending undergoing change orders.

Business Questions

There are no business questions related to this folder.

Purchase Order Schedules

The Purchase Order Schedules folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Real Time
  - Purchase Order Schedules Folder Description

    Provides information about Purchase Order schedules that are created for a Purchase order line.
  - Purchase Order Schedules Subfolders
    - Additional Schedule Information

      Provides more information about a Purchase Order schedule.

- Purchase Order Schedule

  Provides information about Purchase Order schedules that are created for a Purchase order line.

- Purchase Order Schedule Detail

  Provides information about Purchase Order schedules that are created for a Purchase order line.

- Schedule Ship To Location

  Provides information about the location where the purchased goods are to be shipped.

- Ship To Organization

  Provides information about the Inventory Organization that would receive the purchased goods.

- Time - Closed for Invoicing Date

  Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Closed for Invoicing Date.

- Time - Closed for Receiving Date

  Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Closed for Receiving Date.

- Time - Shipment Closed Date

  Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Shipment Closed Date.

Business Questions

This folder can be used to answer the following business questions:

- How many purchase order schedules are open for a procurement item?
- What is the number of purchasing schedules that are late?

Purchase Receipts

The Purchase Receipts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Purchase Receipts Real Time
  - Purchase Receipts Folder Description

    Provides information about Receipts entered referring purchase order schedules.

  - Purchase Receipts Subfolders
    - Carrier

Provides information on Carrier related attributes like Tracking Number, Freight Terms, Date Requested, Date Scheduled, and so on.

- Destination Type

  Provides information about the destination type of the Receipt; for example, Expense, Inventory, or Shop Floor.

- Purchase Receipt Header Details

  Provides receipt header information for a Purchasing Receipt; for example, Receipt number, Shipment number, waybill number, Supplier, and so on., Purchasing Receipts have source type Supplier and are created referring PO schedules or ASN/ASBN.

- Purchase Receipt Line

  Contain Receipt line information for a Purchasing Receipt; for example, Qty received, Qty Accept, Reject Qty, and so on.

- Purchase Receipt Line Details

  Contain Receipt line information for a Purchasing Receipt; for example, Item received, Qty received, receiving location, receiving sub-inventory, and so on.

- Purchase Receipts Header

  Provides receipt header information for a Purchasing Receipt; for example, count of Distinct Header.

- Receiving Location

  Provides information about Locations that are enabled as a Receiving Site.

- Receiving Subinventory

  Provides information about sub inventory. The sub inventory is the primary place with the inventory organization where Items are physically stocked.

Business Questions

This folder can be used to answer the following business questions:

- How many units of an item have been received in the last two months?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?

Purchasing Line Type

The Purchasing Line Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Purchasing Line Type Folder Description

Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For fixed price based line types.

Business Questions

This folder can be used to answer the following business questions:

- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?

Quota Plan

The Quota Plan folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Quota Management
  - Quota Plan Folder Description

    Contains attributes of the sales quota plan such as Plan Year, Status and Activation Date
- Sales - CRM Quota Management
  - Quota Plan Folder Description

    Contains attributes of the sales quota plan such as plan year, status and activation date

Business Questions

There are no business questions related to this folder.

Quota Type

The Quota Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Quota Management
  - Quota Type Folder Description

    Contains the resource quota type to indicate whether it is a resource quota of type revenue or non revenue

Business Questions

There are no business questions related to this folder.

Rate Table

The Rate Table folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Rate Table Folder Description

    Rate table information.
- Incentive Compensation - Earnings Real Time
  - Rate Table Folder Description

    Rate table information.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- What are all the incentive earnings earned by the participant, for the period?
- What are the credits that are contributing to my attainment?
- What is the total commission earned by different participants, on a particular transaction?

Rating Levels

The Rating Levels folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Library Objects Real Time
  - Rating Levels Folder Description

    Provides information about rating level details. A set of rating levels is defined for each rating model.

Business Questions

This folder can be used to answer the following business questions:

- What rating models are available in the application?

Rating Models

The Rating Models folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Profiles - Library Objects Real Time

- Rating Models Folder Description

  Provides information about rating model details. Rating models define a range of rating levels for rating profile items; for example, Performance Rating Model, Potential Rating Model.

Business Questions

This folder can be used to answer the following business questions:

- What rating models are available in the application?

Reason

The Reason folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time
  - Reason Folder Description

    Provides information about Stock grant reason.

Business Questions

There are no business questions related to this folder.

Receipt Accounting

The Receipt Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
  - Receipt Accounting Folder Description

    Provides information on miscellaneous receipt accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receipt Accounting Subfolders
    - Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
    - GL Account

Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.

- GL Accounting Date

  Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.

- GL Accounting Date Fiscal Calendar

  Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

- Miscellaneous Receipt Accounting

  Provides information on miscellaneous receipt accounting. This information can be analyzed by the account combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Subledger Accounting Journals Details

  Subledger transaction level accounting detail.

- Receivables - Standard Receipts Real Time
  - Receipt Accounting Folder Description

    Provides information on standard receipt accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

  - Receipt Accounting Subfolders
    - Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

    - Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

    - GL Account

      Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.

    - GL Accounting Date

      Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.

    - GL Accounting Date Fiscal Calendar

Provides information on different hierarchical time components like Year, Quarter, Period. The time intervals are based on the General Ledger or Accounting Calendar.

- Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Standard Receipt Accounting

  Provides information on the standard receipt accounting. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Subledger Accounting Journals Details

  Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Receipt Accounting Distributions

The Receipt Accounting Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Receipt Accounting Distributions Folder Description

    Provides information on attributes and measures related to Receipt Accounting Distributions like Accounting Line Type, Ledger Amount, Accounted Quantity, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?

Receipt Accounting Distributions Details

The Receipt Accounting Distributions Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time

- Receipt Accounting Distributions Details Folder Description

  Provides information on attributes related to Receipt Accounting Distributions such as Accounting Line Type, Ledger Amount, Accounted Quantity, and so on.

Business Questions

There are no business questions related to this folder.

Receipt Accounting Transaction

The Receipt Accounting Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Receipt Accounting Transaction Folder Description

    Provides information about accounting events involved in a PO receipt transaction.
- Costing - Receipt Accounting Real Time
  - Receipt Accounting Transaction Folder Description

    Provides information about accounting events involved in a PO receipt transaction; for example, Transaction Amount, Transaction Quantity, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What is the accounted quantity for an item?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?

Receipt Accounting Transactions Details

The Receipt Accounting Transactions Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Receipt Accounting Transactions Details Folder Description

    Provides information about accounting events involved in a PO receipt transaction; for example, in the case of global procurement scenarios, apart from the PO receipt there are accounting events like logical receipt and logical deliver which are captured in this entity.

Business Questions

There are no business questions related to this folder.

Receipt Conversion Rate Adjustments

The Receipt Conversion Rate Adjustments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Receipt Conversion Rate Adjustments Folder Description

    Provides information on receipt exchange rates.

Business Questions

There are no business questions related to this folder.

Receipt Conversion Rate Adjustments Details

The Receipt Conversion Rate Adjustments Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Receipt Conversion Rate Adjustments Details Folder Description

    Provides information on receipt exchange rate attributes.

Business Questions

There are no business questions related to this folder.

Receipt Distributions

The Receipt Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
  - Receipt Distributions Folder Description

    Provides information on miscellaneous receipt distributions and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receipt Distributions Subfolders
    - Distribution Accounting Date

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.
    - Distribution Accounting Date Fiscal Calendar

Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

- Distribution Balancing Segment Value

  Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

- Distribution Combination

  Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.

- Distribution Cost Center Segment Value

  Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

- Distribution Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Miscellaneous Receipt Distributions

  Provides information on miscellaneous receipt accounting. This information can be analyzed by the account combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Miscellaneous Receipt Distributions Details

  Provides information on miscellaneous receipt accounting. This information can be analyzed by the account combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Receivables - Standard Receipts Real Time
  - Receipt Distributions Folder Description

    Provides information on standard receipt distributions and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

  - Receipt Distributions Subfolders
    - Distribution Accounting Date

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.

    - Distribution Accounting Date Fiscal Calendar

      Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

    - Distribution Balancing Segment Value

Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

- Distribution Combination

  Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.

- Distribution Cost Center Segment Value

  Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

- Distribution Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Standard Receipt Distributions

  Provides information on standard receipts. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Standard Receipt Distributions Details

  Provides information on standard receipts. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

Business Questions

There are no business questions related to this folder.

Receipt History

The Receipt History folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Receipts History Real Time
  - Receipt History Folder Description

    Provides information on receipt status and associated timeline.

Business Questions

There are no business questions related to this folder.

Receipt History Details

The Receipt History Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Receipts History Real Time
  - Receipt History Details Folder Description

    Provides information on receipt status and associated timeline attributes.

Business Questions

There are no business questions related to this folder.

Receivables Adjustment Accounting

The Receivables Adjustment Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Adjustments Real Time
  - Receivables Adjustment Accounting Folder Description

    Provides information on adjustment accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receivables Adjustment Accounting Subfolders
    - Adjustment Accounting

      Provides information on transaction adjustment accounting. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
    - Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
    - GL Account

      Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.
    - GL Accounting Date

      Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.

        - GL Accounting Date Fiscal Calendar

          Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

        - Natural Account Segment Value

          Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

        - Subledger Accounting Journals Details

          Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Receivables Adjustment Details

The Receivables Adjustment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
    - Receivables Adjustment Details Folder Description

      Receivables adjustments to transactions.

Business Questions

There are no business questions related to this folder.

Receivables Adjustment Distributions

The Receivables Adjustment Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Adjustments Real Time
    - Receivables Adjustment Distributions Folder Description

      Provides information on transaction adjustments and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

    - Receivables Adjustment Distributions Subfolders
        - Adjustment Distributions

Provides information on transaction adjustments. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Adjustment Distributions Details

  Provides information on transaction adjustments. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Distribution Accounting Date

  Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.

- Distribution Accounting Date Fiscal Calendar

  Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

- Distribution Balancing Segment Value

  Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

- Distribution Combination

  Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.

- Distribution Cost Center Segment Value

  Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

- Distribution Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

Business Questions

There are no business questions related to this folder.

Receivables Credit Memo Application Accounting

The Receivables Credit Memo Application Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Credit Memo Applications Real Time
  - Receivables Credit Memo Application Accounting Folder Description

Provides information on credit memo application accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Receivables Credit Memo Application Accounting Subfolders
  - Balancing Segment Value

    Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
  - Cost Center Segment Value

    Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
  - Credit Memo Application Accounting

    Provides information on credit memo application accounting. This information can be analyzed by the account combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - GL Account

    Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.
  - GL Accounting Date

    Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.
  - GL Accounting Date Fiscal Calendar

    Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.
  - Natural Account Segment Value

    Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.
  - Subledger Accounting Journals Details

    Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Receivables Credit Memo Application Distributions

The Receivables Credit Memo Application Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Credit Memo Applications Real Time
  - Receivables Credit Memo Application Distributions Folder Description

    Provides information on credit memo application distributions and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receivables Credit Memo Application Distributions Subfolders
    - Credit Memo Application Distributions

      Provides information on credit memo application distributions. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
    - Credit Memo Application Distributions Details

      Provides information on credit memo application distributions. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
    - Distribution Accounting Date

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.
    - Distribution Accounting Date Fiscal Calendar

      Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.
    - Distribution Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Distribution Combination

      Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.
    - Distribution Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
    - Distribution Natural Account Segment Value

      Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

Business Questions

There are no business questions related to this folder.

Receivables Miscellaneous Receipt Details

The Receivables Miscellaneous Receipt Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Receivables Miscellaneous Receipt Details Folder Description

    Receivables cash receipts unrelated to transactions.

Business Questions

There are no business questions related to this folder.

Receivables Receipt History Accounting

The Receivables Receipt History Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Receipts History Real Time
  - Receivables Receipt History Accounting Folder Description

    Provides information on receipt history accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receivables Receipt History Accounting Subfolders
    - Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
    - GL Account

      Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.
    - GL Accounting Date

      Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.
    - GL Accounting Date Fiscal Calendar

      Provides information on different hierarchical time components like Year, Quarter, Period. The time intervals are based on the General Ledger or Accounting Calendar.
    - Natural Account Segment Value

Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Receipt History Accounting

  Provides information on Receipt History accounting. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Subledger Accounting Journals Details

  Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Receivables Receipt History Details

The Receivables Receipt History Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Receivables Receipt History Details Folder Description

    Receivables: history of cash receipt application.

Business Questions

There are no business questions related to this folder.

Receivables Receipt History Distributions

The Receivables Receipt History Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Receipts History Real Time
  - Receivables Receipt History Distributions Folder Description

    Provides information on receipt history distributions and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receivables Receipt History Distributions Subfolders
    - Distribution Accounting Date

      Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.

- Distribution Accounting Date Fiscal Calendar

  Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

- Distribution Balancing Segment Value

  Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

- Distribution Combination

  Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.

- Distribution Cost Center Segment Value

  Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

- Distribution Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Receipt History Distributions

  Provides information on Receipt History. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Receipt History Distributions Details

  Provides information on Receipt History. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

Business Questions

There are no business questions related to this folder.

Receivables Reconciliation Summary Report

The Receivables Reconciliation Summary Report folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Receivables Summary Reconciliation Real Time
  - Receivables Reconciliation Summary Report Folder Description

    Reconciliation of Receivables transactions (customer invoices, credit memos, and cash receipts) to receivables account balance.

  - Receivables Reconciliation Summary Report Subfolders

- Receivables to Ledger Reconciliation Request

  Request ID of the Receivables to General Ledger Reconciliation extraction program.

- Receivables to Ledger Reconciliation Summary

  Receivables to Ledger Reconciliation Summary Report.

- Receivables to Ledger Reconciliation Summary Details

  Receivables to Ledger Reconciliation Summary Report Details.

Business Questions

There are no business questions related to this folder.

Receivables Revenue Adjustment Accounting

The Receivables Revenue Adjustment Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Revenue Adjustments Real Time
  - Receivables Revenue Adjustment Accounting Folder Description

    Provides information on revenue adjustments accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

  - Receivables Revenue Adjustment Accounting Subfolders
    - Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

    - Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

    - GL Account

      Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.

    - GL Accounting Date

      Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.

    - GL Accounting Date Fiscal Calendar

      Provides information on different hierarchical time components like Year, Quarter, Period. The time intervals are based on the General Ledger or Accounting Calendar.

    - Natural Account Segment Value

Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

        - Revenue Adjustment Accounting

          Provides information on revenue adjustment accounting. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

        - Subledger Accounting Journals Details

          Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Receivables Revenue Adjustment Details

The Receivables Revenue Adjustment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
    - Receivables Revenue Adjustment Details Folder Description

      Receivables transaction revenue recognition adjustment.

Business Questions

There are no business questions related to this folder.

Receivables Revenue Adjustment Distributions

The Receivables Revenue Adjustment Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Revenue Adjustments Real Time
    - Receivables Revenue Adjustment Distributions Folder Description

      Provides information on revenue adjustments distributions and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

    - Receivables Revenue Adjustment Distributions Subfolders
        - Distribution Accounting Date

          Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.

- Distribution Accounting Date Fiscal Calendar

  Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.

- Distribution Balancing Segment Value

  Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.

- Distribution Combination

  Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.

- Distribution Cost Center Segment Value

  Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.

- Distribution Natural Account Segment Value

  Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.

- Revenue Adjustment Distributions

  Provides information on revenue adjustments. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Revenue Adjustment Distributions Details

  Provides information on revenue adjustments. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

Business Questions

There are no business questions related to this folder.

Receivables Standard Receipt Details

The Receivables Standard Receipt Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Receivables Standard Receipt Details Folder Description

    Receivables standard cash receipts.

Business Questions

There are no business questions related to this folder.

Receivables Transaction Accounting

The Receivables Transaction Accounting folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - Receivables Transaction Accounting Folder Description

    Provides information on transaction accounting and can be analyzed by the account combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Receivables Transaction Accounting Subfolders
    - Balancing Segment Value

      Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
    - Cost Center Segment Value

      Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
    - GL Account

      Provides analysis by the GL Account on the accounting distribution that represents a monetary transaction.
    - GL Accounting Date

      Provides analysis by the date on the accounting distribution, referenced from General Ledger, that is used to determine the accounting period for transactions.
    - GL Accounting Date Fiscal Calendar

      Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.
    - Natural Account Segment Value

      Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.
    - Subledger Accounting Journals Details

      Subledger transaction level accounting detail.
    - Transaction Accounting

Provides information on transaction accounting. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

Business Questions

There are no business questions related to this folder.

Receivables Transaction Details

The Receivables Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Receivables Transaction Details Folder Description

    Provides information on transaction attributes.
  - Receivables Transaction Details Subfolders
    - Customer Information

      Customer transaction details.
    - General Information

      Miscellaneous transaction details.
    - Reference Information

      Transaction reference details.

Business Questions

This folder can be used to answer the following business questions:

- What receivables invoices for a given customer have contributed to a given account balance for a given period?

Receivables Transaction Distributions

The Receivables Transaction Distributions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - Receivables Transaction Distributions Folder Description

    Provides information on transaction distributions and can be analyzed by the default distribution combination as well as key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

- Receivables Transaction Distributions Subfolders
  - Distribution Accounting Date

    Provides analysis by the date on the transaction distribution, referenced from Oracle General Ledger, used to determine the accounting period for transactions.
  - Distribution Accounting Date Fiscal Calendar

    Provides information on different hierarchical time components like Year, Quarter, Period, and so on. The time intervals are based on the General Ledger or Accounting Calendar.
  - Distribution Balancing Segment Value

    Provides analysis by the balancing segment on the transaction distribution that represents a monetary transaction that is denoted as the balancing segment.
  - Distribution Combination

    Provides analysis by the account combination on the transaction distribution that represents a monetary transaction.
  - Distribution Cost Center Segment Value

    Provides analysis by the cost center segment on the transaction distribution that represents a monetary transaction that is denoted as the cost center segment.
  - Distribution Natural Account Segment Value

    Provides analysis by the natural account segment on the transaction distribution that represents a monetary transaction that is denoted as the natural account segment.
  - Transaction Distributions

    Provides information on transactions. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.
  - Transaction Distributions Details

    Provides information on transactions. This information can be analyzed by the default distribution combination, and by key segments, such as Balancing Segment Value, Natural Account, and Cost Center.

Business Questions

There are no business questions related to this folder.

Receivables Transaction Sales Credits

The Receivables Transaction Sales Credits folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time

- Receivables Transaction Sales Credits Folder Description

  Provides information for revenue and non-revenue sales credits.
- Receivables Transaction Sales Credits Subfolders
  - Sales Credits

    Provides information for revenue and non-revenue sales credits. This information can additionally be analyzed by Sales Person.
  - Sales Credits Details

    Provides information for revenue and non-revenue sales credits attributes.
  - Salesperson

    Provides analysis by principal salesperson involved in a transaction.

Business Questions

There are no business questions related to this folder.

Received By

The Received By folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Interorganization Receipts Real Time
  - Received By Folder Description

    Receiving Agent is a job role responsible for material receipt. View Purchasing receipts entered by a Receiving agent.
- Receiving - Purchase Receipts Real Time
  - Received By Folder Description

    Receiving Agent is a job role responsible for material receipt. View Purchasing receipts entered by a Receiving agent.
- Receiving - Receipts Real Time
  - Received By Folder Description

    Receiving Agent is a job role responsible for material receipt. View Purchasing receipts entered by a Receiving agent.
- Receiving - Unordered Receipts Real Time
  - Received By Folder Description

    Receiving Agent is a job role responsible for material receipt. View Purchasing receipts entered by a Receiving agent.

Business Questions

There are no business questions related to this folder.

Receiver Fiscal Calendar

The Receiver Fiscal Calendar folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Receiver Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar for the receiver organization dimension.
- Project Billing - Revenue Real Time
  - Receiver Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar for the receiver organization dimension.
- Project Control - Budgets Real Time
  - Receiver Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar for the receiver organization dimension.
- Project Costing - Actual Costs Real Time
  - Receiver Fiscal Calendar Folder Description

    Provides information on different hierarchical time components, such as year, quarter, and period. Time intervals are based on the accounting calendar for the receiver organization dimension.

Business Questions

There are no business questions related to this folder.

Receiver Ledger Currency Exchange Details

The Receiver Ledger Currency Exchange Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Receiver Ledger Currency Exchange Details Folder Description

    Receiver ledger currency exchange details for the expenditure item and cost distribution lines.

Business Questions

There are no business questions related to this folder.

Receiving Inventory Organization

The Receiving Inventory Organization folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Interorganization Receipts Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Intransit Interorganization Inventory Transfers Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Intransit Shipments Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Purchase Receipts Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Receipts Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Transactions Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.
- Receiving - Unordered Receipts Real Time
  - Receiving Inventory Organization Folder Description

    Provides information about Receiving Inventory Organizations in the Enterprise.

Business Questions

There are no business questions related to this folder.

Receiving Ledger

The Receiving Ledger folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Receiving Ledger Folder Description

    The ledger associated with the legal entity receiving the transaction.

Business Questions

There are no business questions related to this folder.

Receiving Legal Entity

The Receiving Legal Entity folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Receiving Legal Entity Folder Description

    The legal entity that is receiving the transaction.

Business Questions

This folder can be used to answer the following business questions:

- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

Receiving Transactions

The Receiving Transactions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Transactions Real Time
  - Receiving Transactions Folder Description

    Provides 'view by' and 'transaction' sub folders related to Receiving transactions. Sub folders are arranged in order with all view by sub folders at the top followed by transaction sub folders.
  - Receiving Transactions Subfolders
    - Current Location

      Provides information about the current location.

- Deliver Location

  Provides information about the Deliver-To Location.

- Locator

  Provides information about locator within subinventory of an organization. The locators are optional structures within subinventories.

- Receiving Location

  Provides information about Locations that are enabled as a Receiving Site.

- Receiving Subinventory

  Provides information about sub inventory. The sub inventory is the primary place with the inventory organization where Items are physically stocked.

- Receiving Transaction Details

  Provides Receiving transactions information; for example Transaction Date, Transaction Type, Item, Quantity, Inspection Quality Code, Deliver to location, Current Location, and so on. A transaction recording physical and/or logical movement of a set of goods or services into, within, or out of the receiving-inspection area.

- Receiving Transactions Line

  Provides Receiving transactions information; for example Transaction Date, Transaction Type, Item, Quantity, Inspection Quality Code, Deliver to location, Current Location, and so on. A transaction recording physical and/or logical movement of a set of goods or services into, within, or out of the receiving-inspection area.

- Transaction Reasons

  Provides information about Transaction reasons; for example, Receiving, Replenishment, cycle count, and so on, A transaction reason is a standard means of classifying or explaining the reason for a transaction.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?

Recipient Ledger Set

The Recipient Ledger Set folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Financials Common Module - Intercompany Transactions Real Time
  - Recipient Ledger Set Folder Description

The ledger set associated with the receiving legal entity.

Business Questions

There are no business questions related to this folder.

Reference

The Reference folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Opportunities and Competitors Real Time
  - Reference Folder Description

    Contains attributes of a customer reference such as Status, Rank and Rating.
- Sales - CRM Opportunities and Products Real Time
  - Reference Folder Description

    Contains attributes of a customer reference such as Status, Rank and Rating.
- Sales - CRM Pipeline
  - Reference Folder Description

    Contains attributes of a customer reference such as Status, Rank and Rating
- Sales - CRM Pipeline
  - Reference Folder Description

    Contains attributes of a customer reference such as status, rank and rating

Business Questions

There are no business questions related to this folder.

Reference Designator

The Reference Designator folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Components Real Time
  - Reference Designator Folder Description

    Provides information about reference designator for component.

Business Questions

There are no business questions related to this folder.

Reference Extension

The Reference Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Opportunities and Competitors Real Time
  - Reference Extension Folder Description

    Contains extensible attributes related to the Reference dimension.
- Sales - CRM Opportunities and Products Real Time
  - Reference Extension Folder Description

    Contains extensible attributes related to the Reference dimension.
- Sales - CRM Pipeline
  - Reference Extension Folder Description

    Contains extensible attributes related to Reference dimension

Business Questions

There are no business questions related to this folder.

Registered Lead

The Registered Lead folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Performance Real Time
  - Registered Lead Folder Description

    Contains attributes related to a partner deal name and status.
- Partners - CRM Registered Leads Real Time
  - Registered Lead Folder Description

    Contains attributes related to a partner deal name and status.

Business Questions

There are no business questions related to this folder.

Registered Lead Facts

The Registered Lead Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Performance Real Time

- Registered Lead Facts Folder Description

  Contains measures related to partner deals such as counts of deals, counts of deals where information has been requested of the partner, and so forth.

- Partners - CRM Registered Leads Real Time
  - Registered Lead Facts Folder Description

    Contains measures related to partner deals such as counts of deals, counts of deals where information has been requested of the partner, and so forth.

Business Questions

There are no business questions related to this folder.

Registered Lead Status

The Registered Lead Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Registered Leads Real Time
  - Registered Lead Status Folder Description

    Contains key attributes related to the deal status such as Status Name and Code.

Business Questions

There are no business questions related to this folder.

Related Item

The Related Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Related Item Real Time
  - Related Item Folder Description

    Provides information about measures of related item.

Business Questions

This folder can be used to answer the following business questions:

- What items are related to an item in an organization?

Related Item Details

The Related Item Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Related Item Real Time
  - Related Item Details Folder Description

    Provides information about attributes of related item.

Business Questions

There are no business questions related to this folder.

Related Item Type

The Related Item Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Related Item Real Time
  - Related Item Type Folder Description

    Provides information about types of related items.

Business Questions

This folder can be used to answer the following business questions:

- What items are related to an item in an organization?

Remittance Bank Account

The Remittance Bank Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Miscellaneous Receipts Real Time
  - Remittance Bank Account Folder Description

    Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.
- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Remittance Bank Account Folder Description

    Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.
- Receivables - Receipts History Real Time

- Remittance Bank Account Folder Description

  Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.

- Receivables - Standard Receipts Real Time
  - Remittance Bank Account Folder Description

    Provides details on the bank account that is being analyzed; for example, bank name, branch, location, IBAN, acct number, and so on.

Business Questions

This folder can be used to answer the following business questions:

- What is my total receipt amount by currency and remittance bank account?

Requestor

The Requestor folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Change Order Real Time
  - Requestor Folder Description

    Provides information about person who requested the change order.
- Product Management - New Item Request Real Time
  - Requestor Folder Description

    Provides information about person who requested the new item request.
- Receiving - Purchase Receipts Real Time
  - Requestor Folder Description

    Requestors register demand using the Requisition functionality. View the supply lines (receipt lines) that refer the demand line(Requisition line) created by a Requestor.

