



PeopleSoft Order Management

8.8 PeopleBook

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About These PeopleBooks

PeopleBooks provide you with the information that you need to implement and use PeopleSoft applications.

This preface discusses:

- PeopleSoft application prerequisites.
- PeopleSoft application fundamentals.
- Related documentation.
- Typographical elements and visual cues.
- Comments and suggestions.
- Common elements in PeopleBooks.

Note. PeopleBooks document only page elements that require additional explanation. If a page element is not documented with the process or task in which it is used, then either it requires no additional explanation or it is documented with common elements for the section, chapter, PeopleBook, or product line. Elements that are common to all PeopleSoft applications are defined in this preface.

PeopleSoft Application Prerequisites

To benefit fully from the information that is covered in these books, you should have a basic understanding of how to use PeopleSoft applications.

See *Using PeopleSoft Applications*.

You might also want to complete at least one PeopleSoft introductory training course.

You should be familiar with navigating the system and adding, updating, and deleting information by using PeopleSoft windows, menus, and pages. You should also be comfortable using the World Wide Web and the Microsoft Windows or Windows NT graphical user interface.

These books do not review navigation and other basics. They present the information that you need to use the system and implement your PeopleSoft applications most effectively.

PeopleSoft Application Fundamentals

Each application PeopleBook provides implementation and processing information for your PeopleSoft database. However, additional, essential information describing the setup and design of your system appears in a companion volume of documentation called the application fundamentals PeopleBook. Each PeopleSoft product line has its own version of this documentation.

The application fundamentals PeopleBook consists of important topics that apply to many or all PeopleSoft applications across a product line. Whether you are implementing a single application, some combination of applications within the product line, or the entire product line, you should be familiar with the contents of this central PeopleBook. It is the starting point for fundamentals, such as setting up control tables and administering security.

Related Documentation

This section discusses how to:

- Obtain documentation updates.
- Order printed documentation.

Obtaining Documentation Updates

You can find updates and additional documentation for this release, as well as previous releases, on the PeopleSoft Customer Connection web site. Through the Documentation section of PeopleSoft Customer Connection, you can download files to add to your PeopleBook Library. You'll find a variety of useful and timely materials, including updates to the full PeopleSoft documentation that is delivered on your PeopleBooks CD-ROM.

Important! Before you upgrade, you must check PeopleSoft Customer Connection for updates to the upgrade instructions. PeopleSoft continually posts updates as the upgrade process is refined.

See Also

PeopleSoft Customer Connection web site, <http://www.peoplesoft.com/corp/en/login.asp>

Ordering Printed Documentation

You can order printed, bound volumes of the complete PeopleSoft documentation that is delivered on your PeopleBooks CD-ROM. PeopleSoft makes printed documentation available for each major release shortly after the software is shipped. Customers and partners can order printed PeopleSoft documentation by using any of these methods:

- Web
- Telephone
- Email

Web

From the Documentation section of the PeopleSoft Customer Connection web site, access the PeopleSoft Press web site under the Ordering PeopleBooks topic. The PeopleSoft Press web site is a joint venture between PeopleSoft and Consolidated Publications Incorporated (CPI), the book print vendor. Use a credit card, money order, cashier's check, or purchase order to place your order.

Telephone

Contact CPI at 800 888 3559.

Email

Send email to CPI at psoftpress@cc.larwood.com.

See Also

PeopleSoft Customer Connection web site, <http://www.peoplesoft.com/corp/en/login.asp>

Typographical Conventions and Visual Cues

This section discusses:

- Typographical conventions.
- Visual cues.

Typographical Conventions

The following table contains the typographical conventions that are used in PeopleBooks:

Typographical Convention or Visual Cue	Description
Bold	Indicates PeopleCode function names, method names, language constructs, and PeopleCode reserved words that must be included literally in the function call.
<i>Italics</i>	Indicates field values, emphasis, and PeopleSoft or other book-length publication titles. In PeopleCode syntax, italic items are placeholders for arguments that your program must supply. We also use italics when we refer to words as words or letters as letters, as in the following: Enter the number <i>O</i> , not the letter <i>O</i> .
KEY+KEY	Indicates a key combination action. For example, a plus sign (+) between keys means that you must hold down the first key while you press the second key. For ALT+W, hold down the ALT key while you press W.
Monospace font	Indicates a PeopleCode program or other code example.
“ ” (quotation marks)	Indicate chapter titles in cross-references and words that are used differently from their intended meanings.

Typographical Convention or Visual Cue	Description
. . . (ellipses)	Indicate that the preceding item or series can be repeated any number of times in PeopleCode syntax.
{ } (curly braces)	Indicate a choice between two options in PeopleCode syntax. Options are separated by a pipe ().
[] (square brackets)	Indicate optional items in PeopleCode syntax.
& (ampersand)	When placed before a parameter in PeopleCode syntax, an ampersand indicates that the parameter is an already instantiated object. Ampersands also precede all PeopleCode variables.
(ISO)	Information that applies to a specific country, to the U.S. federal government, or to the education and government market, is preceded by a three-letter code in parentheses. The code for the U.S. federal government is USF; the code for education and government is E&G, and the country codes from the International Standards Organization are used for specific countries. Here is an example: (GER) If you're administering German employees, German law requires you to indicate special nationality and citizenship information for German workers using nationality codes established by the German DEUEV Directive.
Cross-references	PeopleBooks provide cross-references either below the heading "See Also" or on a separate line preceded by the word <i>See</i> . Cross-references lead to other documentation that is pertinent to the immediately preceding documentation.

Visual Cues

PeopleBooks contain the following visual cues.

Notes

Notes indicate information that you should pay particular attention to as you work with the PeopleSoft system.

Note. Example of a note.

A note that is preceded by *Important!* is crucial and includes information that concerns what you must do for the system to function properly.

Important! Example of an important note.

Warnings

Warnings indicate crucial configuration considerations. Pay close attention to warning messages.

Warning! Example of a warning.

Comments and Suggestions

Your comments are important to us. We encourage you to tell us what you like, or what you would like to see changed about PeopleBooks and other PeopleSoft reference and training materials. Please send your suggestions to:

PeopleSoft Product Documentation Manager PeopleSoft, Inc. 4460 Hacienda Drive Pleasanton, CA 94588

Or send email comments to doc@peoplesoft.com.

While we cannot guarantee to answer every email message, we will pay careful attention to your comments and suggestions.

Common Elements in These PeopleBooks

As of Date	The last date for which a report or process includes data.
Business Unit	An ID that represents a high-level organization of business information. You can use a business unit to define regional or departmental units within a larger organization.
Description	Enter up to 30 characters of text.
Effective Date	The date on which a table row becomes effective; the date that an action begins. For example, to close out a ledger on June 30, the effective date for the ledger closing would be July 1. This date also determines when you can view and change the information. Pages or panels and batch processes that use the information use the current row.
Once, Always, and Don't Run	Select Once to run the request the next time the batch process runs. After the batch process runs, the process frequency is automatically set to Don't Run. Select Always to run the request every time the batch process runs. Select Don't Run to ignore the request when the batch process runs.
Report Manager	Click to access the Report List page, where you can view report content, check the status of a report, and see content detail messages (which show you a description of the report and the distribution list).

Process Monitor	Click to access the Process List page, where you can view the status of submitted process requests.
Run	Click to access the Process Scheduler request page, where you can specify the location where a process or job runs and the process output format.
Request ID	An ID that represents a set of selection criteria for a report or process.
User ID	An ID that represents the person who generates a transaction.
SetID	An ID that represents a set of control table information, or TableSets. TableSets enable you to share control table information and processing options among business units. The goal is to minimize redundant data and system maintenance tasks. When you assign a setID to a record group in a business unit, you indicate that all of the tables in the record group are shared between that business unit and any other business unit that also assigns that setID to that record group. For example, you can define a group of common job codes that are shared between several business units. Each business unit that shares the job codes is assigned the same setID for that record group.
Short Description	Enter up to 15 characters of text.
See Also	
	<i>Using PeopleSoft Applications</i>
	<i>PeopleSoft Process Scheduler</i>

Preface

This preface discusses:

- PeopleSoft application fundamentals.
- Pages with deferred processing.
- Common elements used in this PeopleBook.

Note. This PeopleBook documents only page elements that require additional explanation. If a page element is not documented with the process or task in which it is used, then it either requires no additional explanation or is documented with the common elements for the section, chapter, or PeopleBook.

PeopleSoft Application Fundamentals

The *PeopleSoft Order Management PeopleBook* provides you with implementation and processing information for your PeopleSoft Order Management system. However, additional, essential information describing the setup and design of your system resides in companion documentation. The companion documentation consists of important topics that apply to many or all PeopleSoft applications across the Financials, Enterprise Service Automation, and Supply Chain Management product lines. You should be familiar with the contents of these PeopleBooks.

The following companion PeopleBooks contain information that applies specifically to PeopleSoft Order Management.

- *PeopleSoft Application Fundamentals for FIN, ESA, and SCM PeopleBook*
- *PeopleSoft Setting Up Global Options and Reports*
- *PeopleSoft Working With Customers and Orders PeopleBook*
- *PeopleSoft Managing Items PeopleBook*
- *PeopleSoft Supply Chain Management Integration PeopleBook*
- *PeopleSoft Enterprise Pricer PeopleBook*

Pages With Deferred Processing

Several pages in PeopleSoft Order Management operate in deferred processing mode. Most fields on these pages are not updated or validated until you save the page or refresh it by clicking a button, link, or tab. This delayed processing has various implications for the field values on the page—for example, if a field contains a default value, any value you enter before the system updates the page overrides the default. Another implication is that the system updates quantity balances or totals only when you save or otherwise refresh the page.

Common Elements Used in This PeopleBook

As of Date	The last date for which a report or process includes data.
Business Unit	An identification code that represents a high-level organization of business information. You can use a business unit to define regional or departmental units within a larger organization.
Description	Free flow text up to 30 characters.
Effective Date	Date on which a table row becomes effective; the date that an action begins. For example, if you want to close out a ledger on June 30, the effective date for the ledger closing would be July 1. This date also determines when you can view and change the information. Pages or panels and batch processes that use the information use the current row.
EmplID (employee ID)	Unique identification code for an individual associated with your organization.
Language or Language Code	The language in which you want the field labels and report headings of your reports to print. The field values appear as you enter them. Language also refers to the language spoken by an employee, applicant, or non-employee.
Process Frequency group box	Designates the appropriate frequency in the Process Frequency group box: <i>Once</i> executes the request the next time the batch process runs. After the batch process runs, the process frequency is automatically set to <i>Don't Run</i>. <i>Always</i> executes the request every time the batch process runs. <i>Don't Run</i> ignores the request when the batch process runs.
Process Monitor	This link takes you to the Process List page, where you can view the status of submitted process requests.
Report ID	The report identifier.
Report Manager	This link takes you to the Report List page, where you can view report content, check the status of a report, and see content detail messages (which show you a description of the report and the distribution list).
Request ID	A request identification that represents a set of selection criteria for a report or process.
Run	This button takes you to the Process Scheduler request page, where you can specify the location where a process or job runs and the process output format.
SetID	An identification code that represents a set of control table information or TableSets. A TableSet is a group of tables (records) necessary to define your company's structure and processing options.
Short Description	Free flow text up to 15 characters.

Status	Your options in this field are <i>Active</i> or <i>Inactive</i> . By linking status and effective date, you can retain historical information and plan future implementation. For auditing purposes, PeopleSoft encourages inactivating data that is no longer in use instead of deleting it.
User ID	The system identifier for the individual who generates a transaction.

PART 1

Implementing PeopleSoft Order Management

Chapter 1

Getting Started with PeopleSoft Order Management

Chapter 2

Navigating in PeopleSoft Order Management

Chapter 3

Setting Up PeopleSoft Order Management Business Units

Chapter 4

Setting Up Your Order Processing Environment

Chapter 5

Setting Up Transportation Lead Times and Freight Charges

Chapter 6

Setting Up CTI

Chapter 7

Modifying Mass Change in PeopleSoft Order Management

CHAPTER 1

Getting Started with PeopleSoft Order Management

This chapter provides an overview of PeopleSoft Order Management business processes and discusses:

- PeopleSoft Order Management integrations.
- PeopleSoft Order Management implementation.

PeopleSoft Order Management Business Processes

The PeopleSoft Order Management provides the following business processes:

- Sales orders.
- Quotations.
- Buying agreements.
- Returned material authorizations.
- Rebate and penalties.
- Drop shipments.
- Order tracking.
- Price availability.

We discuss these business processes in the business process chapters in this PeopleBook.

PeopleSoft Order Management Integrations

PeopleSoft Promotions Management integrates with the following PeopleSoft applications and third-party applications:

- PeopleSoft Enterprise Pricer.
- PeopleSoft Promotions Management.
- PeopleSoft Costing.
- PeopleSoft Supply Planning.
- PeopleSoft Product Configurator.

- PeopleSoft Inventory.
- PeopleSoft Billing.
- PeopleSoft Purchasing and PeopleSoft Payables.
- PeopleSoft Receivables.
- PeopleSoft Contracts.
- PeopleSoft Projects.
- PeopleSoft General Ledger.
- PeopleSoft Treasury.
- PeopleSoft Analytics Warehouse.
- PeopleSoft Collaborative Selling Self-Service.
- PeopleSoft Third-Party Applications.

We cover integration considerations in the implementation chapters in this PeopleBook.

Supplemental information about third-party application integrations is located on the PeopleSoft Customer Connection website.

PeopleSoft Enterprise Pricer

Complex pricing functionality such as price rules, price lists, and arbitration plans are created in PeopleSoft Enterprise Pricer. The pricing information defines the pricing adjustments that are applied to an order during sales order entry. PeopleSoft Enterprise Pricer also enables you to test the pricing criteria using a simulator.

PeopleSoft Promotions Management

The price adjustments for promotions are either taken on the sales order at the time the order is taken, or the promotion is assigned to the sales order via pricing and the adjustments are accrued and paid at a later date. Promotions can be tracked on the sales order at either the line or the schedule level. You can access the promotion information from the price adjustment page on the sales order. You can also manually assign a promotion to an order line.

PeopleSoft Cost Management

PeopleSoft Order Management displays unit cost information using the various costing methods supported by Cost Management.

PeopleSoft Supply Planning

PeopleSoft Supply Planning uses PeopleSoft Order Management to determine how much demand to forecast. The information is used to plan production, process the production plan, and establish options for demand.

PeopleSoft Product Configurator

PeopleSoft Product Configurator enables you to configure items from lists of available options or features. It also enables the system to dynamically bundle products when kits of components from a list of choices are assembled. It can also be used as a product advisor or product selector. In that case, the system prompts the user with a series of questions and, based on the answers, it presents a list of matching items from which to choose.

PeopleSoft Inventory

PeopleSoft Order Management passes demand information to PeopleSoft Inventory and displays quantity available information. PeopleSoft Order Management processes the shipment of non-inventory (non-stock) items and passes shipping information to the inventory shipping history tables. Shipments of stocked items are processed in PeopleSoft Inventory. Order Management retrieves the inventory shipping information that appears on reports. In addition to handling fulfillment processing, integration with PeopleSoft Inventory offers:

- Soft allocation for critical orders, lot selection, and ATP processing.
- Load management.
- Estimated shipments and freight calculation at order entry time or at shipping time in both PeopleSoft Order Management and Inventory.
- Automatic creation of replacement sales orders upon receipt of returned material.
- Sophisticated order change processing to ensure that changes to orders are made correctly.

PeopleSoft Billing

Using direct invoicing, you can meet the needs of customers that require time-sensitive invoicing based on Shipment ID. Traditional cycle billing is also available. Because you can change the invoicing option by order as well as by customer, you can match variations in your customer's billing requirements. PeopleSoft Billing also enables you to:

- Group your sales activity and invoice by buying agreement, PO number, sales order, or shipment ID.
- Trigger automatic credit memo creation for returned material.
- Bill your customers based on shipments or orders.

PeopleSoft Purchasing and PeopleSoft Payables

PeopleSoft Purchasing handles drop ships for those products you routinely ship to your customers directly from another vendor. You can also address special drop ship circumstances by order. You can choose to have certain holds placed on drop shipped orders to prevent processing.

When PeopleSoft Payables receives the vendor's invoice, Order Management will be able to invoice the customer for the goods received. You can elect to control the billing of drop shipped items by using the matching feature in the Mark Lines for Billing Process.

PeopleSoft Receivables

You can easily determine if a customer's order matches their current credit position with your company by assessing the credit information maintained in PeopleSoft Receivables. You can elect to check credit at order entry or at a later date with a background credit process.

PeopleSoft Contracts

Orders from PeopleSoft Contracts are staged in the Electronic Commerce staging tables for validation processing and loading into the Order tables. Order completion runs to complete the order before you can view the order in PeopleSoft Order Management. PeopleSoft Contracts handles billing, pricing, VAT, and taxes for the orders. PeopleSoft Order Management and Contracts share the product definition component.

PeopleSoft Projects

Project related information can be tied directly to a sales order or a sales order schedule. Enter the projects business unit, source type, category, and subcategory.

PeopleSoft General Ledger

There is no direct integration between PeopleSoft Order Management and General Ledger. PeopleSoft Inventory passes the cost details to PeopleSoft General Ledger; PeopleSoft Billing and PeopleSoft Receivables pass the revenue to General Ledger.

PeopleSoft Treasury

You can view the treasury export letter of credit from the sales order. You can assign the export letter of credit to the sales order in the order header bill-to information. You must first define the letter of credit in PeopleSoft Treasury.

PeopleSoft Analytics Warehouse

PeopleSoft EPM is providing a number of sales order analytics so you can perform various sales, shipment, and revenue queries on the EPM data warehouse. The source of the data is from PeopleSoft Order Management.

PeopleSoft Collaborative Selling Self-Service

PeopleSoft Collaborative Selling and Order Management are integrated in a number of ways. PeopleSoft Order Management shares carrier, customer, customer group, contact, product, product group, pricing, and availability information with CRM. CRM Order Capture also sends Order Management their sales orders (new and changed) to process through the fulfillment process. Here are the integration points with PeopleSoft CRM:

- CRM Request for Quotation
- CRM Sales Order
- CRM Sales Order Change
- Sales Order Acknowledgement
- Sales Order Change Notice
- Sales Order/Quote Status

Third-Party Applications

PeopleSoft Order Management uses a number of third-party applications to compliment the business processes:

- Taxware and Vertex are used for domestic sales tax processing.
- CyberSource handles credit card processing. Other third-party credit card applications can also be used to handle credit card processing.

PeopleSoft Order Management used the following publish and subscribe messages to process sales order data:

- Request for Quotation
- Sales Order
- Sales Order Acknowledgement

- Sales Order Change
- Sales Order Change Notice
- Sales Order/Quote Status
- Sales Quote Notice

Additional message used by PeopleSoft Order Management for customers, contacts, products, pricing, and carriers are discussed in other PeopleBooks.

See *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Maintaining Additional Customer Information,” Setting Up Standard Notes; *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Maintaining Contacts,” Setting Up Contacts; *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Setting Up Products,” Using Product Messages; *PeopleSoft Enterprise Pricer 8.8 PeopleBook*, “Using Pricing Data Messages” and *PeopleSoft 8.8 Application Fundamentals for Financial Management Solutions, Enterprise Service Automation, and Supply Chain Management PeopleBook*, “Defining Financials and Supply Chain Management Common Definitions,” Setting Up Freight Carriers.

See *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Maintaining General Customer Information,” Adding General Customer Information; *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Maintaining Additional Customer Information,” Setting Up Standard Notes; *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Maintaining Contacts,” Setting Up Contacts; *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Setting Up Products,” Using Product Messages; *PeopleSoft Enterprise Pricer 8.8 PeopleBook*, “Using Pricing Data Messages” and *PeopleSoft 8.8 Application Fundamentals for Financial Management Solutions, Enterprise Service Automation, and Supply Chain Management PeopleBook*, “Defining Financials and Supply Chain Management Common Definitions,” Setting Up Freight Carriers.

PeopleSoft Order Management Implementation

PeopleSoft Setup Manager enables you to review a list of setup tasks for your organization for the products that you are implementing. The setup tasks include the components that you must set up, listed in the order in which you must enter data into the component tables, and links to the corresponding PeopleBook documentation.

PeopleSoft Order Management also provides component interfaces to help you load data from your existing system into PeopleSoft Order Management tables. Use the Excel to Component Interface utility with the component interfaces to populate the tables.

This table lists all of the component that have component interfaces:

Component	Component Interface	Reference
Competitor Codes	COMPETITOR_CD_CI	See Chapter 4, “Setting Up Your Order Processing Environment,” Setting Up Order Processing Options, page 39.
Team Member	MEMBER_COMM_CI	See Chapter 4, “Setting Up Your Order Processing Environment,” Setting Up Order Processing Options, page 39.

Component	Component Interface	Reference
Member Quotas	MEMBER_QUOTAS_	See Chapter 4, “Setting Up Your Order Processing Environment,” Setting Up Order Processing Options, page 39.
Classification Setup	PM_CLASSIFICATE_CI	See Chapter 4, “Setting Up Your Order Processing Environment,” Setting Up Order Processing Options, page 39.
PM Territory Set Up	PM_TERRITORY_CI	See Chapter 4, “Setting Up Your Order Processing Environment,” Setting Up Order Processing Options, page 39.

Additional component interfaces used by PeopleSoft Order Management for common definitions, customers, contacts, and products are discussed in other PeopleBooks.

See *PeopleSoft 8.8 Application Fundamentals for Financial Management Solutions, Enterprise Service Automation, and Supply Chain Management PeopleBook*, “Defining Financials and Supply Chain Management Common Definitions” and *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*.

Other Sources of Information

In the planning phase of your implementation, take advantage of all PeopleSoft sources of information, including the installation guides, table-loading sequences, data models, and business process maps. A complete list of these resources appears in the preface in the PeopleSoft Application Fundamentals for Financials, Enterprise Service Automation, and Supply Chain Management PeopleBook, with information about where to find the most current version of each.

See Also

PeopleSoft 8.8 Application Fundamentals for Financial Management Solutions, Enterprise Service Automation, and Supply Chain Management PeopleBook, “PeopleSoft Application Fundamentals PeopleBook Preface”

PeopleSoft Setup Manager for Financials, Enterprise Service Automation, and Supply Chain Management 8.8 PeopleBook

PeopleSoft PeopleTools PeopleBook:Component Interfaces

CHAPTER 2

Navigating in PeopleSoft Order Management

This chapter discusses how to navigate in PeopleSoft Order Management.

Navigating in PeopleSoft Order Management

PeopleSoft Order Management provides custom functional area navigation pages that contain groupings of folders that support a specific business process, task, or user role.

Note. In addition to the PeopleSoft Order Management custom navigation pages, PeopleSoft provides menu navigation, standard navigation pages, and PeopleSoft Navigator.

See Also

Using PeopleSoft Applications

Pages Used to Navigate in PeopleSoft Order Management

This table lists the custom navigation pages that are used to navigate in PeopleSoft Order Management.

Customer Activities Center

The Customer Activities Center custom navigation pages are geared to the person in your organization who is focused on the customer business process.

Page Name	Navigation	Usage
Customer Activities Center	Main Menu, Order Management	Access primary Customer Center menu options and activities.
Analyze Order Activity	Click Analyze Order Activity on the Customer Activities Center page.	Access the Order on Hold, Overdue Shipments, Order Changes, and Order Backlog options on the Analyze Order Activity page.
CSR Desktop	Click CSR Desktop on the Customer Activities Center page.	Access the CSR Desktop subpage.
Customer Returns	Click Customer Returns on the Customer Activities Center page.	Access the Create/Update RMA, Print RMA, RMA Register, Overdue RMAs, and Create RMA Adjustment Invoices options on the Customer Returns page.

Page Name	Navigation	Usage
Order Processing	Click Order Processing on the Customer Activities Center page.	Access the Express Order Add/Edit, Create/Update Order, Create Order From Buying Agreement, Create Order from Quote, Processing Staged Orders/RFQs, Track Order, Print Sales Order, and Sales Order Register options on the Order Processing page.
Quote Processing	Click Quote Processing on the Customer Activities Center page.	Access the Create/Update Quote, Print Quote, and Quote Register options on the Quote Processing page.

Order Management Center

The Order Management Center custom navigation pages are geared to the person in your organization who is focused on all aspects of the order management including business processes and data setup.

Page Name	Navigation	Usage
Order Management Center	Main Menu, Order Management	Access primary Order Management Center menu options and activities.
Analyze Sales	Click Analyze Sales on the Order Management Center page.	Access the Forecast Sales Bookings, Forecast Products, and Build Analysis Cube options on the Analyze Sales page.
Buying Agreements	Click Buying Agreements on the Customer Activities Center page.	Access the Create Buying Agreement, Rebates and Penalties, Review Buying Agreement Info, Convert and Close Agreements, and Report options on the Buying Agreements page.
Create Buying Agreement	Click Create Buying Agreement on the Buying Agreements page.	Access Header, Line, and Refresh Prompt Table options on the Create Buying Agreement page.
Rebates and Penalties	Click Rebates and Penalties on the Buying Agreements page.	Access Verify Rebates and Penalties, Calculate Rebates and Penalties, and Load Rebate and Penalty Intrfc options on the Rebates and Penalties page.
Review Buying Agreement Info	Click Review Buying Agreement Info on the Buying Agreements page.	Access Customer Buying Agreement, Customer Quotes, Buying Agreement Usage, Line Summary, and Line Usage options on the Review Buying Agreement Info page.
Convert and Close Agreements	Click Convert and Close Agreements on the Buying Agreements page.	Access Convert Agreement by Customer, Convert Agreements to Orders, and Close Buying Agreement options on the Convert and Close Agreements page.

Page Name	Navigation	Usage
Reports	Click Reports on the Buying Agreements page.	Access Renewal Status, and Status options on the Reports page.
CSR Desktop	Click CSR Desktop on the Order Management Center page.	Access the CSR Desktop subpage.
Customer Returns	Click Customer Returns on the Order Management Center page.	Access the Create/Update RMA, Review RMA Information, and Reports options on the Order Management Center page.
Review RMA Information	Click Review RMA Information on the Customer Returns page.	Access the Customer Address, Customer Shipment History, OM Shipment History-Header, OM Shipment History-Line, and OM Shipment History-Schedule options on the Review RMA Information page.
Reports	Click Reports on the Customer Returns page.	Access the RMA, RMA Register, and Overdue RMA options on the Reports page.
Customers	Click Customers on the Customer Returns page.	Access the Contact Information, Customer Information, Conversations, Review Customer Information, and Reports options on the Customers page.
Customer Information	Click Customer Information on the Customers page.	Access the Quick Customer Create, General Information, Dun and Bradstreet, MICR Information, Corporate Customer Tree, Customer Tree Messages, Vendor Messages, Electronic File Transfer Name, and Reimbursable Agreements options on the Customer Information page.
Conversations	Click Conversations on the Customers page.	Access the Update Conversations, Associate Keywords, Define Followup Actions, Select Conversations to review, and Need Supervisor Review.
Review Customer Information	Click Review Customer Information on the Customers page.	Access the Attachments, Messages, Notes, and Credit Available options on the Review Customer Information page.

Page Name	Navigation	Usage
Reports	Click Reports on the Customers page.	Access the Customers by Unit, Customers by SetID, Contacts by Unit, Contacts by SetID, Sold To Customer Master, Sold to Cust Relationships, Ship to Customer Master, Ship to Cust Relationships, and Ship Date Exceptions options on the Reports page.
Electronic Commerce	Click Electronic Commerce on the Customer Activities Center page.	Access the Source Code Exclusions, Identify Order Changes, Process Staged Orders/RFQs, Delete Staging Tables, Correct Staging Errors, and Review Staging Details options on the Electronic Commerce page.
Order Management Setup	Click Order Management Setup on the Customer Activities Center page.	Access the Order Management Foundation, Order Management Business Unit, and Common Definitions options on the Order Management Setup page.
Order Management Foundation	Click Order Management Foundation on the Order Management Setup page.	Access the Brand, Buying Agreement Type, Channel, Classification, Competitor Codes, Contact Type Codes, Division, Hold Codes, Image Location, Messages, Mass Change Definition, Order Groups, Order Source Codes, PTD Pricing Calendar, Product Category, Rebate and Penalty Definition, Rebate and Penalty Table, Restock Fees by Reason, Return Type Codes, Sales Rebate Setup, Shipping Priority Codes, Syndicated Data Type, Team Mbr Commission Schedules, Team Member Sales Quotas, and Territory options on the Order Management Foundation page.
Order Management Business Unit	Click Order Management Business Unit on the Order Management Setup page.	Access the Order Management Definition options on the Order Management Business Unit page.
Common Definitions	Click Common Definitions on the Order Management Setup page.	Access the Order Management Definition options on the Common Definitions page.
Codes and Auto Numbering	Click Codes and Auto Numbering on the Common Definitions page.	Access the Reason Codes, Auto Numbering, and Distribution Network options on the Codes and Auto Numbering page.

Page Name	Navigation	Usage
Currency	Click Currency on the Common Definitions page.	Access the Currency Code, Currency Code (Euro), Currency Code Report, Currency Exchange Calculator, and Currency Quotation Method options on the Currency page.
Customers	Click Customers on the Common Definitions page.	Access the Conversation Subjects, Conversation Subject Topics, Conversation Follow-Up Actions, Conversation Keywords, Standard Industry Codes, Dun and Bradstreet, Customer Group Table, and Salutation Table options on the Customers page.
Distribution Accounting	Click Distribution Accounting on the Common Definitions page.	Access the Distribution Code, Distribution Rules, and Distribution Sets options on the Distribution Accounting page.
File Locations and Images	Click File Locations and Images on the Common Definitions page.	Access the File Locations and Image Location options on the File Locations and Images page.
Location	Click Location on the Common Definitions page.	Access the Country, Country Statistics, Division Area Code, Fax Location, Location, Region Codes, Region Type Codes, and State options on the Location page.
Market Rates	Click Market Rates on the Common Definitions page.	Access the Cross Reciprocal Rate Calc, Market Rate Definition, and Market Rate Index options on the Market Rates page.
Notes	Click Notes on the Common Definitions page.	Access the Note Types and Standard Notes options on the Notes page.
Products	Click Products on the Common Definitions page.	Access the Product Group Table options on the Products page.
Sales and Use Tax	Click Sales and Use Tax on the Common Definitions page.	Access the Authorities, Authorities Report, Codes, Codes Report, Ultimate Use Code, and Tax Vendor Geo Code Update options on the Sales and Use Tax page.
Shipping and Receiving	Click Shipping and Receiving on the Common Definitions page.	Access the Carrier Table, Class of Trade Code, Commodity Code, Freight Codes, Harmonized Tariff Code, Ship Via Codes, and Freight and Transportation options on the Shipping and Receiving page.

Page Name	Navigation	Usage
Freight and Transportation	Click Freight and Transportation on the Shipping and Receiving page.	Access the Rules, Set Entry, and Set Update options on the Freight and Transportation page.
Team Members	Click Team Members on the Common Definitions page.	Access the Support Team Members, Team Members Personal Data, and Team Member Types options on the Team Members page.
Units of Measure	Click Units of Measure on the Common Definitions page.	Access the Units of Measure and Units of Measure Report options on the Units of Measure page.
User Preferences	Click User Preferences on the Common Definitions page.	Access the AP User Preferences Report, Define User Preferences, and User Preferences Report options on the User Preferences page.
VAT and Intrastat	Click VAT and Intrastat on the Common Definitions page.	Access the Intrastat, Value Added Tax, and VAT System Data Setup options on the VAT and Intrastat page.
Intrastat	Click Intrastat on the VAT and Intrastat page.	Access the Country Characteristics, European Commodity Code, Fiscal Regime/Statistic Proc, Nature of Transaction Code, and Port and Airport Definition options on the Intrastat page.
Value Added Tax	Click Value Added Tax on the VAT and Intrastat page.	Access the VAT Transaction Type, Express VAT Code, VAT Authority, VAT Code, Accounts by Business Unit, VAT Country, VAT Entity, VAT Use Type, VAT Apportionment, VAT Defaults, Service VAT Treatment Defaults, Business Unit Interunit Option, Business Unit Interunit Pairs, VAT Report Definition, and VAT Return XML Data options on the Value Added Tax page.
VAT System Data Setup	Click VAT System Data Setup on the VAT and Intrastat page.	Access the VAT Product, VAT Driver, VAT Fields, VAT Context Definition, VAT Context Wizard, VAT Default Types, VAT Treatment, VAT Treatment Group, VAT Applicability, VAT Algorithm, VAT Context Validation Report, VAT Distribution Types, Transaction Source, VAT Tester, VAT Debug Settings, Upgrade VAT Defaults, VAT Defaults CI, and VAT Unit Testing options on the VAT System Data Setup page.

Page Name	Navigation	Usage
Excise and Sales Tax IND	Click Excise and Sales Tax IND on the Common Definitions page.	Access the Tax Component, Tax Dependency Code, Tax Calculation Code, Tax Determination, Tax Category, Excise Chapter, Tax Authority, Form Name, Form Code, Customs Item SION, Customers Benefit Scheme, Registration Details, Organization Details, Excise Document Number Series, Tax Location, BU Tax Applicability, Vendor Tax Applicability, Customer Tax Applicability, Item Tax Applicability, Item BU Tax Applicability, and Product Tax Applicability options on the Excise and Sales Tax IND page.
Pricing Configuration	Click Pricing Configuration on the Order Management Center page.	Access the Price List Reports, Create Pricing Information, Pricing Data Exchange, and Mass Updates options on the Pricing Configuration page.
Pricing Configuration	Click Pricing Configuration on the Order Management Center page.	Access the Price List Reports, Create Pricing Information, Pricing Data Exchange, and Mass Updates options on the Pricing Configuration page.
Create Pricing Information	Click Create Pricing Information on the Pricing Configuration page.	Access the Price List Maintenance, Price List Advanced Search, Price Rules Maintenance, Price Rule Advanced Search, Arbitration Plan, Simulator, and Promotion Codes options on the Create Pricing Information page.
Pricing Data Exchange	Click Pricing Data Exchange on the Pricing Configuration page.	Access the Publish Pricing Data, Load Pricing Data, and Correct Staging Errors options on the Pricing Data Exchange page.
Correct Staging Errors	Click Correct Staging Errors on the Pricing Data Exchange page.	Access the Arbitration Plan, Price Rules Price List options on the Correct Staging Errors page.
Mass Update	Click on Mass Updates from Pricing Configuration page.	Access the Import Price Lists and Maintain Price list options on the Mass Update page.
Products	Click Products on the Order Management Center page.	Access the Identify Product Details, Review Product Information, Request Processes, and Reports options on the Products page.

Page Name	Navigation	Usage
Identify Product Details	Click Identify Product Details on the Products page.	Access the Definition, Attributes by UOM, Assign List Price, Kit Setup, Price Kit Component, Assign Product Group, Catalogs, Alternates, Attachments, Messages, Notes, Specifications, and Error Summary Queue options on the Identify Product Details page.
Review Product Information	Click Review Product Information on the Products page.	Access the Definition, Product Kit, Aliases, Attachments, Messages, Notes, Specifications, and Where Used Product Component options on the Review Product Information page.
Request Processes	Click Request Processes Information on the Products page.	Access the Validate Product Load, Refresh Catalog Prompt Table, Update Kit Component Pricing, Product Cost Extract, Product Prices Import, List Price Maintenance options on the Request Processes page.
Reports	Click Reports on the Products page.	Access the Product Master, Product Catalogs, and Product Price List options on the Reports page.
Orders and Quotes	Click Orders and Quotes on the Order Management Center page.	Access the Create/Update Quote, Create/Update Order, Express Order Add/Edit, Update Price, Process Orders, Track Sales Rebates, Create OM Billing Entries, Create Credit Card Trans, Review Order Information Review Customer Information, Review Product Information, Lot Allocation, and Reports options on the Orders and Quotes page.
Update Price	Click Update Price on the Orders and Quotes page.	Access the Update Price Discrepancies, Request Price Check-EDI/XML, and Reprice Order options on the Update Price page.
Process Orders	Click Process Orders on the Orders and Quotes page.	Access the Order Completion, Apply/Release Order Hold, Apply/Release Credit Hold, Release Demand to Inventory, Update Schedules, View Schedule Change Results, Delete Schedule Change Results, Close Order, Update Commission Information, and Sales Order/Quote Copy options on the Process Orders page.

Page Name	Navigation	Usage
Track Sales Rebates	Click Track Sales Rebates on the Orders and Quotes page.	Access the Identify Sales Rebate Info, Request Sales Rebates, and Request Sales Rebate Interface options on the Track Sales Rebates page.
Create OM Billing Entries	Click Create OM Billing Entries on the Orders and Quotes page.	Access the Mark Lines for Billing, Mark Product Kit Lines, Mark Configured Kit Lines, Process Mark Lines for Billing, and Process OM Billing options on the Create OM Billing Entries page.
Create Credit Card Trans	Click Create Credit Card Trans on the Orders and Quotes page.	Access the Identify Pending Transactions, Request Credit Card Process, and Load Credit Card Interface options on the Create Credit Card Trans page.
Review Order Information	Click Review Order Information on the Orders and Quotes page.	Access the Track Order, Summary, Summary by Bill-To/PO, Summary by Sold To, Shipments by Header, Shipments by Line, and Shipments by Schedule options on the Review Order Informations page.
Review Customer Information	Click Review Customer Information on the Orders and Quotes page.	Access the Addresses, Attachments, Credit Available, Messages, Notes, Review Credit Card History, and Purchase History options on the Review Customer Informations page.
Review Product Information	Click Review Product Information on the Orders and Quotes page.	Access the Alternates, Attachments, Messages, Notes, Product Kits, Kit Availability, Price Availability, and Item/Product Availability options on the Review Product Informations page.
Reports	Click Reports on the Orders and Quotes page.	Access the Print Quote, Print Register, Print Sales Order, Sales Order Register, Order Changes, Orders on Hold, Order Backlog, and Overdue Shipments options on the Reports page.

CHAPTER 3

Setting Up PeopleSoft Order Management Business Units

The information in this chapter describes how to establish Order Management business units.

Understanding the Order Management Business Unit Definition

PeopleSoft Order Management doesn't directly post entries to general ledger ChartFields. Instead, PeopleSoft Inventory manages the account distribution for the shipping transactions involved with a sale, and PeopleSoft Billing handles the distribution for invoice transactions. You can elect to invoice by Order Management business unit, in which case invoice transactions are handled through Order Management business unit links to Billing business units. Or, you can choose to invoice from shipment history through Inventory business unit links to Billing business units.

In either case, distribution codes determine the accounts to debit and credit for invoice transactions and the system passes the information to PeopleSoft General Ledger using PeopleSoft Billing and Receivables. Distribution codes are defined in PeopleSoft Billing or PeopleSoft Receivables and reflect detailed account distribution by ChartField.

Shipping Transactions

The PeopleSoft Inventory business unit always determines the ChartFields for shipping transactions. For inventory items, that is products that are stocked in a warehouse, the cost element for the item and the distribution type determine ChartField distribution. For non-stock products, that is products ordered directly from the vendor, the ChartFields are determined by the cost element you define for the product on the Product Definition, Product Definition - Options2 page and by the distribution type you define for the product on the Mark Lines for Billing Process page. Distribution types are optional.

Warning! If you are invoicing by Order Management business unit, the General Ledger business unit associated with the Inventory business unit must be the same as the General Ledger business unit linked with the Order Management business unit through the Billing business unit on the Order Management Definition - Order Management Setup page. If this is not the case, cost of goods sold accounting (generated by the Inventory business unit) will not be accurately reflected against revenue.

Invoice Transactions

There are two options for invoice transactions. Either invoice by:

- Order Management business unit.

Associate a Billing business unit with an Order Management business unit on the Order Management Definition - Order Management Setup page.

- Inventory business unit.

Associate a Billing business unit with an Inventory business unit on the Inventory Definition - Business Unit Definition page.

Warning! You must always associate a Billing business unit with Order Management business units to perform return material authorization (RMA) processing. If you enter a Billing business unit on the Inventory Definition - Business Unit Definition page and the Order Management business unit Order Management Definition - Order Management Setup page, the Inventory business unit takes precedence for invoice transactions.

Distribution Codes for Invoice Transactions

If invoicing by Order Management business unit, the system determines which distribution codes to pass to PeopleSoft Billing in the following order of priority:

1. When a price adjustment has distribution codes defined on the price rule.
2. The distribution codes you enter manually for order schedules on the Order Schedule – Distribution page or the Revenue Distribution Accounts page for RMAs.

Note. This option is for revenue distribution only.

3. The distribution codes established in the Distribution Sets and Rules pages. The code is determined by the distribution rule from the Order Management business unit for sales orders and RMAs.

See *PeopleSoft 8.8 Application Fundamentals for Financial Management Solutions, Enterprise Service Automation, and Supply Chain Management PeopleBook*, “Defining Financials and Supply Chain Management Common Definitions,” Establishing Distribution Rules and Sets.

4. The default distribution codes you enter on the Order Management business unit Accounting and Billing page for sales orders and RMAs.

If you are invoicing by Inventory business unit, the system determines which distribution codes to pass to PeopleSoft Billing in the same sequence. But instead of using the default distribution codes on the Accounting and Billing page for sales orders and the RMA Defaults page for RMAs, the system uses the distribution codes on the Inventory Definition - Business Unit Options: Revenue and Billing Defaults page for the Inventory business unit.

Common Elements Used in This Chapter

Process Thru Inventory
(process through inventory)

The system passes demand data from order schedules with the hold condition to PeopleSoft Inventory.

Include in Planning

Enables the PeopleSoft Supply Planning system to see order demand for consideration in the planning algorithms even though the order is on hold.

Pass to Purchasing

Holds placed on drop ship order schedules won't affect processing of the order in PeopleSoft Purchasing.

Setting Up Order Management Business Units

To define Order Management business units, use the Order Management Definition component.

Once you've mapped your business structure, add Order Management business units on the Order Management Definition - Order Management Setup page. You are prompted to enter a Business Unit ID. You can navigate through the business unit pages by clicking the appropriate link. After defining your business unit, you can print an Order Management Business Unit Options Report showing the settings and attributes that you've selected.

This section discusses how to establish:

- Order Management definition.
- General Holds 1.
- General Holds 2.
- Credit processing.
- Accounting and billing.
- Shipping and returns.
- Taxes and currency.
- Order entry features.

Pages Used to Set Up Order Management Business Units

Page Name	Object Name	Navigation	Usage
Order Management Definition - Order Management Setup,	BUS_UNIT_TBL_OM1	Set Up Financials/Supply Chain, Business Unit Related, Order Management, Order Management Definition, Order Management Setup	Establish the general processing structure for an Order Management business unit, such as the link with a Billing business unit, the purchase history available for sales order inquiries, and the defaults for pricing sales orders and assigning a commission level.
General Holds 1	BUS_UNIT_TBL_OM2	Click the General Holds 1 link on the Order Management Setup page.	Enter automatic hold parameters.
General Holds 2 page	BUS_UNIT_TBL_OM3	Click the General Holds 2 link on the Order Management Setup page.	Enter additional automatic hold information.
Credit Processing	BUS_UNIT_TBL_OM4	Click the Credit Processing link on the Order Management Setup page.	Enter credit-checking information.
Accounting and Billing	BUS_UNIT_TBL_OM5	Click the Accounting and Billing link on the Order Management Setup page.	Enter distribution defaults, billing options, VAT options, RMA and restocking information, and rebate/penalty codes.
Shipping and Returns	BUS_UNIT_TBL_OM6	Click the Shipping and Returns link on the Order Management Setup page.	Enter business unit information relating to returned material, transportation lead time, and export identifiers.
Taxes and Currency	BUS_UNIT_TBL_OM7	Click the Taxes and Currency link on the Order Management Setup page.	Enter currency information, sales tax setup information used by Taxware, Vertex and VAT defaults.
Order Entry Features	BUS_UNIT_TBL_OM9	Click the Order Entry Features link on the Order Management Setup page.	Enter order processing options.
Order Management Options report	RUN_OMC1000	Set Up Financials/Supply Chain, Business Unit Related, Reports, Order Management Options	Establish report request parameters to display the settings and attributes for the business unit as specified on the PeopleSoft Order Management Definition Business Unit pages, such as credit check and automatic hold processing options, and distribution defaults.

Establishing the Order Management Definition

Access the Order Management Setup page.

Default SetID

In Add mode, the field appears. The unit determines the preliminary tableset sharing setup by determining the setIDs assigned to each record group for the new business unit. The setID assigned to a record group determines which tableset is used as values for that specific business unit.

Create BU (business unit)

When you have entered a new unit, click the button to establish the setID controls for the Order Management business unit.

Note. We suggest that you create setIDs or business units that are five characters long. A performance degradation will occur if your setIDs or business units have fewer than five characters.

Note. You must click the Create BU button before you can select a Location Code and BI Unit (Billing business unit) on this page and enter information on the other business unit pages.

Location Code

Use to identify the location of the business unit.

BI Unit (Billing business unit)

Used to link with an Order Management business. You can create invoices by Order Management business unit or by Inventory business unit. If you also link a Billing business unit with an Inventory business unit, the Inventory business unit takes precedence. Order schedules that have been shipped, including non-stock items, are pulled into the Billing system for creation of invoices. The process of invoicing is governed by rules associated with the Billing business unit that you enter on this page. These rules determine billing frequency, billing method, and so on.

Important! If you choose to invoice by Inventory business unit, you must enter a Billing business unit on the Inventory Definition - Business Unit Definition page.

GL Unit , AR Unit , VAT Entity (General Ledger business unit), (Receivables business unit), (value-added tax entity)

Displays after a BI Unit is selected. Although Order Management may interface with PeopleSoft Billing for invoicing, it does not post to PeopleSoft Receivables or PeopleSoft General Ledger directly. Instead, the PeopleSoft Order Management system is tied to a Receivables and General Ledger business unit by virtue of the Billing business unit entered here. The Receivables business unit determines which receivable aging periods are included in the credit checking calculations during order entry. The General Ledger business unit determines the VAT entity.

Automatic Line Increment

In the group box, enter the number that determines the next line, schedule, and returned material authorization (RMA) line number. For example, if you want order line numbers to increment by one, enter "1" in the Order Line field.

Note. The demonstration database is delivered with the line increment set to 2.

Customer Purchase History

Purchase History (Months) Enter the number of months of purchase history that you want accessible during order entry. This option enables you to view all previous purchases made by the customer within a time window and select previously entered order lines to copy.

Period-to-Date Pricing

Period-To-Date Price Calendar Select a calendar if using period-to-date price adjustments. Calendars are established on the Sales Calendar page.

After the Order Management business unit is created by clicking the Create BU button, any subsequent saves will check to see if PeopleSoft Promotions Management is installed and this field is blank. If these two conditions are met, the system will prompt you to see if you want to use period-to-pricing and have the Calendar Id field default in from Promotions Management. If you choose yes, the system will retrieve the Calendar Id defined by Promotions Management. Calendar Ids are established on the Sales Calendar page in PeopleSoft Promotions Management. If you select *No*, the field will remain blank.

Pricing Options

Online Selecting this option will price each schedule and line when the pricing calculator button is clicked. Select the Price Protected option on the Line Pricing Data and Schedule Pricing Data pages to prevent the order from being repriced. .

Background Selecting this option will price the order in the background instead of online. The Order Repricing process prices order lines and schedules according to the timetable established using the Process Scheduler. This process also reprices lines and schedules to reflect any quantity changes or price changes made after the order was entered.

Note. If Background is selected, the system defaults the list price to the sales order. Price adjustments are not applied until the Order Repricing process runs.

Commissions Level

Select to determine whether commissions are tracked and, if they are, at which level, either header or schedule. This value serves as the default on orders and quotes during order entry.

See Also

[Chapter 23, “Order Processing in a Value-Added Tax Environment,” page 309](#)

[Chapter 8, “Structuring Commissions,” page 73](#)

Establishing General Holds 1

Access the General Holds 1 page.

Process Option

Select a processing option from the available options.

Online: Orders are placed on hold as they are entered when a hold condition exists.

Background: Running the Automatic Hold Check Process (OM_HOLD) applies holds.

None: No hold processing is performed.

Important! A blank field is equivalent to no hold.

No Sold To, No Bill To, No Ship To, No Product Kit Components

The four fields at the top of the page define missing information holds. The options are set up on the Hold Codes page. Data from orders with these hold conditions can't be passed to PeopleSoft Inventory or considered by PeopleSoft Supply Planning until you remove the hold and supply the missing information.

Header Holds, Line Holds, Schedule Holds

Determine if the holds applied manually will prevent or enable order data transfer to PeopleSoft Inventory, Supply Planning, or Purchasing.

Note. Keep in mind that the choices you make in the General Holds 1 page determine the effect of all manual holds.

Select from the following options. Hold Codes must first be established on the Hold Codes page. A hold is placed in the following conditions.

> Maximum Quantity

At the line level, when the quantity exceeds the maximum order limit for the product established on the Product Attributes by UOM page.

< Minimum Quantity

At the line level, when the quantity is less than the minimum order limit for the product established on the Product Attributes by UOM page.

> Maximum Margin

At the schedule level, when the margin exceeds the maximum margin allowed for the product established on the Product Definition - Options page.

< Minimum Margin

At the schedule level, when the margin is below the minimum margin for the product established on the Product Definition - Options page.

See Also

[Chapter 20, "Placing Sales Orders on Hold," page 269](#)

[Chapter 11, "Introduction to Sales Order Entry," Drop Shipping Products, page 124](#)

Establishing General Holds 2

Access the General Holds 2 page.

Select from the following options to prevent processing to PeopleSoft Inventory, Supply Planning, and Purchasing. Hold Codes must first be established on the Hold Codes page.

Online Process	The option selected on the General Holds 1 page displays.
< Minimum Selling Price	At the schedule level, when the price is less than the minimum selling price by unit of measure (UOM) established on the Product Attributes by UOM page.
> Buying Agreement Line MaxAmt (maximum amount)	At the header level, when the line maximum amount plus the percent over the maximum exceeds the line maximum established on the buying agreement Line page.
< Buying Agreement Minimum Qty (quantity)	At the header level, when the buying agreement line minimum is less than the quantity minimum established on the buying agreement Line page.
> Buying Agreement Maximum Qty (quantity)	At the header level, when the buying agreement line maximum quantity plus the percent over the maximum exceeds the maximum quantity established on the buying agreement Line page.
Price Discrepancy Hold	At the header level, when the customer's purchase order price differs from the price calculated by the system for orders that come through EDI.
Configuration Hold	At the header level, when the configuration contains errors for orders that come through EDI/XML.

See Also

[Chapter 9, "Creating Buying Agreements," page 81](#)

Establishing Credit Processing

Access the Credit Processing page.

Online Sales Orders

Select an option to check credit during online entry.

Note. If you enter your orders in Pending status, credit will not be reevaluated when you change the status to Open if you are using the Customer ID entry option. You must run Automatic Credit Check (OM_CREDIT). If you are using the Sales Order Entry option and change the status to Open, credit checking is done when the order is saved.

Note. Online credit checks use PeopleCode, not the background Automatic Credit Check process.

Sales Order Entry	Credit is checked every time the order is saved. The system warns you immediately when the order exceeds the credit limit.

Customer ID Entry	Credit is checked only when you enter the customer ID for an order.

Online Quotes

The same options apply as for Online Sales Orders.

Background

Select Sales Order and/or Quote and schedule the Automatic Credit Check Process (OM_CREDIT) to run at intervals that make sense in your environment with the Process Scheduler.

Note. If you don't enable the Automatic Credit Check process, credit holds must be manually removed.

Hold Code

To establish holds on orders and quotes when a customer exceeds their credit limit, populate the appropriate fields in the group box. Hold Codes must first be set up on the Hold Codes page.

The credit limits that are referenced on this page are defined on the customer General Information - Credit Profile – Credit Check page.

Important! A blank field is equivalent to no hold.

>Customer Credit	The order or quote is placed on hold when the bill to customer's credit limit has been exceeded. In situations where some orders are on hold because the credit limit has been reached and others are not, the system applies and releases the credit holds by order date.
>Corporate Credit	The order or quote is placed on hold when the corporate customer's credit has been exceeded. In situations where some orders are on hold because the credit limit has been reached and others are not, the system applies and releases the credit holds by order date.
> Maximum Order Amount	The order or quote is placed on hold when the bill to customer's maximum order amount is exceeded.
Outstanding AR	The order is placed on hold when the bill to customer has any outstanding accounts receivable balance in the specified aging category or beyond.
Credit Card Hold	The order is placed on hold at the Header level until the credit card provider authorizes the credit card amount for the order.

Note. No further processing with PeopleSoft Inventory, Supply Planning or Purchasing can occur until the credit card is authorized.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Processing Credit Cards"

Establishing Accounting and Billing Options

Access the Accounting and Billing page.

Accounting and Billing																													
Unit: JPN01 JAPAN OPERATIONS																													
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Bill Type Identifier:	OM 																												
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Accounting and Billing page

Order Distribution Defaults

Rule Code

Select to have all orders entered for the business unit use the option set up on the Distribution Rules page to determine default distribution codes on sales orders. If the distribution rule fails to find a distribution set match for the sales order, the values entered in Revenue Code, Discount Code, and Surcharge Code are used. Use the Distribution Accounts page to override default distribution codes.

RMA Distribution Defaults

RMA Rule Code, RMA Revenue Code

Select to have all returned material authorizations entered for the business unit use the RMA distribution sets set up on the Distribution Sets page to determine default distribution codes on RMAs. If the system fails to find a distribution set match for the document type of RMA on the Distribution Sets page, the values entered here are used. Override default distribution codes during RMA entry on the Revenue Distribution Accounts page.

Billing Options

Bill Type Identifier, Bill Source

The values for these fields are defined in PeopleSoft Billing.

Typically, a bill source is not required for billing interface operations. However, if generating invoice numbers by bill source defined on the Installation Options – Billing - GL/AR Options page and no bill source is recorded for the Order Management business unit, the system will not be able to generate invoice numbers when adding new bills to PeopleSoft Billing.

The Bill Type Identifier and Bill Source are setID-controlled and must match the values selected for the Billing business unit linked to the Order Management business unit on the Order Management Definition – Order Management Setup page.

Price Adjustment Detail Option

Use to determine whether discounts and surcharges will pass to PeopleSoft Billing and appear on invoices. Valid options are:

As Account Distribution: The net unit price from the sales order is passed as the unit price to PeopleSoft Billing. Discount and surcharge information appears on the Accounting page of the online invoice. No discount or surcharge information appears on the printed invoice.

As Dis/Surch (discount/surcharge) Detail: The gross unit price from the sales order is passed as the unit price to PeopleSoft Billing. Discount and surcharge information will be detailed on the Discount/Surcharge page and the Line-Info 1 page of the online invoice and appear on the printed invoice.

Also select this option in order for promotion activity to be recognized by the Promotion Activity Inquiry pages in PeopleSoft Promotions Management.

Netted with Revenue: The net unit price from the sales order is passed as the unit price to PeopleSoft Billing. Discount and surcharge information will not appear on the online invoice or on the printed invoice.

Note. Regardless of whether you have the Price Adjustment Detail Option set to *As Account Dist* (as account distribution) or *As Disc/Surch Detail* discount/surcharge detail):

- Bill back discounts are accrued on the invoice as a separate accounting entry.
- Total order adjustments, based on a percentage, are passed to PeopleSoft Billing as a discount/surcharge entry.
- Total order adjustments based on amount are passed to PeopleSoft Billing as a separate accounting entry and an additional invoice row is added for the adjustment using the Miscellaneous Charge Product field.

RMA Bill By ID

Identifier used to group RMA lines in billing.

RMA Adjustment Billing Source

Use to indicate the source for retrieving the Bill Type ID for grouping RMA lines on a bill. Valid options are:

No RMAs : Use normal defaults for grouping Bill Type ID.

	<i>OMBU</i> (Order Management business unit): Use the RMA Bill Type ID defined for the Order Management business unit. <i>INBU</i> (Inventory business unit): Use the RMA Bill Type ID defined for the Inventory business unit.
Physical Nature	Select the default physical nature for transactions. Options are <i>Goods</i> or <i>Services</i> .
Where Service Performed	Select the default location for where a service is most often physically performed. Options are: <i>Buyer's Location</i> , <i>Ship From Location</i> , <i>Ship To Location</i> , or <i>Supplier's Location</i> .
Restock Product ID	Select the identifier for the restocking charges that appear on the credit memo line. When your customer returns material, you may charge restocking fees. You can also have a credit memo generated when the RMA is saved or when the returned material is received. Fees, such as restocking fees, are added to the credit memo as an adjustment to the total credit amount. Note. The system uses the Restock Product ID defined here whether billing by Order Management business unit or by Inventory business unit.
Freight Product ID	When an order is shipped, you can enter freight charges and miscellaneous charges in addition to the freight charges, pallet charges or packing charges for example, on the Shipping/Issues – Order Summary page in PeopleSoft Inventory. Enter an identifier for freight charges that appear as bill lines on an invoice in the field. Note. You can also calculate freight charges during order entry.
Miscellaneous Charge Product	The identifier entered in the field appears on the invoice as a bill line along with a description of the charge entered at shipment.
Rebate Product ID, Penalty Product ID	Enter for rebates and penalties associated with buying agreements and independent sales rebates.
Rebate/Penalty Bill By ID	Identifier used to group rebate and penalties in billing.
	Note. Rebate information will always be passed to billing on a new bill.

See Also

[Chapter 11, “Introduction to Sales Order Entry,” Distribution Codes, page 123](#)

[Chapter 5, “Setting Up Transportation Lead Times and Freight Charges,” Understanding Freight Calculations, page 49](#)

[Chapter 9, “Creating Buying Agreements,” Using Buying Agreement Rebates and Penalties, page 93](#)

[Chapter 10, “Creating Independent Sales Rebates and Penalties,” page 103](#)

[Chapter 23, “Order Processing in a Value-Added Tax Environment,” page 309](#)

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Managing Returned Material,” Establishing Return Type Codes and Restocking Fees

PeopleSoft Global Options and Reports 8.8 PeopleBook, “Working with Value Added Taxes (VAT)”

Establishing Shipping and Returns Options

Access the Shipping and Returns page.

Returned Material	The information that you enter in the group box defaults into all the returned material authorizations (RMAs) that you enter for this business unit.
Return Type Code	Select an option that applies to the majority of returned material for the Order Management business Unit.
Return To Inventory Unit	Select an option if you use a central inventory business unit for receiving and inspecting returned material.
Order Group	Select an option to use as the default order group for all replacement sales orders generated by RMAs.
Ship History for RMAs (Months)	The value entered in the field determines the date range for the customer’s shipment history that is available for populating RMA lines.
Transportation Lead Rule Code	Select an option as the default for orders entered in the business unit . You must have previously defined transportation lead time rules on the Transportation / Freight Rule page.
General Destination License	Enter a value that applies to orders for products that are not export controlled. Enter the Exporter’s EIN Number. Both values default to the export bills of lading in PeopleSoft Inventory.
Inventory Business Unit, Distribution Network Code	Enter a value for one of the options. You cannot select both. The system will use the distribution network code default when you enter order lines for a customer who doesn’t have a permanent Ship To Customer ID and, as a result, isn’t linked to a distribution network code that would determine the Ship From business unit. In situations where you always have products ship from one Inventory business unit, select an Inventory business unit that will default to all order lines.
Reason Code	Select a reason code to describe the goods shipped as well as their nature and quality. This code is included on orders and shipping documents to

meet government requirements. You can only enter reason codes with the reason type of shipments. The code defaults to the Ship Options tab in the Order Lines section of the Order Entry Form.

See Also

[Chapter 4, “Setting Up Your Order Processing Environment,” Establishing Order Groups, page 45](#)

[Chapter 5, “Setting Up Transportation Lead Times and Freight Charges,” Understanding Transportation Lead Times, page 55](#)

[Chapter 11, “Introduction to Sales Order Entry,” Default Ship From Values, page 112](#)

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Managing Returned Material,” Establishing Return Type Codes and Restocking Fees

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Managing Returned Material,” Populating RMA Lines From the Shipment History

PeopleSoft Inventory 8.8 PeopleBook, “Receiving and Putting Away Stock,” Staging Interunit Transfer and RMA Receipts

Establishing Taxes and Currency Options

Access the Taxes and Currency page.

Tax Setup

Different fields display depending on your selection in the Tax Vendor field. If you have a VAT Entity tied to the Billing Business Unit on the Order Management Setup page, links for the VAT default and VAT Service Treatment Setup will also display on the page.

Note. If you have a VAT Entity tied to the Billing Business Unit, but are also using a tax vendor for the Order Management Business Unit, the links for the VAT defaults will not display because you cannot have a tax vendor and use VAT processing for the same Order Management business unit.

Company, Division	Enter codes that are used in Taxware and Vertex for reporting purposes.
Order Origin	Enter the business unit location in the field where sales orders originate and the location where orders are accepted in the Order Acceptance field. Taxware references these locations to calculate sales taxes in jurisdictions that use this information in their taxing practices.
	Note. This option is only used with third-party tax vendors.
Tax Vendor	Select <i>Taxware</i> , <i>Vertex</i> , or <i>None</i> . Other fields display based on your selection.
Order Acceptance	Indicates the business unit location where Taxware and Vertex reference these locations to calculate sales taxes in jurisdictions that use this information in their taxing practices.
VAT Default	Click to access the VAT Defaults Setup page.

The VAT Defaults Setup page is a common page used to set up VAT defaulting for all PeopleSoft applications processing VAT transactions. On this page you can define business unit defaults as applicable.

VAT Service Treatment Setup

Click to access the Services VAT Treatment Drivers Setup page.

The Services VAT Treatment Drivers Setup is a common page used to set up VAT services treatment for all PeopleSoft applications processing VAT transactions. If you are required to implement special handling for services, you can specify business unit service treatment defaults on this page as applicable.

Currency Exchange Defaults

Base Currency

Select the default.

Important! Even if you are not transacting in foreign currencies, you must identify a base currency for the business unit.

Rate Type

Select an option to determine the method that the system uses to set the exchange rate between currencies for Order Management transactions.

See Also

[Chapter 23, “Order Processing in a Value-Added Tax Environment,” page 309](#)

PeopleSoft Supply Chain Management Integration 8.8 PeopleBook, “Integrating to Sales and Use Tax Applications”

Establishing Order Entry Features

Access the Order Entry Features page.

The following table displays a list of invalid setup combinations for the online and background processing options. You won't receive an error message if you choose an invalid combination, however the valid combination will be automatically selected.

Option	Invalid Combination
Process Freight Charges, Online, Online	• Process Estimated Shipments, Online, Field Chg • Process Estimated Shipments, Online, Order Save
Process Freight Charges, Online, Manual	• Process Estimated Shipments, Online, Field Chg • Process Estimated Shipments, Online, Order Save
Process Freight Charges, Background, Background	Process Estimated Shipments, Background, None
Process Transport Lead Times, Online, Field Change	• Process Exception Calendars, Online, None • Process Exception Calendars, Online, Order Save

Option	Invalid Combination
Process Transport Lead Times, Online, Order Save	• Process Exception Calendars, Online, None • Process Exception Calendars, Online, Field Change
Process Transport Lead Times, Background, Background	Process Exception Calendars, Background, None
Process Weight and Volume Pricing, Online, Manual	• Process Estimated Shipments, Online, Field Chg • Process Estimated Shipments, Online, Order Save
Process Weight and Volume Pricing, Online, At Save	• Process Estimated Shipments, Online, Field Chg • Process Estimated Shipments, Online, Order Save
Process Weight and Volume Pricing, Background, Background	Process Estimated Shipments, Background, None

Order Entry Features

Availability Check Flag

Select the check box to include availability checking at order entry. If you leave this check box clear, the system will not search the ship to customer's distribution network for the first warehouse where the product ordered is available in the quantity required in order to default a ship from inventory business unit.

Mark for Billing at Order Save

Select check box to automatically record a shipped line for each non-stock order schedule when you save it with a status of *Open*. Otherwise, the OM Billing Interface (BIIF0001) process populates the interface tables in PeopleSoft Billing with shipment history. PeopleSoft Billing runs Billing Interface process and then finalizes and prints invoices. Shipment history for non-stock products is recorded using the Mark Lines for Billing process page. Run the Mark Lines for Billing process as a background process or manually record shipment lines for non-stock schedules by using the Mark Lines for Billing page and Mark Product Kit Lines or Mark Configured Kit Lines page.

Auto Reserve

Select the check box to automatically invoke the reservation process every time you save the sales order. If you add new lines and save, it will only reserve the new lines. The order status must be Open for the reservations process to automatically reserve orders using this option.

Show Buying Agreement Message

Select the check box to display a warning message that states that the product is not found for the buying agreement defined on the order line.

Select from the following order options to determine how each will processed:

Process Freight Charges

Enter freight charges for sales orders and quotes. Manually enter freight charges on the Freight Charges page. You can also calculate freight charges by using transportation/freight rules and sets set up in

PeopleSoft Order Management. The freight charges can be processed online by using the Freight Charges page or they can be calculated in the background. If you don't select *Online* or *Manual* for the Online option, the Freight Charges page is unavailable for entry.

Note. If you are calculating freight charges using transportation and freight rules and sets, you must also use the Process Estimated Shipments option.

Note. If you selected the calculate freight charges option, but your freight terms designate that the shipper pays the freight costs, the freight amount will not be sent to billing for inclusion on the invoice. However, for information purposes, freight charges may still be estimated at order entry time.

Process Estimated Shipments

Group order schedules into estimated shipments in order to calculate freight charges, use weight & volume pricing, and manage shipping information.

Process Transportation Lead Times

Calculate scheduled arrival and ship dates by using transportation lead times.

Process Exception Calendars

Calculate the scheduled arrival and ship dates based on the ship to customer and ship from inventory business unit exception calendars. Exception calendars for customers are set up on the General Information - Ship Exception Dates page and for Inventory business unit on the Closure Calendar page. If you don't select the exception calendar processing option, the system will calculate the scheduled dates based on today's date and any transportation lead times you've defined.

Process Weight and Volume Pricing

Calculate the price of the products in the order based on weight or volume. Also establish pricing for an unit of measure different than the ordering unit of measure.

Note. If you are using weight and volume pricing, you must also select the Process Estimated Shipments option.

Credit Card Authorizations Elect to authorize credit cards during sales order entry.

When you are selecting online and background processing, you can choose the following options:

Option	Online	Background
Process Freight Charges	Freight is calculated when you: - Select the Calculate Freight link (<i>Manual</i>). - Select the Calculate Freight link or at field change when the order is saved (<i>Online</i>). - Freight is not calculated (<i>None</i>).	<i>None, Background</i>
Process Estimated Shipments	<i>Field Chg</i> (change), <i>None</i> , <i>Order Save</i>	<i>None, Background</i>
Process Transport Lead Times	<i>Field Chg</i> (change), <i>None</i> , <i>Order Save</i>	<i>None, Background</i>
Process Exception Calendars	<i>Field Chg</i> (change), <i>None</i> , <i>Order Save</i>	<i>None, Background</i>
Process Weight and Volume Pricing	<i>None, Manually, Order Save</i>	<i>None, Background</i>
Credit Card Authorizations	<i>Online, None</i>	

Note. For Estimated Shipments, Transport Lead Times, and Exception Calendars, online processing can occur at *Field Chg* (change), when any of the fields that make up the option are modified, or at *Order Save*, when the order is saved.

Display

This section discusses how information is initially displayed during sales order entry based on the default for the business unit.

Customer Address

Display the customer address on the Order Header Page only when entering a new order header or displaying an existing order header from the add/search page.

Header Information Area, Purchase History Area, Price Summary Area, Sold To Area, Bill To Area, Ship To Area

Select to default the display of information in the designated areas of the Order Entry Form page. During order entry, you can open or close the area as needed. Options are:

Collapsed: The section displays in a collapsed mode.

Default: The Header Information Area, Purchase History Area, Price Summary Area, and Sold To Area display in the open mode. The Bill To Area and Ship To Area display in the collapsed mode.

Open: The section displays in an open mode.

See Also

Chapter 11, “Introduction to Sales Order Entry,” Default Ship From Values, page 112

Chapter 5, “Setting Up Transportation Lead Times and Freight Charges,” page 49

Chapter 11, “Introduction to Sales Order Entry,” Estimated Shipments, page 117

PeopleSoft Enterprise Pricer 8.8 PeopleBook, “Implementing PeopleSoft Enterprise Pricer,” Weight and Volume Pricing

CHAPTER 4

Setting Up Your Order Processing Environment

This section discusses setting up order processing tables in order to define your environment for entering sales orders, quotes, and buying agreements.

Setting Up Order Processing Options

To define channels, classifications, competitor codes, contact type codes, divisions, member quotas, order groups, order source codes, product brands, product categories, shipping priority codes, syndicated data, team members, and territories, use the Channel, Classification, Competitor Codes, Contact Type Code, Division, Member Quotas, Order Group, Order Source Code, Product Brand, Product Category, Shipping Priority, Syndicated Data Type Setup, Team Member, and PM Territory Set Up components.

Use the COMPETITOR_CD_CI, MEMBER_COMM_CI, MEMBER_TYPE_TBL_CI, PM_CLASSIFICATE_CI, PM_TERRITORY_CI, and PROD_CATEGORY_CI component interfaces to load data into the tables for these components.

Although pages in the Order Management Foundation menu are listed in alphabetical order, we recommend that you set them up in the order provided in the next section, because some tables use information defined on other pages. Many of the pages are discussed in other chapters.

Most of the order processing pages are straightforward. The following options are discussed in more detail:

- Freight terms.
- Shipping priority codes.
- Messages.
- Order groups.
- Order group terms.
- Team Member commission schedules.
- Period-to-date pricing calendar.

Pages Used to Define Order Processing

Page Name	Object Name	Navigation	Usage
Competitor Codes	COMPETITOR_CD	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Competitor Codes	Set up competitor codes to cross-reference products with competitors and to track competition on buying agreements, orders, and quotes.
Division	PM_DIVISION	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Division	Enter divisions for sales operations. Divisions aren't used by any PeopleSoft standard processing at this time.
Product Brand	PROD_BRAND	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Brand, Product Brand	Establish brands for product sales. Product brands aren't used by any PeopleSoft standard processing at this time.
Product Category	PROD_CATEGORY	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Product Category	Enter product categories. Product categories aren't used by any PeopleSoft standard processing at this time.
Channel	PM_CHANNEL	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Channel	Enter sales channels. Channels aren't used by any PeopleSoft standard processing at this time.
Classification	PM_CLASSIFICATE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Classification	Enter classifications for customers. Classifications aren't used by any PeopleSoft standard processing at this time.
Syndicated	PM_SYNDICATED	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Syndicated Data Type	Enter syndicated data network types. Syndicated data types aren't used by any PeopleSoft standard processing at this time.
Territory	PM_TERRITORY	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Territory	Establish to divide customer base into logical territory assignments. The territory designation is not currently used for pricing, reporting, calculations, and processing.

Page Name	Object Name	Navigation	Usage
Buying Agreement Type	CONTRACT_TYPE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Buying Agreement Type	Define buying agreement types. Buying agreement types categorize buying agreements for reporting purposes or flag buying agreements with similar renewal characteristics, for example, annual purchase agreements.
Contact Type Codes	CONTACT_TYPE_CODE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Contact Type Codes	Establish different types of customer contacts who deal with various aspects of the business. There may be multiple contacts such as someone who deals with shipping issues, another for accounting problems, and so on.
Image Location	IMAGE_LOCATION	Set Up Financials/Supply Chain, Common Definitions, File Locations and Images, Image Location Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Image Location	Use to enter the paths to the directories in which you store the image files.
Order Source Codes	ORD_SOURCE_CD	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Order Source Codes	Set up order source codes to indicate where orders and quotes originate, such as internet, telephone, email, facsimile, electronic data interchange (EDI), mail, and so on. They can also be associated with users on the User Preferences - Orders - Sales page, or with order groups. For PeopleSoft CRM and Contracts integration, the order source code determines the processing of the sales order in Order Management. In other cases, these codes are informational and can be used for reporting purposes.
Restock Fees	RMA_RSTK_SET	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Restock Fees by Reason	Define restocking fees.

Page Name	Object Name	Navigation	Usage
Hold Codes	HOLD_CD	Set Up Financials/Supply Chain, Product Related, Receivables, Payments, Hold Codes Set Up Financials/Supply Chain, Product Related, Inventory, Hold Codes Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Hold Codes	Establish hold codes to flag an order or stop an order's further processing. Each hold code must be unique.
Rebate Penalty Definition - Definition	RBT_PNLTY_DEFN	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Definition	Define formulas that the system uses to calculate rebates and penalties.
Rebate Penalty Definition - Definition Step	RBT_PNLTY_DEFN_STP	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Definition	Define the points at which the penalty or rebate amount or percentage changes.
Rebate Penalty Table	RBT_PNLTY_TABLE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Table	Define parameters for applying rebates or penalties.
Sales Rebate - Definition	SRBT_TABLE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Sales Rebate Setup	Define sales rebates or penalties.
Sales Rebate - Customer/Product	SRBT_CUSTPROD_TBL	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Sales Rebate Setup	Define which customers or customer groups and product or product groups to apply to the sales rebate.
Shipping Priority Codes	SHIP_PRIORITY	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Shipping Priority Codes	Define shipping priority codes that can be used as the final sort option for fulfilling orders on the Fulfillment Setup – Fulfillment Setup Page in PeopleSoft Inventory.

Page Name	Object Name	Navigation	Usage
Messages	MESSAGE_TBL	Set Up Financials/Supply Chain, Product Related, Receivables, Options, Messages Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Messages	Define message codes and optional related actions.
Order Groups	ORD_GROUP	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Order Groups	Define order groups.
Order Group Shipping Terms	ORD_GROUP_TERMS	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Order Groups	Define additional attributes for the order group such as shipping defaults and include online credit checking as a default value, if necessary.
Return Type Codes	RMA_RETURN_TYPE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Return Type Codes Set Up Financials/Supply Chain, Product Related, Inventory, Return Type Codes	Define default shipping options and the actions that returned goods initiate.
Member's Commission Schedule	MEMBER_COMM_QUO	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Team Mbr Commission Schedules	Define a commission schedule for team members. Indicate amount ranges for either bookings or shipments depending on the basis selected on the Team Member Personal Data - Member Commissions page, and define a commission percentage for each range.
Team Member Sales Quotas	MEMBER_QUOTAS	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Team Member Sales Quotas	Establish sales quotas for team members that are used for analysis purposes only. They are not part of structuring commissions. Base quotas on individual products, product groups, or all sales for the member.

Page Name	Object Name	Navigation	Usage
Sales Calendar	CALENDAR_BLDR_TD	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, PTD Pricing Calendar, Sales Calendar Set Up Financials/Supply Chain, Product Related, Promotions Management, Sales Calendar	Establish a calendar to be used with period-to-date pricing.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Managing Returned Material,” Establishing Return Type Codes and Restocking Fees

[Chapter 10, “Creating Independent Sales Rebates and Penalties,” page 103](#)

[Chapter 9, “Creating Buying Agreements,” Using Buying Agreement Rebates and Penalties, page 93](#)

Establishing Shipping Priority Codes

Access the Shipping Priority Codes page.

Priority The highest priority is 1. The larger the number, the lower the priority.

Establishing Messages

Access the Messages page.

You may find messages useful for identifying customers with chronic credit problems or for flagging new or discontinued products. Define message codes and link them with customers on the General Information - Messages Page and with products on the Messages Page.

You can set up messages to:

- Place an order or order line on hold.
- Prevent a customer from placing an order.
- Prevent a product from being entered on an order.
- Convey information.

Message Definition

Message Type Select from the available options for the message. The message type categorizes messages into a group type. This field is informational only.

Action

None Indicates no action. The message is informational only.

Reject	Prevents the customer or product from being entered on a sales order or quotation.
Hold	Puts the sales order or order line on hold if they reference a customer or product with this attached message. Click the button next to the Hold field to search for available options. Once you select an option, the system returns you to the main page.

Note. Message codes with an action of Reject apply only to the sold to customer.

Process Thru Inventory	The system passes demand data from order schedules referencing the customer or product with this message attached to PeopleSoft Inventory even though the order is on hold.
Include in Planning	Enables PeopleSoft Supply Planning to see order demand for consideration in the planning algorithms.
Pass to Purchasing	Holds placed on drop ship order schedules won't effect processing of the order in PeopleSoft Purchasing.

Establishing Order Groups

Access the Order Group page

Order groups enable you to default order terms such as standard discounts (discount percentage into sales orders and quotes when you select an order group code. If you enter an order without using a customer ID, the system uses the order group values to populate the fields on the header that would normally default from the customer or buying agreement. If you enter a customer ID and select an order group code on an order or quote, the system uses order group values to populate any fields that are missing from the customer or buying agreement information.

You can assign a default order group code on the User Preferences - Orders - Sales Page. This default code appears on all sales orders and quotations entered by the user.

Exclusive Pricing ID	Use to tie pricing to a sales order. The exclusive pricing ID is a special pricing arbitration plan with specific price rules associated with it. If the system prices the sales order using an exclusive pricing ID, only its related price rules are considered. The value can be changed on the Line Pricing Data page or the Schedule Pricing Data page.

Note. If no price adjustments are found using the exclusive pricing ID, the system will perform pricing again using the standard arbitration plan assigned to the sales order header.

Discount Percentage	Used to define a standard discount for the order. The system applies the discount percentage to the net price for products on order lines that reference the order group. Because the standard discount is in addition to other adjustments to the product's price, it is applied after all other price adjustments. You can change the order group at the line level, enabling different standard discounts for each line of the order.

See Also

PeopleSoft Enterprise Pricer 8.8 PeopleBook, “Using the Arbitration Plan,” Setting Up an Arbitration Plan

Establishing Order Group Shipping Terms

Access the Order Group Shipping Terms page.

Carrier ID	Defined on the Carrier Table page. This identifies the preferred carrier for this order group.
Partial Order	Select <i>Yes</i> to enable shipment of an order when all the lines are not filled. PeopleSoft Inventory automatically creates a backorder for the schedules that cannot be shipped. If you do not select <i>Yes</i> , the order is not picked until all order schedules can be shipped complete.
Partial Schedules	Enable shipment of partial schedule quantities.
Ship Prior	Select <i>Yes</i> to enable shipments before the customer’s scheduled shipment or arrival date. On the General Information - Ship To Options, specify how many days early the customer will accept shipments.
Cancel Backorder	If you want a backorder created for anything not available for shipment, select <i>No</i> . When you select <i>Yes</i> , no backorder processing is done in PeopleSoft Inventory, and the order line is considered complete after the first shipment, even if the shipment quantity is less than the order quantity.
Single Ship Flag	If you want the order to be shipped in one shipment, select <i>Yes</i> . The entire order will be shipped together when quantity is available for all of the order lines. The system will restrict data entry at the order schedule level. All schedule shipping information will be kept in sync.
Credit Check	Select <i>yes</i> if you want the system to check credit online for orders referencing this order group. The system uses the online credit checking default you defined on the Credit Processing page. Important! If you select <i>no</i> for this option, the system does not perform credit checking for orders referencing this order group.

See Also

Chapter 20, “Placing Sales Orders on Hold,” page 269

Establishing Team Member Commission Schedules

Access the Member’s Commission Schedule page.

Basis	The <i>Bookings</i> or <i>Shipments</i> that display on the page is determined by the selection you made on the Team Member Personal Data - Member Commissions page for this person.
Currency Code	Displays from the Team Member Personal Data page.

Commission %	Applies to each date range and amount range. The Update Order Commission Data process uses these criteria to determine the appropriate commission percent to assign to each team member associated with sales order headers or schedules.

Note. The date range/amount combinations cannot overlap.

See Also

Chapter 8, “Structuring Commissions,” Understanding Commissions, page 73

Creating a Period-To-Date Pricing Calendar

Access the Sales Calendar page.

Monthly Allocation Type	If you use a monthly calendar period, select a monthly allocation type: <i>12 period Calendar:</i> Monthly. <i>13 period Calendar:</i> 13 periods of 4 weeks each. <i>445 Calendar:</i> 12 non-monthly periods divided into four sets of three periods each, with the three periods in each set made up, respectively, of 4, 4, and 5 weeks. <i>454 Calendar:</i> 12 non-monthly periods divided into four sets of three periods each, with the three periods in each set made up, respectively, of 4, 5, and 4 weeks. <i>544 Calendar:</i> 12 non-monthly periods divided into four sets of three periods each, with the three periods in each set made up, respectively, of 5, 4, and 4 weeks.
Generate	Click the button to generate the periods in the sales calendar. Verify the sales periods and make changes to period names as required. The system displays a row for each period in the range that you indicated, with the appropriate information automatically inserted in the Sales Period, Begin Date, End Date, and Period Name fields. You can then change the Period Name for each period.
Begin Date and End Date	The system uses these dates to create a range of periods for the calendar you generate.

See Also

PeopleSoft Enterprise Pricer 8.8 PeopleBook, “Implementing PeopleSoft Enterprise Pricer,” Period-to-Date Pricing

CHAPTER 5

Setting Up Transportation Lead Times and Freight Charges

This chapter provides overviews of freight calculations and transportation lead times and discusses how to create transportation lead times and freight charges.

Understanding Freight Calculations

You can calculate freight during order entry by setting up rules and sets and doing the following:

- Base the freight charge calculations on four different freight methods: weight, volume, order quantity, or the value of the order.
- Set up and assign a default to the freight method for the order from the buying agreement, sold-to customer, or order group.

The freight method can also appear by default from the selection on the Inventory business unit Shipping Options page.

This section discusses:

- Using estimated shipments with freight charges.
- Understanding how freight charge methods and units of measure affect calculation.
- Viewing and calculating freight charges.
- Billing freight charges.
- Using a third-party freight application to calculate freight.

Using Estimated Shipments With Freight Charges

To calculate freight charges at order entry, estimated shipments must be created. Estimated shipments enable you to group order schedules logically with the same shipping information so that freight charges can be calculated accurately. You can have multiple freight methods—such as weight, volume, value, and quantity—for each sales order, but each estimated shipment can have only one freight method. The system automatically manages the estimated shipments for you on the sales order.

Note. In PeopleSoft Order Management, you must have one freight charge method for each estimated shipment, but you can have multiple estimated shipments for each sales order. At shipment in PeopleSoft Inventory, there can be only one freight charge method per sales order within a single shipment.

If a schedule qualifies to become part of an existing estimated shipment, the system verifies that the freight charge method on the new schedule matches the default value from the buying agreement, sold-to customer, or order group:

- If the freight charge method matches, the system adds the schedule to the estimated shipment.
- If the freight charge method doesn't match, the system automatically creates a new estimated shipment for the schedule.

The freight charge method determines which value the system uses to find the appropriate freight breaks.

To calculate freight, the system evaluates the estimated shipment as it is added to the order and determines the freight sets and resulting charges that apply to the estimated shipment. To get the total freight charges for the estimated shipment, the system adds up the freight charges on all freight breaks applied to the estimated shipment. The system then adds up the sums of the estimated shipment freight charges, to get the total freight charge for the order.

After calculating the freight charges, the estimated shipment, estimated shipment freight charges, and total order freight charges appear for the entire order. To change or override the total freight charge for the order or to not charge the customer freight for the order, you enter a different amount or zero for the freight charges on each estimated shipment of the order on the Freight Charges page.

If you are using the single shipment option, freight can only be changed at the order header level. When the OM Billing Interface process (OM_BILL) is run, the freight amount is picked up and passed to PeopleSoft Billing on the first shipment of the order. In the case of multiple shipments for an order, the total freight amount is charged and billed on the first invoice. A flag is set on the Order Header table to indicate that freight has already been billed, so it won't be billed again with subsequent shipments for the order. If the seller pays for freight, no freight charges are passed to PeopleSoft Billing; however, the estimate for freight charges at order entry is still calculated and can be used for your own analysis.

Freight charges are passed to Vertex or Taxware. Vertex and Taxware determine if any tax is applicable to the freight charges.

If you are using credit card processing, the Order Repricing process reprices orders and includes the freight amount and the new price in the credit card amount stored at the order header level.

See Also

Chapter 11, "Introduction to Sales Order Entry," Estimated Shipments, page 117

PeopleSoft Supply Chain Management Integration 8.8 PeopleBook, "Integrating to Sales and Use Tax Applications"

Freight Charge Methods, Freight Rules, and Units of Measure Calculations

Freight calculations are based on four freight charge methods: order quantity, order value, shipping volume, and shipping weight. The method must take into account units of measure. When you select a method, the system performs the unit of measure conversion if the schedules in the estimated shipment need to be converted to a common unit of measure.

Note. To ship certain items together on a single estimated shipment, verify that you have a common unit of measure. If the system doesn't find a common unit of measure to convert to, it creates another estimated shipment.

The same units of measure conversion for freight calculations applies to weight and volume pricing.

The freight rule defaults from the Inventory business unit to the estimated shipment. The freight rule flags tell the system which estimated shipment total values must be maintained in order to properly calculate freight. You can select one or more of these flags on the rule. These freight rule flags are:

- Freight by Order Quantity

The system manages the total quantity of the estimated shipment in the ordering unit of measure of the first line added to the estimated shipment. If subsequent order schedules do not have conversion rates defined for the current estimated shipment unit of measure, the system forces the new order schedule to a new estimated shipment.

- Freight by Order Value

The system manages the total value of the estimated shipment in transaction currency.

- Freight by Shipping Weight

The system manages the total weight of the estimated shipment in the shipping weight unit of measure defined for the first item added to the estimated shipment. If subsequent order schedules do not have conversion rates defined for the shipping weight unit of measure, the system forces the new order schedule to a new estimated shipment.

- Freight by Shipping Volume

The system manages the total volume of the estimated shipment in the shipping volume unit of measure defined for the first item added to the estimated shipment. If subsequent order schedules do not have conversion rates defined for the shipping volume unit of measure, the system forces the new order schedule to a new estimated shipment.

Note. The freight rule freight-by flags should complement the freight charge method that defaults from the buying agreement, customer, or order group.

Note. The freight rule freight-by flags can affect the number of estimated shipments created for the sales order if you have not defined all the required conversion rates.

Order Value

If you use order value as the freight charge method, the system calculates freight by summing the extended net prices of the order schedules for each estimated shipment and checking against the order value freight breaks to see what freight charges to add to the order. The total order freight charge is the sum of the freight charges calculated for the order values of each estimated shipment.

Order Quantity

If you use order quantity as the freight charge method, the system calculates freight by summing the quantities of the order schedules for each estimated shipment and checking against the order quantity freight breaks to see what surcharges to add to the order. The total order freight charge is the sum of the freight calculated for each of the estimated shipments.

If the schedules have different units of measure, the order quantity freight charge method converts the units of measure on each schedule of the estimated shipment to a common unit of measure. The common unit of measure is the default from the first schedule in the estimated shipment.

If there is no conversion for the different ordering units of measure, a new estimated shipment is created by the system. Set up unit of measure conversions on the Units of Measure page.

The following example illustrates how the total order quantity is determined using a unit of measure conversion. In the example, six eaches makes up one case:

- The estimated shipment contains schedule 1 and schedule 2.
- The schedule 1 quantity is one each.
- The estimated shipment quantity unit of measure is each.
- The schedule 2 quantity is one case.
- The ordering unit of measure for the item is eaches.

This each is converted to the standard unit of measure for the item, which is eaches. The schedule 2 case is converted to the standard unit of measure, which is six eaches. Total quantity is maintained on the estimated shipment in the eaches' unit of measure.

The total order quantity for the estimated shipment is seven eaches.

The following example illustrates how the total order quantity is determined without using a unit of measure conversion:

- The estimated shipment contains schedule 1 and schedule 2.
- The schedule 1 quantity is one each.
- The estimated shipment 1 quantity unit of measure is each.
- The schedule 2 quantity is one case.
- The estimated shipment 2 quantity unit of measure is case.

Because there isn't a converted unit of measure, there are two estimated shipments.

Volume or Weight

If you use shipping weight or volume as the freight charge method, the system calculates freight by assigning a shipping unit of measure to the estimated shipment. The first schedule assigned to the estimated shipment determines the shipping unit of measure for the estimated shipment. The system finds the shipping unit of measure assigned to the inventory item for the inventory business unit.

If there are multiple shipping units of measure defined for the item or inventory business unit, the system selects the shipping unit of measure that is the same as the ordering unit of measure.

If there is no shipping unit of measure to match the ordering unit of measure, the system selects the first shipping unit of measure. Each shipping unit of measure is assigned a weight and volume unit of measure. These are the weight and volume units of measure assigned to the estimated shipment.

The system then converts the order schedule quantity in the ordering unit of measure to the quantity in the shipping unit of measure on the estimated shipment. Then the shipping weight and shipping volume of the order schedule are determined in the correct units of measure and are used to maintain the total shipping weight and volume for the estimated shipment.

To meet PeopleSoft Inventory packing requirements, the system attempts to find the shipping weight and volume units of measure defined for the inventory business unit pick plan options. If these exist, the system assigns these weight and volume units of measure to the estimated shipment.

If the PeopleSoft Inventory business unit weight or volume unit of measure is different from the estimated shipment weight or volume unit of measure, the system checks to see if a conversion factor has been defined between the units of measure. If no conversion factor is defined, the weight or volume units of measure defined for the picking and packing options for the inventory business unit aren't used.

When new schedules are added to the estimated shipment, the system verifies that a conversion factor is defined for the weight and volume units of measure if the weight or volume units of measure are different between the new order schedule and the existing estimated shipment. If no conversion rate is defined, the system forces the new order schedule to a new estimated shipment with new weight and volume units of measure.

The shipping unit of measure, the shipping weight unit of measure, and the shipping volume unit of measure appear on the Inventory Definition - Business Unit Options: Estimated Shipment Definition page.

The following example illustrates how the shipping weight is determined. Make sure that all of the schedules in the estimated shipment can be converted to the same weight unit of measure that you want to use to calculate freight:

- Four lines and schedules all with the same shipping information.
- The products on the first three schedules have weight measured in pounds.
- The weight of the product on the last schedule is in ounces.

If there is a conversion rate to convert ounces to pounds, all four schedules can be on the same estimated shipment for the freight calculation. If a schedule can't be converted to a common unit of measure, a new estimated shipment is created for the last schedule.

See Also

PeopleSoft Enterprise Pricer 8.8 PeopleBook, "Implementing PeopleSoft Enterprise Pricer," Weight and Volume Pricing

PeopleSoft Inventory 8.8 PeopleBook, "Packing Orders for Shipment"

Viewing and Calculating Freight Charges

Use the Carrier Table page to indicate whether or not you want freight charges calculated externally by a third-party freight interface. If you select external, you'll need to set up third-party information on the Carrier URL page.

At the order header level, access the Freight Charges page to calculate freight charges for the estimated shipments on the sales order. The selection on the Order Entry Features page determines when and how the freight charges are calculated:

- If you elected to have freight charges calculated online, they are calculated automatically at order save or when you click the Freight Charges link on the Order Entry Form page.
- If you elected to have freight charges calculated manually, they are calculated only when you click the Freight Charges link on the Order Entry Form page.
- If you elected to have freight charges calculated in the background, they are calculated when the Order Completion process (OM_BACKGRND) is run.

