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# PeopleSoft Promotions Management

## 8.8 Reports

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**December 2003**

## PeopleSoft Promotions Management 8.8 Reports

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# About This PeopleBook

PeopleBooks provide you with the information that you need to implement and use PeopleSoft applications.

This preface discusses:

- Related documentation.
- Comments and suggestions.

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## Related Documentation

This section discusses how to:

- Obtain documentation updates.
- Order printed documentation.

## Obtaining Documentation Updates

You can find updates and additional documentation for this release, as well as previous releases, on the PeopleSoft Customer Connection web site. Through the Documentation section of PeopleSoft Customer Connection, you can download files to add to your PeopleBook Library. You'll find a variety of useful and timely materials, including updates to the full PeopleSoft documentation that is delivered on your PeopleBooks CD-ROM.

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**Important!** Before you upgrade, you must check PeopleSoft Customer Connection for updates to the upgrade instructions. PeopleSoft continually posts updates as the upgrade process is refined.

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## See Also

PeopleSoft Customer Connection web site, <http://www.peoplesoft.com/corp/en/login.asp>

## Ordering Printed Documentation

You can order printed, bound volumes of the complete PeopleSoft documentation that is delivered on your PeopleBooks CD-ROM. PeopleSoft makes printed documentation available for each major release shortly after the software is shipped. Customers and partners can order printed PeopleSoft documentation by using any of these methods:

- Web
- Telephone
- Email

## **Web**

From the Documentation section of the PeopleSoft Customer Connection web site, access the PeopleSoft Press web site under the Ordering PeopleBooks topic. The PeopleSoft Press web site is a joint venture between PeopleSoft and Consolidated Publications Incorporated (CPI), the book print vendor. Use a credit card, money order, cashier's check, or purchase order to place your order.

## **Telephone**

Contact CPI at 800 888 3559.

## **Email**

Send email to CPI at [psftpress@cc.larwood.com](mailto:psftpress@cc.larwood.com).

## **See Also**

PeopleSoft Customer Connection web site, <http://www.peoplesoft.com/corp/en/login.asp>

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# **Comments and Suggestions**

Your comments are important to us. We encourage you to tell us what you like, or what you would like to see changed about PeopleBooks and other PeopleSoft reference and training materials. Please send your suggestions to:

PeopleSoft Product Documentation Manager PeopleSoft, Inc. 4460 Hacienda Drive Pleasanton, CA 94588

Or send email comments to [doc@peoplesoft.com](mailto:doc@peoplesoft.com).

While we cannot guarantee to answer every email message, we will pay careful attention to your comments and suggestions.

# CHAPTER 1

## PeopleSoft Promotions Management Reports

PeopleSoft applications offer a wide range of query and reporting possibilities. PeopleSoft provides standard reports, as well as reporting tools that you can use to create new reports.

This appendix enables you to:

- View summary tables of all reports.
- View report details.

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**Note.** For samples of these reports, see the Portable Document Format (PDF) files published on CD-ROM with your documentation.

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### PeopleSoft Promotions Management Reports: A to Z

This table lists the PeopleSoft Promotions Management reports. The Promotion Contract report that is listed is a Crystal report and the Promotion Forecast Report is an SQR report. If you need more information about these reports, refer to the report details at the end of this appendix.

Report ID and Report Name	Description	Navigation	Run Control Page
TDC1000 Promotion Contract	Records the signed acknowledgement of a customer promotion from your customer.	Promotions, Manage Promotions, Reports, Promotion Contract	RUN_TD_FORM
TDS1000 Promotion Forecast	Provides you with the tool necessary to sync PeopleSoft Demand Planning events with planned promotional activities that you create in PeopleSoft Promotions Management.	Promotions, Manage Promotions, Reports, Promotion Forecast	RUN_TDS1000





## **CHAPTER 2**

# **Report Samples**

This chapter provides report samples.

For the online samples of these reports, see the PDF files that are published on CD-ROM with your online documentation.

