This guide also applies to on-premise implementations

Release 8

April 2014
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**Introduction**

This document outlines the role hierarchy, duties, and privileges for various roles within the organization. It is organized into sections dedicated to different roles, each detailing the role hierarchy, required membership, duties, and data security policies. This structure helps in understanding the operational framework and the responsibilities associated with each role.

**Role Hierarchy**

The role hierarchy is a fundamental aspect of organizational structure, defining the levels and relationships among different roles. It is crucial for understanding the flow of command and control within the organization. This hierarchy ensures that roles are defined clearly, and responsibilities are distributed appropriately.

**Duties**

Each role is assigned specific duties that are essential for the smooth functioning of the organization. These duties are detailed in the document, ensuring that all employees have a clear understanding of their responsibilities.

**Privileges**

Privileges refer to the access rights granted to individuals or roles within the organization. This includes permissions to access certain systems, data, or resources. Proper management of privileges is critical for maintaining the security and integrity of the organization.

**Data Security Policies**

Data security policies are guidelines and procedures for protecting sensitive information. These policies are designed to prevent unauthorized access, use, modification, or disclosure of sensitive data.遵循这些政策对于确保数据的机密性和完整性至关重要。

---

**Job Role: Business Practices Director**

- Duties: Detailed duties are outlined, including responsibilities related to business practices and operational management.
- Privileges: Access rights are specified, ensuring that the director has the necessary permissions to perform their duties effectively.
- Data Security Policies: Guidelines for data protection are provided, ensuring that the director is aware of the organization's policies and procedures.

---

**Job Role: Channel Account Manager**

- Duties: Specific duties are defined, focusing on account management and customer relations.
- Privileges: Permissions are granted to handle account-related tasks and customer interactions.
- Data Security Policies: Policies are in place to protect customer data and ensure compliance with data protection regulations.

---

**Job Role: Channel Partner Manager**

- Duties: Roles and responsibilities are outlined, emphasizing partnership management and coordination.
- Privileges: Access rights are assigned to facilitate effective partnership management.
- Data Security Policies: Data protection policies are in place to safeguard sensitive information shared with partners.

---

**Job Role: Channel Partner Portal Administrator**

- Duties: Details on portal administration, including access control and data management.
- Privileges: Permissions are granted to manage the channel partner portal.
- Data Security Policies: Policies are enforced to protect portal data and ensure compliance.

---

**Job Role: Channel Sales Director**

- Duties: Functions are described, focusing on sales strategy and team management.
- Privileges: Rights are given to oversee and control sales activities.
- Data Security Policies: Policies are implemented to safeguard sales data and ensure privacy.

---

**Job Role: Channel Sales Manager**

- Duties: Responsibilities are outlined, centering on sales execution and customer engagement.
- Privileges: Permissions are assigned to carry out sales operations effectively.
- Data Security Policies: Policies are adhered to for securing sales-related data.

---

**Abstract Role: Contingent Worker**

- Duties: Duties for a contingent worker are specified, including temporary assignments.
- Privileges: Rights are given for handling temporary tasks and projects.
- Data Security Policies: Policies are in effect to protect the data accessed during contingent roles.

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This document serves as a comprehensive guide for understanding the roles and responsibilities within the organization, ensuring that all employees and managers are equipped with the necessary knowledge and tools to perform their duties effectively.
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Preface
This Preface introduces the guides, online help, and other information sources available to help you more effectively use Oracle Fusion Applications.

Oracle Fusion Applications Help
You can access Oracle Fusion Applications Help for the current page, section, activity, or task by clicking the help icon.

With a local installation of help, you can add custom help files to replace or supplement the provided content. Help content patches are regularly made available to ensure you have access to the latest information. Patching does not affect your custom content.

Oracle Fusion Applications Guides
Oracle Fusion Applications guides are a structured collection of the help topics, examples, and FAQs from the help system packaged for easy download and offline reference, and sequenced to facilitate learning.

Guides are designed for specific audiences:

- **User Guides** address the tasks in one or more business processes. They are intended for users who perform these tasks, and managers looking for an overview of the business processes. They are organized by the business process activities and tasks.

- **Implementation Guides** address the tasks required to set up an offering, or selected features of an offering. They are intended for implementors. They are organized to follow the task list sequence of the offerings, as displayed within the Setup and Maintenance work area provided by Oracle Fusion Functional Setup Manager.

- **Concept Guides** explain the key concepts and decisions for a specific area of functionality. They are intended for decision makers, such as chief financial officers, financial analysts, and implementation consultants. They are organized by the logical flow of features and functions.

- **Security Reference Manuals** describe the predefined data that is included in the security reference implementation for one offering. They are intended for implementors, security administrators, and auditors. They are organized by role.

These guides cover specific business processes and offerings. Common areas are addressed in the guides listed in the following table:

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<th>Guide</th>
<th>Intended Audience</th>
<th>Purpose</th>
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</thead>
<tbody>
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<td>Common User Guide</td>
<td>All users</td>
<td>Explains tasks performed by most users.</td>
</tr>
<tr>
<td>Common Implementation Guide</td>
<td>Implementors</td>
<td>Explains tasks within the Define Common Applications Configuration task list, which is included in all offerings.</td>
</tr>
<tr>
<td>Functional Setup Manager</td>
<td></td>
<td>Explains how to use Oracle Fusion Functional Setup</td>
</tr>
<tr>
<td>User's Guide</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Guide | Intended Audience | Purpose
---|---|---
Manager to plan, manage, and track your implementation projects, migrate setup data, and validate implementations.

Technical Guides | System administrators, application developers, and technical members of implementation teams | Explain how to install, patch, administer, and customize Oracle Fusion Applications.

**Note:** Limited content applicable to Oracle Cloud implementations.


**Other Information Sources**

**My Oracle Support**
Oracle customers have access to electronic support through My Oracle Support. For information, visit [http://www.oracle.com/support/contact.html](http://www.oracle.com/support/contact.html) or visit [http://www.oracle.com/accessibility/support.html](http://www.oracle.com/accessibility/support.html) if you are hearing impaired. Use the My Oracle Support Knowledge Browser to find documents for a product area. You can search for release-specific information, such as patches, alerts, white papers, and troubleshooting tips. Other services include health checks, guided lifecycle advice, and direct contact with industry experts through the My Oracle Support Community.

**Oracle Enterprise Repository for Oracle Fusion Applications**
Oracle Enterprise Repository for Oracle Fusion Applications provides details on service-oriented architecture assets to help you manage the lifecycle of your software from planning through implementation, testing, production, and changes.

In Oracle Fusion Applications, you can use Oracle Enterprise Repository at [http://fusionappsoer.oracle.com](http://fusionappsoer.oracle.com) for:

- Technical information about integrating with other applications, including services, operations, composites, events, and integration tables. The classification scheme shows the scenarios in which you use the assets, and includes diagrams, schematics, and links to other technical documentation.
- Other technical information such as reusable components, policies, architecture diagrams, and topology diagrams.

**Documentation Accessibility**

**Comments and Suggestions**
Your comments are important to us. We encourage you to send us feedback about Oracle
Fusion Applications Help and guides. Please send your suggestions to oracle_fusion_applications_help_ww_grp@oracle.com. You can use **Send Feedback to Oracle** from the Settings and Actions menu in Oracle Fusion Applications Help.
**Introduction**

Security Reference Manuals describe the Oracle Fusion Applications security reference implementation. This manual includes descriptions of all the predefined data that is included in the security reference implementation for an offering. The reference implementation can be customized to fit divergent enterprise requirements.

**Security Reference Implementation**

The Oracle Fusion Applications security approach supports a reference implementation that addresses common business security needs and consists of roles, policies, and templates for generating data roles.

Oracle Fusion Applications Security Reference Manuals present the following information about the predefined security reference implementation.

- The abstract and job roles for an offering
- Duty roles and the role hierarchy for each job role and abstract role
- Privileges required to perform each duty defined by a duty role
- Data security policies for each job role, abstract role, or data role
- Policies that protect personally identifiable information
- Data security policies on fact and dimension to ensure enforcement across tools and access methods
- Segregation of duties policies respected in the design of duties for the job role
- Segregation of duties conflicts in some job role definitions
- Templates for generating data roles and data security policies defined for those data roles

For a mapping of duties and privileges to roles across all offerings, see *Document ID 1459828.1* on My Oracle Support.

For information about how duty roles and privileges map to top-level menus, see *Document ID 1460486.1* on My Oracle Support.

For an overview and detailed information about the Oracle Fusion Applications security approach, including an explanation of role types, enforcement, and how to implement and administer security for your deployment, see the *Oracle Fusion Applications Security Guide*.

**How to Use this Security Reference Manual**

Enterprises address needs specific to their organization by changing or extending the role definitions, role hierarchies, and data security and segregation of duties policies of the reference implementation.

For each job or abstract role, review the duties, role hierarchy, and policies that it carries so you understand which users should be provisioned with the role, or which adjustments your enterprise requires before the role can be provisioned.
**Note:**
All information presented in this manual can be accessed in the various user interface pages of Oracle Fusion Applications provided for security setup, implementation customizations, and administration. The advantage of reviewing the security reference implementation as it is presented in this manual is that you can more easily compare and plan your customizations.

Review which duty roles a job role inherits. Before making changes, consider the segregation of duties policies defined for the role. Violations may be introduced by or may dictate a change in included duties.

**Tip:**
From the entitlement of a role as expressed by privileges, you can deduce the function security enforced by a role. If your enterprise needs certain functions removed from access by certain roles, change the data security policies or duties carried by the role.

Review the data security policies conferred on job roles by their inherited duty roles. Review data role templates to determine what data roles are generated when you setup the dimensions of your enterprise such as business units or inventory organization.

Review the privacy in effect for a job or abstract role based on its data security policies. Privacy is additionally protected by security components, as described in the Oracle Fusion Applications Security Guide.

**Important:**
As you make changes to the security reference implementation for an Oracle Fusion Applications deployment, the predefined implementation as delivered remains available. Upgrade and maintenance patches to the security reference implementation preserve your changes to the implementation.
Offering: Sales
Configure everything you need to manage sales planning and forecasting, pursue and track opportunities, align territories and distribute sales quota.

This manual describes the security reference implementation for the Sales offering.

There is a set of common roles that are required to set up and administer an offering. For information about these common roles, see the Oracle Fusion Applications Common Security Reference Manual.

**Note:** Privileges granted to Business Intelligence duties are not described in this manual. For information about these privileges, see the My Oracle Support document Oracle Business Intelligence Applications Duty Role Security Assignments for Oracle Fusion Applications (Doc ID 1333454.1).

Abstract Role: Anonymous User
Maps to OPSS system Anonymous Role

**Duties**
Duties assigned directly and indirectly to the abstract role **Anonymous User**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Partner Inquiry Duty</td>
<td>Grants privileges to view all trading community partner data</td>
</tr>
<tr>
<td>Anonymous Supplier User Duty</td>
<td>Creates supplier registration for self service.</td>
</tr>
<tr>
<td>CRM Anonymous User Duty</td>
<td>Provides data access to CRM anonymous users.</td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td>Allows uploading CRM content to stage area on content server</td>
</tr>
<tr>
<td>Supplier Registration Attachment Management as Anonymous User Duty</td>
<td>Manage supplier registration attachments for the category: from supplier as an anonymous user.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**
Roles inherited directly and indirectly by the abstract role **Anonymous User**

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<th>Inherited Roles</th>
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<td>Anonymous User</td>
</tr>
<tr>
<td>Anonymous Supplier User Duty</td>
</tr>
<tr>
<td>Attachments User</td>
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<td>CRM Stage Write</td>
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<tr>
<td>Supplier Registration Attachment Management as Anonymous User Duty</td>
</tr>
<tr>
<td>CRM Anonymous User Duty</td>
</tr>
<tr>
<td>All Partner Inquiry Duty</td>
</tr>
</tbody>
</table>
**Privileges**
Privileges granted to duties of the abstract role **Anonymous User**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anonymous Supplier User Duty</td>
<td>Creates supplier registration for self-service.</td>
<td>Register Supplier</td>
</tr>
<tr>
<td>CRM Anonymous User Duty</td>
<td>Provides data access to CRM anonymous users.</td>
<td>Create Self Service Partner Registration</td>
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</table>

**Data Security Policies**
Data security policies and their enforcement across analytics application for the abstract role **Anonymous User**

<table>
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<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
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<tr>
<td>Trading Community Organization</td>
<td>An Anonymous User can view partner for all organizations in the enterprise with usage partner</td>
<td>Role: All Partner Inquiry Duty Privilege: View Partner (Data) Resource: Trading Community Organization</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Business Practices Director**
Defines and manages sales or procurement contract policies and standards. Ensures all corporate contracts conform to established guidelines and best practices.

**Duties**
Duties assigned directly and indirectly to the job role **Business Practices Director**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Terms Library Administration Duty</td>
<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
</tr>
<tr>
<td>Contract Terms Library Search and View Access Duty</td>
<td>Searches and views Contract Terms Library objects, including terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
</tr>
<tr>
<td>Contract View Access Duty</td>
<td>Views contracts for the assigned business units.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
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<td>------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Customer Contract Terms Library Administration Duty</td>
<td>Manages sell intent Contract Terms Library objects.</td>
</tr>
<tr>
<td>Customer Contract Terms Library Search and View Access Duty</td>
<td>Searches and views sell intent Contract Terms Library objects.</td>
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<tr>
<td>Customer Contract View Access Duty</td>
<td>Views customer contracts for the assigned business units.</td>
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<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
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<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
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<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Supplier Contract Terms Library Administration Duty</td>
<td>Manages buy intent Contract Terms Library objects.</td>
</tr>
<tr>
<td>Supplier Contract Terms Library Search and View Access Duty</td>
<td>Searches and views buy intent Contract Terms Library objects.</td>
</tr>
<tr>
<td>Supplier Contract View Access Duty</td>
<td>Views supplier contracts for the assigned business units.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Business Practices Director**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Business Practices Director</strong></td>
</tr>
<tr>
<td>Contract Terms and Conditions View Access for External User Duty</td>
</tr>
<tr>
<td>Customer Contract Terms Library Administration Duty</td>
</tr>
<tr>
<td>Contract Terms Library Administration Duty</td>
</tr>
<tr>
<td>Customer Contract Terms Library Search and View Access Duty</td>
</tr>
<tr>
<td>Contract Terms Library Search and View Access Duty</td>
</tr>
<tr>
<td>Customer Contract View Access Duty</td>
</tr>
<tr>
<td>Contract View Access Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Inherited Roles</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
</tr>
<tr>
<td>Supplier Contract Terms Library Administration Duty</td>
</tr>
<tr>
<td>Contract Terms Library Administration Duty</td>
</tr>
<tr>
<td>Supplier Contract Terms Library Search and View Access Duty</td>
</tr>
<tr>
<td>Contract Terms Library Search and View Access Duty</td>
</tr>
<tr>
<td>Supplier Contract View Access Duty</td>
</tr>
<tr>
<td>Contract View Access Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
</tr>
</tbody>
</table>
**Privileges**

Privileges granted to duties of the job role **Business Practices Director**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Terms Library Administration Duty</td>
<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
<td>Adopt Global Clauses for a New Business Unit</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Analyze Contract Clause Usage</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Clause in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Contract Expert Rule in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Folders in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Numbering Scheme in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Section in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Terms in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Terms Template in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Define Variable in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Import Contract Clauses</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Contract Terms Library Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Purge Contract Clause</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Purge Contract Temporary Tables</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Clauses in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Contract Expert Rules in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Folders in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Numbering Schemes in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Sections in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Terms Templates in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Variables in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Clause in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract Expert Rule in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Folder in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Numbering Schemes</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Contract Terms Library Search and View Access Duty</td>
<td>Searches and views Contract Terms Library templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
<td>Manage Contract Terms Library Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Clauses in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Contract Expert Rules in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Folders in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Numbering Schemes in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Sections in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Terms Templates in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Variables in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Clause in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Folder in the Contract Terms Library</td>
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<tr>
<td></td>
<td></td>
<td>View Numbering Schemes in the Contract Terms Library</td>
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<tr>
<td></td>
<td></td>
<td>View Section in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Terms Template in the Contract Terms Library</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Variable in the Contract Terms Library</td>
</tr>
<tr>
<td>Contract View Access Duty</td>
<td>Views contracts for the assigned business units.</td>
<td>Enable Admin Access</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract Template</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract Terms</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Site</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>---------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------</td>
<td>-----------------------------------------------</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Contact</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Contact Responsibility</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Export Customer Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Trading Community Organization</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Information</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Customer Account Relationships</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationships</td>
</tr>
<tr>
<td>Customer Contract Terms Library Administration Duty</td>
<td>Manages sell intent Contract Terms Library objects.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Contract Terms Library Search and View</td>
<td>Searches and views sell intent Contract Terms Library objects.</td>
<td></td>
</tr>
<tr>
<td>Access Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Customer Contract View Access Duty</td>
<td>Views customer contracts for the assigned business units.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Functional Setsups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Review Applications Offering</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Review Setups Functional User Overview</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Setup and Maintain Applications</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Item Catalog</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Item Global Search</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Trading Partner Item Reference</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item Organization Association</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Supplier Negotiation</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Purchase Agreement</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
</tr>
<tr>
<td>Supplier Contract Terms Library Administration Duty</td>
<td>Manages buy intent Contract Terms Library objects.</td>
<td>Enable Buy Intent</td>
</tr>
<tr>
<td>Supplier Contract Terms Library Search and View</td>
<td>Searches and views buy intent Contract Terms Library objects.</td>
<td>Enable Buy Intent</td>
</tr>
<tr>
<td>Access Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supplier Contract View Access Duty</td>
<td>Views supplier contracts for the assigned business units.</td>
<td>Enable Buy Intent</td>
</tr>
</tbody>
</table>
## Data Security Policies

Data security policies and their enforcement across analytics application for the job role **Business Practices Director**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Application Attachment   | A Business Practices Director can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing | Role: Purchase Document Attachment Inquiry Duty  
Privilege: Read Application Attachment  
Resource: Application Attachment |                                        |                                        |
| Contract                 | A Business Practices Director can view contract for the business units for which they are authorized | Role: Contract View Access Duty  
Privilege: View Contract (Data)  
Resource: Contract |                                        |                                        |
| Contract Expert Rule     | A Business Practices Director can manage contract terms library for the business units for which they are authorized | Role: Contract Terms Library Administration Duty  
Privilege: Manage Contract Terms Library (Data)  
Resource: Contract Expert Rule |                                        |                                        |
|                          | A Business Practices Director can view contract terms library for all the business units | Role: Contract Terms and Conditions View Access for External User Duty  
Privilege: View Contract Terms Library (Data)  
Resource: Contract Expert Rule |                                        |                                        |
|                          | A Business Practices Director can view contract terms library for the business units for which they are authorized | Role: Contract Terms Library Administration Duty  
Privilege: View Contract Terms Library (Data)  
Resource: Contract Expert Rule |                                        |                                        |
<p>| Contract Library Clause  | A Business Practices Director can manage contract terms | Role: Contract Terms and Conditions View |                                        |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>library for all nonstandard clauses irrespective of business unit</td>
<td>Access for External User Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Privilege</strong>: Manage Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can manage contract terms library for the business</td>
<td>Role: Contract Terms Library Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>units for which they are authorized</td>
<td><strong>Privilege</strong>: Manage Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can view contract terms library for all business</td>
<td>Role: Contract Terms and Conditions View Access for External User Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>units</td>
<td><strong>Privilege</strong>: View Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can view contract terms library for the business</td>
<td>Role: Contract Terms Library Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>units for which they are authorized</td>
<td><strong>Privilege</strong>: View Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can view contract terms library for the business</td>
<td>Role: Contract Terms Library Search and View Access Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>units for which they are authorized</td>
<td><strong>Privilege</strong>: View Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td>Contract Note</td>
<td>A Business Practices Director can view contract note for notes that are not private</td>
<td>Role: Contract View Access Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>or private notes where they are the author.</td>
<td><strong>Privilege</strong>: View Contract Note (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Note</td>
<td></td>
</tr>
<tr>
<td>Contract Terms</td>
<td>A Business Practices Director can manage contract terms library for the business</td>
<td>Role: Contract Terms Library Administration Duty</td>
<td></td>
</tr>
<tr>
<td>Template</td>
<td>units for which they are authorized</td>
<td><strong>Privilege</strong>: Manage Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Contract Terms Template</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| A Business Practices Director | A Business Practices Director can view contract terms library for all global templates irrespective of business unit | Role: Contract Terms Library Administration Duty  
Privilege: View  
Contract Terms Library (Data)  
Resource: Contract Terms Template | |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Business Practices Director can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty&lt;br&gt;Privilege: View Customer Account Relationship (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td>Role: Interaction</td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>A Business Practices Director can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty&lt;br&gt;Privilege: View Customer Account Site (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td>Role: Interaction</td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>A Business Practices Director can view customer account site use for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty&lt;br&gt;Privilege: View Customer Account Site Use (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td>Role: Interaction</td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Org Address Email Contact Preference</td>
<td>Role: Interaction</td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Org Address Phone Contact Preference</td>
<td>Role: Interaction</td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Business Practices Director can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: View Trading Community Organization (Data)&lt;br&gt;Resource: Trading Community Organization</td>
<td>Role: Interaction</td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>Organization Address</td>
<td>can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td><strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Party Information Inquiry Duty <strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Party Information Inquiry Duty <strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Business Practices Director can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td><strong>Role</strong>: Internal Contact Relationship Information Inquiry Duty <strong>Privilege</strong>: View Trading Community Contact (Data) <strong>Resource</strong>: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can view trading community person for all people in the enterprise</td>
<td><strong>Role</strong>: Party Information Inquiry Duty <strong>Privilege</strong>: View Trading Community Person (Data) <strong>Resource</strong>: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td><strong>Role</strong>: Party Information Inquiry Duty <strong>Privilege</strong>: View Trading Community Person (Data) <strong>Resource</strong>: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Business Practices Director can view trading community person for all resources in the enterprise</td>
<td><strong>Role</strong>: Party Information Inquiry Duty <strong>Privilege</strong>: View Trading Community Person (Data) <strong>Resource</strong>: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| enterprise                           |                                                                                                                                                                                                                   | Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person                                                                                           |                                                                                                                   |                         |
| Trading Community Person Address Contact Preference | A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                              | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference                                                                 |                                                                                                                   |                         |
| Trading Community Person Address Phone Contact Preference | A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                              | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Phone Contact Preference                                                                 |                                                                                                                   |                         |
| Trading Community Person Email Contact Preference | A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                              | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference                                                                 |                                                                                                                   |                         |
| Trading Community Person Phone Contact Preference | A Business Practices Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                              | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference                                                                 |                                                                                                                   |                         |
| Trading Community Relationship        | A Business Practices Director can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship  
Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship                                                                                   |                                                                                                                   |                         |
Job Role: Channel Account Manager

Sets the objectives and goals for partners. Works with a partner organization to identify what programs best fit the partner organization and the training that the partner should take to increase skill sets or qualify for programs.

Duties

Duties assigned directly and indirectly to the job role Channel Account Manager

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Impersonator Role</td>
<td>Enables User to Impersonate as other Fusion Apps User, after Impersonatee grants him the privilege.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
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<td>--------------------------------------------------------------------------</td>
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</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Channel Account Manager Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Channel Account Manager</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Department Selection Duty</td>
<td>Filters the department list of values based on the user's organization security profile.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Lead Registration Approval Duty</td>
<td>Approves sales lead registrations submitted by external partners.</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<tr>
<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>Marketing Approval Duty</td>
<td>Reviews and approves secured marketing campaigns by viewing detailed campaign, list, segment, and treatment information from the campaign, audience, and treatment work areas.</td>
</tr>
<tr>
<td>Marketing Budget Attachment Management Duty</td>
<td>Manages secured file attachments of specific categories associated to marketing budgets.</td>
</tr>
<tr>
<td>Marketing Budget Maintenance Duty</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Claim Attachment Management Duty</td>
<td>Manages secured file attachments of specific categories associated to marketing claims.</td>
</tr>
<tr>
<td>Marketing Fund Request Attachment Management Duty</td>
<td>Manages secured file attachments of specific categories associated to marketing fund requests.</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Channel Account Manager Duty</td>
<td>Views all aspects of the application. This role is for channel account managers.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information.</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information.</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
<td>Manages the view access for the participant owner's appointment data.</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
<td>Manages creating and reviewing the interaction data by a participant.</td>
</tr>
<tr>
<td>Partner Account Maintenance Duty</td>
<td>Maintains a partner account, including managing members and partner profile information. This role is for members of the partner account team and their management chain.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
<td>Manages information about partner organization when an owner on an assigned territory</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
<td>Maintains information about partner organization when a resource on an assigned territory. Obsolete</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
<td>Views information about partner organization when a resource on an assigned territory.</td>
</tr>
<tr>
<td>Partner Account Team Data</td>
<td>This role is used for Partner Account Team based data security for</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------------</td>
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</tr>
<tr>
<td>Security</td>
<td>Partner Analysis including, but not limited to Partner, Leads, Opportunities, Enrollments and Programs</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Partner Analysis module.</td>
</tr>
<tr>
<td>Partner Channel Account Manager Analysis Duty</td>
<td>This BI duty role is meant for Channel Account Team based access to Partner Analytics, including but not limited to Partner, Leads, Territories, Enrollments and Programs.</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Channel Transaction Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
<td>Secures who can create partner collateral</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
<td>Accesses partner customer contact information.</td>
</tr>
<tr>
<td>Partner Import Maintenance Duty</td>
<td>Partner Maintenance Duty role. This duty will allow for maintenance of Partner Import data.</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
<td>Accesses partner company and partner member information.</td>
</tr>
<tr>
<td>Partner Program Enrollment Supervision Duty</td>
<td>Reviews and updates the enrollment details of the program to which a partner enrolls. This role is for a channel sales director.</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
<td>Reviews a partner program.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
<td>Searches and views questions and their associations to partner programs.</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship.</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
</tr>
<tr>
<td>Party Contract View Access Duty</td>
<td>Views contracts for a party for the assigned business units.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
<td>Views their own information.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Administration Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Reference Customer Sales Representative Duty</td>
<td>Views reference customer note data. This role is for salespersons.</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
<td>Performs all Oracle Fusion Social Connection partner duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Trading Community Confidential</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Personally Identifiable Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
<td>Allows to upload data file to import Employee Resource related data.</td>
</tr>
<tr>
<td>Upload data for Resource Team Import</td>
<td>Allows to upload data file to import Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>User Name and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Channel Account Manager**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Channel Account Manager</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Channel Account Manager Duty</td>
</tr>
<tr>
<td>Applications Common Application Impersonator Role</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
</tr>
<tr>
<td>Contract Terms and Conditions View Access Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Inherited Roles</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
</tr>
<tr>
<td>Marketing Approval Duty</td>
</tr>
<tr>
<td>Marketing Budget Attachment Management Duty</td>
</tr>
<tr>
<td>Marketing Budget Maintenance Duty</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
</tr>
<tr>
<td>Marketing Claim Attachment Management Duty</td>
</tr>
<tr>
<td>Marketing Fund Request Attachment Management Duty</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
</tr>
<tr>
<td>Opportunity Channel Account Manager Duty</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
</tr>
<tr>
<td>Partner Import Maintenance Duty</td>
</tr>
<tr>
<td>Partner Program Enrollment Supervision Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
</tr>
<tr>
<td>Locations Management Duty</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
</tr>
<tr>
<td>Party Contract View Access Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
</tr>
<tr>
<td>Inherited Roles</td>
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<tr>
<td>----------------</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
</tr>
<tr>
<td>User Role Management Duty</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
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<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Job Selection Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
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<tr>
<td>Talent Notifications Duty</td>
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<td>Workforce Profile Resource Manager Duty</td>
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<tr>
<td>Resource Organization Administration Duty</td>
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<tr>
<td>Application Tree Administration Duty</td>
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<tr>
<td>Application Tree Structure Registration Duty</td>
</tr>
<tr>
<td>Department Selection Duty</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
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<td>Application Tree Administration Duty</td>
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<tr>
<td>Sales Competitor Sales Representative Duty</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
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<td>Sales Lead Follow Up Duty</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
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<tr>
<td>File Import Management Duty</td>
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<td>File Import Scheduling Duty</td>
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<td>Applications Common Reference Data Review Duty</td>
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<td>Locations Management Duty</td>
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<td>Locations Inquiry Duty</td>
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<tr>
<td>Resource Information Management Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<td>Sales Party Review Duty</td>
</tr>
<tr>
<td>Appointment View Duty</td>
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<tr>
<td>Asset and Recommendation View Duty</td>
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<tr>
<td>Contract View Access Across All Contracts Duty</td>
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<td>Customer Account Addresses Inquiry Duty</td>
</tr>
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<td>Customer Account Contacts Inquiry Duty</td>
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<td>Customer Account Information Inquiry Duty</td>
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<td>Customer Account Relationships Inquiry Duty</td>
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<td>Interaction Management Duty</td>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Item Inquiry Duty</td>
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<td>Inherited Roles</td>
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<tr>
<td>Negotiation Viewing Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Party Information Inquiry Duty</td>
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<tr>
<td>Purchase Agreement Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information</td>
</tr>
</tbody>
</table>

**Inquiry Duty**

<p>| Personal Contact Information Inquiry Duty |
| Personal Identifier Inquiry Duty          |
| Customer Account Addresses Inquiry Duty   |
| Customer Account Contacts Inquiry Duty    |
| Customer Account Information Inquiry Duty |
| Interaction Management Duty               |
| Internal Contact Relationship Information Inquiry Duty |
| Marketing Response Data Review Duty       |
| Opportunity Revenue View Duty             |
| Opportunity View Duty                     |
| Party Information Inquiry Duty             |
| Sales Extension Management Duty           |
| Sales Lead Data Access Duty               |
| Trading Community Import Batch Management Duty |
| Trading Community Merge Request Management Duty |
| Sales Party Partner Territory Management Duty |
| Sales Reference Customer Sales Representative Duty |
| Task Note Management Duty                 |
| Territory Management Duty                 |
| Internal Contact Relationship Information Inquiry Duty |
| Party Information Inquiry Duty             |
| Quota Management Duty                     |
| Foundation User and Roles Management Duty |
| Business Unit Selection Duty              |
| Legal Employer Selection Duty             |
| User Name Edit Duty                       |
| User Password Reset Duty                  |
| User Role Management Duty                 |
| User Account and Roles View Duty          |
| User Name Creation and Linking Duty       |
| View Person Details Duty                  |
| Incentive Compensation Goal Management Duty |
| Party Information Inquiry Duty             |
| Quota Management Export Import Duty       |
| File Import Scheduling Duty               |
| Applications Common Reference Data Review Duty |
| Territory Management Export Import Duty    |
| CRM Export Management Duty                 |
| File Import Scheduling Duty               |
| Applications Common Reference Data Review Duty |
| Trading Community Hierarchy Management Duty |
| Application Tree Administration Duty       |
| Application Tree Structure Registration Duty |</p>
<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>View Portrait Duty</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
</tr>
<tr>
<td>Social Network Duty</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
</tr>
<tr>
<td>Marketing Approver</td>
</tr>
<tr>
<td>Lead Registration Approval Duty</td>
</tr>
<tr>
<td>Partner Channel Account Manager Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Partner Account Team Data Security</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Partner Channel Transaction Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
</tr>
<tr>
<td>Resource</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
</tr>
<tr>
<td>Transactional Business Intelligence Worker</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
</tr>
<tr>
<td>Upload data for Resource Team Import</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
</tr>
</tbody>
</table>
## Privileges

Privileges granted to duties of the job role **Channel Account Manager**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category, Manage Application Attachment Entity</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy, Manage Application Database Resource</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield, Manage Application Extensible Flexfield, Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup, Manage Application Set-Enabled Lookup, Manage Application Standard Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category, Manage Application Profile Option</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manages application reference data set and assignments.</td>
<td>Manage Application Reference Data Set, Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree, Manage Application Tree Label</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
<td>Manage Application Tree Structure</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Currency, Manage Application Reference ISO Language, Manage Application Reference Industry, Manage Application</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------</td>
<td>----------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>Applications Common Impersonator Role</td>
<td>Enables User to Impersonate as other Fusion Apps User, after Impersonatee grants him the privilege.</td>
<td>Impersonate User</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset, View Product Recommendation</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process, Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Manage Partner User Profile, View Channel Manager Dashboard, View Channel Manager Dashboard as Administrator, View Customer Analytics, View Partner Content, View Partner Profile, View Partner Program Enrollment, View Partner Programs Summary, View Territories and Forecasts</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent, Enable Full Access, Enable Sell Intent, Generate PDF Contract for Text Search, View Contract, View Contract Terms</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site, View Customer Account Site, View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact, View Customer Account Contact, View Customer Account Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account</td>
<td>Views customer account basic</td>
<td>Export Customer Account</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>---------------------------------------------------------------------------------------</td>
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<tr>
<td>Information Inquiry Duty</td>
<td>information.</td>
<td>Search Trading Community Organization</td>
</tr>
<tr>
<td></td>
<td>View Customer Account</td>
<td>View Customer Account Information</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td>View Customer Account Relationships</td>
<td>Search Customer Account Relationships</td>
</tr>
<tr>
<td></td>
<td>View Customer Account Relationship</td>
<td>View Customer Account Relationships</td>
</tr>
<tr>
<td>Customer Data Management Foundation Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td></td>
<td>Set Up File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
</tr>
<tr>
<td></td>
<td>View Person Details</td>
<td></td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Community Group Addresses</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Trading Community Group Attachments</td>
</tr>
<tr>
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<td>Manage Trading Community Group Classifications</td>
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<td></td>
<td>Manage Trading Community Group Contact Points</td>
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<tr>
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<td>Manage Trading Community Group Contact Preferences</td>
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<td>Manage Trading Community Group Identifiers</td>
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<td>Manage Trading Community Group Interactions</td>
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<td>Manage Trading Community Group Preferences</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment, Manage Item Catalog, Manage Item Global Search, Manage Trading Partner Item Reference, View Item, View Item Organization Association, View Item Relationship</td>
</tr>
<tr>
<td>Lead Registration Approval Duty</td>
<td>Approves sales lead registrations submitted by external partners.</td>
<td>Approve Sales Lead</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
<td>Create Sales Lead, Delete Sales Lead External Attributes, Delete Sales Lead Internal Attributes, Delete Sales Lead Primary Partner, Manage Lead Qualification Work Area, Select Sales Lead External Attributes, Select Sales Lead Internal Attributes, Select Sales Lead Primary Partner, Update Sales Lead Expiration Date, Update Sales Lead External Attributes, Update Sales Lead Internal Attributes, Update Sales Lead Primary Partner, View Sales Lead Contextual Bin, View Sales Lead Internal Tabs</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
<td>Accept Sales Lead, Create Sales Lead, Delete Sales Lead External Attributes, Manage Lead Qualification Work Area, Reject Sales Lead, Select Sales Lead Claimed Flag</td>
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<td>Duty Role</td>
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<td>Select Sales Lead External Attributes</td>
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<td>Submit Sales Lead</td>
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<td>Update Sales Lead External Attributes</td>
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<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<td>View Geography Information</td>
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<td>View Trading Community Location</td>
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<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
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<td>Remove Trading Community Location</td>
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<td>Restore Trading Community Location</td>
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<td>Update Trading Community Location</td>
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<tr>
<td>Marketing Approval Duty</td>
<td>Reviews and approves secured marketing campaigns by viewing detailed campaign, list, segment, and treatment information from the campaign, audience, and treatment work areas.</td>
<td>Approve Marketing Campaign</td>
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<td>Manage Audience Work Area</td>
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<td>Manage Campaigns Work Area</td>
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<td>Manage Treatments Work Area</td>
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<td>Update Marketing Campaign</td>
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<td>View Marketing Campaign</td>
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<tr>
<td>Marketing Budget Maintenance Duty</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
<td>Activate Marketing Budget</td>
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<td>Create Marketing Budget</td>
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<td>Create Marketing Budget Entry</td>
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<td>Create Marketing Claim Settlement</td>
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<td>Delete Marketing Budget</td>
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<td>Delete Marketing Claim Settlement</td>
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<td>Export Marketing Budget</td>
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<td>Inactivate Marketing Budget</td>
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<td>Manage Budgets Work Area</td>
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<td>Run Marketing Budget Currency Revaluation Scheduler</td>
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<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
<td>View Marketing Budget</td>
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<td>Marketing Budget Utilization Duty</td>
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<td>View Marketing Budget Analytics</td>
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<td>View Marketing Budget Checkbook</td>
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<td>View Marketing Fund Request</td>
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<td>View Marketing Source Code</td>
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<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
<td>Create Marketing Claim</td>
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<td>Create Marketing Fund Request</td>
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<td>Submit Marketing Claim</td>
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<td>Reject Marketing Claim</td>
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<td>Marketing Response Data</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
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<td>Review Duty</td>
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<tr>
<td>Mobile CRM Sales</td>
<td>Manages customer relationship management data on mobile device. This role is for the</td>
<td>Access Mobile CRM</td>
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<tr>
<td>Representative Duty</td>
<td>salesperson using the mobile application.</td>
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<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td>Opportunity Channel</td>
<td>Views all aspects of the application. This role is for channel account managers.</td>
<td>Manage Opportunity Work Area</td>
</tr>
<tr>
<td>Account Manager Duty</td>
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<tr>
<td>Opportunity Revenue View</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
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<td>Duty</td>
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<tr>
<td>Opportunity Sales Account</td>
<td>Views all aspects of the application. This role is for members of the sales account</td>
<td>View Opportunity</td>
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<td>Territory Resource Duty</td>
<td>territory team.</td>
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<td>View Opportunity Revenue Recurrences</td>
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<td>View Opportunity Team</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
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<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
<td>Search Trading Community Organization Additional Identifier</td>
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<td>Search Trading Community Organization Additional Name</td>
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<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
<td>Add Trading Community Organization Additional Identifier</td>
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<td>Select Trading Community Organization Address as Primary for a Purpose</td>
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<td>Select Trading Community Organization Contact Responsibility as Primary</td>
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<td>Select Trading Community Organization Contact as Primary</td>
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<td>Submit Organization Merge Request</td>
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<td>Grants privileges to view organization relationship information</td>
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| Partner Account Maintenance Duty  | Maintains a partner account, including managing members and partner profile information. This role is for members of the partner account team and their management chain. | Assign Partner Account  
Create Partner Member  
Create Partner User  
Import Partner  
Manage Partner Account Team  
Manage Partner Subsidiaries  
Manage Partner User  
Security Role  
Remove Partner Member  
Update Partner Member  
Update Partner Profile  
View Partner Contract |
| Partner Account Review Duty       | Views a partner account, including viewing a partner's members, profile, and account team.                                    | Search Partner  
View Channel Manager Dashboard  
View Partner  
View Partner Account Team  
View Partner Contract  
View Partner Interaction  
View Partner Lead  
View Partner Member  
View Partner Note  
View Partner Opportunity  
View Partner Profile  
View Partner Snapshot  
View Partner Subsidiaries  
View Partner Task |
| Partner Content Management Duty   | Secures who can create partner collateral                                               | Manage Partner Content  
Apply Partner Program  
Manage Partner Program Enrollment  
View Partner Program Enrollment |
| Partner Program Enrollment Supervision Duty | Reviews and updates the enrollment details of the program to which a partner enrolls. This role is for a channel sales director. | Apply Partner Program  
Manage Partner Program Enrollment  
View Partner Program Enrollment |
| Partner Program Enrollment View Duty | Views the enrollment details of the program to which a partner enrolls.             | View Partner Program Enrollment |
| Partner Program Inquiry Duty      | Reviews a partner program.                                                            | View Partner Program |
| Partner Program Questionnaire Response Duty | Manages the capture of responses to the partner program enrollment questionnaire.       | Capture Partner Responses to Program  
Capture Partner Program Enrollment Questionnaire |
| Partner Program Questionnaire Search and View Access Duty | Searches and views questions and their associations to partner programs.             | View Questions associated to Program |
| Partner Relationship Duty        | Maintains partner to partner relationship                                               | Manage Partner Relationship  
Create Consumer  
Create Sales Account  
Create Sales Account Appointment  
Create Sales Account Assessments  
Create Sales Account Contact  
Create Sales Account Contact |
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<td>Party Contract View Access Duty</td>
<td>Views contracts for a party for the assigned business units.</td>
<td>View Contracts for Party</td>
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<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
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**Duty Role Description**
- Update Sales Group Members
- Update Sales Organization
- Update Sales Party Appointment
- Update Sales Party Contact
- Update Sales Party Interaction
- Update Sales Party Task
- View Consumer
- View Original System Reference
- View Sales Account
- View Sales Account Appointment
- View Sales Account Assessments
- View Sales Account Contact
- View Sales Account Contact Hierarchy
- View Sales Account Interaction
- View Sales Account Note
- View Sales Account Team
- View Sales Account task
- View Sales Group
- View Sales Group Members
- View Sales Organization
- View Sales Party
- View Sales Party Appointment
- View Sales Party Contact
- View Sales Party Interaction
- View Sales Party Task
- View Sales Party Team

**Privilege**
- View Consumer
- View Original System Reference
- View Sales Account
- View Sales Account Appointment
- View Sales Account Assessments
- View Sales Account Contact
- View Sales Account Contact Hierarchy
- View Sales Account Interaction
- View Sales Account Note
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- View Sales Group
- View Sales Group Members
- View Sales Organization
- View Sales Party
- View Sales Party Appointment
- View Sales Party Contact
- View Sales Party Interaction
- View Sales Party Task
- View Sales Party Team

- Party Contract View Access Duty
- Person Information Inquiry Duty

- Views contracts for a party for the assigned business units.
- Views person basic information.
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<td>Person Information Management Duty</td>
<td>Manages person information.</td>
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<td>Person Relationships Inquiry Duty</td>
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<td>Grants privileges to manage person relationship information</td>
<td>Add Trading Community Person Relationship</td>
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<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Agreement</td>
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<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td>Audit Sales Territory Quota</td>
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<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td>Import Sales Territory Quota</td>
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<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
<td>Manage Real Time Communication</td>
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<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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| Resource Team Management Duty | Manages resource teams. | Search Trading Community Resource Team  
| | | View Trading Community Resource Team Details |
| | | View Trading Community Resource Team Members |
| | | View Trading Community Resource Team Usage Information |
| | | View Trading Community Resource Team Usages |
| Sales Competitor Sales Representative Duty | Views secure customer competitor purchase data. This role is for salespersons. | Update Customer Competitor Purchase  
| | | View Customer Competitor Purchase  
| | | View Sales Competitor  
| | | View Sales Competitor Opportunities |
| Sales Extension Management Duty | Views secure customer competitor purchase data. This role is for members of the sales account team. | Update Customer Competitor Purchase  
| | | View Customer Competitor Purchase  
<p>| | | View Sales Reference Customer |</p>
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<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
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<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead</td>
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<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
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<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
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<td>Views reference customer note data. This role is for salespersons.</td>
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<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Group</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
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<td>Participates in social networks.</td>
<td>Invite Social Connection</td>
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<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications</td>
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<td>Manages sales territories, territory proposals, and quotas.</td>
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<td>Manage Sales Territory Account Exclusions</td>
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<td>Manage Sales Territory Account Inclusions</td>
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<td>Manage Sales Territory Proposal</td>
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<td>Manage Territories, Forecasts and Quotas Work Area</td>
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<td>Run Territory Inheritance Recipient Update Job</td>
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<td>Run Territory Proposal Activation Job</td>
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<td>Run Territory Restore Job</td>
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<td>Run Territory Validation Job</td>
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<td>View Sales Territory</td>
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<td></td>
<td>View Sales Territory Proposal</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
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<td>Import Sales Territory</td>
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<td>Run Import Territory Definitions Job</td>
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<td>Run Import Territory Extended Definitions Job</td>
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<td></td>
<td></td>
<td>View Sales Territory Export Status</td>
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<tr>
<td></td>
<td></td>
<td>View Sales Territory Import Status</td>
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<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
<td>Manage Trading Community Hierarchy</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Hierarchy Audit Job</td>
</tr>
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<td></td>
<td>View Trading Community Hierarchy</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
<td>Enter Trading Community Merge Request&lt;br&gt;Submit Trading Community Merge Request</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name&lt;br&gt;Link User Account&lt;br&gt;Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User&lt;br&gt;Copy Personal Data to LDAP&lt;br&gt;Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
<td>View Nonworker Portrait&lt;br&gt;View Worker Portrait</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Education Establishment&lt;br&gt;Manage Talent Profile Content Item&lt;br&gt;Manage Talent Profile Rating Model&lt;br&gt;Manage Talent Profile Sources</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>
# Data Security Policies

Data security policies and their enforcement across analytics application for the job role Channel Account Manager

<table>
<thead>
<tr>
<th>Business Object</th>
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<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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</thead>
</table>
| Application Attachment   | A Channel Account Manager can delete application attachment for all application attachments of categories including budget reference, additional planning reference, and miscellaneous                                                                                                                                                                   | Role: Marketing Budget Attachment Management Duty  
Privilege: Delete Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
|                          | A Channel Account Manager can delete application attachment for all application attachments of categories including marketing activity reference, additional justification, and miscellaneous                                                                                                                                                     | Role: Marketing Claim Attachment Management Duty  
Privilege: Delete Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
|                          | A Channel Account Manager can delete application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous                                                                                                                                                     | Role: Marketing Fund Request Attachment Management Duty  
Privilege: Delete Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
|                          | A Channel Account Manager can read application attachment for all application attachments of categories including budget reference, additional planning reference, and miscellaneous                                                                                                                                                       | Role: Marketing Budget Attachment Management Duty  
Privilege: Read Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
|                          | A Channel Account Manager can read application attachment for all application attachments of categories including marketing activity reference, additional justification, and miscellaneous                                                                                                                                                       | Role: Marketing Claim Attachment Management Duty  
Privilege: Read Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
|                          | A Channel Account Manager can read application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous                                                                                                                                                       | Role: Marketing Fund Request Attachment Management Duty  
Privilege: Read Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
|                          | A Channel Account Manager can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver,                                                                                                                                                                 | Role: Purchase Document Attachment Inquiry Duty  
Privilege: Read Application Attachment  
Resource: Application Attachment |                                                        |                                                        |
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<tr>
<td></td>
<td>to payables, and internal to purchasing</td>
<td>Attachment</td>
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<tr>
<td></td>
<td>A Channel Account Manager can update application attachment for all application attachments of categories including budget reference, additional planning reference, and miscellaneous</td>
<td>Role: Marketing Budget Attachment Management Duty Privilege: Update Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can update application attachment for all application attachments of categories including marketing activity reference, additional justification, and miscellaneous</td>
<td>Role: Marketing Claim Attachment Management Duty Privilege: Update Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can update application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous</td>
<td>Role: Marketing Fund Request Attachment Management Duty Privilege: Update Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Channel Account Manager can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Resource: Application Attachment Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Appointment</td>
<td>A Channel Account Manager can participant view appointment where they are owner or participants of the appointment</td>
<td>Role: Participant Appointment View Duty Privilege: Participant View Appointment (Data) Resource: Appointment</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Account Manager can view appointment for all</td>
<td>Role: Appointment View Duty</td>
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<td>appointments in the enterprise</td>
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</tbody>
</table>
| Assignment Grade                | A Channel Account Manager can choose assignment grade for grades in their grade security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Assignment Grade (Data)  
Resource: Assignment Grade |                          |
| Business Unit                   | A Channel Account Manager can choose business unit organization for business units in their organization security profile | Role: Business Unit Selection Duty  
Privilege: Choose Business Unit Organization (Data)  
Resource: Business Unit |                          |
| Classification Code File Import Activity | A Channel Account Manager can view classification code file import activity object type for all classification code file import activities of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Activity Object Type (Data)  
Resource: Classification Code File Import Activity |                          |
| Classification Code File Import Mapping | A Channel Account Manager can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Mapping Object Type (Data)  
Resource: Classification Code File Import Mapping |                          |
| Classification Code File Import Object | A Channel Account Manager can view classification code file import object type for all classification code file import objects of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Object Type (Data)  
Resource: Classification Code File Import Object |                          |
<p>| Competitor Note                 | A Channel Account Manager can manage sales competitor note where they are the author | Role: Sales Competitor Sales Representative |                          |</p>
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<td>of the note</td>
<td>Duty</td>
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<td></td>
<td><strong>Privilege:</strong> Manage Sales Competitor Note (Data) <strong>Resource:</strong> Competitor Note</td>
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<td></td>
<td>A Channel Account Manager can view sales competitor note for all notes that are not private</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative <strong>Duty</strong> <strong>Privilege:</strong> View Sales Competitor Note (Data) <strong>Resource:</strong> Competitor Note</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Account Manager can view sales competitor note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative <strong>Duty</strong> <strong>Privilege:</strong> View Sales Competitor Note (Data) <strong>Resource:</strong> Competitor Note</td>
<td></td>
</tr>
<tr>
<td>Consumer File Import Activity</td>
<td>A Channel Account Manager can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management <strong>Duty</strong> <strong>Privilege:</strong> View Consumer File Import Activity Object Type (Data) <strong>Resource:</strong> Consumer File Import Activity</td>
<td></td>
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<tr>
<td>Consumer File Import Mapping</td>
<td>A Channel Account Manager can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management <strong>Duty</strong> <strong>Privilege:</strong> View Consumer File Import Mapping Object Type (Data) <strong>Resource:</strong> Consumer File Import Mapping</td>
<td></td>
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<tr>
<td>Consumer File Import Object</td>
<td>A Channel Account Manager can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management <strong>Duty</strong> <strong>Privilege:</strong> View Consumer File Import Object Type (Data) <strong>Resource:</strong> Consumer File Import Object</td>
<td></td>
</tr>
<tr>
<td>Contact Center Agent</td>
<td>A Channel Account Manager can manage agent connector settings where they are the assignee of the contact center agent</td>
<td><strong>Role:</strong> Real Time Communication Management <strong>Duty</strong> <strong>Privilege:</strong> Manage Agent Connector</td>
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<td>Business Object</td>
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</table>
| Contact File Import Activity | A Channel Account Manager can view contact file import activity object type for all contact file import activities of object type 'contact' | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Activity Object Type (Data)  
Resource: Contact File Import Activity |                                                                                       |
| Contact File Import Object | A Channel Account Manager can view contact file import object type for all contact file import objects of object type 'contact' | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Object Type (Data)  
Resource: Contact File Import Object |                                                                                       |
| Contract                 | A Channel Account Manager can view contract for all business units                   | Role: Contract View Access Across All Contracts Duty  
Privilege: View Contract (Data)  
Resource: Contract |                                                                                       |
| Contract Expert Rule     | A Channel Account Manager can view contract terms library for all the business units | Role: Contract Terms and Conditions View Access Duty  
Privilege: View Contract Terms Library (Data)  
Resource: Contract Expert Rule |                                                                                       |
| Contract Library Clause  | A Channel Account Manager can view contract terms library for all business units     | Role: Contract Terms and Conditions View Access Duty  
Privilege: View Contract Terms Library (Data)  
Resource: Contract Library Clause |                                                                                       |
| Contract Note            | A Channel Account Manager can view contract note for notes that are not private or private notes where they are the author. | Role: Contract View Access Across All Contracts Duty  
Privilege: View Contract Note (Data)  
Resource: Contract Note |                                                                                       |
<p>| Customer Account         | A Channel Account Manager can view customer account for all customer accounts in the | Role: Customer Account Information Inquiry Duty |                                                                                       |</p>
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<td>enterprise</td>
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<td>Privilege: View Customer Account (Data)</td>
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<td></td>
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<td>Resource: Customer Account</td>
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<tr>
<td>Customer Competitor Purchase</td>
<td>A Channel Account Manager can update customer competitor purchase where the customer party is a legal entity or sales prospect</td>
<td>Role: Sales Competitor Sales Representative Duty</td>
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<td></td>
<td></td>
<td>Privilege: Update Customer Competitor Purchase (Data)</td>
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<td></td>
<td>Resource: Customer Competitor Purchase</td>
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<tr>
<td></td>
<td>A Channel Account Manager can update customer competitor purchase where the customer party is a sales account and they are a sales account team member with edit or full access</td>
<td>Role: Sales Extension Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: Update Customer Competitor Purchase (Data)</td>
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<tr>
<td></td>
<td>A Channel Account Manager can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access</td>
<td>Resource: Customer Competitor Purchase</td>
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<tr>
<td></td>
<td>A Channel Account Manager can view customer competitor purchase where the customer party is a legal entity or sales prospect</td>
<td>Role: Sales Extension Management Duty</td>
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<td>Privilege: View Customer Competitor Purchase (Data)</td>
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<td>A Channel Account Manager can view customer competitor purchase where the customer party is a sales account and</td>
<td>Resource: Customer Competitor Purchase</td>
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<td></td>
<td>A Channel Account Manager can view customer competitor purchase where the customer party is a sales account and</td>
<td>Role: Sales Extension Management Duty</td>
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<td>Privilege: View Customer Competitor Purchase (Data)</td>
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<td>A Channel Account Manager can update customer competitor purchase where the customer party is a sales account and</td>
<td>Role: Sales Extension Management Duty</td>
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<td>Privilege: View Customer Competitor Purchase (Data)</td>
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<td>A Channel Account Manager can view customer competitor purchase where the customer party is a sales account and</td>
<td>Resource: Customer Competitor Purchase</td>
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<td>A Channel Account Manager can view customer competitor purchase where the customer party is a sales account and</td>
<td>Role: Sales Extension Management Duty</td>
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<td>Privilege: View Customer Competitor Purchase (Data)</td>
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<td>Resource: Customer Competitor Purchase</td>
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<td>they are a sales account team member</td>
<td>Customer Competitor Purchase (Data) &lt;br&gt; <strong>Resource:</strong> Customer Competitor Purchase</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member</td>
<td><strong>Role:</strong> Sales Extension Management Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Competitor Purchase (Data) &lt;br&gt; <strong>Resource:</strong> Customer Competitor Purchase</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Activity</td>
<td>A Channel Account Manager can view customer file import activity object type for all customer file import activities of object type 'customer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Customer File Import Activity Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Customer File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Mapping</td>
<td>A Channel Account Manager can view customer file import mapping object type for all customer file import mappings of object type 'customer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Customer File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Customer File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Object</td>
<td>A Channel Account Manager can view customer file import object type for all customer file import objects of object type 'customer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Customer File Import Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Customer File Import Object</td>
<td></td>
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<tr>
<td>Department</td>
<td>A Channel Account Manager can choose department for departments in their organization security profile</td>
<td><strong>Role:</strong> Department Selection Duty &lt;br&gt; <strong>Privilege:</strong> Choose Department (Data) &lt;br&gt; <strong>Resource:</strong> Department</td>
<td></td>
</tr>
<tr>
<td>Employee Resource File Import Activity</td>
<td>A Channel Account Manager can view employee resource file import activity object type</td>
<td><strong>Role:</strong> Resource Administration Duty &lt;br&gt; <strong>Privilege:</strong> View</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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</tbody>
</table>
| Employee Resource File Import Mapping               | A Channel Account Manager can view employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource' | **Role**: Resource Administration Duty  
**Privilege**: View Employee Resource File Import Mapping Object Type (Data)  
**Resource**: Employee Resource File Import Mapping |                         |
| Employee Resource File Import Object                | A Channel Account Manager can view employee resource file import object type for all employee resource file import objects of object type 'employee resource' | **Role**: Resource Administration Duty  
**Privilege**: View Employee Resource File Import Object Type (Data)  
**Resource**: Employee Resource File Import Object |                         |
| File Export Batch                                   | A Channel Account Manager can view file export batch for all export batches         | **Role**: CRM Export Management Duty  
**Privilege**: View File Export Batch (Data)  
**Resource**: File Export Batch |                         |
| File Export Object                                  | A Channel Account Manager can manage export unit test for all export unit test objects | **Role**: CRM Export Management Duty  
**Privilege**: Manage Export Unit Test (Data)  
**Resource**: File Export Object |                         |
| Group Customer File Import Activity                 | A Channel Account Manager can view group customer file import activity object type for all group customer file import activities of object type 'group customer' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Group Customer File Import Activity Object Type (Data)  
**Resource**: Group Customer File Import Activity |                         |
| Group Customer File Import Mapping                  | A Channel Account Manager can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Group Customer File Import Mapping Object Type |                         |
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<th>Policy Implementation</th>
<th>Analytics Implementation</th>
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</thead>
</table>
| Group Customer File Import Object | A Channel Account Manager can view group customer file import object type for all group customer file import objects of object type 'group customer'                                                                 | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Group Customer File Import Object Type (Data)  
**Resource**: Group Customer File Import Object |                          |
| HR Job                       | A Channel Account Manager can choose hr job for jobs in their job security profile                                                                                                                                   | **Role**: Foundation User and Roles Management Duty  
**Privilege**: Choose HR Job (Data)  
**Resource**: HR Job                                                                 | **Role**: Job Selection Duty  
**Privilege**: Choose HR Job (Data)  
**Resource**: HR Job                                                                 |
| Hierarchy File Import Activity | A Channel Account Manager can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'                                                                   | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy File Import Activity Object Type (Data)  
**Resource**: Hierarchy File Import Activity |                          |
| Hierarchy File Import Mapping | A Channel Account Manager can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy'                                                                             | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy File Import Mapping Object Type (Data)  
**Resource**: Hierarchy File Import Mapping |                          |
| Hierarchy File Import Object  | A Channel Account Manager can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy'                                                                               | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy File Import Object Type (Data)  
**Resource**: Hierarchy File Import Object |                          |
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</table>
| Hierarchy Node File Import Activity | A Channel Account Manager can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View  
Hierarchy Node File Import Activity Object Type (Data)  
**Resource:** Hierarchy Node File Import Activity                                                                 |                          |
| Hierarchy Node File Import Mapping | A Channel Account Manager can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View  
Hierarchy Node File Import Mapping Object Type (Data)  
**Resource:** Hierarchy Node File Import Mapping                                                                 |                          |
| Hierarchy Node File Import Object | A Channel Account Manager can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View  
Hierarchy Node File Import Object Type (Data)  
**Resource:** Hierarchy Node File Import Object                                                                 |                          |
| Incentive Compensation Goal      | A Channel Account Manager can manage incentive compensation goal for the business units for which they are authorized | **Role:** Incentive Compensation Goal Management Duty  
**Privilege:** Manage Incentive Compensation Goal (Data)  
**Resource:** Business Unit                                                                 |                          |
| Interaction                      | A Channel Account Manager can delete interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** Delete Interaction (Data)  
**Resource:** Interaction                                                                 |                          |
|                                 | A Channel Account Manager can participant delete interaction where they are participants of the interaction | **Role:** Participant Interaction Management Duty  
**Privilege:** Participant Delete Interaction (Data)  
**Resource:** Interaction                                                                 |                          |
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|                                 | A Channel Account Manager can participant update interaction where they are participants of the interaction                                      | Role: Participant Interaction Management Duty  
**Privilege:** Participant Update Interaction (Data)  
**Resource:** Interaction |                                                        |
|                                 |                                                                                                                                                    |                                                                                             |                          |
|                                 | A Channel Account Manager can participant view interaction where they are participants of the interaction                               | Role: Participant Interaction Management Duty  
**Privilege:** Participant View Interaction (Data)  
**Resource:** Interaction |                                                        |
|                                 |                                                                                                                                                    |                                                                                             |                          |
|                                 | A Channel Account Manager can update interaction for all interactions in the enterprise                                                          | Role: Interaction Management Duty  
**Privilege:** Update Interaction (Data)  
**Resource:** Interaction |                                                        |
|                                 | A Channel Account Manager can view interaction for all interactions in the enterprise                                                              | Role: Interaction Management Duty  
**Privilege:** View Interaction (Data)  
**Resource:** Interaction |                                                        |
| Legal Employer                  | A Channel Account Manager can choose legal employer for legal employers in their organization security profile                                    | Role: Legal Employer Selection Duty  
**Privilege:** Choose Legal Employer (Data)  
**Resource:** Legal Employer |                                                        |
| Legal Entity File Import Activity| A Channel Account Manager can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Activity Object Type (Data)  
**Resource:** Legal Entity File Import Activity |                                                        |
| Legal Entity File Import Mapping | A Channel Account Manager can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Mapping Object Type (Data)  
**Resource:** Legal Entity File Import Mapping |                                                        |
| Legal Entity File Import Object  | A Channel Account Manager can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Object |                                                        |
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| Location        | A Channel Account Manager can choose location for locations in their location security profile                                                                                                                     | Role: Foundation User and Roles Management Duty  
Privilege: Choose Location (Data)  
Resource: Legal Entity File Import Object                                                                                           |                         |
| Marketing Budget| A Channel Account Manager can delete marketing budget for all resource organizations and child resource organizations for which they are authorized                                                                 | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                 |                         |
|                 | A Channel Account Manager can delete marketing budget where they are a manager in the management hierarchy of the budget owner                                                                                       | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                 |                         |
|                 | A Channel Account Manager can delete marketing budget where they are a resource in the marketing budget team                                                                                                       | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                 |                         |
|                 | A Channel Account Manager can delete marketing budget where they are the owner of the marketing budget                                                                                                               | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                 |                         |
|                 | A Channel Account Manager can update marketing budget for all resource organizations and child resource organizations for which they are authorized                                                              | Role: Marketing Budget Maintenance Duty  
Privilege: Update Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                 |                         |
|                 | A Channel Account Manager can update marketing budget where they are a manager in the management hierarchy of the marketing budget                                                                                 | Role: Marketing Budget Maintenance Duty  
Privilege: Update Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                 |                         |
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<td>budget owner</td>
<td>A Channel Account Manager can update marketing budget where they are a resource in the marketing budget team</td>
<td>Role: Marketing Budget Maintenance Duty &lt;br&gt;Privilege: Update Marketing Budget (Data) &lt;br&gt;Resource: Marketing Budget</td>
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<td></td>
<td>A Channel Account Manager can update marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty &lt;br&gt;Privilege: Update Marketing Budget (Data) &lt;br&gt;Resource: Marketing Budget</td>
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<td></td>
<td>A Channel Account Manager can view marketing budget for all resource organizations and child resource organizations for which they are authorized</td>
<td>Role: Marketing Budget Utilization Duty &lt;br&gt;Privilege: View Marketing Budget (Data) &lt;br&gt;Resource: Marketing Budget</td>
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<td></td>
<td>A Channel Account Manager can view marketing budget where they are a manager in the management hierarchy of the budget owner</td>
<td>Role: Marketing Budget Utilization Duty &lt;br&gt;Privilege: View Marketing Budget (Data) &lt;br&gt;Resource: Marketing Budget</td>
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<td>A Channel Account Manager can view marketing budget where they are a resource in the marketing budget team</td>
<td>Role: Marketing Budget Utilization Duty &lt;br&gt;Privilege: View Marketing Budget (Data) &lt;br&gt;Resource: Marketing Budget</td>
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<td>A Channel Account Manager can view marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty &lt;br&gt;Privilege: View Marketing Budget (Data) &lt;br&gt;Resource: Marketing Budget</td>
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<td>Marketing Budget Note</td>
<td>A Channel Account Manager can delete marketing budget note where they have delete access to the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty &lt;br&gt;Privilege: Delete Marketing Budget Note (Data)</td>
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<td>Resource: Marketing Budget Note</td>
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<td>Role: Marketing Budget Utilization Duty</td>
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<td>Privilege: Delete Marketing Budget Note (Data)</td>
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<td>Resource: Marketing Budget Note</td>
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<td>A Channel Account Manager can delete marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note</td>
<td>Role: Marketing Budget Maintenance Duty</td>
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<td>Privilege: Delete Marketing Budget Note (Data)</td>
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<td>A Channel Account Manager can update marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note</td>
<td>Role: Marketing Budget Maintenance Duty</td>
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<td>Privilege: Update Marketing Budget Note (Data)</td>
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<td>Resource: Marketing Budget Note</td>
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<td>A Channel Account Manager can view marketing budget note for all internal or external marketing budget notes in the enterprise</td>
<td>Role: Marketing Budget Maintenance Duty</td>
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<td>Privilege: View Marketing Budget Note (Data)</td>
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<td>Resource: Marketing Budget Note</td>
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<td>A Channel Account Manager can view marketing budget note where they are the author of the private marketing budget note</td>
<td>Role: Marketing Budget Utilization Duty</td>
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<td>Privilege: View Marketing Budget Note (Data)</td>
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<td>Resource: Marketing Budget Note</td>
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<tr>
<td>Marketing Budget Team</td>
<td>A Channel Account Manager can update marketing budget team for all external and internal marketing budget team members</td>
<td>Role: Marketing Fund Request and Claim Processing Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Marketing Budget Team (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Budget Team</td>
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<td></td>
<td>A Channel Account Manager can update marketing budget team for all external and internal marketing budget team members where they are the budget owner</td>
<td>Role: Marketing Budget Maintenance Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Marketing Budget Team (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Budget Team</td>
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<td></td>
<td>A Channel Account Manager can update marketing budget team for all external marketing budget team members who belong to their top-level resource organization or any of its child resource organizations</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Marketing Budget Team (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Budget Team</td>
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<tr>
<td>Marketing Campaign</td>
<td>A Channel Account Manager can update marketing campaign where they are a manager in the management hierarchy of a resource in the marketing campaign team with full access</td>
<td>Role: Marketing Approval Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Marketing Campaign (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Campaign</td>
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<td></td>
<td>A Channel Account Manager can view marketing campaign for all resource organizations and child resource organizations for which they are authorized</td>
<td>Role: Marketing Approval Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Marketing Campaign (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Campaign</td>
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<td>Marketing Claim</td>
<td>A Channel Account Manager can delete marketing claim where they have view access to the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Delete Marketing Claim (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Claim</td>
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<td>A Channel Account Manager can update marketing claim where they have view access to the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Marketing Claim (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Claim</td>
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<td></td>
<td>A Channel Account Manager can view marketing claim where they have view access to the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Marketing Claim (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Marketing Claim</td>
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| Marketing Claim Note | A Channel Account Manager can delete marketing claim note where they have delete access to the marketing claim                                                                                                | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
|                      |                                                                                                                                                                                                                     | Role: Marketing Budget Utilization Duty  
Privilege: Delete Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
|                      | A Channel Account Manager can delete marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note                                           | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
|                      |                                                                                                                                                                                                                     | Role: Marketing Budget Utilization Duty  
Privilege: Delete Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
|                      | A Channel Account Manager can update marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note                                           | Role: Marketing Budget Maintenance Duty  
Privilege: Update Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
|                      |                                                                                                                                                                                                                     | Role: Marketing Budget Utilization Duty  
Privilege: Update Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
|                      | A Channel Account Manager can view marketing claim note for all internal or external marketing claim notes in the enterprise                                                                                 | Role: Marketing Budget Maintenance Duty  
Privilege: View Marketing Claim Note (Data)  
Resource: Marketing Claim Note                                                                 |                                                                       |
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<td>A Channel Account Manager can view marketing claim note where they are the author of the private marketing claim note</td>
<td><strong>Role:</strong> Marketing&lt;br&gt;<strong>Privilege:</strong> View Marketing Claim Note (Data)&lt;br&gt;<strong>Resource:</strong> Marketing Claim Note</td>
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<tr>
<td>Marketing Fund Request Note</td>
<td>A Channel Account Manager can delete marketing fund request note where they have delete access to the marketing fund request</td>
<td><strong>Role:</strong> Marketing&lt;br&gt;<strong>Privilege:</strong> Delete Marketing Fund Request Note (Data)&lt;br&gt;<strong>Resource:</strong> Marketing Fund Request Note</td>
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<td></td>
<td>A Channel Account Manager can delete marketing fund request note where they have view or update access to the marketing fund request and where they are the author of the marketing fund request note</td>
<td><strong>Role:</strong> Marketing&lt;br&gt;<strong>Privilege:</strong> Delete Marketing Fund Request Note (Data)&lt;br&gt;<strong>Resource:</strong> Marketing Fund Request Note</td>
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<td>A Channel Account Manager can update marketing fund request note where they have view or update access to the marketing fund request and where they are the author of the marketing fund request note</td>
<td><strong>Role:</strong> Marketing&lt;br&gt;<strong>Privilege:</strong> Update Marketing Fund Request Note (Data)&lt;br&gt;<strong>Resource:</strong> Marketing Fund Request Note</td>
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<td>A Channel Account Manager can view marketing fund</td>
<td><strong>Role:</strong> Marketing&lt;br&gt;<strong>Privilege:</strong> View Marketing Fund Request Note (Data)&lt;br&gt;<strong>Resource:</strong> Marketing Fund Request Note</td>
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<td>request note for all internal or external marketing fund request notes in the enterprise</td>
<td>Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Marketing Fund Request Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Marketing Fund Request Note</td>
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<td>A Channel Account Manager can view marketing fund request note where they are the author of the private marketing fund request note</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Marketing Fund Request Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Marketing Fund Request Note</td>
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<td>Opportunity</td>
<td>A Channel Account Manager can view opportunity where they are a member of the account team of a partner organization on the opportunity</td>
<td>Role: Opportunity Channel Account Manager Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td>Fact: CRM - Revenue&lt;br&gt;&lt;b&gt;Dimension(s)&lt;/b&gt;: Opportunity</td>
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<td>A Channel Account Manager can view opportunity where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team</td>
<td>Role: Opportunity Sales Account Territory Resource Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td>Fact: CRM - Revenue&lt;br&gt;&lt;b&gt;Dimension(s)&lt;/b&gt;: Opportunity</td>
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<td>Opportunity Note</td>
<td>A Channel Account Manager can view opportunity note where they are a member of the account team of a partner organization on the opportunity and the note is not private</td>
<td>Role: Opportunity Channel Account Manager Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
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<td>A Channel Account Manager can view opportunity note where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team and the note is not private</td>
<td>Role: Opportunity Sales Account Territory Resource Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
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<td>A Channel Account Manager can view opportunity note where they are the author of the note</td>
<td>Role: Opportunity Channel Account Manager Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
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<td>Role: Opportunity Sales Account Territory</td>
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| Partner File Import Activity        | A Channel Account Manager can view partner file import activity object type for all partner file import activities of object type 'partner company' | **Role:** Partner Import Maintenance Duty  
**Privilege:** View Partner File Import Activity Object Type (Data)  
**Resource:** Partner File Import Activity |                          |
|                                     |                                                                                     | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Activity Object Type (Data)  
**Resource:** Partner File Import Activity |                          |
| Partner File Import Mapping         | A Channel Account Manager can view partner file import mapping object type for all partner file import mappings of object type 'partner company' | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Mapping Object Type (Data)  
**Resource:** Partner File Import Mapping |                          |
| Partner File Import Object          | A Channel Account Manager can view partner file import object type for all partner file import objects of object type 'partner company' | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Object Type (Data)  
**Resource:** Partner File Import Object |                          |
| Partner Member File Import Activity | A Channel Account Manager can view partner member file import activity object type for all partner member file import activities of object type 'partner member' | **Role:** Partner Import Maintenance Duty  
**Privilege:** View Partner Member File Import Activity Object Type (Data)  
**Resource:** Partner Member File Import Activity |                          |
|                                     |                                                                                     | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Activity Object Type (Data)  
**Resource:** Partner Member File Import Activity |                          |
<p>| Partner Member File Import Mapping  | A Channel Account Manager can view partner member file                               | <strong>Role:</strong> Resource Administration Duty                                                          |                          |</p>
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|                                | import mapping object type for all partner member file import mappings of object type 'partner member' | Privilege: View Partner Member File Import Mapping Object Type (Data)  
Resource: Partner Member File Import Mapping |                                                        |
| Partner Member File Import Object | A Channel Account Manager can view partner member file import object type for all partner member file import objects of object type 'partner member' | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Object Type (Data)  
Resource: Partner Member File Import Object |                                                        |
| Partner Note                   | A Channel Account Manager can manage partner note for all notes that are not private and where they are in the partner account team | Role: Partner Account Review Duty  
Privilege: Manage Partner Note (Data)  
Resource: Partner Note |                                                        |
|                                | A Channel Account Manager can manage partner note where they are the author of the note | Role: Partner Account Review Duty  
Privilege: Manage Partner Note (Data)  
Resource: Partner Note |                                                        |
| Partner Profile                | A Channel Account Manager can manage partner account where they are in the management chain of a resource who is on the partner account team with full access | Role: Partner Account Maintenance Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |                                                        |
|                                | A Channel Account Manager can manage partner account where they are in the partner account team with full access | Role: Partner Account Maintenance Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |                                                        |
|                                | A Channel Account Manager can manage partner account where they are the member of the territory associated with the partner account | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |                                                        |
|                                | A Channel Account Manager can manage partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |                                                        |
|                                | A Channel Account Manager can manage partner account where they are the owner of the | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |                                                        |
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<td>territory associated with the partner account</td>
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<tr>
<td>A Channel Account Manager can manage partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account</td>
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| Business Object         | A Channel Account Manager can view partner account where they are the owner of the   | **Role:** Partner Account Maintenance Territory Owner Duty  
|                         | territory that is an ancestor of the territory associated with the partner account    | **Privilege:** View Partner Account (Data)  
|                         |                                                                                      | **Resource:** Partner Profile                                                                                     |                          |
| Policy Description      | **Resource:** Partner Profile                                                        |                                                                                                                   |                          |
| Policy Store            |                                                                                      |                                                                                                                   |                          |
| Implementation          | **Role:** Partner Program Inquiry Duty  
|                         | **Privilege:** View Partner Program (Data)  
|                         | **Resource:** Partner Program                                                        |                                                                                                                   |                          |
| Analytics Implementation|                                                                                      |                                                                                                                   |                          |
| Implementation          |                                                                                      |                                                                                                                   |                          |
| Role: Partner Program   | **Role:** Partner Program Enrollment Supervision Duty  
|                         | **Privilege:** Manage Partner Program Enrollment (Data)  
|                         | **Resource:** Partner Program Enrollment                                              |                                                                                                                   |                          |
| Duty: Manage Partner    | **Role:** Partner Program Enrollment View Duty  
|                         | **Privilege:** View Partner Program Enrollment (Data)  
|                         | **Resource:** Partner Program Enrollment                                              |                                                                                                                   |                          |
| Privilege: Choose       | **Role:** Partner Program Enrollment View Duty  
|                         | **Privilege:** View Partner Program Enrollment (Data)  
|                         | **Resource:** Partner Program Enrollment                                              |                                                                                                                   |                          |
| Resource: Partner       | **Role:** Foundation User and Roles Management Duty  
|                         | **Privilege:** Search Worker (Data)  
|                         | **Resource:** Person Assignment                                                        |                                                                                                                   |                          |
| Position                | **Role:** Foundation User and Roles Management Duty  
|                         | **Privilege:** View Person Assignment (Data)  
|                         | **Resource:** Person Assignment                                                        |                                                                                                                   |                          |
| Assignment              | **Role:** Foundation User and Roles Management Duty  
|                         | **Privilege:** View Person Assignment (Data)  
|                         | **Resource:** Person Assignment                                                        |                                                                                                                   |                          |
| Person Assignment       | **Role:** Foundation User and Roles Management Duty  
|                         | **Privilege:** Choose Person Type (Data)  
|                         | **Resource:** Person Type                                                             |                                                                                                                   |                          |
| Person Type             | **Role:** Foundation User and Roles Management Duty  
|                         | **Privilege:** Choose Person Type (Data)  
|                         | **Resource:** Person Type                                                             |                                                                                                                   |                          |
| Position                | **Role:** Foundation User and Roles Management Duty  
|                         | **Privilege:** Choose Person Type (Data)  
<p>|                         | <strong>Resource:</strong> Person Type                                                             |                                                                                                                   |                          |</p>
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| Public Person       | A Channel Account Manager can view person deferred for persons and assignments in their person and assignment security profile | Role: View Person Details Duty  
Privilege: View Person Deferred (Data)  
Resource: Public Person                  |                                                                                        |
| Reference Customer Note | A Channel Account Manager can manage sales reference customer note where they are the author of the note                     | Role: Sales Reference Customer Sales Representative Duty  
Privilege: Manage Sales Reference Customer Note (Data)  
Resource: Reference Customer Note               |                                                                                        |
|                     | A Channel Account Manager can view sales reference customer note for all notes that are not private                                                                                                           | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer Note (Data)  
Resource: Reference Customer Note               |                                                                                        |
|                     | A Channel Account Manager can view sales reference customer note where they are the author of the note                                                                                                           | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer Note (Data)  
Resource: Reference Customer Note               |                                                                                        |
| Sales Competitor    | A Channel Account Manager can view sales competitor for all sales competitors in the enterprise                                                                                                               | Role: Sales Competitor Sales Representative Duty  
Privilege: View Sales Competitor (Data)  
Resource: Sales Competitor                  |                                                                                        |
| Sales Lead          | A Channel Account Manager can convert sales lead where they are a resource in the lead sales team                                                                                                             | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead                         |                                                                                        |
|                     | A Channel Account Manager can convert sales lead where they are a resource in the territory assigned to the sales lead                                                                                           | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead                         |                                                                                        |
|                     | A Channel Account Manager can convert sales lead where they are a territory resource in the sales lead territory team or a territory resource with a                                                          | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead                         |                                                                                        |
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<td>descendant territory in the sales lead territory team</td>
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| A Channel Account Manager can convert sales lead where they are an administrator of the resource organization in the primary assignment of the owner | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Convert  
Sales Lead (Data)  
**Resource:** Sales Lead | | |
| A Channel Account Manager can convert sales lead where they are the owner of the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Convert  
Sales Lead (Data)  
**Resource:** Sales Lead | | |
| A Channel Account Manager can update sales lead others where they are a resource in the lead sales team with full access | **Role:** Lead Registration Management Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead  
**Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead | | |
| A Channel Account Manager can update sales lead others where they are a resource in the territory assigned to the sales lead | **Role:** Lead Registration Management Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead  
**Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead | | |
| A Channel Account Manager can update sales lead others where they are an administrator of the resource organization in the primary assignment of the owner | **Role:** Lead Registration Management Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead  
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|                        | **Role:** Sales Lead Follow Up Duty  
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**Resource:** Sales Lead | | |
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<td>Role: Lead Registration Management Duty</td>
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<td>A Channel Account Manager can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Lead Registration Submission Duty</td>
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| descendant territory in the sales lead territory team| Role: Lead Registration Submission Duty  
Privilege: Update Sales Lead (Data)  
Resource: Sales Lead  
Role: Sales Lead Follow Up Duty  
Privilege: Update Sales Lead (Data)  
Resource: Sales Lead |                                                                                 |                                                                                        |
|                                                    | A Channel Account Manager can view sales lead where they are a resource in the lead sales team | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead  
Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing Lead  
Dimension(s):  
Fact: PRM - Registered Lead  
Dimension(s): PRM - Registered Lead Detail |
|                                                    | A Channel Account Manager can view sales lead where they are a resource in the territory assigned to the sales lead | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead  
Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing Lead  
Dimension(s):  
Fact: PRM - Registered Lead  
Dimension(s): PRM - Registered Lead Detail |
|                                                    | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
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<td>Resource: Sales Lead</td>
<td>Registered Lead Dimension(s): PRM - Registered Lead Detail</td>
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|                 | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing Lead Dimension(s): | Fact: PRM - Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                 | Role: Lead Registration Submission Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: PRM - Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                 | Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: PRM - Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                 | A Channel Account Manager can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: PRM - Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                 | Role: Lead Registration Submission Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: PRM - Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                 | Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: PRM - Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                 | A Channel Account Manager can view sales lead where they | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing Lead Dimension(s): |