Click the Freight Detail link on the Freight Charges page to access the Freight Detail page, where you can view the audit details for how each freight charge was calculated for each estimated shipment.

At the order header level, access the Estimated Shipments page to view the details of each estimated shipment of the order. You can also change or add the freight charge method on the Estimated Shipments page.

In PeopleSoft Order Management, freight charges appear in the Price Summary section of the Order Entry Form page and are printed on the Sales Order report.

See Also

Chapter 5, “Setting Up Transportation Lead Times and Freight Charges,” Using a Third-Party Freight Application to Calculate Freight, page 54

Billing Freight Charges

The freight charges that are passed to billing are either the amount estimated at order entry or at shipping time based on your selection on the General Information - Bill To Options page, which accesses the Bill To Details section of the Order Entry Form page by default. Freight charges can be calculated at order entry time and again at shipping time.

If you're using the order value freight charge method, you must select bill at order entry. Then the freight charges can be recalculated or overridden up until the time when the first line of the schedule has been shipped.

When calculating freight at shipping time, freight charges are captured in the base currency of the inventory business unit that is established on the Inventory Definition - Business Unit Definition page.

The freight terms designate who pays for the freight, either the buyer or seller. The default freight terms appear in the Ship To section of the Shipment Schedules page, but they can be overridden at the order header or schedule level.

Using a Third-Party Freight Application to Calculate Freight

If you selected an external freight vendor on the Carrier Table page, the system passes the estimated shipments to the third-party freight application using the Freight Calculation Business Interlink. The third-party freight application returns the freight for each of the estimated shipments.

Your selection on the Order Entry Features page determines when and how the freight charges are calculated:

- If you elected to have freight charges calculated online, the Freight Calculation Business Interlink is triggered automatically when you save the order or when you click the Calculate Freight Charges link on the Order Entry Form page.

- If you elected to have freight charges calculated manually, the Freight Calculation Business Interlink is triggered only when you click the Calculate Freight Charges link on the Order Entry Form page.

The external freight vendor is contacted again to calculate the freight charges if you selected to bill freight charges at shipping time on the General Information - Bill To Options page. The freight bill type option accesses the Bill To Details section of the Order Entry Form page by default. If you're using the order value freight charge method, you must select bill at order entry. If you select bill at order entry time, then you can recalculate the charges or override them up until the first line of the schedule has been shipped.

Understanding Transportation Lead Times

The transportation lead time is the in-transit interval from the date and time that a shipment leaves your warehouse (inventory business unit) to the date and time that it arrives at your customer's receiving dock. Time in transit is affected by such factors as the warehouse location, the freight carrier, and the customer location. You establish the transportation lead time that results from a particular combination of these factors and determine how the system should search the combinations to arrive at a transportation lead time for a particular order schedule.

The transportation lead time is used in calculating the scheduled shipment and scheduled arrival dates on the order when you enter either a requested arrival date or a requested shipment date.

The system searches for all matching transportation lead time sets and sorts them based on the rule and its sequences. The system then picks the first lead time set in the list. When you enter the requested shipment date or requested arrival date on an order line or schedule, the system uses the lead time from the set to calculate the missing date. If, for example, the requested arrival date is October 10, 2001 and the transit lead time is five days, the system populates the requested shipment date with October 5, 2001. Alternatively, if you enter a requested shipment date of October 5, 2001, the system generates October 10, 2001 as the requested arrival date.

When the scheduled date fields are populated based on the requested dates, the system looks at the exception ship dates for the ship from warehouse and the ship to customer.

Creating Transportation Lead Times and Freight Charges

To define freight and transportation rules and sets, use the Trft Rule and Freight/Transportation Sets components.

Take the following steps to set up transportation lead times and freight charge rules and sets to calculate freight charges internally.

Note. The same pages are used to set up transportation lead times and freight charges. However, you set up the breaks for up transportation lead times and freight charges on different pages.

1. Setup rules that govern how transportation lead times and freight charges are calculated on the Transportation/Freight Rule page.
2. Use the Transportation/Freight Sets page to select the values of the freight and transportation rule keys that the system searches for when selecting transportation lead times and freight charges.

If you are only going to add or update one freight and transportation set, use the Transportation/Freight Sets Update page.

3. Set up the actual breaks for transportation lead times on the Transportation Breaks page and the breaks for freight charges on the Freight Breaks page.
4. Use the Transportation/Freight Set Copy page to copy sets with similar attributes.

Pages Used to Create Transportation Lead Times and Freight Charges

Page Name	Object Name	Navigation	Usage
Transportation/Freight Rule	TRFT_RULE_CD	Set Up Financials/Supply Chain, Common Definitions, Shipping and Receiving, Freight and Transportation, Rules	Establish rules for transportation lead times and freight charges. The transportation and freight rule determines the sequence in which the system searches for and applies transportation and freight sets that match the order, to establish transportation lead times and freight calculations. Use the same rule for both transportation and freight charges. At order entry time, the system retrieves the transportation rule code from the order management business unit. It retrieves the freight charge rule code from the inventory business unit.
Transportation/Freight Key Fields	TRFT_KEY_FLD_SEC	Click the Rule Keys link on the Transportation / Freight Rule page.	Identify transportation and freight key fields. Enter the combination of elements that determines a match on a sales order line for transportation lead time and freight calculations.
Transportation/Freight Sets	TRFT_SET	Set Up Financials/Supply Chain, Common Definitions, Shipping and Receiving, Freight and Transportation, Set Entry, Transportation / Freight	Set up values for the fields that you selected on the Transportation / Freight Rule page.
Transportation/Freight Rule Key	TRFT_RL_SEQ_SEC	Click the Rules Keys link on the Transportation / Freight Sets page.	Select a rule sequence for transportation lead time and freight sets.
Transportation Breaks	TRFT_TR_BREAK	Click the Transportation link on the Transportation / Freight Sets page.	Establish transportation breaks by entering breaks for transportation lead times.

Page Name	Object Name	Navigation	Usage
Freight Breaks	TRFT_FRT_BREAK	Click the Freight link on the Transportation / Freight Sets page.	Establish freight breaks by entering breaks for freight calculations.
Transport/Freight Sets Update	TRFT_SET_UPDT	Set Up Financials/Supply Chain, Common Definitions, Shipping and Receiving, Freight and Transportation, Set Update	Add or update a single transportation or freight set. See Chapter 5, “Setting Up Transportation Lead Times and Freight Charges.” Creating Transportation / Freight Sets, page 58.
Transportation/Freight Set Copy	TRFT_SETCPY_SEC	In Add mode, click the Copy Freight/Transportation Set link on the Transport /Freight Sets Update or the Transportation/Freight Set page.	Copy an existing Trft set.

Establishing Transportation and Freight Rules

Access the Transportation / Freight Rule page.

Freight by Order Quantity, Freight by Order Value, Freight by Shipping Weight, and Freight by Shipping Volume

Select an option if you are creating a rule for freight calculation. By selecting only the freight charge methods that you will be using, you can limit the number of additional estimated shipments that are created if there isn't a conversion for the unit of measure.

Before assigning a schedule to an estimated shipment for the freight charge, the system checks to see if the units of measure of the schedule match the units of measure on the existing estimated shipment. If the estimated shipment is a new estimated shipment, the shipment inherits the units of measure of the schedule. If the new schedule units of measure do not match the existing estimated shipment, the system creates a new estimated shipment.

Default

To establish a default rule, select the check box. After selecting this option and saving the default rule, the check box no longer appears on this page for other rules. The system uses the default rule when a customer doesn't have another associated rule or doesn't belong to a customer group that has an associated rule.

Sequence

Displays the sequence number, which is automatically generated by the system. You can change this number as long as you do not select a number that has already been used. The sequence number indicates the order in which the system searches the transportation and freight sets.

Rule Keys

Click to access the Transportation/Freight Key Fields page, where you can select the combination of elements that determines a match on a sales order line.

Identifying Transportation and Freight Key Fields

Access the Transportation/Freight Key Fields page.

Select any number of options from the available options. The system searches the transportation and freight sets and applies the sets that match the combination of values that you select for your transportation lead time and freight calculations.

Note. The Location Code field is used only for interunit transfers. The Vendor ID, Vendor Location, Third-Party Vendor ID, Third-Party Vendor Location, Item Category, Ship To location, and Vendor Freight Group fields are used only by PeopleSoft Purchasing.

Do not use a route code for rule keys that will be used for transportation lead time calculations, because the route code interferes with the transportation lead time calculations. You can use a route code for freight charge calculations.

Creating Transportation / Freight Sets

Access the Transportation / Freight Sets page.

Copy Freight/Transportation Set	In Add mode, click to access the Transportation/Freight Set Copy page. The values <i>Next1</i> , <i>Next 2</i> , and so on appear in the Transportation/Freight Set ID field until you save the page.
Sort	Click to sort the freight and transportation sets by Trns/FrtSetID or by rule keys. Clicking the button alternates between the two sort functions.
Stop Freight Search Here	Select the option to prevent the system from adding any more freight charges to the estimated shipment. The Stop Freight Search Here option isn't used for transportation lead times.

Selecting Transportation and Freight Rule Keys

Access the Transportation / Freight Rule Key page.

Select	Use the check box to select the sequence that contains the database elements that you want to define for the Trft set. Use the outer scroll bar to view the Trft rules and sequences that you've defined.

Establishing Transportation Breaks

Access the Transportation Breaks page.

Fill in the values to enter breaks for the transportation lead times.

Establishing Freight Breaks

Access the Freight Breaks page.

Charge Method	Select to calculate freight charges for each estimated shipment. You can calculate freight charges based on the following: <i>Order Quantity:</i> The total order quantity for the estimated shipment. <i>Order Value:</i> The total adjusted net price for the estimated shipment.

Volume: The total shipping volume for the estimated shipment. Volume information for each item is stored by shipping unit of measure on the Business Unit Item Definition - Inventory: Weight/Volume page.

Weight: The total shipping weight for the estimated shipment. Weight information for each item is stored by shipping unit of measure on the Business Unit Item Definition - Inventory: Weight/Volume page.

Unit of Measure

Displays the unit of measure for the order quantity, weight, and volume freight charge methods. It is required for these types of freight breaks.

End Date

Enter the end date for the break.

Note. Freight break rows cannot be deleted. Set the end date to a date in the past to deactivate a freight break.

**Low Quantity/Amount and
Upper Quantity/Amount)**

Specify the limits. The system enters the next lower quantity limit, and new freight break entries are inserted on the page. An upper limit of 9999999999 enables the freight break to be applied regardless of the quantity entered on the order line. For example, if you entered a freight break of 1–200 and didn't create any other freight breaks, an order with a quantity of 201 would not have a freight charge applied. The system populates the Upper Quantity/Amount field with 9999999 for the last freight break that you enter if you leave the field blank.

Note. Your last freight break must end with 9999999. If it does not, the system will not find a match for anything greater than the last number that you entered.

Currency

Enter the currency. When freight charges are calculated, the system matches the freight breaks, based on the transaction currency of the sales order. If you have not set up the freight break in the correct transaction currency, the system will not match the freight break. For example, if you take sales orders in U.S. dollars, you must define the freight breaks in USD currency. If you also take sales orders in French francs, you must also define freight breaks in FRF currency.

CHAPTER 6

Setting Up CTI

This chapter provides an overview and describes how to use CTI integration in PeopleSoft Order Management.

Understanding CTI Integration

When a customer contacts you and is routed to your call routing system, the call can be put through the PeopleSoft CTI Integration to either the PeopleSoft CSR Desktop or the PeopleSoft Supply Chain Management databases so the Customer Service Representative (CSR) can answer it. In order to make the connection and have the system list the options for transacting available to the caller, you must set up the CTI configuration and mapping.

Defining the CTI Configuration

Because PeopleSoft CTI Integration can cross multiple applications, you might need to set up the configuration to assign each transaction to the correct target database. The configuration defines the exact location of the target transaction information, based on the content provider.

The content provider refers to a source of HTML content and specifies whether the transaction is located in the PeopleSoft Supply Chain Management or PeopleSoft Customer Relationship Management database. Some content providers already exist in the system, and you can add content providers when necessary.

Targeting a Transaction

If the PeopleSoft CTI Integration parameters identify a single record for a customer inquiry, the page containing that information displays. However, because customers don't know the setIDs and business units for transactions, or not enough data is provided by the customer, there might be more than one record based on the customer's search parameters.

Instead of navigating to the page containing the target transaction, an intermediate selection page displays to help the CSR select the target transaction.

In most cases, these pages are accessed automatically through PeopleSoft CTI Integration when the customer inquiry is made; however, you can manually search for transactions on the CTI Transaction Search page.

See Also

PeopleSoft PeopleTools: MultiChannel Framework PeopleBook

Setting Up CTI

Perform the following tasks to set up CTI integration.

1. Define the configuration for customer request transactions to access a specific database.

This is especially important if the integration crosses multiple applications.

2. Map the CTI transactions to specific pages containing the requested customer information.

Once the transactions are configured, map them to a specific page containing the information needed and then define the required parameters. This mapping information leads the CSR to the specific page to find the information the customer requests.

After you set up PeopleSoft CTI Integration, customers are recognized when they enter information in the call routing system. The inquiry results are populated in various pages within PeopleSoft applications.

3. Search to manually find the correct transaction.

Because there are some elements for a transaction a customer might not know, such as a business unit or SetID, use searching to manually target a transaction.

Pages Used to Set Up CTI

Page Name	Object Name	Navigation	Usage
CTI Configuration	CTI_CONFIG	Set Up Financials/Supply Chain, Common Definitions, Integration Rules, CTI Configuration	Assign each CTI transaction to a target database.
CTI Mapping	CTI_PS_MAPPING	Set Up Financials/Supply Chain, Common Definitions, Integration Rules, CTI Mapping	Set the parameters for mapping CTI target transactions.
CTI Transaction Search	CTI_XCTN_SRCH	Set Up Financials/Supply Chain, Common Definitions, Integration Rules, CTI Target Page, CTI Transaction Search	Use to select a specific target transaction based on the parameters given by a customer if that parameter has more than one transaction attached to it.

Assigning CTI Configuration

Access the CTI Configuration page.

Target Portal URL

Must be specified to define the target location of the page on which the transaction is found.

Menu Name, Market, Menu Bar Name, Component, Page

Enter to define the exact page location for the transaction database.

Unassigned Transactions, Assigned Transactions

The tables display the lists from which you can select transactions to route to the database.

Mapping CTI Transactions

Access the CTI Mapping page.

Menu Name, Menu Bar Name	Defines the page location for the transaction information.
Component ID, Page Name, Edit Table	Defines which fields to use for the Interactive Voice Response (IVR) system.

The following radio buttons are active only if the target component allows both types of actions:

Update/Inquiry	Select the radio button to indicate that this transaction will place you in “Update/Display” mode in the target component.
Add	Select radio button to indicate that this transaction will place you in “Add” mode in the target component.
Foreign Transaction	Used to indicate that the transaction being defined belongs to a database other than the one you are entering the transaction for.
Search Record Field	Based on the Edit Table you enter, the column displays the fields defined as search keys, alternate search keys, and list box items for the CTI transaction type.
URL Parameter	Select the check box to indicate which fields are passed from the IVR for the transaction.

Note. The URL Parameter check box and any fields defined as list box items are unavailable for entry, as well as the business unit and SetID fields, because they are only used to display results on an intermediate selection page.

Use Panel Label	Select the check box to display the label on the page defined for the transaction, or clear this check box to display the default label on the field.

Searching for CTI Transactions

Access the CTI Transaction Search page.

Fields marked by selecting the URL Parameters check box on the CTI Mapping page are used as parameters and search keys on this page. From here, you can select the transaction you want to display on the appropriate page.

Search Results	The columns displayed in the group box are defined on the CTI Mapping page as list box items on the Edit Table defined for the transaction.

CHAPTER 7

Modifying Mass Change in PeopleSoft Order Management

This section provides an overview of how mass change is used in PeopleSoft Order Management and describes how to:

- Add mass change definitions.
- Regenerate mass change definitions.

Understanding How Mass Change Is Used in PeopleSoft Order Management

PeopleSoft Order Management uses Mass Change functionality in the following processes:

- Create Sales Orders (OMCNTRCT).
- Mark Lines for Billing (OMMARKLN).
- Sales Rebate Interface (OMSRBTIN).

Create Sales Orders (OMCNTRCT)

The following table contains the Mass Change Definitions included in this Order Management process.

Step	Mass Change Definition	Description
1	OMSCN-1	Insert sales buying agreement data into PS_OMSCN_TMP, selecting fields from PS_RUN_OM_SCON, PS_SCON_HDR, PS_SCON_LINE, and PS_SCON_RELEASE.
2	OMSCN-2	Insert single order with multiple buying agreements into PS_OMSCN_DISTINCT, selecting distinct fields from PS_OMSCN_TMP.

Step	Mass Change Definition	Description
3	OMSCN-3	Insert single order buying agreements into PS_OMSCN_DISTINCT, selecting distinct fields from PS_OMSCN_TMP.
4	OMSCN-4	Insert sales order header data into PS_ORD_HEADER, selecting fields from PS_OMSCN_DISTINCT and PS_RUN_OM_SCON.
5	OMSCN-5	Insert sales line data into PS_ORD_LINE selecting fields from OMSCN_TMP, PS_SCON_LINE, PS_SCON_RELEASE, and RUN_OM_SCON.

Mark Lines for Billing (OMMARKLNL)

The following table contains the Mass Change Definitions included in this Order Management process.

Step	Mass Change Definition	Description
1	OMMARKLNL-1	Fill table ORD_SHP_INF_TMP.
2	OMMARKLNL-2	Insert Kit Lines in Temp Table.
3	OMMARKLNL-3	Insert lines in Cost Table.
4	OMMARKLNL-4	Insert into SHIP_INF_INV.

Sales Rebate Interface (OMSRBTIN)

The following table contains the Mass Change Definitions included in this Order Management process.

Step	Mass Change Definition	Description
1	OMRBT-INTFC	Insert into INTFC_BI from RBTOM_INTFC_TMP, where TRANS_TYPE_BI in ('Line', 'NOTE', 'AHDR').
2	OMRBT-INTFC-AE	Insert into INTFC_BI_AEDS from RBTOM_INTFC_TMP where TRANS_TYPE_BI in ('AE', 'DS').

Adding Mass Change Definitions in PeopleSoft Order Management

Use the Mass Change pages to add or modify the processes that use Mass Change in PeopleSoft Order Management.

The section discusses how to:

- Add mass change definitions.
- Generate mass change SQLs.

Pages Used to Add Mass Change Definitions

Page Name	Object Name	Navigation	Usage
Mass Change Definition - Description	MC_DEFN_00	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Mass Change Definition, Description	Enter a description for the Mass Change Definition.
Mass Change Definition - Criteria and Defaults	MC_DEFN_01	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Mass Change Definition, Criteria and Defaults	Create a default value to appear in a field without user intervention.
Mass Change Definition - OM Specific Fields page	MC_DEFN_OM	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Mass Change Definition, OM Specific Fields	View additional parameters for the Mass Change Definition.
Mass Change Definition - Generate SQL	MC_DEFN_02	Set Up Financials /Supply Chain, Product Related, Order Management Foundation, Mass Change Definition, Generate SQL	Synchronize the mass change SQL with any new table changes in the PeopleSoft Order Management system. This may be needed when modifications are made or if fields are added for bug fixes or product upgrades.
Mass Change Definition - Execution History	MC_DEFN_03	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Mass Change Definition, Execution History	Displays history for the Mass Change Definition.

Adding Mass Change Definition Criteria and Defaults

Access the Mass Change Definition - Criteria and Defaults page.

Field Select values from the available options. Select any filtering or qualifying symbol (that is, *between*, =, >, or <); depending on the selection, enter the value (that is, between 1 and 100, or > 100).

Generating Mass Change Definition SQLs

Access the Mass Change Definition - Generate SQL page.

Count The button runs against the database and determines the total number of rows to be processed with the SQL component.

Regenerating Mass Change Definitions

If the record structures used by the PeopleSoft Order Management processes that include Mass Change are modified, the mass change definitions will need to be regenerated. This is required because the mass change creates SQL statements from tables by matching field names field by field. If, for example, you have added a column to a table used in an Insert Select statement in the Mass Change process, you must rebuild the statement to include this column. Execution of the old statement will fail because the number of columns specified in the statement does not match the number of columns in the database.

For example, you have added a field to the intermediate table ORD_SHP_INF_TMP to pass additional information from PeopleSoft Order Management to PeopleSoft Inventory. The modification requires changes to the mass change definitions because it affects information passed from PeopleSoft Order Management to Inventory by the OM Mark Lines for Billing process.

To Regenerate Mass Change Definitions:

1. Review the Mass Change Types defined for your process to determine which of them reference the altered record on the Records and Join Fields page.

You will need to generate new SQL statements for any Mass Change Definitions built on these Types. In this example, you must generate new SQL statements for any Mass Change Definitions in OM Mark Lines for Billing (OMMARKLN) that use ORD_SHP_INF_TMP- OMMarkLN-1, for instance.

Note. Review the Mass Change Types for other Order Management processes to make sure they do not contain the altered records—if they do, you will need to regenerate the Mass Change Definitions based on those Types as well.

2. Determine the Mass Change Definitions that use the Mass Change Type by using the Generate SQL page in Update/Display mode. If you do not specify the selection criteria, a list box appears showing all the Order Management Mass Change Definitions.

Note. Currently, the Mass Change Definitions and Mass Change Types in Order Management match exactly; this may not always be the case.

3. Select the first one that uses the Mass Change Type containing the altered record.
4. Click the Clear SQL button.
5. Click the Generate SQL button.

Note. Generating the SQL takes some time. Be patient!

6. Click Save.
7. Repeat Steps 3 through 6 for each of the Mass Change Definitions containing altered records.

PART 2

Structuring Commissions, Buying Agreements, and Rebates and Penalties

Chapter 8
Structuring Commissions

Chapter 9
Creating Buying Agreements

Chapter 10
Creating Independent Sales Rebates and Penalties

CHAPTER 8

Structuring Commissions

This chapter provides an overview of commissions and discusses how to calculate commissions.

Understanding Commissions

PeopleSoft Order Management enables you to determine commission rates in a variety of ways. Commission rates can be defined by employee or by product and can be earned by individuals or shared by teams. They can be granted at the order level or at the scheduled shipment level for quotes in addition to sales orders.

This section lists common elements and discusses:

- Team members.
- Methods for calculating commission rates.
- Commission application levels.

Common Elements Used in This Section

Basis	Time at which commission rates are determined, either at booking or at shipping.
Support team	Group of people working together to sell to or support a customer. You can assemble support teams and associate them with customers, quotes, sales orders, and sales buying agreements.
Team member	Individual who is part of a support team. Each team member has either a <i>commissionable</i> or a <i>non-commissionable</i> role.
Commission schedule	Sale amount, date ranges, and corresponding commission rates for support team members, also known as commission plans.
Pro rata commission method	Calculation method by which products determine commission rates, which are then distributed among team members. Available at the schedule level only.

Team Members

PeopleSoft Order Management refers to your customer sales and support staff as *team members*.

Define groups of team members by employee role, such as account manager, sales manager, or customer support; such team member groupings are called *team member types*. Refine team member types further by associating them with customers, quotes, and sales orders.

Note. Support teams (groups of team members) do not have commissionable statuses. You cannot declare a support team eligible or ineligible for commissions as a team. Support teams are distinct from team member types.

Each team member type and each individual team member has a status of either commissionable or non-commissionable. That status determines whether the system calculates commission rates for team members. Determine commission statuses for team member types on the Team Member Types page, and commission statuses for team members on the Team Member Personal Data - Member Commissions page. The Member Commissions page takes precedence over the Team Member Types page. If the settings on the two pages conflict, the system uses the settings from the Member Commissions page.

Methods for Calculating Commission Rates

PeopleSoft Order Management provides three methods for determining commission rates:

- **Team member:** A flat percent applied to every sales order for a particular team member.
For example, a team member might receive a 10 percent commission rate on every sales order completed.
- **Commission schedule:** A varied range for sales date and sales amount applied to every sales order for a particular team member.

The commission schedule method depends on the date and the minimum and maximum sales amount. You cannot use a date range only. For example, a team member might receive a 6 percent commission on sales orders completed in the first quarter of the year, and 8 percent on sales orders completed in the second quarter of the year, as the commission sales amount increases.

- **Pro rata:** Based on the ordered product, divided among team members.

For example, set the commission rate for a product at 10 percent. Two team members are eligible to receive commissions for that product. To split the commission from that schedule evenly between the two team members, each team member receives a 5 percent commission for that schedule.

When you select a commission rate calculation method, some commission options are available and other options become unavailable. The following table shows the options available for each of the three commission rate calculation methods:

Commission Rate Calculation Method	Available at Header Level	Available at Schedule Level	Rate Determinant	Rate Flat or Variable by Sales Amount	Time of Sales Amount Calculation
Team Member	Yes	Yes	Team Member	Flat	Booking
Commission Schedule	Yes	Yes	Team Member, Sale Price, Date	Variable	Booking or Shipping
Pro Rata	No	Yes	Product	Flat	Booking

Commission Application Levels

PeopleSoft Order Management can determine commission rates at either the header level or the schedule level:

- Header level: Rates are established for the entire order or quote.

Use one of the two calculation methods that are based on team member criteria: the team member method or the commission schedule method.

- Schedule level: Rates are established for individual schedules, where the team might vary or the commission rate might vary, based on the products sold.

Use any of the three calculation methods: team member, commission schedule, or pro rata.

Note. Enter commission information at the header level even if you have chosen to calculate commissions at the schedule level. If you're calculating commissions by schedule, the system uses the commission information that you enter at the header level to create a commission template that changes by default to every schedule for the order; you can override that template.

Prerequisites

Before you can calculate commission rates, set commission variables for your business units and products, and set up team members:

1. Establish whether or not commissions are calculated, and if they are, whether they are calculated at the header or schedule level on the Order Management Definition - Order Management Setup page.
2. Define products as commissionable on the Product Definition - Options page.
3. Establish commission settings on the Team Member Types page.
4. Establish commission settings for team members on the Team Member Personal Data - Member Commission page.
5. Set up a commission schedule on the Member's Commission Schedule page.

See Also

[Chapter 3, "Setting Up PeopleSoft Order Management Business Units," Establishing the Order Management Definition, page 23](#)

[Chapter 4, "Setting Up Your Order Processing Environment," Establishing Team Member Commission Schedules, page 46](#)

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Maintaining Additional Customer Information," Setting Up Customer Support Personnel

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Setting Up Products," Establishing Product Definition Options

Calculating Commissions

Because the algorithms used to calculate commissions vary greatly, PeopleSoft provides you with the ability to calculate commission rates, but leaves the computation of commission amounts to you. For example, the system informs you that a team member has earned a commission equivalent to 10 percent of a 1,000 USD shipment, but it does not calculate the actual amount—100 USD.

The system calculates commission rates on the Header Commissions page and the Schedule Commissions page.

Note. PeopleSoft Order Management does not calculate commission amounts; rather, it calculates commission rates by percentage. You can then calculate commission amounts in another application. For example, you could download commission rate information to a financial spreadsheet application and perform calculations there.

Calculating Commissions on Quotes

The critical difference between sales orders and quotes commissions is that the system does not consider quotes when calculating a team member's total bookings and shipments to determine that team member's commission schedule level for a calendar period.

This section discusses how to:

- Calculate commissions at the header level.
- Calculate commissions at the schedule level.
- Run the Update Order Commission Data process.

Pages Used to Calculate Commissions

Page Name	Object Name	Navigation	Usage
Header Commissions	ORDENT_HDR_COMM	Select Commissions from the Header Menu on the Order Entry Form page.	View or modify commission information for a sales order at the header level.
Schedule Commissions	ORDENT_SCH_COMM1	Select Commissions from the Schedule Menu on the Shipment Schedules page.	View or modify commission information at the schedule level.
Update Order Commission Data	RUN_OMS5300	Order Management, Quotes and Orders, Process Orders, Update Commission Information	Establish request parameters to calculate commission schedule percentages and create the commission Structured Query Report.

Calculating Commissions at the Header Level

Access the Header Commissions page.

Header Commissions

Business Unit: US001

Order: CEN0167

Sold To Customer: 1007

Ship To Customer: 1007

Support Team Code: A1

*Commissions Level: By Header

Enterprise Support Team

*Method: Comm Pct

Commissions

Customize | Find | View All |

First 1 of 1 Last

*Member	Name	Priority	Member Type	Commissionable	Default Source	*Get Schedule %	Commission %
002	Angelini, Gina	1	SALES	Y	SCH	Y	

Order Entry

Total Percent: 0.00

Header Commissions page

Support Team Code

Displays the support team code, which appears by default from the General Miscellaneous Info (general miscellaneous information) page, associating the commission with the default team for orders shipped to this customer.

Note. You can maintain support team information for an order regardless of whether any support team members are eligible to receive commissions.

Commissions Level

Select the commission level, which appears by default from your selection on the Order Management Setup page. Values are:

By Header: The Method field can only be *Comm Pct* (commission percentage).

By Sched (by schedule): The Method field can be either *Comm Pct* or *Pro-Rata*.

Member

The system populates the member lines with members of the selected support team, thereby making those team members eligible to share this commission. You can change the default support team code or opt for no support team at all. You can also add or delete team members from the commission.

Priority

Appears by default from the Support Team Members page. Confirm that the person selected as the 001 priority member is actually a member that has been identified as a salesperson on the Team Member Types page. If not, then you might have the wrong salesperson referenced on PeopleSoft Billing and Receivables documents.

Member Type

Appears by default from the Member Commission page for the team member along with the Commissionable option. The default source can be either *SCH* (schedule), if the commission is based on a schedule, or *MBR* (member), if the commission is based on a flat rate.

Get Schedule % (get schedule percentage)

Applies to commission schedule percentages only. The default value is *Y* (yes). To override the schedule commission percentage for an

Commission %

(commission percentage)

order, set the Get Pct (get percent) option to *N* (no), and enter a value in the Comm Pct (common percent) field.

Displays the commission percentage. Values are:

MBR: Percentage changes by default from the selection on the Members Commission page for the team member.

SCH: Percentage is updated after the Update Order Commissions Data process is run. The process determines the correct percentages from the commission schedule set up on the Member's Commission Schedule page, and populates the Comm Pct field with that value.

SCH when you are using the Pro-Rata method: Enter a portion of 100 percent for each team member who shares the commission for the product. The commission percentage for the product is established on the Product Definition - Options page. The total of the values entered for Comm Pct can be any amount from 0 to 100. The split between the commission points of the various team members must equal 100 percent.

Note. Commissions are not calculated or paid on orders. The information is optional and is not currently used for any calculations.

Calculating Commissions at the Schedule Level

Access the Schedule Commissions page.

Schedule commission information appears by default from the Header Commissions page. You can override the commission percent and commission rate calculation method settings here at the schedule level. You can also add or delete team members from the commission.

See Also

Chapter 8, "Structuring Commissions," Calculating Commissions at the Header Level, page 76

Running the Update Order Commission Data Process

Access the Update Order Commission Data page.

The Update Order Commission Data process is the final step in commission rate calculation. It does the following:

- Populates orders from electronic data interchange with commission information under the following circumstances:
 - The Support Team field on the order header is blank.
 - The Commission Level field on the order header is blank, or the value in it matches the default commission level for the business unit.
- Calculates commission rates for schedules by searching tables to determine what each team member has sold in the past and the team members' schedule levels.

The process then calculates the commission rate for the order under the following circumstances:

- The order has a commission method of commission percentage.

- There are team members whose default source for commission percentage is commission schedules.
- Generates the Update Order Commission Data report.

Update Options

Default Commissions Data	Displays the default commissions data. The system populates commission for orders entered by EDI/XML. The system enters the default support team data for the ship to customer and commission information for each member of the team.
Schedule Percentage Commission	Displays the schedule percentage commission. The system calculates the team member's total bookings or shipments for the period in which the order falls (defined by the Date From and Date To fields on the team member's commission schedule), and calculates the commission rate. The process enters commission percentages for both sales orders and quotes, but quotes are not considered in calculating the total bookings or shipments for a team member.
Both	Populates commission data for orders entered by EDI/XML to calculate commission percentage for commission schedules.

Order Selection Option

By Get Percent Flag	Uses commission lines when the Get Pct flag is selected on the Header Commissions page or the Schedule Commissions page.
	Note. If you select this option and you want the process to consider all orders, select Schedule Percentage Commission, not Both, in the Update Options group box.
By Order Date Range	Uses all commission lines for orders within the specified date range for the team members whose commission percent source is <i>SCH</i> , and ignores the Get Pct flag value.
	Note. If you select this option, the system overrides any values manually entered in the percent field where a schedule is the default source, even if you have not selected the Get Pct flag.
From Date and Through Date	Enter the from date and the through date for the orders that you want the process to consider.

Bookings/Shipments Calculation Option

Commissionable Lines Only	All sales order lines or only commissionable lines can be included when calculating the total bookings or shipments for a team member. This affects calculations when you are processing sales orders for commissions calculated at the header level. If the option is not selected, the process includes all of the lines on the sales order. When the option is selected, the process includes only those lines whose products are commissionable. When calculating commissions at the schedule level, only commissionable lines have commission records, so there are no non-commissionable lines for the system to consider.

Note. If non-commissionable lines are included in the process, the system uses them only to determine which level of the commission schedule applies to order headers or schedules. Commission percentages are applied only to headers and schedules that include commissionable products.

CHAPTER 9

Creating Buying Agreements

This chapter provides an overview for buying agreements and discusses how to:

- Set up buying agreements.
- Copy quotes or existing buying agreements.
- Define competitor information.
- Associate attachments with buying agreements.
- Associate notes with buying agreements.
- Create sales orders from buying agreements.
- Use buying agreement rebates and penalties.
- Inquire about buying agreements.

Understanding Buying Agreements

Through the use of buying agreements, structure flexible and easy-to-use buying arrangements for customers or groups of customers. A buying agreement is a schedule between you and the customer defining terms and conditions. Buying agreements enable you to:

- Define a beginning and ending date and a maximum amount.
- Specify the minimum dollar value per order placed.
- Define certain shipping defaults for all sales orders.
- Define all products and product groups to be included.
- Define special pricing terms for a customer or customer group.
- Maximum and minimum line item ordering quantities for each line item.
- Generate sales orders automatically when your customers know in advance when products are needed.
- Create sales orders in situations where shipment scheduling is unknown.
- Create rebates and penalties.

Common Elements Used in This Chapter

Product Source

Appears by default from the General Information - Sold To Options page.

System: Use the product IDs in the system. If the buying agreement applies to a customer group, this option is the default and cannot be changed.

Customer: Use the customer's part numbers.

Setting Up Buying Agreements

To define buying agreements, use the Buying Agreement component.

This section discusses how to:

- Enter buying agreement header information.
- Enter additional information about the buying agreement.
- Enter buying agreement line information.
- Establish pricing for the buying agreement.

Pages Used to Set Up Buying Agreements

Page Name	Object Name	Navigation	Usage
Buying Agreement Type	CONTRACT_TYPE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Buying Agreement Type	Define codes that can categorize buying agreements. Buying Agreement Types categorize buying agreements for reporting purposes or mark buying agreements with similar renewal characteristics, for example, annual purchase agreements.
Buying Agreement - Entry	SCON_HDR1	Order Management, Buying Agreements, Create Buying Agreement, Header, Entry	Enter buying agreement header information. Define to whom the buying agreement applies (this can be a customer or customer group) and the effective dates of the buying agreement.
Buying Agreement Header - Terms	SCON_HDR_TRMS	Order Management, Buying Agreements, Create Buying Agreement, Header, Terms	Define payment and shipping options.

Page Name	Object Name	Navigation	Usage
Buying Agreement Header - Other	SCON_HDR2	Order Management, Buying Agreements, Create Buying Agreement, Header, Other	Enter information about buying agreement negotiators, contacts, and record reason codes for changes to the buying agreement.
Buying Agreement - Line	SCON_LINE	Order Management, Buying Agreements, Create Buying Agreement, Line	Enter buying agreement line information.
Buying Agreement - Pricing	SCON_LINE_PRICE	Order Management, Buying Agreements, Create Buying Agreement, Line, Pricing	Establish pricing for the buying agreement.
Refresh Buying Agreement Prompt Table	PRCSRUNCNTL	Order Management, Buying Agreements, Create Buying Agreement, Refresh Prompt Table	Establish parameters to initiate the process to update the active buying agreement table if you make changes using electronic data interchange (EDI) or a conversion program to buying agreements, sold to customers, customer groups, products, or product groups. The system automatically updates this table whenever changes are made online.
Close Agreement	RUN_OM_CLOSE_SCON	Order Management, Buying Agreements, Convert and Close Agreements, Close Buying Agreement	Establish process parameters to close buying agreements that have reached their expiration dates, the buying agreement ending date plus grace days. Once closed, the buying agreement cannot be referenced on sales orders or quotations.
Conversations	CONVER_DATA1_SS	Click the Customer Conversations link from any of the header buying agreement pages. Customers, Conversations, Conversations	Use to view or add conversations about or with a customer. <i>See PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Managing Conversations".</i>

Entering Buying Agreement Header Information

Access the Buying Agreement Header - Entry Page.

Copy

In Add mode, click to copy data from an existing buying agreement or from a quote.

Status

Values are:

Active: Can be referenced on orders and copied to another buying agreement.

Canceled: Is not valid and cannot be referenced on orders. Canceled buying agreements can be copied.

Hold: Is on hold for an indefinite period of time and cannot be referenced on orders. Buying agreements on hold can be copied.

Closed: All terms have been fulfilled or the buying agreement has expired. Closed buying agreements cannot be referenced on orders but can be copied.

Buying Agreement Type	Established on the Buying Agreement Type page.
Start Date and End Date	Enter for the buying agreement. The system date is used as a default for the start date. The term of the buying agreement can span multiple fiscal years.
Grace Days	The grace days are added to the end date to obtain the Grace End Date (in display mode). If you do not want to provide an extension, enter 0.
Maximum Amount and % Over Amount (percentage over amount)	Use to permit buying agreement orders to exceed the maximum amount by that tolerance percentage. These fields are for information only.
Customer or Customer Group	Select either, then select a value from the available options. Important! You can apply a buying agreement to a customer group only if you have designated the group as a <i>Sales Buying Agreement</i> Group type on the Customer Group Table page.
Default Contract	Indicates that this is the primary buying agreement for the customer or customer group. This buying agreement is selected by default on any sales orders entered for the sold to customer or a sold to customer in the specified customer group.
Currency Code	Identifies the customer's currency for the buying agreement.
Rate Type	Identifies the market rate type associated with the currency code on the buying agreement.
Search	Click to copy data from quotes or buying agreements for a designated sold to customer or customer group.
Minimum Order Amount	Enter the smallest dollar value for which the buying agreement pricing applies. This field is for information only.
Price Can Be Changed on Order	Use to enable the price to be changed on the quote or order. Otherwise, you cannot adjust the price manually and repricing the sales order will not change the price for lines associated with this buying agreement.

Note. Save the buying agreement header before moving to another page in the component.

Entering Additional Information About the Buying Agreement

Access the Buying Agreement Header - Other page.

Contact Sequence Number	The primary contact established for the Sold To Customer on the Contact Customer page in the Maintain Contact menu.

Team Member	Enter any number of people who are responsible for negotiating the buying agreement. Associate team members with a buying agreement ID in order to populate the Buying Agreement Renewal letter and the Buying Agreement Status report. You can also define a workflow to route buying agreement renewal notices to those individuals.
Reason Code	Enter a reason code if you make any changes to the buying agreement or if you change the status of the buying agreement to <i>Hold</i> . The description of the reason code appears. Reason codes with a reason type of <i>Sales Buying Agreement</i> must already be defined in the Establish Order Processing menu.

Entering Buying Agreement Line Information

Access the Buying Agreement - Line page.

Product	Enter a product ID. The products available are determined by the catalogs, if any, that are associated with the sold to customer on the General Information - Product Catalog page. The customer's part number, or product alias, appears in the Customer Item Number field, if you defined an alias on the General Information - Product Aliases page and the Product Source is <i>Customer</i>. The system product ID appears in the Product ID field. Note. If the buying agreement is for a customer group, all the products in the system are available.
Product Groups	Available options differ, depending on whether catalogs are associated with the sold to customer. • If the customer does not use catalogs, the product groups that are available must be defined as a <i>Buy Agrmnt</i> (buying agreement) product group type on the Product Groups page. • If you have attached catalogs to the customer, the available product groups must be included in the customer's catalog. The product groups available if the buying agreement applies to a customer group must be defined as a <i>Buying Agreement</i> product group type on the Product Group Table page Note. If you define a buying agreement for a customer group and a product group, it is possible that customers with attached catalogs might be included in a buying agreement for products that they are not authorized to buy. If this occurs, the system notifies you at order entry.

The fields vary in the Maximum group box, depending on the selection of Product or Product Group in the Applies To group box and your selection of Quantity and Amount.

Maximum Quantity (or Amount)	Defines the maximum ordering limit for the product during the buying agreement period. This field places a lower limit on the quantity that you can enter on an order line that references the buying agreement line. Orders that

violate these limits can be placed on hold, depending on the parameters for business unit holds that you establish on the General Holds 2 page.

You can define a maximum for a buying agreement line by quantity or amount for products, but only by amount for product groups.

Note. You can only generate releases for buying agreement lines that specify a quantity. You cannot generate sales orders from buying agreement lines that specify an amount

Unit of Measure (UOM)	Enter separate buying agreement line products in different UOMs.
% Over (percentage over)	If the business unit parameters established on the General Holds page define a hold on sales orders that surpass a maximum quantity or amount for a buying agreement, enter a tolerance to override that hold.
Rebate ID and Penalty ID	Select an ID if implementing rebates and penalties to track whether the customer meets or does not meet the buying agreement quantity.
Payment Terms ID and Payment Method	Use to select different options for the line than those from the Buying Agreement Header - Terms page.

Note. If you have entered orders against a buying agreement or if orders have been automatically created from releases, the only changes that you can make on the buying agreement line are in the Maximum Quantity (or Amount) and % Over fields.

See Also

Chapter 9, “Creating Buying Agreements,” Using Buying Agreement Rebates and Penalties, page 93

Establishing Pricing for the Buying Agreement

Access the Buying Agreement - Pricing page.

Exclusive Pricing ID	Use to link pricing with the buying agreement line if the buying agreement applies to a single customer and the buying agreement line identifies a single product. Exclusive pricing is established on the Arbitration Plan page by tying a price rule to an arbitration plan. The exclusive pricing ID is used to derive the net unit price for the buying agreement line.
Ship To Customer	The field is linked to the sold to customer selected on the buying agreement header. Choose a different ship to customer for the buying agreement line. This field is unavailable for entry if the buying agreement applies to a customer group.
Ship From INV BU (ship from inventory business unit)	The highest-priority Inventory business unit—the one with the lowest assigned number in the ship to customer’s distribution network—is used as the default in the field. This field is unavailable for entry if you define the buying agreement for a customer group or if the line references a product group.
Net Unit Price	If you enter this field, you cannot enter an exclusive pricing ID. If the buying agreement applies to a product group, enter a single net unit price, which the system uses for all products in the group.

List Price	From the Inventory business unit if the product can be stocked.
Extended Net Price and Extended List Price	The net unit price or list price multiplied by the maximum quantity.
Standard Discount	Use to apply a standard discount to the buying agreement. The discount is applied to the net unit price on the sales order if this buying agreement line is assigned. It is not applied to the net unit price of the buying agreement.

See Also

PeopleSoft Enterprise Pricer 8.8 PeopleBook, “Using the Arbitration Plan,” Setting Up an Arbitration Plan

Copying Quotes or Existing Buying Agreements

You can copy quotes or existing buying agreements to new buying agreement.

1. In Add mode, click the Copy link on the Buying Agreement Header - Entry page to copy from an existing buying agreement or from a quote.

Choose Quotes or Buying Agreements.

2. Select the quote on the Quotes by Customer page or buying agreement on the Buying Agreements by Customer page from which you want to copy information.

Select whether to copy the header, all or some on the lines for the quote or buying agreement.

3. Use the Quote Lines page or Buying Agreement Lines page to copy the individual lines to the buying agreement.

Pages Used to Copy Quotes or Existing Buying Agreements

Page Name	Object Name	Navigation	Usage
Buying Agreement Header - Entry	SCON_HDR1	Order Management, Buying Agreements, Create Buying Agreement, Header, Entry	Use the Buying Agreement - Entry page to begin entering buying agreement header information.
Quotes by Customer	SCON_QUOTE_SEC	Click the Copy link on the Buying Agreement Header - Entry page, and select Quotes on the Selection Criteria page.	Copy quotes to a new buying agreement.
Quote Lines	SCON_QUOTE_LINE	Select a quote to copy from the Quotes by Customer page and select Selective in the dialog box that appears. Select a quote and click the Show Detail Entry link on the Quotes by Customer page.	Copy quote lines from an existing buying agreement to a new one or view the quote lines.
Buying Agreements by Customer	SCON_CUST_SEC	Click the Copy link on the Buying Agreement Header - Entry page, and select Buying Agreements on the Selection Criteria page.	Copy an existing buying agreement to a new buying agreement.
Buying Agreements Lines	SCON_CUST_LINE	Select a buying agreement, and click the Show Detail Entry link on the Buying Agreements by Customer page.	Copy lines from an existing buying agreement to a new one or view line information. Select a buying agreement to copy from the Buying Agreements by Customer page, and select Selective in the dialog box that appears.

Defining Competitor Information

Enter information about your competitor for a buying agreement at the header or line level.

Common Elements Used in This Section

Competitor Code Appears by default from the Competitor Codes page.

Pages Used to Define Competitor Information

Page Name	Object Name	Navigation	Usage
Header Competitor	SCON_HDR_CMPT	Click the Go To Competitor Info link on the Buying Agreement Header - Entry page.	Enter information about your competition for a buying agreement.
Line Competitor	SCON_LINE_CMPT	Click the Go To Competitor Info link on the Buying Agreement - Line: Line page.	Enter information about your competitor for a buying agreement.

Associating Attachments With Buying Agreements

PeopleSoft Order Management enables you to associate attachments with your buying agreements in any application format.

Common Elements Used in This Section

File Extension

Select for the media to attach. Define the file extension, the location of the application executable file, and the location of the actual file on the File Locations page.

Document ID

Enter the ID, excluding the file extension, and a description of the attachment.



After you attach media to a buying agreement, click the Get Attachment button to view that attachment.

Pages Used to Associate Attachments With Buying Agreements

Page Name	Object Name	Navigation	Usage
Buying Agreement - Header Attachment	SCON_HDR_ATT	Click the Go To Attachments link on the Buying Agreement - Header: Entry page.	Attach various media to a buying agreement at the header level.
Buying Agreement - Line Attachment	SCON_LINE_ATT	Click the Go To Attachments link on the Buying Agreement - Line: Line page.	Attach various media to a buying agreement at the line level.

Associating Notes with Buying Agreements

Also associate notes with a buying agreement header or line. Define a standard note on the Standard Notes page or create a custom note for a particular buying agreement.

Common Elements Used in This Section

Sequence	The number defines the order in which the notes print on a document if there is more than one note.
Classification	Values are: <i>Standard:</i> Select a standard note code defined on the Standard Note Code page. When you leave the field, a description of the note and the defaults for all other fields appear. <i>Custom:</i> All fields except the Standard Note Code field are available for data entry. Select a note type defined on the Note Types page for the custom note and enter up to 254 characters in the Text field.
Search Key Words	Use to create a report that lists all buying agreements with associated notes that contain certain key words with our reporting tools.
Print On Document	Choose the print locations for notes in the group box. Notes can print on the following documents without additional configuration: <i>Invoice, Bill of Lading, Order Acknowledgement, Picking Plan, and Quotation.</i>

Pages Used to Associate Notes with Buying Agreements

Page Name	Object Name	Navigation	Usage
Buying Agreement - Header Note	SCON_HRD_NOTE	Click the Go To Notes link on the Buying Agreement - Header: Entry page.	Associate standard or custom notes with a buying agreement at the header level.
Buying Agreement - Line Note	SCON_LINE_NOTE	Click the Go to Notes link on the Buying Agreement - Line: Line Note page.	Associate standard or custom notes with a buying agreement at the line level.

Creating Sales Orders from Buying Agreements

This section discusses how to:

- Create buying agreement line releases.
- Process sales orders created from buying agreements.
- Generate ad hoc sales orders for buying agreements.

Common Elements Used in This Section

Order Creation	Values are: <i>Single Ord for Each Contract</i> (single order for each contract) or <i>Single Ord for Multi Buying Contracts</i> (single order for multiple buying contracts).

Release Quantity This quantity must be equal to or greater than the minimum order quantity that you defined on the Buying Agreement - Line page and must be in the valid increment for the product. Establish valid product-ordering increments by UOM on the Product Attributes by UOM page.

Ship To Customer Displays information from the Buying Agreement - Line page. Change the ID if you want the release to go to a different ship to customer.

Pages Used to Create Sales Orders from Buying Agreements

Page Name	Object Name	Navigation	Usage
Line Release	SCON_LINE_RELEASE	Click the Release Information link from the buying agreement header or line level.	Set up buying agreement releases when you know your customer's scheduling requirements.
Create Sales Orders	RUN_OM_SCON	Order Management, Buying Agreements, Convert and Close Agreements, Convert Agreements to Orders, Create Sales Orders	Set up the parameters for the Create Sales Orders process (OMCNTRCT). The Create Sales Orders process automatically generates sales orders from the buying agreement releases defined on the Line Release page.
Generate Order By Customer	SCON_CREATE_SO	Order Management, Buying Agreements, Convert and Close Agreements, Convert Agreement by Customer, Generate Order by Customer	Create sales orders online for sold to customers.

Creating Buying Agreement Line Releases

Access the Line Release page.

Start Date Enter the date and optionally the start time from which all releases are to be built.

Copy Line Release Click the link to populate the bottom of the page with the number of releases entered.

Order To Date Quantity Displays the total quantity that has already been entered on sales orders that reference the buying agreement line. The quantity is calculated by taking all the order lines that reference the buying agreement line, unless they have been canceled, and subtracting the RMA Quantities (returned material authorization quantities), if they were returned in the same unit of measure.

Interval Values are: *Each Month, Every Day, Every Hour, Every Week, and Quarterly*. In the For field, enter the number of releases to create for the interval that you selected.

Note. The Release Quantity value multiplied by the value in the For field cannot exceed the value in the Order To Date Quantity field for the line.

Change Planning Flags	Use to <i>Select All</i> or <i>Clear All</i> buying agreement lines for PeopleSoft Supply Planning.
Schedule, Requested Arrival Date, Requested Arrival Time, and Release Quantity	The system automatically populates the fields based on the interval and the number of releases selected.
Include in Planning	Select to enable PeopleSoft Supply Planning to consider release quantities in the planning algorithms.
Order	Appears along with the Line field when a sales order is automatically created for the buying agreement line release.

Note. You can define buying agreement releases only for single-customer buying agreements in which the buying agreement lines specify a quantity.

Processing Sales Orders Created from Buying Agreements

Access the Create Sales Order process page.

Sold To Customer	If this customer has open buying agreements with established buying agreement releases, the orders are created from the releases. If you leave this field blank, the process creates orders for all sold to customers with open buying agreement releases.
Request Arrival Thru Date/Time	The system creates order lines for buying agreement releases, starting with the current date and ending with the date and time that you enter here. The time must be entered manually in the field to the right of the calendar button.

Note. After you run the Create Sales Orders process, run the Order Completion process (OM_BACKGRND) to access the orders in the standard order entry pages. After running the Order Completion process against the orders, run the Hold Checking (OM_HOLD), Credit Checking (OM_CREDIT), and Populate Demand (OM_DEMAND) processes to move the orders into inventory fulfillment.

Generating Ad Hoc Sales Orders for Buying Agreements

Access the Generate Order by Customer page.

Order Status	The selection becomes the default on the sales order that is created from the buying agreement.
Order Group	Appears by default along with Source from User Preferences, or select values that appear by default on the sales orders that are created from the buying agreement.
PO Number	Enter the field and a PO Line if the customer requires this information on the sales order.

When you save your work and the system creates a sales order, order information appears in the group box.

Note. After you create these orders, run the Order Completion process to access the orders in the standard order entry pages. After running the Order Completion process against the orders, run the Hold Checking, Credit Checking, and Populate Demand processes to move the orders into inventory fulfillment.

Using Buying Agreement Rebates and Penalties

To define rebate penalty definitions and rebate penalties, use the Rebate Penalty Definition and Rebate Penalty components.

To enhance your control of the buying agreement relationships that you have with your customers, you can implement rebate and penalty calculations for sales buying agreements.

This section discusses how to:

- Set up formulas to calculate rebates and penalties.
- Set up the points to calculate rebates and penalties.
- Set up the parameters for applying the rebate or penalty.
- Establish the parameters for the rebate and penalty calculation process.
- View and alter the rebate or penalty information.
- Populate the Billing interface tables.

Pages Used to Set Up Buying Agreement Rebates and Penalties

Page Name	Object Name	Navigation	Usage
Accounting and Billing	BUS_UNIT_TBL_OM5	Click the Accounting and Billing link on the Order Management Definition - Order Management Setup page.	Specify a Rebate Product, Penalty Product ID, and Rebate/Penalty Bill By ID.
Rebate Penalty - Definition	RBT_PNLTY_DEFN	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Definition, Definition	Set up the formulas that the system uses to calculate rebates and penalties.
Rebate Penalty - Definition Step	RBT_PNLTY_DEFN_STP	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Definition, Definition Step	Define the points at which the penalty or rebate amount or percentage changes.
Rebate Penalty Table	RBT_PNLTY_TABLE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Table	Select the parameters for applying the rebate or penalty. Before you select a rebate and penalty definition, establish rebate and penalty definitions on the Rebate Penalty - Definition page.
Calculate Rebates/Penalties	RUN_OM_REBATES	Order Management, Buying Agreements, Rebates and Penalties, Calculate Rebate and Penalties	Establish the parameters for the Calculate Rebates/Penalties process.
Rebates and Penalties	SCON_REBATES	Order Management, Buying Agreements, Rebates and Penalties, Verify Rebates and Penalties	View the results of the Calculate Rebates/Penalties process. View or alter penalty and rebate information on this page.
Rebate Interface	RUN_OM_RBTINTFC	Order Management, Buying Agreements, Rebates and Penalties, Load Penalty and Rebate Intrfc	Populate the interface tables in PeopleSoft Billing with penalty invoice and rebate payment information.

Setting Up Formulas to Calculate Rebates and Penalties

Access the Rebate Penalty - Definition page.

Status Changes by default to *Active*.

Basis Parameters Select from the following options to set the type of comparison that the system uses to determine whether rebate or penalties are applicable:

Amount: Buying agreement amounts are compared to order amounts.

Percent: The rebate or penalty is based on the percent difference between the ordered amount and the buying agreement amount.

Quantity: Buying agreement quantities are compared to order quantities.

None: The penalty or rebate calculation is based on whether the customer meets the buying agreement terms.

Amount or Percent Define as either. The values in the Amount Type and Percent Type fields vary according to the basis parameter that you select. The following table lists the possible combinations:

Basis Parameter	Rebate and Penalty Amount Type	Rebate and Penalty Percent Type
Amount, Percent, None	Flat Amount	% of Amount (percent of amount)
Quantity	Flat Amount	% of Amount
	Flat Amount per Unit	% of Net Price (percent of net price)
	Net Price	% of (List-Net) Price (percent of list net price)
	(List-Net) Price	

Note. The *Amount* referred to in *% of Amount* for Rebate Percent Type is the qualified base selected on the Rebate Penalty Table page.

Maximum Amount The system caps the rebate or penalty at this amount, even if the calculation for the rebate or penalty is a higher figure.

Setting Up the Points to Calculate Rebates and Penalties

Access the Rebate Penalty - Definition Step page.

Break ID Enter the field and the percent or the basis amount of the rebate or penalty. Where applicable, enter the low and high amounts. The available fields on this page are determined by your selections on the Rebate Penalty - Definition page.

The following table lists the combinations of basis parameter types, rebate penalty parameter types, and amount or percentage types, which determine whether you must define steps. It also includes examples of sample rules.

Basis Parameter	Rebate Penalty Parameters	Amount or Percent	Step Required?	Definition Steps	Example
None	Percent	<i>% of Amount</i>	No (1 step allowed to enter percent)	Break ID 1 Percent 3	3 percent of the buying agreement. 5 percent of amount that exceeds the buying agreement.
None	Amount	<i>Flat Amount</i>	1 step to identify the <i>Flat Amount</i>	Break ID 1 Amount 20,000 USD	Rebate is 20,000 USD if the buying agreement terms are met. The penalty is 20,000 USD if the buying agreement terms are not met.
Quantity	Amount	<i>Flat Amount per Unit</i>	At least 1 step	Break ID 1 Amount 20 USD	Rebate is 20 USD for each unit that exceeds the buying agreement amount.
Quantity	Amount	<i>Flat Amount</i>	At least 1 step	Break ID 1 Amount 10,000 USD Low 1 High 100 Break ID 2, Amount 25,000 USD Low 101 High 200	The rebate is 10,000 USD if the quantity difference between the buying agreement terms and the orders is between 1 and 100. It is 25,000 USD if the difference is between 101 and 200.

Basis Parameter	Rebate Penalty Parameters	Amount or Percent	Step Required?	Definition Steps	Example
Quantity	Amount	<i>(List-Net) Price</i>	Only 1 step allowed	Break ID 1 Low 15 High 99999	The rebate does not start until the customer orders 15 units more than the buying agreement amount. If there is no upper limit, enter 99999 as the high amount.
Quantity	Amount	<i>Net Price</i>	Only 1 step allowed	Break ID 1 Low 15 High 99999	The rebate does not start until the customer orders 15 units more than the buying agreement amount. If there is no upper limit, enter 99999 as the high amount.

Basis Parameter	Rebate Penalty Parameters	Amount or Percent	Step Required?	Definition Steps	Example
Quantity	Percent	<i>% of Amount</i>	At least 1 step	Break ID 1 Percent 3 Low 1 High 500 Break ID 2 Percent 10 Low 501 High 6000	The rebate is 3 percent of the sales that exceed the buying agreement terms if the quantity difference between the buying agreement terms and the orders is between 1 and 500. The rebate is 10 percent of the sales that exceed the buying agreement terms if the quantity difference is between 501 and 6000.
Quantity	Percent	<i>(List-Net) Price</i>	At least 1 step	Break ID 1 Percent 50 Low 1 High 500	The rebate is 50 percent of the <i>(List-Net) Price</i> , multiplied by the quantity over the buying agreement terms, if the quantity difference between the buying agreement terms and the orders is between 1 and 500.

Basis Parameter	Rebate Penalty Parameters	Amount or Percent	Step Required?	Definition Steps	Example
Quantity	Percent	<i>Net Price</i>	At least 1 step	Break ID 1 Percent 35 Low 1 High 500	The rebate is 35 percent of the <i>Net Price</i> , multiplied by the quantity over the buying agreement terms if the quantity difference between the buying agreement terms and the orders is between 1 and 500.
Amount	Percent	<i>% of Amount</i>	At least 1 step	Break ID 1 Amount 100 USD Low 1 High 10,000	The rebate is 5 percent of the buying agreement if the amount difference between the buying agreement terms and the orders is between 1 USD and 10,000 USD.
Amount	Amount	<i>Flat Amount</i>	At least 1 step	Break ID 1 Amount 100 USD Low 100,000 High 999,999	The rebate is 100 USD if the buying agreement terms are exceeded by more than 100,000 USD.

Basis Parameter	Rebate Penalty Parameters	Amount or Percent	Step Required?	Definition Steps	Example
Percent	Percent	<i>% of Amount</i>	At least 1 step	Break ID 1 Percent 3 Low 5 High 5	The rebate is 3 percent of the buying agreement amount if the buying agreement terms are exceeded by 5 percent or more.
Percent	Amount	<i>Flat Amount</i>	At least 1 step	Break ID 1 Amount 300 USD Low 2 High 2.01 Break ID 2 Amount 1,000 USD Low 2.1 High 999	The rebate is 300 USD if the buying agreement terms are exceeded by 2 percent. The rebate is 1,000 USD if the buying agreement terms are exceeded by more than 2 percent.

Note. The system does not calculate a rebate or penalty over the last high amount or percentage. Overlapping steps are not allowed, and the low amount or percentage must be less than the high amount or percentage.

Setting Up the Parameters for Applying the Rebate or Penalty

Access the Rebate Penalty Table page.

Qualified Orders

Select *All Orders* or *Invoiced Orders* as the amount to compare to buying agreement terms to determine whether a rebate or penalty is applicable.

Qualified Base

Determines how to calculate the rebate. The following table describes the options and how each is calculated for rebates associated with buying agreements and independent sales rebates.

Note. The qualified base works differently with buying agreement or sales rebates.

Qualified Base	Buying Agreement	Sales Rebate
<i>Agreement or Previous Amt/Qty</i> (agreement or previous amount/quantity)	Rebate calculated on the buying agreement numbers.	Rebate calculated on the previous period or compared to period amounts and quantities.
<i>Amount/Qty Difference</i> (amount/quantity difference)	Rebate calculated based on the difference between sales and the buying agreement amounts.	Rebate calculated on the difference between the current sales and quantities and previous (or compare to) amounts and quantities.
<i>Qualified Sales Amount/Qty</i> (qualified sales amount/quantity)	Rebate calculated on the sales associated with the buying agreement.	Rebate calculated on the amount and quantity of sales in the current period.

Establishing the Parameters for the Rebate and Penalty Calculation Process

Access the Calculate Rebates/Penalties page.

Calculate penalties and rebates for a single Buying Agreement ID or for all buying agreements in a setID with Expiration Dates Between the dates that you enter.

Viewing and Altering the Rebate and Penalty Information

Access the Rebates and Penalties page.

Buying Agreement ID	Displays customers who have a penalty or a rebate for the selected ID and the agreement line number.
Status	Rebates and penalties are created with <i>Pending</i> status. When you review the penalty or rebate, manually change the status to <i>Approved</i> .
Recalculate ?	Select for a sold to customer, so that rebates and penalties are not recalculated during subsequent runs of the Calculate Rebates/Penalties process.

Populating the Billing Interface Tables

Access the Rebate Interface process page.

Enter a SetID and a Buying Agreement ID to limit the run to particular setIDs and buying agreement IDs. If you leave the fields blank, the process runs for all setIDs and buying agreement IDs.

Inquiring About Buying Agreements

PeopleSoft Order Management provides easy access to buying agreement information. View order activity for a buying agreement or a buying agreement line, and see all the buying agreements that you have established for a customer or customer group, even down to line detail.

Pages Used to Inquire About Buying Agreements

Page Name	Object Name	Navigation	Usage
Agreement Usage	SCON_HDR_USAGE	Order Management, Buying Agreements, Review Buying Agreement Info, Buying Agreement Usage, Agreement Usage	View order activity against a buying agreement including the line and schedule number against which the order is applied.
Agreement Summary	SCON_HDR_ORDER	Order Management, Buying Agreements, Review Buying Agreement Info, Line Summary, Agreement Summary	View a summary of the activity for all the lines on a buying agreement. You can also select a line to view the line detail on the Agreement Line Use page.
Agreement Line Use	SCON_LINE_ORDER	Order Management, Buying Agreements, Review Buying Agreement Info, Line Usage, Agreement Line Use	View line details of the buying agreement usage.
Customer Buying Agreements	SCON_CUST	Order Management, Buying Agreements, Review Buying Agreement Info, Customer Buying Agreement, Customer Buying Agreements	View buying agreements by customer.
Quote Lines	SCON_QUOTE_LINE	Select a quote, and click the Show Detail Entry link on the Customer Quotes page.	View quote lines.
Buying Agreements Lines	SCON_CUST_LINE	Select a buying agreement, and click the Show Detail Entry link on the Customer Buying Agreements page.	View line information for the buying agreement.
Customer Quotes	SCON_QUOTE	Order Management, Buying Agreements, Review Buying Agreement Info, Customer Quotes	View quote data for a particular sold to customer.

CHAPTER 10

Creating Independent Sales Rebates and Penalties

This section provides an overview for independent sales rebates and describes how to set them up.

Understanding Independent Sales Rebates

Sales rebates and penalties enable you to reward or penalize your customers based on criteria that you define. For example, you could reward them for increasing order amounts over a period of time or penalize them for decreasing order quantities.

There are two types of rebates/penalties:

- Those that are calculated against buying agreements.
- Those that are calculated against sales orders. This section explains the setup that is required for sales order rebates.

See Also

[Chapter 9, “Creating Buying Agreements,” Using Buying Agreement Rebates and Penalties, page 93](#)

Setting Up Independent Sales Rebates

To define sales rebates, use the Sales Rebate component.

Perform the following to set up individual sales rebates.

1. Specify a Rebate and Penalty ID on the Accounting and Billing page.
2. Set up parameters for a rebate or penalty calculation on the Rebate Penalty - Definition page.
3. Set up the Rebate Penalty Table page.
4. On the Sales Rebate – Definition page, establish criteria for the sales rebate or penalty:
5. Set up the points to calculate the rebates and penalties on the Rebate Penalty - Definition Step page.
6. Run the Sales Rebate process (OMSRBT) to calculate the rebate or penalty.
7. Approve the rebate or penalty on the Sales Rebates page.
8. Run the Sales Rebate Interface process (OMSRBTIN).

This process passes the calculated information to the Billing Interface tables for invoicing.

9. Run the Billing Interface process (BIIF0001) to create the rebate or penalty invoice.

Note. The Rebate Penalty Definition and Definition Step page and the Rebate Penalty Table page are used for sales rebates and for buying agreement rebates and penalties.

This section discusses how to:

- Define sales rebates.
- Associate customers and products with sales rebates.
- View sales rebate information.
- Run the Sales Rebate Interface process.

Pages Used to Set Up Sales Rebate and Penalties

Page Name	Object Name	Navigation	Usage
Accounting and Billing	BUS_UNIT_TBL_OM5	Click the Accounting and Billing link on the Order Management Definition - Order Management Setup page.	Specify a Rebate and Penalty ID.
Rebate Penalty - Definition	RBT_PNLTY_DEFN	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Definition, Definition	Set up the formulas that the system uses to calculate rebates and penalties.
Rebate Penalty - Definition Step	RBT_PNLTY_DEFN_STP	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Definition, Definition Step	Define the points at which the penalty or rebate amount or percentage changes.
Rebate Penalty Table	RBT_PNLTY_TABLE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Rebate and Penalty Table, Rebate Penalty Table	Select the parameters for applying the rebate or penalty. Before you select a Rebate/Penalty Definition, establish rebate and penalty definitions on the Rebate Penalty - Definition page.
Definition	SRBT_TABLE	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Sales Rebate Setup, Definition	Set up sales rebate or penalty criteria.
Customer/Product	SRBT_CUSTPROD_TBL	Set Up Financials/Supply Chain, Product Related, Order Management Foundation, Sales Rebate Setup, Customer/Product	Establish which customers or customer groups and product or product groups receive the sales rebate.

Page Name	Object Name	Navigation	Usage
Sales Rebates process	RUN_OM_SRBT	Order Management, Quotes and Orders, Track Sales Rebates, Request Sales Rebates, Sales Rebates	Use to calculate sales rebates.
Sales Rebates	SRBT_REBATES	Order Management, Quotes and Orders, Track Sales Rebates, Identify Sales Rebate Info, Sales Rebates	View the results of the Sales Rebate process, to change the results of the calculation, and to approve the rebate or penalty
Sales Rebate Interface	RUN_OM_SRBTINTFC	Order Management, Quotes and Orders, Track Sales Rebates, Request Sales Rebate Interface, Sales Rebate Interface	Populate the interface tables in PeopleSoft Billing to create an invoice. Refund checks are processed in PeopleSoft Accounts Receivable for rebates.

Establishing Sales Rebate Definitions

Access the Definition page.

Calendar ID

Enter to set up the rebate and penalty to be calculated more often within the rebate start and end dates. Each sales rebate may have one rebate or several periodic rebates between the sales rebate start and end dates. If there isn't a calendar ID on a sales rebate, one rebate is calculated from the rebate start and end dates. However, if you want the system to calculate a rebate every quarter or every month, you do not have to define a sales rebate for each period; simply use the calendar ID to tell the system to calculate them monthly, for example.

Selection Date

Select *Order Date*, *Requested Arrival Date*, or *Schedule Ship Date* to group orders.

Rebate ID, Penalty ID

Select either or both fields to define the calculation parameters for the rebate or penalty. You do not have to enter both. For example, you might want to rebate a customer who meets the rebate criteria, but not penalize a customer who qualifies for a penalty. In this example, you would enter only a Rebate ID.

Compare To Criteria

In the field, select one of the following options: *Fixed Amount/Quantity*, *Previous Period*, and *Same Period Last Year*. If you select *Fixed Amount/Quantity*, enter the Compare Amount or Compare Quantity. If you enter a compare amount, you must also enter a currency from the available options.

Associating Customers and Products With Sales Rebates

Access the Customer/Product page.

Customer ID, Customer Group, Product ID, Product Group

Depending on your selection on the Sales Rebate - Definition page, enter the customer or customer group and the product or product group. If your sales rebate is calculated against products, also select the UOM (unit of measure).

Conversion UOM All other order units of measure are converted to the UOM that is specified in the field.

Processing Sales Rebates

Access the Sales Rebate process page to run the Sales Rebate process (OMSRBT).

End Date, Calendar Method Use to narrow your selection if you have not specified a Sales Rebate ID.

Calculation Periods Select *Current Period*, *Current and Previous Period*, or *Previous Period* as the sales activity to include in the sales rebate calculations.

Use the information in the following table to help you select field combinations to get the sales rebate or penalty calculation results that meet your business requirements.

Business Unit	Sales Rebate ID	Calendar Method	Calculation Periods
X	X		Current Period
X	X		Previous Period
X	X		Current and Previous Period
X		Monthly Calendar	Current Period
X		Quarterly Calendar	Previous Period
X		Semi-annual Calendar	Current and Previous Period

Viewing Independent Sales Rebates

Access the Sales Rebate page.

Customer ID The rebate and penalty information appears for each. You can view and override the Rebate Amount and the Penalty Amount that result from running the Sales Rebate process.

Status Rebates and penalties are always created in *Pending* status. When you review the penalty or rebate, you must manually change the Status to *Approved*. The Sales Rebate Interface process (OMSRBTIN) picks up only *Approved* rebates or penalties. Once the penalty or rebate is sent to PeopleSoft Billing, the Sales Rebate Interface process sets the Status to *Granted*.

Recalculate ? If you select this option, rebates and penalties are recalculated for subsequent runs of the Sales Rebates page.

Running the Sales Rebate Interface

Access the Sales Rebate Interface page to run the Sales Interface Rebate process (OMSRBTIN).

Business Unit and **Sales
Rebate ID**

Enter to limit the process run. If you leave the fields blank, the process runs for all business units and sales rebate IDs.

PART 3

Creating and Maintaining Sales Orders

Chapter 11

Introduction to Sales Order Entry

Chapter 12

Setting Default Sales Order Values

Chapter 13

Maintaining Order Header and Line Information

Chapter 14

Maintaining Order Schedule Information

Chapter 15

Working with Large Orders and Quotes

Chapter 16

Using Self-Service Order Entry and Order Status

Chapter 17

Maintaining Quotation Information

Chapter 18

Processing Sales Orders

CHAPTER 11

Introduction to Sales Order Entry

This chapter provides overviews of sales order entry and additional sales order options and discusses how to:

- Enter required order entry data.
- Use the Customer Service Representative (CSR) desktop.
- Copy sales order information.
- Change and view address information on orders.
- View order, customer, and product information.
- View messages, notes, and attachments.
- Track orders.
- Check price and availability.
- Check price and availability for product kits.
- Use lot allocations.
- Change orders.
- View order information.

Understanding Sales Order Entry

PeopleSoft Order Management breaks down sales order information into three levels:

- Header information, which pertains to the entire order.
- Line information, which applies to products and quantities.

Note. Header and line information are entered on the Order Entry Form page.

- Schedule information, which breaks down the line quantity into one or more shipments.

The system automatically creates a schedule for each order line, so use only the schedule pages when there are multiple shipments for a line.

This section discusses:

- Sales order information navigation.
- Default ship from values.

- Shipment and arrival dates.

Sales Order Information Navigation

You can access the Order Entry Form pages by selecting Order Management, Quotes and Orders, Create/Update Quote, or Create/Update Order. You can also use links to initiate additional sales order functions, such as notes and attachments, reserving, changing currencies, and manually calculating freight charges and weight and volume pricing.

To inquire about orders, select Order Management, Quotes and Orders, Review Order Information, and select a topic.

See Also

[Chapter 13, “Maintaining Order Header and Line Information,” page 181](#)

[Chapter 14, “Maintaining Order Schedule Information,” page 215](#)

[Chapter 17, “Maintaining Quotation Information,” page 245](#)

[Chapter 12, “Setting Default Sales Order Values,” page 163](#)

[Chapter 15, “Working with Large Orders and Quotes,” page 223](#)

[Chapter 16, “Using Self-Service Order Entry and Order Status,” page 231](#)

Default Ship From Values

The system may use any of the following PeopleSoft Inventory business units as the default in the Ship From field on the Order Entry Form page:

PeopleSoft Inventory Business Unit	Description
A	Priority 1 Inventory business unit in the ship to customer’s distribution network. See Condition 3 that follows.
B	Highest priority Inventory business unit in the ship to customer’s distribution network that has enough product to supply the quantity ordered. See Condition 1 that follows.
C	The default Inventory business unit you selected for the Order Management business unit on the Shipping and Returns page. See Condition 6 that follows.

PeopleSoft Inventory Business Unit	Description
D	The Priority 1 Inventory business unit in the default distribution network that you selected for the Order Management business unit on the Shipping and Returns page. See Condition 7 that follows.
E	Highest priority Inventory business unit in the default business unit distribution network that has enough product to supply the quantity ordered. See Condition 4 that follows.
F	The Inventory business unit that contains the product. See Condition 2, Condition 5, and Condition 9 that follow.

Important! If none of the conditions are met, no PeopleSoft Inventory business unit defaults are used, and you cannot save the order line.

Condition 1

This condition applies if the following statements are true:

- You selected the Availability Check Flag option on the Order Entry Features page.
- You assigned a distribution network to the ship to customer on the General Information - Ship To Options page.
- More than one PeopleSoft Inventory business unit in the ship to customer's distribution network contains the product.

PeopleSoft Inventory business unit B becomes the default.

Condition 2

This condition applies if the following statements are true:

- You selected the Availability Check Flag option on the Order Entry Features page.
- You assigned a distribution network to the ship to customer on the General Information - Ship To Options page.
- Only one PeopleSoft Inventory business unit in the ship to customer's distribution network contains the product.

PeopleSoft Inventory business unit F becomes the default.

Condition 3

This condition applies if the following statements are true:

- You did not select the Availability Check Flag option on the Order Entry Features page.

- You assigned distribution network to the ship to customer on the General Information - Ship To Options page.
- PeopleSoft Inventory business unit A becomes the default.

Condition 4

This condition applies if the following statements are true:

- You selected the Availability Check Flag option on the Order Entry Features page.
- You did not assign a distribution network to the ship to customer on the General Information - Ship To Options page.
- You selected a default distribution network on the Shipping and Returns page.
- More than one PeopleSoft Inventory business unit in the default distribution network contains the product.

PeopleSoft Inventory business unit E becomes the default.

Condition 5

This condition applies if the following statements are true:

- You selected the Availability Check Flag option on the Order Entry Features page.
- You did not assign a distribution network to the ship to customer on the General Information - Ship To Options page.
- You selected a default distribution network on the Shipping and Returns page.
- Only one PeopleSoft Inventory business unit in the default distribution network contains the product.

PeopleSoft Inventory business unit F becomes the default.

Condition 6

This condition applies if the following statements are true:

- You did not assign a distribution network to the ship to customer on the General Information - Ship To Options page.
- You selected a default ship from PeopleSoft Inventory business unit on the Shipping and Returns page.

PeopleSoft Inventory business unit C becomes the default.

The setting for the Availability Check Flag option on the Order Entry Features page doesn't apply.

Condition 7

This condition applies if the following statements are true:

- You did not select the Availability Check Flag option on the Order Entry Features page.
- You did not assign a distribution network to the ship to customer on the General Information - Ship To Options page.
- You selected a default distribution network on the Shipping and Returns page.

PeopleSoft Inventory business unit D becomes the default.

Note. If you use the Availability Check Flag option, only one PeopleSoft Inventory business unit in the distribution network returns (even if not enough stock exists in the PeopleSoft Inventory business unit that was returned to fulfill the entire quantity requested on the order line). The system does not automatically create two separate schedules.

If you use the Order Completion (OM_BACKGRND) process to process orders with electronic data interchange (EDI) as the order source, the system may create order lines and schedules without a ship from PeopleSoft Inventory business unit if your ship to customer has no distribution code.

Shipment and Arrival Dates

For scheduled shipment and arrival dates, the system finds the dates that accommodate customer requirements for receipt of the product. This is controlled by a setting on the Order Entry Features page that indicates whether customer exception calendars and PeopleSoft Inventory business unit closure calendars should be consulted at field change, order save, or not at all. You can also determine whether transportation lead times are calculated at field change, order save, or not at all. In doing so, the system continues to cross-check, first against the closure calendar for the shipping warehouse and then against the exception ship date calendar for your customer, until it arrives at dates that meet both sets of restrictions.

Note. When you change either of the scheduled dates—shipment or arrival—the system doesn't recalculate them. The system assumes that you are manually overriding the date. Changes to the requested dates trigger automatic recalculation of the scheduled dates. If you change the customer's requested ship or arrival dates after the demand has started the fulfillment process in PeopleSoft Inventory for the order schedule, the new dates are not passed to PeopleSoft Inventory.

Understanding Additional Sales Order Options

PeopleSoft Order Management supplementary features increase efficiency, add information, and improve system flexibility. This section discusses:

- Currency and credit currency information.
- Delete line and delete schedule.
- Product alternates.
- Estimated shipments.
- Total order and line reservations.
- Available to Promise (ATP).
- Distribution codes.
- Routes.
- Drop shipping products.
- Sales order messages.
- Sales orders from contracts.

Currency and Credit Currency Information

You can have only one currency per order. You can change the currency for the order before lines are added. The default value for the currency comes from the customer's Miscellaneous General Info page.

When you are viewing customer available credit, the system uses the Credit Check Currency field to bring all open receivables in multiple PeopleSoft Receivables business units to a common currency. If the customer has open receivables with different currencies in different PeopleSoft Receivables business units, the system converts the open amounts to a single credit-checking currency and then subtracts them from the customer's credit limit. The credit-checking currency can be different from the sales-order transaction currency.

See Also

PeopleSoft Global Options and Reports 8.8 PeopleBook, "Processing Multiple Currencies"

Delete Line and Delete Schedule

You can quickly delete a new line or schedule if there is no quantity entered by selecting *Delete Line* link from the Order Lines field on the Order Entry Form page or *Delete Schedule* from the Schedule field on the Shipment Schedules page. Use these options if you accidentally enter a new line or schedule and must remove it. If you have not yet saved the line, you may change the quantity to zero and delete the line, or you may change the status to *Canceled*. If you have saved the line, you must change the status to *Canceled* to make it invalid for the order.

Product Alternates

You can define product alternates and substitute those alternates for products under the following conditions:

- You have set up one or more alternates for a product on the Alternates page.
- The sold to customer allows substitutions, as established on the General Information - Sold To Options page.
- The alternate exists in the same PeopleSoft Inventory business unit as the original product.
- The order date is within the start and end dates for the alternate product.
- The alternate product does not have an associated message with the action of Reject.
- The alternate product is an active product.

The View Product Alternates link in the Order Lines section of the Order Entry Form page is available only when alternate products exist for the product ID entered in the selected PeopleSoft Inventory business unit and if your customer allows substitutions.

When you select a product alternate, the system displays the alternate product ID on the order line. This enables you to maintain demand information for analysis and to print both product IDs on order acknowledgments and in other documents when there is a change.

The system also makes item substitutions during the picking process, if your customer allows substitutions and there are suitable substitutes for the product or item requested.

Estimated Shipments

You can have the system divide an order into estimated shipments by selecting and assigning schedules with similar shipping information to the estimated shipment. This way, at order entry time, you can determine the number of shipments that you might have for the order. Based on the estimated shipments created, you can then calculate freight charges for each shipment individually and accumulate the freight charges for each shipment to obtain the order total freight charges. Estimated shipments also enable you to use weight and volume pricing to offer discounts and surcharges if the shipment weighs out or cubes out. You can use estimated shipments for both sales orders and quotes.

See [Chapter 5, “Setting Up Transportation Lead Times and Freight Charges,”](#) page 49.

See *PeopleSoft Enterprise Pricer 8.8 PeopleBook*, “Implementing PeopleSoft Enterprise Pricer,” Weight and Volume Pricing.

The following three fields must be the same to group schedules into the same estimated shipment:

- Inventory business unit.
- Carrier.
- Scheduled shipment date.

In addition to the three required fields, you can further define estimated shipments by selecting other attributes on the Inventory Definition - Business Unit Options: Estimated Shipment Definition page.

For example, you might group order schedules that have the same ship via code, freight terms, and ship to customer into one logical shipment. If the inventory is available for these items, they are shipped together.

You can have different estimated shipment definitions for each PeopleSoft Inventory business unit.

Note. For weight and volume pricing, include the ship via code in the estimated shipment definition. The ship via code determines minimum and maximum weight or volume limits. These limits are automatically managed at order entry time.

Note. If you override the ship to address during order entry, the system creates a new estimated shipment only if any of the following fields are different: State, Country, and Primary Address - Ship To.

The estimated shipment ID is assigned when the order schedule is created or modified. The Order Management business unit processing option selected on the Order Entry Features page determines whether you use estimated shipments and whether you want estimated shipments to be assigned when you change the field or save the page. If you elect to have estimated shipments assigned when you change the field, you can modify the estimated shipment if you changed any of the required or optional fields that were used to group the estimated shipment on the Estimated Shipment Definition page.

Note. Estimated shipments are available only for open schedules. Non-inventory order schedules or drop-shipped schedules are excluded.

During order entry, you can view shipping information for the estimated shipment on the Estimated Shipments page, and you can see the schedules that make up the estimated shipment on the Schedules on Shipment page.

Ship Via Weight and Volume Test for Estimated Shipments

If you include the ship via code field as part of the estimated shipment definition, the system looks at the ship via to see if the estimated shipment cubes or weighs out. The cube and weight dimensions are stored on the Ship Via page. The system checks both the volume and weight for the estimated shipment against the minimum and maximum dimensions on the ship via to see if the shipment weight and cube fall within the specified parameters.

If the new order schedule causes the estimated shipment to violate the cube or weight limits for the shipping method, the system automatically places the new schedule on a new estimated shipment. If the new schedule as a whole violates the shipping method cube or weight limits, the system displays a warning message to the CSR when the order is saved. The CSR should then change the shipping method for the schedule or break the order line into multiple schedules so that the system can create separate estimated shipments.

To cube or weigh out, the estimated shipment has to fall within the minimum and maximum values defined for the volume or weight.

If the estimated shipment falls within:

- The volume dimensions but not within the weight dimensions, then the system uses the volume to determine weight and volume pricing.
- The weight dimensions but not the volume dimensions, then the system uses the weight to determine weight and volume pricing.
- Both the volume and weight dimensions, then the system uses the first price rule in the weight and volume arbitration plan.

All weight and volume price adjustments for the estimated shipments will be summed together and added to the total order adjustments at the order header level.

The following example demonstrates how the system uses weight for weight and volume pricing:

- You have an order with five lines and one estimated shipment.
- The estimated shipment contains schedules one through five.
- A truck or container load is equal to 35,000 to 40,000 pounds or 3,500 to 4,000 cubic feet.
- The schedule one weight is 10,000 pounds and 1,000 cubic feet.
- The schedule two weight is 15,000 pounds and 500 cubic feet.
- The schedule three weight is 7,000 pounds and 500 cubic feet.
- The schedule four weight is 3,000 pounds and 100 cubic feet.
- The schedule five weight is 5,000 pounds and 200 cubic feet.
- The order should weigh out at 40,000 pounds and qualify for the weight and volume pricing discount.

Total Order and Line Reservations

When you save a sales order with a status of *Open*, the system writes to the demand table that PeopleSoft Inventory reads to allocate (reserve) product quantities. The Material Reservation process runs against this table periodically, based on parameters that you define in the Process Scheduler.

To create soft reservations for orders or order lines without waiting for the Material Reservation process to run, save the order with a status of *Open*. To reserve the entire order, select *Reserve Order* from the Header Menu field on the Order Entry Form page. To reserve an individual line, select the individual line and select *Reserve Line* from the Line Menu field of the Order Entry Form page. All schedules associated with the line are reserved at the same time.

Until a picking plan is generated for these reservations, you can unreserve them by canceling the order line or schedule or by decreasing the quantity.

You can select the auto-reserve option on the Order Entry Features page to automatically reserve the order lines when you save the order. This enables automatic reservations of everything on the order where possible.

Note. The auto-reserve process is submitted to the Process Monitor to run. Your online quantity reserved fields are not updated until the job completes and you exit the sales order and then reopen it.

Note. If an item is marked as a demand priority item, the system ignores it when you reserve the order or line.

See *PeopleSoft Inventory 8.8 PeopleBook*, “Defining Your Operational Structure in PeopleSoft Inventory”.

See *PeopleSoft Inventory 8.8 PeopleBook*, “Preparing to Implement PeopleSoft Inventory,” Setting Up Business Unit and Item Options.

ATP

You can calculate ATP quantities to promise orders against future supply in PeopleSoft Inventory. The system uses the APICS-standard ATP calculation. In PeopleSoft Order Management, you can perform ATP checks online to see more detailed information about sources of supply and demand.

See *PeopleSoft Inventory 8.8 PeopleBook*, “Promising and Reserving Inventory”.

ATP Calculation Timing During Online Sales Order Entry

When you enter a product on an order line, the system checks the method defined on the item to use in calculating on-hand availability or ATP. Select the Availability Check Flag option on the Order Entry Features page. Select Perform ATP Reservations on the Item Definition - General: Common page. The system performs the following steps when you enter a product on an order line:

1. The system looks at the promise option for the item selected on the Item Definition - General page.
 - a. If the option is blank, ATP reservations are not permitted.
 - b. If the item is an ATP item, the highest priority PeopleSoft Inventory business unit in the distribution network is used to reserve the item, and this business unit is automatically populated on the schedule.

You can then select the Available to Promise link from the drop-down menu on the Order Entry Form page to calculate the ATP quantity for the item and to determine whether there is enough future supply to fulfill the order line based on the requested quantity and scheduled shipment date.
2. The system checks the Availability Check Flag option on the Order Entry Features page.
 - a. If Availability Check Flag is selected, the system checks the on-hand available quantity of the first PeopleSoft Inventory business unit.

If enough quantity is available to fulfill the order line, the PeopleSoft Inventory business unit appears. If there is not enough, the system checks the on-hand quantity for the next PeopleSoft Inventory business unit in the network. After a PeopleSoft Inventory business unit with sufficient quantity is found, the system calculates the scheduled shipment date. If no PeopleSoft Inventory business unit is found with sufficient quantity, the system chooses the first PeopleSoft Inventory business unit with quantity on hand. If all PeopleSoft Inventory business units have zero quantity on hand, the system selects the top priority Inventory business unit.

- b. If Availability Check Flag is not selected, the top-priority PeopleSoft Inventory business unit in the distribution network is chosen by default.

If there is no distribution network, the PeopleSoft Inventory business unit from your selection on the Order Management business unit Shipping and Returns page appears as the default.

Note. ATP calculation occurs only for the first PeopleSoft Inventory business unit in the distribution network. If you change the Inventory business unit, recalculate the ATP quantity by selecting the Available to Promise option.

ATP Calculation Method During Online Sales Order Entry

When you enter a product and quantity on the sales order, and the ATP calculation option is selected, the system retrieves the supply and demand information when you select the Available to Promise option. If the entire quantity requested is available on the date requested, the system promises the item to the sales order schedule without displaying any additional information. If the entire quantity is not available on the date requested, you can select from one of three options:

Quantity	Select to display the quantity that can be promised for the given scheduled shipment date. The quantity on the order line and schedule is changed to the amount available to promise on the scheduled ship date.
Date	Select to display a date when the total requested quantity can be promised. The system updates the scheduled shipment date on the order line or schedule.
Multiple Schedules	Select to split the order line into multiple schedules, with each schedule having the maximum quantity that can be promised for the different scheduled shipment dates.

To view availability information detail, select *Item/Product Availability* from the Lines field on the Order Entry Form page, the Schedules field from the Shipment Schedules page, or the Review Product Information menu.

The following examples illustrate how the system handles ATP processing for situations where the entire quantity is not available on the date requested.

Example of Quantity Meeting the Customer's Requested Quantity But Not the Requested Shipment Date

The following table shows the quantity meeting the customer's requested quantity.

Step	Action	Result
Create a new order.	The system pulls in the PeopleSoft Order Management business unit options. The requested shipment date for the line uses today's date (for example, 02/01/03) as the default.	The Availability Check Flag option is passed.
Enter <i>Product A (10001)</i> and the quantity of 50 on Line 1.	The system checks the order promise option for the item. Then the system enters the highest priority PeopleSoft Inventory business unit as the default in the order line and calculates the scheduled shipment date.	The appropriate PeopleSoft Inventory business unit and scheduled shipment date (02/01/03) appear automatically on the line.
Select the ATP option.	The system calls the ATP function for the PeopleSoft Inventory business unit. The requested quantity, scheduled shipment date, item ID, and Inventory business unit are passed to this function.	The system retrieves the appropriate ATP function. PeopleSoft Order Management displays the quantity available to promise on the scheduled shipment date (02/01/03), as well as the promise date when all 50 will be available.
The three available options (based on the ATP information) are: 1. Accept the amount available today (10). 2. Accept a later date (2/7/03) to get all 50 in one shipment. 3. Create multiple schedules.	Based on the option selected, the system: 1. Changes the quantity scheduled to 10 for 02/01/03. 2. Changes the scheduled shipment date to 2/7/03. 3. Creates four schedules: • 2/1/03 (quantity of 10) • 2/2/03 (quantity of 10) • 2/3/03 (quantity of 20) • 2/7/03 (quantity of 10)	The system creates the schedules based on the selected options.

Example of Quantity Not Meeting the Customer's Requested Quantity and Shipment Date

Suppose that a customer orders 100 of product A, but only 70 units are available according to the ATP calculation. In this example, the product is a buy item, and PeopleSoft Purchasing is installed. The standard lead time to purchase item 10001 is 10 days. In this case, you have the following options:

- Accept the amount available today (70).
- Accept a later date when all 100 can be shipped together.