# Promotion Contract

Promotion Code: PRO0000013  
2004 First Quarter Promotion

Run Date: 11/27/2003  
Run Time: 10:22:17 AM

## Alliance Group

Vendor Name:  
Broker Name: Bob Johnson  
Broker Phone: ()  
Broker Address: 9908 St Christopher Drive  
Chicago, IL 88562

	<u>FROM</u>	<u>TO</u>
Order Dates:	01/01/2004	03/15/2004
Ship Dates:	01/02/2004	03/30/2004
Delivery Dates:	01/05/2004	03/31/2004
Performance Dates:	01/12/2004	01/26/2004

Merch Activity		DISPLAY		Lump Sum		0.00		
<u>Off-Invoice</u>	<u>Bill Back</u>	<u>Low Amount</u>	<u>Upper Amount</u>	<u>Pct/Amt</u>	<u>Discount</u>	<u>Giveaway Product</u>	<u>Giveaway Qty</u>	
<u>0.00</u>	<u>5.00</u>	<u>1.00</u>	<u>500.00</u>	<u>A</u>	<u>5.00</u>		<u>0.00</u>	
<u>0.00</u>	<u>6.00</u>	<u>501.00</u>	<u>9,999,999,999.00</u>	<u>A</u>	<u>6.00</u>		<u>0.00</u>	
<u>Product ID</u>	<u>Product Description</u>			<u>UPC Code</u>	<u>UOM</u>	<u>Price</u>	<u>Plan Ship Qty</u>	
10002	Long Sleeve T-Shirt, Men's			UPC_CODE_002	EA	25.00	1,100.00	

# Promotion Contract

Promotion Code: PRO0000013

2004 First Quarter Promotion

Run Date: 11/27/2003

Run Time:10:22:17 AM

## Alliance Group

Vendor Name:

Broker Name: Bob Johnson

Broker Phone: ()

Broker Address: 9908 St Christopher Drive  
Chicago, IL 88562

	<u>FROM</u>	<u>TO</u>
Order Dates:	01/01/2004	03/15/2004
Ship Dates:	01/02/2004	03/30/2004
Delivery Dates:	01/05/2004	03/31/2004
Performance Dates:	01/12/2004	01/26/2004

All above information is accurate and complete; all promotional advertising and other allowances and benefits herein contained are acutally being offered.

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Comments:

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 1  
Run Date: 07/10/2003  
Run Time: 10:53:59

Setid: SHARE

Order Dates 01/01/2003 through 12/31/2003

Promotion Status: Planned & Approved Promotions

Sorted by Product Group

Report Quantity: Planned Quantity

Currency Code: USD

Product Group: 001

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000003	Planned	1000		10000	10000	07/01/2003	09/15/2003	EA	500.00	225.00	725.00
Multiple A		Alliance Group		Men's Long Sleeve Bike Jersey						45.0%	25.50
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	DISPLAY	AISLE		Lump Sum	0.00	1,550.00			0.00	0.00	
	TPR-BB			Bill Back	3.00	0.00			0.00	0.00	
	TPR-OI	OI		Off-Invc	4.50	0.00			0.00	0.00	

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000004	Planned	1000		10000	10000	07/01/2003	09/15/2003	EA	200.00	88.00	288.00
Giveaway		Alliance Group		Men's Long Sleeve Bike Jersey						44.0%	35.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI			Off-Invc	0.00	0.00	10002	EA	2.00	0.00	
							Long Sleeve T-Shirt, Men's				

											Plan Ship Qty/
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000005	Planned	1000		10000	10000	07/01/2003	09/15/2003	EA	435.00	65.25	500.25
Consumptio		Alliance Group		Men's Long Sleeve Bike Jersey						15.0%	35.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	COUPON			Consumption	0.00	0.00			0.00	0.75	

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000008	Planned	1006		10000	10000	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Men's Long Sleeve Bike Jersey						20.0%	55.00

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000008	Planned	1006		10009	10009	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Mountain Bike Gloves, Men's						20.0%	45.00

Product Group: 002

Plan Ship Qty/

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 2  
Run Date: 07/10/2003  
Run Time: 10:54:00

Setid: SHARE

Order Dates 01/01/2003 through 12/31/2003

Promotion Status: Planned & Approved Promotions

Sorted by Product Group

Report Quantity: Planned Quantity

Currency Code: USD

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000008	Planned	1006		10011	10011	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Biking Gloves, Unisex						20.0%	40.00

Plan Ship Qty/

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000008	Planned	1006		10012	10012	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Pro5500 Road Helmet						20.0%	32.00

End of Report

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 1  
Run Date: 07/10/2003  
Run Time: 11:26:36

Setid: SHARE

Order Dates 01/01/2003 through 12/31/2003

Promotion Status: Planned & Approved Promotions

Sorted by Customer Group

Report Quantity: Planned Quantity

Currency Code: USD

Customer Group:

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Prod Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000003	Planned	1000	001	10000	10000	07/01/2003	09/15/2003	EA	500.00	225.00	725.00
Multiple A		Alliance Group		Men's Long Sleeve Bike Jersey						45.0%	25.50
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	DISPLAY	AISLE		Lump Sum	0.00	1,550.00			0.00	0.00	
	TPR-BB			Bill Back	3.00	0.00			0.00	0.00	
	TPR-OI	OI		Off-Invc	4.50	0.00			0.00	0.00	

Report ID: TDS1000

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Page No: 2  
Run Date: 07/10/2003  
Run Time: 11:26:38

Setid: SHARE  
Promotion Status: Planned & Approved Promotions  
Report Quantity: Planned Quantity  
Currency Code: USD

Order Dates 01/01/2003 through 12/31/2003  
Sorted by Customer Group

	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	9.00	0.00			0.00	0.00	
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Prod Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000008	Planned	1006	002	10011	10011	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Biking Gloves, Unisex						20.0%	32.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	8.00	0.00			0.00	0.00	
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Prod Group</u>	<u>Product ID/Descr</u>	<u>Item ID</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000008	Planned	1006	002	10012	10012	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Pro5500 Road Helmet						20.0%	25.60
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	6.40	0.00			0.00	0.00	

End of Report

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 1  
Run Date: 07/10/2003  
Run Time: 11:28:53

Setid: SHARE  
Promotion Status: Planned & Approved Promotions  
Report Quantity: Planned Quantity  
Currency Code: USD

Order Dates 01/01/2003 through 12/31/2003  
Sorted By Product ID

Product ID: 10000 Men's Long Sleeve Bike Jersey

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
PRO0000003	Planned	1000		10000	001	07/01/2003	09/15/2003	EA	500.00	225.00	725.00
Multiple A		Alliance Group		Long Sleeve Biking Jersey, Men						45.0%	25.50
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	DISPLAY	AISLE		Lump Sum	0.00	1,550.00			0.00	0.00	
	TPR-BB			Bill Back	3.00	0.00			0.00	0.00	
	TPR-OI	OI		Off-Invc	4.50	0.00			0.00	0.00	
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
PRO0000004	Planned	1000		10000	001	07/01/2003	09/15/2003	EA	200.00	88.00	288.00
Giveaway		Alliance Group		Long Sleeve Biking Jersey, Men						44.0%	35.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI			Off-Invc	0.00	0.00	10002	EA	2.00	0.00	
							Long Sleeve T-Shirt, Men's				
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
PRO0000005	Planned	1000		10000	001	07/01/2003	09/15/2003	EA	435.00	65.25	500.25
Consumptio		Alliance Group		Long Sleeve Biking Jersey, Men						15.0%	35.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	COUPON			Consumption	0.00	0.00			0.00	0.75	
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
PRO0000008	Planned	1006		10000	001	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Long Sleeve Biking Jersey, Men						20.0%	44.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	11.00	0.00			0.00	0.00	
Total Lift Qty for Product ID: 10000										398.25	EA

Product ID: 10009 Mountain Bike Gloves, Men's

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
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PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 2  
Run Date: 07/10/2003  
Run Time: 11:28:56

Setid: SHARE

Order Dates 01/01/2003 through 12/31/2003

Promotion Status: Planned & Approved Promotions

Sorted By Product ID

Report Quantity: Planned Quantity

Currency Code: USD

PRO00000008	Planned	1006	10009	001	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor	Mountain Bike Gloves, Mens						20.0%	36.00
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
TPR-OI		BIKING	Off-Invc	9.00	0.00			0.00	0.00	

Total Lift Qty for Product ID: 10009 20.00 EA

Product ID: 10011 Biking Gloves, Unisex

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
PRO00000008	Planned	1006		10011	002	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Biking Gloves, Unisex						20.0%	32.00
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>		
TPR-OI		BIKING	Off-Invc	8.00	0.00			0.00	0.00		

Total Lift Qty for Product ID: 10011 20.00 EA

Product ID: 10012 Pro5500 Road Helmet

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Cust ID/Name</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>Prod Group</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/ Promotion Price</u>
PRO00000008	Planned	1006		10012	002	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Pro5500 Road Helmet						20.0%	25.60
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>		
TPR-OI		BIKING	Off-Invc	6.40	0.00			0.00	0.00		

Total Lift Qty for Product ID: 10012 20.00 EA

End of Report

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 1  
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Run Time: 11:29:24