Business Questions

This folder can be used to answer the following business questions:

- How many new item requests have been rejected for an organization?

Requisition Distribution

The Requisition Distribution folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Requisitions Real Time

- Requisition Distribution Folder Description

  Provides information about Requisition distributions created with a Requisition header

- Requisition Distribution Subfolders
  - Distribution Destination Organization

    Provides information about the Inventory Organization that should receive the requested goods.

  - Distribution Destination Subinventory

    Provides information about subinventory. The subinventory is the primary place with the inventory organization where items are physically stocked.

  - Distribution Destination Type

    Provides information on whether the goods are treated as a asset or expense on receipt.

  - Distribution Procurement BU

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.

  - PO Charge Account

    Provides information on Purchase Order Charge Accounts.

  - Requisition Distribution

    Provides information about Requisition Distributions.

  - Requisition Distribution Detail

    Provides information about Requisition Distributions.

Business Questions

There are no business questions related to this folder.

Requisition Header

The Requisition Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Requisitions Real Time
  - Requisition Header Folder Description

    Provides information about Requisition Headers

Business Questions

This folder can be used to answer the following business questions:

- What is the total approved requisition amount in ledger currency for a Requisitioning BU?

Requisition Header Detail

The Requisition Header Detail folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Requisitions Real Time
  - Requisition Header Detail Folder Description

    Provides information about Requisition Headers

Business Questions

There are no business questions related to this folder.

Requisition Line

The Requisition Line folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Requisitions Real Time
  - Requisition Line Folder Description

    Provides information about Requisition Lines created with a Requisition Header
  - Requisition Line Subfolders
    - Buyer

      Provides information about the Buyer suggested on the Requisition line. Actual Buyer could be different from the suggested buyer.
    - Deliver To Location

      Provides information on where the requested goods should be delivered.
    - Line Destination Organization

      Provides information about the Inventory Organization that should receive the requested goods.
    - Line Destination Subinventory

      Provides information about subinventory. The subinventory is the primary place with the inventory organization where Items are physically stocked.
    - Line Destination Type

      Provides information on whether the goods are treated as a asset or expense on receipt.
    - Line Procurement BU

      Provides information about the unit of an enterprise that performs Requisitioning Business Function.
    - Procurement Item

Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement Item is composed of Master Items, Supplier Items, and description based items. Supplier items are filtered out since Requisitions carry suggested suppliers and not binding suppliers.

- Purchasing Line Type

  Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For amount and fixed price based line types.

- Requisition Line

  Provides information about Requisition lines.

- Requisition Line Detail

  Provides information about Requisition lines.

- Requisition Requester

  Provides information about the person who requested the goods.

- Suggested Supplier

  Provides information on the Supplier suggested by the preparer or requester

- Time - Need-by Date

  Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Requisition Line Need by Date.

- Time - Open Date

  Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Open Date.

Business Questions

This folder can be used to answer the following business questions:

- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Requisition Preparer

The Requisition Preparer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Requisitions Real Time
  - Requisition Preparer Folder Description

    Provides information about the person who prepared the Requisition. Procurement preparers can create requisitions on behalf of the real requester.

Business Questions

This folder can be used to answer the following business questions:

- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Requisitioning BU

The Requisitioning BU folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.
- Procurement - Pending Change Orders Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.
- Procurement - Purchasing Agreements Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.
- Procurement - Purchasing Real Time

- Requisitioning BU Folder Description

  Provides information about the unit of an enterprise that performs Requisitioning Business Function.

- Procurement - Requisitions Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.
- Sourcing - Supplier Awards Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.
- Sourcing - Supplier Negotiations Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.
- Sourcing - Supplier Responses Real Time
  - Requisitioning BU Folder Description

    Provides information about the unit of an enterprise that performs Requisitioning Business Function.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many lines are awarded at negotiation start price?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the potential savings from a response line in negotiation currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?

- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total agreement amount released for a procurement item?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total award amount for a negotiation?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Resource Class

The Resource Class folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Control - Budgets Real Time
  - Resource Class Folder Description

    Resource class dimension.
- Project Costing - Commitments Real Time
  - Resource Class Folder Description

    Resource class dimension.

Business Questions

There are no business questions related to this folder.

Resource Extension

The Resource Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Resource Extension Folder Description

    Contains extensible attributes related to Employee dimension
- Sales - CRM Forecasting

- Resource Extension Folder Description

  Contains extensible attributes related to Employee dimension

- Sales - CRM Opportunities and Partners Real Time
  - Resource Extension Folder Description

    Provides information on extensible attributes on CRM resources.

- Sales - CRM Pipeline
  - Resource Extension Folder Description

    Contains extensible attributes related to Employee dimension

- Sales - CRM Quota Management
  - Resource Extension Folder Description

    Contains extensible attributes related to Employee dimension

- Sales - CRM Sales Activity
  - Resource Extension Folder Description

    Contains extensible attributes related to Employee dimension

Business Questions

There are no business questions related to this folder.

Resource Hierarchy

The Resource Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Registered Leads Real Time
  - Resource Hierarchy Folder Description

    Provides information on CRM resources and resource hierarchy.

Business Questions

There are no business questions related to this folder.

Resource Organization

The Resource Organization folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Quota Management
  - Resource Organization Folder Description

    Contains name of internal organization and manager of an employee

- Sales - CRM Quota Management
  - Resource Organization Folder Description

    Contains name of internal organization and manager of employee

Business Questions

There are no business questions related to this folder.

Resource Quota Facts

The Resource Quota Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Pipeline
  - Resource Quota Facts Folder Description

    Contains revenue and non-revenue resource quota amounts
- Sales - CRM Quota Management
  - Resource Quota Facts Folder Description

    Contains revenue and non-revenue resource quota amounts

Business Questions

This folder can be used to answer the following business questions:

- What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?

Response Extension

The Response Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation Response Real Time
  - Response Extension Folder Description

    Provides information on the extension attributes available on for the response object.

Business Questions

There are no business questions related to this folder.

Response Facts

The Response Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Response Facts Folder Description

    Folder containing metrics on responses generated from different marketing activities, in real time.
- Marketing - CRM Interactions and Campaigns Real Time
  - Response Facts Folder Description

    Folder containing metrics on responses generated from different marketing activities, in real time.
- Marketing Segmentation Response Real Time
  - Response Facts Folder Description

    Folder containing metrics on responses generated from different marketing activities, in real time.

Business Questions

This folder can be used to answer the following business questions:

- Did the campaign generate enough customer response?
- How are the customers receiving marketing promotions?

Response Header

The Response Header folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Responses Real Time
  - Response Header Folder Description

    Provides information about Response Header.
  - Response Header Subfolders
    - Negotiation Header Detail

      Provides information about Sourcing Negotiation document headers.
    - Response Header

      Provides information about Response Header.
    - Response Header Detail

      Provides information about Response Header.
    - Supplier Response to Negotiation Requirements Detail

Provides information about supplier responses to negotiation requirements that are created to solicit additional information about the Suppliers.

Business Questions

There are no business questions related to this folder.

Response Line

The Response Line folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Responses Real Time
  - Response Line Folder Description

    Provides information about Supplier responses.
  - Response Line Subfolders
    - Negotiation Line Detail

      Provides information about the Negotiation lines.
    - Procurement Item

      Provides information about Procurement Items required for analyzing Procurement information. Procurement application allows non item master purchases and thus the Procurement item is composed of Master Items, Supplier Items, and description based Items.
    - Purchasing Line Type

      Provides information about the purchase line types defined at site. Purchase line types determine the purchase basis; for example, Goods: For quantity value based line types. Services: For amount and fixed price based line types.
    - Response Line

      Provides information about Negotiation Response line.
    - Response Line Detail

      Provides information about Negotiation Response line.
    - Ship To Location

      Provides information about the location where the purchased goods are to be shipped.
    - Supplier Business Classification

      Contains Supplier Business Classification information.
    - Supplier Organization

      Contains Supplier Organization Information.
    - Supplier Profile

Contains Supplier profile information.

- Supplier Site

  Contains Supplier Site information.

Business Questions

This folder can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the potential savings from a response line in negotiation currency?
- What is the range of response for a negotiation line?

Response Supplier Site

The Response Supplier Site folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Response Supplier Site Folder Description

    Contains Supplier Site information.

Business Questions

There are no business questions related to this folder.

Retirement Date

The Retirement Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Retirement Date Folder Description

    Provides analysis by the date when the asset is retired.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Revenue

The Revenue folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Revenue Folder Description

    Provides information on measures related to Sales order Revenue in the system.
- Sales - CRM Interactions and Opportunities Real Time
  - Revenue Folder Description

    Contains attributes of the revenue item such as Type, Close Date, Win Probability and Status.
- Sales - CRM Opportunities and Competitors Real Time
  - Revenue Folder Description

    Contains attributes of the revenue item such as Type, Close Date, Win Probability and Status.
- Sales - CRM Opportunities and Partners Real Time
  - Revenue Folder Description

    Contains attributes of the revenue item such as Type, Close Date, Win Probability and Status.
- Sales - CRM Opportunities and Products Real Time
  - Revenue Folder Description

    Contains attributes of the revenue item such as Type, Close Date, Win Probability and Status.
- Sales - CRM Pipeline
  - Revenue Folder Description

    Contains attributes of the revenue item such as Type, Close Date, Win Probability and Status
- Sales - CRM Pipeline
  - Revenue Folder Description

    Contains attributes of the revenue item such as Type, Close Date, Win Probability, and Status

Business Questions

This folder can be used to answer the following business questions:

- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?

Revenue Adjustments

The Revenue Adjustments folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Revenue Adjustments Real Time
  - Revenue Adjustments Folder Description

    Provides current and historical information for revenue adjustments.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of revenue adjustments by item and time period?

Revenue Adjustments Details

The Revenue Adjustments Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Revenue Adjustments Real Time
  - Revenue Adjustments Details Folder Description

    Provides current and historical information for revenue adjustment attributes.

Business Questions

There are no business questions related to this folder.

Revenue Calculation

The Revenue Calculation folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Revenue Real Time
  - Revenue Calculation Folder Description

    Revenue calculation details.

Business Questions

There are no business questions related to this folder.

Revenue Details

The Revenue Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - COGS and Gross Margin Real Time
  - Revenue Details Folder Description

    Provides information on attributes related to Sales order Revenue in the system.
- Project Billing - Revenue Real Time
  - Revenue Details Folder Description

    Revenue distribution line details.
  - Revenue Details Subfolders
    - Revenue Record Information

      Revenue distribution record creation and update information.

Business Questions

This folder can be used to answer the following business questions:

- When was the last time revenue was generated for my contract?

Revenue Extension

The Revenue Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Partners - CRM Opportunities and Products Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Partners - CRM Partner Overview
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension
- Partners - CRM Partner Performance Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Partners - CRM Program Performance Real Time
  - Revenue Extension Folder Description

Contains extensible attributes related to the Revenue dimension.

- Sales - CRM Interactions and Opportunities Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Sales - CRM Opportunities and Competitors Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Sales - CRM Opportunities and Partners Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Sales - CRM Opportunities and Products Real Time
  - Revenue Extension Folder Description

    Contains extensible attributes related to the Revenue dimension.
- Sales - CRM Pipeline
  - Revenue Extension Folder Description

    Contains extensible attributes related to Revenue Dimension

Business Questions

There are no business questions related to this folder.

Revenue Forecast Facts

The Revenue Forecast Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Forecasting
  - Revenue Forecast Facts Folder Description

    Contains adjusted and unadjusted forecast metrics and also metrics related to forecast accuracy
- Sales - CRM Quota Management
  - Revenue Forecast Facts Folder Description

    Contains adjusted and unadjusted forecast metrics and also metrics related to forecast accuracy

Business Questions

This folder can be used to answer the following business questions:

- Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?
- Does the forecast versus pipeline trend show a healthy picture?
- How does my current forecast compare with my pipeline?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?

Revenue Transaction Measures

The Revenue Transaction Measures folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Revenue Real Time
  - Revenue Transaction Measures Folder Description

    All revenue amounts for external, intercompany, and interproject contracts.

Business Questions

There are no business questions related to this folder.

Risk of Loss

The Risk of Loss folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Performance - Performance Rating Real Time
  - Risk of Loss Folder Description

    Provides information about worker risk of loss details.

Business Questions

There are no business questions related to this folder.

Role

The Role folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Compensation Plan Assignments Real Time
  - Role Folder Description

    Role information used in incentive compensation for managing participant assignments.

- Incentive Compensation - Participant Balances Real Time
    - Role Folder Description

      Role information used in incentive compensation for managing participant assignments.
- Incentive Compensation - Pay Group Assignments Real Time
    - Role Folder Description

      Role information used in incentive compensation for managing participant assignments.
- Incentive Compensation - Payment Plan Assignments Real Time
    - Role Folder Description

      Role information used in incentive compensation for managing participant assignments.

Business Questions

This folder can be used to answer the following business questions:

- How do the balances compare to past periods?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?

Run Type

The Run Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time
    - Run Type Folder Description

      Run type name and method.
- Payroll - Retroactive Pay Real Time

- Run Type Folder Description

  Run type name and method.

Business Questions

There are no business questions related to this folder.

SLA Account

The SLA Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - SLA Account Folder Description

    Describes a business code that represents a monetary or statistical transaction.
- Fixed Assets - Asset Transactions Real Time
  - SLA Account Folder Description

    Describes a business code that represents a monetary or statistical transaction.

Business Questions

There are no business questions related to this folder.

SLA Balancing Segment

The SLA Balancing Segment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - SLA Balancing Segment Folder Description

    The segment of the business code that represents a monetary or statistical transaction that is denoted as the balancing segment.
- Fixed Assets - Asset Transactions Real Time
  - SLA Balancing Segment Folder Description

    The segment of the business code that represents a monetary or statistical transaction that is denoted as the balancing segment.

Business Questions

There are no business questions related to this folder.

SLA Cost Center

The SLA Cost Center folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - SLA Cost Center Folder Description

    The segment of the business code that represents a monetary or statistical transaction that is denoted as the cost center segment.
- Fixed Assets - Asset Transactions Real Time
  - SLA Cost Center Folder Description

    The segment of the business code that represents a monetary or statistical transaction that is denoted as the cost center segment.

Business Questions

There are no business questions related to this folder.

SLA Natural Account

The SLA Natural Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - SLA Natural Account Folder Description

    The segment of the business code that represents a monetary or statistical transaction that is denoted as the natural account segment.
- Fixed Assets - Asset Transactions Real Time
  - SLA Natural Account Folder Description

    The segment of the business code that represents a monetary or statistical transaction that is denoted as the natural account segment.

Business Questions

There are no business questions related to this folder.

Salary

The Salary folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Salary Folder Description

Worker salary information such as the amount and effective date.

Business Questions

This folder can be used to answer the following business questions:

- How is each worker's salary distributed by component?
- What is each worker's current salary?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of salary by quartile by country or job?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

Salary Basis

The Salary Basis folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Salary Basis Folder Description

    Provides details about a workers base pay record such as the frequency in which base pay is quoted.

Business Questions

There are no business questions related to this folder.

Salary Components

The Salary Components folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Salary Components Folder Description

    Salary component information. Components are optional and enable you to itemize salary adjustments into two or more components that reflect different reasons for the change.

Business Questions

This folder can be used to answer the following business questions:

- How is each worker's salary distributed by component?
- What percentage of total salary is attributed to each salary component?

Salary Details

The Salary Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Salary Details Folder Description

    Provides information about worker salary.

Business Questions

There are no business questions related to this folder.

Sales Account Extension

The Sales Account Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Sales Account Extension Folder Description

    Contains extensible attributes related to Customer dimension
- Sales - CRM Customers and Contacts Real Time
  - Sales Account Extension Folder Description

    Contains extensible attributes related to the Customer Dimension.
- Sales - CRM Customers and Sales Resources Real Time
  - Sales Account Extension Folder Description

    Contains extensible attributes related to the Customer Dimension.
- Sales - CRM Forecasting
  - Sales Account Extension Folder Description

    Contains extensible attributes related to customer dimension
- Sales - CRM Interactions and Customers Real Time
  - Sales Account Extension Folder Description

    Contains extensible attributes related to the Customer Dimension.
- Sales - CRM Interactions and Opportunities Real Time
  - Sales Account Extension Folder Description

    Contains extensible attributes related to the Customer Dimension.
- Sales - CRM Opportunities and Competitors Real Time
  - Sales Account Extension Folder Description

Contains extensible attributes related to the Customer dimension.

- Sales - CRM Opportunities and Partners Real Time
  - Sales Account Extension Folder Description

    Contains extensible attributes related to the Sales Account Dimension.
- Sales - CRM Opportunities and Products Real Time
  - Sales Account Extension Folder Description

    Contains extensible attributes related to the Customer dimension.
- Sales - CRM Pipeline
  - Sales Account Extension Folder Description

    Contains extensible attributes related to Customer dimension
- Sales - CRM Sales Activity
  - Sales Account Extension Folder Description

    Contains extensible attributes related to Customer dimension

Business Questions

There are no business questions related to this folder.

Sales Account Facts

The Sales Account Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Sales Account Facts Folder Description

    Contains the number of sales accounts

Business Questions

There are no business questions related to this folder.

Sales Channel

The Sales Channel folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Leads and Opportunities Real Time
  - Sales Channel Folder Description

    Contains attributes of the Sales Channel such as Code (Direct/Indirect) and the associated partner Type Code if it is an indirect channel.
- Partners - CRM Opportunities and Products Real Time

- Sales Channel Folder Description

  Contains attributes of the Sales Channel such as Code (Direct/Indirect) and the associated partner Type Code if it is an indirect channel.

- Partners - CRM Partner Overview
  - Sales Channel Folder Description

    Contains attributes of the Sales Channel such as Code (Direct/Indirect) and the associated partner Type Code if it is an indirect channel.

- Partners - CRM Partners and Products Real Time
  - Sales Channel Folder Description

    Contains attributes of the Sales Channel such as Code (Direct/Indirect) and the associated partner Type Code if it is an indirect channel.

- Partners - CRM Registered Leads Real Time
  - Sales Channel Folder Description

    Contains attributes of the Sales Channel such as Code (Direct/Indirect) and the associated partner Type Code if it is an indirect channel.

- Sales - CRM Opportunities and Partners Real Time
  - Sales Channel Folder Description

    Contains key attributes of the Sales Channel dimension such as Partner Type.

Business Questions

This folder can be used to answer the following business questions:

- How do open and closed channel opportunity revenue compare for the current quarter?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- What is the closed channel revenue from partner campaigns?
- What product lines enjoy the most successful opportunity win rates?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Sales Cycle Facts

The Sales Cycle Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Pipeline

- Sales Cycle Facts Folder Description

  Contains metrics related to the sales cycle durations of opportunities and revenue lines

Business Questions

There are no business questions related to this folder.

Sales Forecast

The Sales Forecast folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Forecasting
  - Sales Forecast Folder Description

    Contains attributes of the sales forecast that a sales rep periodically submits

Business Questions

There are no business questions related to this folder.

Sales Geography Zone

The Sales Geography Zone folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partners and Products Real Time
  - Sales Geography Zone Folder Description

    Contains key attributes of the partner's geographical location.

Business Questions

This folder can be used to answer the following business questions:

- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Sales Resource

The Sales Resource folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customers and Sales Resources Real Time
  - Sales Resource Folder Description

Contains key attributes of the Sales Resource such as Name and Job Title.

- Sales - CRM Interactions and Customers Real Time
  - Sales Resource Folder Description

    Contains key attributes of the Sales Resource such as Name and Job Title.
- Sales - CRM Interactions and Opportunities Real Time
  - Sales Resource Folder Description

    Contains key attributes of the Sales Resource such as Name and Job Title.
- Sales - CRM Opportunities and Competitors Real Time
  - Sales Resource Folder Description

    Contains key attributes of the Sales Resource such as Name and Job Title.
- Sales - CRM Opportunities and Products Real Time
  - Sales Resource Folder Description

    Contains key attributes of the Sales Resource such as Name and Job Title.

Business Questions

This folder can be used to answer the following business questions:

- Who are the primary sales resources associated to opportunities for this customer?

Sales Resource Hierarchy

The Sales Resource Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and also the hierarchical structure
- Sales - CRM Customers and Sales Resources Real Time
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and also the hierarchical structure.
- Sales - CRM Interactions and Customers Real Time
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and also the hierarchical structure.
- Sales - CRM Interactions and Opportunities Real Time

- Sales Resource Hierarchy Folder Description

  Contains the sales resource name and login for all levels and also the hierarchical structure.

- Sales - CRM Opportunities and Competitors Real Time
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and the hierarchical structure.
- Sales - CRM Opportunities and Products Real Time
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and also the hierarchical structure.
- Sales - CRM Pipeline
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and also the hierarchical structure
- Sales - CRM Sales Activity
  - Sales Resource Hierarchy Folder Description

    Contains the sales resource name and login for all levels and also the hierarchical structure

Business Questions

This folder can be used to answer the following business questions:

- Who are the primary sales resources associated to opportunities for this customer?

Seasonality Facts

The Seasonality Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Quota Management
  - Seasonality Facts Folder Description

    Contains base and actual seasonality factors applied to a sales quota

Business Questions

There are no business questions related to this folder.

Secondary Dates

The Secondary Dates folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing Segmentation B2B Customers Real Time
  - Secondary Dates Folder Description

    Folder containing information about secondary dates such as campaign launch date.
- Marketing Segmentation B2C Customers Real Time
  - Secondary Dates Folder Description

    Folder containing information about secondary dates such as campaign launch date.
- Partners - CRM Partner Overview
  - Secondary Dates Folder Description

    Contains additional date attributes for secondary dates that may be used in partner analysis
- Partners - CRM Partner Overview
  - Secondary Dates Folder Description

    Contains additional date attributes for secondary dates that may be used in partner analysis.
- Partners - CRM Partner Performance Real Time
  - Secondary Dates Folder Description

    Contains additional date attributes for secondary dates that may be used in partner analysis.
- Partners - CRM Partner Programs
  - Secondary Dates Folder Description

    Contains additional date attributes for secondary dates that may be used in partner analysis.
- Partners - CRM Program Performance Real Time
  - Secondary Dates Folder Description

    Contains additional date attributes for secondary dates that may be used in partner analysis.
- Sales - CRM Customer Overview
  - Secondary Dates Folder Description

    Contains date attributes for additional dates by which the metrics can be analyzed by
- Sales - CRM Pipeline
  - Secondary Dates Folder Description

    Contains date attributes for additional dates by which the metrics can be analyzed by

Business Questions

There are no business questions related to this folder.

Service Level

The Service Level folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Service Level Folder Description

    Provides information about all the Service Levels defined in the system; for example, one day and three day.

Business Questions

There are no business questions related to this folder.

Service Request Facts

The Service Request Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Service Request Facts Folder Description

    Contains key SR metrics such as critical SR count

Business Questions

There are no business questions related to this folder.

Ship To Location

The Ship To Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Ship To Location Folder Description

    Provides information about the location where the purchased goods are to be shipped.
- Sourcing - Supplier Awards Real Time
  - Ship To Location Folder Description

    Provides information about the location where the purchased goods are to be shipped.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?

- How many blanket agreements will expire in the next 6 months?
- What is the total agreement amount released for a procurement item?

Ship-to Customer

The Ship-to Customer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Ship-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.
  - Ship-to Customer Subfolders
    - Customer Classification {Ship-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Customer Details {Ship-to}

      Provides information on ship-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.
    - Identifying Address {Ship-to}

      Provides information on attributes pertaining to primary identifying address details of the ship-to customer like address, city, state, province and country.
    - Organization {Ship-to}

      Provides information specific to ship to customers of type organization like, CEO Title, CEO Name, year established, principal name,, and so on.
    - Person {Ship-to}

      Provides information specific to ship-to customers of type person like, person title, first name, last name, date of birth, place of birth, gender, and so on.
- Distributed Order Orchestration - Order Holds Real Time
  - Ship-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.
  - Ship-to Customer Subfolders

- Customer Classification {Ship-to}

  Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

- Customer Details {Ship-to}

  Provides information on ship-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

- Identifying Address {Ship-to}

  Provides information on attributes pertaining to primary identifying address details of the ship-to customer like address, city, state, province and country.

- Organization {Ship-to}

  Provides information specific to ship to customers of type organization like, CEO Title, CEO Name, year established, principal name, and so on.

- Person {Ship-to}

  Provides information specific to ship-to customers of type person like, person title, first name, last name, date of birth, place of birth, gender, and so on.

- Distributed Order Orchestration - Process Instances Real Time
  - Ship-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.

  - Ship-to Customer Subfolders
    - Customer Classification {Ship-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Customer Details {Ship-to}

      Provides information on ship-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address {Ship-to}

      Provides information on attributes pertaining to primary identifying address details of the ship-to customer like address, city, state, province and country.

    - Organization {Ship-to}

      Provides information specific to ship to customers of type organization like, CEO Title, CEO Name, year established, principal name,, and so on.

        - Person {Ship-to}

          Provides information specific to ship-to customers of type person like, person title, first name, last name, date of birth, place of birth, gender, and so on.

- Subledger Accounting - Journals Real Time
    - Ship-to Customer Folder Description

      Provides information related to ship-to customer of Receivables transactions; for example, invoices, credit memos and so on.
    - Ship-to Customer Subfolders
        - Customer Classification

          Primary customer classification. Classifications categorize third parties according to standard or custom categories; for example, SIC, NACE, and NAIC.
        - Customer Details

          Ship-to customer information including customer name, customer number, contact phone numbers, email ids and so on.
        - Identifying Address

          Official registered address details of the Ship-to customer including address, city, state, province and country.
        - Organization

          Ship-to customer organization details including CEO Title, CEO Name, year established, principal name, and so on.
        - Person

          Ship-to customers personal details including title, first name, last name, date of birth, gender, and so on.

Business Questions

There are no business questions related to this folder.

Ship-to Customer Account

The Ship-to Customer Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
    - Ship-to Customer Account Folder Description

      Provides information related on the deploying company's financial relationship with a customer. Customer accounts can play multiple roles. Ship to customer account is the customer with which the deploying company ships goods.
    - Ship-to Customer Account Subfolders

        - Account Details {Ship-to}

          Provides information on ship to customer account attributes like ship-to customer account name, status, customer type, tax code, and so on.