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<td></td>
<td>Role: Lead Registration Submission Duty</td>
<td>Fact: Marketing Lead</td>
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<td>Fact: PRM - Registered</td>
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<td>Lead Detail</td>
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<td>Resource: Sales Lead</td>
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<td></td>
<td>Role: Lead Registration Management Duty</td>
<td>Lead Note</td>
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<td>Privilege: Delete Sales Lead Note (Data)</td>
<td>Resource: Sales Lead</td>
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<td>Role: Lead Registration Submission Duty</td>
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<td>Role: Sales Lead Follow Up Duty</td>
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<td>Sales Lead Note</td>
<td>A Channel Account Manager can delete sales lead note where they have delete access to the sales lead</td>
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A Channel Account Manager can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note.
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<tr>
<td>A Channel Account Manager can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note</td>
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<td>Resource: Sales Lead Note</td>
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<td>A Channel Account Manager can view sales lead note for all external sales lead notes in the enterprise</td>
<td>Role: Lead Registration Submission Duty</td>
<td>Privilege: View Sales Lead Note (Data)</td>
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<td></td>
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<td>Resource: Sales Lead Note</td>
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<tr>
<td>A Channel Account Manager can view sales lead note for all internal sales lead notes in the enterprise</td>
<td>Role: Lead Registration Management Duty</td>
<td>Privilege: View Sales Lead Note (Data)</td>
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<td>Resource: Sales Lead Note</td>
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<td>Role: Sales Lead Follow Up Duty</td>
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<td>Privilege: View Sales Lead Note (Data)</td>
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<td>Resource: Sales Lead Note</td>
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<tr>
<td>A Channel Account Manager can view sales lead note where they are the author of the private sales lead note</td>
<td>Role: Lead Registration Submission Duty</td>
<td>Privilege: View Sales Lead Note (Data)</td>
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<td>Resource: Sales Lead Note</td>
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<td>Role: Lead Registration Submission Duty</td>
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<td>Privilege: View Sales Lead Note (Data)</td>
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<td>Resource: Sales Lead Note</td>
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<td>Role: Sales Lead Follow Up Duty</td>
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<td>Sales Party</td>
<td>A Channel Account Manager can delete sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
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<td></td>
<td>Role: Partner Sales Party Management Duty</td>
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<td><strong>Privilege</strong>: Delete Sales Party (Data)</td>
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<td><strong>Resource</strong>: Sales Party</td>
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<td>Role: Sales Party Management Duty</td>
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<td><strong>Privilege</strong>: Delete Sales Party (Data)</td>
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<td>Role: Sales Party Management Duty</td>
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<td>Role: Sales Party Management Duty</td>
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<td>Role: Sales Party Management Duty</td>
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<td><strong>Resource</strong>: Sales Party</td>
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<td>Role: Partner Sales Party Management Duty</td>
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<td></td>
<td><strong>Privilege</strong>: View Sales Lead Note (Data)</td>
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<td><strong>Resource</strong>: Sales Lead Note</td>
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<td>Role: Partner Sales Party Management Duty</td>
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<td><strong>Privilege</strong>: Manage Sales Party (Data)</td>
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<td><strong>Resource</strong>: Sales Party</td>
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<td>Business Object</td>
<td>Policy Description</td>
<td>Role: Partner Sales Party Management Duty</td>
<td>Analytics Implementation</td>
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<tr>
<td>A Channel Account Manager can manage sales party where they are in the sales account team with full access</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Manage Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Manage Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>A Channel Account Manager can manage sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Manage Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Manage Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
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<tr>
<td>A Channel Account Manager can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Manage Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Manage Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>A Channel Account Manager can update sales party where they are a member of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
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<tr>
<td>A Channel Account Manager can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
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<tr>
<td>A Channel Account Manager can update sales party where they are in the management chain of a resource who is on the sales account team with edit access</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>A Channel Account Manager can update sales party where they are in the sales account team with edit access</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Update Sales Party (Data)  Resource: Sales Party</td>
<td>Analytics Implementation</td>
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</tbody>
</table>
|                 | A Channel Account Manager can view sales party for all prospects in the enterprise | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |                          |
|                 | A Channel Account Manager can view sales party for all sales accounts in the enterprise | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |                          |
|                 | A Channel Account Manager can view sales party where they are a member of the territory associated with the sales account | **Role:** Partner Sales Party Management Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |                          |
|                 | A Channel Account Manager can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |                          |
|                 | A Channel Account Manager can view sales party where they are in the management chain of a resource who is on the sales account team | **Role:** Partner Sales Party Management Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |                          |
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</table>
|                 | A Channel Account Manager can view sales party where they are in the sales account team | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
| Sales Party Note | A Channel Account Manager can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |  |
|                 | A Channel Account Manager can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |  |
|                 | A Channel Account Manager can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |  |
|                 | A Channel Account Manager can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |  |
|                 | A Channel Account Manager can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |  |
|                 | A Channel Account Manager can edit sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |  |
<p>|                 | A Channel Account Manager can view sales party note all | Role: Sales Party Management Duty |  |</p>
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|                 | sales contact notes that are not private or private sales contact notes where they are the author | Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | A Channel Account Manager can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | A Channel Account Manager can view sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note | | |
| Sales Quota Plan| A Channel Account Manager can view sales quota plan for all sales quota plans that are active | Role: Quota Management Duty  
Privilege: View Sales Quota Plan (Data)  
Resource: Sales Quota Plan | | |
| Sales Reference Customer | A Channel Account Manager can view sales reference customer for all sales reference customers in the enterprise | Role: Sales Extension Management Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales Reference Customer | | |
|                 | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales | | |
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<tr>
<td>Sales Resource Period Quota File Import</td>
<td>A Channel Account Manager can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Resource Period Quota File Import (Data) Resource: Sales Resource Period Quota File Import</td>
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<tr>
<td>Sales Resource Period Quota File Import Metadata</td>
<td>A Channel Account Manager can view sales resource period quota file import metadata for all sales resource period quota file import metadata of object type resource period quota</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Resource Period Quota File Import Metadata (Data) Resource: Sales Resource Period Quota File Import Metadata</td>
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<tr>
<td>Sales Resource Quota</td>
<td>A Channel Account Manager can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: Manage Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
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<td>A Channel Account Manager can manage sales resource quota where they are the owner of the root territory, if the resource quota is for the root territory</td>
<td>Role: Quota Management Duty Privilege: Manage Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
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<td></td>
<td>A Channel Account Manager can view sales resource quota where they are assigned the quota</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
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<td></td>
<td>A Channel Account Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
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<td>Business Object</td>
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</table>
| assigned                      | A Channel Account Manager can view sales resource quota where they are the owner of the territory to which the quota is assigned | **Role**: Quota Management Duty  
**Privilege**: View Sales Resource Quota (Data)  
**Resource**: Sales Resource Quota |                                                                                         |
| Sales Resource Quota File Import | A Channel Account Manager can view sales resource quota file import for all sales resource quota file imports of object type resource quota object | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Resource Quota File Import (Data)  
**Resource**: Sales Resource Quota File Import |                                                                                         |
| Sales Resource Quota File Import Mapping | A Channel Account Manager can view sales resource quota file import mapping for all sales resource quota file import mappings of object type resource quota object | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Resource Quota File Import Mapping (Data)  
**Resource**: Sales Resource Quota File Import Mapping |                                                                                         |
| Sales Resource Quota File Import Metadata | A Channel Account Manager can view sales resource quota file import metadata for all sales resource quota file import metadata of object type resource quota object | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Resource Quota File Import Metadata  
**Resource**: Sales Resource Quota File Import Metadata |                                                                                         |
| Sales Territory                | A Channel Account Manager can manage sales territory where they are the owner of a parent territory in the territory hierarchy, as long as the topmost territory they own is not submitted | **Role**: Territory Management Duty  
**Privilege**: Manage Sales Territory (Data)  
**Resource**: Sales Territory |                                                                                         |
| Sales Territory                | A Channel Account Manager can view sales territory where they are a member of the territory team | **Role**: Territory Management Duty  
**Privilege**: View Sales Territory (Data)  
**Resource**: Sales Territory |                                                                                         |
| Sales Territory                | A Channel Account Manager can view sales territory where they are the owner of a parent territory in the territory hierarchy | **Role**: Territory Management Duty  
**Privilege**: View Sales Territory (Data)  
**Resource**: Sales Territory |                                                                                         |
| A Channel Account Manager     |                                                                                     | **Role**: Territory Management Duty  
**Privilege**: View Sales Territory (Data)  
**Resource**: Sales Territory |                                                                                         |
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</table>
| Sales Territory Dimensionality Export Object | A Channel Account Manager can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise                                                                 | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Dimensionality Export Object (Data)  
Resource: Sales Territory Dimensionality Export Object |                                                        |
| Sales Territory Dimensionality File Import | A Channel Account Manager can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type mot_sales_territory_dimensionality_export_object | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Dimensionality File Import (Data)  
Resource: Sales Territory Dimensionality File Import |                                                        |
| Sales Territory Dimensionality File Import Mapping | A Channel Account Manager can view sales territory dimensionality file import mapping for all sales territory dimensionality file import mappings of object type mot_sales_territory_dimensionality_export_object | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Dimensionality File Import Mapping (Data)  
Resource: Sales Territory Dimensionality File Import Mapping |                                                        |
| Sales Territory Dimensionality File Import Metadata | A Channel Account Manager can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimensionality_export_object | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Dimensionality File Import Metadata  
Resource: Sales Territory Dimensionality File Import Metadata |                                                        |
| Sales Territory Export Object           | A Channel Account Manager can view sales territory export object for all sales territory export objects in the enterprise                                                                                       | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Export Object (Data) |                                                        |
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| Sales Territory File Import     | A Channel Account Manager can view sales territory file import for all sales territory file imports of object type mot_sales_territory | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory File Import (Data)  
**Resource**: Sales Territory File Import |                                                       |
| Sales Territory File Import Mapping | A Channel Account Manager can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory File Import Mapping (Data)  
**Resource**: Sales Territory File Import Mapping |                                                       |
| Sales Territory File Import Metadata | A Channel Account Manager can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory File Import Metadata  
**Resource**: Sales Territory File Import Metadata |                                                       |
| Sales Territory Partition       | A Channel Account Manager can view sales territory partition for all partitions in the enterprise | **Role**: Territory Management Duty  
**Privilege**: View Sales Territory Partition (Data)  
**Resource**: Sales Territory Partition |                                                       |
| Sales Territory Period Quota File Import | A Channel Account Manager can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Territory Period Quota File Import (Data)  
**Resource**: Sales Territory Period Quota File Import |                                                       |
| Sales Territory Period Quota File Import Mapping | A Channel Account Manager can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Territory Period Quota File Import Mapping (Data)  
**Resource**: Sales Territory Period Quota File Import Mapping |                                                       |
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</table>
| Sales Territory Period Quota File Import Metadata | A Channel Account Manager can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import Metadata  
Resource: Sales Territory Period Quota File Import Metadata |                                                                                             |
| Sales Territory Proposal                  | A Channel Account Manager can manage sales territory proposal where they are the owner of a territory administered by the proposal owner                                                                                 | Role: Territory Management Duty  
Privilege: Manage Sales Territory Proposal (Data)  
Resource: Sales Territory Proposal |                                                                                             |
|                                          | A Channel Account Manager can manage sales territory proposal where they are the proposal owner                                                                                                                                                   | Role: Territory Management Duty  
Privilege: Manage Sales Territory Proposal (Data)  
Resource: Sales Territory Proposal |                                                                                             |
|                                          | A Channel Account Manager can manage sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or submitted territory in the proposal                                                                 | Role: Territory Management Duty  
Privilege: View Sales Territory Proposal (Data)  
Resource: Sales Territory Proposal |                                                                                             |
|                                          | A Channel Account Manager can manage sales territory proposal where they are the owner of a published or submitted territory in the proposal                                                                                                                               | Role: Territory Management Duty  
Privilege: View Sales Territory Proposal (Data)  
Resource: Sales Territory Proposal |                                                                                             |
|                                          | A Channel Account Manager can view sales territory proposal where they are the owner of a territory administered by the proposal owner                                                                                                                                 | Role: Territory Management Duty  
Privilege: View Sales Territory Proposal (Data)  
Resource: Sales Territory Proposal |                                                                                             |
<p>|                                          | A Channel Account Manager can view sales territory quota file import for all sales territory                                                                                                                                                           | Role: Quota Management Export Import Duty |                                                                                             |</p>
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<tr>
<td>Sales Territory Quota File Import Mapping</td>
<td>quota file imports of object type territory quota object</td>
<td>Privilege: View Sales Territory Quota File Import (Data) Resource: Sales Territory Quota File Import</td>
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<tr>
<td>Sales Territory Quota File Import Metadata</td>
<td>A Channel Account Manager can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Territory Quota File Import Mapping (Data) Resource: Sales Territory Quota File Import Metadata</td>
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<tr>
<td>Sales Territory Resource Export Object</td>
<td>A Channel Account Manager can view sales territory resource export object for all sales territory resource export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Resource Export Object (Data) Resource: Sales Territory Resource Export Object</td>
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<tr>
<td>Sales Territory Resource File Import</td>
<td>A Channel Account Manager can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Resource File Import (Data) Resource: Sales Territory Resource File Import</td>
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<tr>
<td>Sales Territory Resource File Import Mapping</td>
<td>A Channel Account Manager can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Resource File Import Mapping (Data) Resource: Sales Territory Resource File Import Mapping</td>
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<tr>
<td>Sales Territory Resource File Import Metadata</td>
<td>A Channel Account Manager can view sales territory resource file import metadata for all sales territory resource</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Resource File Import Metadata</td>
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<tr>
<td>Source System Reference File Import Activity</td>
<td>A Channel Account Manager can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty <strong>Privilege</strong>: View Source System Reference File Import Activity Object Type (Data) <strong>Resource</strong>: Source System Reference File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Mapping</td>
<td>A Channel Account Manager can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty <strong>Privilege</strong>: View Source System Reference File Import Mapping Object Type (Data) <strong>Resource</strong>: Source System Reference File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Object</td>
<td>A Channel Account Manager can view source system reference file import object type for all source system reference file import objects of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty <strong>Privilege</strong>: View Source System Reference File Import Object Type (Data) <strong>Resource</strong>: Source System Reference File Import Object</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Channel Account Manager can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty <strong>Privilege</strong>: View Customer Account Relationship (Data) <strong>Resource</strong>: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>A Channel Account Manager can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty <strong>Privilege</strong>: View Customer Account Site (Data) <strong>Resource</strong>: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Trading Community Customer</td>
<td>A Channel Account Manager can view customer account site use for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty&lt;br&gt;Privilege: View Customer Account Site Use (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Customer Account Site Use</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Org Address Email Contact</td>
<td></td>
<td></td>
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<tr>
<td>Preference</td>
<td></td>
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</tr>
<tr>
<td>Trading Community</td>
<td>A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Org Address Phone Contact</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Channel Account Manager can view trading community organization for a trading community organization that is a partner and the user is a member of the partner organization</td>
<td>Role: Partner Information Inquiry Duty&lt;br&gt;Privilege: View Trading Community Organization (Data)&lt;br&gt;Resource: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Organization</td>
<td>A Channel Account Manager can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: View Trading Community Organization (Data)&lt;br&gt;Resource: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Organization Address Contact</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preference</td>
<td></td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Trading Community Organization Email</td>
<td>A Channel Account Manager can manage trading community contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone</td>
<td>A Channel Account Manager can manage trading community contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Channel Account Manager can view trading community contact for all trading community persons in the enterprise except contacts created by other partner or internal organizations.</td>
<td>Role: Partner Customer Contact Inquiry Duty&lt;br&gt;Privilege: View Trading Community Contact (Data)&lt;br&gt;Resource: Trading Community Person</td>
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<td></td>
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<tr>
<td></td>
<td>A Channel Account Manager can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty&lt;br&gt;Privilege: View Trading Community Contact (Data)&lt;br&gt;Resource: Trading Community Person</td>
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<tr>
<td></td>
<td>A Channel Account Manager can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: View Trading Community Person (Data)&lt;br&gt;Resource: Trading Community Person</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Account Manager can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: View</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td></td>
<td>enterprise other than sales accounts and sales prospects.</td>
<td>Trading Community Person (Data) <strong>Resource:</strong> Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>A Channel Account Manager can view trading community person for all persons who are a member of their partner organization</td>
<td><strong>Role:</strong> Partner Information Inquiry Duty <strong>Privilege:</strong> View Trading Community Person (Data) <strong>Resource:</strong> Trading Community Person</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Account Manager can view trading community person for all resources in the enterprise</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> View Trading Community Person (Data) <strong>Resource:</strong> Trading Community Person</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Account Manager can view trading community person for all trading community persons that are contacts and associated with their partner company organization</td>
<td><strong>Role:</strong> Partner Customer Contact Inquiry Duty <strong>Privilege:</strong> View Trading Community Person (Data) <strong>Resource:</strong> Trading Community Person</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Account Manager can view trading community person for their trading community person record</td>
<td><strong>Role:</strong> Person Self Information Inquiry Duty <strong>Privilege:</strong> View Trading Community Person (Data) <strong>Resource:</strong> Trading Community Person</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Trading Community Person Email Contact Preference | A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                 | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Email Contact Preference |                                                                                                                                                    |
| Trading Community Person Phone Contact Preference | A Channel Account Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                 | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Phone Contact Preference |                                                                                                                                                    |
| Trading Community Relationship      | A Channel Account Manager can view trading community relationship for all trading community relationships in the enterprise.                                                                                       | **Role**: Relationship Information Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                                                                                                                                                    |
|                                     | A Channel Account Manager can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | **Role**: Internal Contact Relationship Information Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                                                                                                                                                    |
|                                     | A Channel Account Manager can view trading community relationship for all trading community relationships that are contacts and associated with their partner company organization | **Role**: Partner Customer Contact Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                                                                                                                                                    |
|                                     | A Channel Account Manager can view trading community relationship for trading community partner contact relationships with their company | **Role**: Partner Information Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                                                                                                                                                    |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Trading Community Resource      | A Channel Account Manager can remove trading community resource for all resources in the enterprise | **Role:** Resource Administration Duty  
**Privilege:** Remove Trading Community Resource (Data)  
**Resource:** Trading Community Resource |                                                                       |
|                                 | A Channel Account Manager can update trading community resource for all resources in the enterprise | **Role:** Resource Administration Duty  
**Privilege:** Update Trading Community Resource (Data)  
**Resource:** Trading Community Resource |                                                                       |
|                                 | A Channel Account Manager can update trading community resource for their resource record | **Role:** Resource Information Management Duty  
**Privilege:** Update Trading Community Resource (Data)  
**Resource:** Trading Community Resource |                                                                       |
|                                 | A Channel Account Manager can view trading community resource for all trading community resources. | **Role:** Partner Information Inquiry Duty  
**Privilege:** View Trading Community Resource (Data)  
**Resource:** Trading Community Resource |                                                                       |
| Trading Community Resource Note | A Channel Account Manager can manage trading community resource note for all resource notes | **Role:** Resource Administration Duty  
**Privilege:** Manage Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |                                                                       |
|                                 | A Channel Account Manager can manage trading community resource note for the resource notes for which they are the owner | **Role:** Resource Information Management Duty  
**Privilege:** Manage Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |                                                                       |
|                                 | A Channel Account Manager can view trading community resource note for all resource notes | **Role:** Resource Administration Duty  
**Privilege:** View Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |                                                                       |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Resource Sales Representative Setup</td>
<td>A Channel Account Manager can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Community Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Role:</strong> Resource Administration Duty  <strong>Privilege:</strong> Manage Trading Community Salesperson Setup (Data)  <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can view trading community salesperson setup for the reference data sets for which they are authorized</td>
<td><strong>Role:</strong> Resource Administration Duty  <strong>Privilege:</strong> View Trading Community Salesperson Setup (Data)  <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Skill</td>
<td>A Channel Account Manager can manage trading community resource skill for all resource skills</td>
<td>Community Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can manage trading community resource skill for the resource skills of persons who they manage</td>
<td><strong>Role:</strong> Resource Information Management Duty  <strong>Privilege:</strong> Manage Trading Community Resource Skill (Data)  <strong>Resource:</strong> Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager can manage trading community resource skill for their resource skills</td>
<td><strong>Role:</strong> Resource Information Management Duty  <strong>Privilege:</strong> Manage Trading Community Resource Skill (Data)  <strong>Resource:</strong> Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Account Manager</td>
<td><strong>Role:</strong> Resource</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
|                 | can view trading community resource skill for all resource skills | Administration Duty  
**Privilege**: View  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill | |
| A Channel Account Manager | can view trading community resource skill for the resource skills of persons who they manage | **Role**: Resource Information Management Duty  
**Privilege**: View  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill | |
| A Channel Account Manager | can view trading community resource skill for their resource skills | **Role**: Resource Information Management Duty  
**Privilege**: View  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill | |
| User | A Channel Account Manager can edit user name for persons in their person security profile. | **Role**: User Name Edit Duty  
**Privilege**: Edit User Name (Data)  
**Resource**: User | |

**Job Role: Channel Partner Manager**  
Defines new channel partner programs.

**Duties**
Duties assigned directly and indirectly to the job role **Channel Partner Manager**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
</tr>
<tr>
<td>Channel Partner Manager Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Channel Partner Manager.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
<td>Manages information about partner organization when an owner on an assigned territory.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
<td>Maintains information about partner organization when a resource on an assigned territory. Obsolete</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
<td>Views information about partner organization when a resource on an assigned territory. Obsolete</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Partner Analysis module.</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Channel Transaction Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Program Contract Association Duty</td>
<td>Manages association of contract types and contract terms templates to partner programs.</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
</tr>
<tr>
<td>Partner Program Maintain Duty</td>
<td>Manages, publishes, terminates, and submits partner programs.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Management Duty</td>
<td>Creates questions and manages the association of questions to partner programs.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
</tr>
<tr>
<td>Quota Management Export Import</td>
<td>Manages sales quota export and import. Provides users with the</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Duty</td>
<td>ability to export sales quota data, modify it offline and import.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
<td>Performs all Oracle Fusion Social Connection partner duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Channel Partner Manager**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
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<tbody>
<tr>
<td>Channel Partner Manager</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Channel Partner Manager Duty</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
</tr>
<tr>
<td>Contract Terms and Conditions View Access Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Item Management Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
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</tbody>
</table>
## Inherited Roles

<table>
<thead>
<tr>
<th>Role Category</th>
<th>Duties</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Intelligence Authoring</td>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
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<td>Territory Hierarchy Data Security</td>
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<td>Partner Program Enrollment View</td>
<td>Partner Program Enrollment View Duty</td>
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<td>Partner Program Questionnaire Response</td>
<td>Partner Program Questionnaire Response Duty</td>
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<td>Partner Program Maintain Duty</td>
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<td>Partner Program Questionnaire Response</td>
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<td>Relationship Information Inquiry</td>
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<td>Sales Party Partner Territory Management</td>
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<td>Territory Management</td>
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<td>Internal Contact Relationship Information Inquiry</td>
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<td>Party Information Inquiry</td>
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<td>Business Unit Selection</td>
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<td>User Name Creation and Linking</td>
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<td>Incentive Compensation Goal Management</td>
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<td>Party Information Inquiry</td>
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<td>File Import Scheduling</td>
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<td>Applications Common Reference Data Review</td>
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<td>Territory Management Export Import</td>
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<td>CRM Export Management</td>
<td>CRM Export Management Duty</td>
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<tr>
<td>File Import Scheduling</td>
<td>File Import Scheduling Duty</td>
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<td>Applications Common Reference Data Review</td>
<td>Applications Common Reference Data Review Duty</td>
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<td>View Portrait</td>
<td>View Portrait Duty</td>
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<td>Social Connection Partner</td>
<td>Social Connection Partner Duty</td>
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<td>Social Group Participation Core</td>
<td>Social Group Participation Core Duty</td>
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<tr>
<td>Social Network</td>
<td>Social Network Duty</td>
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<td>Social Network Core</td>
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<td>Partner Channel Analysis</td>
<td>Partner Channel Analysis Duty</td>
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<td>Business Intelligence Authoring</td>
<td>Business Intelligence Authoring Duty</td>
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<td>Partner Analysis Currency Preference</td>
<td>Partner Analysis Currency Preference Duty</td>
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<td>Resource Hierarchy Data Security</td>
<td>Resource Hierarchy Data Security</td>
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<tr>
<td>Territory Hierarchy Data Security</td>
<td>Territory Hierarchy Data Security</td>
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<td>Partner Channel Transaction Analysis</td>
<td>Partner Channel Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring</td>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Read CRM documents on content server</td>
<td>Read CRM documents on content server</td>
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<tr>
<td>Transactional Business Intelligence Worker</td>
<td>Transactional Business Intelligence Worker</td>
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<tr>
<td>Transactional Analysis</td>
<td>Transactional Analysis Duty</td>
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</table>
## Privileges

Privileges granted to duties of the job role **Channel Partner Manager**.

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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process, Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Manage Partner User Profile, View Channel Manager Dashboard, View Channel Manager Dashboard as Administrator, View Customer Analytics, View Partner Content, View Partner Profile, View Partner Program Enrollment, View Partner Programs Summary, View Territories and Forecasts</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler, Set Up File Import Activity</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users, View Person Details</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
</tr>
<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
<td>Browse Item, Create Item Structure, Manage Item, Manage Item Attachment, Manage Item Catalog, Manage Item Lifecycle Phase Change, Manage Item Organization Association, Manage Item Relationship, Manage Item Status Change, Manage Trading Partner Item Reference, Monitor Item Summary, Monitor Item Work Area, View Item, View Item Organization Association, View Item Relationship</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Partner Program Contract</td>
<td>Manages association of contract types and contract terms templates to partner programs.</td>
<td>Associate Question to Partner Program</td>
</tr>
<tr>
<td>Association Duty</td>
<td></td>
<td>View Contract Terms Template by Web Service</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract Type by Web Service</td>
</tr>
<tr>
<td>Partner Program Enrollment View</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
<td>View Partner Program Enrollment</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Partner Program Maintain Duty</td>
<td>Manages, publishes, terminates, and submits partner programs.</td>
<td>Maintain Partner Program</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Partner Program</td>
</tr>
<tr>
<td>Partner Program Questionnaire</td>
<td>Creates questions and manages the association of questions to partner programs.</td>
<td>Define Contract Expert Question for Programs</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
<td>Search Contract Expert Question for Programs</td>
</tr>
<tr>
<td>Partner Program Questionnaire</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td>Capture Partner Responses to Partner Program Enrollment Questionnaire</td>
</tr>
<tr>
<td>Response Duty</td>
<td></td>
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</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
<td>Review Partner Program</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
<td>Manage Partner Relationship</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include</td>
<td>Audit Sales Territory Quota</td>
</tr>
<tr>
<td></td>
<td>incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td>Export Sales Territory Quota</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Quota Prediction Formula</td>
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<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Quota</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Revise Sales Territory Quota</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Sales Goal</td>
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<tr>
<td>Quota Management Export Import</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales</td>
<td>Import Sales Territory Quota</td>
</tr>
<tr>
<td>Duty</td>
<td>quota data, modify it offline and import.</td>
<td>Run Import Quota Allocations Job</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Sales Quota Import Status</td>
</tr>
<tr>
<td>Sales Party Partner Territory</td>
<td>Manages sales account partner territory associations.</td>
<td>Manage Sales Party Partner Territory</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Social Group Participation</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Group</td>
</tr>
<tr>
<td>Core Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
<td>Invite Social Connection</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Kudos</td>
</tr>
<tr>
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<td>Manage Message Board</td>
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<td></td>
<td></td>
<td>Manage Social Connections</td>
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<td>Manage Social Self-descriptive Information</td>
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<tr>
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<td>View Activity Stream</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
<td>Manage Sales Territory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Account Exclusions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Account Inclusions</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
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<td>----------------------------------------------------------------</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Import Sales Territory</td>
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<tr>
<td></td>
<td></td>
<td>Run Import Territory Definitions Job</td>
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<td>Run Import Territory Extended Definitions Job</td>
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<tr>
<td></td>
<td></td>
<td>View Sales Territory Export Status</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Sales Territory Import Status</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
<td>Monitor Item Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Partner Item</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Link User Account</td>
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<tr>
<td></td>
<td></td>
<td>Send User Name Request to LDAP</td>
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<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
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<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
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<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
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<tr>
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<td>Copy Personal Data to LDAP</td>
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<td></td>
<td>Manage User Account and Roles</td>
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<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
<td>View Nonworker Portrait</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Worker Portrait</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Channel Partner Manager**

<p>| Business Object | Policy Description | Policy Store | Analytics |
|-----------------|--------------------|--------------|-----------|-----------|
|                 |                    |              |           |           |</p>
<table>
<thead>
<tr>
<th>Application Attachment Category</th>
<th>Implementation</th>
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</thead>
</table>
| A Channel Partner Manager can delete application attachment for all miscellaneous category attachments data | **Role:** Applications Common Reference Data Review Duty  
**Privilege:** Delete Application Attachment  
**Resource:** Application Attachment Category |
| A Channel Partner Manager can read application attachment for all miscellaneous category attachments data | **Role:** Applications Common Reference Data Review Duty  
**Privilege:** Read Application Attachment  
**Resource:** Application Attachment Category |
| A Channel Partner Manager can update application attachment for all miscellaneous category attachments data | **Role:** Applications Common Reference Data Review Duty  
**Privilege:** Update Application Attachment  
**Resource:** Application Attachment Category |

<table>
<thead>
<tr>
<th>Assignment Grade</th>
<th>Implementation</th>
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</thead>
</table>
| A Channel Partner Manager can choose assignment grade for grades in their grade security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Assignment Grade (Data)  
**Resource:** Assignment Grade |

<table>
<thead>
<tr>
<th>Business Unit</th>
<th>Implementation</th>
</tr>
</thead>
</table>
| A Channel Partner Manager can choose business unit organization for business units in their organization security profile | **Role:** Business Unit Selection Duty  
**Privilege:** Choose Business Unit Organization (Data)  
**Resource:** Business Unit |

<table>
<thead>
<tr>
<th>Contract Expert Rule</th>
<th>Implementation</th>
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</thead>
</table>
| A Channel Partner Manager can view contract terms library for all the business units | **Role:** Contract Terms and Conditions View Access Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Expert Rule |

<table>
<thead>
<tr>
<th>Contract Library Clause</th>
<th>Implementation</th>
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</table>
| A Channel Partner Manager can view contract terms library for all business units | **Role:** Contract Terms and Conditions View Access Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Library Clause |

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<thead>
<tr>
<th>Department</th>
<th>Implementation</th>
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</thead>
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<tr>
<td>A Channel Partner Manager can choose department for departments in their</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty</td>
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<td>Organization Security Profile</td>
<td>Implementation</td>
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<tr>
<td>-------------------------------</td>
<td>----------------</td>
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</tbody>
</table>
| Organization Security Profile | **Privilege:** Choose Department (Data)  
**Resource:** Department |

| File Export Batch | A Channel Partner Manager can view file export batch for all export batches | **Role:** CRM Export Management Duty  
**Privilege:** View File Export Batch (Data)  
**Resource:** File Export Batch |

| File Export Object | A Channel Partner Manager can manage export unit test for all export unit test objects | **Role:** CRM Export Management Duty  
**Privilege:** Manage Export Unit Test (Data)  
**Resource:** File Export Object |

| HR Job | A Channel Partner Manager can choose hr job for jobs in their job security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job |

| Incentive Compensation Goal | A Channel Partner Manager can manage incentive compensation goal for the business units for which they are authorized | **Role:** Incentive Compensation Goal Management Duty  
**Privilege:** Manage Incentive Compensation Goal (Data)  
**Resource:** Business Unit |

| Interaction | A Channel Partner Manager can delete interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** Delete Interaction (Data)  
**Resource:** Interaction |

| Interaction | A Channel Partner Manager can update interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** Update Interaction (Data)  
**Resource:** Interaction |

| Interaction | A Channel Partner Manager can view interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** View Interaction (Data)  
**Resource:** Interaction |

| Item | A Channel Partner Manager can create item class item for the item classes they have access to | **Role:** Item Management Duty  
**Privilege:** Create Item Class Item (Data)  
**Resource:** Item |

| Legal Employer | A Channel Partner Manager can choose legal employer for legal employers in their organization security profile | **Role:** Legal Employer Selection Duty  
**Privilege:** Choose Legal Employer (Data)  
**Resource:** Legal |
<table>
<thead>
<tr>
<th>Location</th>
<th>Implementation</th>
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</thead>
</table>
| A Channel Partner Manager can choose location for locations in their location security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Location (Data)  
Resource: Location |

<table>
<thead>
<tr>
<th>Partner Profile</th>
<th>Implementation</th>
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</thead>
</table>
| A Channel Partner Manager can manage partner account where they are the member of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Resources Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |
| A Channel Partner Manager can manage partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Resources Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |
| A Channel Partner Manager can manage partner account where they are the owner of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Owner Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |
| A Channel Partner Manager can manage partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Owner Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile |
| A Channel Partner Manager can update partner account where they are the member of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Resources Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile |
| A Channel Partner Manager can update partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Resources Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile |
| A Channel Partner Manager can update partner account where they are the owner of the territory associated with the partner account | Role: Partner Account Maintenance Territory  
Owner Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile |
<table>
<thead>
<tr>
<th>Implementation</th>
<th>Implementation</th>
</tr>
</thead>
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<tr>
<td>Profile</td>
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</tr>
<tr>
<td>A Channel Partner Manager can update partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Update Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>A Channel Partner Manager can view partner account where they are a member of the territory associated with the partner account</td>
<td>Role: Partner Account Review Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>A Channel Partner Manager can view partner account where they are a member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Review Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>A Channel Partner Manager can view partner account where they are the member of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>A Channel Partner Manager can view partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>A Channel Partner Manager can view partner account where they are the owner of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>A Channel Partner Manager can view partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
</tr>
<tr>
<td>Partner Program A Channel Partner Manager can maintain partner program for all partner programs in the enterprise</td>
<td>Role: Partner Program Maintain Duty Privilege: Maintain Partner Program (Data) Resource: Partner</td>
</tr>
<tr>
<td>Program</td>
<td>Implementation</td>
</tr>
<tr>
<td>--------------------------------------------</td>
<td>-------------------------------------------------------------------------------</td>
</tr>
</tbody>
</table>
| Partner Program Enrollment                 | A Channel Partner Manager can view partner program enrollment for all partner program enrollments in the enterprise | Role: Partner Program Enrollment View Duty  
Privilege: View Partner Program Enrollment (Data)  
Resource: Partner Program Enrollment |
| Person Assignment                          | A Channel Partner Manager can search worker for persons and assignments in their person and assignment security profile | Role: Foundation User and Roles Management Duty  
Privilege: Search Worker (Data)  
Resource: Person Assignment |
|                                           | A Channel Partner Manager can view person assignment for persons and assignments in their person and assignment security profile | Role: Foundation User and Roles Management Duty  
Privilege: View Person Assignment (Data)  
Resource: Person Assignment |
| Person Type                                | A Channel Partner Manager can choose person type for person types in their person type security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Person Type (Data)  
Resource: Person Type |
| Position                                   | A Channel Partner Manager can choose position for positions in their position security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Position (Data)  
Resource: Position |
| Public Person                              | A Channel Partner Manager can view person deferred for persons and assignments in their person and assignment security profile | Role: View Person Details Duty  
Privilege: View Person Deferred (Data)  
Resource: Public Person |
| Sales Quota Plan                           | A Channel Partner Manager can view sales quota plan for all sales quota plans that are active | Role: Quota Management Duty  
Privilege: View Sales Quota Plan (Data)  
Resource: Sales Quota Plan |
| Sales Resource Period Quota File Import    | A Channel Partner Manager can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import (Data)  
Resource: Sales Resource Period Quota File Import |
<table>
<thead>
<tr>
<th>Role</th>
<th>Implementation</th>
<th>Role</th>
<th>Implementation</th>
</tr>
</thead>
</table>
| **Sales Resource Period Quota File Import Mapping** | A Channel Partner Manager can view sales resource period quota file import mapping for all sales resource period quota file import mappings of object type resource period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Period Quota File Import Mapping (Data)  
**Resource:** Sales Resource Period Quota File Import Mapping |
| **Sales Resource Period Quota File Import Metadata** | A Channel Partner Manager can view sales resource period quota file import metadata for all sales resource period quota file import metadata of object type resource period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Period Quota File Import Metadata  
**Resource:** Sales Resource Period Quota File Import Metadata |
| **Sales Resource Quota** | A Channel Partner Manager can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned | **Role:** Quota Management Duty  
**Privilege:** Manage Sales Resource Quota (Data)  
**Resource:** Sales Resource Quota  
A Channel Partner Manager can manage sales resource quota where they are the owner of the root territory, if the resource quota is for the root territory | **Role:** Quota Management Duty  
**Privilege:** Manage Sales Resource Quota (Data)  
**Resource:** Sales Resource Quota  
A Channel Partner Manager can view sales resource quota where they are assigned the quota | **Role:** Quota Management Duty  
**Privilege:** View Sales Resource Quota (Data)  
**Resource:** Sales Resource Quota  
A Channel Partner Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned | **Role:** Quota Management Duty  
**Privilege:** View Sales Resource Quota (Data)  
**Resource:** Sales Resource Quota  
A Channel Partner Manager can view sales resource quota where they are the owner of the territory to which the quota is assigned | **Role:** Quota Management Duty  
**Privilege:** View Sales Resource Quota (Data)  
**Resource:** Sales Resource Quota |
| **Sales Resource Quota File Import** | A Channel Partner Manager can view sales resource quota file import for all sales resource quota file imports of object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Quota File Import Metadata  
**Resource:** Sales Resource Quota File Import Metadata |
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can view sales resource quota file import mappings for all sales resource quota file import mappings of object type resource quota object</td>
<td>Sales Resource Quota File Import Mapping</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Role: Quota Management Export Import Duty</th>
<th>Privilege: View Sales Resource Quota File Import Metadata (Data)</th>
<th>Resource: Sales Resource Quota File Import Metadata</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can view sales resource quota file import metadata for all sales resource quota file import metadata of object type resource quota object</td>
<td>Sales Resource Quota File Import Metadata</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Role: Territory Management Duty</th>
<th>Privilege: Manage Sales Territory (Data)</th>
<th>Resource: Sales Territory</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can manage sales territory where they are the owner of a parent territory in the territory hierarchy, as long as the topmost territory they own is not submitted</td>
<td>Sales Territory</td>
<td></td>
</tr>
<tr>
<td>Role: Territory Management Duty</td>
<td>Privilege: View Sales Territory (Data)</td>
<td>Resource: Sales Territory</td>
</tr>
<tr>
<td>A Channel Partner Manager can view sales territory where they are a member of the territory team</td>
<td>Sales Territory</td>
<td></td>
</tr>
<tr>
<td>Role: Territory Management Duty</td>
<td>Privilege: View Sales Territory (Data)</td>
<td>Resource: Sales Territory</td>
</tr>
<tr>
<td>A Channel Partner Manager can view sales territory where they are the owner of a parent territory in the territory hierarchy</td>
<td>Sales Territory</td>
<td></td>
</tr>
<tr>
<td>Role: Territory Management Duty</td>
<td>Privilege: View Sales Territory (Data)</td>
<td>Resource: Sales Territory</td>
</tr>
<tr>
<td>A Channel Partner Manager can view sales territory where they are the territory owner</td>
<td>Sales Territory</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Role: Territory Management Export Import Duty</th>
<th>Privilege: View Sales Territory Dimensionality Export Object (Data)</th>
<th>Resource: Sales Territory Dimensionality Export Object (Data)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise</td>
<td>Sales Territory Dimensionality Export Object</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Role: Territory Management Export Import Duty</th>
<th>Privilege: View Sales Territory Dimensionality Export Object (Data)</th>
<th>Resource: Sales Territory Dimensionality Export Object (Data)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise</td>
<td>Sales Territory Dimensionality Export Object</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Role: Territory Management Export Import Duty</th>
<th>Privilege: View Sales Territory Dimensionality Export Object (Data)</th>
<th>Resource: Sales Territory Dimensionality Export Object (Data)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise</td>
<td>Sales Territory Dimensionality Export Object</td>
<td></td>
</tr>
<tr>
<td>Role: Territory Management Export Import Duty</td>
<td>Privilege: View Sales Territory Dimensionality File Import (Data)</td>
<td>Resource: Sales Territory Dimensionality File Import</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>---------------------------------------------------------------</td>
<td>------------------------------------------------------</td>
</tr>
<tr>
<td>Role: Territory Management Export Import Duty</td>
<td>Privilege: View Sales Territory Dimensionality File Import Mapping (Data)</td>
<td>Resource: Sales Territory Dimensionality File Import Mapping</td>
</tr>
<tr>
<td>Role: Territory Management Export Import Duty</td>
<td>Privilege: View Sales Territory Dimensionality File Import Metadata</td>
<td>Resource: Sales Territory Dimensionality File Import Metadata</td>
</tr>
<tr>
<td>Role: Territory Management Export Import Duty</td>
<td>Privilege: View Sales Territory Export Object (Data)</td>
<td>Resource: Sales Territory Export Object</td>
</tr>
<tr>
<td>Role: Territory Management Export Import Duty</td>
<td>Privilege: View Sales Territory File Import (Data)</td>
<td>Resource: Sales Territory File Import</td>
</tr>
<tr>
<td>Role: Territory Management Export Import Duty</td>
<td>Privilege: View Sales Territory File Import Mapping for all sales territory file imports</td>
<td>Resource: Sales Territory File Import Mapping</td>
</tr>
</tbody>
</table>

### Sales Territory Dimensionality File Import

A Channel Partner Manager can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type `mot_sales_territory_dimensionality_export_object`

### Sales Territory Dimensionality File Import Mapping

A Channel Partner Manager can view sales territory dimensionality file import mapping for all sales territory dimensionality file import mappings of object type `mot_sales_territory_dimensionality_export_object`

### Sales Territory Dimensionality File Import Metadata

A Channel Partner Manager can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type `mot_sales_territory_dimensionality_export_object`
<table>
<thead>
<tr>
<th>Feature</th>
<th>Description</th>
<th>Privilege</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Territory File Import Metadata</td>
<td>A Channel Partner Manager can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory</td>
<td><strong>Privilege</strong>: View Sales Territory File Import Mapping (Data)</td>
<td><strong>Role</strong>: Territory Management Export Import Duty</td>
</tr>
<tr>
<td>Sales Territory Partition</td>
<td>A Channel Partner Manager can view sales territory partition for all partitions in the enterprise</td>
<td><strong>Privilege</strong>: View Sales Territory Partition Metadata</td>
<td><strong>Role</strong>: Territory Management Duty</td>
</tr>
<tr>
<td>Sales Territory Period Quota File Import</td>
<td>A Channel Partner Manager can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota</td>
<td><strong>Privilege</strong>: View Sales Territory Period Quota File Import (Data)</td>
<td><strong>Role</strong>: Quota Management Export Import Duty</td>
</tr>
<tr>
<td>Sales Territory Period Quota File Import ...</td>
<td>A Channel Partner Manager can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota</td>
<td><strong>Privilege</strong>: View Sales Territory Period Quota File Import Mapping (Data)</td>
<td><strong>Role</strong>: Quota Management Export Import Duty</td>
</tr>
<tr>
<td>Sales Territory Period Quota File Import ...</td>
<td>A Channel Partner Manager can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota</td>
<td><strong>Privilege</strong>: View Sales Territory Period Quota File Import Metadata</td>
<td><strong>Role</strong>: Quota Management Export Import Duty</td>
</tr>
<tr>
<td>Sales Territory Proposal</td>
<td>A Channel Partner Manager can manage sales territory proposal where they are the owner of a territory administered by the proposal owner</td>
<td><strong>Privilege</strong>: Manage Sales Territory Proposal (Data)</td>
<td><strong>Role</strong>: Territory Management Duty</td>
</tr>
<tr>
<td>Role</td>
<td>Web Resource</td>
<td>Description</td>
<td></td>
</tr>
<tr>
<td>------</td>
<td>--------------</td>
<td>-------------</td>
<td></td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Sales Territory Proposal</td>
<td>A Channel Partner Manager can manage sales territory proposal where they are the proposal owner. <strong>Resource:</strong> Sales Territory Proposal. <strong>Role:</strong> Territory Management Duty. <strong>Privilege:</strong> Manage Sales Territory Proposal (Data).</td>
<td></td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Sales Territory Proposal</td>
<td>A Channel Partner Manager can view sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or submitted territory in the proposal. <strong>Role:</strong> Territory Management Duty. <strong>Privilege:</strong> View Sales Territory Proposal (Data). <strong>Resource:</strong> Sales Territory Proposal.</td>
<td></td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Sales Territory Proposal</td>
<td>A Channel Partner Manager can view sales territory proposal where they are the owner of a published or submitted territory in the proposal. <strong>Role:</strong> Territory Management Duty. <strong>Privilege:</strong> View Sales Territory Proposal (Data). <strong>Resource:</strong> Sales Territory Proposal.</td>
<td></td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Sales Territory Proposal</td>
<td>A Channel Partner Manager can view sales territory proposal where they are the owner of a territory administered by the proposal owner. <strong>Role:</strong> Territory Management Duty. <strong>Privilege:</strong> View Sales Territory Proposal (Data). <strong>Resource:</strong> Sales Territory Proposal.</td>
<td></td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Sales Territory Proposal</td>
<td>A Channel Partner Manager can view sales territory proposal where they are the proposal owner. <strong>Role:</strong> Territory Management Duty. <strong>Privilege:</strong> View Sales Territory Proposal (Data). <strong>Resource:</strong> Sales Territory Proposal.</td>
<td></td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Sales Territory Quota File Import</td>
<td>A Channel Partner Manager can view sales territory quota file import for all sales territory quota file imports of object type territory quota object. <strong>Role:</strong> Quota Management Export Import Duty. <strong>Privilege:</strong> View Sales Territory Quota File Import (Data). <strong>Resource:</strong> Sales Territory Quota File Import.</td>
<td></td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Sales Territory Quota File Import</td>
<td>A Channel Partner Manager can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object. <strong>Role:</strong> Quota Management Export Import Duty. <strong>Privilege:</strong> View Sales Territory Quota File Import Mapping (Data). <strong>Resource:</strong> Sales Territory Quota File Import Mapping.</td>
<td></td>
</tr>
</tbody>
</table>
| Sales Territory Quota File Import Metadata | A Channel Partner Manager can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import Metadata  
**Resource:** Sales Territory Quota File Import Metadata |
| Sales Territory Resource Export Object | A Channel Partner Manager can view sales territory resource export object for all sales territory resource export objects in the enterprise | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource Export Object (Data)  
**Resource:** Sales Territory Resource Export Object |
| Sales Territory Resource File Import | A Channel Partner Manager can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import (Data)  
**Resource:** Sales Territory Resource File Import |
| Sales Territory Resource File Import Mapping | A Channel Partner Manager can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Mapping (Data)  
**Resource:** Sales Territory Resource File Import Mapping |
| Sales Territory Resource File Import Metadata | A Channel Partner Manager can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Metadata  
**Resource:** Sales Territory Resource File Import Metadata |
| Trading Community Org Address Email Contact Preference | A Channel Partner Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Email Contact Preference |
| Trading Community Org Address Phone Contact Preference | Implementation | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Phone Contact Preference |
| Trading Community Organization | Implementation | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Organization (Data)  
Resource: Trading Community Organization |
| Trading Community Organization Address Contact Preference | Implementation | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Address Contact Preference |
| Trading Community Organization Email Contact Preference | Implementation | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Email Contact Preference |
| Trading Community Organization Phone Contact Preference | Implementation | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Phone Contact Preference |
| Trading Community Person | Implementation | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Contact (Data)  
Resource: Trading |
<table>
<thead>
<tr>
<th>Implementation</th>
<th>Implementation</th>
</tr>
</thead>
</table>
| A Channel Partner Manager can view trading community person for all people in the enterprise | **Role**: Party Information Inquiry Duty  
**Privilege**: View  
Trading Community Person (Data)  
**Resource**: Trading Community Person |
| A Channel Partner Manager can view trading community person for all people in the enterprise other than sales accounts and sales prospects. | **Role**: Party Information Inquiry Duty  
**Privilege**: View  
Trading Community Person (Data)  
**Resource**: Trading Community Person |
| A Channel Partner Manager can view trading community person for all resources in the enterprise | **Role**: Party Information Inquiry Duty  
**Privilege**: View  
Trading Community Person (Data)  
**Resource**: Trading Community Person |
| Trading Community Person Address Contact Preference | A Channel Partner Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage  
Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Address Contact Preference |
| Trading Community Person Address Phone Contact Preference | A Channel Partner Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage  
Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Address Phone Contact Preference |
| Trading Community Person Email Contact Preference | A Channel Partner Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage  
Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Email Contact Preference |
| Trading Community Person Phone Contact Preference | A Channel Partner Manager can manage trading community legal contact preference for all | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage |
<table>
<thead>
<tr>
<th>Implementation</th>
<th>Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>trading community contact preferences not of type legal.</td>
<td>Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Phone Contact Preference</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Trading Community Relationship</th>
<th>Role: Relationship Information Inquiry Duty <strong>Privilege:</strong> View Trading Community Relationship (Data) <strong>Resource:</strong> Trading Community Relationship</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty <strong>Privilege:</strong> View Trading Community Relationship (Data) <strong>Resource:</strong> Trading Community Relationship</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>User</th>
<th>Role: User Name Edit Duty <strong>Privilege:</strong> Edit User Name (Data) <strong>Resource:</strong> User</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Channel Partner Manager can edit user name for persons in their person security profile.</td>
<td></td>
</tr>
</tbody>
</table>

### Segregation of Duties Policies Respected

Segregation of duties policy is a toxic combination of GRC entitlements.

Segregation of duties policies respected during the development of duties for the job role **Channel Partner Manager**

<table>
<thead>
<tr>
<th>GRC Entitlement</th>
<th>Conflicting GRC Entitlement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Create Items</td>
<td>Approve Cycle Count Sequences</td>
</tr>
<tr>
<td></td>
<td>Create Cycle Count</td>
</tr>
<tr>
<td></td>
<td>Create Interorganization Transfer</td>
</tr>
<tr>
<td></td>
<td>Create Subinventory Transfer</td>
</tr>
<tr>
<td></td>
<td>Cycle Counting</td>
</tr>
<tr>
<td></td>
<td>Inventory Transactions</td>
</tr>
<tr>
<td>Item Costing</td>
<td>Create Items</td>
</tr>
</tbody>
</table>

GRC entitlements used above are mapped to Fusion applications roles or privileges as follows:

<table>
<thead>
<tr>
<th>GRC Entitlement</th>
<th>GRC Entitlement</th>
<th>Duty Role</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Type</td>
<td>Privilege</td>
<td>Description</td>
<td></td>
</tr>
<tr>
<td>------</td>
<td>-----------</td>
<td>--------------------------------------</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Create Items</td>
<td>Manage Item</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Channel Partner Portal Administrator**

Maintains customization of all PRM portal pages, external, internal, and anonymous pages.

**Duties**

Duties assigned directly and indirectly to the job role **Channel Partner Portal Administrator**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Administrative Analysis Duty</td>
<td>BI duty role to administer analysis in all key areas in CRM, including but not limited to Revenue, Quota, Forecasting, Territory, Marketing Programs, Leads, Responses and TCA.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td>Allows uploading CRM content to stage area on content server</td>
</tr>
<tr>
<td>Channel Administrator Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Channel Administrator</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
</tr>
<tr>
<td>Channel Partner Portal Administrator Duty</td>
<td>Enterprise duty role to maintain customization of all PRM portal pages, external, internal, and anonymous pages.</td>
</tr>
<tr>
<td>Classification Administration Duty</td>
<td>Manage classification setup</td>
</tr>
<tr>
<td>Common Component Export Management Duty</td>
<td>Manages bulk export of all common components objects.</td>
</tr>
<tr>
<td>Contract Setup Duty</td>
<td>Contract Setup</td>
</tr>
<tr>
<td>Contract Terms Library Administration Duty</td>
<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
</tr>
<tr>
<td>Customer Contract Terms Library Administration Duty</td>
<td>Manages sell intent Contract Terms Library objects.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Delete Partner Management documents on content server</td>
<td>Allows to delete Partner Management documents on content server.</td>
</tr>
<tr>
<td>Department Selection Duty</td>
<td>Filters the department list of values based on the user's organization security profile.</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Import Trading Community Person and Organization Duty</td>
<td>Imports people and organizations.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Budget Export Management Duty</td>
<td>Restricts the presentation of exportable objects to marketing budgets.</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Claim Attachment Management Duty</td>
<td>Manages secured file attachments of specific categories associated to marketing claims.</td>
</tr>
<tr>
<td>Marketing Fund Request Attachment Management Duty</td>
<td>Manages secured file attachments of specific categories associated to marketing fund requests.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Channel Administration Duty</td>
<td>Administers all aspects of the application, including some setup. This role is for channel administrators.</td>
</tr>
<tr>
<td>Opportunity Partner Administration Duty</td>
<td>Administers all aspects of the application, including some setup. This role is for partner administrators.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>--------------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Page Composer Source View Access Duty</td>
<td>Duty role to allow access to page composer source view</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
<td>manages the view access for the participant owner's appointment data.</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
<td>Manages creating and reviewing the interaction data by a participant.</td>
</tr>
<tr>
<td>Partner Account Administration Duty</td>
<td>Maintains a partner account, including managing members and partner profile information.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
<td>Manages information about partner organization when an owner on an assigned territory</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
<td>Maintains information about partner organization when a resource on an assigned territory. Obsolete</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
<td>Views information about partner organization when a resource on an assigned territory.</td>
</tr>
<tr>
<td>Partner Administrator Dashboard Duty</td>
<td>Executes transactional items within the partner dashboard when belongs to an approved partner organization. This role is for an administrator.</td>
</tr>
<tr>
<td>Partner Administrator Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Partner Administrator</td>
</tr>
<tr>
<td>Partner Administrator Limited Dashboard Duty</td>
<td>Views limited information based on a dashboard when a partner organization is in a status of registered or expired. This role is for the partner administrator.</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Partner Analysis module.</td>
</tr>
<tr>
<td>Partner Center UI Customization Duty</td>
<td>Customize the Partner Center pages.</td>
</tr>
<tr>
<td>Partner Channel Administrative Analysis Duty</td>
<td>This BI duty role is to administer analysis in all key areas in Partner Analytics, including but not limited to Partner, Leads, Opportunities, Territories, Enrollments and Programs.</td>
</tr>
<tr>
<td>Partner Channel Administrative Transaction Analysis Duty</td>
<td>This BI duty role is to administer analysis in all key areas in Partner Analytics, including but not limited to Partner, Leads, Opportunities, Territories, Enrollments and Programs</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
<td>Secures who can create partner collateral.</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
<td>Accesses partner customer contact information.</td>
</tr>
<tr>
<td>Partner Export Management Duty</td>
<td>Manages partners bulk export.</td>
</tr>
<tr>
<td>Partner Import Administration Duty</td>
<td>Partner Import Administration Duty role. This duty will allow for administration activities of Partner Import</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
<td>Accesses partner company and partner member information.</td>
</tr>
<tr>
<td>Partner Lead External Management Duty</td>
<td>Views and updates all partner leads in the partner organization.</td>
</tr>
<tr>
<td>Partner Lead Management Duty</td>
<td>Views and updates all partner leads in the enterprise.</td>
</tr>
<tr>
<td>Partner Management Setup Duty</td>
<td>Manages the partner management setup tasks.</td>
</tr>
<tr>
<td>Partner Management as Partner Administrator Duty</td>
<td>Manages the partner account for their partner organization, including managing members, users, and profile information. This role is for the partner administrator.</td>
</tr>
<tr>
<td>Partner Member Termination Duty</td>
<td>Grants privileges to terminate partner members.</td>
</tr>
<tr>
<td>Partner Portal Customize Links Duty</td>
<td>Views the links to customize UI Shell and all PRM pages, including anonymous partner pages.</td>
</tr>
<tr>
<td>Partner Program Contract</td>
<td>Manages association of contract types and contract terms templates</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
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<td>-----------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Association Duty</td>
<td>to partner programs.</td>
</tr>
<tr>
<td>Partner Program Enrollment Partner Duty</td>
<td>Manages their partner enrollment data. This role is for a partner administrator.</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
</tr>
<tr>
<td>Partner Program Maintain Duty</td>
<td>Manages, publishes, terminates, and submits partner programs.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Management Duty</td>
<td>Creates questions and manages the association of questions to partner programs.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
</tr>
<tr>
<td>Partner Transaction Data Security</td>
<td>This role grants data security access to all partner transactions around leads and opportunities</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
<td>Views their own information.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Administration Duty</td>
<td>Administers resource organizations.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
<td>Performs all Oracle Fusion Social Connection partner duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources.</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources.</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community_hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Administration Duty</td>
<td>Defines trading community data import installation and configuration information.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
<td>Allows to upload data file to import Employee Resource related data.</td>
</tr>
<tr>
<td>Upload data for Partner Contact Import</td>
<td>Allows to upload data file to import Partner Contact related data.</td>
</tr>
<tr>
<td>Upload data for Partner Import</td>
<td>Allows to upload data file to import Partner related data.</td>
</tr>
<tr>
<td>Upload data for Product Group Import</td>
<td>Allows to upload data file to import Product Group related data.</td>
</tr>
<tr>
<td>Upload data for Program Enrollments Import</td>
<td>Allows to upload data file to import Program Enrollments related data.</td>
</tr>
<tr>
<td>Upload data for Resource Team Import</td>
<td>Allows to upload data file to import Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>---------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Channel Partner Portal Administrator**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Channel Partner Portal Administrator</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Channel Partner Portal Administrator Duty</td>
</tr>
<tr>
<td>Channel Administrator Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>Attachments User</td>
</tr>
<tr>
<td>CRM Stage Write</td>
</tr>
<tr>
<td>CRM Administrative Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
</tr>
<tr>
<td>Classification Administration Duty</td>
</tr>
<tr>
<td>File Import Management Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
</tr>
<tr>
<td>Import Trading Community Person and Organization Duty</td>
</tr>
<tr>
<td>Trading Community Import Administration Duty</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
</tr>
<tr>
<td>Trading Community Import Process Management Duty</td>
</tr>
<tr>
<td>Item Management Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
</tr>
<tr>
<td>Marketing Budget Export Management Duty</td>
</tr>
<tr>
<td>Common Component Export Management Duty</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
</tr>
</tbody>
</table>
### Inherited Roles

<table>
<thead>
<tr>
<th>Duty</th>
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</thead>
<tbody>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
</tr>
<tr>
<td>Opportunity Channel Administration Duty</td>
</tr>
<tr>
<td>Partner Account Administration Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Center UI Customization Duty</td>
</tr>
<tr>
<td>Partner Channel Administrative Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
</tr>
<tr>
<td>Partner Transaction Data Security</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
</tr>
<tr>
<td>Partner Import Administration Duty</td>
</tr>
<tr>
<td>Partner Lead Management Duty</td>
</tr>
<tr>
<td>Partner Management Setup Duty</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
</tr>
<tr>
<td>Application Document Sequence Administration Duty</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
</tr>
<tr>
<td>Applications Common Application Document Sequence Category</td>
</tr>
<tr>
<td>Administration Duty</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set</td>
</tr>
<tr>
<td>Administration Duty</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration</td>
</tr>
<tr>
<td>Duty</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
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<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>Management Duty</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
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<tr>
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<td>Application All Profile Value Administration Duty</td>
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**Information Inquiry Duty**

**Personal Contact Information Inquiry Duty**
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<td>Read CRM documents on content server</td>
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<td>Upload data for Employee Resource Import</td>
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<td>Upload data for Partner Contact Import</td>
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<td>Upload data for Partner Import</td>
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<td>Upload data for Product Group Import</td>
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<td>Upload data for Program Enrollments Import</td>
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<td>Upload data for Resource Team Import</td>
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<td>Upload data for Source System Reference Import</td>
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## Privileges

Privileges granted to duties of the job role **Channel Partner Portal Administrator**.