The scheduled shipment date is the order date plus the standard lead time (2/1/03 + 10 days = 2/11/03).

- Create the following multiple schedules:
 - 2/1/03 quantity of 10
 - 2/2/03 quantity of 10
 - 2/3/03 quantity of 20
 - 2/7/03 quantity of 10
 - 2/9/03 quantity of 20
 - 2/11/03 quantity of 30 (based on standard lead time)

Example of Quantity Not Meeting the Customer's Requested Quantity and No Future Supply Is Available

Suppose that a customer orders 60 of product A, but none are available according to the ATP calculation. The product is a make item; the fixed lead time to make item A is 7 days, and the variable lead time is 3 hours. In this case, ATP returns no promise quantities or dates on the sales order.

The system calculates the scheduled shipment date as follows:

today + fixed lead time + (order quantity variable lead time) = 2/1/03 + 7 days + (60 × 3 hours) = 2/8/03 + 180 hours = 2/8/03 + 7.5 days = 2/16/03 (rounded up to the nearest day)

No other option is available.

Order Promises Based on ATP

Even if ATP was calculated and a promise date returned, unless the order line is reserved, there is no guarantee that the order line will be shipped on the scheduled shipment date. To reserve the order line for an ATP item, click the Reserve link on the Order Entry Form page or have the Reservation process automatically run at save time. Either of these options automatically promises order lines for ATP items, makes them available for picking, and starts the Reservation process to reserve non-ATP items (if soft reservations are turned on for these items).

Note. If the Reservation process runs automatically at save time or you click the Reserve Order or Reserve Line link without clicking Available To Promise, the system promises the entire quantity on the scheduled ship date. It is possible that the ATP quantity will be negative.

If you do not click the Reserve Order or Reserve Line link, or the Reservations process is not automatically run at save time, the line must go through the batch ATP process. When the batch process runs, the following occur:

- If the scheduled ship date is within the reservation lead days, the system creates a back order for any quantity that is available for the scheduled ship date, as long as partial quantities are allowed.

If partial quantities aren't allowed, the entire quantity is back ordered.

- If the scheduled ship date is outside the reservation lead days but within the ATP lead days, the system does not promise the entire line.

Distribution Codes

PeopleSoft Order Management does not post entries directly to PeopleSoft General Ledger ChartFields. Instead, you select distribution codes that determine the accounts to debit and credit for invoice transactions, and the system passes the information to PeopleSoft General Ledger by way of PeopleSoft Billing. PeopleSoft Inventory manages the account distribution for the inventory transactions involved with a sale.

Set up distribution codes in PeopleSoft Billing or PeopleSoft Receivables. The codes reflect detailed account distribution information. Sales transactions are broken into discounts, revenue, and surcharges for distribution purposes. The entries in the discount distribution code, revenue distribution code, and surcharge distribution code fields establish the distribution code for each element of the transaction. Defaults for these fields may come from one of four places:

- If you have associated discount and surcharge distribution IDs with your price rules, and the price rules are used for line or schedule pricing adjustments, then the system uses the discount and surcharge distribution IDs from the price rule.

If multiple price rules are used, and each price rule has a different discount and surcharge ID, each portion of the adjustment is allocated to the distribution IDs on the price rule. The system then selects the revenue account according to the hierarchy described in the following paragraphs. If no distribution IDs for discounts or surcharges are on the price rules, the default hierarchy also applies.

- If you have established distribution rules and sets based on the elements of a sales order—customer, product, region, and so on—and the system finds a match with a distribution set, the default distribution codes come from that set.

The distribution rule code used to determine matches on the distribution sets is defined on the PeopleSoft Order Management business unit Accounting and Billing page.

- If the distribution rule does not find a match, or if there is no distribution rule defined on the PeopleSoft Order Management business unit, the default for the distribution codes comes from the PeopleSoft Inventory business unit if the Inventory business unit has an associated PeopleSoft Billing business unit.
- If the PeopleSoft Inventory business unit does not have an associated PeopleSoft Billing business unit, the default for the distribution codes comes from the PeopleSoft Order Management Accounting and Billing page.

Note. You can enter distribution percentages on the order schedule Distribution Percentages page to allocate a portion of the revenue, discount, and surcharge postings across multiple distribution IDs. This optional feature enables you to charge different departments or accounts for discounts taken on an order, or to allocate revenue across departments. The allocation percentages must add up to 100 percent.

You can change the entries during order entry on the Distribution Accounts page.

Note. If your price rules carry the distribution IDs for adjustments to the order line and schedule, you do not see the distribution IDs on the Distribution Accounts page. When distribution IDs are derived from a price rule, you cannot modify them. They are applied at billing time.

See Also

PeopleSoft Receivables 8.8 PeopleBook, “Defining Receivables Processing Options,”
Setting Up Distribution Codes

Routes

You can use routes to streamline deliveries. During order entry, you can assign the order to a route if the PeopleSoft Inventory business unit assigned to the schedule uses routes. In this case, the system searches the routes to find a match by PeopleSoft Inventory business unit, customer, ship to customer, address, and ship via code. If the system doesn't find a match, it doesn't assign a route code. If the system finds a match, the system assigns the route code to the Ship Options tab on the Shipment Schedules page and then assigns the route stop number, scheduled ship date and time, scheduled arrival date and time, carrier, and ship via code. The system recalculates the scheduled arrival date and time by adding the transportation lead time to the scheduled ship date and time. The system performs the calculation when you save the order line; the system passes the calculation to the order schedule. If the new scheduled arrival date and time is later than the customer's requested arrival date and time, the system asks whether you want to override the scheduled arrival date and time. If you decline, the route is not assigned to the order schedule.

If the ship from PeopleSoft Inventory business unit, ship to customer, address sequence number, scheduled ship date and time, carrier, and ship via values are changed after the route has been assigned, the system drops the route from the schedule.

You can still add a ship to customer to a route on the Ship Options tab on the Shipment Schedules page if the ship to customer isn't part of the route definition. The scheduled ship date and time, carrier, and ship via code appear automatically.

Note. To use routes, you must also use transportation lead times and exception calendar processing.

Routes can also be assigned to electronic data interchange (EDI) orders using the same logic for orders entered during order entry.

See Also

PeopleSoft Inventory 8.8 PeopleBook, "Using Routes and Loads in Fulfillment Processing"

Drop Shipping Products

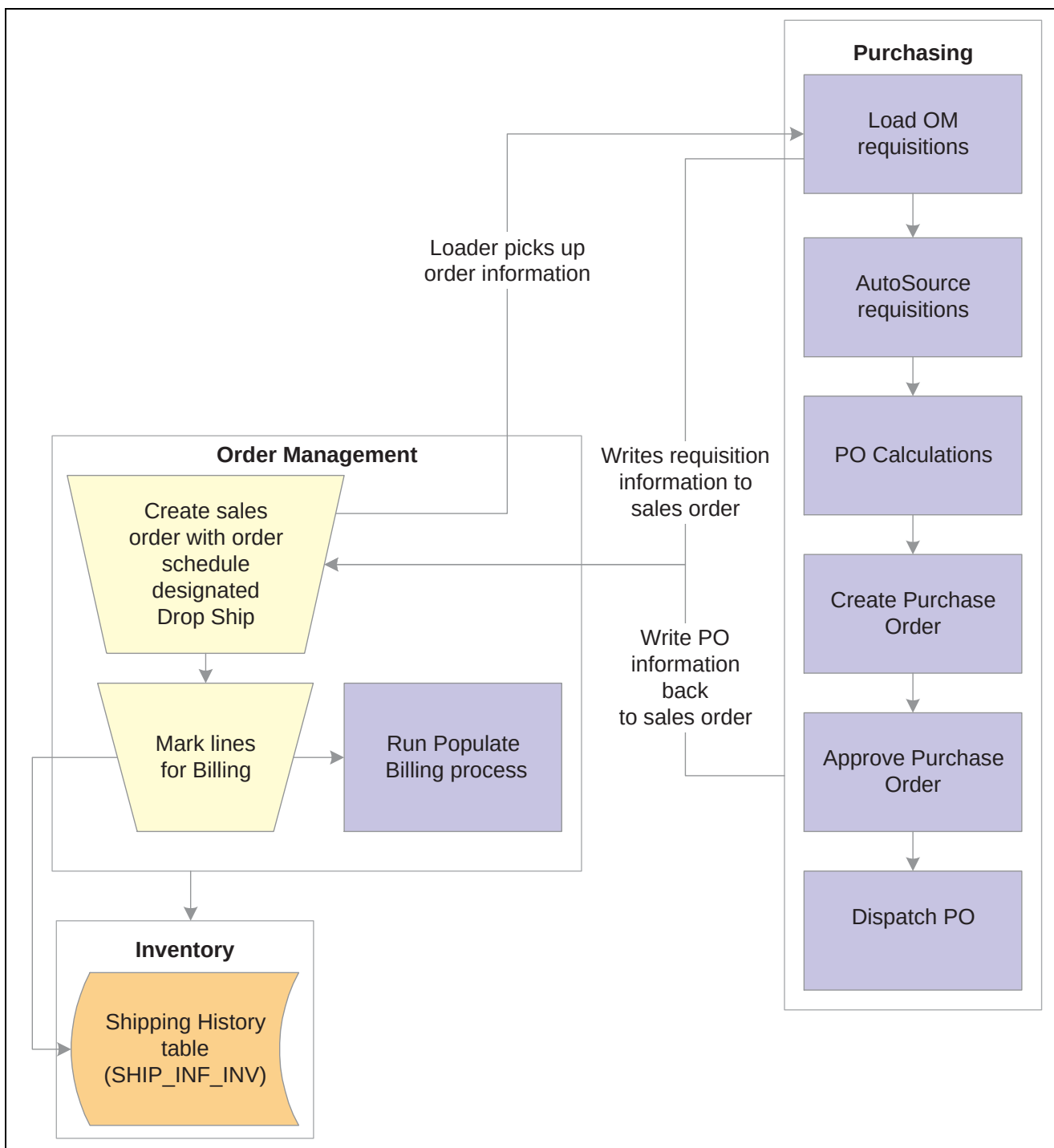
In addition to shipping products from your own warehouses, you can ship them to customers directly from another vendor (that is, use drop ship.) You must have PeopleSoft Purchasing installed to use the drop ship feature in PeopleSoft Order Management.

If a product is always drop shipped, select the Drop Ship option when you define the product on the Product Definition - Options2 page. Some products might typically ship out of your own warehouses, but in special circumstances, you may want them drop shipped. In those cases, you can select the Drop Ship option on the Ship Options tab on the Order Line region of the Order Entry Form page and the Shipment Schedules page.

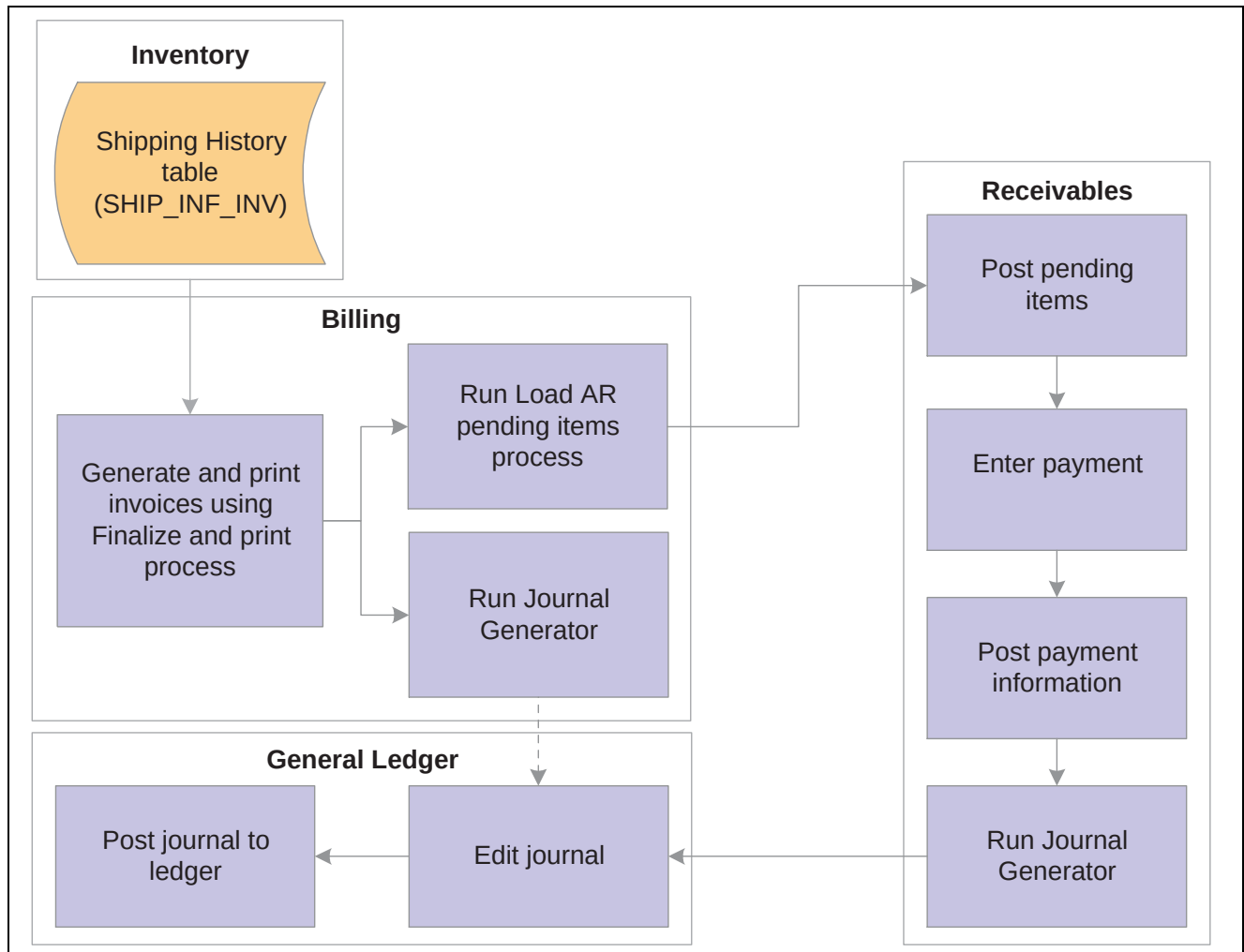
Note. If you create an order without selecting the Drop Ship option, you cannot go back and select the Drop Ship option after saving. If a schedule has been marked as drop ship and you no longer want it to be drop-shipped, cancel the schedule and reenter a new schedule without selecting the Drop Ship option. This cancels the requisition and purchase order.

Drop Ship Process Flow

The following processing occurs for drop ship schedules:



Drop ship process (1 of 2)



Drop ship process (2 of 2)

The following steps describe the processing:

1. The Requisition Loader process in PeopleSoft Purchasing searches order schedules and ensures that the Drop Ship option (DROP_SHIP_FLAG) is set to *Yes* and that the order schedule (ORD_SCH_STATUS) is in *Open* status.

The process picks up the order schedules without holds that affect purchasing (PO_HOLD_FLAG=No), where the drop ship status (PO_DISTRIB_STATUS) is *Active*. The system creates requisitions, and, if the special handling flag (SPEC_HANDLE_CODE) on the order schedule is selected, it uses the shipping method code (SHIP_TYPE_ID) and carrier ID (CARRIER_ID) on the order schedule for the requisition schedule. This information is passed to the purchase order. If the product is configured, the Requisition Loader process also picks up the configuration code and template ID. When the Requisition Loader process picks up a drop shipped schedule, the system changes the drop ship status to *Processed*.

Requisition Loader writes requisition information back to the sales order.

2. The AutoSelect process loads the information into the staging tables.
3. The PO Calculations process picks up the information from the staging tables, calculates the prices, and selects the vendors.

4. The Create Purchase Orders process creates the purchase order and updates the Order Schedule record with the purchase order number.

The instructions to the vendors on the purchase order are to drop ship the product to the customer indicated on the schedule.

View this information using the Order Tracking component. PeopleSoft Purchasing uses the scheduled ship date and time on the order schedule as the due date on the purchase order.

5. The system inserts a shipped line into SHIP_INF_INV for each drop shipped order schedule when the schedule is marked for billing.

Run the Mark Lines for Billing process (OMMARKLN) or manually record shipment lines for non-stock and drop ship schedules using the Mark Lines for Billing page and Mark Product Kit Lines and Mark Configured Kit Lines pages.

To automatically record a shipped line for each non-stock order schedule when you save it with a status of *Open*, select the Mark for Billing at Order Save option on the PeopleSoft Order Management business unit Order Entry Features page.

When you run the Mark Lines for Billing process, you can mark order schedules for billing if a purchase order schedule is matched to a voucher in the PeopleSoft Payables system. The system inserts the line for drop shipped schedules based on a purchase order schedule level match of the voucher in PeopleSoft Payables and PeopleSoft Purchasing. If the schedule has a value of *M* (fully matched), the system inserts a *shipped* line.

Note. If you run the Mark Lines for Billing process, you must select the Mark Drop Ship If Matched Only option on the Mark Lines for Billing Process page; otherwise, the process marks all drop ship schedules for billing, regardless of whether the voucher is matched.

6. You can run the Journal Generator process for these transactions from either PeopleSoft Billing or PeopleSoft Receivables.

Holds on Drop Shipped Schedules

You can set up hold processing for a number of sales order conditions on these PeopleSoft Order Management business unit pages: General Holds 1 page, General Holds 2 page, and Credit Processing page. With the Pass to Purchasing option, you determine whether the hold conditions prevent processing of drop shipped orders in PeopleSoft Purchasing. You can also make this choice for holds that you apply manually or for messages that include holds.

If a drop shipped order schedule is on hold and you have elected to prevent processing in PeopleSoft Purchasing for the hold condition, the Requisition Loader process does not pick it up. If you selected the Pass to Purchasing option, the system sets the hold status for purchasing (PO_HOLD_FLAG) to *No*. In this case, orders are processed in PeopleSoft Purchasing even if the order line or schedule is on hold.

If there is a hold on a drop shipped schedule that applies to processing in PeopleSoft Purchasing and the hold is removed, the system changes the purchasing hold status to *No* and the Requisition Loader process picks it up.

If you put a drop shipped order schedule on hold after the Requisition Loader process has picked up the schedule, the system changes the drop ship status to *Modified*. Depending on the processing status within PeopleSoft Purchasing, the following occurs:

- When the requisition has been created, the requisition line is canceled.

- When the purchase order has been created or dispatched, the requisition line is canceled and the quantity on the purchase order is decreased by the original requisition quantity.

If this decreases the purchase order quantity to zero, the purchase order line is canceled.

- If the purchase order has been closed, no changes are made.

When the hold is removed, the Requisition Loader process picks up the drop shipped schedule and creates a new requisition.

Changes to Drop Shipped Schedules

When the Requisition Loader process in PeopleSoft Purchasing picks up drop shipped schedules, it changes the drop ship status of the schedule to *Processed*. With this status, additional Requisition Loader process runs ignore the schedule.

In addition to holds, PeopleSoft Order Management sets the drop ship status to *Modified* when you change any of the following for drop shipped schedules:

- Product ID.
- Quantity.
- Unit of measure.
- Requested shipment date and time.
- Requested arrival date and time.
- Schedule status (Cancel).

In addition, if you selected the special handling option (SPEC_HANDLE_CODE), any changes in the carrier ID (CARRIER_ID) or shipping method (SHIP_TYPE_ID) change the drop ship status to *Modified*.

The Drop Shipments Update process on the Requisition Items menu in PeopleSoft Purchasing picks up modified schedules and updates the requisitions. If the requisition has been sourced to a purchase order or orders, each changed field generates a change request for each affected purchase order.

If you cancel the sales order schedule, the corresponding requisition schedule is canceled if the schedule has not already shipped. If purchase orders have been created, the purchase order schedule is also canceled. If you've selected the Mark Lines for Billing at Order Save option on the Order Entry Features page or manually run the Mark Lines for Billing process, you cannot cancel the schedule, because the system considers the order already shipped for billing purposes.

Sales Order Messages

You can generate recommendations for rescheduling sales orders in PeopleSoft Supply Planning by way of sales order messages.

After a plan is created and recommendations are made, planning messages are returned to the transactional system using the Receive Planning Messages (PLS2000) process. When messages are received, you can:

- Review sales order messages.

Use the Sales Order Messages component to select the messages to review.

After you review the messages, you can use PeopleSoft Order Management to change the sales orders based on the messages.

- Review exception messages generated when the sales order messages are reviewed.
Use the Sales Order Exceptions component to select the exception messages to review.
Check the exception details and configuration code information.

See Also

Committing PeopleSoft Supply Chain Planning Updates 8.8 PeopleBook, “Committing PeopleSoft Order Management Updates”

Sales Orders from Contracts

In PeopleSoft Contracts, use the Sales Order page to determine which lines from a contract are sent to PeopleSoft Order Management. Once the lines are selected, they are sent via PeopleCode to the Electronic Commerce staging tables. In addition to the Electronic Commerce process (OM_EC) the PeopleSoft Order Management batch processes (Order Completion, Hold Checking, Credit Checking, and Populate Demand) are run to generate the sales orders in same manner as other incoming orders that don't use the online pages.

VAT, freight, tax calculations, and pricing are not handled in PeopleSoft Order Management for orders originating from PeopleSoft Contracts. Processing exclusions for VAT, freight, taxes, and price adjustments must be set up for 'CA' and 'RCA' source codes for both sales orders and quotes on the Exclusions by Source Code page. The Order Completion process uses the exclusions by source codes to avoid performing VAT, freight, tax calculations, and pricing. It also does not add distribution accounting and perform processing for buying agreements.

The system also uses order source codes to handle sales order processing for orders generated from PeopleSoft Contracts. You must set up 'CA' and 'RCA' order source codes on the Order Source Code page in addition to setting up exclusions by source codes.

Contract orders and replacement contract sales orders cannot be manually created in PeopleSoft Order Management. Changes to increase or decrease the quantity can be made, updates will be restricted, and you will not be able to add additional lines to the order. Changes made to a sales order originating from a contract must be manually updated in the contract in PeopleSoft Contracts. Similarly, any changes made to the contract order in PeopleSoft Contracts after the order has been inserted into the EDI staging tables must be manually made in the order in PeopleSoft Order Management.

You cannot copy from purchase history or copy orders in PeopleSoft Order Management for orders originating from PeopleSoft Contracts (denoted by 'CA' and 'RCA' source code).

PeopleSoft Contracts bills the orders generated from a contract. The OM Billing Interface (OM_BILL) process ignores orders with a source code of 'CA' and 'RCA'. All non-stocked and drop-shipped order lines with order source code of 'CA' and 'RCA' are processed using the PeopleSoft Order Management Mark Lines for Billing page (or auto-mark lines for Billing) to create the shipment and costing data in SCM. The OM Billing Interface process flags the CA and RCA shipments with BILLING_STATUS = "C" (billed from PeopleSoft Contracts) so that PeopleSoft Billing won't bill the orders.

Products used in PeopleSoft Contracts are set up on the Contracts Options page of the Product Definition.

See Also

Chapter 21, “Using Sales Order and Quotation Messages,” Pages Used to Run and Correct Data Errors with Electronic Commerce, page 284

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Setting Up Products,” Establishing Product Contract Options

Entering Required Order Entry Data

Because the system uses extensive defaults, you can enter a sales order using only the Order Entry Form page or the Express Order page. The bill to and ship to customers are linked to the sold to customer, so after you select a sold to customer on the Order Entry Form page, the additional information is populated automatically. You must enter an order line before you can save the order.

Note. If you are operating in a VAT environment, VAT data is required at the header, line, and schedule level. VAT header data is automatically populated for the line and schedule. VAT data is automatically recalculated if the ship to, ship country, or state is changed.

This section discusses how to:

- Enter required header information.
- Enter required line information.

See Also

Chapter 23, “Order Processing in a Value-Added Tax Environment,” page 309

Entering Required Header Information

The required fields on the header are:

- Sold to customer.
- Order group.

The default value can appear from user preferences for the person entering the order, as defined on the User Preferences - Orders - Sales page. If no default value exists, you must enter a value.

- PO Number.

If the customer settings indicate that a purchase order number is required, a purchase order number may be populated from the bill to customer record.

If no default exists, you must enter a purchase order number. If you enter a purchase order number that is in use by another order, the system asks if you'd like to view the other orders that reference the purchase order number.

After you complete required header information, you can enter product and quantity information for the order lines. You cannot save the order until you enter a line. You also cannot enter freight charges until you enter a line for the order.

Entering Required Line Information

The required fields on the order line section of the Order Entry Form page are:

- Product ID.

Valid product IDs appear based on the product catalogs that you have made available to the sold to customer.

If you haven't assigned any product catalogs to the customer, all products in your system are available.

- UOM.

Establish a default unit of measure for the product on the Product Attributes by UOM page, which populates the unit of measure field on the line.

If there are other valid unit of measures for the product, you can change the value by selecting another appropriate unit of measure.

- Order Quantity.

Enter the order quantity in the increment defined for the unit of measure.

If you enter an incorrect value, the system lets you know the correct increment.

Note. If the order is for a configured product, you must also enter a configuration code.

The system creates one shipment schedule for each line that you enter. All the necessary information is automatically populated on the schedule.

Using the CSR Desktop

A CSR can use the PeopleSoft CSR desktop to view information about a specific customer or product. The information appears on a series of pages from which CSRs can access further details, such as:

- Customer information
- Product information

Customer Information

The following table describes where CSRs access customer information:

Page	Usage
Customer Search	Search for existing customers to populate the pagelets with customer data.
Customer Aging (for CSR)	Displays account aging information in a chart.
Customer Account Balances	Displays a customer's account balance in a chart.

Page	Usage
Recent Orders	Displays recent orders for a customer. Navigate to individual order detail.
Recent Quotes	Displays recent quotes for a customer. Navigate to individual quote detail.
Recent Invoices	Displays recent invoices for a customer. Navigate to individual invoice detail.
Trade Promotions	Displays trade promotions for a customer. Navigate to individual trade promotion detail.
Recent Returns	Displays recent returns for a customer. Navigate to individual return detail.
Recent Conversations	Displays recent conversations for a customer. Navigate to individual conversation detail or add a new conversation.
Customer Notes	Displays customer notes.
Buying Agreements	Displays buying agreements. Navigate to individual buying agreement detail.
Expiring Buying Agreements	Displays expiring buying agreements. Navigate to individual buying agreement detail.
Last 10 Product Purchases	Displays the last 10 purchases for a customer. Navigate to see order and product information.
Last 10 Shipments	Displays the last 10 shipments for a customer. Navigate to see ship from and schedule ship date information.
Schedules past ship date	Displays schedules past the ship date for a customer. Navigate to see order information.

You can transfer to the express order entry or order tracking components by clicking the links at the bottom of the page.

Product Information

The following table describes where to access product information:

Page	Usage
Product Search	Search for existing products to populate the pagelets with product data.
Current Product	Displays information about the product including the description. Navigate to see detail product information, view the list prices by inventory business unit, and check price and availability.
Product Notes	Displays product notes.
Product Specifications	Displays product specifications.
Availability	Displays quantity on hand and quantity reserved for a product by ship from business unit and unit of measure.
Product Alternates	Displays alternates for a product. Navigate to view product information.

See Also

[Chapter 16, “Using Self-Service Order Entry and Order Status,” page 231](#)

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Maintaining General Customer Information”

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Maintaining Additional Customer Information”

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Managing Conversations”

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Setting Up Products”

Pages Used to Use the CSR Desktop

Page Name	Object Name	Navigation	Usage
CSR Desktop - Customer Information	CDT_HOME	Order Management, CSR Desktop	Display customer information.
CSR Desktop - Product Information	CDT_HOME2	Order Management, CSR Desktop	Display product information.

Copying Sales Order Information

You can avoid repetitive data entry by copying an existing quote or sales order header, line, or schedule that is similar to the one that you want to create.

At the header level, use the Copy Sales Order/Quote link from the Header menu on the Order Entry Form page to select the order that you want to copy. You can also copy lines after selecting an order.

Note. Canceled orders, quotes, expired quotes, and quotes with active holds cannot be copied.

At the line level, you click the Copy Order Line button after selecting the number of lines to copy in the Order Lines region of the Order Entry Form page. This copies lines from within the existing order. You can also copy lines from purchase history by clicking the product ID in the Purchase History region of the Order Entry Form page.

At the schedule level, you can insert a row on the Shipment Schedule page to create a schedule identical to the current schedule, with the exception of the quantity. The system automatically calculates the difference between the line quantity and the total quantity of any existing schedules and populates the quantity field on the new schedule with an amount equal to that difference. Before you can use this copy function when you create additional schedules, change the value in this field to reflect the single schedule quantity.

You can also click the Copy Schedule link from the Schedule menu on the Shipment Schedules page to create recurring schedules on the Copy Schedule page. In one step, you can create hourly, daily, weekly, monthly, or quarterly schedules. The value in the Quantity Scheduled field on the Shipment Schedules page is automatically populated using the line quantity. When you create additional schedules, before you can use the copy function, change the value in this field to reflect the single schedule quantity.

For example, suppose you have an order quantity of 120 widgets on the line, and you want to schedule 10 widgets for delivery once a month for the next 12 months. The quantity scheduled appears by default as 120; change the value in this field to 10.

Specify the shipment frequency on the Copy Schedule page. Indicate how many additional schedules to create. In the widget example, you'd create 11, in addition to the one already automatically created for the order line.

Click the Copy Schedule button to have the system create the designated number of schedules and return to the Shipment Schedules page.

Note. If you are using chunking for large sales orders and you have exceeded the maximum defined at installation, you receive a message directing you to copy the order in the background using the Copy Sales Order/Quote process (OM_ORDCOPY).

See [Chapter 15, “Working with Large Orders and Quotes,” page 223](#).

Information Copied from a Quote to a Sales Order

After copying a quote to an order, run Automatic Hold Check (OM_HOLD), Automatic Credit Check (OM_CREDIT), and Populate Demand (OM_DEMAND) processes to finalize the new order.

The following table shows the information copied to the sales order. It assumes that the quote and the sales order are for the same customer.

Order Level	Information	Copies?
Header	Order number	No. You must assign a sales order number to copy of quote.
	Order date	No. The current date is used.
	Header order status	No. The default value is <i>Open</i> .
	Sold to customer ID	Yes
	Quote number	Yes
	Buying agreement ID	Yes
	Order group	No. You must enter the order group for the sales order.
	Order source	Yes
	Customer purchase order	Yes
	Requested arrival date and time	Yes
	Payment method	Yes
	Bill to information	Yes
	Ship to information	Yes
	Header commission information	Yes
	Header hold	No
	Header notes	Yes
	Header attachments	Yes
	Header user reference	Yes
	Header sold to address override	Yes

Order Level	Information	Copies?
	Header ship to address override	Yes
	Header level price adjustments	Yes if all lines from the quote are copied. Otherwise, no.
	Estimated shipments and freight charges	Yes if all lines from the quote are copied. Otherwise, no.
	Transaction Type	Yes
Line	Line status	As on quote.
	Product ID	Yes
	Order group	Populated from the order header.
	UOM	Yes
	Quantity	Yes
	Ship from Inventory business unit	Yes
	Request ship date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Requested arrival date/time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Scheduled ship date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Scheduled arrival date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Pricing information	Yes
	Ship to information	Yes

Order Level	Information	Copies?
	Line hold	No
	Line notes	Yes
	Line attachments	Yes
	Line user reference	Yes
	Line ship to address override	Yes
	Configurator header	Yes
	Configurator detail	Yes
	Transaction Type	Yes
	Benefit ID	Yes
	Excise Duty	Yes
	Sales Tax	Yes
Schedule	Multiple schedules	Yes
	Pricing information	Yes
	Request ship date and time	Yes, but this value is reset to the current date if the date on the copied schedule is in the past.
	Schedule user reference	Yes
	Schedule ship to address override	Yes
	Shipping information	Yes
	Schedule commission information	Yes
	Schedule hold	No

Order Level	Information	Copies?
	Schedule notes	Yes
	Schedule attachments	Yes
	Distribution accounts	No. These accounts are recalculated due to the potential change in the line order group.
	Transaction Type	Yes

Information Copied from a Sales Order to a Sales Order

The following table describes copying information between sale orders:

Order Level	Information	Copies?
Header	Order number	No. You must assign a sales order number to the new sales order.
	Order date	No. The default value is the current date.
	Header order status	The default value is <i>Open</i> .
	Sold to customer ID	Yes
	Buying agreement ID	Yes
	Order group	Yes
	Order source	Yes
	Customer purchase order	Yes
	Requested arrival date and time	Yes, but this value is reset to the current date if the date on the copied header is in the past.
	Payment method	Yes
	Bill to information	Yes

Order Level	Information	Copies?
	Ship to information	Yes
	Header commission information	No
	Header hold	No
	Header notes	No
	Header attachments	No
	Header user reference	No
	Header sold to address override	Yes
	Header ship to address override	Yes
	Header level price adjustments	No
	Estimated shipments and freight	No
	Transaction Type	Yes
Line	Line status	Yes
	Product ID	Yes
	Order group	Populated from the order header.
	UOM	Yes
	Quantity	Yes
	Ship from PeopleSoft Inventory business unit	Yes
	Request ship date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.

Order Level	Information	Copies?
	Requested arrival date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Scheduled ship date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Scheduled arrival date and time	Yes, but this value is reset to the current date if the date on the copied line is in the past.
	Pricing information	No
	Ship to information	Yes
	Line hold	No
	Line notes	No
	Line attachments	No
	Line user reference	No
	Line ship to address override	Yes
	Configurator header	Yes
	Configurator detail	Yes
	Transaction Type	Yes
	Benefit ID	Yes
	Excise Duty	No, will be recalculated
	Sales Tax	No, will be recalculated
Schedule (schedule fields are populated from the line as if the line were entered manually)	Multiple schedules	No

Order Level	Information	Copies?
	Pricing information	No
	Ship to information	No
	Schedule commission information	No
	Schedule hold	No
	Schedule notes	No
	Schedule attachments	No
	Schedule ship to address override	Yes, but only if the original order or quote line had a single schedule.
	Distribution accounts	No

Information Copied from Product Purchase History

The product ID, quantity, and unit of measure are copied. The remaining fields are populated as if they were entered manually.

Pages Used to Copy Sales Order Information

Page Name	Object Name	Navigation	Usage
Select Order to Copy	ORDENT_SOLDTO_VW	Select <i>Copy Sales Order/Quote</i> in the Header Menu field on the Order Entry Form page.	Copy sales orders or quotes or view orders for a sold to customer. Note. The results grid does not display orders or replacement orders that originated from PeopleSoft Contracts (source code CA or RCA). These orders cannot be copied.
Select Order Lines to Copy	ORDENT_SOLDTO_LINE	Select an order to copy on the Select Order to Copy page. Select the Select Order Lines to Copy tab.	View or select lines to copy.
Copy Schedule	ORDENT_SCH_COPY	Select <i>Copy Schedule</i> from the Schedule Menu field on the Shipment Schedules page.	Copy one or more schedules of the order line.

Changing and Viewing Address Information on Orders

Depending on the customer role, you can change the address for the current order by clicking the Address Override link that appears after you click the Related Links button. The following table outlines the customer addresses that you can change at the header, line, and schedule level for the order.

Customer Address	Header	Line	Schedule
Sold to customer	Yes	No	No
Bill to customer	No	No	No
Ship to customer	Yes	Yes	Yes

The current customer address is populated from the customer master record enabling you to make changes for the address override. Existing header address overrides populate the line, or existing line overrides populate the schedule if address overrides haven't already been added for the line or schedule.

For example, if you enter an address override at the header level, the Address From field on the line and schedule shows that the address comes from the header. The address location for each line and schedule also shows *Header* instead of the address Location field that you can edit. If you override the address at the order line level, the schedule displays *Line* in the Address From field and displays *Line* in the ship to customer Location field.

To view the address for the line or schedule, click the View Customer Address link. The order header address override appears in display-only mode and *Header* appears in the Address From field. If you click the Override Ship To Address link on the order line, you can create a new address override for that line. If you click the Override Ship To Address link at the schedule level, you can create a new address override at the schedule level.

Note. The address information that you change affects only the order that you're working on. To change customer address information for all new orders, use the General Information - Address page.

Note. For large orders that are chunked, there may be a disconnect between the header, line, and schedule. Schedules that are not in the buffer are not updated with an override address until the batch Update Schedules process is run. The lines are updated, but the schedules are updated in the background.

Viewing Address Information on Orders

You can also review customer address information for the current order at the header, line, and schedule levels. The information is populated from the customer Address record. The address is the primary address location associated with the sold to, bill to, and ship to customer. You can override the default sold to and ship to addresses. If the address has been overridden, selecting to review the address displays the override.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Maintaining General Customer Information," Entering Customer Addresses

Pages Used to Change and View Address Information on Orders

Page Name	Object Name	Navigation	Usage
Customer Address	ORDENT_CUST_ADDR	From the Order Entry Form page, click the Related Links button. Click the View Sold To Customer Address, View Bill To Customer Address, or View Ship To Customer Address link	View the sold to, bill to, or ship to address on the sales order.
Customer Address	CUST_ADDRESS	Order Management, Quotes and Orders, Review Customer Information, Addresses	View the address information defined on the General Information - Address page.
Sold-to Address Override	ORDENT_ADDRSLD	Click the Related Links button on the Sold To region of the Order Entry Form page. Click the Override Sold To Address link.	Change the sold to customer address for the order.
Ship-to Address Override	ORDENT_ADDRSHHP_HDR	Click the Related Links button on the Sold To region of the Order Entry Form page. Click the Override Ship To Address link.	Change the address on the order for the ship to customer.
Ship-to Address Override	ORDENT_ADDRSHHP_LN	Click the Related Links button on the Ship To tab in the Order Lines region of the Order Entry Form page. Click the Override Ship To Address link.	Change the ship to customer address for the order line.
Schedule Ship-to Address Override	ORDENT_ADDRSHHP_SCH	Click the Related Links button on the Ship To tab on the Shipment Schedules page. Click the Override Ship To Address link.	Change the ship to customer address for the order schedule.

Viewing Order, Customer, and Product Information with the Message Board

During order entry, use the Message Board to view notes and messages attached to the order, customer, or product. (Messages apply only to customers and products, but notes apply to all three areas.) The Message Board appears on the left-hand frame underneath the portal menu of the sales order.

Messages and notes automatically appear. Product messages and notes appear for the line that is selected using the radio button or for the active row.

Note. If you are using a Netscape browser, select the radio button to view the message or note for the product.

Note. Notes added to a new order don't appear until the order is saved.

The Message Board uses client-side JavaScript to determine when to display messages and notes. The Message Board JavaScript tracks specific fields. As the field values change, the Message Board loads the related messages and notes. The Message Board tracks the order number, customer, and product fields. The Message Board attempts to load the appropriate messages and notes when any values in these fields are modified. The following example shows messages and notes:

Messages and Notes Order

Customer

- This is the Custom note for Customer 1000 to print out on BOL.
- This is the TMS Standard Note. Should print out on BOL and Pick plan.

Line/Schedule

Product

- This is a special service customer. Please do whatever it takes to service their requirements. In the past we did not support their requirements and were notified of this by the customer.

Message Board section of the Order Entry Form



Click to display a message.



Click to display a note. You can use the roll-over text to determine whether the order note is for the header, line, or schedule.

Viewing Messages, Notes, and Attachments

You can also view notes, messages, or attachments using the annotations pages for customers and products. These pages are accessible from the View Related Links button next to each customer or product field.

Individual notes, messages, and attachments are also available from the Review Customer Information and Review Product Information menus.

Notes and attachments can be set up for the sales order or quote at the header, line, or schedule level. You can view them from the header, line, and schedule drop-down list box.

Pages Used to View Messages, Notes, and Attachments

Page Name	Object Name	Navigation	Usage
Customer Notes	CUST_NOTES	Order Management, Quotes and Orders, Review Customer Information, Notes Customers, Review Customer Information, Notes	View notes associated with a customer. <i>See PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Maintaining General Customer Information," Entering Customer Notes.</i>
Customer Messages	CUST_MESSAGES	Order Management, Quotes and Orders, Review Customer Information, Messages Customers, Review Customer Information, Messages	View messages associated with a customer. <i>See PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Maintaining General Customer Information," Attaching Messages to Customers.</i>
Customer Attachments	CUST_ATT	Order Management, Quotes and Orders, Review Customer Information, Attachments Customers, Review Customer Information, Attachments	View the multimedia files attached to a customer. <i>See PeopleSoft Working with Customers and Orders 8.8 PeopleBook, "Maintaining General Customer Information," Attaching Multimedia Files to Customers.</i>
Bill To Customer Annotations	BCUST_ANN	Click the Related Links button in the Bill To region of the Order Entry Form page. Click the Bill To Annotation link.	View customer annotations (notes, messages, or attachments). The link is available only if there are annotations present for the customer.
Sold To Customer Annotations	SDCUST_ANN	Click the Related Links button in the Sold To region of the Order Entry Form page. Click the Sold To Annotation link.	View customer annotations (notes, messages, or attachments). The link is available only if there are annotations present for the customer.
Ship To Customer Annotations	SHCUST_ANN	Click the Related Links button in the Ship To region of the Order Entry Form page. Click the Ship To Annotation link.	View customer annotations (notes, messages, or attachments). The link is available only if there are annotations present for the customer.

Page Name	Object Name	Navigation	Usage
Attachments	PROD_ATT	• Products, Identify Product Details • Order Management, Quotes and Orders, Review Product Information • Products, Review Product Information	View the multimedia files attached to a product.
Messages	PROD_MSG	• Products, Identify Product Details • Order Management, Quotes and Orders, Review Product Information • Products, Review Product Information	View messages associated with a product.
Notes	PROD_NOTE	• Products, Identify Product Detail • Order Management, Quotes and Orders, Review Product Information • Products, Review Product Information	View notes associated with a product.
Product Annotations	PROD_ANNOTE	Select the Product tab in the Order Lines region of the Order Entry Form page. Click the Related Links button. Click the Product Annotations link.	View notes, messages, or attachments associated with the product. This link is available only when annotations are present for the product.
Header Notes/Attachments	ORDENT_HDR_NOTE	Select <i>Notes/Attachments</i> in the Header Menu field on the Order Entry Form page.	View or associate notes and attachments with a sales order header and have them print on designated documents.
Line Notes/Attachments	ORDENT_LINE_NOTE	Select <i>Notes/Attachments</i> in the Line Menu field on the Order Entry Form page.	View or associate notes and attachments with a sales order line and have them print on designated documents.
Schedule Notes/Attachments	ORDENT_SCH_NOTE	Select <i>Notes/Attachments</i> from the Schedule Menu field on the Shipment Schedules page.	View or associate notes and attachments with a sales order schedule. Print the notes or attachments on designated documents.

Tracking Orders

Use the order tracking feature in PeopleSoft Order Management to track an order throughout its fulfillment cycle and to navigate to additional detail about order status. You can make your search as narrow or broad as you like by establishing search criteria on the Order Tracking - Search page.

This section lists common elements and discusses how to:

- Establish search criteria.
- Track orders.

Common Elements Used in This Section

Order	Click an order number to transfer to the Order Entry Form page.
Quantity Shipped	Click a value to access the Order Tracking - Shipments page. From this page, you can click the Track Shipment link to transfer to the Carrier URL page.
Customer PO (customer purchase order)	Displays a customer-derived number.

Pages Used to Track Orders

Page Name	Object Name	Navigation	Usage
Order Tracking - Search	ORDER_TRACK_SRCH	Order Management, Quotes and Orders, Review Order Information, Track Order	Establish order tracking search criteria.
Order Tracking	ORDER_TRACKING	Click the Search button on the Order Tracking - Search page.	Track an order or group of orders through its fulfillment cycle. This page operates in deferred processing mode.
Order Tracking - Schedule Detail	ORD_TRACK_DDTL_SEC	Click a linked order status for a line on the Order Tracking page.	View the demand lines for each schedule of an order.
Order Tracking - Shipments	ORD_TRACK_SHIP_SEC	Click a linked quantity shipped value on the Order Tracking page.	View shipment details. Transfer to the Carrier URL page.
Order Tracking - Order Holds	ORD_TRACK_HOLD_SEC	Click a linked status for an order that is on hold.	View order holds for the order.
Order Tracking - Invoices	ORD_TRACK_INVC_SEC	Click the View Invoices link on the Order Tracking page.	View invoice IDs for a schedule with multiple invoices. Transfer to the Billing Summary page for details about a specific invoice.
Order Tracking - Returns	ORD_TRACK_RMA_SEC	Click a linked RMA ID on the Order Tracking page.	View order return information.

Establishing Search Criteria

Access the Order Tracking - Search page.

Tracking Status

Select the order's position in the fulfillment process. This is not the same as the status on sales order entry pages. Options are:

- *Backordered*: Some or all of the order schedule quantity is backordered.
- *Billed*: The order schedule has been billed. An invoice number and invoice date have been assigned to the schedule, and the quantity shipped equals the quantity requested.
- *Canceled*: The order schedule is no longer valid.
- *Closed*: The order schedule has been closed. The Close Orders process has been run and the order has been marked as closed.
- *In Fulfillment*: The order has been created and is not on hold, pending, picked, requisitioned, purchased, shipped, back ordered, closed, or canceled.
- *On Hold*: The order schedule, header, or at least one order line is on hold.

- *Partial Billed:* A portion of the order schedule has been billed (assigned an invoice number and date), but the quantity shipped and billed is less than the original quantity requested.
- *Partial Picked:* A portion of the order schedule has appeared on a picking plan.
- *Partial Reserved:* A portion of the order has been reserved.
- *Partial Shipped:* A portion of the order schedule has been shipped.
- *Pending:* The schedule is not ready to be passed to PeopleSoft Inventory for fulfillment.
- *Picked:* The entire order schedule quantity has been picked.
- *Purchased:* PeopleSoft Purchasing has generated a purchase order for a drop-shipped product.
- *Requisitioned:* PeopleSoft Purchasing has generated a requisition for a drop-shipped product.
- *Reserved:* The entire order schedule has been reserved.
- *Shipped:* The entire order schedule quantity has been shipped.

Tracking Orders

Access the Order Tracking page.

Order Tracking

Business Unit: US001

Track by Order										Customize	Find	View All		First	1-6 of 6	Last
Status	Product	Customer	Shipping	Drop Ship	Billing	Returns										
Customer PO	Order, Line, Schedule	Status	Product Description	Quantity Ordered	Quantity Reserved	Quantity Shipped	Quantity Invoiced	Track by Carrier	Order Status Date							
	9000015, 1, 1	Shipped	Consulting	4.0000	4.0000	4.0000		Track by Carrier	10/29/2003							
	9000038, 1, 1	Shipped	Long Sleeve T-Shirt, Men's	5.0000	5.0000	5.0000		Track by Carrier	10/31/2003							
	CEN0002, 1, 1	Shipped	Long Sleeve T-Shirt, Men's	12.0000	12.0000	12.0000		Track by Carrier	08/07/2000							
	CEN0002, 2, 1	Shipped	Long Sleeve T-Shirt, Women's	12.0000	12.0000	12.0000		Track by Carrier	08/07/2000							
	CEN1074, 1, 1	Shipped	Wheel Tire, 700x20	1.0000	1.0000	1.0000		Track by Carrier	11/06/2002							
	CEN1075, 1, 1	Shipped	Gear Subassembly	1.0000	1.0000	1.0000		Track by Carrier	11/06/2002							

Order Tracking page

This page displays information from the Order Entry Form page unless otherwise noted. You can view order information and navigate to other pages for more detailed information.

Status Tab

Displays information about the status of the of the order and the ordered, reserved, shipped, and invoiced quantity of the lines. You can also track the order from the carrier's website.

Status Click a linked order status to access the Order Tracking - Schedule Details page.
If the status is *On Hold*, click to access the Order Tracking - Holds page.

Note. Unlike the *Backordered* status on the Order Tracking - Search page, orders appearing here can have a status of *Backordered* if the backordering occurred at picking or at shipping.

Order, Line, Schedule Displays the order, line number, and schedule number. For example, CEN001,2,1 represents the schedule for the second line of order number CEN001.

Quantity Reserved Click a value to transfer to the Fulfillment Status page.

Quantity Shipped Click to view shipment detail.

Track by Carrier Click to access the carrier's tracking website, which is established on the Carrier URL page.

Product Tab

Select the Product tab.

Displays information about the products that make up the order.

Customer Tab

Select the Customer tab.

Displays the sold-to, bill-to, and ship-to customer name and enables you to view or add a conversation.

Conversations Click to transfer to the Conversations page.

Shipping Tab

Select the Shipping tab.

Displays carrier and shipping information.

Quantity Shipped Click to view shipment detail.

Drop Ship Tab

Select the Drop Ship tab.

If the order is drop-shipped, you see information about the PO and requisition.

PO Number (purchase order line) Displays a system-derived number from PeopleSoft Purchasing for a drop-shipped order schedule.

Click a linked value to transfer to the Purchase Order - Header page.

Requisition ID Displays the requisition ID associated with a drop-shipped order schedule.
Click a linked value to transfer to the Requisition Form page.

Billing Tab

Select the Billing tab.

Displays shipping and invoice information. You can also view the credit available for the customer on the order.

Invoice

Click a linked invoice ID to access the Bill Summary page.

If the schedule has multiple invoices, click the View Invoices link to access the Order Tracking - Invoices page. From there, you can select an invoice ID and access the Bill Summary page.

Note. If the order is generated from PeopleSoft Contracts and has shipped, the field displays the value *Billed from Contracts*. This value is a link to a PeopleSoft Contracts inquiry component. No invoice IDs are displayed for sales orders from contracts.

Available Credit

Click to access the Credit Available page.

Returns Tab

Select the Returns tab.

Displays information about any returns against the order.

RMA ID(return materials authorization ID)

Click a value to access the Order Tracking - Returns page.

Quantity Returned

Displays the quantity returned against the order schedule using an RMA.

Buying Agreement/Contract Tab

Click the Buying Agreement/Contracts tab.

Displays information about buying agreement and contract IDs associated with the order.

Configuration Tab

Click the Configuration tab.

Displays the configuration code if the product is configured.

Checking Price and Availability

The Price and Availability inquiry component in PeopleSoft Order Management provides immediate access to product price and availability data without entering a quote. You can view annotations associated with a product, as well as detailed product information. If there is insufficient product supply in the warehouses, you can bring up the Item/Product Availability page to see a time-phased view of open sales orders, scheduled production, in-transit inventory, internal material stock requests, approved requisitions, and open purchase orders.

You can also use the pricing simulator in PeopleSoft Enterprise Pricer to test price rules and arbitration plans.

See *PeopleSoft Enterprise Pricer 8.8 PeopleBook*, “Working With the Pricing Simulator”.

This section discusses how to:

- Check price calculations.
- View price adjustments.

Pages Used to Check Price and Availability

Page Name	Object Name	Navigation	Usage
Price and Availability - Price Calculations	PRICE_CALC_INQ	Order Management, Quotes and Orders, Review Product Information, Price and Availability	Look up price calculations.
Base Price	PRICE_CALC_INQ_SEC	Click the Select Price from IBU link on the Price And Availability - Price Calculations page.	Select a price based on a PeopleSoft Inventory business unit. Also view the quantity available and list price for each PeopleSoft Inventory business unit that carries the product in the specified UOM.
Price and Availability - Price Adjustments	PRICE_CALC_INQ2	Order Management, Quotes and Orders, Review Product Information, Price and Availability	View price adjustments that the system made to the list price to determine the net price.

Checking Price Calculations

Access the Price and Availability - Price Calculations page.

Sales order pricing is actually calculated on the schedule level.

Note. Pricing and Availability uses the following price by keys to calculate the adjustment: Sold-To Customer, Payment Method, Payment Terms ID, Product ID, Carrier ID, Export Carrier ID, Freight Terms Code, Export Freight Terms Code, Ship-To Customer, Ship Via Code, Export Shipping Method, Item ID, Commodity Code, Customer Group, Product Group, and Region Code. If you are using additional price by keys, use the Simulator in PeopleSoft Enterprise Pricer.

See *PeopleSoft Enterprise Pricer 8.8 PeopleBook*, “Working With the Pricing Simulator”.

Price Calculations | Price Adjustments

Business Unit: US001 Order Date: 11/04/2003 Arbitration Plan: PROMO

Transaction to be Priced: Sales Order Exclusive Pricing ID(optional):

Customer ID: 1000 Alliance Group

Product ID: 10000 Men's Long Sleeve Bike Jersey

UOM: EA Quantity: 1.0000

[View Product Detail](#) [View Product Annotations](#) Available to Promise

Ship To: Payment Method: Carrier ID:

Payment Terms: Freight Terms: Ship Via:

Export Shipment ☐

Buying Agreement ID:

Select Price from Price List ☒ Currency: USD

List Price: 20.00 Net Unit Price: 18.00

Extended List Price: 20.00 Extended Price: 18.00

[Change Currency](#) [Select Price from IBU](#)

Price and Availability - Price Calculations page

Order Date

Displays the current date by default, but you can change it. This date determines pricing, with applicable discounts and surcharges.

The order date is considered the pricing date and is compared to the start and end dates for price formulas. The system ignores the price date defined on the arbitration plan, order date, scheduled shipment date, or arrival date. For this purpose, it always uses the order date, as no scheduled shipment or arrival date is entered on this page.

Arbitration Plan

Use to specify the pricing adjustment.

Transaction to be Priced

Select the pricing application code. For example, to price as if on the sales order, select *Sales Order*, which is the default.

Exclusive Pricing ID

(Optional) If you enter an exclusive pricing ID, the net unit price is based only on the price rules associated with that ID.

Customer ID

If you enter an optional sold to customer ID, the system uses the arbitration plan associated with that customer to determine the price rules and formulas that are used to calculate pricing.

Available to Promise

Click to calculate ATP and to view the first available ship date for the quantity you are requesting.

See *PeopleSoft Inventory 8.8 PeopleBook*, "Promising and Reserving Inventory".

Product ID	The product ID, along with the UOM, are the only required fields on this page. They determine the PeopleSoft Inventory business units available when you click the Select Price from IBU (select price from Inventory business unit) link.
Quantity	The default value is 1, but you can change it. Within a price rule, quantity price formulas may be triggered by the value that you enter here.
Payment Method	Depending on how you have set up your price rules, the method you select might affect price adjustments.
Export Shipment, Ship To, Payment Terms, Carrier ID, Freight Terms, and Ship Via	Price adjustments can be affected by your selections in the fields. These values can be keys to price rules.
Select Price from Price List	Select to populate the List Price field with the base price for the product that you established when you set up price lists in PeopleSoft Enterprise Pricer. You can use this option only if you have entered a customer ID.
Currency	Displays the base business unit currency that you established on the Shipping and Returns page, unless the value is overridden by the currency associated with the customer ID.
View Currency Data	Click to view currency details.
List Price	Displays the basis for the pricing calculation. You can override this price.
Calculate Price	Click to calculate the net unit price, extended list price, and extended price. To check the price and availability of products or quantities, you can enter new information and click Calculate Price to recalculate the pricing information.
Change Currency	Click to toggle between the business unit base currency and the currency associated with the sold to customer.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Setting Up Products”

Viewing Price Adjustments

Access the Price and Availability - Price Adjustments page.

Price Rule Tab

Price Type	Indicates whether the adjustment is based on price, quantity, volume, or weight.
Action Type	Indicates the price action type: discount/surcharge, giveaway, price override, or total order discount/surcharge.
Detail	Click to view the field name and keys used to view the criteria that qualified the price for an adjustment.
Total Order Flag	Displays the price rule total order flag indicator. <i>Y</i> indicates a total order price adjustment. <i>N</i> indicates a line level price adjustment.

Price Formulas Tab

Select the Price Formulas tab.

Rule	Displays the price rule ID.
Start Date and End Date	Displays the start and end dates defined on the price formula.
Low Quantity/Amount and Upper Quantity/Amount	Displays the low and upper quantity or amount defined on the price formula.
Adjustment Percent and Adjustment Amount	The adjustment percent and amount defined on the price formula.
Unit Price	Displays the replacement price defined on the price formula.
Amount	Displays the actual adjustment amount derived by the price formula adjustment.
Currency	Displays the currency of the adjustment amount.

Price Rule Promotions Tab

Select the Price Rule Promotions tab.

Price Promotion Code	Originates from PeopleSoft Promotion Management.

Checking Price and Availability for Product Kits

Use the Product Kit Availability inquiry component to determine availability for product kits.

This section discusses how to:

- Determine product kit availability.
- View kit availability details.

See Also

PeopleSoft Inventory 8.8 PeopleBook, “Inquiring and Reporting About On-Hand Stock,” Checking Item Availability

Pages Used to Check Price and Availability for Product Kits

Page Name	Object Name	Navigation	Usage
Product Kit Availability	PRODKIT_AVAIL	Order Management, Quotes and Orders, Review Product Information, Kit Availability	View information on available, complete kits and navigate to see the supply and demand placed against each component part. The availability of product kits depends on the supply of each component.
Kit Availability Detail	PRODKIT_AVL_DET	Click the component ID on the Product Kit Availability page.	View details about individual components of the product kit that you selected on the Product Kit Availability page.

Determining Product Kit Availability

Access the Product Kit Availability page.

Include

Includes all supply sources by default, but you can exclude a source by clearing the appropriate check box. If you have PeopleSoft Purchasing installed, approved purchase orders and PeopleSoft Inventory MSRs always appear.

Note. The Scheduled Production option is unavailable for entry unless you have PeopleSoft Manufacturing installed. The Approved PO Request option is unavailable for entry unless you have PeopleSoft Purchasing installed.

Lookup

To populate the Kit Component Information section of the page, click after selecting a product.

Per

Identifies whether the number of units displayed in the Quantity field is by *ASY* (assembly) or by *ORD* (order).

Inventory Item

Populated by the Product Definition Overview page in PeopleSoft Inventory.

OK to Ship Without

Displays the selection that you made on the Kit Component Text page when you defined the product kit.

Using Lot Allocations

While entering orders, you can lot allocate a line to multiple lots or partially lot allocate the line. You can also change the lot allocations on the sales order pages, depending on the stage of fulfillment processing for the line.

This section provides overviews of partial lot allocations and changes to lot-allocated lines and lists the pages used to use lot allocations.

Note. To lot allocate an order line or schedule, the status must be *Open*. Click the Lot Allocate link before you save the order line or schedule.

Understanding Partial Lot Allocations

If you partially lot allocate a line during order entry, the system creates a backorder for the un-allocated portion of the line, as long as back orders are not set for automatic cancellation. To allocate the back order when more lot-controlled products become available, use the Lot Allocation page in PeopleSoft Inventory.

Note. The back-ordered quantity must be fully lot allocated.

To enable partial lot allocation, set the Partial field to *Yes* and the Cancel BO field to *No* on the Ship Options tab in the Order Lines region of the Order Entry Form page or the Shipment Schedules page. The default values for these fields come from the Ship To region in the Order Header region of the Order Entry Form page. Depending on how you set up your customers, you can set the defaults on one of the following pages:

- The sales buying agreement Header - Terms page, if the buying agreement is referenced.
- The customer General Information - Ship To Options page.
- The Order Group Terms page.

Understanding Changes to Lot-Allocated Lines

You can change a lot allocation for the order line or schedule on the sales order pages depending on the order's status within the fulfillment process.

If the line that was lot allocated, either partially or fully, has not appeared on the picking plan, you can change the lot allocation on the Lot Allocation page accessible from the line and schedule.

If the lot-allocated line has appeared on a picking plan, you can view how the quantity was allocated, but it is unavailable for update from the sales order pages.

If the back-order line has been run through reservations, you can view how the quantity was allocated, but it is unavailable for update from the sales order pages.

For partial lot allocations, you can allocate the back-order portion of the line on the Lot Allocation page if the back order hasn't appeared on a picking plan.

You can also use the Lot Allocation page in PeopleSoft Inventory to lot allocate an order line or schedule that was not allocated during order entry or to reallocate an order line or schedule after you've entered the order.

See Also

PeopleSoft Inventory 8.8 PeopleBook, "Allocating Lots to Orders"

Pages Used to Use Lot Allocations

Page Name	Object Name	Navigation	Usage
Lot Allocation	ORDENT_RESLOT	- Order Management, Quotes and Orders, Lot Allocations - Select <i>Lot Allocation</i> in the Header Menu field on the Order Entry Form page. - Select <i>Lot Allocation</i> in the Line Menu field on the Order Entry Form page. - Select <i>Lot Allocation</i> in the Schedule Menu field on the Shipment Schedules page.	Perform lot allocation.

Changing Orders

Some changes are informational, while others may affect the fulfillment process in PeopleSoft Inventory. If you have saved the order with a status of *Pending*, there are no restrictions on the changes you can make. To cancel an order line or schedule, change the status to *Canceled*.

Note. The system allows the status of a header, line, or schedule to be changed to *Canceled* only if no part of the associated schedule has been shipped.

If an order has a status of *Canceled* or *Closed*, you cannot change the order. The following table displays the changes that you can make in PeopleSoft Order Management before the order has been sent to PeopleSoft Inventory.

Note. For *Pending* and *Open* orders, any changes to the header status, ship to location, or ship to address override are propagated to the line and schedule level. Other changes to the header populate new lines and schedules but are not propagated to existing lines and schedules. If the change can't be made to a particular schedule, it is made to the rest of the lines. For product kits, you can cancel the schedule, change the price, decrease the quantity, or change user reference information, but no other changes are allowed. To make changes to shipping data on all schedules for an order, use the Update All Schedules page.

PeopleSoft Order Management Status or Change	PeopleSoft Order Management Impact	PeopleSoft Inventory Impact
Order Closed		
Any change	Not allowed	N/A

PeopleSoft Order Management Status or Change	PeopleSoft Order Management Impact	PeopleSoft Inventory Impact
Order Canceled		
Any change	Not allowed	N/A
Pending		
Any change to Order Line	Apply changes	N/A
Any change to Order Schedule	Apply changes	N/A
Change Sold to or Bill To Customer	Not allowed if order lines exist.	N/A
Delete Header	Not allowed	N/A
Delete Line	Not allowed	N/A
Delete Schedule	Not allowed	N/A

See Also

PeopleSoft Inventory 8.8 PeopleBook, “Changing Orders”

Viewing Order Information

This section discusses how to view sales order summary information.

Pages Used to View Order Information

Page Name	Object Name	Navigation	Usage
Order Summary	ORDENT_SUMMARY	Order Management, Quotes and Orders, Review Order Information, Summary	View information about a single sales order.
Summary by Bill-To/PO	ORD_BY_BLLPO_VW	Order Management, Quotes and Orders, Review Order Information	View orders associated with a single purchase order linked to a bill to customer. This page appears automatically during order entry if you enter a purchase order number that is already entered on another order.
Shipments by Schedule	ORD_SHIP_SCHED_VW	Order Management, Quotes and Orders, Review Order Information	View shipment information for the schedule.
Shipments Invoice	ORD_SHIP_SCHED_VW2	Order Management, Quotes and Orders, Review Order Information, Shipments by Schedule	View invoice information for the schedule.
Shipments by Lot/Serial	ORD_SHIP_SCHED_VW3	Order Management, Quotes and Orders, Review Order Information, Shipments by Schedule	View lot and serial ID information for products that are lot or serial controlled.

Viewing Sales Order Summaries

Access the Order Summary page.

Currency Detail	Click to access the Currency Data page to view or change the currency for the order. You can change the currency as long as there are no order lines.
Tax Amount	Displays a best-guess estimate of taxes for an order. This number is not posted to any tax registers. If you have PeopleSoft Billing installed, the system recalculates taxes, even if they have been calculated previously in the order entry process by the Order Completion processes.
Order Total	The freight charge and tax amount are added to the total net price to derive the order total.

Note. PeopleSoft Order Management does not pass tax calculations to PeopleSoft Billing.

See Also

PeopleSoft Supply Chain Management Integration 8.8 PeopleBook, “Integrating to Sales and Use Tax Applications”

CHAPTER 12

Setting Default Sales Order Values

The section provides an overview and discusses:

- Header defaults.
- Line defaults.
- Schedule defaults.
- VAT defaults.

Understanding Sales Order Defaulting

Many of the fields on the order entry form and schedule pages are automatically populated from the sold to customer, order group, or sales buying agreement that you select.

If any fields change that control data in additional fields, the default values could change too. For example, if you change the ship to customer on the order line so that it is different than the order header, the system performs the same default processing as on the ship to customer of the order header. The same processing occurs for the schedule. In another example, if you change the buying agreement on the order line, the system automatically populates the order line values the same way that it does on the order header, for values that are controlled by the buying agreement.

The fields that control data in additional fields on the line are:

- Inventory load.
- Product.
- Buying agreement line.
- Buying agreement.
- Ship to customer.
- Order group.
- User preferences.
- Order Management business unit.

The ship to customer ID field controls data in additional fields on the schedule.

Header Defaulting

The following table describes header defaults:

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
ADDRESS (BILL TO)				1					Primary
ADDRESS (SHIP TO)			1						Primary
ADDRESS (SOLD TO)		1							Primary
ALLOW PRODUCT SUBSTITUTIONS		1							
BILL TO		1							Highest priority
BILL TO CONTACT				1					
BILL TYPE				1	2			3	
BUYING AGREEMENT		1							
BUYING AGREEMENT ID		1							Or customer group. Default

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
CANCEL BACKORDER			2		3		1		
CARRIER ID			2		3		1		
CARRIER ID EXPORT			2		3		1		
CURRENCY CODE		1							
COMMISSION LEVEL								1	
COMMISSION METHOD									The default is the commission percent.
CUSTOMER CHANNEL		1							
CREDIT CARD INFORMATION		1							Bill-to customer contact
CUSTOMER PO				1					Not expired

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
DIRECT INVOICING				1					
DISTRIBUTION RULE								1	
EXCLUSIVE PRICING ID		1			2				
EXPORT			1						
FREIGHT BILL				1					
FREIGHT CHARGE METHOD		2				3	1		
FREIGHT TRM			2		3		1		
FREIGHT TRM (Export)			2		3		1		
WEIGHT AND VOLUME ARBITRATION PLAN		1							2— default weight and volume arbitration plan

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
ORDER DATE									System date or the quote date for quotes.
ORDER GROUP	1								
ORDER, QUOTE	Prefix from User Preferences								System
ORDER STATUS, QUOTE STATUS									Open
PARTIAL ORDER			2		3		1		
PARTIALS			2		3		1		
PAYMENT METHOD				2	3		1		
PAYMENT TERMS ID				2	3		1		Or from payment terms on the price break

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
PRODUCT SOURCE		2					1		
ARBITRATION PLAN		1				2			3 Uses Default Rule
PRIORITY			2		3		1		
PRIORITY (Export)			2		3		1		
QUOTE NUMBER									From Converted Quote
SHIP PRIOR			2		3		1		
SHIP TO		1							highest priority
SHIP VIA			2		3		1		
SHIP VIA (Export)			2		3		1		
SINGLE SHIP FLAG			2		3		1		

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
SOLD TO CONTACT		1							
SOURCE	2				1				
STANDARD DISCOUNT					1				
STORE #			1						
SUBCUS-TOMER1				1					
SUBCUS-TOMER2				1					
SUPPORT TEAM CODE			1						Uses Default Team
TAX CODE			1						
TAX TRANSACTION TYPE			1						

Field Label	Operator	Sold To Customer	Ship To Customer	Bill To Customer	Order Group	Customer Group	Buying Agreement	PeopleSoft Order Management Business Unit	Notes
TRANSPORTATION LEAD RULE CODE								1	
UNIT	1								

Line Defaults

The following table describes line defaults:

Field Label	Header	Other Record or Default	Notes
ADDRESS	1	2. Ship to primary	
ADDRESS OVERRIDE	X		If ship-to is the same as header
BUYING AGREEMENT ID	X		
CANCEL BACKORDER	2	1. buying agreement, 3. ship-to, 4. Order Group	
CARRIER ID	3	1. Inventory Load , 2. buying agreement, 4. ship-to 5. Order Group	
CARRIER ID (Export)	2	1. buying agreement, 3. ship-to, 4. Order Group	
CUST ITEM		Product Alias	
CUSTOMER PO	X		
EXCLUSIVE PRICING ID	2	1– Order group	
EXPORT FLAG	X		
All export information	X		
FREIGHT TERMS	2	1. Buying Agreement, 3. Ship to, 4. Order group	
FREIGHT TERMS (Export)	2	1. Buying Agreement, 3. Ship to, 4. Order group	

Field Label	Header	Other Record or Default	Notes
BUYING AGREEMENT LINE		Buying Agreement, based on product, unit of measure (UOM), and business unit entered.	
IMPORT DATA	X		
LINE		System Assigned	Increments on Order Management business unit.
LOAD ID		Inventory Load Planning	
ORDER GROUP	X		
ORDER NO	X		
PARTIALS	2	1. Buying Agreement, 3. Ship to, 4. Order group	
PHYSICAL NATURE	2	1 Product	
PAYMENT TERMS	3	1. Buying Agreement, 2. Price Rule, 4. Order Group	Price rule terms used if better than existing terms
PRICE PROTECTED		1 Buying Agreement, 2 Price List	
PRODUCT SOURCE	X		
PRIORITY	2	1. Buying Agreement, 3. ship to, 4. Order Group	
PRIORITY (Export)	2	1. Buying Agreement, 3. ship to, 4. Order group	

Field Label	Header	Other Record or Default	Notes
REQUESTED ARRIVAL DATE, REQUESTED ARRIVAL TIME	1	2. Calculated based on requested ship date and time	Uses ship from closure calendar and ship to exception calendar.
REQUESTED SHIP DATE, REQUESTED SHIP TIME		1. Calculated if requested arrival date entered on the header, 2. defaults to current date.	Uses transportation lead time to calculate if based on default header requested arrival date.
SCHEDULED ARRIVAL DATE, SCHEDULED ARRIVAL TIME		Calculated	Uses transportation rule and sets for lead time, ship to customer exception calendar, and ship from closure calendar.
SCHEDULED SHIP DATE, SCHEDULED SHIP TIME		Calculated	Uses transportation rule and sets for lead time, ship to customer exception calendar, and ship from closure calendar.

Field Label	Header	Other Record or Default	Notes
SHIP FROM		1. Stock. The PeopleSoft Inventory business unit in the distribution network code with the highest priority that has the quantity ordered available. 2. Kit or not enough quantity found for 1. The PeopleSoft Inventory business unit in the distribution network with the highest priority. 3. If none, then the PeopleSoft Order Management business unit. 4. Other non-stock. No default value for the ship from field appears on the page. However, when the non-stock product is marked for billing, the system uses the priority 1 PeopleSoft Inventory business unit for creating the shipping history record and the costing record.	
SHIP PRIOR	2	1. Buying Agreement, 3. Ship to, 4. Order group	
SHIP TO	X		
SHIP VIA	4	1. Load, 2. Inventory item, 3. buying agreement, 5. ship to customer, 6. Order group	
SHIP VIA (Export)	2	1. Buying Agreement, 3. Ship to, 4. Order group	

Field Label	Header	Other Record or Default	Notes
STANDARD DISCOUNT	2	1. Order group	
STATUS	X		
STORE #	1	2. ship-to	
TAX CODE	2	1. ship-to	
TAX CUSTOMER GROUP	2	1. Based on ship-to customer	
TAX TRANSACTION TYPE	X		
UNIT	X		
UNIT COST		Product cost (inventory items) or product UOM (non-inventory items)	
UOM		Product UOM	Uses default.
VAT DATA	X		

Schedule Defaults

The following table describes schedule defaults:

Field Label	Line	Other Record or Default	Other
ACTIVITY ID		Product	Header
ALLOW OVERPICK			Ship to customer options
CANCEL BACKORDER	1	2. Ship to	

Field Label	Line	Other Record or Default	Other
CARRIER ID	1	2. Ship to	
CARRIER ID (Export)	1	2. Ship to	
COMMISSION METHOD		Header	
CUSTOMER PO	X		
CUSTOMER_PO_LINE	X		
DISTRIBUTION CODE, REVENUE CODE, SURCHARGE CODE		1. Distribution sets. 2. PeopleSoft Inventory business unit if it has an associated PeopleSoft Billing business unit. 3. PeopleSoft Order Management business unit only if no discount distribution code is associated with the price sets that apply to the line or schedule.	
EXPORT INFORMATION	X		
DISTRIBUTION TYPE			Distribution sets
DROP SHIP		Product	
FREIGHT TERMS	1	2. Ship to	
FREIGHT TERMS (Export)	1	2. Ship to	
INVENTORY ITEM		Product	
LINE	X		

Field Label	Line	Other Record or Default	Other
LIST PRICE	X		
LOAD ID			
ORDER NO	X		
QUANTITY SCHEDULED	X		From Order Quantity
PARTIALS	1	2. ship to	
PAYMENT TERMS	2	1. Pricing	From price rule if better terms are found.
PC UNIT		Product	Header
CUSTOMER PO SCHEDULE			From EDI
PRICE PROTECTED	1	2. Price List	
PRIORITY	1	2. ship to	
PRIORITY (Export)	1	2. ship to	
PROJECT ID		Product	Header
ROUTE		Inventory Routes	
REQUESTED ARRIVAL DATE, REQUESTED ARRIVAL TIME	1	2. Calculated if requested ship date and time are changed.	Uses transportation lead time to calculate requested ship date and time.
REQUESTED SHIP DATE, REQUESTED SHIP TIME	1	2. Calculated if requested arrival date and time are changed.	Uses transportation lead time to calculate requested arrival date and time.

Field Label	Line	Other Record or Default	Other
SCHEDULED ARRIVAL DATE, SCHEDULED ARRIVAL TIME		Calculated	Uses transportation rule and sets for lead time, ship to customer exception calendar, and ship from closure calendar.
SCHEDULED SHIP DATE, SCHEDULED SHIP TIME		Calculated	Uses transportation rule and sets for lead time, ship to customer exception calendar, and ship from closure calendar.
SCHEDULE		System assigned	Increments on Order Management business unit.
SHIP FROM	X		
SHIP PRIOR	1	2. Ship-to	
SHIP TO	X		
SHIP VIA	1	2. Ship-to	
SHIP VIA (Export)	1	2. Ship-to	
STATUS	X		
STORE #	1	2. ship-to	
SUPPORT TEAM CODE		Header	
TAX CODE	2	1. ship to	
TAX CUST GROUP	2	1. Derived from ship-to	
TAX EXEMPT		Header	
TAX TRANSACTION TYPE	X		

Field Label	Line	Other Record or Default	Other
UNIT	X		
UNIT PRICE		1. buying agreement, 2. price lists, 3. product price	If 2 or 3, then possible adjustments from pricing.
VAT INFO	2	1. ship-to	

VAT Defaulting

VAT defaults are discussed in the documentation for processing orders in a VAT environment.

See [Chapter 23, “Order Processing in a Value-Added Tax Environment,” VAT Sales Order Processing, page 317](#).

CHAPTER 13

Maintaining Order Header and Line Information

This chapter provides an overview of the sales order entry form and discusses how to:

- Maintain header and line information.
- Maintain additional order header information.
- Maintain additional order line information.

Understanding the Sales Order Entry Form

PeopleSoft Order Management divides the sales order component into three main levels: header, line, and schedule.

The Order Entry Form page contains the header and line parts of a sales order. At the header level, you maintain information that pertains to the entire order. Line-level information pertains to the products and pricing that make up the order.

The amount of information initially displayed on the main area of the Order Entry page depends on the default settings that you make on the business unit Order Entry Features page. You can display summary or detailed header, sold to, bill to, ship to, purchase history, and price summary information.

See Also

[Chapter 3, “Setting Up PeopleSoft Order Management Business Units,” Establishing Order Entry Features, page 33](#)

[Chapter 11, “Introduction to Sales Order Entry,” page 111](#)

[Chapter 14, “Maintaining Order Schedule Information,” page 215](#)

[Chapter 12, “Setting Default Sales Order Values,” page 163](#)

[Chapter 16, “Using Self-Service Order Entry and Order Status,” page 231](#)

[Chapter 15, “Working with Large Orders and Quotes,” page 223](#)

Common Elements Used in This Chapter

Currency Display

Click to switch between the transaction currency and the base currency.

Delete Line	Click to delete a new line where the quantity is zero.
Quantity Available	Displays the quantity of the product available in the designated warehouse in the unit of measure (UOM) selected, minus previously reserved orders for the product. If you have allocated a quantity online, the system subtracts it also.
Quantity Reserved	If you allocated stock online, displays the quantity reserved for the line. If the PeopleSoft Order Management business unit Order Entry option is set to reserve stock at order save, and you save the order line or lines, you can see the reservation the next time you access the Order Entry Form page.
Address From	Displays the level from which a ship to address override is being applied. For example, if the ship to address is overridden on the header, then this field displays <i>Header</i> at the header and all lines and schedules that do not have their own ship to address overrides. Note. The address information that you change affects only the order on which you are working. To change customer address information for all new orders, use the customer address pages.

Maintaining Header and Line Information

This section provides information about entering or modifying required and commonly used information on the order entry form.

Enter additional and optional information for the header or line from the Header menu or the Line menu on the Order Entry Form page. The Order Entry Form page is divided into order header and order lines sections.

This section lists common elements and discusses how to:

- Enter order header information.
- Enter order line information.
- Modify pricing information.
- View price rule information.

Common Elements Used in This Section

Order Status and Status	Select from: • <i>Canceled</i>: The order was canceled before any shipments were made or the line, or the schedule is no longer valid. To reactivate a canceled order, copy it to a new order. If you change the status at the header level to <i>Canceled</i>, that status is used by default for all lines and schedules. Setting the line status to <i>Canceled</i> sets the status of all schedules associated with the line. An individual schedule can have its status set to <i>Canceled</i> without affecting the status of the line.

Lines and schedules that have fully or partially shipped cannot be set to *Canceled*. To cancel a partially shipped line or schedule, set the quantity ordered to the quantity shipped.

The Close Orders process closes the line, and the remaining quantities are de-allocated from the PeopleSoft Inventory demand tables if a picking plan has not already been generated. You cannot change the status from *Canceled* to any other status.

- *Closed*: Either the schedules have been fully shipped, or the first shipment was made and back orders were canceled. The system automatically closes orders when you run the Close Orders process. You cannot set this status manually.
- *Pending*: The header or lines may need additional information. Demand data is passed to PeopleSoft Inventory based on the status of the schedule, not the status of the header. However, if you save the header as *Pending* and create lines and schedules for the order, they default to *Pending* rather than the normal default of *Open*. You can change the status of all the lines and schedules that you created from *Pending* to *Open* by changing the status of the header to *Open*.

Contact

Displays, by default, the primary contact associated with the sold to or bill to customer from the Contact Customer page. The contact's location address is automatically populated on the sales order as well, if the contact's address is also a valid address for the customer.

Show Details and Hide Details

Click these links to show detailed or summary information for the sold to, bill to, and ship to customer. If you are viewing detailed information, the Hide Details link appears. Similarly, if you are viewing summary information, the Show Details link appears.

Ship To

If you change the ship to customer ID after lines are associated with an order, the new ship to customer ID appears as the default for new lines. The value is not changed on existing lines. If the ship to address location or ship to address override are changed at the header level, the change is propagated to valid pending and open lines and schedules.

Export

Select if export requirements are required.

Tax Code

If you are not operating in a value-added tax (VAT) environment and you do not have Vertex or Taxware installed, PeopleSoft Order Management calculates a simple sales tax. The code associated with the ship to customer location address on the Customer Address page appears automatically for taxable orders. The Populate Billing process passes the tax code to bill lines in PeopleSoft Billing.

Reason

Select a reason code to describe the goods shipped as well as their nature and quality. This code is included on orders and shipping documents to meet Italian government requirements. You can only enter reason codes with the reason type of *Shipments*. If this field is left blank, a default value could be populated by the Order Management Business Unit Definition - Shipping and Returns page.

Tax Transaction Type	Select the tax transaction type assigned to the transaction. The field is used for India localization tax processing. Values are: • <i>DEB</i> (direct export with bond) • <i>DEWB</i> (direct export without bond) • <i>DIMP</i> (direct import) • <i>DOM</i> (domestic) • <i>IUT</i> (interunit transfer) • <i>LEB</i> (local export with bond) • <i>LEWB</i> (local export without bond) • <i>LIMP</i> (local import)
Partials	Indicates whether your customer accepts partial shipment schedules.
Ship Prior	Indicates whether your customer accepts shipments before the requested arrival date.
Cancel Backorder	If your customer doesn't want backorders, select <i>Yes</i> .
Single Ship	If your customer wants the entire order shipped on one shipment, select <i>Yes</i> .
Requested Arrival Date/Requested Arrival Time	When you enter this date, the system calculates the requested ship date by adding the transit lead time that matches the order. The system considers exception ship dates for the ship to customer in determining the scheduled arrival date.
Requested Ship Date/Requested Ship Time	When you enter this date, the system calculates the requested arrival date by subtracting the transit lead time that matches the order.
Scheduled Ship Date/Scheduled Ship Time	The system uses the requested ship date as the start date. Then it adds the transit lead time that matches the order. The system then considers the Inventory business unit closure calendar in determining the scheduled shipment date.
Scheduled Arrival Date/Scheduled Arrival Time	The system calculates this date based on the scheduled shipment date. It uses the transit lead time that matches the order. The system considers the exception ship dates for the ship to customer in determining the scheduled arrival date.

Note. When you change either of the scheduled dates—shipment or arrival—the system doesn't recalculate them. For example, if you change the scheduled ship date, the system doesn't recalculate the scheduled arrival date. The system assumes that you are manually overriding the dates. Changes to the requested dates trigger the automatic recalculation of the scheduled dates.



Click the View Related Links button to access additional options for a sold to, bill to, ship to customer and product. The following links are available.

Sold to customer:

- View Sold To Customer Address
- Override Sold To Address

- Sold To Address Annotations

Bill to customer:

- View Sold To Customer Address
- Customer Credit
- Bill To Annotations

Ship to customer:

- View Ship To Customer Address
- Override Ship To Address
- Ship To Address Annotations

Product:

- Product Search
- Product Detail (after entering a product ID)
- Product Kit Detail (after entering a product ID)
- Product Alternates (after entering a product ID)
- Product Annotations (after entering a product ID)

Pages Used to Maintain Header and Line Information

Page Name	Object Name	Navigation	Usage
Order Entry Form	ORDENT_FORM_LINE	Order Management, Quotes and Orders, Create/Update Order Order Management, Quotes and Orders, Create/Update Quote	Enter header and line information.
Letter of Credit Information	LCEXPORT_INQ	After selecting a letter of credit ID on the Order Entry Form page, click the Letter of Credit button.	View details for letters of credit for the customer. You must first establish letter of credit information for the customer using the PeopleSoft Treasury Export Information page.
Letter of Credit Document Info	LCDOC_INQ	Select the Letter of Credit Document Info tab on the Letter of Credit Information page.	View details for letter of credit documents for the customer.
Header Export Detail	ORDENT_HDR_EXPORT	Click the Export Detail button on the Ship To region of the order header on the Order Entry Form page.	View or change export shipping information for the ship to customer.
Export License Detail	ORDENT_EXP_LIC	Click the Export License Detail link on the Header Export Detail page or the Line Export Detail page.	View export license information for a ship to customer.
Import License Detail	ORDENT_IMP_LIC	Click the Import License Detail link on the Header Export Detail page or the Line Export Detail page.	View import license information for a ship to customer.
Line Pricing Data	ORDENT_LINE_PRICE	Click the Pricing Data link on the Order Entry Form page.	View and modify pricing and buying agreement information for the order line. PeopleSoft Order Management automatically determines the list price for the product on the order line and applies all adjustments based on the applicable price rules. You can also enter manual price adjustments.
Price Detail	ORDENT_LN_PRCAUDIT	Click the Price Detail link on the Line Pricing Data page or the Schedule Pricing Data page.	View price rule and promotion information.

Entering Order Header Information

Access the Order Entry Form page.

Order Entry Form

Header Details

Order

9000003

Unit

US001

Revision

ORDER

HOLD

Go to:

...Header Menu

Order Date

10/29/2003

Order Status

Open

*Order Group

STD

Standard Orders

Sold To

USA04

Location:

1

Western Pacific Wholesaler 2

Hide Details

Sold To Details

Contact:

1

Bob Johnson

Source:

PHONE

Phone In

Arbitration Plan:

DEFAULT

Default Price Rule

Weight and Volume:

Exclusive Pricing ID:

*Product Source:

System

Freight Charge Method:

Quantity

Customer Channel:

Quotation Number:

Ordered by:

Allow Product Substitutions

☒

Header Information

Purchase History

Order	Order Date	Product ID	Quantity	UOM
9000002	10/29/2003	10000	5.0000	EA
9000002	10/29/2003	10002	4.0000	EA
DP00001308	03/01/2003	10003X	108.0000	EA
DP00000804	03/01/2003	SR1003	92.0000	EA
DP00000768	03/01/2003	SR1003	270.0000	EA
DP00000732	03/01/2003	SR1003	123.0000	EA
DP00000696	03/01/2003	SR1003	360.0000	EA
DP00000660	03/01/2003	SR1003	210.0000	EA
DP00000624	03/01/2003	SR1003	139.0000	EA
DP00001307	02/01/2003	10003X	101.0000	EA

More Orders

Order Entry Form — Order Header (1 of 3)

▼ Bill To

USA04  Location: 1 

Western Pacific Wholesaler 2 [Hide Details](#)

Bill To Details

Contact: 1  Bob Johnson

Payment Method: Credit Card  

Credit Currency: USD [Credit Currency Detail](#)

Letter of Credit ID:  

Bill Type: OM  Order Management

Freight Bill: Shipping 

SubCustomer 1:

SubCustomer 2:

Direct Invoicing ☒

Order Entry Form — Order Header (2 of 3)

The screenshot displays the 'Ship To' section of an order entry form. At the top, there is a 'Ship To' header with a dropdown menu. Below it, the 'USA04' location is selected, and the 'Location' field shows '1'. The text 'Western Pacific Wholesaler 2' is visible, along with a 'Hide Details' link. The 'Ship To Details' section includes a 'Store #' field and an 'Update Schedules' link. The 'Domestic' section contains fields for 'Carrier ID' (SURFACE), 'Ship Via' (COMMON), 'Freight Terms' (DES), and 'Priority' (STD). The 'Shipping Flags' section has dropdowns for 'Partial Order' (Yes), 'Partials' (Yes), 'Ship Prior' (Yes), 'Cancel Backorder' (No), and 'Single Ship Flag' (No). The 'Foreign' section has an 'Export' checkbox. The 'Global' section has fields for 'Reason' and 'Tax Transaction Type'. The 'Taxes' section has a 'Tax Exempt' checkbox, a 'Tax Code' field, and an 'Exemption Certificate' field.

Order Entry Form — Order Header (3 of 3)

Note. Enter header information in the Order Header section of the page. If you change header information for an order with existing lines, the header changes apply only to new lines added to the order. The exceptions are status, ship to address location, and ship to address override.

Header Details

Order	If you are using auto-numbering, the order number is assigned after you save the order.
Revision	The revision field has no processing associated with it at this time.
Order Date	When you create a new order, the current date is the default order date. If you update an existing order, the order date is the initial date the order was created.

When the order is placed on hold, either manually or through the online or background process, *ORDER HOLD* appears to the right of the Order Date field. To see the reason for the hold, or to add or inactivate a hold, click Hold/Change Reasons link from the Header menu on the Order Entry Form page to access the Header Hold/Change Reasons page.

Order Group

Automatically populated by the preferences for the person entering the order (if one is defined on the User Preferences - Orders - Sales page). If an order group has not been defined previously, you must enter one.

Header Information

Buying Agreement ID

Automatically populated by the sold to customer or from the customer group associated with the sold to customer. You can change this value.

PO Number (purchase order number)

If you indicated on the General Information - Bill To Options page that this bill to customer requires a purchase order on all orders, then you must enter a value in the PO Number field if a blanket PO number does not automatically appear.

If you enter a purchase order number that is already in use by another order, a message appears asking if you'd like to view the other orders that reference the purchase order number.

Confirming PO Received (confirming purchase order received)

Automatically selected if you've received a copy of the purchase order.

Standard Discount

Displays the discount applied to each sales order line, in addition to any price rule adjustments.

Purchase History

Product ID

Click a product ID to copy lines to this order from purchase history. The product ID, quantity, and unit of measure are copied. The remaining fields are automatically populated as if the order line was entered manually.

Note. You cannot select product IDs for an order originating from PeopleSoft Contracts, but you can view these order lines.

Sold To

Sold To

You cannot change the sold to customer ID after lines are associated with the order. If, after entering a sales order, you need to change the sold to customer ID, cancel the order and enter a new order for the correct sold to customer.

Source

Indicates how an order was received (for example, by phone). Automatically populated by the order group or from preferences for the person entering the order.

You can enter or change the value here unless the order originates from PeopleSoft Contracts (indicated by a *CA* value) or is a replacement order for an PeopleSoft Contracts order (indicated by a *RCA* value).

You cannot add a new order with a source of “CA” or “RCA.” You can also not add or copy lines for these orders.

Arbitration Plan

Displays the arbitration plan associated with the sold to customer on the Sold To Options page. If the customer doesn’t have an associated plan and is not part of a customer group with an associated plan, the system uses the default arbitration plan set up on the Arbitration Plan page in PeopleSoft Enterprise Pricer.

Weight and Volume

Automatically populated by your selection on the Sold To Options page. If this field is blank, and the weight and volume pricing processing option is selected on the Order Entry Features page, you can enter a weight and volume rule.

Select *Weight & Volume Price Calc.* in the Header Menu field on the Order Entry Form page to manually calculate the weight and volume pricing and open the Estimated Shipments page to view how it was calculated.

Exclusive Pricing ID

This ID represents an arbitration plan that has price rules directly attached to it. An exclusive pricing ID may appear by default from the order group, or you can select one. The exclusive pricing ID appears by default on the order line and schedule; you can change it in both places.

Product Source

Select product IDs (*System*) or customer part numbers (*Customer*). The default value comes from the referenced buying agreement, if applicable, or the Sold To Options page. You can change it here or at the line level.

Freight Charge Method

If you are calculating freight charges, select *Quantity*, *Value*, *Volume*, or *Weight* as a method.

Customer Channel

Use the customer channel to divide customers for reporting, trade spending, and integration with PeopleSoft Demand Planning.

Quotation Number

If you create the sales order from a quote, the number of the quote appears here. You can also enter a number to associate a quote with an order.

Ordered by

Automatically populated by the Sold To Customer ID field. For electronic data interchange (EDI) orders received from a broker, the broker ID may appear. This field is for information only.

Allow Product Substitutions

Automatically populated based on your selection on the customer General Information - Sold To Options page. Choose an alternate product if one exists, or substitute a product during the picking process in PeopleSoft Inventory.

Bill To

Payment Method

When you select *Credit Card* as the payment method, the Credit Card Data button is active.

Letter of Credit ID

If you have defined a letter of credit in PeopleSoft Treasury for the customer, then select a letter of credit ID.