Setid: SHARE

Order Dates 01/01/2003 through 12/31/2003

Promotion Status: Planned & Approved Promotions

Sorted by Customer ID

Report Quantity: Planned Quantity

Currency Code: USD

Customer ID: 1000 Alliance Group

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000003	Planned	10000	001		10000	07/01/2003	09/15/2003	EA	500.00	225.00	725.00
Multiple A		Men's Long Sleeve Bike Jersey			Long Sleeve Biking Jersey, Men					45.0%	25.50
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>		
DISPLAY	AISLE		Lump Sum	0.00	1,550.00			0.00	0.00		
TPR-BB			Bill Back	3.00	0.00			0.00	0.00		
TPR-OI	OI		Off-Invc	4.50	0.00			0.00	0.00		

											Plan Ship Qty/
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000004	Planned	10000	001		10000	07/01/2003	09/15/2003	EA	200.00	88.00	288.00
Giveaway		Men's Long Sleeve Bike Jersey			Long Sleeve Biking Jersey, Men					44.0%	35.00
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>		<u>Discount Amount</u>	<u>Lump Sum Cost</u>		<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>
TPR-OI			Off-Invc		0.00	0.00		10002	EA	2.00	0.00
								Long Sleeve T-Shirt, Men's			

											Plan Ship Qty/
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000005	Planned	10000	001		10000	07/01/2003	09/15/2003	EA	435.00	65.25	500.25
Consumptio		Men's Long Sleeve Bike Jersey			Long Sleeve Biking Jersey, Men					15.0%	35.00
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>		
COUPON			Consumption	0.00	0.00			0.00		0.75	

Customer ID: 1006 Sara Outdoor

											Plan Ship Qty/
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000008	Planned	10000	001		10000	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Men's Long Sleeve Bike Jersey			Long Sleeve Biking Jersey, Men					20.0%	44.00
<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>		<u>Discount Amount</u>	<u>Lump Sum Cost</u>		<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>
TPR-OI		BIKING	Off-Invc		11.00	0.00				0.00	0.00

<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Plan Ship Qty/</u> <u>Promotion Price</u>
PRO0000008	Planned	10009	001		10009	07/01/2003	09/15/2003	EA	100.00	20.00	120.00

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PROMOTION FORECAST REPORT

Report ID: TDS1000

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Setid: SHARE

Order Dates 01/01/2003 through 12/31/2003

Promotion Status: Planned & Approved Promotions

Sorted by Customer ID

Report Quantity: Planned Quantity

Currency Code: USD

Combo Prom		Mountain Bike Gloves, Men's			Mountain Bike Gloves, Mens			20.0%		36.00	
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	9.00	0.00			0.00	0.00	
											Plan Ship Qty/
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000008	Planned	10011	002		10011	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Biking Gloves, Unisex			Biking Gloves, Unisex					20.0%	32.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	8.00	0.00			0.00	0.00	
											Plan Ship Qty/
<u>Promotion Code/Descr</u>	<u>Status</u>	<u>Product ID/Descr</u>	<u>Prod Group</u>	<u>Cust Group</u>	<u>Item ID/Descr</u>	<u>First Date</u>	<u>Last Date</u>	<u>UOM</u>	<u>Base Qty</u>	<u>Lift Qty/Pct</u>	<u>Promotion Price</u>
PRO0000008	Planned	10012	002		10012	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Pro5500 Road Helmet			Pro5500 Road Helmet					20.0%	25.60
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>	<u>Discount Amount</u>	<u>Lump Sum Cost</u>	<u>Giveaway Product</u>	<u>UOM</u>	<u>Giveaway Qty</u>	<u>Cnsmptn Unit Value</u>	
	TPR-OI		BIKING	Off-Invc	6.40	0.00			0.00	0.00	

End of Report

PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 1  
Run Date: 07/15/2003  
Run Time: 13:20:20