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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
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<tr>
<td>Application All Profile Value</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
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<tr>
<td>Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
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<td>Manages application data security policies and database resources.</td>
<td>Manage Application Data Security Policy</td>
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<td>Manages descriptive and extensible flexfields.</td>
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<td>Manages document sequences and document sequence categories.</td>
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<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
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<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
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<td>Manages application profile categories and profile options.</td>
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<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set</td>
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<td>Manages application taxonomy.</td>
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<td>Manages application trees and tree labels.</td>
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<td>Application User Profile Value</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
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<tr>
<td>Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and</td>
<td>Manage Application Reference Currency</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
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<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset</td>
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<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
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<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Set Up CRM Objects for Export</td>
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<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Manage Partner User Profile</td>
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<td>Manages bulk export of all common components objects.</td>
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<td>Build Keyword Search Index for the Contract Terms Library</td>
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<td>Define Project Contract Billing Configuration</td>
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<td>Manage Contract Risk Event</td>
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<td>Manage Contract Standard Clauses, Templates, and Contract Expert Rules</td>
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<td>Manage Contract Type</td>
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<td>Specify Customer Contract Management Business Function Properties</td>
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<td>Specify Procurement Contract Management Business Function Properties</td>
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<td>Track Purchasing Activity for Contract Fulfillment Line</td>
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<td>Update Contract Status</td>
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<td>View Contract Type</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Contract Terms Library Administration Duty</td>
<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
<td>Adopt Global Clauses for a New Business Unit</td>
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<td>Analyze Contract Clause Usage</td>
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<td>Define Clause in the Contract Terms Library</td>
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<td>Define Contract Expert Rule in the Contract Terms Library</td>
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<td>Define Folders in the Contract Terms Library</td>
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<td>Define Numbering Scheme in the Contract Terms Library</td>
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<td>Define Section in the Contract Terms Library</td>
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<td>Define Terms Template in the Contract Terms Library</td>
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<td>Define Variable in the Contract Terms Library</td>
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<td>Import Contract Clauses</td>
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<td>Manage Contract Terms Library Work Area</td>
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<td>Purge Contract Clause</td>
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<td>Import Tables</td>
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<td>Purge Contract Temporary Tables</td>
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<td>Search Clauses in the Contract Terms Library</td>
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<td>Search Contract Expert Rules in the Contract Terms Library</td>
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<td>Search Folders in the Contract Terms Library</td>
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<td>Search Numbering Schemes in the Contract Terms Library</td>
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<td>Search Sections in the Contract Terms Library</td>
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<td>Search Terms Templates in the Contract Terms Library</td>
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<td>Search Variables in the Contract Terms Library</td>
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<td>View Clause in the Contract Terms Library</td>
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<td>View Contract Expert Rule in the Contract Terms Library</td>
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<td>View Folder in the Contract Terms Library</td>
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<td>View Numbering Schemes in the Contract Terms Library</td>
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<td>View Section in the Contract Terms Library</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Contract Terms and Conditions View Access Duty</td>
<td>Views contract terms in a contract. Additionally, downloads contract terms to Microsoft Word.</td>
<td>View Terms Template in the Contract Terms Library</td>
</tr>
<tr>
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<td>View Variable in the Contract Terms Library</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
<td>Customize Contract UI</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent</td>
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<td>Enable Full Access</td>
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<td>Enable Sell Intent</td>
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<td>Generate PDF Contract for Text Search</td>
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<td>View Contract</td>
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<td>View Contract Terms</td>
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<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
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<td>View Customer Account Site</td>
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<td>View Customer Account Site Use</td>
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<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
</tr>
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<td>View Customer Account Contact</td>
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<td>View Customer Account Contact Responsibility</td>
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<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account</td>
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<td>Search Trading Community Organization</td>
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<td>View Customer Account</td>
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<td>View Customer Account Information</td>
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<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
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<td>Search Customer Account Relationships</td>
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<td>View Customer Account Relationships</td>
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<td></td>
<td>View Customer Account Relationships</td>
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<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Contract Terms Library Administration Duty</td>
<td>Manages sell intent Contract Terms Library objects.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature</td>
<td>Manage Electronic Signature Setup</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler, Set Up File Import Activity</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
</tr>
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<td>View Person Details</td>
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<tr>
<td>Functional Setsups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
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<td>Review Applications Offering</td>
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<td>Review Setups Functional User Overview</td>
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<td>Setup and Maintain Applications</td>
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<tr>
<td>Import Trading Community Person and Organization Duty</td>
<td>Imports people and organizations.</td>
<td>Import Trading Community Person</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner Item Reference</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
<td>Browse Item</td>
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<td>Create Item Structure</td>
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<td>Manage Item</td>
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<td>Manage Item Lifecycle Phase Change</td>
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<td>Manage Item Status Change</td>
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<td>Manage Trading Partner Item Reference</td>
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<td>Monitor Item Summary</td>
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<td>Monitor Item Work Area</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
<td>Create Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Delete Sales Lead External Attributes</td>
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<tr>
<td></td>
<td></td>
<td>Delete Sales Lead Internal Attributes</td>
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<td>Delete Sales Lead Primary Partner</td>
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<td>Manage Lead Qualification Work Area</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
<td>Accept Sales Lead</td>
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<td>Create Sales Lead</td>
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<td>Delete Sales Lead External Attributes</td>
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<td>Manage Lead Qualification Work Area</td>
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<td>Reject Sales Lead</td>
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<td>Select Sales Lead Claimed Flag</td>
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<td>Select Sales Lead External Attributes</td>
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<td>Submit Sales Lead</td>
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<td>Update Sales Lead External Attributes</td>
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<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<td>View Geography Information</td>
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<td>View Trading Community Location</td>
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<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
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<td>Remove Trading Community Location</td>
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<td>Restore Trading Community Location</td>
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<td>Update Trading Community Location</td>
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<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
<td>Create Marketing Claim</td>
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<td>Create Marketing Fund Request</td>
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<td>Delete Marketing Claim</td>
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<td>Delete Marketing Fund Request</td>
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<td>Manage Budgets Work Area</td>
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<td>Submit Marketing Claim</td>
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<td>Submit Marketing Fund</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td>Opportunity Channel Administration Duty</td>
<td>Administers all aspects of the application, including some setup. This role is for channel administrators.</td>
<td>Assign Opportunity</td>
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<td>Close Opportunity</td>
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<td>Create Opportunity</td>
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<td>Delete Opportunity</td>
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<td>Manage Opportunity Assessments</td>
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<td>Manage Opportunity Group Space</td>
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<td>Manage Opportunity Leads</td>
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<td>Manage Opportunity Nonrevenue Credits</td>
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<td>Manage Opportunity Partner Registration</td>
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<td>Manage Opportunity Reports</td>
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<td>Manage Opportunity Revenue Credits</td>
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|                                  |                                                                                        | Manage Opportunity Revenue
<p>|                                  | Recommendations                                                                      |
|                                  |                                                                                        | Manage Opportunity Revenue Recurrences |
|                                  |                                                                                        | Manage Opportunity Sales Account   |
|                                  |                                                                                        | Manage Opportunity Sales Method    |
|                                  |                                                                                        | Manage Opportunity Sources         |</p>
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<th>Duty Role</th>
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<td>View Opportunity Sales Coach</td>
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<td>View Opportunity Similar Opportunities</td>
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<td>View Opportunity Sources</td>
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<td>View Opportunity Tasks</td>
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<td>View Opportunity Team</td>
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<td>Opportunity Partner Administration Duty</td>
<td>Administers all aspects of the application, including some setup. This role is for partner administrators.</td>
<td>Close Opportunity</td>
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<td>Delete Opportunity Revenue</td>
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<th>Duties &amp; Privileges</th>
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<td>View Opportunity Revenue Recurrences</td>
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*Note: The Duties & Privileges section reflects the privileges assigned to the Opportunity Partner Administration Duty role.*
<table>
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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td></td>
<td>View Opportunity Revenue View Duty</td>
<td>View Opportunity Revenue</td>
</tr>
<tr>
<td></td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
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</tr>
<tr>
<td></td>
<td>View Opportunity View Duty</td>
<td>View Opportunity</td>
</tr>
<tr>
<td></td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
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<tr>
<td></td>
<td>Page Composer Source View Access Duty</td>
<td>Access Page Composer Source View</td>
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<td></td>
<td>Duty role to allow access to page composer source view</td>
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<tr>
<td></td>
<td>Partner Account Administration Duty</td>
<td>Assign Partner Account</td>
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<td></td>
<td>Maintains a partner account, including managing members and partner profile information.</td>
<td>Create Partner</td>
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<td>Create Partner Member</td>
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<td>Create Partner User</td>
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<td>Import Partner</td>
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<td>Manage Partner Account Team</td>
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<td>Manage Partner User</td>
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<td>Security Role</td>
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<td>Remove Partner Member</td>
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<td>Run Purge Batch</td>
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<td>Assignment Information Process</td>
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<td>Update Partner Member</td>
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<td>View Partner</td>
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<td>View Partner Contract</td>
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<td></td>
<td>Partner Account Review Duty</td>
<td>Search Partner</td>
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<td></td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
<td>View Channel Manager Dashboard</td>
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<td>View Partner</td>
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<td>View Partner Profile</td>
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<td>View Partner Snapshot</td>
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<td>View Partner Subsidiaries</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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</tr>
<tr>
<td>Partner Administrator Dashboard Duty</td>
<td>Executes transactional items within the partner dashboard when belongs to an approved partner organization. This role is for an administrator.</td>
<td>Manage Partner User Profile, Select Partner Account, View Customer Analytics, View Partner Content, View Partner Dashboard, View Partner Dashboard as Administrator</td>
</tr>
<tr>
<td>Partner Administrator Limited Dashboard Duty</td>
<td>Views limited information based on a dashboard when a partner organization is in a status of registered or expired. This role is for the partner administrator.</td>
<td>Manage Partner User Profile, Select Partner Account, View Partner Content, View Partner Dashboard, View Partner Dashboard as Administrator Limited</td>
</tr>
<tr>
<td>Partner Center UI Customization Duty</td>
<td>Customize the Partner Center pages.</td>
<td>Customize Partner Center UI</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
<td>Secures who can create partner collateral</td>
<td>Manage Partner Content</td>
</tr>
<tr>
<td>Partner Lead External Management Duty</td>
<td>Views and updates all partner leads in the partner organization.</td>
<td>Update Sales Lead, View Sales Lead</td>
</tr>
<tr>
<td>Partner Lead Management Duty</td>
<td>Views and updates all partner leads in the enterprise.</td>
<td>Update Sales Lead, View Sales Lead</td>
</tr>
<tr>
<td>Partner Management Setup Duty</td>
<td>Manages the partner management setup tasks.</td>
<td>Set Up Opportunity, Set Up Partner Management</td>
</tr>
<tr>
<td>Partner Management as Partner Administrator Duty</td>
<td>Manages the partner account for their partner organization, including managing members, users, and profile information. This role is for the partner administrator.</td>
<td>Create Partner Member, Create Partner User, Remove Partner Member, Update Partner Member, Update Partner Profile as Partner Administrator Function, View Partner Lead, View Partner Member, View Partner Opportunity, View Partner Profile as Partner Administrator Function, View Partner Program Enrollment</td>
</tr>
<tr>
<td>Partner Member Termination Duty</td>
<td>Grants privileges to terminate partner members.</td>
<td>Edit Trading Community Resource Profile, Remove Trading Community Resource</td>
</tr>
<tr>
<td>Partner Portal Customize Links Duty</td>
<td>Views the links to customize UI Shell and all PRM pages, including anonymous partner pages.</td>
<td>Update Partner Portal UI Shell, View Partner Portal Customization Links, View Partner Portal Landing Page, View Partner Portal Registration Pages</td>
</tr>
<tr>
<td>Partner Program Contract Association Duty</td>
<td>Manages association of contract types and contract terms templates to partner programs.</td>
<td>Associate Question to Partner Program, View Contract Terms, Template by Web Service</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Partner Program Enrollment</td>
<td>Manages their partner enrollment data. This role is for a partner administrator.</td>
<td>View Contract Type by Web Service</td>
</tr>
<tr>
<td>Partner Duty</td>
<td></td>
<td>Apply Partner Program</td>
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<td>View Partner Program Enrollment</td>
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<tr>
<td>Partner Program Enrollment</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
<td>View Partner Program Enrollment</td>
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<tr>
<td>View Duty</td>
<td></td>
<td>Modify Partner Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Maintain</td>
<td>Manages, publishes, terminates, and submits partner programs.</td>
<td>Maintain Partner Program</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
<td>View Partner Program</td>
</tr>
<tr>
<td>Partner Program Questionnaire</td>
<td>Creates questions and manages the association of questions to partner programs.</td>
<td>Define Contract Expert Question for Programs</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
<td>Search Contract Expert Question for Programs</td>
</tr>
<tr>
<td>Partner Program Questionnaire</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td>Capture Partner Responses to Partner Program Enrollment Questionnaire</td>
</tr>
<tr>
<td>Response Duty</td>
<td></td>
<td>Review Partner Program</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
<td>Modify Partner Program</td>
</tr>
<tr>
<td>Review Duty</td>
<td></td>
<td>Modify Partner Program</td>
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<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
<td>Manage Partner Relationship</td>
</tr>
<tr>
<td>Partner Sales Party Management</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
<td>Create Consumer</td>
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<td>Duty</td>
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<td>Create Sales Account</td>
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<td>Manage Sales Party Team</td>
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<td>Update Sales Party Task</td>
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<td>View Sales Party Team</td>
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<tr>
<td>Purchase Agreement Viewing</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<td>View Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
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<tr>
<td>Real Time Communication</td>
<td>Allows to manage real time communication.</td>
<td>Manage Real Time Communication</td>
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<td>Management Duty</td>
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<td>Resource Administration</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<td>Duty</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Enter Trading Community Resource Information</td>
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<td>Identify Trading Community Person as a Trading Community Resource</td>
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<td>Manage Trading Community Resource Sales Representative Information</td>
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<td>Manage Trading Community Resource Skills</td>
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<td>Manage Trading Community Resource Team Memberships</td>
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<td>Remove Trading Community Resource</td>
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<td>Search Trading Community Resource</td>
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<td>View Trading Community Resource Administration</td>
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<td>View Trading Community Resource Sales Representative Information</td>
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<td>View Trading Community Resource Team Memberships</td>
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<td>Add Trading Community Resource to My Social Network</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Manage Trading Community Resource Address</td>
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<td>Manage Trading Community Resource Contact Information</td>
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<td>Manage Trading Community Resource Skills</td>
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<td>Manage Trading Community Resource Social Network</td>
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<td></td>
<td></td>
<td>Search Trading Community</td>
</tr>
</tbody>
</table>

**Resource Information Management Duty**

Manages resource information.

<p>|                               |                       | Add Trading Community Resource to My Social Network                          |
|                               |                       | Contact Trading Community Resource                                           |
|                               |                       | Edit Trading Community Resource Profile                                      |
|                               |                       | Manage Trading Community Resource Address                                    |
|                               |                       | Manage Trading Community Resource Contact Information                        |
|                               |                       | Manage Trading Community Resource Note                                       |
|                               |                       | Manage Trading Community Resource Skills                                     |
|                               |                       | Manage Trading Community Resource Social Network                             |
|                               |                       | Search Trading Community                                                      |</p>
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Resource</td>
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<tr>
<td>Upload Trading Community Resource Picture</td>
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<tr>
<td>View Trading Community Resource Address</td>
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<td>View Trading Community Resource Collaboration Information</td>
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<td>View Trading Community Resource Contact Information</td>
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<td>View Trading Community Resource Details</td>
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<td>View Trading Community Resource Note</td>
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<td>View Trading Community Resource Organization Memberships</td>
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<td>View Trading Community Resource Overview Information</td>
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<td>View Trading Community Resource Profile</td>
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<td>View Trading Community Resource Role Assignments</td>
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<td>View Trading Community Resource Sales Representative Information</td>
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<td>View Trading Community Resource Skills</td>
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<td>View Trading Community Resource Social Network</td>
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<tr>
<td>View Trading Community Resource Team Memberships</td>
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<tr>
<td>Resource Organization Administration Duty</td>
<td>Administers resource organizations.</td>
<td>Manage Trading Community Resource Organization</td>
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<td></td>
<td>Manage Trading Community Resource Organization Hierarchy</td>
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<td>Manage Trading Community Resource Organization Members</td>
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<td>Run Trading Community Resource Reporting Hierarchy Generation</td>
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<td>Search Trading Community Resource Organization</td>
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<td>Search Trading Community Resource Organization Hierarchies</td>
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<td>View Trading Community Resource Organization Members</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>---------------------------</td>
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<tr>
<td>Resource Organization</td>
<td>Manages resource organizations.</td>
<td>Manage Resource Organization Member Descriptive Flexfields</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
<td>Search Trading Community Resource Organization</td>
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<td>Search Trading Community Resource Organization Hierarchies</td>
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<td>View Trading Community Resource Organization Team Memberships</td>
</tr>
<tr>
<td></td>
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<td>View Trading Community Resource Organization Usage Information</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
<td>Manage Product Eligibility Rules</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Product Groups</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of</td>
<td>Update Customer Competitor Purchase</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead, Create Sales Lead, Export Sales Lead, Identify Sales Lead, Manage Lead Qualification, Work Area, Qualify Sales Lead, Update Sales Lead, View Sales Lead</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
<td>Create Asset, Create Consumer, Create Sales Account, Create Sales Account Appointment, Create Sales Account Assessments, Create Sales Account Contact, Create Sales Account Interaction, Create Sales Account Note, Create Sales Account Task, Create Sales Group, Create Sales Group Members, Create Sales Organization, Create Sales Party Appointment, Create Sales Party Assessment, Create Sales Party Contact, Create Sales Party Interaction, Create Sales Party Note, Create Sales Party Relationship, Create Sales Party Task, Delete Asset, Delete Sales Account Appointment, Delete Sales Account Assessments, Delete Sales Account Contact, Delete Sales Account Interaction, Delete Sales Account Note, Delete Sales Account Task, Delete Sales Group Members</td>
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<td>Duty Role</td>
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<td>Delete Sales Party</td>
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<td>Delete Sales Party</td>
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<td>Task</td>
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<td>Edit Asset</td>
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<td>Manage Customer Tree</td>
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<td>Options</td>
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<td>Manage Original System</td>
<td>References</td>
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<td>Manage Reference</td>
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<td>Customer Profile</td>
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<td>Manage Sales Account</td>
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<td>Contact Hierarchy</td>
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<td>Manage Sales Account</td>
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<td>Team</td>
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<td>Manage Sales Party</td>
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<td>Update Sales Group</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tbody>
</table>
| Sales Party Review Duty   | Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features. | Manage Customers Work Area  
Manage Original System References  
View Assets  
View Billing Account  
View Consumer  
View One Source Market Place Information  
View Original System Reference  
View Revenue by Organization Hierarchy  
View Sales Account  
View Sales Account Appointment  
View Sales Account Assessments  
View Sales Account Contact Hierarchy  
View Sales Account Interaction  
View Sales Account Note  
View Sales Account Snapshot  
View Sales Account Team  
View Sales Account task  
View Sales Group  
View Sales Group Members  
View Sales Organization  
View Sales Party  
View Sales Party Analytics  
View Sales Party Appointment  
View Sales Party Assessment  
View Sales Party Classifications  
View Sales Party Contact  
View Sales Party Contact Hierarchy  
View Sales Party Forums  
View Sales Party Hierarchy  
View Sales Party Interaction  
View Sales Party Note  
View Sales Party Relationship  
View Sales Party Snapshot  
View Sales Party Subsidiaries  
View Sales Party Task |
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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Group</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
<td>Invite Social Connection, Manage Kudos, Manage Message Board, Manage Social Connections, Manage Social Self-descriptive Information, View Activity Stream</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications, Manage Talent Notifications</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
<td>Manage Trading Community Hierarchy, Run Trading Community Hierarchy Audit Job, View Trading Community Hierarchy</td>
</tr>
<tr>
<td>Trading Community Import Administration Duty</td>
<td>Defines trading community data import installation and configuration information.</td>
<td>Manage Trading Community Import Lookups</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Duty Role Description</td>
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<tr>
<td>Run Trading Community Import Batch Error Report</td>
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<tr>
<td>Run Trading Community Import Batch Process</td>
<td></td>
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</tr>
<tr>
<td>View Trading Community Import Batch Details and Statistics</td>
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<td></td>
</tr>
<tr>
<td>View Trading Community Import Batch Errors and Details</td>
<td></td>
<td></td>
</tr>
<tr>
<td>View Trading Community Import Batch Information</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
<td>Enter Trading Community Merge Request Submit Trading Community Merge Request</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
<td>Monitor Item Work Area View Trading Partner Item</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name Link User Account Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User Copy Personal Data to LDAP Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
<td>View Nonworker Portrait View Worker Portrait</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Education Establishment Manage Talent Profile Content Item Manage Talent Profile Rating Model Manage Talent Profile Sources</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role
| Business Object                  | Policy Description                                                                                                                                                                                                                                                                                                                                                     | Policy Store Implementation                                                                 |
|---------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Application Attachment          | A Channel Partner Portal Administrator can delete application attachment for all application attachments of categories including marketing activity reference, additional justification, and miscellaneous.                                                                                                        | Role: Marketing Claim Attachment Management Duty  
Privilege: Delete Application Attachment Resource: Application Attachment |
|                                 | A Channel Partner Portal Administrator can delete application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous.                                                                                                        | Role: Marketing Fund Request Attachment Management Duty  
Privilege: Delete Application Attachment Resource: Application Attachment |
|                                 | A Channel Partner Portal Administrator can read application attachment for all application attachments of categories including marketing activity reference, additional justification, and miscellaneous.                                                                                                           | Role: Marketing Claim Attachment Management Duty  
Privilege: Read Application Attachment Resource: Application Attachment |
|                                 | A Channel Partner Portal Administrator can read application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous.                                                                                                           | Role: Marketing Fund Request Attachment Management Duty  
Privilege: Read Application Attachment Resource: Application Attachment |
|                                 | A Channel Partner Portal Administrator can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing.                                                                                   | Role: Purchase Document Attachment Inquiry Duty  
Privilege: Read Application Attachment Resource: Application Attachment |
|                                 | A Channel Partner Portal Administrator can update application attachment for all application attachments of categories including marketing activity reference, additional justification, and miscellaneous.                                                                                                           | Role: Marketing Claim Attachment Management Duty  
Privilege: Update Application Attachment Resource: Application Attachment |
|                                 | A Channel Partner Portal Administrator can update application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous.                                                                                                           | Role: Marketing Fund Request Attachment Management Duty  
Privilege: Update Application Attachment Resource: Application Attachment |
<p>| Application Attachment          | A Channel Partner Portal Administrator can delete application attachment for all application attachments of categories including marketing activity reference, training reference, and miscellaneous.                                                                                                           | Role: Applications |</p>
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<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category</td>
<td>Administrator can delete application attachment for all miscellaneous category attachments data</td>
<td>Common Reference Data Review Duty Privilege: Delete Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Application Flexfield Value Set</td>
<td>A Channel Partner Portal Administrator can manage application flexfield value set for all applications common applications data</td>
<td>Role: Applications Common Application Flexfield Value Set Administration Duty Privilege: Manage Application Flexfield Value Set (Data) Resource: Application Flexfield Value Set</td>
<td></td>
</tr>
<tr>
<td>Application Profile Value</td>
<td>A Channel Partner Portal Administrator can delete application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty Privilege: Delete Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</table>
| Appointment                    | A Channel Partner Portal Administrator can participant view appointment where they are owner or participants of the appointment | **Role**: Participant Appointment View Duty  
**Privilege**: Participant View Appointment (Data)  
**Resource**: Appointment |                                                       |
|                               | A Channel Partner Portal Administrator can view appointment for all appointments in the enterprise | **Role**: Appointment View Duty  
**Privilege**: View Appointment (Data)  
**Resource**: Appointment |                                                       |
|                               | A Channel Partner Portal Administrator can view appointment assignee export object for all appointment assignee export objects in the enterprise | **Role**: Common Component Export Management Duty  
**Privilege**: View Appointment Assignee Export Object (Data)  
**Resource**: Appointment Assignee Export Object |                                                       |
| Appointment Assignee Export Object | A Channel Partner Portal Administrator can view appointment category export object for all appointment category export objects in the enterprise | **Role**: Common Component Export Management Duty  
**Privilege**: View Appointment Category Export Object (Data)  
**Resource**: Appointment Category Export Object |                                                       |
| Appointment Category Export Object | A Channel Partner Portal Administrator can view appointment contact export object for all appointment contact export objects in the enterprise | **Role**: Common Component Export Management Duty  
**Privilege**: View Appointment Contact Export Object (Data)  
**Resource**: Appointment Contact Export Object |                                                       |
| Appointment Export             | A Channel Partner Portal Administrator can view appointment | **Role**: Common Component Export Management Duty  
**Privilege**: View Appointment Export Object (Data)  
**Resource**: Appointment Export Object |                                                       |
| Appointment Export             | Role: Common Component Export Management Duty  
**Privilege**: View Appointment Export Object (Data)  
**Resource**: Appointment Export Object |                                                       |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Object</td>
<td>Administrator can view appointment export object for all appointment export objects in the enterprise</td>
<td>Component Export Management Duty &lt;br&gt; <strong>Privilege:</strong> View Appointment Export Object (Data) &lt;br&gt; <strong>Resource:</strong> Appointment Export Object</td>
<td></td>
</tr>
<tr>
<td>Assignment Grade</td>
<td>A Channel Partner Portal Administrator can choose assignment grade for grades in their grade security profile</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty &lt;br&gt; <strong>Privilege:</strong> Choose Assignment Grade (Data) &lt;br&gt; <strong>Resource:</strong> Assignment Grade</td>
<td></td>
</tr>
<tr>
<td>Business Unit</td>
<td>A Channel Partner Portal Administrator can choose business unit organization for business units in their organization security profile</td>
<td><strong>Role:</strong> Business Unit Selection Duty &lt;br&gt; <strong>Privilege:</strong> Choose Business Unit Organization (Data) &lt;br&gt; <strong>Resource:</strong> Business Unit</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Activity</td>
<td>A Channel Partner Portal Administrator can view classification code file import activity object type for all classification code file import activities of object type 'classification code'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Classification Code File Import Activity Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Classification Code File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Mapping</td>
<td>A Channel Partner Portal Administrator can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Classification Code File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Classification Code File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Object</td>
<td>A Channel Partner Portal Administrator can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Classification Code File Import Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Classification Code File Import Object</td>
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</table>
| Consumer File Import Activity      | A Channel Partner Portal Administrator can view consumer file import activity object type for all consumer file import activities of object type 'consumer'                                                                                                                                                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Consumer File Import Activity Object Type (Data)  
Resource: Consumer File Import Activity                                                      |                                                       |
| Consumer File Import Mapping       | A Channel Partner Portal Administrator can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'                                                                                                                                                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Consumer File Import Mapping Object Type (Data)  
Resource: Consumer File Import Mapping                                                      |                                                       |
| Consumer File Import Object        | A Channel Partner Portal Administrator can view consumer file import object type for all consumer file import objects of object type 'consumer'                                                                                                                                                                                                         | Role: Trading Community Import Batch Management Duty  
Privilege: View Consumer File Import Object Type (Data)  
Resource: Consumer File Import Object                                                      |                                                       |
| Contact Center Agent               | A Channel Partner Portal Administrator can manage agent connector settings where they are the assignee of the contact center agent                                                                                                                                                                                                             | Role: Real Time Communication Management Duty  
Privilege: Manage Agent Connector Settings (Data)  
Resource: Contact Center Agent                                                             |                                                       |
| Contact File Import Activity       | A Channel Partner Portal Administrator can view contact file import activity object type for all contact file import activities of object type 'contact'                                                                                                                                                                                                  | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Activity Object Type (Data)  
Resource: Contact File Import Activity                                                      |                                                       |
| Contact File Import Object         | A Channel Partner Portal Administrator can view contact file import object type for all contact file import objects of object type 'contact'                                                                                                                                                                                               | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Object Type (Data)  
Resource: Contact File Import Object                                                      |                                                       |
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| Contract                | A Channel Partner Portal Administrator can view contract for all business units     | **Role**: Contract View Access Across All Contracts Duty  
**Privilege**: View Contract (Data)  
**Resource**: Contact File Import Object |                                                        |
| Contract Expert Rule    | A Channel Partner Portal Administrator can manage contract terms library for the business units for which they are authorized | **Role**: Contract Terms Library Administration Duty  
**Privilege**: Manage Contract Terms Library (Data)  
**Resource**: Contract Expert Rule |                                                        |
| Contract Expert Rule    | A Channel Partner Portal Administrator can view contract terms library for all the business units | **Role**: Contract Terms and Conditions View Access Duty  
**Privilege**: View Contract Terms Library (Data)  
**Resource**: Contract Expert Rule |                                                        |
| Contract Library Clause | A Channel Partner Portal Administrator can manage contract terms library for the business units for which they are authorized | **Role**: Contract Terms Library Administration Duty  
**Privilege**: Manage Contract Terms Library (Data)  
**Resource**: Contract Library Clause |                                                        |
| Contract Library Clause | A Channel Partner Portal Administrator can view contract terms library for all business units | **Role**: Contract Terms and Conditions View Access Duty  
**Privilege**: View Contract Terms Library (Data)  
**Resource**: Contract Library Clause |                                                        |
| Contract Library Clause | A Channel Partner Portal Administrator can view contract terms library for the business units for which they are authorized | **Role**: Contract Terms Library Administration Duty  
**Privilege**: View Contract Terms Library (Data)  
**Resource**: Contract Library Clause |                                                        |
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| Contract Note            | A Channel Partner Portal Administrator can view contract note for notes that are not private or private notes where they are the author. | **Role:** Contract View Access Across All Contracts Duty  
**Privilege:** View Contract Note (Data)  
**Resource:** Contract Note |                                                        |
| Contract Terms Template  | A Channel Partner Portal Administrator can manage contract terms library for the business units for which they are authorized | **Role:** Contract Terms Library Administration Duty  
**Privilege:** Manage Contract Terms Library (Data)  
**Resource:** Contract Terms Template |                                                        |
|                          |                                                                                    | **Role:** Contract Terms Library Administration Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Terms Template |                                                        |
|                          |                                                                                    | **Role:** Contract Terms Library Administration Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Terms Template |                                                        |
| Customer Account         | A Channel Partner Portal Administrator can view customer account for all customer accounts in the enterprise | **Role:** Customer Account Information Inquiry Duty  
**Privilege:** View Customer Account (Data)  
**Resource:** Customer Account |                                                        |
| Customer Competitor Purchase | A Channel Partner Portal Administrator can update customer competitor purchase where the customer party is a legal entity or sales prospect | **Role:** Sales Extension Management Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase |                                                        |
|                          |                                                                                    | **Role:** Sales Extension Management Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer |                                                        |
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<tr>
<td></td>
<td>sales account team member with edit or full access</td>
<td>Competitor Purchase</td>
<td></td>
</tr>
</tbody>
</table>
|                         | A Channel Partner Portal Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect | Role: Sales Extension Management Duty  
Privilege: View  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                          |
|                         | A Channel Partner Portal Administrator can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member | Role: Sales Extension Management Duty  
Privilege: View  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                          |
| Customer File Import Activity | A Channel Partner Portal Administrator can view customer file import activity object type for all customer file import activities of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Activity Object Type (Data)  
Resource: Customer File Import Activity |                          |
| Customer File Import Mapping | A Channel Partner Portal Administrator can view customer file import mapping object type for all customer file import mappings of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Mapping Object Type (Data)  
Resource: Customer File Import Mapping |                          |
| Customer File Import Object | A Channel Partner Portal Administrator can view customer file import object type for all customer file import objects of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Object Type (Data)  
Resource: Customer File Import Object |                          |
| Department               | A Channel Partner Portal Administrator can choose department for departments in their organization security profile | Role: Department Selection Duty  
Privilege: Choose Department (Data)  
Resource: Department |  
Role: Foundation User and Roles Management Duty  
Privilege: Choose  
Department (Data)  
Resource: Department  


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<th>Policy Description</th>
<th>Role: Resource Administration Duty</th>
<th>Analytics Implementation</th>
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</thead>
<tbody>
<tr>
<td>Employee Resource File Import Activity</td>
<td>A Channel Partner Portal Administrator can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource'</td>
<td>Resource: Employee Resource File Import Activity</td>
<td>Department (Data) Resource: Department</td>
</tr>
<tr>
<td>Employee Resource File Import Object</td>
<td>A Channel Partner Portal Administrator can view employee resource file import object type for all employee resource file import objects of object type 'employee resource'</td>
<td>Resource: Employee Resource File Import Object</td>
<td>Role: Resource Administration Duty Privilege: View</td>
</tr>
<tr>
<td>File Export Batch</td>
<td>A Channel Partner Portal Administrator can view file export batch for all export batches</td>
<td>Resource: File Export Batch</td>
<td>Role: CRM Export Management Duty Privilege: View File Export Batch (Data)</td>
</tr>
<tr>
<td>File Export Object</td>
<td>A Channel Partner Portal Administrator can manage export unit test for all export unit test objects</td>
<td>Resource: File Export Object</td>
<td>Role: CRM Export Management Duty Privilege: Manage Export Unit Test (Data)</td>
</tr>
<tr>
<td>Group Customer File Import Activity</td>
<td>A Channel Partner Portal Administrator can view group customer file import activity object type for all group customer file import activities of object type 'group customer'</td>
<td>Resource: Group Customer File Import Activity</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Group Customer File Import Activity Object Type (Data)</td>
</tr>
<tr>
<td>Group Customer File Import Mapping</td>
<td>A Channel Partner Portal Administrator can view group customer file import activity object type for all group customer file import activities of object type 'group customer'</td>
<td>Resource: Group Customer File Import Activity</td>
<td>Role: Trading Community Import</td>
</tr>
<tr>
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</table>
| Group Customer File Import Object     | A Channel Partner Portal Administrator can view group customer file import object type for all group customer file import objects of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Mapping Object Type (Data)  
Resource: Group Customer File Import Mapping |                          |
| HR Job                                | A Channel Partner Portal Administrator can choose hr job for jobs in their job security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job |                          |
| Hierarchy File Import Activity        | A Channel Partner Portal Administrator can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Activity Object Type (Data)  
Resource: Hierarchy File Import Activity |                          |
| Hierarchy File Import Mapping         | A Channel Partner Portal Administrator can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Mapping Object Type (Data)  
Resource: Hierarchy File Import Mapping |                          |
<p>| Hierarchy File Import Object          | A Channel Partner Portal Administrator can view hierarchy file import object type for all hierarchy file import objects of object type | Role: Trading Community Import Batch Management Duty |                          |</p>
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</table>
|                                  | 'hierarchy'                                                                         | Privilege: View Hierarchy File Import Object Type (Data)  
|                                  |                                                                                     | Resource: Hierarchy File Import Object                                                       |                          |
| Hierarchy Node File Import Activity | A Channel Partner Portal Administrator can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
|                                  |                                                                                     | Privilege: View Hierarchy Node File Import Activity Object Type (Data)  
|                                  |                                                                                     | Resource: Hierarchy Node File Import Activity                                                   |                          |
| Hierarchy Node File Import Mapping | A Channel Partner Portal Administrator can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
|                                  |                                                                                     | Privilege: View Hierarchy Node File Import Mapping Object Type (Data)  
|                                  |                                                                                     | Resource: Hierarchy Node File Import Mapping                                                  |                          |
| Hierarchy Node File Import Object | A Channel Partner Portal Administrator can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
|                                  |                                                                                     | Privilege: View Hierarchy Node File Import Object Type (Data)  
|                                  |                                                                                     | Resource: Hierarchy Node File Import Object                                                       |                          |
| Interaction                       | A Channel Partner Portal Administrator can delete interaction for all interactions in the enterprise | Role: Interaction Management Duty  
|                                  |                                                                                     | Privilege: Delete Interaction (Data)  
|                                  |                                                                                     | Resource: Interaction                                                                            |                          |
|                                  | A Channel Partner Portal Administrator can participant delete interaction where they are participants of the interaction | Role: Participant Interaction Management Duty  
|                                  |                                                                                     | Privilege: Participant Delete Interaction (Data)  
|                                  |                                                                                     | Resource: Interaction                                                                            |                          |
|                                  | A Channel Partner Portal Administrator can participant update interaction where they are participants of the interaction | Role: Participant Interaction Management Duty  
|                                  |                                                                                     | Privilege: Participant Interaction (Data)  
<p>|                                  |                                                                                     | Resource: Interaction                                                                            |                          |</p>
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</table>
|                                | A Channel Partner Portal Administrator can participant view interaction where they are participants of the interaction | Role: Participant Interaction Management Duty  
Privilege: Participant View Interaction (Data)  
Resource: Interaction |                                        |
|                                | A Channel Partner Portal Administrator can update interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction |                                        |
|                                | A Channel Partner Portal Administrator can view interaction for all interactions in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction  
Role: Interaction Management Duty  
Privilege: View Interaction Association Export Object (Data)  
Resource: Interaction Association Export Object |                                        |
| Interaction Association Export Object | A Channel Partner Portal Administrator can view interaction association export object for all interaction association export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction Association Export Object (Data)  
Resource: Interaction Association Export Object |                                        |
| Interaction Export Object      | A Channel Partner Portal Administrator can view interaction export object for all interaction export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction Export Object (Data)  
Resource: Interaction Export Object |                                        |
| Interaction Participant Export Object | A Channel Partner Portal Administrator can view interaction participant export object for all interaction participant export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction Participant Export Object (Data)  
Resource: Interaction Participant Export Object |                                        |
| Item                           | A Channel Partner Portal Administrator can create item class item for the item classes | Role: Item Management Duty  
Privilege: Create Item |                                        |
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</table>
| Legal Employer                     | A Channel Partner Portal Administrator can choose legal employer for legal employers in their organization security profile | **Role**: Legal Employer Selection Duty  
**Privilege**: Choose Legal Employer (Data)  
**Resource**: Legal Employer |                                                        |
| Legal Entity File Import Activity  | A Channel Partner Portal Administrator can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Legal Entity File Import Activity Object Type (Data)  
**Resource**: Legal Entity File Import Activity |                                                        |
| Legal Entity File Import Mapping   | A Channel Partner Portal Administrator can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Legal Entity File Import Mapping Object Type (Data)  
**Resource**: Legal Entity File Import Mapping |                                                        |
| Legal Entity File Import Object    | A Channel Partner Portal Administrator can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Legal Entity File Import Object Type (Data)  
**Resource**: Legal Entity File Import Object |                                                        |
| Location                           | A Channel Partner Portal Administrator can choose location for locations in their location security profile | **Role**: Foundation User and Roles Management Duty  
**Privilege**: Choose Location (Data)  
**Resource**: Location |                                                        |
| Marketing Budget                   | A Channel Partner Portal Administrator can view marketing budget for all resource organizations and child resource organizations for which they are authorized  
A Channel Partner Portal Administrator can view marketing budget where they are a manager in the | **Role**: Marketing Budget Utilization Duty  
**Privilege**: View Marketing Budget (Data)  
**Resource**: Marketing Budget |                                                        |
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<tr>
<td></td>
<td>management hierarchy of the budget owner</td>
<td>(Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can view marketing budget where they are a resource in the marketing budget team</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> View Marketing Budget &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget</td>
<td></td>
<td></td>
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<tr>
<td>A Channel Partner Portal Administrator can view marketing budget where they are the owner of the marketing budget</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> View Marketing Budget &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marketing Budget Export Object</td>
<td>A Channel Partner Portal Administrator can view marketing budget export object for all marketing budget export objects in the enterprise</td>
<td><strong>Role:</strong> Marketing Budget Export Management Duty &lt;br&gt; <strong>Privilege:</strong> View Marketing Budget Export Object &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget Export Object</td>
<td></td>
</tr>
<tr>
<td>Marketing Budget Note</td>
<td>A Channel Partner Portal Administrator can delete marketing budget note where they have delete access to the marketing budget</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> Delete Marketing Budget Note &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget Note</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can delete marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> Delete Marketing Budget Note &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget Note</td>
<td></td>
<td></td>
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<tr>
<td>A Channel Partner Portal Administrator can update marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> Update Marketing Budget Note &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget Note</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can view marketing budget note where they are the author of the private marketing budget note</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> View Marketing Budget Note &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget Note</td>
<td></td>
<td></td>
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<tr>
<td>Marketing Budget</td>
<td>A Channel Partner Portal Administrator can view marketing budget where they are a resource in the marketing budget team</td>
<td><strong>Role:</strong> Marketing Budget Utilization Duty &lt;br&gt; <strong>Privilege:</strong> View Marketing Budget &lt;br&gt; (Data) &lt;br&gt; <strong>Resource:</strong> Marketing Budget</td>
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<tr>
<td>Team</td>
<td>Administrator can update marketing budget team for all external marketing budget team members who belong to their top-level resource organization or any of its child resource organizations</td>
<td>Budget Utilization Duty&lt;br&gt;Privilege: Update Marketing Budget Team (Data)&lt;br&gt;Resource: Marketing Budget Team</td>
<td></td>
</tr>
<tr>
<td>Marketing Claim</td>
<td>A Channel Partner Portal Administrator can delete marketing claim where they have view access to the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: Delete Marketing Claim (Data)&lt;br&gt;Resource: Marketing Claim</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update marketing claim where they have view access to the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: Update Marketing Claim (Data)&lt;br&gt;Resource: Marketing Claim</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view marketing claim where they have view access to the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: View Marketing Claim (Data)&lt;br&gt;Resource: Marketing Claim</td>
<td></td>
</tr>
<tr>
<td>Marketing Claim Note</td>
<td>A Channel Partner Portal Administrator can delete marketing claim note where they have delete access to the marketing claim</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: Delete Marketing Claim Note (Data)&lt;br&gt;Resource: Marketing Claim Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can delete marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: Delete Marketing Claim Note (Data)&lt;br&gt;Resource: Marketing Claim Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: Update Marketing Claim Note (Data)&lt;br&gt;Resource: Marketing Claim Note</td>
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<tr>
<td>Marketing Fund</td>
<td>A Channel Partner Portal Administrator can view marketing claim note where they are the author of the private marketing claim note</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: View Marketing Claim Note (Data)&lt;br&gt;Resource: Marketing Claim Note</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view marketing claim note where they are the author of the private marketing claim note</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: View Marketing Claim Note (Data)&lt;br&gt;Resource: Marketing Claim Note</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view marketing claim note where they are the author of the private marketing claim note</td>
<td>Role: Marketing Budget Utilization Duty&lt;br&gt;Privilege: View Marketing Claim Note (Data)&lt;br&gt;Resource: Marketing Claim Note</td>
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<tr>
<td>Request Note</td>
<td>Administrator can delete marketing fund request note where they have delete access to the marketing fund request</td>
<td>Role: Marketing Budget Utilization Duty Privilege: Delete Marketing Fund Request Note (Data) Resource: Marketing Fund Request Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can delete marketing fund request note where they have view or update access to the marketing fund request and where they are the author of the marketing fund request note</td>
<td>Role: Marketing Budget Utilization Duty Privilege: Delete Marketing Fund Request Note (Data) Resource: Marketing Fund Request Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update marketing fund request note where they have view or update access to the marketing fund request and where they are the author of the marketing fund request note</td>
<td>Role: Marketing Budget Utilization Duty Privilege: Update Marketing Fund Request Note (Data) Resource: Marketing Fund Request Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view marketing fund request note where they are the author of the private marketing fund request note</td>
<td>Role: Marketing Budget Utilization Duty Privilege: View Marketing Fund Request Note (Data) Resource: Marketing Fund Request Note</td>
<td></td>
</tr>
<tr>
<td>Note</td>
<td>A Channel Partner Portal Administrator can view note for all notes in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Note (Data) Resource: Note</td>
<td></td>
</tr>
<tr>
<td>Note Export Object</td>
<td>A Channel Partner Portal Administrator can view note export object for all note export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Note Export Object (Data) Resource: Note Export Object</td>
<td></td>
</tr>
<tr>
<td>Opportunity</td>
<td>A Channel Partner Portal Administrator can manage opportunity general profile for all opportunities having a partner organization</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity General Profile (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can manage opportunity general profile where they are a member of a partner resource organization whose partner organization is</td>
<td>Role: Opportunity Partner Administration Duty Privilege: Manage Opportunity General Profile (Data)</td>
<td></td>
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<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity general profile where they are an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity General Profile (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity restricted profile for all opportunities having a partner organization</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Restricted Profile (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity restricted profile where they are a member of a partner resource organization whose partner organization is on the opportunity</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Restricted Profile (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity restricted profile where they are an opportunity sales team member with full access</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Restricted Profile (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity revenue for all opportunities having a partner organization</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Revenue (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity revenue where they are a member of a partner resource organization whose partner organization is on the opportunity</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Revenue (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity revenue where they are an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Revenue (Data) Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator</td>
<td>can manage opportunity team for all opportunities having a partner</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage</td>
<td></td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>organization</td>
<td></td>
<td>Opportunity Team (Data)</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can manage opportunity team where they are a member of a partner resource organization whose partner organization is on the opportunity</td>
<td>Role: Opportunity Partner Administration Duty Privilege: Manage Opportunity Team (Data) Resource: Opportunity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can manage opportunity team where they are an opportunity sales team member with full access</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Team (Data) Resource: Opportunity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can view opportunity for all opportunities having a partner organization</td>
<td>Role: Opportunity Channel Administration Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can view opportunity where they are a member of a partner resource organization whose partner organization is on the opportunity</td>
<td>Role: Opportunity Partner Administration Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can view opportunity where they are an opportunity sales team member with view, edit, or full access</td>
<td>Role: Opportunity Channel Administration Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td></td>
<td></td>
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<tr>
<td>Opportunity Note</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>A Channel Partner Portal Administrator can manage opportunity note for all opportunities having a partner organization and the note is external</td>
<td>Role: Opportunity Channel Administration Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can manage opportunity note where they are a member of a partner resource organization whose partner organization is on the opportunity and the note is external</td>
<td>Role: Opportunity Partner Administration Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
<td></td>
<td></td>
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<tr>
<td>A Channel Partner Portal Administrator can manage</td>
<td>Role: Opportunity Channel Administration</td>
<td></td>
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<tr>
<td>Business Object</td>
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</tr>
</tbody>
</table>
| opportunity note where they are an opportunity sales team member with full access and the note is not private | Duty  
Privilege: Manage Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: Manage Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: Manage Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note |                                                                                                                                     |                                                                                                               |
| A Channel Partner Portal Administrator can manage opportunity note where they are the author of the note | Role: Opportunity Channel Administration  
Duty  
Privilege: Manage Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: Manage Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note |                                                                                                                                     |                                                                                                               |
| A Channel Partner Portal Administrator can view opportunity note for all opportunities having a partner organization and the note is not private | Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note |                                                                                                                                     |                                                                                                               |
| A Channel Partner Portal Administrator can view opportunity note where they are a member of a partner resource organization whose partner organization is on the opportunity and the note is external | Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note |                                                                                                                                     |                                                                                                               |
| A Channel Partner Portal Administrator can view opportunity note where they are a member of the opportunity sales team with view, edit, or full access, and the note is not private | Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note |                                                                                                                                     |                                                                                                               |
| A Channel Partner Portal Administrator can view opportunity note where they are the author of the note | Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Partner Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note  
Role: Opportunity Channel Administration  
Duty  
Privilege: View Opportunity Note (Data)  
Resource: Opportunity Note |                                                                                                                                     |                                                                                                               |
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</table>
|                                |                                                                                     | **Role:** Opportunity Partner Administration Duty  
 **Privilege:** View Opportunity Note (Data)  
 **Resource:** Opportunity Note                                                                                                                                   |                          |
| Partner                        | A Channel Partner Portal Administrator can view partner account for all partner accounts in the enterprise | **Role:** Partner Export Management Duty  
 **Privilege:** View Partner Account (Data)  
 **Resource:** Partner Account                                                                                                                                      |                          |
| Partner Account Team Export Object | A Channel Partner Portal Administrator can view partner account for all partner accounts in the enterprise | **Role:** Partner Export Management Duty  
 **Privilege:** View Partner Account (Data)  
 **Resource:** Partner Account Team Export Object                                                                                                           |                          |
| Partner Dimensions Member Export Object | A Channel Partner Portal Administrator can view partner account for all partner accounts in the enterprise | **Role:** Partner Export Management Duty  
 **Privilege:** View Partner Account (Data)  
 **Resource:** Partner Dimensions Member Export Object                                                                                                           |                          |
| Partner File Import Activity    | A Channel Partner Portal Administrator can view partner file import activity object type for all partner file import activities of object type 'partner company' | **Role:** Partner Import Administration Duty  
 **Privilege:** View Partner File Import Activity Object Type (Data)  
 **Resource:** Partner File Import Activity  
 **Role:** Resource Administration Duty  
 **Privilege:** View Partner File Import Activity Object Type (Data)  
 **Resource:** Partner File Import Activity                                                                                                                   |                          |
| Partner File Import Mapping     | A Channel Partner Portal Administrator can view partner file import mapping object type for all partner file import mappings of object type 'partner company' | **Role:** Partner Import Administration Duty  
 **Privilege:** View Partner File Import Mapping Object Type (Data)  
 **Resource:** Partner File Import Mapping  
 **Role:** Resource Administration Duty  
 **Privilege:** View Partner File Import Mapping Object Type (Data)  
 **Resource:** Partner File Import Mapping                                                                                                                   |                          |
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</table>
| Partner File Import Object | A Channel Partner Portal Administrator can view partner file import object type for all partner file import objects of object type 'partner company' | Role: Partner Import Administration Duty  
Privilege: View Partner File Import Object Type (Data)  
Resource: Partner File Import Object  
Role: Resource Administration Duty  
Privilege: View Partner File Import Object Type (Data)  
Resource: Partner File Import Object | Role: Resource Administration Duty  
Privilege: View Partner File Import Object Type (Data)  
Resource: Partner File Import Object |
| Partner Member File Import Activity | A Channel Partner Portal Administrator can view partner member file import activity object type for all partner member file import activities of object type 'partner member' | Role: Partner Import Administration Duty  
Privilege: View Partner Member File Import Activity Object Type (Data)  
Resource: Partner Member File Import Activity | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Activity Object Type (Data)  
Resource: Partner Member File Import Activity |
| Partner Member File Import Mapping | A Channel Partner Portal Administrator can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member' | Role: Partner Import Administration Duty  
Privilege: View Partner Member File Import Mapping Object Type (Data)  
Resource: Partner Member File Import Mapping | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Mapping Object Type (Data)  
Resource: Partner Member File Import Mapping |
| Partner Member File Import Object | A Channel Partner Portal Administrator can view partner member file import object type | Role: Partner Import Administration Duty  
Privilege: View Partner Member File Import Object Type (Data)  
Resource: Partner Member File Import Object | Role: Partner Import Administration Duty  
Privilege: View Partner Member File Import Object Type (Data)  
Resource: Partner Member File Import Object |
<table>
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<th>Policy Description</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Partner Note</td>
<td>A Channel Partner Portal Administrator can manage partner note for all notes that are not private</td>
<td>Role: Partner Account Administration Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can manage partner note for all notes that are not private and where they are in the partner account team</td>
<td>Role: Partner Account Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can manage partner note where they are the author of the note</td>
<td>Role: Partner Account Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
<td></td>
</tr>
<tr>
<td>Partner Profile</td>
<td>A Channel Partner Portal Administrator can manage partner account for all partner accounts in the enterprise</td>
<td>Role: Partner Account Administration Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can manage partner account where they are the member of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can manage partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can manage partner account where they are the owner of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
</tr>
<tr>
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</tbody>
</table>
|                                                                                | A Channel Partner Portal Administrator can manage partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account                                      | Role: Partner Account Maintenance Territory Owner Duty  
Privilege: Manage Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can update partner account for all partner accounts in the enterprise                                                                                                       | Role: Partner Account Administration Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can update partner account where the user is a member of the partner organization                                                                                         | Role: Partner Management as Partner Administrator Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can update partner account where they are the member of the territory associated with the partner account                                                                 | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can update partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account                                | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can update partner account where they are the owner of the territory associated with the partner account                                                                  | Role: Partner Account Maintenance Territory Owner Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can update partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account                                | Role: Partner Account Maintenance Territory Owner Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile                                                                                           |                                                                       |                         |
|                                                                                | A Channel Partner Portal Administrator can view partner account for all partner accounts in the enterprise                                                                                            | Role: Partner Account Administration Duty  
Privilege: View Partner Account (Data)  
Resource: Partner                                                                                                   |                                                                       |                         |
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</thead>
</table>
| A Channel Partner Portal Administrator can view partner account where the user is a member of the partner organization | **Role:** Partner Management as Partner Administrator Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are a member of the territory associated with the partner account | **Role:** Partner Account Review Territory Resources Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are a member of the territory that is an ancestor of the territory associated with the partner account | **Role:** Partner Account Review Territory Resources Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are in the management chain of a resource who is on the partner account team | **Role:** Partner Account Review Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are in the partner account team | **Role:** Partner Account Review Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are the member of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Resources Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Resources Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
| A Channel Partner Portal Administrator can view partner account where they are the owner of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Owner Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile | | |
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<td>Policy Store</td>
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<td>Implementation</td>
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<td>Analytics Implementation</td>
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<tr>
<td>Profile</td>
<td>A Channel Partner Portal Administrator can view partner account where they are the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>owner of the territory that is an ancestor of the territory associated with the</td>
<td>Privilege: View Partner Account (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>partner account</td>
<td>Resource: Partner Profile</td>
<td></td>
</tr>
<tr>
<td>Partner Profile Export</td>
<td>A Channel Partner Portal Administrator can view partner account for all partner</td>
<td>Role: Partner Export Management Duty</td>
<td></td>
</tr>
<tr>
<td>Object</td>
<td>accounts in the enterprise</td>
<td>Privilege: View Partner Account (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Partner Profile Export Object</td>
<td></td>
</tr>
<tr>
<td>Partner Profile</td>
<td>A Channel Partner Portal Administrator can view partner account for all partner</td>
<td>Role: Partner Export Management Duty</td>
<td></td>
</tr>
<tr>
<td>Multiple Values Fields</td>
<td>accounts in the enterprise</td>
<td>Privilege: View Partner Account (Data)</td>
<td></td>
</tr>
<tr>
<td>Export Object</td>
<td></td>
<td>Resource: Partner Profile Multiple Values Fields Export Object</td>
<td></td>
</tr>
<tr>
<td>Partner Program</td>
<td>A Channel Partner Portal Administrator can maintain partner program for all partner</td>
<td>Role: Partner Program Maintain Duty</td>
<td></td>
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<tr>
<td>Enrollment</td>
<td>programs in the enterprise</td>
<td>Privilege: Maintain Partner Program (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Partner Program</td>
<td></td>
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<tr>
<td>Partner Program</td>
<td>A Channel Partner Portal Administrator can manage partner program enrollment where</td>
<td>Role: Partner Management as Partner Administrator Duty</td>
<td></td>
</tr>
<tr>
<td>Enrollment</td>
<td>the user is a member of the partner organization</td>
<td>Privilege: Manage Partner Program Enrollment (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Partner Program Enrollment</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Partner Program Enrollment Partner Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Manage Partner Program Enrollment (Data)</td>
<td></td>
</tr>
<tr>
<td>Person Assignment</td>
<td>A Channel Partner Portal Administrator can search worker for persons and assignments</td>
<td>Role: Foundation User and Roles Management Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>in their person and</td>
<td>Privilege: Search</td>
<td></td>
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</tbody>
</table>
| Person Type                  | A Channel Partner Portal Administrator can choose person type for person types in their person type security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Person Type (Data)  
Resource: Person Type |                                         |
| Position                     | A Channel Partner Portal Administrator can choose position for positions in their position security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Position (Data)  
Resource: Position |                                         |
| Product Group Details Export Object | A Channel Partner Portal Administrator can view product group export object for all product group details export objects in the enterprise | Role: Sales Catalog Administration Duty  
Privilege: View Product Group Export Object (Data)  
Resource: Product Group Details Export Object |                                         |
| Product Group File Import Activity | A Channel Partner Portal Administrator can view product group file import activity object type for all authorized product group file import activities in all resource organizations where they are authorized | Role: Sales Catalog Administration Duty  
Privilege: View Product Group File Import Activity Object Type (Data)  
Resource: Product Group File Import Activity |                                         |
| Product Group File Import Mapping | A Channel Partner Portal Administrator can view product group file import mapping object type for all product group file import mappings in all resource organizations where they are authorized | Role: Sales Catalog Administration Duty  
Privilege: View Product Group File Import Mapping Object Type (Data)  
Resource: Product Group File Import Mapping |                                         |
| Product Group File Import Object | A Channel Partner Portal Administrator can view product group file import object type for all product group file import objects in all resource organizations where they are | Role: Sales Catalog Administration Duty  
Privilege: View Product Group File Import Object Type (Data) |                                         |
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</table>
| Product Group Products Export Object | A Channel Partner Portal Administrator can view product group export object for all product group products export objects in the enterprise | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
**Resource:** Product Group Export Object (Data)  
**Resource:** Product Group Products Export Object |                          |
| Product Group Subgroups Export Object | A Channel Partner Portal Administrator can view product group export object for all product group subgroups export objects in the enterprise | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
**Resource:** Product Group Export Object (Data)  
**Resource:** Product Group Subgroups Export Object |                          |
| Product Group Translations Export Object | A Channel Partner Portal Administrator can view product group export object for all product group translations export objects in the enterprise | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
**Resource:** Product Group Export Object (Data)  
**Resource:** Product Group Translations Export Object |                          |
| Program Enrollment Import Activity | A Channel Partner Portal Administrator can view program enrollment import activity object type for all file import activities of type 'program enrollments' in the enterprise | **Role:** Partner Import Administration Duty  
**Privilege:** View  
**Resource:** Program Enrollment Import Activity Object Type (Data)  
**Resource:** Program Enrollment Import Activity |                          |
| Program Enrollment Import Mapping | A Channel Partner Portal Administrator can view program enrollment import mapping object type for all file import mappings of type 'program enrollments' in the enterprise | **Role:** Partner Import Administration Duty  
**Privilege:** View  
**Resource:** Program Enrollment Import Mapping Object Type (Data)  
**Resource:** Program Enrollment Import Mapping |                          |
| Program Enrollment Import Object | A Channel Partner Portal Administrator can view program enrollment import object type for all file import objects of type 'program enrollments' in the enterprise | **Role:** Partner Import Administration Duty  
**Privilege:** View  
**Resource:** Program Enrollment Import Object Type (Data)  
**Resource:** Program Enrollment Import Object |                          |
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<tr>
<td>Public Person</td>
<td>A Channel Partner Portal Administrator can view person deferred for persons and assignments in their person and assignment security profile</td>
<td>Role: View Person Details Duty Privilege: View Person Deferred (Data) Resource: Public Person</td>
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<tr>
<td>Sales Lead</td>
<td>A Channel Partner Portal Administrator can convert sales lead where they are a resource in the lead sales team</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can convert sales lead where they are a resource in the territory assigned to the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<td>A Channel Partner Portal Administrator can convert sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can convert sales lead where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can convert sales lead where they are the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update sales lead all partners for all partner leads in the enterprise</td>
<td>Role: Partner Lead Management Duty Privilege: Update Sales Lead All Partners (Data) Resource: Sales Lead</td>
<td></td>
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</tbody>
</table>
|                | A Channel Partner Portal Administrator can update sales lead others where they are a resource in the lead sales team with full access | Role: Lead Registration Management Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead | Role: Sales Lead Follow Up Duty Privilege: Update Sales
<p>|</p>
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<td>A Channel Partner Portal Administrator can update sales lead others where they</td>
<td>Lead Others (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead</td>
<td>Role: Lead Registration Management Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<tr>
<td>are a resource in the territory assigned to the sales lead</td>
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<td><strong>Resource</strong>: Sales Lead</td>
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<td></td>
<td></td>
<td>Role: Lead Registration Submission Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<td><strong>Resource</strong>: Sales Lead</td>
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<td></td>
<td>Role: Sales Lead &lt;br&gt; Follow Up Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<td>are an administrator of the resource organization in the primary assignment of</td>
<td></td>
<td><strong>Resource</strong>: Sales Lead</td>
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<tr>
<td>the owner</td>
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<td>Role: Lead Registration Submission Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<td>Role: Lead Registration Management Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<tr>
<td>are the owner of the sales lead</td>
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<td><strong>Resource</strong>: Sales Lead</td>
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<td>Role: Lead Registration Submission Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<td><strong>Resource</strong>: Sales Lead</td>
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<td>Role: Sales Lead &lt;br&gt; Follow Up Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Others (Data)</td>
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<td><strong>Resource</strong>: Sales Lead</td>
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<td>A Channel Partner Portal Administrator can update sales lead owner where they</td>
<td>Lead Others (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead</td>
<td>Role: Lead Registration Management Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Owner (Data)</td>
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<td>are an administrator of the resource organization in the primary assignment of</td>
<td></td>
<td><strong>Resource</strong>: Sales Lead</td>
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<td>the owner</td>
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<td>Role: Lead Registration Submission Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead Owner (Data)</td>
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<td><strong>Resource</strong>: Sales Lead</td>
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<td>Role: Lead Registration Submission Duty</td>
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<td>Privilege: Update Sales Lead Owner (Data)</td>
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<td>Resource: Sales Lead</td>
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<td>A Channel Partner Portal Administrator can update sales lead owner where they are the owner of the sales lead</td>
<td>Role: Lead Registration Management Duty</td>
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<td>Privilege: Update Sales Lead Owner (Data)</td>
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<td>A Channel Partner Portal Administrator can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Lead Registration Submission Duty</td>
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<td>A Channel Partner Portal Administrator can view sales lead all partners for all partner leads in the enterprise</td>
<td>Role: Partner Lead Management Duty</td>
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<td>Privilege: View Sales Lead All Partners (Data)</td>
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<td>A Channel Partner Portal Administrator can view sales lead where they are a resource in the lead sales team</td>
<td>Role: Lead Registration Management Duty</td>
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<td>Privilege: View Sales Lead (Data)</td>
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| A Channel Partner Portal Administrator can view sales lead where they are a resource in the territory assigned to the sales lead | Role: Lead Registration Management Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Role: Sales Lead  
Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | |
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| Sales Lead Note    | A Channel Partner Portal Administrator can delete sales lead note where they have delete access to the sales lead | Role: Lead Registration Submission Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead  
Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead Note | |
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<td>Sales Party</td>
<td>A Channel Partner Portal Administrator can delete sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Partner Sales Party Management Duty  Privilege: Delete Sales Party (Data)  Resource: Sales Party  Role: Sales Party</td>
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<tr>
<td>Sales Party</td>
<td>A Channel Partner Portal Administrator can view sales lead note where they are the author of the private sales lead note</td>
<td>Role: Lead Registration Management Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note  Role: Lead Registration Submission Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<tr>
<td>Sales Party</td>
<td>A Channel Partner Portal Administrator can view sales lead note for all internal sales lead notes in the enterprise</td>
<td>Role: Lead Registration Management Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note  Role: Sales Lead Follow Up Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<td>Sales Party</td>
<td>A Channel Partner Portal Administrator can view sales lead note for all external sales lead notes in the enterprise</td>
<td>Role: Lead Registration Submission Duty  Privilege: Update Sales Lead Note (Data)  Resource: Sales Lead Note  Role: Sales Lead Follow Up Duty  Privilege: Update Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<td>Sales Party</td>
<td>A Channel Partner Portal Administrator can view sales lead note for all internal sales lead notes in the enterprise</td>
<td>Role: Lead Registration Management Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note  Role: Sales Lead Follow Up Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<td>A Channel Partner Portal Administrator can delete sales party where they are in the sales account team with full access</td>
<td>Management Duty</td>
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<td>Privilege: Delete Sales</td>
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<td>Resource: Sales Party</td>
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<td>Role: Partner Sales Party Management Duty</td>
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<td>Party Management Duty</td>
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</table>
|                 | A Channel Partner Portal Administrator can manage sales party where they are the owner of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Manage  
Sales Party (Data)  
Resource: Sales Party | |
|                 | A Channel Partner Portal Administrator can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Manage  
Sales Party (Data)  
Resource: Sales Party | |
|                 | A Channel Partner Portal Administrator can update sales party where they are a member of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | |
|                 | A Channel Partner Portal Administrator can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | |
|                 | A Channel Partner Portal Administrator can update sales party where they are in the management chain of a resource who is on the sales account team with edit access | Role: Partner Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | |
|                 | A Channel Partner Portal Administrator can update sales party where they are in the sales account team with edit access | Role: Partner Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | |
|                 | A Channel Partner Portal Administrator can view sales party for all prospects in the | Role: Sales Party Review Duty  
Privilege: View Sales | |
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<td>enterprise</td>
<td>A Channel Partner Portal Administrator can view sales party for all sales accounts in the enterprise</td>
<td>Party (Data) Resource: Sales Party</td>
<td></td>
</tr>
<tr>
<td>A Channel Partner Portal Administrator can view sales party where they are a member of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Channel Partner Portal Administrator can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Channel Partner Portal Administrator can view sales party where they are in the management chain of a resource who is on the sales account team</td>
<td>Role: Partner Sales Party Management Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<td>A Channel Partner Portal Administrator can view sales party where they are in the sales account team</td>
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| Sales Party Note| A Channel Partner Portal Administrator can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** Edit Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** Edit Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can edit sales party note all sales party notes that are not private or private sales organization notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** Edit Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** View Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
|                 | A Channel Partner Portal Administrator can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** View Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                                        |                          |
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<tr>
<th>Business Object</th>
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</table>
|                                 | A Channel Partner Portal Administrator can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** View Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                        |                          |
|                                 |                                                                                                                                  | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                        |                          |
|                                 | A Channel Partner Portal Administrator can view sales party note all sales party notes that are not private or private sales organization notes where they are the author | **Role:** Sales Party Management Duty  
**Privilege:** View Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                        |                          |
|                                 |                                                                                                                                  | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party Note (Data)  
**Resource:** Sales Party Note |                                                        |                          |
| Sales Reference Customer        | A Channel Partner Portal Administrator can view sales reference customer for all sales reference customers in the enterprise | **Role:** Sales Extension Management Duty  
**Privilege:** View Sales Reference Customer (Data)  
**Resource:** Sales Reference Customer |                                                        |                          |
| Source System Reference File Import Activity | A Channel Partner Portal Administrator can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Activity Object Type (Data)  
**Resource:** Source System Reference File Import Activity |                                                        |                          |
| Source System Reference File Import Mapping | A Channel Partner Portal Administrator can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Mapping Object Type (Data)  
**Resource:** Source System Reference File Import Mapping Object Type (Data) |                                                        |                          |
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</table>
| Source System Reference File Import Object | A Channel Partner Portal Administrator can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Object Type (Data)  
Resource: Source System Reference File Import Object |                          |
| Task Assignee Export Object         | A Channel Partner Portal Administrator can view task assignee export object for all task assignee export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Task Assignee Export Object (Data)  
Resource: Task Assignee Export Object |                          |
| Task Contact Export Object          | A Channel Partner Portal Administrator can view task contact export object for all task contact export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Task Contact Export Object (Data)  
Resource: Task Contact Export Object |                          |
| Task Export Object                  | A Channel Partner Portal Administrator can view task export object for all task export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Task Export Object (Data)  
Resource: Task Export Object |                          |
| Trading Community Customer Account Relationship | A Channel Partner Portal Administrator can view customer account relationship for the reference data sets for which they are authorized | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |                          |
| Trading Community Customer Account Site | A Channel Partner Portal Administrator can view customer account site for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View Customer Account Site (Data)  
Resource: Reference Data Set |                          |
<p>| Trading Community Customer Account Site | A Channel Partner Portal Administrator can view | Role: Customer Account Addresses |                          |</p>
<table>
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<tbody>
<tr>
<td>Use</td>
<td>customer account site use for the reference data sets for which they are authorized</td>
<td>Inquiry Duty&lt;br&gt;<strong>Privilege</strong>: View&lt;br&gt;Customer Account Site Use (Data)&lt;br&gt;<strong>Resource</strong>: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Channel Partner Portal Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Party Information Inquiry Duty&lt;br&gt;<strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;<strong>Resource</strong>: Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Channel Partner Portal Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Party Information Inquiry Duty&lt;br&gt;<strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;<strong>Resource</strong>: Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Channel Partner Portal Administrator can view trading community organization for a trading community organization that is a partner and the user is a member of the partner organization</td>
<td><strong>Role</strong>: Partner Information Inquiry Duty&lt;br&gt;<strong>Privilege</strong>: View Trading Community Organization (Data)&lt;br&gt;<strong>Resource</strong>: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Channel Partner Portal Administrator can view trading community organization for all organizations in the enterprise</td>
<td><strong>Role</strong>: Partner Information Inquiry Duty&lt;br&gt;<strong>Privilege</strong>: View Trading Community Organization (Data)&lt;br&gt;<strong>Resource</strong>: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Channel Partner Portal Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Party Information Inquiry Duty&lt;br&gt;<strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;<strong>Resource</strong>: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email</td>
<td>A Channel Partner Portal Administrator can manage</td>
<td><strong>Role</strong>: Party Information</td>
<td></td>
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<td>Business Object</td>
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<tr>
<td>Contact Preference</td>
<td>trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Channel Partner Portal Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Channel Partner Portal Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by other partner or internal organizations.</td>
<td>Role: Partner Customer Contact Inquiry Duty Privilege: View Trading Community Contact (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community Contact (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view trading community person for all people in the enterprise other than sales accounts and sales</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tbody>
</table>
|                                  | prospects.                                                                          | Person (Data)  
  **Resource:** Trading Community Person                                                   |                          |
|                                  | A Channel Partner Portal Administrator can view trading community person for all     | **Role:** Partner  
  **Information Inquiry Duty**  
  **Privilege:** View  
  Trading Community Person (Data)  
  **Resource:** Trading Community Person                                                   |                          |
|                                  | persons who are a member of their partner organization                              |                                                                                               |                          |
|                                  | A Channel Partner Portal Administrator can view trading community person for all     | **Role:** Party Information Inquiry Duty  
  **Privilege:** View  
  Trading Community Person (Data)  
  **Resource:** Trading Community Person                                                   |                          |
|                                  | resources in the enterprise                                                          |                                                                                               |                          |
|                                  | A Channel Partner Portal Administrator can view trading community person for all     | **Role:** Partner Customer Contact Inquiry Duty  
  **Privilege:** View  
  Trading Community Person (Data)  
  **Resource:** Trading Community Person                                                   |                          |
|                                  | trading community persons that are contacts and associated with their partner company|                                                                                               |                          |
|                                  | organization                                                                        |                                                                                               |                          |
|                                  | A Channel Partner Portal Administrator can view trading community person for their   | **Role:** Person Self Information Inquiry Duty  
  **Privilege:** View  
  Trading Community Person (Data)  
  **Resource:** Trading Community Person                                                   |                          |
|                                  | trading community person record                                                      |                                                                                               |                          |
| Trading Community Person Address | A Channel Partner Portal Administrator can manage trading community legal contact    | **Role:** Party Information Inquiry Duty  
  **Privilege:** Manage  
  Trading Community Legal Contact Preference (Data)  
  **Resource:** Trading Community Person Address Contact Preference                          |                          |
| Contact Preference               | preference for all trading community contact preferences not of type legal.          |                                                                                               |                          |
| Trading Community Person Address | A Channel Partner Portal Administrator can manage trading community legal contact    | **Role:** Party Information Inquiry Duty  
  **Privilege:** Manage  
  Trading Community Legal Contact Preference (Data)  
  **Resource:** Trading Community Person Address Phone Contact Preference                   |                          |
| Phone Contact Preference         | preference for all trading community contact preferences not of type legal.          |                                                                                               |                          |
| Trading Community                | A Channel Partner Portal Administrator                                             | **Role:** Party Information Inquiry Duty  
  **Privilege:** Manage  
  Trading Community Legal Contact Preference (Data)  
  **Resource:** Trading Community Person Address Phone Contact Preference                   |                          |
<table>
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<tr>
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</tr>
</thead>
</table>
| Person Email Contact Preference | Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Email Contact Preference |                          |
| Trading Community Person Phone Contact Preference | A Channel Partner Portal Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Phone Contact Preference |                          |
| Trading Community Relationship | A Channel Partner Portal Administrator can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
**Privilege:** View Trading Community Relationship (Data)  
**Resource:** Trading Community Relationship |                          |
|                              | A Channel Partner Portal Administrator can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship Information Inquiry Duty  
**Privilege:** View Trading Community Relationship (Data)  
**Resource:** Trading Community Relationship |                          |
|                              | A Channel Partner Portal Administrator can view trading community relationship for all trading community relationships that are contacts and associated with their partner company organization | Role: Partner Customer Contact Inquiry Duty  
**Privilege:** View Trading Community Relationship (Data)  
**Resource:** Trading Community Relationship |                          |
|                              | A Channel Partner Portal Administrator can view trading community relationship for trading community partner contact relationships with their company | Role: Partner Information Inquiry Duty  
**Privilege:** View Trading Community Relationship (Data)  
**Resource:** Trading Community Relationship |                          |
<table>
<thead>
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</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Resource</td>
<td>A Channel Partner Portal Administrator can remove trading community resource for all partner members of his partner company.</td>
<td>Role: Partner Member Termination Duty &lt;br&gt; Privilege: Remove Trading Community Resource (Data) &lt;br&gt; Resource: Trading Community Resource</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Role: Resource Administration Duty &lt;br&gt; Privilege: Remove Trading Community Resource (Data) &lt;br&gt; Resource: Trading Community Resource</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update trading community resource for all partner members of his partner company.</td>
<td>Role: Partner Member Termination Duty &lt;br&gt; Privilege: Update Trading Community Resource (Data) &lt;br&gt; Resource: Trading Community Resource</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update trading community resource for all resources in the enterprise.</td>
<td>Role: Resource Administration Duty &lt;br&gt; Privilege: Update Trading Community Resource (Data) &lt;br&gt; Resource: Trading Community Resource</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Partner Portal Administrator can update trading community resource for their resource record.</td>
<td>Role: Resource Information Management Duty &lt;br&gt; Privilege: Update Trading Community Resource (Data) &lt;br&gt; Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Partner Portal Administrator can view trading community resource for all trading community resources.</td>
<td>Role: Partner Information Inquiry Duty &lt;br&gt; Privilege: View Trading Community Resource (Data) &lt;br&gt; Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Note</td>
<td>A Channel Partner Portal Administrator can manage trading community resource note for all resource notes.</td>
<td>Role: Resource Administration Duty &lt;br&gt; Privilege: Manage Trading Community Resource Note (Data) &lt;br&gt; Resource: Trading Community Resource Note</td>
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<td></td>
<td>A Channel Partner Portal Administrator can manage trading community resource note.</td>
<td>Role: Resource Information</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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<td>trading community resource note for the resource notes for which they are the owner</td>
<td>Management Duty</td>
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<td></td>
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<td>Privilege: Manage</td>
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<td>Trading Community</td>
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<td>Resource Note (Data)</td>
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<td>Resource: Trading</td>
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<td>Community Resource</td>
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<td></td>
<td>Note</td>
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<tr>
<td>A Channel Partner Portal Administrator can view trading community resource note for all resource notes</td>
<td>Role: Resource Administration Duty</td>
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<td>Privilege: View</td>
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<td>Trading Community</td>
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<td>Resource Note (Data)</td>
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<td>Resource: Trading</td>
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<td>Community Resource</td>
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<td></td>
<td>Note</td>
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<tr>
<td>Trading Community Resource Sales Representative Setup</td>
<td>A Channel Partner Portal Administrator can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty</td>
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<td>Privilege: Manage</td>
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<td>Trading Community</td>
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<td>Salesperson Setup</td>
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<td>Resource: Reference</td>
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<td>Data Set</td>
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<tr>
<td>A Channel Partner Portal Administrator can view trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty</td>
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<td>Privilege: View</td>
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<td>Trading Community</td>
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<td>Salesperson Setup</td>
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<td>Resource: Reference</td>
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<td>Data Set</td>
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<tr>
<td>Trading Community Resource Skill</td>
<td>A Channel Partner Portal Administrator can manage trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty</td>
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<td>Privilege: Manage</td>
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<td>Trading Community</td>
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<td>Resource Skill (Data)</td>
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<td>Resource: Trading</td>
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<td>Community Resource</td>
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<tr>
<td>A Channel Partner Portal Administrator can manage trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty</td>
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<td>Privilege: Manage</td>
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<td>Trading Community</td>
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<td>Resource Skill (Data)</td>
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<td>Resource: Trading</td>
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<td>Community Resource</td>
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<td>Skill</td>
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<tr>
<td></td>
<td></td>
<td><strong>Resource</strong>: Trading Community Resource Skill</td>
<td></td>
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<tr>
<td>A Channel Partner Portal Administrator can manage trading community resource skill for their resource skills</td>
<td><strong>Role</strong>: Resource Information Management Duty <strong>Privilege</strong>: Manage Trading Community Resource Skill (Data) <strong>Resource</strong>: Trading Community Resource Skill</td>
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<tr>
<td>A Channel Partner Portal Administrator can view trading community resource skill for all resource skills</td>
<td><strong>Role</strong>: Resource Administration Duty <strong>Privilege</strong>: View Trading Community Resource Skill (Data) <strong>Resource</strong>: Trading Community Resource Skill</td>
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<tr>
<td>A Channel Partner Portal Administrator can view trading community resource skill for the resource skills of persons who they manage</td>
<td><strong>Role</strong>: Resource Information Management Duty <strong>Privilege</strong>: View Trading Community Resource Skill (Data) <strong>Resource</strong>: Trading Community Resource Skill</td>
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<tr>
<td>A Channel Partner Portal Administrator can view trading community resource skill for their resource skills</td>
<td><strong>Role</strong>: Resource Information Management Duty <strong>Privilege</strong>: View Trading Community Resource Skill (Data) <strong>Resource</strong>: Trading Community Resource Skill</td>
<td></td>
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</tr>
<tr>
<td>User</td>
<td>A Channel Partner Portal Administrator can edit user name for persons in their person security profile.</td>
<td><strong>Role</strong>: User Name Edit Duty <strong>Privilege</strong>: Edit User Name (Data) <strong>Resource</strong>: User</td>
<td></td>
</tr>
</tbody>
</table>

**Segregation of Duties Policies Respected**

Segregation of duties policy is a toxic combination of GRC entitlements.