Bill Type

Automatically populated by the Bill To Options page. If you haven’t set up a bill type at the customer level, the bill type identifier from the Accounting

and Billing page on the Order Management business unit definition is the default. You can have only one bill type per order.

Freight Bill

Select or override to determine whether you want freight to be billed at order entry or shipping.

Direct Invoicing

Select to have PeopleSoft Billing finalize and print an invoice for the order immediately after shipping.

Ship To

Partial Order

Indicates whether your customer accepts partial orders.

Single Ship Flag

Select *Yes* if the customer wants all the schedules that make up the order to be shipped together. All of the schedules must be on the same shipment.

Note. If you have the single-ship option set to *No* and you have already added lines to the sales order, you can't change the order to a single ship of *Yes*. You must cancel the order and start over. However, you can change the single-ship status from *Yes* to *No*.

Note. If the single-ship option is *Yes*, the Cancel Backorder option will also be set to *Yes* and cannot be changed.

Exemption Certificate

Select a value or enter the certificate number that is supplied when placing the order. Define tax exemption certificates on the General Information - Tax Exempt Certificate Info page. Because a customer may have multiple exemption certificates for different types of purchases and for different jurisdictions, there is no default for this field.

See Also

Chapter 11, "Introduction to Sales Order Entry," Shipment and Arrival Dates, page 115

Chapter 5, "Setting Up Transportation Lead Times and Freight Charges," page 49

PeopleSoft Enterprise Pricer 8.8 PeopleBook, "Implementing PeopleSoft Enterprise Pricer," Weight and Volume Pricing

PeopleSoft Enterprise Pricer 8.8 PeopleBook, "Using the Arbitration Plan"

Chapter 24, "Processing Taxes for India," page 331

PeopleSoft Billing 8.8 PeopleBook, "Understanding Direct Invoicing"

Chapter 11, "Introduction to Sales Order Entry," Sales Orders from Contracts, page 129

Entering Order Line Information

Access the Order Entry Form page.

Line Details										Customize	Find	View All
Line	Product	Requested Dates	Scheduled Dates	Ship To	Ship Options	Configuration	Buying Agreement / PO					
*Line	*Status	Product ID	Quantity	UOM	Unit Price	Extended Price		Ship From	Quantity Available			
1	Open	10002	3.0000	EA	24.2500	72.75	USD	US011	7396.0000			
2	Open	10006	1.0000	EA	72.7500	72.75	USD	US011	15420.0000			

Number of Lines to Copy:  

Go to: [Shipment Schedules](#) [Pricing Data](#)

Price Summary

Gross Order Total:	150.00	Line Adjustments:	-4.50	Currency Detail
		Order Adjustment:	0.00	Change Currency Display
		Total Net Price:	145.50	Authorize Credit Card
Freight Charge:	0.00			
Freight Tax:	0.00			
Tax Amount:	0.00	Order Total:	145.50	USD

Order Entry Form — Order Lines page

Enter line information in the Order Lines section of the page.

Common Information

- Line** The automatic increment for this field is controlled at the business unit level on the Order Management Definition - Order Management Setup page.
- Status** Select the status of the order line. The default is the order header status.
- Hold** The line is on hold if an *L* appears in the column. To view the hold code reason, select the Holds/Change Reasons link from the More drop-down list box. If any of a line's schedules are on hold, then an *S* appears. If there are line and schedule holds, then *L/S* appears.
- Product ID** Select a product ID, based on the product catalogs available to the customer, or manually enter an ID. If you haven't assigned product catalogs to the customer, all products in your system are available.
- Number of Lines to Copy** Enter the number and click the Copy Order Line button to copy the lines to a new or existing order.
-  Click the Calculate Price button to calculate the price for the order. Pricing occurs when the button is clicked or when the order is saved.
- Order Total** Displays the order total and the currency code for all the schedules in the transaction currency of the order. You can toggle between the base and transaction currency.

Line Tab

Select the Line tab.

Quantity	Enter an order quantity in the increment required for the unit of measure. Valid increments are set up on the Product Attributes by UOM page and apply only to the line, not the schedule.
UOM (unit of measure)	Establish the default ordering UOM for the product on the Product Attributes by UOM page. If other valid UOMs exist for the product, you can change the value.
Unit Price	Manually enter or change the price per unit if the line quantity will be sent out in one shipment; however, if there are multiple shipment schedules, you will receive a message instructing you to make the price change on each shipment schedule. If you change the price, you must select a price adjustment reason.
Extended Price	Appears when you press TAB to exit the Price per Unit field. The currency from the header is used by default.
Ship From	Automatically populated by the ship from warehouse for the PeopleSoft Inventory business unit. The default value depends on certain business unit and customer conditions that are detailed in the Source of Ship From Inventory Business Unit section. If the Ship From field does not display a value, the product is a service. Use the Look Up Ship From button to view quantities available from different warehouses.
Quantity Available	Displays the quantity available in the ship from PeopleSoft Inventory business unit.
Number of Schedules	If the order line has more than one schedule, the number of schedules appears as the last column in the display grid.
Product Tab	Select the Product tab.
Product Source	Select system-generated product IDs (<i>System</i>) or customer part numbers (<i>Customer</i>). The default product source comes from the header. You can change it for each line of the order.
Order Group	Automatically populated from the header. You can change it here.
Customer Item Number	If the product source is <i>System</i> , the customer's item number appears if applicable.
System Product ID	If the product source is <i>Customer</i> , then the system product ID corresponding to the customer item ID appears.
Ship To Tab	Select the Ship To tab.
Benefit Identification	A value is required if the transaction is identified as an Indian sale. The following tax transaction types are valid for export sales:

- *DEB* (direct export with bond)
- *DEWB* (direct export without bond)
- *LEB* (local export with bond)
- *LEWB* (local export without bond)

Ship Options Tab

Select the Ship Options tab.

Partials	Indicates whether the customer accepts partial shipments.
Ship Prior	Indicates whether it is OK to ship this line prior to the scheduled ship date.
Cancel Backorder	Indicates whether backorders are automatically canceled.
Drop Ship	Select this option if the product is shipped directly from a vendor to your customer. Enter this information on the Product Definition - Options 2 page. You can also use drop ship to ship a product directly from the vendor when that product is normally stocked in PeopleSoft Inventory.
Intrastat	If you are operating in a country that requires Intrastat reporting, and this order line or schedule is an Intrastat transaction, select this check box. If it is, make a selection from the Replacement drop-down list box. Intrastat reporting distinguishes between original shipments, shipments that are a replacement for products that were previously shipped and returned, and shipments that are a replacement for products that were previously shipped and must be replaced, but were not returned.
Replacement	If Intrastat is selected, select <i>Not Applicable</i> , <i>Replace Goods Not Returned</i> , or <i>Replacement of Returned Goods</i> .
Reason	Displays India tax reason codes.
Load ID	Enter a load ID to include this order line on a pre-established load in PeopleSoft Inventory. The load's carrier ID, ship via information, and scheduled ship date (if applicable) are displayed, overwriting defaults that may have come from the buying agreement, customer, or header. These fields are not available for data entry.

Configuration Tab

If the product is configured, the Configuration Code displays.

Buying Agreement/PO Tab

Select the Buying Agreement/PO tab.

Buying Agreement ID	Displays the buying agreement ID associated with this line. The default value comes from the order header.
Buying Agreement Line	Displays the line number of the buying agreement line associated with this order line. This number is assigned if the price is derived from the buying agreement.

Customer PO (customer purchase order)

Displays the customer purchase order ID associated with this line. The default value comes from the order header.

Customer PO Line (customer purchase order line)

If the order line references a particular line on the purchase order, indicate it here. You can enter a different PO number for each order line.

See Also

[Chapter 20, “Placing Sales Orders on Hold,” page 269](#)

[Chapter 11, “Introduction to Sales Order Entry,” Default Ship From Values, page 112](#)

[Chapter 11, “Introduction to Sales Order Entry,” Total Order and Line Reservations, page 118](#)

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Setting Up Products”

PeopleSoft Global Options and Reports 8.8 PeopleBook, “Setting Up and Running Intrastat Reports”

Modifying Pricing Information

Access the Line Pricing Data page.

Line Pricing Data			
Line:	1	Schedule:	1
ORDER HOLD			
Product ID:	10002	Long Sleeve T-Shirt, Men's	UOM: EA
Minimum Price:			
Quantity Scheduled:	3.0000	Schedule Ship Datetime:	10/29/2003 8:58AM
Prices			
Price List ID:		☐ Price Protected	Exclusive Pricing ID: 
Standard Discount:	0.00 %		
List Price:	25.0000	Extended List Price:	75.00
Price Rule Price:	24.2500		
Net Unit Price:	24.2500	Extended Net Price:	72.75
Margin Info		Currency	
Unit Cost:	7.8260	Currency:	USD Currency Detail
Margin Amount:	16.4240	Credit Currency:	USD Credit Currency Detail
Margin Percent:	67.73 %	Change Currency Display	

Line Pricing Data page (1 of 2)

Manual Adjustment	Miscellaneous
Reason:	Buying Agreement ID:
☐ Discount ☐ Surcharge	Buying Agreement Line:
Adjustment Amount:	Buying Agreement Schedule:
Adjustment %:	<u>Buying Agreement Usage</u> <u>Buying Agreement Line Usage</u>
Price Override:	Payment Method: Credit Card
Promotion Code:	Payment Terms: IMMED
Calculate Adjustment	

Line Pricing Data page (2 of 2)

Prices

Price List ID

Displays the corresponding ID associated with the list price amount.

Standard Discount

Displays the standard discount, which is derived from the order group established on the Order Groups page.

List Price

Displays the base price for the UOM on the schedule. The list price comes from the price lists defined in pricing, or it is based on the price of the product in the designated ship from warehouse. If the line was created from a buying agreement, the list price that you defined for the buying agreement line appears.

Price Rule Price

Displays the price calculated after the system applies the price formulas.

Net Unit Price

Displays the price after the system has applied the standard discount and all price rule adjustments, or, if the line has been created from a buying agreement, the net unit price defined for the buying agreement line. If you change the value, enter a reason code for the change.

Note. Prices appear only when the line quantity will be sent out in one shipment. If there are multiple shipment schedules, make the price change on each shipment schedule. In this case, open the Order Schedule - Pricing page to view pricing. If a non-stock or dropped ship product is used, but you can only change the unit cost.

Price Protected

Automatically selected for order lines created from quotations. If clear, the price on the line can change as subsequent order lines are added, and the Order Repricing process recalculates the price if needed.

For order lines created from quotations, the system automatically selects the Price Protected check box.

If the line is created from a buying agreement, and you did not select Price Can Be Changed on Order for the buying agreement, the Price Protected check box

is selected and you cannot change it. If you did select Price Can be Changed on Order, the Price Protected check box is selected, but you can clear it.

The system automatically selects the Price Protected check box when you make manual adjustments to prevent the adjustments from being overwritten by the Order Repricing process.

Exclusive Pricing ID

May be automatically populated by the header or order group, but you can override the value. You can see a list of all the price adjustments invoked by the exclusive pricing ID unless the order line was created from a buying agreement.

Extended List Price

Displays the quantity ordered multiplied by the list price.

Extended Net Price

Displays the quantity ordered multiplied by the net unit price.

Margin Info

Unit Cost

Automatically populated for stocked products using standard costing and cannot be changed. Establish the unit cost for stocked products when you define them in PeopleSoft Inventory. If the cost is actual or there is no cost defined, *Actual / No Cost* appears.

The unit cost appears for a non-stock product if you establish the cost on the Product Price page, but you can change it.

If the unit cost for a non-stock product changes on an order-to-order basis, manually enter a value in this field.

Note. When drop shipping products where no cost is set up for actual, perpetual, or periodic costing methods, the system retrieves the cost from the purchase order associated with the schedule. If a purchase order is not provided, the default actual cost defined for the item on the PeopleSoft Inventory business unit is used.

Margin Amount, Margin Percent

The price margin appears as both an amount and a percent.

Currency

Change Currency Display

Click to toggle between the transaction currency and the business unit base currency.

Manual Adjustment

Reason

Select a reason code for the adjustment.

Note. You must enter a reason code before you enter the price adjustment.

Discount

Select to enter a manual discount adjustment.

Surcharge

Select to enter a manual surcharge adjustment.

Adjustment Amount

Enter the discount or surcharge adjustment amount.

Adjustment % (adjustment percentage)	Enter a percentage, and the system calculates the discount or surcharge adjustment amount.
Price Override	Enter a completely new price.
	Note. You can add only one manual price adjustment at a time.
	If you are changing the price for the line and the line has already been invoiced, the new price applies only to additional quantities for the line and new schedules created from the increase. The updated price does not apply to lines that have already been invoiced. Check to see if the line has an associated invoice ID by looking at the Order Tracking – Results page.
Promotion Code	If you have PeopleSoft Promotion Management installed, you can select a promotion code in addition to a discount, surcharge, or price override. The system passes the promotion code, along with the manual adjustment, to the ORD_PRICE_ADJST table. If you select a promotion code for the adjustment only, the system finds the price formulas associated with the promotion.
	Note. Whenever you override a price on a line or schedule using a promotion code, the system ignores any dates that are on the formulas of the applicable price rules. If a price formula has expired, the adjustment still applies.
Calculate Adjustment	Click to have the system adjust the price for the manual adjustment.
Miscellaneous	
Buying Agreement ID	Automatically populated by the order header but can be changed.
Buying Agreement Line	If the price is assigned from the buying agreement line, select the buying agreement line number.
Buying Agreement Schedule Line	If this order line was created from a buying agreement release, displays the release number.
Payment Method	Displayed from the order header.
Payment Terms	Automatically populated from the order header and can be changed here.

Viewing Price Rule Information

Access the Price Detail page.

Price Detail				
Line:	1	Schedule:	1	
Quantity Scheduled:	3.0000	Schedule Ship Datetime:	10/29/03 8:58AM	
Price Adjustment Details				
Price Rule Audit Price Rule Promotions				
Price Rule	Price Type	Action Type	Adjustment Method	Reason
PL-17	Extended Price	Discount/Surcharge	Cascading	

Price Detail page: Price Rule Audit tab

Common Information

Price Rule	Displays adjustments made to the list price that are determined by the price rule.
Price Type	Determines whether the adjustment is based on extended price or quantity.
Action Type	The price rule action type.
Adjustment Method	Displays how the adjustment was applied.
Period-to-Date	Automatically selected if the price rule is for period-to-date pricing.

Price Rule Audit Tab

Select the Price Rule Audit tab.

Note. For sales orders, price rules are defined to reference the order date, shipment date, or requested arrival date. The arbitration plan determines which of these dates to use from the transaction. For Promotions Management processing, you can tell the system to consider all three dates from the sales order.

Reason	Displays the adjustment reason if this was a manual price adjustment.
Unit Price	Displays the replacement price defined on the price rule formula (if any).
Adjustment Amount	Displays the adjustment amount from the price formula (if any).
Adjustment % (adjustment percentage)	Displays the adjustment percentage from the price formula (if any).
Amount	Displays the adjustment amount that is sent to PeopleSoft Billing.
Currency	Displays the currency of the adjustment amount.
Adjustment Type	Displays either <i>Off-Invc</i> (off-invoice) or <i>Billback</i> .

Price Rule Promotions Tab

Select the Price Rule Promotions tab.

Price Promotion Code and Merchandising Type	Displays information from PeopleSoft Promotions Management.

Trade Promotions Detail

Click to view details of the promotion. The link appears if there is a promotion code for the row.

Maintaining Additional Order Header Information

This section provides information about entering or modifying additional information for the options available under the Header Menu section of the order entry form.

This section discusses how to:

- Change export detail information.
- Provide export license information.
- Calculate estimated shipments.
- Calculate freight charges.
- View freight details.
- Update shipping schedules.
- Enter header holds and change reasons.
- Maintain header notes and attachments.
- Enter project-related information.
- Maintain customer PO data.

Pages Used to Maintain Additional Order Header Information

Page Name	Object Name	Navigation	Usage
Agreement Usage	SCON_HDR_USAGE	• Select <i>Buying Agreement Usage</i> in the Header Menu field on the Order Entry Form page. • Click Buying Agreement Usage on the Line Pricing Data page.	Displays order activity against a buying agreement, including the line and schedule number against which the order was applied.
Carrier Information	ORDENT_CARRIER_VW	Click the Carrier Detail button on various pages in the Order Entry Form component.	View carrier information. Similar to the Carrier Table page in the General Options menu.
Credit Card Data	ORDENT_HDR_CREDCRD	Click the Credit Card Data button from the Bill To Details region of the Order Entry Form page.	Displays credit card information for the transaction.
Conversations	CONVER_DATA1_SS	Select <i>Customer Conversations</i> in the Header Menu field on the Order Entry Form page.	Record conversations about or with a customer.

Page Name	Object Name	Navigation	Usage
Customer Credit	ORDENT_CRED_AVAIL	- Select <i>Customer Credit</i> in the Header Menu field on the Order Entry Form page. - Click the Customer Credit link after clicking the Related Links button on the Bill To region of the Order Entry Form page.	View credit availability and details for a bill to and corporate customer. Similar to the Credit Available page.
Customer Purchase History	CUST_PUR_HIST_OM	- Order Management, Quotes and Orders, Create/Update Order, Review Customer Information, Purchase History - Click the More Orders link (if applicable) in the Purchase History region of the Order Entry Form page.	View all purchases made by a customer. Lists orders by line, detailing order numbers and dates, as well as product IDs, descriptions, and quantities.
Select/Copy From Purchase History	ORDENT_CSTPUR_HIST	Click the More Orders link in the Purchase History region of the Order Entry Form page. The link is only available if more than 10 lines exist.	View purchase history if more than 10 lines exist. Note. Product IDs for orders originating from PeopleSoft Contracts or replacement orders originating from PeopleSoft Contracts are unavailable for selection. They still appear in the grid if the sold-to customer is the same customer as the current order.
Freight Charges	ORDENT_FRT_CHRG	Select <i>Freight Charges</i> in the Header Menu field on the Order Entry Form page.	Calculate freight for the estimated shipments that make up the sales order. Also enter manual freight charges and override freight charges. Freight charges can be entered only after you have entered a line for the order.
Freight Detail	ORDENT_FRT_AUDIT	Click the Freight Detail link on the Shipments (estimated) page or the Freight Charges page.	View how each freight charge was calculated.
Header Commissions	ORDENT_HDR_COMM	Select <i>Commissions</i> in the Header Menu field on the Order Entry Form page.	View or modify commission information for a sales order.

Page Name	Object Name	Navigation	Usage
Header User Reference	ORDENT_HDR_CDATA	Select <i>User Defined Reference</i> in the Header Menu field on the Order Entry Form page.	Captures information that the customer wants referenced on the order. Data referenced here is informational only.
Header Holds/Change Reasons	ORDENT_HDR_RSN	Select <i>Holds / Change Reason</i> in the Header Menu field on the Order Entry Form page.	Place or remove order holds; also enter reasons for holds on order headers.
Header Notes/Attachments	ORDENT_HDR_NOTE	Select <i>Notes/Attachments</i> in the Header Menu field on the Order Entry Form page.	View or associate notes and attachments with a sales order header and have the notes print on designated documents.
Header VAT Information	ORDENT_HDR_VAT	Select <i>Vat Information</i> in the Header Menu field on the Order Entry Form page.	Enter header VAT information or override VAT default values.
View Schedules	ORDENT_SCH_VW	Select <i>View Schedules</i> in the Header Menu field on the Order Entry Form page.	View summary information of all the schedules of the lines in the buffer. Column order for grids may vary by implementation.
Orders with this PO	ORDENT_BLLPO_VW	Click the Orders with This PO button next to the PO Number field on the Order Entry Form page.	View sales order numbers referencing the same purchase order.
Project Defaults	ORDENT_PROJECT	Select <i>Project Defaults</i> in the Header Menu field on the Order Entry Form page.	Enter PeopleSoft Projects-related information for an order. You must have PeopleSoft Projects installed.
RMA Reference for Sales Order	ORDENT_RMA_REF	Select <i>RMA Reference for This Order</i> in the Header Menu field on the Order Entry Form page.	View RMA details.
Schedules on Shipment	ORDENT_EST_SCHS	Click the Schedule Detail link on the Estimated Shipments page.	View the schedules attached to the estimated shipment.
Shipment Price Adjustments	ORDENT_SH_PRCAUDIT	Click the Pricing link on the Estimated Shipments page.	View details for the weight and volume pricing adjustments.

Page Name	Object Name	Navigation	Usage
Estimated Shipments	ORDENT_EST_SHIP	Select <i>Estimated Shipments</i> in the Header Menu field on the Order Entry Form page.	View shipping information for the estimated shipments. Manually calculate the weight and volume price and open this page to view how the weight and volume price was calculated. Estimated shipment criteria is defined on the Inventory Definition - Business Unit Options: Estimated Shipment Definition page.
Shipments by Header	ORD_SHIP_HDR_VW	- Select <i>Actual Shipments</i> in the Header Menu field on the Order Entry Form page. - Order Management, Quotes and Orders, Create/Update Order, Review Order Information, Shipments by Header	View shipment details for an order.
Summary by Sold To	ORDENT_SOLDTO_VW	- Select <i>Copy Sales Order/Quote</i> in the Header Menu field on the Order Entry Form page. - Select <i>Orders by Sold-To</i> in the Header Menu field on the Order Entry Form page.	Copy sales orders or quotes. View orders for a sold to customer by selecting <i>Orders by Sold To</i> .
Update Schedules	ORDENT_HDR_SCHCHG	Select <i>Update Schedules</i> in the Header Menu field on the Order Entry Form page.	Update shipping details for all schedule lines of the order. Note. Schedule export and import information is only updated if a pick batch ID hasn't been assigned.

Changing Export Detail Information

Access the Header Export Detail page.

Export

Automated Reporting Program

The automated exporter reporting program (assigned by the Bureau of Census in the United States) is automatically populated from the General Information - Additional Ship To Options page.

Export Documents

Canadian Customs Invoice	Invoice that must accompany shipments from the United States to Canada.
Shippers Export Declaration	U.S. Department of Commerce document describing all freight moving from the United States to other countries.
Certificate of Origin	United States certificate that guarantees that the goods are of U.S. origin (purchase or manufacture).

Providing Export License Information

Access the Export License Information page.

Type	Select from: • <i>General Destination:</i> Goods are not export-controlled. • <i>Specific:</i> Products require a specific license for controlled technology.

Viewing Estimated Shipments

Access the Estimated Shipments page.

Estimated Shipments

Ship From	The ship from PeopleSoft Inventory business unit for the estimated shipment.
Date	The scheduled shipment date.
Freight Charge Method	The method that the system uses to calculate freight charges for the schedules within the estimated shipment.
Freight Rule	The rule used to perform the PeopleSoft freight calculation.
Ship UOM (ship unit of measure)	The shipping unit of measure for the items in this estimated shipment.
Order Quantity	The total quantity in the ordering unit of measure. This field displays only if the freight rule is defined for freight by order quantity.
Total Volume	The total shipment volume.
Total Weight	The total shipment weight.
Total Value	The total value of the shipment.
Freight Charge	The freight charge on the shipment.
Adjustment Amount	Displays the additional adjustment amount that applies to the total order value. The adjustment amount is derived during weight and volume pricing.
Adjustment Percent	Displays the additional adjustment percent that applies to the total order value. The adjustment percent is derived during weight and volume pricing.

Note. If your inventory business unit has defined the estimated shipment with additional fields, the field names appear in the Shipment Defined By grid. The values of these additional fields on the estimated shipment also appear. If the estimated shipment is defined only by the default inventory business unit, carrier ID, and scheduled shipment date, this grid is empty, and the additional field values are blank.

Calculating Freight Charges

Access the Freight Charges page.

Freight Charge

Manually enter freight charges or override the calculated freight charges.

Note. Freight charges can be entered only after you have entered a line for the order.

Viewing Freight Details

Access the Freight Detail page.

View the estimated shipment field values that you defined on the Inventory Definition - Business Unit Options: Estimated Shipment Definition page. You can also view the transportation/freight set ID that was selected as a match, the resulting freight charge, and the field values that make up the freight charge that were established on the Transportation / Freight Sets page.

Updating Shipping Schedules

Access the Update Schedules page.

Update shipping information on all of the open or pending schedules of a single sales order. You can update the schedules for each ship from warehouse. You must enter the ship from PeopleSoft Inventory business unit. The system checks the demand status of each schedule before it updates the schedules. If the schedule is ineligible for the update because of its demand status, the system issues a warning and skips the schedule. The system reprices the schedules and recalculates new scheduled ship dates as applicable and freight charges.

Note. If you update the schedules for an order, and the schedules per line or number of lines exceed the maximum defined at installation on the Installation Options Order Management page, you receive a message instructing you to use the OM Update Schedules process (Order_Change).

Update Schedules

Enter changes, then click the button. For single-ship orders, the system updates all the open or pending schedules if the change is allowed in inventory, based on the demand status for the schedule. The system processes required changes to demand as a result of the shipping data change. It reprices the schedules and recalculates scheduled shipment dates and freight charges. For orders that are not required to ship in a single shipment, the system transfers you to the Update Schedules page.

Entering Header Holds and Change Reasons

Access the Header Holds/Change Reasons page.

Header Holds

Hold Code	You establish codes on the Hold Codes page.
Active	Clear to take the order off hold. Clearing this check box, instead of deleting the line, enables you to maintain a record of holds that have been associated with the order.
Status Date	Automatically populated by the current date, but you can enter any date. When you change the status of the Active check box, the status date is updated to the changed date.
Last Changed By	Displays the user ID of the person who added, or most recently modified, the hold code. The value of SYS in this field indicates that the hold was modified by a background process.

Header Change Reason

Reason Code	Select a reason code for the change. Set up reason codes on the Reason Code page.

See Also

[Chapter 20, “Placing Sales Orders on Hold,” page 269](#)

Maintaining Header Notes and Attachments

Access the Header Notes/Attachments page.

Header Notes

Sequence	Determines the order in which the notes print on a document, if there is more than one note.
Classification	Select from: • <i>Standard</i>: When you press TAB to exit the field, a description of the note appears, and all other fields are automatically populated. • <i>Custom</i>: Enter a note specific to the current order. Select a note type for your custom note and include up to 254 characters in the Text field.
Search Key Words	Using our reporting tools, you can create a PeopleSoft Order Management report that lists all sales orders with associated notes that contain certain key words. Enter those key words in this group box.
Print On Document	Choose the print locations for your notes. All PeopleSoft Order Management-related documents appear; however, notes only print on the following documents: <i>Invoice</i> , <i>Bill of Lading</i> , <i>Order Acknowledgement</i> , <i>Picking Plan</i> , and <i>Quotation</i> .

Note. Header notes do not print on invoices.

Attachments

File Extension	Select the file extension for the media to attach. You define the file extension, the location of the application executable file, and the location of the actual file in the File Locations page.
Document ID	Enter the document file name, excluding the file extension.
	After saving the page, click Get Attachment to view the attachment.

Entering Project-Related Information

Access the Project Defaults page.

Source Type	A source designation, which enables you to track, analyze, and report project costs. This field is the highest designation level and can be general or specific.
Category and Subcategory	Optional additional levels that enable you to further break down project costs.

Maintaining User Reference Information

Access the Header User Reference page.

Reference Number	Displays the customer’s identifier for the text field.
Text	Contains free-form text associated with the reference number. For example, if customers want to pass on their internal department numbers, they would set up a reference number as an identifier and include text here for the actual number of the internal department.
Note. This information is informational only.	

Maintaining Additional Order Line Information

This section provides information for the options available under the Line Menu section of the order entry form.

See Also

Chapter 13, “Maintaining Order Header and Line Information,” Maintaining Header and Line Information, page 182

Pages Used to Maintain Additional Order Line Information

Page Name	Object Name	Navigation	Usage
Available to Promise	ORDENT_SCH_ATP	Select <i>Available to Promise</i> in the Line Menu field on the Order Entry Form page.	Activates a call to PeopleSoft Inventory to calculate available to promise (ATP) orders against future supply. Select a promise option returned from PeopleSoft Inventory for ATP items, where the entire quantity is not available on the date requested. If the entire quantity requested is available on the date requested, the system promises the item to the sales order schedule without displaying any page information. The item must be set up as an ATP item.
Item/Product Availability	ATP_SUMMARY_INV	- Order Management, Quotes and Orders, Review Product Information - Inventory, Manage Inventory, Review Inventory Balance Info	Check the current quantity and projected future availability for an item or product. See <i>PeopleSoft Inventory 8.8 PeopleBook</i>, “Inquiring and Reporting About On-Hand Stock,” Checking Item Availability.

Page Name	Object Name	Navigation	Usage
Manage Loads	LOAD_CONS_INV	Click the Manage Load button on the Order Lines Ship Options tab on the Order Entry Form page.	View information about the load assigned to the order line. Combine order lines into a load for shipping on a particular carrier. You can view the actual load weight and volume of the load against the ship via maximum weight and volume capacity. Note. The load is assigned manually. The load is defined by the PeopleSoft Inventory business unit, carrier, ship type, and possibly the ship date and time. If the load is assigned, fields that define the load are disabled and can't be changed until the load is removed.
Line User Reference	ORDENT_LINE_CDATA	Select <i>User Defined Reference</i> in the Line Menu field on the Order Entry Form page.	Captures information that the customer wants referenced on the order. Data referenced here is informational only.
Line Export Detail	ORDENT_LINE_EXPORT	Click the Export Detail button from the Ship To tab in the Order Lines region on the Order Entry Form page.	View or change export shipping information for the ship to customer. Similar to the Header Export Detail page.
Line Holds/Change Reasons	ORDENT_LINE_RSN	Select <i>Holds / Change Reasons</i> in the Line Menu field on the Order Entry Form page.	Place orders on hold and enter or view the reasons for changes to order lines. See Chapter 13, "Maintaining Order Header and Line Information," Entering Header Holds and Change Reasons, page 206.
Line VAT Information	ORDENT_LINE_VAT	Select <i>VAT Information</i> in the Line Menu field on the Order Entry Form page.	Override VAT information at the line level. See Chapter 23, "Order Processing in a Value-Added Tax Environment," Modifying VAT Line Data, page 327.

Page Name	Object Name	Navigation	Usage
Line Notes/Attachments	ORDENT_LINE_NOTE	Select <i>Notes / Attachments</i> in the Line Menu field on the Order Entry Form page.	You can associate notes or attachments with an order line and have them print on designated documents. The attachments can be in any application format. See Chapter 13, “Maintaining Order Header and Line Information,” Maintaining Header Notes and Attachments, page 207.
RMA Reference for Sales Order	ORDENT_RMA_REF	Select <i>RMA Reference for this Line</i> in the Line Menu field on the Order Entry Form page.	View return and replacement sales order information.
Shipment Schedules	ORDENT_SCH_ENTRY	Click the Shipment Schedules link on the Order Entry Form page.	Define multiple order line shipments or change default information.
Shipments by Line	ORD_SHIP_LINE_VW	- Select <i>Actual Shipments</i> in the Line Menu field on the Order Entry Form page. - Manage Sales Activities, Maintain Sales Orders, Inquire, Shipments by Line, Shipments by Line	View detail of shipment information for each product on an order.

Determining Whether an Item Is Available To Promise

Access the Available to Promise page.

Scheduled Ship Date The first date that the quantity can be promised.

ATP Quantity (available to promise quantity) The quantity that can be promised for the scheduled shipment date.

Lead Time The number of days included in the scheduled shipment date when no existing supply (or not enough supply) is available for purchased or manufactured items. The system calculates availability based on the item’s lead time.

See *PeopleSoft Inventory 8.8 PeopleBook*, “Promising and Reserving Inventory,” How Item Lead Time Affects ATP.

Select one of the check boxes:

- The first check box displays the maximum ATP quantity that the system can promise for the requested scheduled ship date from the order line.
- The second check box displays the scheduled ship date when the total requested amount can be promised.
- The third check box displays multiple schedules, with each schedule having the maximum quantity that can be promised for the different scheduled shipment dates.

After you select one of the three check boxes, click Accept and save the page. To actually promise the order line, you must reserve the line. Click the Reserve Order or Reserve Line link on the Order Entry Form page to run reservations or have reservations automatically run at save time. Either option automatically promises order lines for ATP items, makes them available for picking, and starts the Reservations process to reserve non-ATP items, assuming that the Soft Reservations option is selected for these items. If you don't click the Reserve Order or Reserve Line link, or the Reservations process is not automatically run at save time, the line is not promised until you run the Reservations process.

See [Chapter 11, "Introduction to Sales Order Entry," ATP, page 119](#).

Viewing Product Information

View product information from the Review Product Information menu or from the Related Links button on the Product tab of the Order Entry Form page. After entering a product ID, if there is only one active page accessible from the Related Links button, the page opens automatically.

You can view messages and notes associated with the product by using the Message Board. The Message Board displays the information in the left-hand frame of the sales order underneath the portal navigation.

See Also

[Chapter 11, "Introduction to Sales Order Entry," Viewing Order, Customer, and Product Information with the Message Board, page 144](#)

Pages Used to View Product Information

Page Name	Object Name	Navigation	Usage
Attachments	PROD_ATT	• Products, Identify Product Details, Attachments • Products, Review Product Information, Attachments • Order Management, Quotes and Orders, Review Product Information, Attachments	View the multimedia files attached to a product.
Messages	PROD_MSG	• Products, Identify Product Details • Order Management, Quotes and Orders, Review Product Information, Messages • Products, Review Product Information, Messages	View messages associated with a product.

Page Name	Object Name	Navigation	Usage
Notes	PROD_NOTE	• Products, Identify Product Details, Notes • Order Management, Quotes and Orders, Review Product Information, Notes • Products, Review Product Information, Notes	View notes associated with a product.
Product Annotations	PROD_ANNOTE	On the Product tab of the Order Lines region of the Order Entry Form page, click the Product Annotations link after clicking the Related Links button.	View notes, messages, or attachments associated with the product. This link is available only when annotations are present for the product.
Product Information Definition	PROD_DEFN	• Products, Identify Product Details, Definition • Products, Review Product Information, Definition	View product details, competitor information, and product options.
Product Kit Summary	PRODKIT_SUMMARY	• Products, Identify Product Details, Kit Setup • Products, Review Product Information, Product Kit • Order Management, Quotes and Orders, Review Product Information, Product Kits	View the components of a product kit.
Product Alternates	PROD_ALT	• Products, Identify Product Details, Alternates • Order Management, Quotes and Orders, Review Product Information, Alternates	View which products, if any, can serve as substitutes for a product when it is unavailable.

CHAPTER 14

Maintaining Order Schedule Information

This chapter provides an overview of order schedule information and discusses how to:

- Maintain order schedule information.
- Maintain additional order schedule information.

Understanding Order Schedule Information

At the schedule level, you break down the order quantity into one or more shipments. An order can include multiple lines, and each line can have multiple schedules. It isn't necessary to enter any information at the shipment schedule level unless you create multiple schedules for an order line.

See Also

[Chapter 11, "Introduction to Sales Order Entry," page 111](#)

[Chapter 13, "Maintaining Order Header and Line Information," page 181](#)

[Chapter 12, "Setting Default Sales Order Values," page 163](#)

[Chapter 15, "Working with Large Orders and Quotes," page 223](#)

[Chapter 15, "Working with Large Orders and Quotes," page 223](#)

[Chapter 16, "Using Self-Service Order Entry and Order Status," page 231](#)

Maintaining Order Schedule Information

This section describes how to enter shipment schedule information.

Pages Used to Maintain Order Schedules

Page Name	Object Name	Navigation	Usage
Shipment Schedules	ORDENT_SCH_ENTRY	Click the Shipment Schedules on the Order Entry Form page.	Define multiple order line shipments or change default information.
Schedule Export Detail	ORDENT_SCH_EXPORT	Click the Export Detail button on the Ship To tab on the Shipment Schedules page.	View or change export shipping information for the ship to customer. The fields that are on this page are the same as those on the Header Export Detail page.

Entering Shipment Schedule Information

Access the Shipment Schedules page.

Shipment Schedules

Unit: US001 Order: 9000009 Line: 1

Product ID: LT5010
Custom Road Bicycle

Shipment Schedules Customize | Find | View All | First 1 of 1 Last

*Schedule	Hold	Status	Ship From	Quantity Scheduled	Quantity Available	Quantity Reserved	Quantity Shipped	Quantity Backordered	Ship Date	Ship Time
1		Open	US008	2.0000	0.0000	1.0000	1.0000	1.0000	11/01/2003	2:38:20PM

Shipment Schedules page

Common Information

Order Total

The value and its corresponding currency code appear by default from the Order Entry Form page.

Schedule

The number that is in this field increases by the increment value that you define on the Order Management Definition - Order Management Setup page.

Shipments Tab

Select the Shipments tab.

Hold

If the schedule is on hold, S appears in the field. If the line is on hold, LINE HOLD appears at the top of the page.

Status

Indicates the status.

See [Chapter 13, “Maintaining Order Header and Line Information,” Common Elements Used in This Section, page 182.](#)

Ship From	The ship from warehouse (inventory business unit) appears by default from the line, and you can edited it here. If you change the ship to customer for this schedule, the ship from warehouse appears by default from that customer’s distribution network. The Ship From field does not appear for drop-shipped products, services, or product kits.
Quantity Scheduled	Appears by default from the line. You can change this to create multiple schedules for the order line quantity. Note. The quantity on the schedule or schedules cannot exceed the quantity on the order line. However, you can schedule less than the quantity that is on the order line if the customer is not sure of the delivery schedule for the order.
Quantity Available	References the quantity of the product that is available in the designated ship from warehouse, minus any previously reserved demands and amounts that you reserve online.
Quantity Reserved	Appears if the demand is reserved in PeopleSoft Inventory or if you select the Reserve Order or Reserve Line link from the Order Entry Form at the header or line level. You can only reserve from the header or line level.
Quantity Shipped	Appears if all or part of the schedule is shipped.
Quantity Backordered	If the schedule is partially shipped, quantity backordered is the remaining quantity that is left to ship.
Ship Date	The latest ship date for this schedule.
Ship Time	The latest ship time for this schedule.
Ship To Tab	Select the Ship To tab.
	Click the View Related Links button to access additional options for a ship to customer: • View Ship To Customer Address. • Override Ship To Address. • Ship To Address Annotations.
Location	The field displays the default location number from the line; you can edit this field.
Tax Code, Export	Indicates the tax code and if the order is for export. Note. If the schedule is marked as an export, any existing load ID and or route will be removed. See Chapter 13, “Maintaining Order Header and Line Information,” Common Elements Used in This Chapter, page 181.

Price / Ship By Tab

Select the Price / Ship By tab.

Net Unit Price If you change this price, you must select a Price Adjustment Reason when prompted.

Requested Dates/Scheduled Dates Tabs

Select a tab.

See [Chapter 13, “Maintaining Order Header and Line Information,” Common Elements Used in This Section, page 182.](#)

Frozen Flag Indicates in PeopleSoft Supply Planning whether a schedule should be prevented from rescheduling if no supplies are available.

Ship Options

Partials, Ship Prior, Cancel Backorder Indicate an option.

See [Chapter 13, “Maintaining Order Header and Line Information,” Common Elements Used in This Section, page 182.](#)

Drop Ship, Replacement, Intrastat, Reason, Load ID, These fields are the same as those that are found at the line level.
See [Chapter 13, “Maintaining Order Header and Line Information,” Entering Order Line Information, page 192.](#)

Special Handling Select this option for drop ship schedules that require special attention to the freight terms, carrier ID, and ship via information. When PeopleSoft Purchasing processes drop ship order schedules and you select this check box, the freight terms, carrier ID, and ship via information appear on the requisition and purchase order.

Route Code When you save the order, the system assigns a route code if the ship from inventory business unit is set up for routes and the schedule qualifies to be added to the route. The system searches the routes to find a match by inventory business unit, customer, ship to customer, address, and ship via value. If the system finds a match, it adds a route code. If you know the route code, you can enter it while you complete the schedule information.

The stop number appears for the route.

See [Chapter 11, “Introduction to Sales Order Entry,” Routes, page 124.](#)

Maintaining Additional Order Schedule Information

This section provides information about entering or modifying additional information for the options that are available under the Schedule Menu section of the Shipment Schedules page.

Enter required and commonly used order schedule information on the Shipment Schedules page.

This section discusses how to:

- Modify general ledger account distributions.
- Enter pricing information for the order schedule.

See Also

Chapter 14, “Maintaining Order Schedule Information,” [Maintaining Order Schedule Information, page 215](#)

Pages Used to Maintain Additional Order Schedules Information

Page Name	Object Name	Navigation	Usage
Item/Product Availability	ATP_SUMMARY_INV	Select Item/Product Availability in the ...Schedule Menu field on the Shipment Schedules page.	Check the current quantity and projected future availability for an item or product . See <i>PeopleSoft Inventory 8.8 PeopleBook</i> , “Inquiring and Reporting About On-Hand Stock,” Checking Item Availability.
Available to Promise	ORDENT_SCH_ATP	Select Available to Promise in the ...Schedule Menu field on the Shipment Schedules page.	Activates a call to PeopleSoft Inventory to calculate available to promise orders against future supply. The Available To Promise page appears if the entire quantity is available to promise.
Carrier Information	ORDENT_CARRIER_VW	Click the Carrier Detail button from various pages that are in the schedule.	View carrier information. View this page from the header, line, or schedule.
Schedule Commissions	ORDENT_SCH_COMM1	Select Commissions from the ...Schedule Menu field on the Shipment Schedules page.	View or modify commission information at the schedule level. See Chapter 8, “Structuring Commissions,” Calculating Commissions at the Schedule Level, page 78.
Copy Schedule	ORDENT_SCH_COPY	Select Copy Schedule from the ...Schedule Menu on the Shipment Schedules page.	Copy one or more schedules of the order line. See Chapter 11, “Introduction to Sales Order Entry,” Copying Sales Order Information, page 133.

Page Name	Object Name	Navigation	Usage
Currency Data	ORDENT_HDR_CURR	Select Currency Detail from the ...Schedule Menu on the Shipment Schedules page.	View currency and exchange rate information for the order. You can have only one currency per order. You can change the currency for the order until lines are added to the order.
Distribution Accounts	ORDENT_SCH_DISTRIB	Select Distribution Accounts from the ...Schedule Menu on the Shipment Schedules page.	Modify general ledger account distribution for the shipment schedule.
Export License Detail	ORDENT_EXP_LIC	Click the Export License Detail link on the Schedule Export Detail page.	View export license information for a ship to customer. The fields on this page are the same as those that are on the Header - Export License Detail page.
Import License Detail	ORDENT_IMP_LIC	Click the Import License Detail link on the Schedule Export Detail page.	View export license information for a ship-to customer. The fields on this page are the same as those on the Header - Import License Detail page.
Manage Loads	LOAD_CONS_INV	Select Manage Load from the ...Schedule Menu on the Shipment Schedules page. Control Inventory, Fulfill Stock Orders, Use2, Manage Loads, Manage Loads	View load information. Combine order lines into a load for shipping on a particular carrier. View the actual load weight and volume of the load against the ship via maximum weight and volume capacity.
Projects Defaults	ORD_SCH_PROJ	Select Project Information from the ...Schedule Menu on the Shipment Schedules page.	Enter or view PeopleSoft Project information for the schedule. The fields that are on this page are the same as those on the Header Project Defaults page.
Schedule User Reference	ORDENT_SCH_CDATA	Select User Defined Reference from the ...Schedule Menu on the Shipment Schedules page.	Captures information that the customer wants to be referenced on the order. Data that is referenced here is informational only.

Page Name	Object Name	Navigation	Usage
Schedule Export Detail	ORDENT_SCH_EXPORT	Click the Export Detail button on the Ship To tab on the Shipment Schedules page.	View or update export information for the schedule. The fields that are on this page are the same as those that are on the Order Header - Export Information page.
Schedule Vat Information	ORDENT_SCH_VAT	Select VAT Information (value-added tax information) from the ...Schedule Menu on the Shipment Schedules page.	Enter or override VAT default values for the schedule.
Schedule Notes/Attachments	ORDENT_SCH_NOTE	Select Notes / Attachments from the ...Schedule Menu on the Shipment Schedules page.	Associate notes or attachments with a sales order schedule and print them on designated documents. For example, you can attach a Word document or an Excel spreadsheet to an order.
Schedule Holds/Change Reasons	ORDENT_SCH_RSN	Select Holds / Change Reasons from the ...Schedule Menu on the Shipment Schedules page.	Enter and view holds and reasons for holds to order schedules.
Schedule Pricing Data	ORDENT_SCH_PRICE	Select the Pricing Data link on the Shipment Schedules page.	Enter pricing information for the schedule. Also enter manual adjustments. Many of the fields are the same as the fields on the Line Pricing Data page.

Modifying General Ledger Account Distributions

Access the Distribution Accounts page.

Note. If the Order Management business unit is set up to pass discounts and surcharges to PeopleSoft Billing and the distribution IDs do not come from the price rules, you can view and modify the order schedule distribution IDs. If you want to view distribution IDs that come from price rules, you must open each price rule that is attached to the schedule. If the business unit is not set up to pass discounts and surcharges to PeopleSoft Billing, you cannot view or change the distribution IDs at the schedule level, whatever their source.

Revenue Code, Discount Code, Surcharge Code

Add or change these distribution codes. If you enter more than one value for a code, use the associated distribution percent fields to enter the percentages. The revenue distribution percent for each separate type of code must equal 100 percent.

See Also

[Chapter 11, "Introduction to Sales Order Entry," Distribution Codes, page 123](#)

Entering Pricing Information for the Order Schedule

Access the Schedule Pricing Data page.

Note. The fields on this page are identical to the fields on the Line Pricing Data page except for additional fields in the Miscellaneous section.

See [Chapter 13, “Maintaining Order Header and Line Information,” Modifying Pricing Information, page 196.](#)

Miscellaneous

Buying Agreement ID	Buying agreement ID that is defined on the order line.
Buying Agreement Line	Buying agreement line number that is defined on the order line.
Projects Distribution Status	Select a distribution status to determine whether the order is picked up by PeopleSoft Projects. PeopleSoft Projects picks up all schedules with a status of <i>None</i> and then changes the status to <i>D</i> (generated). Any time that you change the schedule after the status is set to <i>D</i> (generated), the status is reset to <i>Modified</i> so that PeopleSoft Projects evaluates the change for its processing. If you do not want PeopleSoft Projects to consider this schedule, select <i>Ignore</i> as the PC Status.
Distribution Type	Determines which cost of goods sold account is debited when a shipment is made in PeopleSoft Inventory against a sales order. PeopleSoft Inventory handles the distribution type for stocked items at the time of shipment. For non-stock products, you can optionally select a value in the field.
Tax Customer Group	Used to pass tax exceptions to Vertex. For example, if a customer is charged different tax rates for the same product depending on its use, you can set up exceptions in Vertex, defining different taxing policies for the same product. The schedule value appears by default from the line.
Tax Exempt	Select this check box if this schedule is tax exempt.
Exemption Certificate	If the schedule is tax exempt, enter the exemption certificate ID here.

CHAPTER 15

Working with Large Orders and Quotes

This chapter provides an overview of managing large orders and quotes and discusses how to:

- Copy large orders.
- Update schedules for large orders.

Understanding Large Order Processing

The functionality in this section helps you improve the performance for processing large orders. Your system and environment configurations affect the processing of large orders and determine what is considered a large order for processing purposes.

PeopleSoft Order Management uses chunking to maximize performance for orders that have a large number of lines or schedules. Chunking controls the amount of order information that is displayed in the order entry form and is set up on the Installation Options Order Management page. When setting up chunking, you select the maximum number of lines to display, schedules per line, and rows to price online.

Note. A chunk is not the same as a screen full of data. It represents all of the rows in the scroll at a given point in time.

Chunking is used in the following areas:

- Viewing order lines and schedules.
- Copying orders.
- Updating all schedules of an order.

If an order or quote has more lines than the maximum lines defined on the Order Management Installation Options page, a search criteria page is displayed in place of the standard order line grid on the order entry form. . You must search for the lines you wish to update. The lines found by the search are displayed in a separate area below the search criteria. They can be selected and retrieved into the order or quote. Once the lines are retrieved, they may be updated or copied in the same manner as with a standard order or quote. Though the search may find more lines than the maximum defined, you cannot retrieve more than the maximum lines into the line grid. For example, if there are 1200 lines in the order, but the maximum lines to display is 1000, you can only retrieve 1000 lines.

If you want to skip the display of existing lines or add new lines, you can use the Cancel Search button to return to the regular sales order grid.

Note. Once you retrieve rows into the order line grid, they remain there until new lines are selected for update. Click the Cancel Search button to redisplay the order line grid in its previous state.

Select Order Lines

From Line:
To Line:

Product ID:
Carrier ID:

Status:
Ship Via:

Ship From:
Customer PO:

Buying Agreement ID:

From Requested Ship Date:
To Requested Ship Date:

From Requested Arrival Date:
To Requested Arrival Date:

From Scheduled Ship Date:
To Scheduled Ship Date:

From Scheduled Arrival Date:
To Scheduled Arrival Date:

Search for Lines

Clear Search

Line Summary

Customize | Find | View All |

First 1-5 of 5 Last

Line	Requested Dates	Scheduled Dates	Ship To	Buying Agreement / PO	
Order Line	Status	Product ID	Order Quantity	UOM	Ship From
☒	1 Open	10000	6.0000	EA	US010
☒	2 Open	10002	6.0000	EA	US010
☒	3 Open	10004	6.0000	EA	US010
☒	4 Open	10005	6.0000	EA	US010
☒	5 Open	10006	6.0000	EA	US010

Select All

Deselect All

Update Selected Lines

Cancel Search

Search dialog for order lines that exceed the maximum chunking amount.

On the main order entry form, up to 10 rows of customer purchase history are displayed. If there are more, a “More Orders” link is displayed. When viewing the customer purchase history, the number of rows displayed is also governed by the maximum number of lines defined at installation. Use the buttons at the top of the page to scroll through purchase history.

When retrieving schedules for a particular line, if the number of schedules for the line exceeds the maximum number of schedules defined at installation, only the maximum number are available. As with customer purchase history, use the buttons above the schedule grid to navigate through the schedules for the line. If the number of schedules for the line is less than the maximum, all schedules are displayed for the line.



Buttons used to view customer purchase history and schedules

If you are repricing and the total number of orders per line or schedules on the order exceeds the maximum defined, a message displays directing you to use the Order Repricing process.

Note. It is important that you run the sales order background processes (Hold Checking, Credit Checking, Repricing, Populate Demand, Order Completing, Reservations) regularly when working with large orders in order to keep the sales order data up to date. For example, if you are updating an order that has more lines or schedules than the maximum allowed, you should run the Hold Checking process (OM_HOLD) to update any holds on the order. Hold processing is performed only for the lines and schedules that are in the page buffer; even though hold processing may be set up for the Order Management business unit.

Note. The line and schedule maximums only apply to retrieving existing order data. Orders may have as many lines or schedules as needed.

See Also

Chapter 18, “Processing Sales Orders,” Running Order Completion/Repricing, page 251

PeopleSoft 8.8 Application Fundamentals for Financial Management Solutions, Enterprise Service Automation, and Supply Chain Management PeopleBook, “Setting Installation Options for PeopleSoft Applications,” Defining PeopleSoft Order Management Installation Options

Copying Large Sales Orders

The section discusses how to:

- Copy large orders.
- Copy large order lines.

Pages Used to Copy Large Sales Orders

Page Name	Object Name	Navigation	Usage
Select Order to Copy	ORD_COPY_SELECTION	Order Management, Quotes and Orders, Process Orders, Sales Order/Quote Copy, Order Copy	Use this page to run the Copy Sales Order/Quote process to copy large sales orders or quotations into a new sales order.
Select Order Lines to Copy	ORD_COPYLN_SELECT	Order Management, Quotes and Orders, Process Orders, Sales Order/Quote Copy, Order Lines to Copy	Use this page to run the Copy Sales Order/Quote process to copy large sales orders or quotation lines into a new sales order.

Copying Large Orders

Access the Select Order to Copy page.

Note. If you attempt to use the Select Order to Copy page from the header menu on the order entry form and either the line maximum or schedules per line maximum is exceeded for the order or quote, you will be directed to use the Sales Order/Quote Copy process to copy the order.

Select Order to Copy

Select Order Lines to Copy

Run Control ID: ADHOC
Report Manager
Process Monitor
Run

Create Order For

*Business Unit: AUS01
*Copy to Order Type: Sales Order
Requested Order: NEXT
New Order No:

Order Search Criteria

SetID: SHARE
Sold To:
From Order:
To Order:
From Order Date:
To Order Date:
Customer PO:
Order Type:
Buying Agreement ID:

Execute Query
New Query

Select an Order for Copying

Customize | Find | View All
First 1 of 1 Last

	Order Type	Order	Customer PO	Buying Agreement ID	Status
☐	Sales Order	CEN0013			Open

Post Process Options

☐ Run Order Completion
☐ Run Hold Checking
☐ Run Credit Checking
☐ Run Populate Demand
☐ Run Reservations

Select Order to Copy page

Copy to Order Type

Select a new order type. This applies when copying from a quote to a sales order.

Selection Criteria

Enter values to search for the orders to copy .

Run Order Completion and Run Hold Checking and Run Credit Checking and Run Populate Demand and Run Reservations

Select the additional processes to run after the Order Copy process is run.

Note. Any processes selected execute in the order displayed and run as part of this process.

Copying Large Order Lines

Access the Select Order Lines to Copy page.

Note. If this page is not accessed, all eligible lines are copied.

Select All

Select individual lines or use the link to select all of the lines to copy.

Updating Schedules for Large Orders and Quotes

This section provides an overview and discusses how to run the OM Update Schedules process.

Understanding the OM Update Schedules Process (Order_Change)

The OM Update Schedules process (Order_Change) is used to update schedules for orders and quotes for which the number of order lines or schedules per line exceeds the maximum that you define on the Installation Options Order Management page. The system checks PeopleSoft Inventory to determine if the changes can be made. For example, a change to the scheduled ship date would not be changed if the schedule already shipped.

After the process is run, you can view the results of the process on the Update Schedules Results page. The page displays the status for each schedule with respect to the requested updates. The page is unavailable for entry. The results may be deleted using the Purge Update Schedules Results process (OM_MURSL_DEL).

Note. If you attempt to use the Update Schedules page from the header menu on the order entry form and the number of lines or schedules per line exceeds the maximum, you will be directed to use the OM Update Schedules process.

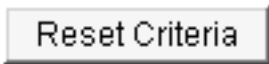
Note. The OM Update Schedules process can also be used for sales orders that do not exceed the maximum number of lines or schedules.

Pages Used to Update Large Schedules

Page Name	Object Name	Navigation	Usage
Run Update Schedules	RUN_OM_MASSUPD	Order Management, Quotes and Orders, Process Orders, Update Schedules	Use to update schedules for orders that exceed the maximum schedules per line defined on the Installation Options Order Management page.
Update Schedules Results	OM_MASSUPD_RSLTS	Order Management, Quotes and Orders, Process Orders, View Schedule Change Results	Use to view the results of the OM Update Schedules process.
Delete Update Schedules Results	RUN_OM_MURSLT_DEL	Order Management, Quotes and Orders, Process Orders, Delete Schedule Change Results	Used to delete the OM Update Schedules results.

Running the OM Update Schedules Process

Access the Run Update Schedules page.



Click the button to clear the values.

Search Criteria

After entering a business unit; select additional values to be updated by the OM Update Schedules process (ORDER_CHANGE).

Select

Use to indicate that a text field is to be changed.

Warning! If a check box is selected and no value is provided for the corresponding field, the Update Schedules process will attempt to change the field to a blank field on all applicable schedules.

Partials

If Yes, Partial Order must also be Yes and you can only change the value to No.

If No, Partial Order must also be No and you can only change the value to Yes.

Address

Enter a country code for proper address formatting.

Note. If the select check box is marked and no address is provided, the address that corresponds to the schedules' ship to location is used to update the schedules in PeopleSoft Order Management and Inventory.

Note. Address overrides are added or updated at the schedule level only for non-single ship orders, and at the header for single ship orders.

Single ship

You can only change the field from Yes to No.

Schedule Status

You can only change the field to Open or Canceled. At the completion of the process, the status is applied to the order lines and header as applicable. For example, if all the pending schedules of a line are changed to open, the line status is changed to open, and if all order lines are changed to open, the header status is automatically changed to open.

**Run Repricing and Run
Hold Checking and Run
Credit Checking and Run
Populate Demand and Run
Reservations**

Select the processes to run after the OM Update Schedules process is run.

Note. If estimated shipments are used in the Order Management business unit, Order Completion is always run by the system after the OM Update Schedules process. The process performs repricing and attempts to default values that are blank.

CHAPTER 16

Using Self-Service Order Entry and Order Status

This chapter lists prerequisites and discusses how to:

- Enter self-service orders.
- Track self-service orders.

Prerequisites

The PeopleSoft Order Management self-service features enable customers to enter and track orders. Although the pages are designed for external people who access the system, customer service representatives (CSRs) can also use the self-service Sales Order Entry component by clicking the Express Order Entry link in the left-hand navigation or on the CSR Desktop page. Self-service order tracking uses the same pages as the CSR version, but the functionality is limited. These components are simplified versions of the Order Entry Form component and the Order Tracking component.

You must set up customers as external contacts before they can use the self-service features. Establish self-service contact information in the Contact Information component.

Note. The Self-Service Sales Order permission list (EPOM1100), which is attached to the Customer role, is delivered in sample data.

To set up customers as external contacts:

1. On the Contact page in the Contact Information component, set the Contact Flag field to *External*.
2. On the Contact User Profile page, create a user profile.
 - a. Enter a user ID and a password, and then confirm the password.
 - b. Select the EPOM1100 process profile and EPOM1100 permission list tables.
 - c. Select the Customer (case-sensitive) role.

Note. Entering the user profile information here automatically inserts appropriate data into the PeopleSoft security tables.

3. On the Contact Customer page, assign the contact to appropriate customers.
4. On the Self Service Security tab, establish customer-level security options.
5. If you are creating a new user profile, define the default PeopleSoft Order Management business unit and default order group for the user ID.

On the Common Definitions User Preferences page, select Orders — Sales and then enter the default business unit value.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Maintaining Contacts”

Entering Self-Service Orders

This section provides an overview of self-service order entry and discusses how to:

- Enter self-service orders.
- Enter payment information.
- Enter header notes.
- Copy from purchase history.
- Enter line details.
- Confirm orders.
- Submit orders.
- Change orders.

Understanding Self-Service Order Entry

The Self-Service Sales Order Entry component resembles the Order Entry Form component, but it is less complicated. This component is designed for brokers and other salespeople who are comfortable with sales order entry.

Header, line, and summary information appear on the Sales Order Entry page. Links on this page enable users to access shipping information, update payment information, and print notes on the order acknowledgement, picking plan, packing slip, bill of lading, and invoice. Once all the necessary information is complete, users can view an order confirmation page where they can either modify the order or submit it. After a user submits the order, the order status changes to *Open*. Users can also cancel or change an order after it has been submitted. When a user cancels an order or order line, PeopleSoft Order Management first checks with PeopleSoft Inventory to ensure the order is eligible for cancellation before the system cancels the line. For partial-shipped order lines, the quantity is adjusted to match the shipped quantity, but the line is not canceled.

Most order processing (defaulting, pricing, freight, estimated shipments, tax, buying agreements, reservations, automatic sales order processing, and so forth) is the same as for the Order Entry Form component. The component enables the self—service customer to:

- Create, view, and update orders only for customers associated with the contact ID associated with their user ID.
- Change the unit price for an order line only if the following conditions are met:
 - The contact associated with the user ID is tied to a broker customer ID (the Broker option on the customer General Info page must be selected).
 - The broker customer is associated with the sold to customer that appears on the sales order (the broker customer acts as a broker for the sold to customer).

- Edit only order lines, not schedules.
- Override the ship to address but not the sold to address.
- Enter payment and credit card information information.
- Create order header and order line notes.
- Copy orders or order lines from purchase history.
- Print a copy of the sales order or send an email notification.

Note. The self—service customer must enter a reason code when changing the unit price.

- Edit only the following fields:
 - On the order header: Sold To, Requested Arrival Date, Requested Arrival Time, Customer PO (customer purchase order), and Payment Method.
 - On the order line: Product ID, UOM (unit of measure), Quantity, Requested Ship Date, Requested Ship Time, Requested Arrival Date, Requested Arrival Time, Customer PO, Customer PO Line, Ship-to Customer Ship-to Location, Ship-To Address, Carrier ID, Ship Via, Freight Terms, Partial, Ship Prior, Cancel Backorder.

See Also

[Chapter 11, “Introduction to Sales Order Entry,” page 111](#)

[Chapter 13, “Maintaining Order Header and Line Information,” page 181](#)

[Chapter 14, “Maintaining Order Schedule Information,” page 215](#)

Pages Used to Enter Self-Service Orders

Page Name	Object Name	Navigation	Usage
Sales Order Entry	ORDENT_FORM_LN_SS	• Order Management, Quotes and Orders, Express Order Add/Edit • Click the Go To Express Order Add/Edit link from the CSR Desktop page. • Customer Portal, Order Management, Create/Update Order	Enter self-service sales orders, including header and line information.
Sales Order Entry - Shipment Information	ORDENT_SHIPMENT_SS	Click the View Shipment Information link on the Sales Order Entry page.	View shipping information for all lines on the sales order.
Sales Order Entry - Payment Option	ORDENT_PAYMENT_SS	Click the View or Change Payment Option link on the Sales Order Entry page.	View payment information for an order. If the order is new, you can change the payment option.

Page Name	Object Name	Navigation	Usage
Sales Order Entry - Order Header Notes	ORDENT_HDR_NOTE	Click the View or Change Order Notes link on the Sales Order Entry page.	Associate predefined standard notes or add custom notes to the order header. You can print these notes on the order acknowledgement, invoice, bill of lading, and packing list.
Sales Order Entry - Order Line Detail	ORDENT_LINE_DTL_SS	Click the  Show Details button for a line on the Sales Order Entry page.	View and enter information for an order line.
Sales Order Entry - Ship To Address Override	ORDENT_ADDRSHPLN	Click the Address Override link on the Sales Order Entry - Line Detail page.	Override the ship to customer address for an order line.
Sales Order Entry - Select/Copy From Purchase History, Sales Order Entry - Purchase History Search	ORDENT_CPYPH_SS	Click the Copy From Purchase History button on the Sales Order Entry page.	Copy order lines from previous orders by selecting one or more lines and clicking Copy. Note. Click the Purchase History Search link to search for orders by order number, order date, or product.
Sales Order Entry - Order Change Confirmation	ORDENT_CHANGES_SS	Click the Continue button on the Sales Order Entry page, if you changed the order.	View and confirm any changes made to an existing order.
Sales Order Entry - Order Confirmation	ORDENT_CONFIRM_SS	Click the Continue button on the Sales Order Entry page.	Confirm that a new order is correct.
Order Submitted	ORDENT_CONFIRM_SS	Click the Submit Order button on the Sales Order Entry - Order Confirmation page or the Sales Order Entry - Order Change Confirmation page.	Submit the order for fulfillment processing, print a copy of the order, send an email notification with the order information attached, update the order, or add a new order.
Send Notification	OM_WF_NOTIFY_SS	Click the Send Notification button on the Order Submitted page.	Create an email and send it with the order.

Entering Self-Service Orders

Access the Sales Order Entry page.

Sales Order Entry

Benicia Unified School District

Enter or change order lines below. Press Price Order to calculate the price. When you are ready to submit your order or order changes, press Continue to confirm and submit your order.

Order Number: CEN0042

Order Header

Order Status: Open
Order Date: 11/14/2000
Customer PO:
Requested Arrival Date: 11/14/2000  (example: 12/31/2000)
Requested Arrival Time: 3:35PM (example: 12:31PM)

Sold To: Benicia Unified School District

Address: 350 East K Street
 Benicia, CA 94510
 USA

Note: The above values will be used as defaults for new order lines.

Additional Order Information

-  [View Shipment Information](#)
-  [View or Change Payment Option](#)
-  [View or Change Order Notes](#)

Ship To: Benicia Unified School District

Address: 350 East K Street
 Benicia, CA 94510
 USA

Add Line

Copy from Purchase History

Cancel Order

Price Order

Sales Order Entry page (1 of 2)

Order Lines												View All First 1-2 of 2 Last	
	Line	Status	Product ID	Quantity	Quantity Shipped	Quantity Available	UOM	Requested Arrival Date	Requested Arrival Time	Unit Price	Extended Amount		
	1	Open	JERSEY-1	10.0000	10.0000	2396.0000	EA	11/14/2000	3:35PM	20.0000	200.00	USD	
	2	Open	HELMET-1	10.0000	10.0000	1200.0000	EA	11/14/2000	3:37PM	65.0000	650.00	USD	

Add Line Copy from Purchase History Cancel Order Price Order

Order Total			
Order Line Total:		850.00	
Order Adjustment:		0.00	
Total Net Price:		850.00	
Freight Charge:		0.00	
Freight Tax:		0.00	
Tax Amount:		0.00	
Order Total:		850.00	USD

Sales Order Entry page (2 of 2)

Common Information

Cancel Order

Appears only if the order already exists.

Copy from Purchase History

Click to access the Select/Copy from Purchase History page.

Order Header

Order Status	The default value is <i>Pending</i> . When the order is submitted, the status changes to <i>Open</i> .
View Shipment Information	Click to access the Shipment Information page.
View or Change Payment Option	Click to access the Payment Option page.
View or Change Order Notes	Click to access the Order Header Notes page.

Order Lines

Quantity Shipped	If the product has shipped, the quantity appears.
Quantity Available	Displays the quantity available in the ship from PeopleSoft Inventory business unit.
	Click the Configure button to select product options. The button appears only if the product is configurable.
	Click the View Configuration Results button to view the details of the configured product. The button appears only if the product is configurable.

Order Total

Order amounts appear for the entire order, including adjustments, freight charges and freight tax, and other tax.

Continue	Click to access the Order Confirmation page.

Entering Payment Information

Access the Payment Option page.

Sales Order Entry

Payment Option

Benicia Unified School District

Review the order's billing address and payment method. If this is a new order, you can also change the payment method.

Order Number: CEN0042

Customer PO:

Confirming PO Received: No

Bill To

Name: Benicia Unified School District

Address: 350 East K Street
Benicia, CA 94510
USA

Payment Method

☒ On Account

Payment Terms: 2% 10 Days, Net 30

☐ Credit Card

[Return to Sales Order Entry](#)

Payment Option page

Customer PO (customer purchase order) Automatically populated from the Sales Order Entry page. You can enter a value for a new order.

Confirming PO Received (confirming purchase order received) Selected if you've received a copy of the purchase order.

Bill To

Name and Address Displays information for the bill to customer. This information cannot be changed.

Payment Method

The fields in this region differ depending on whether the payment method is on account or credit card. The fields also behave differently for new and existing orders. If the order is new, the customer can change the payment method and also change the credit cards used to pay for the order. For existing orders, the payment method is unavailable.

On Account Automatically populated from the bill to customer. If this option is selected, the payment terms appear. They cannot be changed.

Credit Card

The option to use a credit card is populated from the bill to customer. Credit card information must also be established in the Contact Information component.

Use Stored Credit Card and Edit Credit Card

These buttons appear depending on the following:

The Edit Credit Card button appears if the customer wants to change the information for the stored credit card. After clicking the button, the customer can enter a new credit card or edit the existing credit card by using the rest of the fields.

The Used Stored Credit Card button appears if the customer has changed the credit card information and wants to use the default credit card.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Processing Credit Cards,” Entering Credit Card Data in PeopleSoft Order Management and Authorizing Credit Card Transactions Online

Entering Header Notes

Access the Order Header Notes page.

Sales Order Entry

Order Header Notes
 Benicia Unified School District

Use this page to enter different types of notes attached to the order. To enter notes attached to individual order lines, use the Order Line Detail page.

Order Number: CEN0042

Header Notes

☒ **Use Predefined Standard Note** Delete

Note:

Note Type: Memo

Note Text: Please reroute all bill for Western Region customers to Angie Carter, effective 12/01/99.

Documents To Print The Note On:
 Invoice

☐ **Use Predefined Standard Note** Delete

Note Type:

Note Text:

Documents To Print The Note On:
☐ Order Acknowledgment
☐ Bill of Lading
☐ Invoice
☒ Packing List

Order Header Notes page

Notes can be predefined or custom.

Use Predefined Standard Note	Select to choose from predefined notes in the Note field. These notes are established on the Standard Notes page. The Note Type and Note Text, and Documents to Print The Note On fields are populated and can't be changed.
Note Type	For custom notes, select from a list of values defined on the Note Types page. For predefined notes, the value appears automatically.
Note Text	Enter up to 254 characters for the note. For predefined notes, the note text appears automatically.
Order Acknowledgement, Bill of Lading, Invoice, and Packing List.	For custom notes, select the print locations.
Add New Note	Click to add a new predefined note or a custom note.

Copying From Purchase History

Access the Select/Copy from Purchase History page.

Select	Select the lines that you want copied to the order.
Copy	Click to add the lines that are selected to the order.
Cancel	Click to cancel the search page.
Purchase History Search	Click to search for orders by order number, order date, or product.

Entering Line Details

Access the Order Line Detail page.

Sales Order Entry**Order Line Detail**

Benicia Unified School District

Order Number: CEN0042**Order Header****Order Status:** Open**Customer PO:****Order Date:** 11/14/2000**Requested Arrival Date:** 11/14/2000**Requested Arrival Time:** 3:35PM**Order Line Detail****Order Line:** 1**Line Status:** Open**Product****Product ID:** JERSEY-1**Quantity:** 10.0000**Description:** Men's Long Sleeve Bike Jersey**Unit of Measure:** EA**Unit Price:** 20.0000☒ **Protected****Extended Amount:** 200.00**Requested Dates****Scheduled Dates****Requested Arrival Date:** 11/14/2000**Scheduled Ship Date:** 11/14/2000**Requested Arrival Time:** 3:35PM**Scheduled Ship Time:** 3:35PM**Requested Ship Date:** 11/14/2000**Scheduled Arrival Date:** 11/14/2000**Requested Ship Time:** 3:35PM**Scheduled Arrival Time:** 3:35PM

Order Line Detail page (1 of 2)

Ship To		Ship Options	
Ship To:	USA14	Carrier ID:	SURFACE
	Benicia Unified School District	Ship Via:	COMMON
Location:	1	Freight Terms:	DES
Address:	350 East K Street	Partials:	Yes
	Benicia, CA 94510	Ship Prior:	Yes
	USA	Cancel Backorder:	No
Buying Agreement/PO			
Customer PO:	PO-1598	Buying Agreement ID:	
Customer PO Line:		Buying Agreement Line:	
Line Notes			
☐ Use Predefined Standard Note		Delete	
Note Type:		Documents To Print The Note On:	
Note Text:		☐ Order Acknowledgment	
		☐ Bill of Lading	
		☐ Invoice	
		☐ Packing List	
Add New Note		OK	

Order Line Detail page (2 of 2)

Note. If the line has been shipped, only the quantity can be updated.

Requested Dates

Requested Dates

Changing these values updates the Scheduled Dates fields.

Ship To

Address Override

Click to change the ship to address for the line on the Ship To Address Override page.

Ship Options

The same restrictions apply as in the Order Entry Form component.

Line Notes

The fields are the same as those on the Order Header page. The line notes apply to each individual line.

See [Chapter 16, “Using Self-Service Order Entry and Order Status,” Entering Header Notes, page 238.](#)

Confirming Orders

Access the Order Confirmation page.

Review the order before it is submitted.



Click the Print button to print a copy of the order. The order can be printed in a *Web Friendly Page* or a *Print Friendly Page* format.

Status

The status is changed from *Pending* to *Open* after the order is submitted.

Submit Order

Click to access the Order Submitted page.

Return to Sales Order Entry

Click return to the order and make changes.

Submitting Orders

Access the Order Submitted page.



Click the Print button to print a copy of the order. The order can be printed in a *Web Friendly Page* or a *Print Friendly Page* format.

Send Notification

Click to access the Send Notification page and create an email and send it to the person defined as the contact. The system sends a link to the sales order and also sends a copy of the sales order in text format.

Status

After the order is submitted, the status changes to *Open*.

Change this Order

Click to access the Sales Order Entry page and make changes to the order.

Add Order, Same Customer

Click to access the Sales Order Entry page and enter a new order.

Add Order, New Customer

Click to select a customer for a new order.

Changing Orders

Access the Order Change Confirmation page.

The page displays the changes to the order.

Submit Order

Click to submit changes and access the Order Submitted page.

Tracking Self-Service Orders

This section provides an overview of self-service order tracking and lists the pages used to track self-service orders.

Understanding Self-Service Order Tracking

The self-service Order Tracking component enables external customers to view sales order fulfillment status and details. The self-service Order Tracking pages are similar to the internal Order Tracking pages, but navigation from the tracking page is limited. Self-service order tracking differs from regular order tracking in the following ways:

- Self-service users have default to the basic search criteria.
- Self-service users can only view orders for the customer IDs associated with their user IDs.
- Self-service users do not see the Credit and Conversations links in the results grid on the Order Tracking page.
- Self-service users can only view and change order detail through the Self-Service Order Entry component. They cannot navigate to other areas in the system.

See Also

[Chapter 11, “Introduction to Sales Order Entry,” Tracking Orders, page 148](#)

Pages Used to Track Self-Service Orders

Page Name	Object Name	Navigation	Usage
Order Tracking - Search	ORDER_TRACK_SRCH	• Click the Go To Order Track link from the CSR Desktop page. • Customer Portal, Order Management, Track Order	Establish order tracking search criteria.
Order Tracking	ORDER_TRACKING	Click the Search button on the Order Tracking - Search page.	Track an order or group of orders through the fulfillment cycle.

CHAPTER 17

Maintaining Quotation Information

This section discusses:

- Sales quotations.
- How to establish quotation defaults.
- Functional differences between sales orders and quotes.
- How to copy quotes to buying agreements.

Sales Order Quotations

In PeopleSoft Order Management, you can create sales order quotations the same way as sales orders. In this section we highlight the differences between them.

Note. It isn't necessary to enter a quote to give your customers product price and availability information. You can use the Price and Availability - Price Calculations Page for immediate access to product information.

See Also

[Chapter 11, "Introduction to Sales Order Entry," page 111](#)

[Chapter 12, "Setting Default Sales Order Values," page 163](#)

[Chapter 13, "Maintaining Order Header and Line Information," page 181](#)

[Chapter 14, "Maintaining Order Schedule Information," page 215](#)

[Chapter 15, "Working with Large Orders and Quotes," page 223](#)

[Chapter 16, "Using Self-Service Order Entry and Order Status," page 231](#)

Pages Used to Maintain Order Quotations

Page Name	Object Name	Navigation	Usage
Quote Competition	ORDENT_HDR_ADDTL	Select Quotation Data from the Header Menu on the Quote Entry Form page.	Enter information about the success percentage competitor, and win loss reason. The competitor data is for information only.

Setting Up Quotation Defaults

You can set up a default business unit and a quotation beginning sequence code for each of your system users.

Functional Differences Between Sales Orders and Quotes

At both the line and schedule of a quotation, you do not have access to the Load Planning process in PeopleSoft Inventory. Lot selection and soft allocation, available from sales order lines and schedules, do not apply to quotations. When entering a quotation, you must enter an expiration date to note the date that prices and terms on the quote are no longer valid.

In this section, we discuss how to:

- Use the quote competition page.
- Copy quotes to a sales order.
- Establish commission information for quotes.

Using the Quote Competition Page

Access the Quote Competition page.

Quotation Data

Success %	A best-guess forecast that the quotation will result in a sales order. Quotations will be considered as demand when their success percentage is over the parameters you define in PeopleSoft Supply Planning.
Due Date	The quote deadline specified by your customer or prospect.
Competitors	Enter competitor information for this potential sale.
Won/Loss Reasons	Enter reason codes for why the sale was won or lost.

Copying Quotes to Sales Orders

Quotes are available for copying to sales orders. When order lines or schedules are created from quotations, the system automatically activates the Price Protected option. This option prevents the Order Repricing process from changing line and schedule pricing. Quotes can only be copied if they include an expiration date on the Quote Entry Form page. Quotes that have expired are not available to copy.

Quote lines are copied directly to the sales order, except for those with a status of Canceled. You can also individually select which lines to copy to the sales order.

Lines for a quote can only be deleted if you haven't entered a quantity. The status for copied sales order lines are all set to Open so that the user does not have to change the status for each line; demand feeds immediately to Inventory.

Establishing Commission Information for Quotes

You can establish commission information for quotes to reduce the data that you must enter on a sales order when it is copied from a quote. The process for defining commission percentages for quotes is the same as the process for sales orders.

The Update Order Commission Data process retrieves commission percentages from team member schedules and populates the same fields on quotes as it does on orders. The difference is that quotes are not considered in calculating the total bookings or shipments for a team member to determine the level of his or her commission schedule for a particular calendar period.

See Also

Chapter 8, “Structuring Commissions,” page 73

Copying Quotes to Buying Agreements

In your business, sales cycles with your customers may flow from a quotation to a buying agreement and finally to sales orders. PeopleSoft Order Management is designed to facilitate the transfer of information in each step of this process with minimal additional data entry. You can copy quote header information, all lines, or selective lines to a buying agreement.

See Also

Chapter 9, “Creating Buying Agreements,” Copying Quotes or Existing Buying Agreements, page 87

CHAPTER 18

Processing Sales Orders

This section provides an overview of the processes required for the various sales order methods and describes how to use the following sales order processes:

- Order completion/repricing.
- Order close.

Understanding Order Entry Required Processing

Depending on the method you use to enter sales orders in PeopleSoft Order Management, you must run different background processes to complete the transactions and to pass order information to PeopleSoft Inventory and PeopleSoft Billing. The following table lists the required processes for each method of order entry.

Background Processes Required	Order Entry Form	EDI	Buying Agreement Releases	Replacement Orders Created from RMAs
Electronic Commerce (OM_EC)		Required		
Create Sales Orders (OMCNRCT)			Required (only if you create sales orders in batch, otherwise it can be done online, and only Order Completion needs to be run)	
Order Completion /Repricing (OM_BACKGRND)		Required	Required	Required
Request Price Check (OM_AUDIT)		Required (only if receiving customer prices via EDI)		

Background Processes Required	Order Entry Form	EDI	Buying Agreement Releases	Replacement Orders Created from RMAs
Hold Checking (OM_HOLD)	Required (only if doing background hold processing)	Required (only if doing online or background hold processing)	Required (only if doing online or background hold processing)	Required (only if doing online or background hold processing)
Credit Checking - Customers and Source Codes (OM_CREDIT)	Required (only if doing background credit processing)	Required (only if doing online or background credit processing)	Required (only if doing online or background credit processing)	Required (only if doing online or background credit processing)
Populate Demand (OM_DEMAND)	Required (only if orders that were on hold were not sent to Inventory)	Required	Required	Required
Populate Billing (OM_BILL)	Required (only if interfaced to PeopleSoft Billing)	Required (only if interfaced to PeopleSoft Billing)	Required (only if interfaced to PeopleSoft Billing)	Required (only if interfaced to PeopleSoft Billing)
Mark Lines for Billing (OM_MARKLN)	Required (only if using non-stock and drop-shipped products)	Required (only if using non-stock and drop-shipped products)	Required (only if using non-stock and drop-shipped products)	Required (only if using non-stock and drop-shipped products)
Load Credit Card Interface (OM_CRCARD)	Required (only if doing credit card processing and credit card authorizations are not performed online)	Required (only if doing credit card processing)	Required (only if doing credit card processing)	Required (only if doing credit card processing)

Background Processes Required	Order Entry Form	EDI	Buying Agreement Releases	Replacement Orders Created from RMAs
Credit Card Processing (OM_CRC000)	Required (only if doing credit card processing and credit card authorizations are not performed online)	Required (only if doing credit card processing)	Required (only if doing credit card processing)	Required (only if doing credit card processing)
Tax Applicability (OM_EXS_APPL)	Required (only if processing Indian taxes)			

This section provides details for the following processes:

- Order Completion/Repricing.
- Order Close.

See Also

[Chapter 9, “Creating Buying Agreements,” page 81](#)

[Chapter 19, “Billing Orders,” page 257](#)

[Chapter 20, “Placing Sales Orders on Hold,” page 269](#)

[Chapter 21, “Using Sales Order and Quotation Messages,” page 277](#)

[Chapter 24, “Processing Taxes for India,” page 331](#)

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Processing Credit Cards”

Running Order Completion/Repricing

The Order Completion/Repricing process (OM_BACKGRND) completes processing for orders entered by the following methods and enables you to access the orders from the Order Entry Form component:

- EDI/XML messages.
- Buying agreement releases.
- Replacement orders created from RMAs.

The Order Completion/Repricing process:

- Adds the default order schedule based on information at the order line level.

- Applies the buying agreement, sold to customer, ship to customer, bill to customer, and order group defaults to the header, lines, and schedules.
- Performs order pricing and tax defaulting and calculations.
- Processes estimated shipments, freight calculation (internal and external), and weight and volume pricing.

The Order Completion/Repricing process is made up of the following programs:

OM_BACKGRND	Calls all of the sub Application Engine programs to perform the processing.
OM_PRICER & OM_GIVEAWAY	Perform pricing or repricing.
OM_BACKGRND3	Performs tax calculations.
OM_LOAD_PRC	Performs weight and volume pricing.
OM_CALC_FRT	Performs internal freight calculations.
OM_CLC_EXTFR	Performs external freight calculations.

Pages Used to Run Order Completion/Repricing

Page Name	Object Name	Navigation	Usage
Order Completion	RUN_OM_BACKGRND	Order Management, Quotes and Orders, Process Orders, Order Completion	Process orders entered by EDI/XML, Buying Agreement Releases, and replacement orders created by RMAs. The process also updates the pricing for all open sales order lines and schedules that are not price protected, that is, the Price Protected option is cleared. The process recalculates prices based on changes made to orders and changes or additions to price rules.
Order Repricing	RUN_OM_REPRICE	Order Management, Quotes and Orders, Update Price, Reprice Order	Updates the pricing for all open sales order lines and schedules that are not price protected, that is, the Price Protected option is cleared. The process recalculates prices based on changes made to orders and changes or additions to price rules.

Running Close Order

The Close Orders process (OM_CLOSE) checks the status of orders, lines, and schedules, and closes them when appropriate. Orders cannot be closed online.

Closing Order Headers

The Close Orders process updates the order header status to 'C' (closed) when the order header is not already closed or canceled and one of the following conditions exists:

- All lines for the order are either closed or canceled.
- The backorder for the order has been canceled because the Cancel Backorder option = Y (yes).

Closing Order Lines

The Close Orders process updates the order line status to 'C' (closed) when the order line is not already closed or canceled and one of the following conditions exists:

- All schedules for the line are either closed or canceled.
- The line for the backorder has been canceled because the Cancel Backorder option = Y (yes).

Closing Order Schedules

The Close Orders process updates the order schedule status to 'C' (closed) when the order schedule is not already closed or canceled, and one of the following conditions exists:

- The schedule has been completely shipped—quantity scheduled minus quantity shipped = 0.
- The backorder for the schedule has been canceled because the Cancel Backorder option = Y (yes).

Pages Used to Run Close Orders

Page Name	Object Name	Navigation	Usage
Close Orders	RUN_OM_CLOSE	Order Management, Quotes and Orders, Process Orders, Close Order	Checks the status of orders, lines, and schedules and closes them when appropriate. Note: OM_CLOSE should be run regularly for best system performance. Important! As a safeguard to ensure you are making changes to the correct tables, do your own investigation using a SQL tool before making any modifications. The lists of tables accessed and updated we provide are overviews and may not be comprehensive.

PART 4

Defining Sales Order Business Processes

Chapter 19
Billing Orders

Chapter 20
Placing Sales Orders on Hold

Chapter 21
Using Sales Order and Quotation Messages

Chapter 22
Analyzing Sales Using PS/nVision and Online Analytical Processing

CHAPTER 19

Billing Orders

This chapter discusses the way in which sales orders are billed in PeopleSoft Billing. The chapter provides an overview of the billing process, prerequisites, and describes how to:

- Use direct invoicing.
- Populate billing.
- Prepare non-stock products for billing.

Understanding How Orders Are Submitted For Billing

PeopleSoft Billing invoices your customers for sales orders. Information is passed to PeopleSoft Billing by using either:

- Direct Invoicing.
- Populate Billing.

Invoices can be generated by either:

- Ship from warehouse from shipment history in PeopleSoft Inventory.
- PeopleSoft Order Management business unit.

Note. Divide sales order transactions among different Billing business units if billing by Inventory business unit. Each Inventory business unit can be linked to a separate Billing business unit. A PeopleSoft Order Management business unit can only be linked to a single PeopleSoft Billing business unit.

Once the invoice is created, the invoice number, date, and line number are displayed on shipment history inquiries in PeopleSoft Order Management.

Note. Sales orders created from PeopleSoft Contracts are billed from Contracts. Shipment history data for contracts sales orders are not updated with invoice information.

Using Bill-By Criteria

PeopleSoft Billing uses the bill-by concept to group sales activity on invoices. For example, it can generate a separate invoice for each shipping ID or for each sales order number. Define a different bill by for each customer so that one customer is billed by order number and another by shipping ID. Establish bill-by criteria on the Bill By Identifier page in PeopleSoft Billing.

Payment Method, Payment Terms Code, and Address Sequence Number are implicit bill bys for PeopleSoft Order Management.

Note. Associate the Bill By Identifier with a Bill To customer on the General Information - Bill To Options. If your sales transactions are liable for Value Added Tax (VAT), the following fields are implicitly included in the bill by fields list for your bill by identifier: Ship To Country, Ship From Country, Buyer's VAT Registration Country (Customer's VAT registration Country), Seller's VAT Registration Country (Reporting Country) and VAT Treatment Group.

Note. When billing sales order activity that is subject to Value Added Taxes (VAT), the Populate Billing process will pass VAT parameters to billing. When this occurs, the Billing Interface process will create new bills rather than adding activity to existing similar bills within PeopleSoft Billing. Therefore, if you choose to bill customers according to bill cycles, it is recommended that you run the Populate Billing process on a schedule that enables you to produce fewer invoices per bill cycle.

See [Chapter 23, "Order Processing in a Value-Added Tax Environment," page 309](#).

This section discusses:

- Direct invoicing.
- Populate billing.
- Billing for non-stock products.

Using Direct Invoicing

Direct invoicing streamlines the billing process combining several steps in the order-to-invoice cycle. PeopleSoft designed direct invoicing for order management environments that require immediate invoicing for shipped goods, instead of a traditional cycle billing. Direct invoicing is active by default. Leave the option selected for customers who require time-sensitive invoices based on shipment ID. Deactivate the option for customers who prefer summarized billing (perhaps monthly) on the customer General Information - Bill To Options page. The direct invoicing option defaults to the Bill To section of the Order Entry Form page. Because you can change the Direct Invoicing option by order as well as by customer, you can configure your customers' billing requirements.

If you don't use the Direct Invoicing option, you must run individually each of the processes included in direct invoicing. The only process you run from People Soft Order Management is the OM Billing Interface.

Note. When using the Direct Invoicing, you must specify the Range Selection ID and Direct Invoicing on the Bill-By Identifier page.

Direct invoicing is run from PeopleSoft Inventory. The table below discusses each option to run direct invoicing.

Process	Run Control Page	Description	Processes
Direct Invoicing (DIRCTIVC)	Shipping Issues — Order Summary page in PeopleSoft Inventory	Launches the multi-process job to move invoices into PeopleSoft Billing. Invoices are finalized and printed and also loaded into PeopleSoft Receivables and General Ledger.	• OM Billing Interface (OM_BILL) • Billing Interface (BIIF001) • Process VAT Defaults (process value-added tax defaults) (BIPVAT00) • Pre-Process and Finalization (BIIVC000) • Print Landscape Invoices (BIIVCLN) • Print Portrait Invoices (BIIVCPN) • Extract Table Invoices (BIIVCEN) • Billing Currency Conversion (BICURCNV) • Billing Pre-Load Process (BIPRELD) • Load AR Pending Items (load accounts receivable pending items) (BILDAR01) • Load GL Interface (load general ledger interface) (BILDGL01) • Generate AP Voucher (generate accounts payable voucher) (BIGNAP01)

Process	Run Control Page	Description	Processes
Direct Invoicing — No Load (DIRECTIV2)	Shipping Issues — Order Summary page in PeopleSoft Inventory	Launches the multi-process job to move invoices into PeopleSoft Billing. Invoices are finalized and printed, but not loaded into PeopleSoft Receivables and General Ledger.	• OM Billing Interface (OM_BILL) • Billing Interface (BIIF001) • Process VAT Defaults (process value-added tax defaults) (BIPVAT00) • Pre-Process and Finalization (BIIVC000) • Print Landscape Invoices (BIIVCLN) • Print Portrait Invoices (BIIVCPN) • Extract Table Invoices (BIIVCEN)

Process	Run Control Page	Description	Processes
Direct Invoicing with Auto-ship (DIRAUTO)	Ship and Invoice page in PeopleSoft Inventory	Launches Direct Invoicing with the Auto-Ship multi-process job (DIRAUTO), which confirms, ships, depletes, and creates invoices for the shipped stock in addition to launching all of the processes in the Direct Invoicing (DIRECTIVC) multi-process job.	• Picking Confirmation (INPBCONF) • Packing Slip (INS6500) • Depletion (INPDDEPL) • Publish Outbound Message ASN (publish outbound message advanced shipping notice) (IN_PUB_MSG) • OM Billing Interface (OM_BILL) • InterUnit Transfers Bill Load (INS6300) • Billing Interface (BIIF001) • Process VAT Defaults (process value-added tax defaults) (BIPVAT00) • Pre-Process and Finalization (BIIVC000)
Direct Invoicing with Auto-ship (DIRAUTO continued)			• Print Landscape Invoices (BIIVCLN) • Print Portrait Invoices (BIIVCPN) • Extract Table Invoices (BIIVCEN) • Billing Currency Conversion (BICURCNV) • Billing Pre-Load Process (BIPRELD) • Load AR Pending Items (load accounts receivable pending items) (BILDAR01) • Load GL Interface (load general ledger interface) (BILDGL01) • Generate AP Voucher (generate accounts payable voucher) (BIGNAP01)

Note. Important! To remove processes from the Direct Invoicing job, you must modify the PeopleCode that controls this job. Because there is more than one Application Engine application being run by this job, only the first application is defined as a process in the job definition. PeopleCode sets up the additional Application Engine request for additional applications, such as PeopleSoft Currency Conversion. You must modify the PeopleCode to disable the creation of this request.

Note. Important! Direct invoicing always runs on a server, never on a client. You must select a server that is appropriate for direct invoicing processes. For example, if you're running Taxware or Vertex, you need to select a server that is appropriate for tax module processing in your operating environment.

See Also

PeopleSoft Billing 8.8 PeopleBook, "Processing Billing Interface Activity"

PeopleSoft Inventory 8.8 PeopleBook, "Order Fulfillment Processing"

Populating Billing

The section provides an overview, prerequisites, and discusses how to run the OM Billing Interface process (OM_BILL).