- Distributed Order Orchestration - Order Holds Real Time
    - Ship-to Customer Account Folder Description

      Provides information related on the deploying company's financial relationship with a customer. Customer accounts can play multiple roles. Ship to customer account is the customer with which the deploying company ships goods.
    - Ship-to Customer Account Subfolders
        - Account Details {Ship-to}

          Provides information on ship to customer account attributes like ship-to customer account name, status, customer type, tax code, and so on.
- Distributed Order Orchestration - Process Instances Real Time
    - Ship-to Customer Account Folder Description

      Provides information related on the deploying company's financial relationship with a customer. Customer accounts can play multiple roles. Ship to customer account is the customer with which the deploying company ships goods.
    - Ship-to Customer Account Subfolders
        - Account Details {Ship-to}

          Provides information on ship to customer account attributes like ship-to customer account name, status, customer type, tax code, and so on.

Business Questions

There are no business questions related to this folder.

Ship-to Customer Site

The Ship-to Customer Site folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
    - Ship-to Customer Site Folder Description

      Provides information related to the ship-to customer site of Receivables transactions; for example, invoices, credit memos and so on.
    - Ship-to Customer Site Subfolders
        - Address Details

          Ship-to customer address details including description, address, city, state, province, and country.

Business Questions

There are no business questions related to this folder.

Shipment

The Shipment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Shipping Real Time
    - Shipment Folder Description

      Provides information about Shipment related attributes and measures. Shipments are a grouping of Shipment Lines.
    - Shipment Subfolders
        - Shipment Details

          Provides information on general attributes like Shipment Number, Bill of lading Number, Actual Ship date, Shipment date, and so on.
        - Shipment Measures

          Provides information about derived measures related to a Shipment like Open Shipment Count, Count of Past Due Shipments, Shipped Shipment Count, and so on.
        - Shipment Status

          Provides information about Status of a Shipment. Possible Values are Open, Confirmed and Closed.
        - Time of Shipment Creation Date

          Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Shipment Creation Date.

Business Questions

This folder can be used to answer the following business questions:

- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?

Shipment Line

The Shipment Line folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Shipping Real Time

- Shipment Line Folder Description

  Provides information about Shipment Line related attributes and measures. Shipment Lines in shipping are equivalent to Fulfillment Lines in Orders.

- Shipment Line Subfolders
  - Carrier Details

    Provides information on Carrier related attributes like Tracking Number, Freight Terms, Date Requested, Date Scheduled, and so on.

  - Inventory Details

    Provides information on Inventory Details related attributes like Lot, Serial, Subinventory, Locator, Movement Request Number, and so on.

  - Ship-to Customer

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.

  - Ship-to Location

    Provides information related to the different locations for a Ship to customer, a location is essentially is an address. Ship to customer is the customer with which the deploying company has the primary shipping relationship.

  - Shipment Line Measures

    Provides information about derived measures related to a Shipment Line like On-Time Ship Rate, Late Shipped Rate, Quantity Shipped, and so on.

  - Shipment Line Status

    Provides information about Status of Shipment Line. Possible values are Backordered, Ready To Release, Released To Warehouse, Staged, Shipped.

  - Shipment Line Summary

    Provides information on Summary attributes like Source Order Number, Requested Quantity, Shipped Quantity, Backordered Quantity, Weight, Volume, and so on.

  - Shipping Priority

    Provides information about various shipping priorities available in the system. Shipment Priority is assigned to Shipment Lines to indicate the relative importance of shipping the line.

  - Sold-to Customer

    Provides information related to sold to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Sold to customer is the customer with which the deploying company has the primary selling relationship.

  - Time of Shipment Line Creation Date

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Shipment Line Creation Date.

Business Questions

This folder can be used to answer the following business questions:

- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?

Shipment Priority

The Shipment Priority folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Shipment Priority Folder Description

    Provides information about various shipment priorities available in the system. Shipment Priority is assigned to Delivery Lines to indicate the relative importance of shipping the line.

Business Questions

There are no business questions related to this folder.

Shipping Method

The Shipping Method folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Shipping Real Time
  - Shipping Method Folder Description

    Provides information about various Shipping Method available in the system. Ship Methods are the defined combinations of Carrier Service Level and Mode of Transport.

Business Questions

There are no business questions related to this folder.

Sold To BU

The Sold To BU folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time

- Sold To BU Folder Description

  Provides information about the ‘financial owner’ of the Purchase Order. Accounts Payable refers to this as the Invoicing BU. Has the Payables Invoicing Business Function assigned.

- Procurement - Pending Change Orders Real Time
  - Sold To BU Folder Description

    Provides information about the ‘financial owner’ of the Purchase Order. Accounts Payable refers to this as the Invoicing BU. Has the Payables Invoicing Business Function assigned.

- Procurement - Purchasing Real Time
  - Sold To BU Folder Description

    Provides information about the ‘financial owner’ of the Purchase Order. Accounts Payable refers to this as the Invoicing BU. Has the Payables Invoicing Business Function assigned.

Business Questions

This folder can be used to answer the following business questions:

- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the purchase order distribution amount for a procurement item in a sold to bu?

Sold-to Customer

The Sold-to Customer folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Sold-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.

  - Sold-to Customer Subfolders
    - Customer Classification {Sold-to}

Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

        - Customer Details {Sold-to}

          Provides information on sold-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

        - Identifying Address {Sold-to}

          Provides information on attributes pertaining to primary identifying address details of the sold-to customer like address, city, state, province and country.

        - Organization {Sold-to}

          Provides information specific to customers of type organization like, CEO title, CEO Name, year established and principal name, and so on.

        - Person {Sold-to}

          Provides information specific to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Distributed Order Orchestration - Order Headers Real Time
    - Sold-to Customer Folder Description

      Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.

    - Sold-to Customer Subfolders
        - Customer Classification {Sold-to}

          Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

        - Customer Details {Sold-to}

          Provides information on sold-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

        - Identifying Address {Sold-to}

          Provides information on attributes pertaining to primary identifying address details of the sold-to customer like address, city, state, province and country.

        - Organization {Sold-to}

          Provides information specific to customers of type organization like, CEO title, CEO Name, year established and principal name., and so on.

        - Person {Sold-to}

Provides information specific to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Distributed Order Orchestration - Order Holds Real Time
  - Sold-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.
  - Sold-to Customer Subfolders
    - Customer Classification {Sold-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Customer Details {Sold-to}

      Provides information on sold-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.
    - Identifying Address {Sold-to}

      Provides information on attributes pertaining to primary identifying address details of the sold-to customer like address, city, state, province and country.
    - Organization {Sold-to}

      Provides information specific to customers of type organization like, CEO title, CEO Name, year established and principal name., and so on.
    - Person {Sold-to}

      Provides information specific to customers of type person like, person title, first name, last name, date of birth, gender, and so on.
- Distributed Order Orchestration - Order Lines Real Time
  - Sold-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.
  - Sold-to Customer Subfolders
    - Customer Classification {Sold-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).
    - Customer Details {Sold-to}

Provides information on sold-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address {Sold-to}

      Provides information on attributes pertaining to primary identifying address details of the sold-to customer like address, city, state, province and country.

    - Organization {Sold-to}

      Provides information specific to customers of type organization like, CEO title, CEO Name, year established and principal name, and so on.

    - Person {Sold-to}

      Provides information specific to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Distributed Order Orchestration - Price Adjustments Real Time
  - Sold-to Customer Folder Description

    Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.

  - Sold-to Customer Subfolders
    - Customer Classification {Sold-to}

      Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

    - Customer Details {Sold-to}

      Provides information on sold-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address {Sold-to}

      Provides information on attributes pertaining to primary identifying address details of the sold-to customer like address, city, state, province and country.

    - Organization {Sold-to}

      Provides information specific to customers of type organization like, CEO title, CEO Name, year established and principal name., and so on.

    - Person {Sold-to}

      Provides information specific to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Distributed Order Orchestration - Process Instances Real Time
  - Sold-to Customer Folder Description

Provides information related to ship to customer. Customer is a Person or Organization which intends to place a sales order to buy goods or services from the deploying company. Customers can play multiple roles. Ship to customer is the customer to which the deploying company ships goods.

- Sold-to Customer Subfolders
  - Customer Classification {Sold-to}

    Provides information on primary customer classifications. Classifications are used to categorize parties according to seeded or customized classification schemas. Seeded classifications include industrial classifications (for example, SIC, NACE, NAIC) and general classifications (for example, customer category).

  - Customer Details {Sold-to}

    Provides information on sold-to customer attributes like customer name, customer number, contact phone numbers, email ids, and so on.

  - Identifying Address {Sold-to}

    Provides information on attributes pertaining to primary identifying address details of the sold-to customer like address, city, state, province and country.

  - Organization {Sold-to}

    Provides information specific to customers of type organization like, CEO title, CEO Name, year established and principal name., and so on.

  - Person {Sold-to}

    Provides information specific to customers of type person like, person title, first name, last name, date of birth, gender, and so on.

- Subledger Accounting - Journals Real Time
  - Sold-to Customer Folder Description

    Provides information related to sold-to customer of Receivables transactions; for example, invoices, credit memos, and so on.

  - Sold-to Customer Subfolders
    - Customer Classification

      Primary customer classification. Classifications categorize third parties according to standard or custom categories; for example, SIC, NACE, and NAIC.

    - Customer Details

      Sold-to customer information including customer name, customer number, contact phone numbers, email ids, and so on.

    - Identifying Address

      Official registered address details of the sold-to customer including address, city, state, province and country.

    - Organization

Sold-to customer organization details including CEO Title, CEO Name, year established, principal name, and so on.

- Person

  Sold-to customers personal details including title, first name, last name, date of birth, gender, and so on.

Business Questions

This folder can be used to answer the following business questions:

- How many orchestration processes are active in a selected time period?
- What are all the holds for a sold-to customer?
- What is the number of active tasks for an orchestration process ?
- What is the number of holds for an item?
- What is the resolution time for a hold?
- What is the time to complete a process?

Sold-to Customer Account

The Sold-to Customer Account folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Sold-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Sold-to customer account is the customer account with which the deploying company has the primary selling relationship.
  - Sold-to Customer Account Subfolders
    - Account Details {Sold-to}

      Provides information on Sold-to customer account attributes like sold to customer account name, status, customer type and tax code, and so on.
- Distributed Order Orchestration - Order Headers Real Time
  - Sold-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Sold-to customer account is the customer account with which the deploying company has the primary selling relationship.
  - Sold-to Customer Account Subfolders
    - Account Details {Sold-to}

Provides information on Sold-to customer account attributes like sold to customer account name, status, customer type and tax code, and so on.

- Distributed Order Orchestration - Order Holds Real Time
  - Sold-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Sold-to customer account is the customer account with which the deploying company has the primary selling relationship.
  - Sold-to Customer Account Subfolders
    - Account Details {Sold-to}

      Provides information on Sold-to customer account attributes like sold to customer account name, status, customer type and tax code, and so on
- Distributed Order Orchestration - Order Lines Real Time
  - Sold-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Sold-to customer account is the customer account with which the deploying company has the primary selling relationship.
  - Sold-to Customer Account Subfolders
    - Account Details {Sold-to}

      Provides information on Sold-to customer account attributes like sold to customer account name, status, customer type and tax code, and so on.
- Distributed Order Orchestration - Price Adjustments Real Time
  - Sold-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Sold-to customer account is the customer account with which the deploying company has the primary selling relationship.
  - Sold-to Customer Account Subfolders
    - Account Details {Sold-to}

      Provides information on Sold-to customer account attributes like sold to customer account name, status, customer type and tax code, and so on.
- Distributed Order Orchestration - Process Instances Real Time
  - Sold-to Customer Account Folder Description

    Provides information related on the deploying company's financial relationship with a customer. Customer account can play multiple roles. Sold-to customer account is the customer account with which the deploying company has the primary selling relationship.
  - Sold-to Customer Account Subfolders

- Account Details {Sold-to}

  Provides information on Sold-to customer account attributes like sold to customer account name, status, customer type and tax code, and so on

Business Questions

There are no business questions related to this folder.

Sold-to Customer Site

The Sold-to Customer Site folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Journals Real Time
  - Sold-to Customer Site Folder Description

    Provides information related to the sold-to customer site of Receivables transactions; for example, invoices, credit memos, and so on.
  - Sold-to Customer Site Subfolders
    - Address Details

      Sold-to customer address details including description, address, city, state, province, and country.

Business Questions

There are no business questions related to this folder.

Source Bank

The Source Bank folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Distribution Real Time
  - Source Bank Folder Description

    Source bank account number and currency.

Business Questions

There are no business questions related to this folder.

Source Credit Details

The Source Credit Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Source Credit Details Folder Description

    Source credit transaction information.
- Incentive Compensation - Earnings Real Time
  - Source Credit Details Folder Description

    Source credit transaction information.
- Incentive Compensation - Payments Real Time
  - Source Credit Details Folder Description

    Source credit transaction information.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What are all the incentive earnings earned by the participant, for the period?
- What are the credits that are contributing to my attainment?
- What earning transaction does the payment include?
- What is the total commission earned by different participants, on a particular transaction?
- What payment adjustments does the payment include?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?

Source Earning Details

The Source Earning Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Payments Real Time
  - Source Earning Details Folder Description

Source earning transaction information.

Business Questions

This folder can be used to answer the following business questions:

- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What earning transaction does the payment include?
- What payment adjustments does the payment include?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?

Source Inventory Organization

The Source Inventory Organization folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receiving - Interorganization Receipts Real Time
  - Source Inventory Organization Folder Description

    Provides information about inventory organization. The inventory organization is used to track inventory transaction and balances.
- Receiving - Intransit Interorganization Inventory Transfers Real Time
  - Source Inventory Organization Folder Description

    Provides information about inventory organization. The inventory organization is used to track inventory transaction and balances.
- Receiving - Intransit Shipments Real Time
  - Source Inventory Organization Folder Description

    Provides information about inventory organization. The inventory organization is used to track inventory transaction and balances.
- Receiving - Receipts Real Time
  - Source Inventory Organization Folder Description

    Provides information about inventory organization. The inventory organization is used to track inventory transaction and balances.
- Receiving - Transactions Real Time
  - Source Inventory Organization Folder Description

    Provides information about inventory organization. The inventory organization is used to track inventory transaction and balances.
- Receiving - Unordered Receipts Real Time

- Source Inventory Organization Folder Description

  Provides information about inventory organization, The inventory organization is used to track inventory transaction and balances.

Business Questions

This folder can be used to answer the following business questions:

- How many days, on average, has an item been in transit in the last three months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the total intransit quantity expected to be received from a Source Inventory Organization?
- What is the total intransit quantity for an item?

Source System

The Source System folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Source System Item Real Time
  - Source System Folder Description

    Provides information about Source systems for source system item.

Business Questions

This folder can be used to answer the following business questions:

- What are the source system items for an organization?

Source System Item

The Source System Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Source System Item Real Time
  - Source System Item Folder Description

    Provides information about measures of source system item.

Business Questions

This folder can be used to answer the following business questions:

- What are the source system items for an organization?

Source System Item Details

The Source System Item Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Source System Item Real Time
  - Source System Item Details Folder Description

    Provides information about attributes of source system item.

Business Questions

There are no business questions related to this folder.

Source Transaction Details

The Source Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
  - Source Transaction Details Folder Description

    Source transaction information.
- Incentive Compensation - Credits Real Time
  - Source Transaction Details Folder Description

    Source transaction information.
- Incentive Compensation - Disputes Real Time
  - Source Transaction Details Folder Description

    Source transaction information.
- Incentive Compensation - Earnings Real Time
  - Source Transaction Details Folder Description

    Source transaction information.
- Incentive Compensation - Payments Real Time
  - Source Transaction Details Folder Description

    Source transaction information.
- Incentive Compensation - Transactions Real Time
  - Source Transaction Details Folder Description

    Source transaction information.

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the total commission earned by different participants, on a particular transaction?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?

Standard Receipt Application

The Standard Receipt Application folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Standard Receipts Real Time
  - Standard Receipt Application Folder Description

    Provides information on the details of receipt applications. Additionally, information on earned and unearned discounts are provided.

Business Questions

There are no business questions related to this folder.

Standard Receipt Application Details

The Standard Receipt Application Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Standard Receipts Real Time
  - Standard Receipt Application Details Folder Description

    Provides information on the details of receipt applications attributes including application status.

Business Questions

There are no business questions related to this folder.

Standard Receipts

The Standard Receipts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Standard Receipts Real Time
  - Standard Receipts Folder Description

    Provides information on standard customer receipts. This includes both manual receipts and receipts imported via the lock box.

Business Questions

This folder can be used to answer the following business questions:

- What is my total receipt amount by currency and remittance bank account?

Standard Receipts Details

The Standard Receipts Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Standard Receipts Real Time
  - Standard Receipts Details Folder Description

    Provides information on standard customer receipts attributes.

Business Questions

There are no business questions related to this folder.

Status

The Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Requisitions Real Time
  - Status Folder Description

    Provides information on the Requisition status. Possible Requisition status are Incomplete, In Process, Canceled, Approved, Rejected, Returned

Business Questions

This folder can be used to answer the following business questions:

- What is the total approved requisition amount in ledger currency for a Requisitioning BU?

Step

The Step folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Step Folder Description

    Provides information about steps defined in the system. A step is an activity performed as part of the fulfillment process. Steps are associated with Primary tasks and task Types.

Business Questions

There are no business questions related to this folder.

Steps

The Steps folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Process Instances Real Time
  - Steps Folder Description

Provides information on Process Step Instances. This information can be analyzed by Time, Item, Customer, Orchestration Process, Primary Task, Process Class, Process Status, and so on.

- Steps Subfolders
  - Step

    Provides information about steps defined in the system. A step is an activity performed as part of the fulfillment process. Steps are associated with Primary tasks and task Types.
  - Step Instance

    Provides information on Step Instance measures.
  - Steps Details

    Provides information on Step Instance attributes.
  - Tasks

    Provides information about Tasks and their associated Task types. Tasks are defines as part of an orchestration process.

Business Questions

This folder can be used to answer the following business questions:

- What is the number of active tasks for an orchestration process ?

Stock

The Stock folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time
  - Stock Folder Description

    Information about stock granted to a worker.

Business Questions

This folder can be used to answer the following business questions:

- How many shares are outstanding?
- How many stock shares were granted?
- What is the average number of stock shares granted by location and job?

Stock Details

The Stock Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time
  - Stock Details Folder Description

    Information about a worker's stock grants such as the grant number, shares outstanding, and grant price.

Business Questions

This folder can be used to answer the following business questions:

- How many shares are outstanding?
- How many stock shares were granted?
- What is the average number of stock shares granted by location and job?

Storage Location

The Storage Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Inventory Valuation Real Time
  - Storage Location Folder Description

    Provides information about sub inventory and locator. The sub inventory is the primary place with the inventory organization where items are physically stocked. The locators are optional structures within sub inventories.

Business Questions

There are no business questions related to this folder.

Structure Details

The Structure Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Structures Real Time
  - Structure Details Folder Description

    Provides information about attributes of structure.

Business Questions

There are no business questions related to this folder.

Structure Type

The Structure Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Structures Real Time
  - Structure Type Folder Description

    Provides information about type of structure.

Business Questions

This folder can be used to answer the following business questions:

- What structures does an organization have?

Structures

The Structures folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Structures Real Time
  - Structures Folder Description

    Provides information about measures of structure.

Business Questions

This folder can be used to answer the following business questions:

- What structures does an organization have?

Sub Ledger Accounting Information

The Sub Ledger Accounting Information folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - Sub Ledger Accounting Information Folder Description

    Provides information about asset depreciation accounting.
- Fixed Assets - Asset Transactions Real Time
  - Sub Ledger Accounting Information Folder Description

    Provides information about asset transaction accounting.

Business Questions

This folder can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?

Sub Ledger Accounting Journals Details

The Sub Ledger Accounting Journals Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Depreciation Real Time
  - Sub Ledger Accounting Journals Details Folder Description

    Subledger transaction level accounting detail.
- Fixed Assets - Asset Transactions Real Time
  - Sub Ledger Accounting Journals Details Folder Description

    Subledger transaction level accounting detail.

Business Questions

There are no business questions related to this folder.

Subinventory

The Subinventory folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Cost Accounting Real Time
  - Subinventory Folder Description

    Provides information about sub inventory . The sub inventory is the primary place with the inventory organization where items are physically stocked.
- Inventory - Inventory Balance Real Time
  - Subinventory Folder Description

    Provides information about subinventory. The subinventory is the primary place with the inventory organization where items are physically stocked.
- Inventory - Inventory Supply Real Time
  - Subinventory Folder Description

    Provides information about subinventory. The subinventory is the primary place with the inventory organization where items are physically stocked.
- Inventory - Inventory Transactions Real Time
  - Subinventory Folder Description

    Provides information about subinventory. The subinventory is the primary place with the inventory organization where items are physically stocked.

- Inventory Organization Real Time
  - Subinventory Folder Description

    Provides information about subinventory. The subinventory is the primary place with the inventory organization where items are physically stocked.

Business Questions

This folder can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?
- What is the inventory transaction item quantity for a transaction type?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the primary transaction item quantity for subinventories?

Substitute Components

The Substitute Components folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Components Real Time
  - Substitute Components Folder Description

    Provides information about substitute items for component.

Business Questions

There are no business questions related to this folder.

Supplier

The Supplier folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Holds Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Payables Invoices - Installments Real Time

- Supplier Folder Description

  This folder contains details for the Supplier.

- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Payables Invoices - Transactions Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Payables Invoices - Trial Balance Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Payables Invoices - Withholding Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Payables Payments - Disbursements Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Payables Payments - Payment History Real Time
  - Supplier Folder Description

    This folder contains details for the Supplier.
- Project Costing - Actual Costs Real Time
  - Supplier Folder Description

    Supplier dimension.
- Project Costing - Commitments Real Time
  - Supplier Folder Description

    Supplier dimension.
- Project Costing - Unprocessed Transactions Real Time
  - Supplier Folder Description

    Supplier Dimension.
- Subledger Accounting - Journals Real Time
  - Supplier Folder Description

    Supplier of Payables transactions; for example, invoices, credit memos, and so on.
  - Supplier Subfolders
    - Supplier Business Classification

Supplier business classification information.

- Supplier Organization

  Supplier organization information.

- Supplier Profile

  Supplier profile information.

Business Questions

This folder can be used to answer the following business questions:

- What invoices were included in this payment?
- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of tax withheld, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?
- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What payments weren't reconciled yet?

Supplier Business Classification

The Supplier Business Classification folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Procurement - Implemented Change Orders Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Procurement - Pending Change Orders Real Time

- Supplier Business Classification Folder Description

  Contains Supplier Business Classification information.

- Procurement - Purchasing Agreements Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Procurement - Purchasing Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Receiving - Intransit Shipments Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Receiving - Purchase Receipts Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Receiving - Receipts Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Receiving - Transactions Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Receiving - Unordered Receipts Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.
- Sourcing - Supplier Awards Real Time
  - Supplier Business Classification Folder Description

    Contains Supplier Business Classification information.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many active contract agreements exist with a particular supplier?

- How many blanket agreements will expire in the next 6 months?
- How many days, on average, has an item been in transit in the last three months?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the savings percentage from an awarded response line?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the total agreement amount released for a procurement item?
- What is the total award amount for a negotiation?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity for an item?

Supplier Contact

The Supplier Contact folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Supplier Contact Folder Description

    Contains Supplier Contact information.
- Procurement - Pending Change Orders Real Time
  - Supplier Contact Folder Description

    Contains Supplier Contact information.
- Procurement - Purchasing Agreements Real Time
  - Supplier Contact Folder Description

    Contains Supplier Contact information.
- Procurement - Purchasing Real Time
  - Supplier Contact Folder Description

    Contains Supplier Contact information.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the total agreement amount released for a procurement item?

Supplier Organization

The Supplier Organization folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Procurement - Implemented Change Orders Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Procurement - Pending Change Orders Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Procurement - Purchasing Agreements Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Procurement - Purchasing Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Receiving - Intransit Shipments Real Time

- Supplier Organization Folder Description

  Contains Supplier Organization Information.

- Receiving - Purchase Receipts Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Receiving - Receipts Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Receiving - Transactions Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Receiving - Unordered Receipts Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.
- Sourcing - Supplier Awards Real Time
  - Supplier Organization Folder Description

    Contains Supplier Organization Information.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many days, on average, has an item been in transit in the last three months?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the savings percentage from an awarded response line?
- What is the status, by item, of receipt lines entered in the last fifteen days?

- What is the supplier delivery performance for an item?
- What is the total agreement amount released for a procurement item?
- What is the total award amount for a negotiation?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity for an item?

Supplier Profile

The Supplier Profile folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information
- Procurement - Implemented Change Orders Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Procurement - Pending Change Orders Real Time
  - Supplier Profile Folder Description

    Contains supplier profile information.
- Procurement - Purchasing Agreements Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Procurement - Purchasing Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Receiving - Intransit Shipments Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Receiving - Purchase Receipts Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Receiving - Receipts Real Time

- Supplier Profile Folder Description

  Contains Supplier profile information.

- Receiving - Transactions Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Receiving - Unordered Receipts Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.
- Sourcing - Supplier Awards Real Time
  - Supplier Profile Folder Description

    Contains Supplier profile information.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many days, on average, has an item been in transit in the last three months?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the savings percentage from an awarded response line?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the total agreement amount released for a procurement item?
- What is the total award amount for a negotiation?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity for an item?

Supplier Site

The Supplier Site folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Costing - Receipt Accounting Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Invoices - Holds Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Invoices - Installments Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Invoices - Transactions Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Invoices - Trial Balance Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Payments - Disbursements Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Payables Payments - Payment History Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Procurement - Implemented Change Orders Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Procurement - Pending Change Orders Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Procurement - Purchasing Agreements Real Time

- Supplier Site Folder Description

  Contains Supplier Site information.

- Procurement - Purchasing Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Receiving - Intransit Shipments Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Receiving - Purchase Receipts Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Receiving - Receipts Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Receiving - Transactions Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.
- Receiving - Unordered Receipts Real Time
  - Supplier Site Folder Description

    Contains Supplier Site information.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many days, on average, has an item been in transit in the last three months?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- How many units of an item have been received in the last two months?

- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the supplier delivery performance for an item?
- What is the total agreement amount released for a procurement item?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity for an item?

Supporting Reference

The Supporting Reference folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Supporting References Real Time
  - Supporting Reference Folder Description

    Supporting reference name.