Segregation of duties policies respected during the development of duties for the job role **Channel Partner Portal Administrator**
GRC entitlements used above are mapped to Fusion applications roles or privileges as follows:

<table>
<thead>
<tr>
<th>GRC Entitlement</th>
<th>Conflicting GRC Entitlement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Create Items</td>
<td>Approve Cycle Count Sequences</td>
</tr>
<tr>
<td></td>
<td>Create Cycle Count</td>
</tr>
<tr>
<td></td>
<td>Create Interorganization Transfer</td>
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<tr>
<td></td>
<td>Create Subinventory Transfer</td>
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<tr>
<td></td>
<td>Cycle Counting</td>
</tr>
<tr>
<td></td>
<td>Inventory Transactions</td>
</tr>
<tr>
<td>Item Costing</td>
<td>Create Items</td>
</tr>
</tbody>
</table>

**Job Role: Channel Sales Director**

Supervises channel roles to support partner relationships and transactions.

**Duties**

Duties assigned directly and indirectly to the job role **Channel Sales Director**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
</tr>
<tr>
<td>Channel Sales Director Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Sales Director</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Department Selection Duty</td>
<td>Filters the department list of values based on the user's organization security profile.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Lead Registration Approval Duty</td>
<td>Approves sales lead registrations submitted by external partners.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Approval Duty</td>
<td>Reviews and approves secured marketing campaigns by viewing detailed campaign, list, segment, and treatment information from the campaign, audience, and treatment work areas.</td>
</tr>
<tr>
<td>Marketing Budget Maintenance Duty</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for salespersons using the mobile application.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
<td>Manages all aspects of the application. This role is for sales managers.</td>
</tr>
<tr>
<td>Opportunity Sales Representative Duty</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
<td>Manages all aspects of the application. This role is for resources whose territories are on the opportunity territory team.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
<td>Manages the view access for the participant owner's appointment data.</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
<td>Manages creating and reviewing the interaction data by a participant.</td>
</tr>
<tr>
<td>Partner Account Maintenance Duty</td>
<td>Maintains a partner account, including managing members and partner profile information. This role is for members of the partner account team and their management chain.</td>
</tr>
<tr>
<td><strong>Duty Role</strong></td>
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</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
<td>Manages information about partner organization when an owner on an assigned territory.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
<td>Maintains information about partner organization when a resource on an assigned territory. Obsolete.</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner’s members, profile, and account team.</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
<td>Views information about partner organization when a resource on an assigned territory.</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Partner Analysis module.</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Channel Transaction Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
<td>Accesses partner customer contact information.</td>
</tr>
<tr>
<td>Partner Import Maintenance Duty</td>
<td>Partner Maintenance Duty role. This duty will allow for maintenance of Partner Import data.</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
<td>Accesses partner company and partner member information.</td>
</tr>
<tr>
<td>Partner Program Enrollment Supervision Duty</td>
<td>Reviews and updates the enrollment details of the program to which a partner enrolls. This role is for a channel sales director.</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
<td>Reviews a partner program.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
<td>Searches and views questions and their associations to partner programs.</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship.</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
</tr>
<tr>
<td>Party Contract View Access Duty</td>
<td>Views contracts for a party for the assigned business units.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information.</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information.</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
<td>Views their own information.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td><strong>Duty Role</strong></td>
<td><strong>Description</strong></td>
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<td>---------------</td>
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</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
<td>Obsoleted Role. Not used anymore</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Administration Duty</td>
<td>Administers resource organizations.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Reference Customer Sales Representative Duty</td>
<td>Views reference customer note data. This role is for salespersons.</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
<td>Performs all Oracle Fusion Social Connection partner duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources.</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources.</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------</td>
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</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
<td>Allows to upload data file to import Employee Resource related data.</td>
</tr>
<tr>
<td>Upload data for Resource Team Import</td>
<td>Allows to upload data file to import Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Channel Sales Director**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Channel Sales Director</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Channel Sales Director Duty</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
</tr>
<tr>
<td>Contract Terms and Conditions View Access Duty</td>
</tr>
<tr>
<td>Inherited Roles</td>
</tr>
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</tr>
<tr>
<td><strong>File Import Scheduling Duty</strong></td>
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<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
</tr>
<tr>
<td>Marketing Approval Duty</td>
</tr>
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<td>Marketing Budget Maintenance Duty</td>
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<td>Marketing Fund Request and Claim Processing Duty</td>
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<td>Mobile CRM Sales Representative Duty</td>
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<td>Opportunity Territory Resource Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
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<td>Partner Account Maintenance Territory Resources Duty</td>
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<td>Partner Account Review Duty</td>
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<td>Partner Channel Analysis Duty</td>
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<td>Partner Analysis Currency Preference</td>
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<td>Resource Hierarchy Data Security</td>
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<td>Partner Program Questionnaire Response Duty</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
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<tr>
<td>Partner Program Review Duty</td>
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<td>Partner Relationship Duty</td>
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<tr>
<td>Partner Sales Party Management Duty</td>
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<td>Locations Management Duty</td>
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<td>Opportunity Revenue View Duty</td>
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<tr>
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<td>Participant Appointment View Duty</td>
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<td>Participant Interaction Management Duty</td>
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<td>Customer Data Management Foundation Custom Objects Management Duty</td>
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<td>View Person Details Duty</td>
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<td>Job Selection Duty</td>
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<td>Trading Community Import Batch Management Duty</td>
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<td>Applications Common Reference Data Review Duty</td>
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<td>Territory Management Export Import Duty</td>
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<td>Trading Community Hierarchy Management Duty</td>
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<td>Application Tree Administration Duty</td>
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<td>View Portrait Duty</td>
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<td>Social Connection Partner Duty</td>
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<td>Social Group Participation Core Duty</td>
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<td>Social Network Duty</td>
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<tr>
<td>Social Network Core Duty</td>
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<td>Marketing Approver</td>
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<td>Lead Registration Approval Duty</td>
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<td>Partner Channel Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<td>Partner Analysis Currency Preference</td>
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<td>Resource Hierarchy Data Security</td>
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<td>Territory Hierarchy Data Security</td>
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<tr>
<td>Partner Channel Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Read CRM documents on content server</td>
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<tr>
<td>Resource</td>
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<td>Party Information Inquiry Duty</td>
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<tr>
<td>Resource Directory Management Duty</td>
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<td>Group Information Management Duty</td>
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<td>Organization Information Management Duty</td>
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<td>Organization Relationships Inquiry Duty</td>
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<td>Organization Relationships Management Duty</td>
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<td>Person Relationships Inquiry Duty</td>
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<td>Resource Organization Management Duty</td>
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<td>Application Tree Administration Duty</td>
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<tr>
<td>Resource Team Management Duty</td>
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<tr>
<td>Transactional Business Intelligence Worker</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
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<tr>
<td>Upload data for Consumer Import</td>
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<tr>
<td>Upload data for Customer Hierarchy Import</td>
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<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
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<tr>
<td>Upload data for Customer Import</td>
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<tr>
<td>Upload data for Employee Resource Import</td>
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<tr>
<td>Upload data for Resource Team Import</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
</tr>
</tbody>
</table>
## Privileges

Privileges granted to duties of the job role **Channel Sales Director**.

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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Extensible Flexfield</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree Label</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
<td>Manage Application Tree Structure</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Currency</td>
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<td>Manage Application Reference ISO Language</td>
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<td>Manage Application Reference Industry</td>
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<td></td>
<td>Manage Application</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
</tr>
<tr>
<td>Asset and Recommendation</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset</td>
</tr>
<tr>
<td>CRM Export Management</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
</tr>
<tr>
<td>Channel Manager Dashboard</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Manage Partner User Profile</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>View Customer Account Contact</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler, Set Up File Import Activity</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users, View Person Details</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading Community Group Addresses, Manage Trading Community Group Attachments, Manage Trading Community Group Classifications, Manage Trading Community Group Contact Points, Manage Trading Community Group Contact Preferences, Manage Trading Community Group Details, Manage Trading Community Group Identifiers, Manage Trading Community Group Interactions, Manage Trading Community Group Names, Manage Trading Community Group Notes, Manage Trading Community Group Relationships, Manage Trading Community Group Source System Mappings</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Incentive Compensation Goal</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
</tr>
<tr>
<td>Management Duty</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>Item Reference</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
</tr>
<tr>
<td>Lead Registration Approval</td>
<td>Approves sales lead registrations submitted by external partners.</td>
<td>Approve Sales Lead</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
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<tr>
<td>Lead Registration Management</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
<td>Create Sales Lead</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
<td>Delete Sales Lead External Attributes</td>
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<tr>
<td></td>
<td></td>
<td>Delete Sales Lead Internal Attributes</td>
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<td>Delete Sales Lead Primary Partner</td>
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<td>Manage Lead Qualification Work Area</td>
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<tr>
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<td>Select Sales Lead External Attributes</td>
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<td>Select Sales Lead Internal Attributes</td>
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<td>Select Sales Lead Primary Partner</td>
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<td>Update Sales Lead Expiration Date</td>
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<td>Update Sales Lead External Attributes</td>
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<td>Update Sales Lead Internal Attributes</td>
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<td>Update Sales Lead Primary Partner</td>
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<td>View Sales Lead Contextual Bin</td>
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<td>View Sales Lead Internal Tabs</td>
</tr>
<tr>
<td>Lead Registration Submission</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
<td>Accept Sales Lead</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
<td>Create Sales Lead</td>
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<td></td>
<td>Delete Sales Lead External Attributes</td>
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<td>Manage Lead Qualification Work Area</td>
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<td>Reject Sales Lead</td>
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<td>Select Sales Lead Claimed Flag</td>
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<td>Select Sales Lead External Attributes</td>
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<td>Submit Sales Lead</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<tr>
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<td></td>
<td>View Geography Information</td>
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<td>View Trading Community Location</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
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<td>Remove Trading Community Location</td>
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<td>Restore Trading Community Location</td>
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<td>Update Trading Community Location</td>
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<tr>
<td>Marketing Approval Duty</td>
<td>Reviews and approves secured marketing campaigns by viewing detailed campaign, list, segment, and treatment information from the campaign, audience, and treatment work areas.</td>
<td>Approve Marketing Campaign</td>
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<td>Manage Audience Work Area</td>
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<td>Manage Campaigns Work Area</td>
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<td>Manage Treatments Work Area</td>
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<td>Update Marketing Campaign</td>
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<td>View Marketing Campaign</td>
</tr>
<tr>
<td>Marketing Budget Maintenance</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
<td>Activate Marketing Budget</td>
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<td>Duty</td>
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<td>Create Marketing Budget</td>
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<td>Run Marketing Budget</td>
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<td>Currency Revaluation Scheduler</td>
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<td>View Marketing Source Code</td>
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<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
<td>Create Marketing Claim</td>
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<td>Create Marketing Fund Request</td>
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<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
<td>Approve Marketing Claim</td>
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<td>Approve Marketing Fund Request</td>
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<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation, View Supplier Negotiation</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
<td>Manages all aspects of the application. This role is for sales managers.</td>
<td>Assign Opportunity, Close Opportunity, Create Opportunity, Delete Opportunity, Delete Opportunity Revenue, Manage Opportunity Assessments, Manage Opportunity Competitors, Manage Opportunity Group Space, Manage Opportunity Leads, Manage Opportunity Nonrevenue Credits, Manage Opportunity Partner Registration, Manage Opportunity,</td>
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<td>Opportunity Sales</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
<td>Assign Opportunity</td>
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<td>Representative Duty</td>
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<td>Close Opportunity</td>
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<td>Manage Opportunity Nonrevenue Credits</td>
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<td>Mass Update Opportunity</td>
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<td>View Opportunity</td>
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<tr>
<td>Opportunity Territory</td>
<td>Manages all aspects of the application. This role is for resources whose territories are on the opportunity territory team.</td>
<td>Assign Opportunity&lt;br&gt;CLOSE OPPORTUNITY&lt;br&gt;CREATE OPPORTUNITY&lt;br&gt;DELETE OPPORTUNITY&lt;br&gt;DELETE OPPORTUNITY REVENUE&lt;br&gt;MANAGE OPPORTUNITY ASSESSMENTS&lt;br&gt;MANAGE OPPORTUNITY COMPETITORS&lt;br&gt;MANAGE OPPORTUNITY GROUP SPACE&lt;br&gt;MANAGE OPPORTUNITY LEADS&lt;br&gt;MANAGE OPPORTUNITY NONREVENUE CREDITS&lt;br&gt;MANAGE OPPORTUNITY PARTNER REGISTRATION&lt;br&gt;MANAGE OPPORTUNITY PARTNERS&lt;br&gt;MANAGE OPPORTUNITY REFERENCES&lt;br&gt;MANAGE OPPORTUNITY REPORTS&lt;br&gt;MANAGE OPPORTUNITY REVENUE&lt;br&gt;MANAGE OPPORTUNITY REVENUE CREDITS&lt;br&gt;MANAGE OPPORTUNITY REVENUE RECOMMENDATIONS&lt;br&gt;MANAGE OPPORTUNITY REVENUE RECURRENCES&lt;br&gt;MANAGE OPPORTUNITY SALES ACCOUNT&lt;br&gt;MANAGE OPPORTUNITY SALES METHOD&lt;br&gt;MANAGE OPPORTUNITY SOURCES&lt;br&gt;MANAGE OPPORTUNITY WORK AREA&lt;br&gt;MASS UPDATE OPPORTUNITY&lt;br&gt;VIEW OPPORTUNITY&lt;br&gt;VIEW OPPORTUNITY APPOINTMENTS</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
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<tr>
<td>Organization Information</td>
<td>Views organization basic information.</td>
<td>Search Trading Community Organization Additional Identifier</td>
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<td>Inquiry Duty</td>
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<td>Search Trading Community Organization Additional Name</td>
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<td>Search Trading Community Organization Address</td>
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<td>View Trading Community Organization Source System Mapping</td>
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<td>View Trading Community Organization Usage Assignment</td>
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<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
<td>Add Trading Community Organization Additional Identifier</td>
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<td>Search Trading Community Organization Contact Point</td>
<td>Select Trading Community Organization Address as Primary for a Purpose</td>
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<td>Select Trading Community Organization Contact Responsibility as Primary</td>
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<td>Select Trading Community Organization Contact as Primary</td>
<td>Submit Organization Merge</td>
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<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information</td>
<td>Export Trading Community Organization Relationship</td>
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<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information</td>
<td>Add Trading Community Organization Relationship</td>
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<td>Restore Trading Community Organization Relationship</td>
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<td>Update Trading Community Organization Relationship</td>
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<tr>
<td>Partner Account Maintenance Duty</td>
<td>Maintains a partner account, including managing members and partner profile information. This role is for members of the partner account team and their management chain.</td>
<td>Assign Partner Account</td>
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<td>Create Partner Member</td>
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<td>Create Partner User</td>
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<td>Import Partner</td>
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<td>Manage Partner Account Team</td>
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<td>Manage Partner Subsidiaries</td>
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<td>Manage Partner User Security Role</td>
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<td>Remove Partner Member</td>
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<td>Update Partner Member</td>
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<td>Update Partner Profile</td>
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<td>View Partner Contract</td>
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<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
<td>Search Partner</td>
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<td>View Channel Manager Dashboard</td>
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<td>View Partner</td>
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<td>View Partner Profile</td>
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<td>View Partner Snapshot</td>
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<td>View Partner Subsidiaries</td>
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<td>View Partner Task</td>
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<tr>
<td>Partner Program Enrollment Supervision Duty</td>
<td>Reviews and updates the enrollment details of the program to which a partner enrolls. This role is for a channel sales director.</td>
<td>Apply Partner Program</td>
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<td>Manage Partner Program Enrollment</td>
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<td>View Partner Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
<td>View Partner Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
<td>Reviews a partner program.</td>
<td>View Partner Program</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td>Capture Partner Responses to Partner Program Enrollment Questionnaire</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
<td>Searches and views questions and their associations to partner programs.</td>
<td>View Questions associated to Program</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
<td>Review Partner Program</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
<td>Manage Partner Relationship</td>
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<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
<td>Create Consumer</td>
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<td>Create Sales Account</td>
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<td>Manage Customer Tree Options</td>
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<td>Manage Customers Work Area</td>
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<td>Manage Original System References</td>
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<td>Manage Sales Account Contact Hierarchy</td>
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<td>View Sales Party Team</td>
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<tr>
<td>Party Contract View Access Duty</td>
<td>Views contracts for a party for the assigned business units.</td>
<td>View Contracts for Party</td>
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<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
<td>Search Trading Community Person</td>
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<td>Search Trading Community Person Additional Identifier</td>
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<td>Person Information Management Duty</td>
<td>Manages person information.</td>
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<td>Manage Person Attachments</td>
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<td>Search Trading Community Person Contact Point</td>
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<td>Select Trading Community Person Address as Primary for a Purpose</td>
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<td>Submit Person Merge Request</td>
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<td>Update Trading Community Person</td>
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<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
<td>Export Trading Community Person Relationship</td>
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<td>Search Trading Community Person Relationship</td>
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<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
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<td>Update Trading Community Person Relationship</td>
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<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<td>View Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td>Audit Sales Territory Quota</td>
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<td>View Sales Goal</td>
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<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td>Import Sales Territory Quota</td>
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<td>Run Import Quota Allocations Job</td>
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<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
<td>View Sales Quota Import Status</td>
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<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Manage Real Time Communication</td>
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<td>Contact Trading Community Resource</td>
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<td>Resource Information</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Manage Resource Organization Member Descriptive Flexfields</td>
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<td>Resource Team Management Duty</td>
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<td>View Trading Community Resource Team Members</td>
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<tr>
<td></td>
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<td>View Trading Community Resource Team Usages</td>
</tr>
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<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
<td>Update Customer Competitor Purchase</td>
</tr>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</table>
| Sales Extension Management Duty    | Views secure customer competitor purchase data. This role is for members of the sales account team. | View Customer Competitor Purchase  
|                                   |                                                                                       | View Sales Competitor  
|                                   |                                                                                       | View Sales Competitor Opportunities |
| Sales Lead Data Access Duty       | Views sales leads.                                                                      | View Sales Lead |
| Sales Lead Follow Up Management Duty | Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities. | Convert Sales Lead  
|                                   |                                                                                       | Create Sales Lead  
|                                   |                                                                                       | Export Sales Lead  
|                                   |                                                                                       | Identify Sales Lead  
|                                   |                                                                                       | Manage Lead Qualification Work Area  
|                                   |                                                                                       | Qualify Sales Lead  
|                                   |                                                                                       | Update Sales Lead  
|                                   |                                                                                       | View Sales Lead |
| Sales Party Management Duty       | Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. | Create Asset  
|                                   |                                                                                       | Create Consumer  
|                                   |                                                                                       | Create Sales Account  
|                                   |                                                                                       | Create Sales Account Appointment  
|                                   |                                                                                       | Create Sales Account Assessments  
|                                   |                                                                                       | Create Sales Account Contact  
|                                   |                                                                                       | Create Sales Account Interaction  
|                                   |                                                                                       | Create Sales Account Note  
|                                   |                                                                                       | Create Sales Account Task  
|                                   |                                                                                       | Create Sales Group  
|                                   |                                                                                       | Create Sales Group Members  
|                                   |                                                                                       | Create Sales Organization  
|                                   |                                                                                       | Create Sales Party Appointment  
|                                   |                                                                                       | Create Sales Party Assessment  
|                                   |                                                                                       | Create Sales Party Contact  
|                                   |                                                                                       | Create Sales Party Interaction  
|                                   |                                                                                       | Create Sales Party Note  
|                                   |                                                                                       | Create Sales Party Relationship  
|                                   |                                                                                       | Create Sales Party Task  
|                                   |                                                                                       | Delete Asset  
|                                   |                                                                                       | Delete Sales Account Appointment  
|                                   |                                                                                       | Delete Sales Account Assessments  
|                                   |                                                                                       | Delete Sales Account |


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<td>Manage Sales Account Team</td>
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<td>Update Consumer</td>
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<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
<td>Manage Sales Party Partner Territory</td>
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<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
<td>Manage Customers Work Area&lt;br&gt;Manage Original System References&lt;br&gt;View Assets&lt;br&gt;View Billing Account&lt;br&gt;View Consumer&lt;br&gt;View One Source Market Place Information&lt;br&gt;View Original System Reference&lt;br&gt;View Revenue by Organization Hierarchy&lt;br&gt;View Sales Account&lt;br&gt;View Sales Account Appointment&lt;br&gt;View Sales Account Assessments&lt;br&gt;View Sales Account Contact&lt;br&gt;View Sales Account Contact Hierarchy&lt;br&gt;View Sales Account Interaction&lt;br&gt;View Sales Account Note&lt;br&gt;View Sales Account Snapshot&lt;br&gt;View Sales Account Team&lt;br&gt;View Sales Account task&lt;br&gt;View Sales Group&lt;br&gt;View Sales Group Members&lt;br&gt;View Sales Organization&lt;br&gt;View Sales Party&lt;br&gt;View Sales Party Analytics&lt;br&gt;View Sales Party Appointment&lt;br&gt;View Sales Party Assessment&lt;br&gt;View Sales Party Classifications&lt;br&gt;View Sales Party Contact&lt;br&gt;View Sales Party Contact Hierarchy&lt;br&gt;View Sales Party Forums</td>
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<td>Sales Reference Customer</td>
<td>Views reference customer note data. This role is for salespersons.</td>
<td>View Sales Reference Customer, View Sales Reference Customer Opportunities</td>
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<tr>
<td>Sales Representative Duty</td>
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<tr>
<td>Social Group Participation</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Group</td>
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<tr>
<td>Core Duty</td>
<td></td>
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<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
<td>Invite Social Connection, Manage Kudos, Manage Message Board, Manage Social Connections, Manage Social Self-descriptive Information, View Activity Stream</td>
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<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications, Manage Talent Notifications</td>
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<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
<td>Manage Sales Territory, Manage Sales Territory Account Exclusions, Manage Sales Territory Account Inclusions, Manage Sales Territory Proposal, Manage Territories, Forecasts and Quotas Work Area, Run Territory Inheritance, Recipient Update Job, Run Territory Proposal, Activation Job, Run Territory Restore Job, Run Territory Validation Job, View Sales Territory, View Sales Territory Proposal</td>
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<tr>
<td>Territory Management Export</td>
<td>Manages sales territory export and import. Provides users with the ability to export</td>
<td>Export Sales Territory, Import Sales Territory, Run Import Territory Definitions Job, Run Import Territory</td>
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<tr>
<td>Import Duty</td>
<td>territory data, modify it offline and import.</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Extended Definitions Job</td>
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<td>View Sales Territory Export Status</td>
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<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
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<td>Run Trading Community Hierarchy Audit Job</td>
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<td>View Trading Community Hierarchy</td>
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<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
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<td>Run Trading Community Import Batch Process</td>
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<td>View Trading Community Import Batch Information</td>
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<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
<td>Enter Trading Community Merge Request</td>
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<td>Submit Trading Community Merge Request</td>
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<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
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<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
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<td></td>
<td>Link User Account</td>
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<td>Send User Name Request to LDAP</td>
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<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
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<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
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<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
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<td>Copy Personal Data to LDAP</td>
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<td>Manage User Account and Roles</td>
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<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
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<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
<td>View Nonworker Portrait</td>
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<td>View Worker Portrait</td>
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<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource</td>
<td>Manage Talent Education Establishment</td>
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<td>Manage Talent Profile</td>
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<td>Management component of Oracle Fusion</td>
<td>Trading Community Model.</td>
<td>Manage Talent Profile Sources.</td>
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### Data Security Policies

Data security policies and their enforcement across analytics application for the job role **Channel Sales Director**

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<tr>
<td>Application Attachment</td>
<td>A Channel Sales Director can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td>Role: Purchase Document Attachment Inquiry Duty</td>
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<tr>
<td>Application Attachment Category</td>
<td>A Channel Sales Director can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
<td>Role: Applications Common Reference Data Review Duty</td>
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<td>Appointment</td>
<td>A Channel Sales Director can participant view appointment where they are owner or participants of the appointment</td>
<td>Role: Participant Appointment View Duty Privilege: Participant View Appointment (Data) Resource:</td>
<td>Role: Participant Appointment View Duty</td>
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A Channel Sales Director can update application attachment for all miscellaneous category attachments data
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<tr>
<td>Appointment</td>
<td>A Channel Sales Director can view appointment for all appointments in the enterprise</td>
<td>Role: Appointment View Duty&lt;br&gt;Privilege: View Appointment (Data)&lt;br&gt;Resource: Appointment</td>
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<td>Assignment Grade</td>
<td>A Channel Sales Director can choose assignment grade for grades in their grade security profile</td>
<td>Role: Foundation User and Roles Management Duty&lt;br&gt;Privilege: Choose Assignment Grade (Data)&lt;br&gt;Resource: Assignment Grade</td>
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<td>Business Unit</td>
<td>A Channel Sales Director can choose business unit organization for business units in their organization security profile</td>
<td>Role: Business Unit Selection Duty&lt;br&gt;Privilege: Choose Business Unit Organization (Data)&lt;br&gt;Resource: Business Unit</td>
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<td>Classification Code File Import Activity</td>
<td>A Channel Sales Director can view classification code file import activity object type for all classification code file import activities of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Classification Code File Import Activity Object Type (Data)&lt;br&gt;Resource: Classification Code File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Mapping</td>
<td>A Channel Sales Director can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Classification Code File Import Mapping Object Type (Data)&lt;br&gt;Resource: Classification Code File Import Mapping</td>
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<td>Classification Code File Import Object</td>
<td>A Channel Sales Director can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Classification Code File Import Object Type (Data)&lt;br&gt;Resource: Classification Code File Import Object</td>
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<tr>
<td>Competitor Note</td>
<td>A Channel Sales Director can manage sales competitor note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative&lt;br&gt;Duty&lt;br&gt;<strong>Privilege:</strong> Manage Sales Competitor Note (Data)&lt;br&gt;<strong>Resource:</strong> Competitor Note</td>
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<tr>
<td></td>
<td>A Channel Sales Director can view sales competitor note for all notes that are not private</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative&lt;br&gt;Duty&lt;br&gt;<strong>Privilege:</strong> View Sales Competitor Note (Data)&lt;br&gt;<strong>Resource:</strong> Competitor Note</td>
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<td>A Channel Sales Director can view sales competitor note where they are the author of the note</td>
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<tr>
<td>Consumer File Import Activity</td>
<td>A Channel Sales Director can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management&lt;br&gt;Duty&lt;br&gt;<strong>Privilege:</strong> View Consumer File Import Activity Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Consumer File Import Activity</td>
<td></td>
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<tr>
<td>Consumer File Import Mapping</td>
<td>A Channel Sales Director can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management&lt;br&gt;Duty&lt;br&gt;<strong>Privilege:</strong> View Consumer File Import Mapping Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Consumer File Import Mapping</td>
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<td>Consumer File Import Object</td>
<td>A Channel Sales Director can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management&lt;br&gt;Duty&lt;br&gt;<strong>Privilege:</strong> View Consumer File Import Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Consumer File Import Object</td>
<td></td>
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<tr>
<td>Contact Center Agent</td>
<td>A Channel Sales Director can manage agent connector</td>
<td><strong>Role:</strong> Real Time Communication</td>
<td></td>
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<td></td>
<td>settings where they are the assignee of the contact center agent</td>
<td>Management Duty Privilege: Manage Agent Connector Settings (Data) Resource: Contact Center Agent</td>
<td></td>
</tr>
<tr>
<td>Contact File Import Activity</td>
<td>A Channel Sales Director can view contact file import activity object type for all contact file import activities of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Contact File Import Activity Object Type (Data) Resource: Contact File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Contact File Import Object</td>
<td>A Channel Sales Director can view contact file import object type for all contact file import objects of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Contact File Import Object Type (Data) Resource: Contact File Import Object</td>
<td></td>
</tr>
<tr>
<td>Contract</td>
<td>A Channel Sales Director can view contract for all business units</td>
<td>Role: Contract View Access Across All Contracts Duty Privilege: View Contract (Data) Resource: Contract</td>
<td></td>
</tr>
<tr>
<td>Contract Expert Rule</td>
<td>A Channel Sales Director can view contract terms library for all the business units</td>
<td>Role: Contract Terms and Conditions View Access Duty Privilege: View Contract Terms Library (Data) Resource: Contract Expert Rule</td>
<td></td>
</tr>
<tr>
<td>Contract Library Clause</td>
<td>A Channel Sales Director can view contract terms library for all business units</td>
<td>Role: Contract Terms and Conditions View Access Duty Privilege: View Contract Terms Library (Data) Resource: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td>Contract Note</td>
<td>A Channel Sales Director can view contract note for notes that are not private or private notes where they are the author.</td>
<td>Role: Contract View Access Across All Contracts Duty Privilege: View Contract Note (Data) Resource: Contract Note</td>
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</table>
| Customer Account     | A Channel Sales Director can view customer account for all customer accounts in the enterprise | Role: Customer Account Information Inquiry Duty  
Privilege: View  
Customer Account (Data)  
Resource: Customer Account |                                         |                          |
| Customer Competitor  | A Channel Sales Director can update customer competitor purchase where the customer party is a legal entity or sales prospect | Role: Sales Competitor Sales Representative Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase  
Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Competitor Sales Representative Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
|                      |                                                                                     | Role: Sales Extension Management Duty  
Privilege: Update  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                         |                          |
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| view customer competitor purchase where the customer party is a sales account and they are a sales account team member | Sales Representative Duty  
**Privilege**: View  
Customer Competitor Purchase (Data)  
**Resource**: Customer Competitor Purchase |  |  |
| A Channel Sales Director can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member | **Role**: Sales Extension Management Duty  
**Privilege**: View  
Customer Competitor Purchase (Data)  
**Resource**: Customer Competitor Purchase |  |  |
| Customer File Import Activity | A Channel Sales Director can view customer file import activity object type for all customer file import activities of object type 'customer' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View  
Customer File Import Activity Object Type (Data)  
**Resource**: Customer File Import Activity |  |
| Customer File Import Mapping | A Channel Sales Director can view customer file import mapping object type for all customer file import mappings of object type 'customer' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View  
Customer File Import Mapping Object Type (Data)  
**Resource**: Customer File Import Mapping |  |
| Customer File Import Object | A Channel Sales Director can view customer file import object type for all customer file import objects of object type 'customer' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View  
Customer File Import Object Type (Data)  
**Resource**: Customer File Import Object |  |
| Department | A Channel Sales Director can choose department for departments in their organization security profile | **Role**: Department Selection Duty  
**Privilege**: Choose Department (Data)  
**Resource**: Department | **Role**: Foundation User and Roles Management Duty  
**Privilege**: Choose Department (Data)  
**Resource**: Department |
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| Employee Resource File Import Activity | A Channel Sales Director can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View  
Employee Resource File Import Activity Object Type (Data)  
Resource: Employee Resource File Import Activity |                                                                        |                                                                |
| Employee Resource File Import Mapping  | A Channel Sales Director can view employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View  
Employee Resource File Import Mapping Object Type (Data)  
Resource: Employee Resource File Import Mapping |                                                                        |                                                                |
| Employee Resource File Import Object   | A Channel Sales Director can view employee resource file import object type for all employee resource file import objects of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View  
Employee Resource File Import Object Type (Data)  
Resource: Employee Resource File Import Object |                                                                        |                                                                |
| File Export Batch                      | A Channel Sales Director can view file export batch for all export batches                                                                                                                                              | Role: CRM Export Management Duty  
Privilege: View File Export Batch (Data)  
Resource: File Export Batch |                                                                        |                                                                |
| File Export Object                     | A Channel Sales Director can manage export unit test for all export unit test objects                                                                                                                                 | Role: CRM Export Management Duty  
Privilege: Manage Export Unit Test (Data)  
Resource: File Export Object |                                                                        |                                                                |
| Group Customer File Import Activity    | A Channel Sales Director can view group customer file import activity object type for all group customer file import activities of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Activity Object Type (Data)  
Resource: Group Customer File Import Activity |                                                                        |                                                                |
<p>| Group Customer File Import Mapping     | A Channel Sales Director can view group customer file import mapping object type for all group customer file import                                                                                                                                 | Role: Trading Community Import Batch Management Duty |                                                                        |</p>
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<td>Group Customer File Import Object</td>
<td>A Channel Sales Director can view group customer file import object type for all group customer file import objects of object type 'group customer'</td>
<td>Privilege: View Group Customer File Import Mapping Object Type (Data) Resource: Group Customer File Import Mapping</td>
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<td>HR Job</td>
<td>A Channel Sales Director can choose hr job for jobs in their job security profile</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: Choose HR Job (Data) Resource: HR Job</td>
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<td>Hierarchy File Import Activity</td>
<td>A Channel Sales Director can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy File Import Activity Object Type (Data) Resource: Hierarchy File Import Activity</td>
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<td>A Channel Sales Director can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy File Import</td>
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<tr>
<td>Hierarchy Node File Import Activity</td>
<td>A Channel Sales Director can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node'</td>
<td>Role: Trading Community Import Batch Management Duty &lt;br&gt;Privilege: View Hierarchy Node File Import Activity Object Type (Data) &lt;br&gt;Resource: Hierarchy Node File Import Activity</td>
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<td>Hierarchy Node File Import Mapping</td>
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<td>Role: Trading Community Import Batch Management Duty &lt;br&gt;Privilege: View Hierarchy Node File Import Object Type (Data) &lt;br&gt;Resource: Hierarchy Node File Import Object</td>
<td></td>
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<tr>
<td>Incentive Compensation Goal</td>
<td>A Channel Sales Director can manage incentive compensation goal for the business units for which they are authorized</td>
<td>Role: Incentive Compensation Goal Management Duty &lt;br&gt;Privilege: Manage Incentive Compensation Goal (Data) &lt;br&gt;Resource: Business Unit</td>
<td></td>
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<tr>
<td>Interaction</td>
<td>A Channel Sales Director can delete interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty &lt;br&gt;Privilege: Delete Interaction (Data) &lt;br&gt;Resource: Interaction</td>
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<td></td>
<td>A Channel Sales Director can participant delete interaction where they are participants of the interaction</td>
<td>Role: Participant Interaction Management Duty &lt;br&gt;Privilege: Participant</td>
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</table>
| A Channel Sales Director can participant update interaction where they are participants of the interaction | Role: Participant Interaction Management Duty  
Privilege: Participant Update Interaction (Data)  
Resource: Interaction | Delete Interaction (Data)  
Resource: Interaction | |
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<td>Location</td>
<td>A Channel Sales Director can choose location for locations in their location security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose Location (Data) Resource: Location</td>
<td></td>
</tr>
<tr>
<td>Marketing Budget</td>
<td>A Channel Sales Director can delete marketing budget for all resource organizations and child resource organizations for which they are authorized</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Delete Marketing Budget (Data) Resource: Marketing Budget</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can delete marketing budget where they are a manager in the management hierarchy of the budget owner</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Delete Marketing Budget (Data) Resource: Marketing Budget</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can delete marketing budget where they are a resource in the marketing budget team</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Delete Marketing Budget (Data) Resource: Marketing Budget</td>
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<td></td>
<td>A Channel Sales Director can delete marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Delete Marketing Budget (Data) Resource: Marketing Budget</td>
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<td>A Channel Sales Director can update marketing budget for all resource organizations and child resource organizations for which they are authorized</td>
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<td></td>
<td>A Channel Sales Director can</td>
<td>Role: Marketing</td>
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<td></td>
<td>update marketing budget where they are a manager in the management hierarchy of the budget owner</td>
<td>Budget Maintenance Duty Privilege: Update Marketing Budget (Data) Resource: Marketing Budget</td>
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<td>A Channel Sales Director can update marketing budget where they are a resource in the marketing budget team</td>
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<td>A Channel Sales Director can update marketing budget where they are the owner of the marketing budget</td>
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<td>A Channel Sales Director can view marketing budget for all resource organizations and child resource organizations for which they are authorized</td>
<td>Role: Marketing Budget Utilization Duty Privilege: View Marketing Budget (Data) Resource: Marketing Budget</td>
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<tr>
<td>Marketing Budget Note</td>
<td>A Channel Sales Director can delete marketing budget note where they have delete access</td>
<td>Role: Marketing Budget Maintenance Duty</td>
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|                 | to the marketing budget | **Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
|                 | **Role**: Marketing Budget Utilization Duty  
**Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
| A Channel Sales Director can delete marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
|                 | **Role**: Marketing Budget Utilization Duty  
**Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
| A Channel Sales Director can update marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: Update Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
|                 | **Role**: Marketing Budget Utilization Duty  
**Privilege**: Update Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
| A Channel Sales Director can view marketing budget note for all internal or external marketing budget notes in the enterprise | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: View Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
|                 | **Role**: Marketing Budget Utilization Duty  
**Privilege**: View Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
| A Channel Sales Director can view marketing budget note where they are the author of the private marketing budget note | **Role**: Marketing Budget Utilization Duty  
**Privilege**: View Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note |  |
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| Marketing Budget Team | A Channel Sales Director can update marketing budget team for all external and internal marketing budget team members | Role: Marketing Fund Request and Claim Processing Duty  
Privilege: Update Marketing Budget Team (Data)  
Resource: Marketing Budget Team |                          |
|                     |                                                                                     | Role: Marketing Budget Maintenance Duty  
Privilege: Update Marketing Budget Team (Data)  
Resource: Marketing Budget Team |                          |
|                     |                                                                                     | Role: Marketing Budget Utilization Duty  
Privilege: Update Marketing Budget Team (Data)  
Resource: Marketing Budget Team |                          |
| Marketing Campaign  | A Channel Sales Director can update marketing campaign where they are a manager in the management hierarchy of a resource in the marketing campaign team with full access | Role: Marketing Approval Duty  
Privilege: Update Marketing Campaign (Data)  
Resource: Marketing Campaign |                          |
|                     | A Channel Sales Director can view marketing campaign for all resource organizations and child resource organizations for which they are authorized | Role: Marketing Approval Duty  
Privilege: View Marketing Campaign (Data)  
Resource: Marketing Campaign |                          |
| Marketing Claim     | A Channel Sales Director can delete marketing claim where they have view access to the marketing budget | Role: Marketing Budget Utilization Duty  
Privilege: Delete Marketing Claim (Data)  
Resource: Marketing Claim |                          |
|                     | A Channel Sales Director can update marketing claim where they have view access to the marketing budget | Role: Marketing Budget Utilization Duty  
Privilege: Update Marketing Claim (Data)  
Resource: Marketing Claim |                          |
<p>|                     | A Channel Sales Director can view marketing claim where                               | Role: Marketing Budget Utilization Duty |                          |</p>
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<td>A Channel Sales Director can manage opportunity general profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty Privilege: Manage Opportunity General Profile (Data) Resource: Opportunity</td>
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<td>A Channel Sales Director can manage opportunity general profile where they are an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Sales Representative Duty Privilege: Manage Opportunity General Profile (Data) Resource: Opportunity</td>
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<td>A Channel Sales Director can manage opportunity general profile where they are in the management chain of an opportunity sales team member with edit or full access</td>
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<td>A Channel Sales Director can manage opportunity restricted profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
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<td>A Channel Sales Director can manage opportunity restricted profile where they are in the opportunity territory team</td>
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<td>A Channel Sales Director can manage opportunity revenue where they are an opportunity sales team member with edit or full access</td>
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<td>A Channel Sales Director can manage opportunity revenue where they are in the management chain of an opportunity sales team member with edit or full access</td>
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<td>A Channel Sales Director can manage opportunity team where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty Privilege: Manage Opportunity Team (Data) Resource: Opportunity</td>
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<td>A Channel Sales Director can manage opportunity team where they are an opportunity sales team member with full access</td>
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<td>A Channel Sales Director can manage opportunity team where they are in the management chain of an opportunity sales team member with full access</td>
<td>Role: Opportunity Sales Manager Duty Privilege: Manage Opportunity Team (Data) Resource: Opportunity</td>
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<td>A Channel Sales Director can view opportunity where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team</td>
<td>Role: Opportunity Sales Account Territory Resource Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td>Fact: CRM - Revenue Dimension(s): Opportunity</td>
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<td>A Channel Sales Director can</td>
<td>Role: Opportunity</td>
<td>Fact: CRM -</td>
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<td>view opportunity where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Territory Resource Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td>Revenue Dimension(s): Opportunity</td>
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<td>A Channel Sales Director can view opportunity where they are an opportunity sales team member with view, edit, or full access</td>
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<td>Fact: CRM - Revenue Dimension(s): Opportunity</td>
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<td>Opportunity Note</td>
<td>A Channel Sales Director can manage opportunity note where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private</td>
<td>Role: Opportunity Territory Resource Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
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<td>A Channel Sales Director can manage opportunity note where they are an opportunity sales team member with full access and the note is not private</td>
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<td>A Channel Sales Director can manage opportunity note where they are the author of the note</td>
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<td>A Channel Sales Director can view opportunity note where they are a member of the opportunity sales team with view, edit, or full access, and the note is not private</td>
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<td><strong>Role:</strong> Resource Administration Duty</td>
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<tr>
<td>Partner Member File Import Mapping</td>
<td>A Channel Sales Director can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member'</td>
<td>Role: Resource Administration Duty Privilege: View Partner Member File Import Activity Object Type (Data) Resource: Partner Member File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Partner Member File Import Object</td>
<td>A Channel Sales Director can view partner member file import object type for all partner member file import objects of object type 'partner member'</td>
<td>Role: Resource Administration Duty Privilege: View Partner Member File Import Mapping Object Type (Data) Resource: Partner Member File Import Mapping</td>
<td></td>
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<tr>
<td>Partner Note</td>
<td>A Channel Sales Director can manage partner note for all notes that are not private and where they are in the partner account team</td>
<td>Role: Partner Account Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
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<td></td>
<td>A Channel Sales Director can manage partner note where they are the author of the note</td>
<td>Role: Partner Account Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
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<tr>
<td>Partner Profile</td>
<td>A Channel Sales Director can manage partner account where they are in the management chain of a resource who is on the partner account team with full access</td>
<td>Role: Partner Account Maintenance Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<tr>
<td></td>
<td>A Channel Sales Director can manage partner account where they are in the partner account team with full access</td>
<td>Role: Partner Account Maintenance Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<td></td>
<td>A Channel Sales Director can manage partner account where they are the member of the territory associated with the</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Manage</td>
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<tr>
<td>partner account</td>
<td>A Channel Sales Director can manage partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<tr>
<td></td>
<td>A Channel Sales Director can manage partner account where they are the owner of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<tr>
<td></td>
<td>A Channel Sales Director can manage partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<tr>
<td></td>
<td>A Channel Sales Director can update partner account where they are in the management chain of a resource who is on the partner account team with edit access</td>
<td>Role: Partner Account Maintenance Duty Privilege: Update Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can update partner account where they are in the partner account team with edit access</td>
<td>Role: Partner Account Maintenance Duty Privilege: Update Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can update partner account where they are the member of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Update Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can update partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Update Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can update partner account where they are the owner of the territory associated with the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Update</td>
<td></td>
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</table>
| partner account      | A Channel Sales Director can update partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Owner Duty  
**Privilege:** Update Partner Account (Data)  
**Resource:** Partner Profile | |
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|                        | A Channel Sales Director can view partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Resources Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile |                         |
|                        | A Channel Sales Director can view partner account where they are the owner of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Owner Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile |                         |
|                        | A Channel Sales Director can view partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account | **Role:** Partner Account Maintenance Territory Owner Duty  
**Privilege:** View Partner Account (Data)  
**Resource:** Partner Profile |                         |
| Partner Program         | A Channel Sales Director can view partner program for all partner programs in the enterprise | **Role:** Partner Program Inquiry Duty  
**Privilege:** View Partner Program (Data)  
**Resource:** Partner Program |                         |
| Partner Program Enrollment | A Channel Sales Director can manage partner program enrollment where they are in the management chain of a resource who is on the partner account team with edit or full access | **Role:** Partner Program Enrollment Supervision Duty  
**Privilege:** Manage Partner Program Enrollment (Data)  
**Resource:** Partner Program Enrollment |                         |
|                        | A Channel Sales Director can view partner program enrollment for all partner program enrollments in the enterprise | **Role:** Partner Program Enrollment View Duty  
**Privilege:** View Partner Program Enrollment (Data)  
**Resource:** Partner Program Enrollment |                         |
| Person Assignment       | A Channel Sales Director can search worker for persons and assignments in their person and assignment security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Search Worker (Data)  
**Resource:** Person Assignment |                         |
|                        | A Channel Sales Director can view person assignment for persons and assignments in their person and assignment | **Role:** Foundation User and Roles Management Duty  
**Privilege:** View Person Assignment |                         |
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|                      | security profile                                                                    | Assignment (Data)  
**Resource:** Person Assignment                                                      |                          |
| Person Type          | A Channel Sales Director can choose person type for person types in their person type security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Person Type (Data)  
**Resource:** Person Type |                          |
| Position             | A Channel Sales Director can choose position for positions in their position security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Position (Data)  
**Resource:** Position |                          |
| Public Person        | A Channel Sales Director can view person deferred for persons and assignments in their person and assignment security profile | **Role:** View Person Details Duty  
**Privilege:** View Person Deferred (Data)  
**Resource:** Public Person |                          |
| Reference Customer Note | A Channel Sales Director can manage sales reference customer note where they are the author of the note | **Role:** Sales Reference Customer Sales Representative Duty  
**Privilege:** Manage Sales Reference Customer Note (Data)  
**Resource:** Reference Customer Note |                          |
|                      |                                                                                     | **Role:** Sales Reference Customer Sales Representative Duty  
**Privilege:** View Sales Reference Customer Note (Data)  
**Resource:** Reference Customer Note |                          |
|                      |                                                                                     | **Role:** Sales Reference Customer Sales Representative Duty  
**Privilege:** View Sales Reference Customer Note (Data)  
**Resource:** Reference Customer Note |                          |
|                      |                                                                                     | **Role:** Sales Reference Customer Sales Representative Duty  
**Privilege:** View Sales Reference Customer Note (Data)  
**Resource:** Reference Customer Note |                          |
| Sales Competitor     | A Channel Sales Director can view sales competitor for all sales competitors in the enterprise | **Role:** Sales Competitor Sales Representative Duty  
**Privilege:** View Sales Competitor (Data)  
**Resource:** Sales Competitor |                          |
| Sales Lead           | A Channel Sales Director can convert sales lead where they | **Role:** Sales Lead  
Follow Up |                          |
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<td></td>
<td>are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
<td>Management Duty&lt;br&gt;&lt;strong&gt;Privilege: &lt;/strong&gt;Convert Sales Lead (Data)&lt;br&gt;&lt;strong&gt;Resource: &lt;/strong&gt;Sales Lead</td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Director can convert sales lead where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>**Role: **Sales Lead&lt;br&gt;&lt;strong&gt;Follow Up Management Duty&lt;br&gt;Privilege: &lt;/strong&gt;Convert Sales Lead (Data)&lt;br&gt;&lt;strong&gt;Resource: &lt;/strong&gt;Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Director can update sales lead others where they are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
<td>**Role: **Sales Lead&lt;br&gt;&lt;strong&gt;Follow Up Management Duty&lt;br&gt;Privilege: &lt;/strong&gt;Update Sales Lead Others (Data)&lt;br&gt;&lt;strong&gt;Resource: &lt;/strong&gt;Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Director can update sales lead others where they are a resource in the lead sales team with full access</td>
<td>**Role: **Lead Registration Management Duty&lt;br&gt;&lt;strong&gt;Privilege: &lt;/strong&gt;Update Sales Lead Others (Data)&lt;br&gt;&lt;strong&gt;Resource: &lt;/strong&gt;Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Director can update sales lead others where they are a resource in the territory assigned to the sales lead</td>
<td>**Role: **Lead Registration Submission Duty&lt;br&gt;&lt;strong&gt;Privilege: &lt;/strong&gt;Update Sales Lead Others (Data)&lt;br&gt;&lt;strong&gt;Resource: &lt;/strong&gt;Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Director can update sales lead others where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>**Role: **Lead Registration Management Duty&lt;br&gt;&lt;strong&gt;Privilege: &lt;/strong&gt;Update Sales Lead Others (Data)&lt;br&gt;&lt;strong&gt;Resource: &lt;/strong&gt;Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Director can update sales lead others where</td>
<td>**Role: **Lead Registration Management Duty</td>
<td></td>
<td></td>
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|                | they are the owner of the sales lead                                                                                                                                                                                   | **Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead                                                                                                                       |                          |
|                | A Channel Sales Director can update sales lead owner where they are a manager in the management hierarchy of the owner of the sales lead                         | **Role:** Lead Registration  
**Submission Duty**  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead                                                                                     |                          |
|                | A Channel Sales Director can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner                           | **Role:** Lead Registration  
**Management Duty**  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead                                                                                   |                          |
|                | A Channel Sales Director can update sales lead owner where they are the owner of the sales lead                                                                                                                       | **Role:** Lead Registration  
**Management Duty**  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead                                                                                   |                          |
|                | A Channel Sales Director can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | **Role:** Lead Registration  
**Submission Duty**  
**Privilege:** Update Sales Lead (Data)  
**Resource:** Sales Lead                                                                                                   |                          |
|                | A Channel Sales Director can view sales lead where they are a manager in the management hierarchy of a resource in the lead sales team                                                                               | **Role:** Sales Lead  
**Follow Up**  
**Management Duty**  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead                                                                                     |Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead  
**Dimension(s):** PRM - Registered Lead Detail                                                                       |
|                | A Channel Sales Director can view sales lead where they are                                                                                                                                                          | **Role:** Sales Lead  
**Follow Up**                                                                                             |Fact: Marketing Lead|
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<td>Sales Lead</td>
<td>a manager in the management hierarchy of the owner of the sales lead</td>
<td>Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Dimension(s): PRM - Registered Lead Detail</td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Channel Sales Director can view sales lead where they are a manager in the lead sales team</td>
<td>Role: Lead Registration Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Submission Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Channel Sales Director can view sales lead where they are a resource in the sales lead team</td>
<td>Role: Lead Registration Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Submission Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Channel Sales Director can view sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Lead Registration Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Submission Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Channel Sales Director can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Lead Registration Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Submission Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
</tr>
</tbody>
</table>
| Sales Lead      | A Channel Sales Director can view sales lead where they are the owner of the sales lead | Role: Lead Registration Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead | Role: Lead Registration Submission Duty Privilege: View Sales
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</table>
| Sales Lead Note | A Channel Sales Director can delete sales lead note where they have delete access to the sales lead | **Role:** Lead Registration Management Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | A Channel Sales Director can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | **Role:** Lead Registration Management Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Delete Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | A Channel Sales Director can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | **Role:** Lead Registration Management Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
| | | **Role:** Lead Registration Submission Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note | |
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|                 | A Channel Sales Director can view sales lead note for all external sales lead notes in the enterprise | Role: Lead Registration Submission Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |  |
|                 | A Channel Sales Director can view sales lead note for all internal sales lead notes in the enterprise | Role: Lead Registration Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead Follow Up Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |  |
|                 | A Channel Sales Director can view sales lead note where they are the author of the private sales lead note | Role: Lead Registration Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Lead Registration Submission Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead Follow Up Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |  |
| Sales Party     | A Channel Sales Director can delete sales party where they are in the management chain of a resource who is on the sales account team with full access | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party |  |
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| A Channel Sales Director can delete sales party where they are in the sales   | A Channel Sales Director can delete sales party where they are in the sales account team with full access                                                                                                       | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party                                                                     |                                                       |
| account team with full access                                                 |                                                                                                                                                                                                                   | Role: Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party                                                                     |                                                       |
| A Channel Sales Director can delete sales party where they are the owner of the | A Channel Sales Director can delete sales party where they are the owner of the territory associated with the sales account                                                                                      | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party                                                                     |                                                       |
| territory associated with the sales account                                    |                                                                                                                                                                                                                   | Role: Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party                                                                     |                                                       |
| A Channel Sales Director can delete sales party where they are the owner of the | A Channel Sales Director can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account                                                                 | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party                                                                     |                                                       |
| territory that is an ancestor of the territory associated with the sales       |                                                                                                                                                                                                                   | Role: Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party                                                                     |                                                       |
<p>| account                                                                             |                                                                                                                                                                                                                   |                                                       |</p>
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<td>A Channel Sales Director can manage sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Manage Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td></td>
<td>A Channel Sales Director can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Manage Sales Party (Data) Resource: Sales Party</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can update sales party where they are a member of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
<td></td>
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<td></td>
<td>A Channel Sales Director can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
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<td></td>
<td>A Channel Sales Director can update sales party where they are in the management chain of a resource who is on the sales account team with edit access</td>
<td>Role: Partner Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
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<td></td>
<td>A Channel Sales Director can update sales party where they are in the sales account team with edit access</td>
<td>Role: Partner Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
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<td></td>
<td>A Channel Sales Director can view sales party for all prospects in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td></td>
<td>A Channel Sales Director can view sales party for all sales accounts in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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|                | A Channel Sales Director can view sales party where they are a member of the territory associated with the sales account | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | Role: Sales Party  
Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | A Channel Sales Director can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | Role: Sales Party  
Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | A Channel Sales Director can view sales party where they are in the management chain of a resource who is on the sales account team | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | Role: Sales Party  
Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | Role: Sales Party  
Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | A Channel Sales Director can view sales party where they are in the sales account team | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | Role: Sales Party  
Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
|                | Role: Sales Party  
Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |  |
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<td>Sales Party Note</td>
<td>A Channel Sales Director can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can edit sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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</tr>
<tr>
<td>Sales Quota Plan</td>
<td>A Channel Sales Director can view sales quota plan for all sales quota plans that are active</td>
<td>Role: Quota Management Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Sales Quota Plan (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Sales Quota Plan</td>
<td></td>
</tr>
<tr>
<td>Sales Reference Customer</td>
<td>A Channel Sales Director can view sales reference customer for all sales reference customers in the enterprise</td>
<td>Role: Sales Extension Management Duty</td>
<td></td>
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<td></td>
<td></td>
<td>Privilege: View Sales Reference Customer (Data)</td>
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<td></td>
<td></td>
<td>Resource: Sales Reference Customer</td>
<td></td>
</tr>
<tr>
<td>Sales Resource Period Quota File Import</td>
<td>A Channel Sales Director can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota</td>
<td>Role: Quota Management Export Import Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Sales Resource Period Quota File Import (Data)</td>
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<td></td>
<td></td>
<td>Resource: Sales Resource Period Quota File Import</td>
<td></td>
</tr>
<tr>
<td>Sales Resource Period Quota File Import Mapping</td>
<td>A Channel Sales Director can view sales resource period quota file import mapping for all sales resource period quota file import mappings of object</td>
<td>Role: Quota Management Export Import Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Sales Resource Period Quota File Import Mapping</td>
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</tr>
<tr>
<td>Sales Resource Quota</td>
<td>A Channel Sales Director can view sales resource period quota file import metadata for all sales resource period quota file import metadata of object type resource period quota</td>
<td>Role: Quota Management Duty Privilege: Manage Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: Manage Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can manage sales resource quota where they are the owner of the root territory, if the resource quota is for the root territory</td>
<td>Role: Quota Management Duty Privilege: Manage Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can view sales resource quota where they are assigned the quota</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
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<tr>
<td></td>
<td>A Channel Sales Director can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can view sales resource quota where they are the owner of the territory to which the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td></td>
</tr>
<tr>
<td>Sales Resource Quota File Import</td>
<td>A Channel Sales Director can view sales resource quota file import for all sales resource quota file imports of object type resource quota object</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Resource Quota File Import (Data) Resource: Sales Resource Quota File</td>
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</tbody>
</table>
| Sales Resource Quota File Import Mapping | A Channel Sales Director can view sales resource quota file import mapping for all sales resource quota file import mappings of object type resource quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Quota File Import Mapping (Data)  
**Resource:** Sales Resource Quota File Import Mapping |                         |
| Sales Resource Quota File Import Metadata | A Channel Sales Director can view sales resource quota file import metadata for all sales resource quota file import metadata of object type resource quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Quota File Import Metadata  
**Resource:** Sales Resource Quota File Import Metadata |                         |
| Sales Territory                     | A Channel Sales Director can manage sales territory where they are the owner of a parent territory in the territory hierarchy, as long as the topmost territory they own is not submitted | **Role:** Territory Management Duty  
**Privilege:** Manage Sales Territory (Data)  
**Resource:** Sales Territory |                         |
|                                     | A Channel Sales Director can view sales territory where they are a member of the territory team | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory (Data)  
**Resource:** Sales Territory |                         |
|                                     | A Channel Sales Director can view sales territory where they are the owner of a parent territory in the territory hierarchy | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory (Data)  
**Resource:** Sales Territory |                         |
|                                     | A Channel Sales Director can view sales territory where they are the territory owner | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory (Data)  
**Resource:** Sales Territory |                         |
| Sales Territory Dimensionality Export Object | A Channel Sales Director can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Dimensionality Export Object (Data)  
**Resource:** Sales Territory Dimensionality Export |                         |
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<td>Sales Territory Dimensionality File Import</td>
<td>A Channel Sales Director can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty &lt;br&gt;Privilege: View Sales Territory Dimensionality File Import (Data) &lt;br&gt;Resource: Sales Territory Dimensionality File Import</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Dimensionality File Import Mapping</td>
<td>A Channel Sales Director can view sales territory dimensionality file import mapping for all sales territory dimensionality file import mappings of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty &lt;br&gt;Privilege: View Sales Territory Dimensionality File Import Mapping (Data) &lt;br&gt;Resource: Sales Territory Dimensionality File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Dimensionality File Import Metadata</td>
<td>A Channel Sales Director can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty &lt;br&gt;Privilege: View Sales Territory Dimensionality File Import Metadata &lt;br&gt;Resource: Sales Territory Dimensionality File Import Metadata</td>
<td></td>
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<tr>
<td>Sales Territory Export Object</td>
<td>A Channel Sales Director can view sales territory export object for all sales territory export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty &lt;br&gt;Privilege: View Sales Territory Export Object (Data) &lt;br&gt;Resource: Sales Territory Export Object</td>
<td></td>
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<tr>
<td>Sales Territory File Import</td>
<td>A Channel Sales Director can view sales territory file import for all sales territory file imports of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty &lt;br&gt;Privilege: View Sales Territory File Import (Data) &lt;br&gt;Resource: Sales Territory File Import</td>
<td></td>
</tr>
<tr>
<td>Sales Territory File Import Mapping</td>
<td>A Channel Sales Director can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty &lt;br&gt;Privilege: View Sales Territory File Import</td>
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</table>
| Sales Territory File Import Metadata    | A Channel Sales Director can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory File Import Metadata  
Resource: Sales Territory File Import Metadata |                          |
| Sales Territory Partition               | A Channel Sales Director can view sales territory partition for all partitions in the enterprise | Role: Territory Management Duty  
Privilege: View Sales Territory Partition (Data)  
Resource: Sales Territory Partition |                          |
| Sales Territory Period Quota File Import| A Channel Sales Director can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import (Data)  
Resource: Sales Territory Period Quota File Import |                          |
| Sales Territory Period Quota File Import Mapping | A Channel Sales Director can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import Mapping (Data)  
Resource: Sales Territory Period Quota File Import Mapping |                          |
| Sales Territory Period Quota File Import Metadata | A Channel Sales Director can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import Metadata  
Resource: Sales Territory Period Quota File Import Metadata |                          |
| Sales Territory Proposal                | A Channel Sales Director can manage sales territory proposal where they are the owner of a territory administered by the proposal owner | Role: Territory Management Duty  
Privilege: Manage Sales Territory Proposal (Data)  
Resource: Sales |                          |
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<tr>
<td><strong>Territory Proposal</strong></td>
<td>A Channel Sales Director can manage sales territory proposal where they are the proposal owner</td>
<td><strong>Role:</strong> Territory Management Duty <strong>Privilege:</strong> Manage Sales Territory Proposal (Data) <strong>Resource:</strong> Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td><strong>Territory Proposal</strong></td>
<td>A Channel Sales Director can view sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or submitted territory in the proposal</td>
<td><strong>Role:</strong> Territory Management Duty <strong>Privilege:</strong> View Sales Territory Proposal (Data) <strong>Resource:</strong> Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td><strong>Territory Proposal</strong></td>
<td>A Channel Sales Director can view sales territory proposal where they are the owner of a published or submitted territory in the proposal</td>
<td><strong>Role:</strong> Territory Management Duty <strong>Privilege:</strong> View Sales Territory Proposal (Data) <strong>Resource:</strong> Sales Territory Proposal</td>
<td></td>
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<tr>
<td><strong>Territory Proposal</strong></td>
<td>A Channel Sales Director can view sales territory proposal where they are the owner of a territory administered by the proposal owner</td>
<td><strong>Role:</strong> Territory Management Duty <strong>Privilege:</strong> View Sales Territory Proposal (Data) <strong>Resource:</strong> Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td><strong>Territory Proposal</strong></td>
<td>A Channel Sales Director can view sales territory proposal where they are the proposal owner</td>
<td><strong>Role:</strong> Territory Management Duty <strong>Privilege:</strong> View Sales Territory Proposal (Data) <strong>Resource:</strong> Sales Territory Proposal</td>
<td></td>
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<tr>
<td><strong>Sales Territory Quota File Import</strong></td>
<td>A Channel Sales Director can view sales territory quota file import for all sales territory quota file imports of object type territory quota object</td>
<td><strong>Role:</strong> Quota Management Export Import Duty <strong>Privilege:</strong> View Sales Territory Quota File Import (Data) <strong>Resource:</strong> Sales Territory Quota File Import</td>
<td></td>
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<tr>
<td><strong>Sales Territory Quota File Import Mapping</strong></td>
<td>A Channel Sales Director can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object</td>
<td><strong>Role:</strong> Quota Management Export Import Duty <strong>Privilege:</strong> View Sales Territory Quota File Import Mapping (Data) <strong>Resource:</strong> Sales Territory Quota File Import Mapping</td>
<td></td>
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</table>
| Sales Territory Quota File Import Metadata | A Channel Sales Director can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import Metadata  
**Resource:** Sales Territory Quota File Import Metadata | |
| Sales Territory Resource Export Object | A Channel Sales Director can view sales territory resource export object for all sales territory resource export objects in the enterprise | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource Export Object (Data)  
**Resource:** Sales Territory Resource Export Object | |
| Sales Territory Resource File Import | A Channel Sales Director can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import (Data)  
**Resource:** Sales Territory Resource File Import | |
| Sales Territory Resource File Import Mapping | A Channel Sales Director can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Mapping (Data)  
**Resource:** Sales Territory Resource File Import Mapping | |
| Sales Territory Resource File Import Metadata | A Channel Sales Director can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Metadata  
**Resource:** Sales Territory Resource File Import Metadata | |
| Source System Reference File Import Activity | A Channel Sales Director can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Activity Object Type (Data)  
**Resource:** Source System Reference File | |
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</table>
| Source System Reference File Import Mapping         | A Channel Sales Director can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Mapping Object Type (Data)  
Resource: Source System Reference File Import Mapping |                                                        |
| Source System Reference File Import Object          | A Channel Sales Director can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Object Type (Data)  
Resource: Source System Reference File Import Object |                                                        |
| Trading Community Customer Account Relationship     | A Channel Sales Director can view customer account relationship for the reference data sets for which they are authorized | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |                                                        |
| Trading Community Customer Account Site             | A Channel Sales Director can view customer account site for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View Customer Account Site Use (Data)  
Resource: Reference Data Set |                                                        |
| Trading Community Customer Account Site Use         | A Channel Sales Director can view customer account site use for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View Customer Account Site Use (Data)  
Resource: Reference Data Set |                                                        |
| Trading Community Org Address Email Contact Preference | A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading |                                                        |
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<th>Resource:</th>
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<tr>
<td></td>
<td></td>
<td>Party Information Inquiry Duty</td>
<td>Manage Trading Community Legal Contact Preference (Data)</td>
<td>Trading Community Org Address Phone Contact Preference</td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role:</td>
<td>View Trading Community Organization (Data)</td>
<td>Resource: Trading Community Organization</td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Channel Sales Director can view trading community organization for a trading community organization that is a partner and the user is a member of the partner organization</td>
<td>Role:</td>
<td>View Trading Community Organization (Data)</td>
<td>Resource: Trading Community Organization</td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can view trading community organization for all organizations in the enterprise</td>
<td>Role:</td>
<td>View Trading Community Organization (Data)</td>
<td>Resource: Trading Community Organization</td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role:</td>
<td>Manage Trading Community Legal Contact Preference (Data)</td>
<td>Resource: Trading Community Organization Email Contact Preference</td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role:</td>
<td>Manage Trading Community Legal Contact</td>
<td>Resource: Trading Community Legal Contact</td>
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<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role:</td>
<td>View Trading Community Organization (Data)</td>
<td>Resource: Trading Community Organization</td>
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<tr>
<td>Trading Community Organization</td>
<td>A Channel Sales Director can view trading community organization for a trading community organization that is a partner and the user is a member of the partner organization</td>
<td>Role:</td>
<td>View Trading Community Organization (Data)</td>
<td>Resource: Trading Community Organization</td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can view trading community organization for all organizations in the enterprise</td>
<td>Role:</td>
<td>View Trading Community Organization (Data)</td>
<td>Resource: Trading Community Organization</td>
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<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role:</td>
<td>Manage Trading Community Legal Contact Preference (Data)</td>
<td>Resource: Trading Community Organization Email Contact Preference</td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role:</td>
<td>Manage Trading Community Legal Contact</td>
<td>Resource: Trading Community Legal Contact</td>
</tr>
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</table>
|                 | A Channel Sales Director can view trading community contact for all trading community persons in the enterprise except contacts created by other partner or internal organizations.                                                                                                                                                                           | **Role:** Partner Customer Contact Inquiry Duty  
**Privilege:** View  
Trading Community Contact (Data)  
**Resource:** Trading Community Person  
**Role:** Partner Information Inquiry Duty  
**Privilege:** View  
Trading Community Contact (Data)  
**Resource:** Trading Community Person  
**Role:** Internal Contact Relationship Information Inquiry Duty  
**Privilege:** View  
Trading Community Contact (Data)  
**Resource:** Trading Community Person  
**Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person  
**Role:** Partner Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person  
**Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person  
**Role:** Partner Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person  
**Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person  |
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<td>enterprise</td>
<td>A Channel Sales Director can view trading community person for all trading community persons that are contacts and associated with their partner company organization</td>
<td>Role: Partner Customer Contact Inquiry Duty&lt;br&gt;Privilege: View Trading Community Person (Data)&lt;br&gt;Resource: Trading Community Person</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can view trading community person for their trading community person record</td>
<td>Role: Person Self Information Inquiry Duty&lt;br&gt;Privilege: View Trading Community Person (Data)&lt;br&gt;Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Phone Contact Preference</td>
<td>A Channel Sales Director can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;Resource: Trading Community Person Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
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</tr>
<tr>
<td>Trading Community</td>
<td>A Channel Sales Director can view trading community relationship for all trading</td>
<td>Role: Relationship Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Relationship</td>
<td>community relationships in the enterprise</td>
<td>Privilege: View Trading Community Relationship (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Resource: Trading Community Relationship</td>
<td>Resource: Trading Community Relationship</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Director can view trading community relationship for all trading</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>community relationships in the enterprise except partner contact relationships, or</td>
<td>Privilege: View Trading Community Relationship (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>relationships created by partners</td>
<td>Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can view trading community</td>
<td>Role: Partner Customer Contact Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>relationship for all trading community relationships that are contacts and</td>
<td>Privilege: View Trading Community Relationship (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>associated with their partner company organization</td>
<td>Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can view trading community</td>
<td>Role: Partner Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>relationship for trading community partner contact relationships with their</td>
<td>Privilege: View Trading Community Relationship (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>company</td>
<td>Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Channel Sales Director can remove trading community</td>
<td>Role: Resource Administration Duty</td>
<td></td>
</tr>
<tr>
<td>Resource</td>
<td>resource for all resources in the enterprise</td>
<td>Privilege: Remove Trading Community Resource (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can update trading community</td>
<td>Role: Resource Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>resource for all resources in the enterprise</td>
<td>Privilege: Update Trading Community Resource (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can remove trading community</td>
<td>Role: Resource Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>resource for all resources in the enterprise</td>
<td>Privilege: Remove Trading Community Resource (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Director can update trading community</td>
<td>Role: Resource Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>resource for all resources in the enterprise</td>
<td>Privilege: Update Trading Community Resource (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
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<td>-------------------------</td>
</tr>
</tbody>
</table>
|                 | A Channel Sales Director can update trading community resource for their resource record | **Role:** Resource Information Management Duty  
**Privilege:** Update Trading Community Resource (Data)  
**Resource:** Trading Community Resource |  |
|                 | A Channel Sales Director can view trading community resource for all trading community resources. | **Role:** Partner Information Inquiry Duty  
**Privilege:** View Trading Community Resource (Data)  
**Resource:** Trading Community Resource |  |
| Trading Community Resource Note | A Channel Sales Director can manage trading community resource note for all resource notes | **Role:** Resource Administration Duty  
**Privilege:** Manage Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |  |
|                 | A Channel Sales Director can manage trading community resource note for the resource notes for which they are the owner | **Role:** Resource Information Management Duty  
**Privilege:** Manage Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |  |
|                 | A Channel Sales Director can view trading community resource note for all resource notes | **Role:** Resource Information Management Duty  
**Privilege:** View Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |  |
| Trading Community Resource Sales Representative Setup | A Channel Sales Director can manage trading community salesman setup for the | **Role:** Resource Administration Duty  
**Privilege:** Manage |  |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
|                        | reference data sets for which they are authorized                                                                                                                                                                     | Trading Community Salesperson Setup (Data)  
**Resource**: Reference Data Set                                                                                                                                                                                                  |                          |
|                        | A Channel Sales Director can view trading community salesperson setup for the reference data sets for which they are authorized                                                                                     | Role: Resource Administration Duty  
**Privilege**: View  
Trading Community Salesperson Setup (Data)  
**Resource**: Reference Data Set                                                                                                                                                                                         |                          |
| Trading Community Resource Skill | A Channel Sales Director can manage trading community resource skill for all resource skills                                                                                                                       | Role: Resource Administration Duty  
**Privilege**: Manage  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill                                                                                                                                                                           |                          |
|                        | A Channel Sales Director can manage trading community resource skill for the resource skills of persons who they manage                                                                                         | Role: Resource Information Management Duty  
**Privilege**: Manage  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill                                                                                                                                                                           |                          |
|                        | A Channel Sales Director can manage trading community resource skill for their resource skills                                                                                                                     | Role: Resource Information Management Duty  
**Privilege**: Manage  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill                                                                                                                                                                           |                          |
|                        | A Channel Sales Director can view trading community resource skill for all resource skills                                                                                                                       | Role: Resource Administration Duty  
**Privilege**: View  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill                                                                                                                                                                           |                          |
|                        | A Channel Sales Director can view trading community resource skill for the resource skills of persons who they manage                                                                                         | Role: Resource Information Management Duty  
**Privilege**: View  
Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill                                                                                                                                                                           |                          |
A Channel Sales Director can view trading community resource skill for their resource skills.

