

Oracle PeopleSoft Supplier Lifecycle Management

Oracle's PeopleSoft Supplier Lifecycle Management addresses the need to on-board, evaluate, and manage suppliers across your trading lifecycle and procure-to-pay applications. It guarantees the supplier data is valid, consistently formatted, and trustworthy by creating an enterprise-wide, single view leveraged by the procurement and Payables applications. Implementing PeopleSoft Supplier Lifecycle Management improves data management, tracks supplier spend and performance, reduces supplier management costs, enforces compliance and standards on suppliers, and handles supplier risk to streamline how you deal with suppliers across your enterprise. Base functionality is included at no additional charge with the purchase of a PeopleSoft Payables and/or Purchasing license.

Streamlined Supplier Management Processes

PeopleSoft Supplier Lifecycle Management provides tools for you to manage suppliers throughout the lifecycle of their relationship. The functionality supports this relationship from initial supplier discovery, through qualification and on-boarding, to ongoing maintenance and obsolescence. Supplier Lifecycle Management provides a 360-degree view into supplier information such as:

- A common supplier master for the entire organization.
- The ability to streamline supplier relationships and effectively track supplier performance.
- A rich data model to capture attribute categories such as supplier organizational information, addresses, and contact directory.
- The capability to indicate which item and services categories are offered by the supplier.
- Attributes defined by your organization to capture business and diversity classifications.
- The ability to capture bank details, tax jurisdictions, purchasing and invoicing terms and controls.
- Additional user-defined fields that you can use for additional data. These fields can be used to segregate your supplier profile data for qualification management, and more.

Key Features

- Self-service supplier onboarding solution
- Category of supplier configuration of registration experience
- Powerful and flexible search capability
- Capture of configurable profile questions for supplier qualifications and diversity attributes
- Duplicate supplier checking
- Capture of commodities bidders and suppliers provide
- Capture of terms and conditions for business agreements
- Approval workflows for confirmation of registration and supplier-submitted data changes
- Supplier 360-degree view that shows all procurement and payable information in one user-configurable page
- Offered with existing product licenses

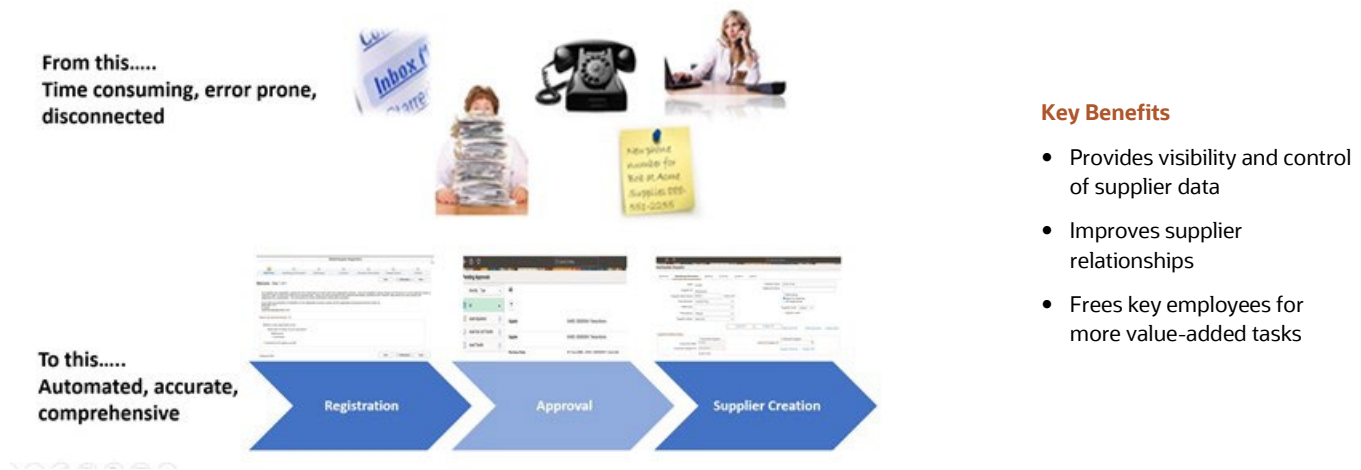


Figure 1. Go from manual, error-prone processes to automated registration and approval.