Understanding the Populate Billing Process

To populate PeopleSoft Billing with sales orders data for invoicing without using the Direct Invoicing job, the following two processes must be completed:

- OM Billing Interface (OM_BILL): Populates the following interface tables in PeopleSoft Billing with the shipment history from PeopleSoft Inventory:
 - INTFC_BI
 - INTFC_BI2
 - INTFC_BI_AEDS
 - INTFC_BI_NOTE
 - INTFC_BI_HDR
 - INTFC_BI_EXSD
- Billing Interface (BIIF0001): Moves the data from the interface tables to the PeopleSoft Billing tables in order to finalize and print the invoices.

These processes can be run individually or together with the OM Billing Interface job (OM_IVC), which combines both processes and runs the following processes:

- OM Billing Interface (OM_BILL)
- Billing Interface (BIIF0001)
- Process VAT Defaults (BIPVAT00)

Note. If you run the OM Billing Interface individually, run the Billing Interface to move the data from the interface tables to the Billing tables to create invoices. Use the OM Billing Interface ID from the OM Billing Message Log page to run the Billing Interface.

Note. The Billing Interface table (INTFC_BI) doesn't store the invoice number. After the Billing Interface is run, it updates the SHIP_INF_INV table with the Invoice Number and the Invoice date.

Note. Sales orders generated from PeopleSoft Contracts are billed from Contracts not Order Management. Contracts sales orders in the SHIP_INF_INV table are not updated with Invoice Number and Invoice Date.

Prerequisites

Associate a PeopleSoft Billing business unit, distribution codes, a bill type, a bill source, and product IDs for restocking, freight, and miscellaneous charges with your PeopleSoft Order Management business units or PeopleSoft Inventory business units. The Inventory business unit billing options take precedence over the billing options on the Order Management business unit.

Note. Important! The billing interface is structured to work with PeopleSoft Billing. If you use your own or a third-party billing system, you cannot use the Populate Billing process.

Note. Business unit setup also affects RMA (returned material authorization) processing. The RMA Adjustments process (BIRMAADJ) in PeopleSoft Billing requires that you always associate an Order Management business unit with a Billing business unit, even if you are invoicing by Inventory business unit.

As a prerequisite for the Populate Billing process, set up the following parameters.

1. Establish business unit options.
 - a. If billing by billing business unit, select a Billing business unit with an Order Management business unit on the Order Management Definition – Order Management Setup page and Accounting and Billing page.
 - b. If billing by inventory business unit, select the Billing business on the Inventory Definition - Business Unit Definition page and the Inventory Definition - Business Unit Options: Revenue and Billing Defaults page.
2. Establish distribution codes and required billing options to send information to PeopleSoft General Ledger through PeopleSoft Billing.
 - a. If billing by billing business unit, use the Accounting and Billing page.
 - b. If billing by inventory business unit, use the Inventory Definition - Business Unit Options: Revenue and Billing Defaults page.
3. Establish automatic numbering for invoices on the Installation Options – Billing - General Options page.

Page Used to Populate Billing

Page Name	Object Name	Navigation	Usage
Populate Billing	RUN_OM_BILLING1	Order Management, Quotes and Orders, Create OM Billing Entries, Process OM Billing	Establish process parameters to run the OM Billing Interface (OM_BILL) to populate the Billing Interface or the OM Invoicing multi-process job (OM_IVC). The OM Invoicing process runs the OM Billing Interface, the Billing Interface, and the Process VAT Defaults. Both processes are also part of the direct invoicing multi-process jobs.

Populate Billing Page

Access the Populate Billing page.

Billing Unit, Order Management Unit, Inventory Business Unit

Select a combination. If you want to select data for all PeopleSoft Order Management or Inventory business units, enter the Billing Unit but leave the Order Management Unit or Inventory Business Unit blank. The OM Billing Interface process then selects data for all Order Management or Inventory business units tied to the Billing Unit on the page.

Sold To Customer, Bill To Customer, Order No, Shipping ID, Instance, Interface ID

Use to narrow the scope of the shipment history that is sent to PeopleSoft Billing for invoicing.

Run

The Process Scheduler Request page is displayed, choose to run:

- The OM Billing Interface individually.
- The OM Invoicing multi-process job which runs OM Billing Interface, Billing Interface, and Process VAT Defaults.

Note. If you run OM Billing Interface (OM_BILL) individually, you must run the Billing Interface (BIIF001) to move the data from the interface tables to the Billing tables so the invoice can be created. You need the OM Billing Interface ID from the OM Billing Interface instance to run the Billing Interface. The Interface ID is found in the message log of the OM Billing Interface process instance.

Preparing Non-Stock Products for Billing

This section provides an overview, common elements, and discusses how to :

- Process billing activity automatically.

- Process billing activity manually.

Understanding Billing Non-Stock Products

Because non-stock products aren't "shipped", the system builds shipment history for non-stock products when they are marked for billing.

Note. Sales orders generated from PeopleSoft Contracts that have non-stocked or drop-shipped order schedules must also run any of the options to Mark Lines For Billing to create the shipping history and costing data for Order Management and Inventory. Only non-stock products that are type General Use or General Use Excluding Contracts will be processed through Mark Lines for Billing.

The OM Billing Interface process handles billing for products and product kits differently:

- Products for shipment history are selected, even if the scheduled quantity is only partially shipped.

For example, if 10 workstations are scheduled and 4 are shipped today, then 4 are billable today. If 6 more ship next week, then they are billable when shipped. In other words, products can be billed even if the order line quantity is partially shipped. A bill line is eventually generated for each shipment after the billing interface is run.

- Product kits, on the other hand, are billable when the required components ship in ratios that form a complete kit. If you have components that are not marked as required, those components are not considered when determining if a full kit has shipped.

A product kit that has required stock and non-stock items is invoiced when the stock items have been shipped.

For example:

An order is placed for five of product kit 670001–Standard Desktop System. The following table lists the components for each kit and the components available to pick and ship.

Components	Required	Component Per Kit	Component Quantity Available
10001-Monitor	Yes	1	5
10002-Keyboard	Yes	1	5
10003-Hard-drive	Yes	1	4
10004–Software	No	1	5

Because only four hard-drives are available, four kits would be shipped and PeopleSoft Billing would invoice for the four complete kits that were shipped. The non-required component is not included in the calculation.

Billing Product Kits/Configured Kits with Non-Stock Components

If a kit contains required non-stock products, the number of these components marked for billing must equal the available stocked components to maintain the correct kit completion ratio.

Note. A product/configured kit that has required stock and non-stock items is invoiced when the stock items have shipped. If you select the Mark for Billing at Order Save option on the Order Entry Features page, the non-stock items are marked for billing when the order schedule is saved. If the OM Billing Interface is run before the stocked components are shipped, the kit isn't invoiced, even though the non-stock items are billable. The kit is invoiced when the stock items are shipped.

Changes to Product Kit Schedules

When an order schedule for a product kit is saved with a status of Open, the demand for the stocked components is staged in the PeopleSoft Inventory demand table (DEMAND_INF_INV) as separate demand lines tied to the parent product ID. The date for the demand lines is the scheduled shipment date of the order schedule. The system compares the effective date for each of the stocked components to the shipment date to determine the valid components for the kit at the time of shipment.

If you mark a product kit component obsolete after demand for the kit has been sent to PeopleSoft Inventory, the demand for the kit is not changed. The fulfillment and invoicing process for the schedule continues. To correct Inventory demand, you must cancel the existing schedule for the kit and add a new schedule.

See [Chapter 11, "Introduction to Sales Order Entry," Changing Orders, page 159](#).

Common Elements Used in This Section

Distribution Type

Distribution types determine which cost of goods sold account is debited and which offset account is credited. PeopleSoft Inventory handles the distribution type for stocked items at the time of shipment. For non-stock products, optionally select a value on the Order Schedule Distribution page. If a value doesn't exist for non-stock order schedules, use this field to select a value for the system to use as the default for those schedules.

Note. If a drop-shipped order schedule is for a product that is normally stocked in PeopleSoft Inventory, the system uses the distribution type defined for that product in Inventory and not the default you choose on this page.

Pages Used to Process Non-Stock Products for Billing

Page Name	Object Name	Navigation	Usage
Mark Lines For Billing process	RUN_OM_MARKLN	Order Management, Quotes and Orders, Create OM Billing Entries, Process Mark Lines for Billing	Establish the process parameters to automatically insert order schedule lines into the PeopleSoft Inventory shipping history staging table (SHIP_INF_INV) for non-stock and drop-shipped order schedules, insert costing data to CM_CST_NSSHIP, and set the status for non-stock products to <i>Ready for Invoicing</i> . For drop-shipped schedules, you can include matched lines only, when there is a matching payables invoice for the purchasing receipt.
Mark Lines for Billing	SHIP_NONSTK	Order Management, Quotes and Orders, Create OM Billing Entries, Mark Lines For Billing	Manually record shipment history for non-stock products that are <i>not</i> part of product kits and drop-shipped schedules.
Mark Product Kit Lines	SHIP_NONSTK2	Order Management, Quotes and Orders, Create OM Billing Entries, Mark Product Kit Lines	Manually mark for billing non-inventory items from a product kit. If you have a product kit that includes non-inventory items, they must be marked for billing when they have been consumed or delivered. Note. Note. Use the Mark Product Kit Lines page only if you have product kits that include non-stock components. To maintain the correct kit completion ratio for billing, be sure to mark the appropriate number of non-stocked components.

Page Name	Object Name	Navigation	Usage
Mark Configured Kit Lines	SHIP_NONSTK2	Order Management, Quotes and Orders, Create OM Billing Entries, Mark Configured Kit Lines	Manually mark for billing non-inventory items from a configured product kit. If you have a configured product kit that includes non-inventory items, they must be marked for billing when they have been consumed or delivered. Note. Note. Use the Mark Configured Kit Lines page only if you have configured product kits that include non-stock components. To maintain the correct kit completion ratio for billing, be sure to mark the appropriate number of non-stocked components.

Automatically Process Billing Activity for Non-Stock Products

Access the Mark Lines for Billing process page.

Mark Drop Ship If Matched Only

If you select the check box, the process inserts demand lines for drop-shipped order schedules only if there is a PeopleSoft Payables invoice for the Purchasing receipt. If you do not select this check box, all drop-shipped schedules are inserted as shipped lines (SHIP_INF_INV) in PeopleSoft Inventory.

Schedule Shipment Thru Date/Time

To restrict the order schedules that are picked up by the process to a range of dates, enter a value in the field. All order schedules scheduled to ship at any time up to and including the value you enter will be included.

Ship Date/Time

The system uses the date that you enter as the default for non-stock order schedules. Because these schedules don't actually ship, this date indicates when the service was provided.

Manually Process Billing Activity for Non-Stock Products

Access the Mark Lines for Billing page.

Quantity Shipped

The value defaults from the line and can't be changed if it's been shipped and or billed.

CHAPTER 20

Placing Sales Orders on Hold

The section provides an overview, prerequisites and describes how to:

- Apply holds automatically.
- Apply holds manually.

Understanding Sales Order Holds in PeopleSoft Order Management

In PeopleSoft Order Management, holds can be applied automatically or manually at order entry. Entry violations can prevent fulfillment in PeopleSoft Inventory—or PeopleSoft Purchasing for drop shipped orders—if the violation of the order parameter is serious, or the system simply displays a warning message for less important infractions. Hold codes also determine whether demand should be included in the PeopleSoft Supply Planning algorithms.

The system can perform hold checks online at order entry or use two processes: Automatic Hold Check and Automatic Credit Check to periodically review quote and order headers, lines, and schedules to apply and release holds. A third process, Populate Demand, sends demand data to PeopleSoft Inventory for orders with released holds, if the order schedule was saved in an Open status. If the order schedule was saved in Pending status and is subsequently released manually from hold, changing the status to Open will send the demand data to PeopleSoft Inventory. In this case, the Populate Demand process need not be run for that order.

Note. Additional processes remove other holds. The Request Price Check process (OM_AUDIT) is used for price discrepancy holds and the CC Processing (OM_CRC000) process removes credit card holds after they have been authorized.

See [Chapter 21, “Using Sales Order and Quotation Messages,” Using Request Price Check \(OM_AUDIT\), page 298.](#)

See *PeopleSoft Working with Customers and Orders 8.8 PeopleBook*, “Processing Credit Cards”.

This section discusses:

- Sales order holds and inventory processing.
- Hold information displayed on sales orders.

Sales Order Holds and Inventory Processing

Order information for sales orders in Open status that are on hold is not passed to PeopleSoft Inventory until the hold is removed and the Populate Demand process is run. The exception to this rule is for hold conditions that are not severe enough to prevent order fulfillment. In these cases the Process Thru Inv flag (process through inventory option) on the General Holds 1, General Holds 2, and the Credit Processing pages is selected. In this case, processing proceeds even when the order violates the hold parameter.

Sales orders can be put on hold after the demand line has been sent to PeopleSoft Inventory. The inventory system checks for holds at two points in the fulfillment cycle:

- When the Picking Plan process runs.
- When an order is selected for shipment on the Shipping/Issues – Order Summary page.

If the Picking Plan process determines that a hold has been applied to an order, the demand line is not printed on the Picking Plan. If you select an order on hold from the Shipping/Issues component, the system prevents shipment of the order.

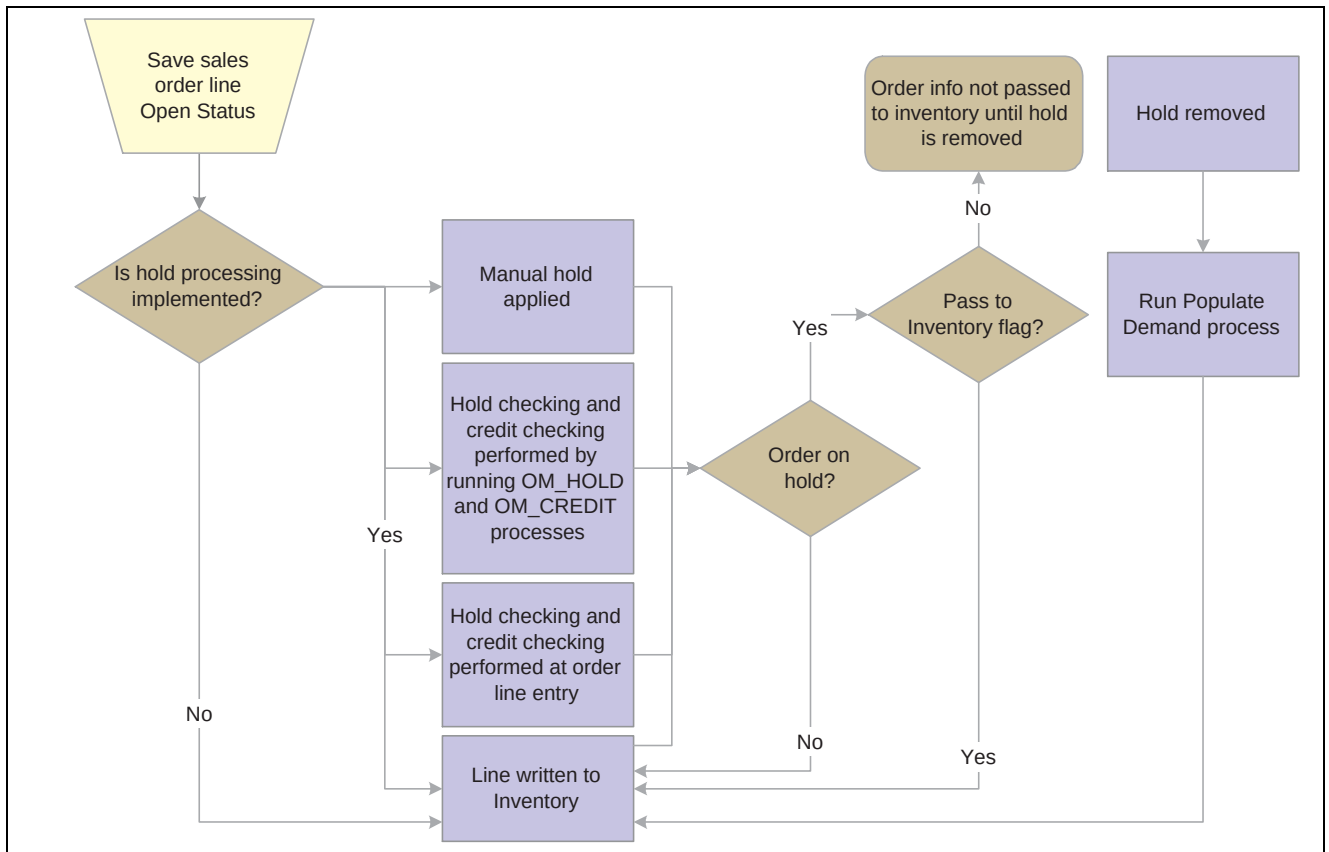
Note. Orders must be released from hold in PeopleSoft Order Management. Inventory personnel aren't able to remove the hold for sales orders.

Note. Run the Automatic Credit Check process and the Automatic Hold Check process in PeopleSoft Order Management to reevaluate the status of orders that have been put on hold after demand data has been sent to PeopleSoft Inventory.

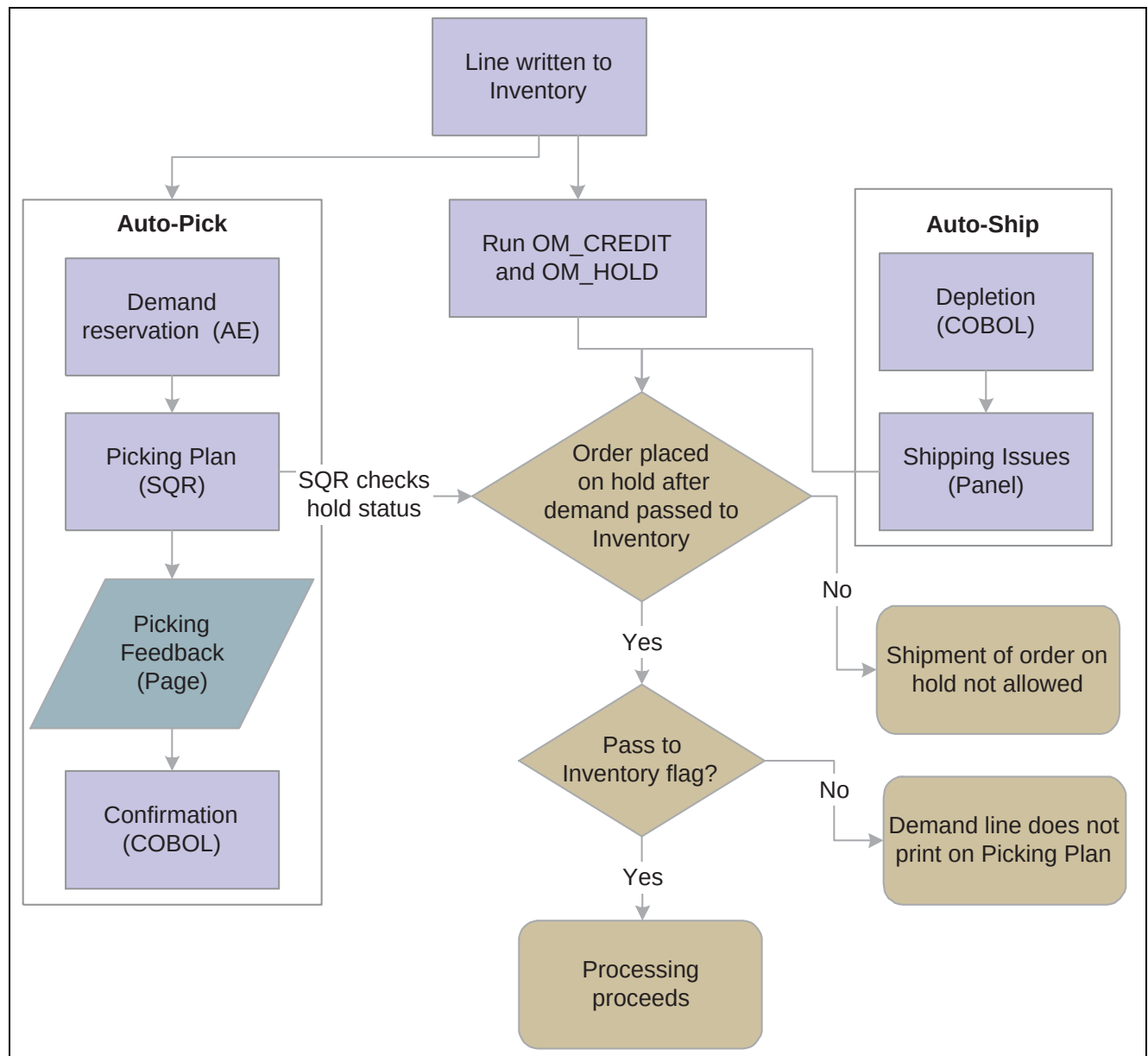
Note. If you are working with large volume orders, it's important to run the Automatic Credit Check and Automatic Hold Check process frequently to ensure that orders that exceed the maximum line/schedule thresholds are updated for hold and credit checking.

See [Chapter 15, "Working with Large Orders and Quotes," page 223](#).

The following graphic outlines the effect of sales order holds on Inventory order fulfillment.



The effect of sales order holds on Inventory order fulfillment (1 of 2)



The effect of sales order holds on Inventory order fulfillment (2 of 2)

Hold Information Displayed on Sales Orders

The following sections discuss how hold information is displayed on sales orders.

Header Holds

When an order is on hold at the header level, the following will occur:

- A red ORDER HOLD indicator displays on the Order Header section of the Order Entry Form page.
- A row will be written to the ORD_HOLD table with a status of "A" (active).

Line Holds

When an order is on hold at the line level, the following will occur:

- The Hold column of the Order Lines section of the Order Entry Form page will display a red “L” for each line that has a line hold.
- A row will be written to the ORD_HOLD table with a status of “A” (active).

Schedule Holds

When an order is on hold at the schedule level, the following will occur:

- The Hold column of the Shipment Schedules page will display a red “S” for each schedule that has a schedule hold.
- A row will be written to the ORD_HOLD table with a status of “A” (active).

Note. The Hold column of the Order Lines section of the Order Entry Form page will display a red “S” for each line that has at least one schedule hold. If the order line also has a line hold, then a red “L/S” will display to indicate that the order line has both line and schedule holds.

The automatic holds that apply to the sales order header, line, and schedule are listed in the following table:

Header	Line	Schedule
Bill to customer exceeds credit limit. Bill to customer has a message attached with an action of Hold. No sold to ID entered. No bill to ID entered.	Product has a message attached with an action of Hold. Components were not defined for a product kit. Minimum or maximum order quantity violations. Buying agreement violations. Configuration violations.	No ship to ID entered. Margin violations. Minimum selling price violation.

Prerequisites

Establish the following to set up options for hold processing.

1. Define hold codes on the Hold Codes page.
2. Define automatic hold parameters, determine the impact of manual holds on order processing, and elect online or background processing for hold checking on the General Holds 1 page.
3. Establish holds on the General Holds 2 page.
4. To associate a Message Action hold with a customer or product, define a message with an action of Hold on the Messages page.
 - Attach messages to customers on the General Information - Messages page and to products on the Messages page.

- When these customers or products are referenced on an order, the order (or line in the case of products) is placed on hold. The customer or product remains on hold until the message is removed, or until the hold code is manually inactivated on the Hold page for each order with this message attached.

Applying Holds Automatically

Perform the following to use automatic hold processing.

1. Run the Automatic Hold Check Process.
2. Run the Automatic Credit Check process by customer or source code.
3. Run the Populate Demand process to populate PeopleSoft Inventory demand tables once the holds are released.

Pages Used to Process Holds Automatically

Page Name	Object Name	Navigation	Usage
Automatic Hold Check	RUN_OM_HOLD	Order Management, Quotes and Orders, Process Orders, Apply/Release Order Hold	Establish process parameters to apply and remove holds that are not related to credit holds.
Customers	RUN_OM_CREDIT	Order Management, Quotes and Orders, Process Orders, Apply/Release Credit Hold, Customers	Establish process parameters to run credit checking for all orders, by SetID, customer, or customer group.
Source Codes	RUN_OM_CREDIT2	Order Management, Quotes and Orders, Process Orders, Apply/Release Credit Hold, Source Codes	Establish process parameters to run credit checking by source codes.
Populate Demand	RUN_OM_DEMAND	Order Management, Quotes and Orders, Process Orders, Release Demand to Inventory	Establish process parameters to pick up data for orders that were released from hold and send the information to PeopleSoft Inventory for fulfillment processing.

Performing Automatic Hold Checking

Access the Automatic Hold Check page.

The Automatic Hold Check process (OM_HOLD) reviews open orders, lines, and shipment schedules for hold conditions based on the criteria established on the General Holds 1 page and General Holds 2 page as well as Message Action Holds. If conditions that previously put an order (header, line, or schedule) on hold no longer exist, this process automatically removes the hold.

Note. Run this process prior to picking or shipping in PeopleSoft Inventory to reevaluate the hold status for orders placed on hold after demand data has been sent to Inventory.

Performing Automatic Credit Checking for Customers

Access the Apply/Release Credit Hold – Customers page.

The Automatic Credit Check process (OM_CREDIT) determines which orders have credit holds that should be applied or released based on the credit hold criteria established on the:

- Order Management business unit Credit Processing page.
- General Information - Credit Profile - Credit Check page.
- Order Group Terms page.

All three of these credit-checking options must be selected in order for the process to perform credit checks. If a customer normally has credit checking run on their orders, you can bypass credit checking for a particular order by assigning an order group that has credit check turned off. Use this option when shipping customer goods on an order where you do not want the value of the order included in the credit-checking algorithm.

This process is enabled when Sales Order and or Quote is selected in the background group box on the Credit Processing page. Run the Automatic Credit Check process for customers and source codes.

Note. The credit-checking algorithm only includes orders in Open status. Orders with order schedules in Pending status are ignored until they are moved to Open. Automatic Credit Check should be run regularly if sales orders are modified after being created in Open status. Run Automatic Credit Check for both customers and sales orders to ensure that orders changed to Open from Pending status will be included in the process.

Note. You should run this process before picking or shipping in PeopleSoft Inventory to reevaluate the hold status for orders after demand data has been sent to Inventory.

Customer Group	Only customer groups you have designated as a reporting group type on the Customer Group Table page appear on the list of available options.

Performing Automatic Credit Checking by Order Source Codes

Access the Apply/Release Credit Hold – Source Codes page.

Inclusive Source Code	If you leave the field blank, the Automatic Credit Check process will run for all source codes. Source Codes are set up on the Order Source Codes page. Elect to run this process for a specific order source. For example, if you want to run Automatic Credit Check against orders you received from the web, you would enter the source code you have set up for web orders.

Populating Demand

Access the Populate Demand page.

When an order is placed on hold, the system may not send demand to PeopleSoft Inventory depending on the selections in the Process Thru Inv (process through inventory) fields on the General Holds 1, General Holds 2, and the Credit Processing pages. When holds prevent order information transfer to Inventory, the Populate Demand process picks up data from these orders that are in Open status and populates PeopleSoft Inventory demand tables once the holds are released.

Applying Holds Manually

Automatic hold processing handles the majority of order holds, but there may be circumstances that require clerks to place order or quote headers, lines, or schedules on hold manually. Determine the effect of manual holds on order processing and planning consideration on the General Holds 1 page.

Use the following pages to apply manual holds for sales orders and quotes:

- Header Holds/Change Reasons page.
- Line Holds/Change Reasons page.
- Schedule Holds/Change Reasons page.

Note. Orders that are placed on hold manually must have the holds removed manually.

Pages Used to Apply Holds Manually

Page Name	Object Name	Navigation	Usage
Header Holds/Change Reasons	ORDENT_HDR_RSN	Select Holds / Change Reasons in the ...Header Menu field on the Order Entry Form page.	Place or remove manual order holds at the header level.
Line Holds/Change Reasons	ORDENT_LINE_RSN	Select Holds / Change Reasons in the ...Lines Menu field on the Order Entry Form page.	Place or remove manual order holds at the line level.
Schedule Holds/Change Reasons	ORDENT_SCH_RSN	Select Holds / Change Reasons in the ...Schedule Menu field on the Shipment Schedules page.	Place or remove manual order holds at the schedule level.

CHAPTER 21

Using Sales Order and Quotation Messages

This section provides an overview and discusses processing:

- Inbound messages.
- Outbound messages.
- Sales Order Change and Sales Order Change Notice.
- Request price check.

Understanding Sales Order and Quotation Messages in PeopleSoft Order Management

Using a “publish-and-subscribe” model, PeopleSoft Order Management uses messages to export data from one system and import it into another system . This model provides integration that is asynchronous and close to real-time i.e., the publisher need not be connected to the subscriber when publishing the data. The creator of the message publishes it, and, the message is delivered to any number of subscribers.

Integrating with PeopleSoft CRM and SCM databases

If both PeopleSoft CRM and SCM are installed, we recommend using the Exclusions by Source Code page when running CRM Sales Order or CRM Sales Quote. You can have the system exclude calculating any of the following for sales orders or quotes when Order Completion (OM_BACKGRND) is run: freight, sales tax, price adjustments, VAT.

Otherwise, Order Completion (OM_BACKGRND) calculates them .

The table below lists the order messages used with PeopleSoft Order Management, whether they are inbound or outbound transactions, and whether they are used to integrate with PeopleSoft CRM, EDI, or a third-party.

XML Transaction/ Object Name	Inbound	Outbound	CRM Integration	EDI Integration	Third- Party Integration
CRM Request for Quotation (SALES_ CRM_ QUOTE_ LOAD)	X		X		
CRM Sales Order (SALES_ CRM_ ORDER_ LOAD)	X		X		
CRM Sales Order Change (SALES_ CRM_ ORDER_ CHANGE_ LOAD)	X		X		
Product Price List (832)		X		X	X
Request for Quotation (840) (SALES_ QUOTE_ LOAD)	X			X	X
Sales Order (850) (SALES_ ORDER_ LOAD)	X			X	X

XML Transaction/ Object Name	Inbound	Outbound	CRM Integration	EDI Integration	Third- Party Integration
Sales Order Acknowledgement (855) (SALES_ ORDER_ ACKNOWL EDGEMENT)		X	X	X	
Sales Order Change (860) (SALES_ ORDER_ CHANGE_ LOAD)	X			X	X
Sales Order Change Notice (865) (SALES_ ORDER_ CHANGE_ NOTICE)		X	X	X	
Sales Order /Quote Status SALES_ ORDER_ STATUS		X	X		X
Sales Quote Notice (845) (SALES_ QUOTE_ NOTICE)		X	X	X	

See Also

PeopleSoft Supply Chain Management Integration 8.8 PeopleBook, “Understanding SCM Integration”

PeopleSoft Enterprise Integration PeopleBook, “Establishing Publish Rules Using the Publish Utility”

PeopleSoft Enterprise Integration PeopleBook, “Assigning Batch Publish Rules”

PeopleSoft Enterprise Integration PeopleBook, “Using the Publish Utility”

EIP Catalog: <http://www.peoplesoft.com/corp/en/products/technology/oif/index.asp>

Using Inbound Sales Order and Quotation Messages

This section provides an overview of inbound messages and discusses how to run Electronic Commerce.

Understanding Sales Order and Quotation Inbound Processing

PeopleSoft Order Management uses the following inbound messages:

Message	Description
CRM Request for Quotation (SALES_CRM__QUOTE_LOAD)	A request for a quotation from PeopleSoft CRM.
CRM Sales Order (SALES_CRM_ORDER_LOAD)	An incoming sales order from PeopleSoft CRM.
CRM Sales Order Change (SALES_CRM_ORDER_CHANGE_LOAD)	A change to a sales order from PeopleSoft CRM.
Request for Quotation (840) (SALES_QUOTE_LOAD)	A request for a quotation.
Sales Order (850) (SALES_ORDER_LOAD)	An incoming sales order.
Sales Order Change (860) (SALES_ORDER_CHANGE_LOAD)	A change to a sales order.

You need to perform the following to activate the inbound messages used for order processing. Note that some of the steps aren't required for all of the messages.

1. Confirm that the status for the messages in the Application Designer is set to *Active*.
2. For EDI/XML messages, confirm that the status is set to *Active* on the Inbound File page in the Inbound File Rule component.
3. For EDI/XML messages, run the Inbound File process page to take the incoming file and format it into a message.

Note. Steps 2 and 3 are only required if you are using a data file.

4. Run Electronic Commerce (OM_EC) to validate the data in the Staging Table.

You can also select a business unit, specify a transaction type and EIP control ID, and source code to limit to data to process.

See [Chapter 21, “Using Sales Order and Quotation Messages,” Understanding Electronic Commerce, page 281](#).

5. Use the Data Definition Maintenance page to view the status of the transaction.
6. Run the Order Completion process to complete processing for the request for all inbound messages.

Note. The Order Management Electronic Commerce process does not set the IN_PROCESS_FLG to *N* (no). The Order Completion process resets the flag.

See Also

PeopleSoft Supply Chain Management Integration 8.8 PeopleBook, “Managing PeopleSoft Supply Chain Management Integration Points,” Processing Inbound Application Message Transactions

Understanding Electronic Commerce

The Electronic Commerce process (OM_EC) is part of the overall inbound electronic commerce flow and is the process that takes items loaded in the staging tables and validates the fields on the record to insure that the values are correct. The process performs the following:

- Edits the data, such as customer numbers and units of measure, to ensure that they are valid.
- Converts the customer’s product or item number to a PeopleSoft product identifier, when a PeopleSoft product identifier has not been provided.
- Assigns PeopleSoft order numbers.
- Sets system defaults and status flags.
- Validates data changes to ensure that they are valid.
- Loads data into the production order tables (order staging data found to have errors are not loaded into the production tables until the errors have been resolved).

Important! If any data related to a specific document (Order, Order Change, or Request for Quote) are in error, the complete document remains in the staging tables until all errors are corrected.

Once the data are loaded into the production order tables, you must run additional processes to complete EDI/XML orders and to make them accessible using the standard order entry pages

See [Chapter 18, “Processing Sales Orders,” Understanding Order Entry Required Processing , page 249](#).

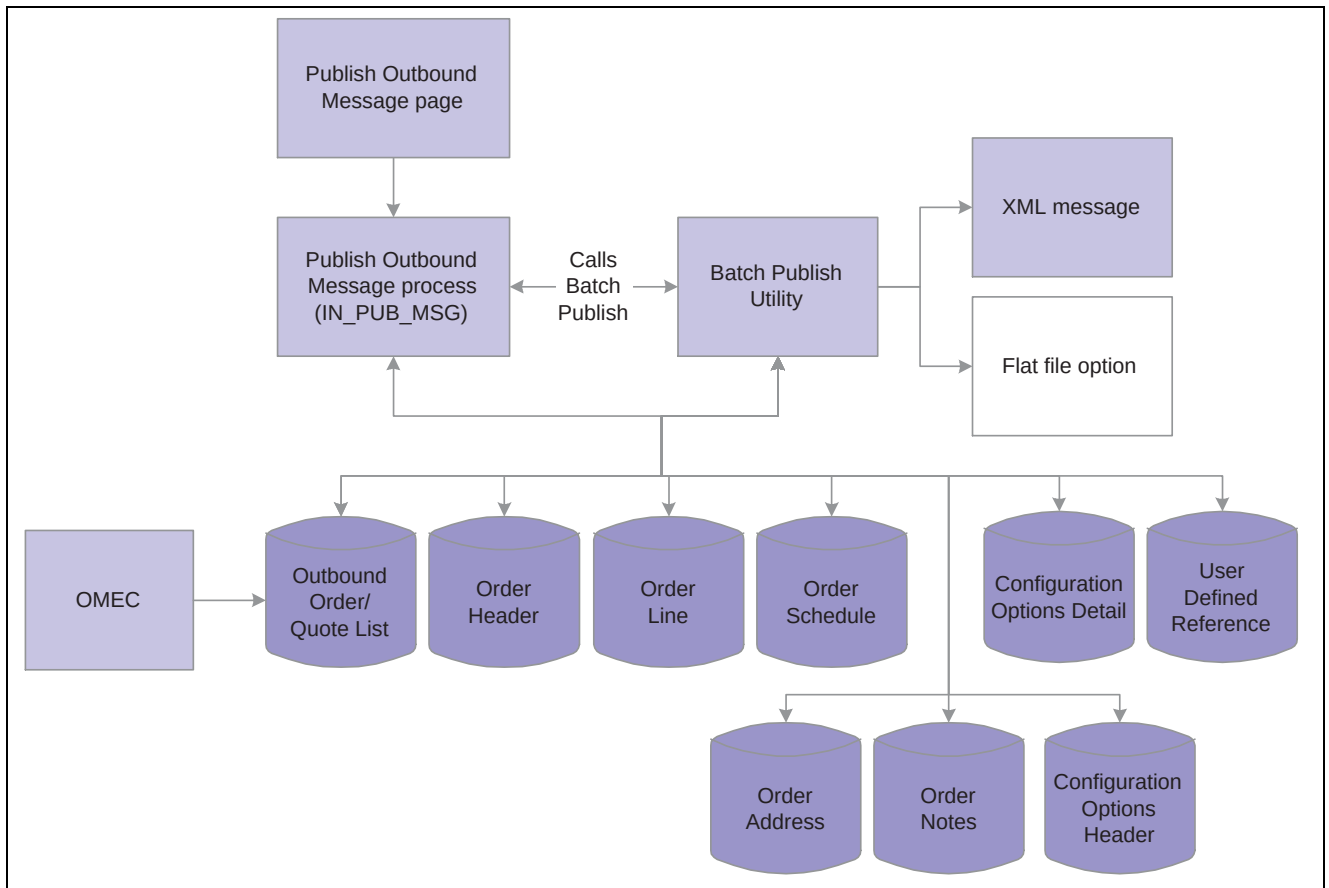
Note. If you are integrating to PeopleSoft CRM, use the Exclusions by Source Code page to have the system exclude calculating any of the following for sales orders or quotes when Order Completion (OM_BACKGRND) is run: freight, sales tax, price adjustments, or VAT. Otherwise, Order Completion (OM_BACKGRND) calculates them .

Note. If pricing should not be calculated, set the price protected flag to prevent the system from calculating pricing.

The following staging tables are used for processing inbound transactions:

- Header (ORD_HEADER_EC).
- Line (ORD_LINE_EC).
- Schedule (ORD_SCHEDULE_EC).
- Address (ORD_ADDR_EC).
- Notes (ORD_NOTES_EC).
- Configuration Options Header (ORD_OPT_HDR_EC).
- Configuration Options Detail (ORD_OPT_DETL_EC).
- User Defined Reference (ORD_CDATA_EC).

The following diagram displays the process flow for inbound orders.



Inbound process flow for sales order and quote messages

When there are errors after the Order Management Electronic Commerce process runs, the data remain in the order staging tables. You need to correct the errors using the error correction pages.

At each of the staging tables, there are two types of pages. The first type displays the error(s); the fields with errors are the only ones available for data entry. The following tables have multiple pages that display the errors: Order Header, Order Line, and Order Schedule. The second type lists the errors and explains the nature of the violation(s).

Many editing errors occur when the business unit is incorrect. This is because many of the edits depend on setID; when the business unit is invalid, the system cannot derive a setID. Even though the data (other than business unit) appear correct, an error may be generated because of an invalid business unit. Correcting the business unit often resolves other edit errors.

Note. When the Order Management business unit is incorrect for any inbound data, it must be corrected on the Electronic Commerce Header Errors - Order Header page. When it is corrected there, all data associated with that document—lines, schedules, addresses and so on—are automatically updated with the correct business unit value. If, for example, a document has 1000 order lines associated with it, each having an incorrect business unit, the incorrect business unit is corrected once at the header level.

The Error Summary page includes all the errors for a particular EIP Control ID.

Pages Used to Run and Correct Data Errors with Electronic Commerce

Page Name	Object Name	Navigation	Usage
Electronic Commerce	RUN_OM_EC	Order Management, Electronic Commerce, Process Staged Orders/RFQs	Establish process parameters for inbound Request for Quotation, Sales Order, and Sales Order Change.
Exclusions by Source Code	SRC_CD_EXCLUSIONS	Order Management, Electronic Commerce, Source Code Exclusions	If you are integrating to PeopleSoft CRM, use this page to have the system exclude calculation of any of the following for sales orders or quotes when Order Completion (OM_BACKGRND) is run: <i>Freight</i>, <i>Price Adjustments</i>, <i>Sales Tax</i>, <i>VAT</i>. Otherwise, Order Completion (OM_BACKGRND) calculates them . If your installation includes PeopleSoft Contracts, you must define exclusions for the CA (contracts order) and RCA (replacement order from contracts order returns) for quotes and sales orders. PeopleSoft Contracts performs the freight, sales tax, VAT, and price calculations. See Chapter 11, “Introduction to Sales Order Entry,” Sales Orders from Contracts, page 129.
Header	OMEC_HDR	- Order Management, Electronic Commerce, Review Staging Details, Header - Order Management, Electronic Commerce, Correct Staging Errors, Header	Correct Electronic Commerce errors found on the document header.

Page Name	Object Name	Navigation	Usage
Header (continued)	OMEC_HDR2	- Order Management, Electronic Commerce, Review Staging Details, Header - Order Management, Electronic Commerce, Correct Staging Errors, Header	Correct Electronic Commerce errors found on the document header.
Header (continued)	OMEC_HDR3	- Order Management, Electronic Commerce, Review Staging Details, Header - Order Management, Electronic Commerce, Correct Staging Errors, Header	Correct Electronic Commerce errors found on the document header.
Header Errors	OMEC_HDR_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Header	View the list of errors and the nature of the violation(s) at the header level.
Line	OMEC_LIN	- Order Management, Electronic Commerce, Review Staging Details, Line - Order Management, Electronic Commerce, Correct Staging Errors, Line	Correct Electronic Commerce errors found on the document line.
Line (continued)	OMEC_LIN2	- Order Management, Electronic Commerce, Review Staging Details, Line - Order Management, Electronic Commerce, Correct Staging Errors, Line	Correct Electronic Commerce errors found on the document line.
Line (continued)	OMEC_LIN3	- Order Management, Electronic Commerce, Review Staging Details, Line - Order Management, Electronic Commerce, Correct Staging Errors, Line	Correct Electronic Commerce errors found on the document line.
Line Errors	OMEC_LIN_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Line	View the list of errors and the nature of the violation(s) at the line level.

Page Name	Object Name	Navigation	Usage
Schedule	OMEC_SCH	- Order Management, Electronic Commerce, Review Staging Details, Schedule - Order Management, Electronic Commerce, Correct Staging Errors, Schedule	Correct Electronic Commerce errors found on the document schedule.
Schedule (continued)	OMEC_SCH2	- Order Management, Electronic Commerce, Review Staging Details, Schedule - Order Management, Electronic Commerce, Correct Staging Errors, Schedule	Correct Electronic Commerce errors found on the document schedule.
Schedule (continued)	OMEC_SCH3	- Order Management, Electronic Commerce, Review Staging Details, Schedule - Order Management, Electronic Commerce, Correct Staging Errors, Schedule	Correct Electronic Commerce errors found on the document schedule.
Schedule Errors	OMEC_SCH_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Schedule	View the list of errors and the nature of the violation(s) at the schedule level.
Address	OMEC_ADR	- Order Management, Electronic Commerce, Review Staging Details, Address - Order Management, Electronic Commerce, Correct Staging Errors, Address	Correct Electronic Commerce errors found in the document address.
Address Errors	OMEC_ADR_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Address	View the list of errors and the nature of the violation(s) in the order address.
Note	OMEC_NOT	- Order Management, Electronic Commerce, Review Staging Details, Note - Order Management, Electronic Commerce, Correct Staging Errors, Note	Correct Electronic Commerce errors found in the document note.

Page Name	Object Name	Navigation	Usage
Note Errors	OMEC_NOT_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Note	View the list of errors and the nature of the violation(s) about order notes.
User Defined Reference	OMEC_CDATA	- Order Management, Electronic Commerce, Review Staging Details, User Defined - Order Management, Electronic Commerce, Correct Staging Errors, User Defined	Correct Electronic Commerce errors found in the user defined reference data.
User Defined Reference Errors	OMEC_CDATA_ERR	Order Management, Electronic Commerce, Correct Staging Errors, User Defined	View the list of errors and the nature of the violation(s) in the user defined reference data.
Option Header	OMEC_OPH	- Order Management, Electronic Commerce, Review Staging Details, Option Header - Order Management, Electronic Commerce, Correct Staging Errors, Option Header	Correct Electronic Commerce errors found in configuration options at the header level.
Option Header Errors	OMEC_OPH_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Option Header	View the list of errors and the nature of the violation(s) for configuration information at the header level.
Option Detail	OMEC_OPD	- Order Management, Electronic Commerce, Review Staging Details, Option Detail - Order Management, Electronic Commerce, Correct Staging Errors, Option Detail	Correct Electronic Commerce errors found in configuration options at the detail level.
Option Detail Errors	OMEC_OPD_ERR	Order Management, Electronic Commerce, Correct Staging Errors, Option Detail	View the list of errors and the nature of the violation(s) for configuration information at the detail level.
Error Summary	OM_EIP_ORDERS	Order Management, Electronic Commerce, Correct Order/RFQ Errors	Navigate to the individual error pages to make corrections.
Delete Electronic Commerce	RUN_OM_EC_DEL	Order Management, Electronic Commerce, Review Staging Details, Delete Staging Tables	Use to clean up the staging tables after correcting the errors.

Running Electronic Commerce

Access the Electronic Commerce page.

Delete staging records	Select to remove the data from the staging tables.
Business Unit	If you enter a specific business unit for inbound processing and the inbound staging data has an invalid business unit value, that data will not be processed.
Transaction Type	The following options are valid for inbound EDI/XML transactions: <i>PO</i> : Inbound Sales Order <i>POCHG</i> : Sales Order Change <i>RFQ</i> : Inbound Request for Quote.
EIP Control ID	Select to further define the processing run.
Source Code	Use to limit the transactions. For example, you could process only data from PeopleSoft CRM.

Using Sales Order and Quote Outbound Messages

This section provides an overview of outbound messages and discusses processing:

- Order acknowledgements, order change, and quote notices.
- Product price lists.
- Order/Quote Statuses.

See Also

PeopleSoft Supply Chain Management Integration 8.8 PeopleBook, “Managing PeopleSoft Supply Chain Management Integration Points,” Processing Outbound Application Message Transactions

Understanding Sales Order and Quotation Outbound Processing

PeopleSoft Order Management uses the following outbound messages:

Message	Description
Product Price List (832) (PRODUCT_PRICELIST)	A product price list catalog.
Sales Order Acknowledgement (855) (SALES_ORDER_ACKNOWLEDGEMENT)	A sales order acknowledgement.

Message	Description
Sales Order Change Notice (865) (SALES_ORDER_CHANGE_NOTICE)	A sales order change notice.
Sales Order/Quote Status SALES_ORDER_STATUS	A sales order or quote status
Sales Quote Notice (845) (SALES_QUOTE_NOTICE)	A quote notice.

Confirm that your messages are set up for publishing.

1. Confirm that the document type and preferred communication type are set appropriately on the Contact Additional Info page for the type of message that you are publishing. The Order Acknowledgment, Quotation, and or Order Change Acknowledgment document types must be set (corresponding to the type of message to be received). For each of these document types, a preferred communication type of XML or XML, Email must be specified. This is not required for acknowledgments and notices that are sent to CRM.
2. On the Publish Outbound Message page, select the appropriate message, the corresponding link to open the Selection Criteria page for the message, and the:
 - a. Business Unit
 - b. Source Code.
3. Run the Publish Outbound Message process for each message.

The messages will be delivered to the subscriber. If chunking has been set up, the message will be delivered to the nodes defined by the chunking rules and the Integration Broker defined. If the message doesn't use chunking rules, the message will be delivered to all nodes subscribing to the message in the Integration Broker setup.

If chunking has been set up, here is an example of the Sales Order Acknowledgement and Sales Quote Notice OnRouteSend PeopleCode that you can use:

```

Local Message &MSG;
Local Rowset &RS;
Local string &MSGNODENAME, &CHUNK_RULE_ID;
Local array &NODE_ARRAY;
Local SQL &SQL;

&MSG = GetMessage();
&RS = &MSG.GetRowset();
&NODE_ARRAY = CreateArray();

&SQL = GetSQL(SQL.OM_EC_CHUNK_RULE_SQL, &MSG.Name, &RS(1).OM_EC_HDR_OUT.
PROCESS_NAME.Value);
If &SQL.Fetch(&CHUNK_RULE_ID) Then
End-If;
```

```

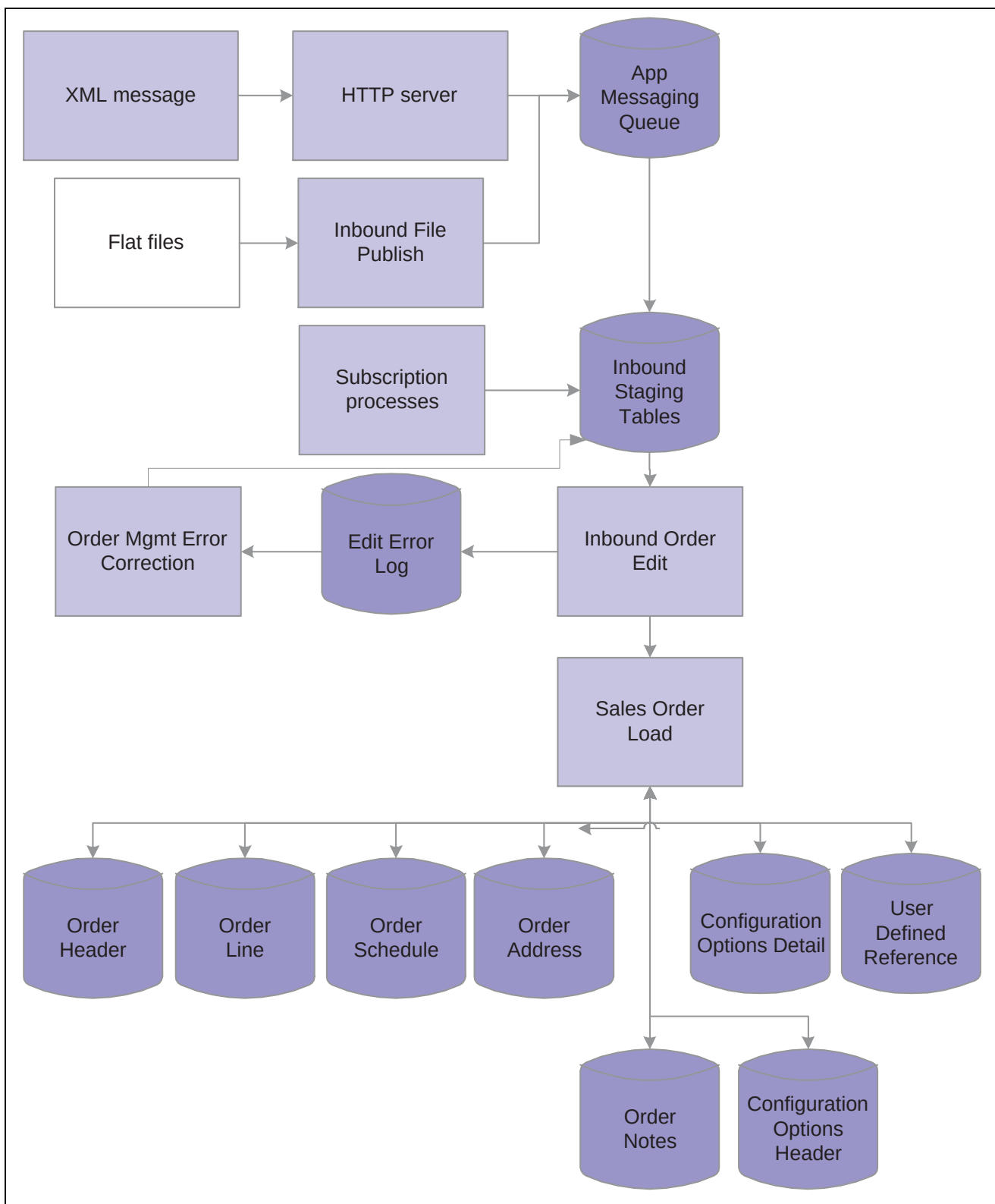
Evaluate &CHUNK_RULE_ID
When "CUSTOMER_ID"
    &SQL = GetSQL(SQL.OM_EC_CUST_NODES_SQL, &RS(1).OM_EC_HDR_OUT.SETID.Value,
    &RS(1).OM_EC_HDR_OUT.CUST_ID.Value, %Date);
    Break;
When "SOURCE_CD"
    &SQL = GetSQL(SQL.OM_EC_SRC_CD_NODES_SQL, &RS(1).OM_EC_HDR_OUT.SOURCE_CD.
    Value, %Date);
    Break;
When-Other
    &SQL = GetSQL(SQL.OM_EC_ALL_NODES_SQL, &MSG.Name, %Date);
End-Evaluate;

While &SQL.Fetch(&MSGNODENAME)
    &NODE_ARRAY.Push(&MSGNODENAME);
End-While;
ReturnToServer(&NODE_ARRAY);

```

If using Order Acknowledgement, Quote Notice, or Order Change Notice for EDI/XML, a message will also be sent to the broker if one is set up for the customer.

The following diagram displays the process flow for outbound orders.



Outbound process flow

Common Elements Used in this Section

Business Unit	You can enter a value to limit the messages to publish.
Request ID	Defaults from the Run Control ID. You can change the value.
Description	Use to describe the outbound messages.

Pages Used to Process Sales Order and Quotation Outbound Messages

Page Name	Object Name	Navigation	Usage
Publish Outbound Message	IN_RUN_PUB_MSG	Data Exchanges, Publish Outbound Message	Initiate the outbound message publish process for outbound PeopleSoft SCM messages that use the batch publish design pattern.
Order Acknowledgement Message Selection Criteria	OM_RUN_OUTBOUND_EC	- Click Sales Order Acknowledgement link on the Publish Outbound Message page. - Click Sales Order Change Notice link on the Publish Outbound Message page. - Click Sales Quote Notice link on the Publish Outbound Message page.	Enter processing options for the Sales Order Acknowledgement, Sales Order Change Notice, and Sales Quote Notice outbound messages. You can select processing options for only one message at a time.
Product Price List Message Selection Criteria	OM_RUN_PRODPRC_OUT	Select Product Price List on the Publish Outbound Message page to enable the Product Price List link. Click the Product Price Link to launch the Product Price List Message Selection Criteria page.	Select processing criteria for the price sales catalog.
Order/Quote Status Message Selection Criteria	OM_RUN_OUTORD_STAT	Select Sales Order/Quote Status on the Publish Outbound Message page to enable the Sales Order/Quote Status link. Click the link to launch the Order/Quote Status Message Selection Criteria page.	Enter processing options for the Sales Order/Quote Status message.

Processing Outbound Messages for Order Acknowledgements, Sales Order Changes, and Sales Quote Notices

Access the Order Acknowledgement, Order Change Notice, or Quote Notice Message Selection Criteria page.

Note. The page is the same for the order acknowledgements, order change notices, and quote notices.

Order Acknowledgment Message Selection Criteria

Run Control ID: RUN01 Report Manager Process Monitor

Language: English

Select Processing Parameters

Business Unit:

Source Code:

*Request ID: RUN01

Description:

Outbound Messages Selected

☒ Order Acknowledgement Queue

☒ Order Change Notice Queue

☒ Quote Notice Queue

OK Cancel

Order Acknowledgement Message Selection Criteria page

Select Processing Parameters

Source Code Use to further define processing options for the messages.

Outbound Messages Selected

You can select multiple messages to process.

Processing Outbound Messages for Product Price Lists

Access the Product Price List Message Selection Criteria page.

The following example describes how the OM_PPRC_OUT application engine program determines the products and prices to include in the Product Price List using the catalog *Retail*.

1. The OM_PPRC_OUT application engine program first determines what sold-to customer contacts have been set up to receive the Product Price List information by EDI/XML from the Contact Additional Info page. If a customer or customer group is entered on the Product Price List Message Selection page, the program only sends product price list information to the specified contact for the customer or sold-to customers belonging to the specified pricing customer group set up on the Customer Group Table page. For each of these customers, the program inserts any products that are attached to the *Retail* Catalog into a temporary table. If a particular customer is not attached to the *Retail* catalog—or any catalog—if no *Catalog Number* is entered in the selection options on the Product Price List Message Selection page:
 - a. The program attempts to retrieve products from the *Retail* catalog where the customer's pricing customer group is attached to the catalog.
 - b. If there isn't a customer group attached to the catalog, the program attempts to retrieve products from the Price List tables. The program looks for any records that exist on the Price List tables for

the sold-to customer being processed and inserts those products into a temporary table. If a Price List ID was entered as optional criteria, the program only selects products for that Price List ID.

- c. If no Price List records are found for the sold-to customer being processed, the program looks at the Price List tables to determine if any Price Lists are attached to the sold-to customer's pricing customer group and inserts those products into a temporary table. If a Price List ID was entered as optional criteria, the program only selects products for that Price List ID.
 - d. Finally, if a particular customer has no catalogs or price lists, the program retrieves all active products from the PROD_ITEM table. If a product group was entered as optional criteria, the program only selects products for the specified product group.
2. Once the program has a list of products for each customer, it retrieves prices for each of the products.

The system uses the lowest price on the most recent start date on or before today's date.

- a. The program first determines if Price Lists are set up for the sold-to customer and product being processed and inserts the lowest list price, start date, unit of measure, and so on into a temporary table. Again, if a Price List ID was entered as optional criteria, the program only looks at prices from the specified Price List ID.
- b. If no Price Lists are found for the Customer/Product ID combination, the program then determines whether Price Lists are set up for the customer's pricing customer group and product being processed. The system inserts the lowest list price, start date, unit of measure, and so on into a temporary table. Again, if a Price List ID was entered as optional criteria, the program only looks at prices from the specified Price List ID.
- c. If no Price Lists were found for the Customer/Product ID or Customer Group/Product ID combination, the program retrieves the prices from the PROD_PRICE table and inserts those prices into a temporary table. If an inventory business unit was entered as optional criteria, the program only loads PROD_PRICE records for the specified inventory business unit.

Product Price List Message Selection Criteria

Run Control ID: RUN01 Report Manager Process Monitor **Run**

Language: English

Selection Request

*Request ID: RUN01 Description:

Selection Type

*Business Unit: US001

*Effective Date: 11/05/2003

☒ All Customers
☐ Specific Customer
☐ Specific Customer Group

Customer:

Customer Group:

Selection Options

☒ None ☐ Inventory Business Unit ☐ Catalog
☐ Price List ☐ Product Group

Inventory Unit:

Catalog Number:

Price List ID:

Product Group:

OK Cancel

Product Price List Message Selection Criteria page

Selection Type

- All Customers** Select to have the process run for all of your customers.
- Specific Customer** If you select this option, enter the Customer.
- Specific Customer Group** If you select this option, enter the Customer Group.

Selection Options

These options can only be selected if you are running the process for All Customers.

- None** No further selection options are available.
- Inventory Business Unit** If you select this option, enter the Inventory Unit.
- Catalog** If you select this option, enter the Catalog Number.
- Price List** If you select this option, enter the Price List ID.
- Product Group** If you select this option, enter the Inventory Unit.

Processing Outbound Messages for Order and Quote Status

Access the Order/Quote Status Message Selection Criteria page.

Order/Quote Status Message Selection Criteria

Run Control ID: RUN01 Report Manager Process Monitor **Run**

Language: English

Select Processing Parameters

Business Unit:		*Request ID:	RUN01
Source Code:		Description:	
Sold To Customer:		☐ Since Last Run Datetime	
Order Type:			
From Order:		To Order:	
From Order Date:		To Order Date:	
From Last Order Change Date:		To Last Order Change Date:	

Status

☒ Open ☐ Pending ☐ Closed ☐ Canceled

OK Cancel

Order/Quote Status Message Selection Criteria page

Processing Parameters

Enter to limit the processing parameters for the order/quote status message.

Status Select any of the order statuses for the message.

Sales Order Change (860) and Sales Order Change Notice (865)

For EDI/XML orders, changes can occur as they do for orders entered online. A customer may want to change carriers, increase an order quantity, and so on after they have sent the inbound Sales Order (850). Sales Order Change (860) and Sales Order Change Notice (865) enable you to accept, process, and send acknowledgements to your customers for changes made to inbound sales orders. You can also use this process to send an acknowledgement to your customer if you changed an EDI order online.

The order change notice only needs to include the sales order data that your customer wants to change. When the acknowledgement is sent, information for the entire order is sent, not just the data that was changed.

Sales Order Change Notice (865) includes the following statuses:

AC1 (accept with no exceptions) All of the requested changes were made.

AC2 (accept with exceptions)

The changes were accepted, but not all the changes were applied to the order, either because the requested field is not eligible for change, or the requested field could not be changed due to the order's status in the fulfillment process.

RJ1 (reject)

The original inbound Sales Order doesn't exist in the system.

RJ2 (reject)

The request was rejected because the original inbound Sales Order is closed, canceled, or actually a quote.

This section discusses how to:

- Modify order change records.
- Run the Order Change Completion process.

Pages Used to Use Order Change and Order Change Notice

Page Name	Object Name	Navigation	Usage
Order Change Maintenance	OMEC_ORDCHG_FLD	Order Management, Electronic Commerce, Identify Order Changes	Use to modify the list of records that can be changed in Sales Order Change.

Modifying Order Change Records

Access the Order Change Maintenance page.

Inventory Edit

If selected, the filed change must be validated against PeopleSoft Inventory.

Work Field

Used by PeopleCode to determine if the change can still be made in PeopleSoft Inventory. The application engine program (OM_EC) returns a *Yes* if the field can be changed, and a *No* if the field can't be changed. For example, if the change request is to change the carrier, the program checks PeopleSoft Inventory to verify the change can still be made. If the order line has already shipped, OM_EC returns a *No*.

Access the Data Propagation Properties page.

Propagation Rule

Shows whether the change requests will be made to the line, schedule, or both. For example, if the line has only one schedule, a change request to change the carrier on the order line is propagated down to the schedule. If there is more than one schedule, then the change isn't propagated.

Alternate Field

Used if the field name is different at the corresponding level.

Invoice Edit

If selected, the field change is validated at the schedule level if the schedule is invoiced.

Can Change for Kit

If PRODKIT_EDIT is selected (Y=yes in the database), then the field can be changed.

Note. The system already defined the fields that can be changed in the Sales Order Change. If you want to modify the list of records, use the Order Change Maintenance page. You'll also need to add the new fields on the SALES_ORDER_CHANGE_LOAD message in the Application Designer (applications designer) to permit the change.

Using Request Price Check (OM_AUDIT)

Perform the following to use Request Price Check to validate your customer's net price sent by EDI against the system-calculated net price.

1. Run Request Price Check process.
2. Use the Price Hold Release page to review the customer and system-calculated net unit price.

Change any of the prices on the page and accept the customer's price in lieu of the system calculated price. If you want to accept the customer's price, change the List Price and Net Unit Price fields to match the customer's price. When you save the page, the system sets the Price Protected flag at the schedule level to Y so that Order Pricing will not recalculate the price. The order schedule is also updated with the selected price. If the price validation is performed on an order change, the order acknowledgement won't be sent to the customer until the price discrepancy is reviewed and the order is released from hold. The Order Acknowledgement includes the adjusted net unit price.

Understanding the Request Price Check Process (OM_AUDIT)

The Request Price Check process (OM_AUDIT) enables you to validate your customer's net price (which was included in the EDI file) against the system-calculated net price.

When processing an EDI/XML order, the Request Price Check process (OM_AUDIT) should be run along with the other required background jobs. We recommend running them in the following order:

1. OM Electronic Commerce (OM_EC)
2. Order Completion (OM_BACKGRND)
3. Request Price Check (OM_AUDIT)
4. Automatic Credit Check (OM_CREDIT)
5. Automatic Hold Check (OM_HOLD)
6. Populate Demand (OM_DEMAND)

Understanding how the System Performs Price Checking for EDI/XML Orders

The data your customer send in for the following fields triggers the system to perform the comparison against the system calculated prices and discounts.

- CUST_PO_PRICE (the customer's price before discounts)
- CUST_PO_PRC_BASE (customer's price before discounts in base currency)
- CUST_NET_PRICE (the customer's price after discounts)
- CUST_NET_PRC_BASE (customer's net price in base currency)
- CUST_BILL_BACK_ALL (customer's bill-backs)

- CUST_BBACK_ALL_BSE (customer's bill-back in base currency)
- CUST_OFF_INV_BASE (customer's off-invoice discounts in base currency)
- CUST_OFF_INV_DISC (customer's off-invoice discounts)

The Automatic Request Price Check process (OM_AUDIT) selects order schedules that do not have a blank net unit price and the Price Protected flag is set to NO. It compares the customer's net unit price against the system-calculated net unit price. On the inbound purchase order, the customer's net unit price can include promotional discounts such as off-invoice or bill-back discounts.

In situations where the customer's inbound purchase order includes promotional discounts, the off-invoice and bill-back discounts are summed in the ORD_PRICE_ADJUST table to get a total discount amount on the inbound purchase order.

The following example illustrates how the customer's net unit price and system-price are calculated for an inbound purchase order with the criteria listed below:

- List Price of 100 USD for 1 case.
- Off-invoice discount of 10 USD per case.
- Bill-back allowance of 10 USD per case.*
- Customer's Net Unit Price is 90 USD.
- System Calculated Price 100 USD.

*The bill-back adjustment is an accrued adjustment.

To validate these fields, the system calculates the price using the pricing structure (price rules, price lists, and so on) set up in PeopleSoft Enterprise Pricer. The system calculates the price for each order line/schedule based on your pricing structure and then compares the calculated values against the values sent by way of the EDI/XML Inbound Purchase Order.

The validation is as follows assuming the Price Discrepancy Hold is set up on the General Holds 2 page.

- If the customer's list price does not equal the system calculated price, the Request Price Check validation routine checks the customer's pricing and promotion fields in the following order:
 - Net unit price.
 - Bill-back allowances.
 - Off-invoice discount.
 - List price.
- If the customer's bill-back allowance amount is not zero, the validation routine should check that the system calculates a bill-back adjustment for the same amount.
 - If the bill-back allowance does not match the customer's bill-back allowance, the validation routine places the order on hold.
 - If the bill-back allowance does match the system calculated bill-back allowance, the validation routine checks the off-invoice discount.
- If the off-invoice discount does not match, the validation routine places the order on hold.
- If the off-invoice discount does match, the validation routine checks the list price.

- If the list price does not match, the validation routine places the order on hold.

Common Elements Used in This Section

Order Use the check box to select the order for which you want to change the price. When you select an order, additional fields become available to edit.

Pages Used to Use Request Price Check

Page Name	Object Name	Navigation	Usage
Hold Codes	HOLD_CD	Financials/Supply Chain, Product Related, Order Management Foundation, Hold Codes	Establish a Price Discrepancy hold code.
General Holds 2	BUS_UNIT_TBL_OM3	Click the General Holds 2 link on the Order Management Definition - Order Management Setup page.	Assign a Price Discrepancy hold code for the business unit
Request Price Check-EDI/XML	RUN_OM_AUDIT	Order Management, Quotes and Orders, Update Price, Request Price Check-EDI/XML	Validate the customer's net price against the system-calculated net price for orders processed by EDI/XML.
Price Hold Release: System Information, Customer Prices	OM_PRC_HOLD	Order Management, Quotes and Orders, Update Price, Update Price Discrepancies	View and update the customer's and the system-calculated net unit price.

Running Request Price Check

Access the Price Release Hold page.

System Information tab

List Price (Base), Net Unit Price (Base) View the system calculated prices and override them as necessary. Any changes are passed to the sales order.

Customer Prices tab

The prices on this page are the customer's purchase order prices that differ from the system calculated prices. You can override them as necessary. Any changes are passed to the sales order.

PO Price (Base) The customer's price before discounts.

Net Price (Base) The customer's price after discounts.

Bill Back (Base) The bill back discount for the line that the customer will take as a credit or payment.

Off Invoice (Base) The off invoice discount for the line that the customer will take off the net price.

CHAPTER 22

Analyzing Sales Using PS/nVision and Online Analytical Processing

This section provides an overview and describes how to analyze sales using:

- Ps/nVision.
- Online Analytical Processing (OLAP).

Using PS/nVision

PeopleSoft Order Management makes it easy for you to analyze your sales. You can forecast how many orders a customer, group of customers, or an entire region will book or ship in any given fiscal period. You can also predict how many products or groups of products will be sold per month, as well as their total revenue. If you want to be more specific, you can forecast the quantity of a certain product, a customer, customer group, or region will book or ship.

In addition, PeopleSoft Order Management comes with several predefined sales analysis report examples that you can generate using PS/nVision. PS/nVision is a powerful reporting tool that enables you to create reports and graphics to enhance your decision-making process.

PeopleSoft Order Management provides you with a number of sample sales analysis reports. You can use these reports as delivered, or use the flexibility of PS/nVision to modify them to meet your unique business requirements. The sample sales analysis reports address product bookings, product sales, customer bookings, and customer sales.

To use this functionality, log on to the PeopleTools windows client.

Pages Used for Sales Analysis

Page Name	Object Name	Navigation	Usage
Forecasts	FORECAST_OM	Order Management, Analyze Sales, Forecast Sales Bookings	Forecast bookings and sales of products and product groups. You can also elect to indicate bookings or sales by customer, customer group, or region. Note. Note. PeopleSoft Order Management does not provide any standard analysis reports that use this forecast data, but you can use our flexible reporting tools to modify a report that meets your business requirements.

Using Online Analytical Processing

When you analyze sales order data, you probably want to look at it from several perspectives, by customer group, product group, sales region, and so on. You might think of a dimension as a column or row on a spreadsheet; however, since a spreadsheet is only two-dimensional, you would have a hard time representing customers, products, sales regions, and time using a single spreadsheet. Therefore, when data has three or more dimensions, we refer to it as being arranged in a cube, with each side representing a dimension. Once you have defined an OLAP cube, you can pivot your data to view it from different perspectives, or *slice and dice* the data based on combinations of these dimensions. When you analyze the data, you slice off part of the cube or dice it to get to an individual cell. These multidimensional views of your financial data provide you with valuable information for effective data analysis, decision-making, and forecasting.

You use the PeopleTools Cube Manager to build multidimensional databases of information. The Cube Manager works with two OLAP tools: Arbor Essbase and Cognos PowerPlay. When you use Cognos PowerPlay, which is shipped with PeopleTools, in conjunction with the PeopleTools Cube Manager, you have everything you need to begin building cubes to analyze your data. PeopleSoft Order Management uses Cognos PowerPlay.

Preparing Trees and Queries

After you have determined the dimensions for the cube, you need to set up the way each of the dimensions will roll up. You also need to specify how detail values roll up to higher levels for each dimension. You can use existing trees or queries with OLAP. In addition, you need to define a query to extract the data from your PeopleSoft database to the OLAP cube.

PeopleSoft Order Management provides sample queries and trees. You can use them as delivered or modify them as you like. The following list describes the queries and trees delivered with PeopleSoft Order Management. There is one main data query input file used for margin analysis, and three dimension queries. A tree, Sales Regions, is used as a fourth dimension.

Tree/Query	Name	Function
OLAP_OM_MARGIN_DATA	Margin analysis data query	Main data query that pulls information from six key tables: sales order header, sales order line, customer, customer group, product group, and product costing. It selects order lines that are in open or closed status to estimate the revenue and cost information for the Inventory product-costing file.
OLAP_OM_CUSTOMER_DIM	Customer dimensional query	Query over the Customer Group Link table to view margin information by customer or customer groups.
OLAP_OM_ORDER_DIM	Order number dimensional query	Query over the Order Group Table to view the margin information by order group or order number.
OLAP_OM_PRODUCT_DIM	Product dimensional query	Query over the Product Group Link table to view margin information by product group or product.
Sales Region Tree	Hierarchy of Sales Regions	Hierarchy of Sales Regions to view margin level at different sales region levels.

Designing Dimensions

The Dimension page and its component pages enable you to define the sources, tree, query, or tree and query combination, and associated settings for dimensions. You'll have one entry for each dimension in your cube. At this point, you are only beginning to build the structure of each dimension that will comprise your cube. You are not yet defining any data for the cube.

We deliver some sample dimensions with PeopleSoft Order Management. You can use the dimensions as delivered or modify them as you like. The following list details the dimensions provided:

- Customer Group (OLAP_OM_CUSTOMER_DIM).
- Order Group (OLAP_OM_ORDER_DIM).
- Product Group (OLAP_OM_PRODUCT_DIM).
- Sales Regions (SALES_PERSONS).

Designing Analysis Models

After creating data source queries and defining dimensions, you define the analysis model by mapping fields from the data source queries to the dimensions you have defined. For each dimension, you must specify which field in the data source query is the source field for the particular dimension. You can also define the measures that will be used in your cube on this page.

We deliver a sample Analysis Model with PeopleSoft Order Management. You can use the Analysis Model as delivered or modify it as you like.

No.	Description	Type	Field
1	All Customers	Dimension	Sold To Customer
2	All Orders	Dimension	Order Number
3	All Products	Dimension	Product ID
4	All Sales Regions	Dimension	Sales Person
5	Profit	Measure	Expression: Net Price*Qty Ordered - Cost* Qty Ordered (list price quantity ordered - cost quantity ordered)
6	Total Net	Measure	Expression: Total Net/Cost*Qty Ordered (total net or cost quantity ordered)
7	List Price	Measure	List Price
8	Total List	Measure	Expression: List Price* Qty Ordered
9	Net Price	Measure	Price on Order Line
10	Quantity Ordered	Measure	Quantity Ordered on Order Line
11	This Level Cost	Measure	Cost from Product Cost Table
12	Total Cost	Measure	Expression: Cost* Qty Ordered

Designing Cube Templates

A Cube Template simplifies your work in managing updates to the cube structure, data loads, and reloads, and in setting platform-specific options for Essbase and PowerPlay.

The Customer and Product Profitability Cube Template we deliver as a sample Cube Template with PeopleSoft Order Management enables you to see profitability levels by product, customer, and market. By adding four dimensions to the cube, the Cube Template enables managers to quickly and easily see the profit margins by sales regions, customer groups, order groups, and products by slicing and dicing sales order information multiple ways. In addition, the Cube Template has eight different measurements so that you can view profitability from the overall profit of the product, down to the cost of the product. The Cube Template provides a ready-made tool to empower management, as well as the sales force, to make pricing and sales decisions based on the direct profit contribution in order to maximize profitability.

You can use the template as delivered or modify it as you like.

Viewing and Analyzing Cube Data

Once you’ve built your cube, you can use PowerPlay to view the cube. You can pivot, reposition, and manipulate your data, as well as create graphs and charts. You can view margin information for customers, customer groups, sales regions, products, and product groups, and rank your most profitable products.

See Also

Cognos PowerPlay documentation

PowerPlay documentation

Pages Used Online Analytical Processing

Page Name	Object Name	Navigation	Usage
Build Margin Analysis Cube	OM_OLAP_MAR_REQ	Order Management, Analyze Sales, Build Analysis Cube	Create the cube for analysis.

PART 5

Processing Taxes for VAT and India

Chapter 23

Order Processing in a Value-Added Tax Environment

Chapter 24

Processing Taxes for India

CHAPTER 23

Order Processing in a Value-Added Tax Environment

This chapter provides an overview and describes how to:

- Set up your VAT environment.
- Modify VAT sales order information.

Understanding How VAT is Used with Sales Orders

VAT default data is used in sales orders where you can alter certain information.

Note. PeopleSoft Billing and PeopleSoft Order Management calculate and display VAT amounts.

This section discusses:

- How VAT information is passed to PeopleSoft Billing.
- How Product kits are handled in a VAT environment.

See Also

PeopleSoft Global Options and Reports 8.8 PeopleBook, “Working with Value Added Taxes (VAT)”

Passing VAT Information to PeopleSoft Billing

VAT information for sales orders is inserted into the billing interface tables using Process VAT Defaults (BIPVATOO). The Billing Interface process (BIIF0001) inserts the data into the billing tables for invoicing. VAT amounts are calculated in PeopleSoft Billing.

The following table lists the order level and field in PeopleSoft Order Management and the corresponding table and field in PeopleSoft Billing.

Process VAT Defaults (BIPVATOO) and the Billing Interface process (BIIF0001) can be run individually or as part of the OM Invoicing (OM_IVC) multi-process job.

Note. The following fields are delivered as implicit Bill By Fields on the Bill By Identifier page and are not available from the available options: *Ship from Country*, *Ship to Country*, *Seller’s Registration Country*, *Buyer’s Registration Country*, and *VAT Treatment Group*.

Note. When you are consolidating orders or shipments onto a single bill, these vat related fields must be identical: *Ship from Country, Ship to Country, Seller's Registration Country, Buyer's Registration Country, Vat Treatment Group, Calculate at Gross or Net, VAT Declaration Point, VATDeclaration Date Source, VAT Exception Certificate, VAT Exception Type, VAT Recalculate at Payment, Buyer's VAT Registration ID, Seller's VAT Registration ID, VAT Round Rule, and VAT Declaration Date.*

Note. When billing sales order activity that is subject to Value Added Taxes (VAT), the Populate Billing process will pass VAT parameters to billing. When this occurs, the Billing Interface process will create new bills rather than adding activity to existing similar bills within PeopleSoft Billing. Therefore, if you choose to bill customers according to bill cycles, it is recommended that you plan your Populate Billing process on a schedule that enables you to produce fewer invoices per bill cycle.

Sales Order Level	Order Management Field	Billing Interface Table	Billing Field
Schedule	COUNTRY_LOC_BUYER	INTFC_BI_HDR	COUNTRY_LOC_BUYER
Schedule	COUNTRY_LOC_SELLER	INTFC_BI_HDR	COUNTRY_LOC_SELLER
Schedule	COUNTRY_VAT_PERFRM	INTFC_BI_HDR	COUNTRY_VAT_PERFRM
Schedule	COUNTRY_VAT_SUPPLY	INTFC_BI_HDR	COUNTRY_VAT_SUPPLY
Schedule	STATE_LOC_BUYER	INTFC_BI_HDR	STATE_LOC_BUYER
Schedule	STATE_LOC_SELLER	INTFC_BI_HDR	STATE_LOC_SELLER
Schedule	STATE_VAT_DEFAULT	INTFC_BI_HDR	STATE_VAT_DEFAULT
Schedule	STATE_VAT_PERFRM	INTFC_BI_HDR	STATE_VAT_PERFRM
Schedule	VAT_DCLRTN_POINT	INTFC_BI_HDR	VAT_DCLRTN_POINT

Sales Order Level	Order Management Field	Billing Interface Table	Billing Field
Schedule	VAT_DCLRTRN_POINT 1. If “I” 2. If “P” 3. If “D”	INTFC_BI_HDR	1. VAT_DCLRTRN_DT_SRC “I” and VAT_DCLRTRN_DT “blank” 2. VAT_DCLRTRN_DT_SRC “N” and VAT_DCLRTRN_DT “blank” 3. VAT_DCLRTRN_SRC “D” and VAT_DCLRTRN_DT “ship date of transaction”
Schedule	VAT_CALC_GROSS_NET	INTFC_BI_HDR	VAT_CALC_GROSS_NET
Schedule	VAT_DST_ACCT_TYPE	INTFC_BI_HDR	VAT_DST_ACCT_TYPE
Schedule	VAT_RECALC_FLAG	INTFC_BI_HDR	VAT_RECALC_FLAG
Schedule	VAT_EXCPTN_CERTIF	INTFC_BI_HDR	VAT_EXCPTN_CERTIF
Schedule	VAT_EXCPTN_TYPE	INTFC_BI_HDR	VAT_EXCPTN_TYPE
Schedule	VAT_RGSTRN_BUYER	INTFC_BI_HDR	VAT_RSTRN_BUYER
Schedule	VAT_ROUND_RULE	INTFC_BI_HDR	VAT_ROUND_RULE
Schedule	VAT_SERVICE_TYPE	INTFC_BI_HDR	VAT_SERVICE_TYPE
Schedule	VAT_SVC_SUPPLY_FLG	INTFC_BI_HDR	VAT_SVC_SUPPLY_FLG
Schedule	COUNTRY_LOC_BUYER	INTFC_BI	COUNTRY_LOC_BUYER
Schedule	COUNTRY_LOC_SELLER	INTFC_BI	COUNTRY_LOC_SELLER
Schedule	COUNTRY_SHIP_FROM	INTFC_BI	COUNTRY_SHIP_FROM

Sales Order Level	Order Management Field	Billing Interface Table	Billing Field
Schedule	COUNTRY_SHIP_TO	INTFC_BI	COUNTRY_SHIP_TO
Schedule	COUNTRY_VAT_BILLFR	INTFC_BI	COUNTRY_VAT_BILLFR
Schedule	COUNTRY_VAT_BILLTO	INTFC_BI	COUNTRY_VAT_BILLTO
Schedule	COUNTRY_VAT_PERFRM	INTFC_BI	COUNTRY_VAT_PERFRM
Schedule	COUNTRY_VAT_SUPPLY	INTFC_BI	COUNTRY_VAT_SUPPLY
Schedule	IST_TXN_FLG	INTFC_BI	IST_TXN_FLG
Schedule	STATE_LOC_BUYER	INTFC_BI	STATE_LOC_BUYER
Schedule	STATE_LOC_SELLER	INTFC_BI	STATE_LOC_SELLER
Schedule	STATE_VAT_DEFAULT	INTFC_BI	STATE_VAT_DEFAULT
Schedule	STATE_VAT_PERFRM	INTFC_BI	STATE_VAT_PERFRM
Schedule	STATE_SHIP_FROM	INTFC_BI	STATE_SHIP_FROM
Schedule	STATE_SHIP_TO	INTFC_BI	STATE_SHIP_TO
Schedule	VAT_SVC_SUPPLY_FLG	INTFC_BI	VAT_SVC_SUPPLY_FLG
Schedule	VAT_SERVICE_TYPE	INTFC_BI	VAT_SERVICE_TYPE
Schedule	VAT_TXN_TYPE_CD	INTFC_BI	VAT_TXN_TYPE_CD*
Schedule	TAX_CD_VAT	INTFC_BI	TAX_CD_VAT*
Schedule	VAT_APPLICABILITY	INTFC_BI	VAT_APPLICABILITY*

Sales Order Level	Order Management Field	Billing Interface Table	Billing Field
N/A	Pass SetID value for record PRODGP_NGVAT_VW	INTFC_BI	PROD_GRP_SETID*
Schedule	VAT_TREATMENT	INTFC_BI	VAT_TREATMENT
Schedule	VAT_TREATMENT_GRP	INTFC_BI	VAT_TREATMENT_GRP
Line	- PRODUCT_ID* - PRODUCT_ID* (if the product is a kit) - Component product IDs	INTFC_BI	- PRODUCT_ID - PRODUCT_KIT_ID - PRODUCT_ID and IDENTIFIER
Line	PHYSICAL_NATURE	INTFC_BI	PHYSICAL_NATURE
N/A	"PRD"	INTFC_BI	IDENTIFIER_TBL

Note. * For Product Kits, VAT fields are determined based on the components that make up the kit if you assign VAT percentages to the components.

Understanding How Product Kits are Invoiced in a VAT Environment

When setting up product kits, you have the option of entering the VAT value percentage for each component on the Product Kit Summary page.

When invoicing VAT order lines for product kits, the OM Billing Interface will explode the components of a kit into individual bill lines if you assign a VAT value percentage to each component. The process determines the component price based on the VAT percentage and predetermines VAT applicability, VAT transaction type, and VAT codes based on the component product IDs.

Product Kits can contain both physical good and services as components. However, for VAT purposes, the physical nature specified at the parent product level will be applied across all components for the kit regardless of the physical nature for the individual components.

If you have not entered the VAT percentages for a kit, the OM Billing Interface passes the parent product ID for the kit to PeopleSoft Billing and uses as defaults the current values for VAT applicability, VAT transaction type, and VAT code stored on the order schedule.

For example, Product Kit 67001 is priced at 1000 euro. You elect to apply the following VAT percentages. Each component represents an individual bill line.

Components	Qty Per	VAT %	Price Each
10001	1	50	500 EURO
30010	2	30	150 EURO
50001	1	20	200 EURO
90001	1	0	0 EURO

If you do not elect to apply VAT percentages, Populate Billing passes product ID 67001 and the price of 1000 EURO to PeopleSoft Billing as a single bill line.

See Also

PeopleSoft Working with Customers and Orders 8.8 PeopleBook, “Setting Up Products,” Defining Product Kits

Setting Up Your VAT Environment

This section discusses how to:

- Link Order Management or Inventory business units to a VAT entity.
- Establish VAT Defaults.

Linking Order Management or Inventory Business Units to a VAT Entity

In PeopleSoft Order Management, you can invoice by Order Management business unit or by Inventory business unit. In a VAT environment, the Order Management or Inventory business unit by which you choose to bill must be linked to a VAT Entity associated with a Billing business unit that is, in turn, linked to a General Ledger business unit.

- If you are billing by Order Management business unit, the billing business unit on the Order Management Definition – Order Management Setup page is used.
- If you are billing by Inventory business unit, the billing unit on the Inventory Definition - Business Unit Definition page is used.

Note. The only VAT processing PeopleSoft Inventory performs is for Order Management sales orders.

How the system determines the VAT Entity for sales order is as follows: The Billing business unit associated with the Inventory business unit takes precedence over the Billing business unit associated with the Order Management business unit if both business units have Billing business unit assigned. Depending on which Billing business unit is assigned, will determine where the VAT Entity is derived. See the table below:

Order Management Billing Business Unit/VAT Entity Setup	Inventory Billing Business Unit/VAT Entity Setup	Billing Business Unit used to determine VAT Entity	VAT Entity Assigned
Yes/No	No/No	Order Management Billing business unit	No
Yes/Yes	No/No	Order Management Billing business unit	Yes
Yes/Yes	Yes/No	Inventory Billing business unit	No
Yes/Yes	Yes/Yes	Inventory Billing business unit	Yes
No/No	Yes/Yes	Inventory Billing business unit	Yes
No/No	Yes/No	Inventory Billing business unit	No

Note. The Inventory business unit determined at the header level uses the Priority 1 Inventory business unit in the customer's distribution network. If there is not a distribution network assigned at the customer, the system will take the Inventory Business Unit from either the Order Management distribution network priority 1 Inventory business unit or the Default Inventory business unit established on the Order Management business unit Shipping and Receiving page.

See Also

[Chapter 3, "Setting Up PeopleSoft Order Management Business Units," Establishing the Order Management Definition, page 23](#)

PeopleSoft Inventory 8.8 PeopleBook, "Defining Your Operational Structure in PeopleSoft Inventory," Defining Basic Business Unit Attributes

Setting up VAT Defaults

There are two main components that control VAT defaulting. The VAT Defaults Setup component and the Services VAT Treatment Setup component. You can access these components from the common VAT menu (Set Up Financials/Supply Chain, Common Definition, VAT and Intrastat, Value Added Taxes) or from the Order Management Business Unit definition, product definition, or customer pages. If you access these components from the VAT menu, the driver you select determines the fields that display. If you access either of these components from the application pages, the component you are accessing from determines the fields displayed.

The following table lists the VAT drivers and associated VAT driver keys in VAT default hierarchy sequence from most specific to least specific for the VAT Defaults component that are used with PeopleSoft Order Management. The table also indicates which drivers control defaults for the Services VAT Treatment.

VAT Driver	VAT Driver Keys	Country	State	Applicable to Regular VAT Defaults	Applicable to Services VAT Treatment Defaults
Sales Line Identifier Note. PeopleSoft Order Management uses the Product ID value for the Identifier.	SetID Identifier Table Identifier	Optional	Optional	Yes	Yes
Sales Line Identifier Group Note. PeopleSoft Order Management uses the Product Group value for the Identifier.	Sales Line Identifier Group SetID Identifier Table Sales Line Identifier Group	Optional	Optional	Yes	Yes
Customer Location	Customer SetID Customer ID Address Sequence Number	Optional	Optional	Yes	Yes
Customer	Customer SetID Customer ID	Optional	Optional	Yes	Yes
Order Management Business Unit	Business Unit	Optional	Optional	Yes	Yes
VAT Entity Registration	VAT Entity Country	Required	Optional	Yes	No
VAT Country	Country	Not applicable	Optional	Yes	No

VAT Sales Order Processing

This section provides an overview and discusses:

- VAT header defaults
- VAT line defaults
- VAT schedule defaults

VAT Sales Order Processing

Because complex algorithms are used to obtain the VAT defaults, avoid manually changing these values. However, if the algorithms encounter problems in finding defaults, then manual intervention is necessary. For this reason, we don't protect most of the fields on the VAT Information pages.

Be careful when manually changing defaults, especially the VAT Treatment field, since this value is used as a VAT default value for sales order lines.

You can change the customer Exception Type only if there is a valid country in the bill from VAT country field and the treatment is domestic or domestic distance sale. You can change Exception Type to Suspended only if suspension is allowed for the seller's VAT registration country.

The following fields should be populated before the VAT default function is called to avoid errors or incorrect calculations. The table also displays the source for the fields.

Field	Header Source	Line/Schedule Source
Customer Location Country (COUNTRY_LOC_BUYER)	Customer bill to location	Default value from header
Customer Location State (STATE_LOC_BUYER)	Customer bill to location	Default value from header
Location Country (COUNTRY_LOC_SELLER)	Order Management Business Unit location	Default value from header
Location State (STATE_LOC_SELLER)	Order Management Business Unit location	Default value from header
Ship from Country (COUNTRY_SHIP_FROM)	Default Inventory Business Unit location country	If line ship from Inventory Business Unit is the same as the header Inventory Business Unit, the header default value will be used. Otherwise, the Inventory Business Unit location country where the product is shipping from will be used.
Ship from State (STATE_SHIP_FROM)	Default Inventory Business Unit location state	If line ship from Inventory Business Unit is the same as the header Inventory Business Unit, the header default value will be used. Otherwise, the Inventory Business Unit location state where the product is shipping from will be used.