Role: Resource Information Management Duty
Privilege: View Trading Community Resource Skill (Data)
Resource: Trading Community Resource Skill

A Channel Sales Director can edit user name for persons in their person security profile.

Role: User Name Edit Duty
Privilege: Edit User Name (Data)
Resource: User

**Job Role: Channel Sales Manager**

Manages the indirect sales pipeline by routing leads to partners, reviewing lead registrations, approving or rejecting registrations, and forecasting sales.

**Duties**

Duties assigned directly and indirectly to the job role **Channel Sales Manager**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference</td>
<td>Manages application reference industry, territory, time zone,</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------</td>
<td>-------------</td>
</tr>
<tr>
<td>Administration Duty</td>
<td>currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
</tr>
<tr>
<td>Channel Sales Manager Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Sales Manager</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>------------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Lead Registration Approval Duty</td>
<td>Approves sales lead registrations submitted by external partners.</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Approval Duty</td>
<td>Reviews and approves secured marketing campaigns by viewing detailed campaign, list, segment, and treatment information from the campaign, audience, and treatment work areas.</td>
</tr>
<tr>
<td>Marketing Budget Maintenance Duty</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
<td>Manages all aspects of the application. This role is for sales managers.</td>
</tr>
<tr>
<td>Opportunity Sales Representative Duty</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
<td>Manages all aspects of the application. This role is for resources whose territories are on the opportunity territory team.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information.</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information.</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
<td>Manages the view access for the participant owner’s appointment data.</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
<td>Manages creating and reviewing the interaction data by a participant.</td>
</tr>
</tbody>
</table>
| Partner Account Administration                  | Maintains a partner account, including managing members and
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Partner Account Maintenance Duty</td>
<td>Maintains a partner account, including managing members and partner profile information. This role is for members of the partner account team and their management chain.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
<td>Manages information about partner organization when an owner on an assigned territory.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
<td>Maintains information about partner organization when a resource on an assigned territory. Obsolete</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
<td>Views information about partner organization when a resource on an assigned territory.</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Partner Analysis module.</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Channel Transaction Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
<td>Accesses partner customer contact information.</td>
</tr>
<tr>
<td>Partner Import Maintenance Inquiry Duty</td>
<td>Partner Import Maintenance Duty. This duty will allow for maintenance of Partner Import data.</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
<td>Accesses partner company and partner member information.</td>
</tr>
<tr>
<td>Partner Program Enrollment Maintenance Duty</td>
<td>Manages partner program membership. Additional duties include program questionnaire response.</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
<td>Reviews a partner program.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
<td>Searches and views questions and their associations to partner programs.</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
<td>Views their own information.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
<td>Obsoleted Role. Not used anymore</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security Duty</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Forecasting Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information.</td>
</tr>
<tr>
<td>Sales Forecasting Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing subordinates forecasts.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Reference Customer Sales Representative Duty</td>
<td>Views reference customer note data. This role is for salespersons.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
<td>Performs all Oracle Fusion Social Connection partner duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
<td>Allows to upload data file to import Employee Resource related data.</td>
</tr>
<tr>
<td>Upload data for Resource Team Import</td>
<td>Allows to upload data file to import Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>
Role Hierarchy

Roles inherited directly and indirectly by the job role Channel Sales Manager

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Channel Sales Manager</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Channel Sales Manager Duty</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
</tr>
<tr>
<td>Contract Terms and Conditions View Access Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty</td>
</tr>
<tr>
<td>Marketing Approval Duty</td>
</tr>
<tr>
<td>Marketing Budget Maintenance Duty</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
</tr>
<tr>
<td>Opportunity Sales Representative Duty</td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
</tr>
<tr>
<td>Partner Account Administration Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Partner Import Maintenance Duty</td>
</tr>
<tr>
<td>Partner Program Enrollment Maintenance Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
</tr>
<tr>
<td>Locations Management Duty</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
</tr>
<tr>
<td>Inherited Roles</td>
</tr>
<tr>
<td>----------------</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
</tr>
<tr>
<td>Partner Information Inquiry Duty</td>
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<tr>
<td>Person Self Information Inquiry Duty</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
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<tr>
<td>Application Reference Data Sharing Administration Duty</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Legal Employer Selection Duty</td>
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<tr>
<td>User Name Edit Duty</td>
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<tr>
<td>User Password Reset Duty</td>
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<tr>
<td>User Role Management Duty</td>
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<tr>
<td>User Account and Roles View Duty</td>
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<td>User Name Creation and Linking Duty</td>
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<td>View Person Details Duty</td>
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<tr>
<td>Job Selection Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Relationship Information Inquiry Duty</td>
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<tr>
<td>Resource Information Management Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<td>Workforce Profile Resource Manager Duty</td>
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<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
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<tr>
<td>Talent Notifications Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<td>Sales Competitor Sales Representative Duty</td>
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<tr>
<td>Sales Extension Management Duty</td>
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<tr>
<td>Sales Forecasting Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Sales Forecasting Management Duty</td>
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<td>Sales Lead Follow Up Duty</td>
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<td>Sales Lead Follow Up Management Duty</td>
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<td>Sales Party Management Duty</td>
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<td>File Import Management Duty</td>
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<td>File Import Scheduling Duty</td>
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<td>Applications Common Reference Data Review Duty</td>
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<tr>
<td>Locations Management Duty</td>
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<tr>
<td>Locations Inquiry Duty</td>
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<tr>
<td>Resource Information Management Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<td>Inherited Roles</td>
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<tr>
<td>----------------</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<td>Sales Party Review Duty</td>
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<tr>
<td>Appointment View Duty</td>
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<tr>
<td>Asset and Recommendation View Duty</td>
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<tr>
<td>Contract View Access Across All Contracts Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
</tr>
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<td>Customer Account Contacts Inquiry Duty</td>
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<td>Customer Account Information Inquiry Duty</td>
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<tr>
<td>Customer Account Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Item Inquiry Duty</td>
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<td>Negotiation Viewing Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Purchase Agreement Viewing Duty</td>
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<td>Party Information Inquiry Duty</td>
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<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
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<td>Purchase Order Viewing Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Trading Community Confidential Personally Identifiable Information</td>
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<td>Inquiry Duty</td>
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<td>Personal Contact Information Inquiry Duty</td>
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<td>Personal Identifier Inquiry Duty</td>
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<td>Customer Account Contacts Inquiry Duty</td>
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<td>Customer Account Information Inquiry Duty</td>
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<td>Interaction Management Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Marketing Response Data Review Duty</td>
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<td>Opportunity Revenue View Duty</td>
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<td>Opportunity View Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
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<td>Sales Extension Management Duty</td>
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<td>Sales Lead Data Access Duty</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
</tr>
<tr>
<td>Sales Reference Customer Sales Representative Duty</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
</tr>
<tr>
<td>Territory Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Quota Management Duty</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
</tr>
<tr>
<td>User Role Management Duty</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
</tbody>
</table>
### Inherited Roles

<table>
<thead>
<tr>
<th>Role Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
</tr>
<tr>
<td>View Portrait Duty</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
</tr>
<tr>
<td>Social Network Duty</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
</tr>
<tr>
<td>Marketing Approver</td>
</tr>
<tr>
<td>Lead Registration Approval Duty</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Partner Channel Transaction Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
</tr>
<tr>
<td>Resource</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
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<tr>
<td>Group Information Management Duty</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
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<tr>
<td>Organization Information Inquiry Duty</td>
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<tr>
<td>Organization Relationships Inquiry Duty</td>
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<tr>
<td>Organization Relationships Management Duty</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
</tr>
<tr>
<td>Transactional Business Intelligence Worker</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
</tr>
<tr>
<td>Upload data for Resource Team Import</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
</tr>
</tbody>
</table>
**Privileges**

Privileges granted to duties of the job role **Channel Sales Manager**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category, Manage Application Attachment Entity</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy, Manage Application Database Resource</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield, Manage Application Extensible Flexfield, Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup, Manage Application Set-Enabled Lookup, Manage Application Standard Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category, Manage Application Profile Option</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set, Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree, Manage Application Tree Label</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
<td>Manage Application Tree Structure</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Industry, Manage Application Reference ISO Language, Manage Application Reference Currency</td>
</tr>
</tbody>
</table>


<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Manage Partner User Profile</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Contact</td>
</tr>
</tbody>
</table>

**Duty Role Description**

- **Appointment View Duty**: Manages viewing of appointment data.
- **Asset and Recommendation View Duty**: Views assets and recommendations in Customer Center.
- **CRM Export Management Duty**: Duty role to allow administrators to register CRM objects and schedule export process.
- **Channel Manager Dashboard Duty**: Provides channel roles a dashboard to manage their daily transactions.
- **Contract Terms and Conditions View Access Duty**: Views contract terms in a contract. Additionally, downloads contract terms to Microsoft Word.
- **Contract View Access Across All Contracts Duty**: Views all contracts across an enterprise.
- **Customer Account Addresses Inquiry Duty**: Views customer account address information.
- **Customer Account Contacts Inquiry Duty**: Views customer account contact information.
- **Customer Account Information Inquiry Duty**: Views customer account basic information.
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<th>Duty Role</th>
<th>Duty Role Description</th>
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<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>View Customer Account Information</td>
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<td>Export Customer Account Relationship</td>
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<td>Search Customer Account Relationships</td>
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<td>View Customer Account Relationship</td>
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<td>View Customer Account Relationships</td>
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<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
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<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
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<td>Set Up File Import Activity</td>
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<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
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<td>View Person Details</td>
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<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading Community Group Addresses</td>
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<td>Manage Trading Community Group Attachments</td>
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<td>Incentive Compensation Goal</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
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<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<td>Lead Registration Approval Duty</td>
<td>Approves sales lead registrations submitted by external partners.</td>
<td>Approve Sales Lead</td>
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<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
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<td>Delete Sales Lead Primary Partner</td>
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<td>Manage Lead Qualification Work Area</td>
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<td>View Sales Lead Internal Tabs</td>
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<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
<td>Accept Sales Lead</td>
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<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<td>View Geography Information</td>
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<td>View Trading Community Location</td>
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<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
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<td>Remove Trading Community Location</td>
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<td>Restore Trading Community Location</td>
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<td>Update Trading Community Location</td>
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<td>Marketing Approval Duty</td>
<td>Reviews and approves secured marketing campaigns by viewing detailed campaign, list,</td>
<td>Approve Marketing Campaign</td>
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<td>segment, and treatment information from the campaign, audience, and treatment work</td>
<td>Manage Audience Work Area</td>
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<td>Manage Campaigns Work Area</td>
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<td>Update Marketing Campaign</td>
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<td>View Marketing Campaign</td>
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<td>Marketing Budget Maintenance Duty</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing</td>
<td>Activate Marketing Budget</td>
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<td>budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
<td>Create Marketing Budget</td>
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| Marketing Budget Utilization Duty | Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities. | View Marketing Budget Checkbook  
View Marketing Budget Entry  
View Marketing Claim  
View Marketing Claim Settlement  
View Marketing Fund Request  
View Marketing Source Code |
| Marketing Fund Request and Claim Processing Duty | Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information. | Approve Marketing Claim  
Approve Marketing Fund Request  
Export Marketing Budget  
Export Marketing Budget Entry  
Manage Budgets Work Area  
Reject Marketing Claim  
Reject Marketing Fund Request  
View Marketing Budget  
View Marketing Budget Analytics  
View Marketing Budget Checkbook  
View Marketing Budget Entry  
View Marketing Claim  
View Marketing Claim Settlement  
View Marketing Fund Request  
View Marketing Source Code |
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<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
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<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
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<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
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<td>Opportunity Sales Manager Duty</td>
<td>Manages all aspects of the application. This role is for sales managers.</td>
<td>Assign Opportunity</td>
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<td>Opportunity Sales Representative Duty</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
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<td>View Reports and Analytics Accordion</td>
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<td>Manages all aspects of the application. This role is for resources whose territories</td>
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<td>are on the opportunity territory team.</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
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<tr>
<td>Organization Information</td>
<td>Views organization basic information.</td>
<td>Search Trading Community Organization Additional Identifier</td>
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<td>Inquiry Duty</td>
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<td>Search Trading Community Organization Additional Name</td>
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<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
<td>Add Trading Community Organization Additional Identifier</td>
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<td>Export Trading Community Organization Classification Code Assignment</td>
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<td>Manage Trading Community Organization Source System Mapping</td>
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<td>Move Trading Community Organization Address</td>
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<td>Select Trading Community Organization Address as Primary for a Purpose</td>
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<td>Select Trading Community Organization Contact Responsibility as Primary</td>
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<td>Select Trading Community Organization Contact as Primary</td>
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<td>Submit Organization Merge</td>
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<td>Organization Relationships</td>
<td>Grants privileges to view organization relationship information</td>
<td>Export Trading Community Organization Relationship</td>
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<td>Inquiry Duty</td>
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<td><strong>Organization Relationships</strong></td>
<td><strong>Management Duty</strong> Grants privileges to manage organization relationship information</td>
<td>Add Trading Community Organization Relationship</td>
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<td>Remove Trading Community Organization Relationship</td>
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<td>Restore Trading Community Organization Relationship</td>
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<td>Update Trading Community Organization Relationship</td>
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<tr>
<td><strong>Partner Account</strong></td>
<td><strong>Administration Duty</strong> Maintains a partner account, including managing members and partner profile information.</td>
<td>Assign Partner Account</td>
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<td>Create Partner</td>
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<td>Create Partner Member</td>
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<td>Create Partner User</td>
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<td>Import Partner</td>
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<td>Manage Partner Account Team</td>
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<td>Manage Partner User Security Role</td>
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<td>Remove Partner Member</td>
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<td>Run Purge Batch Assignment Information Process</td>
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<td>Update Partner Member</td>
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<td>Update Partner Profile</td>
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<td>View Partner</td>
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<td></td>
<td>View Partner Contract</td>
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<tr>
<td><strong>Partner Account</strong></td>
<td><strong>Maintenance Duty</strong> Maintains a partner account, including managing members and partner profile information. This role is for members of the partner account team and their management chain.</td>
<td>Assign Partner Account</td>
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<td>Create Partner</td>
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<td>Create Partner Member</td>
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<td>Create Partner User</td>
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<td>Import Partner</td>
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<td>Manage Partner Account Team</td>
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<td>Manage Partner Subsidiaries</td>
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<td>Manage Partner User Security Role</td>
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<td>Update Partner Member</td>
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<td>Update Partner Profile</td>
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<td>View Partner</td>
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<td>View Partner Contract</td>
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<tr>
<td><strong>Partner Account Review Duty</strong></td>
<td><strong>Views a partner account, including viewing a partner's members, profile, and account team.</strong></td>
<td>Search Partner</td>
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<td>View Channel Manager Dashboard</td>
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<td>View Partner</td>
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<td>View Partner Account Team</td>
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<td>View Partner Interaction</td>
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<td>View Partner Profile</td>
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<td>View Partner Snapshot</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Partner Program Enrollment Maintenance Duty</td>
<td>Manages partner program membership. Additional duties include program questionnaire response.</td>
<td>Apply Partner Program, Manage Partner Program Enrollment, View Partner Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
<td>View Partner Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Inquiry Duty</td>
<td>Reviews a partner program.</td>
<td>View Partner Program</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td>Capture Partner Responses to Partner Program Enrollment Questionnaire</td>
</tr>
<tr>
<td>Partner Program Questionnaire Search and View Access Duty</td>
<td>Searches and views questions and their associations to partner programs.</td>
<td>View Questions associated to Program</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
<td>Review Partner Program</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
<td>Manage Partner Relationship</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
<td>Create Consumer, Create Sales Account, Create Sales Account Appointment, Create Sales Account Assessments, Create Sales Account Contact, Create Sales Account Interaction, Create Sales Account Note, Create Sales Account Task, Create Sales Group, Create Sales Group Members, Create Sales Organization, Create Sales Party Appointment, Create Sales Party Contact, Create Sales Party Interaction, Create Sales Party Task, Delete Sales Account Appointment, Delete Sales Account Assessments, Delete Sales Account Contact, Delete Sales Account Interaction, Delete Sales Account Note, Delete Sales Account Task, Delete Sales Group Members, Delete Sales Organization, Delete Sales Party Appointment</td>
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<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
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<td>Select Trading Community Person Address as Primary for a Purpose</td>
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<td>Duty Role Description</td>
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<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
<td>Export Trading Community Person Relationship</td>
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<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
<td>Add Trading Community Person Relationship</td>
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<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as</td>
<td>View Purchase Order</td>
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<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td>Audit Sales Territory Quota</td>
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<td>Export Sales Territory Quota</td>
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<td>Manage Sales Quota Prediction Formula</td>
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<td>Manage Sales Territory Quota</td>
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<td>Revise Sales Territory Quota</td>
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<td>View Sales Goal</td>
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<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td>Import Sales Territory Quota</td>
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<td>Run Import Quota Allocations Job</td>
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<td>View Sales Quota Import Status</td>
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<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
<td>Manage Real Time Communication</td>
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<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Identify Trading Community Person as a Trading Community Resource</td>
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<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>View Trading Community Resource Organization Usage Information</td>
<td></td>
</tr>
<tr>
<td></td>
<td>View Trading Community Resource Overview Information</td>
<td></td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
<td>Search Trading Community Resource Team</td>
</tr>
<tr>
<td></td>
<td>View Trading Community Resource Overview Information</td>
<td></td>
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<td></td>
<td>View Trading Community Resource Team</td>
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<td>View Trading Community Resource Team Details</td>
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<td>View Trading Community Resource Team Members</td>
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<td></td>
<td>View Trading Community Resource Team Usages</td>
<td></td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
<td>Update Customer Competitor Purchase</td>
</tr>
<tr>
<td></td>
<td>View Customer Competitor Purchase</td>
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<tr>
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<td>View Sales Competitor Purchase</td>
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<tr>
<td></td>
<td>View Sales Competitor Opportunities</td>
<td></td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
<td>Update Customer Competitor Purchase</td>
</tr>
<tr>
<td></td>
<td>View Customer Competitor Purchase</td>
<td></td>
</tr>
<tr>
<td></td>
<td>View Sales Reference Customer</td>
<td></td>
</tr>
<tr>
<td>Sales Forecasting Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information.</td>
<td>Edit Sales Forecast Items</td>
</tr>
<tr>
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<td></td>
<td>Export Sales Forecast Participant</td>
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<td></td>
<td>Manage Sales Forecast Adjustments</td>
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<td>Manage Sales Forecast Item Adjustments</td>
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<td>Manage Sales Forecast Participant</td>
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<td></td>
<td>Run Reject or Withdraw Process</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------------------------------------</td>
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<td>----------------------------------------------------------------</td>
</tr>
<tr>
<td>Sales Forecasting Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing subordinates forecasts.</td>
<td>View Sales Forecast Adjustments</td>
</tr>
<tr>
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<td></td>
<td>View Sales Forecast Item Adjustments</td>
</tr>
<tr>
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<td>View Sales Forecast Participant For Self</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Create Sales Lead</td>
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<td>Export Sales Lead</td>
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<td></td>
<td>Identify Sales Lead</td>
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<td>Manage Lead Qualification Work Area</td>
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<td></td>
<td>Qualify Sales Lead</td>
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<td>Update Sales Lead</td>
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<td>View Sales Lead</td>
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<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead</td>
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<td>Create Sales Lead</td>
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<td>Export Sales Lead</td>
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<td>Identify Sales Lead</td>
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<td>Manage Lead Qualification Work Area</td>
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<td>Qualify Sales Lead</td>
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<td>Update Sales Lead</td>
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<td>View Sales Lead</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
<td>Create Asset</td>
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<td>Create Consumer</td>
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<td></td>
<td>Create Sales Account</td>
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<td>Appointment</td>
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<td>Create Sales Account Assessments</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>Create Sales Account Contact</td>
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<td>Create Sales Account Interaction</td>
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<td>Create Sales Group</td>
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<td>Create Sales Group Members</td>
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<td>Create Sales Organization</td>
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<td>Create Sales Party Appointment</td>
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<td>Create Sales Party Assessment</td>
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<td>Create Sales Party Contact</td>
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<td>Create Sales Party Relationship</td>
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<td>Create Sales Party Task</td>
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<td>Delete Asset</td>
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<td>Delete Sales Account Appointment</td>
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<td>Delete Sales Account Assessments</td>
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<td>Delete Sales Account Contact</td>
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<td>Delete Sales Group Members</td>
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<td>Delete Sales Party Task</td>
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<td>Edit Asset</td>
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<td>Manage Customer Tree Options</td>
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<td>Manage Original System References</td>
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<td></td>
<td>Manage Reference Customer Profile</td>
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<td>Manage Sales Account Contact Hierarchy</td>
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<td>Manage Sales Account</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Sales Party Partner Territory</td>
<td>Manages sales account partner territory associations.</td>
<td>Manage Sales Party Partner Territory</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
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<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
<td>Manage Customers Work Area</td>
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<td>Manage Original System References</td>
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<td>View Assets</td>
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<td></td>
<td>View Billing Account</td>
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<td>View Consumer</td>
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<td>View One Source Market Place Information</td>
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<td></td>
<td>View Original System Reference</td>
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<td>View Revenue by Organization Hierarchy</td>
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<td>View Sales Account</td>
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<td></td>
<td>View Sales Account Appointment</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Sales Reference Customer</td>
<td>Views reference customer note data. This role is for salespersons.</td>
<td>View Sales Reference Customer</td>
</tr>
<tr>
<td>Sales Reference Customer</td>
<td></td>
<td>View Sales Reference Customer Opportunities</td>
</tr>
<tr>
<td>Sales Representative Duty</td>
<td></td>
<td>Manage Social Group</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
<td>Invite Social Connection</td>
</tr>
<tr>
<td></td>
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<td>Manage Kudos</td>
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<td>Manage Message Board</td>
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<td>Manage Social Connections</td>
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<td></td>
<td>Manage Social Self-descriptive Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Activity Stream</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management</td>
<td>Manage Goal Management</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
<td>Manage Sales Territory</td>
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<tr>
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<td>Manage Sales Territory Account Exclusions</td>
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<td>Manage Sales Territory Account Inclusions</td>
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<td></td>
<td></td>
<td>Manage Sales Territory Proposal</td>
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<td></td>
<td></td>
<td>Manage Territories, Forecasts and Quotas Work Area</td>
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<tr>
<td></td>
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<td>Run Territory Inheritance</td>
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<td>Recipient Update Job</td>
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<td>Run Territory Proposal Activation Job</td>
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<td>Run Territory Restore Job</td>
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<td>Run Territory Validation Job</td>
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<td>View Sales Territory</td>
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<td></td>
<td>View Sales Territory Proposal</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Import Sales Territory</td>
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<td></td>
<td>Run Import Territory Definitions Job</td>
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<td></td>
<td>Run Import Territory Extended Definitions Job</td>
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<td></td>
<td>View Sales Territory Export Status</td>
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<td></td>
<td></td>
<td>View Sales Territory Import Status</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
<td>Manage Trading Community Hierarchy</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Hierarchy Audit Job</td>
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<tr>
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<td></td>
<td>View Trading Community Hierarchy</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Enter Trading Community Import Batch Process Information</td>
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<td></td>
<td>Purge Trading Community Import Batch</td>
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<td>Run Trading Community Import Batch Error Report</td>
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<td>Run Trading Community Import Batch Process</td>
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<td></td>
<td>View Trading Community Import Batch Details and Statistics</td>
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<td></td>
<td>View Trading Community Import Batch Errors and Details</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
<td>Enter Trading Community Merge Request</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Submit Trading Community Merge Request</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Link User Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Copy Personal Data to LDAP</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
<td>View Nonworker Portrait</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Education Establishment</td>
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<td>Manage Talent Profile Content Item</td>
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<td>Manage Talent Profile Rating Model</td>
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<td>Manage Talent Profile Sources</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>

### Data Security Policies

Data security policies and their enforcement across analytics application for the job role **Channel Sales Manager**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>A Channel Sales Manager can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty</td>
<td>Role: Applications</td>
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<tr>
<td></td>
<td></td>
<td>Role: Application Attachment</td>
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<tr>
<td></td>
<td><strong>Privilege:</strong> Read Application Attachment</td>
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<td></td>
<td><strong>Resource:</strong> Application Attachment</td>
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<tr>
<td>Application Attachment</td>
<td>A Channel Sales Manager can</td>
<td>Role: Applications</td>
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</tbody>
</table>


<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category</td>
<td>delete application attachment for all miscellaneous category attachments data</td>
<td>Common Reference Data Review Duty&lt;br&gt;&lt;strong&gt;Privilege: Delete Application Attachment&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Application Attachment Category&lt;/strong&gt;</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty&lt;br&gt;&lt;strong&gt;Privilege: Read Application Attachment&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Application Attachment Category&lt;/strong&gt;</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty&lt;br&gt;&lt;strong&gt;Privilege: Update Application Attachment&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Application Attachment Category&lt;/strong&gt;</td>
<td></td>
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<tr>
<td>Appointment</td>
<td>A Channel Sales Manager can participant view appointment where they are owner or participants of the appointment</td>
<td>Role: Participant Appointment View Duty&lt;br&gt;&lt;strong&gt;Privilege: Participant View Appointment (Data)&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Appointment&lt;/strong&gt;</td>
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<td></td>
<td>A Channel Sales Manager can view appointment for all appointments in the enterprise</td>
<td>Role: Appointment View Duty&lt;br&gt;&lt;strong&gt;Privilege: View Appointment (Data)&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Appointment&lt;/strong&gt;</td>
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<tr>
<td>Assignment Grade</td>
<td>A Channel Sales Manager can choose assignment grade for grades in their grade security profile</td>
<td>Role: Foundation User and Roles Management Duty&lt;br&gt;&lt;strong&gt;Privilege: Choose Assignment Grade (Data)&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Assignment Grade&lt;/strong&gt;</td>
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<tr>
<td>Business Unit</td>
<td>A Channel Sales Manager can choose business unit organization for business units in their organization security profile</td>
<td>Role: Business Unit Selection Duty&lt;br&gt;&lt;strong&gt;Privilege: Choose Business Unit Organization (Data)&lt;/strong&gt;&lt;br&gt;&lt;strong&gt;Resource: Business Unit&lt;/strong&gt;</td>
<td></td>
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<tr>
<td>Classification Code File Import Activity</td>
<td>A Channel Sales Manager can view classification code file import activity object type for all classification code file import activities of object type</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;strong&gt;Privilege: View&lt;/strong&gt;</td>
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</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
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<td>'classification code'</td>
<td>Classification Code File Import Activity Object Type (Data) <strong>Resource:</strong> Classification Code File Import Activity</td>
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<tr>
<td>Classification Code File Import Mapping</td>
<td>A Channel Sales Manager can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty <strong>Privilege:</strong> View Classification Code File Import Mapping Object Type (Data) <strong>Resource:</strong> Classification Code File Import Mapping</td>
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<tr>
<td>Classification Code File Import Object</td>
<td>A Channel Sales Manager can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty <strong>Privilege:</strong> View Classification Code File Import Object Type (Data) <strong>Resource:</strong> Classification Code File Import Object</td>
<td></td>
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<tr>
<td>Competitor Note</td>
<td>A Channel Sales Manager can manage sales competitor note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative Duty <strong>Privilege:</strong> Manage Sales Competitor Note (Data) <strong>Resource:</strong> Competitor Note</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can view sales competitor note for all notes that are not private</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative Duty <strong>Privilege:</strong> View Sales Competitor Note (Data) <strong>Resource:</strong> Competitor Note</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Manager can view sales competitor note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Competitor Sales Representative Duty <strong>Privilege:</strong> View Sales Competitor Note (Data) <strong>Resource:</strong> Competitor Note</td>
<td></td>
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<tr>
<td>Consumer File Import Activity</td>
<td>A Channel Sales Manager can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty</td>
<td></td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Role: Trading community import batch management duty Privilege: View consumer file import mapping object type (data) Resource: Consumer file import mapping object</td>
<td>Analytics Implementation</td>
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<td>Consumer File Import Mapping</td>
<td>A Channel Sales Manager can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td>Role: Trading community import batch management duty Privilege: View consumer file import mapping object type (data) Resource: Consumer file import mapping object</td>
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<td>Consumer File Import Object</td>
<td>A Channel Sales Manager can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td>Role: Trading community import batch management duty Privilege: View consumer file import object type (data) Resource: Consumer file import object</td>
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<tr>
<td>Contact Center Agent</td>
<td>A Channel Sales Manager can manage agent connector settings where they are the assignee of the contact center agent</td>
<td>Role: Real time communication management duty Privilege: Manage agent connector settings (data) Resource: Contact center agent</td>
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<tr>
<td>Contact File Import Activity</td>
<td>A Channel Sales Manager can view contact file import activity object type for all contact file import activities of object type 'contact'</td>
<td>Role: Trading community import batch management duty Privilege: View contact file import activity object type (data) Resource: Contact file import activity</td>
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<tr>
<td>Contact File Import Object</td>
<td>A Channel Sales Manager can view contact file import object type for all contact file import objects of object type 'contact'</td>
<td>Role: Trading community import batch management duty Privilege: View contact file import object type (data) Resource: Contact file import object</td>
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<tr>
<td>Contract</td>
<td>A Channel Sales Manager can view contract for all business units</td>
<td>Role: Contract view access across all</td>
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<td>Business Object</td>
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<td>Contracts Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract</td>
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<tr>
<td>Contract Expert Rule</td>
<td>A Channel Sales Manager can view contract terms library for all the business units</td>
<td>Role: Contract Terms and Conditions View Access Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Terms Library (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Expert Rule</td>
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<tr>
<td>Contract Library Clause</td>
<td>A Channel Sales Manager can view contract terms library for all business units</td>
<td>Role: Contract Terms and Conditions View Access Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Terms Library (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Library Clause</td>
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<tr>
<td>Contract Note</td>
<td>A Channel Sales Manager can view contract note for notes that are not private or private notes where they are the author.</td>
<td>Role: Contract View Access Across All Contracts Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Note (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Note</td>
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<td>Customer Account</td>
<td>A Channel Sales Manager can view customer account for all customer accounts in the enterprise</td>
<td>Role: Customer Account Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Customer Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Customer Account</td>
<td></td>
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<tr>
<td>Customer Competitor Purchase</td>
<td>A Channel Sales Manager can update customer competitor purchase where the customer party is a legal entity or sales prospect</td>
<td>Role: Sales Competitor Sales Representative Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update Customer Competitor Purchase (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Customer Competitor Purchase</td>
<td>Role: Sales Extension Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update Customer Competitor Purchase (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Customer Competitor Purchase</td>
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<td></td>
<td>A Channel Sales Manager can update customer competitor purchase where the customer party is a sales account and</td>
<td>Role: Sales Competitor Sales Representative Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update</td>
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<td>they are a sales account team member with edit or full access A Channel Sales Manager can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access</td>
<td>Customer Competitor Purchase (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Customer Competitor Purchase</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can view customer competitor purchase where the customer party is a legal entity or sales prospect</td>
<td>Role: Sales Extension Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Customer Competitor Purchase (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Customer Competitor Purchase</td>
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<td></td>
<td>A Channel Sales Manager can view customer competitor purchase where the customer party is a sales account and they are a sales account team member</td>
<td>Role: Sales Extension Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Customer Competitor Purchase (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Customer Competitor Purchase</td>
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<td></td>
<td>A Channel Sales Manager can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member</td>
<td>Role: Sales Extension Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Customer Competitor Purchase (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Customer Competitor Purchase</td>
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<tr>
<td>Customer File Import Activity</td>
<td>A Channel Sales Manager can view customer file import activity object type for all customer file import activities of object type ‘customer’</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Customer File Import Activity Object Type (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Customer File Import Activity</td>
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<tr>
<td>Customer File Import Mapping</td>
<td>A Channel Sales Manager can view customer file import mapping object type for all</td>
<td>Role: Trading Community Import Batch Management</td>
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| Customer File Import Object             | A Channel Sales Manager can view customer file import object type for all customer file import objects of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Object Type (Data)  
Resource: Customer File Import Object | Role: Customer File Import Mappings Object Type 'customer' |
| Department                              | A Channel Sales Manager can choose department for departments in their organization security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Department (Data)  
Resource: Department (Data) | Role: Customer File Import Mappings Object Type 'customer' |
| Employee Resource File Import Activity  | A Channel Sales Manager can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View Employee Resource File Import Activity Object Type (Data)  
Resource: Employee Resource File Import Activity | Role: Employee Resource File Import Activity |
| Employee Resource File Import Mapping   | A Channel Sales Manager can view employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View Employee Resource File Import Mapping Object Type (Data)  
| Employee Resource File Import Object    | A Channel Sales Manager can view employee resource file import object type for all employee resource file import objects of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View Employee Resource File Import Object Type (Data)  
Resource: Employee Resource File Import Object | Role: Employee Resource File Import Object |
| File Export Batch                       | A Channel Sales Manager can view file export batch for all export batches            | Role: CRM Export Management Duty  
Privilege: View File Export Batch (Data)  
Resource: File Export | Role: CRM Export Management Duty |
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<td>File Export Object</td>
<td>A Channel Sales Manager can manage export unit test for all export unit test objects</td>
<td>Role: CRM Export Management Duty&lt;br&gt;Privilege: Manage Export Unit Test (Data)&lt;br&gt;Resource: File Export Object</td>
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<tr>
<td>Group Customer File Import Activity</td>
<td>A Channel Sales Manager can view group customer file import activity object type for all group customer file import activities of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Group Customer File Import Activity Object Type (Data)&lt;br&gt;Resource: Group Customer File Import Activity</td>
<td></td>
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<tr>
<td>Group Customer File Import Mapping</td>
<td>A Channel Sales Manager can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Group Customer File Import Mapping Object Type (Data)&lt;br&gt;Resource: Group Customer File Import Mapping</td>
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<tr>
<td>Group Customer File Import Object</td>
<td>A Channel Sales Manager can view group customer file import object type for all group customer file import objects of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Group Customer File Import Object Type (Data)&lt;br&gt;Resource: Group Customer File Import Object</td>
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<tr>
<td>HR Job</td>
<td>A Channel Sales Manager can choose hr job for jobs in their job security profile</td>
<td>Role: Foundation User and Roles Management Duty&lt;br&gt;Privilege: Choose HR Job (Data)&lt;br&gt;Resource: HR Job</td>
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<tr>
<td>Hierarchy File Import Activity</td>
<td>A Channel Sales Manager can view hierarchy file import activity object type for all hierarchy file import activities</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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| Hierarchy File Import Mapping        | A Channel Sales Manager can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Mapping Object Type (Data)  
Resource: Hierarchy File Import Mapping |                                            |
| Hierarchy File Import Object         | A Channel Sales Manager can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Object Type (Data)  
Resource: Hierarchy File Import Object |                                            |
| Hierarchy Node File Import Activity  | A Channel Sales Manager can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy Node File Import Activity Object Type (Data)  
Resource: Hierarchy Node File Import Activity |                                            |
| Hierarchy Node File Import Mapping   | A Channel Sales Manager can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy Node File Import Mapping Object Type (Data)  
Resource: Hierarchy Node File Import Mapping |                                            |
| Hierarchy Node File Import Object    | A Channel Sales Manager can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy Node File Import Object Type (Data) |                                            |
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<td><strong>Resource:</strong> Hierarchy Node File Import Object</td>
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| Incentive Compensation | A Channel Sales Manager can manage incentive compensation goal for the business units for which they are authorized | **Role:** Incentive Compensation Goal Management Duty  
 **Privilege:** Manage Incentive Compensation Goal (Data)  
 **Resource:** Business Unit |
| Goal                   |                                                                                 |                                                                                               |                         |
|                        |                                                                                 | **Role:** Interaction Management Duty  
 **Privilege:** Delete Interaction (Data)  
 **Resource:** Interaction |
|                        |                                                                                 |                                                                                               |                         |
|                        |                                                                                 | **Role:** Participant Interaction Management Duty  
 **Privilege:** Participant Delete Interaction (Data)  
 **Resource:** Interaction |
|                        |                                                                                 |                                                                                               |                         |
|                        |                                                                                 | **Role:** Participant Interaction Management Duty  
 **Privilege:** Participant Update Interaction (Data)  
 **Resource:** Interaction |
|                        |                                                                                 |                                                                                               |                         |
|                        |                                                                                 | **Role:** Participant Interaction Management Duty  
 **Privilege:** Participant View Interaction (Data)  
 **Resource:** Interaction |
|                        |                                                                                 |                                                                                               |                         |
|                        |                                                                                 | **Role:** Interaction Management Duty  
 **Privilege:** Update Interaction (Data)  
 **Resource:** Interaction |
|                        |                                                                                 |                                                                                               |                         |
|                        |                                                                                 | **Role:** Interaction Management Duty  
 **Privilege:** View Interaction (Data)  
 **Resource:** Interaction |
| Legal Employer          | A Channel Sales Manager can choose legal employer for legal employers in their organization security profile | **Role:** Legal Employer Selection Duty  
 **Privilege:** Choose Legal Employer (Data)  
 **Resource:** Legal Employer |
| Legal Entity File Import| A Channel Sales Manager can                                                   | **Role:** Trading                                                                                  |                         |
| Business Object          | Policy Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Policy Store Implementation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Analytics Implementation |
|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Activity                | view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity'                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Activity Object Type (Data)  
**Resource:** Legal Entity File Import Activity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Legal Entity File Import Mapping | A Channel Sales Manager can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity'                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Mapping Object Type (Data)  
**Resource:** Legal Entity File Import Mapping                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Legal Entity File Import Object | A Channel Sales Manager can view legal entity file import object type for all legal entity file import objects of object type 'legal entity'                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Object Type (Data)  
**Resource:** Legal Entity File Import Object                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Location                | A Channel Sales Manager can choose location for locations in their location security profile                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Role: Foundation User and Roles Management Duty  
**Privilege:** Choose Location (Data)  
**Resource:** Location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Marketing Budget        | A Channel Sales Manager can delete marketing budget for all resource organizations and child resource organizations for which they are authorized                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Role: Marketing Budget Maintenance Duty  
**Privilege:** Delete Marketing Budget (Data)  
**Resource:** Marketing Budget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                         | A Channel Sales Manager can delete marketing budget where they are a manager in the management hierarchy of the budget owner                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Role: Marketing Budget Maintenance Duty  
**Privilege:** Delete Marketing Budget (Data)  
**Resource:** Marketing Budget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                         | A Channel Sales Manager can delete marketing budget where they are a resource in the marketing budget team                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Role: Marketing Budget Maintenance Duty  
**Privilege:** Delete                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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<td>Marketing Budget (Data)</td>
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<td><strong>Resource</strong>: Marketing Budget</td>
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<td>A Channel Sales Manager can delete marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td>Privilege: Delete Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
</tr>
<tr>
<td>A Channel Sales Manager can update marketing budget for all resource organizations and child resource organizations for which they are authorized</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>A Channel Sales Manager can update marketing budget where they are a manager in the management hierarchy of the budget owner</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>A Channel Sales Manager can update marketing budget where they are a resource in the marketing budget team</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
</tr>
<tr>
<td>A Channel Sales Manager can update marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
</tr>
<tr>
<td>A Channel Sales Manager can view marketing budget for all resource organizations and child resource organizations for which they are authorized</td>
<td>Role: Marketing Budget Utilization Duty</td>
<td>Privilege: View Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>A Channel Sales Manager can view marketing budget where they are a manager in the</td>
<td>Role: Marketing Budget Utilization Duty</td>
<td>Privilege: View</td>
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<td>management hierarchy of the budget owner</td>
<td>Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<td>A Channel Sales Manager can view marketing budget where they are a resource in the marketing budget team</td>
<td>Role: Marketing Budget Utilization Duty Privilege: View Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<td></td>
<td>A Channel Sales Manager can view marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Utilization Duty Privilege: View Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>Marketing Budget Note</td>
<td>A Channel Sales Manager can delete marketing budget note where they have delete access to the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Delete Marketing Budget Note (Data)</td>
<td>Resource: Marketing Budget Note</td>
</tr>
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<td>A Channel Sales Manager can delete marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Delete Marketing Budget Note (Data)</td>
<td>Resource: Marketing Budget Note</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can update marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note</td>
<td>Role: Marketing Budget Maintenance Duty Privilege: Update Marketing Budget Note (Data)</td>
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<td><strong>Resource:</strong> Marketing Budget Note</td>
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<td></td>
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<td><strong>Role:</strong> Marketing Budget Utilization Duty</td>
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<td><strong>Role:</strong> Marketing Budget Maintenance Duty</td>
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|                 | A Channel Sales Manager can view marketing campaign for all resource organizations and child resource organizations for which they are authorized | **Role:** Marketing Approval Duty  
**Privilege:** View  
**Resource:** Marketing Campaign | |
| Marketing Claim | A Channel Sales Manager can delete marketing claim where they have view access to the marketing budget | **Role:** Marketing Budget Utilization Duty  
**Privilege:** Delete  
**Resource:** Marketing Claim | |
|                 | A Channel Sales Manager can update marketing claim where they have view access to the marketing budget | **Role:** Marketing Budget Utilization Duty  
**Privilege:** Update  
**Resource:** Marketing Claim | |
|                 | A Channel Sales Manager can view marketing claim where they have view access to the marketing budget | **Role:** Marketing Budget Utilization Duty  
**Privilege:** View  
**Resource:** Marketing Claim | |
| Marketing Claim Note | A Channel Sales Manager can delete marketing claim note where they have delete access to the marketing claim | **Role:** Marketing Budget Maintenance Duty  
**Privilege:** Delete  
**Resource:** Marketing Claim Note | |
|                 | A Channel Sales Manager can delete marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note | **Role:** Marketing Budget Maintenance Duty  
**Privilege:** Delete  
**Resource:** Marketing Claim Note | |
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<td><strong>Role:</strong> Marketing Budget Utilization Duty <strong>Privilege:</strong> Update Marketing Claim Note (Data) <strong>Resource:</strong> Marketing Claim Note</td>
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<td>Fact: CRM - Revenue&lt;br&gt;&lt;b&gt;Dimension(s): Opportunity&lt;/b&gt;</td>
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<td>A Channel Sales Manager can view opportunity note where they are a member of the opportunity sales team with view, edit, or full access, and the note is not private</td>
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<td>Partner File Import Activity A Channel Sales Manager can view partner file import activity object type for all partner file import activities of object type 'partner company'</td>
<td>Role: Partner Import Maintenance Duty Privilege: View Partner File Import Activity Object Type (Data) Resource: Partner File Import Activity</td>
<td>Role: Partner Import Maintenance Duty Privilege: View Partner File Import Activity Object Type (Data) Resource: Partner File Import Activity</td>
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<td>View partner file import mapping object type for all partner file import mappings of object type 'partner company'</td>
<td>Administration Duty&lt;br&gt;&lt;b&gt;Privilege: View Partner File Import Mapping Object Type (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Partner File Import Mapping&lt;/b&gt;</td>
<td></td>
</tr>
<tr>
<td>Partner File Import Object</td>
<td>A Channel Sales Manager can view partner file import object type for all partner file import objects of object type 'partner company'</td>
<td>Role: Resource Administration Duty&lt;br&gt;&lt;b&gt;Privilege: View Partner File Import Object Type (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Partner File Import Object&lt;/b&gt;</td>
<td></td>
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<tr>
<td>Partner Member File Import Activity</td>
<td>A Channel Sales Manager can view partner member file import activity object type for all partner member file import activities of object type 'partner member'</td>
<td>Role: Partner Import Maintenance Duty&lt;br&gt;&lt;b&gt;Privilege: View Partner Member File Import Activity Object Type (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Partner Member File Import Activity&lt;/b&gt;</td>
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<tr>
<td>Partner Member File Import Mapping</td>
<td>A Channel Sales Manager can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member'</td>
<td>Role: Resource Administration Duty&lt;br&gt;&lt;b&gt;Privilege: View Partner Member File Import Mapping Object Type (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Partner Member File Import Mapping&lt;/b&gt;</td>
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<tr>
<td>Partner Member File Import Object</td>
<td>A Channel Sales Manager can view partner member file import object type for all partner member file import objects of object type 'partner member'</td>
<td>Role: Resource Administration Duty&lt;br&gt;&lt;b&gt;Privilege: View Partner Member File Import Object Type (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Partner Member File Import Object&lt;/b&gt;</td>
<td></td>
</tr>
<tr>
<td>Partner Note</td>
<td>A Channel Sales Manager can manage partner note for all notes that are not private</td>
<td>Role: Partner Account Administration Duty&lt;br&gt;&lt;b&gt;Privilege: Manage Partner Note (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Partner Note&lt;/b&gt;</td>
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<td></td>
<td>A Channel Sales Manager can</td>
<td>Role: Partner Account</td>
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<tr>
<td>Partner Note</td>
<td>A Channel Sales Manager can manage partner note where they are the author of the note</td>
<td>Role: Partner Account Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
<td></td>
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<tr>
<td></td>
<td>manage partner note for all notes that are not private and where they are in the partner account team</td>
<td>Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
<td></td>
</tr>
<tr>
<td>Partner Profile</td>
<td>A Channel Sales Manager can manage partner account for all partner accounts in the enterprise</td>
<td>Role: Partner Account Administration Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Manager can manage partner account where they are in the management chain of a resource who is on the partner account team with full access</td>
<td>Role: Partner Account Maintenance Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can manage partner account where they are in the partner account team with full access</td>
<td>Role: Partner Account Maintenance Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can manage partner account where they are the member of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Manager can manage partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Manager can manage partner account where they are the owner of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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<td>A Channel Sales Manager can manage partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Owner Duty Privilege: Manage Partner Account (Data) Resource: Partner Profile</td>
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</table>
| A Channel Sales Manager can update partner account for all partner accounts in the enterprise | Role: Partner Account Administration Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can update partner account where they are in the management chain of a resource who is on the partner account team with edit access | Role: Partner Account Maintenance Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can update partner account where they are in the partner account team with edit access | Role: Partner Account Maintenance Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can update partner account where they are the member of the territory associated with the partner account | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can update partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account | Role: Partner Account Maintenance Territory Resources Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can update partner account where they are the owner of the territory associated with the partner account | Role: Partner Account Maintenance Territory Owner Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can update partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account | Role: Partner Account Maintenance Territory Owner Duty  
Privilege: Update Partner Account (Data)  
Resource: Partner Profile | | |
| A Channel Sales Manager can view partner account for all partner accounts in the enterprise | Role: Partner Account Administration Duty  
Privilege: View Partner Account (Data)  
Resource: Partner Profile | Fact: PRM - Partner Presence Dimension(s): | |
| A Channel Sales Manager can view partner account for all partner accounts in the enterprise | Role: Partner Account Administration Duty  
Privilege: View Partner Account (Data)  
Resource: Partner Profile | | |
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<td>view partner account where they are a member of the territory associated with the partner account</td>
<td>Review Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
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<td></td>
<td>A Channel Sales Manager can view partner account where they are a member of the territory that is an ancestor of the territory associated with the partner account</td>
<td>Role: Partner Account Review Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
<td>Fact: PRM - Partner Presence Dimension(s):</td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can view partner account where they are in the management chain of a resource who is on the partner account team</td>
<td>Role: Partner Account Maintenance Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
<td>Fact: PRM - Partner Presence Dimension(s):</td>
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<td></td>
<td>A Channel Sales Manager can view partner account where they are in the partner account team</td>
<td>Role: Partner Account Maintenance Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
<td>Fact: PRM - Partner Presence Dimension(s):</td>
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<td></td>
<td>A Channel Sales Manager can view partner account where they are the member of the territory associated with the partner account</td>
<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
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<td>Role: Partner Account Maintenance Territory Resources Duty Privilege: View Partner Account (Data) Resource: Partner Profile</td>
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<td>A Channel Sales Manager can view partner account where they are the owner of the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty</td>
<td>Fact: PRM - Partner Presence Dimension(s):</td>
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<td></td>
<td>territory associated with the partner account</td>
<td>Privilege: View Partner Account (Data)</td>
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<td>Resource: Partner Profile</td>
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<td></td>
<td>A Channel Sales Manager can view partner account where they are the owner of the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty</td>
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<td></td>
<td>territory that is an ancestor of the territory associated with the partner account</td>
<td>Privilege: View Partner Account (Data)</td>
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<td>Resource: Partner Profile</td>
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<td>A Channel Sales Manager can view partner program for all partner programs in the</td>
<td>Role: Partner Program Inquiry Duty</td>
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<td></td>
<td>enterprise</td>
<td>Privilege: View Partner Program (Data)</td>
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<td>Resource: Partner Program</td>
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<td>A Channel Sales Manager can manage partner program enrollment where they are a</td>
<td>Role: Partner Program Enrollment Maintenance Duty</td>
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<td>member of the partner account team</td>
<td>Privilege: Manage Partner Program Enrollment (Data)</td>
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<td>Resource: Partner Program Enrollment</td>
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<td></td>
<td>A Channel Sales Manager can view partner program enrollment for all partner program</td>
<td>Role: Partner Program Enrollment View Duty</td>
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<td>enrollments in the enterprise</td>
<td>Privilege: View Partner Program Enrollment (Data)</td>
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<td></td>
<td>Resource: Partner Program Enrollment</td>
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<td>A Channel Sales Manager can search worker for persons and assignments in their</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<td></td>
<td>person and assignment security profile</td>
<td>Privilege: Search Worker (Data)</td>
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<td></td>
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<td>Resource: Person Assignment</td>
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<td></td>
<td>A Channel Sales Manager can view person assignment for persons and assignments in</td>
<td>Role: Foundation User and Roles Management Duty</td>
<td></td>
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<td></td>
<td>their person and assignment security profile</td>
<td>Privilege: View Person Assignment (Data)</td>
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<td></td>
<td></td>
<td>Resource: Person Assignment</td>
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<td></td>
<td>A Channel Sales Manager can choose person type for person types in their person type</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<tr>
<td></td>
<td>security profile</td>
<td>Privilege: Choose Person Type (Data)</td>
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<td></td>
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<td>Resource: Person Type</td>
<td></td>
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<td></td>
<td>A Channel Sales Manager can choose position for positions in</td>
<td>Role: Foundation User and Roles Management</td>
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</tbody>
</table>
| Public Person        | A Channel Sales Manager can view person deferred for persons and assignments in their person and assignment security profile                                                                                     | Role: View Person Details Duty  
Privilege: View Person Deferred (Data)  
Resource: Public Person          |                                                                                        |                          |
| Reference Customer Note | A Channel Sales Manager can manage sales reference customer note where they are the author of the note                                                                                                         | Role: Sales Reference Customer Sales Representative Duty  
Privilege: Manage Sales Reference Customer Note (Data)  
Resource: Reference Customer Note         |                                                                                        |                          |
| Reference Customer Note | A Channel Sales Manager can view sales reference customer note for all notes that are not private                                                                                                         | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer Note (Data)  
Resource: Reference Customer Note         |                                                                                        |                          |
| Reference Customer Note | A Channel Sales Manager can view sales reference customer note where they are the author of the note                                                                                                         | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer Note (Data)  
Resource: Reference Customer Note         |                                                                                        |                          |
| Sales Competitor     | A Channel Sales Manager can view sales competitor for all sales competitors in the enterprise                                                                                                                   | Role: Sales Competitor Sales Representative Duty  
Privilege: View Sales Competitor (Data)  
Resource: Sales Competitor         |                                                                                        |                          |
| Sales Forecast Adjustment | A Channel Sales Manager can manage sales forecast adjustment for child territories of territories that they own currently                                                                               | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Adjustment (Data)  
Resource: Sales Forecast Adjustment |                                                                                        |                          |
| Sales Forecast Adjustment | A Channel Sales Manager can manage sales forecast adjustment for child territories of the territories that they owned previously for which the active forecast is in progress | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Adjustment (Data)  
Resource: Sales Forecast Adjustment |                                                                                        |                          |
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|                                                                                   | A Channel Sales Manager can manage sales forecast adjustment for territories they owned previously for which the active forecast is in progress                                                                        | Role: Sales Forecasting
Duty
Privilege: Manage
Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |
|                                                                                   | Role: Sales Forecasting Management Duty
Privilege: Manage
Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |                         |
|                                                                                   | A Channel Sales Manager can manage sales forecast adjustment for the territories they own currently                                                                                                               | Role: Sales Forecasting
Duty
Privilege: Manage
Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |
|                                                                                   | Role: Sales Forecasting Management Duty
Privilege: Manage
Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |                         |
|                                                                                   | A Channel Sales Manager can view sales forecast adjustment for child territories of territories that they own currently                                                                                           | Role: Sales Forecasting
Duty
Privilege: View Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |
|                                                                                   | Role: Sales Forecasting Management Duty
Privilege: View Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |                         |
|                                                                                   | A Channel Sales Manager can view sales forecast adjustment for child territories of the territories that they owned previously for which the active forecast is in progress                                           | Role: Sales Forecasting
Duty
Privilege: View Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |
|                                                                                   | Role: Sales Forecasting Management Duty
Privilege: View Sales Forecast Adjustment (Data)
Resource: Sales Forecast Adjustment                                                                 |                                                                                         |                         |
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<td>Sales Forecast Item</td>
<td>A Channel Sales Manager can manage sales forecast item for child territories of territories that they own currently</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
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<td>Sales Forecast Item</td>
<td>A Channel Sales Manager can manage sales forecast item for child territories of the territories that they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
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<td>A Channel Sales Manager can manage sales forecast item for territories they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
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<tr>
<td>Sales Forecast Item</td>
<td>A Channel Sales Manager can view sales forecast adjustment for the territories they own currently</td>
<td>Role: Sales Forecasting Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
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<tr>
<td>Sales Forecast Item</td>
<td>A Channel Sales Manager can view sales forecast adjustment for territories they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
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<tr>
<td>A Channel Sales Manager can manage sales forecast item for the territories they own currently</td>
<td>Privilege: Manage Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Duty Privilege: Manage Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Manager can manage sales forecast item for which they are the owner</td>
<td>Privilege: Manage Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Management Duty Privilege: Manage Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Manager can view sales forecast item for child territories of territories that they own currently</td>
<td>Privilege: View Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Management Duty Privilege: View Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td></td>
</tr>
<tr>
<td>A Channel Sales Manager can view sales forecast item for child territories of the territories that they owned previously for which the active forecast is in progress</td>
<td>Privilege: View Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Management Duty Privilege: View Sales Forecast Item</td>
<td></td>
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</table>
| Sales Forecast Participant | A Channel Sales Manager can manage sales forecast participant for child territories of territories that they own currently | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
| A Channel Sales Manager can manage sales forecast participant for child territories of the territories that they owned previously for which the active forecast is in progress | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
| A Channel Sales Manager can manage sales forecast participant for child territories of the territories that they own currently | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
| Sales Forecast Participant | A Channel Sales Manager can manage sales forecast participant for child territories of territories that they own currently | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
| A Channel Sales Manager can manage sales forecast participant for child territories of the territories that they owned previously for which the active forecast is in progress | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
| A Channel Sales Manager can manage sales forecast participant for child territories of the territories that they own currently | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
| A Channel Sales Manager can manage sales forecast participant for child territories of the territories that they owned previously for which the active forecast is in progress | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | |
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|                 | manage sales forecast participant for territories they owned previously for which the active forecast is in progress | Duty  
**Privilege:** Manage Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
Role: Sales Forecasting Management Duty  
**Privilege:** Manage Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
|                 | A Channel Sales Manager can manage sales forecast participant for the territories they own currently | Duty  
**Privilege:** Manage Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
Role: Sales Forecasting Management Duty  
**Privilege:** Manage Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
|                 | A Channel Sales Manager can view sales forecast participant for child territories of territories that they own currently | Duty  
**Privilege:** View Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
Role: Sales Forecasting Management Duty  
**Privilege:** View Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
|                 | A Channel Sales Manager can view sales forecast participant for child territories of the territories that they owned previously for which the active forecast is in progress | Duty  
**Privilege:** View Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  
Role: Sales Forecasting Management Duty  
**Privilege:** View Sales Forecast Participant (Data)  
**Resource:** Sales Forecast Participant |  

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<td>A Channel Sales Manager</td>
<td>A Channel Sales Manager can view sales forecast participant for territories they owned previously for which the active forecast is in progress</td>
<td><strong>Role:</strong> Sales Forecasting &lt;br&gt; <strong>Duty:</strong> View Sales Forecast Participant (Data) &lt;br&gt; <strong>Privilege:</strong> View Sales Forecast Participant &lt;br&gt; <strong>Resource:</strong> Sales Forecast Participant</td>
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</tr>
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<td></td>
<td>A Channel Sales Manager can view sales forecast participant for the territories they own currently</td>
<td><strong>Role:</strong> Sales Forecasting &lt;br&gt; <strong>Management Duty:</strong> View Sales Forecast Participant (Data) &lt;br&gt; <strong>Privilege:</strong> View Sales Forecast Participant &lt;br&gt; <strong>Resource:</strong> Sales Forecast Participant</td>
<td></td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Channel Sales Manager can convert sales lead where they are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
<td><strong>Role:</strong> Sales Lead &lt;br&gt; <strong>Follow Up Management Duty:</strong> Convert Sales Lead (Data) &lt;br&gt; <strong>Privilege:</strong> Convert Sales Lead &lt;br&gt; <strong>Resource:</strong> Sales Lead</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can convert sales lead where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td><strong>Role:</strong> Sales Lead &lt;br&gt; <strong>Follow Up Management Duty:</strong> Convert Sales Lead (Data) &lt;br&gt; <strong>Privilege:</strong> Convert Sales Lead &lt;br&gt; <strong>Resource:</strong> Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Manager can convert sales lead where they are a resource in the lead sales team</td>
<td><strong>Role:</strong> Sales Lead &lt;br&gt; <strong>Follow Up Duty:</strong> Convert Sales Lead (Data) &lt;br&gt; <strong>Privilege:</strong> Convert Sales Lead &lt;br&gt; <strong>Resource:</strong> Sales Lead</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can convert sales lead where they are a resource in the territory assigned to the sales lead</td>
<td><strong>Role:</strong> Sales Lead &lt;br&gt; <strong>Follow Up Duty:</strong> Convert Sales Lead (Data) &lt;br&gt; <strong>Privilege:</strong> Convert Sales Lead &lt;br&gt; <strong>Resource:</strong> Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Channel Sales Manager can convert sales lead where they are a territory resource in the</td>
<td><strong>Role:</strong> Sales Lead &lt;br&gt; <strong>Follow Up Duty:</strong> Convert Sales Lead (Data) &lt;br&gt; <strong>Privilege:</strong> Convert Sales Lead &lt;br&gt; <strong>Resource:</strong> Sales Lead</td>
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<tr>
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<td>Analytics Implementation</td>
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</tbody>
</table>
|                 | sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | Sales Lead (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can convert sales lead where they are an administrator of the resource organization in the primary assignment of the owner | **Role:** Sales Lead  
**Follow Up Duty**  
**Privilege:** Convert  
Sales Lead (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can convert sales lead where they are the owner of the sales lead | **Role:** Sales Lead  
**Follow Up Duty**  
**Privilege:** Convert  
Sales Lead (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can update sales lead others where they are a manager in the management hierarchy of a resource in the lead sales team with full access | **Role:** Sales Lead  
**Follow Up**  
**Management Duty**  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can update sales lead others where they are a manager in the management hierarchy of the owner of the sales lead | **Role:** Sales Lead  
**Follow Up**  
**Management Duty**  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can update sales lead others where they are a resource in the lead sales team with full access | **Role:** Lead Registration  
**Management Duty**  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can update sales lead others where they are a resource in the territory assigned to the sales lead | **Role:** Lead Registration  
**Submission Duty**  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead |                         |
|                 | A Channel Sales Manager can update sales lead others where they are a resource in the territory assigned to the sales lead | **Role:** Sales Lead  
**Follow Up Duty**  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead |                         |
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<td>A Channel Sales Manager can update sales lead others where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Management Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can update sales lead others where they are the owner of the sales lead</td>
<td>Role: Lead Registration Submission Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Submission Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can update sales lead owner where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Lead Registration Management Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
<td>Role: Lead Registration Submission Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can update sales lead owner where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can update sales lead owner where they are the owner of the sales lead</td>
<td>Role: Lead Registration Management Duty&lt;br&gt;Privilege: Update Sales Lead Owner (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>Role: Lead Registration Submission Duty&lt;br&gt;Privilege: Update Sales Lead Owner (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td></td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: Update Sales Lead Owner (Data)&lt;br&gt;Resource: Sales Lead</td>
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<td></td>
<td>A Channel Sales Manager can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Lead Registration Management Duty&lt;br&gt;Privilege: Update Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>Role: Lead Registration Submission Duty&lt;br&gt;Privilege: Update Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td></td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: Update Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can view sales lead where they are a manager in the management hierarchy of a resource in the lead sales team</td>
<td>Role: Sales Lead Follow Up Management Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>Fact: Marketing Lead&lt;br&gt;<strong>Dimension(s):</strong></td>
<td>&lt;br&gt;Fact: PRM - Registered Lead&lt;br&gt;<strong>Dimension(s):</strong>&lt;br&gt;PRM - Registered Lead Detail</td>
<td></td>
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<td></td>
<td>A Channel Sales Manager can view sales lead where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Management Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<td>Fact: Marketing Lead&lt;br&gt;<strong>Dimension(s):</strong></td>
<td>&lt;br&gt;Fact: PRM - Registered Lead&lt;br&gt;<strong>Dimension(s):</strong>&lt;br&gt;PRM - Registered Lead Detail</td>
<td></td>
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<td></td>
<td>A Channel Sales Manager can view sales lead where they are a resource in the lead sales team</td>
<td>Role: Lead Registration Management Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<td></td>
<td>Fact: Marketing Lead&lt;br&gt;<strong>Dimension(s):</strong></td>
<td>&lt;br&gt;Fact: PRM - Registered Lead&lt;br&gt;<strong>Dimension(s):</strong>&lt;br&gt;PRM - Registered Lead Detail</td>
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</tbody>
</table>
|                 | **Role:** Lead Registration Submission Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead                | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
|                 | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead                | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
|                 | A Channel Sales Manager can view sales lead where they are a resource in the territory assigned to the sales lead | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
|                 | **Role:** Lead Registration Management Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead                | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
|                 | **Role:** Lead Registration Submission Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead                | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
|                 | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead                | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
|                 | A Channel Sales Manager can view sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | Fact: Marketing Lead  
**Dimension(s):** PRM - Registered Lead Lead Detail |                        |
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<tr>
<td></td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;&lt;b&gt;Privilege: View Sales Lead (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Sales Lead&lt;/b&gt;</td>
<td>PRM - Registered Lead Detail</td>
<td></td>
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<td></td>
<td><strong>Fact:</strong> Marketing Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead Detail</td>
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<td></td>
<td>Role: Lead Registration Management Duty&lt;br&gt;&lt;b&gt;Privilege: View Sales Lead (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Sales Lead&lt;/b&gt;</td>
<td><strong>Fact:</strong> Marketing Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead Detail</td>
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<td></td>
<td>Role: Lead Registration Submission Duty&lt;br&gt;&lt;b&gt;Privilege: View Sales Lead (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Sales Lead&lt;/b&gt;</td>
<td><strong>Fact:</strong> Marketing Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead Detail</td>
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<td>Role: Sales Lead Follow Up Duty&lt;br&gt;&lt;b&gt;Privilege: View Sales Lead (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Sales Lead&lt;/b&gt;</td>
<td><strong>Fact:</strong> Marketing Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead Detail</td>
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<td>Role: Lead Registration Management Duty&lt;br&gt;&lt;b&gt;Privilege: View Sales Lead (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Sales Lead&lt;/b&gt;</td>
<td><strong>Fact:</strong> Marketing Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead Detail</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Role: Lead Registration Submission Duty&lt;br&gt;&lt;b&gt;Privilege: View Sales Lead (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Sales Lead&lt;/b&gt;</td>
<td><strong>Fact:</strong> Marketing Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead&lt;br&gt;&lt;b&gt;Dimension(s):<strong>&lt;br&gt;&lt;b&gt;Fact:</strong> PRM - Registered Lead Detail</td>
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</table>

A Channel Sales Manager can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner.