Setid: SHARE

Order Dates 07/05/2003 through 07/31/2003

Promotion Status: Planned & Approved Promotions

Sorted By Item ID

Report Quantity: Planned Quantity

Currency Code: USD

Item: 10000 Long Sleeve Biking Jersey, Men

Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000003	Planned	1000		10000	001	07/01/2003	09/15/2003	EA	500.00	225.00	725.00
Multiple A		Alliance Group		Men's Long Sleeve Bike Jersey						45.0%	25.50
Merch Type	Merch Subtype	Promo Group	Adjust Type	Discount Amount	Lump Sum Cost	Giveaway Item	UOM	Giveaway Qty	Cnsmptn Unit Value		
DISPLAY	AISLE		Lump Sum	0.00	1,550.00			0.00	0.00		
TPR-BB			Bill Back	3.00	0.00			0.00	0.00		
TPR-OI	OI		Off-Inv	4.50	0.00			0.00	0.00		
Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000004	Planned	1000		10000	001	07/01/2003	09/15/2003	EA	200.00	88.00	288.00
Giveaway		Alliance Group		Men's Long Sleeve Bike Jersey						44.0%	35.00
Merch Type	Merch Subtype	Promo Group	Adjust Type	Discount Amount	Lump Sum Cost	Giveaway Item	UOM	Giveaway Qty	Cnsmptn Unit Value		
TPR-OI			Off-Inv	0.00	0.00	10002	EA	2.00	0.00		
Long Sleeve T-Shirt, Mens											
Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000005	Cust Appr.	1000		10000	001	07/01/2003	09/15/2003	EA	435.00	65.25	500.25
Consumptio		Alliance Group		Men's Long Sleeve Bike Jersey						15.0%	35.00
Merch Type	Merch Subtype	Promo Group	Adjust Type	Discount Amount	Lump Sum Cost	Giveaway Item	UOM	Giveaway Qty	Cnsmptn Unit Value		
COUPON			Consumption	0.00	0.00			0.00	0.75		
Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000008	Planned	1006		10000	001	07/01/2003	09/15/2003	EA	100.00	20.00	120.00
Combo Prom		Sara Outdoor		Men's Long Sleeve Bike Jersey						20.0%	44.00
Merch Type	Merch Subtype	Promo Group	Adjust Type	Discount Amount	Lump Sum Cost	Giveaway Item	UOM	Giveaway Qty	Cnsmptn Unit Value		
TPR-OI		BIKING	Off-Inv	11.00	0.00			0.00	0.00		
Total Lift Qty for Item: 10000										398.25	EA

Item: 10009 Mountain Bike Gloves, Mens

Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
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PeopleSoft Promotions Management  
PROMOTION FORECAST REPORT

Report ID: TDS1000

Page No: 2  
Run Date: 07/15/2003  
Run Time: 13:20:21

Setid: SHARE

Order Dates 07/05/2003 through 07/31/2003

Sorted By Item ID

Promotion Status: Planned & Approved Promotions

Report Quantity: Planned Quantity

Currency Code: USD

Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000008 Combo Prom	Planned	1006 Sara Outdoor		10009 Mountain Bike Gloves, Men's	001	07/01/2003	09/15/2003	EA	100.00	20.00 20.0%	120.00 36.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>		<u>Discount Amount</u>		<u>Lump Sum Cost</u>	<u>Giveaway Item</u>	<u>UOM</u>	<u>Giveaway Qty</u> <u>Cnsmpn Unit Value</u>
	TPR-OI		BIKING	Off-Invc		9.00		0.00			0.00 0.00

Total Lift Qty for Item: 10009 20.00 EA

Item: 10011 Biking Gloves, Unisex

Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000008 Combo Prom	Planned	1006 Sara Outdoor		10011 Biking Gloves, Unisex	002	07/01/2003	09/15/2003	EA	100.00	20.00 20.0%	120.00 32.00
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>		<u>Discount Amount</u>		<u>Lump Sum Cost</u>	<u>Giveaway Item</u>	<u>UOM</u>	<u>Giveaway Qty</u> <u>Cnsmpn Unit Value</u>
	TPR-OI		BIKING	Off-Invc		8.00		0.00			0.00 0.00

Total Lift Qty for Item: 10011 20.00 EA

Item: 10012 Pro5500 Road Helmet

Promotion Code/Descr	Status	Cust ID/Name	Cust Group	Product ID/Descr	Prod Group	First Date	Last Date	UOM	Base Qty	Lift Qty/Pct	Plan Ship Qty/ Promotion Price
PRO0000008 Combo Prom	Planned	1006 Sara Outdoor		10012 Pro5500 Road Helmet	002	07/01/2003	09/15/2003	EA	100.00	20.00 20.0%	120.00 25.60
	<u>Merch Type</u>	<u>Merch Subtype</u>	<u>Promo Group</u>	<u>Adjust Type</u>		<u>Discount Amount</u>		<u>Lump Sum Cost</u>	<u>Giveaway Item</u>	<u>UOM</u>	<u>Giveaway Qty</u> <u>Cnsmpn Unit Value</u>
	TPR-OI		BIKING	Off-Invc		6.40		0.00			0.00 0.00

Total Lift Qty for Item: 10012 20.00 EA

End of Report