Registration and On-Boarding of New Bidders and Suppliers

For many organizations, the processes of assessing new supplier relationships are cumbersome and inefficient. In an effort to ensure that “business gets done,” companies often support multiple channels for receiving new supplier requests, and then follow a very limited or haphazard procedure to review supplier credentials. This is often a poorly coordinated manual process that requires tasks to be sequenced and tracked across multiple departments, as credit checks are carried out, references are checked, quality standards are reviewed, and production facilities are inspected.

To help manage the stream of inquiries that come from supplier prospects interested in doing business with a buying organization, many companies use their corporate websites to have potential bidders and suppliers register an interest in establishing a business relationship. This allows organizations to gather key information from prospective suppliers, which can be used to qualify whether they are a suitable trading partner.

The PeopleSoft Supplier Registration process provides a template-driven self-service registration feature that can be configured to gather the data required to access each prospective supplier request. The registration form can be configured to include any number of unique attributes you may need to determine whether a supplier should be considered. For example, you can capture multiple addresses, contacts, business diversity classification, product and service categories, banking detail, and any of the extended supplier profile attributes required by each procurement group. A prospective supplier can also upload attachments as part of their registration information. After a supplier adds or updates their own data, the PeopleSoft system routes the data through a secure Workflow approval process before your records are updated.

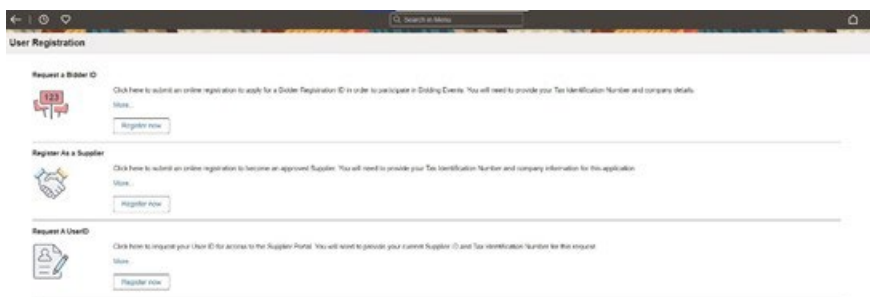


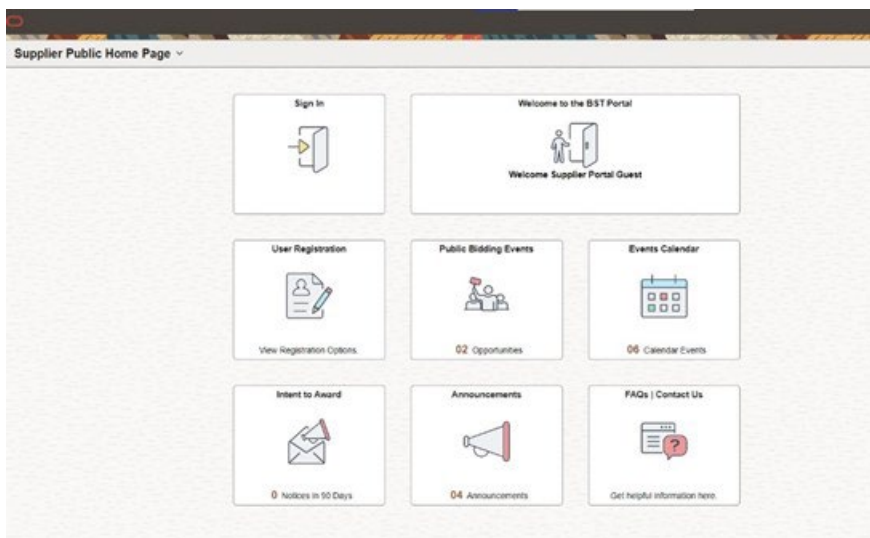
Figure 2. Self-service supplier registration options can be offered on the Public Sector Portal.