Business Questions

This folder can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?

Supporting Reference Balances

The Supporting Reference Balances folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Supporting References Real Time
  - Supporting Reference Balances Folder Description

    Supporting reference currency and balance amounts.

Business Questions

This folder can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?

Supporting Reference Balances Details

The Supporting Reference Balances Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Subledger Accounting - Supporting References Real Time
  - Supporting Reference Balances Details Folder Description

    Supporting reference details.

Business Questions

There are no business questions related to this folder.

Target Bank

The Target Bank folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payments Distribution Real Time
  - Target Bank Folder Description

    Target bank account number and currency.

Business Questions

There are no business questions related to this folder.

Target Outcomes

The Target Outcomes folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Target Outcomes Real Time
  - Target Outcomes Folder Description

    Provides information about target outcomes.
  - Target Outcomes Subfolders
    - Target Outcomes

      Provides measure to goals with target outcomes.
    - Target Outcomes Details

      Provides information about target outcome details.

Business Questions

This folder can be used to answer the following business questions:

- What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?

Task

The Task folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Task Folder Description

    Provides information about Tasks and their associated Task types. Tasks are defines as part of an orchestration process.
- Project Billing - Invoices Real Time
  - Task Folder Description

    Project task dimension.
  - Task Subfolders
    - Task Indicator Attributes

      Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.
- Project Billing - Revenue Real Time
  - Task Folder Description

    Project task dimension.
  - Task Subfolders
    - Task Indicator Attributes

      Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.
- Project Control - Budgets Real Time
  - Task Folder Description

    Project task dimension.
  - Task Subfolders
    - Task Indicator Attributes

      Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.
- Project Costing - Actual Cost Journals Real Time
  - Task Folder Description

    Project task dimension.
  - Task Subfolders

        - Task Indicator Attributes

          Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.

- Project Costing - Actual Costs Real Time
    - Task Folder Description

      Project task dimension.
    - Task Subfolders
        - Task Indicator Attributes

          Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.
- Project Costing - Commitments Real Time
    - Task Folder Description

      Project task dimension.
    - Task Subfolders
        - Task Indicator Attributes

          Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.
- Project Costing - Unprocessed Transactions Real Time
    - Task Folder Description

      Project task dimension.
    - Task Subfolders
        - Task Indicator Attributes

          Processing rules for task capitalization, transaction control overrides, cross-charge transactions, billing, and cost collection, and milestone and critical task indicators.

Business Questions

There are no business questions related to this folder.

Task Hierarchy

The Task Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
    - Task Hierarchy Folder Description

      Project task hierarchy dimension.
- Project Billing - Revenue Real Time

- Task Hierarchy Folder Description

  Project task hierarchy dimension.

- Project Control - Budgets Real Time
  - Task Hierarchy Folder Description

    Project task hierarchy dimension.
- Project Costing - Actual Costs Real Time
  - Task Hierarchy Folder Description

    Project task hierarchy dimension.
- Project Costing - Commitments Real Time
  - Task Hierarchy Folder Description

    Project task hierarchy dimension.
- Project Costing - Unprocessed Transactions Real Time
  - Task Hierarchy Folder Description

    Project task hierarchy dimension.

Business Questions

There are no business questions related to this folder.

Task Name

The Task Name folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Tasks Real Time
  - Task Name Folder Description

    Provides information about goal task details.

Business Questions

There are no business questions related to this folder.

Task Type

The Task Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Goals - Goal Tasks Real Time
  - Task Type Folder Description

    Provides information about goal task type.

Business Questions

There are no business questions related to this folder.

Tasks

The Tasks folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Distributed Order Orchestration - Process Instances Real Time
  - Tasks Folder Description

    Provides information on Orchestration Task Instances. This information can be analyzed by Time, Item, Customer, Orchestration Process, Primary Task, Process Class , Process Status, and so on.
  - Tasks Subfolders
    - Task

      Provides information about Tasks and their associated Task types. Tasks are defines as part of an orchestration process.
    - Task Instance

      Provides information on Orchestration Task Instance measures.
    - Tasks Details

      Provides information on Orchestration Task Instance attributes.

Business Questions

This folder can be used to answer the following business questions:

- What is the number of active tasks for an orchestration process ?

Tax

The Tax folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - Tax Folder Description

    Provides transaction tax measures.

Business Questions

There are no business questions related to this folder.

Tax Details

The Tax Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Billing - Invoices Real Time
  - Tax Details Folder Description

    Tax details.
- Receivables - Transactions Real Time
  - Tax Details Folder Description

    Provides transaction tax attributes.

Business Questions

There are no business questions related to this folder.

Tax Reporting Unit

The Tax Reporting Unit folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payroll - Payroll Run Results Real Time
  - Tax Reporting Unit Folder Description

    Tax reporting unit name and legislation.
- Payroll - Retroactive Pay Real Time
  - Tax Reporting Unit Folder Description

    Tax reporting unit name and legislation.

Business Questions

There are no business questions related to this folder.

Territory

The Territory folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Partners - CRM Partner Programs
  - Territory Folder Description

    Contains attributes of the partner territory
- Partners - CRM Program Enrollments Real Time
  - Territory Folder Description

Contains attributes of the partner territory

- Sales - CRM Forecasting
  - Territory Folder Description

    Contains attributes of the sales territory such as Name, Type, and Owner
- Sales - CRM Pipeline
  - Territory Folder Description

    Contains attributes of the sales territory such Name, Type, and Owner
- Sales - CRM Pipeline
  - Territory Folder Description

    Contains attributes of the sales territory such as Name, Type, and Owner
- Sales - CRM Quota Management
  - Territory Folder Description

    Contains attributes of the sales territory such Name, Type, and Owner
- Sales - CRM Quota Management
  - Territory Folder Description

    Contains attributes of the sales territory such as Name, Type, and Owner

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Should I stop enrollments for a particular program since we have already reached our target?

Territory Hierarchy

The Territory Hierarchy folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Forecasting
  - Territory Hierarchy Folder Description

    Contains the territory name and owner name for all levels of the territory hierarchy
- Sales - CRM Pipeline
  - Territory Hierarchy Folder Description

    Contains the territory name and owner name for all levels of the territory hierarchy

Business Questions

There are no business questions related to this folder.

Territory Quota

The Territory Quota folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Quota Management
  - Territory Quota Folder Description

    Contains status attributes of quota set for the sales territory

Business Questions

There are no business questions related to this folder.

Territory Quota Facts

The Territory Quota Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Forecasting
  - Territory Quota Facts Folder Description

    Contains the sales quota metric that is set for a territory
- Sales - CRM Pipeline
  - Territory Quota Facts Folder Description

    Contains the sales quota metric that is set for a territory
- Sales - CRM Quota Management
  - Territory Quota Facts Folder Description

    Contains the sales quota metric that is set for a territory

Business Questions

This folder can be used to answer the following business questions:

- What are my forecast and closed revenues for the quarter? How do they compare against my quota?

Time

The Time folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Time Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day. The time intervals are based on the standard daily calendar also known as the Gregorian calendar where one Year consists of 12 months and 365 days.

- Benefits - Enrollment Opportunities Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Benefits - Enrollments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Benefits - Potential Life Events Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Cash Management - Bank Statement Balances Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Cash Management - Bank Statement Line Charges Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Cash Management - Bank Statements Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Cash Management - External Cash Transactions Real Time

- Time Folder Description

  Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Compensation - Salary Details Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Compensation - Stock Details Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Distributed Order Orchestration - Fulfillment Lines Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
  - Time Subfolders
    - Time

      Provides information on different hierarchical time components like Year, Quarter, Month and Day. The common time dimension is anchored on Ordered Date.
    - Time of Actual Ship Date

      Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Actual Ship Date.
    - Time of Fulfilled Date

      Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Fulfilled Date.
    - Time of Promised Date

      Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Promised Date.
    - Time of Schedule Ship Date

      Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Schedule Ship Date.

- Distributed Order Orchestration - Order Headers Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Distributed Order Orchestration - Order Holds Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Distributed Order Orchestration - Order Lines Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
  - Time Subfolders
    - Time

      Provides information on different hierarchical time components like Year, Quarter, Month and Day. The common time dimension is anchored on Ordered Date.
    - Time of Actual Ship Date

      Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Actual Ship Date.
    - Time of Schedule Ship Date

      Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Schedule Ship Date.
- Distributed Order Orchestration - Price Adjustments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Distributed Order Orchestration - Process Instances Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known

as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Time Subfolders
  - Time

    Provides information on different hierarchical time components like Year, Quarter, Month and Day. The common time dimension is anchored on Process Start Date.
  - Time of Actual Completion Date

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Actual Completion Date.
  - Time of Planned Completion Date

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Planned Completion Date.

- Financials Common Module - Intercompany Transactions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- General Ledger - Balances Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- General Ledger - Journals Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- General Ledger - Period Status Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- General Ledger - Transactional Balances Real Time
  - Time Folder Description

Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Incentive Compensation - Disputes Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Inventory - Inventory Supply Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Marketing - CRM Campaigns and Contacts Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing - CRM Campaigns and Leads Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing - CRM Campaigns and Opportunities Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing - CRM Interactions Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing - CRM Interactions and Campaigns Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing - CRM Interactions and Leads Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing - CRM Leads Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.

- Marketing Segmentation B2B Customers Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing Segmentation B2C Customers Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing Segmentation Campaign Opportunity Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing Segmentation Campaigns Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing Segmentation Interactions Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing Segmentation Leads Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Marketing Segmentation Response Real Time
  - Time Folder Description

    Time dimension to analyze campaigns and contact in real time.
- Partners - CRM Leads and Opportunities Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Partners - CRM Opportunities and Products Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Partners - CRM Partner Overview
  - Time Folder Description

    Contains calendar and enterprise date attributes
- Partners - CRM Partner Performance Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Partners - CRM Partner Programs

- Time Folder Description

  Contains calendar and enterprise date attributes

- Partners - CRM Partners and Products Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Partners - CRM Program Enrollments Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Partners - CRM Program Performance Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Partners - CRM Registered Leads Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Payables Invoices - Holds Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Payables Invoices - Installments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Payables Invoices - Prepayment Invoice Distributions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Payables Invoices - Transactions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known

as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Payables Invoices - Trial Balance Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Payables Payments - Disbursements Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Payables Payments - Payment History Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Payroll - Payments Costing Real Time
  - Time Folder Description

    Duration of time, such as year, quarter, and month.
- Payroll - Payments Distribution Real Time
  - Time Folder Description

    Duration of time, such as year, quarter, and month.
- Payroll - Payroll Run Costing Real Time
  - Time Folder Description

    Duration of time, such as year, quarter, and month.
- Payroll - Payroll Run Results Real Time
  - Time Folder Description

    Duration of time, such as year, quarter, and month.
- Payroll - Retroactive Pay Real Time
  - Time Folder Description

    Duration of time, such as year, quarter, and month.
- Procurement - Implemented Change Orders Real Time
  - Time Folder Description

Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Procurement - Pending Change Orders Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Procurement - Purchasing Agreements Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Procurement - Purchasing Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Procurement - Requisitions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Change Order Line Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Change Order Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Product Management - Components Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Cross Reference Item Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Item Revisions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - New Item Request Line Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - New Item Request Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Related Item Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Source System Item Real Time
  - Time Folder Description

Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Product Management - Structures Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Product Management - Trading Partner Item Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Project Billing - Invoices Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Project Billing - Revenue Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Project Control - Budgets Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Project Costing - Actual Cost Journals Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Project Costing - Actual Costs Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Project Costing - Commitments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Project Costing - Unprocessed Transactions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Adjustments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Credit Memo Applications Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Credit Memo Requests Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Disputes History Real Time
  - Time Folder Description

Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Receivables - Miscellaneous Receipts Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Payment Schedules Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Receipt Conversion Rate Adjustments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Receipts History Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Revenue Adjustments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receivables - Standard Receipts Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Receivables - Transactions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Interorganization Receipts Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Intransit Advanced Shipment Notifications Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Intransit Interorganization Inventory Transfers Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Intransit Shipments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Purchase Receipts Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Receipts Real Time
  - Time Folder Description

Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Receiving - Transactions Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Receiving - Unordered Receipts Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Sales - CRM Customer Overview
  - Time Folder Description

    Contains calendar and enterprise date attributes
- Sales - CRM Customers and Contacts Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Sales - CRM Customers and Sales Resources Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Sales - CRM Forecasting
  - Time Folder Description

    Contains calendar and enterprise date attributes
- Sales - CRM Interactions and Customers Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Sales - CRM Interactions and Opportunities Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Sales - CRM Opportunities and Competitors Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.

- Sales - CRM Opportunities and Partners Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Sales - CRM Opportunities and Products Real Time
  - Time Folder Description

    Contains calendar and enterprise date attributes.
- Sales - CRM Pipeline
  - Time Folder Description

    Contains calendar and enterprise date attributes
- Sales - CRM Quota Management
  - Time Folder Description

    Contains calendar and enterprise date attributes
- Sales - CRM Sales Activity
  - Time Folder Description

    Contains calendar and enterprise date attributes
- Shipping Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Sourcing - Supplier Awards Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Sourcing - Supplier Negotiations Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Sourcing - Supplier Responses Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known

as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Subledger Accounting - Journals Real Time
  - Time Folder Description

    Accounting period, quarter, year, and so on. Subledger Accounting and General Ledger use the same accounting calendars.
- Subledger Accounting - Supporting References Real Time
  - Time Folder Description

    Supporting reference accounting period; for example, month, quarter, year, and so on. Subledger Accounting and General Ledger use the same accounting calendars.
- Workforce Goals - Goal Alignments Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Goals - Goal Status Overview Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Goals - Goal Tasks Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Goals - Target Outcomes Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Management - Absence Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known

as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

- Workforce Management - Worker Assignment Event Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Performance - Performance Document Status Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Performance - Performance Rating Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Performance - Performance Task Status Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Profiles - Model Profile Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.
- Workforce Profiles - Person Profile Real Time
  - Time Folder Description

    Provides information on different hierarchical time components, such as year, quarter, month, and day. Time intervals are based on the standard daily calendar, also known as the Gregorian calendar, where one year consists of 12 months, or 365 days, with the exception of leap years which contain 366 days.

Business Questions

This folder can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How are disputes of type incorrect credits resolved, generally?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How far are we from achieving lead registration targets?
- How is the account balance for this period broken down by supporting reference values?
- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many change order lines does a change order have?
- How many change orders are pending approval for an organization?
- How many customers were contacted in email, how many messages were opened, bounced, delivered?
- How many days since last interaction?
- How many days, on average, has an item been in transit in the last three months?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How many leads are being registered by partners?
- How many lines are awarded at negotiation start price?
- How many marketing and sales interactions happened with a customer during the last one month?
- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?
- How many orchestration processes are active in a selected time period?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- How many purchase orders are undergoing change order?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?

- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- How much revenue are we generating from the channel partners?
- Is the sales force able to convert the leads into opportunities?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- Should I stop enrollments for a particular program since we have already reached our target?
- What are all the holds for a sold-to customer?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are the approved items for an organization?
- What are the canceled change orders for an organization?
- What are the components of a structure?
- What are the contact points (Email, Phone Number) of customers?
- What are the cross referenced items, by cross reference type?
- What are the escalated disputes?
- What are the journal entered and accounted amounts for a given account and period?
- What are the on-time fulfillment lines for orchestration orders?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the past-due fulfillment lines for orchestration orders?
- What are the period statuses for a given set of ledgers?
- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the scheduled change orders for an organization?
- What are the source system items for an organization?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What change orders are in draft status?
- What intercompany transactions are awaiting approval?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What invoices were included in this payment?
- What is my total receipt amount by currency and remittance bank account?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the account balance for a given account and cost center for a given period?
- What is the closed channel revenue from partner campaigns?
- What is the closed revenue for my partners as a percentage of their targets?

- What is the count of intercompany transactions between each pair of legal entities?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of active tasks for an orchestration process ?
- What is the number of holds for an item?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the number of purchasing schedules that are late?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the overall cycle time for a change order?
- What is the potential savings from a response line in negotiation currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the range of response for a negotiation line?
- What is the resolution time for a hold?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the time to complete a process?
- What is the total agreement amount released for a procurement item?
- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of revenue adjustments by item and time period?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total award amount for a negotiation?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity expected to be received from a Source Inventory Organization?
- What is the total intransit quantity for an item?
- What is the total invoice amount due from a particular customer for a particular time period?

- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?
- What is the total unpaid invoice amount, by supplier, for a particular time period?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?
- What items are related to an item in an organization?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What payments weren't reconciled yet?
- What product lines enjoy the most successful opportunity win rates?
- What project costing transactions have contributed to a given account for a given period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?
- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What structures does an organization have?
- What trading partner items does a trading partner type have?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?
- Which are top ten products by closed revenue?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?
- Which subledger journals have posted accounting entries to a given account balance for this period?
- Which type of disputes are created more often?

- Which were the high value opportunities that we most recently lost to our competitors?
- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?

Time - Approved Date

The Time - Approved Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Time - Approved Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Approved Date.
- Procurement - Purchasing Agreements Real Time
  - Time - Approved Date Folder Description

    Provides information on different hierarchical time components such as Year, Quarter, Month and Day anchored on Purchase Order Approved Date.
- Procurement - Purchasing Real Time
  - Time - Approved Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Approved Date.
- Procurement - Requisitions Real Time
  - Time - Approved Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Requisition Approved Date

Business Questions

This folder can be used to answer the following business questions:

- What is the current open purchase order amount in entered or ledger currency?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?

Time - Award Completion Date

The Time - Award Completion Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Time - Award Completion Date Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the Award completion date.

- Sourcing - Supplier Negotiations Real Time
  - Time - Award Completion Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the Award completion date.
- Sourcing - Supplier Responses Real Time
  - Time - Award Completion Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the Award completion date.

Business Questions

There are no business questions related to this folder.

Time - Change Order Processed Date

The Time - Change Order Processed Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Time - Change Order Processed Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Change Order Processed Date.

Business Questions

This folder can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?

Time - Change Order Submit Date

The Time - Change Order Submit Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Time - Change Order Submit Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Change Order Submit Date.
- Procurement - Pending Change Orders Real Time

- Time - Change Order Submit Date Folder Description

  Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Change Order Submit Date.

Business Questions

This folder can be used to answer the following business questions:

- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Time - Close Date

The Time - Close Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Implemented Change Orders Real Time
  - Time - Close Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Closed Date.
- Procurement - Purchasing Real Time
  - Time - Close Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Closed Date.

Business Questions

There are no business questions related to this folder.

Time - Creation Date

The Time - Creation Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Time - Creation Date Folder Description

    Provides information on different hierarchical time components such as Year, Quarter, Month and Day anchored on Purchase Order Creation Date.
- Procurement - Purchasing Real Time
  - Time - Creation Date Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Creation Date.

Business Questions

This folder can be used to answer the following business questions:

- What is the current open purchase order amount in entered or ledger currency?

Time - Expiration Date

The Time - Expiration Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Time - Expiration Date Folder Description

    Provides information on different hierarchical time components such as Year, Quarter, Month and Day anchored on Agreement Expiration Date.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- What is the total agreement amount released for a procurement item?

Time - Negotiation Close Date

The Time - Negotiation Close Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Time - Negotiation Close Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Negotiation Close Date.
- Sourcing - Supplier Negotiations Real Time
  - Time - Negotiation Close Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Negotiation Close Date.
- Sourcing - Supplier Responses Real Time
  - Time - Negotiation Close Date Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Negotiation Close Date.

Business Questions

There are no business questions related to this folder.

Time - Negotiation Publish Date

The Time - Negotiation Publish Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Time - Negotiation Publish Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the Negotiation Publish Date.
- Sourcing - Supplier Negotiations Real Time
  - Time - Negotiation Publish Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the Negotiation Publish Date.
- Sourcing - Supplier Responses Real Time
  - Time - Negotiation Publish Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the Negotiation Publish Date.

Business Questions

There are no business questions related to this folder.

Time - Open Date

The Time - Open Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Time - Open Date Folder Description

    Provides information on different hierarchical time components such as Year, Quarter, Month and Day anchored on Purchase Order Open Date.
- Procurement - Purchasing Real Time
  - Time - Open Date Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Purchase Order Open Date.

Business Questions

This folder can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchasing schedules that are late?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the total agreement amount released for a procurement item?

Time - Response Expiration Date

The Time - Response Expiration Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Time - Response Expiration Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Response Expiration Date.
- Sourcing - Supplier Responses Real Time
  - Time - Response Expiration Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Response Expiration Date.

Business Questions

There are no business questions related to this folder.

Time - Response Submission Date

The Time - Response Submission Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sourcing - Supplier Awards Real Time
  - Time - Response Submission Date Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Response Submission Date.

- Sourcing - Supplier Responses Real Time
  - Time - Response Submission Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Response Submission Date.

Business Questions

This folder can be used to answer the following business questions:

- What is the potential savings from a response line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?

Time - Submit for Approval Date

The Time - Submit for Approval Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Procurement - Purchasing Agreements Real Time
  - Time - Submit for Approval Date Folder Description

    Provides information on different hierarchical time components such as Year, Quarter, Month and Day anchored on the first Purchase Order Submit for Approval Date.
- Procurement - Purchasing Real Time
  - Time - Submit for Approval Date Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on the first Purchase Order Submit for Approval Date.

Business Questions

This folder can be used to answer the following business questions:

- What is the current open purchase order amount in entered or ledger currency?

Time of Actual Ship Date

The Time of Actual Ship Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Shipping Real Time
  - Time of Actual Ship Date Folder Description

Provides information on different hierarchical time components like Year, Quarter, Month and Day anchored on Actual Ship Date.

Business Questions

This folder can be used to answer the following business questions:

- What shipments to an inventory organization are late?

Time of Transaction Date

The Time of Transaction Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
  - Time of Transaction Date Folder Description

    Provides information about different hierarchical time components like Year, Quarter, Month and Day anchored on Inventory Transaction Date.

Business Questions

This folder can be used to answer the following business questions:

- What is the inventory transaction item quantity for a transaction type?
- What is the primary transaction item quantity for subinventories?

To Grade

The To Grade folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
  - To Grade Folder Description

    Provides information about To Grade and its related attributes.

Business Questions

There are no business questions related to this folder.

To Salesperson

The To Salesperson folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Revenue Adjustments Real Time

- To Salesperson Folder Description

  Provides information on the sales person who will receive the sales credit after the adjustment.

Business Questions

There are no business questions related to this folder.

Trading Partner Item

The Trading Partner Item folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Trading Partner Item Real Time
  - Trading Partner Item Folder Description

    Provides information about trading partner Item and its measures.

Business Questions

This folder can be used to answer the following business questions:

- What trading partner items does a trading partner type have?

Trading Partner Item Details

The Trading Partner Item Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Trading Partner Item Real Time
  - Trading Partner Item Details Folder Description

    Provides information about trading partner Item and its attributes.

Business Questions

There are no business questions related to this folder.

Trading Partner Name

The Trading Partner Name folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Trading Partner Item Real Time
  - Trading Partner Name Folder Description

Provides information about names of trading partners like customer, manufacturer, and competitor.

Business Questions

This folder can be used to answer the following business questions:

- What trading partner items does a trading partner type have?

Trading Partner Type

The Trading Partner Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Product Management - Trading Partner Item Real Time
  - Trading Partner Type Folder Description

    Provides information about types of trading partners like customer, manufacturer, and competitor.

Business Questions

This folder can be used to answer the following business questions:

- What trading partner items does a trading partner type have?

Trading Symbol

The Trading Symbol folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Stock Details Real Time
  - Trading Symbol Folder Description

    Provides information about stock Trading symbol.

Business Questions

There are no business questions related to this folder.

Transaction

The Transaction folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Transactions Real Time
  - Transaction Folder Description

Incentive compensation transaction information.

Business Questions

This folder can be used to answer the following business questions:

- What are all the transactions having amounts greater than 2 million USD?
- What are the held transactions for the period?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?

Transaction Action

The Transaction Action folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
  - Transaction Action Folder Description

    Provides information about transaction action. A transaction action is a generic type of material movement or cost update with no specificity regarding the source of the transaction.

Business Questions

This folder can be used to answer the following business questions:

- What is the inventory transaction item quantity for a transaction type?
- What is the primary transaction item quantity for subinventories?

Transaction Date

The Transaction Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Transaction Date Folder Description

    Date on which the transaction took place.
- Fixed Assets - Asset Financial Information Real Time
  - Transaction Date Folder Description

    Date on which the transaction took place.
- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Transaction Date Folder Description

    Date on which the transaction took place.

- Fixed Assets - Asset Transactions Real Time
  - Transaction Date Folder Description

    Date on which the transaction took place.
- Fixed Assets - Asset Transfer Real Time
  - Transaction Date Folder Description

    Date on which the transaction took place.

Business Questions

This folder can be used to answer the following business questions:

- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?

Transaction Date (Fiscal)

The Transaction Date (Fiscal) folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - External Cash Transactions Real Time
  - Transaction Date (Fiscal) Folder Description

    Provides information on different hierarchical time components like Year, Quarter, and Period. The time intervals are based on the General Ledger or Accounting Calendar .

Business Questions

This folder can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Transaction Distribution Lines

The Transaction Distribution Lines folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transactions Real Time
  - Transaction Distribution Lines Folder Description

Provides information about the amount measure that is debited or credited to the various accounts.

Business Questions

There are no business questions related to this folder.

Transaction Distribution Lines Details

The Transaction Distribution Lines Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Transactions Real Time
  - Transaction Distribution Lines Details Folder Description

    Provides information about assets transactions that is needed to create journal entries for transactions.

Business Questions

There are no business questions related to this folder.

Transaction Effective Date

The Transaction Effective Date folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Assignments Real Time
  - Transaction Effective Date Folder Description

    Accounting Period in which the transaction is entered in the system.
- Fixed Assets - Asset Financial Information Real Time
  - Transaction Effective Date Folder Description

    Accounting Period in which the transaction is entered in the system.

Business Questions

There are no business questions related to this folder.

Transaction Effective Period

The Transaction Effective Period folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Fixed Assets - Asset Retirements and Reinstatements Real Time
  - Transaction Effective Period Folder Description

    Accounting Period in which the transaction is entered in the system.
- Fixed Assets - Asset Transactions Real Time
  - Transaction Effective Period Folder Description

    Accounting Period in which the transaction is entered in the system.
- Fixed Assets - Asset Transfer Real Time
  - Transaction Effective Period Folder Description

    Accounting Period in which the transaction is entered in the system.

Business Questions

There are no business questions related to this folder.

Transaction Processing Details

The Transaction Processing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Transactions Real Time
  - Transaction Processing Details Folder Description

    Processing instruction information for each transaction.