A Channel Sales Manager can view sales lead where they are the owner of the sales lead.
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</tr>
</thead>
</table>
| Sales Lead Note  | A Channel Sales Manager can delete sales lead note where they have delete access to the sales lead | Role: Lead Registration Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | Registered Lead Dimension(s): PRM - Registered Lead Detail |
|                  |                                                                                   | Role: Lead Registration Submission Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
|                  |                                                                                   | Role: Sales Lead Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
|                  |                                                                                   | Role: Sales Lead Follow Up Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
|                  | A Channel Sales Manager can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | Role: Lead Registration Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
|                  |                                                                                   | Role: Lead Registration Submission Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
|                  |                                                                                   | Role: Sales Lead Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
|                  |                                                                                   | Role: Sales Lead Follow Up Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | |
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</table>
|                 | A Channel Sales Manager can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note                                                                 | Role: Lead Registration Management Duty  
Privilege: Update Sales Lead Note (Data)  
Resource: Sales Lead Note |                                                      |                                        |
|                 |                                                                                                                                                                                                                   | Role: Lead Registration Submission Duty  
Privilege: Update Sales Lead Note (Data)  
Resource: Sales Lead Note |                                                      |                                        |
|                 | A Channel Sales Manager can view sales lead note for all external sales lead notes in the enterprise                                                                                                              | Role: Lead Registration Submission Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |                                                      |                                        |
|                 | A Channel Sales Manager can view sales lead note for all internal sales lead notes in the enterprise                                                                                                             | Role: Lead Registration Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |                                                      |                                        |
|                 | A Channel Sales Manager can view sales lead note where they are the author of the private sales lead note                                                                                                         | Role: Lead Registration Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |                                                      |                                        |
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| Sales Party     | A Channel Sales Manager can delete sales party where they are in the management chain of a resource who is on the sales account team with full access | **Role:** Partner Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |  |
|                 | A Channel Sales Manager can delete sales party where they are in the sales account team with full access | **Role:** Partner Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |  |
|                 | A Channel Sales Manager can delete sales party where they are the owner of the territory associated with the sales account | **Role:** Partner Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |  |
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<tbody>
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<td></td>
<td>A Channel Sales Manager can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Partner Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
<td></td>
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<tr>
<td></td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>A Channel Sales Manager can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Partner Sales Party Management Duty&lt;br&gt;Privilege: Manage Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Manage Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>A Channel Sales Manager can manage sales party where they are in the sales account team with full access</td>
<td>Role: Partner Sales Party Management Duty&lt;br&gt;Privilege: Manage Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<tr>
<td></td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Manage Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>A Channel Sales Manager can update sales party where they are a member of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Update Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<tr>
<td></td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Update Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<tr>
<td></td>
<td>A Channel Sales Manager can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Update Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<tr>
<td></td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Update Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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| sales account  | A Channel Sales Manager can update sales party where they are in the management chain of a resource who is on the sales account team with edit access | **Role:** Partner Sales Party Management Duty  
**Privilege:** Update Sales Party (Data)  
**Resource:** Sales Party |  |
| sales account  | A Channel Sales Manager can update sales party where they are in the sales account team with edit access | **Role:** Partner Sales Party Management Duty  
**Privilege:** Update Sales Party (Data)  
**Resource:** Sales Party |  |
| sales account  | A Channel Sales Manager can view sales party for all prospects in the enterprise | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |  |
| sales account  | A Channel Sales Manager can view sales party for all sales accounts in the enterprise | **Role:** Sales Party Review Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |  |
| sales account  | A Channel Sales Manager can view sales party where they are a member of the territory associated with the sales account | **Role:** Partner Sales Party Management Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |  |
| sales account  | A Channel Sales Manager can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account | **Role:** Partner Sales Party Management Duty  
**Privilege:** View Sales Party (Data)  
**Resource:** Sales Party |  |
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| Sales Party Note | A Channel Sales Manager can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note | |
| Sales Party Note | A Channel Sales Manager can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note | |
| Sales Party Note | A Channel Sales Manager can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note | |
| Sales Party Note | A Channel Sales Manager can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales | |
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<td>private or private sales contact notes where they are the author</td>
<td>Party Note (Data)</td>
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</table>
|                      | A Channel Sales Manager can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author                                                                                                                    | **Role**: Sales Party Management Duty  
**Privilege**: Edit Sales Party Note (Data)  
**Resource**: Sales Party Note                                                                |                          |
|                      | A Channel Sales Manager can edit sales party note all sales party notes that are not private or private sales organization notes where they are the author                                                                                                                                    | **Role**: Sales Party Management Duty  
**Privilege**: Edit Sales Party Note (Data)  
**Resource**: Sales Party Note                                                                |                          |
|                      | A Channel Sales Manager can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author                                                                                                                                     | **Role**: Sales Party Management Duty  
**Privilege**: View Sales Party Note (Data)  
**Resource**: Sales Party Note                                                                |                          |
|                      | A Channel Sales Manager can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author                                                                                                                   | **Role**: Sales Party Management Duty  
**Privilege**: View Sales Party Note (Data)  
**Resource**: Sales Party Note                                                                |                          |
|                      | A Channel Sales Manager can view sales party note all sales party notes that are not private or private sales organization notes where they are the author                                                                                                                                    | **Role**: Sales Party Management Duty  
**Privilege**: View Sales Party Note (Data)  
**Resource**: Sales Party Note                                                                |                          |
|                      | A Channel Sales Manager can view sales quota plan for all sales quota plans that are active                                                                                                                                                                                                  | **Role**: Quota Management Duty  
**Privilege**: View Sales                                                                                                                               |                          |
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<th>Policy Description</th>
<th>Policy Store Implementation</th>
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</thead>
<tbody>
<tr>
<td>Sales Resource Period Quota File Import Metadata</td>
<td>A Channel Sales Manager can view sales resource period quota file import metadata for all sales resource period quota file import metadata of object type resource period quota</td>
<td>Role: Quota Management Export Import Duty&lt;br&gt;Privilege: View Sales Resource Period Quota File Import Metadata&lt;br&gt;Resource: Sales Resource Period Quota File Import Metadata</td>
<td>Role: Quota Management Duty&lt;br&gt;Privilege: Manage Sales Resource Quota (Data)&lt;br&gt;Resource: Sales Resource Quota</td>
</tr>
<tr>
<td>Sales Resource Quota</td>
<td>A Channel Sales Manager can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty&lt;br&gt;Privilege: Manage Sales Resource Quota (Data)&lt;br&gt;Resource: Sales Resource Quota</td>
<td>Role: Quota</td>
</tr>
</tbody>
</table>

A Channel Sales Manager can...
| Business Object                  | Policy Description                                                                                                                                                                                                 | Policy Store Implementation                                                                                      | Analytics Implementation |
|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
|                                | manage sales resource quota where they are the owner of the root territory, if the resource quota is for the root territory                                                                                           | Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota          |                                                                  |
|                                | A Channel Sales Manager can view sales resource quota where they are assigned the quota                                                                                                                             | Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota          |                                                                  |
|                                | A Channel Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned                                                                 | Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota          |                                                                  |
|                                | A Channel Sales Manager can view sales resource quota where they are the owner of the territory to which the quota is assigned                                                                                       | Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota          |                                                                  |
|                                | Sales Territory                                                                                                                      | Role: Territory Management Duty Privilege: Manage                                                   |                                                                  |


<table>
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<th>Analytics Implementation</th>
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</thead>
</table>
| Sales Territory Dimensionality Export Object | A Channel Sales Manager can view sales territory where they own a parent territory in the territory hierarchy | **Role**: Territory Management Duty  
 **Privilege**: View Sales Territory (Data)  
 **Resource**: Sales Territory | |
<table>
<thead>
<tr>
<th>Business Object</th>
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</thead>
</table>
| Sales Territory Dimensionality File Import Metadata | A Channel Sales Manager can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimensionality_export_object | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory Dimensionality File Import Metadata  
**Resource**: Sales Territory Dimensionality File Import Metadata |                                                                       |
| Sales Territory Export Object          | A Channel Sales Manager can view sales territory export object for all sales territory export objects in the enterprise | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory Export Object (Data)  
**Resource**: Sales Territory Export Object |                                                                       |
| Sales Territory File Import            | A Channel Sales Manager can view sales territory file import for all sales territory file imports of object type mot_sales_territory | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory File Import (Data)  
**Resource**: Sales Territory File Import |                                                                       |
| Sales Territory File Import Mapping    | A Channel Sales Manager can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory File Import Mapping (Data)  
**Resource**: Sales Territory File Import Mapping |                                                                       |
| Sales Territory File Import Metadata   | A Channel Sales Manager can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory | **Role**: Territory Management Export Import Duty  
**Privilege**: View Sales Territory File Import Metadata  
**Resource**: Sales Territory File Import Metadata |                                                                       |
| Sales Territory Partition              | A Channel Sales Manager can view sales territory partition for all partitions in the enterprise | **Role**: Territory Management Duty  
**Privilege**: View Sales Territory Partition (Data)  
**Resource**: Sales Territory Partition |                                                                       |
| Sales Territory Period                 | A Channel Sales Manager can view sales territory partition for all partitions in the enterprise | **Role**: Quota |                                                                       |

- **Role**: Territory Management  
- **Privilege**: View Sales  
- **Resource**: Sales Territory
<table>
<thead>
<tr>
<th>Business Object</th>
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</tr>
</thead>
</table>
| Quota File Import | view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota | Management Export Import Duty  
*Privilege*: View Sales Territory Period Quota File Import (Data)  
*Resource*: Sales Territory Period Quota File Import | |
| Sales Territory Period Quota File Import Mapping | A Channel Sales Manager can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota | *Role*: Quota Management Export Import Duty  
*Privilege*: View Sales Territory Period Quota File Import Mapping (Data)  
*Resource*: Sales Territory Period Quota File Import Mapping | |
| Sales Territory Period Quota File Import Metadata | A Channel Sales Manager can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota | *Role*: Quota Management Export Import Duty  
*Privilege*: View Sales Territory Period Quota File Import Metadata (Data)  
*Resource*: Sales Territory Period Quota File Import Metadata | |
| Sales Territory Proposal | A Channel Sales Manager can manage sales territory proposal where they are the owner of a territory administered by the proposal owner | *Role*: Territory Management Duty  
*Privilege*: Manage Sales Territory Proposal (Data)  
*Resource*: Sales Territory Proposal | |
| Sales Territory Proposal | A Channel Sales Manager can manage sales territory proposal where they are the proposal owner | *Role*: Territory Management Duty  
*Privilege*: Manage Sales Territory Proposal (Data)  
*Resource*: Sales Territory Proposal | |
| Sales Territory Proposal | A Channel Sales Manager can view sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or submitted territory in the proposal | *Role*: Territory Management Duty  
*Privilege*: View Sales Territory Proposal (Data)  
*Resource*: Sales Territory Proposal | |
| Sales Territory Proposal | A Channel Sales Manager can view sales territory proposal where they are the owner of a published or submitted territory in the proposal | *Role*: Territory Management Duty  
*Privilege*: View Sales Territory Proposal (Data)  
*Resource*: Sales Territory Proposal | |
<table>
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</thead>
</table>
| Territory Proposal              | A Channel Sales Manager can view sales territory proposal where they are the owner of a territory administered by the proposal owner | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                        |
|                                 | A Channel Sales Manager can view sales territory proposal where they are the proposal owner | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                        |
| Sales Territory Quota File Import | A Channel Sales Manager can view sales territory quota file import for all sales territory quota file imports of object type territory quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import (Data)  
**Resource:** Sales Territory Quota File Import |                                                                        |
| Sales Territory Quota File Import Mapping | A Channel Sales Manager can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import Mapping (Data)  
**Resource:** Sales Territory Quota File Import Mapping |                                                                        |
| Sales Territory Quota File Import Metadata | A Channel Sales Manager can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import Metadata  
**Resource:** Sales Territory Quota File Import Metadata |                                                                        |
| Sales Territory Resource Export Object | A Channel Sales Manager can view sales territory resource export object for all sales territory resource export objects in the enterprise | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource Export Object (Data)  
**Resource:** Sales Territory Resource Export Object |                                                                        |
<p>| Sales Territory Resource File Import | A Channel Sales Manager can view sales territory resource file import for all sales territory | <strong>Role:</strong> Territory Management Export Import Duty |                                                                        |</p>
<table>
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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Sales Territory Resource File Import Mapping</td>
<td>A Channel Sales Manager can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Resource File Import Mapping (Data) Resource: Sales Territory Resource File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Resource File Import Metadata</td>
<td>A Channel Sales Manager can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Resource File Import Metadata Resource: Sales Territory Resource File Import Metadata</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Activity</td>
<td>A Channel Sales Manager can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Source System Reference File Import Activity Object Type (Data) Resource: Source System Reference File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Mapping</td>
<td>A Channel Sales Manager can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Source System Reference File Import Mapping Object Type (Data) Resource: Source System Reference File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Object</td>
<td>A Channel Sales Manager can view source system reference file import object type for all source system reference file import objects of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Source System Reference File Import Object Type (Data) Resource: Source</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<td>--------------------------------------------------------------------------------------</td>
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</tr>
</tbody>
</table>
| Trading Community Customer Account     | A Channel Sales Manager can view customer account relationship for the reference data sets for which they are authorized | Role: Customer Account Relationships Inquiry Duty  
Privilege: View  
Customer Account Relationship (Data)  
Resource: Reference Data Set | System Reference File Import Object |
| Relationship                            |                                                                                      |                                                                                             |                          |
| Trading Community Customer Account Site | A Channel Sales Manager can view customer account site for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View  
Customer Account Site (Data)  
Resource: Reference Data Set |                          |
| Customer Account Site Use               | A Channel Sales Manager can view customer account site use for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View  
Customer Account Site Use (Data)  
Resource: Reference Data Set |                          |
| Trading Community Org Address Email    | A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Email Contact Preference |                          |
| Contact Preference                      |                                                                                      |                                                                                             |                          |
| Trading Community Org Address Phone    | A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Phone Contact Preference |                          |
| Contact Preference                      |                                                                                      |                                                                                             |                          |
| Trading Community Organization         | A Channel Sales Manager can view trading community organization for a trading community organization that is a partner and the user is a member of the partner organization | Role: Partner Information Inquiry Duty  
Privilege: View  
Trading Community Organization (Data)  
Resource: Trading Community |                          |
<table>
<thead>
<tr>
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<th>Analytics Implementation</th>
</tr>
</thead>
</table>
|                 | A Channel Sales Manager can view trading community organization for all organizations in the enterprise | **Role**: Party Information Inquiry Duty  
**Privilege**: View  
Trading Community Organization (Data)  
**Resource**: Trading Community Organization |  |
| Trading Community Organization Address Contact Preference | A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage  
Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Organization Address Contact Preference |  |
| Trading Community Organization Email Contact Preference | A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage  
Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Organization Email Contact Preference |  |
| Trading Community Organization Phone Contact Preference | A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage  
Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Organization Phone Contact Preference |  |
| Trading Community Person | A Channel Sales Manager can view trading community contact for all trading community persons in the enterprise except contacts created by other partner or internal organizations. | **Role**: Partner Customer Contact Inquiry Duty  
**Privilege**: View  
Trading Community Contact (Data)  
**Resource**: Trading Community Person | **Role**: Partner Information Inquiry Duty  
**Privilege**: View  
Trading Community Contact (Data)  
**Resource**: Trading Community Person |
<table>
<thead>
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<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| A Channel Sales Manager can view trading community contact for all trading community persons in the enterprise except contacts created by partners. | **Role:** Internal Contact Relationship Information Inquiry Duty  
**Privilege:** View  
Trading Community Contact (Data)  
**Resource:** Trading Community Person | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View  
Trading Community Contact (Data)  
Resource: Trading Community Person | |
| A Channel Sales Manager can view trading community person for all people in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | |
| A Channel Sales Manager can view trading community person for all people in the enterprise other than sales accounts and sales prospects. | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | |
| A Channel Sales Manager can view trading community person for all persons who are a member of their partner organization | **Role:** Partner Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Partner Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | |
| A Channel Sales Manager can view trading community person for all resources in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | |
| A Channel Sales Manager can view trading community person for all trading community persons that are contacts and associated with their partner company organization | **Role:** Partner Customer Contact Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Partner Customer Contact Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | |
| A Channel Sales Manager can view trading community person for their trading community person record | **Role:** Person Self Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Person Self Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | |

Trading Community  
A Channel Sales Manager can view trading community person for their trading community person record  
**Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person |
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<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Person Address Contact Preference</td>
<td>manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Inquiry Duty &lt;br&gt;&lt;strong&gt;Privilege&lt;/strong&gt;: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;&lt;strong&gt;Resource&lt;/strong&gt;: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>&lt;strong&gt;Role&lt;/strong&gt;: Party Information Inquiry Duty &lt;br&gt;&lt;strong&gt;Privilege&lt;/strong&gt;: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;&lt;strong&gt;Resource&lt;/strong&gt;: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>&lt;strong&gt;Role&lt;/strong&gt;: Party Information Inquiry Duty &lt;br&gt;&lt;strong&gt;Privilege&lt;/strong&gt;: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;&lt;strong&gt;Resource&lt;/strong&gt;: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Phone Contact Preference</td>
<td>A Channel Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>&lt;strong&gt;Role&lt;/strong&gt;: Party Information Inquiry Duty &lt;br&gt;&lt;strong&gt;Privilege&lt;/strong&gt;: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;&lt;strong&gt;Resource&lt;/strong&gt;: Trading Community Person Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Relationship</td>
<td>A Channel Sales Manager can view trading community relationship for all trading community relationships in the enterprise</td>
<td>&lt;strong&gt;Role&lt;/strong&gt;: Relationship Information Inquiry Duty &lt;br&gt;&lt;strong&gt;Privilege&lt;/strong&gt;: View Trading Community Relationship (Data) &lt;br&gt;&lt;strong&gt;Resource&lt;/strong&gt;: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by</td>
<td>&lt;strong&gt;Role&lt;/strong&gt;: Internal Contact Relationship Information Inquiry Duty &lt;br&gt;&lt;strong&gt;Privilege&lt;/strong&gt;: View Trading Community Relationship (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td></td>
<td>partners</td>
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<td></td>
</tr>
</tbody>
</table>
|                 | A Channel Sales Manager can view trading community relationship for all trading community relationships that are contacts and associated with their partner company organization | **Role**: Partner Customer Contact Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                          |
|                 | A Channel Sales Manager can view trading community relationship for trading community partner contact relationships with their company | **Role**: Partner Information Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                          |
| Trading Community Resource | A Channel Sales Manager can remove trading community resource for all resources in the enterprise | **Role**: Resource Administration Duty  
**Privilege**: Remove Trading Community Resource (Data)  
**Resource**: Trading Community Resource |                          |
|                 | A Channel Sales Manager can update trading community resource for all resources in the enterprise | **Role**: Resource Administration Duty  
**Privilege**: Update Trading Community Resource (Data)  
**Resource**: Trading Community Resource |                          |
|                 | A Channel Sales Manager can update trading community resource for their resource record | **Role**: Resource Information Management Duty  
**Privilege**: Update Trading Community Resource (Data)  
**Resource**: Trading Community Resource |                          |
|                 | A Channel Sales Manager can view trading community resource for all trading community resources. | **Role**: Partner Information Inquiry Duty  
**Privilege**: View Trading Community Resource (Data)  
**Resource**: Trading Community Resource |                          |
| Trading Community Resource Note | A Channel Sales Manager can manage trading community resource note for all resource notes | **Role**: Resource Administration Duty  
**Privilege**: Manage Trading Community Resource |                          |
<table>
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</tr>
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</table>
|                                 | A Channel Sales Manager can manage trading community resource note for the resource notes for which they are the owner                                                                                               | Role: Resource Information Management Duty  
Privilege: Manage Trading Community Resource Note (Data)  
Resource: Trading Community Resource Note |                          |
|                                 | A Channel Sales Manager can view trading community resource note for all resource notes                                                                                                                                 | Role: Resource Administration Duty  
Privilege: View Trading Community Resource Note (Data)  
Resource: Trading Community Resource Note |                          |
| Trading Community Resource Sales Representative Setup | A Channel Sales Manager can manage trading community salesperson setup for the reference data sets for which they are authorized                                                                                           | Role: Resource Administration Duty  
Privilege: Manage Trading Community Salesperson Setup (Data)  
Resource: Reference Data Set |                          |
|                                 | A Channel Sales Manager can view trading community salesperson setup for the reference data sets for which they are authorized                                                                                                                                 | Role: Resource Administration Duty  
Privilege: View Trading Community Salesperson Setup (Data)  
Resource: Reference Data Set |                          |
| Trading Community Resource Skill | A Channel Sales Manager can manage trading community resource skill for all resource skills                                                                                                                                 | Role: Resource Administration Duty  
Privilege: Manage Trading Community Resource Skill (Data)  
Resource: Trading Community Resource Skill |                          |
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<tbody>
<tr>
<td></td>
<td>A Channel Sales Manager can manage trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can manage trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can view trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can view trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Channel Sales Manager can view trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td>User</td>
<td>A Channel Sales Manager can edit user name for persons in their person security profile.</td>
<td>Role: User Name Edit Duty Privilege: Edit UserName (Data) Resource: User</td>
<td></td>
</tr>
</tbody>
</table>

**Abstract Role: Contingent Worker**

Identifies the person as a contingent worker.
**Duties**

Duties assigned directly and indirectly to the abstract role **Contingent Worker**

<table>
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<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Approval Notification Duty</td>
<td>Grants access to view product specific notification content.</td>
</tr>
<tr>
<td>Approve Transactions Duty</td>
<td>Allows ability to approve transactions</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td>Allows uploading CRM content to stage area on content server.</td>
</tr>
<tr>
<td>Calendar Time Entry Worker Duty</td>
<td>Reports time by an employee or contingent worker using a calendar.</td>
</tr>
<tr>
<td>Chinese Accounts View Duty</td>
<td>Allows an employee within a Chinese legal employer to view their PHF and social insurance account numbers.</td>
</tr>
<tr>
<td>Create Social Group Duty</td>
<td>Creates social groups.</td>
</tr>
<tr>
<td>Employee Enrollment Duty</td>
<td>Manages employee enrollments.</td>
</tr>
<tr>
<td>Expense Bank Account Management Duty</td>
<td>Manages employee's bank accounts.</td>
</tr>
<tr>
<td>Expense Entry Duty</td>
<td>Creates and updates expense items and expense reports.</td>
</tr>
<tr>
<td>FSCM Load Interface Administration Duty</td>
<td>Manages load interface file for import</td>
</tr>
<tr>
<td>FUSE Directory Access Duty</td>
<td>Grants access to the FUSE directory page.</td>
</tr>
<tr>
<td>FUSE Performance and Career Planning Access Duty</td>
<td>Grants access to the FUSE performance and career planning page.</td>
</tr>
<tr>
<td>FUSE Personal Information Access Duty</td>
<td>Grants access to the FUSE personal information page.</td>
</tr>
<tr>
<td>FUSE Time Access Duty</td>
<td>Grants access to the FUSE Time page.</td>
</tr>
<tr>
<td>Gallery Access Duty</td>
<td>Grants access to the portrait and gallery search duties.</td>
</tr>
<tr>
<td>Goal Management Worker Duty</td>
<td>Goal Management Worker - inherited by Worker</td>
</tr>
<tr>
<td>HCM Information Comparison Duty</td>
<td>Compares workers, jobs, positions, and any combinations of these objects.</td>
</tr>
<tr>
<td>Idea Participation Duty</td>
<td>This duty allows for performing all actions on an Idea.</td>
</tr>
<tr>
<td>Indian Employee Portrait Gallery Duty</td>
<td>Allows an employee within an Indian legal employer to submit their tax investment declaration.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Manage About Me Duty</td>
<td>Grants access to persons to manage their own about me statement.</td>
</tr>
<tr>
<td>Manage Areas of Expertise Duty</td>
<td>Grants access to persons to manage their own areas of expertise.</td>
</tr>
<tr>
<td>Manage Areas of Interest Duty</td>
<td>Grants access to persons to manage their own areas of interest.</td>
</tr>
<tr>
<td>My Portrait Work Area Navigation Duty</td>
<td>Grants navigation access to the my portrait work area.</td>
</tr>
<tr>
<td>Negotiation Attachment Inquiry as Procurement Requester Duty</td>
<td>Review supplier negotiation attachments as procurement requester.</td>
</tr>
<tr>
<td>Negotiation Viewing as</td>
<td>View a supplier negotiation and its details as a requester.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>-----------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Oracle Social Network Access Duty</td>
<td>Allows to launch the Oracle Social Network application.</td>
</tr>
<tr>
<td>Payables Invoice Inquiry Duty</td>
<td>Views Oracle Fusion Payables invoices.</td>
</tr>
<tr>
<td>Payee Bank Account Management Duty</td>
<td>Manages supplier bank accounts and other payment details.</td>
</tr>
<tr>
<td>Performance Goal View Duty</td>
<td>Duty role for view access to goals in Goal Management</td>
</tr>
<tr>
<td>Performance Management Worker Duty</td>
<td>Adds content to rate to performance document and evaluates self.</td>
</tr>
<tr>
<td>Person Address Maintenance Duty</td>
<td>Grants access to persons to manage their own address data.</td>
</tr>
<tr>
<td>Person Citizenship Management Duty</td>
<td>Grants access to persons to manage their own citizenship.</td>
</tr>
<tr>
<td>Person Driver License Management Duty</td>
<td>Grants access to persons to manage their own driver licenses.</td>
</tr>
<tr>
<td>Person Ethnicity Management Duty</td>
<td>Grants access to persons to manage their own ethnicity.</td>
</tr>
<tr>
<td>Person Gallery Work Area Navigation Duty</td>
<td>Grants navigation access to the person gallery work area.</td>
</tr>
<tr>
<td>Person Marital Status Maintenance Duty</td>
<td>Grants access to a person to manage their own marital status and related data.</td>
</tr>
<tr>
<td>Person Name Maintenance Duty</td>
<td>Maintains persons’ name related attributes.</td>
</tr>
<tr>
<td>Person Name Maintenance Duty Obsolete</td>
<td>Obsolete role. Do not use.</td>
</tr>
<tr>
<td>Person National Identifier View Duty</td>
<td>Grants access to persons to view national identifier.</td>
</tr>
<tr>
<td>Person Passport Management Duty</td>
<td>Grants access to persons to manage their own passports.</td>
</tr>
<tr>
<td>Person Religion Management Duty</td>
<td>Grants access to persons to manage their own religion.</td>
</tr>
<tr>
<td>Person Visa Permit Management Duty</td>
<td>Grants access to persons to manage their own visas and permits.</td>
</tr>
<tr>
<td>Personal Compensation Management Duty</td>
<td>Manages contributions made toward savings and contribution type plans.</td>
</tr>
<tr>
<td>Portrait Access Duty</td>
<td>Grants access to the portrait maintenance and portrait view duties.</td>
</tr>
<tr>
<td>Portrait Availability Duty</td>
<td>Grants access to the availability card in the portrait, which includes schedule, absence, and accrual information.</td>
</tr>
<tr>
<td>Portrait Benefits Duty</td>
<td>Views benefits data for a worker in the portrait.</td>
</tr>
<tr>
<td>Portrait Communication Methods Duty</td>
<td>Grants access to the employee, contingent worker and Human Resource Specialist to view the person's photo, phones, emails and other communication methods in the portrait.</td>
</tr>
<tr>
<td>Portrait Compensation Duty</td>
<td>Views compensation data for a worker in the portrait.</td>
</tr>
<tr>
<td>Portrait Contact Duty</td>
<td>Grants access to view the contact card in the portrait, which includes phone number, e-mail, other communication methods, work location information, manager, directs and peers.</td>
</tr>
<tr>
<td>Portrait Maintenance Duty</td>
<td>Grants access to the portrait maintenance duties for the portrait cards.</td>
</tr>
<tr>
<td>Portrait Payslip Duty</td>
<td>Grants access to a person's own payslip in the portrait.</td>
</tr>
<tr>
<td>Portrait Personal Payment Method Duty</td>
<td>Grants access to a person's payment methods in the portrait.</td>
</tr>
<tr>
<td>Portrait Personal and Employment Duty</td>
<td>Grants access to a person's own personal and employment information in the portrait.</td>
</tr>
<tr>
<td>Portrait View Duty</td>
<td>Grants access to the portrait view duties for the portrait cards.</td>
</tr>
<tr>
<td>Procurement Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Procurement and Spend Analysis module.</td>
</tr>
<tr>
<td>Project Time Entry Duty</td>
<td>Controls Projects Validation and Time Entry</td>
</tr>
<tr>
<td>Public Person Selection Duty</td>
<td>Grants access to select deferred persons. This is a single privilege</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Purchase Order Attachment Inquiry as Procurement Requester Duty</td>
<td>Review purchase order and referenced document attachments as a procurement requester.</td>
</tr>
<tr>
<td>Purchase Order Attachment Management as Procurement Requester Duty</td>
<td>Manage purchase order attachments as a procurement requester.</td>
</tr>
<tr>
<td>Purchase Order Changes as Procurement Requester Duty</td>
<td>Perform purchase order change management tasks as a procurement requester.</td>
</tr>
<tr>
<td>Receiving Management Requester Duty</td>
<td>Allows a requester in Oracle Fusion iProcurement to receive items, correct receipts, and return receipts.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Requester Analysis Duty</td>
<td>Duty role with limited access to view and analyze procurement cycle times related to requisitions processing within the Requisition BU that requester belongs to</td>
</tr>
<tr>
<td>Requisition Attachment Management Duty</td>
<td>Manages attachments on requisitions.</td>
</tr>
<tr>
<td>Requisition Business Unit Data Security</td>
<td>This role is used for Requisition Business Unit data security in the data warehouse</td>
</tr>
<tr>
<td>Requisition Self Service User Duty</td>
<td>Manages requisitions including creating, searching, and viewing requisitions, creating noncatalog requests, creating requisitions with one-time locations, and changing deliver-to locations on requisition lines.</td>
</tr>
<tr>
<td>Requisition and Referenced Attachment Inquiry Duty</td>
<td>Reviews attachments on requisitions.</td>
</tr>
<tr>
<td>Review Inbound Shipment Details Duty</td>
<td>Reviews inbound shipment details.</td>
</tr>
<tr>
<td>Review Receipt Summary Duty</td>
<td>Reviews receipt summary and receipt line details.</td>
</tr>
<tr>
<td>Review Receiving Transaction History Duty</td>
<td>Reviews transaction history associated with a receipt.</td>
</tr>
<tr>
<td>Social Connection Worker Duty</td>
<td>Performs all Oracle Fusion Social Connection employee duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Group Participation Duty</td>
<td>Participates in social groups.</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Supplier Bank Account Import Duty</td>
<td>Allows access to import bank accounts and external payee information for suppliers, supplier sites, and supplier addresses.</td>
</tr>
<tr>
<td>Talent Worker Duty</td>
<td>Performs all talent management duties as an employee or contingent worker.</td>
</tr>
<tr>
<td>Task Management Duty</td>
<td>Manages transaction tasks.</td>
</tr>
<tr>
<td>Time Card Entry Worker Duty</td>
<td>Reports time by time card, as a worker.</td>
</tr>
<tr>
<td>Time Work Area Navigation Duty</td>
<td>Grants navigational access for a worker to report time in a calendar, create and manage absence entries and time cards, and view accrual balances.</td>
</tr>
<tr>
<td>Time and Labor Worker Duty</td>
<td>Reports time as a worker.</td>
</tr>
<tr>
<td>Total Compensation Statements Worker Duty</td>
<td>Views generated total compensation statements for themselves.</td>
</tr>
<tr>
<td>US Employee Portrait Gallery Duty</td>
<td>Allows an employee within a US legal employer to access US specific tasks.</td>
</tr>
<tr>
<td>View Batch Jobs Duty</td>
<td>View ESS Batch Jobs in Scheduled Processes workarea.</td>
</tr>
<tr>
<td>View Employment Information Duty</td>
<td>Views employment information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Secured Custom Help Duty</td>
<td>Views custom help containing the security lookup value Secured.</td>
</tr>
<tr>
<td>Worker Availability Viewing Duty</td>
<td>Views workers' availability based on their work schedules.</td>
</tr>
<tr>
<td>Worker Document Management Duty</td>
<td>Grants access to persons to manage their own document data.</td>
</tr>
<tr>
<td>Worker Duty</td>
<td>Performs worker related tasks.</td>
</tr>
<tr>
<td>Worker Gallery Access Duty</td>
<td>Restricts access to private data in the portrait to workers themselves and HR specialists.</td>
</tr>
<tr>
<td>Worker Gallery Search Duty</td>
<td>Searches worker deferred data and views the portrait page.</td>
</tr>
<tr>
<td>Worker Information Sharing Duty</td>
<td>Shares own employment information with line managers or external parties.</td>
</tr>
<tr>
<td>Worker Onboarding Duty</td>
<td>Duty role that permits newly hired workers to complete the onboarding tasks associated with an onboarding process.</td>
</tr>
<tr>
<td>Worker Portrait Maintenance Duty</td>
<td>Manages workers' addresses, e-mails, phones, and other personal information.</td>
</tr>
<tr>
<td>Worker Processes Duty</td>
<td>Grants access to persons to manage their own data including address, marital status, documents, onboarding processes, and information sharing.</td>
</tr>
<tr>
<td>Worker Role Management Duty</td>
<td>Manages worker roles.</td>
</tr>
<tr>
<td>Worker Selection Duty</td>
<td>Selects workers.</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
<td>This duty is obsolete.</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Worker Duty</td>
<td>Grants navigation access to the workers to the Workforce Processes and Tasks work area page.</td>
</tr>
<tr>
<td>Workforce Profile View Duty</td>
<td>Allows viewing of workforce profile data.</td>
</tr>
<tr>
<td>Workforce Profile Worker Duty</td>
<td>Performs workforce profile duties as an employee or contingent worker.</td>
</tr>
</tbody>
</table>

**Role Hierarchy and required role membership**

Fusion applications ship the role memberships assuming you have deployed all offerings, options and features. Role memberships marked with a "+" in the "All" column are required for all options and features in this offering. If you are not deploying a particular offering, option or feature, remove those role memberships that are marked with a "*" for that offering, option or feature in Authorization Policy Manager.

If you are deploying other offerings, refer to the Security Reference Manual for those offerings before removing any role memberships.

Roles inherited directly and indirectly by the abstract role **Contingent Worker**
<table>
<thead>
<tr>
<th>Inherited roles by Offering, Option and Feature</th>
<th>Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Attachments User</td>
<td>+</td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td></td>
</tr>
<tr>
<td>Procurement Requester</td>
<td></td>
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<tr>
<td>Business Intelligence Applications Worker</td>
<td></td>
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<tr>
<td>Business Intelligence Applications Analysis</td>
<td></td>
</tr>
<tr>
<td>Negotiation Attachment Inquiry as Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Negotiation Viewing as Procurement Requester Duty</td>
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<tr>
<td>Payables Invoice Inquiry Duty</td>
<td></td>
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<tr>
<td>Party Information Inquiry Duty</td>
<td></td>
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<tr>
<td>Public Person Selection Duty</td>
<td>+</td>
</tr>
<tr>
<td>Purchase Order Attachment Inquiry as Procurement Requester Duty</td>
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<tr>
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<tr>
<td>Purchase Order Changes as Procurement Requester Duty</td>
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<tr>
<td>Receiving Management Requester Duty</td>
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<td>Item Inquiry Duty</td>
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<tr>
<td>Procurement Analysis Currency Preference</td>
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<tr>
<td>Requisition Business Unit Data Security</td>
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<tr>
<td>Requisition Attachment Management Duty</td>
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<tr>
<td>Requisition Self Service User Duty</td>
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<tr>
<td>Internal Contact Relationship Information</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Requisition and Referenced Attachment Inquiry Duty</td>
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<tr>
<td>Review Inbound Shipment Details Duty</td>
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<td>Item Inquiry Duty</td>
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<tr>
<td>Review Receipt Summary Duty</td>
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<td>Internal Contact Relationship Information</td>
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<td>Party Information Inquiry Duty</td>
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<tr>
<td>Review Receiving Transaction History Duty</td>
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<tr>
<td>Public Person Selection Duty</td>
<td>+</td>
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<tr>
<td>Worker Duty</td>
<td>+</td>
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<tr>
<td>Inherited roles by Offering, Option and Feature</td>
<td>Sales</td>
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<tr>
<td>-----------------------------------------------</td>
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</tr>
<tr>
<td></td>
<td>All</td>
</tr>
<tr>
<td>Approval Notification Duty</td>
<td>+</td>
</tr>
<tr>
<td>Approve Transactions Duty</td>
<td>+</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>+</td>
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<tr>
<td>Employee Enrollment Duty</td>
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<td>Payee Bank Account Management Duty</td>
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<td>Party Information Inquiry Duty</td>
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<tr>
<td>Supplier Bank Account Import Duty</td>
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<tr>
<td>Gallery Access Duty</td>
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<td>Portrait Access Duty</td>
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<td>Portrait Maintenance Duty</td>
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<td>Portrait View Duty</td>
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<tr>
<td>Worker Gallery Search Duty</td>
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<tr>
<td>Internal Contact Relationship</td>
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<td>Person Gallery Work Area Navigation Duty</td>
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<td>Create Social Group Duty</td>
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<td>Social Group Participation Core Duty</td>
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<tr>
<td>Social Network Duty</td>
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<tr>
<td>Social Network Core Duty</td>
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<tr>
<td>Talent Worker Duty</td>
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<td>Goal Management Worker Duty</td>
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<td>Performance Management Worker Duty</td>
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<td>+</td>
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<td>Workforce Processes Work Area Navigation Duty</td>
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</table>
## Privileges

Privileges granted to duties of the abstract role **Contingent Worker**.

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<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<td>Approval Notification Duty</td>
<td>Grants access to view product specific notification content.</td>
<td>View Notification Details</td>
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<td>Approve Transactions Duty</td>
<td>Allows ability to approve transactions</td>
<td>Approve Transactions</td>
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<td>Calendar Time Entry Worker Duty</td>
<td>Reports time by an employee or contingent worker using a calendar.</td>
<td>Report Time by Calendar</td>
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<td>Chinese Accounts View Duty</td>
<td>Allows an employee within a Chinese legal employer to view their PHF and social insurance account numbers.</td>
<td>View Chinese PHF/SI Account Numbers</td>
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<tr>
<td>Create Social Group Duty</td>
<td>Creates social groups.</td>
<td>Create Social Group</td>
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<tr>
<td>Employee Enrollment Duty</td>
<td>Manages employee enrollments.</td>
<td>Define Benefit Participant Enrollment Result</td>
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<td>Elect Benefits</td>
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<td>Maintain Plan Beneficiary Designation</td>
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<td>Expense Bank Account Management Duty</td>
<td>Manages employee's bank accounts.</td>
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<td>Expense Entry Duty</td>
<td>Creates and updates expense items and expense reports.</td>
<td>Manage Expense Report</td>
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<td>FUSE Directory Access Duty</td>
<td>Grants access to the FUSE directory page.</td>
<td>Access FUSE Directory Page</td>
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<td>Grants access to the FUSE personal information page.</td>
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<td>Grants access to the FUSE Time page.</td>
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<td>Idea Participation Duty</td>
<td>This duty allows for performing all actions on an Idea.</td>
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<td>Indian Employee Portrait Gallery Duty</td>
<td>Allows an employee within an Indian legal employer to submit their tax investment declaration.</td>
<td>Submit Indian Tax Investment Declaration</td>
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<td>Item Inquiry Duty</td>
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<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>My Portrait Work Area Navigation Duty</td>
<td>Grants navigation access to the my portrait work area.</td>
<td>Association</td>
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<td>Negotiation Viewing as Procurement Requester Duty</td>
<td>View a supplier negotiation and its details as a requester.</td>
<td>Manage My Portrait Work Area</td>
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<td>Oracle Social Network Access Duty</td>
<td>Allows to launch the Oracle Social Network application.</td>
<td>Launch Oracle Social Network</td>
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<td>Payables Invoice Inquiry Duty</td>
<td>Views Oracle Fusion Payables invoices.</td>
<td>View Payables Invoice</td>
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<tr>
<td>Payee Bank Account Management Duty</td>
<td>Manages supplier bank accounts and other payment details.</td>
<td>Manage External Payee Payment Details</td>
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<td>Manage Third Party Bank Account</td>
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<td>View Third Party Bank Account</td>
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<tr>
<td>Performance Goal View Duty</td>
<td>Duty role for view access to goals in Goal Management</td>
<td>View Performance Goal</td>
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<tr>
<td>Performance Management Worker Duty</td>
<td>Adds content to rate to performance document and evaluates self.</td>
<td>Create Performance Document by Worker</td>
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<td>Print Performance Document</td>
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<td>View Performance Information on Worker Dashboard</td>
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<tr>
<td>Person Address Maintenance Duty</td>
<td>Grants access to persons to manage their own address data.</td>
<td>Change Person Address</td>
</tr>
<tr>
<td>Person Gallery Work Area Navigation Duty</td>
<td>Grants navigation access to the person gallery work area.</td>
<td>View Person Gallery Work Area</td>
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<tr>
<td>Person Marital Status Maintenance Duty</td>
<td>Grants access to a person to manage their own marital status and related data.</td>
<td>Change Person Marital Status</td>
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<tr>
<td>Personal Compensation Management Duty</td>
<td>Manages contributions made toward savings and contribution type plans.</td>
<td>Manage Variable Compensation Allocation by Worker</td>
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<tr>
<td>Portrait Personal Payment Method Duty</td>
<td>Grants access to a person's payment methods in the portrait.</td>
<td>View Personal Payment Method</td>
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<td>Project Time Entry Duty</td>
<td>Controls Projects Validation and Time Entry</td>
<td>Enter Project Unprocessed Expenditure Batch</td>
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<tr>
<td>Purchase Order Changes as Procurement Requester Duty</td>
<td>Perform purchase order change management tasks as a procurement requester.</td>
<td>Cancel Purchase Order as Procurement Requester</td>
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<td>Change Purchase Order as Procurement Requester</td>
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<td>View Purchase Order as Procurement Requester</td>
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<tr>
<td>Receiving Management Requester Duty</td>
<td>Allows a requester in Oracle Fusion iProcurement to receive items, correct receipts, and return receipts.</td>
<td>Correct Self-Service Receiving Receipt</td>
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<td>Create Self-Service Receiving Receipt</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Requisition Self Service User Duty</td>
<td>Manages requisitions including creating, searching, and viewing requisitions, creating noncatalog requests, creating requisitions with one-time locations, and changing deliver-to locations on requisition lines.</td>
<td>Create Requisition with Changes to Deliver-to Location</td>
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<td>Create Requisition with One Time Location</td>
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<td>Manage Requisition</td>
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<td>Review Inbound Shipment Details Duty</td>
<td>Reviews inbound shipment details.</td>
<td>Review Inbound Shipment Details</td>
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<td>Review Receipt Summary Duty</td>
<td>Reviews receipt summary and receipt line details.</td>
<td>Review Receiving Receipt Summary</td>
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<td>Review Receiving Transaction History Duty</td>
<td>Reviews transaction history associated with a receipt.</td>
<td>Review Receiving Transaction History</td>
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<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Group</td>
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<td>Social Group Participation Duty</td>
<td>Participates in social groups.</td>
<td>Add Someone to Social Group</td>
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<td>Social Network Core Duty</td>
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<td>View Batch Jobs</td>
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<td>View Person Details</td>
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<td>Worker Document</td>
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<td>Duty</td>
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<td>Workforce Processes Work</td>
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<td>Manage Workforce Processes Work Area by Worker</td>
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**Data Security Policies**

Data security policies and their enforcement across analytics application for the abstract role **Contingent Worker**
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<th>Policy Implementation</th>
<th>Analytics Implementation</th>
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<td>Application Attachment</td>
<td>A Contingent Worker can delete application attachment for the categories including miscellaneous, to supplier, to buyer, to receiver, to approver, and to payables</td>
<td>Role: Purchase Order Attachment Management as Procurement Requester Duty</td>
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<td>Privilege: Delete Application Attachment Resource: Application Attachment</td>
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<td>A Contingent Worker can read application attachment for the categories including document, miscellaneous, to supplier, to buyer, to receiver, and to payables</td>
<td>Role: Purchase Order Attachment Inquiry as Procurement Requester Duty</td>
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<td>Privilege: Read Application Attachment Resource: Application Attachment</td>
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<td>A Contingent Worker can read application attachment for the categories including miscellaneous, to approver, to buyer, to payables, to receiver, and to supplier</td>
<td>Role: Negotiation Attachment Inquiry as Procurement Requester Duty</td>
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<td>Privilege: Read Application Attachment Resource: Application Attachment</td>
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<td>A Contingent Worker can update application attachment for the categories including miscellaneous, to supplier, to buyer, to receiver, to approver, and to payables</td>
<td>Role: Purchase Order Attachment Management as Procurement Requester Duty</td>
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<td>Privilege: Update Application Attachment Resource: Application Attachment</td>
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<td>Application Reference Territory</td>
<td>A Contingent Worker can choose application reference territory for countries in their country security profile</td>
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<td>Beneficiary Organization</td>
<td>A Contingent Worker can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty</td>
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<td>Privilege: View Worker Benefits Portrait Card (Data) Resource: Beneficiary Organization</td>
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<tr>
<td>Benefit Authorization</td>
<td>A Contingent Worker can view benefit authorization for themselves</td>
<td>Role: Employee Enrollment Duty</td>
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<td>Privilege: View Benefit Authorization (Data) Resource: Benefit</td>
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<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Benefit Covered Dependent</td>
<td>A Contingent Worker can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty Privilege: View Worker Benefits Portrait Card (Data) Resource: Benefit Covered Dependent</td>
<td></td>
</tr>
<tr>
<td>Benefit Participant Enrollment Action</td>
<td>A Contingent Worker can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty Privilege: View Worker Benefits Portrait Card (Data) Resource: Benefit Participant Enrollment Action</td>
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<tr>
<td>Benefit Participant Enrollment Result</td>
<td>A Contingent Worker can review benefit participant enrollment result for themselves</td>
<td>Role: Employee Enrollment Duty Privilege: Review Benefit Participant Enrollment Result (Data) Resource: Benefit Participant Enrollment Result</td>
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<td>Benefit Participant Rate</td>
<td>A Contingent Worker can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty Privilege: View Worker Benefits Portrait Card (Data) Resource: Benefit Participant Rate</td>
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<td>Benefit Relation</td>
<td>A Contingent Worker can manage benefit relation for themselves</td>
<td>Role: Employee Enrollment Duty Privilege: Manage Benefit Relation (Data) Resource: Benefit Relation</td>
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<td>Cash Advance Approval Note</td>
<td>A Contingent Worker can manage expense report approval note for themselves</td>
<td>Role: Expense Entry Duty Privilege: Manage Expense Report Approval Note (Data) Resource: Cash Advance Approval Note</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Corporate Card Transaction Dispute Note | A Contingent Worker can manage expense for themselves                              | Role: Expense Entry Duty  
Privilege: Manage Expense (Data)  
Resource: Corporate Card Transaction Dispute Note |                                        |
| Expense                             | A Contingent Worker can manage expense for themselves                              | Role: Expense Entry Duty  
Privilege: Manage Expense (Data)  
Resource: Expense |                                        |
| Expense Report                      | A Contingent Worker can manage expense report for themselves                       | Role: Expense Entry Duty  
Privilege: Manage Expense Report (Data)  
Resource: Expense Report |                                        |
| Expense Report Approval Note        | A Contingent Worker can manage expense report approval note for themselves         | Role: Expense Entry Duty  
Privilege: Manage Expense Report Approval Note (Data)  
Resource: Expense Report Approval Note |                                        |
| HR Job                              | A Contingent Worker can choose hr job for jobs in their job security profile        | Role: HCM Information Comparison Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job |                                        |
| Help Topic                          | A Contingent Worker can view secured custom help content for all secured help content they are authorized | Role: View Secured Custom Help Duty  
Privilege: View Secured Custom Help Content  
Resource: Help Topic |                                        |
| Idea                                | A Contingent Worker can manage product idea where they are a member of the idea team | Role: Idea Participation Duty  
Privilege: Manage Product Idea (Data)  
Resource: Idea |                                        |
|                                     | A Contingent Worker can review product idea where they are a member of the idea team | Role: Idea Participation Duty  
Privilege: Review Product Idea (Data)  
Resource: Idea |                                        |
| Item                                | A Contingent Worker can maintain item asset maintenance group for the items they have access to in item and inventory organizations | Role: Worker Duty  
Privilege: Maintain Item Asset Maintenance Group (Data)  
Resource: Item |                                        |
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<td>maintain item attribute for the items they have access to in item and inventory organizations</td>
<td>Privilege: Maintain Item Attribute (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item basic for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Basic (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item costing group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Costing Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item general planning group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item General Planning Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item inventory group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Inventory Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item invoicing group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Invoicing Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item lead times group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Lead Times Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item mrp and mps group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item MRP and MPS Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item order management group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Order Management Group (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item pack for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item Pack (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item people for the items they have access to in item and inventory</td>
<td>Role: Worker Duty &lt;br&gt; Privilege: Maintain Item People (Data) &lt;br&gt; Resource: Item</td>
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<td>A Contingent Worker can maintain item physical group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Physical Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item primary group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Primary Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item process manufacturing group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Process Manufacturing Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item purchasing group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Purchasing Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item receiving group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Receiving Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item revision for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Revision (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item service group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Service Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item structure for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Structure (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item structure group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Structure Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item web option group for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain Item Web Option Group (Data)&lt;br&gt;Resource: Item</td>
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<td>A Contingent Worker can maintain item work in process</td>
<td>Role: Worker Duty&lt;br&gt;Privilege: Maintain</td>
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<td>group for the items they have access to in item and inventory organizations</td>
<td>Item Work in Process Group (Data) Resource: Item</td>
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<td>A Contingent Worker can view item attribute for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty Privilege: View Item Attribute (Data) Resource: Item</td>
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<td>A Contingent Worker can view item basic for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty Privilege: View Item Basic (Data) Resource: Item</td>
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<td>A Contingent Worker can view item pack for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty Privilege: View Item Pack (Data) Resource: Item</td>
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<td>A Contingent Worker can view item structure for the items they have access to in item and inventory organizations</td>
<td>Role: Worker Duty Privilege: View Item Structure (Data) Resource: Item</td>
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<td>Payables Credit Memo</td>
<td>A Contingent Worker can report payables for the business units for which they are authorized</td>
<td>Role: Payables Invoice Inquiry Duty Privilege: Report Payables (Data) Resource: Payables Credit Memo</td>
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<td>Payables Standard Invoice</td>
<td>A Contingent Worker can report payables for the business units for which they are authorized</td>
<td>Role: Payables Invoice Inquiry Duty Privilege: Report Payables (Data) Resource: Payables Standard Invoice</td>
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<td>Payroll Personal Deduction</td>
<td>A Contingent Worker can update US W-4 for themselves if they are employed by a US legal employer</td>
<td>Role: US Employee Portrait Gallery Duty Privilege: Update US W-4 (Data) Resource: Payroll Personal Deduction</td>
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<td>A Contingent Worker can view chinese accounts for themselves if they are employed by a chinese legal employer</td>
<td>Role: Chinese Accounts View Duty Privilege: View Chinese Accounts (Data) Resource: Payroll Personal Deduction</td>
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<td>A Contingent Worker can view indian tax investment declaration for themselves if they are employed by an indian legal employer</td>
<td>Role: Indian Employee Portrait Gallery Duty Privilege: View Indian Tax Investment Declaration Resource: Payroll Personal Deduction</td>
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<td>Person</td>
<td>A Contingent Worker can change person address for themselves</td>
<td>Role: Person Address Maintenance Duty Privilege: Change</td>
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<td>A Contingent Worker can change person marital status for themselves</td>
<td>Role: Person Marital Status Maintenance Duty&lt;br&gt;Privilege: Change Person Marital Status (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage about me for themselves</td>
<td>Role: Manage About Me Duty&lt;br&gt;Privilege: Manage About Me (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage areas of expertise for themselves</td>
<td>Role: Manage Areas of Expertise Duty&lt;br&gt;Privilege: Manage Areas of Expertise (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage areas of interest for themselves</td>
<td>Role: Manage Areas of Interest Duty&lt;br&gt;Privilege: Manage Areas of Interest (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage person citizenship for themselves</td>
<td>Role: Person Citizenship Management Duty&lt;br&gt;Privilege: Manage Person Citizenship (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage person driver license for themselves</td>
<td>Role: Person Driver License Management Duty&lt;br&gt;Privilege: Manage Person Driver License (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage person ethnicity for themselves</td>
<td>Role: Person Ethnicity Management Duty&lt;br&gt;Privilege: Manage Person Ethnicity (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage person passport for themselves</td>
<td>Role: Person Passport Management Duty&lt;br&gt;Privilege: Manage Person Passport (Data)&lt;br&gt;Resource: Person</td>
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<td>A Contingent Worker can manage person religion for themselves</td>
<td>Role: Person Religion Management Duty&lt;br&gt;Privilege: Manage Person Religion (Data)&lt;br&gt;Resource: Person</td>
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| Person Address               | A Contingent Worker can manage person private address details for themselves        | **Role**: Worker Portrait Maintenance Duty  
**Privilege**: Manage Person Private Address Details (Data)  
**Resource**: Person                                                      |                                   |
| Person Assignment            | A Contingent Worker can view person assignment for persons and assignments in their person and assignment security profile | **Role**: View Employment Information Duty  
**Privilege**: View Person Assignment (Assignment (Data)  
**Resource**: Person Assignment                                               |                                   |
| Person Communication Method  | A Contingent Worker can manage person communication                                  | **Role**: Worker Portrait Maintenance Duty                                                                                                                  |                                   |

**A Contingent Worker can manage person visa or permit for themselves**  
**Role**: Person Visa Permit Management Duty  
**Privilege**: Manage Person Visa or Permit (Data)  
**Resource**: Person  

**A Contingent Worker can manage worker public portrait for themselves**  
**Role**: Worker Portrait Maintenance Duty  
**Privilege**: Manage Worker Public Portrait (Data)  
**Resource**: Person  

**A Contingent Worker can print worker portrait for themselves**  
**Role**: Portrait Maintenance Duty  
**Privilege**: Print Worker Portrait (Data)  
**Resource**: Person  

**A Contingent Worker can share worker information for themselves**  
**Role**: Worker Information Sharing Duty  
**Privilege**: Share Worker Information (Data)  
**Resource**: Person  

**A Contingent Worker can view worker availability portrait card for themselves**  
**Role**: Portrait Availability Duty  
**Privilege**: View Worker Availability Portrait Card (Data)  
**Resource**: Person  

**A Contingent Worker can view worker personal and employment portrait card for themselves**  
**Role**: Portrait Personal and Employment Duty  
**Privilege**: View Worker Personal and Employment Portrait Card (Data)  
**Resource**: Person
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<td>Privilege: Manage Person Communication Method (Data)</td>
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<td>A Contingent Worker can view person communication method for private communication</td>
<td>Role: Portrait Communication Methods Duty</td>
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<td>methods granted to the user for persons in their person and assignment security profile</td>
<td>Privilege: View Person Communication Method (Data)</td>
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<td>Person Contact Relationship</td>
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<td>A Contingent Worker can manage person contact details for themselves</td>
<td>Role: Portrait Maintenance Duty</td>
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<td>A Contingent Worker can manage person private contact details for themselves</td>
<td>Privilege: Manage Person Contact Details (Data)</td>
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<td>Person Documentation</td>
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<td>A Contingent Worker can manage person documentation for document types in their</td>
<td>Role: Worker Document Management Duty</td>
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<td>document types security profile for themselves</td>
<td>Privilege: Manage Person Documentation (Data)</td>
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<td>Person Email</td>
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<td>A Contingent Worker can manage person email for themselves</td>
<td>Role: Worker Portrait Maintenance Duty</td>
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<td>A Contingent Worker can view person email for work e-mail addresses and private</td>
<td>Privilege: Manage Person Email (Data)</td>
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<td>e-mail addresses granted to the user for persons in their person and assignment</td>
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<td>Person Image</td>
<td>Role: Worker Portrait Maintenance Duty</td>
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<td>A Contingent Worker can manage person image for themselves</td>
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|                                 | A Contingent Worker can view person image for public images for persons in their person and assignment security profile | **Role:** Portrait Communication Methods Duty  
**Privilege:** View Person Image (Data)  
**Resource:** Person Image |                         |
| Person Life Event               | A Contingent Worker can manage person life event for themselves                     | **Role:** Employee Enrollment Duty  
**Privilege:** Manage Person Life Event (Data)  
**Resource:** Person Life Event |                         |
| Person Name                     | A Contingent Worker can change person name for themselves                           | **Role:** Person Name Maintenance Duty  
**Privilege:** Change Person Name (Data)  
**Resource:** Person Name |                         |
| Person National Identifier      | A Contingent Worker can view person national identifier for themselves              | **Role:** Person National Identifier View Duty  
**Privilege:** View Person National Identifier (Data)  
**Resource:** Person National Identifier |                         |
| Person Phone                    | A Contingent Worker can manage person phone for themselves                          | **Role:** Worker Portrait Maintenance Duty  
**Privilege:** Manage Person Phone (Data)  
**Resource:** Person Phone |                         |
|                                 | A Contingent Worker can view person phone for work phone numbers and private phone numbers granted to the user for persons in their person and assignment security profile | **Role:** Portrait Communication Methods Duty  
**Privilege:** View Person Phone (Data)  
**Resource:** Person Phone |                         |
| Plan Beneficiary Designation    | A Contingent Worker can view worker benefits portrait card for themselves            | **Role:** Portrait Benefits Duty  
**Privilege:** View Worker Benefits Portrait Card (Data)  
**Resource:** Plan Beneficiary Designation |                         |
| Portrait Private Note           | A Contingent Worker can manage portrait private note for themselves                 | **Role:** Worker Processes Duty  
**Privilege:** Manage Portrait Private Note |                         |
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<td>Position</td>
<td>A Contingent Worker can choose position for positions in their position security profile</td>
<td>Role: HCM Information Comparison Duty Privilege: Choose Position (Data) Resource: Portrait Private Note</td>
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<td>Primary Care Provider</td>
<td>A Contingent Worker can define plan primary care provider for themselves</td>
<td>Role: Employee Enrollment Duty Privilege: Define Plan Primary Care Provider (Data) Resource: Primary Care Provider</td>
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<td>Public Person</td>
<td>A Contingent Worker can choose public person for persons and assignments in their person and assignment security profile</td>
<td>Role: Public Person Selection Duty Privilege: Choose Public Person (Data) Resource: Public Person</td>
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<td>A Contingent Worker can compare hcm information for themselves</td>
<td>Role: HCM Information Comparison Duty Privilege: Compare HCM Information Resource: Public Person</td>
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<td>A Contingent Worker can search person deferred for persons and assignments in their person and assignment security profile</td>
<td>Role: Worker Gallery Search Duty Privilege: Search Person Deferred (Data) Resource: Public Person</td>
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<tr>
<td>Requisition</td>
<td>A Contingent Worker can view person deferred for persons and assignments in their person and assignment security profile</td>
<td>Role: View Person Details Duty Privilege: View Person Deferred (Data) Resource: Public Person</td>
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<td>A Contingent Worker can view worker contact portrait card for themselves</td>
<td>Role: Portrait Contact Duty Privilege: View Worker Contact Portrait Card (Data) Resource: Public Person</td>
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<td>A Contingent Worker can manage requisition for themselves for the business units for which they are authorized</td>
<td>Role: Requisition Self Service User Duty Privilege: Manage Requisition (Data) Resource: Business Unit</td>
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<td>Salary</td>
<td>A Contingent Worker can view salary details for themselves</td>
<td>Role: Personal Compensation Management Duty Privilege: View Salary Details (Data) Resource: Salary</td>
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<td>Talent Profile</td>
<td>A Contingent Worker can match talent profile person for themselves</td>
<td>Role: Workforce Profile Worker Duty Privilege: Match Talent Profile Person (Data) Resource: Talent Profile</td>
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<td>Talent Profile</td>
<td>A Contingent Worker can view talent profile model for jobs in their job security profile</td>
<td>Role: Workforce Profile Worker Duty Privilege: View Talent Profile Model (Data) Resource: Talent Profile</td>
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<td>Talent Profile Item</td>
<td>A Contingent Worker can view talent profile item worker for themselves</td>
<td>Role: Workforce Profile Worker Duty Privilege: View Talent Profile Item Worker (Data) Resource: Talent Profile Item</td>
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<td>Task</td>
<td>A Contingent Worker can manage tasks for themselves</td>
<td>Role: Task Management Duty Privilege: Manage Tasks (Data) Resource: Task</td>
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<td>Total Compensation Statement</td>
<td>A Contingent Worker can view total compensation statement already generated for themselves</td>
<td>Role: Total Compensation Statements Worker Duty Privilege: View Total Compensation</td>
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| Trading Community Org Address Email Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Email Contact Preference |                          |
| Trading Community Org Address Phone Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Phone Contact Preference |                          |
| Trading Community Organization | A Contingent Worker can view trading community organization for all organizations in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Organization (Data)  
Resource: Trading Community Organization |                          |
| Trading Community Organization Address Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Address Contact Preference |                          |
| Trading Community Organization Email Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Email Contact Preference |                          |
<p>| Trading Community Organization Phone | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty |                          |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Contact Preference              | legal contact preference for all trading community contact preferences not of type legal. | Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Phone Contact Preference |                          |
| Trading Community Person        | A Contingent Worker can view trading community contact for all trading community persons in the enterprise except contacts created by partners. | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Contact (Data)  
Resource: Trading Community Person |                          |
|                                 |                                                                                     | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                          |
|                                 |                                                                                     | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                          |
|                                 |                                                                                     | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                          |
| Trading Community Person Address Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference |                          |
| Trading Community Person Address Phone Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data) |                          |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Trading Community Person Email Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                                                                      |
| Trading Community Person Phone Contact Preference | A Contingent Worker can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                                                                      |
| Trading Community Relationship         | A Contingent Worker can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                                                                      |
|                                       | A Contingent Worker can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                                                                      |
| User Role                             | A Contingent Worker can self request roles for themselves | Role: Worker Role Management Duty  
Privilege: Self Request Roles (Data)  
Resource: User Role |                                                                      |
|                                       | A Contingent Worker can view own account details for themselves | Role: Worker Role Management Duty  
Privilege: View Own Account Details (Data)  
Resource: User Role |                                                                      |
<p>| Variable Compensation                 | A Contingent Worker can                                                             | Role: Personal |                                                                      |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Allocation</td>
<td>manage variable compensation allocation by worker for themselves</td>
<td>Compensation Management Duty Privilege: Manage Variable Compensation Allocation by Worker (Data) Resource: Variable Compensation Allocation</td>
<td></td>
</tr>
<tr>
<td>Web Entry Time Card</td>
<td>A Contingent Worker can manage time cards for themselves</td>
<td>Role: Time Card Entry Worker Duty Privilege: Manage Time Cards (Data) Resource: Web Entry Time Card</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Contingent Worker can search time cards for themselves</td>
<td>Role: Time Card Entry Worker Duty Privilege: Search Time Cards Resource: Web Entry Time Card</td>
<td></td>
</tr>
<tr>
<td>Worker</td>
<td>A Contingent Worker can choose worker for people and assignments in their person and assignment security profile</td>
<td>Role: Worker Selection Duty Privilege: Choose Worker (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Contingent Worker can compare worker employment information for themselves</td>
<td>Role: HCM Information Comparison Duty Privilege: Compare Worker Employment Information (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Contingent Worker can review worker availability for themselves</td>
<td>Role: Worker Availability Viewing Duty Privilege: Review Worker Availability (Data) Resource: Worker</td>
<td></td>
</tr>
</tbody>
</table>

**Segregation of Duties Policies Respected**

Segregation of duties policy is a toxic combination of GRC entitlements.

Segregation of duties policies respected during the development of duties for the abstract role **Contingent Worker**

<table>
<thead>
<tr>
<th>GRC Entitlement</th>
<th>Conflicting GRC Entitlement</th>
</tr>
</thead>
</table>

GRC entitlements used above are mapped to Fusion applications roles or privileges as follows:
<table>
<thead>
<tr>
<th>GRC Entitlement Type</th>
<th>GRC Entitlement</th>
<th>Duty Role</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duty</td>
<td>Assets Workbench</td>
<td>Fixed Asset Addition Duty</td>
<td>Load File to Interface</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Load Interface File for Import</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Transfer File</td>
</tr>
</tbody>
</table>

### Job Role: Customer Contract Administrator

Works with sales account teams and legal to negotiate and author customer contracts. Tracks critical contract milestones, service level agreements, and assists account teams during contract renewals and amendments.