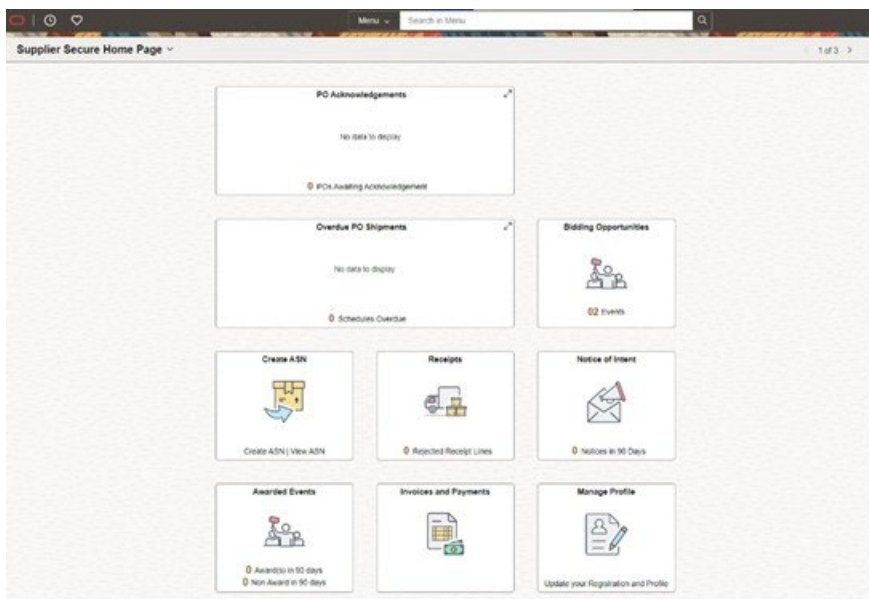
Flexible on-boarding and registration features allows buyers to pre-register suppliers and send them invitations, requesting them to provide additional details for pre-qualification and approval. Once a prospective bidder or supplier has registered, their request is routed through an approval hierarchy for review and approval.

Supplier Profile Management

Most organizations maintain a team of administrators to deal with the flow of administrative updates from trading partners that contain changes to company profile details. To make this process more efficient, PeopleSoft Supplier Lifecycle Management extends existing supplier-side functionality through the Public and Secure Supplier Portal that allows suppliers access to maintain a wider range of their company and their own personal profile information.

A supplier can maintain company profile details, addresses, contact information, and more, depending on how data capture pages are configured.





Figures 3 & 4. The Public and Secure Supplier Portals allow access to prospective and permanent suppliers so they can update their own data.

360-Degree View of Suppliers

One of the challenges of managing supplier information is that the pieces of information gathered about a supplier can be stored in a variety of applications and systems. This data disbursement can hamper organizations as they look to review supplier performance or comply with audit requirements.

The 360-degree supplier view pulls information for a select supplier residing in the various PeopleSoft applications, and presents it to key business users within your organization. In addition, the Supplier Comparative Analysis view allows users to compare attributes and performance indicators across multiple suppliers. In addition to basic supplier information, such as address, contacts, business diversity classification, custom classifications, product and services categories, and accounting and invoicing details, users can:

- Review key documents that are included in the supplier's profile.
- Configure the 360-degree view page using drag-and-drop capability to assemble supplier data pertinent to their job responsibility.
- View data contained from procurement and Payables modules in one place.
- Review a transaction wheel showing the lifecycle of procurement documents.
- Review analytic charts showing procurement activity and spend by category.
- Review supplier performance metrics against agreed-upon service-level agreements.
- Compare to other suppliers, which is useful for tactical and strategic analysis.

Related Products

The following PeopleSoft products leverage functionality in Oracle PeopleSoft Supplier Lifecycle Management:

- Purchasing
- Services Procurement
- Supplier Contract Management
- Strategic Sourcing
- Order Management
- Inventory
- Catalog Management
- Project Costing
- Asset Management
- Payables

Related Services

The following services support Oracle PeopleSoft Supplier Lifecycle Management:

- Update Subscription Services
- Product Support Services
- Professional Services

- Use the robust search functionality provided by Oracle's Secure Enterprise Search with user-defined faceted search results.

PeopleSoft Supplier Lifecycle Management rounds out PeopleSoft's Best-in-Class procure-to-pay solution.

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