Business Questions

This folder can be used to answer the following business questions:

- What are all the transactions having amounts greater than 2 million USD?
- What are the held transactions for the period?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?

Transaction Source Type

The Transaction Source Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Inventory - Inventory Transactions Real Time
  - Transaction Source Type Folder Description

Provides information about transaction source type. A transaction source type is the type of entity against which Oracle Inventory charges a transaction.

Business Questions

This folder can be used to answer the following business questions:

- What is the inventory transaction item quantity for a transaction type?
- What is the primary transaction item quantity for subinventories?

Transaction Status

The Transaction Status folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Transactions Real Time
  - Transaction Status Folder Description

    Transaction status information.
- Receiving - Transactions Real Time
  - Transaction Status Folder Description

    Receiving transaction status such as Pending or Failed. View pending or failed receiving transaction status.

Business Questions

This folder can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- What are all the transactions having amounts greater than 2 million USD?
- What are the held transactions for the period?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?

Transaction Type

The Transaction Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Disputes Real Time
  - Transaction Type Folder Description

    Participant transaction type information.
- Inventory - Inventory Transactions Real Time

- ❍ Transaction Type Folder Description

  Provide information about transaction type . A transaction type is the combination of a transaction source type and a transaction action.

- Receiving - Transactions Real Time
  - ❍ Transaction Type Folder Description

    A type of physical and/or logical movement of a set of goods or services into, within, or out of the receiving-inspection area. Some transaction types are ACCEPT,CANCEL,CORRECT,DELIVER MATCH, RECEIVE and so on. View receiving transactions by transaction type

Business Questions

This folder can be used to answer the following business questions:

- How are disputes of type incorrect credits resolved, generally?
- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- What are the escalated disputes?
- What is the inventory transaction item quantity for a transaction type?
- What is the primary transaction item quantity for subinventories?
- Which type of disputes are created more often?

Transactions

The Transactions folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - ❍ Transactions Folder Description

    Provides information on transaction header and transaction lines for invoices, credit memos, and debit memos. Does not include tax and freight attributes.

Business Questions

This folder can be used to answer the following business questions:

- What is the total invoice amount due from a particular customer for a particular time period?

Transactions Details

The Transactions Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Receivables - Transactions Real Time
  - Transactions Details Folder Description

    Provides information on transaction attributes for invoices, credit memos, and debit memos. Does not include tax and freight attributes.
  - Transactions Details Subfolders
    - Customer Information

      Provides information on customer transaction attributes.
    - General Information

      Provides information on general transaction attributes.
    - Line Information

      Provides information on transaction line attributes.
    - Reference Information

      Provides information on reference transaction attributes.

Business Questions

There are no business questions related to this folder.

Transfer Price Currency Exchange Details

The Transfer Price Currency Exchange Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Transfer Price Currency Exchange Details Folder Description

    Transfer price currency exchange details for the expenditure item and cost distribution lines.

Business Questions

There are no business questions related to this folder.

Treatment

The Treatment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Treatment Folder Description

    Folder containing information about marketing treatments (offers).
- Marketing - CRM Campaigns and Opportunities Real Time
  - Treatment Folder Description

    Folder containing information about marketing treatments (offers).
- Marketing - CRM Interactions and Campaigns Real Time
  - Treatment Folder Description

    Folder containing information about marketing treatments (offers).
- Marketing Segmentation Campaign Opportunity Real Time
  - Treatment Folder Description

    Folder containing information about marketing treatments (offers).
- Marketing Segmentation Campaigns Real Time
  - Treatment Folder Description

    Folder containing information about marketing treatments (offers).
- Marketing Segmentation Response Real Time
  - Treatment Folder Description

    Folder containing information about marketing treatments (offers).

Business Questions

This folder can be used to answer the following business questions:

- How are the customers receiving marketing promotions?

Treatment Extension

The Treatment Extension folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Marketing - CRM Campaigns and Contacts Real Time
  - Treatment Extension Folder Description

    Provides information on attributes related to marketing treatments such as ID, Name, Start and End dates, Channel Type, Owner and Team, Description, Open and Click counts and what language the treatment is in.

- Marketing - CRM Campaigns and Opportunities Real Time
    - Treatment Extension Folder Description

      Provides information on attributes related to marketing treatments such as ID, Name, Start and End dates, Channel Type, Owner and Team, Description, Open and Click counts and what language the treatment is in.
- Marketing - CRM Interactions and Campaigns Real Time
    - Treatment Extension Folder Description

      Provides information on attributes related to marketing treatments such as ID, Name, Start and End dates, Channel Type, Owner and Team, Description, Open and Click counts and what language the treatment is in.
- Marketing Segmentation Campaign Opportunity Real Time
    - Treatment Extension Folder Description

      Provides information on attributes related to marketing treatments such as ID, Name, Start and End dates, Channel Type, Owner and Team, Description, Open and Click counts and what language the treatment is in.
- Marketing Segmentation Campaigns Real Time
    - Treatment Extension Folder Description

      Provides information on attributes related to marketing treatments such as ID, Name, Start and End dates, Channel Type, Owner and Team, Description, Open and Click counts and what language the treatment is in.
- Marketing Segmentation Response Real Time
    - Treatment Extension Folder Description

      Provides information on attributes related to marketing treatments such as ID, Name, Start and End dates, Channel Type, Owner and Team, Description, Open and Click counts and what language the treatment is in.

Business Questions

There are no business questions related to this folder.

Type

The Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Incentive Compensation - Attainments Real Time
    - Type Folder Description

      Various transaction type, credit type, revenue type, earning type, and payment type information.
- Incentive Compensation - Credits Real Time

- Type Folder Description

  Various transaction type, credit type, revenue type, earning type, and payment type information.

- Incentive Compensation - Earnings Real Time
  - Type Folder Description

    Various transaction type, credit type, revenue type, earning type, and payment type information.

- Incentive Compensation - Payments Real Time
  - Type Folder Description

    Various transaction type, credit type, revenue type, earning type, and payment type information.

- Incentive Compensation - Transactions Real Time
  - Type Folder Description

    Various transaction type, credit type, revenue type, earning type, and payment type information.

Business Questions

This folder can be used to answer the following business questions:

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the credits that are contributing to my attainment?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the total commission earned by different participants, on a particular transaction?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?

- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?

Unprocessed Transaction Adjustment Details

The Unprocessed Transaction Adjustment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Unprocessed Transactions Real Time
  - Unprocessed Transaction Adjustment Details Folder Description

    Adjustment details for the unprocessed transactions.

Business Questions

There are no business questions related to this folder.

Unprocessed Transaction Details

The Unprocessed Transaction Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Unprocessed Transactions Real Time
  - Unprocessed Transaction Details Folder Description

    General details on the pending and errored transactions.
  - Unprocessed Transaction Details Subfolders
    - Unprocessed Transaction Detail Indicators

      Attribute fields for the pending and errored transactions.
    - Unprocessed Transaction Measures

      Cost measures for the pending and errored transactions.
    - Unprocessed Transaction Record Information

      Pending and errored transactions record creation and update information.

Business Questions

This folder can be used to answer the following business questions:

- What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?
- What unprocessed transactions received an error during the load process to Oracle Fusion Project Portfolio Management?

Unprocessed Transaction Effort Details

The Unprocessed Transaction Effort Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Unprocessed Transactions Real Time
  - Unprocessed Transaction Effort Details Folder Description

    Effort details for the unprocessed transactions.

Business Questions

There are no business questions related to this folder.

Unprocessed Transaction Original Source References

The Unprocessed Transaction Original Source References folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Unprocessed Transactions Real Time
  - Unprocessed Transaction Original Source References Folder Description

    Original source reference details for the unprocessed transactions.

Business Questions

There are no business questions related to this folder.

Unprocessed Transaction Processing Details

The Unprocessed Transaction Processing Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Unprocessed Transactions Real Time
  - Unprocessed Transaction Processing Details Folder Description

    Unprocessed transaction processing details.

Business Questions

This folder can be used to answer the following business questions:

- What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?

Value Date (Gregorian)

The Value Date (Gregorian) folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Cash Management - Bank Statement Line Charges Real Time
  - Value Date (Gregorian) Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day. The time intervals are based on the standard daily calendar also known as the Gregorian calendar where one Year consists of 12 months and 365 days. Leap years are also considered in the calendar. This folder also provides information about another hierarchy of weeks rolling into a Gregorian year. Sunday is always the week start day.
- Cash Management - Bank Statements Real Time
  - Value Date (Gregorian) Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day. The time intervals are based on the standard daily calendar also known as the Gregorian calendar where one Year consists of 12 months and 365 days. Leap years are also considered in the calendar. This folder also provides information about another hierarchy of weeks rolling into a Gregorian year. Sunday is always the week start day.
- Cash Management - External Cash Transactions Real Time
  - Value Date (Gregorian) Folder Description

    Provides information on different hierarchical time components like Year, Quarter, Month and Day. The time intervals are based on the standard daily calendar also known as the Gregorian calendar where one Year consists of 12 months and 365 days. Leap years are also considered in the calendar. This folder also provides information about another hierarchy of weeks rolling into a Gregorian year. Sunday is always the week start day.

Business Questions

This folder can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What external cash transactions have hit natural account XXXX this month?

- What external cash transactions were recorded in each Legal Entity last month?

Win Loss Facts

The Win Loss Facts folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Sales - CRM Customer Overview
  - Win Loss Facts Folder Description

    Contains Win Rate and other key metrics to perform analysis against competitors
- Sales - CRM Pipeline
  - Win Loss Facts Folder Description

    Contains win rate and other key metrics to perform analysis against competitors

Business Questions

This folder can be used to answer the following business questions:

- How is each member on my team performing on deal size, account coverage, opportunity close time, and win rate?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- What are the most likely reasons that we lose against our key competitors?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Who are my top competitors and what is our revenue exposure to them?
- Why do we win or lose against specific competitors?

Withholding

The Withholding folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Withholding Real Time
  - Withholding Folder Description

    Provides information (Measures) on summarized tax amounts withheld at the supplier site level.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of tax withheld, by supplier?

Withholding Details

The Withholding Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Payables Invoices - Withholding Real Time
  - Withholding Details Folder Description

    Provides information on summarized tax amounts withheld at the supplier site level - Textual attributes.

Business Questions

This folder can be used to answer the following business questions:

- What is the total amount of tax withheld, by supplier?

Work Relationship

The Work Relationship folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Work Relationship Real Time
  - Work Relationship Folder Description

    Work relationship measures like length of service.

Business Questions

There are no business questions related to this folder.

Work Relationship Details

The Work Relationship Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Work Relationship Real Time
  - Work Relationship Details Folder Description

    Additional work relationship attributes.

Business Questions

There are no business questions related to this folder.

Work Type

The Work Type folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Project Costing - Actual Costs Real Time
  - Work Type Folder Description

    Work type dimension used for the actual expenditures and unprocessed transaction facts.
- Project Costing - Unprocessed Transactions Real Time
  - Work Type Folder Description

    Work type dimension used for the actual expenditures and unprocessed transaction facts.

Business Questions

There are no business questions related to this folder.

Worker

The Worker folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Benefits - Enrollment Opportunities Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Benefits - Enrollments Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Benefits - Potential Life Events Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Compensation - Salary Details Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Compensation - Stock Details Real Time
  - Worker Folder Description

Worker attributes like name, email, and address.

- Payroll - Payments Costing Real Time
  - Worker Folder Description

    Worker's details, such as name and person number.
- Payroll - Payments Distribution Real Time
  - Worker Folder Description

    Worker's details, such as name and person number.
- Payroll - Payroll Run Costing Real Time
  - Worker Folder Description

    Payroll name, frequency, and period dates.
- Payroll - Payroll Run Results Real Time
  - Worker Folder Description

    Worker's details, such as name and person number.
- Payroll - Retroactive Pay Real Time
  - Worker Folder Description

    Worker's details, such as name and person number.
- Workforce Goals - Goal Alignments Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Goals - Goal Status Overview Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Goals - Goal Tasks Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Goals - Target Outcomes Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Management - Absence Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Management - Employment Contract Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.

- Workforce Management - Work Relationship Real Time
  - Worker Folder Description

    Provides information on employee details.
- Workforce Management - Worker Assignment Event Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Management - Worker Assignment Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Performance - Performance Document Status Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Performance - Performance Rating Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.
- Workforce Profiles - Person Profile Real Time
  - Worker Folder Description

    Worker attributes like name, email, and address.

Business Questions

This folder can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- How many workers in my department received the highest overall performance rating for their performance document?
- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?
- What is a worker's standard earnings amount and tax deductions for a payroll period?
- What is the net amount disbursed through each payment method?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?
- What is the total amount of retroactive payments paid this payroll period?

- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?
- Who received a retroactive payment this payroll period?

Worker Assignment

The Worker Assignment folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Worker Assignment Real Time
  - Worker Assignment Folder Description

    Worker assignment measures like headcount and FTE.

Business Questions

This folder can be used to answer the following business questions:

- How has my headcount changed over time?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?

Worker Assignment Details

The Worker Assignment Details folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Workforce Management - Worker Assignment Real Time
  - Worker Assignment Details Folder Description

    Additional worker assignment attributes such as person type, assignment start and end dates.

Business Questions

There are no business questions related to this folder.

Worker Legislation

The Worker Legislation folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Compensation - Salary Details Real Time
  - Worker Legislation Folder Description

Legislation details.

- Compensation - Stock Details Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Goals - Goal Status Overview Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Management - Absence Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Management - Employment Contract Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Management - Work Relationship Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Management - Worker Assignment Event Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Management - Worker Assignment Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Performance - Performance Document Status Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Performance - Performance Rating Real Time
  - Worker Legislation Folder Description

    Legislation details.
- Workforce Profiles - Person Profile Real Time
  - Worker Legislation Folder Description

    Legislation details.

Business Questions

This folder can be used to answer the following business questions:

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

Worker Location

The Worker Location folder is available in the subject area(s) listed below and the functionality or description for this folder depends upon the subject area in which it is being used.

- Benefits - Action Items Real Time
  - Worker Location Folder Description

    Provides information about workers location details.
- Benefits - Enrollment Opportunities Real Time
  - Worker Location Folder Description

    Provides information about workers location details.
- Benefits - Enrollments Real Time
  - Worker Location Folder Description

    Provides information about workers location details.
- Benefits - Potential Life Events Real Time
  - Worker Location Folder Description

    Provides information about workers location details.
- Compensation - Salary Details Real Time
  - Worker Location Folder Description

    Provides information about workers location details.
- Compensation - Stock Details Real Time
  - Worker Location Folder Description

    Provides information about workers location details.
- Payroll - Payments Costing Real Time
  - Worker Location Folder Description

    Worker's location.
- Payroll - Payments Distribution Real Time
  - Worker Location Folder Description

    Worker's location.
- Payroll - Payroll Run Costing Real Time

- Worker Location Folder Description

  Worker's location.

- Payroll - Payroll Run Results Real Time
  - Worker Location Folder Description

    Worker's location.

- Payroll - Retroactive Pay Real Time
  - Worker Location Folder Description

    Worker's location.

- Workforce Goals - Goal Alignments Real Time
  - Worker Location Folder Description

    Provides information about workers location details.

- Workforce Goals - Goal Status Overview Real Time
  - Worker Location Folder Description

    Provides information about workers location details.

- Workforce Goals - Goal Tasks Real Time
  - Worker Location Folder Description

    Provides information about workers location details.

- Workforce Performance - Performance Document Status Real Time
  - Worker Location Folder Description

    Provides information about workers location details.

- Workforce Performance - Performance Rating Real Time
  - Worker Location Folder Description

    Provides information about workers location details.

- Workforce Profiles - Person Profile Real Time
  - Worker Location Folder Description

    Provides information about workers location details.

Business Questions

This folder can be used to answer the following business questions:

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

5

Job Roles

In This Chapter

Job roles are assigned to users for an item or object and allow a user to perform tasks based on the privileges associated with the job role that the assignee has been assigned.

Accounts Payable Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages Accounts Payable department and personnel. Overrides exceptions, analyzes Oracle Fusion Payables balances, and submits income tax and withholding reports to meet regulatory requirements.

Duty Roles

This job role is related to the following duty roles:

- Payables Invoice Transaction Analysis Duty
- Payables Payment Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time
- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What invoices were included in this payment?
- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of tax withheld, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?
- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What payments weren't reconciled yet?

Accounts Payable Specialist

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Enters invoices ensuring accuracy, uniqueness, and completeness. Matches invoices to correct purchase orders or receipts ensuring that invoices comply with company policy.

Duty Roles

This job role is related to the following duty roles:

- Payables Invoice Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Payables Invoices - Holds Real Time

- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of tax withheld, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?

Accounts Payable Supervisor

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Oversees the activities of Accounts Payables Specialists. Initiates and manages pay runs. Resolves nondata entry holds.

Duty Roles

This job role is related to the following duty roles:

- Payables Invoice Transaction Analysis Duty
- Payables Payment Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time
- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What invoices were included in this payment?
- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of tax withheld, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?
- What is the total amount paid, by supplier, for a particular period?
- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?
- What payments weren't reconciled yet?

Accounts Receivable Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages all accounts receivable activities, including defining policy and controls, establishing processes and procedures, resolving issues, monitoring and analyzing accounts receivable balances, and creating reports and business intelligence.

Duty Roles

This job role is related to the following duty roles:

- Receivables Receipts Transaction Analysis Duty
- Receivables Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time

- Subledger Accounting - Journals Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What is my total receipt amount by currency and remittance bank account?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?

Accounts Receivable Specialist

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages and implements all customer payment activities, including receiving customer payments and electronic remittance advices, performing cash handling activities, processing customer payments, and applying payments to customer accounts.

Duty Roles

This job role is related to the following duty roles:

- Receivables Receipts Transaction Analysis Duty
- Receivables Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time

- Receivables - Receipts History Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the outstanding disputes for a particular customer?
- What is my total receipt amount by currency and remittance bank account?
- What is the total invoice amount due from a particular customer for a particular time period?

Applications Development Framework Business Intelligence Application Identity (CRM)

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Identifies roles with elevated access aimed at developers to help achieve code based access control that is beyond the access of the current operator to manage applications development framework programs.

Duty Roles

This job role is related to the following duty roles:

- CRM Administrative Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time

- Marketing - CRM Leads and Opportunities Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this job role.

Asset Accountant

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Performs asset transactions including additions, adjustments, transfers, and retirements, ensuring accuracy and completeness. Verifies asset information, transaction details, and accounting entries through inquiry and reports.

Duty Roles

This job role is related to the following duty roles:

- Fixed Asset Details Transaction Analysis Duty
- Fixed Asset Transaction Analysis Duty
- Fixed Depreciation Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Fixed Assets - Asset Assignments Real Time
- Fixed Assets - Asset Balances Real Time
- Fixed Assets - Asset Depreciation Real Time
- Fixed Assets - Asset Financial Information Real Time
- Fixed Assets - Asset Retirements and Reinstatements Real Time
- Fixed Assets - Asset Source Lines Real Time
- Fixed Assets - Asset Transactions Real Time
- Fixed Assets - Asset Transfer Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What assets have a book value within a specified dollar value range?
- What assets have been retired this past month with sale proceeds above a specified dollar amount?
- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?
- Which assets have a remaining life that is less than one year from today?

Asset Accounting Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages fixed assets department and personnel. Monitors and performs asset transactions, maintains asset books and set ups in Oracle Fusion Assets, and views asset information and accounting entries.

Duty Roles

This job role is related to the following duty roles:

- Fixed Asset Details Transaction Analysis Duty
- Fixed Asset Transaction Analysis Duty
- Fixed Depreciation Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Fixed Assets - Asset Assignments Real Time
- Fixed Assets - Asset Balances Real Time
- Fixed Assets - Asset Depreciation Real Time
- Fixed Assets - Asset Financial Information Real Time
- Fixed Assets - Asset Retirements and Reinstatements Real Time
- Fixed Assets - Asset Source Lines Real Time
- Fixed Assets - Asset Transactions Real Time
- Fixed Assets - Asset Transfer Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?

- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What assets have a book value within a specified dollar value range?
- What assets have been retired this past month with sale proceeds above a specified dollar amount?
- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?
- Which assets have a remaining life that is less than one year from today?

Benefits Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages implementation and administration of benefits business objects and batch processes.

Duty Roles

This job role is related to the following duty roles:

- Benefits Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Benefits - Action Items Real Time
- Benefits - Enrollment Opportunities Real Time
- Benefits - Enrollments Real Time
- Benefits - Potential Life Events Real Time
- Benefits - Setup Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?

- How many participants are enrolled by an effective date?
- What are my benefits costs for a specific department?
- What are my benefits costs for a specific job?
- What are the eligible benefits for a particular employee as of a given date?
- What certifications are required to designate a beneficiary?
- What certifications are required to designate a dependent?
- What compensation object is a life event tied to as of an effective date?
- What enrollment actions are due for each employee as of a particular date?
- What enrollment opportunities exist for a participant?
- What enrollments are captured in a participant's primary benefit relationship?
- What options are active as of a given effective date?
- What options are available for each plan type?
- What plan types are active as of a given effective date?
- What plans are active as of a given effective date?
- What programs are active as of a given effective date?
- Which employees calculated benefit costs differ from the communicated benefit costs as of a given date?
- Which participants' coverage ends within a specific time period?
- Which plans allow for beneficiaries?
- Which plans allow for designees?

Billing Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages the planning, organizing, and implementation of all billing activities.

Duty Roles

This job role is related to the following duty roles:

- Receivables Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

There are no business questions related to this job role.

Billing Specialist

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages the implementation of assigned billing activities.

Duty Roles

This job role is related to the following duty roles:

- Receivables Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Transactions Real Time

- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- When was the last time revenue was generated for my contract?

Buyer

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Procurement professional responsible for transactional aspects of the procurement processes.

Duty Roles

This job role is related to the following duty roles:

- Agreement Transaction Analysis Duty
- Implemented Change Order Transaction Analysis Duty
- Pending Change Order Transaction Analysis Duty
- Purchase Order Transaction Analysis Duty
- Purchase Requisitions Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Procurement - Implemented Change Orders Real Time
- Procurement - Pending Change Orders Real Time
- Procurement - Purchasing Agreements Real Time
- Procurement - Purchasing Real Time
- Procurement - Requisitions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- How many purchase orders are undergoing change order?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the number of purchasing schedules that are late?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the total agreement amount released for a procurement item?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Cash Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Protects and develops the company's liquid assets maximizing their use and return to the organization.

Duty Roles

This job role is related to the following duty roles:

- Cash Management Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Cash Management - Bank Statement Balances Real Time
- Cash Management - Bank Statement Line Charges Real Time
- Cash Management - Bank Statements Real Time
- Cash Management - External Cash Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Category Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Procurement professional responsible for identifying savings opportunities, determining negotiation strategies, creating request for quote, request for information, request for proposal, or auction events on behalf of their organization and awarding future business typically in the form of contracts or purchase orders to suppliers.

Duty Roles

This job role is related to the following duty roles:

- Agreement Transaction Analysis Duty
- Implemented Change Order Transaction Analysis Duty

- Pending Change Order Transaction Analysis Duty
- Purchase Order Transaction Analysis Duty
- Sourcing Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Procurement - Implemented Change Orders Real Time
- Procurement - Pending Change Orders Real Time
- Procurement - Purchasing Agreements Real Time
- Procurement - Purchasing Real Time
- Sourcing - Supplier Awards Real Time
- Sourcing - Supplier Negotiations Real Time
- Sourcing - Supplier Responses Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many lines are awarded at negotiation start price?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- How many purchase orders are undergoing change order?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the number of purchasing schedules that are late?
- What is the potential savings from a response line in negotiation currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?

- What is the savings percentage from an awarded response line?
- What is the total agreement amount released for a procurement item?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total award amount for a negotiation?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Channel Account Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Sets the objectives and goals for partners. Works with a partner organization to identify what programs best fit the partner organization and the training that the partner should take to increase skillsets or qualify for programs.

Duty Roles

This job role is related to the following duty roles:

- Partner Channel Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time

- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?

Channel Administrator

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Executes Oracle Partnership Management setup tasks.

Duty Roles

This job role is related to the following duty roles:

- Partner Channel Administrative Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time

- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this job role.

Channel Operations Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Maintains and manages partner transactional data.

Duty Roles

This job role is related to the following duty roles:

- Partner Channel Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview

- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this job role.

Channel Partner Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Defines new channel partner programs.

Duty Roles

This job role is related to the following duty roles:

- Partner Channel Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs

- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- Should I stop enrollments for a particular program since we have already reached our target?
- Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?
- What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?
- What are the partner programs that are most successful in generating revenues?
- What is the closed channel revenue from partner campaigns?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Channel Sales Director

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Supervises channel roles to support partner relationships and transactions.

Duty Roles

This job role is related to the following duty roles:

- Partner Channel Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?

- How do open and closed channel opportunity revenue compare for the current quarter?
- How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- Should I stop enrollments for a particular program since we have already reached our target?
- Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?
- What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?
- What are the partner programs that are most successful in generating revenues?
- What is the closed channel revenue from partner campaigns?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Channel Sales Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages the indirect sales pipeline by routing leads to partners, reviewing lead registrations, approving or rejecting registrations, and forecasting sales.

Duty Roles

This job role is related to the following duty roles:

- Partner Channel Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- Should I stop enrollments for a particular program since we have already reached our target?
- Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?
- What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?
- What are the partner programs that are most successful in generating revenues?
- What is the closed channel revenue from partner campaigns?

- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?
- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Chief Financial Officer

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Serves with full financial authority as corporate officer making appropriations and authorizing expenditures for an organization.

Duty Roles

This job role is related to the following duty roles:

- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time
- Payables Payments - Disbursements Real Time

- Payables Payments - Payment History Real Time
- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What is the account balance for a given account and cost center for a given period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

Compensation Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Analyzes compensation for a group of workers.

Duty Roles

This job role is related to the following duty roles:

- Compensation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Compensation - Salary Details Real Time
- Compensation - Stock Details Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How is each worker's salary distributed by component?
- How many shares are outstanding?
- How many stock shares were granted?
- What is each worker's current salary?
- What is the average number of stock shares granted by location and job?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of salary by quartile by country or job?
- What percentage of total salary is attributed to each salary component?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

Compensation Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages compensation business processes and worker compensation details.