### Duties

Duties assigned directly and indirectly to the job role **Customer Contract Administrator**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
<td>Amends approved contracts. This includes initiating an amendment, reverting the contract to the previous signed version, updating all allowable attributes, and submitting the amendment for approval.</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
<td>Authors contracts, including terms and conditions, interactions, and customer account information.</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
</tr>
<tr>
<td>Contract Export Management Duty</td>
<td>Manages contracts export.</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
<td>Manages contracts file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
<td>Searches and views contracts for the assigned business units.</td>
</tr>
<tr>
<td>Contract Setup Duty</td>
<td>Contract Setup</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
<td>Searches and views customer contracts for the assigned business units.</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Upload data for Contract Import</td>
<td>Allows to upload data file to import Contract related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Customer Contract Administrator**

**Inherited Roles**

Customer Contract Administrator
- Contract File Import Duty
  - File Import Scheduling Duty
  - Applications Common Reference Data Review Duty
- Customer Contract Management Duty
  - Contract Amendment Duty
  - Contract Authoring Duty
  - Contract Closeout Duty
  - Contract Export Management Duty
    - CRM Export Management Duty
    - Customer Contract Search and View Access Duty
      - Contract Search and View Access Duty
        - Contract Text Search Duty
        - Customer Account Addresses Inquiry Duty
Inherited Roles

Customer Account Contacts Inquiry Duty
Customer Account Information Inquiry Duty
Customer Account Relationships Inquiry Duty
Interaction Management Duty
Internal Contact Relationship Information Inquiry Duty
Item Inquiry Duty
Negotiation Viewing Duty
  Internal Contact Relationship Information Inquiry Duty
  Party Information Inquiry Duty
Party Information Inquiry Duty
Purchase Agreement Viewing Duty
  Internal Contact Relationship Information Inquiry Duty
  Party Information Inquiry Duty
Purchase Order Viewing Duty
Purchase Document Attachment Inquiry Duty
Purchase Order Viewing Duty
  Internal Contact Relationship Information Inquiry Duty
  Party Information Inquiry Duty
  Trading Community Confidential Personally Identifiable Information Inquiry Duty
Personal Contact Information Inquiry Duty
Personal Identifier Inquiry Duty
Nonstandard Contract Terms and Conditions Authoring Duty
Customer Contract Setup Duty
Contract Setup Duty
  Administration Link View Duty
  Application Descriptive Flexfield Administration Duty
  Application Document Sequence Administration Duty
  Application Lookup Administration Duty
  Applications Common Application Document Sequence Category Administration Duty
  Applications Common Application Flexfield Value Set Administration Duty
  Applications Common Application Profile Value Administration Duty
Contract UI Customization Duty
Electronic Signature Setup Duty
Resource Administration Duty
  Administration Link View Duty
  Application All Profile Value Administration Duty
  Application Attachment Administration Duty
  Application Data Security Administration Duty
  Application Descriptive Flexfield Administration Duty
  Application Lookup Administration Duty
  Application Message Administration Duty
  Application Profile Option Registration Duty
  Application Reference Data Sharing Administration Duty
  Application Taxonomy Administration Duty
  Application User Profile Value Administration Duty
  Application World Reference Administration Duty
Customer Data Management Foundation Custom Objects Management Duty
Foundation User and Roles Management Duty
  Business Unit Selection Duty
  Legal Employer Selection Duty
  User Name Edit Duty
  User Password Reset Duty
  User Role Management Duty
  User Account and Roles View Duty
  User Name Creation and Linking Duty
View Person Details Duty
<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Selection Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
</tr>
<tr>
<td>Upload data for Contract Import</td>
</tr>
</tbody>
</table>
# Privileges

Privileges granted to duties of the job role **Customer Contract Administrator**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Entity</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Database Resource</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Extensible Flexfield</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Set-Enabled Lookup</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Standard Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Option</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Currency</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference ISO Language</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Industry</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Industry</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Currency</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------</td>
<td>----------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>Applications Common Application Document Sequence Category Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application document sequence categories.</td>
<td>Manage Application Document Sequence Category</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
<td>Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
<td>Send Contract Expiration Notification</td>
</tr>
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<td></td>
<td></td>
<td>View Contract</td>
</tr>
<tr>
<td>Contract Search and View</td>
<td>Searches and views contracts for the assigned business units.</td>
<td>Close Contract</td>
</tr>
<tr>
<td>Access Duty</td>
<td></td>
<td>Send Contract Expiration Notification</td>
</tr>
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<td>View Contract</td>
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<tr>
<td>Contract Setup Duty</td>
<td>Contract Setup</td>
<td>Build Keyword Search Index for the Contract Terms Library</td>
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<td>Define Project Contract Billing Configuration</td>
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<td>Generate PDF Contract for Text Search</td>
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<td>Manage Contract Currency Conversion Rate Types</td>
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<td>Manage Contract Customer Account</td>
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<td>Manage Contract Customer Account Site Usages</td>
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<td>Manage Contract Global Employee</td>
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<td>Manage Contract Interaction Reference Mapping</td>
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<td>Manage Contract Layout Templates</td>
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<td>Manage Contract Line Item</td>
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<td>Manage Contract Line Type</td>
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<td>Manage Contract Note Type Mapping</td>
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<td>Manage Contract Organization Party</td>
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<td>Manage Contract Party Contact</td>
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<td>Manage Contract Party Location</td>
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<td>Manage Contract Party Role and Contact Sources</td>
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<td>Manage Contract Payment Terms</td>
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<td>Manage Contract Person Party</td>
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<td>Manage Contract Risk Event</td>
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<td></td>
<td>Manage Contract Standard Clauses, Templates, and Contract Expert Rules</td>
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<tr>
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<td></td>
<td>Manage Contract Type</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Specify Customer Contract Management Business</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
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<td>---------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text</td>
<td>Search Contract Text</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
<td>Customize Contract UI</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Site</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
<td>Enable Admin Access</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
<td>Searches and views customer contracts for the assigned business units.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>Electronic Signature Setup</td>
<td>Duty role to setup electronic signature</td>
<td>Manage Electronic</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>----------------------------------------------------</td>
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</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Set Up File Import Activity</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Person Details</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
</tr>
<tr>
<td></td>
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<td>Manage Item Catalog</td>
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<td></td>
<td>Manage Item Global Search</td>
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<td>Manage Trading Partner Item Reference</td>
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<td>View Item</td>
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<td></td>
<td>View Item Organization Association</td>
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<td></td>
<td>View Item Relationship</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Supplier Negotiation</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Additional Standard Contract Terms and Conditions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Author Nonstandard Contract Terms and Conditions</td>
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<tr>
<td></td>
<td></td>
<td>Author Standard Contract Terms and Conditions</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Agreement</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<td></td>
<td></td>
<td>Edit Trading Community Resource Profile</td>
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<td>Enter Trading Community Resource Information</td>
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<td>Identify Trading Community Person as a Trading Community Resource</td>
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<td>Manage Trading Community Resource History</td>
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<td>Manage Trading Community Resource Lookups</td>
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<td>Manage Trading Community Resource Note</td>
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<td>Manage Trading Community Resource Note Description Flexfields</td>
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<td>Manage Trading Community Resource Note Description Flexfields</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Community Resource Note</td>
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<td>Type Mapping</td>
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<td><strong>Manage Trading</strong></td>
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<td>Community Resource Organization Memberships</td>
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<td><strong>Manage Trading</strong></td>
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<td>Community Resource Role Assignments</td>
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<td><strong>Manage Trading</strong></td>
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<td><strong>Manage Trading</strong></td>
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<td>Community Resource Team Memberships</td>
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<td><strong>Remove Trading</strong></td>
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<td>Community Resource</td>
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<td><strong>Search Trading Community Resource</strong></td>
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<td><strong>Upload Trading Community Resource Picture</strong></td>
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<td><strong>View Trading Community Resource Administration</strong></td>
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<td><strong>View Trading Community Resource Collaboration Information</strong></td>
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<td><strong>View Trading Community Resource Details</strong></td>
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<td><strong>View Trading Community Resource Sales Representative Information</strong></td>
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<td><strong>View Trading Community Resource Team Memberships</strong></td>
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<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Resource Profile</td>
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<td>Manage Trading Community Resource Address</td>
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<td>Manage Trading Community Resource Contact Information</td>
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<td>Manage Trading Community Resource Note</td>
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<td>Manage Trading Community Resource Skills</td>
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<td>Manage Trading Community Resource Social Network</td>
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<td>View Trading Community Resource Note</td>
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<td>View Trading Community Resource Organization Memberships</td>
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<td>View Trading Community Resource Overview Information</td>
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<td>View Trading Community Resource Profile</td>
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<td>View Trading Community Resource Role Assignments</td>
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<td>View Trading Community Resource Sales Representative Information</td>
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<td>View Trading Community Resource Social Network</td>
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<td>View Trading Community Resource Team Memberships</td>
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<td>View Trading Community Resource Team</td>
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<td></td>
<td>View Trading Community Resource Team Memberships</td>
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<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Talent Notifications</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Link User Account</td>
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<td></td>
<td>Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
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<td>Copy Personal Data to LDAP</td>
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<td></td>
<td>Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Education Establishment</td>
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<td>Manage Talent Profile Content Item</td>
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<td>Manage Talent Profile Rating Model</td>
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<td>Manage Talent Profile Sources</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Customer Contract Administrator**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>A Customer Contract Administrator can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td><strong>Role</strong>: Purchase Document Attachment Inquiry Duty <strong>Privilege</strong>: Read Application Attachment <strong>Resource</strong>: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Customer Contract Administrator can delete application attachment for all miscellaneous category attachments data</td>
<td><strong>Role</strong>: Applications Common Reference Data Review Duty <strong>Privilege</strong>: Delete Application Attachment <strong>Resource</strong>: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Administrator can read application attachment for all categories</td>
<td><strong>Role</strong>: Applications Common Reference Data Review Duty</td>
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</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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<td></td>
<td>miscellaneous category attachments data</td>
<td>Privilege: Read Application Attachment Category</td>
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<tr>
<td></td>
<td>A Customer Contract Administrator can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Category</td>
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<tr>
<td>Sequence Category</td>
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</tr>
<tr>
<td>Application Flexfield Value Set</td>
<td>A Customer Contract Administrator can manage application flexfield value set for all applications common applications data</td>
<td>Role: Applications Common Application Flexfield Value Set Administration Duty Privilege: Manage Application Flexfield Value Set (Data) Resource: Application Flexfield Value Set</td>
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<tr>
<td>Value Set</td>
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<tr>
<td>Application Profile Value</td>
<td>A Customer Contract Administrator can delete application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty Privilege: Delete Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Administrator can update application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty Privilege: Update Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td>Assignment Grade</td>
<td>A Customer Contract Administrator can choose assignment grade for grades in their grade security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tbody>
</table>
| Business Unit        | A Customer Contract Administrator can choose business unit organization for business units in their organization security profile | Role: Business Unit Selection Duty  
Privilege: Choose Business Unit Organization (Data)  
Resource: Business Unit |                                                        |
| Contract             | A Customer Contract Administrator can manage contract for the business units for which they are authorized | Role: Contract Amendment Duty  
Privilege: Manage Contract (Data)  
Resource: Contract |                                                        |
|                      |                                                                                    | Role: Contract Authoring Duty  
Privilege: Manage Contract (Data)  
Resource: Contract |                                                        |
|                      |                                                                                    | Role: Contract Closeout Duty  
Privilege: Manage Contract (Data)  
Resource: Contract |                                                        |
|                      | A Customer Contract Administrator can view contract for the business units for which they are authorized | Role: Contract Search and View Access Duty  
Privilege: View Contract (Data)  
Resource: Contract |                                                        |
| Contract Expert Rule | A Customer Contract Administrator can view contract terms library for all the business units | Role: Nonstandard Contract Terms and Conditions Authoring Duty  
Privilege: View Contract Terms Library (Data)  
Resource: Contract Expert Rule |                                                        |
| Contract Export Object | A Customer Contract Administrator can view contract export object for all the contract export objects | Role: Contract Export Management Duty  
Privilege: View Contract Export Object (Data)  
Resource: Contract Export Object |                                                        |
| Contract File Import Object | A Customer Contract Administrator can view contract import for all the contract file import objects | Role: Contract File Import Duty  
Privilege: View Contract Import (Data)  
Resource: Contract File Import Object |                                                        |
<p>| Contract Library Clause | A Customer Contract Administrator can view contract library clause | Role: Nonstandard |                                                        |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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</table>
| Administrator can manage contract terms library for all nonstandard clauses irrespective of business unit | Administrator can manage contract terms library for all nonstandard clauses irrespective of business unit | Contract Terms and Conditions Authoring Duty  
**Privilege:** Manage Contract Terms Library (Data)  
**Resource:** Contract Library Clause |                                        |
| A Customer Contract Administrator can view contract terms library for all business units | Role: Nonstandard Contract Terms and Conditions Authoring Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Library Clause |                                        |                                        |
| Contract Note                            | A Customer Contract Administrator can manage contract note for notes that are not private or private notes where they are the author. | Role: Contract Amendment Duty  
**Privilege:** Manage Contract Note (Data)  
**Resource:** Contract Note |                                        |
| Customer Account                         | A Customer Contract Administrator can view customer account for all customer accounts in the enterprise | Role: Customer Account Information Inquiry Duty  
**Privilege:** View Customer Account (Data)  
**Resource:** Customer Account |                                        |
| Department                               | A Customer Contract Administrator can choose department for departments in their organization security profile | Role: Foundation User and Roles Management Duty  
**Privilege:** Choose Department (Data)  
**Resource:** Department |                                        |
| Employee Resource File Import Activity   | A Customer Contract Administrator can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource' | Role: Resource Administration Duty  
**Privilege:** View Employee Resource File Import Activity Object Type (Data)  
**Resource:** Employee Resource File Import Activity |                                        |
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<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Employee Resource File Import Object   | employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource' | Privilege: View Employee Resource File Import Mapping Object Type (Data)  
Resource: Employee Resource File Import Mapping |                         |
|                                        | A Customer Contract Administrator can view employee resource file import object type for all employee resource file import objects of object type 'employee resource' | Role: Resource Administration Duty  
Privilege: View Employee Resource File Import Object Type (Data)  
Resource: Employee Resource File Import Object |                         |
| File Export Batch                      | A Customer Contract Administrator can view file export batch for all export batches | Role: CRM Export Management Duty  
Privilege: View File Export Batch (Data)  
Resource: File Export Batch |                         |
| File Export Object                     | A Customer Contract Administrator can manage export unit test for all export unit test objects | Role: CRM Export Management Duty  
Privilege: Manage Export Unit Test (Data)  
Resource: File Export Object |                         |
| HR Job                                 | A Customer Contract Administrator can choose hr job for jobs in their job security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job | Role: Job Selection Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job |
| Interaction                            | A Customer Contract Administrator can delete interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Delete Interaction (Data)  
Resource: Interaction |                         |
|                                        | A Customer Contract Administrator can update interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction |                         |
|                                        | A Customer Contract Administrator can view interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |                         |
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| Legal Employer                 | A Customer Contract Administrator can choose legal employer for legal employers in their organization security profile | Role: Legal Employer Selection Duty  
Privilege: Choose Legal Employer (Data)  
Resource: Legal Employer |                                                      |
| Location                       | A Customer Contract Administrator can choose location for locations in their location security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Location (Data)  
Resource: Location |                                                      |
| Partner File Import Activity   | A Customer Contract Administrator can view partner file import activity object type for all partner file import activities of object type 'partner company' | Role: Resource Administration Duty  
Privilege: View Partner File Import Activity Object Type (Data)  
Resource: Partner File Import Activity |                                                      |
| Partner File Import Mapping    | A Customer Contract Administrator can view partner file import mapping object type for all partner file import mappings of object type 'partner company' | Role: Resource Administration Duty  
Privilege: View Partner File Import Mapping Object Type (Data)  
Resource: Partner File Import Mapping |                                                      |
| Partner File Import Object     | A Customer Contract Administrator can view partner file import object type for all partner file import objects of object type 'partner company' | Role: Resource Administration Duty  
Privilege: View Partner File Import Object Type (Data)  
Resource: Partner File Import Object |                                                      |
| Partner Member File Import Activity | A Customer Contract Administrator can view partner member file import activity object type for all partner member file import activities of object type 'partner member' | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Activity Object Type (Data)  
Resource: Partner Member File Import Activity |                                                      |
| Partner Member File Import Mapping | A Customer Contract Administrator can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member' | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Mapping Object Type (Data)  
Resource: Partner Member File Import Mapping |                                                      |
| Partner Member File Import Object | A Customer Contract Administrator can view partner member file import object type | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Object Type (Data)  
Resource: Partner Member File Import Object |                                                      |
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</thead>
<tbody>
<tr>
<td>Person Assignment</td>
<td>A Customer Contract Administrator can search worker for persons and assignments in their person and assignment security profile</td>
<td>Role: Foundation User and Roles Management Duty&lt;br&gt;Privilege: Search Worker (Data)&lt;br&gt;Resource: Person Assignment</td>
<td></td>
</tr>
<tr>
<td>Person Type</td>
<td>A Customer Contract Administrator can choose person type for person types in their person type security profile</td>
<td>Role: Foundation User and Roles Management Duty&lt;br&gt;Privilege: Choose Person Type (Data)&lt;br&gt;Resource: Person Type</td>
<td></td>
</tr>
<tr>
<td>Position</td>
<td>A Customer Contract Administrator can choose position for positions in their position security profile</td>
<td>Role: Foundation User and Roles Management Duty&lt;br&gt;Privilege: Choose Position (Data)&lt;br&gt;Resource: Position</td>
<td></td>
</tr>
<tr>
<td>Public Person</td>
<td>A Customer Contract Administrator can view person deferred for persons and assignments in their person and assignment security profile</td>
<td>Role: View Person Details Duty&lt;br&gt;Privilege: View Person Deferred (Data)&lt;br&gt;Resource: Public Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Customer Contract Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty&lt;br&gt;Privilege: View Customer Account Relationship (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>A Customer Contract Administrator can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty&lt;br&gt;Privilege: View Customer Account Site (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Customer Contract Administrator can view</td>
<td>Role: Customer</td>
<td></td>
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<tr>
<td>Role: Customer</td>
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</tr>
</tbody>
</table>
| Customer Account Site Use       | Administrator can view customer account site use for the reference data sets for which they are authorized | Account Addresses Inquiry Duty  
**Privilege:** View  
Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                                                                         |
| Trading Community Org Address Email Contact Preference | A Customer Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Email Contact Preference |                                                                                         |
| Trading Community Org Address Phone Contact Preference | A Customer Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Phone Contact Preference |                                                                                         |
| Trading Community Organization  | A Customer Contract Administrator can view trading community organization for all organizations in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Organization (Data)  
**Resource:** Trading Community Organization |                                                                                         |
| Trading Community Organization Address Contact Preference | A Customer Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Organization Address Contact Preference |                                                                                         |
| Trading Community Organization Email Contact Preference | A Customer Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Organization Email Contact Preference |                                                                                         |
<table>
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</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Customer Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Customer Contract Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community Contact (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Administrator can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Administrator can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Administrator can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Customer Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Customer Contract Administrator can manage trading community legal contact preference for all</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
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</tbody>
</table>
| Trading Community Person Email Contact Preference | trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Email Contact Preference |                        |
| Trading Community Person Phone Contact Preference | trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Person Phone Contact Preference |                        |
| Trading Community Relationship | A Customer Contract Administrator can view trading community relationship for all trading community relationships in the enterprise | **Role**: Relationship Information Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                        |
|                                 | A Customer Contract Administrator can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | **Role**: Internal Contact Relationship Information Inquiry Duty  
**Privilege**: View Trading Community Relationship (Data)  
**Resource**: Trading Community Relationship |                        |
| Trading Community Resource      | A Customer Contract Administrator can remove trading community resource for all resources in the enterprise | **Role**: Resource Administration Duty  
**Privilege**: Remove Trading Community Resource (Data)  
**Resource**: Trading Community Resource |                        |
<p>|                                 | A Customer Contract Administrator can update trading community resource for | <strong>Role</strong>: Resource Administration Duty |                        |</p>
<table>
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<tr>
<td></td>
<td>all resources in the enterprise</td>
<td>Privilege: Update Trading Community Resource (Data)</td>
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<td>Resource: Trading Community Resource</td>
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<tr>
<td></td>
<td>A Customer Contract Administrator can update trading community resource for their resource record</td>
<td>Role: Resource Information Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: Update Trading Community Resource (Data)</td>
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<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Note</td>
<td>A Customer Contract Administrator can manage trading community resource note for all resource notes</td>
<td>Role: Resource Administration Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Manage Trading Community Resource Note (Data)</td>
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<td></td>
<td></td>
<td>Resource: Trading Community Resource Note</td>
<td></td>
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<tr>
<td></td>
<td>A Customer Contract Administrator can manage trading community resource note for the resource notes for which they are the owner</td>
<td>Role: Resource Information Management Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Manage Trading Community Resource Note (Data)</td>
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<td></td>
<td></td>
<td>Resource: Trading Community Resource Note</td>
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<tr>
<td></td>
<td>A Customer Contract Administrator can view trading community resource note for all resource notes</td>
<td>Role: Resource Administration Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Trading Community Resource Note (Data)</td>
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<td></td>
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<td>Resource: Trading Community Resource Note</td>
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<td></td>
<td></td>
<td>Role: Resource Information Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Trading Community Resource Note (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Sales Representative Setup</td>
<td>A Customer Contract Administrator can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Manage Trading Community Salesperson Setup (Data)</td>
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<td>Resource: Reference</td>
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</tr>
<tr>
<td>A Customer Contract</td>
<td>Administrator can view trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Salesperson Setup (Data)&lt;br&gt;Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Skill</td>
<td>Administrator can manage trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: Manage Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td>Administrator can manage trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: Manage Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<tr>
<td>Administrator can manage trading community resource skill for their resource skills</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: Manage Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<tr>
<td>Administrator can view trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<tr>
<td>Administrator can view trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<tr>
<td>Administrator can view trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
<td></td>
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<tr>
<td>Administrator can view trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<tr>
<td>Administrator can view trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<tr>
<td>Administrator can view trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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<td></td>
</tr>
<tr>
<td>Administrator can view trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty&lt;br&gt;Privilege: View Trading Community Resource Skill (Data)&lt;br&gt;Resource: Trading Community Resource Skill</td>
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</tbody>
</table>
| User            | A Customer Contract Administrator can edit user name for persons in their person security profile. | Role: User Name Edit Duty  
Privilege: Edit User Name (Data)  
Resource: User | |

**Job Role: Customer Contract Manager**

Manages a team of customer contract administrators.

**Duties**

Duties assigned directly and indirectly to the job role **Customer Contract Manager**

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<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manages application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
</tr>
<tr>
<td>Applications Common Application</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Profile Value Administration Duty</td>
<td>application profile option values.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
<td>Amends approved contracts. This includes initiating an amendment, reverting the contract to the previous signed version, updating all allowable attributes, and submitting the amendment for approval.</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
<td>Authors contracts, including terms and conditions, interactions, and customer account information.</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
</tr>
<tr>
<td>Contract Export Management Duty</td>
<td>Manages contracts export.</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
<td>Manages contracts file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Contract Import from File Setup Duty</td>
<td>Configures the mapping between the import file attributes and the contract attributes.</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
<td>Searches and views contracts for the assigned business units.</td>
</tr>
<tr>
<td>Contract Terms and Conditions Override Controls Duty</td>
<td>Edits protected clauses, and deletes mandatory clauses and sections in addition to authoring nonstandard terms and conditions.</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text.</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
<td>Searches and views customer contracts for the assigned business units.</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Project Contract Search and View Access Duty</td>
<td>Searches and views project contracts for the assigned business units.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Upload data for Contract Import</td>
<td>Allows to upload data file to import Contract related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Customer Contract Manager**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer Contract Manager</td>
</tr>
<tr>
<td>Inherited Roles</td>
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<tr>
<td>----------------</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Contract Import from File Setup Duty</td>
</tr>
<tr>
<td>File Import Management Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Contract Terms and Conditions Override Controls Duty</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
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<tr>
<td>Contract Closeout Duty</td>
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<tr>
<td>Contract Export Management Duty</td>
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<tr>
<td>CRM Export Management Duty</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
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<tr>
<td>Customer Account Information Inquiry Duty</td>
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<tr>
<td>Customer Account Relationships Inquiry Duty</td>
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<tr>
<td>Interaction Management Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Item Inquiry Duty</td>
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<tr>
<td>Negotiation Viewing Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<td>Purchase Agreement Viewing Duty</td>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
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<td>Purchase Order Viewing Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
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<tr>
<td>Personal Contact Information Inquiry Duty</td>
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<tr>
<td>Personal Identifier Inquiry Duty</td>
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<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
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<tr>
<td>Customer Contract Setup Duty</td>
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<tr>
<td>Contract Setup Duty</td>
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<tr>
<td>Administration Link View Duty</td>
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<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
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<tr>
<td>Application Document Sequence Administration Duty</td>
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<tr>
<td>Application Lookup Administration Duty</td>
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<tr>
<td>Applications Common Application Document Sequence Category Administration Duty</td>
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<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
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<tr>
<td>Contract UI Customization Duty</td>
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<tr>
<td>Electronic Signature Setup Duty</td>
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<tr>
<td>Resource Administration Duty</td>
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<tr>
<td>Administration Link View Duty</td>
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<tr>
<td>Application All Profile Value Administration Duty</td>
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<tr>
<td>Application Attachment Administration Duty</td>
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<tr>
<td>Application Data Security Administration Duty</td>
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<td>Inherited Roles</td>
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<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
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<td>Application Lookup Administration Duty</td>
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<td>Application Message Administration Duty</td>
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<td>Application Profile Option Registration Duty</td>
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<tr>
<td>Application Reference Data Sharing Administration Duty</td>
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<tr>
<td>Application Taxonomy Administration Duty</td>
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<tr>
<td>Application User Profile Value Administration Duty</td>
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<tr>
<td>Application World Reference Administration Duty</td>
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<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
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<tr>
<td>Foundation User and Roles Management Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<td>Legal Employer Selection Duty</td>
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<td>User Name Edit Duty</td>
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<td>User Password Reset Duty</td>
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<td>User Role Management Duty</td>
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<td>User Account and Roles View Duty</td>
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<td>User Name Creation and Linking Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<tr>
<td>Job Selection Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Relationship Information Inquiry Duty</td>
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<tr>
<td>Resource Information Management Duty</td>
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<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<tr>
<td>Workforce Profile Resource Administration Duty</td>
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<tr>
<td>Talent Notifications Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<tr>
<td>Functional Setups Duty</td>
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<td>Project Contract Search and View Access Duty</td>
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<td>Purchase Document Attachment Inquiry Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
</tr>
</tbody>
</table>

Upload data for Contract Import
## Privileges

Privileges granted to duties of the job role **Customer Contract Manager**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy, Manage Application Database Resource</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield, Manage Application Extensible Flexfield, Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup, Manage Application Set-Enabled Lookup, Manage Application Standard Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category, Manage Application Profile Option</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set, Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------</td>
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<td>-----------</td>
</tr>
<tr>
<td>Applications Common Application Document Sequence Category Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application document sequence categories.</td>
<td>Manage Application Document Sequence Category</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
<td>Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>------------------------------</td>
<td>------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
<td>Close Contract</td>
</tr>
</tbody>
</table>
| Contract Search and View Access Duty | Searches and views contracts for the assigned business units. | Manage Contract Work Area  
Search Contract Template  
Search Contract by Text  
Search Contracts  
View Contract  
View Contract Template  
View Contract Terms |
| Contract Setup Duty          | Contract Setup                                             | Build Keyword Search Index for the Contract Terms Library  
Define Project Contract Billing Configuration  
Generate PDF Contract for Text Search  
Manage Contract Currency Conversion Rate Types  
Manage Contract Customer Account  
Manage Contract Customer Account Site Usages  
Manage Contract Global Employee  
Manage Contract Interaction Reference Mapping  
Manage Contract Layout Templates  
Manage Contract Line Item  
Manage Contract Line Type  
Manage Contract Note Type Mapping  
Manage Contract Organization Party  
Manage Contract Party Contact  
Manage Contract Party Location  
Manage Contract Party Role and Contact Sources  
Manage Contract Payment Terms  
Manage Contract Person Party  
Manage Contract Risk Event  
Manage Contract Standard Clauses, Templates, and Contract Expert Rules  
Manage Contract Type  
Specify Customer Contract Management Business |
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Terms and Conditions Override Controls Duty</td>
<td>Edits protected clauses, and deletes mandatory clauses and sections in addition to authoring nonstandard terms and conditions.</td>
<td>Author Additional Standard Contract Terms and Conditions, Author Nonstandard Contract Terms and Conditions, Author Standard Contract Terms and Conditions, Override Contract Terms and Conditions Controls, View Contract Terms</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text</td>
<td>Search Contract Text</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
<td>Customize Contract UI</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site, View Customer Account Site, View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact, View Customer Account Contact, View Customer Account Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Search Trading Community Organization, View Customer Account, View Customer Account Information</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
<td>Enable Admin Access, Enable Sell Intent, Include Project Attributes in Contract Search Pages</td>
</tr>
<tr>
<td>Customer Contract Search and</td>
<td>Searches and views customer contracts</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>View Access Duty</td>
<td>for the assigned business units.</td>
<td></td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature</td>
<td>Manage Electronic Signature Setup</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
</tr>
<tr>
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<td>Review Applications Offering</td>
</tr>
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<td></td>
<td>Review Setups Functional User Overview</td>
</tr>
<tr>
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<td></td>
<td>Setup and Maintain Applications</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>Item Reference</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Supplier Negotiation</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Additional Standard Contract Terms and Conditions</td>
</tr>
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<td>Author Nonstandard Contract Terms and Conditions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Author Standard Contract Terms and Conditions</td>
</tr>
<tr>
<td>Project Contract Search and View Access Duty</td>
<td>Searches and views project contracts for the assigned business units.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
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<td></td>
<td>Include Project Attributes in Contract Search Pages</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Agreement</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Enter Trading Community Resource Information</td>
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<td>Identify Trading Community Person as a Trading Community Resource</td>
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<td>Manage Trading Community Resource</td>
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<td>Manage Trading Community Resource History</td>
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<td>Manage Trading Community Resource Lookups</td>
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<td>Manage Trading Community Resource Note</td>
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<td>Manage Trading Community Resource Note Descriptive Flexfields</td>
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<td>Manage Trading Community Resource Role Assignments</td>
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<td>Manage Trading Community Resource Sales Representative Information</td>
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<td>Manage Trading Community Resource Skills</td>
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<td>Manage Trading Community Resource Team Memberships</td>
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<td>Remove Trading Community Resource</td>
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<td>Search Trading Community Resource</td>
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<td>Upload Trading Community Resource Picture</td>
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<td>View Trading Community Resource Administration Detail Information</td>
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<td>View Trading Community Resource Collaboration Information</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Manage Trading Community Resource Address</td>
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<td>Manage Trading Community Resource Note</td>
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<td>Search Trading Community Resource</td>
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<td>View Trading Community Resource Address</td>
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<td>View Trading Community Resource Contact Information</td>
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<td>View Trading Community Resource Details</td>
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<td>Duty Role</td>
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<td>View Trading Community Resource Organization Memberships</td>
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<td>View Trading Community Resource Social Network</td>
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<td>View Trading Community Resource Team Memberships</td>
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<td>Manage Goal Management Notifications</td>
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<td>Manage Talent Notifications</td>
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<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>View User Account and Roles</td>
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<td>View User Name Creation and Linking Duty</td>
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<td>User Name Edit Duty</td>
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<td>User Password Reset Duty</td>
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<td>Reset Password</td>
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<td>User Role Management Duty</td>
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<td>Manage Talent Education Establishment</td>
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<td>Manage Talent Profile Content Item</td>
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<td>Manage Talent Profile Rating Model</td>
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<td>Manage Talent Profile Sources</td>
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<tr>
<td>User Account and Roles View</td>
<td>Views the user account and roles for a selected person.</td>
<td>Assign Roles to User</td>
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<td>Duty</td>
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<td>Copy Personal Data to LDAP</td>
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<td></td>
<td></td>
<td>Manage User Account and Roles</td>
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<tr>
<td>User Name Creation and Linking</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Edit User Name</td>
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<td>Duty</td>
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<td>Send User Name Request to LDAP</td>
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<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
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<td>Edit User Name</td>
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<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
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<td>Assign Roles to User</td>
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<td>Copy Personal Data to LDAP</td>
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<td>Manage User Account and Roles</td>
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<td></td>
<td></td>
<td>Manage User Account and Roles</td>
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<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
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<td></td>
<td>View Person Details</td>
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<tr>
<td>Workforce Profile Resource</td>
<td>Performs administration duties for workforce talent profiles, related to the use of</td>
<td>Manage Talent Education Establishment</td>
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<tr>
<td>Administration Duty</td>
<td>profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Content Item</td>
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<td>Manage Talent Profile Rating Model</td>
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<td></td>
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<td>Manage Talent Profile Sources</td>
</tr>
<tr>
<td>Workforce Profile Resource</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of</td>
<td>Manage Person Talent Profile</td>
</tr>
<tr>
<td>Manager Duty</td>
<td>profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
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</table>
# Data Security Policies

Data security policies and their enforcement across analytics application for the job role **Customer Contract Manager**

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<th>Business Object</th>
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</table>
| **Application Attachment**       | A Customer Contract Manager can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing | **Role**: Purchase Document Attachment Inquiry Duty  
**Privilege**: Read Application Attachment  
**Resource**: Application Attachment |                             |
| **Application Attachment Category** | A Customer Contract Manager can delete application attachment for all miscellaneous category attachments data | **Role**: Applications Common Reference Data Review Duty  
**Privilege**: Delete Application Attachment  
**Resource**: Application Attachment Category |                             |
| **Application Document Sequence Category** | A Customer Contract Manager can read application attachment for all miscellaneous category attachments data | **Role**: Applications Common Reference Data Review Duty  
**Privilege**: Read Application Attachment  
**Resource**: Application Attachment Category |                             |
| **Application Flexfield Value Set** | A Customer Contract Manager can update application attachment for all miscellaneous category attachments data | **Role**: Applications Common Reference Data Review Duty  
**Privilege**: Update Application Attachment  
**Resource**: Application Attachment Category |                             |
| **Application Flexfield Value Set** | A Customer Contract Manager can manage application document sequence category for all applications common applications data | **Role**: Applications Common Application Document Sequence Category  
**Privilege**: Manage Application Document Sequence Category (Data)  
**Resource**: Application Document Sequence Category |                             |
| **Application Flexfield Value Set** | A Customer Contract Manager can manage application flexfield value set for all applications common applications data | **Role**: Applications Common Application Flexfield Value Set  
**Privilege**: Manage Application Flexfield Value Set (Data) |                             |
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<td>Application Profile</td>
<td>A Customer Contract Manager can delete application profile value for all applications</td>
<td><strong>Role</strong>: Applications Common Application Profile Value Administration Duty&lt;br&gt;<strong>Privilege</strong>: Delete Application Profile Value (Data)&lt;br&gt;<strong>Resource</strong>: Application Profile Value</td>
<td>Resource: Application Flexfield Value Set</td>
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<td>Value</td>
<td>common applications data</td>
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<tr>
<td>Assignment Grade</td>
<td>A Customer Contract Manager can update application profile value for all applications</td>
<td><strong>Role</strong>: Applications Common Application Profile Value Administration Duty&lt;br&gt;<strong>Privilege</strong>: Update Application Profile Value (Data)&lt;br&gt;<strong>Resource</strong>: Application Profile Value</td>
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<tr>
<td>Business Unit</td>
<td>A Customer Contract Manager can choose business unit organization for business units</td>
<td><strong>Role</strong>: Foundation User and Roles Management Duty&lt;br&gt;<strong>Privilege</strong>: Choose Assignment Grade (Data)&lt;br&gt;<strong>Resource</strong>: Assignment Grade</td>
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<td>in their organization security profile</td>
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<tr>
<td>Contract</td>
<td>A Customer Contract Manager can manage contract for the business units for which they</td>
<td><strong>Role</strong>: Contract Amendment Duty&lt;br&gt;<strong>Privilege</strong>: Manage Contract (Data)&lt;br&gt;<strong>Resource</strong>: Contract</td>
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<td></td>
<td>are authorized</td>
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<td></td>
<td></td>
<td><strong>Role</strong>: Contract Authoring Duty&lt;br&gt;<strong>Privilege</strong>: Manage Contract (Data)&lt;br&gt;<strong>Resource</strong>: Contract</td>
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<td></td>
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<td><strong>Role</strong>: Contract Closeout Duty&lt;br&gt;<strong>Privilege</strong>: Manage Contract (Data)&lt;br&gt;<strong>Resource</strong>: Contract</td>
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<td></td>
<td><strong>Role</strong>: Contract Search and View Access Duty&lt;br&gt;<strong>Privilege</strong>: View Contract (Data)</td>
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| Contract Expert Rule         | A Customer Contract Manager can view contract terms library for all the business units | **Role:** Contract Terms and Conditions Override Controls Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Expert Rule | **Role:** Nonstandard Contract Terms and Conditions Authoring Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Expert Rule |
| Contract Export Object       | A Customer Contract Manager can view contract export object for all the contract export objects | **Role:** Contract Export Management Duty  
**Privilege:** View Contract Export Object (Data)  
**Resource:** Contract Export Object | **Role:** Contract Export from File Setup Duty  
**Privilege:** View Contract Import (Data)  
**Resource:** Contract File Import Object |
| Contract File Import Object  | A Customer Contract Manager can view contract import for all the contract file import objects | **Role:** Contract File Import Duty  
**Privilege:** View Contract Import (Data)  
**Resource:** Contract File Import Object | **Role:** Contract Import from File Setup Duty  
**Privilege:** View Contract Import (Data)  
**Resource:** Contract File Import Object |
| Contract Library Clause      | A Customer Contract Manager can manage contract terms library for all nonstandard clauses irrespective of business unit | **Role:** Contract Terms and Conditions Override Controls Duty  
**Privilege:** Manage Contract Terms Library (Data)  
**Resource:** Contract Library Clause | **Role:** Nonstandard Contract Terms and Conditions Authoring Duty  
**Privilege:** Manage Contract Terms Library (Data)  
**Resource:** Contract Library Clause |
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<td></td>
<td>A Customer Contract Manager can view contract terms library for all business units</td>
<td>Role: Contract Terms and Conditions Override Controls Duty  Privilege: View Contract Terms Library (Data)  Resource: Contract Library Clause</td>
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<td></td>
<td></td>
<td>Role: Nonstandard Contract Terms and Conditions Authoring Duty  Privilege: View Contract Terms Library (Data)  Resource: Contract Library Clause</td>
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<tr>
<td>Contract Note</td>
<td>A Customer Contract Manager can manage contract note for notes that are not private or private notes where they are the author.</td>
<td>Role: Contract Amendment Duty  Privilege: Manage Contract Note (Data)  Resource: Contract Note</td>
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<td></td>
<td></td>
<td>Role: Contract Authoring Duty  Privilege: Manage Contract Note (Data)  Resource: Contract Note</td>
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<tr>
<td>Customer Account</td>
<td>A Customer Contract Manager can view customer account for all customer accounts in the enterprise</td>
<td>Role: Customer Account Information Inquiry Duty  Privilege: View Customer Account (Data)  Resource: Customer Account</td>
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<tr>
<td>Department</td>
<td>A Customer Contract Manager can choose department for departments in their organization security profile</td>
<td>Role: Foundation User and Roles Management Duty  Privilege: Choose Department (Data)  Resource: Department</td>
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<tr>
<td>Employee Resource File Import Activity</td>
<td>A Customer Contract Manager can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource'</td>
<td>Role: Resource Administration Duty  Privilege: View Employee Resource File Import Activity Object Type (Data)  Resource: Employee Resource File Import Activity</td>
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<tr>
<td>Employee Resource File Import Mapping</td>
<td>A Customer Contract Manager can view employee resource</td>
<td>Role: Resource Administration Duty</td>
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<td>file import mapping object type for all employee resource file import mappings of object type 'employee resource'</td>
<td>Privilege: View Employee Resource File Import Mapping Object Type (Data)</td>
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<td>Employee Resource</td>
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<td>Resource: Employee Resource File Import Object Object Type (Data)</td>
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<td>File Import Object</td>
<td>A Customer Contract Manager can view employee resource file import object type for all employee resource file import objects of object type 'employee resource'</td>
<td>Role: Resource Administration Duty</td>
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<td>Privilege: View Employee Resource File Import Object Object Type (Data)</td>
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<td>Resource: Employee Resource File Import Object Object Type (Data)</td>
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<td>File Export Batch</td>
<td>A Customer Contract Manager can view file export batch for all export batches</td>
<td>Role: CRM Export Management Duty</td>
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<td></td>
<td>Privilege: View File Export Batch (Data)</td>
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<td>Resource: File Export Batch</td>
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<td>File Export Object</td>
<td>A Customer Contract Manager can manage export unit test for all export unit test objects</td>
<td>Role: CRM Export Management Duty</td>
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<td>Privilege: Manage Export Unit Test (Data)</td>
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<td>Resource: File Export Object</td>
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<td>HR Job</td>
<td>A Customer Contract Manager can choose hr job for jobs in their job security profile</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<td>Privilege: Choose HR Job (Data)</td>
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<td>Resource: HR Job</td>
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<td>Role: Job Selection Duty</td>
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<td>Privilege: Choose HR Job (Data)</td>
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<td></td>
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<td>Resource: HR Job</td>
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<td>Interaction</td>
<td>A Customer Contract Manager can delete interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty</td>
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<td>Privilege: Delete Interaction (Data)</td>
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<td>Resource: Interaction</td>
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<td>A Customer Contract Manager can update interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty</td>
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<td>Privilege: Update Interaction (Data)</td>
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<td>Resource: Interaction</td>
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<td></td>
<td>A Customer Contract Manager can view interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty</td>
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<td>Privilege: View Interaction (Data)</td>
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<td>Resource: Interaction</td>
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| Legal Employer               | A Customer Contract Manager can choose legal employer for legal employers in their organization security profile | **Role:** Legal Employer Selection Duty  
**Privilege:** Choose Legal Employer (Data)  
**Resource:** Legal Employer |                                                        |
| Location                     | A Customer Contract Manager can choose location for locations in their location security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Location (Data)  
**Resource:** Location |                                                        |
| Partner File Import Activity | A Customer Contract Manager can view partner file import activity object type for all partner file import activities of object type 'partner company' | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Activity Object Type (Data)  
**Resource:** Partner File Import Activity |                                                        |
| Partner File Import Mapping  | A Customer Contract Manager can view partner file import mapping object type for all partner file import mappings of object type 'partner company' | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Mapping Object Type (Data)  
**Resource:** Partner File Import Mapping |                                                        |
| Partner File Import Object   | A Customer Contract Manager can view partner file import object type for all partner file import objects of object type 'partner company' | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Object Type (Data)  
**Resource:** Partner File Import Object |                                                        |
| Partner Member File Import Activity | A Customer Contract Manager can view partner member file import activity object type for all partner member file import activities of object type 'partner member' | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Activity Object Type (Data)  
**Resource:** Partner Member File Import Activity |                                                        |
| Partner Member File Import Mapping | A Customer Contract Manager can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member' | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Mapping Object Type (Data)  
**Resource:** Partner Member File Import Mapping |                                                        |
| Partner Member File Import Object | A Customer Contract Manager can view partner member file import object type for all | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Object Type (Data)  
**Resource:** Partner Member File Import Object |                                                        |
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<td>partner member file import objects of object type 'partner member'</td>
<td>Member File Import Object Type (Data)</td>
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<td></td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty</td>
<td><strong>Resource:</strong> Partner Member File Import Object</td>
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<td></td>
<td><strong>Privilege:</strong> Search Worker (Data)</td>
<td><strong>Resource:</strong> Person Assignment</td>
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<tr>
<td>Person Assignment</td>
<td>A Customer Contract Manager can search worker for persons and assignments in their person and assignment security profile</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty</td>
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<td></td>
<td><strong>Privilege:</strong> Search Worker (Data)</td>
<td><strong>Resource:</strong> Person Assignment</td>
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<td></td>
<td>A Customer Contract Manager can view person assignment for persons and assignments in their person and assignment security profile</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty</td>
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<td></td>
<td><strong>Privilege:</strong> View Person Assignment (Data)</td>
<td><strong>Resource:</strong> Person Assignment</td>
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<td>Person Type</td>
<td>A Customer Contract Manager can choose person type for person types in their person type security profile</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty</td>
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<td></td>
<td><strong>Privilege:</strong> Choose Person Type (Data)</td>
<td><strong>Resource:</strong> Person Type</td>
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<td>Position</td>
<td>A Customer Contract Manager can choose position for positions in their position security profile</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty</td>
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<td></td>
<td><strong>Privilege:</strong> Choose Position (Data)</td>
<td><strong>Resource:</strong> Position</td>
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<td>Public Person</td>
<td>A Customer Contract Manager can view person deferred for persons and assignments in their person and assignment security profile</td>
<td><strong>Role:</strong> View Person Details Duty</td>
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<td></td>
<td><strong>Privilege:</strong> View Person Deferred (Data)</td>
<td><strong>Resource:</strong> Public Person</td>
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<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Customer Contract Manager can view customer account relationship for the reference data sets for which they are authorized</td>
<td><strong>Role:</strong> Customer Account Relationships Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Privilege:</strong> View Customer Account Relationship (Data)</td>
<td><strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>A Customer Contract Manager can view customer account site for the reference data sets for which they are authorized</td>
<td><strong>Role:</strong> Customer Account Addresses Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Privilege:</strong> View Customer Account Site (Data)</td>
<td><strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Customer Contract Manager</td>
<td><strong>Role:</strong> Customer</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Customer Account Site Use</td>
<td>can view customer account site use for the reference data sets for which they are authorized                                                                --------------------------------------------------------------------------------------------------------------------------------</td>
<td>Account Addresses Inquiry Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View&lt;br&gt;Customer Account Site Use (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Customer Contract Manager can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Trading Community Organization (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Trading Community Organization Phone Contact Preference | A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Phone Contact Preference |                                                                                        |
|Trading Community Person                | A Customer Contract Manager can view trading community contact for all trading community persons in the enterprise except contacts created by partners. | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Contact (Data)  
Resource: Trading Community Person |                                                                                        |
|                                        | A Customer Contract Manager can view trading community person for all people in the enterprise          | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                                                                                        |
|                                        | A Customer Contract Manager can view trading community person for all people in the enterprise other than sales accounts and sales prospects. | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                                                                                        |
|                                        | A Customer Contract Manager can view trading community person for all resources in the enterprise        | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                                                                                        |
| Trading Community Person Address Contact Preference | A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference |                                                                                        |
| Trading Community Person Address Phone Contact Preference | A Customer Contract Manager can manage trading community legal contact preference for all trading community contact | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community |                                                                                        |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>preferences not of type legal.</td>
<td>Legal Contact Preference (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Phone Contact Preference</td>
<td>A Customer Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Relationship</td>
<td>A Customer Contract Manager can view trading community relationship for all trading community relationships in the enterprise</td>
<td><strong>Role:</strong> Relationship Information Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Trading Community Relationship (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Manager can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners</td>
<td><strong>Role:</strong> Internal Contact Relationship Information Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Trading Community Relationship (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource</td>
<td>A Customer Contract Manager can remove trading community resource for all resources in the enterprise</td>
<td><strong>Role:</strong> Resource Administration Duty &lt;br&gt; <strong>Privilege:</strong> Remove Trading Community Resource (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Resource</td>
<td></td>
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<tr>
<td></td>
<td>A Customer Contract Manager can update trading community resource for all resources in the enterprise</td>
<td><strong>Role:</strong> Resource Administration Duty</td>
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<tr>
<td>enterprise</td>
<td></td>
<td>Privilege: Update Trading Community Resource (Data) Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Note</td>
<td>A Customer Contract Manager can manage trading community resource note for all resource notes</td>
<td>Role: Resource Administration Duty Privilege: Manage Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Manager can manage trading community resource note for the resource notes for which they are the owner</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Contract Manager can view trading community resource note for all resource notes</td>
<td>Role: Resource Administration Duty Privilege: View Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Sales</td>
<td>A Customer Contract Manager can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty Privilege: Manage Trading Community Salesperson Setup (Data) Resource: Reference</td>
<td></td>
</tr>
<tr>
<td>Representative Setup</td>
<td></td>
<td>Role: Resource Administration Duty Privilege: Manage Trading Community Salesperson Setup (Data) Resource: Reference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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<tr>
<td></td>
<td>A Customer Contract Manager can view trading community salesperson setup for the</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: View  &lt;br&gt; Trading Community Salesperson Setup (Data)  &lt;br&gt; <strong>Resource</strong>: Reference Data Set</td>
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<td>reference data sets for which they are authorized</td>
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<td></td>
<td>Trading Community Resource Skill</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: Manage  &lt;br&gt; Trading Community Resource Skill (Data)  &lt;br&gt; <strong>Resource</strong>: Trading Community Resource Skill</td>
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<td></td>
<td>A Customer Contract Manager can manage trading community resource skill for all</td>
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<td>resource skills</td>
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<td>A Customer Contract Manager can manage trading community resource skill for the</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: Manage  &lt;br&gt; Trading Community Resource Skill (Data)  &lt;br&gt; <strong>Resource</strong>: Trading Community Resource Skill</td>
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<td>resource skills of persons who they manage</td>
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<td>A Customer Contract Manager can manage trading community resource skill for their</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: Manage  &lt;br&gt; Trading Community Resource Skill (Data)  &lt;br&gt; <strong>Resource</strong>: Trading Community Resource Skill</td>
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<td>resource skills</td>
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<td></td>
<td>A Customer Contract Manager can view trading community resource skill for all</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: View  &lt;br&gt; Trading Community Resource Skill (Data)  &lt;br&gt; <strong>Resource</strong>: Trading Community Resource Skill</td>
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<td>resource skills</td>
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<td>A Customer Contract Manager can view trading community resource skill for the</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: View  &lt;br&gt; Trading Community Resource Skill (Data)  &lt;br&gt; <strong>Resource</strong>: Trading Community Resource Skill</td>
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<td></td>
<td>A Customer Contract Manager can view trading community</td>
<td><strong>Role</strong>: Resource Administration Duty  &lt;br&gt; <strong>Privilege</strong>: View  &lt;br&gt; Trading Community Resource Skill (Data)  &lt;br&gt; <strong>Resource</strong>: Trading Community Resource Skill</td>
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</tbody>
</table>

**Job Role: Customer Data Steward**

Performs customer data management activities including data import, cleansing, duplicate identification, and duplicate resolution.

**Duties**

Duties assigned directly and indirectly to the job role **Customer Data Steward**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment File Import Duty</td>
<td>Manage the appointment file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Addresses Management Duty</td>
<td>Manages customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contact Responsibilities Management Duty</td>
<td>Manages customer account contact responsibility information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Contacts Management Duty</td>
<td>Manages customer account contact.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Account Information Management Duty</td>
<td>Manages customer account basic information.</td>
</tr>
<tr>
<td>Customer Account Relationships Management Duty</td>
<td>Manages customer account relationship information.</td>
</tr>
<tr>
<td>Customer Data Steward Duty</td>
<td>Enterprise duty role that inherits all duties performed by the Customer Data Steward</td>
</tr>
<tr>
<td>Data Steward Analysis Duty</td>
<td>BI duty role to perform data quality analysis of customer data.</td>
</tr>
<tr>
<td>Data Steward Transaction Analysis Duty</td>
<td>BI duty role to perform data quality analysis of customer data. Maps to Data Steward Manager / Customer Data Steward roles</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Interaction File Import Duty</td>
<td>Manage interaction file import objects, mappings, activities.</td>
</tr>
<tr>
<td>Interaction Inquiry Duty</td>
<td>Manages view only access to all interaction data. Used to enable the global search engine to crawl, that is, to view, but not update/delete the interaction data.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Legal Contact Preferences Management Duty</td>
<td>Grants privileges to manage legal contact preferences</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Note File Import Duty</td>
<td>Manages the note file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information</td>
</tr>
<tr>
<td>Organization Removal Duty</td>
<td>Removes organizations.</td>
</tr>
<tr>
<td>Party Center Inquiry Duty</td>
<td>Grants privileges to view party center nodes.</td>
</tr>
<tr>
<td>Party Center Management Duty</td>
<td>Grants privileges to manage party center nodes.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Person Removal Duty</td>
<td>Removes people.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Contact Information Management Duty</td>
<td>Manages personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Personal Identifier Management Duty</td>
<td>Manages social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Party Note Review Duty</td>
<td>Manages the process that extracts notes for indexing so these records can be easily searched.</td>
</tr>
<tr>
<td>Task File Import Duty</td>
<td>Manage the task file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Trading Community Confidential PII Management Duty</td>
<td>Manages personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Data Cleansing Batch Management Duty</td>
<td>Manages data cleansing batches.</td>
</tr>
<tr>
<td>Trading Community Data Cleansing Process Management Duty</td>
<td>Manages data cleansing process.</td>
</tr>
<tr>
<td>Trading Community Data Quality Analytics Duty</td>
<td>Trading Community Data Quality Analytics Duty</td>
</tr>
<tr>
<td>Trading Community Data Quality Management Duty</td>
<td>Performs real-time and batch data quality functions such as matching and cleansing.</td>
</tr>
<tr>
<td>Trading Community Duplicate Identification Batch Inquiry Duty</td>
<td>Grants privileges to view duplicate identification batches</td>
</tr>
<tr>
<td>Trading Community Duplicate Identification Batch Management Duty</td>
<td>Grants privileges to manage duplicate identification batches</td>
</tr>
<tr>
<td>Trading Community Duplicate Resolution Request Inquiry Duty</td>
<td>Grants privileges to view duplicate resolution requests</td>
</tr>
<tr>
<td>Trading Community Duplicate Resolution Request Management Duty</td>
<td>Grants privileges to manage duplicate resolution requests</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Link Management Duty</td>
<td>Grants privileges to manage trading community links.</td>
</tr>
<tr>
<td>Upload data for Appointment Import</td>
<td>Allows to upload data file to import Appointment related data.</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
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</tbody>
</table>
### Duty Role

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<thead>
<tr>
<th>Duty Role</th>
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<tbody>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Interaction Import</td>
<td>Allows to upload data file to import Interaction related data.</td>
</tr>
<tr>
<td>Upload data for Note Import</td>
<td>Allows to upload data file to import Note related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>Upload data for Task Import</td>
<td>Allows to upload data file to import Task related data.</td>
</tr>
</tbody>
</table>

### Role Hierarchy

Roles inherited directly and indirectly by the job role **Customer Data Steward**

#### Inherited Roles

- **Customer Data Steward**
  - Business Intelligence Applications Worker
  - Business Intelligence Applications Analysis Duty
  - Customer Data Steward Duty
    - Application Reference Data Sharing Administration Duty
    - Application User Profile Value Administration Duty
    - Application World Reference Administration Duty
    - Appointment File Import Duty
    - Audit Trail Report Viewing Duty
    - CRM Export Management Duty
    - Customer Account Addresses Inquiry Duty
    - Customer Account Addresses Management Duty
    - Customer Account Addresses Inquiry Duty
    - Customer Account Contact Responsibilities Management Duty
    - Customer Account Contacts Inquiry Duty
    - Customer Account Contacts Management Duty
    - Customer Account Contacts Inquiry Duty
    - Customer Account Information Inquiry Duty
    - Customer Account Information Management Duty
    - Customer Account Information Inquiry Duty
    - Customer Account Relationships Inquiry Duty
    - Customer Account Relationships Management Duty
    - Customer Account Relationships Inquiry Duty
    - Data Steward Analysis Duty
    - Business Intelligence Authoring Duty
    - Sales Analysis Currency Preference
    - File Import Management Duty
    - File Import Scheduling Duty
    - Applications Common Reference Data Review Duty
    - File Import Scheduling Duty
    - Applications Common Reference Data Review Duty
    - Functional Setups Duty
    - Group Information Management Duty
    - Interaction File Import Duty
    - Legal Contact Preferences Management Duty
    - Locations Management Duty
    - Locations Inquiry Duty
    - Note File Import Duty
    - Organization Information Management Duty
    - Organization Information Inquiry Duty
    - Organization Relationships Inquiry Duty
    - Organization Relationships Management Duty
### Inherited Roles

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<tr>
<td>Organization Removal Duty</td>
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<td>Party Center Inquiry Duty</td>
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<td>Interaction Inquiry Duty</td>
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<td>Application Tree Structure Registration Duty</td>
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<td>Sales Analysis Currency Preference</td>
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<td>Data Steward Transaction Analysis Duty</td>
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<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Read CRM documents on content server</td>
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<td>Upload data for Appointment Import</td>
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<td>Upload data for Consumer Import</td>
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<td>Upload data for Customer Hierarchy Import</td>
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<td>Upload data for Note Import</td>
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<td>Upload data for Source System Reference Import</td>
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### Privileges

Privileges granted to duties of the job role **Customer Data Steward**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set, Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree, Manage Application Tree Label</td>
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<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
<td>Manage Application Tree Structure</td>
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<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
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<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report</td>
<td>View Audit Trail Report</td>
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<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process, Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site, View Customer Account Site, View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Addresses Management Duty</td>
<td>Manages customer account address information.</td>
<td>Add Customer Account Site Use, Correct Customer Account Site, Create Customer Account Site, Export Customer Account Site, Move Customer Account Site, Remove Customer Account Site, Remove Customer Account Site Use</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Customer Account Contact Responsibility</td>
<td>Manages customer account contact responsibility information.</td>
<td>Enter Customer Account Contact Responsibility</td>
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<tr>
<td>Customer Account Contact Management Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Search Trading Community Organization</td>
</tr>
<tr>
<td>Customer Account Information Management Duty</td>
<td>Manages customer account basic information.</td>
<td>Enter Customer Account Information</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
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<td>Restore Customer Account Site Use</td>
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<td>Enter Customer Account Contact Responsibility</td>
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<td>Select Customer Account Contact Responsibility as Primary</td>
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<td>Export Customer Account Information</td>
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<td>Search Trading Community Organization</td>
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<td>View Customer Account Information</td>
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<td>Duty Role</td>
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<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Update Customer Account Relationship</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
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<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Run File Import Scheduler</td>
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<td>Set Up File Import Activity</td>
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<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading Community Group Addresses</td>
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<td>Search Trading Community Location</td>
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<td>Organization Information Inquiry Duty</td>
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<td>Add Trading Community Person Additional Identifier  &lt;br&gt;Add Trading Community Person Additional Name  &lt;br&gt;Add Trading Community Person Address  &lt;br&gt;Add Trading Community Person Classification Code Assignment  &lt;br&gt;Add Trading Community Person Contact Preference  &lt;br&gt;Add Trading Community Person Email  &lt;br&gt;Add Trading Community Person Instant Messenger  &lt;br&gt;Add Trading Community Person Phone  &lt;br&gt;Add Trading Community Person Web Page  &lt;br&gt;Correct Trading Community Person Address  &lt;br&gt;Enter Trading Community</td>
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<td>Performs real-time and batch data quality functions such as matching and cleansing.</td>
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<td>Run Trading Community Data Quality Batch Cleanse Sub-Process</td>
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<td>Run Trading Community Data Quality Batch Match Process</td>
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<td>Trading Community Duplicate Identification Batch Inquiry Duty</td>
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<td>Duty Role</td>
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<td>View Trading Community Duplicate Identification Batch Rejected Batches</td>
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<td>Grants privileges to manage duplicate identification batches</td>
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<td>Manage Trading Community Duplicate Identification Batch Note</td>
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<td>Grants privileges to view duplicate resolution requests</td>
<td>Search Trading Community Duplicate Resolution Request</td>
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<td>Trading Community Duplicate</td>
<td>Grants privileges to manage duplicate resolution requests</td>
<td>Enter Trading Community Duplicate Resolution Request</td>
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<td>Manage Trading Community Duplicate Resolution Request Note Descriptive Flexfields</td>
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<td>Manage Trading Community Duplicate Resolution Request Note</td>
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<td>Duty Role</td>
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<td><strong>Trading Community Hierarchy Management Duty</strong></td>
<td>Manages hierarchies.</td>
<td>Manage Trading Community Hierarchy</td>
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<td><strong>Trading Community Import Batch Management Duty</strong></td>
<td>Manages trading community data import batches.</td>
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<td>View Trading Community Import Batch Information</td>
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<tr>
<td><strong>Trading Community Import Process Management Duty</strong></td>
<td>Manages trading community data import batch processes.</td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>Purge Trading Community Import Batch</td>
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<td>Run Trading Community Import Batch Error Report</td>
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<td>Duty Role</td>
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<td>Run Trading Community Import Batch Process</td>
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<td>View Trading Community Import Batch Details and Statistics</td>
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<td>View Trading Community Import Batch Errors and Details</td>
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<td>View Trading Community Import Batch Information</td>
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<td>Trading Community Link Management Duty</td>
<td>Grants privileges to manage trading community links</td>
<td>Delete Trading Community Link</td>
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<td>Enter Trading Community Link Information</td>
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<td>Update Trading Community Link</td>
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<td>View Trading Community Link</td>
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**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Customer Data Steward**