Field	Header Source	Line/Schedule Source
Ship to Country (COUNTRY_SHIP_TO)	Ship-to customer location country or override value	Header default value if the ship to locations are the same, otherwise use the ship to location or override on the line.
Ship to State (STATE_SHIP_TO)	Ship-to customer location state or override value	Header default value if the ship to locations are the same, otherwise use the ship to location or override on the line.
Service Performed Country (COUNTRY_VAT_PERFRM)	Depends on value in the Where Services Performed flag at the header. • If the flag specifies the ship from location, this field is set to the Order Management business unit country. • If the flag specifies the ship to location, this field is set to the customer ship to country. • If the flag specifies the buyer's location, this field is set to the customer's bill to location country. • If the flag specifies the suppliers location, this field is set to the Order Management business unit location country.	Depends on value in the Where Services Performed field at the line. • If the flag specifies the ship from location, this field is set to the Order Management business unit country. • If the flag specifies the ship to location, this field is set to the customer ship to country. • If the flag specifies the buyer's location, this field is set to the customer's bill to location country. • If the flag specifies the suppliers location, this field is set to the Order Management business unit location country.
STATE_VAT_PERFRM	Depends on value in the Where Services Performed field at the header. • If the flag specifies the ship from location, this field is set to the Order Management business unit state. • If the flag specifies the ship to location, this field is set to the customer ship to state. • If the flag specifies the buyer's location, this field is set to the customer's bill to location state. • If the flag specifies the suppliers location, this field is set to the Order Management business unit location state.	Depends on value in the Where Services Performed field at the line. • If the flag specifies the ship from location, this field is set to the Order Management business unit state. • If the flag specifies the ship to location, this field is set to the customer ship to state. • If the flag specifies the buyer's location, this field is set to the customer's bill to location state. • If the flag specifies the suppliers location, this field is set to the Order Management business unit location state.

The following fields are always unavailable for entry: They will automatically change in response to a ship from inventory business unit change or ship to address change. If the ship from/ship to country involved does not require tracking VAT at the state level, the state field will be blank.

- State ship from
- Country ship from
- State ship to

- Country ship to

Header Defaulting

Initial header level defaults will be determined when the following occur:

- At save time/edit for the entire order. Header level defaults are determined prior to line defaults.
- When the Header VAT Information page is accessed.
- When the Calculate Price button is selected.
- If a line default is triggered, the system will check to make sure the header level defaults are applied. If the defaults are needed, they will be determined.

The Where Services Performed flag is retrieved from either the bill to customer location, or if not found there, from the Order Management Business Unit.

Automatic re-defaulting will occur if VAT defaults have already been determined at the header and the following are changed at the line level:

- Address Ship To Sequence change or Ship To Address Override.

If the resulting change causes the country or state ship to change, the system will automatically re-apply the VAT defaults to the header, line, and any schedules that have their addresses updated as a result of this change.

- Sold-to or Bill-to customer changes will cause the entire order to be re-defaulted, however this type of change can only occur before the sales order is saved.

Note. If the bill to location is changed resulting in changes to the customer location and state, automatic re-defaulting does not occur. Any lines or schedules defaulted before the change was made will have to be manually defaulted as needed.

Line Defaulting

Initial line level defaults will be determined when the following occur:

- At save time/edit for the entire order.
- When the Line VAT Information page is accessed.
- When the Shipment Schedule page for the line is accessed.
- When the Calculate button is selected.

The Physical Nature and Where Services Performed flag is defaulted when the Product Id is entered. The fields default from the following hierarchy: product definition, bill-to customer location, Order Management Business Unit.

The header level VAT defaults will be copied to the line if the following fields on the header and line match:

- Physical nature.
- Ship from and ship to country/state.
- Buyer and seller location/state.
- Country and state where service is physically performed.

- VAT Entity.
- VAT service type.
- VAT service place of supply driver.

Automatic re-defaulting will occur if VAT defaults have already been determined and the following are changed at the line level:

- Product ID

The line and all schedules will be re-defaulted.

- Address ship to sequence change or ship to address override.

If the resulting change causes the country or state ship to change, the system will automatically re-apply the VAT defaults to the line, and any schedules that have their addresses updated as a result of this change.

- Ship from Inventory business unit.

If the resulting change causes the country or state ship from or VAT Entity to change, the system will automatically re-apply the VAT defaults to the line. If there is a single schedule, the schedule defaults will also be re-applied.

Schedule Defaulting

Initial schedule level defaults will be determined when the following occur:

- At save time/edit for the entire order.
- When the Calculate button is selected.
- When the Shipment Schedule page is accessed for the first time.
- When a shipment is copied or split into additional schedules.

The line level VAT defaults will be copied to the schedule if the following fields on the line and schedule match:

- VAT Entity.
- Ship from and ship to country/state.
- Buyer and seller location/state.
- Country and state where service is physically performed.
- VAT Service Type.
- VAT Service Place of Supply Driver.

Automatic re-defaulting will occur if VAT defaults have already been determined and the following are changed at the schedule level:

- Address ship-to sequence

If the resulting change causes the country or state ship to change, the system will automatically re-apply the VAT defaults to the schedule. If there is a single schedule, the line defaults will also be re-applied.

- Address override.

If the resulting change cause the country or state ship to change, the system will automatically re-apply defaults to the schedule.

- Ship from Inventory business unit.

If the resulting change causes the country/state ship from or the VAT Entity to change, the system will automatically re-apply the VAT defaults to the schedule. If there is a single schedule, the line defaults will also be re-applied.

Updating and Viewing Sales Order VAT Information

This section discusses modifying VAT information:

- At the header level.
- At the line level.
- At the schedule level.

Pages used to Update and View Sales Order VAT Information

Page Name	Object Name	Navigation	Usage
Header VAT Information	ORDENT_HDR_VAT	Select VAT Information in the Header Menu field on the Order Entry Form page.	Override VAT header default values.
Line VAT Information	ORDENT_LINE_VAT	Select VAT Information in the Lines Menu field on the Order Entry Form page.	Override VAT line default values.
Schedule VAT Information	ORDENT_SCH_VAT	Select VAT Information from the Schedule Menu field on the Shipment Schedules page.	Override VAT schedule default values.

Modifying VAT Header Data

Access the Header VAT Information page.

Header VAT Information																					
Business Unit:	FRA01 Order Entry																				
Order:	9000028																				
VAT Entity:	FRA03V																				
Expand All Sections Collapse All Sections																					
▼ Physical Nature Physical Nature: Services Change Physical Nature Click this button if you want to change Physical Nature (to Goods or Services) and reset all VAT Defaults at this level only.																					
▼ VAT Locations <table> <tr> <td>Location Country:</td> <td>FRA </td> <td>Location State:</td> <td> </td> </tr> <tr> <td>Customer Location Country:</td> <td>FRA </td> <td>Customer Location State:</td> <td> </td> </tr> <tr> <td>Service Performed Country:</td> <td>FRA </td> <td>Service Performed State:</td> <td> </td> </tr> <tr> <td>Ship From Country:</td> <td>FRA</td> <td>Ship From State:</td> <td></td> </tr> <tr> <td>Ship to Country:</td> <td>FRA</td> <td>Ship to State:</td> <td></td> </tr> </table>		Location Country:	FRA	Location State:		Customer Location Country:	FRA	Customer Location State:		Service Performed Country:	FRA	Service Performed State:		Ship From Country:	FRA	Ship From State:		Ship to Country:	FRA	Ship to State:	
Location Country:	FRA	Location State:																			
Customer Location Country:	FRA	Customer Location State:																			
Service Performed Country:	FRA	Service Performed State:																			
Ship From Country:	FRA	Ship From State:																			
Ship to Country:	FRA	Ship to State:																			

Header VAT Information page (1 of 2)

Vat Defaults	
▼ VAT Service Specific Defaults	
Service Type:	Other Where Physically Perfor
▼ VAT Registrations	
Reporting Country:	FRA
Customer Registration Country:	FRA
Customer Exception Type:	None
Defaulting State:	
Customer Registration ID:	FR 60732075312
Certificate ID:	
▼ VAT Controls	
Calculate at Gross or Net:	Gross
☐ Recalculate at Payment	
Declaration Point:	Payment
Rounding Rule:	Nat Rnd
▼ VAT Treatments	
Place of Supply Country:	FRA
Treatment:	Domestic Service Sale
▼ Adjust/Reset VAT Defaults	
Adjust Affected VAT Defaults Click this button if you want the system to adjust the VAT Defaults on this page affected by changes you have made to this page. All changes you have made to VAT Defaults that affect other VAT Defaults will be retained.	
*Levels: This and all lower levels Reset All VAT Defaults Click this button if you want the system to reset all the VAT Defaults. All changes you have made to VAT Defaults will be lost.	

Header VAT Information page (2 of 2)

Expanding and Collapsing Sections

To manage your VAT data more efficiently, you can expand and collapse sections on this page.

Expand All Sections	Click the expand button to scroll to and access every section on the page. You can also expand one or more sections by clicking the arrow next to the section's name.
Collapse All Sections	Click to collapse all sections displaying only the header information. If you expand one or more sections, you can click the arrow next to the section's name to collapse the section.

Physical Nature

Change Physical Nature	Click the button to change to <i>Goods</i> or <i>Services</i> . When you click the button, the VAT defaults will be reset for the new value.

VAT Locations

Location Country	For services only, displays the Order Management business unit country.
Location State	For services only, displays the Order Management business unit state.
Customer Location Country	For services only, displays the customer's bill to location country.
Customer Location State	For services only, displays the customer's bill to location state.
Service Performed Country	Depending on the services performed flag setting in the VAT defaulting hierarchy (for example at customer or business unit level), the system sets the value for this field as follows: • If the flag specifies the ship from location, this field is set to the Order Management business unit country. • If the flag specifies the ship to location, this field is set to the customer ship to country. • If the flag specifies the buyer's location, this field is set to the customer's bill to location country. • If the flag specifies the suppliers location, this field is set to the Order Management business unit location country.
Service Performed State	If the Service Performed Country requires that VAT be tracked by state, this field is populated depending on the services performed flag setting in the VAT defaulting hierarchy (for example customer or business unit level), the system sets the value for this field as follows: • If the flag specifies the ship from location, this field is set to the Order Management business unit state. • If the flag specifies the ship to location, this field is set to the customer ship to state.

- If the flag specifies the buyer's location, this field is set to the customer's bill to location state.
- If the flag specifies the suppliers location, this field is set to the Order Management business unit location state.

Ship From Country

Displays the ship from location country. In the case of transactions involving goods or freight service transactions, this is used to determine the VAT treatment.

Ship From State

If the Ship From Country requires that VAT be tracked by state, displays the ship from location state. In the case of transactions involving goods or freight service transactions, this is used to determine the VAT treatment.

Ship To Country

Displays the ship to customer location country. In the case of transactions involving goods or freight service transactions, this is used to determine the VAT treatment.

Ship To State

If the Ship To Country requires that VAT be tracked by state, displays the ship to customer location state. In the case of transactions involving goods or freight service transactions, this is used to determine the VAT treatment.

VAT Defaults

This group box contains the:

- VAT service specific defaults.
- VAT registrations defaults.
- VAT controls defaults.
- VAT treatments.
- Adjust/reset VAT defaults.

Service Type

If the transaction is for a service, it displays the VAT service type of *Freight* or *Other*. The value in this field determines whether or not the special rules for freight transport within the European Union apply

Place of Supply Driver

If the transaction is for a service, displays the usual place of supply (i.e. the place where VAT is usually liable) for the service. This value is used to help determine the place of supply country and the VAT treatment. Options are: *Buyer's Countries*, *Supplier's Countries*, or *Where Physically Performed*.

Reporting Country

Displays the country for which VAT will be reported. This is the VAT Entity VAT registration country and determines many of the VAT defaults.

Defaulting State

If the reporting country requires that VAT be tracked by state or province, this field displays the state within the reporting country that is used to retrieve values from the VAT Defaults table.

Customer Registration Country and Customer Registration ID

Displays the registration country and ID of the bill to customer.

Customer Exception Type	Displays the exception granted to the customer. Options are: <i>None</i> , <i>Exonerated</i> , or <i>Suspended</i> . This value is specified on the bill to customer.
Certificate ID	If applicable, displays the ID of the VAT exception certificate that may have been issued to the customer.
Calculate at Gross or Net	Indicates how VAT is calculated. Options are: <i>Gross</i>: The system calculates VAT before it applies any early payment discounts. <i>Net</i>: The system calculates VAT after it deducts early payment discounts. If there are two percentage discounts, the system uses the larger of the two when it calculates VAT. The system will not use discount amounts, only discount percentages. The default value comes from the VAT entity driver.
Recalculate at Payment	Select this check box to enable the recalculation of VAT at payment time to allow for any early payment discounts, if you are calculating VAT at gross. This causes the system to adjust the VAT amount at the time of payment if the discount has been taken. This is set on the VAT entity driver.
Declaration Point	For a good or a service, displays when you want VAT transaction information to be recognized for reporting purposes. Options are: <i>Invoice</i>: VAT is recognized at time of invoice. <i>Payment</i>: VAT is recognized at time of payment. <i>Delivery</i>: VAT is recognized on delivery. This value may be set at any level in the VAT hierarchy — VAT entity registration, business unit options, customer or customer location.
Rounding Rule	Displays the VAT rounding rule. The value comes from the VAT country driver or VAT Entity driver definition. Options are: <i>Nat Rnd</i> (Natural Round): Amounts are rounded normally (up or down) to the precision specified for the currency code. For example, for a currency defined with two decimal places, 157.4659 would round up to 157.47, but 157.4649 would be rounded down to 157.46. <i>Down</i>: Amounts are rounded down. For example, for a currency defined with two decimal places, 157.4699 would be rounded down to 157.46. <i>Up</i>: Amounts are rounded up with a rounding precision to one additional decimal place. For example, for a currency defined with two decimal places, 157.4659 would round up to 157.47, but 157.4609 would be rounded to 157.46.
Place of Supply Country	For services, displays the country in which the VAT liable.
Treatment	Displays the VAT treatment. Options are: <i>Deemed Service Export</i>: Services that are provided in the supplier's country to a foreign buyer, where the supply of these services must be zero-rated (that is, the place of supply is the country in which the supplier is located and registered for VAT, but the customer is located in another country).

Domestic Goods Sale: Sale of goods where the supplier and customer are located in the same country.

EU Goods Distance Sale: Sale of goods between European Union (EU) countries in which the supplier is registered in an EU country and the purchaser is not registered in an EU country. The VAT rate charged is the rate applicable in the supplier's country.

EU Goods Sale: Sale of goods between European Union countries.

EU Sale (Simplification): Used for a transaction between an intermediary and the purchaser in cases when there is a sale of goods between European Union countries involving three parties: the purchaser, an intermediary (bill-from) supplier, and the actual goods supplier. Each party is located in a different EU country and registered in his own country, and not in either of the other two countries. The only difference between this VAT treatment and that applied to normal EU sales is that the supplier is required to print a different message on the invoice referencing the statute that applies to triangulation, rather than the one that references the statute for normal EU sales.

No VAT Processing: No VAT processing required.

Out of Scope EU Service Sale: EU services outside of the scope of VAT.

Outside of Scope Service Export: Export services outside of the scope of VAT.

Outside of Scope: Outside of the scope of VAT.

Zero-rated EU Service Sale: Sale of services within the European Union subject to zero-rated VAT.

Zero-rated Goods Export: Export of goods subject to zero-rated VAT.

Zero-rated Services Export: Export of services subject to zero-rated VAT.

Within PeopleSoft detail VAT treatment values on the transaction lines are used for applying the precise defaults applicable to the transaction lines. The treatment is determined based the rules applicable to the transaction.

Adjust Affected VAT Defaults

If you changed any VAT defaults on this page, these VAT defaults may be associated with other VAT defaults on this page that you did not change. For accuracy and consistency, click this button if you want the system to adjust the VAT defaults that you modified along with any associated VAT defaults on this page. All changes you have made to VAT Defaults on this page that affect other VAT Defaults on this page will be retained.

Click the “i” button to list the fields that will be adjusted.

Note. PeopleSoft recommends that you always click the Adjust Affected VAT Defaults button after changing any defaults on the VAT page.

Levels

Select the level:

- *All lower levels:* Select this field value to reset all VAT defaults at lower levels for this page.

- *This and all lower levels:* Select this field value to reset all VAT defaults on this VAT page and at any lower levels of this page.
- *This level only:* Select this field value to reset all VAT defaults on this VAT page.

Reset All VAT Defaults

Click this button if you want the system to reset the VAT defaults based the Levels value you selected. All changes you made to VAT defaults will be lost.

Modifying VAT Line Data

Access the Line VAT Information page.

Many of the fields on this page are the same as those found on the Header VAT Information page.

See [Chapter 23, “Order Processing in a Value-Added Tax Environment,” Modifying VAT Header Data, page 321](#).

The table below displays the required setting for the fields in the VAT Details section.

If Applicability Equals	You Must
Taxable, Suspended or Exonerated	Have a VAT Code and Transaction type. For Suspended or Exonerated lines, the VAT Code should be a zero-rate VAT Code.
Exempt or Out of Scope	Leave VAT Code blank but have a Transaction type
N/A (VAT Applicability can equal N/A only on non-VAT lines)	Leave VAT Code and Transaction type blank

Line VAT Information

Business Unit:

FRA01

Order Entry

Order:

9000028

Line:

2

VAT Entity:

FRA01V

Product ID:

FRA-01

HDD - 6Gb

Expand All Sections

Collapse All Sections

Physical Nature

VAT Locations

Vat Defaults

VAT Registrations

VAT Controls

VAT Treatments

VAT Details

Applicability:

Taxable

VAT Code:

FR1

Transaction Type:

FVPS

Adjust/Reset VAT Defaults

Line VAT Information page

VAT Details

Applicability	Displays the VAT status. Valid options are: <i>Taxable</i> , <i>Exempt</i> (not subject to VAT) <i>Exonerated</i> , <i>NA</i> , (not applicable) <i>Outside</i> , <i>Suspend</i> , <i>Taxable</i> . (<i>VAT Only</i> is not valid in Order Management).
VAT Code	Displays the VAT code that defines the rate at which VAT is calculated.
VAT Transaction Type	Displays the code that categorizes and classifies this transaction for VAT reporting and accounting.

Modifying VAT Schedule Data

Access the Schedule VAT Information page.

Many of the fields on this page are the same as those found on the Header VAT Information and Line VAT Information page.

See [Chapter 23, “Order Processing in a Value-Added Tax Environment,” Modifying VAT Header Data, page 321.](#)

See [Chapter 23, “Order Processing in a Value-Added Tax Environment,” Modifying VAT Line Data, page 327.](#)

Schedule VAT Information			
Business Unit:	FRA01	Order Entry	
Order:	9000028	Shipment Schedules	
Line:	2		
Schedule:	1		
VAT Entity:	FRA01V		
Product ID:	FRA-01	HDD - 6Gb	
Expand All Sections		Collapse All Sections	
Physical Nature			
Physical Nature:	Goods		
VAT Locations			
Vat Defaults			
VAT Registrations			
VAT Controls			
VAT Treatments			
VAT Details			
Adjust/Reset VAT Defaults			
VAT Calculations			
Transaction Amount:	0.00 EUR	Transaction Amount Base:	0.00 FRF
Basis Amount:	0.00 EUR	Basis Amount Base:	0.00 FRF
Tax Rate:	19.6000		
Recorded Amount:	0.00 EUR	Recorded Amount Base:	0.00 FRF
Recalculate			

Schedule VAT Information page

Physical Nature

Physical Nature The field is unavailable for entry on the schedule.

Reviewing and Updating VAT Calculations

Use this group box to review the VAT calculations for the line.

Note. At sales order entry, VAT amounts are estimates and will be recalculated at the time of invoicing.

Transaction Amount	Displays the amount of the transaction in the transaction currency for the sales order line amount.
Transaction Amount Base	Displays the amount of the transaction in the base currency.
Basis Amount	Displays the transaction amount net of any discounts in the transaction currency
Basis Amount Base	Displays the transaction amount net of any discounts in the base currency.
Tax Rate	Displays the applicable VAT percentage.

Recorded Amount	Displays calculated VAT amount in the transaction currency.
Recorded Amount Base	Displays either the entered or calculated VAT amount in the base currency.
Recalculate	Click to recalculate VAT for the schedule.

CHAPTER 24

Processing Taxes for India

This chapter discusses how to:

- Process Indian taxes for sales orders and quotes.
- Populate the Billing Interface with Indian tax information.

Processing Indian Taxes for Sales Orders and Quotes

This section provides an overview and discusses how:

- Indian taxes are calculated for sales orders and quotes.
- Tax information is updated and displayed on the sales order.

Note. Indian taxes are calculated only during online sales order entry.

Understanding Indian Tax Processing for Sales Orders and Quotes

In order to calculate excise and sales tax, the ship to customer's tax transaction type defaults to the sales order header from the Customer Tax Applicability page, when adding a sales order or quote. It then defaults to the line and schedule. The tax transaction type can be changed at the header, line, or schedule level. If you change the ship to customer and or ship to customer location, the tax transaction type is re-determined.

Note. If you change the tax transaction type at the header level after lines have been added, it does not update existing lines/schedules. The system only updates new lines.

If the tax transaction type is for an export sale, you are required to select a benefit scheme for the export products on the order schedule to fulfill customs duty obligations. You can enter the benefit scheme on the order line. The benefit scheme is informational only and can help in the reporting of export sales.

Tax information is established for items associated to the product on the Item Tax Applicability page. For product kits, the tax information is established on the Product Tax Applicability page. Excise duties and sales taxes are calculated once when a product, quantity, unit of measure, ship from business unit, and ship to customer are entered and the order has been priced. When a product kit is entered on a sales order and the entire product kit cannot be shipped, the excise invoice will not be created. There can only be one ship ID for each product kit ordered on a sales order line.

The Tax Determination process is called to determine the excise tax rate code and sales tax rate code. Then the Tax Calculation process is called to calculate the excise and sales tax amounts. All taxes are calculated at the schedule level and displayed on the Excise and Sales Tax page. You are only able to change the tax rate codes from this page. Excise duty and sales tax information can also be viewed on the Order Lines and Order Summary page.

Taxes are calculated in the following order:

1. Excise duties.
2. Sales taxes.

Copying Sales Orders and Quotes

Indian tax information is copied in the same manner as sales orders and quotes with the following exception. Excise duties and sales tax are not re-determined when you are copying lines or schedules, but the taxes will be recalculated.

Note. You can always click the Reprice button on the sales order to recalculate the taxes if you have added new lines/schedules or changed any fields.

See Also

Chapter 24, “Processing Taxes for India,” Processing Indian Taxes for Sales Orders and Quotes , page 331

PeopleSoft Global Options and Reports 8.8 PeopleBook, “(IND) Setting Up Excise Duty, Sales Tax, and Customs Duty for India”

PeopleSoft Global Options and Reports 8.8 PeopleBook, “(IND) Determining and Calculating Excise Duty, Sales Tax and Customs Duty”

PeopleSoft Global Options and Reports 8.8 PeopleBook, “(IND) Processing Customs, Excise Duties, and Sales Tax for India”

Common Elements Used in this Section

Benefit Scheme

Benefit schemes are established on the Customs Duty Benefit Scheme page. The benefit scheme displays on the Order Lines page. A value is required if the transaction is identified as an export sale. The following Tax Transaction Types are valid for export sales:

DEB: (direct export with bond).

DEWB: (direct export without bond).

LEB (local export with bond)

LEWB: (local export without bond).

Tax Transaction Type

Tax transaction type assigned to the transaction. Values are:

DEB: (direct export with bond).

DEWB: (direct export without bond).

DOM: (domestic).

IUT: (interunit transfer).

LEB: (local export with bond).

LEWB: (local export without bond).

Pages Used to Process Sales Order and Quote Transactions With Indian Taxes

Page Name	Object Name	Navigation	Usage
Order Entry Form	ORDENT_FORM_LINE	Order Management, Quotes and Orders, Create/Update Order Order Management, Quotes and Orders, Create/Update Quote	Modify the tax transaction type and enter customer and order information pertaining to the entire order. You can also view total excise duty and sales tax amounts for each individual line and for the order.
Line Pricing Data	ORDENT_LINE_PRICE	Click the Pricing Data link on the Order Lines page.	View and modify pricing information for the line. You can also enter manual adjustments.
Shipment Schedules	ORDENT_SCH_ENTRY	Click the Schedules link on the Order Lines page.	Modify the tax transaction type. Define multiple order line shipments or change default information.
Excise and Sales Tax	ORDENT_EXS_TAX_PG	Select <i>Excise and Sales Tax</i> in the ...More field on the Shipment Schedules page.	View excise and sales taxes and modify the tax rate codes.
Schedule Pricing Data	ORDENT_SCH_PRICE	Click the Pricing Data link on the Shipment Schedules page.	View and modify pricing information for the schedule. You can also enter manual adjustments.
Order Summary	ORDENT_SUMMARY	Order Management, Quotes and Orders, Review Order Information, Summary Manage Sales Activities, Maintain Sales Orders, Inquire, Summary	Quickly view information about an individual sales order. You can view the excise duty and sale tax calculated for the order.

Accessing Indian Tax Information at the Header and Line Level

Access the Order Entry Form page.

Order Entry Form		Excise and Sales Tax																					
Header Details																							
Order 9000019	Unit IND01	Revision 	Go to: ...Header Menu																				
Order Date 11/06/2003	Order Status Open	*Order Group STD Standard Orders																					
Sold To		Header Information																					
Bill To		Purchase History																					
Ship To		<table border="1"> <thead> <tr> <th>Order</th> <th>Order Date</th> <th>Product ID</th> <th>Quantity</th> <th>UOM</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> </tbody> </table>		Order	Order Date	Product ID	Quantity	UOM															
Order	Order Date	Product ID	Quantity	UOM																			
IND01		Location: 1																					
India Customer 1		Hide Details																					
PLOT No. A-15, BLOCK-AB																							
25, MG ROAD																							
BANGALORE, KA 560008 IND																							

Order Entry Form page (1 of 3)

Ship To Details	
Store #:	Update Schedules
Domestic	
Carrier ID:	SURFACE
Ship Via:	COMMON
Freight Terms:	DES
Priority:	STD
Shipping Flags	
Partial Order:	Yes
Partials:	Yes
Ship Prior:	Yes
Cancel Backorder:	No
Single Ship Flag:	
No	
Foreign	
Export	
Global	
Reason:	
Tax Transaction Type:	DOM
Taxes	
Tax Exempt	Tax Code:
Exemption Certificate:	

Order Entry Form page (2 of 3)

Line Details						Customize	Find	View All	First	1-2 of 2	Last
Product		Requested Dates		Scheduled Dates		Ship To		Ship Options		Configuration	
*Line	*Status	Product ID		Total Excise Duty	Total Sales Tax						
1	Open	INDFG001		763500.000	361080.000						
2	Open	INDFG002		764000.000	381120.000						

Number of Lines to Copy:  

Go to: [Shipment Schedules](#) [Pricing Data](#)

Price Summary			
Gross Order Total:	7750000.00	Line Adjustments:	0.00
		Order Adjustment:	0.00
		Total Net Price:	7750000.00
Freight Charge:	0.00		
Freight Tax:	0.00		
Tax Amount:	0.00	Order Total:	10019700.00 INR
Total Excise Duty:	1527500.00		
Total Sales Tax:	742200.00		

[Currency Detail](#)
[Change Currency Display](#)
[Authorize Credit Card](#)

Order Entry Form page (3 of 3)

Total Excise Duty and
Total Sales Tax

You can view the values for the line from the Taxes tab and for the entire order in the Price Summary area.

See Also

[Chapter 13, “Maintaining Order Header and Line Information,” page 181](#)

Accessing Indian Tax Information at the Schedule Level

Access the Excise and Sales Tax page.

Excise and Sales Tax									
Unit:	IND01	Order:	9000019	Line:	2				
Tax Header									
Schedule:	1	Ship From State:	KA	Excise Item Category Code:	FG001				
Product ID:	INDFG002	Ship to State:	KA	Sales Item Category Code:	FG001				
Motor Car		Sales Tax Authority Rate:	KARLST	Customer Excise Tax Category:	STD001				
Item ID:	INDFG002	Sales Tax Form Code:	37	Customer Sales Tax Category:	STD001				
Unit Price:	400000.0000 INR	Reporting Authority:	KARLST	☒ Excise Applicable	☒ Sales Tax Applicable				
Quantity:	10.0000	☒ Excise Use Assessable Value		Sales Tax Rate Code:	LST01				
UOM:	EA	Assess Value:	350000.000 INR	Excise Tax Rate Code:	EDAV01				
Excise UOM:	EA	Tax Transaction Type:	DOM	Use Default Rate Codes					
Ship From BU:	IND01								
Tax Detail									
Customize Find View All First 1-4 of 4 Last									
Tax Type	Rate Sequence	Tax Component Code	Calculation Scheme	Tax Rate UOM	Tax Rate Percent	Basis Amount	Tax Rate Amt	Tax Amount	
Excise	1	BED	Percentage		16.0000	3500000.000	0.000	560000.000	INR
Excise	2	AED	Percentage		5.0000	4060000.000	0.000	203000.000	INR
Excise	3	SED	Quantity	EA	0.0000	0.000	100.000	1000.000	INR
Sales Tax	1	LST	Percentage		8.0000	4764000.000	0.000	381120.000	INR

Excise and Sales Tax page

Note. If you change any of the values that can be edited (Assess Value, Sales Tax Rate Code, Excise Tax Rate Code, Use Default Rate Codes, Switch Currency Display), the Tax Calculation process will use the new values to determine or recalculate excise duty and sales tax.

Excise UOM (excise unit of measure)	Defaults from the Item Tax Applicability page, Item Business Unit Tax Applicability page, or the Product Tax Applicability page. The calculated excise duty will be multiplied by the conversion rate between the transaction unit of measure and the excise unit of measure to arrive at a final excise duty amount.

Sales Tax Authority Rate	Sales tax authority rate is derived using the tax determination process and assigned to the transaction.

Sales Tax Form Code	Define form codes, which are groupings of form names. Form codes are assigned to tax rate codes. When a tax rate code is associated with a transaction, the form code helps determine the applicable forms for the transaction for form tracking purposes. Values are defined on the Sales Tax Form Codes page.

Excise Use Assessable Value If the flag is selected, the assessable value is used to calculate the tax amounts. If the option isn't selected, the Unit Price is used to calculate the tax amounts.

Assess Value For items and products, this is the assessable value defined if you want to calculate duties based on a value other than the basic item or product value. If you edit this field, the Tax Calculation process will use this value to calculate tax amounts.

Excise Item Category Code Default excise tax category code defined for the item.

Sales Item Category Code	Default sales tax category code defined for the item.

Customer Excise Tax Category	Defaults from the Customer Tax Applicability page.
Customer Sales Tax Category	Defaults from the Customer Tax Applicability page.
Excise Use Assessable Value	If the flag is selected, the assessable value is used to calculate the tax amounts. If the option isn't selected, the Unit Price is used to calculate the tax amounts.
Excise Tax Rate Code and Sales Tax Rate Code	Taxes are recalculated if you change either the Excise Tax Rate Code or Sales Tax Rate Code field values.
Use Default Rate Codes	Click the link to call the Tax Determination process to determine the default excise and sales tax rate codes. Then the Tax Calculation process is called to calculate the tax amounts.
Tax Type	Select a tax type with which to associate the tax component code. Defining this information filters tax component codes in the Tax Rate Code table to ensure that tax rate code definitions contain only tax component code lines of the same tax type. Values are <i>Excise</i> this is the default value) and <i>Sales Tax</i> .
Tax Component Code	You define tax components on the Tax Component Code page. Use to group tax component codes of the same tax type under a common tax rate code.
Calculation Scheme	Assign a default calculation scheme to the tax component code. The value you assign here is defaulted to the Tax Rate Code page, where it can be overridden. Values are: <i>Amount</i> : Ad hoc amount-based tax calculation. <i>Percentage</i> : Percentage-based tax calculation. This is the default value. <i>Quantity</i> : Quantity-based tax calculation.
Tax Rate UOM (tax rate unit of measure)	The unit of measure associated with the corresponding rate code. Note. If the transaction unit of measure is different from the tax rate code unit of measure, the system performs the conversion using the PeopleSoft-delivered unit of measure conversion feature.
Tax Rate Percentage	If the Calculation Scheme field value is set to <i>Percentage</i> , enter a percentage to be applied against the taxable amount.
Basis Amount	Base amount against which taxes are calculated.
Tax Rate Amt (tax rate amount)	If the Calculation Scheme field value is set to <i>Quantity</i> , amount to be applied against the transaction quantity, according to the transaction quantity in the Tax Rate UOM value. Note. If the transaction unit of measure is different from the tax rate code unit of measure, the system performs the conversion using the PeopleSoft-delivered unit of measure conversion feature.
	If the Calculation Scheme is set to <i>Amount</i> , this is the calculated tax amount.

If the Calculation Scheme is set to *Percentage*, this field is clear and the tax calculation parameter is the Tax Rate Percent field value.

Tax Amount Tax amount for the tax rate sequence.

Switch Currency Display Click to switch between the transaction and base currencies.

See Also

Chapter 14, “Maintaining Order Schedule Information,” page 215

Populating the Billing Interface with Excise Duty and Sales Tax Information

The process to pass information to PeopleSoft Billing depends on whether the item is a shipped item or a non-shipped item. Shipped items require an excise invoice. If an excise invoice is required, an excise invoice must be generated and in a *ready* state. This is when the excise duty and sales tax is calculated. The Populate Billing process retrieves the calculated excise duty and sales tax information from the excise invoice and passes it to the Billing Interface.

Note. Excise duty or sales tax is not calculated for drop-ship products.

If the item is not going to be shipped—in the case of a service, the Tax Applicability process must be run. The Tax Applicability process will determine sales tax applicability and sales tax defaults for the item so they can be passed to the Billing Interface. In addition, if an item requires an excise invoice and it wasn’t created, it will set the excise duty applicable flag on the Excise and Sales Tax page to indicate that an excise invoice is needed. PeopleSoft Inventory will create the excise invoice in subsequent runs of the Applicability Check process (OM_EXS_APPL) so it can be passed to the Billing Interface for billing.

PeopleSoft Billing calculates the actual sales tax amounts.

The following scenarios describe what is passed to PeopleSoft Billing.

- When neither excise duties nor sales taxes are applicable, Populate Billing passes a blank excise invoice number, excise tax applicability as *No*, sales tax applicability as *No*, and passes no tax parameters or tax details.
- When both excise duties and sales taxes are applicable and the excise invoice has been created, the Populate Billing process passes the excise invoice number, excise tax applicability as *Yes*, sales tax applicability as *Yes*, and all tax parameters for excise duties and sales taxes are passed.

If the excise invoice has not yet been created, billing activity is not passed. This activity can be passed in a later processing run after the excise invoice has been created.

- When excise duties are not applicable but sales taxes are applicable, no excise invoice is needed. The Populate Billing process passes a blank excise invoice number, excise tax applicability as *No*, sales tax applicability as *Yes*, and all tax parameters for sales tax are passed.

The following table summarizes how excise duty and sales tax information are passed to the Billing Interface by the Populate Billing process.

Excise Tax Applicability	Sales Tax Applicability	Passed to PeopleSoft Billing Interface
Yes	No	• Excise tax components • Excise tax amounts
Yes	Yes	• Excise tax components • Excise tax amounts • Sales tax components • Sales tax amounts
No	Yes	• Sales tax components • Sales tax amounts
No	No	None

See Also

Chapter 19, “Billing Orders,” page 257

PeopleSoft Inventory 8.8 PeopleBook, “Creating Shipping Documentation,” Creating Shipping Excise Invoices for India

PeopleSoft Billing 8.8 PeopleBook, “Setting Up the Billing Interface”

Pages Used to Populate the Billing Interface with Excise Duty and Sales Tax Information

Page Name	Object Name	Navigation	Usage
Applicability Check	RUN_OM_EXS_APP_CHK	Inventory, Fulfill Stock Orders, Shipping Excise IND, Tax Applicability	Run the Applicability Check process, which checks each ship line to determine if excise duties and sales taxes are applicable. Specify a business unit or all ship lines for all business units will be selected.
Populate Billing	RUN_OM_BILLING1	Manage Sales Activities, Manage Order Billing, Process, Populate Billing	Run the OM Billing Interface (order management billing interface) process (OM_BILL) or run the OM Invoicing multi-process job (OM_INC) to populate the Billing Interface tables with excise duty and sales tax information from the excise invoice. When you select the OM Invoicing process, the OM Billing Interface, Billing Interface, and Process VAT Defaults processes are run. These processes are also part of the Direct Invoicing multi-process job (DIRECTIV2). See Chapter 19, "Billing Orders," Populating Billing, page 262 .

APPENDIX A

PeopleSoft Order Management Reports

This appendix provides an overview of PeopleSoft Order Management reports.

Note. For samples of these reports, see the Portable Document Format (PDF) files published on CD-ROM with your documentation.

PeopleSoft Order Management Standard Reports: A to Z

The following sections list the reports used with PeopleSoft Order Management:

- Crystal reports.
- SQR reports.

PeopleSoft Order Management Crystal Reports

Report ID and Report Name	Description	Navigation	Run Control Page
OMC1000 OM Business Unit Options	Order Management business unit information as specified on the Order Management Definition Business Unit pages, such as credit check and automatic hold processing options, and distribution defaults.	Set Up Financials/Supply Chain, Business Unit Related, Reports, Order Management Options,	RUN_OMC1000
OMC3250 Buying Agreement Renewal	Letter notifying your customer that their buying agreement is about to expire.	Order Management, Buying Agreements, Reports, Renewal Agreement, Agreement Renewal	RUN_OMC3250
OMC5210 Orders on Hold	Lists all orders currently on hold by business unit. Shows hold type and code, status date, and the date/time of the last update, among other details.	Order Management, Quotes and Orders, Reports, Orders on Hold	RUN_OMC5210
OMC5250 Order Changes	Lists all orders by business unit that were changed, showing the reason for changes and the date and times changes were made.	Order Management, Quotes and Orders, Reports, Order Changes	RUN_OMC5250

PeopleSoft Order Management SQR Reports

Report ID and Report Name	Description	Navigation	Run Control Page
OMS1000 Sales Order	Sales order to be sent to your customer.	Order Management, Quotes and Orders, Reports, Print Sales Orders	RUN_OMS1000
OMS1000 Sales Quotation	Quotation to be sent to your prospect.	Order Management, Quotes and Orders, Reports, Print Sales Quotation	RUN_OMS1000
OMS5100 Quote Register	Lists quotations for a business unit. Identifies sold to customer, PO number, status, and total order amount.	Order Management, Quotes and Orders, Reports, Quote Register	RUN_OMS5100
OMS5200 Sales Order Register	Lists orders for a business unit. Identifies sold to customer, PO number, status, and total order amount.	Order Management, Quotes and Orders, Reports, Sales Order Register	RUN_OMS5200
OMS5300 Update Order Commission Data	Details orders that were updated by the Update Order Commission Data process. Identifies team member, quota dates and amounts, and commission percent.	Order Management, Quotes and Orders, Process Orders, Update Commission Data, Update Order Commission Data	RUN_OMS5300
OMS6100 Order Backlog	Lists orders on backlog by sold to customer, ship to customer, or by product. Identifies backlog quantities and amounts.	Order Management, Quotes and Orders, Reports, Order Backlog	RUN_OMS6100
OMS6210 Overdue Shipments	Lists orders that were not shipped by scheduled ship date. Identifies Ship To customer, product, overdue quantity, and days overdue.	Order Management, Quotes and Orders, Reports, Overdue Shipments	RUN_OMS6210
OMS8100 Buying Agreement Status	Summary version lists status, start and end dates, and customer or customer group. Detail version lists the buying agreement lines and the sales orders referencing each line as well as the ordered to date and remaining quantities.	Order Management, Buying Agreements, Reports, Status, Agreement Status	RUN_OMS8100

Glossary of PeopleSoft Terms

absence entitlement	This element defines rules for granting paid time off for valid absences, such as sick time, vacation, and maternity leave. An absence entitlement element defines the entitlement amount, frequency, and entitlement period.
absence take	This element defines the conditions that must be met before a payee is entitled to take paid time off.
accounting class	In PeopleSoft Enterprise Performance Management, the accounting class defines how a resource is treated for generally accepted accounting practices. The Inventory class indicates whether a resource becomes part of a balance sheet account, such as inventory or fixed assets, while the Non-inventory class indicates that the resource is treated as an expense of the period during which it occurs.
accounting date	The accounting date indicates when a transaction is recognized, as opposed to the date the transaction actually occurred. The accounting date and transaction date can be the same. The accounting date determines the period in the general ledger to which the transaction is to be posted. You can only select an accounting date that falls within an open period in the ledger to which you are posting. The accounting date for an item is normally the invoice date.
accounting split	The accounting split method indicates how expenses are allocated or divided among one or more sets of accounting ChartFields.
accumulator	You use an accumulator to store cumulative values of defined items as they are processed. You can accumulate a single value over time or multiple values over time. For example, an accumulator could consist of all voluntary deductions, or all company deductions, enabling you to accumulate amounts. It allows total flexibility for time periods and values accumulated.
action reason	The reason an employee's job or employment information is updated. The action reason is entered in two parts: a personnel action, such as a promotion, termination, or change from one pay group to another—and a reason for that action. Action reasons are used by PeopleSoft Human Resources, PeopleSoft Benefits Administration, PeopleSoft Stock Administration, and the COBRA Administration feature of the Base Benefits business process.
action template	In PeopleSoft Receivables, outlines a set of escalating actions that the system or user performs based on the period of time that a customer or item has been in an action plan for a specific condition.
activity	In PeopleSoft Enterprise Learning Management, an instance of a catalog item (sometimes called a class) that is available for enrollment. The activity defines such things as the costs that are associated with the offering, enrollment limits and deadlines, and waitlisting capacities. In PeopleSoft Enterprise Performance Management, the work of an organization and the aggregation of actions that are used for activity-based costing. In PeopleSoft Project Costing, the unit of work that provides a further breakdown of projects—usually into specific tasks. In PeopleSoft Workflow, a specific transaction that you might need to perform in a business process. Because it consists of the steps that are used to perform a transaction, it is also known as a step map.

agreement	In PeopleSoft eSettlements, provides a way to group and specify processing options, such as payment terms, pay from a bank, and notifications by a buyer and supplier location combination.
allocation rule	In PeopleSoft Enterprise Incentive Management, an expression within compensation plans that enables the system to assign transactions to nodes and participants. During transaction allocation, the allocation engine traverses the compensation structure from the current node to the root node, checking each node for plans that contain allocation rules.
alternate account	A feature in PeopleSoft General Ledger that enables you to create a statutory chart of accounts and enter statutory account transactions at the detail transaction level, as required for recording and reporting by some national governments.
AR specialist	Abbreviation for <i>receivables specialist</i> . In PeopleSoft Receivables, an individual in who tracks and resolves deductions and disputed items.
arbitration plan	In PeopleSoft Enterprise Pricer, defines how price rules are to be applied to the base price when the transaction is priced.
assessment rule	In PeopleSoft Receivables, a user-defined rule that the system uses to evaluate the condition of a customer's account or of individual items to determine whether to generate a follow-up action.
asset class	An asset group used for reporting purposes. It can be used in conjunction with the asset category to refine asset classification.
attribute/value pair	In PeopleSoft Directory Interface, relates the data that makes up an entry in the directory information tree.
authentication server	A server that is set up to verify users of the system.
base time period	In PeopleSoft Business Planning, the lowest level time period in a calendar.
benchmark job	In PeopleSoft Workforce Analytics, a benchmark job is a job code for which there is corresponding salary survey data from published, third-party sources.
book	In PeopleSoft Asset Management, used for storing financial and tax information, such as costs, depreciation attributes, and retirement information on assets.
branch	A tree node that rolls up to nodes above it in the hierarchy, as defined in PeopleSoft Tree Manager.
budgetary account only	An account used by the system only and not by users; this type of account does not accept transactions. You can only budget with this account. Formerly called "system-maintained account."
budget check	In commitment control, the processing of source transactions against control budget ledgers, to see if they pass, fail, or pass with a warning.
budget control	In commitment control, budget control ensures that commitments and expenditures don't exceed budgets. It enables you to track transactions against corresponding budgets and terminate a document's cycle if the defined budget conditions are not met. For example, you can prevent a purchase order from being dispatched to a vendor if there are insufficient funds in the related budget to support it.
budget period	The interval of time (such as 12 months or 4 quarters) into which a period is divided for budgetary and reporting purposes. The ChartField allows maximum flexibility to define operational accounting time periods without restriction to only one calendar.
business event	In PeopleSoft Receivables, defines the processing characteristics for the Receivable Update process for a draft activity.

	In PeopleSoft Sales Incentive Management, an original business transaction or activity that may justify the creation of a PeopleSoft Enterprise Incentive Management event (a sale, for example).
business unit	A corporation or a subset of a corporation that is independent with regard to one or more operational or accounting functions.
buyer	In PeopleSoft eSettlements, an organization (or business unit, as opposed to an individual) that transacts with suppliers (vendors) within the system. A buyer creates payments for purchases that are made in the system.
catalog item	In PeopleSoft Enterprise Learning Management, a specific topic that a learner can study and have tracked. For example, "Introduction to Microsoft Word." A catalog item contains general information about the topic and includes a course code, description, categorization, keywords, and delivery methods. A catalog item can have one or more learning activities.
catalog map	In PeopleSoft Catalog Management, translates values from the catalog source data to the format of the company's catalog.
catalog partner	In PeopleSoft Catalog Management, shares responsibility with the enterprise catalog manager for maintaining catalog content.
categorization	Associates partner offerings with catalog offerings and groups them into enterprise catalog categories.
channel	In PeopleSoft MultiChannel Framework, email, chat, voice (computer telephone integration [CTI]), or a generic event.
ChartField	A field that stores a chart of accounts, resources, and so on, depending on the PeopleSoft application. ChartField values represent individual account numbers, department codes, and so forth.
ChartField balancing	You can require specific ChartFields to match up (balance) on the debit and the credit side of a transaction.
ChartField combination edit	The process of editing journal lines for valid ChartField combinations based on user-defined rules.
ChartKey	One or more fields that uniquely identify each row in a table. Some tables contain only one field as the key, while others require a combination.
checkbook	In PeopleSoft Promotions Management, enables you to view financial data (such as planned, incurred, and actual amounts) that is related to funds and trade promotions.
Class ChartField	A ChartField value that identifies a unique appropriation budget key when you combine it with a fund, department ID, and program code, as well as a budget period. Formerly called <i>sub-classification</i> .
clone	In PeopleCode, to make a unique copy. In contrast, to <i>copy</i> may mean making a new reference to an object, so if the underlying object is changed, both the copy and the original change.
collection	To make a set of documents available for searching in Verity, you must first create at least one collection. A collection is set of directories and files that allow search application users to use the Verity search engine to quickly find and display source documents that match search criteria. A collection is a set of statistics and pointers to the source documents, stored in a proprietary format on a file server. Because a collection can only store information for a single location, PeopleSoft maintains a set of collections (one per language code) for each search index object.

collection rule	In PeopleSoft Receivables, a user-defined rule that defines actions to take for a customer based on both the amount and the number of days past due for outstanding balances.
compensation object	In PeopleSoft Enterprise Incentive Management, a node within a compensation structure. Compensation objects are the building blocks that make up a compensation structure's hierarchical representation.
compensation structure	In PeopleSoft Enterprise Incentive Management, a hierarchical relationship of compensation objects that represents the compensation-related relationship between the objects.
condition	In PeopleSoft Receivables, occurs when there is a change of status for a customer's account, such as reaching a credit limit or exceeding a user-defined balance due.
configuration parameter catalog	Used to configure an external system with PeopleSoft. For example, a configuration parameter catalog might set up configuration and communication parameters for an external server.
configuration plan	In PeopleSoft Enterprise Incentive Management, configuration plans hold allocation information for common variables (not incentive rules) and are attached to a node without a participant. Configuration plans are not processed by transactions.
content reference	Content references are pointers to content registered in the portal registry. These are typically either URLs or iScripts. Content references fall into three categories: target content, templates, and template pagelets.
context	In PeopleCode, determines which buffer fields can be contextually referenced and which is the current row of data on each scroll level when a PeopleCode program is running. In PeopleSoft Enterprise Incentive Management, a mechanism that is used to determine the scope of a processing run. PeopleSoft Enterprise Incentive Management uses three types of context: plan, period, and run-level.
control table	Stores information that controls the processing of an application. This type of processing might be consistent throughout an organization, or it might be used only by portions of the organization for more limited sharing of data.
cost profile	A combination of a receipt cost method, a cost flow, and a deplete cost method. A profile is associated with a cost book and determines how items in that book are valued, as well as how the material movement of the item is valued for the book.
cost row	A cost transaction and amount for a set of ChartFields.
current learning	In PeopleSoft Enterprise Learning Management, a self-service repository for all of a learner's in-progress learning activities and programs.
data acquisition	In PeopleSoft Enterprise Incentive Management, the process during which raw business transactions are acquired from external source systems and fed into the operational data store (ODS).
data elements	Data elements, at their simplest level, define a subset of data and the rules by which to group them. For Workforce Analytics, data elements are rules that tell the system what measures to retrieve about your workforce groups.
dataset	A data grouping that enables role-based filtering and distribution of data. You can limit the range and quantity of data that is displayed for a user by associating dataset rules with user roles. The result of dataset rules is a set of data that is appropriate for the user's roles.

delivery method	In PeopleSoft Enterprise Learning Management, identifies the primary type of delivery method in which a particular learning activity is offered. Also provides default values for the learning activity, such as cost and language. This is primarily used to help learners search the catalog for the type of delivery from which they learn best. Because PeopleSoft Enterprise Learning Management is a blended learning system, it does not enforce the delivery method. In PeopleSoft Supply Chain Management, identifies the method by which goods are shipped to their destinations (such as truck, air, rail, and so on). The delivery method is specified when creating shipment schedules.
delivery method type	In PeopleSoft Enterprise Learning Management, identifies how learning activities can be delivered—for example, through online learning, classroom instruction, seminars, books, and so forth—in an organization. The type determines whether the delivery method includes scheduled components.
directory information tree	In PeopleSoft Directory Interface, the representation of a directory's hierarchical structure.
document sequencing	A flexible method that sequentially numbers the financial transactions (for example, bills, purchase orders, invoices, and payments) in the system for statutory reporting and for tracking commercial transaction activity.
dynamic detail tree	A tree that takes its detail values—dynamic details—directly from a table in the database, rather than from a range of values that are entered by the user.
edit table	A table in the database that has its own record definition, such as the Department table. As fields are entered into a PeopleSoft application, they can be validated against an edit table to ensure data integrity throughout the system.
effective date	A method of dating information in PeopleSoft applications. You can predate information to add historical data to your system, or postdate information in order to enter it before it actually goes into effect. By using effective dates, you don't delete values; you enter a new value with a current effective date.
EIM ledger	Abbreviation for <i>Enterprise Incentive Management ledger</i> . In PeopleSoft Enterprise Incentive Management, an object to handle incremental result gathering within the scope of a participant. The ledger captures a result set with all of the appropriate traces to the data origin and to the processing steps of which it is a result.
elimination set	In PeopleSoft General Ledger, a related group of intercompany accounts that is processed during consolidations.
entry event	In PeopleSoft General Ledger, Receivables, Payables, Purchasing, and Billing, a business process that generates multiple debits and credits resulting from single transactions to produce standard, supplemental accounting entries.
equitization	In PeopleSoft General Ledger, a business process that enables parent companies to calculate the net income of subsidiaries on a monthly basis and adjust that amount to increase the investment amount and equity income amount before performing consolidations.
event	A predefined point either in the Component Processor flow or in the program flow. As each point is encountered, the event activates each component, triggering any PeopleCode program that is associated with that component and that event. Examples of events are FieldChange, SavePreChange, and RowDelete. In PeopleSoft Human Resources, also refers to an incident that affects benefits eligibility.
event propagation process	In PeopleSoft Sales Incentive Management, a process that determines, through logic, the propagation of an original PeopleSoft Enterprise Incentive Management event and creates a derivative (duplicate) of the original event to be processed by other objects.

	Sales Incentive Management uses this mechanism to implement splits, roll-ups, and so on. Event propagation determines who receives the credit.
exception	In PeopleSoft Receivables, an item that either is a deduction or is in dispute.
exclusive pricing	In PeopleSoft Order Management, a type of arbitration plan that is associated with a price rule. Exclusive pricing is used to price sales order transactions.
fact	In PeopleSoft applications, facts are numeric data values from fields from a source database as well as an analytic application. A fact can be anything you want to measure your business by, for example, revenue, actual, budget data, or sales numbers. A fact is stored on a fact table.
forecast item	A logical entity with a unique set of descriptive demand and forecast data that is used as the basis to forecast demand. You create forecast items for a wide range of uses, but they ultimately represent things that you buy, sell, or use in your organization and for which you require a predictable usage.
fund	In PeopleSoft Promotions Management, a budget that can be used to fund promotional activity. There are four funding methods: top down, fixed accrual, rolling accrual, and zero-based accrual.
generic process type	In PeopleSoft Process Scheduler, process types are identified by a generic process type. For example, the generic process type SQR includes all SQR process types, such as SQR process and SQR report.
group	In PeopleSoft Billing and Receivables, a posting entity that comprises one or more transactions (items, deposits, payments, transfers, matches, or write-offs). In PeopleSoft Human Resources Management and Supply Chain Management, any set of records that are associated under a single name or variable to run calculations in PeopleSoft business processes. In PeopleSoft Time and Labor, for example, employees are placed in groups for time reporting purposes.
incentive object	In PeopleSoft Enterprise Incentive Management, the incentive-related objects that define and support the PeopleSoft Enterprise Incentive Management calculation process and results, such as plan templates, plans, results data, user interaction objects, and so on.
incentive rule	In PeopleSoft Sales Incentive Management, the commands that act on transactions and turn them into compensation. A rule is one part in the process of turning a transaction into compensation.
incur	In PeopleSoft Promotions Management, to become liable for a promotional payment. In other words, you owe that amount to a customer for promotional activities.
item	In PeopleSoft Inventory, a tangible commodity that is stored in a business unit (shipped from a warehouse). In PeopleSoft Demand Planning, Inventory Policy Planning, and Supply Planning, a noninventory item that is designated as being used for planning purposes only. It can represent a family or group of inventory items. It can have a planning bill of material (BOM) or planning routing, and it can exist as a component on a planning BOM. A planning item cannot be specified on a production or engineering BOM or routing, and it cannot be used as a component in a production. The quantity on hand will never be maintained.
	In PeopleSoft Receivables, an individual receivable. An item can be an invoice, a credit memo, a debit memo, a write-off, or an adjustment.
KPI	An abbreviation for <i>key performance indicator</i> . A high-level measurement of how well an organization is doing in achieving critical success factors. This defines the data value or calculation upon which an assessment is determined.

LDIF file	Abbreviation for <i>Lightweight Directory Access Protocol (LDAP) Data Interchange Format file</i> . Contains discrepancies between PeopleSoft data and directory data.
learner group	In PeopleSoft Enterprise Learning Management, a group of learners who are linked to the same learning environment. Members of the learner group can share the same attributes, such as the same department or job code. Learner groups are used to control access to and enrollment in learning activities and programs. They are also used to perform group enrollments and mass enrollments in the back office.
learning components	In PeopleSoft Enterprise Learning Management, the foundational building blocks of learning activities. PeopleSoft Enterprise Learning Management supports six basic types of learning components: web-based, session, webcast, test, survey, and assignment. One or more of these learning component types compose a single learning activity.
learning environment	In PeopleSoft Enterprise Learning Management, identifies a set of categories and catalog items that can be made available to learner groups. Also defines the default values that are assigned to the learning activities and programs that are created within a particular learning environment. Learning environments provide a way to partition the catalog so that learners see only those items that are relevant to them.
learning history	In PeopleSoft Enterprise Learning Management, a self-service repository for all of a learner's completed learning activities and programs.
ledger mapping	You use ledger mapping to relate expense data from general ledger accounts to resource objects. Multiple ledger line items can be mapped to one or more resource IDs. You can also use ledger mapping to map dollar amounts (referred to as <i>rates</i>) to business units. You can map the amounts in two different ways: an actual amount that represents actual costs of the accounting period, or a budgeted amount that can be used to calculate the capacity rates as well as budgeted model results. In PeopleSoft Enterprise Warehouse, you can map general ledger accounts to the EW Ledger table.
library section	In PeopleSoft Enterprise Incentive Management, a section that is defined in a plan (or template) and that is available for other plans to share. Changes to a library section are reflected in all plans that use it.
linked section	In PeopleSoft Enterprise Incentive Management, a section that is defined in a plan template but appears in a plan. Changes to linked sections propagate to plans using that section.
linked variable	In PeopleSoft Enterprise Incentive Management, a variable that is defined and maintained in a plan template and that also appears in a plan. Changes to linked variables propagate to plans using that variable.
load	In PeopleSoft Inventory, identifies a group of goods that are shipped together. Load management is a feature of PeopleSoft Inventory that is used to track the weight, the volume, and the destination of a shipment.
local functionality	In PeopleSoft HRMS, the set of information that is available for a specific country. You can access this information when you click the appropriate country flag in the global window, or when you access it by a local country menu.
location	Locations enable you to indicate the different types of addresses—for a company, for example, one address to receive bills, another for shipping, a third for postal deliveries, and a separate street address. Each address has a different location number. The primary location—indicated by a <i>1</i> —is the address you use most often and may be different from the main address.
logistical task	In PeopleSoft Services Procurement, an administrative task that is related to hiring a service provider. Logistical tasks are linked to the service type on the work order so that different types of services can have different logistical tasks. Logistical tasks include both preapproval tasks (such as assigning a new badge or ordering a new

laptop) and postapproval tasks (such as scheduling orientation or setting up the service provider email). The logistical tasks can be mandatory or optional. Mandatory preapproval tasks must be completed before the work order is approved. Mandatory postapproval tasks, on the other hand, must be completed before a work order is released to a service provider.

market template	In PeopleSoft Enterprise Incentive Management, additional functionality that is specific to a given market or industry and is built on top of a product category.
match group	In PeopleSoft Receivables, a group of receivables items and matching offset items. The system creates match groups by using user-defined matching criteria for selected field values.
MCF server	Abbreviation for <i>PeopleSoft MultiChannel Framework server</i> . Comprises the universal queue server and the MCF log server. Both processes are started when <i>MCF Servers</i> is selected in an application server domain configuration.
merchandising activity	In PeopleSoft Promotions Management, a specific discount type that is associated with a trade promotion (such as off-invoice, billback or rebate, or lump-sum payment) that defines the performance that is required to receive the discount. In the industry, you may know this as an offer, a discount, a merchandising event, an event, or a tactic.
meta-SQL	Meta-SQL constructs expand into platform-specific Structured Query Language (SQL) substrings. They are used in functions that pass SQL strings, such as in SQL objects, the SQLExec function, and PeopleSoft Application Engine programs.
metastring	Metastings are special expressions included in SQL string literals. The metastings, prefixed with a percent (%) symbol, are included directly in the string literals. They expand at run time into an appropriate substring for the current database platform.
multibook	In PeopleSoft General Ledger, multiple ledgers having multiple-base currencies that are defined for a business unit, with the option to post a single transaction to all base currencies (all ledgers) or to only one of those base currencies (ledgers).
multicurrency	The ability to process transactions in a currency other than the business unit's base currency.
national allowance	In PeopleSoft Promotions Management, a promotion at the corporate level that is funded by nondiscretionary dollars. In the industry, you may know this as a national promotion, a corporate promotion, or a corporate discount.
node-oriented tree	A tree that is based on a detail structure, but the detail values are not used.
pagelet	Each block of content on the home page is called a pagelet. These pagelets display summary information within a small rectangular area on the page. The pagelet provide users with a snapshot of their most relevant PeopleSoft and non-PeopleSoft content.
participant	In PeopleSoft Enterprise Incentive Management, participants are recipients of the incentive compensation calculation process.
participant object	Each participant object may be related to one or more compensation objects. See also <i>compensation object</i> .
partner	A company that supplies products or services that are resold or purchased by the enterprise.
pay cycle	In PeopleSoft Payables, a set of rules that define the criteria by which it should select scheduled payments for payment creation.
pending item	In PeopleSoft Receivables, an individual receivable (such as an invoice, a credit memo, or a write-off) that has been entered in or created by the system, but hasn't been posted.

PeopleCode	PeopleCode is a proprietary language, executed by the PeopleSoft application processor. PeopleCode generates results based upon existing data or user actions. By using business interlink objects, external services are available to all PeopleSoft applications wherever PeopleCode can be executed.
PeopleCode event	An action that a user takes upon an object, usually a record field, that is referenced within a PeopleSoft page.
PeopleSoft Internet Architecture	The fundamental architecture on which PeopleSoft 8 applications are constructed, consisting of a relational database management system (RDBMS), an application server, a web server, and a browser.
performance measurement	In PeopleSoft Enterprise Incentive Management, a variable used to store data (similar to an aggregator, but without a predefined formula) within the scope of an incentive plan. Performance measures are associated with a plan calendar, territory, and participant. Performance measurements are used for quota calculation and reporting.
period context	In PeopleSoft Enterprise Incentive Management, because a participant typically uses the same compensation plan for multiple periods, the period context associates a plan context with a specific calendar period and fiscal year. The period context references the associated plan context, thus forming a chain. Each plan context has a corresponding set of period contexts.
plan	In PeopleSoft Sales Incentive Management, a collection of allocation rules, variables, steps, sections, and incentive rules that instruct the PeopleSoft Enterprise Incentive Management engine in how to process transactions.
plan context	In PeopleSoft Enterprise Incentive Management, correlates a participant with the compensation plan and node to which the participant is assigned, enabling the PeopleSoft Enterprise Incentive Management system to find anything that is associated with the node and that is required to perform compensation processing. Each participant, node, and plan combination represents a unique plan context—if three participants are on a compensation structure, each has a different plan context. Configuration plans are identified by plan contexts and are associated with the participants that refer to them.
plan template	In PeopleSoft Enterprise Incentive Management, the base from which a plan is created. A plan template contains common sections and variables that are inherited by all plans that are created from the template. A template may contain steps and sections that are not visible in the plan definition.
planned learning	In PeopleSoft Enterprise Learning Management, a self-service repository for all of a learner's planned learning activities and programs.
planning instance	In PeopleSoft Supply Planning, a set of data (business units, items, supplies, and demands) constituting the inputs and outputs of a supply plan.
portal registry	In PeopleSoft applications, the portal registry is a tree-like structure in which content references are organized, classified, and registered. It is a central repository that defines both the structure and content of a portal through a hierarchical, tree-like structure of folders useful for organizing and securing content references.
price list	In PeopleSoft Enterprise Pricer, enables you to select products and conditions for which the price list applies to a transaction. During a transaction, the system either determines the product price based on the predefined search hierarchy for the transaction or uses the product's lowest price on any associated, active price lists. This price is used as the basis for any further discounts and surcharges.
price rule	In PeopleSoft Enterprise Pricer, defines the conditions that must be met for adjustments to be applied to the base price. Multiple rules can apply when conditions of each rule are met.

price rule condition	In PeopleSoft Enterprise Pricer, selects the price-by fields, the values for the price-by fields, and the operator that determines how the price-by fields are related to the transaction.
price rule key	In PeopleSoft Enterprise Pricer, defines the fields that are available to define price rule conditions (which are used to match a transaction) on the price rule.
process category	In PeopleSoft Process Scheduler, processes that are grouped for server load balancing and prioritization.
process group	In PeopleSoft Financials, a group of application processes (performed in a defined order) that users can initiate in real time, directly from a transaction entry page.
process definition	Process definitions define each run request.
process instance	A unique number that identifies each process request. This value is automatically incremented and assigned to each requested process when the process is submitted to run.
process job	You can link process definitions into a job request and process each request serially or in parallel. You can also initiate subsequent processes based on the return code from each prior request.
process request	A single run request, such as a Structured Query Report (SQR), a COBOL or Application Engine program, or a Crystal report that you run through PeopleSoft Process Scheduler.
process run control	A PeopleTools variable used to retain PeopleSoft Process Scheduler values needed at runtime for all requests that reference a run control ID. Do not confuse these with application run controls, which may be defined with the same run control ID, but only contain information specific to a given application process request.
product category	In PeopleSoft Enterprise Incentive Management, indicates an application in the Enterprise Incentive Management suite of products. Each transaction in the PeopleSoft Enterprise Incentive Management system is associated with a product category.
programs	In PeopleSoft Enterprise Learning Management, a high-level grouping that guides the learner along a specific learning path through sections of catalog items. PeopleSoft Enterprise Learning Systems provides two types of programs—curricula and certifications.
progress log	In PeopleSoft Services Procurement, tracks deliverable-based projects. This is similar to the time sheet in function and process. The service provider contact uses the progress log to record and submit progress on deliverables. The progress can be logged by the activity that is performed, by the percentage of work that is completed, or by the completion of milestone activities that are defined for the project.
project transaction	In PeopleSoft Project Costing, an individual transaction line that represents a cost, time, budget, or other transaction row.
promotion	In PeopleSoft Promotions Management, a trade promotion, which is typically funded from trade dollars and used by consumer products manufacturers to increase sales volume.
publishing	In PeopleSoft Enterprise Incentive Management, a stage in processing that makes incentive-related results available to participants.
record group	A set of logically and functionally related control tables and views. Record groups help enable TableSet sharing, which eliminates redundant data entry. Record groups ensure that TableSet sharing is applied consistently across all related tables and views.
record input VAT flag	Abbreviation for <i>record input value-added tax flag</i> . Within PeopleSoft Purchasing, Payables, and General Ledger, this flag indicates that you are recording input VAT

	on the transaction. This flag, in conjunction with the record output VAT flag, is used to determine the accounting entries created for a transaction and to determine how a transaction is reported on the VAT return. For all cases within Purchasing and Payables where VAT information is tracked on a transaction, this flag is set to Yes. This flag is not used in PeopleSoft Order Management, Billing, or Receivables, where it is assumed that you are always recording only output VAT, or in PeopleSoft Expenses, where it is assumed that you are always recording only input VAT.
record output VAT flag	Abbreviation for <i>record output value-added tax flag</i>. See <i>record input VAT flag</i>.
reference data	In PeopleSoft Sales Incentive Management, system objects that represent the sales organization, such as territories, participants, products, customers, channels, and so on.
reference object	In PeopleSoft Enterprise Incentive Management, this dimension-type object further defines the business. Reference objects can have their own hierarchy (for example, product tree, customer tree, industry tree, and geography tree).
reference transaction	In commitment control, a reference transaction is a source transaction that is referenced by a higher-level (and usually later) source transaction, in order to automatically reverse all or part of the referenced transaction's budget-checked amount. This avoids duplicate postings during the sequential entry of the transaction at different commitment levels. For example, the amount of an encumbrance transaction (such as a purchase order) will, when checked and recorded against a budget, cause the system to concurrently reference and relieve all or part of the amount of a corresponding pre-encumbrance transaction, such as a purchase requisition.
regional sourcing	In PeopleSoft Purchasing, provides the infrastructure to maintain, display, and select an appropriate vendor and vendor pricing structure that is based on a regional sourcing model where the multiple ship to locations are grouped. Sourcing may occur at a level higher than the ship to location.
relationship object	In PeopleSoft Enterprise Incentive Management, these objects further define a compensation structure to resolve transactions by establishing associations between compensation objects and business objects.
remote data source data	Data that is extracted from a separate database and migrated into the local database.
REN server	Abbreviation for <i>real-time event notification server</i> in PeopleSoft MultiChannel Framework.
requester	In PeopleSoft eSettlements, an individual who requests goods or services and whose ID appears on the various procurement pages that reference purchase orders.
role	Describes how people fit into PeopleSoft Workflow. A role is a class of users who perform the same type of work, such as clerks or managers. Your business rules typically specify what user role needs to do an activity.
role user	A PeopleSoft Workflow user. A person's role user ID serves much the same purpose as a user ID does in other parts of the system. PeopleSoft Workflow uses role user IDs to determine how to route worklist items to users (through an email address, for example) and to track the roles that users play in the workflow. Role users do not need PeopleSoft user IDs.
roll up	In a tree, to roll up is to total sums based on the information hierarchy.
run control	A run control is a type of online page that is used to begin a process, such as the batch processing of a payroll run. Run control pages generally start a program that manipulates data.
run control ID	A unique ID to associate each user with his or her own run control table entries.

run-level context	In PeopleSoft Enterprise Incentive Management, associates a particular run (and batch ID) with a period context and plan context. Every plan context that participates in a run has a separate run-level context. Because a run cannot span periods, only one run-level context is associated with each plan context.
search query	You use this set of objects to pass a query string and operators to the search engine. The search index returns a set of matching results with keys to the source documents.
section	In PeopleSoft Enterprise Incentive Management, a collection of incentive rules that operate on transactions of a specific type. Sections enable plans to be segmented to process logical events in different sections.
security event	In commitment control, security events trigger security authorization checking, such as budget entries, transfers, and adjustments; exception overrides and notifications; and inquiries.
serial genealogy	In PeopleSoft Manufacturing, the ability to track the composition of a specific, serial-controlled item.
serial in production	In PeopleSoft Manufacturing, enables the tracing of serial information for manufactured items. This is maintained in the Item Master record.
session	In PeopleSoft Enterprise Learning Management, a single meeting day of an activity (that is, the period of time between start and finish times within a day). The session stores the specific date, location, meeting time, and instructor. Sessions are used for scheduled training.
session template	In PeopleSoft Enterprise Learning Management, enables you to set up common activity characteristics that may be reused while scheduling a PeopleSoft Enterprise Learning Management activity—characteristics such as days of the week, start and end times, facility and room assignments, instructors, and equipment. A session pattern template can be attached to an activity that is being scheduled. Attaching a template to an activity causes all of the default template information to populate the activity session pattern.
setup relationship	In PeopleSoft Enterprise Incentive Management, a relationship object type that associates a configuration plan with any structure node.
share driver expression	In PeopleSoft Business Planning, a named planning method similar to a driver expression, but which you can set up globally for shared use within a single planning application or to be shared between multiple planning applications through PeopleSoft Enterprise Warehouse.
single signon	With single signon, users can, after being authenticated by a PeopleSoft application server, access a second PeopleSoft application server without entering a user ID or password.
source transaction	In commitment control, any transaction generated in a PeopleSoft or third-party application that is integrated with commitment control and which can be checked against commitment control budgets. For example, a pre-encumbrance, encumbrance, expenditure, recognized revenue, or collected revenue transaction.
SpeedChart	A user-defined shorthand key that designates several ChartKeys to be used for voucher entry. Percentages can optionally be related to each ChartKey in a SpeedChart definition.
SpeedType	A code representing a combination of ChartField values. SpeedTypes simplify the entry of ChartFields commonly used together.
staging	A method of consolidating selected partner offerings with the offerings from the enterprise's other partners.

statutory account	Account required by a regulatory authority for recording and reporting financial results. In PeopleSoft, this is equivalent to the Alternate Account (ALTACCT) ChartField.
step	In PeopleSoft Sales Incentive Management, a collection of sections in a plan. Each step corresponds to a step in the job run.
storage level	In PeopleSoft Inventory, identifies the level of a material storage location. Material storage locations are made up of a business unit, a storage area, and a storage level. You can set up to four storage levels.
subcustomer qualifier	A value that groups customers into a division for which you can generate detailed history, aging, events, and profiles.
Summary ChartField	You use summary ChartFields to create summary ledgers that roll up detail amounts based on specific detail values or on selected tree nodes. When detail values are summarized using tree nodes, summary ChartFields must be used in the summary ledger data record to accommodate the maximum length of a node name (20 characters).
summary ledger	An accounting feature used primarily in allocations, inquiries, and PS/nVision reporting to store combined account balances from detail ledgers. Summary ledgers increase speed and efficiency of reporting by eliminating the need to summarize detail ledger balances each time a report is requested. Instead, detail balances are summarized in a background process according to user-specified criteria and stored on summary ledgers. The summary ledgers are then accessed directly for reporting.
summary time period	In PeopleSoft Business Planning, any time period (other than a base time period) that is an aggregate of other time periods, including other summary time periods and base time periods, such as quarter and year total.
summary tree	A tree used to roll up accounts for each type of report in summary ledgers. Summary trees enable you to define trees on trees. In a summary tree, the detail values are really nodes on a detail tree or another summary tree (known as the <i>basis</i> tree). A summary tree structure specifies the details on which the summary trees are to be built.
syndicate	To distribute a production version of the enterprise catalog to partners.
system function	In PeopleSoft Receivables, an activity that defines how the system generates accounting entries for the general ledger.
TableSet	A means of sharing similar sets of values in control tables, where the actual data values are different but the structure of the tables is the same.
TableSet sharing	Shared data that is stored in many tables that are based on the same TableSets. Tables that use TableSet sharing contain the SETID field as an additional key or unique identifier.
target currency	The value of the entry currency or currencies converted to a single currency for budget viewing and inquiry purposes.
template	A template is HTML code associated with a web page. It defines the layout of the page and also where to get HTML for each part of the page. In PeopleSoft, you use templates to build a page by combining HTML from a number of sources. For a PeopleSoft portal, all templates must be registered in the portal registry, and each content reference must be assigned a template.
territory	In PeopleSoft Sales Incentive Management, hierarchical relationships of business objects, including regions, products, customers, industries, and participants.
TimeSpan	A relative period, such as year-to-date or current period, that can be used in various PeopleSoft General Ledger functions and reports when a rolling time frame, rather

	than a specific date, is required. TimeSpans can also be used with flexible formulas in PeopleSoft Projects.
trace usage	In PeopleSoft Manufacturing, enables the control of which components will be traced during the manufacturing process. Serial- and lot-controlled components can be traced. This is maintained in the Item Master record.
transaction allocation	In PeopleSoft Enterprise Incentive Management, the process of identifying the owner of a transaction. When a raw transaction from a batch is allocated to a plan context, the transaction is duplicated in the PeopleSoft Enterprise Incentive Management transaction tables.
transaction state	In PeopleSoft Enterprise Incentive Management, a value assigned by an incentive rule to a transaction. Transaction states enable sections to process only transactions that are at a specific stage in system processing. After being successfully processed, transactions may be promoted to the next transaction state and “picked up” by a different section for further processing.
Translate table	A system edit table that stores codes and translate values for the miscellaneous fields in the database that do not warrant individual edit tables of their own.
tree	The graphical hierarchy in PeopleSoft systems that displays the relationship between all accounting units (for example, corporate divisions, projects, reporting groups, account numbers) and determines roll-up hierarchies.
unclaimed transaction	In PeopleSoft Enterprise Incentive Management, a transaction that is not claimed by a node or participant after the allocation process has completed, usually due to missing or incomplete data. Unclaimed transactions may be manually assigned to the appropriate node or participant by a compensation administrator.
universal navigation header	Every PeopleSoft portal includes the universal navigation header, intended to appear at the top of every page as long as the user is signed on to the portal. In addition to providing access to the standard navigation buttons (like Home, Favorites, and signoff) the universal navigation header can also display a welcome message for each user.
user interaction object	In PeopleSoft Sales Incentive Management, used to define the reporting components and reports that a participant can access in his or her context. All Sales Incentive Management user interface objects and reports are registered as user interaction objects. User interaction objects can be linked to a compensation structure node through a compensation relationship object (individually or as groups).
variable	In PeopleSoft Sales Incentive Management, the intermediate results of calculations. Variables hold the calculation results and are then inputs to other calculations. Variables can be plan variables that persist beyond the run of an engine or local variables that exist only during the processing of a section.
VAT exception	Abbreviation for <i>value-added tax exception</i> . A temporary or permanent exemption from paying VAT that is granted to an organization. This terms refers to both VAT exoneration and VAT suspension.
VAT exempt	Abbreviation for <i>value-added tax exempt</i> . Describes goods and services that are not subject to VAT. Organizations that supply exempt goods or services are unable to recover the related input VAT. This is also referred to as exempt without recovery.
VAT exoneration	Abbreviation for <i>value-added tax exoneration</i> . An organization that has been granted a permanent exemption from paying VAT due to the nature of that organization.
VAT suspension	Abbreviation for <i>value-added tax suspension</i> . An organization that has been granted a temporary exemption from paying VAT.
warehouse	A PeopleSoft data warehouse that consists of predefined ETL maps, data warehouse tools, and DataMart definitions.

work order	In PeopleSoft Services Procurement, enables an enterprise to create resource-based and deliverable-based transactions that specify the basic terms and conditions for hiring a specific service provider. When a service provider is hired, the service provider logs time or progress against the work order.
worksheet	A way of presenting data through a PeopleSoft Business Analysis Modeler interface that enables users to do in-depth analysis using pivoting tables, charts, notes, and history information.
worklist	The automated to-do list that PeopleSoft Workflow creates. From the worklist, you can directly access the pages you need to perform the next action, and then return to the worklist for another item.
XML schema	An XML definition that standardizes the representation of application messages, component interfaces, or business interlinks.
yield by operation	In PeopleSoft Manufacturing, the ability to plan the loss of a manufactured item on an operation-by-operation basis.
zero-rated VAT	Abbreviation for <i>zero-rated value-added tax</i> . A VAT transaction with a VAT code that has a tax percent of zero. Used to track taxable VAT activity where no actual VAT amount is charged. Organizations that supply zero-rated goods and services can still recover the related input VAT. This is also referred to as exempt with recovery.

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PeopleSoft Order Management

8.8 Reports

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PeopleSoft Order Management 8.8 Reports

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About This PeopleBook

PeopleBooks provide you with the information that you need to implement and use PeopleSoft applications.

This preface discusses:

- Related documentation.
- Comments and suggestions.

Related Documentation

This section discusses how to:

- Obtain documentation updates.
- Order printed documentation.

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While we cannot guarantee to answer every email message, we will pay careful attention to your comments and suggestions.

CHAPTER 1

PeopleSoft Order Management Reports

This appendix provides an overview of PeopleSoft Order Management reports.

Note. For samples of these reports, see the Portable Document Format (PDF) files published on CD-ROM with your documentation.

PeopleSoft Order Management Standard Reports: A to Z

The following sections list the reports used with PeopleSoft Order Management:

- Crystal reports.
- SQR reports.

PeopleSoft Order Management Crystal Reports

Report ID and Report Name	Description	Navigation	Run Control Page
OMC1000 OM Business Unit Options	Order Management business unit information as specified on the Order Management Definition Business Unit pages, such as credit check and automatic hold processing options, and distribution defaults.	Set Up Financials/Supply Chain, Business Unit Related, Reports, Order Management Options,	RUN_OMC1000
OMC3250 Buying Agreement Renewal	Letter notifying your customer that their buying agreement is about to expire.	Order Management, Buying Agreements, Reports, Renewal Agreement, Agreement Renewal	RUN_OMC3250
OMC5210 Orders on Hold	Lists all orders currently on hold by business unit. Shows hold type and code, status date, and the date/time of the last update, among other details.	Order Management, Quotes and Orders, Reports, Orders on Hold	RUN_OMC5210
OMC5250 Order Changes	Lists all orders by business unit that were changed, showing the reason for changes and the date and times changes were made.	Order Management, Quotes and Orders, Reports, Order Changes	RUN_OMC5250

PeopleSoft Order Management SQR Reports

Report ID and Report Name	Description	Navigation	Run Control Page
OMS1000 Sales Order	Sales order to be sent to your customer.	Order Management, Quotes and Orders, Reports, Print Sales Orders	RUN_OMS1000
OMS1000 Sales Quotation	Quotation to be sent to your prospect.	Order Management, Quotes and Orders, Reports, Print Sales Quotation	RUN_OMS1000
OMS5100 Quote Register	Lists quotations for a business unit. Identifies sold to customer, PO number, status, and total order amount.	Order Management, Quotes and Orders, Reports, Quote Register	RUN_OMS5100
OMS5200 Sales Order Register	Lists orders for a business unit. Identifies sold to customer, PO number, status, and total order amount.	Order Management, Quotes and Orders, Reports, Sales Order Register	RUN_OMS5200
OMS5300 Update Order Commission Data	Details orders that were updated by the Update Order Commission Data process. Identifies team member, quota dates and amounts, and commission percent.	Order Management, Quotes and Orders, Process Orders, Update Commission Data, Update Order Commission Data	RUN_OMS5300
OMS6100 Order Backlog	Lists orders on backlog by sold to customer, ship to customer, or by product. Identifies backlog quantities and amounts.	Order Management, Quotes and Orders, Reports, Order Backlog	RUN_OMS6100
OMS6210 Overdue Shipments	Lists orders that were not shipped by scheduled ship date. Identifies Ship To customer, product, overdue quantity, and days overdue.	Order Management, Quotes and Orders, Reports, Overdue Shipments	RUN_OMS6210
OMS8100 Buying Agreement Status	Summary version lists status, start and end dates, and customer or customer group. Detail version lists the buying agreement lines and the sales orders referencing each line as well as the ordered to date and remaining quantities.	Order Management, Buying Agreements, Reports, Status, Agreement Status	RUN_OMS8100

CHAPTER 2

Report Samples

This chapter provides report samples.

For the online samples of these reports, see the PDF files that are published on CD-ROM with your online documentation.

**Business Unit:** US001
Location: US001**Billing Unit:** US001
Description: US001 NEW YORK OPERATIONS**Status:** Active
Short Descr: US001**Credit Checks**

Online Sales Orders		Online Quotes		Background	
Sales Order Entry:	Y	Quote Entry:	Y	Sales Order:	Y
Customer ID Entry:	N	Customer ID Entry:	N	Quote:	N

Credit Hold Codes		<u>Process Thru Inv</u>	<u>Include In Planning</u>	<u>Pass to Purchasing</u>
> Customer Credit:	CUSTCR	N	N	N
> Corporate Credit:	CORPCR	N	N	N
> Maximum Order Amt:	MAXORD	N	N	N
Outstanding AR:	OUTAR	N	N	N
Credit Card:	CRCD	N	N	N

Automatic Hold

On-line

Hold Processing:
Hold Codes

No Sold-To: NOSOLD
No Ship-To: NOSHIP
No Bill-To: NOBILL
No Prod Kit Comps: NOCOMP

		<u>Process Thru Inv</u>	<u>Include In Planning</u>	<u>Pass to Purchasing</u>
> Maximum Qty:	MAXQTY	N	N	N
< Minimum Qty:	MINQTY	N	N	N
> Maximum Margin:	MAXMG	N	N	N
< Minimum Margin:	MINMG	N	N	N
Minimum Selling Price:	MINSP	N	N	N
Contract Line Max Amt:	CLNAMT	N	N	N
Contract Min Qty:	CMNQTY	N	N	N
Contract Max Qty:	CMXQTY	N	N	N
Configuration:	CONFIG			

Header Holds:	N	N	N
Line Holds:	N	N	N
Schedule Holds:	N	N	N

Distribution Defaults

Distribution Rule Code: DEFAULT
Revenue Dist Code: REV-PROD
Discount Dist Code: DISCOUNT
Surcharge Dist Code: SURCHARGE

Billing Options

Billing Type ID: OM
Billing Source ID: OM
Restock Product ID: RESTOCK
Freight Product ID: FREIGHT
Misc Charge Product ID: MISC
Mark for Billing: N

Returned Material

Return Type Code: RETURN
Return To IBU: US010
Order Group: WARR
Shipment History Range for RMAs (months): 6

Export

General Destination License:
EIN Number:

Sales Tax Options

Company:
Division:
Order Origin: US001
Order Acceptance: US001

Other Options**Automatic Line Increment**

Order Line: 1
Schedule: 1
RMA Line: 1

Pricing Option: On-line
Default Commission Level: By Schedule
Transportation Lead Rule Code: 1000000001
Perform Avial. Check: Y
Ship from IBU: US010
Customer Purchase History Range (in months): 12
Distribution Network Code:



ATTN:

RE: Buying Agreement ID:

Dear Valued Customer,

We would be pleased to help you with any of your product needs and would be happy to send you any information you may require.

Sincerely,

Craig Conway

CEO - PeopleSoft, Inc.