Duty Roles

This job role is related to the following duty roles:

- Compensation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Compensation - Salary Details Real Time
- Compensation - Stock Details Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How is each worker's salary distributed by component?
- How many shares are outstanding?
- How many stock shares were granted?
- What is each worker's current salary?
- What is the average number of stock shares granted by location and job?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of salary by quartile by country or job?
- What percentage of total salary is attributed to each salary component?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

Controller

Subtopics

Serves as chief accountant and manages the accounting functions of an enterprise including general accounting, accounts receivable, accounts payable, payroll, expense management, and billing.

Duty Roles

This job role is related to the following duty roles:

- Payables to Ledger Reconciliation Transaction Analysis Duty

- Receivables to Ledger Reconciliation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time
- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time
- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What are the period statuses for a given set of ledgers?
- What is the account balance for a given account and cost center for a given period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

Corporate Marketing Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Develops and executes marketing strategies, translating customer needs from varied industries and markets into clear value propositions and actionable marketing programs. Communicates the corporate marketing message, manages the corporate marketing budget for allocation to marketing activities, and follows through the complete marketing life cycle to measure results.

Duty Roles

This job role is related to the following duty roles:

- Marketing Corporate Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time

- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- When was the last outbound interaction with a customer?

Cost Accountant

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Performs cost and management accounting functions.

Duty Roles

This job role is related to the following duty roles:

- COGS and Gross Margin Transaction Analysis Duty
- Cost Transaction Analysis Duty
- Receipt Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Costing - COGS and Gross Margin Real Time
- Costing - Cost Accounting Real Time
- Costing - Inventory Valuation Real Time
- Costing - Item Cost Real Time
- Costing - Receipt Accounting Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What is the accounted intransit value for a cost organization?
- What is the accounted on-hand inventory value for a cost organization?
- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the costed intransit value for a cost organization?
- What is the costed on-hand inventory value for an inventory organization?
- What is the deferred cost of goods sold for a business unit?
- What is the gross margin for an item?
- What is the material cost of an item for a cost organization?
- What is the ratio of error transactions to total transactions, expressed as a percentage?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?
- What is the total cost of an item?
- What is the total cost of goods for a bill-to customer?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?

Customer Data Steward

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Performs customer data management activities including data import, cleansing, duplicate identification, and duplicate resolution.

Duty Roles

This job role is related to the following duty roles:

- Data Steward Transaction Analysis Duty

Subject Areas

There are no subject areas related to this job role.

Business Questions

There are no business questions related to this job role.

Data Steward Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages customer data stewards and has additional privileges including assigning requests.

Duty Roles

This job role is related to the following duty roles:

- Data Steward Transaction Analysis Duty

Subject Areas

There are no subject areas related to this job role.

Business Questions

There are no business questions related to this job role.

Financial Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Analyzes the financial performance of an enterprise or an organization within an enterprise.

Duty Roles

This job role is related to the following duty roles:

- General Ledger Transaction Analysis Duty

- Inter Company Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Financials Common Module - Intercompany Transactions Real Time
- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What are the period statuses for a given set of ledgers?
- What intercompany transactions are awaiting approval?
- What intercompany transactions created invoices?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What is the account balance for a given account and cost center for a given period?
- What is the count of intercompany transactions between each pair of legal entities?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

General Accountant

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Records and reports financial transactions and manages revenue, expense, asset, liability and equity accounts. Responsible for recording accounting adjustments, accruals, allocations, currency revaluations and translations.

Duty Roles

This job role is related to the following duty roles:

- General Ledger Transaction Analysis Duty
- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time
- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time
- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time

- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?
- What are the journal entered and accounted amounts for a given account and period?
- What are the period statuses for a given set of ledgers?
- What is the account balance for a given account and cost center for a given period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?
- Which subledger journals have posted accounting entries to a given account balance for this period?

General Accounting Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages the general accounting functions of an enterprise including general ledger, subsidiary ledgers, and cost accounting.

Duty Roles

This job role is related to the following duty roles:

- Payables to Ledger Reconciliation Transaction Analysis Duty
- Receivables to Ledger Reconciliation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time
- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time
- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
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- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What are the period statuses for a given set of ledgers?
- What is the account balance for a given account and cost center for a given period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

Human Resource Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Performs duties of a human resources analyst.

Duty Roles

This job role is related to the following duty roles:

- Absence Management Transaction Analysis Duty
- Goal Management Transaction Analysis Duty
- Performance Management Transaction Analysis Duty
- Workforce Profile Transaction Analysis Duty
- Workforce Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Workforce Goals - Goal Alignments Real Time
- Workforce Goals - Goal Status Overview Real Time
- Workforce Goals - Goal Tasks Real Time
- Workforce Goals - Target Outcomes Real Time

- Workforce Management - Absence Real Time
- Workforce Management - Employment Contract Real Time
- Workforce Management - Grade Rate Real Time
- Workforce Management - Person Real Time
- Workforce Management - Position Real Time
- Workforce Management - Work Relationship Real Time
- Workforce Management - Worker Assignment Event Real Time
- Workforce Management - Worker Assignment Real Time
- Workforce Performance - Performance Document Status Real Time
- Workforce Performance - Performance Rating Distribution Real Time
- Workforce Performance - Performance Rating Real Time
- Workforce Performance - Performance Task Status Real Time
- Workforce Profiles - Library Objects Real Time
- Workforce Profiles - Model Profile Real Time
- Workforce Profiles - Person Profile Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How has my headcount changed over time?
- How is each worker's salary distributed by component?
- How many absences has a particular worker or group taken in a specified period of time?
- How many performance documents for workers are waiting for a manager evaluation?
- How many shares are outstanding?
- How many stock shares were granted?
- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- How many workers in my department received the highest overall performance rating for their performance document?
- On average, how much advance notice do workers give before an absence?
- What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?
- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?
- What competencies are available in the application?

- What is each worker's current salary?
- What is my current headcount?
- What is the average number of stock shares granted by location and job?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?
- What is the distribution of salary by quartile by country or job?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?
- What percentage of performance documents that use a specific performance template are not started or completed for my department?
- What percentage of total salary is attributed to each salary component?
- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?
- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?
- What rating models are available in the application?
- What reasons do workers give when they leave?
- Which job profiles require a specific level of education, competency, license, or certification?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

Incentive Compensation Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manage participant data, exceptions, and reports

Duty Roles

This job role is related to the following duty roles:

- Incentive Compensation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Incentive Compensation - Attainments Real Time
- Incentive Compensation - Compensation Plan Assignments Real Time
- Incentive Compensation - Credits Real Time
- Incentive Compensation - Disputes Real Time
- Incentive Compensation - Earning and Attainment Summary Real Time
- Incentive Compensation - Earnings Real Time
- Incentive Compensation - Participant Balances Real Time
- Incentive Compensation - Participant Compensation Plan Real Time
- Incentive Compensation - Participant Detail Real Time
- Incentive Compensation - Participant Interval Goals Real Time
- Incentive Compensation - Participant Period Goals Real Time
- Incentive Compensation - Pay Group Assignments Real Time
- Incentive Compensation - Payment Plan Assignments Real Time
- Incentive Compensation - Payments Real Time
- Incentive Compensation - Paysheet Summary Real Time
- Incentive Compensation - Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?

- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- To which country and cost center does this participant belong?
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the home currency of the participant?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?

- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?
- Who are the top ten performers? Who are the bottom performers?

Incentive Compensation Manager

Subtopics

Manage processes and workloads, assignments, and payments

Duty Roles

This job role is related to the following duty roles:

- Incentive Compensation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Incentive Compensation - Attainments Real Time
- Incentive Compensation - Compensation Plan Assignments Real Time
- Incentive Compensation - Credits Real Time
- Incentive Compensation - Disputes Real Time
- Incentive Compensation - Earning and Attainment Summary Real Time
- Incentive Compensation - Earnings Real Time
- Incentive Compensation - Participant Balances Real Time
- Incentive Compensation - Participant Compensation Plan Real Time

- Incentive Compensation - Participant Detail Real Time
- Incentive Compensation - Participant Interval Goals Real Time
- Incentive Compensation - Participant Period Goals Real Time
- Incentive Compensation - Pay Group Assignments Real Time
- Incentive Compensation - Payment Plan Assignments Real Time
- Incentive Compensation - Payments Real Time
- Incentive Compensation - Paysheet Summary Real Time
- Incentive Compensation - Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- To which country and cost center does this participant belong?
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?

- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the home currency of the participant?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?
- Who are the top ten performers? Who are the bottom performers?

Incentive Compensation Participant

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Receive incentive compensation computed by the application and review reports

Duty Roles

This job role is related to the following duty roles:

- Incentive Compensation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Incentive Compensation - Attainments Real Time
- Incentive Compensation - Compensation Plan Assignments Real Time
- Incentive Compensation - Credits Real Time
- Incentive Compensation - Disputes Real Time
- Incentive Compensation - Earning and Attainment Summary Real Time
- Incentive Compensation - Earnings Real Time
- Incentive Compensation - Participant Balances Real Time
- Incentive Compensation - Participant Compensation Plan Real Time
- Incentive Compensation - Participant Detail Real Time
- Incentive Compensation - Participant Interval Goals Real Time
- Incentive Compensation - Participant Period Goals Real Time
- Incentive Compensation - Pay Group Assignments Real Time
- Incentive Compensation - Payment Plan Assignments Real Time
- Incentive Compensation - Payments Real Time
- Incentive Compensation - Paysheet Summary Real Time
- Incentive Compensation - Transactions Real Time

Business Questions

There are no business questions related to this job role.

Incentive Compensation Participant Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manage participants who receive incentive compensation and review reports

Duty Roles

This job role is related to the following duty roles:

- Incentive Compensation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Incentive Compensation - Attainments Real Time
- Incentive Compensation - Compensation Plan Assignments Real Time
- Incentive Compensation - Credits Real Time
- Incentive Compensation - Disputes Real Time
- Incentive Compensation - Earning and Attainment Summary Real Time
- Incentive Compensation - Earnings Real Time
- Incentive Compensation - Participant Balances Real Time
- Incentive Compensation - Participant Compensation Plan Real Time
- Incentive Compensation - Participant Detail Real Time
- Incentive Compensation - Participant Interval Goals Real Time
- Incentive Compensation - Participant Period Goals Real Time
- Incentive Compensation - Pay Group Assignments Real Time
- Incentive Compensation - Payment Plan Assignments Real Time
- Incentive Compensation - Payments Real Time
- Incentive Compensation - Paysheet Summary Real Time
- Incentive Compensation - Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned directly to the compensation plan versus through a role?
- How many participants are assigned to the compensation plan as on this date?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- To which country and cost center does this participant belong?
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?

- What is the home currency of the participant?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?
- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?
- Who are the top ten performers? Who are the bottom performers?

Intercompany Accountant

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages intercompany transaction processing, reconciliation and reporting.

Duty Roles

This job role is related to the following duty roles:

- Inter Company Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Financials Common Module - Intercompany Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What intercompany transactions are awaiting approval?
- What intercompany transactions created invoices?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

Inventory Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages activities in the warehouse such as managing inventory transactions, planning inventory replenishment and managing cycle and physical inventory counts.

Duty Roles

This job role is related to the following duty roles:

- Inventory Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Inventory - Inventory Balance Real Time
- Inventory - Inventory Supply Real Time
- Inventory - Inventory Transactions Real Time
- Inventory Organization Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?
- What is the inventory transaction item quantity for a transaction type?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the primary transaction item quantity for subinventories?

Line Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Identifies the person as a line manager.

Duty Roles

This job role is related to the following duty roles:

- Absence Management Transaction Analysis Duty
- Workforce Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Workforce Management - Absence Real Time
- Workforce Management - Employment Contract Real Time
- Workforce Management - Grade Rate Real Time
- Workforce Management - Person Real Time
- Workforce Management - Position Real Time
- Workforce Management - Work Relationship Real Time
- Workforce Management - Worker Assignment Event Real Time

- Workforce Management - Worker Assignment Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How has my headcount changed over time?
- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?
- What is my current headcount?
- What reasons do workers give when they leave?

Marketing Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Researches and analyzes marketing data and demand to influence product development and market strategies. Collaborates with corporate marketing managers to define segmentation strategies and develops criteria for identifying and grouping target audience segments for use in marketing campaigns.

Duty Roles

This job role is related to the following duty roles:

- Marketing Administrative Transaction Analysis Duty
- Marketing Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time

- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Did the campaign generate enough customer response?
- Did the campaign generate enough leads?
- How are the customers receiving marketing promotions?
- How are the sales progressing through its life cycle
- How many customers were contacted in email, how many messages were opened, bounced, delivered?
- How many days since last interaction?
- How many marketing and sales interactions happened with a customer during the last one month?
- How many times we interacted with a customer during the lifetime of a campaign?
- Is the sales force able to convert the leads into opportunities?
- What is the closed opportunity revenue generated by a marketing campaign?
- What is the opportunity revenue resulting from a campaign and what is the win probability?

Marketing Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Coordinates marketing messaging content, pricing, segmentation, communication channels, and launch activities for marketing campaigns. Contributes to sales lead pipeline process and estimations, product definitions, and return on investment calculations.

Duty Roles

This job role is related to the following duty roles:

- Marketing Managerial Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- When was the last outbound interaction with a customer?

Marketing Operations Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages the operations for marketing and leads. Develops tactical campaigns to carry out marketing strategies and communicate offers to customer segments using multiple marketing channels. Monitors campaign interactions, captures campaign responses, and manages sales leads to fill the sales pipeline. Creates and maintains the setup for marketing campaigns, responses, segments, lists, and treatments.

Duty Roles

This job role is related to the following duty roles:

- Marketing Operational Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time

- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- When was the last outbound interaction with a customer?

Marketing VP

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Determines high-level marketing objectives, strategies and budgets. Analyzes marketing activities to measure the effectiveness of marketing programs, reviews real-time marketing intelligence to optimize decisions throughout the marketing and sales cycle, take timely actions to influence business outcomes, and gain competitive advantage.

Duty Roles

This job role is related to the following duty roles:

- Marketing Executive Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time

- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- When was the last outbound interaction with a customer?

Order Administrator

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Configures all setup-related activities for order orchestration or order promising.

Duty Roles

This job role is related to the following duty roles:

- Orchestration Process Transaction Analysis Duty
- Order Holds Transaction Analysis Duty
- Order Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Distributed Order Orchestration - Fulfillment Lines Real Time
- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Holds Real Time
- Distributed Order Orchestration - Order Lines Real Time
- Distributed Order Orchestration - Price Adjustments Real Time

- Distributed Order Orchestration - Process Instances Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many orchestration processes are active in a selected time period?
- What are all the holds for a sold-to customer?
- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What is the number of active tasks for an orchestration process ?
- What is the number of holds for an item?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the resolution time for a hold?
- What is the time to complete a process?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Order Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages coordination of fulfillment, which includes expediting orders to ensure they are fulfilled properly and on time. Also manages exceptions and issues with order fulfillment.

Duty Roles

This job role is related to the following duty roles:

- Orchestration Process Transaction Analysis Duty
- Order Holds Transaction Analysis Duty
- Order Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Distributed Order Orchestration - Fulfillment Lines Real Time
- Distributed Order Orchestration - Order Headers Real Time
- Distributed Order Orchestration - Order Holds Real Time
- Distributed Order Orchestration - Order Lines Real Time
- Distributed Order Orchestration - Price Adjustments Real Time
- Distributed Order Orchestration - Process Instances Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many orchestration processes are active in a selected time period?
- What are all the holds for a sold-to customer?
- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What is the number of active tasks for an orchestration process ?
- What is the number of holds for an item?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the resolution time for a hold?
- What is the time to complete a process?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Partner Administrator

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Registers the partner organization and program enrollment for the partner company. Manages the creation and removal of partner users and the users privileges.

Duty Roles

This job role is related to the following duty roles:

- Partner Org Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Opportunities and Partners Real Time

Business Questions

There are no business questions related to this job role.

Partner Sales Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages a set of partner sales representatives and has visibility into all of their teams transactions and the ability to work with leads and opportunities.

Duty Roles

This job role is related to the following duty roles:

- Partner Org Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Opportunities and Partners Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?

Partner Sales Representative

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Maintains leads, registers leads, and manages partner opportunities.

Duty Roles

This job role is related to the following duty roles:

- Partner Org Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Opportunities and Partners Real Time

Business Questions

There are no business questions related to this job role.

Payroll Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages all aspects of payroll business processes through setup, data entry, running payroll processes and reports, and verifying and correcting calculated results.

Duty Roles

This job role is related to the following duty roles:

- Payroll Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Payroll - Payments Costing Real Time
- Payroll - Payments Distribution Real Time
- Payroll - Payroll Run Costing Real Time
- Payroll - Payroll Run Results Real Time
- Payroll - Retroactive Pay Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?
- What is a worker's standard earnings amount and tax deductions for a payroll period?
- What is the net amount disbursed through each payment method?
- What is the total amount of retroactive payments paid this payroll period?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?
- Who received a retroactive payment this payroll period?

Procurement Contract Administrator

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Procurement professional responsible for creating, managing, and administering procurement contracts.

Duty Roles

This job role is related to the following duty roles:

- Agreement Transaction Analysis Duty
- Implemented Change Order Transaction Analysis Duty
- Pending Change Order Transaction Analysis Duty
- Purchase Order Transaction Analysis Duty
- Purchase Requisitions Transaction Analysis Duty
- Sourcing Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Procurement - Implemented Change Orders Real Time
- Procurement - Pending Change Orders Real Time
- Procurement - Purchasing Agreements Real Time

- Procurement - Purchasing Real Time
- Procurement - Requisitions Real Time
- Sourcing - Supplier Awards Real Time
- Sourcing - Supplier Negotiations Real Time
- Sourcing - Supplier Responses Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many lines are awarded at negotiation start price?
- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- How many purchase orders are undergoing change order?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the number of purchasing schedules that are late?
- What is the potential savings from a response line in negotiation currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total agreement amount released for a procurement item?
- What is the total award amount for a negotiation?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Procurement Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Procurement professional responsible managing a group of buyers in an organization.

Duty Roles

This job role is related to the following duty roles:

- Agreement Transaction Analysis Duty
- Implemented Change Order Transaction Analysis Duty
- Pending Change Order Transaction Analysis Duty
- Purchase Order Transaction Analysis Duty
- Purchase Requisitions Transaction Analysis Duty
- Sourcing Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Procurement - Implemented Change Orders Real Time
- Procurement - Pending Change Orders Real Time
- Procurement - Purchasing Agreements Real Time
- Procurement - Purchasing Real Time
- Procurement - Requisitions Real Time
- Sourcing - Supplier Awards Real Time
- Sourcing - Supplier Negotiations Real Time
- Sourcing - Supplier Responses Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- How many lines are awarded at negotiation start price?

- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- How many purchase orders are undergoing change order?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- How many times did a Purchase Order undergo a change order?
- What is the current open purchase order amount in entered or ledger currency?
- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?
- What is the number of purchasing schedules that are late?
- What is the potential savings from a response line in negotiation currency?
- What is the purchase order distribution amount for a procurement item in a sold to bu?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total agreement amount released for a procurement item?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total award amount for a negotiation?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

Product Data Steward

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Executes change requests upon approval and maintains the quality of the product master. Responsible for data loads. Develops consistent data in accordance with the business rules of the corporation. Responsibilities also includes data scrubbing, monitoring data entry exception, data de-duplication, ensuring overall data quality.

Duty Roles

This job role is related to the following duty roles:

- Product Catalog Transaction Analysis Duty
- Product Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Product Management - Change Order Line Real Time
- Product Management - Change Order Real Time
- Product Management - Components Real Time
- Product Management - Cross Reference Item Real Time
- Product Management - Item Revisions Real Time
- Product Management - New Item Request Line Real Time
- Product Management - New Item Request Real Time
- Product Management - Related Item Real Time
- Product Management - Source System Item Real Time
- Product Management - Structures Real Time
- Product Management - Trading Partner Item Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many change order lines does a change order have?
- How many change orders are pending approval for an organization?
- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?
- What are the approved items for an organization?
- What are the canceled change orders for an organization?
- What are the components of a structure?
- What are the cross referenced items, by cross reference type?
- What are the scheduled change orders for an organization?
- What are the source system items for an organization?

- What change orders are in draft status?
- What is the overall cycle time for a change order?
- What items are related to an item in an organization?
- What structures does an organization have?
- What trading partner items does a trading partner type have?

Product Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Ensures that a product gets created, tested, and shipped on schedule and meets specifications. A member of either the marketing organization or the development organization.

Duty Roles

This job role is related to the following duty roles:

- Product Catalog Transaction Analysis Duty
- Product Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Product Management - Change Order Line Real Time
- Product Management - Change Order Real Time
- Product Management - Components Real Time
- Product Management - Cross Reference Item Real Time
- Product Management - Item Revisions Real Time
- Product Management - New Item Request Line Real Time
- Product Management - New Item Request Real Time
- Product Management - Related Item Real Time
- Product Management - Source System Item Real Time
- Product Management - Structures Real Time
- Product Management - Trading Partner Item Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many change order lines does a change order have?
- How many change orders are pending approval for an organization?
- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?
- What are the approved items for an organization?
- What are the canceled change orders for an organization?
- What are the components of a structure?
- What are the cross referenced items, by cross reference type?
- What are the scheduled change orders for an organization?
- What are the source system items for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?
- What items are related to an item in an organization?
- What structures does an organization have?
- What trading partner items does a trading partner type have?

Project Accountant

Subtopics

Manages and analyzes the collection, recording, and allocation of project costs and revenue. Ensures accurate project profit and loss calculations. Analyzes budgets and actual costs. Communicates financial performance to program managers and project executives.

Duty Roles

This job role is related to the following duty roles:

- Project Budget Transaction Analysis Duty
- Project Contract Invoice Transaction Analysis Duty
- Project Contract Revenue Transaction Analysis Duty
- Project Costing Transaction Analysis Duty

- Project Foundation Transaction Analysis Duty
- Project Journals Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Project Billing - Invoices Real Time
- Project Billing - Revenue Real Time
- Project Control - Budgets Real Time
- Project Costing - Actual Cost Journals Real Time
- Project Costing - Actual Costs Real Time
- Project Costing - Commitments Real Time
- Project Costing - Unprocessed Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How does each accounting entry for this month reconcile to the original cost distribution line?
- What are the converted costs in both transaction and provider ledger currencies?
- What project costing transactions have contributed to a given account for a given period?
- What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?
- What unprocessed transactions received an error during the load process to Oracle Fusion Project Portfolio Management?
- When was the last time revenue was generated for my contract?
- Which capitalizable costs are not yet capitalized?

Project Administrator

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Assists the project manager with the administrative functions of a project, particularly the functions related to collecting and entering information into the project application.

Duty Roles

This job role is related to the following duty roles:

- Project Budget Transaction Analysis Duty
- Project Contract Invoice Transaction Analysis Duty
- Project Contract Revenue Transaction Analysis Duty
- Project Costing Transaction Analysis Duty
- Project Foundation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Project Billing - Invoices Real Time
- Project Billing - Revenue Real Time
- Project Control - Budgets Real Time
- Project Costing - Actual Costs Real Time
- Project Costing - Commitments Real Time
- Project Costing - Unprocessed Transactions Real Time

Business Questions

There are no business questions related to this job role.

Project Billing Specialist

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Job role that supports the project billing related requirements in a business

Duty Roles

This job role is related to the following duty roles:

- Project Contract Invoice Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Project Billing - Invoices Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Project Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages the execution and completion of a single project. Creates budgets, plans, and schedules. Sources and allocates resources such as labor, subcontractors, materials, and equipment. Tracks physical and financial project performance, changes, and issues. Ensures proper billing and cost transfers. Communicates status and project performance to program managers and project executives.

Duty Roles

This job role is related to the following duty roles:

- Project Budget Transaction Analysis Duty
- Project Contract Invoice Transaction Analysis Duty
- Project Contract Revenue Transaction Analysis Duty
- Project Costing Transaction Analysis Duty
- Project Foundation Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Project Billing - Invoices Real Time
- Project Billing - Revenue Real Time
- Project Control - Budgets Real Time
- Project Costing - Actual Costs Real Time

- Project Costing - Commitments Real Time
- Project Costing - Unprocessed Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How much have I budgeted for a particular labor type?
- What are the converted costs in both transaction and provider ledger currencies?
- What invoices were sent to a particular customer?
- When was the last time revenue was generated for my contract?

Revenue Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages and implements revenue recognition activities, including revenue policy implementation, review of journals and contracts, revenue recognition adjustments, and liaison with related departments.

Duty Roles

This job role is related to the following duty roles:

- Receivables Revenue Adjustments Transaction Analysis Duty
- Receivables Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Transactions Real Time

- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What is the total amount of revenue adjustments by item and time period?

Revenue Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages revenue recognition activities, including defining and maintaining revenue policy, working with related departments on revenue recognition issues, managing exceptions, reviewing and approving revenue adjustments, and providing input for revenue forecasting and budgeting.

Duty Roles

This job role is related to the following duty roles:

- Receivables Revenue Adjustments Transaction Analysis Duty
- Receivables Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

There are no business questions related to this job role.

Sales Administrator

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages sales department and personnel. Performs ongoing administrative tasks, corrects erroneous data, and customizes the application according to business needs.

Duty Roles

This job role is related to the following duty roles:

- Sales Administrative Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this job role.

Sales Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Identifies interesting sales trends and customer behavior insights useful to help the overall sales organization to target customers more effectively.

Duty Roles

This job role is related to the following duty roles:

- Sales Operational Transaction Analysis Duty

Subject Areas

There are no subject areas related to this job role.

Business Questions

There are no business questions related to this job role.

Sales Lead Qualifier

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Identifies, generates and qualifies sales leads and ensures that they are successfully closed within established time objectives. Includes the ability to deliver reports, ensure a healthy sales pipeline volume, help shorten sales cycles, shape lead generation strategies, and provide effective guidance to the rest of the lead qualification team. Other supporting roles include territory development, event and webinar strategies.

Duty Roles

This job role is related to the following duty roles:

- Marketing Lead Transaction Analysis Duty
- Opportunity Landscape Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Did the campaign generate enough leads?
- How are the sales progressing through its life cycle
- Is the sales force able to convert the leads into opportunities?

Sales Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages salespersons within the organization. Generates revenue within a territory, builds pipeline, manages territory forecasts, and assists salespersons in closing deals.

Duty Roles

This job role is related to the following duty roles:

- Marketing Lead Transaction Analysis Duty
- Opportunity Landscape Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty
- Sales Managerial Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline

- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are my sales reps moving their opportunities fast enough?
- Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?
- Did the campaign generate enough leads?
- Does the forecast versus pipeline trend show a healthy picture?
- How are the sales progressing through its life cycle
- How does my current forecast compare with my pipeline?
- How effective are our current references? Has their participation meant a difference to us in wins?
- How effective have our customer interactions been in terms of engaging with the right departments and contacts with the right influence levels?
- How is each member on my team performing on deal size, account coverage, opportunity close time, and win rate?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How near or far am I in meeting my sales quota for the quarter and year?
- How well are our sales reps dispositioning leads?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is my sales team converting leads to opportunities fast enough?
- Is our overall pipeline healthy enough to meet sales goals?
- Is the sales force able to convert the leads into opportunities?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are my most active accounts?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the open opportunities that have been in the same sales stage for more than 30 days?

- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What are the top ten accounts by revenue?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the average lead age across sales?
- What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?
- What is the opportunity revenue distribution across sales stages?
- What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Which are top ten products by closed revenue?
- Which were the high value opportunities that we most recently lost to our competitors?
- Who are my top competitors and what is our revenue exposure to them?
- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?
- Why do we win or lose against specific competitors?

Sales Representative

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Represents the business to sell its products. Maintains relationships with customers and contacts, builds pipeline, manages leads and opportunities and performs sales forecasting.

Duty Roles

This job role is related to the following duty roles:

- Marketing Lead Transaction Analysis Duty
- Opportunity Landscape Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty
- Sales Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How does my current forecast compare with my pipeline?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?

- How near or far am I in meeting my sales quota for the quarter and year?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is our overall pipeline healthy enough to meet sales goals?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What is open and closed revenue for each of the product lines of the selected geography?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Which are top ten products by closed revenue?
- Which were the high value opportunities that we most recently lost to our competitors?
- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?
- Why do we win or lose against specific competitors?

Sales VP

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages sales managers within the organization. Responsible for account planning, territory and quota management, and managing sales forecasts for the territory.

Duty Roles

This job role is related to the following duty roles:

- Marketing Lead Transaction Analysis Duty

- Opportunity Landscape Transaction Analysis Duty
- Sales Campaign Transaction Analysis Duty
- Sales Executive Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?
- Does the forecast versus pipeline trend show a healthy picture?
- How effective are our current references? Has their participation meant a difference to us in wins?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How well are our sales reps dispositioning leads?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is my sales team converting leads to opportunities fast enough?
- Is our overall pipeline healthy enough to meet sales goals?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are my most active accounts?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What are the top ten accounts by revenue?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the average lead age across sales?
- What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?
- What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?
- What is the value trend of high value opportunities? Do they show a positive or negative trend?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Which are top ten products by closed revenue?
- Which were the high value opportunities that we most recently lost to our competitors?
- Who are my top competitors and what is our revenue exposure to them?

- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?
- Why do we win or lose against specific competitors?

Shipping Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Monitors and analyzes outstanding and completed work for the warehouse. Manages the outbound shipment process including reviewing and resolving shipping exceptions. Implements shipping standards and process improvements.

Duty Roles

This job role is related to the following duty roles:

- Order Pick Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Shipping Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?

Transactional Business Intelligence Worker

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Analyzes Transactional Business Intelligence information.

Duty Roles

This job role is related to the following duty roles:

- Transactional Analysis Duty

Subject Areas

There are no subject areas related to this job role.

Business Questions

There are no business questions related to this job role.

Treasury Accountant

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Individual responsible for timely and accurate accounting for treasury transactions, subsequent reconciliation and reporting.

Duty Roles

This job role is related to the following duty roles:

- Cash Management Transaction Analysis Duty
- Subledger Accounting Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Cash Management - Bank Statement Balances Real Time
- Cash Management - Bank Statement Line Charges Real Time
- Cash Management - Bank Statements Real Time
- Cash Management - External Cash Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Treasury Analyst

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Individual responsible for performing daily treasury and cash management activities.

Duty Roles

This job role is related to the following duty roles:

- Cash Management Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Cash Management - Bank Statement Balances Real Time
- Cash Management - Bank Statement Line Charges Real Time
- Cash Management - Bank Statements Real Time

- Cash Management - External Cash Transactions Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Warehouse Manager

Subtopics

- Duty Roles
- Subject Areas
- Business Questions

Manages and analyzes all warehouse activities including analyzing materials management and logistics performance, managing inventory transactions, managing cycle and physical counts, configuring warehouse setup, and reviewing inventory balances.

Duty Roles

This job role is related to the following duty roles:

- Inventory Transaction Analysis Duty
- Order Pick Transaction Analysis Duty
- Receiving Transaction Analysis Duty

Subject Areas

This job role secures access to the following subject areas:

- Inventory - Inventory Balance Real Time
- Inventory - Inventory Supply Real Time
- Inventory - Inventory Transactions Real Time
- Inventory Organization Real Time
- Receiving - Interorganization Receipts Real Time
- Receiving - Intransit Advanced Shipment Notifications Real Time
- Receiving - Intransit Interorganization Inventory Transfers Real Time

- Receiving - Intransit Shipments Real Time
- Receiving - Purchase Receipts Real Time
- Receiving - Receipts Real Time
- Receiving - Transactions Real Time
- Receiving - Unordered Receipts Real Time
- Shipping Real Time

Business Questions

This job role secures access to data that can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many days, on average, has an item been in transit in the last three months?
- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?
- What is the inventory transaction item quantity for a transaction type?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the primary transaction item quantity for subinventories?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity expected to be received from a Source Inventory Organization?
- What is the total intransit quantity for an item?
- What shipment lines are backordered for an inventory organization?

6

Duty Roles

In This Chapter

A duty role is a specific responsibility associated with a job role. For example, if your duty role is Customer Management or Sales Lead Follow up then the associated job role would be Sales Representative.

Absence Management Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Workforce absences transactional information.

Job Roles

This duty role is related to the following job roles:

- Human Resource Analyst
- Line Manager

Subject Areas

This duty role secures access to the following subject areas:

- Workforce Management - Absence Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many absences has a particular worker or group taken in a specified period of time?
- On average, how much advance notice do workers give before an absence?

Agreement Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Agreement transactional information.

Job Roles

This duty role is related to the following job roles:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Subject Areas

This duty role secures access to the following subject areas:

- Procurement - Purchasing Agreements Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many active contract agreements exist with a particular supplier?
- How many blanket agreements will expire in the next 6 months?
- What is the total agreement amount released for a procurement item?

Benefits Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Benefits transactional information.

Job Roles

This duty role is related to the following job roles:

- Benefits Manager

Subject Areas

This duty role secures access to the following subject areas:

- Benefits - Action Items Real Time
- Benefits - Enrollment Opportunities Real Time
- Benefits - Enrollments Real Time
- Benefits - Potential Life Events Real Time
- Benefits - Setup Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- For a given life event, which participants become eligible as of a particular date?
- How many participants are enrolled by an effective date?
- What are my benefits costs for a specific department?
- What are my benefits costs for a specific job?
- What are the eligible benefits for a particular employee as of a given date?
- What certifications are required to designate a beneficiary?
- What certifications are required to designate a dependent?
- What compensation object is a life event tied to as of an effective date?
- What enrollment actions are due for each employee as of a particular date?
- What enrollment opportunities exist for a participant?
- What enrollments are captured in a participant's primary benefit relationship?

- What options are active as of a given effective date?
- What options are available for each plan type?
- What plan types are active as of a given effective date?
- What plans are active as of a given effective date?
- What programs are active as of a given effective date?
- Which employees calculated benefit costs differ from the communicated benefit costs as of a given date?
- Which participants' coverage ends within a specific time period?
- Which plans allow for beneficiaries?
- Which plans allow for designees?

COGS and Gross Margin Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes COGS and Gross Margin transactional information.

Job Roles

This duty role is related to the following job roles:

- Cost Accountant

Subject Areas

This duty role secures access to the following subject areas:

- Costing - COGS and Gross Margin Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the deferred cost of goods sold for a business unit?
- What is the gross margin for an item?
- What is the total cost of goods for a bill-to customer?
- What is the total revenue for a business unit?
- What is the unrecognized revenue for a cost organization book?

CRM Administrative Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to administer analysis in all key areas in CRM, including but not limited to Revenue, Quota, Forecasting, Territory, Marketing Programs, Leads, Responses and TCA. Maps to CRM Application Administrator role.

Job Roles

This duty role is related to the following job roles:

- Applications Development Framework Business Intelligence Application Identity (CRM)

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management

- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this duty role.

CRM Sales Predictor Input Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area CRM - Sales Predictor Input.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

CRM Sales Predictor ROI Reports Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area CRM - Sales Predictor ROI Reports.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

CRM Sales Predictor Sales Estimation Analysis Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area CRM - Sales Predictor Sales Estimation Analysis.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Cash Management Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Cash Management transactional information.

Job Roles

This duty role is related to the following job roles:

- Cash Manager
- Treasury Accountant
- Treasury Analyst

Subject Areas

This duty role secures access to the following subject areas:

- Cash Management - Bank Statement Balances Real Time
- Cash Management - Bank Statement Line Charges Real Time
- Cash Management - Bank Statements Real Time
- Cash Management - External Cash Transactions Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the entered external cash transactions that are more than x dollars for a specified cost center and date range for a bank account?
- What are the external cash transactions that are recorded on a specific date for each bank account?
- What are the reconciliation statuses of all the lines in the most recent bank statements?
- What are the taxes and surcharges paid from the bank accounts for a range of dates?
- What external cash transactions have hit natural account XXXX this month?
- What external cash transactions were recorded in each Legal Entity last month?

Compensation Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Compensation transactional information.

Job Roles

This duty role is related to the following job roles:

- Compensation Analyst
- Compensation Manager

Subject Areas

This duty role secures access to the following subject areas:

- Compensation - Salary Details Real Time
- Compensation - Stock Details Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How is each worker's salary distributed by component?
- How many shares are outstanding?
- How many stock shares were granted?
- What is each worker's current salary?
- What is the average number of stock shares granted by location and job?
- What is the average salary by location and job?
- What is the current cost of base pay by organization?
- What is the distribution of salary by quartile by country or job?
- What percentage of total salary is attributed to each salary component?
- Which workers have a compa-ratio under 80 or over 120?
- Which workers have not had a salary adjustment in over 12 months?

Cost Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Cost transactional information.

Job Roles

This duty role is related to the following job roles:

- Cost Accountant

Subject Areas

This duty role secures access to the following subject areas:

- Costing - Cost Accounting Real Time
- Costing - Inventory Valuation Real Time
- Costing - Item Cost Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the accounted intransit value for a cost organization?
- What is the accounted on-hand inventory value for a cost organization?
- What is the costed intransit value for a cost organization?
- What is the costed on-hand inventory value for an inventory organization?
- What is the material cost of an item for a cost organization?
- What is the ratio of error transactions to total transactions, expressed as a percentage?
- What is the total cost of an item?

Data Steward Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to perform data quality analysis of customer data. Maps to Data Steward Manager/ Customer Data Steward roles.

Job Roles

This duty role is related to the following job roles:

- Customer Data Steward
- Data Steward Manager

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Fixed Asset Details Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Fixed Asset Details transactional information.

Job Roles

This duty role is related to the following job roles:

- Asset Accountant
- Asset Accounting Manager

Subject Areas

This duty role secures access to the following subject areas:

- Fixed Assets - Asset Assignments Real Time
- Fixed Assets - Asset Financial Information Real Time
- Fixed Assets - Asset Source Lines Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What assets are currently operational in a particular department and what is their current cost, net book value, and accumulated depreciation reserve?
- What assets have a book value within a specified dollar value range?
- What assets have been transferred from one location or cost center to another location or cost center during a specified time range?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?
- Which assets have a remaining life that is less than one year from today?

Fixed Asset Transaction Analysis Duty

Subtopics

Analyzes Fixed Asset transactional information.

Job Roles

This duty role is related to the following job roles:

- Asset Accountant
- Asset Accounting Manager

Subject Areas

This duty role secures access to the following subject areas:

- Fixed Assets - Asset Retirements and Reinstatements Real Time
- Fixed Assets - Asset Transactions Real Time

- Fixed Assets - Asset Transfer Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What assets have a book value within a specified dollar value range?
- What assets have been retired this past month with sale proceeds above a specified dollar amount?

Fixed Depreciation Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Fixed Depreciation transactional information.

Job Roles

This duty role is related to the following job roles:

- Asset Accountant
- Asset Accounting Manager

Subject Areas

This duty role secures access to the following subject areas:

- Fixed Assets - Asset Balances Real Time
- Fixed Assets - Asset Depreciation Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the year-to-date depreciation amounts for all assets in an asset book?
- What is the depreciation expense amount for all the assets with a specified asset category that have been depreciated in a particular cost center?

General Ledger Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes General Ledger transactional information.

Job Roles

This duty role is related to the following job roles:

- Financial Analyst
- General Accountant

Subject Areas

This duty role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the journal entered and accounted amounts for a given account and period?
- What are the period statuses for a given set of ledgers?
- What is the account balance for a given account and cost center for a given period?
- What journals were created for a given account by source for this period?
- What journals were created for a given period and category?
- What journals were created for a given period for a given account?
- What project costing transactions have contributed to a given account for a given period?
- What unapproved journals exist for a given period?
- What unposted journals exist for a given period?

- Which subledger journals have posted accounting entries to a given account balance for this period?

Goal Management Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Workforce Goals transactional information.

Job Roles

This duty role is related to the following job roles:

- Human Resource Analyst

Subject Areas

This duty role secures access to the following subject areas:

- Workforce Goals - Goal Alignments Real Time
- Workforce Goals - Goal Status Overview Real Time
- Workforce Goals - Goal Tasks Real Time
- Workforce Goals - Target Outcomes Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the most common target outcomes that workers within my management hierarchy associate with their performance or development goals?
- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?

Implemented Change Order Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Implemented Change Order information.

Job Roles

This duty role is related to the following job roles:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Subject Areas

This duty role secures access to the following subject areas:

- Procurement - Implemented Change Orders Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many times did a Purchase Order undergo a change order?

Incentive Compensation Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Incentive Compensation transactional information.

Job Roles

This duty role is related to the following job roles:

- Incentive Compensation Analyst
- Incentive Compensation Manager
- Incentive Compensation Participant
- Incentive Compensation Participant Manager

Subject Areas

This duty role secures access to the following subject areas:

- Incentive Compensation - Attainments Real Time
- Incentive Compensation - Compensation Plan Assignments Real Time
- Incentive Compensation - Credits Real Time
- Incentive Compensation - Disputes Real Time
- Incentive Compensation - Earning and Attainment Summary Real Time
- Incentive Compensation - Earnings Real Time
- Incentive Compensation - Participant Balances Real Time
- Incentive Compensation - Participant Compensation Plan Real Time
- Incentive Compensation - Participant Detail Real Time
- Incentive Compensation - Participant Interval Goals Real Time
- Incentive Compensation - Participant Period Goals Real Time
- Incentive Compensation - Pay Group Assignments Real Time
- Incentive Compensation - Payment Plan Assignments Real Time
- Incentive Compensation - Payments Real Time
- Incentive Compensation - Paysheet Summary Real Time
- Incentive Compensation - Transactions Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Are the participants on target for achieving their goals?
- How are disputes of type incorrect credits resolved, generally?
- How are the participants performing against their goals for the period, for the performance measure?
- How do the balances compare to past periods?
- How many disputes are assigned to each analyst and what are the current statuses of these disputes?
- How many participants are assigned directly to the compensation plan versus through a role?

- How many participants are assigned to the compensation plan as on this date?
- How many participants are assigned to this paygroup?
- How many participants have customized payment plans, and what is their customized payment plan guarantee and cap amounts?
- How was the earning computed? Show the rate used and rate tier qualified for computing the earning.
- How was the participant's attainment computed?
- List the held payment transactions, and the total held amount, by participant.
- Show all the manual payment adjustments greater than 10000 USD.
- Show any amount waived and payment plan adjustments, in the current paysheet, for the participant.
- Show the customized period goals for the participant.
- Show the latest paysheet balances of all the terminated participants.
- To which country and cost center does this participant belong?
- What are all the credits available to the participant, for the period?
- What are all the incentive earnings earned by the participant, for the period?
- What are all the transactions having amounts greater than 2 million USD?
- What are the balances, such as beginning balance, total earning, and total payment, for the participant, for the period?
- What are the beginning and earning balances for the participant, for the period, for each plan component?
- What are the credits that are contributing to my attainment?
- What are the escalated disputes?
- What are the held transactions for the period?
- What are the transactions generating more than 100 percent revenue credit amount, and 300 percent nonrevenue credit for the period?
- What earning transaction does the payment include?
- What is the compensation cost to date, by plan or plan component?
- What is the home currency of the participant?
- What is the payment amount due to the participant for the period, and how does the application compute it?
- What is the total commission earned by different participants, on a particular transaction?
- What is the year-to-date earning of the participant against the target incentive for the plan component?
- What payment adjustments does the payment include?
- Which credit rule generates credits for a particular transaction?
- Which credit transactions have errored status?

- Which participants and managers received rollup credits for a particular transaction?
- Which participants have customized plan details?
- Which participants have customized target incentive and goal details?
- Which participants received credits and what are their credit shares for a particular transaction?
- Which payment transactions are adjusted? Show the adjustment comment.
- Which payment transactions were paid to the payees instead of participants?
- Which transactions are adjusted? Show the details of the original transactions.
- Which transactions have the errored statuses, for the period?
- Which type of disputes are created more often?
- Who are the participants who are missing compensation plan assignment for the period?
- Who are the participants who are missing payment plan, or paygroup assignments for the period?
- Who are the top ten performers? Who are the bottom performers?

Inter Company Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Inter Company transactional information.

Job Roles

This duty role is related to the following job roles:

- Financial Analyst
- Intercompany Accountant

Subject Areas

This duty role secures access to the following subject areas:

- Financials Common Module - Intercompany Transactions Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What intercompany transactions are awaiting approval?
- What intercompany transactions created invoices?
- What intercompany transactions were approved this period?
- What intercompany transactions were entered this period between two given legal entities?
- What is the count of intercompany transactions between each pair of legal entities?

Inventory Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Inventory transactional information.

Job Roles

This duty role is related to the following job roles:

- Inventory Manager
- Warehouse Manager

Subject Areas

This duty role secures access to the following subject areas:

- Inventory - Inventory Balance Real Time
- Inventory - Inventory Supply Real Time
- Inventory - Inventory Transactions Real Time
- Inventory Organization Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the available quantity of an item in an inventory organization?
- What is the current on-hand quantity for an inventory organization?
- What is the expected delivery quantity from an inventory organization?
- What is the expected purchase order quantity to an inventory organization?
- What is the expected receipts quantity to an inventory organization?

- What is the inventory transaction item quantity for a transaction type?
- What is the on-hand quantity of an item included in the expired lots of an inventory organization?
- What is the primary transaction item quantity for subinventories?

Marketing Administrative Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to administer analysis in all key areas in Marketing, including but not limited to Campaigns, Leads and Responses. Maps to Marketing Administrator role.

Job Roles

This duty role is related to the following job roles:

- Marketing Analyst

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM B2B Customers Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM B2B Customers.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing CRM B2C Customers Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM B2C Customers.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing CRM Campaign Launch Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Campaign Launch.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing CRM Campaign Performance Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Campaign Performance.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing CRM Campaigns and Contacts Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Campaigns and Contacts Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Campaigns and Leads Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Campaigns and Leads Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Leads Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Campaigns and Opportunities Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Campaigns and Opportunities Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Opportunities Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Interactions Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Interactions Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Interactions and Campaigns Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Interactions and Campaigns Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions and Campaigns Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Interactions and Leads Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Interactions and Leads Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions and Leads Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Lead to Order Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Lead to Order.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing CRM Leads Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Leads Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Leads Real Time

Business Questions

There are no business questions related to this duty role.

Marketing CRM Leads Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Leads.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing CRM Leads and Opportunities Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing - CRM Leads and Opportunities Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Leads and Opportunities Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Contact List Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Contact List.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Corporate Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to review and analyze enterprise wide leads and also mine customer data across the enterprise. Maps to Corporate Marketing Manager role.

Job Roles

This duty role is related to the following job roles:

- Corporate Marketing Manager

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time

- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Executive Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to review and analyze marketing campaign effectiveness, marketing costs and ROI. Maps to Marketing VP role.

Job Roles

This duty role is related to the following job roles:

- Marketing VP

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time

- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Lead Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze leads generated from sales and marketing campaigns. Maps to Sales Lead Qualifier role.

Job Roles

This duty role is related to the following job roles:

- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time

- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Did the campaign generate enough leads?
- How are the sales progressing through its life cycle
- Is the sales force able to convert the leads into opportunities?

Marketing Managerial Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to review and analyze marketing lists, responses, treatments and campaigns. Maps to Marketing Manager role.

Job Roles

This duty role is related to the following job roles:

- Marketing Manager

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time

- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Operational Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Marketing Operations Analysis is the BI Duty role that enables to perform all functional day-to-day operational analysis within marketing. Maps to Marketing Operations Manager role.

Job Roles

This duty role is related to the following job roles:

- Marketing Operations Manager

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time

- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation B2B Customers Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation B2B Customers Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation B2B Customers Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation B2B Customers Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation B2B Customers.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation B2C Customers Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation B2C Customers Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation B2C Customers Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation B2C Customers Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation B2C Customers.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Cache and Saved Results Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Cache and Saved Results Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation Cache and Saved Results Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Cache and Saved Results Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Cache and Saved Results.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Campaign Members Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Campaign Members.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Campaign Opportunity Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Campaign Opportunity Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation Campaign Opportunity Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Campaign Opportunity Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Campaign Opportunity.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Campaign Response Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Campaign Response.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Campaigns Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Campaigns Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation Campaigns Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Interactions Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Interactions Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation Interactions Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Interactions Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Interactions.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Leads Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Leads Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation Leads Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Leads Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Leads.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Response Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Response Real Time.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Marketing Segmentation Response Real Time

Business Questions

There are no business questions related to this duty role.

Marketing Segmentation Suspects Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Marketing Segmentation Suspects.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Marketing Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze marketing lists, responses, treatments and campaigns. Has limited data access. Maps to Marketing Analyst role.

Job Roles

This duty role is related to the following job roles:

- Marketing Analyst

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Marketing Segmentation B2B Customers Real Time
- Marketing Segmentation B2C Customers Real Time
- Marketing Segmentation Cache and Saved Results Real Time
- Marketing Segmentation Campaign Opportunity Real Time
- Marketing Segmentation Campaigns Real Time
- Marketing Segmentation Interactions Real Time
- Marketing Segmentation Leads Real Time
- Marketing Segmentation Response Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Did the campaign generate enough customer response?
- Did the campaign generate enough leads?
- How are the customers receiving marketing promotions?
- How are the sales progressing through its life cycle
- How many customers were contacted in email, how many messages were opened, bounced, delivered?
- How many days since last interaction?
- How many marketing and sales interactions happened with a customer during the last one month?
- How many times we interacted with a customer during the lifetime of a campaign?
- Is the sales force able to convert the leads into opportunities?
- What is the closed opportunity revenue generated by a marketing campaign?
- What is the opportunity revenue resulting from a campaign and what is the win probability?
- When was the last outbound interaction with a customer?

Opportunity Landscape Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI Duty role to be used for Opportunity Landscape analysis.

Job Roles

This duty role is related to the following job roles:

- Sales Lead Qualifier
- Sales Manager
- Sales Representative
- Sales VP

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Orchestration Process Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Orchestration Process transactional information.

Job Roles

This duty role is related to the following job roles:

- Order Administrator
- Order Manager

Subject Areas

This duty role secures access to the following subject areas:

- Distributed Order Orchestration - Fulfillment Lines Real Time
- Distributed Order Orchestration - Process Instances Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many orchestration processes are active in a selected time period?
- What is the number of active tasks for an orchestration process ?
- What is the time to complete a process?

Order Holds Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Order Holds transactional information.

Job Roles

This duty role is related to the following job roles:

- Order Administrator
- Order Manager

Subject Areas

This duty role secures access to the following subject areas:

- Distributed Order Orchestration - Order Holds Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are all the holds for a sold-to customer?
- What is the number of holds for an item?
- What is the resolution time for a hold?

Order Pick Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Order Pick transactional information.

Job Roles

This duty role is related to the following job roles:

- Shipping Manager
- Warehouse Manager

Subject Areas

This duty role secures access to the following subject areas:

- Shipping Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What shipment lines are backordered for an inventory organization?
- What shipment lines are past due for an item?
- What shipments are closed for a sold-to customer?
- What shipments are open for an inventory organization?
- What shipments of an item are due today or tomorrow?
- What shipments to an inventory organization are late?

Order Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Order transactional information.

Job Roles

This duty role is related to the following job roles:

- Order Administrator
- Order Manager

Subject Areas

This duty role secures access to the following subject areas:

- Distributed Order Orchestration - Fulfillment Lines Real Time
- Distributed Order Orchestration - Order Headers Real Time

- Distributed Order Orchestration - Order Holds Real Time
- Distributed Order Orchestration - Order Lines Real Time
- Distributed Order Orchestration - Price Adjustments Real Time
- Distributed Order Orchestration - Process Instances Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the on-time fulfillment lines for orchestration orders?
- What are the past-due fulfillment lines for orchestration orders?
- What is the number of on-time orchestration orders for a given item?
- What is the number of orchestration orders for a selected time period?
- What is the number of shipped orchestration orders for a ship-to customer?
- What is the value of on-time orchestration orders for a selected status?
- What is the value of shipped orchestration orders for a selected time period?

Partner Channel Administrative Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This BI duty role is to administer analysis in all key areas in Partner Analytics, including but not limited to Partner, Leads, Opportunities, Territories, Enrollments and Programs.

Job Roles

This duty role is related to the following job roles:

- Channel Administrator

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time

- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this duty role.

Partner Channel Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This BI duty role is to analyze overall partner performance, which entails complete visibility into all the transactions the partner is associated to.

Job Roles

This duty role is related to the following job roles:

- Channel Account Manager
- Channel Operations Manager
- Channel Partner Manager
- Channel Sales Director
- Channel Sales Manager

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Performance Real Time
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Program Performance Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Customer Overview
- Sales - CRM Opportunities and Partners Real Time
- Sales - CRM Pipeline
- Sales - CRM Sales Activity

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- Are the number of enrollments for the recently launched program nearing its target?
- Has the recently launched program been successful in generating targeted number of leads?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How do partners compare relative to each other on win rates? What are the areas where some are more successful than others? Why?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- Should I stop enrollments for a particular program since we have already reached our target?
- Should we drop some programs and nurture others? How have programs performed on identified watch criteria such as enrollment popularity, deals and revenue?
- What are my partners selling well, and to which customers and industry? How can we use this information to launch targeted programs?
- What are the partner programs that are most successful in generating revenues?
- What is the closed channel revenue from partner campaigns?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?