TITLE

ADDRESS1

ADDRESS2

ADDRESS3



Business Unit: US001

Order No	Line	Sched	Seq	Hold Type	Hold Code	Status	Status Dt	Sys Maint	Last Update DateTime	OprID
PDSCR	1	1	1	Sched	PDSCR	Active	6/11/2003	N	2003/06/11 12:20:59	DVP1



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mepoleDpCSfrl1elfd:0:ReBe0S
rP UPfMNETuUfPUmrPs

m:ReO 1
:SeO 11/21/2003

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<u>r1elf :Se</u>	<u>r1elfTp</u>	<u>yL0effTp</u>	<u>DvHe1fTp</u>	<u>Dpl1>spfMchSft</u>	<u>T:Be</u>	<u>Pe:hp0fM1</u>	<u>ehvlLoSLp0</u>	<u>US NEWYO RWYKYPATW</u>
10/2M/2003	Uyc10hM	Y0	Y0	100I	n-I NiW-YUeNLHBRANE	UXDP		2003/11/21 1IC0MC21

Sales Order

Run Dt: 11/21/2003

Run Tm: 09:11:48

|Order Number: CEN0001|Date: 07/30/2000|Pay Terms: 21030|Page: 1|

|Purchase Order Number:|

Sold To:
San Francisco Bikes&Outdoor 11
2000 Fairway Dr.
Half Moon Bay CA 94019
United States

Bill To:
San Francisco Bikes&Outdoor 11
2000 Fairway Dr.
Half Moon Bay CA 94019
United States

Line-Sched	Cust/Sys	Product Number Description	Requested Ship Projected Ship	UOM	Quantity	Net Price List Price	Extended Amt

Currency: US Dollar

1-1	S	10029 Taxi Child Seat	07/30/2000 07/30/2000	EA	3.00	60.00 No Charge	180.00

Excise ECC Number
Central Sales Tax Registration Number
Local SalesTax Registration Number

Ship To: San Francisco Bikes&Outdoor 11
2000 Fairway Dr.
Half Moon Bay CA 94019
United States

Freight Terms: Destination
Carrier: SURFACE
Contract No.:
Drop Shipment: N

2-1	S	10014 Cadence Kit	07/30/2000 07/30/2000	EA	5.00	10.00 No Charge	50.00

Excise ECC Number
Central Sales Tax Registration Number
Local SalesTax Registration Number

Ship To: San Francisco Bikes&Outdoor 11
2000 Fairway Dr.
Half Moon Bay CA 94019
United States

Freight Terms: Destination
Carrier: SURFACE
Contract No.:
Drop Shipment: N

Order Adjustment	0.00
Total Excise	0.00
Total Sales	0.00

Goods	230.00	Freight	0.00	Grand Total	230.00

Sales Order

Run Dt: 11/21/2003

Run Tm: 09:11:48

|Order Number: CEN0002|Date: 08/02/2000|Pay Terms: 21030|Page: 1|

|Purchase Order Number:|

Sold To:
Alliance Group
14410 Union Ave
San Jose CA 95124
United States

Bill To:
Alliance Group
14410 Union Ave
San Jose CA 95124
United States

Line-Sched	Cust/Sys	Product Number Description	Requested Ship Projected Ship	UOM	Quantity	Net Price List Price	Extended Amt

Currency: US Dollar

1-1	S	10002 Long Sleeve T-Shirt, Men's	08/02/2000 08/02/2000	EA	12.00	25.00 25.00	300.00

Excise ECC Number
Central Sales Tax Registration Number
Local SalesTax Registration Number

Ship To: Alliance Group
14410 Union Ave
San Jose CA 95124
United States

Freight Terms: Destination
Carrier: SURFACE
Contract No.:
Drop Shipment: N

2-1	S	10004 Long Sleeve T-Shirt, Women's	08/02/2000 08/02/2000	EA	12.00	25.00 25.00	300.00

Excise ECC Number
Central Sales Tax Registration Number
Local SalesTax Registration Number

Ship To: Alliance Group
14410 Union Ave
San Jose CA 95124
United States

Freight Terms: Destination
Carrier: SURFACE
Contract No.:
Drop Shipment: N

Order Adjustment	0.00
Total Excise	0.00
Total Sales	0.00

Goods	600.00	Freight	0.00	Grand Total	600.00

Sales Order

Run Dt: 11/21/2003

Run Tm: 09:17:13

Order Number: WES0001	Date: 08/02/2000	Pay Terms: 21030	Page: 2
Purchase Order Number:			

Sold To:
Sara Outdoor
6500 Stone Road
Pleasanton CA 94588
United States

Bill To:
Sara Outdoor
6500 Stone Road
Pleasanton CA 94588
United States

Line-Sched	Cust/Sys	Product Number Description	Requested Ship Projected Ship	UOM	Quantity	Net Price List Price	Extended Amt
Currency: US Dollar							
5-1	S	10009 Mountain Bike Gloves, Men's	08/02/2000 08/02/2000	EA	12.00	25.00 25.00	300.00
Excise ECC Number							
Central Sales Tax Registration Number							
Local SalesTax Registration Number							
Ship To: Sara Outdoor 6500 Stone Road Pleasanton CA 94588 United States			Freight Terms: Destination Carrier: SURFACE Contract No.: Drop Shipment: N				
6-1	S	10010 Mountain Bike Gloves, Women's	08/02/2000 08/02/2000	EA	12.00	25.00 25.00	300.00
Excise ECC Number							
Central Sales Tax Registration Number							
Local SalesTax Registration Number							
Ship To: Sara Outdoor 6500 Stone Road Pleasanton CA 94588 United States			Freight Terms: Destination Carrier: SURFACE Contract No.: Drop Shipment: N				
7-1	S	10011 Biking Gloves, Unisex	08/02/2000 08/02/2000	EA	12.00	22.00 22.00	264.00
Excise ECC Number							
Central Sales Tax Registration Number							
Local SalesTax Registration Number							
Ship To: Sara Outdoor 6500 Stone Road Pleasanton CA 94588 United States			Freight Terms: Destination Carrier: SURFACE Contract No.: Drop Shipment: N				
8-1	S	10012 Pro5500 Road Helmet	08/02/2000 08/02/2000	EA	12.00	55.00 55.00	660.00
Excise ECC Number							
Central Sales Tax Registration Number							
Local SalesTax Registration Number							
Ship To: Sara Outdoor 6500 Stone Road Pleasanton CA 94588 United States			Freight Terms: Destination Carrier: SURFACE Contract No.: Drop Shipment: N				
						Order Adjustment	0.00
						Total Excise	0.00
						Total Sales	0.00
Goods	3,492.00	Freight	0.00	Grand Total		3,492.00	

End of Report

REPORT ID: OMS5200

Bus. Unit: US001--US001 NEW YORK OPERATIONS

From 01/01/1900 To 11/21/2003

RUN DATE 11/21/2003

RUN TIME 09:17:50

<u>Order No</u>	<u>Order Date</u>	<u>Sold-To Cust ID</u>	<u>Name</u>	<u>PO Number</u>	<u>Status</u>	<u>Order Total</u>
Bus. Unit	Base Currency: US Dollar					
CEN0001	07/30/2000	US011	San Francisco Bikes&Outdoor 11		Open	230.00
CEN0002	08/02/2000	1000	Alliance Group		Open	600.00
CEN0003	08/02/2000	1002	Easy Solutions		Open	1,093.00
CEN0004	08/02/2000	1003	Central Association		Open	864.00
CEN0005	08/02/2000	1005	Golden Inc.		Open	1,998.00
CEN0006	08/02/2000	1008	Adventure 54		Open	2,448.00
CEN0007	08/02/2000	1010	Florence Garden		Open	1,848.00
CEN0008	08/02/2000	1011	Consolidated Business		Open	864.00
CEN0009	08/02/2000	1009	Tropical Outdoor Equipment		Open	3,600.00
CEN0010	08/07/2000	US010	Phoenix Bikes/Outdoor Equip 10		Open	3,960.00
CEN0011	08/08/2000	USA02	Cracker Barrell Restaurant		Open	990.00
CEN0012	08/08/2000	USA02	Cracker Barrell Restaurant		Open	156.46
CEN0018	08/11/2000	1001	Apex Systems	PO-US-1001	Open	750.00
CEN0019	08/14/2000	1001	Apex Systems	PO-12345	Open	250.00
CEN0023	08/15/2000	1001	Apex Systems		Open	600.00
CEN0024	08/15/2000	1002	Easy Solutions		Open	1,200.00
CEN0025	08/15/2000	1009	Tropical Outdoor Equipment		Open	600.00
CEN0026	08/15/2000	1001	Apex Systems		Open	3,960.00
CEN0027	08/16/2000	1001	Apex Systems		Open	600.00
CEN0028	08/16/2000	1002	Easy Solutions		Open	840.00
CEN0029	11/13/2000	1008	Adventure 54		Open	1,860.00
CEN0030	11/13/2000	1008	Adventure 54		Open	2,400.00
CEN0031	11/13/2000	USA01	New World Outdoor Equipment, In		Open	1,535.00
CEN0032	11/13/2000	USA01	New World Outdoor Equipment, In		Open	470.00
CEN0033	11/13/2000	1008	Adventure 54		Open	770.00
CEN0034	11/13/2000	1008	Adventure 54		Open	2,735.00
CEN0038	11/13/2000	USA01	New World Outdoor Equipment, In		Open	1,100.00
CEN0039	11/13/2000	USA01	New World Outdoor Equipment, In		Open	2,370.00
CEN0040	11/14/2000	USA04	Western Pacific Wholesaler	PO-1249	Open	275.00
CEN0041	11/14/2000	USA04	Western Pacific Wholesaler	PO-3265	Open	1,560.00
CEN0042	11/14/2000	USA14	Benicia Unified School District		Open	850.00
CEN0043	11/14/2000	USA14	Benicia Unified School District		Open	1,740.00
CEN0044	11/15/2000	USA04	Western Pacific Wholesaler	PO-8798	Open	1,320.00
CEN0045	11/15/2000	USA14	Benicia Unified School District		Open	1,050.00
CEN0047	11/15/2000	USA02	Cracker Barrell Restaurant		Open	0.00
CEN0056	03/30/2001	1005	Golden Inc.		Open	959.76
CEN0063	01/08/2002	1008	Adventure 54		Open	32,310.00
CEN0065	01/08/2002	1008	Adventure 54		Open	323,100.00
CEN0075	02/05/2002	1008	Adventure 54		Open	3,659.76
CEN0076	02/05/2002	1008	Adventure 54		Open	1,980.00
CEN0077	02/05/2002	CONSUMER	Sally Smith		Open	87.48
CEN0079	02/05/2002	USA01	New World Outdoor Equipment, In		Open	7,877.89
CEN0080	02/05/2002	USA01	New World Outdoor Equipment, In		Open	7,530.49
CEN0081	02/05/2002	USA04	Western Pacific Wholesaler	AQ32145	Open	1,325.22
CEN0083	02/05/2002	USA04	Western Pacific Wholesaler	WEST549	Open	833.40
CEN0084	02/05/2002	USA14	Benicia Unified School District		Open	13,187.99

PEOPLESOFT OM
SALES ORDER REGISTER
From 01/01/1900 To 11/21/2003

PAGE NO: 2
RUN DATE 11/21/2003
RUN TIME 09:17:50

REPORT ID: OMS5200
Bus. Unit: US001--US001 NEW YORK OPERATIONS

<u>Order No</u>	<u>Order Date</u>	<u>Sold-To Cust ID</u>	<u>Name</u>	<u>PO Number</u>	<u>Status</u>	<u>Order Total</u>
Bus. Unit	Base Currency: US Dollar					
CEN0085	02/05/2002	USA14	Benicia Unified School District		Open	2,338.92
CEN0088	04/01/2000	1006	Sara Outdoor		Open	0.00
CEN0089	05/01/2000	1006	Sara Outdoor		Open	0.00
CEN0090	06/01/2000	1006	Sara Outdoor		Open	0.00
CEN0091	07/01/2000	1006	Sara Outdoor		Open	0.00
CEN0092	08/01/2000	1006	Sara Outdoor		Open	0.00
CEN0093	09/01/2000	1006	Sara Outdoor		Open	0.00
CEN0094	10/01/2000	1006	Sara Outdoor		Open	0.00
CEN0095	11/01/2000	1006	Sara Outdoor		Open	0.00
CEN0096	12/01/2000	1006	Sara Outdoor		Open	0.00
CEN0097	01/01/2001	1006	Sara Outdoor		Open	0.00
CEN0098	02/01/2001	1006	Sara Outdoor		Open	0.00
CEN0099	03/01/2001	1006	Sara Outdoor		Open	0.00
CEN0100	04/01/2001	1006	Sara Outdoor		Open	0.00
CEN0101	05/01/2001	1006	Sara Outdoor		Open	0.00
CEN0102	06/01/2001	1006	Sara Outdoor		Open	0.00
CEN0103	07/01/2001	1006	Sara Outdoor		Open	0.00
CEN0104	08/01/2001	1006	Sara Outdoor		Open	0.00
CEN0105	09/01/2001	1006	Sara Outdoor		Open	0.00
CEN0106	10/01/2001	1006	Sara Outdoor		Open	0.00
CEN0107	11/01/2001	1006	Sara Outdoor		Open	0.00
CEN0108	12/01/2001	1006	Sara Outdoor		Open	0.00
CEN0109	01/01/2002	1006	Sara Outdoor		Open	0.00
CEN0110	02/01/2002	1006	Sara Outdoor		Open	0.00
CEN0111	03/01/2002	1006	Sara Outdoor		Open	0.00
CEN0112	04/01/2002	1006	Sara Outdoor		Open	0.00
CEN0113	05/01/2002	1006	Sara Outdoor		Open	0.00
CEN0114	06/01/2002	1006	Sara Outdoor		Open	0.00
CEN0115	07/01/2002	1006	Sara Outdoor		Open	0.00
CEN0116	08/01/2002	1006	Sara Outdoor		Open	0.00
CEN0117	09/01/2002	1006	Sara Outdoor		Open	0.00
CEN0118	10/01/2002	1006	Sara Outdoor		Open	0.00
CEN0119	11/01/2002	1006	Sara Outdoor		Open	0.00
CEN0120	12/01/2002	1006	Sara Outdoor		Open	0.00
CEN0121	01/01/2003	1006	Sara Outdoor		Open	0.00
CEN0122	02/01/2003	1006	Sara Outdoor		Open	0.00
CEN0123	03/01/2003	1006	Sara Outdoor		Open	0.00
CEN0124	04/01/2003	1006	Sara Outdoor		Open	0.00
CEN0125	05/01/2003	1006	Sara Outdoor		Open	0.00
CEN0126	06/01/2003	1006	Sara Outdoor		Open	0.00
CEN0127	04/01/2000	1007	Surplus Co.		Open	0.00
CEN0128	05/01/2000	1007	Surplus Co.		Open	0.00
CEN0129	06/01/2000	1007	Surplus Co.		Open	0.00
CEN0130	07/01/2000	1007	Surplus Co.		Open	0.00
CEN0131	08/01/2000	1007	Surplus Co.		Open	0.00
CEN0132	09/01/2000	1007	Surplus Co.		Open	0.00

REPORT ID: OMS5300
Bus. Unit: US001--US001 NEW YORK OPERATIONS

PEOPLESFT OM
UPDATE ORDER COMMISSION DATA
2003-11-21 to 2003-11-21

PAGE NO: 1
RUN DATE 11/21/2003
RUN TIME 09:09:15

Basis Amount Option: Booking/shipment amounts include all sales order lines

Bus. Unit Base Currency: US Dollar

<u>Order Date</u>	<u>Order No</u>	<u>Line</u>	<u>Sched</u>	<u>Team Mbr</u>	<u>Name</u>	<u>Quota From</u>	<u>Quota To</u>	<u>Basis Amount</u>	<u>Comm %</u>

No order commission records were added.

No order commissions by schedule to update.

End of Report

Order No	Product	Description	Line	Sched	Req Ship DateTime/ Sched Ship DateTime	Backlog Qty	Unit Price	Backlog Amt
Bus. Unit Base Currency: US Dollar								
Product Number: 10000 Men's Long Sleeve Bike Jersey								
CEN0005	1005	Golden Inc.	1	1	08/02/2000 15:03:04 08/02/2000 15:03:04	6.0000	65.0000	390.00
CEN0031	USA01	New World Outdoor Equipment, I	1	1	11/13/2000 11:32:20 11/13/2000 11:32:20	10.0000	20.0000	200.00
CEN1082	US012	New Hampshire Sauce&Bottling12	1	1	04/23/2003 14:17:46 04/23/2003 14:17:46	200.0000	50.0000	10,000.00
CEN1085	1000	Alliance Group	1	1	02/08/2003 10:59:36 02/08/2003 10:59:36	100.0000	15.0000	1,500.00
DWS0001	USA01	New World Outdoor Equipment, I	1	1	08/04/2000 15:42:18 08/04/2000 15:42:18	1.0000	20.0000	20.00
DWS0003	USA14	Benicia Unified School Distric	1	1	08/04/2000 16:13:26 08/04/2000 16:13:26	12.0000	20.0000	240.00
DWS0005	USA04	Western Pacific Wholesaler	1	1	08/04/2000 16:17:03 08/04/2000 16:17:03	12.0000	20.0000	240.00
EAS0002	1009	Tropical Outdoor Equipment	1	1	08/02/2000 15:09:47 08/02/2000 15:09:47	12.0000	65.0000	780.00
EDI0001	US008	Colorado Bike Mfg & Outdoor 8	1	1	08/02/2000 15:14:37 08/02/2000 15:14:37	12.0000	20.0000	240.00
EDI0002	US011	San Francisco Bikes&Outdoor 11	1	1	08/02/2000 15:16:05 08/02/2000 15:16:05	12.0000	20.0000	240.00
EDI0003	US010	Phoenix Bikes/Outdoor Equip 10	1	1	08/02/2000 15:17:22 08/02/2000 15:17:22	12.0000	20.0000	240.00
WES0001	1006	Sara Outdoor	1	1	08/02/2000 15:05:23 08/02/2000 15:05:23	12.0000	65.0000	780.00
Total						401.0000		14,870.00
Product Number: 10002 Long Sleeve T-Shirt, Men's								
CEN0005	1005	Golden Inc.	2	1	08/02/2000 15:03:31 08/02/2000 15:03:31	6.0000	25.0000	150.00
CEN0018	1002	Easy Solutions	1	1	08/11/2000 16:31:20 08/11/2000 16:31:20	10.0000	25.0000	250.00
CEN0025	1009	Tropical Outdoor Equipment	1	1	08/15/2000 17:32:04 08/15/2000 17:32:04	12.0000	25.0000	300.00
CEN1089	1004	Advanced Consulting	1	1	10/29/2003 14:15:05 10/29/2003 14:15:35	1.0000	22.5000	22.50
CEN1090	USA01	New World Outdoor Equipment, I	2	1	11/20/2003 15:48:47 11/20/2003 15:48:47	50.0000	24.8750	1,243.75
CEN1092	USA01	New World Outdoor Equipment, I	2	1	11/20/2003 16:09:20 11/20/2003 16:09:20	50.0000	24.8750	1,243.75

PEOPLESOFT OM
BACKLOG REPORT

REPORT ID: OMS6100
Bus. Unit: US001--US001 NEW YORK OPERATIONS
By Product Number

PAGE NO: 103
RUN DATE 11/21/2003
RUN TIME 09:10:15

Order No	Product	Description	Line	Sched	Req Ship DateTime/ Sched Ship DateTime	Backlog Qty	Unit Price	Backlog Amt
Bus. Unit Base Currency: US Dollar								
DP00000791	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:04:25 11/06/2002 07:04:44	96.0000	0.0000	0.00
DP00000792	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:05:02 11/06/2002 07:05:02	74.0000	0.0000	0.00
DP00000793	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:05:24 11/06/2002 07:05:24	80.0000	0.0000	0.00
DP00000794	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:05:43 11/06/2002 07:05:43	85.0000	0.0000	0.00
DP00000795	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:06:02 11/06/2002 07:06:02	95.0000	0.0000	0.00
DP00000796	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:06:21 11/06/2002 07:06:21	104.0000	0.0000	0.00
DP00000797	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:06:39 11/06/2002 07:06:39	137.0000	0.0000	0.00
DP00000798	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:06:58 11/06/2002 07:06:58	115.0000	0.0000	0.00
DP00000799	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:07:15 11/06/2002 07:07:15	107.0000	0.0000	0.00
DP00000800	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:07:33 11/06/2002 07:07:33	119.0000	0.0000	0.00
DP00000801	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:07:51 11/06/2002 07:07:51	123.0000	0.0000	0.00
DP00000802	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:08:09 11/06/2002 07:08:09	89.0000	0.0000	0.00
DP00000803	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:08:27 11/06/2002 07:08:27	96.0000	0.0000	0.00
DP00000804	USA04	Western Pacific Wholesaler	1	1	11/06/2002 07:08:44 11/06/2002 07:08:44	92.0000	0.0000	0.00
						----- 71,848.0000		----- 6,566,796.00
Total Backlog Amount								----- 49,148,531.35

End of Report

PEOPLESOFT OM
OVERDUE SHIPMENTS REPORT

PAGE NO: 1
RUN DATE 11/21/2003
RUN TIME 09:11:00

REPORT ID: OMS6210
Bus. Unit: US001--US001 NEW YORK OPERATIONS
Days Allowed After Sched Ship Date: 0

Order No	Ship-To Cust	Product ID	Line	Sched	Sched Date	Overdue Qty	Days Overdue
CEN0001	US011	10029	1	1	07/30/2000	3.0000	1209
	US011	10014	2	1	07/30/2000	5.0000	1209
CEN0003	1002	10010	4	1	08/02/2000	12.0000	1206
CEN0004	1003	10009	1	1	08/02/2000	12.0000	1206
	1003	10010	2	1	08/02/2000	12.0000	1206
	1003	10011	3	1	08/02/2000	12.0000	1206
CEN0005	1005	10000	1	1	08/02/2000	6.0000	1206
	1005	10002	2	1	08/02/2000	6.0000	1206
	1005	10004	3	1	08/02/2000	6.0000	1206
	1005	10005	4	1	08/02/2000	6.0000	1206
	1005	10006	5	1	08/02/2000	6.0000	1206
	1005	10007	6	1	08/02/2000	6.0000	1206
	1005	10008	7	1	08/02/2000	6.0000	1206
CEN0006	1008	10012	1	1	08/02/2000	24.0000	1206
	1008	10011	2	1	08/02/2000	24.0000	1206
	1008	10010	3	1	08/02/2000	12.0000	1206
	1008	10009	4	1	08/02/2000	12.0000	1206
CEN0007	1010	10011	2	1	08/02/2000	24.0000	1206
CEN0008	1011	EX2018	1	1	08/02/2000	12.0000	1206
	1011	EX2019	2	1	08/02/2000	12.0000	1206
CEN0009	1009	MT2000	1	1	08/02/2000	3.0000	1206
CEN0010	US010	LT5010	1	1	08/07/2000	5.0000	1201
CEN0011	USA02	LT5010	1	1	08/08/2000	1.0000	1200
CEN0012	USA02	BK1000-KIT	1	1	08/08/2000	1.0000	1200
CEN0018	1002	10002	1	1	08/11/2000	10.0000	1197
CEN0019	1001	10004	1	1	08/14/2000	10.0000	1194
CEN0025	1009	10002	1	1	08/15/2000	12.0000	1193
	1009	10014	2	1	08/15/2000	12.0000	1193
CEN0029	1008	10012	1	1	11/13/2000	10.0000	1103
	1008	10011	2	1	11/13/2000	12.0000	1103
	1008	10010	3	1	11/13/2000	10.0000	1103
CEN0031	USA01	10000	1	1	11/13/2000	10.0000	1103
	USA01	10003	2	1	11/13/2000	12.0000	1103
CEN0032	USA01	10007	1	1	11/13/2000	2.0000	1103
	USA01	10008	2	1	11/13/2000	3.0000	1103
CEN0047	USA02	16003	1	1	11/15/2000	1.0000	1101
CEN0056	1005	10050	1	1	03/30/2001	6.0000	966
	1005	10050	1	2	04/30/2001	18.0000	935
CEN0075	1008	10050	1	1	02/05/2002	24.0000	654
	1008	10066	2	1	02/05/2002	18.0000	654
CEN0076	1008	10025	1	1	02/05/2002	6.0000	654
CEN0077	CONSUMER	10054	1	1	02/05/2002	1.0000	654
	CONSUMER	10063	2	1	02/05/2002	1.0000	654
	CONSUMER	10056	3	1	02/05/2002	1.0000	654
CEN0079	USA01	10071	1	1	02/05/2002	4.0000	654

PEOPLESOFT OM
OVERDUE SHIPMENTS REPORT

PAGE NO: 2
RUN DATE 11/21/2003
RUN TIME 09:11:00

REPORT ID: OMS6210
Bus. Unit: US001--US001 NEW YORK OPERATIONS
Days Allowed After Sched Ship Date: 0

<u>Order No</u>	<u>Ship-To Cust</u>	<u>Product ID</u>	<u>Line</u>	<u>Sched</u>	<u>Sched Date</u>	<u>Overdue Qty</u>	<u>Days Overdue</u>
CEN0081	USA04	10059	1	1	02/05/2002	18.0000	654
	USA04	10060	2	1	02/05/2002	12.0000	654
	USA04	10061	3	1	02/05/2002	48.0000	654
CEN0083	USA04	10061	3	1	02/05/2002	48.0000	654
CEN0084	USA14	10012	1	1	02/05/2002	100.0000	654
	USA14	10013	2	1	02/05/2002	100.0000	654
	USA14	10031	3	1	02/05/2002	1.0000	654
CEN0088	1006	MT3000	1	1	09/16/2002	106.0000	431
CEN0089	1006	MT3000	1	1	09/17/2002	50.0000	430
CEN0090	1006	MT3000	1	1	09/17/2002	60.0000	430
CEN0091	1006	MT3000	1	1	09/17/2002	158.0000	430
CEN0092	1006	MT3000	1	1	09/17/2002	53.0000	430
CEN0093	1006	MT3000	1	1	09/17/2002	89.0000	430
CEN0094	1006	MT3000	1	1	09/17/2002	88.0000	430
CEN0095	1006	MT3000	1	1	09/17/2002	94.0000	430
CEN0096	1006	MT3000	1	1	09/17/2002	141.0000	430
CEN0097	1006	MT3000	1	1	09/17/2002	59.0000	430
CEN0098	1006	MT3000	1	1	09/17/2002	92.0000	430
CEN0099	1006	MT3000	1	1	09/17/2002	113.0000	430
CEN0100	1006	MT3000	1	1	09/17/2002	66.0000	430
CEN0101	1006	MT3000	1	1	09/17/2002	138.0000	430
CEN0102	1006	MT3000	1	1	09/17/2002	91.0000	430
CEN0103	1006	MT3000	1	1	09/17/2002	127.0000	430
CEN0104	1006	MT3000	1	1	09/17/2002	147.0000	430
CEN0105	1006	MT3000	1	1	09/17/2002	182.0000	430
CEN0106	1006	MT3000	1	1	09/17/2002	73.0000	430
CEN0107	1006	MT3000	1	1	09/17/2002	151.0000	430
CEN0108	1006	MT3000	1	1	09/17/2002	106.0000	430
CEN0109	1006	MT3000	1	1	09/17/2002	175.0000	430
CEN0110	1006	MT3000	1	1	09/17/2002	162.0000	430
CEN0111	1006	MT3000	1	1	09/17/2002	117.0000	430
CEN0112	1006	MT3000	1	1	09/17/2002	136.0000	430
CEN0113	1006	MT3000	1	1	09/17/2002	142.0000	430
CEN0114	1006	MT3000	1	1	09/17/2002	128.0000	430
CEN0115	1006	MT3000	1	1	09/17/2002	199.0000	430
CEN0116	1006	MT3000	1	1	09/17/2002	155.0000	430
CEN0117	1006	MT3000	1	1	09/17/2002	191.0000	430
CEN0118	1006	MT3000	1	1	09/17/2002	141.0000	430
CEN0119	1006	MT3000	1	1	09/17/2002	183.0000	430
CEN0120	1006	MT3000	1	1	09/17/2002	188.0000	430
CEN0121	1006	MT3000	1	1	09/17/2002	179.0000	430
CEN0122	1006	MT3000	1	1	09/17/2002	191.0000	430
CEN0123	1006	MT3000	1	1	09/17/2002	182.0000	430
CEN0124	1006	MT3000	1	1	09/17/2002	138.0000	430
CEN0125	1006	MT3000	1	1	09/17/2002	174.0000	430

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CEN0126	1006	MT3000	1	1	09/17/2002	149.0000	430
CEN0127	1007	SR1001	1	1	09/17/2002	366.0000	430
CEN0128	1007	SR1001	1	1	09/17/2002	200.0000	430
CEN0129	1007	SR1001	1	1	09/17/2002	470.0000	430
CEN0130	1007	SR1001	1	1	09/17/2002	541.0000	430
CEN0131	1007	SR1001	1	1	09/17/2002	202.0000	430
CEN0132	1007	SR1001	1	1	09/17/2002	446.0000	430
CEN0133	1007	SR1001	1	1	09/17/2002	614.0000	430
CEN0134	1007	SR1001	1	1	09/17/2002	161.0000	430
CEN0135	1007	SR1001	1	1	09/17/2002	681.0000	430
CEN0136	1007	SR1001	1	1	09/17/2002	644.0000	430
CEN0137	1007	SR1001	1	1	09/17/2002	640.0000	430
CEN0138	1007	SR1001	1	1	09/17/2002	210.0000	430
CEN0139	1007	SR1001	1	1	09/17/2002	292.0000	430
CEN0140	1007	SR1001	1	1	09/17/2002	678.0000	430
CEN0141	1007	SR1001	1	1	09/17/2002	937.0000	430
CEN0142	1007	SR1001	1	1	09/17/2002	623.0000	430
CEN0143	1007	SR1001	1	1	09/17/2002	656.0000	430
CEN0144	1007	SR1001	1	1	09/17/2002	1,052.0000	430
CEN0145	1007	SR1001	1	1	09/17/2002	863.0000	430
CEN0146	1007	SR1001	1	1	09/17/2002	1,087.0000	430
CEN0147	1007	SR1001	1	1	09/17/2002	687.0000	430
CEN0148	1007	SR1001	1	1	09/17/2002	788.0000	430
CEN0149	1007	SR1001	1	1	09/17/2002	1,288.0000	430
CEN0150	1007	SR1001	1	1	09/17/2002	979.0000	430
CEN0151	1007	SR1001	1	1	09/17/2002	931.0000	430
CEN0152	1007	SR1001	1	1	09/17/2002	1,064.0000	430
CEN0153	1007	SR1001	1	1	09/17/2002	1,338.0000	430
CEN0154	1007	SR1001	1	1	09/17/2002	1,243.0000	430
CEN0155	1007	SR1001	1	1	09/17/2002	1,113.0000	430
CEN0156	1007	SR1001	1	1	09/17/2002	1,440.0000	430
CEN0157	1007	SR1001	1	1	09/17/2002	1,451.0000	430
CEN0158	1007	SR1001	1	1	09/17/2002	1,339.0000	430
CEN0159	1007	SR1001	1	1	09/17/2002	1,428.0000	430
CEN0160	1007	SR1001	1	1	09/17/2002	1,512.0000	430
CEN0161	1007	SR1001	1	1	09/17/2002	1,788.0000	430
CEN0162	1007	SR1001	1	1	09/17/2002	1,429.0000	430
CEN0163	1007	SR1001	1	1	09/17/2002	870.0000	430
CEN0164	1007	SR1001	1	1	09/17/2002	716.0000	430
CEN0165	1007	SR1001	1	1	09/17/2002	956.0000	430
CEN0166	1007	SR1001	1	1	09/17/2002	838.0000	430
CEN0167	1007	SR1001	1	1	09/17/2002	764.0000	430
CEN0168	1007	SR1001	1	1	09/17/2002	932.0000	430
CEN0169	1007	SR1001	1	1	09/17/2002	832.0000	430
CEN0170	1007	SR1001	1	1	09/17/2002	896.0000	430

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CEN0171	1007	SR1001	1	1	09/17/2002	1,008.0000	430
CEN0172	1007	SR1001	1	1	09/17/2002	780.0000	430
CEN0173	1007	SR1001	1	1	09/17/2002	988.0000	430
CEN0174	1007	SR1001	1	1	09/17/2002	1,046.0000	430
CEN0175	1007	SR1001	1	1	09/17/2002	854.0000	430
CEN0176	1007	SR1001	1	1	09/17/2002	974.0000	430
CEN0177	1007	SR1001	1	1	09/17/2002	895.0000	430
CEN0178	1007	SR1001	1	1	09/17/2002	763.0000	430
CEN0179	1007	SR1001	1	1	09/17/2002	902.0000	430
CEN0180	1007	SR1001	1	1	09/17/2002	826.0000	430
CEN0181	1007	SR1001	1	1	09/17/2002	795.0000	430
CEN0182	1007	SR1001	1	1	09/17/2002	1,031.0000	430
CEN0183	1007	SR1001	1	1	09/17/2002	876.0000	430
CEN0184	1007	SR1001	1	1	09/17/2002	950.0000	430
CEN0185	1007	SR1001	1	1	09/17/2002	1,077.0000	430
CEN0186	1007	SR1001	1	1	09/17/2002	1,080.0000	430
CEN0187	1007	SR1001	1	1	09/17/2002	899.0000	430
CEN0188	1007	SR1001	1	1	09/17/2002	867.0000	430
CEN0189	1007	SR1001	1	1	09/17/2002	951.0000	430
CEN0190	1007	SR1001	1	1	09/17/2002	822.0000	430
CEN0191	1007	SR1001	1	1	09/17/2002	842.0000	430
CEN0192	1007	SR1001	1	1	09/17/2002	881.0000	430
CEN0193	1007	SR1001	1	1	09/17/2002	822.0000	430
CEN0194	1007	SR1001	1	1	09/17/2002	960.0000	430
CEN0195	1007	SR1001	1	1	09/17/2002	942.0000	430
CEN0196	1007	SR1001	1	1	09/17/2002	854.0000	430
CEN0197	1007	SR1001	1	1	09/17/2002	1,102.0000	430
CEN0198	1007	SR1001	1	1	09/17/2002	1,051.0000	430
CEN0199	1005	MT2000	1	1	09/17/2002	88.0000	430
CEN0200	1005	MT2000	1	1	09/17/2002	89.0000	430
CEN0201	1005	MT2000	1	1	09/17/2002	88.0000	430
CEN0202	1005	MT2000	1	1	09/17/2002	103.0000	430
CEN0203	1005	MT2000	1	1	09/17/2002	62.0000	430
CEN0204	1005	MT2000	1	1	09/17/2002	113.0000	430
CEN0205	1005	MT2000	1	1	09/17/2002	86.0000	430
CEN0206	1005	MT2000	1	1	09/17/2002	79.0000	430
CEN0207	1005	MT2000	1	1	09/17/2002	97.0000	430
CEN0208	1005	MT2000	1	1	09/17/2002	80.0000	430
CEN0209	1005	MT2000	1	1	09/17/2002	91.0000	430
CEN0210	1005	MT2000	1	1	09/17/2002	117.0000	430
CEN0211	1005	MT2000	1	1	09/17/2002	89.0000	430
CEN0212	1005	MT2000	1	1	09/17/2002	148.0000	430
CEN0213	1005	MT2000	1	1	09/17/2002	96.0000	430
CEN0214	1005	MT2000	1	1	09/17/2002	101.0000	430
CEN0215	1005	MT2000	1	1	09/17/2002	113.0000	430

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CEN0216	1005	MT2000	1	1	09/17/2002	98.0000	430
CEN0217	1005	MT2000	1	1	09/17/2002	92.0000	430
CEN0218	1005	MT2000	1	1	09/17/2002	110.0000	430
CEN0219	1005	MT2000	1	1	09/17/2002	101.0000	430
CEN0220	1005	MT2000	1	1	09/17/2002	96.0000	430
CEN0221	1005	MT2000	1	1	09/17/2002	147.0000	430
CEN0222	1005	MT2000	1	1	09/17/2002	147.0000	430
CEN0223	1005	MT2000	1	1	09/17/2002	116.0000	430
CEN0224	1005	MT2000	1	1	09/17/2002	145.0000	430
CEN0225	1005	MT2000	1	1	09/17/2002	120.0000	430
CEN0226	1005	MT2000	1	1	09/17/2002	131.0000	430
CEN0227	1005	MT2000	1	1	09/17/2002	116.0000	430
CEN0228	1005	MT2000	1	1	09/17/2002	136.0000	430
CEN0229	1005	MT2000	1	1	09/17/2002	120.0000	430
CEN0230	1005	MT2000	1	1	09/17/2002	125.0000	430
CEN0231	1005	MT2000	1	1	09/17/2002	131.0000	430
CEN0232	1005	MT2000	1	1	09/17/2002	120.0000	430
CEN0233	1005	MT2000	1	1	09/17/2002	150.0000	430
CEN0234	1005	MT2000	1	1	09/17/2002	164.0000	430
CEN0235	1005	MT2000	1	1	09/17/2002	124.0000	430
CEN0236	1005	MT2000	1	1	09/17/2002	169.0000	430
CEN0237	1005	MT2000	1	1	09/17/2002	135.0000	430
CEN0238	USA06	SR1003	1	1	09/17/2002	66.0000	430
CEN0239	USA06	SR1003	1	1	09/17/2002	67.0000	430
CEN0240	USA06	SR1003	1	1	09/17/2002	56.0000	430
CEN0241	USA06	SR1003	1	1	09/17/2002	75.0000	430
CEN0242	USA06	SR1003	1	1	09/17/2002	60.0000	430
CEN0243	USA06	SR1003	1	1	09/17/2002	47.0000	430
CEN0244	USA06	SR1003	1	1	09/17/2002	88.0000	430
CEN0245	USA06	SR1003	1	1	09/17/2002	74.0000	430
CEN0246	USA06	SR1003	1	1	09/17/2002	105.0000	430
CEN0247	USA06	SR1003	1	1	09/17/2002	99.0000	430
CEN0248	USA06	SR1003	1	1	09/17/2002	63.0000	430
CEN0249	USA06	SR1003	1	1	09/17/2002	108.0000	430
CEN0250	USA06	SR1003	1	1	09/17/2002	110.0000	430
CEN0251	USA06	SR1003	1	1	09/17/2002	89.0000	430
CEN0252	USA06	SR1003	1	1	09/17/2002	129.0000	430
CEN0253	USA06	SR1003	1	1	09/17/2002	116.0000	430
CEN0254	USA06	SR1003	1	1	09/17/2002	91.0000	430
CEN0255	USA06	SR1003	1	1	09/17/2002	102.0000	430
CEN0256	USA06	SR1003	1	1	09/17/2002	86.0000	430
CEN0257	USA06	SR1003	1	1	09/17/2002	133.0000	430
CEN0258	USA06	SR1003	1	1	09/17/2002	122.0000	430
CEN0259	USA06	SR1003	1	1	09/17/2002	124.0000	430
CEN0260	USA06	SR1003	1	1	09/17/2002	104.0000	430

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CEN0261	USA06	SR1003	1	1	09/17/2002	110.0000	430
CEN0262	USA06	SR1003	1	1	09/17/2002	121.0000	430
CEN0263	USA06	SR1003	1	1	09/17/2002	128.0000	430
CEN0264	USA06	SR1003	1	1	09/17/2002	133.0000	430
CEN0265	USA06	SR1003	1	1	09/17/2002	135.0000	430
CEN0266	USA06	SR1003	1	1	09/17/2002	115.0000	430
CEN0267	USA06	SR1003	1	1	09/17/2002	121.0000	430
CEN0268	USA06	SR1003	1	1	09/17/2002	132.0000	430
CEN0269	USA06	SR1003	1	1	09/17/2002	139.0000	430
CEN0270	USA06	SR1003	1	1	09/17/2002	121.0000	430
CEN0271	USA06	SR1003	1	1	09/17/2002	109.0000	430
CEN0272	USA06	SR1003	1	1	09/17/2002	147.0000	430
CEN0273	USA06	SR1003	1	1	09/17/2002	171.0000	430
CEN0274	USA06	SR1003	1	1	09/17/2002	163.0000	430
CEN0275	USA06	SR1003	1	1	09/17/2002	191.0000	430
CEN0276	USA06	SR1003	1	1	09/17/2002	165.0000	430
CEN0277	USA06	SR1003	1	1	09/17/2002	169.0000	430
CEN0278	USA06	SR1003	1	1	09/17/2002	220.0000	430
CEN0279	USA06	SR1003	1	1	09/17/2002	165.0000	430
CEN0280	USA06	SR1003	1	1	09/17/2002	143.0000	430
CEN0281	USA06	SR1003	1	1	09/17/2002	179.0000	430
CEN0282	USA06	SR1003	1	1	09/17/2002	171.0000	430
CEN0283	USA06	SR1003	1	1	09/17/2002	178.0000	430
CEN0284	USA06	SR1003	1	1	09/17/2002	230.0000	430
CEN0285	USA06	SR1003	1	1	09/17/2002	247.0000	430
CEN0286	USA06	SR1003	1	1	09/17/2002	292.0000	430
CEN0287	USA06	SR1003	1	1	09/17/2002	209.0000	430
CEN0288	USA06	SR1003	1	1	09/17/2002	209.0000	430
CEN0289	USA06	SR1003	1	1	09/17/2002	259.0000	430
CEN0290	USA06	SR1003	1	1	09/17/2002	230.0000	430
CEN0291	USA06	SR1003	1	1	09/17/2002	208.0000	430
CEN0292	USA06	SR1003	1	1	09/17/2002	188.0000	430
CEN0293	USA06	SR1003	1	1	09/17/2002	180.0000	430
CEN0294	USA06	SR1003	1	1	09/17/2002	181.0000	430
CEN0295	USA06	SR1003	1	1	09/17/2002	178.0000	430
CEN0296	USA06	SR1003	1	1	09/17/2002	222.0000	430
CEN0297	USA06	SR1003	1	1	09/17/2002	242.0000	430
CEN0298	USA06	SR1003	1	1	09/17/2002	255.0000	430
CEN0299	USA06	SR1003	1	1	09/17/2002	230.0000	430
CEN0300	USA06	SR1003	1	1	09/17/2002	219.0000	430
CEN0301	USA06	SR1003	1	1	09/17/2002	241.0000	430
CEN0302	USA06	SR1003	1	1	09/17/2002	254.0000	430
CEN0303	USA06	SR1003	1	1	09/17/2002	215.0000	430
CEN0304	USA06	SR1003	1	1	09/17/2002	193.0000	430
CEN0305	USA06	SR1003	1	1	09/17/2002	210.0000	430

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CEN0306	USA06	SR1003	1	1	09/17/2002	162.0000	430
CEN0307	USA06	SR1003	1	1	09/17/2002	184.0000	430
CEN0308	USA06	SR1003	1	1	09/17/2002	218.0000	430
CEN0309	USA06	SR1003	1	1	09/17/2002	229.0000	430
CEN0310	USA06	SR1003	1	1	09/17/2002	201.0000	430
CEN0311	USA06	SR1003	1	1	09/17/2002	234.0000	430
CEN0312	USA06	SR1003	1	1	09/17/2002	179.0000	430
CEN0313	USA06	SR1003	1	1	09/17/2002	203.0000	430
CEN0314	USA06	SR1003	1	1	09/17/2002	293.0000	430
CEN0315	USA06	SR1003	1	1	09/17/2002	207.0000	430
CEN0316	USA06	SR1003	1	1	09/17/2002	172.0000	430
CEN0317	USA06	SR1003	1	1	09/17/2002	221.0000	430
CEN0318	USA06	SR1003	1	1	09/17/2002	217.0000	430
CEN0319	USA06	SR1003	1	1	09/17/2002	351.0000	430
CEN0320	USA06	SR1003	1	1	09/17/2002	291.0000	430
CEN0321	USA06	SR1003	1	1	09/17/2002	313.0000	430
CEN0322	USA06	SR1003	1	1	09/17/2002	335.0000	430
CEN0323	USA06	SR1003	1	1	09/17/2002	256.0000	430
CEN0324	USA06	SR1003	1	1	09/17/2002	333.0000	430
CEN0325	USA06	SR1003	1	1	09/17/2002	299.0000	430
CEN0326	USA06	SR1003	1	1	09/17/2002	308.0000	430
CEN0327	USA06	SR1003	1	1	09/17/2002	292.0000	430
CEN0328	USA06	SR1003	1	1	09/17/2002	277.0000	430
CEN0329	USA06	SR1003	1	1	09/17/2002	280.0000	430
CEN0330	USA06	SR1003	1	1	09/17/2002	334.0000	430
CEN0331	USA06	SR1003	1	1	09/17/2002	323.0000	430
CEN0332	USA06	SR1003	1	1	09/17/2002	312.0000	430
CEN0333	USA06	SR1003	1	1	09/17/2002	320.0000	430
CEN0334	USA06	SR1003	1	1	09/17/2002	353.0000	430
CEN0335	USA06	SR1003	1	1	09/17/2002	342.0000	430
CEN0336	USA06	SR1003	1	1	09/17/2002	332.0000	430
CEN0337	USA06	SR1003	1	1	09/17/2002	340.0000	430
CEN0338	USA06	SR1003	1	1	09/17/2002	373.0000	430
CEN0339	USA06	SR1003	1	1	09/17/2002	362.0000	430
CEN0340	USA06	SR1003	1	1	09/17/2002	352.0000	430
CEN0341	USA06	SR1003	1	1	09/17/2002	360.0000	430
CEN0342	1005	MT2000	1	1	09/17/2002	65.0000	430
CEN0343	1005	MT2000	1	1	09/17/2002	54.0000	430
CEN0344	1005	MT2000	1	1	09/17/2002	53.0000	430
CEN0345	1005	MT2000	1	1	09/17/2002	64.0000	430
CEN0346	1005	MT2000	1	1	09/17/2002	74.0000	430
CEN0347	1005	MT2000	1	1	09/17/2002	78.0000	430
CEN0348	1005	MT2000	1	1	09/17/2002	63.0000	430
CEN0349	1005	MT2000	1	1	09/17/2002	49.0000	430
CEN0350	1005	MT2000	1	1	09/17/2002	103.0000	430

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CEN0351	1005	MT2000	1	1	09/17/2002	51.0000	430
CEN0352	1005	MT2000	1	1	09/17/2002	60.0000	430
CEN0353	1005	MT2000	1	1	09/17/2002	62.0000	430
CEN0354	1005	MT2000	1	1	09/17/2002	49.0000	430
CEN0355	1005	MT2000	1	1	09/17/2002	59.0000	430
CEN0356	1005	MT2000	1	1	09/17/2002	45.0000	430
CEN0357	1005	MT2000	1	1	09/17/2002	50.0000	430
CEN0358	1005	MT2000	1	1	09/17/2002	59.0000	430
CEN0359	1005	MT2000	1	1	09/17/2002	36.0000	430
CEN0360	1005	MT2000	1	1	09/17/2002	34.0000	430
CEN0361	1005	MT2000	1	1	09/17/2002	36.0000	430
CEN0362	1005	MT2000	1	1	09/17/2002	37.0000	430
CEN0363	1005	MT2000	1	1	09/17/2002	23.0000	430
CEN0364	1005	MT2000	1	1	09/17/2002	45.0000	430
CEN0365	1005	MT2000	1	1	09/17/2002	40.0000	430
CEN0366	1005	MT2000	1	1	09/17/2002	34.0000	430
CEN0367	1005	MT2000	1	1	09/17/2002	35.0000	430
CEN0368	1005	MT2000	1	1	09/17/2002	30.0000	430
CEN0369	1005	MT2000	1	1	09/17/2002	35.0000	430
CEN0370	1005	MT2000	1	1	09/17/2002	41.0000	430
CEN0371	1005	MT2000	1	1	09/17/2002	32.0000	430
CEN0372	1005	MT2000	1	1	09/17/2002	31.0000	430
CEN0373	1005	MT2000	1	1	09/17/2002	28.0000	430
CEN0374	1005	MT2000	1	1	09/17/2002	39.0000	430
CEN0375	1005	MT2000	1	1	09/17/2002	24.0000	430
CEN0376	1005	MT2000	1	1	09/17/2002	36.0000	430
CEN0377	1005	MT2000	1	1	09/17/2002	32.0000	430
CEN0378	1005	MT2000	1	1	09/17/2002	18.0000	430
CEN0379	1005	MT2000	1	1	09/17/2002	16.0000	430
CEN0380	1005	MT2000	1	1	09/17/2002	14.0000	430
CEN0381	1006	MT3000	1	1	09/17/2002	106.0000	430
CEN0382	1006	MT3000	1	1	09/17/2002	50.0000	430
CEN0383	1006	MT3000	1	1	09/17/2002	60.0000	430
CEN0384	1006	MT3000	1	1	09/17/2002	158.0000	430
CEN0385	1006	MT3000	1	1	09/17/2002	53.0000	430
CEN0386	1006	MT3000	1	1	09/17/2002	89.0000	430
CEN0387	1006	MT3000	1	1	09/17/2002	88.0000	430
CEN0388	1006	MT3000	1	1	09/17/2002	94.0000	430
CEN0389	1006	MT3000	1	1	09/17/2002	141.0000	430
CEN0390	1006	MT3000	1	1	09/17/2002	59.0000	430
CEN0391	1006	MT3000	1	1	09/17/2002	92.0000	430
CEN0392	1006	MT3000	1	1	09/17/2002	113.0000	430
CEN0393	1006	MT3000	1	1	09/17/2002	66.0000	430
CEN0394	1006	MT3000	1	1	09/17/2002	138.0000	430
CEN0395	1006	MT3000	1	1	09/17/2002	91.0000	430

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CEN0396	1006	MT3000	1	1	09/17/2002	127.0000	430
CEN0397	1006	MT3000	1	1	09/17/2002	147.0000	430
CEN0398	1006	MT3000	1	1	09/17/2002	182.0000	430
CEN0399	1006	MT3000	1	1	09/17/2002	73.0000	430
CEN0400	1006	MT3000	1	1	09/17/2002	151.0000	430
CEN0401	1006	MT3000	1	1	09/17/2002	106.0000	430
CEN0402	1006	MT3000	1	1	09/17/2002	175.0000	430
CEN0403	1006	MT3000	1	1	09/17/2002	162.0000	430
CEN0404	1006	MT3000	1	1	09/17/2002	117.0000	430
CEN0405	1006	MT3000	1	1	09/17/2002	136.0000	430
CEN0406	1006	MT3000	1	1	09/17/2002	142.0000	430
CEN0407	1006	MT3000	1	1	09/17/2002	128.0000	430
CEN0408	1006	MT3000	1	1	09/17/2002	199.0000	430
CEN0409	1006	MT3000	1	1	09/17/2002	155.0000	430
CEN0410	1006	MT3000	1	1	09/17/2002	191.0000	430
CEN0411	1006	MT3000	1	1	09/17/2002	141.0000	430
CEN0412	1006	MT3000	1	1	09/17/2002	183.0000	430
CEN0413	1006	MT3000	1	1	09/17/2002	188.0000	430
CEN0414	1006	MT3000	1	1	09/17/2002	179.0000	430
CEN0415	1006	MT3000	1	1	09/17/2002	191.0000	430
CEN0416	1006	MT3000	1	1	09/17/2002	182.0000	430
CEN0417	1006	MT3000	1	1	09/17/2002	138.0000	430
CEN0418	1006	MT3000	1	1	09/17/2002	174.0000	430
CEN0419	1006	MT3000	1	1	09/17/2002	149.0000	430
CEN0420	1007	SR1001	1	1	09/17/2002	51.0000	430
CEN0421	1007	SR1001	1	1	09/17/2002	45.0000	430
CEN0422	1007	SR1001	1	1	09/17/2002	55.0000	430
CEN0423	1007	SR1001	1	1	09/17/2002	69.0000	430
CEN0424	1007	SR1001	1	1	09/17/2002	67.0000	430
CEN0425	1007	SR1001	1	1	09/17/2002	70.0000	430
CEN0426	1007	SR1001	1	1	09/17/2002	63.0000	430
CEN0427	1007	SR1001	1	1	09/17/2002	62.0000	430
CEN0428	1007	SR1001	1	1	09/17/2002	81.0000	430
CEN0429	1007	SR1001	1	1	09/17/2002	58.0000	430
CEN0430	1007	SR1001	1	1	09/17/2002	57.0000	430
CEN0431	1007	SR1001	1	1	09/17/2002	67.0000	430
CEN0432	1007	SR1001	1	1	09/17/2002	63.0000	430
CEN0433	1007	SR1001	1	1	09/17/2002	71.0000	430
CEN0434	1007	SR1001	1	1	09/17/2002	90.0000	430
CEN0435	1007	SR1001	1	1	09/17/2002	86.0000	430
CEN0436	1007	SR1001	1	1	09/17/2002	115.0000	430
CEN0437	1007	SR1001	1	1	09/17/2002	90.0000	430
CEN0438	1007	SR1001	1	1	09/17/2002	80.0000	430
CEN0439	1007	SR1001	1	1	09/17/2002	105.0000	430
CEN0440	1007	SR1001	1	1	09/17/2002	92.0000	430

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CEN0441	1007	SR1001	1	1	09/17/2002	84.0000	430
CEN0442	1007	SR1001	1	1	09/17/2002	80.0000	430
CEN0443	1007	SR1001	1	1	09/17/2002	78.0000	430
CEN0444	1007	SR1001	1	1	09/17/2002	79.0000	430
CEN0445	1007	SR1001	1	1	09/17/2002	79.0000	430
CEN0446	1007	SR1001	1	1	09/17/2002	92.0000	430
CEN0447	1007	SR1001	1	1	09/17/2002	98.0000	430
CEN0448	1007	SR1001	1	1	09/17/2002	110.0000	430
CEN0449	1007	SR1001	1	1	09/17/2002	99.0000	430
CEN0450	1007	SR1001	1	1	09/17/2002	91.0000	430
CEN0451	1007	SR1001	1	1	09/17/2002	102.0000	430
CEN0452	1007	SR1001	1	1	09/17/2002	106.0000	430
CEN0453	1007	SR1001	1	1	09/17/2002	90.0000	430
CEN0454	1007	SR1001	1	1	09/17/2002	88.0000	430
CEN0455	1007	SR1001	1	1	09/17/2002	92.0000	430
CEN0456	1007	SR1001	1	1	09/17/2002	51.0000	430
CEN0457	1007	SR1001	1	1	09/17/2002	45.0000	430
CEN0458	1007	SR1001	1	1	09/17/2002	55.0000	430
CEN0459	1007	SR1001	1	1	09/17/2002	69.0000	430
CEN0460	1007	SR1001	1	1	09/17/2002	67.0000	430
CEN0461	1007	SR1001	1	1	09/17/2002	70.0000	430
CEN0462	1007	SR1001	1	1	09/17/2002	63.0000	430
CEN0463	1007	SR1001	1	1	09/17/2002	62.0000	430
CEN0464	1007	SR1001	1	1	09/17/2002	81.0000	430
CEN0465	1007	SR1001	1	1	09/17/2002	58.0000	430
CEN0466	1007	SR1001	1	1	09/17/2002	57.0000	430
CEN0467	1007	SR1001	1	1	09/17/2002	67.0000	430
CEN0468	1007	SR1001	1	1	09/17/2002	63.0000	430
CEN0469	1007	SR1001	1	1	09/17/2002	71.0000	430
CEN0470	1007	SR1001	1	1	09/17/2002	90.0000	430
CEN0471	1007	SR1001	1	1	09/17/2002	86.0000	430
CEN0472	1007	SR1001	1	1	09/17/2002	115.0000	430
CEN0473	1007	SR1001	1	1	09/17/2002	90.0000	430
CEN0474	1007	SR1001	1	1	09/17/2002	80.0000	430
CEN0475	1007	SR1001	1	1	09/17/2002	105.0000	430
CEN0476	1007	SR1001	1	1	09/17/2002	92.0000	430
CEN0477	1007	SR1001	1	1	09/17/2002	84.0000	430
CEN0478	1007	SR1001	1	1	09/17/2002	80.0000	430
CEN0479	1007	SR1001	1	1	09/17/2002	78.0000	430
CEN0480	1007	SR1001	1	1	09/17/2002	79.0000	430
CEN0481	1007	SR1001	1	1	09/17/2002	79.0000	430
CEN0482	1007	SR1001	1	1	09/17/2002	92.0000	430
CEN0483	1007	SR1001	1	1	09/17/2002	98.0000	430
CEN0484	1007	SR1001	1	1	09/17/2002	110.0000	430
CEN0485	1007	SR1001	1	1	09/17/2002	99.0000	430

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CEN0486	1007	SR1001	1	1	09/17/2002	91.0000	430
CEN0487	1007	SR1001	1	1	09/17/2002	102.0000	430
CEN0488	1007	SR1001	1	1	09/17/2002	106.0000	430
CEN0489	1007	SR1001	1	1	09/17/2002	90.0000	430
CEN0490	1007	SR1001	1	1	09/17/2002	88.0000	430
CEN0491	1007	SR1001	1	1	09/17/2002	92.0000	430
CEN0492	1007	SR1001	1	1	09/17/2002	44.0000	430
CEN0493	1007	SR1001	1	1	09/17/2002	52.0000	430
CEN0494	1007	SR1001	1	1	09/17/2002	35.0000	430
CEN0495	1007	SR1001	1	1	09/17/2002	60.0000	430
CEN0496	1007	SR1001	1	1	09/17/2002	66.0000	430
CEN0497	1007	SR1001	1	1	09/17/2002	62.0000	430
CEN0498	1007	SR1001	1	1	09/17/2002	42.0000	430
CEN0499	1007	SR1001	1	1	09/17/2002	74.0000	430
CEN0500	1007	SR1001	1	1	09/17/2002	65.0000	430
CEN0501	1007	SR1001	1	1	09/17/2002	54.0000	430
CEN0502	1007	SR1001	1	1	09/17/2002	71.0000	430
CEN0503	1007	SR1001	1	1	09/17/2002	73.0000	430
CEN0504	1007	SR1001	1	1	09/17/2002	74.0000	430
CEN0505	1007	SR1001	1	1	09/17/2002	42.0000	430
CEN0506	1007	SR1001	1	1	09/17/2002	66.0000	430
CEN0507	1007	SR1001	1	1	09/17/2002	80.0000	430
CEN0508	1007	SR1001	1	1	09/17/2002	50.0000	430
CEN0509	1007	SR1001	1	1	09/17/2002	73.0000	430
CEN0510	1007	SR1001	1	1	09/17/2002	59.0000	430
CEN0511	1007	SR1001	1	1	09/17/2002	76.0000	430
CEN0512	1007	SR1001	1	1	09/17/2002	69.0000	430
CEN0513	1007	SR1001	1	1	09/17/2002	68.0000	430
CEN0514	1007	SR1001	1	1	09/17/2002	53.0000	430
CEN0515	1007	SR1001	1	1	09/17/2002	50.0000	430
CEN0516	1007	SR1001	1	1	09/17/2002	61.0000	430
CEN0517	1007	SR1001	1	1	09/17/2002	51.0000	430
CEN0518	1007	SR1001	1	1	09/17/2002	53.0000	430
CEN0519	1007	SR1001	1	1	09/17/2002	72.0000	430
CEN0520	1007	SR1001	1	1	09/17/2002	62.0000	430
CEN0521	1007	SR1001	1	1	09/17/2002	70.0000	430
CEN0522	1007	SR1001	1	1	09/17/2002	53.0000	430
CEN0523	1007	SR1001	1	1	09/17/2002	78.0000	430
CEN0524	1007	SR1001	1	1	09/17/2002	70.0000	430
CEN0525	1007	SR1001	1	1	09/17/2002	64.0000	430
CEN0526	1007	SR1001	1	1	09/17/2002	66.0000	430
CEN0527	1007	SR1001	1	1	09/17/2002	66.0000	430
CEN0528	USA05	SR1002	1	1	09/17/2002	61.0000	430
CEN0529	USA05	SR1002	1	1	09/17/2002	54.0000	430
CEN0530	USA05	SR1002	1	1	09/17/2002	66.0000	430

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CEN0531	USA05	SR1002	1	1	09/17/2002	83.0000	430
CEN0532	USA05	SR1002	1	1	09/17/2002	80.0000	430
CEN0533	USA05	SR1002	1	1	09/17/2002	84.0000	430
CEN0534	USA05	SR1002	1	1	09/17/2002	76.0000	430
CEN0535	USA05	SR1002	1	1	09/17/2002	74.0000	430
CEN0536	USA05	SR1002	1	1	09/17/2002	97.0000	430
CEN0537	USA05	SR1002	1	1	09/17/2002	70.0000	430
CEN0538	USA05	SR1002	1	1	09/17/2002	68.0000	430
CEN0539	USA05	SR1002	1	1	09/17/2002	80.0000	430
CEN0540	USA05	SR1002	1	1	09/17/2002	76.0000	430
CEN0541	USA05	SR1002	1	1	09/17/2002	85.0000	430
CEN0542	USA05	SR1002	1	1	09/17/2002	108.0000	430
CEN0543	USA05	SR1002	1	1	09/17/2002	103.0000	430
CEN0544	USA05	SR1002	1	1	09/17/2002	138.0000	430
CEN0545	USA05	SR1002	1	1	09/17/2002	108.0000	430
CEN0546	USA05	SR1002	1	1	09/17/2002	96.0000	430
CEN0547	USA05	SR1002	1	1	09/17/2002	126.0000	430
CEN0548	USA05	SR1002	1	1	09/17/2002	110.0000	430
CEN0549	USA05	SR1002	1	1	09/17/2002	101.0000	430
CEN0550	USA05	SR1002	1	1	09/17/2002	96.0000	430
CEN0551	USA05	SR1002	1	1	09/17/2002	94.0000	430
CEN0552	USA05	SR1002	1	1	09/17/2002	95.0000	430
CEN0553	USA05	SR1002	1	1	09/17/2002	95.0000	430
CEN0554	USA05	SR1002	1	1	09/17/2002	110.0000	430
CEN0555	USA05	SR1002	1	1	09/17/2002	118.0000	430
CEN0556	USA05	SR1002	1	1	09/17/2002	132.0000	430
CEN0557	USA05	SR1002	1	1	09/17/2002	119.0000	430
CEN0558	USA05	SR1002	1	1	09/17/2002	109.0000	430
CEN0559	USA05	SR1002	1	1	09/17/2002	122.0000	430
CEN0560	USA05	SR1002	1	1	09/17/2002	127.0000	430
CEN0561	USA05	SR1002	1	1	09/17/2002	108.0000	430
CEN0562	USA05	SR1002	1	1	09/17/2002	106.0000	430
CEN0563	USA05	SR1002	1	1	09/17/2002	110.0000	430
CEN0564	USA05	SR1002	1	1	09/17/2002	61.0000	430
CEN0565	USA05	SR1002	1	1	09/17/2002	54.0000	430
CEN0566	USA05	SR1002	1	1	09/17/2002	66.0000	430
CEN0567	USA05	SR1002	1	1	09/17/2002	83.0000	430
CEN0568	USA05	SR1002	1	1	09/17/2002	80.0000	430
CEN0569	USA05	SR1002	1	1	09/17/2002	84.0000	430
CEN0570	USA05	SR1002	1	1	09/17/2002	76.0000	430
CEN0571	USA05	SR1002	1	1	09/17/2002	74.0000	430
CEN0572	USA05	SR1002	1	1	09/17/2002	97.0000	430
CEN0573	USA05	SR1002	1	1	09/17/2002	70.0000	430
CEN0574	USA05	SR1002	1	1	09/17/2002	68.0000	430
CEN0575	USA05	SR1002	1	1	09/17/2002	80.0000	430

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CEN0576	USA05	SR1002	1	1	09/17/2002	76.0000	430
CEN0577	USA05	SR1002	1	1	09/17/2002	85.0000	430
CEN0578	USA05	SR1002	1	1	09/17/2002	108.0000	430
CEN0579	USA05	SR1002	1	1	09/17/2002	103.0000	430
CEN0580	USA05	SR1002	1	1	09/17/2002	138.0000	430
CEN0581	USA05	SR1002	1	1	09/17/2002	108.0000	430
CEN0582	USA05	SR1002	1	1	09/17/2002	96.0000	430
CEN0583	USA05	SR1002	1	1	09/17/2002	126.0000	430
CEN0584	USA05	SR1002	1	1	09/17/2002	110.0000	430
CEN0585	USA05	SR1002	1	1	09/17/2002	101.0000	430
CEN0586	USA05	SR1002	1	1	09/17/2002	96.0000	430
CEN0587	USA05	SR1002	1	1	09/17/2002	94.0000	430
CEN0588	USA05	SR1002	1	1	09/17/2002	95.0000	430
CEN0589	USA05	SR1002	1	1	09/17/2002	95.0000	430
CEN0590	USA05	SR1002	1	1	09/17/2002	110.0000	430
CEN0591	USA05	SR1002	1	1	09/17/2002	118.0000	430
CEN0592	USA05	SR1002	1	1	09/17/2002	132.0000	430
CEN0593	USA05	SR1002	1	1	09/17/2002	119.0000	430
CEN0594	USA05	SR1002	1	1	09/17/2002	109.0000	430
CEN0595	USA05	SR1002	1	1	09/17/2002	122.0000	430
CEN0596	USA05	SR1002	1	1	09/17/2002	127.0000	430
CEN0597	USA05	SR1002	1	1	09/17/2002	108.0000	430
CEN0598	USA05	SR1002	1	1	09/17/2002	106.0000	430
CEN0599	USA05	SR1002	1	1	09/17/2002	110.0000	430
CEN0600	USA05	SR1002	1	1	09/17/2002	53.0000	430
CEN0601	USA05	SR1002	1	1	09/17/2002	62.0000	430
CEN0602	USA05	SR1002	1	1	09/17/2002	42.0000	430
CEN0603	USA05	SR1002	1	1	09/17/2002	72.0000	430
CEN0604	USA05	SR1002	1	1	09/17/2002	79.0000	430
CEN0605	USA05	SR1002	1	1	09/17/2002	74.0000	430
CEN0606	USA05	SR1002	1	1	09/17/2002	50.0000	430
CEN0607	USA05	SR1002	1	1	09/17/2002	89.0000	430
CEN0608	USA05	SR1002	1	1	09/17/2002	78.0000	430
CEN0609	USA05	SR1002	1	1	09/17/2002	65.0000	430
CEN0610	USA05	SR1002	1	1	09/17/2002	85.0000	430
CEN0611	USA05	SR1002	1	1	09/17/2002	88.0000	430
CEN0612	USA05	SR1002	1	1	09/17/2002	89.0000	430
CEN0613	USA05	SR1002	1	1	09/17/2002	50.0000	430
CEN0614	USA05	SR1002	1	1	09/17/2002	79.0000	430
CEN0615	USA05	SR1002	1	1	09/17/2002	96.0000	430
CEN0616	USA05	SR1002	1	1	09/17/2002	60.0000	430
CEN0617	USA05	SR1002	1	1	09/17/2002	88.0000	430
CEN0618	USA05	SR1002	1	1	09/17/2002	71.0000	430
CEN0619	USA05	SR1002	1	1	09/17/2002	91.0000	430
CEN0620	USA05	SR1002	1	1	09/17/2002	83.0000	430

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CEN0621	USA05	SR1002	1	1	09/17/2002	82.0000	430
CEN0622	USA05	SR1002	1	1	09/17/2002	64.0000	430
CEN0623	USA05	SR1002	1	1	09/17/2002	60.0000	430
CEN0624	USA05	SR1002	1	1	09/17/2002	73.0000	430
CEN0625	USA05	SR1002	1	1	09/17/2002	61.0000	430
CEN0626	USA05	SR1002	1	1	09/17/2002	64.0000	430
CEN0627	USA05	SR1002	1	1	09/17/2002	86.0000	430
CEN0628	USA05	SR1002	1	1	09/17/2002	74.0000	430
CEN0629	USA05	SR1002	1	1	09/17/2002	84.0000	430
CEN0630	USA05	SR1002	1	1	09/17/2002	64.0000	430
CEN0631	USA05	SR1002	1	1	09/17/2002	94.0000	430
CEN0632	USA05	SR1002	1	1	09/17/2002	84.0000	430
CEN0633	USA05	SR1002	1	1	09/17/2002	77.0000	430
CEN0634	USA05	SR1002	1	1	09/17/2002	79.0000	430
CEN0635	USA05	SR1002	1	1	09/17/2002	79.0000	430
CEN0636	USA06	SR1003	1	1	09/17/2002	55.0000	430
CEN0637	USA06	SR1003	1	1	09/17/2002	57.0000	430
CEN0638	USA06	SR1003	1	1	09/17/2002	73.0000	430
CEN0639	USA06	SR1003	1	1	09/17/2002	96.0000	430
CEN0640	USA06	SR1003	1	1	09/17/2002	93.0000	430
CEN0641	USA06	SR1003	1	1	09/17/2002	100.0000	430
CEN0642	USA06	SR1003	1	1	09/17/2002	101.0000	430
CEN0643	USA06	SR1003	1	1	09/17/2002	87.0000	430
CEN0644	USA06	SR1003	1	1	09/17/2002	120.0000	430
CEN0645	USA06	SR1003	1	1	09/17/2002	76.0000	430
CEN0646	USA06	SR1003	1	1	09/17/2002	75.0000	430
CEN0647	USA06	SR1003	1	1	09/17/2002	91.0000	430
CEN0648	USA06	SR1003	1	1	09/17/2002	90.0000	430
CEN0649	USA06	SR1003	1	1	09/17/2002	107.0000	430
CEN0650	USA06	SR1003	1	1	09/17/2002	121.0000	430
CEN0651	USA06	SR1003	1	1	09/17/2002	113.0000	430
CEN0652	USA06	SR1003	1	1	09/17/2002	214.0000	430
CEN0653	USA06	SR1003	1	1	09/17/2002	152.0000	430
CEN0654	USA06	SR1003	1	1	09/17/2002	126.0000	430
CEN0655	USA06	SR1003	1	1	09/17/2002	176.0000	430
CEN0656	USA06	SR1003	1	1	09/17/2002	156.0000	430
CEN0657	USA06	SR1003	1	1	09/17/2002	105.0000	430
CEN0658	USA06	SR1003	1	1	09/17/2002	128.0000	430
CEN0659	USA06	SR1003	1	1	09/17/2002	99.0000	430
CEN0660	USA06	SR1003	1	1	09/17/2002	106.0000	430
CEN0661	USA06	SR1003	1	1	09/17/2002	113.0000	430
CEN0662	USA06	SR1003	1	1	09/17/2002	127.0000	430
CEN0663	USA06	SR1003	1	1	09/17/2002	138.0000	430
CEN0664	USA06	SR1003	1	1	09/17/2002	182.0000	430
CEN0665	USA06	SR1003	1	1	09/17/2002	153.0000	430

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CEN0666	USA06	SR1003	1	1	09/17/2002	143.0000	430
CEN0667	USA06	SR1003	1	1	09/17/2002	158.0000	430
CEN0668	USA06	SR1003	1	1	09/17/2002	164.0000	430
CEN0669	USA06	SR1003	1	1	09/17/2002	118.0000	430
CEN0670	USA06	SR1003	1	1	09/17/2002	128.0000	430
CEN0671	USA06	SR1003	1	1	09/17/2002	123.0000	430
CEN0672	USA06	SR1003	1	1	09/17/2002	122.0000	430
CEN0673	USA06	SR1003	1	1	09/17/2002	138.0000	430
CEN0674	USA06	SR1003	1	1	09/17/2002	164.0000	430
CEN0675	USA06	SR1003	1	1	09/17/2002	172.0000	430
CEN0676	USA06	SR1003	1	1	09/17/2002	151.0000	430
CEN0677	USA06	SR1003	1	1	09/17/2002	176.0000	430
CEN0678	USA06	SR1003	1	1	09/17/2002	134.0000	430
CEN0679	USA06	SR1003	1	1	09/17/2002	152.0000	430
CEN0680	USA06	SR1003	1	1	09/17/2002	220.0000	430
CEN0681	USA06	SR1003	1	1	09/17/2002	155.0000	430
CEN0682	USA06	SR1003	1	1	09/17/2002	129.0000	430
CEN0683	USA06	SR1003	1	1	09/17/2002	166.0000	430
CEN0684	USA06	SR1003	1	1	09/17/2002	163.0000	430
CEN0685	USA06	SR1003	1	1	09/17/2002	263.0000	430
CEN0686	USA06	SR1003	1	1	09/17/2002	218.0000	430
CEN0687	USA06	SR1003	1	1	09/17/2002	235.0000	430
CEN0688	USA06	SR1003	1	1	09/17/2002	251.0000	430
CEN0689	USA06	SR1003	1	1	09/17/2002	192.0000	430
CEN0690	USA06	SR1003	1	1	09/17/2002	250.0000	430
CEN0691	USA06	SR1003	1	1	09/17/2002	224.0000	430
CEN0692	USA06	SR1003	1	1	09/17/2002	231.0000	430
CEN0693	USA06	SR1003	1	1	09/17/2002	219.0000	430
CEN0694	USA06	SR1003	1	1	09/17/2002	208.0000	430
CEN0695	USA06	SR1003	1	1	09/17/2002	210.0000	430
CEN0696	USA06	SR1003	1	1	09/17/2002	251.0000	430
CEN0697	USA06	SR1003	1	1	09/17/2002	242.0000	430
CEN0698	USA06	SR1003	1	1	09/17/2002	234.0000	430
CEN0699	USA06	SR1003	1	1	09/17/2002	240.0000	430
CEN0700	USA06	SR1003	1	1	09/17/2002	265.0000	430
CEN0701	USA06	SR1003	1	1	09/17/2002	257.0000	430
CEN0702	USA06	SR1003	1	1	09/17/2002	249.0000	430
CEN0703	USA06	SR1003	1	1	09/17/2002	255.0000	430
CEN0704	USA06	SR1003	1	1	09/17/2002	280.0000	430
CEN0705	USA06	SR1003	1	1	09/17/2002	272.0000	430
CEN0706	USA06	SR1003	1	1	09/17/2002	264.0000	430
CEN0707	USA06	SR1003	1	1	09/17/2002	270.0000	430
CEN0708	USA06	SR1003	1	1	09/17/2002	41.0000	430
CEN0709	USA06	SR1003	1	1	09/17/2002	43.0000	430
CEN0710	USA06	SR1003	1	1	09/17/2002	55.0000	430

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CEN0711	USA06	SR1003	1	1	09/17/2002	72.0000	430
CEN0712	USA06	SR1003	1	1	09/17/2002	70.0000	430
CEN0713	USA06	SR1003	1	1	09/17/2002	75.0000	430
CEN0714	USA06	SR1003	1	1	09/17/2002	76.0000	430
CEN0715	USA06	SR1003	1	1	09/17/2002	65.0000	430
CEN0716	USA06	SR1003	1	1	09/17/2002	90.0000	430
CEN0717	USA06	SR1003	1	1	09/17/2002	57.0000	430
CEN0718	USA06	SR1003	1	1	09/17/2002	56.0000	430
CEN0719	USA06	SR1003	1	1	09/17/2002	68.0000	430
CEN0720	USA06	SR1003	1	1	09/17/2002	68.0000	430
CEN0721	USA06	SR1003	1	1	09/17/2002	80.0000	430
CEN0722	USA06	SR1003	1	1	09/17/2002	91.0000	430
CEN0723	USA06	SR1003	1	1	09/17/2002	85.0000	430
CEN0724	USA06	SR1003	1	1	09/17/2002	161.0000	430
CEN0725	USA06	SR1003	1	1	09/17/2002	114.0000	430
CEN0726	USA06	SR1003	1	1	09/17/2002	95.0000	430
CEN0727	USA06	SR1003	1	1	09/17/2002	132.0000	430
CEN0728	USA06	SR1003	1	1	09/17/2002	117.0000	430
CEN0729	USA06	SR1003	1	1	09/17/2002	79.0000	430
CEN0730	USA06	SR1003	1	1	09/17/2002	96.0000	430
CEN0731	USA06	SR1003	1	1	09/17/2002	74.0000	430
CEN0732	USA06	SR1003	1	1	09/17/2002	80.0000	430
CEN0733	USA06	SR1003	1	1	09/17/2002	85.0000	430
CEN0734	USA06	SR1003	1	1	09/17/2002	95.0000	430
CEN0735	USA06	SR1003	1	1	09/17/2002	104.0000	430
CEN0736	USA06	SR1003	1	1	09/17/2002	137.0000	430
CEN0737	USA06	SR1003	1	1	09/17/2002	115.0000	430
CEN0738	USA06	SR1003	1	1	09/17/2002	107.0000	430
CEN0739	USA06	SR1003	1	1	09/17/2002	119.0000	430
CEN0740	USA06	SR1003	1	1	09/17/2002	123.0000	430
CEN0741	USA06	SR1003	1	1	09/17/2002	89.0000	430
CEN0742	USA06	SR1003	1	1	09/17/2002	96.0000	430
CEN0743	USA06	SR1003	1	1	09/17/2002	92.0000	430
CEN0744	USA06	SR1003	1	1	09/17/2002	61.0000	430
CEN0745	USA06	SR1003	1	1	09/17/2002	72.0000	430
CEN0746	USA06	SR1003	1	1	09/17/2002	63.0000	430
CEN0747	USA06	SR1003	1	1	09/17/2002	50.0000	430
CEN0748	1007	SR1001	1	1	09/17/2002	366.0000	430
CEN0749	1007	SR1001	1	1	09/17/2002	200.0000	430
CEN0750	1007	SR1001	1	1	09/17/2002	470.0000	430
CEN0751	1007	SR1001	1	1	09/17/2002	541.0000	430
CEN0752	1007	SR1001	1	1	09/17/2002	202.0000	430
CEN0753	1007	SR1001	1	1	09/17/2002	446.0000	430
CEN0754	1007	SR1001	1	1	09/17/2002	614.0000	430
CEN0755	1007	SR1001	1	1	09/17/2002	161.0000	430

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CEN0756	1007	SR1001	1	1	09/17/2002	681.0000	430
CEN0757	1007	SR1001	1	1	09/17/2002	644.0000	430
CEN0758	1007	SR1001	1	1	09/17/2002	640.0000	430
CEN0759	1007	SR1001	1	1	09/17/2002	210.0000	430
CEN0760	1007	SR1001	1	1	09/17/2002	292.0000	430
CEN0761	1007	SR1001	1	1	09/17/2002	678.0000	430
CEN0762	1007	SR1001	1	1	09/17/2002	937.0000	430
CEN0763	1007	SR1001	1	1	09/17/2002	623.0000	430
CEN0764	1007	SR1001	1	1	09/17/2002	656.0000	430
CEN0765	1007	SR1001	1	1	09/17/2002	1,052.0000	430
CEN0766	1007	SR1001	1	1	09/17/2002	863.0000	430
CEN0767	1007	SR1001	1	1	09/17/2002	1,087.0000	430
CEN0768	1007	SR1001	1	1	09/17/2002	687.0000	430
CEN0769	1007	SR1001	1	1	09/17/2002	788.0000	430
CEN0770	1007	SR1001	1	1	09/17/2002	1,288.0000	430
CEN0771	1007	SR1001	1	1	09/17/2002	979.0000	430
CEN0772	1007	SR1001	1	1	09/17/2002	931.0000	430
CEN0773	1007	SR1001	1	1	09/17/2002	1,064.0000	430
CEN0774	1007	SR1001	1	1	09/17/2002	1,338.0000	430
CEN0775	1007	SR1001	1	1	09/17/2002	1,243.0000	430
CEN0776	1007	SR1001	1	1	09/17/2002	1,113.0000	430
CEN0777	1007	SR1001	1	1	09/17/2002	1,440.0000	430
CEN0778	1007	SR1001	1	1	09/17/2002	1,451.0000	430
CEN0779	1007	SR1001	1	1	09/17/2002	1,339.0000	430
CEN0780	1007	SR1001	1	1	09/17/2002	1,428.0000	430
CEN0781	1007	SR1001	1	1	09/17/2002	1,512.0000	430
CEN0782	1007	SR1001	1	1	09/17/2002	1,788.0000	430
CEN0783	1007	SR1001	1	1	09/17/2002	1,429.0000	430
CEN0784	USA05	SR1002	1	1	09/17/2002	439.0000	430
CEN0785	USA05	SR1002	1	1	09/17/2002	240.0000	430
CEN0786	USA05	SR1002	1	1	09/17/2002	564.0000	430
CEN0787	USA05	SR1002	1	1	09/17/2002	649.0000	430
CEN0788	USA05	SR1002	1	1	09/17/2002	242.0000	430
CEN0789	USA05	SR1002	1	1	09/17/2002	535.0000	430
CEN0790	USA05	SR1002	1	1	09/17/2002	737.0000	430
CEN0791	USA05	SR1002	1	1	09/17/2002	193.0000	430
CEN0792	USA05	SR1002	1	1	09/17/2002	817.0000	430
CEN0793	USA05	SR1002	1	1	09/17/2002	773.0000	430
CEN0794	USA05	SR1002	1	1	09/17/2002	768.0000	430
CEN0795	USA05	SR1002	1	1	09/17/2002	252.0000	430
CEN0796	USA05	SR1002	1	1	09/17/2002	350.0000	430
CEN0797	USA05	SR1002	1	1	09/17/2002	814.0000	430
CEN0798	USA05	SR1002	1	1	09/17/2002	1,124.0000	430
CEN0799	USA05	SR1002	1	1	09/17/2002	748.0000	430
CEN0800	USA05	SR1002	1	1	09/17/2002	787.0000	430

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CEN0801	USA05	SR1002	1	1	09/17/2002	1,262.0000	430
CEN0802	USA05	SR1002	1	1	09/17/2002	1,036.0000	430
CEN0803	USA05	SR1002	1	1	09/17/2002	1,304.0000	430
CEN0804	USA05	SR1002	1	1	09/17/2002	824.0000	430
CEN0805	USA05	SR1002	1	1	09/17/2002	946.0000	430
CEN0806	USA05	SR1002	1	1	09/17/2002	1,546.0000	430
CEN0807	USA05	SR1002	1	1	09/17/2002	1,175.0000	430
CEN0808	USA05	SR1002	1	1	09/17/2002	1,117.0000	430
CEN0809	USA05	SR1002	1	1	09/17/2002	1,277.0000	430
CEN0810	USA05	SR1002	1	1	09/17/2002	1,606.0000	430
CEN0811	USA05	SR1002	1	1	09/17/2002	1,492.0000	430
CEN0812	USA05	SR1002	1	1	09/17/2002	1,336.0000	430
CEN0813	USA05	SR1002	1	1	09/17/2002	1,728.0000	430
CEN0814	USA05	SR1002	1	1	09/17/2002	1,741.0000	430
CEN0815	USA05	SR1002	1	1	09/17/2002	1,607.0000	430
CEN0816	USA05	SR1002	1	1	09/17/2002	1,714.0000	430
CEN0817	USA05	SR1002	1	1	09/17/2002	1,814.0000	430
CEN0818	USA05	SR1002	1	1	09/17/2002	2,146.0000	430
CEN0819	USA05	SR1002	1	1	09/17/2002	1,715.0000	430
CEN0820	USA05	SR1002	1	1	09/17/2002	439.0000	430
CEN0821	USA05	SR1002	1	1	09/17/2002	240.0000	430
CEN0822	USA05	SR1002	1	1	09/17/2002	564.0000	430
CEN0823	USA05	SR1002	1	1	09/17/2002	649.0000	430
CEN0824	USA05	SR1002	1	1	09/17/2002	242.0000	430
CEN0825	USA05	SR1002	1	1	09/17/2002	535.0000	430
CEN0826	USA05	SR1002	1	1	09/17/2002	737.0000	430
CEN0827	USA05	SR1002	1	1	09/17/2002	193.0000	430
CEN0828	USA05	SR1002	1	1	09/17/2002	817.0000	430
CEN0829	USA05	SR1002	1	1	09/17/2002	773.0000	430
CEN0830	USA05	SR1002	1	1	09/17/2002	768.0000	430
CEN0831	USA05	SR1002	1	1	09/17/2002	252.0000	430
CEN0832	USA05	SR1002	1	1	09/17/2002	350.0000	430
CEN0833	USA05	SR1002	1	1	09/17/2002	814.0000	430
CEN0834	USA05	SR1002	1	1	09/17/2002	1,124.0000	430
CEN0835	USA05	SR1002	1	1	09/17/2002	748.0000	430
CEN0836	USA05	SR1002	1	1	09/17/2002	787.0000	430
CEN0837	USA05	SR1002	1	1	09/17/2002	1,262.0000	430
CEN0838	USA05	SR1002	1	1	09/17/2002	1,036.0000	430
CEN0839	USA05	SR1002	1	1	09/17/2002	1,304.0000	430
CEN0840	USA05	SR1002	1	1	09/17/2002	824.0000	430
CEN0841	USA05	SR1002	1	1	09/17/2002	946.0000	430
CEN0842	USA05	SR1002	1	1	09/17/2002	1,546.0000	430
CEN0843	USA05	SR1002	1	1	09/17/2002	1,175.0000	430
CEN0844	USA05	SR1002	1	1	09/17/2002	1,117.0000	430
CEN0845	USA05	SR1002	1	1	09/17/2002	1,277.0000	430

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CEN0846	USA05	SR1002	1	1	09/17/2002	1,606.0000	430
CEN0847	USA05	SR1002	1	1	09/17/2002	1,492.0000	430
CEN0848	USA05	SR1002	1	1	09/17/2002	1,336.0000	430
CEN0849	USA05	SR1002	1	1	09/17/2002	1,728.0000	430
CEN0850	USA05	SR1002	1	1	09/17/2002	1,741.0000	430
CEN0851	USA05	SR1002	1	1	09/17/2002	1,607.0000	430
CEN0852	USA05	SR1002	1	1	09/17/2002	1,714.0000	430
CEN0853	USA05	SR1002	1	1	09/17/2002	1,814.0000	430
CEN0854	USA05	SR1002	1	1	09/17/2002	2,146.0000	430
CEN0855	USA05	SR1002	1	1	09/17/2002	1,715.0000	430
CEN0856	USA05	SR1002	1	1	09/17/2002	1,044.0000	430
CEN0857	USA05	SR1002	1	1	09/17/2002	859.0000	430
CEN0858	USA05	SR1002	1	1	09/17/2002	1,147.0000	430
CEN0859	USA05	SR1002	1	1	09/17/2002	1,006.0000	430
CEN0860	USA05	SR1002	1	1	09/17/2002	917.0000	430
CEN0861	USA05	SR1002	1	1	09/17/2002	1,118.0000	430
CEN0862	USA05	SR1002	1	1	09/17/2002	998.0000	430
CEN0863	USA05	SR1002	1	1	09/17/2002	1,075.0000	430
CEN0864	USA05	SR1002	1	1	09/17/2002	1,210.0000	430
CEN0865	USA05	SR1002	1	1	09/17/2002	936.0000	430
CEN0866	USA05	SR1002	1	1	09/17/2002	1,186.0000	430
CEN0867	USA05	SR1002	1	1	09/17/2002	1,255.0000	430
CEN0868	USA05	SR1002	1	1	09/17/2002	1,025.0000	430
CEN0869	USA05	SR1002	1	1	09/17/2002	1,169.0000	430
CEN0870	USA05	SR1002	1	1	09/17/2002	1,074.0000	430
CEN0871	USA05	SR1002	1	1	09/17/2002	916.0000	430
CEN0872	USA05	SR1002	1	1	09/17/2002	1,082.0000	430
CEN0873	USA05	SR1002	1	1	09/17/2002	991.0000	430
CEN0874	USA05	SR1002	1	1	09/17/2002	954.0000	430
CEN0875	USA05	SR1002	1	1	09/17/2002	1,237.0000	430
CEN0876	USA05	SR1002	1	1	09/17/2002	1,051.0000	430
CEN0877	USA05	SR1002	1	1	09/17/2002	1,140.0000	430
CEN0878	USA05	SR1002	1	1	09/17/2002	1,292.0000	430
CEN0879	USA05	SR1002	1	1	09/17/2002	1,296.0000	430
CEN0880	USA05	SR1002	1	1	09/17/2002	1,079.0000	430
CEN0881	USA05	SR1002	1	1	09/17/2002	1,040.0000	430
CEN0882	USA05	SR1002	1	1	09/17/2002	1,141.0000	430
CEN0883	USA05	SR1002	1	1	09/17/2002	986.0000	430
CEN0884	USA05	SR1002	1	1	09/17/2002	1,010.0000	430
CEN0885	USA05	SR1002	1	1	09/17/2002	1,057.0000	430
CEN0886	USA05	SR1002	1	1	09/17/2002	986.0000	430
CEN0887	USA05	SR1002	1	1	09/17/2002	1,152.0000	430
CEN0888	USA05	SR1002	1	1	09/17/2002	1,130.0000	430
CEN0889	USA05	SR1002	1	1	09/17/2002	1,025.0000	430
CEN0890	USA05	SR1002	1	1	09/17/2002	1,322.0000	430

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CEN0891	USA05	SR1002	1	1	09/17/2002	1,261.0000	430
CEN0893	USA07	LT5010	1	1	09/17/2002	101.0000	430
CEN0894	USA07	LT5010	1	1	09/17/2002	103.0000	430
CEN0895	USA07	LT5010	1	1	09/17/2002	131.0000	430
CEN0896	USA07	LT5010	1	1	09/17/2002	117.0000	430
CEN0897	USA07	LT5010	1	1	09/17/2002	109.0000	430
CEN0898	USA07	LT5010	1	1	09/17/2002	159.0000	430
CEN0899	USA07	LT5010	1	1	09/17/2002	100.0000	430
CEN0900	USA07	LT5010	1	1	09/17/2002	125.0000	430
CEN0901	USA07	LT5010	1	1	09/17/2002	130.0000	430
CEN0902	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN0903	USA07	LT5010	1	1	09/17/2002	108.0000	430
CEN0904	USA07	LT5010	1	1	09/17/2002	133.0000	430
CEN0905	USA07	LT5010	1	1	09/17/2002	114.0000	430
CEN0906	USA07	LT5010	1	1	09/17/2002	194.0000	430
CEN0907	USA07	LT5010	1	1	09/17/2002	109.0000	430
CEN0908	USA07	LT5010	1	1	09/17/2002	173.0000	430
CEN0909	USA07	LT5010	1	1	09/17/2002	148.0000	430
CEN0910	USA07	LT5010	1	1	09/17/2002	196.0000	430
CEN0911	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN0912	USA07	LT5010	1	1	09/17/2002	127.0000	430
CEN0913	USA07	LT5010	1	1	09/17/2002	161.0000	430
CEN0914	USA07	LT5010	1	1	09/17/2002	131.0000	430
CEN0915	USA07	LT5010	1	1	09/17/2002	142.0000	430
CEN0916	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN0917	USA07	LT5010	1	1	09/17/2002	138.0000	430
CEN0918	USA07	LT5010	1	1	09/17/2002	176.0000	430
CEN0919	USA07	LT5010	1	1	09/17/2002	152.0000	430
CEN0920	USA07	LT5010	1	1	09/17/2002	174.0000	430
CEN0921	USA07	LT5010	1	1	09/17/2002	157.0000	430
CEN0922	USA07	LT5010	1	1	09/17/2002	207.0000	430
CEN0923	USA07	LT5010	1	1	09/17/2002	142.0000	430
CEN0924	USA07	LT5010	1	1	09/17/2002	156.0000	430
CEN0925	USA07	LT5010	1	1	09/17/2002	176.0000	430
CEN0926	USA07	LT5010	1	1	09/17/2002	159.0000	430
CEN0927	USA07	LT5010	1	1	09/17/2002	155.0000	430
CEN0928	USA07	LT5010	1	1	09/17/2002	160.0000	430
CEN0929	USA07	LT5010	1	1	09/17/2002	101.0000	430
CEN0930	USA07	LT5010	1	1	09/17/2002	103.0000	430
CEN0931	USA07	LT5010	1	1	09/17/2002	131.0000	430
CEN0932	USA07	LT5010	1	1	09/17/2002	117.0000	430
CEN0933	USA07	LT5010	1	1	09/17/2002	109.0000	430
CEN0934	USA07	LT5010	1	1	09/17/2002	159.0000	430
CEN0935	USA07	LT5010	1	1	09/17/2002	100.0000	430
CEN0936	USA07	LT5010	1	1	09/17/2002	125.0000	430

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CEN0937	USA07	LT5010	1	1	09/17/2002	130.0000	430
CEN0938	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN0939	USA07	LT5010	1	1	09/17/2002	108.0000	430
CEN0940	USA07	LT5010	1	1	09/17/2002	133.0000	430
CEN0941	USA07	LT5010	1	1	09/17/2002	114.0000	430
CEN0942	USA07	LT5010	1	1	09/17/2002	194.0000	430
CEN0943	USA07	LT5010	1	1	09/17/2002	109.0000	430
CEN0944	USA07	LT5010	1	1	09/17/2002	173.0000	430
CEN0945	USA07	LT5010	1	1	09/17/2002	148.0000	430
CEN0946	USA07	LT5010	1	1	09/17/2002	196.0000	430
CEN0947	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN0948	USA07	LT5010	1	1	09/17/2002	127.0000	430
CEN0949	USA07	LT5010	1	1	09/17/2002	161.0000	430
CEN0950	USA07	LT5010	1	1	09/17/2002	131.0000	430
CEN0951	USA07	LT5010	1	1	09/17/2002	142.0000	430
CEN0952	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN0953	USA07	LT5010	1	1	09/17/2002	138.0000	430
CEN0954	USA07	LT5010	1	1	09/17/2002	176.0000	430
CEN0955	USA07	LT5010	1	1	09/17/2002	152.0000	430
CEN0956	USA07	LT5010	1	1	09/17/2002	174.0000	430
CEN0957	USA07	LT5010	1	1	09/17/2002	157.0000	430
CEN0958	USA07	LT5010	1	1	09/17/2002	207.0000	430
CEN0959	USA07	LT5010	1	1	09/17/2002	142.0000	430
CEN0960	USA07	LT5010	1	1	09/17/2002	156.0000	430
CEN0961	USA07	LT5010	1	1	09/17/2002	176.0000	430
CEN0962	USA07	LT5010	1	1	09/17/2002	159.0000	430
CEN0963	USA07	LT5010	1	1	09/17/2002	155.0000	430
CEN0964	USA07	LT5010	1	1	09/17/2002	160.0000	430
CEN0965	USA07	LT5010	1	1	09/17/2002	75.0000	430
CEN0966	USA07	LT5010	1	1	09/17/2002	47.0000	430
CEN0967	USA07	LT5010	1	1	09/17/2002	70.0000	430
CEN0968	USA07	LT5010	1	1	09/17/2002	71.0000	430
CEN0969	USA07	LT5010	1	1	09/17/2002	74.0000	430
CEN0970	USA07	LT5010	1	1	09/17/2002	57.0000	430
CEN0971	USA07	LT5010	1	1	09/17/2002	65.0000	430
CEN0972	USA07	LT5010	1	1	09/17/2002	71.0000	430
CEN0973	USA07	LT5010	1	1	09/17/2002	52.0000	430
CEN0974	USA07	LT5010	1	1	09/17/2002	53.0000	430
CEN0975	USA07	LT5010	1	1	09/17/2002	63.0000	430
CEN0976	USA07	LT5010	1	1	09/17/2002	119.0000	430
CEN0977	USA07	LT5010	1	1	09/17/2002	105.0000	430
CEN0978	USA07	LT5010	1	1	09/17/2002	66.0000	430
CEN0979	USA07	LT5010	1	1	09/17/2002	67.0000	430
CEN0980	USA07	LT5010	1	1	09/17/2002	81.0000	430
CEN0981	USA07	LT5010	1	1	09/17/2002	73.0000	430

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CEN0982	USA07	LT5010	1	1	09/17/2002	63.0000	430
CEN0983	USA07	LT5010	1	1	09/17/2002	68.0000	430
CEN0984	USA07	LT5010	1	1	09/17/2002	85.0000	430
CEN0985	USA07	LT5010	1	1	09/17/2002	61.0000	430
CEN0986	USA07	LT5010	1	1	09/17/2002	60.0000	430
CEN0987	USA07	LT5010	1	1	09/17/2002	97.0000	430
CEN0988	USA07	LT5010	1	1	09/17/2002	61.0000	430
CEN0989	USA07	LT5010	1	1	09/17/2002	100.0000	430
CEN0990	USA07	LT5010	1	1	09/17/2002	65.0000	430
CEN0991	USA07	LT5010	1	1	09/17/2002	76.0000	430
CEN0992	USA07	LT5010	1	1	09/17/2002	82.0000	430
CEN0993	USA07	LT5010	1	1	09/17/2002	78.0000	430
CEN0994	USA07	LT5010	1	1	09/17/2002	63.0000	430
CEN0995	USA07	LT5010	1	1	09/17/2002	68.0000	430
CEN0996	USA07	LT5010	1	1	09/17/2002	78.0000	430
CEN0997	USA07	LT5010	1	1	09/17/2002	55.0000	430
CEN0998	USA07	LT5010	1	1	09/17/2002	54.0000	430
CEN0999	USA07	LT5010	1	1	09/17/2002	75.0000	430
CEN1000	USA07	LT5010	1	1	09/17/2002	88.0000	430
CEN1001	USA07	LT5010	1	1	09/17/2002	78.0000	430
CEN1002	USA07	LT5010	1	1	09/17/2002	79.0000	430
CEN1003	USA07	LT5010	1	1	09/17/2002	101.0000	430
CEN1004	USA07	LT5010	1	1	09/17/2002	90.0000	430
CEN1005	USA07	LT5010	1	1	09/17/2002	84.0000	430
CEN1006	USA07	LT5010	1	1	09/17/2002	122.0000	430
CEN1007	USA07	LT5010	1	1	09/17/2002	77.0000	430
CEN1008	USA07	LT5010	1	1	09/17/2002	96.0000	430
CEN1009	USA07	LT5010	1	1	09/17/2002	100.0000	430
CEN1010	USA07	LT5010	1	1	09/17/2002	95.0000	430
CEN1011	USA07	LT5010	1	1	09/17/2002	83.0000	430
CEN1012	USA07	LT5010	1	1	09/17/2002	102.0000	430
CEN1013	USA07	LT5010	1	1	09/17/2002	88.0000	430
CEN1014	USA07	LT5010	1	1	09/17/2002	149.0000	430
CEN1015	USA07	LT5010	1	1	09/17/2002	84.0000	430
CEN1017	USA07	LT5010	1	1	09/17/2002	133.0000	430
CEN1018	USA07	LT5010	1	1	09/17/2002	114.0000	430
CEN1019	USA07	LT5010	1	1	09/17/2002	151.0000	430
CEN1020	USA07	LT5010	1	1	09/17/2002	95.0000	430
CEN1021	USA07	LT5010	1	1	09/17/2002	98.0000	430
CEN1022	USA07	LT5010	1	1	09/17/2002	124.0000	430
CEN1023	USA07	LT5010	1	1	09/17/2002	101.0000	430
CEN1024	USA07	LT5010	1	1	09/17/2002	109.0000	430
CEN1025	USA07	LT5010	1	1	09/17/2002	95.0000	430
CEN1026	USA07	LT5010	1	1	09/17/2002	106.0000	430
CEN1027	USA07	LT5010	1	1	09/17/2002	135.0000	430

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CEN1028	USA07	LT5010	1	1	09/17/2002	117.0000	430
CEN1029	USA07	LT5010	1	1	09/17/2002	134.0000	430
CEN1030	USA07	LT5010	1	1	09/17/2002	121.0000	430
CEN1031	USA07	LT5010	1	1	09/17/2002	159.0000	430
CEN1032	USA07	LT5010	1	1	09/17/2002	109.0000	430
CEN1033	USA07	LT5010	1	1	09/17/2002	120.0000	430
CEN1034	USA07	LT5010	1	1	09/17/2002	135.0000	430
CEN1035	USA07	LT5010	1	1	09/17/2002	122.0000	430
CEN1036	USA07	LT5010	1	1	09/17/2002	119.0000	430
CEN1037	USA07	LT5010	1	1	09/17/2002	123.0000	430
CEN1038	USA07	LT5010	1	1	09/17/2002	75.0000	430
CEN1039	USA07	LT5010	1	1	09/17/2002	47.0000	430
CEN1040	USA07	LT5010	1	1	09/17/2002	70.0000	430
CEN1041	USA07	LT5010	1	1	09/17/2002	71.0000	430
CEN1042	USA07	LT5010	1	1	09/17/2002	74.0000	430
CEN1043	USA07	LT5010	1	1	09/17/2002	57.0000	430
CEN1044	USA07	LT5010	1	1	09/17/2002	65.0000	430
CEN1045	USA07	LT5010	1	1	09/17/2002	71.0000	430
CEN1046	USA07	LT5010	1	1	09/17/2002	52.0000	430
CEN1047	USA07	LT5010	1	1	09/17/2002	53.0000	430
CEN1048	USA07	LT5010	1	1	09/17/2002	63.0000	430
CEN1049	USA07	LT5010	1	1	09/17/2002	119.0000	430
CEN1050	USA07	LT5010	1	1	09/17/2002	105.0000	430
CEN1051	USA07	LT5010	1	1	09/17/2002	66.0000	430
CEN1052	USA07	LT5010	1	1	09/17/2002	67.0000	430
CEN1053	USA07	LT5010	1	1	09/17/2002	81.0000	430
CEN1054	USA07	LT5010	1	1	09/17/2002	73.0000	430
CEN1055	USA07	LT5010	1	1	09/17/2002	63.0000	430
CEN1056	USA07	LT5010	1	1	09/17/2002	68.0000	430
CEN1057	USA07	LT5010	1	1	09/17/2002	85.0000	430
CEN1058	USA07	LT5010	1	1	09/17/2002	61.0000	430
CEN1059	USA07	LT5010	1	1	09/17/2002	60.0000	430
CEN1060	USA07	LT5010	1	1	09/17/2002	97.0000	430
CEN1061	USA07	LT5010	1	1	09/17/2002	61.0000	430
CEN1062	USA07	LT5010	1	1	09/17/2002	100.0000	430
CEN1063	USA07	LT5010	1	1	09/17/2002	65.0000	430
CEN1064	USA07	LT5010	1	1	09/17/2002	76.0000	430
CEN1065	USA07	LT5010	1	1	09/17/2002	82.0000	430
CEN1066	USA07	LT5010	1	1	09/17/2002	78.0000	430
CEN1067	USA07	LT5010	1	1	09/17/2002	63.0000	430
CEN1068	USA07	LT5010	1	1	09/17/2002	68.0000	430
CEN1069	USA07	LT5010	1	1	09/17/2002	78.0000	430
CEN1070	USA07	LT5010	1	1	09/17/2002	55.0000	430
CEN1071	USA07	LT5010	1	1	09/17/2002	54.0000	430
CEN1072	USA07	LT5010	1	1	09/17/2002	75.0000	430

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CEN1073	USA07	LT5010	1	1	09/17/2002	88.0000	430
CEN1081	US008	10003	1	1	04/03/2003	5.0000	232
	US008	10004	2	1	04/03/2003	5.0000	232
CEN1082	US012	10000	1	1	04/23/2003	200.0000	212
CEN1085	1000	10000	1	1	02/08/2003	100.0000	286
CEN1089	1004	10002	1	1	10/29/2003	1.0000	23
CEN1090	USA01	LT5010	1	1	11/20/2003	10.0000	1
	USA01	10002	2	1	11/20/2003	50.0000	1
	USA01	LT5010	3	1	11/20/2003	3.0000	1
	USA01	BK1000-KIT	4	1	11/20/2003	5.0000	1
	USA01	LT5010	5	1	11/20/2003	5.0000	1
	USA01	LT5010	6	1	11/20/2003	1.0000	1
	USA01	LT5010	7	1	11/20/2003	25.0000	1
CEN1091	USA01	LT5010	1	1	11/20/2003	2.0000	1
	USA01	LT5010	2	1	11/20/2003	1.0000	1
	USA01	LT5010	3	1	11/20/2003	5.0000	1
	USA01	LT5010	4	1	11/20/2003	3.0000	1
	USA01	LT5010	5	1	11/20/2003	1.0000	1
CEN1092	USA01	LT5010	1	1	11/20/2003	10.0000	1
	USA01	10002	2	1	11/20/2003	50.0000	1
	USA01	LT5010	3	1	11/20/2003	3.0000	1
	USA01	BK1000-KIT	4	1	11/20/2003	5.0000	1
	USA01	LT5010	5	1	11/20/2003	5.0000	1
	USA01	LT5010	6	1	11/20/2003	1.0000	1
	USA01	LT5010	7	1	11/20/2003	25.0000	1
CEN1093	USA01	LT5010	1	1	11/20/2003	2.0000	1
	USA01	LT5010	2	1	11/20/2003	2.0000	1
	USA01	LT5010	3	1	11/20/2003	1.0000	1
DP00000001	1005	MT2000	1	1	11/04/2002	88.0000	382
DP00000002	1005	MT2000	1	1	11/04/2002	89.0000	382
DP00000003	1005	MT2000	1	1	11/04/2002	88.0000	382
DP00000004	1005	MT2000	1	1	11/04/2002	103.0000	382
DP00000005	1005	MT2000	1	1	11/04/2002	62.0000	382
DP00000006	1005	MT2000	1	1	11/04/2002	113.0000	382
DP00000007	1005	MT2000	1	1	11/04/2002	86.0000	382
DP00000008	1005	MT2000	1	1	11/04/2002	79.0000	382
DP00000009	1005	MT2000	1	1	11/04/2002	97.0000	382
DP00000010	1005	MT2000	1	1	11/04/2002	80.0000	382
DP00000011	1005	MT2000	1	1	11/04/2002	91.0000	382
DP00000012	1005	MT2000	1	1	11/04/2002	117.0000	382
DP00000013	1005	MT2000	1	1	11/04/2002	89.0000	382
DP00000014	1005	MT2000	1	1	11/04/2002	148.0000	382
DP00000015	1005	MT2000	1	1	11/04/2002	96.0000	382
DP00000016	1005	MT2000	1	1	11/04/2002	101.0000	382
DP00000017	1005	MT2000	1	1	11/04/2002	113.0000	382

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DP00000018	1005	MT2000	1	1	11/04/2002	98.0000	382
DP00000019	1005	MT2000	1	1	11/04/2002	92.0000	382
DP00000020	1005	MT2000	1	1	11/04/2002	110.0000	382
DP00000021	1005	MT2000	1	1	11/04/2002	101.0000	382
DP00000022	1005	MT2000	1	1	11/04/2002	96.0000	382
DP00000023	1005	MT2000	1	1	11/04/2002	147.0000	382
DP00000024	1005	MT2000	1	1	11/04/2002	147.0000	382
DP00000025	1005	MT2000	1	1	11/04/2002	116.0000	382
DP00000026	1005	MT2000	1	1	11/04/2002	145.0000	382
DP00000027	1005	MT2000	1	1	11/04/2002	120.0000	382
DP00000028	1005	MT2000	1	1	11/04/2002	131.0000	382
DP00000029	1005	MT2000	1	1	11/04/2002	116.0000	382
DP00000030	1005	MT2000	1	1	11/04/2002	136.0000	382
DP00000031	1005	MT2000	1	1	11/04/2002	120.0000	382
DP00000032	1005	MT2000	1	1	11/04/2002	125.0000	382
DP00000033	1005	MT2000	1	1	11/04/2002	131.0000	382
DP00000034	1005	MT2000	1	1	11/04/2002	120.0000	382
DP00000035	1005	MT2000	1	1	11/04/2002	150.0000	382
DP00000036	1005	MT2000	1	1	11/04/2002	164.0000	382
DP00000037	1005	MT2000	1	1	11/04/2002	124.0000	382
DP00000038	1005	MT2000	1	1	11/04/2002	169.0000	382
DP00000039	1005	MT2000	1	1	11/04/2002	135.0000	382
DP00000040	1005	MT2000	1	1	11/04/2002	65.0000	382
DP00000041	1005	MT2000	1	1	11/04/2002	54.0000	382
DP00000042	1005	MT2000	1	1	11/04/2002	53.0000	382
DP00000043	1005	MT2000	1	1	11/04/2002	64.0000	382
DP00000044	1005	MT2000	1	1	11/04/2002	74.0000	382
DP00000045	1005	MT2000	1	1	11/04/2002	78.0000	382
DP00000046	1005	MT2000	1	1	11/04/2002	63.0000	382
DP00000047	1005	MT2000	1	1	11/04/2002	49.0000	382
DP00000048	1005	MT2000	1	1	11/04/2002	103.0000	382
DP00000049	1005	MT2000	1	1	11/04/2002	51.0000	382
DP00000050	1005	MT2000	1	1	11/04/2002	60.0000	382
DP00000051	1005	MT2000	1	1	11/04/2002	62.0000	382
DP00000052	1005	MT2000	1	1	11/04/2002	49.0000	382
DP00000053	1005	MT2000	1	1	11/04/2002	59.0000	382
DP00000054	1005	MT2000	1	1	11/04/2002	45.0000	382
DP00000055	1005	MT2000	1	1	11/04/2002	50.0000	382
DP00000056	1005	MT2000	1	1	11/04/2002	59.0000	382
DP00000057	1005	MT2000	1	1	11/04/2002	36.0000	382
DP00000058	1005	MT2000	1	1	11/04/2002	34.0000	382
DP00000059	1005	MT2000	1	1	11/04/2002	36.0000	382
DP00000060	1005	MT2000	1	1	11/04/2002	37.0000	382
DP00000061	1005	MT2000	1	1	11/04/2002	23.0000	382
DP00000062	1005	MT2000	1	1	11/04/2002	45.0000	382

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DP00000063	1005	MT2000	1	1	11/04/2002	40.0000	382
DP00000064	1005	MT2000	1	1	11/04/2002	34.0000	382
DP00000065	1005	MT2000	1	1	11/04/2002	35.0000	382
DP00000066	1005	MT2000	1	1	11/04/2002	30.0000	382
DP00000067	1005	MT2000	1	1	11/04/2002	35.0000	382
DP00000068	1005	MT2000	1	1	11/04/2002	41.0000	382
DP00000069	1005	MT2000	1	1	11/04/2002	32.0000	382
DP00000070	1005	MT2000	1	1	11/04/2002	31.0000	382
DP00000071	1005	MT2000	1	1	11/04/2002	28.0000	382
DP00000072	1005	MT2000	1	1	11/04/2002	39.0000	382
DP00000073	1005	MT2000	1	1	11/04/2002	24.0000	382
DP00000074	1005	MT2000	1	1	11/04/2002	36.0000	382
DP00000075	1005	MT2000	1	1	11/04/2002	32.0000	382
DP00000076	1005	MT2000	1	1	11/04/2002	18.0000	382
DP00000077	1005	MT2000	1	1	11/04/2002	16.0000	382
DP00000078	1005	MT2000	1	1	11/04/2002	14.0000	382
DP00000079	1006	MT3000	1	1	11/04/2002	106.0000	382
DP00000080	1006	MT3000	1	1	11/04/2002	50.0000	382
DP00000081	1006	MT3000	1	1	11/04/2002	60.0000	382
DP00000082	1006	MT3000	1	1	11/04/2002	158.0000	382
DP00000083	1006	MT3000	1	1	11/04/2002	53.0000	382
DP00000084	1006	MT3000	1	1	11/04/2002	89.0000	382
DP00000085	1006	MT3000	1	1	11/04/2002	88.0000	382
DP00000086	1006	MT3000	1	1	11/04/2002	94.0000	382
DP00000087	1006	MT3000	1	1	11/04/2002	141.0000	382
DP00000088	1006	MT3000	1	1	11/04/2002	59.0000	382
DP00000089	1006	MT3000	1	1	11/04/2002	92.0000	382
DP00000090	1006	MT3000	1	1	11/04/2002	113.0000	382
DP00000091	1006	MT3000	1	1	11/04/2002	66.0000	382
DP00000092	1006	MT3000	1	1	11/04/2002	138.0000	382
DP00000093	1006	MT3000	1	1	11/04/2002	91.0000	382
DP00000094	1006	MT3000	1	1	11/04/2002	127.0000	382
DP00000095	1006	MT3000	1	1	11/04/2002	147.0000	382
DP00000096	1006	MT3000	1	1	11/04/2002	182.0000	382
DP00000097	1006	MT3000	1	1	11/04/2002	73.0000	382
DP00000098	1006	MT3000	1	1	11/04/2002	151.0000	382
DP00000099	1006	MT3000	1	1	11/04/2002	106.0000	382
DP00000100	1006	MT3000	1	1	11/04/2002	175.0000	382
DP00000101	1006	MT3000	1	1	11/04/2002	162.0000	382
DP00000102	1006	MT3000	1	1	11/04/2002	117.0000	382
DP00000103	1006	MT3000	1	1	11/04/2002	136.0000	382
DP00000104	1006	MT3000	1	1	11/04/2002	142.0000	382
DP00000105	1006	MT3000	1	1	11/04/2002	128.0000	382
DP00000106	1006	MT3000	1	1	11/04/2002	199.0000	382
DP00000107	1006	MT3000	1	1	11/04/2002	155.0000	382

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DP00000108	1006	MT3000	1	1	11/04/2002	191.0000	382
DP00000109	1006	MT3000	1	1	11/04/2002	141.0000	382
DP00000110	1006	MT3000	1	1	11/04/2002	183.0000	382
DP00000111	1006	MT3000	1	1	11/04/2002	188.0000	382
DP00000112	1006	MT3000	1	1	11/04/2002	179.0000	382
DP00000113	1006	MT3000	1	1	11/04/2002	191.0000	382
DP00000114	1006	MT3000	1	1	11/04/2002	182.0000	382
DP00000115	1006	MT3000	1	1	11/04/2002	138.0000	382
DP00000116	1006	MT3000	1	1	11/04/2002	174.0000	382
DP00000117	1006	MT3000	1	1	11/04/2002	149.0000	382
DP00000118	1006	MT3000	1	1	11/04/2002	106.0000	382
DP00000119	1006	MT3000	1	1	11/04/2002	50.0000	382
DP00000120	1006	MT3000	1	1	11/04/2002	60.0000	382
DP00000121	1006	MT3000	1	1	11/04/2002	158.0000	382
DP00000122	1006	MT3000	1	1	11/04/2002	53.0000	382
DP00000123	1006	MT3000	1	1	11/04/2002	89.0000	382
DP00000124	1006	MT3000	1	1	11/04/2002	88.0000	382
DP00000125	1006	MT3000	1	1	11/04/2002	94.0000	382
DP00000126	1006	MT3000	1	1	11/04/2002	141.0000	382
DP00000127	1006	MT3000	1	1	11/04/2002	59.0000	382
DP00000128	1006	MT3000	1	1	11/04/2002	92.0000	382
DP00000129	1006	MT3000	1	1	11/04/2002	113.0000	382
DP00000130	1006	MT3000	1	1	11/04/2002	66.0000	382
DP00000131	1006	MT3000	1	1	11/04/2002	138.0000	382
DP00000132	1006	MT3000	1	1	11/04/2002	91.0000	382
DP00000133	1006	MT3000	1	1	11/04/2002	127.0000	382
DP00000134	1006	MT3000	1	1	11/04/2002	147.0000	382
DP00000135	1006	MT3000	1	1	11/04/2002	182.0000	382
DP00000136	1006	MT3000	1	1	11/04/2002	73.0000	382
DP00000137	1006	MT3000	1	1	11/04/2002	151.0000	382
DP00000138	1006	MT3000	1	1	11/04/2002	106.0000	382
DP00000139	1006	MT3000	1	1	11/04/2002	175.0000	382
DP00000140	1006	MT3000	1	1	11/04/2002	162.0000	382
DP00000141	1006	MT3000	1	1	11/04/2002	117.0000	382
DP00000142	1006	MT3000	1	1	11/04/2002	136.0000	382
DP00000143	1006	MT3000	1	1	11/04/2002	142.0000	382
DP00000144	1006	MT3000	1	1	11/04/2002	128.0000	382
DP00000145	1006	MT3000	1	1	11/04/2002	199.0000	382
DP00000146	1006	MT3000	1	1	11/04/2002	155.0000	382
DP00000147	1006	MT3000	1	1	11/04/2002	191.0000	382
DP00000148	1006	MT3000	1	1	11/04/2002	141.0000	382
DP00000149	1006	MT3000	1	1	11/04/2002	183.0000	382
DP00000150	1006	MT3000	1	1	11/04/2002	188.0000	382
DP00000151	1006	MT3000	1	1	11/04/2002	179.0000	382
DP00000152	1006	MT3000	1	1	11/04/2002	191.0000	382

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DP00000153	1006	MT3000	1	1	11/04/2002	182.0000	382
DP00000154	1006	MT3000	1	1	11/04/2002	138.0000	382
DP00000155	1006	MT3000	1	1	11/04/2002	174.0000	382
DP00000156	1006	MT3000	1	1	11/04/2002	149.0000	382
DP00000157	1007	SR1001	1	1	10/25/2002	366.0000	392
DP00000158	1007	SR1001	1	1	10/25/2002	200.0000	392
DP00000159	1007	SR1001	1	1	10/25/2002	470.0000	392
DP00000160	1007	SR1001	1	1	10/25/2002	541.0000	392
DP00000161	1007	SR1001	1	1	10/25/2002	202.0000	392
DP00000162	1007	SR1001	1	1	10/25/2002	446.0000	392
DP00000163	1007	SR1001	1	1	10/25/2002	614.0000	392
DP00000164	1007	SR1001	1	1	10/25/2002	161.0000	392
DP00000165	1007	SR1001	1	1	10/25/2002	681.0000	392
DP00000166	1007	SR1001	1	1	10/25/2002	644.0000	392
DP00000167	1007	SR1001	1	1	10/25/2002	640.0000	392
DP00000168	1007	SR1001	1	1	10/25/2002	210.0000	392
DP00000169	1007	SR1001	1	1	10/25/2002	292.0000	392
DP00000170	1007	SR1001	1	1	10/25/2002	678.0000	392
DP00000171	1007	SR1001	1	1	10/25/2002	937.0000	392
DP00000172	1007	SR1001	1	1	10/25/2002	623.0000	392
DP00000173	1007	SR1001	1	1	10/25/2002	656.0000	392
DP00000174	1007	SR1001	1	1	10/25/2002	1,052.0000	392
DP00000175	1007	SR1001	1	1	10/25/2002	863.0000	392
DP00000176	1007	SR1001	1	1	10/25/2002	1,087.0000	392
DP00000177	1007	SR1001	1	1	10/25/2002	687.0000	392
DP00000178	1007	SR1001	1	1	10/25/2002	788.0000	392
DP00000179	1007	SR1001	1	1	10/25/2002	1,288.0000	392
DP00000180	1007	SR1001	1	1	10/25/2002	979.0000	392
DP00000181	1007	SR1001	1	1	10/25/2002	931.0000	392
DP00000182	1007	SR1001	1	1	10/25/2002	1,064.0000	392
DP00000183	1007	SR1001	1	1	10/25/2002	1,338.0000	392
DP00000184	1007	SR1001	1	1	10/25/2002	1,243.0000	392
DP00000185	1007	SR1001	1	1	10/25/2002	1,113.0000	392
DP00000186	1007	SR1001	1	1	10/25/2002	1,440.0000	392
DP00000187	1007	SR1001	1	1	10/25/2002	1,451.0000	392
DP00000188	1007	SR1001	1	1	10/25/2002	1,339.0000	392
DP00000189	1007	SR1001	1	1	10/25/2002	1,428.0000	392
DP00000190	1007	SR1001	1	1	10/25/2002	1,512.0000	392
DP00000191	1007	SR1001	1	1	10/25/2002	1,788.0000	392
DP00000192	1007	SR1001	1	1	10/25/2002	1,429.0000	392
DP00000193	1007	SR1001	1	1	11/05/2002	366.0000	381
DP00000194	1007	SR1001	1	1	11/05/2002	200.0000	381
DP00000195	1007	SR1001	1	1	11/05/2002	470.0000	381
DP00000196	1007	SR1001	1	1	11/05/2002	541.0000	381
DP00000197	1007	SR1001	1	1	11/05/2002	202.0000	381

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DP00000198	1007	SR1001	1	1	11/05/2002	446.0000	381
DP00000199	1007	SR1001	1	1	11/05/2002	614.0000	381
DP00000200	1007	SR1001	1	1	11/05/2002	161.0000	381
DP00000201	1007	SR1001	1	1	11/05/2002	681.0000	381
DP00000202	1007	SR1001	1	1	11/05/2002	644.0000	381
DP00000203	1007	SR1001	1	1	11/05/2002	640.0000	381
DP00000204	1007	SR1001	1	1	11/05/2002	210.0000	381
DP00000205	1007	SR1001	1	1	11/05/2002	292.0000	381
DP00000206	1007	SR1001	1	1	11/05/2002	678.0000	381
DP00000207	1007	SR1001	1	1	11/05/2002	937.0000	381
DP00000208	1007	SR1001	1	1	11/05/2002	623.0000	381
DP00000209	1007	SR1001	1	1	11/05/2002	656.0000	381
DP00000210	1007	SR1001	1	1	11/05/2002	1,052.0000	381
DP00000211	1007	SR1001	1	1	11/05/2002	863.0000	381
DP00000212	1007	SR1001	1	1	11/05/2002	1,087.0000	381
DP00000213	1007	SR1001	1	1	11/05/2002	687.0000	381
DP00000214	1007	SR1001	1	1	11/05/2002	788.0000	381
DP00000215	1007	SR1001	1	1	11/05/2002	1,288.0000	381
DP00000216	1007	SR1001	1	1	11/05/2002	979.0000	381
DP00000217	1007	SR1001	1	1	11/05/2002	931.0000	381
DP00000218	1007	SR1001	1	1	11/05/2002	1,064.0000	381
DP00000219	1007	SR1001	1	1	11/05/2002	1,338.0000	381
DP00000220	1007	SR1001	1	1	11/05/2002	1,243.0000	381
DP00000221	1007	SR1001	1	1	11/05/2002	1,113.0000	381
DP00000222	1007	SR1001	1	1	11/05/2002	1,440.0000	381
DP00000223	1007	SR1001	1	1	11/05/2002	1,451.0000	381
DP00000224	1007	SR1001	1	1	11/05/2002	1,339.0000	381
DP00000225	1007	SR1001	1	1	11/05/2002	1,428.0000	381
DP00000226	1007	SR1001	1	1	11/05/2002	1,512.0000	381
DP00000227	1007	SR1001	1	1	11/05/2002	1,788.0000	381
DP00000228	1007	SR1001	1	1	11/05/2002	1,429.0000	381
DP00000229	1007	SR1001	1	1	11/04/2002	870.0000	382
DP00000230	1007	SR1001	1	1	11/04/2002	716.0000	382
DP00000231	1007	SR1001	1	1	11/04/2002	956.0000	382
DP00000232	1007	SR1001	1	1	11/04/2002	838.0000	382
DP00000233	1007	SR1001	1	1	11/04/2002	764.0000	382
DP00000234	1007	SR1001	1	1	11/04/2002	932.0000	382
DP00000235	1007	SR1001	1	1	11/04/2002	832.0000	382
DP00000236	1007	SR1001	1	1	11/04/2002	896.0000	382
DP00000237	1007	SR1001	1	1	11/04/2002	1,008.0000	382
DP00000238	1007	SR1001	1	1	11/04/2002	780.0000	382
DP00000239	1007	SR1001	1	1	11/04/2002	988.0000	382
DP00000240	1007	SR1001	1	1	11/04/2002	1,046.0000	382
DP00000241	1007	SR1001	1	1	11/04/2002	854.0000	382
DP00000242	1007	SR1001	1	1	11/04/2002	974.0000	382

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DP00000243	1007	SR1001	1	1	11/04/2002	895.0000	382
DP00000244	1007	SR1001	1	1	11/04/2002	763.0000	382
DP00000245	1007	SR1001	1	1	11/04/2002	902.0000	382
DP00000246	1007	SR1001	1	1	11/04/2002	826.0000	382
DP00000247	1007	SR1001	1	1	11/04/2002	795.0000	382
DP00000248	1007	SR1001	1	1	11/04/2002	1,031.0000	382
DP00000249	1007	SR1001	1	1	11/04/2002	876.0000	382
DP00000250	1007	SR1001	1	1	11/04/2002	950.0000	382
DP00000251	1007	SR1001	1	1	11/04/2002	1,077.0000	382
DP00000252	1007	SR1001	1	1	11/04/2002	1,080.0000	382
DP00000253	1007	SR1001	1	1	11/04/2002	899.0000	382
DP00000254	1007	SR1001	1	1	11/04/2002	867.0000	382
DP00000255	1007	SR1001	1	1	11/04/2002	951.0000	382
DP00000256	1007	SR1001	1	1	11/04/2002	822.0000	382
DP00000257	1007	SR1001	1	1	11/04/2002	842.0000	382
DP00000258	1007	SR1001	1	1	11/04/2002	881.0000	382
DP00000259	1007	SR1001	1	1	11/04/2002	822.0000	382
DP00000260	1007	SR1001	1	1	11/04/2002	960.0000	382
DP00000261	1007	SR1001	1	1	11/04/2002	942.0000	382
DP00000262	1007	SR1001	1	1	11/04/2002	854.0000	382
DP00000263	1007	SR1001	1	1	11/04/2002	1,102.0000	382
DP00000264	1007	SR1001	1	1	11/04/2002	1,051.0000	382
DP00000265	1007	SR1001	1	1	10/23/2002	51.0000	394
DP00000266	1007	SR1001	1	1	10/23/2002	45.0000	394
DP00000267	1007	SR1001	1	1	10/23/2002	55.0000	394
DP00000268	1007	SR1001	1	1	10/23/2002	69.0000	394
DP00000269	1007	SR1001	1	1	10/23/2002	67.0000	394
DP00000270	1007	SR1001	1	1	10/23/2002	70.0000	394
DP00000271	1007	SR1001	1	1	10/23/2002	63.0000	394
DP00000272	1007	SR1001	1	1	10/23/2002	62.0000	394
DP00000273	1007	SR1001	1	1	10/23/2002	81.0000	394
DP00000274	1007	SR1001	1	1	10/23/2002	58.0000	394
DP00000275	1007	SR1001	1	1	10/23/2002	57.0000	394
DP00000276	1007	SR1001	1	1	10/23/2002	67.0000	394
DP00000277	1007	SR1001	1	1	10/23/2002	63.0000	394
DP00000278	1007	SR1001	1	1	10/23/2002	71.0000	394
DP00000279	1007	SR1001	1	1	10/23/2002	90.0000	394
DP00000280	1007	SR1001	1	1	10/23/2002	86.0000	394
DP00000281	1007	SR1001	1	1	10/23/2002	115.0000	394
DP00000282	1007	SR1001	1	1	10/23/2002	90.0000	394
DP00000283	1007	SR1001	1	1	10/23/2002	80.0000	394
DP00000284	1007	SR1001	1	1	10/23/2002	105.0000	394
DP00000285	1007	SR1001	1	1	10/23/2002	92.0000	394
DP00000286	1007	SR1001	1	1	10/23/2002	84.0000	394
DP00000287	1007	SR1001	1	1	10/23/2002	80.0000	394

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DP00000288	1007	SR1001	1	1	10/23/2002	78.0000	394
DP00000289	1007	SR1001	1	1	10/23/2002	79.0000	394
DP00000290	1007	SR1001	1	1	10/23/2002	79.0000	394
DP00000291	1007	SR1001	1	1	10/23/2002	92.0000	394
DP00000292	1007	SR1001	1	1	10/23/2002	98.0000	394
DP00000293	1007	SR1001	1	1	10/23/2002	110.0000	394
DP00000294	1007	SR1001	1	1	10/23/2002	99.0000	394
DP00000295	1007	SR1001	1	1	10/23/2002	91.0000	394
DP00000296	1007	SR1001	1	1	10/23/2002	102.0000	394
DP00000297	1007	SR1001	1	1	10/23/2002	106.0000	394
DP00000298	1007	SR1001	1	1	10/23/2002	90.0000	394
DP00000299	1007	SR1001	1	1	10/23/2002	88.0000	394
DP00000300	1007	SR1001	1	1	10/23/2002	92.0000	394
DP00000301	1007	SR1001	1	1	10/23/2002	51.0000	394
DP00000302	1007	SR1001	1	1	10/23/2002	45.0000	394
DP00000303	1007	SR1001	1	1	10/23/2002	55.0000	394
DP00000304	1007	SR1001	1	1	10/23/2002	69.0000	394
DP00000305	1007	SR1001	1	1	10/23/2002	67.0000	394
DP00000306	1007	SR1001	1	1	10/23/2002	70.0000	394
DP00000307	1007	SR1001	1	1	10/23/2002	63.0000	394
DP00000308	1007	SR1001	1	1	10/23/2002	62.0000	394
DP00000309	1007	SR1001	1	1	10/23/2002	81.0000	394
DP00000310	1007	SR1001	1	1	10/23/2002	58.0000	394
DP00000311	1007	SR1001	1	1	10/23/2002	57.0000	394
DP00000312	1007	SR1001	1	1	10/23/2002	67.0000	394
DP00000313	1007	SR1001	1	1	10/23/2002	63.0000	394
DP00000314	1007	SR1001	1	1	10/23/2002	71.0000	394
DP00000315	1007	SR1001	1	1	10/23/2002	90.0000	394
DP00000316	1007	SR1001	1	1	10/23/2002	86.0000	394
DP00000317	1007	SR1001	1	1	10/23/2002	115.0000	394
DP00000318	1007	SR1001	1	1	10/23/2002	90.0000	394
DP00000319	1007	SR1001	1	1	10/23/2002	80.0000	394
DP00000320	1007	SR1001	1	1	10/23/2002	105.0000	394
DP00000321	1007	SR1001	1	1	10/23/2002	92.0000	394
DP00000322	1007	SR1001	1	1	10/23/2002	84.0000	394
DP00000323	1007	SR1001	1	1	10/23/2002	80.0000	394
DP00000324	1007	SR1001	1	1	10/23/2002	78.0000	394
DP00000325	1007	SR1001	1	1	10/23/2002	79.0000	394
DP00000326	1007	SR1001	1	1	10/23/2002	79.0000	394
DP00000327	1007	SR1001	1	1	10/23/2002	92.0000	394
DP00000328	1007	SR1001	1	1	10/23/2002	98.0000	394
DP00000329	1007	SR1001	1	1	10/23/2002	110.0000	394
DP00000330	1007	SR1001	1	1	10/23/2002	99.0000	394
DP00000331	1007	SR1001	1	1	10/23/2002	91.0000	394
DP00000332	1007	SR1001	1	1	10/23/2002	102.0000	394

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DP00000333	1007	SR1001	1	1	10/23/2002	106.0000	394
DP00000334	1007	SR1001	1	1	10/23/2002	90.0000	394
DP00000335	1007	SR1001	1	1	10/23/2002	88.0000	394
DP00000336	1007	SR1001	1	1	10/23/2002	92.0000	394
DP00000337	1007	SR1001	1	1	10/23/2002	44.0000	394
DP00000338	1007	SR1001	1	1	10/23/2002	52.0000	394
DP00000339	1007	SR1001	1	1	10/23/2002	35.0000	394
DP00000340	1007	SR1001	1	1	10/23/2002	60.0000	394
DP00000341	1007	SR1001	1	1	10/23/2002	66.0000	394
DP00000342	1007	SR1001	1	1	10/23/2002	62.0000	394
DP00000343	1007	SR1001	1	1	10/23/2002	42.0000	394
DP00000344	1007	SR1001	1	1	10/23/2002	74.0000	394
DP00000345	1007	SR1001	1	1	10/23/2002	65.0000	394
DP00000346	1007	SR1001	1	1	10/23/2002	54.0000	394
DP00000347	1007	SR1001	1	1	10/23/2002	71.0000	394
DP00000348	1007	SR1001	1	1	10/23/2002	73.0000	394
DP00000349	1007	SR1001	1	1	10/23/2002	74.0000	394
DP00000350	1007	SR1001	1	1	10/23/2002	42.0000	394
DP00000351	1007	SR1001	1	1	10/23/2002	66.0000	394
DP00000352	1007	SR1001	1	1	10/23/2002	80.0000	394
DP00000353	1007	SR1001	1	1	10/23/2002	50.0000	394
DP00000354	1007	SR1001	1	1	10/23/2002	73.0000	394
DP00000355	1007	SR1001	1	1	10/23/2002	59.0000	394
DP00000356	1007	SR1001	1	1	10/23/2002	76.0000	394
DP00000357	1007	SR1001	1	1	10/23/2002	69.0000	394
DP00000358	1007	SR1001	1	1	10/23/2002	68.0000	394
DP00000359	1007	SR1001	1	1	10/23/2002	53.0000	394
DP00000360	1007	SR1001	1	1	10/23/2002	50.0000	394
DP00000361	1007	SR1001	1	1	10/23/2002	61.0000	394
DP00000362	1007	SR1001	1	1	10/23/2002	51.0000	394
DP00000363	1007	SR1001	1	1	10/23/2002	53.0000	394
DP00000364	1007	SR1001	1	1	10/23/2002	72.0000	394
DP00000365	1007	SR1001	1	1	10/23/2002	62.0000	394
DP00000366	1007	SR1001	1	1	10/23/2002	70.0000	394
DP00000367	1007	SR1001	1	1	10/23/2002	53.0000	394
DP00000368	1007	SR1001	1	1	10/23/2002	78.0000	394
DP00000369	1007	SR1001	1	1	10/23/2002	70.0000	394
DP00000370	1007	SR1001	1	1	10/23/2002	64.0000	394
DP00000371	1007	SR1001	1	1	10/23/2002	66.0000	394
DP00000372	1007	SR1001	1	1	10/23/2002	66.0000	394
DP00000373	USA05	SR1002	1	1	10/25/2002	439.0000	392
DP00000374	USA05	SR1002	1	1	10/25/2002	240.0000	392
DP00000375	USA05	SR1002	1	1	10/25/2002	564.0000	392
DP00000376	USA05	SR1002	1	1	10/25/2002	649.0000	392
DP00000377	USA05	SR1002	1	1	10/25/2002	242.0000	392

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DP00000378	USA05	SR1002	1	1	10/25/2002	535.0000	392
DP00000379	USA05	SR1002	1	1	10/25/2002	737.0000	392
DP00000380	USA05	SR1002	1	1	10/25/2002	193.0000	392
DP00000381	USA05	SR1002	1	1	10/25/2002	817.0000	392
DP00000382	USA05	SR1002	1	1	10/25/2002	773.0000	392
DP00000383	USA05	SR1002	1	1	10/25/2002	768.0000	392
DP00000384	USA05	SR1002	1	1	10/25/2002	252.0000	392
DP00000385	USA05	SR1002	1	1	10/25/2002	350.0000	392
DP00000386	USA05	SR1002	1	1	10/25/2002	814.0000	392
DP00000387	USA05	SR1002	1	1	10/25/2002	1,124.0000	392
DP00000388	USA05	SR1002	1	1	10/25/2002	748.0000	392
DP00000389	USA05	SR1002	1	1	10/25/2002	787.0000	392
DP00000390	USA05	SR1002	1	1	10/25/2002	1,262.0000	392
DP00000391	USA05	SR1002	1	1	10/25/2002	1,036.0000	392
DP00000392	USA05	SR1002	1	1	10/25/2002	1,304.0000	392
DP00000393	USA05	SR1002	1	1	10/25/2002	824.0000	392
DP00000394	USA05	SR1002	1	1	10/25/2002	946.0000	392
DP00000395	USA05	SR1002	1	1	10/25/2002	1,546.0000	392
DP00000396	USA05	SR1002	1	1	10/25/2002	1,175.0000	392
DP00000397	USA05	SR1002	1	1	10/25/2002	1,117.0000	392
DP00000398	USA05	SR1002	1	1	10/25/2002	1,277.0000	392
DP00000399	USA05	SR1002	1	1	10/25/2002	1,606.0000	392
DP00000400	USA05	SR1002	1	1	10/25/2002	1,492.0000	392
DP00000401	USA05	SR1002	1	1	10/25/2002	1,336.0000	392
DP00000402	USA05	SR1002	1	1	10/25/2002	1,728.0000	392
DP00000403	USA05	SR1002	1	1	10/25/2002	1,741.0000	392
DP00000404	USA05	SR1002	1	1	10/25/2002	1,607.0000	392
DP00000405	USA05	SR1002	1	1	10/25/2002	1,714.0000	392
DP00000406	USA05	SR1002	1	1	10/25/2002	1,814.0000	392
DP00000407	USA05	SR1002	1	1	10/25/2002	2,146.0000	392
DP00000408	USA05	SR1002	1	1	10/25/2002	1,715.0000	392
DP00000409	USA05	SR1002	1	1	11/05/2002	439.0000	381
DP00000410	USA05	SR1002	1	1	11/05/2002	240.0000	381
DP00000411	USA05	SR1002	1	1	11/05/2002	564.0000	381
DP00000412	USA05	SR1002	1	1	11/05/2002	649.0000	381
DP00000413	USA05	SR1002	1	1	11/05/2002	242.0000	381
DP00000414	USA05	SR1002	1	1	11/05/2002	535.0000	381
DP00000415	USA05	SR1002	1	1	11/05/2002	737.0000	381
DP00000416	USA05	SR1002	1	1	11/05/2002	193.0000	381
DP00000417	USA05	SR1002	1	1	11/05/2002	817.0000	381
DP00000418	USA05	SR1002	1	1	11/05/2002	773.0000	381
DP00000419	USA05	SR1002	1	1	11/05/2002	768.0000	381
DP00000420	USA05	SR1002	1	1	11/05/2002	252.0000	381
DP00000421	USA05	SR1002	1	1	11/05/2002	350.0000	381
DP00000422	USA05	SR1002	1	1	11/05/2002	814.0000	381

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DP00000423	USA05	SR1002	1	1	11/05/2002	1,124.0000	381
DP00000424	USA05	SR1002	1	1	11/05/2002	748.0000	381
DP00000425	USA05	SR1002	1	1	11/05/2002	787.0000	381
DP00000426	USA05	SR1002	1	1	11/05/2002	1,262.0000	381
DP00000427	USA05	SR1002	1	1	11/05/2002	1,036.0000	381
DP00000428	USA05	SR1002	1	1	11/05/2002	1,304.0000	381
DP00000429	USA05	SR1002	1	1	11/05/2002	824.0000	381
DP00000430	USA05	SR1002	1	1	11/05/2002	946.0000	381
DP00000431	USA05	SR1002	1	1	11/05/2002	1,546.0000	381
DP00000432	USA05	SR1002	1	1	11/05/2002	1,175.0000	381
DP00000433	USA05	SR1002	1	1	11/05/2002	1,117.0000	381
DP00000434	USA05	SR1002	1	1	11/05/2002	1,277.0000	381
DP00000435	USA05	SR1002	1	1	11/05/2002	1,606.0000	381
DP00000436	USA05	SR1002	1	1	11/05/2002	1,492.0000	381
DP00000437	USA05	SR1002	1	1	11/05/2002	1,336.0000	381
DP00000438	USA05	SR1002	1	1	11/05/2002	1,728.0000	381
DP00000439	USA05	SR1002	1	1	11/05/2002	1,741.0000	381
DP00000440	USA05	SR1002	1	1	11/05/2002	1,607.0000	381
DP00000441	USA05	SR1002	1	1	11/05/2002	1,714.0000	381
DP00000442	USA05	SR1002	1	1	11/05/2002	1,814.0000	381
DP00000443	USA05	SR1002	1	1	11/05/2002	2,146.0000	381
DP00000444	USA05	SR1002	1	1	11/05/2002	1,715.0000	381
DP00000445	USA05	SR1002	1	1	11/05/2002	1,044.0000	381
DP00000446	USA05	SR1002	1	1	11/05/2002	859.0000	381
DP00000447	USA05	SR1002	1	1	11/05/2002	1,147.0000	381
DP00000448	USA05	SR1002	1	1	11/05/2002	1,006.0000	381
DP00000449	USA05	SR1002	1	1	11/05/2002	917.0000	381
DP00000450	USA05	SR1002	1	1	11/05/2002	1,118.0000	381
DP00000451	USA05	SR1002	1	1	11/05/2002	998.0000	381
DP00000452	USA05	SR1002	1	1	11/05/2002	1,075.0000	381
DP00000453	USA05	SR1002	1	1	11/05/2002	1,210.0000	381
DP00000454	USA05	SR1002	1	1	11/05/2002	936.0000	381
DP00000455	USA05	SR1002	1	1	11/05/2002	1,186.0000	381
DP00000456	USA05	SR1002	1	1	11/05/2002	1,255.0000	381
DP00000457	USA05	SR1002	1	1	11/05/2002	1,025.0000	381
DP00000458	USA05	SR1002	1	1	11/05/2002	1,169.0000	381
DP00000459	USA05	SR1002	1	1	11/05/2002	1,074.0000	381
DP00000460	USA05	SR1002	1	1	11/05/2002	916.0000	381
DP00000461	USA05	SR1002	1	1	11/05/2002	1,082.0000	381
DP00000462	USA05	SR1002	1	1	11/05/2002	991.0000	381
DP00000463	USA05	SR1002	1	1	11/05/2002	954.0000	381
DP00000464	USA05	SR1002	1	1	11/05/2002	1,237.0000	381
DP00000465	USA05	SR1002	1	1	11/05/2002	1,051.0000	381
DP00000466	USA05	SR1002	1	1	11/05/2002	1,140.0000	381
DP00000467	USA05	SR1002	1	1	11/05/2002	1,292.0000	381

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DP00000468	USA05	SR1002	1	1	11/05/2002	1,296.0000	381
DP00000469	USA05	SR1002	1	1	11/05/2002	1,079.0000	381
DP00000470	USA05	SR1002	1	1	11/05/2002	1,040.0000	381
DP00000471	USA05	SR1002	1	1	11/05/2002	1,141.0000	381
DP00000472	USA05	SR1002	1	1	11/05/2002	986.0000	381
DP00000473	USA05	SR1002	1	1	11/05/2002	1,010.0000	381
DP00000474	USA05	SR1002	1	1	11/05/2002	1,057.0000	381
DP00000475	USA05	SR1002	1	1	11/05/2002	986.0000	381
DP00000476	USA05	SR1002	1	1	11/05/2002	1,152.0000	381
DP00000477	USA05	SR1002	1	1	11/05/2002	1,130.0000	381
DP00000478	USA05	SR1002	1	1	11/05/2002	1,025.0000	381
DP00000479	USA05	SR1002	1	1	11/05/2002	1,322.0000	381
DP00000480	USA05	SR1002	1	1	11/05/2002	1,261.0000	381
DP00000481	USA05	SR1001	1	1	10/23/2002	61.0000	394
DP00000482	USA05	SR1002	1	1	10/23/2002	54.0000	394
DP00000483	USA05	SR1002	1	1	10/23/2002	66.0000	394
DP00000484	USA05	SR1002	1	1	10/23/2002	83.0000	394
DP00000485	USA05	SR1002	1	1	10/23/2002	80.0000	394
DP00000486	USA05	SR1002	1	1	10/23/2002	84.0000	394
DP00000487	USA05	SR1002	1	1	10/23/2002	76.0000	394
DP00000488	USA05	SR1002	1	1	10/23/2002	74.0000	394
DP00000489	USA05	SR1002	1	1	10/23/2002	97.0000	394
DP00000490	USA05	SR1002	1	1	10/23/2002	70.0000	394
DP00000491	USA05	SR1002	1	1	10/23/2002	68.0000	394
DP00000492	USA05	SR1002	1	1	10/23/2002	80.0000	394
DP00000493	USA05	SR1002	1	1	10/23/2002	76.0000	394
DP00000494	USA05	SR1002	1	1	10/23/2002	85.0000	394
DP00000495	USA05	SR1002	1	1	10/23/2002	108.0000	394
DP00000496	USA05	SR1002	1	1	10/23/2002	103.0000	394
DP00000497	USA05	SR1002	1	1	10/23/2002	138.0000	394
DP00000498	USA05	SR1002	1	1	10/23/2002	108.0000	394
DP00000499	USA05	SR1002	1	1	10/23/2002	96.0000	394
DP00000500	USA05	SR1002	1	1	10/23/2002	126.0000	394
DP00000501	USA05	SR1002	1	1	10/23/2002	110.0000	394
DP00000502	USA05	SR1002	1	1	10/23/2002	101.0000	394
DP00000503	USA05	SR1002	1	1	10/23/2002	96.0000	394
DP00000504	USA05	SR1002	1	1	10/23/2002	94.0000	394
DP00000505	USA05	SR1002	1	1	10/23/2002	95.0000	394
DP00000506	USA05	SR1002	1	1	10/23/2002	95.0000	394
DP00000507	USA05	SR1002	1	1	10/23/2002	110.0000	394
DP00000508	USA05	SR1002	1	1	10/23/2002	118.0000	394
DP00000509	USA05	SR1002	1	1	10/23/2002	132.0000	394
DP00000510	USA05	SR1002	1	1	10/23/2002	119.0000	394
DP00000511	USA05	SR1002	1	1	10/23/2002	109.0000	394
DP00000512	USA05	SR1002	1	1	10/23/2002	122.0000	394

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DP00000513	USA05	SR1002	1	1	10/23/2002	127.0000	394
DP00000514	USA05	SR1002	1	1	10/23/2002	108.0000	394
DP00000515	USA05	SR1002	1	1	10/23/2002	106.0000	394
DP00000516	USA05	SR1002	1	1	10/23/2002	110.0000	394
DP00000517	USA05	SR1002	1	1	10/23/2002	61.0000	394
DP00000518	USA05	SR1002	1	1	10/23/2002	54.0000	394
DP00000519	USA05	SR1002	1	1	10/23/2002	66.0000	394
DP00000520	USA05	SR1002	1	1	10/23/2002	83.0000	394
DP00000521	USA05	SR1002	1	1	10/23/2002	80.0000	394
DP00000522	USA05	SR1002	1	1	10/23/2002	84.0000	394
DP00000523	USA05	SR1002	1	1	10/23/2002	76.0000	394
DP00000524	USA05	SR1002	1	1	10/23/2002	74.0000	394
DP00000525	USA05	SR1002	1	1	10/23/2002	97.0000	394
DP00000526	USA05	SR1002	1	1	10/23/2002	70.0000	394
DP00000527	USA05	SR1002	1	1	10/23/2002	68.0000	394
DP00000528	USA05	SR1002	1	1	10/23/2002	80.0000	394
DP00000529	USA05	SR1002	1	1	10/23/2002	76.0000	394
DP00000530	USA05	SR1002	1	1	10/23/2002	85.0000	394
DP00000531	USA05	SR1002	1	1	10/23/2002	108.0000	394
DP00000532	USA05	SR1002	1	1	10/23/2002	103.0000	394
DP00000533	USA05	SR1002	1	1	10/23/2002	138.0000	394
DP00000534	USA05	SR1002	1	1	10/23/2002	108.0000	394
DP00000535	USA05	SR1002	1	1	10/23/2002	96.0000	394
DP00000536	USA05	SR1002	1	1	10/23/2002	126.0000	394
DP00000537	USA05	SR1002	1	1	10/23/2002	110.0000	394
DP00000538	USA05	SR1002	1	1	10/23/2002	101.0000	394
DP00000539	USA05	SR1002	1	1	10/23/2002	96.0000	394
DP00000540	USA05	SR1002	1	1	10/23/2002	94.0000	394
DP00000541	USA05	SR1002	1	1	10/23/2002	95.0000	394
DP00000542	USA05	SR1002	1	1	10/23/2002	95.0000	394
DP00000543	USA05	SR1002	1	1	10/23/2002	110.0000	394
DP00000544	USA05	SR1002	1	1	10/23/2002	118.0000	394
DP00000545	USA05	SR1002	1	1	10/23/2002	132.0000	394
DP00000546	USA05	SR1002	1	1	10/23/2002	119.0000	394
DP00000547	USA05	SR1002	1	1	10/23/2002	109.0000	394
DP00000548	USA05	SR1002	1	1	10/23/2002	122.0000	394
DP00000549	USA05	SR1002	1	1	10/23/2002	127.0000	394
DP00000550	USA05	SR1002	1	1	10/23/2002	108.0000	394
DP00000551	USA05	SR1002	1	1	10/23/2002	106.0000	394
DP00000552	USA05	SR1002	1	1	10/23/2002	110.0000	394
DP00000553	USA05	SR1002	1	1	10/23/2002	53.0000	394
DP00000554	USA05	SR1002	1	1	10/23/2002	62.0000	394
DP00000555	USA05	SR1002	1	1	10/23/2002	42.0000	394
DP00000556	USA05	SR1002	1	1	10/23/2002	72.0000	394
DP00000557	USA05	SR1002	1	1	10/23/2002	79.0000	394

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DP00000558	USA05	SR1002	1	1	10/23/2002	74.0000	394
DP00000559	USA05	SR1002	1	1	10/23/2002	50.0000	394
DP00000560	USA05	SR1002	1	1	10/23/2002	89.0000	394
DP00000561	USA05	SR1002	1	1	10/23/2002	78.0000	394
DP00000562	USA05	SR1002	1	1	10/23/2002	65.0000	394
DP00000563	USA05	SR1002	1	1	10/23/2002	85.0000	394
DP00000564	USA05	SR1002	1	1	10/23/2002	88.0000	394
DP00000565	USA05	SR1002	1	1	10/23/2002	89.0000	394
DP00000566	USA05	SR1002	1	1	10/23/2002	50.0000	394
DP00000567	USA05	SR1002	1	1	10/23/2002	79.0000	394
DP00000568	USA05	SR1002	1	1	10/23/2002	96.0000	394
DP00000569	USA05	SR1002	1	1	10/23/2002	60.0000	394
DP00000570	USA05	SR1002	1	1	10/23/2002	88.0000	394
DP00000571	USA05	SR1002	1	1	10/23/2002	71.0000	394
DP00000572	USA05	SR1002	1	1	10/23/2002	91.0000	394
DP00000573	USA05	SR1002	1	1	10/23/2002	83.0000	394
DP00000574	USA05	SR1002	1	1	10/23/2002	82.0000	394
DP00000575	USA05	SR1002	1	1	10/23/2002	64.0000	394
DP00000576	USA05	SR1002	1	1	10/23/2002	60.0000	394
DP00000577	USA05	SR1002	1	1	10/23/2002	73.0000	394
DP00000578	USA05	SR1002	1	1	10/23/2002	61.0000	394
DP00000579	USA05	SR1002	1	1	10/23/2002	64.0000	394
DP00000580	USA05	SR1002	1	1	10/23/2002	86.0000	394
DP00000581	USA05	SR1002	1	1	10/23/2002	74.0000	394
DP00000582	USA05	SR1002	1	1	10/23/2002	84.0000	394
DP00000583	USA05	SR1002	1	1	10/23/2002	64.0000	394
DP00000584	USA05	SR1002	1	1	10/23/2002	94.0000	394
DP00000585	USA05	SR1002	1	1	10/23/2002	84.0000	394
DP00000586	USA05	SR1002	1	1	10/23/2002	77.0000	394
DP00000587	USA05	SR1002	1	1	10/23/2002	79.0000	394
DP00000588	USA05	SR1002	1	1	10/23/2002	79.0000	394
DP00000589	USA04	SR1003	1	1	11/05/2002	61.0000	381
DP00000590	USA04	SR1003	1	1	11/05/2002	72.0000	381
DP00000591	USA04	SR1003	1	1	11/05/2002	63.0000	381
DP00000592	USA04	SR1003	1	1	11/05/2002	50.0000	381
DP00000593	USA04	SR1003	1	1	11/05/2002	66.0000	381
DP00000594	USA04	SR1003	1	1	11/05/2002	67.0000	381
DP00000595	USA04	SR1003	1	1	11/05/2002	56.0000	381
DP00000596	USA04	SR1003	1	1	11/05/2002	75.0000	381
DP00000597	USA04	SR1003	1	1	11/05/2002	60.0000	381
DP00000598	USA04	SR1003	1	1	11/05/2002	47.0000	381
DP00000599	USA04	SR1003	1	1	11/05/2002	88.0000	381
DP00000600	USA04	SR1003	1	1	11/05/2002	74.0000	381
DP00000601	USA04	SR1003	1	1	11/05/2002	105.0000	381
DP00000602	USA04	SR1003	1	1	11/05/2002	99.0000	381

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DP00000603	USA04	SR1003	1	1	11/05/2002	63.0000	381
DP00000604	USA04	SR1003	1	1	11/05/2002	108.0000	381
DP00000605	USA04	SR1003	1	1	11/05/2002	110.0000	381
DP00000606	USA04	SR1003	1	1	11/05/2002	89.0000	381
DP00000607	USA04	SR1003	1	1	11/05/2002	129.0000	381
DP00000608	USA04	SR1003	1	1	11/05/2002	116.0000	381
DP00000609	USA04	SR1003	1	1	11/05/2002	91.0000	381
DP00000610	USA04	SR1003	1	1	11/05/2002	102.0000	381
DP00000611	USA04	SR1003	1	1	11/05/2002	86.0000	381
DP00000612	USA04	SR1003	1	1	11/05/2002	133.0000	381
DP00000613	USA04	SR1003	1	1	11/05/2002	122.0000	381
DP00000614	USA04	SR1003	1	1	11/05/2002	124.0000	381
DP00000615	USA04	SR1003	1	1	11/05/2002	104.0000	381
DP00000616	USA04	SR1003	1	1	11/05/2002	110.0000	381
DP00000617	USA04	SR1003	1	1	11/05/2002	121.0000	381
DP00000618	USA04	SR1003	1	1	11/05/2002	128.0000	381
DP00000619	USA04	SR1003	1	1	11/05/2002	133.0000	381
DP00000620	USA04	SR1003	1	1	11/05/2002	135.0000	381
DP00000621	USA04	SR1003	1	1	11/05/2002	115.0000	381
DP00000622	USA04	SR1003	1	1	11/05/2002	121.0000	381
DP00000623	USA04	SR1003	1	1	11/05/2002	132.0000	381
DP00000624	USA04	SR1003	1	1	11/05/2002	139.0000	381
DP00000625	USA04	SR1003	1	1	11/05/2002	121.0000	381
DP00000626	USA04	SR1003	1	1	11/05/2002	109.0000	381
DP00000627	USA04	SR1003	1	1	11/05/2002	147.0000	381
DP00000628	USA04	SR1003	1	1	11/05/2002	171.0000	381
DP00000629	USA04	SR1003	1	1	11/05/2002	163.0000	381
DP00000630	USA04	SR1003	1	1	11/05/2002	191.0000	381
DP00000631	USA04	SR1003	1	1	11/05/2002	165.0000	381
DP00000632	USA04	SR1003	1	1	11/05/2002	169.0000	381
DP00000633	USA04	SR1003	1	1	11/05/2002	220.0000	381
DP00000634	USA04	SR1003	1	1	11/05/2002	165.0000	381
DP00000635	USA04	SR1003	1	1	11/05/2002	143.0000	381
DP00000636	USA04	SR1003	1	1	11/05/2002	179.0000	381
DP00000637	USA04	SR1003	1	1	11/05/2002	171.0000	381
DP00000638	USA04	SR1003	1	1	11/05/2002	178.0000	381
DP00000639	USA04	SR1003	1	1	11/05/2002	230.0000	381
DP00000640	USA04	SR1003	1	1	11/05/2002	247.0000	381
DP00000641	USA04	SR1003	1	1	11/05/2002	292.0000	381
DP00000642	USA04	SR1003	1	1	11/05/2002	209.0000	381
DP00000643	USA04	SR1003	1	1	11/05/2002	209.0000	381
DP00000644	USA04	SR1003	1	1	11/05/2002	259.0000	381
DP00000645	USA04	SR1003	1	1	11/05/2002	230.0000	381
DP00000646	USA04	SR1003	1	1	11/05/2002	208.0000	381
DP00000647	USA04	SR1003	1	1	11/05/2002	188.0000	381

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DP00000648	USA04	SR1003	1	1	11/05/2002	180.0000	381
DP00000649	USA04	SR1003	1	1	11/05/2002	181.0000	381
DP00000650	USA04	SR1003	1	1	11/05/2002	178.0000	381
DP00000651	USA04	SR1003	1	1	11/05/2002	222.0000	381
DP00000652	USA04	SR1003	1	1	11/05/2002	242.0000	381
DP00000653	USA04	SR1003	1	1	11/05/2002	255.0000	381
DP00000654	USA04	SR1003	1	1	11/05/2002	230.0000	381
DP00000655	USA04	SR1003	1	1	11/05/2002	219.0000	381
DP00000656	USA04	SR1003	1	1	11/05/2002	241.0000	381
DP00000657	USA04	SR1003	1	1	11/05/2002	254.0000	381
DP00000658	USA04	SR1003	1	1	11/05/2002	215.0000	381
DP00000659	USA04	SR1003	1	1	11/05/2002	193.0000	381
DP00000660	USA04	SR1003	1	1	11/05/2002	210.0000	381
DP00000661	USA04	SR1003	1	1	11/05/2002	162.0000	381
DP00000662	USA04	SR1003	1	1	11/05/2002	184.0000	381
DP00000663	USA04	SR1003	1	1	11/05/2002	218.0000	381
DP00000664	USA04	SR1003	1	1	11/05/2002	229.0000	381
DP00000665	USA04	SR1003	1	1	11/05/2002	201.0000	381
DP00000666	USA04	SR1003	1	1	11/05/2002	234.0000	381
DP00000667	USA04	SR1003	1	1	11/05/2002	179.0000	381
DP00000668	USA04	SR1003	1	1	11/05/2002	203.0000	381
DP00000669	USA04	SR1003	1	1	11/05/2002	293.0000	381
DP00000670	USA04	SR1003	1	1	11/05/2002	207.0000	381
DP00000671	USA04	SR1003	1	1	11/05/2002	172.0000	381
DP00000672	USA04	SR1003	1	1	11/05/2002	221.0000	381
DP00000673	USA04	SR1003	1	1	11/05/2002	217.0000	381
DP00000674	USA04	SR1003	1	1	11/05/2002	351.0000	381
DP00000675	USA04	SR1003	1	1	11/05/2002	291.0000	381
DP00000676	USA04	SR1003	1	1	11/05/2002	313.0000	381
DP00000677	USA04	SR1003	1	1	11/05/2002	335.0000	381
DP00000678	USA04	SR1003	1	1	11/05/2002	256.0000	381
DP00000679	USA04	SR1003	1	1	11/05/2002	333.0000	381
DP00000680	USA04	SR1003	1	1	11/05/2002	299.0000	381
DP00000681	USA04	SR1003	1	1	11/05/2002	308.0000	381
DP00000682	USA04	SR1003	1	1	11/05/2002	292.0000	381
DP00000683	USA04	SR1003	1	1	11/05/2002	277.0000	381
DP00000684	USA04	SR1003	1	1	11/05/2002	280.0000	381
DP00000685	USA04	SR1003	1	1	11/05/2002	334.0000	381
DP00000686	USA04	SR1003	1	1	11/05/2002	323.0000	381
DP00000687	USA04	SR1003	1	1	11/05/2002	312.0000	381
DP00000688	USA04	SR1003	1	1	11/05/2002	320.0000	381
DP00000689	USA04	SR1003	1	1	11/05/2002	353.0000	381
DP00000690	USA04	SR1003	1	1	11/05/2002	342.0000	381
DP00000691	USA04	SR1003	1	1	11/05/2002	332.0000	381
DP00000692	USA04	SR1003	1	1	11/05/2002	340.0000	381

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DP00000693	USA04	SR1003	1	1	11/05/2002	373.0000	381
DP00000694	USA04	SR1003	1	1	11/05/2002	362.0000	381
DP00000695	USA04	SR1003	1	1	11/05/2002	352.0000	381
DP00000696	USA04	SR1003	1	1	11/05/2002	360.0000	381
DP00000697	USA04	SR1003	1	1	11/05/2002	55.0000	381
DP00000698	USA04	SR1003	1	1	11/06/2002	57.0000	380
DP00000699	USA04	SR1003	1	1	11/06/2002	73.0000	380
DP00000700	USA04	SR1003	1	1	11/06/2002	96.0000	380
DP00000701	USA04	SR1003	1	1	11/06/2002	93.0000	380
DP00000702	USA04	SR1003	1	1	11/06/2002	100.0000	380
DP00000703	USA04	SR1003	1	1	11/06/2002	101.0000	380
DP00000704	USA04	SR1003	1	1	11/06/2002	87.0000	380
DP00000705	USA04	SR1003	1	1	11/06/2002	120.0000	380
DP00000706	USA04	SR1003	1	1	11/06/2002	76.0000	380
DP00000707	USA04	SR1003	1	1	11/06/2002	75.0000	380
DP00000708	USA04	SR1003	1	1	11/06/2002	91.0000	380
DP00000709	USA04	SR1003	1	1	11/06/2002	90.0000	380
DP00000710	USA04	SR1003	1	1	11/06/2002	107.0000	380
DP00000711	USA04	SR1003	1	1	11/06/2002	121.0000	380
DP00000712	USA04	SR1003	1	1	11/06/2002	113.0000	380
DP00000713	USA04	SR1003	1	1	11/06/2002	214.0000	380
DP00000714	USA04	SR1003	1	1	11/06/2002	152.0000	380
DP00000715	USA04	SR1003	1	1	11/06/2002	126.0000	380
DP00000716	USA04	SR1003	1	1	11/06/2002	176.0000	380
DP00000717	USA04	SR1003	1	1	11/06/2002	156.0000	380
DP00000718	USA04	SR1003	1	1	11/06/2002	105.0000	380
DP00000719	USA04	SR1003	1	1	11/06/2002	128.0000	380
DP00000720	USA04	SR1003	1	1	11/06/2002	99.0000	380
DP00000721	USA04	SR1003	1	1	11/06/2002	106.0000	380
DP00000722	USA04	SR1003	1	1	11/06/2002	113.0000	380
DP00000723	USA04	SR1003	1	1	11/06/2002	127.0000	380
DP00000724	USA04	SR1003	1	1	11/06/2002	138.0000	380
DP00000725	USA04	SR1003	1	1	11/06/2002	182.0000	380
DP00000726	USA04	SR1003	1	1	11/06/2002	153.0000	380
DP00000727	USA04	SR1003	1	1	11/06/2002	143.0000	380
DP00000728	USA04	SR1003	1	1	11/06/2002	158.0000	380
DP00000729	USA04	SR1003	1	1	11/06/2002	164.0000	380
DP00000730	USA04	SR1003	1	1	11/06/2002	118.0000	380
DP00000731	USA04	SR1003	1	1	11/06/2002	128.0000	380
DP00000732	USA04	SR1003	1	1	11/06/2002	123.0000	380
DP00000733	USA04	SR1003	1	1	11/06/2002	122.0000	380
DP00000734	USA04	SR1003	1	1	11/06/2002	138.0000	380
DP00000735	USA04	SR1003	1	1	11/06/2002	164.0000	380
DP00000736	USA04	SR1003	1	1	11/06/2002	172.0000	380
DP00000737	USA04	SR1003	1	1	11/06/2002	151.0000	380

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DP00000738	USA04	SR1003	1	1	11/06/2002	176.0000	380
DP00000739	USA04	SR1003	1	1	11/06/2002	134.0000	380
DP00000740	USA04	SR1003	1	1	11/06/2002	152.0000	380
DP00000741	USA04	SR1003	1	1	11/06/2002	220.0000	380
DP00000742	USA04	SR1003	1	1	11/06/2002	155.0000	380
DP00000743	USA04	SR1003	1	1	11/06/2002	129.0000	380
DP00000744	USA04	SR1003	1	1	11/06/2002	166.0000	380
DP00000745	USA04	SR1003	1	1	11/06/2002	163.0000	380
DP00000746	USA04	SR1003	1	1	11/06/2002	263.0000	380
DP00000747	USA04	SR1003	1	1	11/06/2002	218.0000	380
DP00000748	USA04	SR1003	1	1	11/06/2002	235.0000	380
DP00000749	USA04	SR1003	1	1	11/06/2002	251.0000	380
DP00000750	USA04	SR1003	1	1	11/06/2002	192.0000	380
DP00000751	USA04	SR1003	1	1	11/06/2002	250.0000	380
DP00000752	USA04	SR1003	1	1	11/06/2002	224.0000	380
DP00000753	USA04	SR1003	1	1	11/06/2002	231.0000	380
DP00000754	USA04	SR1003	1	1	11/06/2002	219.0000	380
DP00000755	USA04	SR1003	1	1	11/06/2002	208.0000	380
DP00000756	USA04	SR1003	1	1	11/06/2002	210.0000	380
DP00000757	USA04	SR1003	1	1	11/06/2002	251.0000	380
DP00000758	USA04	SR1003	1	1	11/06/2002	242.0000	380
DP00000759	USA04	SR1003	1	1	11/06/2002	234.0000	380
DP00000760	USA04	SR1003	1	1	11/06/2002	240.0000	380
DP00000761	USA04	SR1003	1	1	11/06/2002	265.0000	380
DP00000762	USA04	SR1003	1	1	11/06/2002	257.0000	380
DP00000763	USA04	SR1003	1	1	11/06/2002	249.0000	380
DP00000764	USA04	SR1003	1	1	11/06/2002	255.0000	380
DP00000765	USA04	SR1003	1	1	11/06/2002	280.0000	380
DP00000766	USA04	SR1003	1	1	11/06/2002	272.0000	380
DP00000767	USA04	SR1003	1	1	11/06/2002	264.0000	380
DP00000768	USA04	SR1003	1	1	11/06/2002	270.0000	380
DP00000769	USA04	SR1003	1	1	11/06/2002	41.0000	380
DP00000770	USA04	SR1003	1	1	11/06/2002	43.0000	380
DP00000771	USA04	SR1003	1	1	11/06/2002	55.0000	380
DP00000772	USA04	SR1003	1	1	11/06/2002	72.0000	380
DP00000773	USA04	SR1003	1	1	11/06/2002	70.0000	380
DP00000774	USA04	SR1003	1	1	11/06/2002	75.0000	380
DP00000775	USA04	SR1003	1	1	11/06/2002	76.0000	380
DP00000776	USA04	SR1003	1	1	11/06/2002	65.0000	380
DP00000777	USA04	SR1003	1	1	11/06/2002	90.0000	380
DP00000778	USA04	SR1003	1	1	11/06/2002	57.0000	380
DP00000779	USA04	SR1003	1	1	11/06/2002	56.0000	380
DP00000780	USA04	SR1003	1	1	11/06/2002	68.0000	380
DP00000781	USA04	SR1003	1	1	11/06/2002	68.0000	380
DP00000782	USA04	SR1003	1	1	11/06/2002	80.0000	380

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DP00000783	USA04	SR1003	1	1	11/06/2002	91.0000	380
DP00000784	USA04	SR1003	1	1	11/06/2002	85.0000	380
DP00000785	USA04	SR1003	1	1	11/06/2002	161.0000	380
DP00000786	USA04	SR1003	1	1	11/06/2002	114.0000	380
DP00000787	USA04	SR1003	1	1	11/06/2002	95.0000	380
DP00000788	USA04	SR1003	1	1	11/06/2002	132.0000	380
DP00000789	USA04	SR1003	1	1	11/06/2002	117.0000	380
DP00000790	USA04	SR1003	1	1	11/06/2002	79.0000	380
DP00000791	USA04	SR1003	1	1	11/06/2002	96.0000	380
DP00000792	USA04	SR1003	1	1	11/06/2002	74.0000	380
DP00000793	USA04	SR1003	1	1	11/06/2002	80.0000	380
DP00000794	USA04	SR1003	1	1	11/06/2002	85.0000	380
DP00000795	USA04	SR1003	1	1	11/06/2002	95.0000	380
DP00000796	USA04	SR1003	1	1	11/06/2002	104.0000	380
DP00000797	USA04	SR1003	1	1	11/06/2002	137.0000	380
DP00000798	USA04	SR1003	1	1	11/06/2002	115.0000	380
DP00000799	USA04	SR1003	1	1	11/06/2002	107.0000	380
DP00000800	USA04	SR1003	1	1	11/06/2002	119.0000	380
DP00000801	USA04	SR1003	1	1	11/06/2002	123.0000	380
DP00000802	USA04	SR1003	1	1	11/06/2002	89.0000	380
DP00000803	USA04	SR1003	1	1	11/06/2002	96.0000	380
DP00000804	USA04	SR1003	1	1	11/06/2002	92.0000	380
DP00000805	USA03	LT5010	1	1	11/05/2002	75.0000	381
DP00000806	USA03	LT5010	1	1	11/06/2002	103.0000	380
DP00000807	USA03	LT5010	1	1	11/06/2002	131.0000	380
DP00000808	USA03	LT5010	1	1	11/06/2002	117.0000	380
DP00000809	USA03	LT5010	1	1	11/06/2002	109.0000	380
DP00000810	USA03	LT5010	1	1	11/06/2002	159.0000	380
DP00000811	USA03	LT5010	1	1	11/06/2002	100.0000	380
DP00000812	USA03	LT5010	1	1	11/06/2002	125.0000	380
DP00000813	USA03	LT5010	1	1	11/06/2002	130.0000	380
DP00000814	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000815	USA03	LT5010	1	1	11/06/2002	108.0000	380
DP00000816	USA03	LT5010	1	1	11/06/2002	133.0000	380
DP00000817	USA03	LT5010	1	1	11/06/2002	114.0000	380
DP00000818	USA03	LT5010	1	1	11/06/2002	194.0000	380
DP00000819	USA03	LT5010	1	1	11/06/2002	109.0000	380
DP00000820	USA03	LT5010	1	1	11/06/2002	173.0000	380
DP00000821	USA03	LT5010	1	1	11/06/2002	148.0000	380
DP00000822	USA03	LT5010	1	1	11/06/2002	196.0000	380
DP00000823	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000824	USA03	LT5010	1	1	11/06/2002	127.0000	380
DP00000825	USA03	LT5010	1	1	11/06/2002	161.0000	380
DP00000826	USA03	LT5010	1	1	11/06/2002	131.0000	380
DP00000827	USA03	LT5010	1	1	11/06/2002	142.0000	380

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REPORT ID: OMS6210
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Days Allowed After Sched Ship Date: 0

<u>Order No</u>	<u>Ship-To Cust</u>	<u>Product ID</u>	<u>Line</u>	<u>Sched</u>	<u>Sched Date</u>	<u>Overdue Qty</u>	<u>Days Overdue</u>
DP00000828	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000829	USA03	LT5010	1	1	11/06/2002	138.0000	380
DP00000830	USA03	LT5010	1	1	11/06/2002	176.0000	380
DP00000831	USA03	LT5010	1	1	11/06/2002	152.0000	380
DP00000832	USA03	LT5010	1	1	11/06/2002	174.0000	380
DP00000833	USA03	LT5010	1	1	11/06/2002	157.0000	380
DP00000834	USA03	LT5010	1	1	11/06/2002	207.0000	380
DP00000835	USA03	LT5010	1	1	11/06/2002	142.0000	380
DP00000836	USA03	LT5010	1	1	11/06/2002	156.0000	380
DP00000837	USA03	LT5010	1	1	11/06/2002	176.0000	380
DP00000838	USA03	LT5010	1	1	11/06/2002	159.0000	380
DP00000839	USA03	LT5010	1	1	11/06/2002	155.0000	380
DP00000840	USA03	LT5010	1	1	11/06/2002	160.0000	380
DP00000841	USA03	LT5010	1	1	11/05/2002	78.0000	381
DP00000842	USA03	LT5010	1	1	11/05/2002	79.0000	381
DP00000843	USA03	LT5010	1	1	11/06/2002	101.0000	380
DP00000844	USA03	LT5010	1	1	11/06/2002	90.0000	380
DP00000845	USA03	LT5010	1	1	11/06/2002	84.0000	380
DP00000846	USA03	LT5010	1	1	11/06/2002	122.0000	380
DP00000847	USA03	LT5010	1	1	11/06/2002	77.0000	380
DP00000848	USA03	LT5010	1	1	11/06/2002	96.0000	380
DP00000849	USA03	LT5010	1	1	11/06/2002	100.0000	380
DP00000850	USA03	LT5010	1	1	11/06/2002	95.0000	380
DP00000851	USA03	LT5010	1	1	11/06/2002	83.0000	380
DP00000852	USA03	LT5010	1	1	11/06/2002	102.0000	380
DP00000853	USA03	LT5010	1	1	11/06/2002	88.0000	380
DP00000854	USA03	LT5010	1	1	11/06/2002	149.0000	380
DP00000855	USA03	LT5010	1	1	11/06/2002	84.0000	380
DP00000856	USA03	LT5010	1	1	11/06/2002	133.0000	380
DP00000857	USA03	LT5010	1	1	11/06/2002	114.0000	380
DP00000858	USA03	LT5010	1	1	11/06/2002	151.0000	380
DP00000859	USA03	LT5010	1	1	11/06/2002	95.0000	380
DP00000860	USA03	LT5010	1	1	11/06/2002	98.0000	380
DP00000861	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000862	USA03	LT5010	1	1	11/06/2002	101.0000	380
DP00000863	USA03	LT5010	1	1	11/06/2002	109.0000	380
DP00000864	USA03	LT5010	1	1	11/06/2002	95.0000	380
DP00000865	USA03	LT5010	1	1	11/06/2002	106.0000	380
DP00000866	USA03	LT5010	1	1	11/06/2002	135.0000	380
DP00000867	USA03	LT5010	1	1	11/06/2002	117.0000	380
DP00000868	USA03	LT5010	1	1	11/06/2002	134.0000	380
DP00000869	USA03	LT5010	1	1	11/06/2002	121.0000	380
DP00000870	USA03	LT5010	1	1	11/06/2002	159.0000	380
DP00000871	USA03	LT5010	1	1	11/06/2002	109.0000	380
DP00000872	USA03	LT5010	1	1	11/06/2002	120.0000	380

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REPORT ID: OMS6210
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Days Allowed After Sched Ship Date: 0

<u>Order No</u>	<u>Ship-To Cust</u>	<u>Product ID</u>	<u>Line</u>	<u>Sched</u>	<u>Sched Date</u>	<u>Overdue Qty</u>	<u>Days Overdue</u>
DP00000873	USA03	LT5010	1	1	11/06/2002	135.0000	380
DP00000874	USA03	LT5010	1	1	11/06/2002	122.0000	380
DP00000875	USA03	LT5010	1	1	11/06/2002	119.0000	380
DP00000876	USA03	LT5010	1	1	11/06/2002	123.0000	380
DP00000877	USA03	LT5010	1	1	11/05/2002	75.0000	381
DP00000878	USA03	LT5010	1	1	11/06/2002	47.0000	380
DP00000879	USA03	LT5010	1	1	11/06/2002	70.0000	380
DP00000880	USA03	LT5010	1	1	11/06/2002	71.0000	380
DP00000881	USA03	LT5010	1	1	11/06/2002	74.0000	380
DP00000882	USA03	LT5010	1	1	11/06/2002	57.0000	380
DP00000883	USA03	LT5010	1	1	11/06/2002	65.0000	380
DP00000884	USA03	LT5010	1	1	11/06/2002	71.0000	380
DP00000885	USA03	LT5010	1	1	11/06/2002	52.0000	380
DP00000886	USA03	LT5010	1	1	11/06/2002	53.0000	380
DP00000887	USA03	LT5010	1	1	11/06/2002	63.0000	380
DP00000888	USA03	LT5010	1	1	11/06/2002	119.0000	380
DP00000889	USA03	LT5010	1	1	11/06/2002	105.0000	380
DP00000890	USA03	LT5010	1	1	11/06/2002	66.0000	380
DP00000891	USA03	LT5010	1	1	11/06/2002	67.0000	380
DP00000892	USA03	LT5010	1	1	11/06/2002	81.0000	380
DP00000893	USA03	LT5010	1	1	11/06/2002	73.0000	380
DP00000894	USA03	LT5010	1	1	11/06/2002	63.0000	380
DP00000895	USA03	LT5010	1	1	11/06/2002	68.0000	380
DP00000896	USA03	LT5010	1	1	11/06/2002	85.0000	380
DP00000897	USA03	LT5010	1	1	11/06/2002	61.0000	380
DP00000898	USA03	LT5010	1	1	11/06/2002	60.0000	380
DP00000899	USA03	LT5010	1	1	11/06/2002	97.0000	380
DP00000900	USA03	LT5010	1	1	11/06/2002	61.0000	380
DP00000901	USA03	LT5010	1	1	11/06/2002	100.0000	380
DP00000902	USA03	LT5010	1	1	11/06/2002	65.0000	380
DP00000903	USA03	LT5010	1	1	11/06/2002	76.0000	380
DP00000904	USA03	LT5010	1	1	11/06/2002	82.0000	380
DP00000905	USA03	LT5010	1	1	11/06/2002	78.0000	380
DP00000906	USA03	LT5010	1	1	11/06/2002	63.0000	380
DP00000907	USA03	LT5010	1	1	11/06/2002	68.0000	380
DP00000908	USA03	LT5010	1	1	11/06/2002	78.0000	380
DP00000909	USA03	LT5010	1	1	11/06/2002	55.0000	380
DP00000910	USA03	LT5010	1	1	11/06/2002	54.0000	380
DP00000911	USA03	LT5010	1	1	11/06/2002	75.0000	380
DP00000912	USA03	LT5010	1	1	11/06/2002	88.0000	380
DP00000913	USA03	LT5010	1	1	11/05/2002	75.0000	381
DP00000914	USA03	LT5010	1	1	11/06/2002	47.0000	380
DP00000915	USA03	LT5010	1	1	11/06/2002	70.0000	380
DP00000916	USA03	LT5010	1	1	11/06/2002	71.0000	380
DP00000917	USA03	LT5010	1	1	11/06/2002	74.0000	380

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Days Allowed After Sched Ship Date: 0

<u>Order No</u>	<u>Ship-To Cust</u>	<u>Product ID</u>	<u>Line</u>	<u>Sched</u>	<u>Sched Date</u>	<u>Overdue Qty</u>	<u>Days Overdue</u>
DP00000918	USA03	LT5010	1	1	11/06/2002	57.0000	380
DP00000919	USA03	LT5010	1	1	11/06/2002	65.0000	380
DP00000920	USA03	LT5010	1	1	11/06/2002	71.0000	380
DP00000921	USA03	LT5010	1	1	11/06/2002	52.0000	380
DP00000922	USA03	LT5010	1	1	11/06/2002	53.0000	380
DP00000923	USA03	LT5010	1	1	11/06/2002	63.0000	380
DP00000924	USA03	LT5010	1	1	11/06/2002	119.0000	380
DP00000925	USA03	LT5010	1	1	11/06/2002	105.0000	380
DP00000926	USA03	LT5010	1	1	11/06/2002	66.0000	380
DP00000927	USA03	LT5010	1	1	11/06/2002	67.0000	380
DP00000928	USA03	LT5010	1	1	11/06/2002	81.0000	380
DP00000929	USA03	LT5010	1	1	11/06/2002	73.0000	380
DP00000930	USA03	LT5010	1	1	11/06/2002	63.0000	380
DP00000931	USA03	LT5010	1	1	11/06/2002	68.0000	380
DP00000932	USA03	LT5010	1	1	11/06/2002	85.0000	380
DP00000933	USA03	LT5010	1	1	11/06/2002	61.0000	380
DP00000934	USA03	LT5010	1	1	11/06/2002	60.0000	380
DP00000935	USA03	LT5010	1	1	11/06/2002	97.0000	380
DP00000936	USA03	LT5010	1	1	11/06/2002	61.0000	380
DP00000937	USA03	LT5010	1	1	11/06/2002	100.0000	380
DP00000938	USA03	LT5010	1	1	11/06/2002	65.0000	380
DP00000939	USA03	LT5010	1	1	11/06/2002	76.0000	380
DP00000940	USA03	LT5010	1	1	11/06/2002	82.0000	380
DP00000941	USA03	LT5010	1	1	11/06/2002	78.0000	380
DP00000942	USA03	LT5010	1	1	11/06/2002	63.0000	380
DP00000943	USA03	LT5010	1	1	11/06/2002	68.0000	380
DP00000944	USA03	LT5010	1	1	11/06/2002	78.0000	380
DP00000945	USA03	LT5010	1	1	11/06/2002	55.0000	380
DP00000946	USA03	LT5010	1	1	11/06/2002	54.0000	380
DP00000947	USA03	LT5010	1	1	11/06/2002	75.0000	380
DP00000948	USA03	LT5010	1	1	11/06/2002	88.0000	380
DP00000949	USA03	LT5010	1	1	11/06/2002	101.0000	380
DP00000950	USA03	LT5010	1	1	11/06/2002	103.0000	380
DP00000951	USA03	LT5010	1	1	11/06/2002	131.0000	380
DP00000952	USA03	LT5010	1	1	11/06/2002	117.0000	380
DP00000953	USA03	LT5010	1	1	11/06/2002	109.0000	380
DP00000954	USA03	LT5010	1	1	11/06/2002	159.0000	380
DP00000955	USA03	LT5010	1	1	11/06/2002	100.0000	380
DP00000956	USA03	LT5010	1	1	11/06/2002	125.0000	380
DP00000957	USA03	LT5010	1	1	11/06/2002	130.0000	380
DP00000958	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000959	USA03	LT5010	1	1	11/06/2002	108.0000	380
DP00000960	USA03	LT5010	1	1	11/06/2002	133.0000	380
DP00000961	USA03	LT5010	1	1	11/06/2002	114.0000	380
DP00000962	USA03	LT5010	1	1	11/06/2002	194.0000	380

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Order No	Ship-To Cust	Product ID	Line	Sched	Sched Date	Overdue Qty	Days Overdue
DP00000963	USA03	LT5010	1	1	11/06/2002	109.0000	380
DP00000964	USA03	LT5010	1	1	11/06/2002	173.0000	380
DP00000965	USA03	LT5010	1	1	11/06/2002	148.0000	380
DP00000966	USA03	LT5010	1	1	11/06/2002	196.0000	380
DP00000967	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000968	USA03	LT5010	1	1	11/06/2002	127.0000	380
DP00000969	USA03	LT5010	1	1	11/06/2002	161.0000	380
DP00000970	USA03	LT5010	1	1	11/06/2002	131.0000	380
DP00000971	USA03	LT5010	1	1	11/06/2002	142.0000	380
DP00000972	USA03	LT5010	1	1	11/06/2002	124.0000	380
DP00000973	USA03	LT5010	1	1	11/06/2002	138.0000	380
DP00000974	USA03	LT5010	1	1	11/06/2002	176.0000	380
DP00000975	USA03	LT5010	1	1	11/06/2002	152.0000	380
DP00000976	USA03	LT5010	1	1	11/06/2002	174.0000	380
DP00000977	USA03	LT5010	1	1	11/06/2002	157.0000	380
DP00000978	USA03	LT5010	1	1	11/06/2002	207.0000	380
DP00000979	USA03	LT5010	1	1	11/06/2002	142.0000	380
DP00000980	USA03	LT5010	1	1	11/06/2002	156.0000	380
DP00000981	USA03	LT5010	1	1	11/06/2002	176.0000	380
DP00000982	USA03	LT5010	1	1	11/06/2002	159.0000	380
DP00000983	USA03	LT5010	1	1	11/06/2002	155.0000	380
DP00000984	USA03	LT5010	1	1	11/06/2002	160.0000	380
DWS0001	USA01	10000	1	1	08/04/2000	1.0000	1204
	USA01	10003	2	1	08/04/2000	1.0000	1204
	USA01	10005	3	1	08/04/2000	1.0000	1204
DWS0002	USA04	10004	1	1	08/04/2000	1.0000	1204
	USA04	10005	2	1	08/04/2000	2.0000	1204
	USA04	10011	3	1	08/04/2000	2.0000	1204
DWS0003	USA04	10012	4	1	08/04/2000	2.0000	1204
	USA14	10000	1	1	08/04/2000	12.0000	1204
	USA14	10002	2	1	08/04/2000	12.0000	1204
	USA14	10003	3	1	08/04/2000	12.0000	1204
	USA14	10004	4	1	08/04/2000	12.0000	1204
DWS0004	USA14	10012	5	1	08/04/2000	12.0000	1204
	USA01	10007	1	1	08/04/2000	12.0000	1204
	USA01	10008	2	1	08/04/2000	12.0000	1204
	USA01	10009	3	1	08/04/2000	12.0000	1204
	USA01	10010	4	1	08/04/2000	24.0000	1204
DWS0005	USA01	10011	5	1	08/04/2000	24.0000	1204
	USA01	10012	6	1	08/04/2000	24.0000	1204
	USA04	10000	1	1	08/04/2000	12.0000	1204
	USA04	10002	2	1	08/04/2000	12.0000	1204
	USA04	10003	3	1	08/04/2000	12.0000	1204
	USA04	10004	4	1	08/04/2000	12.0000	1204
	USA04	10009	5	1	08/04/2000	12.0000	1204

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Days Allowed After Sched Ship Date: 0

Order No	Ship-To Cust	Product ID	Line	Sched	Sched Date	Overdue Qty	Days Overdue
DWS0006	USA04	10010	6	1	08/04/2000	12.0000	1204
	USA04	10011	7	1	08/04/2000	12.0000	1204
	USA14	10010	1	1	08/04/2000	12.0000	1204
	USA14	10011	2	1	08/04/2000	24.0000	1204
EAS0001	1004	EX2018	1	1	08/02/2000	10.0000	1206
	1004	EX2019	2	1	08/02/2000	10.0000	1206
EAS0002	1009	10000	1	1	08/02/2000	12.0000	1206
	1009	10002	2	1	08/02/2000	12.0000	1206
	1009	10007	3	1	08/02/2000	6.0000	1206
	1009	10006	4	1	08/02/2000	12.0000	1206
EDI0001	US008	10000	1	1	08/02/2000	12.0000	1206
	US008	10012	2	1	08/02/2000	12.0000	1206
	US008	10011	3	1	08/02/2000	12.0000	1206
EDI0002	US011	10000	1	1	08/02/2000	12.0000	1206
	US011	10002	2	1	08/02/2000	12.0000	1206
	US011	10004	3	1	08/02/2000	12.0000	1206
EDI0003	US010	10000	1	1	08/02/2000	12.0000	1206
	US010	10007	2	1	08/02/2000	12.0000	1206
	US010	10005	3	1	08/02/2000	12.0000	1206
PDSCR	1000	10002	1	1	06/11/2003	1.0000	163
STR001	US008	10014	1	1	07/30/2000	12.0000	1209
WES0001	1006	10000	1	1	08/02/2000	12.0000	1206
	1006	10002	2	1	08/02/2000	12.0000	1206
	1006	10004	3	1	08/02/2000	12.0000	1206
	1006	10008	4	1	08/02/2000	12.0000	1206
	1006	10009	5	1	08/02/2000	12.0000	1206
	1006	10010	6	1	08/02/2000	12.0000	1206
	1006	10011	7	1	08/02/2000	12.0000	1206
	1006	10012	8	1	08/02/2000	12.0000	1206

End of Report

Report ID: OMS8100
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PeopleSoft OM
BUYING AGREEMENT STATUS REPORT
By Buying Agreement ID

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Buying Agreement Id Buying Agreement Description Type Type Desc Cust/Cust Group Status Start Date End Date
Bus. Unit Base Currency: US Dollar

JIM JIM SLS Sls Cont 1004 Active 11/21/2003 12/31/2003

<u>Line No</u>	<u>Prod ID/Prod Group</u>	<u>Buy Agreement Qty</u>	<u>Buy Agreement Am</u>	<u>UOM</u>	<u>OTD Qty</u>	<u>OTD Amount</u>	<u>Remaining Qty</u>	<u>Remaining Amount</u>
1	10002	50.0000	0.00	EA		0.00	50.0000	0.00

Report ID: OMS8100
Setid: SHARE

PeopleSoft OM
BUYING AGREEMENT STATUS REPORT
By Buying Agreement ID

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Run Time: 09:19:07

<u>Buying Agreement Id</u>	<u>Buying Agreement Description</u>	<u>Type</u>	<u>Type Desc</u>	<u>Cust/Cust Group</u>	<u>Status</u>	<u>Start Date</u>	<u>End Date</u>

Bus. Unit Base Currency: US Dollar

VPA0101	Sample Data BA	SLS	Sls Cont	1000	Active	11/05/2002	12/31/2005

<u>Line No</u>	<u>Prod ID/Prod Group</u>	<u>Buy Agreement Qty</u>	<u>Buy Agreement Am</u>	<u>UOM</u>	<u>OTD Qty</u>	<u>OTD Amount</u>	<u>Remaining Qty</u>	<u>Remaining Amount</u>
1	10002	999.0000	0.00	EA		0.00	999.0000	0.00

Report ID: OMS8100
Setid: SHARE

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BUYING AGREEMENT STATUS REPORT
By Buying Agreement ID

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<u>Buying Agreement Id</u>	<u>Buying Agreement Description</u>	<u>Type</u>	<u>Type Desc</u>	<u>Cust/Cust Group</u>	<u>Status</u>	<u>Start Date</u>	<u>End Date</u>

Bus. Unit Base Currency: US Dollar

VPA0102	BA #2 for Customer 1000.	SLS	Sls Cont	1000	Active	11/05/2002	12/31/2005

<u>Line No</u>	<u>Prod ID/Prod Group</u>	<u>Buy Agreement Qty</u>	<u>Buy Agreement Am</u>	<u>UOM</u>	<u>OTD Qty</u>	<u>OTD Amount</u>	<u>Remaining Qty</u>	<u>Remaining Amount</u>
1	10002	99.0000	0.00	EA		0.00	99.0000	0.00

End of Report