- Which are the top campaigns for partner lead generation? How successful are they in potential revenue generation?
- Which of my partners are most successful in selling a particular product line in a particular industry? Should we assign the high value lead in this area to one of these partners?
- Which of my partners need attention to enable them to perform better?

Partner Org Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This BI duty role is to analyze the partner's own performance.

Job Roles

This duty role is related to the following job roles:

- Partner Administrator
- Partner Sales Manager
- Partner Sales Representative

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time
- Partners - CRM Opportunities and Products Real Time
- Partners - CRM Partner Overview
- Partners - CRM Partner Programs
- Partners - CRM Partners and Products Real Time
- Partners - CRM Program Enrollments Real Time
- Partners - CRM Registered Leads Real Time
- Sales - CRM Opportunities and Partners Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Are some program enrollments more popular with partners of a particular type? Should we dynamically make adjustments to program criteria based on this?
- How do open and closed channel opportunity revenue compare for the current quarter?
- How far are we from achieving lead registration targets?
- How many leads are being registered by partners?
- How much revenue are we generating from the channel partners?
- What is the closed revenue for my partners as a percentage of their targets?
- What product lines enjoy the most successful opportunity win rates?

Partners CRM Leads and Opportunities Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on partner leads and lead-opportunity conversion and their attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Leads and Opportunities Real Time

Business Questions

There are no business questions related to this duty role.

Partners CRM Opportunities and Products Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on partner opportunities and its attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Opportunities and Products Real Time

Business Questions

There are no business questions related to this duty role.

Partners CRM Partner Overview Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI Duty role to analyze partner leads, deal registration trends, revenues and partner performance and insights into partner presence in customers and product revenues.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Partner Overview

Business Questions

There are no business questions related to this duty role.

Partners CRM Partner Performance Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on Program performance and its attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Partner Performance Real Time

Business Questions

There are no business questions related to this duty role.

Partners CRM Partner Programs Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI Duty role to analyze performance of various partner programs with respect to enrollments, leads, deals and revenues.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Partner Programs

Business Questions

There are no business questions related to this duty role.

Partners CRM Partners and Products Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on partner presence and its attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Partners and Products Real Time

Business Questions

There are no business questions related to this duty role.

Partners CRM Program Enrollments Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on Program enrollments and their attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Program Enrollments Real Time

Business Questions

There are no business questions related to this duty role.

Partners CRM Program Performance Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on Program performance and their attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Program Performance Real Time

Business Questions

There are no business questions related to this duty role.

Partners CRM Registered Leads Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Provides real-time transactional analysis on Partner deals and their attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Partners - CRM Registered Leads Real Time

Business Questions

There are no business questions related to this duty role.

Payables Invoice Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Payables Invoice transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Payable Manager
- Accounts Payable Specialist
- Accounts Payable Supervisor

Subject Areas

This duty role secures access to the following subject areas:

- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What invoices were included in this payment?
- What is the total amount of credits that is still open, by supplier?
- What is the total amount of tax withheld, by supplier?
- What is the total amount of unapplied prepayments available, by supplier, for a particular period?
- What is the total invoice amount that is on hold, by supplier?
- What is the total invoice amount that is still waiting for approval, by supplier?
- What is the total unpaid invoice amount, by supplier, for a particular time period?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?

Payables Payment Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Payables Payment transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Payable Manager
- Accounts Payable Supervisor

Subject Areas

This duty role secures access to the following subject areas:

- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the total amount of credit memos, by supplier, for a particular period?
- What is the total amount paid, by currency?
- What is the total amount paid, by disbursement bank account?

- What is the total amount paid, by supplier, for a particular period?
- What payables invoices for a given Supplier have contributed to a given account balance for a given period?
- What payments weren't reconciled yet?

Payables to Ledger Reconciliation Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Payables to Ledger Reconciliation transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Payable Manager
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Subject Areas

This duty role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Payables Invoices - Holds Real Time
- Payables Invoices - Installments Real Time
- Payables Invoices - Prepayment Invoice Distributions Real Time
- Payables Invoices - Transactions Real Time
- Payables Invoices - Trial Balance Real Time
- Payables Invoices - Withholding Real Time

- Payables Payments - Disbursements Real Time
- Payables Payments - Payment History Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Payables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

There are no business questions related to this duty role.

Payroll Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Payroll transactional information.

Job Roles

This duty role is related to the following job roles:

- Payroll Manager

Subject Areas

This duty role secures access to the following subject areas:

- Payroll - Payments Costing Real Time
- Payroll - Payments Distribution Real Time
- Payroll - Payroll Run Costing Real Time
- Payroll - Payroll Run Results Real Time
- Payroll - Retroactive Pay Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the net costs against an element within the payroll costing flow?
- What are the total debits and credits for a particular payroll costing flow?

- What is a worker's standard earnings amount and tax deductions for a payroll period?
- What is the net amount disbursed through each payment method?
- What is the total amount of retroactive payments paid this payroll period?
- What is the total amount paid by check this payroll period?
- What is the total amount paid by electronic funds transfer this payroll period?
- Who received a retroactive payment this payroll period?

Pending Change Order Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Pending Change Order information.

Job Roles

This duty role is related to the following job roles:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Subject Areas

This duty role secures access to the following subject areas:

- Procurement - Pending Change Orders Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many purchase orders are undergoing change order?
- What is the number of purchase orders that are undergoing change order due to change in unit purchase price on a purchase order line?

Performance Management Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Workforce Performance Management transactional information.

Job Roles

This duty role is related to the following job roles:

- Human Resource Analyst

Subject Areas

This duty role secures access to the following subject areas:

- Workforce Performance - Performance Document Status Real Time
- Workforce Performance - Performance Rating Distribution Real Time
- Workforce Performance - Performance Rating Real Time
- Workforce Performance - Performance Task Status Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How many performance documents for workers are waiting for a manager evaluation?
- How many workers in my department received the highest overall performance rating for their performance document?
- What percentage of performance documents that use a specific performance template are not started or completed for my department?

Procurement Transactional Analysis Currency Preference

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This role is used to retrieve the supported currencies in Procurement and Spend Transactional Analysis module.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Product Catalog Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Product Catalog transactional information.

Job Roles

This duty role is related to the following job roles:

- Product Data Steward
- Product Manager

Subject Areas

This duty role secures access to the following subject areas:

- Product Management - Change Order Line Real Time
- Product Management - Change Order Real Time
- Product Management - Components Real Time
- Product Management - Cross Reference Item Real Time
- Product Management - Item Revisions Real Time
- Product Management - New Item Request Line Real Time
- Product Management - New Item Request Real Time
- Product Management - Related Item Real Time
- Product Management - Source System Item Real Time
- Product Management - Structures Real Time
- Product Management - Trading Partner Item Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many change order lines does a change order have?
- How many change orders are pending approval for an organization?
- How many new item request lines does a new item request have?
- How many new item requests have been rejected for an organization?
- What are the canceled change orders for an organization?
- What are the scheduled change orders for an organization?
- What change orders are in draft status?
- What is the overall cycle time for a change order?

Product Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Product transactional information.

Job Roles

This duty role is related to the following job roles:

- Product Data Steward
- Product Manager

Subject Areas

There are no subject areas related to this duty role.

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the approved items for an organization?
- What are the components of a structure?
- What are the cross referenced items, by cross reference type?
- What are the source system items for an organization?
- What items are related to an item in an organization?
- What structures does an organization have?
- What trading partner items does a trading partner type have?

Project Budget Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Project Budget transactional information.

Job Roles

This duty role is related to the following job roles:

- Project Accountant
- Project Administrator
- Project Manager

Subject Areas

This duty role secures access to the following subject areas:

- Project Control - Budgets Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How much have I budgeted for a particular labor type?

Project Contract Invoice Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Project Contract Invoice transactional information.

Job Roles

This duty role is related to the following job roles:

- Project Accountant
- Project Administrator
- Project Billing Specialist
- Project Manager

Subject Areas

This duty role secures access to the following subject areas:

- Project Billing - Invoices Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What invoices were sent to a particular customer?

Project Contract Revenue Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Project Contract Revenue transactional information.

Job Roles

This duty role is related to the following job roles:

- Project Accountant
- Project Administrator
- Project Manager

Subject Areas

This duty role secures access to the following subject areas:

- Project Billing - Revenue Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- When was the last time revenue was generated for my contract?

Project Costing Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Project Costing transactional information.

Job Roles

This duty role is related to the following job roles:

- Project Accountant

- Project Administrator
- Project Manager

Subject Areas

This duty role secures access to the following subject areas:

- Project Costing - Actual Costs Real Time
- Project Costing - Commitments Real Time
- Project Costing - Unprocessed Transactions Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the converted costs in both transaction and provider ledger currencies?
- What unprocessed transactions are waiting to be sent to Oracle Fusion Project Portfolio Management?
- What unprocessed transactions received an error during the load process to Oracle Fusion Project Portfolio Management?
- Which capitalizable costs are not yet capitalized?

Project Foundation Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Project Foundation transactional information.

Job Roles

This duty role is related to the following job roles:

- Project Accountant
- Project Administrator
- Project Manager

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Project Journals Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Project Journals transactional information.

Job Roles

This duty role is related to the following job roles:

- Project Accountant

Subject Areas

This duty role secures access to the following subject areas:

- Project Costing - Actual Cost Journals Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How does each accounting entry for this month reconcile to the original cost distribution line?

Project Transactional Analysis Currency Preference

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This role is used to retrieve the supported currencies in Project Transactional Analysis module.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Purchase Order Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Purchase Order transactional information.

Job Roles

This duty role is related to the following job roles:

- Buyer
- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Subject Areas

This duty role secures access to the following subject areas:

- Procurement - Implemented Change Orders Real Time
- Procurement - Pending Change Orders Real Time
- Procurement - Purchasing Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many purchase order lines refer to a purchasing agreement?
- How many purchase order schedules are open for a procurement item?
- What is the current open purchase order amount in entered or ledger currency?
- What is the number of purchasing schedules that are late?
- What is the purchase order distribution amount for a procurement item in a sold to bu?

Purchase Requisitions Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Purchase Requisitions transactional information.

Job Roles

This duty role is related to the following job roles:

- Buyer
- Procurement Contract Administrator
- Procurement Manager

Subject Areas

This duty role secures access to the following subject areas:

- Procurement - Requisitions Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the non catalog requisition amount in ledger currency of the Requisition BU that was approved in the last month?
- What is the total approved requisition amount in ledger currency for a Requisitioning BU?
- What is the total number of processed requisition lines that are not fulfilled for a procurement item with a need-by date in the last three months?
- What is the unfulfilled demand for a procurement item with the need-by date in the last month?
- What is the unprocessed demand for a procurement item with the need-by date in the next three months?

RTD Model Analysis Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct a comprehensive customer analysis across multiple areas in a single report. Analysis can span a number of customer specific areas, for example, customer pipeline, sales cycle, win loss, orders, quotes and customer interactions.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Receipt Accounting Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Receipt Accounting transactional information.

Job Roles

This duty role is related to the following job roles:

- Cost Accountant

Subject Areas

This duty role secures access to the following subject areas:

- Costing - Receipt Accounting Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the accounted quantity for an item?
- What is the accounting balance by supplier?
- What is the receipt accounting quantity for an item, expressed in a primary unit of measure?

Receivables Receipts Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Receivables Receipts transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Receivable Manager

- Accounts Receivable Specialist

Subject Areas

This duty role secures access to the following subject areas:

- Receivables - Credit Memo Applications Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time
- Receivables - Receipts History Real Time
- Receivables - Standard Receipts Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is my total receipt amount by currency and remittance bank account?

Receivables Revenue Adjustments Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Receivables Revenue Adjustments transactional information.

Job Roles

This duty role is related to the following job roles:

- Revenue Analyst
- Revenue Manager

Subject Areas

This duty role secures access to the following subject areas:

- Receivables - Revenue Adjustments Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What is the total amount of revenue adjustments by item and time period?

Receivables Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Receivables transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Receivable Manager
- Accounts Receivable Specialist
- Billing Manager
- Billing Specialist
- Revenue Analyst
- Revenue Manager

Subject Areas

This duty role secures access to the following subject areas:

- Receivables - Adjustments Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Transactions Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- What are the outstanding disputes for a particular customer?
- What is the total amount of revenue adjustments by item and time period?

- What is the total invoice amount due from a particular customer for a particular time period?
- What receivables invoices for a given customer have contributed to a given account balance for a given period?

Receivables to Ledger Reconciliation Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Receivables to Ledger Reconciliation transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Receivable Manager
- Chief Financial Officer
- Controller
- General Accountant
- General Accounting Manager

Subject Areas

This duty role secures access to the following subject areas:

- General Ledger - Balances Real Time
- General Ledger - Journals Real Time
- General Ledger - Period Status Real Time
- General Ledger - Transactional Balances Real Time
- Receivables - Adjustments Real Time
- Receivables - Credit Memo Applications Real Time
- Receivables - Credit Memo Requests Real Time
- Receivables - Disputes History Real Time
- Receivables - Miscellaneous Receipts Real Time
- Receivables - Payment Schedules Real Time
- Receivables - Receipt Conversion Rate Adjustments Real Time

- Receivables - Receipts History Real Time
- Receivables - Revenue Adjustments Real Time
- Receivables - Standard Receipts Real Time
- Receivables - Transactions Real Time
- Subledger Accounting - Journals Real Time
- Subledger Accounting - Receivables Summary Reconciliation Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

There are no business questions related to this duty role.

Receiving Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Receiving transactional information.

Job Roles

This duty role is related to the following job roles:

- Warehouse Manager

Subject Areas

This duty role secures access to the following subject areas:

- Receiving - Interorganization Receipts Real Time
- Receiving - Intransit Advanced Shipment Notifications Real Time
- Receiving - Intransit Interorganization Inventory Transfers Real Time
- Receiving - Intransit Shipments Real Time
- Receiving - Purchase Receipts Real Time
- Receiving - Receipts Real Time
- Receiving - Transactions Real Time
- Receiving - Unordered Receipts Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many Receiving corrections were done this week for an Item and Supplier Combination?
- How many days, on average, has an item been in transit in the last three months?
- How many units of an item have been received in the last two months?
- How may substitute receipts have been recorded for an item in the last three months?
- Of the current unordered receipt lines for an item, how many were entered in the last Gregorian quarter?
- What is the status, by item, of receipt lines entered in the last fifteen days?
- What is the supplier delivery performance for an item?
- What is the total intransit ASN quantity expected to be received from a Supplier?
- What is the total intransit quantity expected to be received from a Source Inventory Organization?
- What is the total intransit quantity for an item?

Sales Administrative Transaction Analysis Duty

Subtopics

BI duty role to administer analysis in all key areas in Sales, including but not limited to Revenue, Quota, Forecasting and Territory. Maps to Sales Administrator role.

Job Roles

This duty role is related to the following job roles:

- Sales Administrator

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time

- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this duty role.

Sales CRM Customer Overview Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct a comprehensive customer analysis across multiple areas in a single report. Analysis can span a number of customer specific areas, for example, customer pipeline, sales cycle, win loss, orders, quotes and customer interactions.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Customer Overview

Business Questions

There are no business questions related to this duty role.

Sales CRM Customers and Contacts Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Customers and Contacts with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Customers and Contacts Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Customers and Sales Resources Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Customers and Sales Resources with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Customers and Sales Resources Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Forecasting Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze real time forecast data. Users can evaluate forecast trends, compare forecast revenues to quota and perform best and worst case analysis.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Forecasting

Business Questions

There are no business questions related to this duty role.

Sales CRM Interactions and Customers Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Sales Interactions and Opportunities with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Interactions and Customers Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Interactions and Opportunities Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Sales Interactions and Customers with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Interactions and Opportunities Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Opportunities and Competitors Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Opportunities and Partners with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Opportunities and Competitors Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Opportunities and Partners Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Opportunities and Products with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Opportunities and Partners Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Opportunities and Products Real Time Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to conduct real-time transactional analysis on Opportunities and Competitors with their respective attributes.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Opportunities and Products Real Time

Business Questions

There are no business questions related to this duty role.

Sales CRM Pipeline Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze across many dimensions of sales performance. Provides ability to evaluate pipeline strength and weakness, sales effectiveness, win or loss, and overall sales performance across sales organizations, managers and individual users.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Pipeline

Business Questions

There are no business questions related to this duty role.

Sales CRM Quota Management Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role for real time analysis of resource and territory quota trends and performance of individuals and sales organizations.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Quota Management

Business Questions

There are no business questions related to this duty role.

Sales CRM Sales Activity Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze in real time, customer and contact activities across key dimensions to understand the contribution of sales teams towards customer engagement and relationship building.

Job Roles

There are no job roles related to this duty role.

Subject Areas

This duty role secures access to the following subject areas:

- Sales - CRM Sales Activity

Business Questions

There are no business questions related to this duty role.

Sales Campaign Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue. Maps to Sales Representative and Sales Manager roles.

Job Roles

This duty role is related to the following job roles:

- Sales Manager
- Sales Representative
- Sales VP

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Campaigns and Contacts Real Time
- Marketing - CRM Campaigns and Leads Real Time
- Marketing - CRM Campaigns and Opportunities Real Time
- Marketing - CRM Interactions Real Time
- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time

Business Questions

There are no business questions related to this duty role.

Sales Executive Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to monitor sales effectiveness and analyze sales performance of the entire sales organization. Maps to Sales VP role.

Job Roles

This duty role is related to the following job roles:

- Sales VP

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?
- Does the forecast versus pipeline trend show a healthy picture?
- How effective are our current references? Has their participation meant a difference to us in wins?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How well are our sales reps dispositioning leads?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is my sales team converting leads to opportunities fast enough?
- Is our overall pipeline healthy enough to meet sales goals?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are my most active accounts?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What are the top ten accounts by revenue?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the average lead age across sales?
- What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?
- What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?
- What is the value trend of high value opportunities? Do they show a positive or negative trend?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Which are top ten products by closed revenue?

- Which were the high value opportunities that we most recently lost to our competitors?
- Who are my top competitors and what is our revenue exposure to them?
- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?
- Why do we win or lose against specific competitors?

Sales Managerial Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze sales team performance against targets. Maps to Sales Manager role.

Job Roles

This duty role is related to the following job roles:

- Sales Manager

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Are my sales reps moving their opportunities fast enough?
- Are my subordinates closing revenue in line with their forecast figures? To what extent do they deviate?
- Did the campaign generate enough leads?
- Does the forecast versus pipeline trend show a healthy picture?
- How are the sales progressing through its life cycle
- How does my current forecast compare with my pipeline?
- How effective are our current references? Has their participation meant a difference to us in wins?
- How effective have our customer interactions been in terms of engaging with the right departments and contacts with the right influence levels?
- How is each member on my team performing on deal size, account coverage, opportunity close time, and win rate?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How well are our sales reps dispositioning leads?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is my sales team converting leads to opportunities fast enough?
- Is our overall pipeline healthy enough to meet sales goals?
- Is the sales force able to convert the leads into opportunities?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are my most active accounts?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What are the top ten accounts by revenue?
- What is open and closed revenue for each of the product lines of the selected geography?
- What is the average lead age across sales?

- What is the buying trend of our biggest customers? How are the various product lines contributing to the revenues?
- What is the opportunity revenue distribution across sales stages?
- What is the revenue distribution across various opportunity sales stages likely to close in the current quarter or year?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Which are top ten products by closed revenue?
- Which were the high value opportunities that we most recently lost to our competitors?
- Who are my top competitors and what is our revenue exposure to them?
- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?

Sales Operational Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze predictive models and identify interesting sales trends and customer behavior insights useful to help overall sales organization target customers more effectively. Maps to Sales Analyst role.

Job Roles

This duty role is related to the following job roles:

- Sales Analyst

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Sales Predictor Output Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Sales Predictor Output.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Sales Prospector Dashboard Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Transactional Analysis duty role to access subject area Sales Prospector Dashboard.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Sales Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

BI duty role to analyze personal performance against quota and also opportunity pipeline, customer buying patterns, and so on to better cross sell and up sell. Maps to Sales Representative role.

Job Roles

This duty role is related to the following job roles:

- Sales Representative

Subject Areas

This duty role secures access to the following subject areas:

- Marketing - CRM Interactions and Campaigns Real Time
- Marketing - CRM Interactions and Leads Real Time
- Marketing - CRM Leads and Opportunities Real Time
- Sales - CRM Customer Overview
- Sales - CRM Customers and Contacts Real Time
- Sales - CRM Customers and Sales Resources Real Time
- Sales - CRM Forecasting
- Sales - CRM Interactions and Customers Real Time
- Sales - CRM Interactions and Opportunities Real Time
- Sales - CRM Opportunities and Competitors Real Time
- Sales - CRM Opportunities and Products Real Time
- Sales - CRM Pipeline
- Sales - CRM Quota Management
- Sales - CRM Sales Activity

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How does my current forecast compare with my pipeline?
- How many lead interactions are dead end, that is, do not result in conversion to opportunity?
- How near or far am I in meeting my sales quota for the quarter and year?
- Is a significant portion of open competitive revenue in mature sales stages, demanding immediate attention?
- Is our overall pipeline healthy enough to meet sales goals?
- What are my forecast and closed revenues for the quarter? How do they compare against my quota?
- What are my mature stage current quarter opportunities that have had no interactions for more than 2 weeks?
- What are my top stalled opportunities and who are the sales reps working on these?
- What are the contact points (Email, Phone Number) of customers?
- What are the most likely reasons that we lose against our key competitors?
- What are the open opportunities that have been in the same sales stage for more than 30 days?
- What are the top 10 open opportunities? What are the target close dates and revenues for these?
- What is open and closed revenue for each of the product lines of the selected geography?
- What part of the pipeline revenue expected to close in the current quarter is under competitive threat?
- Which are top ten products by closed revenue?
- Which were the high value opportunities that we most recently lost to our competitors?
- Who are the active customers that have not had a touch point in the last 3 months?
- Who are the primary sales resources associated to opportunities for this customer?
- Why do we win or lose against specific competitors?

Sourcing Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Sourcing transactional information.

Job Roles

This duty role is related to the following job roles:

- Category Manager
- Procurement Contract Administrator
- Procurement Manager

Subject Areas

This duty role secures access to the following subject areas:

- Sourcing - Supplier Awards Real Time
- Sourcing - Supplier Negotiations Real Time
- Sourcing - Supplier Responses Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many lines are awarded at negotiation start price?
- How many response lines carry a promised date that is more than the need-by date on the negotiation line?
- What is the potential savings from a response line in negotiation currency?
- What is the range of response for a negotiation line?
- What is the savings from an awarded negotiation line in negotiation currency?
- What is the savings percentage from an awarded response line?
- What is the total award amount for a negotiation?
- What is the total savings from awarded negotiations in negotiation currency?
- What is the total sourcing amount under negotiation for a procurement item?

Subledger Accounting Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Subledger Accounting transactional information.

Job Roles

This duty role is related to the following job roles:

- Accounts Payable Manager
- Accounts Payable Supervisor
- Accounts Receivable Manager
- Asset Accountant
- Asset Accounting Manager
- Billing Manager
- Billing Specialist
- Cash Manager
- Revenue Analyst
- Revenue Manager
- Treasury Accountant

Subject Areas

This duty role secures access to the following subject areas:

- Subledger Accounting - Journals Real Time
- Subledger Accounting - Supporting References Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How is the account balance for this period broken down by supporting reference values?

Territory Management CRM Forecast Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This is an internal subject area used by Fusion Territory Management. Not exposed in UI.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Territory Management CRM Leads Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This is an internal subject area used by Fusion Territory Management. Not exposed in UI.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Territory Management CRM Pipeline Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This is an internal subject area used by Fusion Territory Management. Not exposed in UI.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Territory Management CRM Quota Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This is an internal subject area used by Fusion Territory Management. Not exposed in UI.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Territory Management CRM Sales Accounts Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This is an internal subject area used by Fusion Territory Management. Not exposed in UI.

Job Roles

There are no job roles related to this duty role.

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Transactional Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

This duty is used for various generic Transactional Business Intelligence security and filtering purposes and is therefore required for all Transactional Business Intelligence users.

Job Roles

This duty role is related to the following job roles:

- Transactional Business Intelligence Worker

Subject Areas

There are no subject areas related to this duty role.

Business Questions

There are no business questions related to this duty role.

Workforce Profile Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Workforce Profile transactional information.

Job Roles

This duty role is related to the following job roles:

- Human Resource Analyst

Subject Areas

This duty role secures access to the following subject areas:

- Workforce Profiles - Library Objects Real Time
- Workforce Profiles - Model Profile Real Time
- Workforce Profiles - Person Profile Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?
- What competencies are available in the application?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What is the risk or impact, by department, ethnicity, gender, nationality, or religion, of losing workers who have high potential?

- What rating models are available in the application?
- Which job profiles require a specific level of education, competency, license, or certification?

Workforce Transaction Analysis Duty

Subtopics

- Job Roles
- Subject Areas
- Business Questions

Analyzes Workforce transactional information.

Job Roles

This duty role is related to the following job roles:

- Human Resource Analyst
- Line Manager

Subject Areas

This duty role secures access to the following subject areas:

- Workforce Management - Employment Contract Real Time
- Workforce Management - Grade Rate Real Time
- Workforce Management - Person Real Time
- Workforce Management - Position Real Time
- Workforce Management - Work Relationship Real Time
- Workforce Management - Worker Assignment Event Real Time
- Workforce Management - Worker Assignment Real Time

Business Questions

This duty role secures access to data that can be used to answer the following business questions:

- Do all workers with a specific position have a particular competency or goal in their performance document?
- How has my headcount changed over time?
- How many performance documents for workers are waiting for a manager evaluation?
- How many workers have high, medium, or low potential for a particular manager, department, grade, or position?

- How many workers in my department received the highest overall performance rating for their performance document?
- What are the most common tasks that workers within my management hierarchy associate with their performance or development goals?
- What is my current headcount?
- What is the distribution of my workers by ethnicity, gender, nationality, or religion?
- What is the potential, by department, ethnicity, gender, nationality, or religion, of the workers who have a high risk of loss?
- What percentage of performance documents that use a specific performance template are not started or completed for my department?
- What percentage of workers within my management hierarchy do not complete all of their performance or development goals by the due date?
- What percentage of workers within my management hierarchy have aligned their goals with organizational goals?
- What reasons do workers give when they leave?
- Which job profiles require a specific level of education, competency, license, or certification?

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