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<td>Application Attachment Category</td>
<td>A Customer Data Steward can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Category Resource: Application Attachment Category</td>
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<td>A Customer Data Steward can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Category Resource: Application Attachment Category</td>
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<td>A Customer Data Steward can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Category Resource: Application Attachment Category</td>
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<tr>
<td>Appointment File Import Activity</td>
<td>A Customer Data Steward can view appointment file import activity object type for all appointment file import activities in all resource organizations for which they are authorized</td>
<td>Role: Appointment File Import Duty Privilege: View Appointment File Import Activity Object Type (Data) Resource:</td>
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</tbody>
</table>
| Appointment File Import Mapping  | A Customer Data Steward can view appointment file import mapping object type for all appointment file import mappings in all resource organizations for which they are authorized | Role: Appointment File Import Duty  
Privilege: View Appointment File Import Mapping Object Type (Data)  
Resource: Appointment File Import Mapping |  |
| Appointment File Import Object   | A Customer Data Steward can view appointment file import object type for all appointment file import objects in all resource organizations for which they are authorized | Role: Appointment File Import Duty  
Privilege: View Appointment File Import Object Type (Data)  
Resource: Appointment File Import Object |  |
| Classification Code File Import Activity | A Customer Data Steward can view classification code file import activity object type for all classification code file import activities of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Activity Object Type (Data)  
Resource: Classification Code File Import Activity |  |
| Classification Code File Import Mapping | A Customer Data Steward can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Mapping Object Type (Data)  
Resource: Classification Code File Import Mapping |  |
| Classification Code File Import Object | A Customer Data Steward can view classification code file import object type for all classification code file import objects of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Object Type (Data)  
Resource: Classification Code File Import Object |  |
<p>| Consumer File Import Activity    | A Customer Data Steward can view consumer file import                              | Role: Trading Community Import                                                             |  |</p>
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| Consumer File Import Activity Object Type | activity object type for all consumer file import activities of object type 'consumer' | Batch Management Duty  
                      | **Privilege**: View  
                      | Consumer File Import Activity Object Type  
                      | **Resource**: Consumer File Import Activity |                           |                         |
| Consumer File Import Mapping | A Customer Data Steward can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer' | **Role**: Trading  
                      | Community Import  
                      | Batch Management Duty  
                      | **Privilege**: View  
                      | Consumer File Import Mapping Object Type  
                      | **Resource**: Consumer File Import Mapping |                           |                         |
| Consumer File Import Object | A Customer Data Steward can view consumer file import object type for all consumer file import objects of object type 'consumer' | **Role**: Trading  
                      | Community Import  
                      | Batch Management Duty  
                      | **Privilege**: View  
                      | Consumer File Import Object Type (Data)  
                      | **Resource**: Consumer File Import Object |                           |                         |
| Contact File Import Activity | A Customer Data Steward can view contact file import activity object type for all contact file import activities of object type 'contact' | **Role**: Trading  
                      | Community Import  
                      | Batch Management Duty  
                      | **Privilege**: View  
                      | Contact File Import Activity Object Type  
                      | **Resource**: Contact File Import Activity |                           |                         |
| Contact File Import Object | A Customer Data Steward can view contact file import object type for all contact file import objects of object type 'contact' | **Role**: Trading  
                      | Community Import  
                      | Batch Management Duty  
                      | **Privilege**: View  
                      | Contact File Import Object Type (Data)  
                      | **Resource**: Contact File Import Object |                           |                         |
| Customer Account | A Customer Data Steward can update customer account for all customer accounts in the enterprise | **Role**: Customer Account Information Management Duty  
                      | **Privilege**: Update  
                      | Customer Account (Data)  
<pre><code>                  | **Resource**: Customer Account |                           |                         |
</code></pre>
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<td>Customer Data Steward</td>
<td>A Customer Data Steward can view customer account for all customer accounts in the enterprise</td>
<td><strong>Role</strong>: Customer Account Information Inquiry Duty  <strong>Privilege</strong>: View Customer Account (Data)  <strong>Resource</strong>: Customer Account</td>
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<tr>
<td>Customer File Import Activity</td>
<td>A Customer Data Steward can view customer file import activity object type for all customer file import activities of object type 'customer'</td>
<td><strong>Role</strong>: Trading Community Import Batch Management Duty  <strong>Privilege</strong>: View Customer File Import Activity Object Type (Data)  <strong>Resource</strong>: Customer File Import Activity</td>
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<tr>
<td>Customer File Import Mapping</td>
<td>A Customer Data Steward can view customer file import mapping object type for all customer file import mappings of object type 'customer'</td>
<td><strong>Role</strong>: Trading Community Import Batch Management Duty  <strong>Privilege</strong>: View Customer File Import Mapping Object Type (Data)  <strong>Resource</strong>: Customer File Import Mapping</td>
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<tr>
<td>Customer File Import Object</td>
<td>A Customer Data Steward can view customer file import object type for all customer file import objects of object type 'customer'</td>
<td><strong>Role</strong>: Trading Community Import Batch Management Duty  <strong>Privilege</strong>: View Customer File Import Object Type (Data)  <strong>Resource</strong>: Customer File Import Object</td>
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<td>File Export Batch</td>
<td>A Customer Data Steward can view file export batch for all export batches</td>
<td><strong>Role</strong>: CRM Export Management Duty  <strong>Privilege</strong>: View File Export Batch (Data)  <strong>Resource</strong>: File Export Batch</td>
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<td>File Export Object</td>
<td>A Customer Data Steward can manage export unit test for all export unit test objects</td>
<td><strong>Role</strong>: CRM Export Management Duty  <strong>Privilege</strong>: Manage Export Unit Test (Data)  <strong>Resource</strong>: File Export Object</td>
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<td>Group Customer File Import Activity</td>
<td>A Customer Data Steward can view group customer file import activity object type for all group customer file import activities of object type 'group'</td>
<td><strong>Role</strong>: Trading Community Import Batch Management Duty  <strong>Privilege</strong>: View Group</td>
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</table>
| Group Customer File Import Mapping | A Customer Data Steward can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Mapping Object Type (Data)  
Resource: Group Customer File Import Mapping |                                                                                                                                  |
| Group Customer File Import Object | A Customer Data Steward can view group customer file import object type for all group customer file import objects of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Object Type (Data)  
Resource: Group Customer File Import Object |                                                                                                                                  |
| Hierarchy File Import Activity   | A Customer Data Steward can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Activity Object Type (Data)  
Resource: Hierarchy File Import Activity |                                                                                                                                  |
| Hierarchy File Import Mapping    | A Customer Data Steward can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Mapping Object Type (Data)  
Resource: Hierarchy File Import Mapping |                                                                                                                                  |
| Hierarchy File Import Object     | A Customer Data Steward can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Object Type (Data)  
Resource: Hierarchy |                                                                                                                                  |
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| Hierarchy Node File Import Activity | A Customer Data Steward can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Hierarchy Node File Import Activity Object Type (Data)  
Resource: Hierarchy Node File Import Activity |                                                                       |
| Hierarchy Node File Import Mapping | A Customer Data Steward can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Hierarchy Node File Import Mapping Object Type (Data)  
Resource: Hierarchy Node File Import Mapping |                                                                       |
| Hierarchy Node File Import Object | A Customer Data Steward can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Hierarchy Node File Import Object Type (Data)  
Resource: Hierarchy Node File Import Object |                                                                       |
| Interaction                  | A Customer Data Steward can delete interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Delete Interaction (Data)  
Resource: Interaction |                                                                       |
|                              | A Customer Data Steward can update interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction |                                                                       |
|                              | A Customer Data Steward can view interaction for all interactions in the enterprise | Role: Interaction Inquiry Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |                                                                       |
|                              |                                                                                    | Role: Interaction Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |                                                                       |
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| Interaction File Import Activity | A Customer Data Steward can view interaction file import activity object type for all interaction file import activities in all resource organizations for which they are authorized | Role: Interaction File Import Duty  
Privilege: View  
Interaction File Import Activity Object Type (Data)  
Resource: Interaction File Import Activity | |
| Interaction File Import Mapping | A Customer Data Steward can view interaction file import mapping object type for all interaction file import mappings in all resource organizations for which they are authorized | Role: Interaction File Import Duty  
Privilege: View  
Interaction File Import Mapping Object Type (Data)  
Resource: Interaction File Import Mapping | |
| Interaction File Import Object | A Customer Data Steward can view interaction file import object type for all interaction file import objects in all resource organizations for which they are authorized | Role: Interaction File Import Duty  
Privilege: View  
Interaction File Import Object Type (Data)  
Resource: Interaction File Import Object | |
| Legal Entity File Import Activity | A Customer Data Steward can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | Role: Trading  
Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Activity Object Type (Data)  
Resource: Legal Entity File Import Activity | |
| Legal Entity File Import Mapping | A Customer Data Steward can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity' | Role: Trading  
Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Mapping Object Type (Data)  
Resource: Legal Entity File Import Mapping | |
| Legal Entity File Import Object | A Customer Data Steward can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | Role: Trading  
Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Object Type (Data)  
Resource: Legal Entity File Import Object | |
<p>| Note File Import Activity | A Customer Data Steward can view note file import activity | Role: Note File Import Duty | |</p>
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| Note File Import Mapping        | A Customer Data Steward can view note file import mapping object type for all note file import mappings in all resource organizations for which they are authorized | Role: Note File Import Duty  
Privilege: View Note File Import Mapping  
Object Type (Data)  
Resource: Note File Import Mapping |                                                        |
| Note File Import Object         | A Customer Data Steward can view note file import object type for all note file import objects in all resource organizations for which they are authorized | Role: Note File Import Duty  
Privilege: View Note File Import Object Type (Data)  
Resource: Note File Import Object |                                                        |
| Sales Party Note                | A Customer Data Steward can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |                                                        |
|                                 | A Customer Data Steward can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |                                                        |
|                                 | A Customer Data Steward can view sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |                                                        |
| Source System Reference File Import Activity | A Customer Data Steward can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Activity Object Type (Data)  
Resource: Source System Reference File Import Activity |                                                        |
| Source System Reference File Import Mapping | A Customer Data Steward can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File |                                                        |
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| Source System Reference File Import Object | A Customer Data Steward can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Object Type (Data)  
Resource: Source System Reference File Import Object | Role: Customer Account Relationships Management Duty  
Privilege: Manage Customer Account Relationship (Data)  
Resource: Reference Data Set |
| Task File Import Activity            | A Customer Data Steward can view task file import activity object type for all task file import activities in all resource organizations for which they are authorized | Role: Task File Import Duty  
Privilege: View Task File Import Activity Object Type (Data)  
Resource: Task File Import Activity | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |
| Task File Import Mapping             | A Customer Data Steward can view task file import mapping object type for all task file import mappings in all resource organizations for which they are authorized | Role: Task File Import Duty  
Privilege: View Task File Import Mapping Object Type (Data)  
Resource: Task File Import Mapping | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |
| Task File Import Object              | A Customer Data Steward can view task file import object type for all task file import objects in all resource organizations for which they are authorized | Role: Task File Import Duty  
Privilege: View Task File Import Object Type (Data)  
Resource: Task File Import Object | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |
| Trading Community Customer Account Relationship | A Customer Data Steward can manage customer account relationship for the reference data sets for which they are authorized | Role: Customer Account Relationships Management Duty  
Privilege: Manage Customer Account Relationship (Data)  
Resource: Reference Data Set | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |
| Trading Community                    | A Customer Data Steward can view customer account relationship for the reference data sets for which they are authorized | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set |
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</table>
| Customer Account Site           | manage customer account site for the reference data sets for which they are authorized | Account Addresses Management Duty  
**Privilege:** Manage Customer Account Site (Data)  
**Resource:** Reference Data Set |                                        |                                        |
|                                 | A Customer Data Steward can view customer account site for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Inquiry Duty  
**Privilege:** View Customer Account Site (Data)  
**Resource:** Reference Data Set |                                        |                                        |
| Trading Community Customer Account Site Use | A Customer Data Steward can manage customer account site use for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Management Duty  
**Privilege:** Manage Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                        |                                        |
|                                 | A Customer Data Steward can view customer account site use for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Inquiry Duty  
**Privilege:** View Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                        |                                        |
| Trading Community Data Cleansing Batch | A Customer Data Steward can manage trading community data cleansing batch for all the data cleansing batches in the enterprise | **Role:** Trading Community Data Cleansing Batch Management Duty  
**Privilege:** Manage Trading Community Data Cleansing Batch (Data)  
**Resource:** Trading Community Data Cleansing Batch |                                        |                                        |
|                                 | A Customer Data Steward can view trading community data cleansing batch for all the data cleansing batches in the enterprise | **Role:** Trading Community Data Cleansing Batch Management Duty  
**Privilege:** View Trading Community Data Cleansing Batch (Data)  
**Resource:** Trading Community Data Cleansing Batch |                                        |                                        |
<p>| Trading Community Duplicate Identification | A Customer Data Steward can manage trading community | <strong>Role:</strong> Trading |                                        |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Batch                           | duplicate identification batch for all duplicate identification batches in the enterprise | Community Duplicate Identification Batch Management Duty  
Privilege: Manage  
Trading Community Duplicate Identification Batch (Data)  
Resource: Trading Community Duplicate Identification Batch |                                                                       |
|                                 | A Customer Data Steward can reject trading community duplicate identification batch for self | Role: Trading Community Duplicate Identification Batch Management Duty  
Privilege: Reject  
Trading Community Duplicate Identification Batch (Data)  
Resource: Trading Community Duplicate Identification Batch |                                                                       |
|                                 | A Customer Data Steward can view trading community duplicate identification batch for all duplicate identification batches in the enterprise | Role: Trading Community Duplicate Identification Batch Management Duty  
Privilege: View  
Trading Community Duplicate Identification Batch (Data)  
Resource: Trading Community Duplicate Identification Batch |                                                                       |
| Trading Community Duplicate Identification Batch Note | A Customer Data Steward can manage trading community duplicate identification batch note for all duplicate identification batches in the enterprise | Role: Trading Community Duplicate Identification Batch Management Duty  
Privilege: Manage  
Trading Community Duplicate Identification Batch Note (Data)  
Resource: Trading Community Duplicate Identification Batch Note |                                                                       |
|                                 | A Customer Data Steward can view trading community duplicate identification batch note for all duplicate identification batches in the enterprise | Role: Trading Community Duplicate Identification Batch Management Duty  
Privilege: View  
Trading Community Duplicate Identification Batch Note (Data)  
Resource: Trading Community Duplicate Identification Batch |                                                                       |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
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<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Duplicate Resolution Request</td>
<td>A Customer Data Steward can enter trading community duplicate resolution request for self</td>
<td>Role: Trading Community Duplicate Identification Batch Management Duty Privilege: Enter Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<tr>
<td></td>
<td>A Customer Data Steward can manage trading community duplicate resolution request for all duplicate resolution requests in the enterprise</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty Privilege: Manage Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<tr>
<td></td>
<td>A Customer Data Steward can process trading community duplicate resolution request for self</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty Privilege: Process Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<tr>
<td></td>
<td>A Customer Data Steward can reject trading community duplicate resolution request for self</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty Privilege: Reject Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<tr>
<td></td>
<td>A Customer Data Steward can view trading community duplicate resolution request for all duplicate resolution requests in the enterprise</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty Privilege: View Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Trading Community Duplicate Resolution Request Note | A Customer Data Steward can manage trading community duplicate resolution request note for all duplicate resolution requests in the enterprise | **Role:** Trading Community Duplicate Resolution Request Management Duty  
**Privilege:** Manage Trading Community Duplicate Resolution Request Note (Data)  
**Resource:** Trading Community Duplicate Resolution Request Note | |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Customer Data Steward</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Customer Data Steward can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>A Customer Data Steward</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
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<tr>
<td></td>
<td>trading community contact preferences of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty &lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty &lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data) &lt;br&gt;Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Note</td>
<td>A Customer Data Steward can manage organization note for all organization parties in the enterprise</td>
<td>Role: Party Center Management Duty &lt;br&gt;Privilege: Manage Organization Note (Data) &lt;br&gt;Resource: Trading Community Organization Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Data Steward can view organization note for all organization parties in the enterprise</td>
<td>Role: Party Center Inquiry Duty &lt;br&gt;Privilege: View Organization Note (Data) &lt;br&gt;Resource: Trading Community Organization Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone</td>
<td>A Customer Data Steward can manage trading community</td>
<td>Role: Party Information</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
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</tr>
<tr>
<td>Contact Preference</td>
<td>legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Trading Community Organization Phone Contact Preference&lt;/b&gt;</td>
<td></td>
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<tr>
<td></td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>&lt;b&gt;Role: Legal Contact Preferences Management Duty&lt;/b&gt;&lt;br&gt;&lt;b&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Trading Community Organization Phone Contact Preference&lt;/b&gt;</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Customer Data Steward can view trading community person for all people in the enterprise</td>
<td>&lt;b&gt;Role: Party Information Inquiry Duty&lt;/b&gt;&lt;br&gt;&lt;b&gt;Privilege: View Trading Community Person (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Trading Community Person&lt;/b&gt;</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Data Steward can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>&lt;b&gt;Role: Party Information Inquiry Duty&lt;/b&gt;&lt;br&gt;&lt;b&gt;Privilege: View Trading Community Person (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Trading Community Person&lt;/b&gt;</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Data Steward can view trading community person for all resources in the enterprise</td>
<td>&lt;b&gt;Role: Party Information Inquiry Duty&lt;/b&gt;&lt;br&gt;&lt;b&gt;Privilege: View Trading Community Person (Data)&lt;/b&gt;&lt;br&gt;&lt;b&gt;Resource: Trading Community Person&lt;/b&gt;</td>
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</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>&lt;b&gt;Role: Legal Contact Preferences Management Duty&lt;/b&gt;</td>
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<td></td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
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<tr>
<td></td>
<td>preferences of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
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<td></td>
<td></td>
<td>Resource: Trading Community Person Address Contact Preference</td>
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<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Phone Contact Preference</td>
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<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
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<td>Trading Community Person Email Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Email Contact Preference</td>
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<td></td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Note</td>
<td>A Customer Data Steward can manage person note for all person parties in the enterprise</td>
<td>Role: Party Center Management Duty Privilege: Manage Person Note (Data) Resource: Trading</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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</tr>
<tr>
<td>Community Person Note</td>
<td>A Customer Data Steward can view person note for all person parties in the enterprise</td>
<td>Role: Party Center Inquiry Duty Privilege: View Person Note (Data) Resource: Trading Community Person Note</td>
<td>Role: Party Center Management Duty Privilege: View Person Note (Data) Resource: Trading Community Person Note</td>
</tr>
<tr>
<td>Trading Community Person Phone Contact Preference</td>
<td>A Customer Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
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<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Phone Contact Preference</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Phone Contact Preference</td>
</tr>
<tr>
<td>Trading Community Relationship</td>
<td>A Customer Data Steward can view trading community relationship for all trading community relationships in the enterprise</td>
<td>Role: Relationship Information Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
<td>Role: Relationship Information Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
</tr>
</tbody>
</table>

**Job Role: Customer Relationship Management Application Administrator**

Individual responsible for customer relationship management application administration. Collaborates with customer relationship management application users to maintain consistent financial application setup, rules, and access.
Duties
Duties assigned directly and indirectly to the job role **Customer Relationship Management Application Administrator**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Help Text Administration Duty</td>
<td>Adds and maintains custom help for all applications.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
</tr>
<tr>
<td>Applications Common Application Impersonator Role</td>
<td>Enables User to Impersonate as other Fusion Apps User, after Impersonatee grants him the privilege.</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Audit Trail Management Duty</td>
<td>Duty role to allow the administrator to configure and view the audit trail.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report.</td>
</tr>
<tr>
<td>Business Intelligence Administration Duty</td>
<td>An Administrator of the Business Intelligence Server and Web Catalog. This role allows the user to maintain servers and services for Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>Business Process Engineering Human Taskflow Administration Duty</td>
<td>This role grants a user the privilege to perform administrative actions in the workflow functionality via the worklist UI. A user in this role will be able to view all tasks in the system, recover errored (incorrectly assigned) tasks, create approval groups and edit task configuration / rules DT@RT UI (both AMX functionality) This is a business administrator type role. This role is granted to SOAdmin.</td>
</tr>
<tr>
<td>CRM Administrative Analysis Duty</td>
<td>BI duty role to administer analysis in all key areas in CRM, including but not limited to Revenue, Quota, Forecasting, Territory, Marketing Programs, Leads, Responses and TCA.</td>
</tr>
<tr>
<td>CRM Application Administrator Duty</td>
<td>Consolidated duty role that allows an administrator to manage all setup duties and administer custom objects.</td>
</tr>
<tr>
<td>CRM Application Metadata Management Duty</td>
<td>Manages import and export of all CRM metadata.</td>
</tr>
<tr>
<td>CRM Auxiliary Data File Import Management Duty</td>
<td>This Duty Role enables an admin user to register objects, define column to attribute mapping, create an import job and schedule and run it.</td>
</tr>
<tr>
<td>CRM Database Resource Administration Duty</td>
<td>Manages Customer Relationship Management application database resources.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>CRM Extensibility Administration Duty</td>
<td>Manages extensible objects, business events, and e-mail templates, and custom subject areas for reporting.</td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td>Allows uploading CRM content to stage area on content server.</td>
</tr>
<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
</tr>
<tr>
<td>Channel Operations Manager Duty</td>
<td>Enterprise Duty role that inherits all duties performed by Channel Operations Manager.</td>
</tr>
<tr>
<td>Classification Administration Duty</td>
<td>Manage classification setup.</td>
</tr>
<tr>
<td>Common Component Export Management Duty</td>
<td>Manages bulk export of all common components objects.</td>
</tr>
<tr>
<td>Contact Point Administration Duty</td>
<td>Grants privileges to manage contact point setup.</td>
</tr>
<tr>
<td>Contract Export Management Duty</td>
<td>Manages contracts export.</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
<td>Manages contracts file import objects, mappings, and activities.</td>
</tr>
<tr>
<td><strong>Duty Role</strong></td>
<td><strong>Description</strong></td>
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</tr>
<tr>
<td>Contract Import from File Setup Duty</td>
<td>Configures the mapping between the import file attributes and the contract attributes.</td>
</tr>
<tr>
<td>Contract Setup Duty</td>
<td>Contract Setup</td>
</tr>
<tr>
<td>Contract Terms Library Administration Duty</td>
<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Center Custom Objects Management Duty</td>
<td>Manages custom objects in Oracle Fusion Customer Center.</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
</tr>
<tr>
<td>Customer Contract Terms Library Administration Duty</td>
<td>Manages sell intent Contract Terms Library objects.</td>
</tr>
<tr>
<td>Customer Data Management Administration Duty</td>
<td>Administers customer data management.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td>Allows to delete CRM content on content server.</td>
</tr>
<tr>
<td>Department Selection Duty</td>
<td>Filters the department list of values based on the user's organization security profile.</td>
</tr>
<tr>
<td>Download data for Sales Account Custom Object Export</td>
<td>Allows to download data exported from Sales Account Custom Object related data.</td>
</tr>
<tr>
<td>E-Mail and Web Marketing Administration Duty</td>
<td>For information purposes only. The entitlements associated with this duty do not secure the tasks but are provided as reference to the set of manual tasks this duty is expected to perform, such as administering e-mail daemons and server connections for outbound delivery and responses for e-mail marketing.</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature</td>
</tr>
<tr>
<td>FND Database Resource Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application database resources.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------</td>
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</tr>
<tr>
<td>Geography Administration Duty</td>
<td>Grants privileges to set up geographies</td>
</tr>
<tr>
<td>Goal Management All Profile Value Administration Duty</td>
<td>Duty role for managing profile values for Goal Management</td>
</tr>
<tr>
<td>Goal Management Descriptive Flexfield Administration Duty</td>
<td>Duty role for managing descriptive flexfields for Goal Management</td>
</tr>
<tr>
<td>Goal Management Implementation Duty</td>
<td>Grant role for functional access to Goal Management Implementation</td>
</tr>
<tr>
<td>Goal Management Lookup Administration Duty</td>
<td>Duty role for managing lookups for Goal Management</td>
</tr>
<tr>
<td>HCM Application Descriptive Flexfield Administration Duty</td>
<td>Manages Human Capital Management application descriptive flexfields.</td>
</tr>
<tr>
<td>HCM Application Flexfield Value Set Administration Duty</td>
<td>Manages Human Capital Management application flexfield value sets.</td>
</tr>
<tr>
<td>HCM Application Lookup Administration Duty</td>
<td>Manages Human Capital Management application common, standard, and set-enabled lookups.</td>
</tr>
<tr>
<td>HCM Application Profile Value Administration Duty</td>
<td>Manages Human Capital Management application profile values.</td>
</tr>
<tr>
<td>Identifier Administration Duty</td>
<td>Grants privileges to set up identifier types</td>
</tr>
<tr>
<td>Import Trading Community Person and Organization Duty</td>
<td>Imports people and organizations.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
</tr>
<tr>
<td>Lead Registration Submission Duty</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Budget Export Management Duty</td>
<td>Restricts the presentation of exportable objects to marketing budgets.</td>
</tr>
<tr>
<td>Marketing Budget Maintenance Duty</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
</tr>
<tr>
<td>Marketing Custom Objects Management Duty</td>
<td>Manages custom objects in Oracle Fusion Marketing.</td>
</tr>
<tr>
<td>Marketing Export Management Duty</td>
<td>Restricts the presentation of exportable objects to marketing lists, treatments, responses, campaigns and associated activities.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
</tr>
<tr>
<td>Marketing Maintenance Duty</td>
<td>Creates and maintains setup for marketing campaigns, responses, segments, lists, and treatments across the enterprise. Additional duties include file import management for the import of marketing campaign responses.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Web Administration Duty</td>
<td>Configures web marketing options such as duplicate resolution and contact publish rules.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Name Administration Duty</td>
<td>Grants privileges to set up name types</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Channel Administration Duty</td>
<td>Administers all aspects of the application, including some setup. This role is for channel administrators.</td>
</tr>
<tr>
<td>Opportunity Export Management Duty</td>
<td>Manages bulk export of all opportunity-related objects.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity Setup Duty</td>
<td>Sets up the application. This role is typically for a one-time setup event.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Oracle Social Network Management Duty</td>
<td>Manages Oracle Social Network Tracking.</td>
</tr>
<tr>
<td>Page Composer Source View Access Duty</td>
<td>Duty role to allow access to page composer source view</td>
</tr>
<tr>
<td>Participant Appointment View Duty</td>
<td>Manages the view access for the participant owner's appointment data.</td>
</tr>
<tr>
<td>Participant Interaction Management Duty</td>
<td>Manages creating and reviewing the interaction data by a participant.</td>
</tr>
<tr>
<td>Partner Account Administration Duty</td>
<td>Maintains a partner account, including managing members and partner profile information.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Owner Duty</td>
<td>Manages information about partner organization when an owner on an assigned territory.</td>
</tr>
<tr>
<td>Partner Account Maintenance Territory Resources Duty</td>
<td>Maintains information about partner organization when a resource on an assigned territory. Obsolete</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
</tr>
<tr>
<td>Partner Account Review Territory Resources Duty</td>
<td>Views information about partner organization when a resource on an assigned territory.</td>
</tr>
<tr>
<td>Partner Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Partner Analysis module.</td>
</tr>
<tr>
<td>Partner Center UI Customization Duty</td>
<td>Customize the Partner Center pages.</td>
</tr>
<tr>
<td>Partner Channel Analysis Duty</td>
<td>This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
<td>Secures who can create partner collateral</td>
</tr>
<tr>
<td>Partner Customer Contact Inquiry Duty</td>
<td>Accesses partner customer contact information.</td>
</tr>
<tr>
<td>Partner Export Management Duty</td>
<td>Manages partners bulk export.</td>
</tr>
<tr>
<td>Partner Import Administration Duty</td>
<td>Partner Import Administration Duty role. This duty will allow for</td>
</tr>
</tbody>
</table>

- **Duty Role:** 
- **Description:**
  - Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.
  - Creates and maintains setup for marketing campaigns, responses, segments, lists, and treatments across the enterprise. Additional duties include file import management for the import of marketing campaign responses.
  - Views responses to marketing campaigns.
  - Configures web marketing options such as duplicate resolution and contact publish rules.
  - Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.
  - Grants privileges to set up name types.
  - View the negotiation summary and details pages.
  - Administers all aspects of the application, including some setup. This role is for channel administrators.
  - Manages bulk export of all opportunity-related objects.
  - Views revenue information. This role is for read-only access to revenue information.
  - Sets up the application. This role is typically for a one-time setup event.
  - Views opportunity data. This role is for viewing opportunities from the customer center.
  - Manages Oracle Social Network Tracking.
  - Duty role to allow access to page composer source view.
  - Manages the view access for the participant owner's appointment data.
  - Manages creating and reviewing the interaction data by a participant.
  - Maintains a partner account, including managing members and partner profile information.
  - Manages information about partner organization when an owner on an assigned territory.
  - Maintains information about partner organization when a resource on an assigned territory. Obsolete
  - Views a partner account, including viewing a partner's members, profile, and account team.
  - Views information about partner organization when a resource on an assigned territory.
  - This role is used to get the supported currencies in Partner Analysis module.
  - Customize the Partner Center pages.
  - This BI duty role is to analyze overall partner performance that entails complete visibility into all the transactions the partner is associated to.
  - Secures who can create partner collateral.
  - Accesses partner customer contact information.
  - Manages partners bulk export.
  - Partner Import Administration Duty role. This duty will allow for
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>Duty Information Inquiry Duty Accesses partner company and partner member information.</td>
<td></td>
</tr>
<tr>
<td>Partner Lead Management Duty Views and updates all partner leads in the enterprise.</td>
<td></td>
</tr>
<tr>
<td>Partner Management Setup Duty Manages the partner management setup tasks.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Contract Association Duty Manages association of contract types and contract terms templates to partner programs.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Enrollment Duty Applies for a program and answers a questionnaire as part of the enrollment for the partner user.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty Views the enrollment details of the program to which a partner enrolls.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Maintain Duty Manages, publishes, terminates, and submits partner programs.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Questionnaire Management Duty Creates questions and manages the association of questions to partner programs.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td></td>
</tr>
<tr>
<td>Partner Program Review Duty Reviews the program details in the program catalog.</td>
<td></td>
</tr>
<tr>
<td>Partner Relationship Duty Maintains partner to partner relationship</td>
<td></td>
</tr>
<tr>
<td>Partner Sales Party Management Duty Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
<td></td>
</tr>
<tr>
<td>Party Contract View Access Duty Views contracts for a party for the assigned business units.</td>
<td></td>
</tr>
<tr>
<td>Party Information Inquiry Duty Views trading community parties.</td>
<td></td>
</tr>
<tr>
<td>Party Usage Administration Duty Grants privileges to set up party usages and filter rules</td>
<td></td>
</tr>
<tr>
<td>Person Self Information Inquiry Duty Views their own information.</td>
<td></td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty Views personal contact information such as home phone, home address, and personal e-mail.</td>
<td></td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty Views social security number, tax registration identification numbers, and other personal identifiers.</td>
<td></td>
</tr>
<tr>
<td>Promotion Administration Duty Create and maintain promotions. For example, create a promotion like &quot;buy one get one free&quot;.</td>
<td></td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty Search for and review purchase agreements.</td>
<td></td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty Review purchase order, purchase agreement, and referenced document attachments.</td>
<td></td>
</tr>
<tr>
<td>Purchase Order Viewing Duty Search for and review purchase orders as a procurement agent.</td>
<td></td>
</tr>
<tr>
<td>Quota Export Management Duty Manages bulk export of all sales territory quota related objects.</td>
<td></td>
</tr>
<tr>
<td>Quota Export Management Duty Manages bulk export of all sales territory quota related objects.</td>
<td></td>
</tr>
<tr>
<td>Quota Management Duty Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td></td>
</tr>
<tr>
<td>Quota Management Export Import Duty Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td></td>
</tr>
<tr>
<td>Quota Management Setup Duty Manages sales territory quota setup, quota plans, prediction and spread formula parameters, and seasonality groups. Runs sales territory quota synchronization and sales quota plan activation and completion processes. Additional duties include party information inquiry.</td>
<td></td>
</tr>
<tr>
<td>Real Time Communication Administration Duty This role allows real time communicate administration.</td>
<td></td>
</tr>
<tr>
<td>Real Time Communication Management Duty Allows to manage real time communication.</td>
<td></td>
</tr>
<tr>
<td>Relationship Administration Duty Grants privileges to manage relationship setup</td>
<td></td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty Grants privileges to view trading community relationships data.</td>
<td></td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>---------------------------------------------------------</td>
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</tr>
<tr>
<td>Reports and Analytics Region Administration Duty</td>
<td>Selects reports to appear in the Reports and Analytics region of Oracle Fusion Applications work areas.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Management Administration Duty</td>
<td>Administers resource management.</td>
</tr>
<tr>
<td>Resource Organization Administration Duty</td>
<td>Administers resource organizations.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Role Administration Duty</td>
<td>Defines resource roles.</td>
</tr>
<tr>
<td>Resource Team Administration Duty</td>
<td>Defines resource teams.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>Sales Account Team File Import Duty</td>
<td>Manages sales account team file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
</tr>
<tr>
<td>Sales Custom Objects Management Duty</td>
<td>Manages custom objects in Oracle Fusion Sales.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Forecasting Export Management Duty</td>
<td>Manages bulk export of all sales forecasting related objects.</td>
</tr>
<tr>
<td>Sales Forecasting Setup Duty</td>
<td>Defines the sales forecast schedule, enables forecasting metrics, and determines the automatic forecasting criteria. Additional duties include defining lookups and profile options, and running sales forecasting jobs.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Export Management Duty</td>
<td>Restricts the presentation of exportable objects to sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Lead Maintenance Duty</td>
<td>Supports the ongoing maintenance of sales leads. Includes the ability to set up sales lead and assessment reference data, and to schedule and run sales lead processing activities.</td>
</tr>
<tr>
<td>Sales Party Export Management Duty</td>
<td>Manages bulk export of all sales party-related objects.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Predictor Administration</td>
<td>Manages recommendation configuration parameters and selects...</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>Duty</td>
<td>metadata entities and attributes.</td>
</tr>
<tr>
<td>Sales Setup Duty</td>
<td>Configures the sales application. This role is typically for a one-time setup event.</td>
</tr>
<tr>
<td>Setup Customer Center Duty</td>
<td>Manages customer center set up, sales party creation and their related objects, such as appointments, assessments, interactions, notes and tasks.</td>
</tr>
<tr>
<td>Social Connection Partner Duty</td>
<td>Performs all Oracle Fusion Social Connection partner duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Source System Entity Administration Duty</td>
<td>Grants privileges to set up source system entities</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Export Management Duty</td>
<td>Manages bulk export of all sales territory related objects.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export/Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Territory Management Setup Duty</td>
<td>Manages sales territory setup, including lookups, profile options, flexfields, and dimension data. Runs dimension synchronization, and visibility jobs. Additional duties include quota management setup.</td>
</tr>
<tr>
<td>Territory Management T2P Migration Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data from a test environment and import into production.</td>
</tr>
<tr>
<td>Trading Community Administration Duty</td>
<td>Grants privileges to administer the trading community.</td>
</tr>
<tr>
<td>Trading Community Common Configuration Admin</td>
<td>Grants privileges to setup common configuration information.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Identifiable Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Admin</td>
<td>Grants privileges to setup customer account information.</td>
</tr>
<tr>
<td>Trading Community Data Format Admin</td>
<td>Manages trading community data formats</td>
</tr>
<tr>
<td>Trading Community Data Quality Admin</td>
<td>Configures, reviews, and edits predefined data quality server configurations and the predefined matching, synchronization, and cleansing configurations.</td>
</tr>
<tr>
<td>Trading Community Export Management Duty</td>
<td>Manages bulk export of all party related objects.</td>
</tr>
<tr>
<td>Trading Community Group Admin</td>
<td>Grants privileges to setup group information.</td>
</tr>
<tr>
<td>Trading Community Hierarchy Admin</td>
<td>Administers the trading community hierarchy.</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Admin</td>
<td>Defines trading community data import installation and configuration information.</td>
</tr>
<tr>
<td>Trading Community Import Batch</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>-----------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
</tr>
<tr>
<td>Trading Community Location Administration Duty</td>
<td>Grants privileges to setup location information.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Trading Community Organization Administration Duty</td>
<td>Grants privileges to setup organization information.</td>
</tr>
<tr>
<td>Trading Community Person Administration Duty</td>
<td>Grants privileges to setup person information.</td>
</tr>
<tr>
<td>Trading Community Source System Administration Duty</td>
<td>Grants privileges to set up source systems</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
</tr>
<tr>
<td>Upload data for Agreement Import</td>
<td>Allows to upload data file to import Agreement related data.</td>
</tr>
<tr>
<td>Upload data for Asset Import</td>
<td>Allows to upload data file to import Asset related data.</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Country Structure Import</td>
<td>Allows to upload data file to import Country Structure related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
<td>Allows to upload data file to import Employee Resource related data.</td>
</tr>
<tr>
<td>Upload data for Geography Import</td>
<td>Allows to upload data file to import Geography related data.</td>
</tr>
<tr>
<td>Upload data for Legal Entity Import</td>
<td>Allows to upload data file to import Legal Entity related data.</td>
</tr>
<tr>
<td>Upload data for Marketing Activity Advertising Import</td>
<td>Allows to upload data file to import Marketing Activity Advertising related data.</td>
</tr>
<tr>
<td>Upload data for Marketing Activity Event Import</td>
<td>Allows to upload data file to import Marketing Activity Event related data.</td>
</tr>
<tr>
<td>Upload data for Marketing Activity Interaction Import</td>
<td>Allows to upload data file to import Marketing Activity Interaction related data.</td>
</tr>
<tr>
<td>Upload data for Marketing Budget Import</td>
<td>Allows to upload data file to import Marketing Budget related data.</td>
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<tr>
<td>Upload data for Marketing Campaign Import</td>
<td>Allows to upload data file to import Marketing Campaign related data.</td>
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<td>Allows to upload data file to import Marketing Campaign Members related data.</td>
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<tr>
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<tr>
<td>Upload data for Partner Contact Import</td>
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<td>Upload data for Product Group Import</td>
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<td>Upload data for Promotion Import</td>
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<tr>
<td>Upload data for Resource Team</td>
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<td>Duty Role</td>
<td>Description</td>
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<td>Upload data for Response Import</td>
<td>Allows to upload data file to import Response related data.</td>
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<tr>
<td>Upload data for Sales Account Resource Team Import</td>
<td>Allows to upload data file to import Sales Account Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
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<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
</tr>
<tr>
<td>View Secured Custom Help Duty</td>
<td>Views custom help containing the security lookup value Secured.</td>
</tr>
<tr>
<td>Watchlist Administration Duty</td>
<td>Maintains the Watchlist categories and items displayed in Oracle Fusion Applications. Disables items for performance reasons if needed.</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles.</td>
</tr>
<tr>
<td>Workforce Profile Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive flexfields and value sets.</td>
</tr>
<tr>
<td>Workforce Profile Lookup Administration Duty</td>
<td>Manages profile management lookups.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Zone Administration Duty</td>
<td>Grants privileges to set up zones</td>
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</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Customer Relationship Management Application Administrator**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
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<tbody>
<tr>
<td>Customer Relationship Management Application Administrator</td>
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<td>Application Help Text Administration Duty</td>
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<td>Applications Common Application Impersonator Role</td>
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<td>Business Process Engineering Human Taskflow Administration Duty</td>
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<td>CRM Application Administrator Duty</td>
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</tr>
<tr>
<td>Administration Link View Duty</td>
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<tr>
<td>Application All Profile Value Administration Duty</td>
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<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
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<tr>
<td>Application Help Text Administration Duty</td>
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<td>View Secured Custom Help Duty</td>
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<td>CRM Extensibility Administration Duty</td>
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<td>FND Database Resource Administration Duty</td>
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## Inherited Roles

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<td>Application Attachment Administration Duty</td>
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<td>Application Data Security Administration Duty</td>
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<td>Application Descriptive Flexfield Administration Duty</td>
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<td>Application Lookup Administration Duty</td>
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<td>Application Message Administration Duty</td>
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<td>Application Profile Option Registration Duty</td>
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<tr>
<td>Application Reference Data Sharing Administration Duty</td>
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<td>Application Taxonomy Administration Duty</td>
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<td>Application User Profile Value Administration Duty</td>
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<td>Application World Reference Administration Duty</td>
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<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
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<tr>
<td>Foundation User and Roles Management Duty</td>
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<td>Business Unit Selection Duty</td>
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<td>User Name Edit Duty</td>
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<td>User Password Reset Duty</td>
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<td>User Role Management Duty</td>
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<tr>
<td>User Account and Roles View Duty</td>
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<tr>
<td>User Name Creation and Linking Duty</td>
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<td>View Person Details Duty</td>
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<td>Job Selection Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Relationship Information Inquiry Duty</td>
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<td>Resource Information Management Duty</td>
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<td>View Person Details Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<td>Workforce Profile Resource Administration Duty</td>
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### Inherited Roles

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<td>Audit Trail Management Duty</td>
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<td>Audit Trail Report Viewing Duty</td>
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<td>CRM Export Management Duty</td>
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<td>Quota Management Setup Duty</td>
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<td>CRM Export Management Duty</td>
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<td>Applications Common Reference Data Review Duty</td>
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<td>Zone Administration Duty</td>
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<td>Trading Community Administration Duty</td>
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<td>Contact Point Administration Duty</td>
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# Inherited Roles

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<td>Source System Entity Administration Duty</td>
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<td>Trading Community Common Configuration Administration Duty</td>
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<td>Trading Community Export Management Duty</td>
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<td>CRM Export Management Duty</td>
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<td>Trading Community Group Administration Duty</td>
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<td>Trading Community Hierarchy Administration Duty</td>
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<tr>
<td>Application Tree Structure Registration Duty</td>
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<td>Trading Community Import Administration Duty</td>
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<td>Trading Community Location Administration Duty</td>
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<td>Trading Community Source System Administration Duty</td>
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<td>Zone Administration Duty</td>
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<td>Trading Community Data Quality Administration Duty</td>
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<td>Upload data for Agreement Import</td>
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<td>Upload data for Asset Import</td>
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<td>Upload data for Consumer Import</td>
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<td>Upload data for Employee Resource Import</td>
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<td>Upload data for Geography Import</td>
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<td>Upload data for Partner Contact Import</td>
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<td>Upload data for Partner Import</td>
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<td>Upload data for Product Group Import</td>
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<td>Upload data for Program Enrollments Import</td>
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<td>Upload data for Promotion Import</td>
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<td>Upload data for Response Import</td>
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<td>Upload data for Sales Account Resource Team Import</td>
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<td>Upload data for Source System Reference Import</td>
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<td>Watchlist Administration Duty</td>
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<td>Functional Setsups Duty</td>
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<td>Workforce Profile Administration Duty</td>
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<td>Goal Management Implementation Duty</td>
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<td>Goal Management All Profile Value Administration Duty</td>
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<td>Application All Profile Value Administration Duty</td>
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<td>HCM Application All Profile Value Administration Duty</td>
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<td>Goal Management Descriptive Flexfield Administration Duty</td>
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<td>Application Descriptive Flexfield Administration Duty</td>
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<td>HCM Application Descriptive Flexfield Administration Duty</td>
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<td>HCM Application Flexfield Value Set Administration Duty</td>
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<td>Inherited Roles</td>
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<tr>
<td>Goal Management Lookup Administration Duty</td>
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<td>Workforce Profile Descriptive Flexfield Administration Duty</td>
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<td>Application Descriptive Flexfield Administration Duty</td>
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<td>HCM Application Descriptive Flexfield Administration Duty</td>
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<td>HCM Application Flexfield Value Set Administration Duty</td>
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<td>Workforce Profile Lookup Administration Duty</td>
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<tr>
<td>Application Lookup Administration Duty</td>
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<tr>
<td>HCM Application Lookup Administration Duty</td>
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# Privileges

Privileges granted to duties of the job role **Customer Relationship Management Application Administrator**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Database Resource</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
</tr>
<tr>
<td>Application Document Sequence Administration Duty</td>
<td>Manages document sequences and document sequence categories.</td>
<td>Manage Application Document Sequence Category</td>
</tr>
<tr>
<td>Application Help Text Administration Duty</td>
<td>Adds and maintains custom help for all applications.</td>
<td>Customize Help Topics</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree Label</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
<td>Manage Application Tree Structure</td>
</tr>
<tr>
<td>Application User Profile Value</td>
<td>Manages my application user profile</td>
<td>Manage My Application</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Administration Duty</td>
<td>values.</td>
<td>Profile Values</td>
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<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Industry</td>
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<td>Manage Application Reference Currency</td>
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<td>Manage Application Reference ISO Language</td>
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<td>Manage Application Reference Industry</td>
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<td>Manage Application Reference Language</td>
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<td>Manage Application Reference Natural Language</td>
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<td>Manage Application Reference Territory</td>
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<tr>
<td>Applications Common Application Document Sequence Category Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application document sequence categories.</td>
<td>Manage Application Document Sequence Category</td>
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<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
<td>Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Applications Common Application Impersonator Role</td>
<td>Enables User to Impersonate as other Fusion Apps User, after Impersonatee grants him the privilege.</td>
<td>Impersonate User</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset</td>
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<tr>
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<td>View Product Recommendation</td>
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<tr>
<td>Audit Trail Management Duty</td>
<td>Duty role to allow the administrator to configure and view the audit history.</td>
<td>Manage Audit Trail</td>
</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report</td>
<td>View Audit Trail Report</td>
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<tr>
<td>CRM Application Administrator Duty</td>
<td>Consolidated duty role that allows an administrator to manage all setup duties and administer custom objects</td>
<td>Run Appointment Reminder</td>
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<tr>
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<td>Run CRM Analytics Product Catalog Denormalization Job</td>
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<td>Run CRM Analytics Time Denormalization Job</td>
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<tr>
<td></td>
<td></td>
<td>Run Search Index Scheduler</td>
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<td>CRM Application Metadata Management Duty</td>
<td>Manages import and export of all CRM metadata.</td>
<td>Export CRM Metadata</td>
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<td>Import CRM Metadata</td>
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<td>CRM Database Resource Administration Duty</td>
<td>Manages Customer Relationship Management application database resources.</td>
<td>Manage Application Data Security Policy</td>
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<td>Manage Application Database Resource</td>
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<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
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<td>Set Up CRM Objects for Export</td>
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<tr>
<td>CRM Extensibility Administration Duty</td>
<td>Manages extensible objects, business events, and e-mail templates, and custom</td>
<td>Manage Extensible Object</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Channel Manager Dashboard Duty</td>
<td>Provides channel roles a dashboard to manage their daily transactions.</td>
<td>Manage Partner User Profile</td>
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<td>View Channel Manager Dashboard</td>
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<td>View Channel Manager Dashboard as Administrator</td>
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<td>View Customer Analytics</td>
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<td>View Partner Content</td>
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<td>View Partner Profile</td>
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<td>View Partner Program Enrollment</td>
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<td>View Partner Programs Summary</td>
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<td>View Partner Programs Summary</td>
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<td>View Territories and Forecasts</td>
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<td>Classification Administration</td>
<td>Manage classification setup</td>
<td>Manage Trading Community Classification Category</td>
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<td>Manage Trading Community Classification Category Group</td>
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<td>Manage Trading Community Classification Lookups</td>
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<td>Run Trading Community Classification Hierarchy Generation</td>
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<tr>
<td>Common Component Export</td>
<td>Manages bulk export of all common components objects.</td>
<td>Run Purge Recent Items</td>
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<td>Management Duty</td>
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<tr>
<td>Contact Point Administration</td>
<td>Grants privileges to manage contact point setup</td>
<td>Manage Contact Point Descriptive Flexfields</td>
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<td>Manage Trading Community Contact Point Lookups</td>
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<td>Manage Trading Community Telephone Numbering Plan</td>
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<td>Contract Setup</td>
<td>Build Keyword Search Index for the Contract Terms Library</td>
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<td>Define Project Contract Billing Configuration</td>
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<td>Generate PDF Contract for Text Search</td>
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<td>Manage Contract Currency Conversion Rate Types</td>
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<td>Manage Contract Customer Account</td>
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<td>Manage Contract Global Employee</td>
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<td>Manage Contract Interaction Reference Mapping</td>
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<td>Duty Role Description</td>
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<tr>
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<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
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<td>Manage Contract Party Role and Contact Sources</td>
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<td>Manage Contract Payment Terms</td>
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<td>Manage Contract Risk Event</td>
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<td>Manage Contract Standard Clauses, Templates, and Contract Expert Rules</td>
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<td>Manage Contract Type</td>
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<td></td>
<td></td>
<td>Specify Customer Contract Management Business Function Properties</td>
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<td></td>
<td>Specify Procurement Contract Management Business Function Properties</td>
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<td></td>
<td>Track Purchasing Activity for Contract Fulfillment Line</td>
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<td>Update Contract Status</td>
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<tr>
<td></td>
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<td>View Contract Type</td>
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<tr>
<td>Contract Terms Library</td>
<td>Manages the Contract Terms Library, including defining and maintaining terms templates, clauses, Contract Expert rules, sections, variables, folders, questions, constants, and numbering schemes.</td>
<td>Adopt Global Clauses for a New Business Unit</td>
</tr>
<tr>
<td>Administration Duty</td>
<td></td>
<td>Analyze Contract Clause Usage</td>
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<tr>
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<td></td>
<td>Define Clause in the Contract Terms Library</td>
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<td></td>
<td>Define Contract Expert Rule in the Contract Terms Library</td>
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<td></td>
<td>Define Folders in the Contract Terms Library</td>
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<td>Define Numbering Scheme in the Contract Terms Library</td>
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<td>Define Section in the Contract Terms Library</td>
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<td>Define Terms Template in the Contract Terms Library</td>
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<td>Define Variable in the Contract Terms Library</td>
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<td></td>
<td>Import Contract Clauses</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</table>
View Contract Terms |
| Contract UI Customization Duty     | Allows customization of Contracts pages                            | Customize Contract UI                                                     |
| Contract View Access Across All Contracts Duty | Views all contracts across an enterprise.                           | Enable Buy Intent  
Enable Full Access  
Enable Sell Intent  
Generate PDF Contract for Text Search  
View Contract  
View Contract Terms |
| Customer Account Addresses Inquiry Duty | Views customer account address information.                         | Search Customer Account Site  
View Customer Account Site  
View Customer Account Site  
View Customer Account |
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<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
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<td>View Customer Account Contact</td>
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<tr>
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<td></td>
<td>View Customer Account Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Information</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
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<tr>
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<td></td>
<td>Search Customer Account Relationships</td>
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<tr>
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<td></td>
<td>View Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationships</td>
</tr>
<tr>
<td>Customer Center Custom Objects Management Duty</td>
<td>Manages custom objects in Oracle Fusion Customer Center.</td>
<td>Manage Customer Center Custom Objects</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td></td>
<td>performs setup activities that are specific to customer contracts, such as managing</td>
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<tr>
<td></td>
<td>customer contract management business function settings and billing accounts.</td>
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<tr>
<td>Customer Contract Terms Library Administration</td>
<td>Manages sell intent Contract Terms Library objects.</td>
<td>Enable Sell Intent</td>
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<tr>
<td>Library Administration Duty</td>
<td>Administers customer data management.</td>
<td>Manage Source System Confidence</td>
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<td></td>
<td>Manage Trading Community Agreement Rules</td>
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<td></td>
<td>Manage Trading Community Customer Hub Lookups</td>
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<td>Manage Trading Community Customer Hub Profile Options</td>
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<td>Manage Trading Community Merge Metadata</td>
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<td>Manage Trading Community Organization 360 Tree</td>
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<td>Manage Trading Community Person 360 Tree</td>
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<td>Manage Trading Community Survivorship Rules</td>
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<td>Run Trading Community Request Dispatch Job</td>
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<td>Run Trading Community</td>
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<td>Duty Role</td>
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<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
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</table>
| E-Mail and Web Marketing Administration Duty | For information purposes only. The entitlements associated with this duty do not secure the tasks but are provided as reference to the set of manual tasks this duty is expected to perform, such as administering e-mail daemons and server connections for outbound delivery and responses for e-mail marketing. | Manage Marketing Bounce Handling Daemon  
Manage Marketing Click-Through Daemon  
Manage Marketing E-Mail Sending Daemon  
Manage Marketing Outbound MTA Network Connections |
| Electronic Signature Setup Duty             | Duty role to setup electronic signature                                                                                                                                                                                | Manage Electronic Signature Setup                                        |
| FND Database Resource Administration Duty   | Manages Oracle Middleware Extensions for Fusion Applications application database resources.                                                                                                                         | Manage Application Data Security Policy  
Manage Application Database Resource                                    |
| File Import Management Duty                 | Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.                                                                              | Set Up File Import Object and Mapping                                    |
| File Import Scheduling Duty                 | Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.                                                                                               | Run File Import Scheduler  
Set Up File Import Activity                                                |
| Foundation User and Roles Management Duty   | Creates and updates users and assigns roles to users.                                                                                                                                                                 | Manage Users  
View Person Details                                                          |
| Functional Setups Duty                      | Uses the functional user overview, and assigned tasks, and task lists.                                                                                                                                                | Execute Setup Tasks  
Review Applications Offering  
Review Setups Functional User Overview  
Setup and Maintain Applications                                                 |
| Geography Administration Duty               | Grants privileges to set up geographies                                                                                                                                                                               | Manage Trading Community Geography  
Manage Trading Community Geography Lookups                                      |
| Goal Management Implementation Duty         | Grant role for functional access to Goal Management Implementation                                                                                                                                                 | Manage Performance Goal Process  
Manage Performance Goal Setup                                                |
| HCM Application Descriptive Flexfield Administation Duty | Manages Human Capital Management application descriptive flexfields.                                                                                                                                                 | Manage Application Descriptive Flexfield  
Manage Application Extensible Flexfield  
Manage Application Flexfield Value Set                                      |
| HCM Application Flexfield Value Set Administation Duty | Manages Human Capital Management application flexfield value sets.                                                                                                                                                  | Manage Application Flexfield Value Set                                    |
| HCM Application Lookup Administration Duty   | Manages Human Capital Management application common, standard, and set-enabled lookups.                                                                                                                             | Manage Application Common Lookup                                           
Manage Application Set-
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<th>Duty Role</th>
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<tr>
<td>HCM Application Profile Value</td>
<td>Manages Human Capital Management application profile values.</td>
<td>Manage All Application Profile Values</td>
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<tr>
<td>Administration Duty</td>
<td></td>
<td>Manage Trading Community Member Name and Identifier Setup for Identifier</td>
</tr>
<tr>
<td>Identifier Administration Duty</td>
<td>Grants privileges to set up identifier types</td>
<td>Import Trading Community Person</td>
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<tr>
<td>Import Trading Community Person and</td>
<td>Imports people and organizations.</td>
<td>Import Trading Community Person</td>
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<tr>
<td>Organization Duty</td>
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<tr>
<td>Incentive Compensation Goal Management</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
</tr>
<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
<td>Manage Item Catalog</td>
</tr>
<tr>
<td>Lead Registration Management Duty</td>
<td>Manages and analyzes sales lead registrations. Includes the ability to create sales lead registrations, edit both internal and partner lead attributes as needed, and view lead age and status.</td>
<td>Manage Trading Partner Item Reference</td>
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<td>Monitor Item Summary</td>
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<td>Monitor Item Work Area</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Lead Registration Submission</td>
<td>Submits sales lead registrations to the enterprise and manages sales lead attributes. Includes the ability to create, accept, and reject sales lead registrations.</td>
<td>Select Sales Lead Primary Partner&lt;br&gt;Update Sales Lead Expiration Date&lt;br&gt;Update Sales Lead External Attributes&lt;br&gt;Update Sales Lead Internal Attributes&lt;br&gt;Update Sales Lead Primary Partner&lt;br&gt;View Sales Lead Contextual Bin&lt;br&gt;View Sales Lead Internal Tabs&lt;br&gt;Accept Sales Lead&lt;br&gt;Create Sales Lead&lt;br&gt;Delete Sales Lead External Attributes&lt;br&gt;Manage Lead Qualification Work Area&lt;br&gt;Reject Sales Lead&lt;br&gt;Select Sales Lead Claimed Flag&lt;br&gt;Select Sales Lead External Attributes&lt;br&gt;Submit Sales Lead&lt;br&gt;Update Sales Lead External Attributes</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location&lt;br&gt;View Geography Information&lt;br&gt;View Trading Community Location</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location&lt;br&gt;Remove Trading Community Location&lt;br&gt;Restore Trading Community Location&lt;br&gt;Update Trading Community Location</td>
</tr>
<tr>
<td>Marketing Budget Maintenance</td>
<td>Manages marketing budgets and budget entries, including import, export, and viewing budget fund requests and claims that utilize budgeted funds for marketing activities.</td>
<td>Activate Marketing Budget&lt;br&gt;Create Marketing Budget Entry&lt;br&gt;Create Marketing Budget Entry&lt;br&gt;Create Marketing Claim Settlement&lt;br&gt;Delete Marketing Budget&lt;br&gt;Delete Marketing Claim Settlement&lt;br&gt;Export Marketing Budget&lt;br&gt;Export Marketing Budget Entry&lt;br&gt;Import Marketing Budget</td>
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<td>Duty Role</td>
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<tr>
<td>Marketing Budget Utilization Duty</td>
<td>Reviews marketing budgets and creates and manages budget fund requests and claims to utilize budgeted funds for marketing activities.</td>
<td>Import Marketing Budget Entry, Inactivate Marketing Budget, Manage Budgets Work Area, Run Marketing Budget, Currency Revaluation, Scheduler, Update Marketing Budget, Update Marketing Budget Entry, Update Marketing Claim Settlement, View Marketing Budget, View Marketing Budget Analytics, View Marketing Budget Checkbook, View Marketing Budget Entry, View Marketing Claim, View Marketing Claim Settlement, View Marketing Fund Request, View Marketing Fund Request, View Marketing Source Code</td>
</tr>
<tr>
<td>Marketing Custom Objects Management Duty</td>
<td>Manages custom objects in Oracle Fusion Marketing.</td>
<td>Manage Marketing Custom Objects, Approve Marketing Claim, Approve Marketing Fund Request, Export Marketing Budget, Export Marketing Budget Entry</td>
</tr>
<tr>
<td>Marketing Fund Request and Claim Processing Duty</td>
<td>Reviews and approves budget fund requests and claims to utilize budgeted funds for marketing activities. Includes reviewing and exporting budget information.</td>
<td>道具</td>
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<tr>
<td>Duty Role</td>
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</table>
| Marketing Maintenance Duty   | Creates and maintains setup for marketing campaigns, responses, segments, lists, and treatments across the enterprise. Additional duties include file import management for the import of marketing campaign responses. | Manage Enterprise Scheduler Job Definition for Marketing  
Manage Marketing URL  
Set Up Marketing Campaign  
Set Up Marketing Response  
Set Up Marketing Segment  
Set Up Marketing Treatment |
| Marketing Response Data      | Views responses to marketing campaigns.                                                                                                                                                                               | View Marketing Response                                                                                                                                                                             |
| Review Duty                  |                                                                                                                                                                                                                      |                                                                                                                                                                                                     |
| Mobile CRM Sales Representative Duty | Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.                                                                                     | Access Mobile CRM                                                                                                                                                                                  |
| Name Administration Duty     | Grants privileges to set up name types                                                                                                                                                                               | Manage Trading Community Member Name and Identifier Setup for Name  
Search Supplier Negotiation  
View Supplier Negotiation |
| Negotiation Viewing Duty     | View the negotiation summary and details pages.                                                                                                                                                                       | Assign Opportunity  
Close Opportunity  
Create Opportunity  
Delete Opportunity  
Manage Opportunity Assessments  
Manage Opportunity Competitors  
Manage Opportunity Group Space  
Manage Opportunity Leads  
Manage Opportunity Nonrevenue Credits  
Manage Opportunity Partner Registration  
Manage Opportunity Partners |
<p>| Opportunity Channel          | Administers all aspects of the application, including some setup. This role is for channel administrators.                                                                                                       |                                                                                                                                                                                                     |
| Administration Duty          |                                                                                                                                                                                                                      |                                                                                                                                                                                                     |</p>
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<th>Duty Role</th>
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<tr>
<td></td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
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<tr>
<td>Opportunity Revenue View</td>
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<td>Duty</td>
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<tr>
<td>Opportunity Setup Duty</td>
<td>Sets up the application. This role is</td>
<td>Set Up Opportunity</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
</tr>
<tr>
<td>Oracle Social Network Management Duty</td>
<td>Manages Oracle Social Network Tracking.</td>
<td>Launch Oracle Social Network Manage Oracle Social Network Tracking</td>
</tr>
<tr>
<td>Page Composer Source View Access Duty</td>
<td>Duty role to allow access to page composer source view</td>
<td>Access Page Composer Source View</td>
</tr>
<tr>
<td>Partner Account Administration Duty</td>
<td>Maintains a partner account, including managing members and partner profile information.</td>
<td>Assign Partner Account Create Partner Create Partner Member Create Partner User Import Partner Manage Partner Account Team Manage Partner User Security Role Remove Partner Member Run Purge Batch Assignment Information Process Update Partner Member Update Partner Profile View Partner View Partner Contract</td>
</tr>
<tr>
<td>Partner Account Review Duty</td>
<td>Views a partner account, including viewing a partner's members, profile, and account team.</td>
<td>Search Partner View Channel Manager Dashboard View Partner View Partner Account Team View Partner Contract View Partner Interaction View Partner Lead View Partner Member View Partner Note View Partner Opportunity View Partner Profile View Partner Snapshot View Partner Subsidiaries View Partner Task</td>
</tr>
<tr>
<td>Partner Center UI Customization Duty</td>
<td>Customize the Partner Center pages.</td>
<td>Customize Partner Center UI</td>
</tr>
<tr>
<td>Partner Content Management Duty</td>
<td>Secures who can create partner collateral</td>
<td>Manage Partner Content</td>
</tr>
<tr>
<td>Partner Lead Management Duty</td>
<td>Views and updates all partner leads in the enterprise.</td>
<td>Update Sales Lead View Sales Lead</td>
</tr>
<tr>
<td>Partner Management Setup Duty</td>
<td>Manages the partner management setup tasks.</td>
<td>Set Up Opportunity Set Up Partner Management</td>
</tr>
<tr>
<td>Partner Program Contract Association Duty</td>
<td>Manages association of contract types and contract terms templates to partner programs.</td>
<td>Associate Question to Partner Program View Contract Terms Template by Web Service View Contract Type by Web</td>
</tr>
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<td>Duty Role</td>
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<tr>
<td>Partner Program Enrollment Duty</td>
<td>Applies for a program and answers a questionnaire as part of the enrollment for the partner user.</td>
<td>Apply Partner Program</td>
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<td></td>
<td>Manage Partner Program Program Enrollment</td>
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<td></td>
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<td>View Partner Program Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Enrollment View Duty</td>
<td>Views the enrollment details of the program to which a partner enrolls.</td>
<td>View Partner Program Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Maintain Duty</td>
<td>Manages, publishes, terminates, and submits partner programs.</td>
<td>Maintain Partner Program Program</td>
</tr>
<tr>
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<td>View Partner Program Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Questionnaire Management Duty</td>
<td>Creates questions and manages the association of questions to partner programs.</td>
<td>Define Contract Question for Programs</td>
</tr>
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<td></td>
<td>Search Contract Question for Programs</td>
</tr>
<tr>
<td>Partner Program Questionnaire Response Duty</td>
<td>Manages the capture of responses to the partner program enrollment questionnaire.</td>
<td>Capture Partner Responses to Partner Program Program Enrollment Questionnaire</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Review Partner Program Program Enrollment</td>
</tr>
<tr>
<td>Partner Program Review Duty</td>
<td>Reviews the program details in the program catalog.</td>
<td>Review Partner Program Program Enrollment</td>
</tr>
<tr>
<td>Partner Relationship Duty</td>
<td>Maintains partner to partner relationship</td>
<td>Manage Partner Relationship</td>
</tr>
<tr>
<td>Partner Sales Party Management Duty</td>
<td>Manages creation and maintenance of sales organizations and consumers for partners. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts. This role has limited access to customers and contacts.</td>
<td>Create Consumer</td>
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<td>Create Sales Account</td>
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<td>Create Sales Account Appointment</td>
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<td>Create Sales Account Assessments</td>
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<td>Create Sales Account Contact</td>
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<td>Create Sales Account Interaction</td>
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<td>Create Sales Account Note Task</td>
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<td>Create Sales Group</td>
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<td>Create Sales Group Members</td>
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<td>Create Sales Organization</td>
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<td>Create Sales Party Appointment</td>
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<td>Create Sales Party Contact</td>
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<td>Create Sales Party Interaction</td>
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<td>Create Sales Party Task</td>
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<td>Delete Sales Account Appointment</td>
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<td>Delete Sales Account Assessments</td>
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<td>Party Contract View Access Duty</td>
<td>Views contracts for a party for the assigned business units.</td>
<td>View Contracts for Party</td>
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<tr>
<td>Party Usage Administration Duty</td>
<td>Grants privileges to set up party usages and filter rules</td>
<td>Manage Trading Community Party Usage&lt;br&gt;Manage Trading Community Party Usage Filter Rule Information&lt;br&gt;Manage Trading Community Party Usage Lookups</td>
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<tr>
<td>Promotion Administration Duty</td>
<td>Create and maintain promotions. For example, create a promotion like &quot;buy one get one free&quot;.</td>
<td>Manage Promotions</td>
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<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement&lt;br&gt;View Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
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<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td>Audit Sales Territory Quota&lt;br&gt;Export Sales Territory Quota&lt;br&gt;Manage Sales Quota Prediction Formula&lt;br&gt;Manage Sales Territory Quota&lt;br&gt;Revise Sales Territory Quota&lt;br&gt;View Sales Goal</td>
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<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td>Import Sales Territory Quota&lt;br&gt;Run Import Quota Allocations Job&lt;br&gt;View Sales Quota Import Status</td>
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<tr>
<td>Quota Management Setup Duty</td>
<td>Manages sales territory quota setup, quota plans, prediction and spread formula parameters, and seasonality groups. Runs sales territory quota synchronization and sales quota plan activation and completion processes. Additional duties include party information inquiry.</td>
<td>Manage Sales Quota Plan&lt;br&gt;Manage Sales Quota Prediction Formula Parameter&lt;br&gt;Manage Sales Quota Seasonality Group&lt;br&gt;Manage Sales Quota Spread Formula&lt;br&gt;Manage Sales Territory Quota Setup&lt;br&gt;Run Sales Quota Plan Activation Job</td>
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<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
<td>Manage Real Time Communication</td>
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<td>Relationship Administration Duty</td>
<td>Grants privileges to manage relationship setup</td>
<td>Manage Relationship Descriptive Flexfields</td>
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<td>Manage Trading Community Relationship Lookups</td>
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<td>Manage Trading Community Relationship Type Group</td>
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<td>Reports and Analytics Region Administration Duty</td>
<td>Selects reports to appear in the Reports and Analytics region of Oracle Fusion Applications work areas.</td>
<td>Maintain Reports and Analytics Region</td>
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<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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Contact Trading Community Resource  
Edit Trading Community Resource Profile  
Manage Trading Community Resource Address  
Manage Trading Community Resource Contact Information  
Manage Trading Community Resource Note |
| Management Duty           |                       |                                                                                                                                              |
|                           |                       | Assignments  
Manage Trading Community Resource Sales  
Representative Information  
Manage Trading Community Resource Skills  
Manage Trading Community Resource Team Memberships  
Remove Trading Community Resource  
Search Trading Community Resource  
Upload Trading Community Resource Picture  
View Trading Community Resource Administration Detail Information  
View Trading Community Resource Collaboration Information  
View Trading Community Resource Details  
View Trading Community Resource History  
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<td>Defines resource roles.</td>
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<td>Defines resource teams.</td>
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<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
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<td>View Trading Community Resource Team Usages</td>
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<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
<td>Manage Product Eligibility Rules</td>
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<td>Manage Product Groups</td>
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<td>Sales Custom Objects Management Duty</td>
<td>Manages custom objects in Oracle Fusion Sales.</td>
<td>Manage Sales Custom Objects</td>
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<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
<td>Update Customer Competitor Purchase</td>
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<td>View Customer Competitor</td>
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<td>Sales Forecasting Setup Duty</td>
<td>Defines the sales forecast schedule, enables forecasting metrics, and determines the automatic forecasting criteria. Additional duties include defining lookups and profile options, and running sales forecasting jobs.</td>
<td>Purchase&lt;br&gt;View Sales Reference&lt;br&gt;Customer</td>
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<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
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<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead&lt;br&gt;Create Sales Lead&lt;br&gt;Export Sales Lead&lt;br&gt;Identify Sales Lead&lt;br&gt;Manage Lead Qualification&lt;br&gt;Work Area&lt;br&gt;Qualify Sales Lead&lt;br&gt;Update Sales Lead&lt;br&gt;View Sales Lead</td>
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<tr>
<td>Sales Lead Maintenance Duty</td>
<td>Supports the ongoing maintenance of sales leads. Includes the ability to set up sales lead and assessment reference data, and to schedule and run sales lead processing activities.</td>
<td>RunLead Processing Scheduler&lt;br&gt;Run Purge Batch&lt;br&gt;Assignment Information&lt;br&gt;Process&lt;br&gt;Set Up Sales Lead&lt;br&gt;Set Up Sales Lead Assessment Reference Data</td>
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<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
<td>Create Asset&lt;br&gt;Create Consumer&lt;br&gt;Create Sales Account&lt;br&gt;Create Sales Account Appointment&lt;br&gt;Create Sales Account Assessments&lt;br&gt;Create Sales Account Contact&lt;br&gt;Create Sales Account Interaction&lt;br&gt;Create Sales Account Note&lt;br&gt;Create Sales Account Task&lt;br&gt;Create Sales Group&lt;br&gt;Create Sales Group Members&lt;br&gt;Create Sales Organization&lt;br&gt;Create Sales Party Appointment&lt;br&gt;Create Sales Party Assessment&lt;br&gt;Create Sales Party Contact&lt;br&gt;Create Sales Party Interaction&lt;br&gt;Create Sales Party Note&lt;br&gt;Create Sales Party Relationship&lt;br&gt;Create Sales Party Task</td>
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<td>View Revenue by Organization Hierarchy</td>
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</table>

Sales Party Partner Territory Management Duty

Manages sales account partner territory associations.

Sales Party Review Duty

Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
</table>
| Sales Predictor Administration Duty | Manages recommendation configuration parameters and selects metadata entities and attributes. | Manage Recommendation Configuration Parameter  
Select Metadata Entities and Attributes |
| Sales Setup Duty                 | Configures the sales application. This role is typically for a one-time setup event. | Define Common CRM Configuration  
Set Up Sales Competitor  
Set Up Sales Note  
Set Up Sales Resource Organization  
Set Up Sales Task |
| Setup Customer Center Duty       | Manages customer center set up, sales party creation and their related objects, such as appointments, assessments, interactions, notes and tasks. | Manage Sales Party Appointments  
Manage Sales Party Assessments  
Manage Sales Party Interactions  
Manage Sales Party Notes  
Manage Sales Party Tasks  
Run Sales Party Batch Assignment  
Set Up Customer Center  
Set Up Sales Party Assignment |
| Social Group Participation Core Duty | Groups participation tasks available in Oracle Fusion Global Human Resources | Manage Social Group |
| Social Network Core Duty         | Performs social network tasks in Oracle Fusion Global Human Resources                  | Manage Social Bookmarks |
| Social Network Duty              | Participates in social networks.                                                      | Invite Social Connection  
Manage Kudos  
Manage Message Board  
Manage Social Connections  
Manage Social Self-descriptive Information  
View Activity Stream |
| Source System Entity Administration Duty | Grants privileges to set up source system entities                                    | Manage Trading  
Community Original System |
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications</td>
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<td>Manage Talent Notifications</td>
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<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
<td>Manage Sales Territory</td>
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<td>Manage Sales Territory Account Exclusions</td>
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<td>Manage Sales Territory Account Inclusions</td>
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<td>Manage Sales Territory Proposal</td>
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<td>Manage Territories, Forecasts and Quotas Work Area</td>
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<td>Run Territory Inheritance Recipient Update Job</td>
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<td>Run Territory Proposal Activation Job</td>
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<td>Run Territory Restore Job</td>
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<td>Run Territory Validation Job</td>
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<td>View Sales Territory</td>
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<td>View Sales Territory Proposal</td>
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<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
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<td>Import Sales Territory</td>
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<td>Run Import Territory Definitions Job</td>
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<td>Run Import Territory Extended Definitions Job</td>
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<td>View Sales Territory Export Status</td>
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<td>View Sales Territory Import Status</td>
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<tr>
<td>Territory Management Setup Duty</td>
<td>Manages sales territory setup, including lookups, profile options, flexfields, and dimension data. Runs dimension synchronization, and visibility jobs. Additional duties include quota management setup.</td>
<td>Manage Sales Territory</td>
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<td>Manage Sales Territory Account Exclusions</td>
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<td>Manage Sales Territory Setup</td>
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<td>Run Territory Clear Stage Job</td>
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<td>Run Territory Dimension Synchronization Job</td>
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<td>Manages sales territory export and import. Provides users with the ability to export</td>
<td>Run Territory Restore Job</td>
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<td>territory data from a test environment and import into production.</td>
<td>Run Territory Stage Activation Job</td>
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<td>Run Territory Stage Synchronization Job</td>
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<td>Run Territory Validation Job</td>
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<td>View Sales Territory Proposal</td>
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<tr>
<td>Territory Management T2P Migration Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export</td>
<td>Migrate Sales Territory - Export</td>
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<td>territory data from a test environment and import into production.</td>
<td>Migrate Sales Territory - Import</td>
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<td>Run Import Territory Definitions Job</td>
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<td>Run Import Territory Extended Definitions Job</td>
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<td>View Sales Territory Export Status</td>
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<td>View Sales Territory Import Status</td>
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<td>Trading Community Common Configuration</td>
<td>Grants privileges to setup common configuration information.</td>
<td>Manage Trading Community Common Lookups</td>
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<td>Administration Duty</td>
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<td>Manage Trading Community Common Profile Options</td>
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<td>Manage Trading Community Customer Account Contact Descriptive Flexfields</td>
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<td>Manage Trading Community Customer Account Site Descriptive Flexfields</td>
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<td>Trading Community Customer Account Admin</td>
<td>Grants privileges to setup customer account information.</td>
<td>Manage Trading Community Customer Account Contact Descriptive Flexfields</td>
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<td>Trading Community Data Format Administration Duty</td>
<td>Manages trading community data formats</td>
<td>Manage Data Format Profile Options, Manage Trading Community Address Format, Manage Trading Community Data Style, Manage Trading Community Name Format</td>
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<tr>
<td>Trading Community Data Quality Administration Duty</td>
<td>Configures, reviews, and edits predefined data quality server configurations and the predefined matching, synchronization, and cleansing configurations.</td>
<td>Manage Trading Community Data Quality Cleansing Setup, Manage Trading Community Data Quality Lookups, Manage Trading Community Data Quality Matching Setup, Manage Trading Community Data Quality Server Setup, Manage Trading Community Data Quality Synchronization, Run Trading Community Data Quality Data Synchronization Process, Run Trading Community Data Quality Data Synchronization Sub-Process</td>
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<td>Trading Community Group Administration Duty</td>
<td>Grants privileges to setup group information.</td>
<td>Manage Trading Community Group Lookups, Manage Trading Community Group Profile Options</td>
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<tr>
<td>Trading Community Hierarchy Administration Duty</td>
<td>Administers the trading community hierarchy.</td>
<td>Manage Trading Community Hierarchy Lookups, Manage Trading Community Hierarchy Type, Run Trading Community Hierarchy Audit Job, Run Trading Community Party Hierarchy Generation</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
<td>Manage Trading Community Hierarchy, Run Trading Community Hierarchy Audit Job, View Trading Community Hierarchy</td>
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<tr>
<td>Trading Community Import Administration Duty</td>
<td>Defines trading community data import installation and configuration</td>
<td>Manage Trading Community Import Lookups</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>Purge Trading Community Import Batch</td>
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<td>Run Trading Community Import Batch Error Report</td>
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<td>View Trading Community Import Batch Details and Statistics</td>
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<td>View Trading Community Import Batch Errors and Details</td>
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<td>View Trading Community Import Batch Information</td>
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<td>Trading Community Import Process Management Duty</td>
<td>Manages trading community data import batch processes.</td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>Modify Trading Community Import Batch Process Information</td>
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<td>View Trading Community Import Batch Information</td>
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<td>Trading Community Location Administration Duty</td>
<td>Grants privileges to setup location information.</td>
<td>Manage Trading Community Location Descriptive Flexfields</td>
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<td>Manage Trading Community Location Lookups</td>
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<td>Manage Trading Community Location Profile Options</td>
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<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests.</td>
<td>Enter Trading Community Merge Request</td>
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<td>Submit Trading Community Merge Request</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Trading Community Organization Administration Duty</td>
<td>Grants privileges to setup organization information.</td>
<td>Manage Trading Community Organization Descriptive Flexfields</td>
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<td>Manage Trading Community Organization Site Descriptive Flexfields</td>
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<td>Trading Community Person Administration Duty</td>
<td>Grants privileges to setup person information.</td>
<td>Manage Trading Community Contact Descriptive Flexfields</td>
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<td>Manage Trading Community Contact Lookups</td>
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<td>Manage Trading Community Person Descriptive Flexfields</td>
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<td>Manage Trading Community Person Site Descriptive Flexfields</td>
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<tr>
<td>Trading Community Source System Administration Duty</td>
<td>Grants privileges to set up source systems</td>
<td>Manage Source System Descriptive Flexfields</td>
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<td>Manage Trading Community Original System</td>
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<td>Manage Trading Community Source System Lookups</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
<td>Monitor Item Work Area</td>
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<td>View Trading Partner Item</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
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<td></td>
<td>Link User Account</td>
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<td></td>
<td>Send User Name Request to LDAP</td>
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<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
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<td>Copy Personal Data to LDAP</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>View Portrait Duty</td>
<td>Grants access to the worker and nonworker portrait pages.</td>
<td>View Nonworker Portrait</td>
</tr>
<tr>
<td>Watchlist Administration Duty</td>
<td>Maintains the Watchlist categories and</td>
<td>Set Watchlist Options</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
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</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles.</td>
<td>Manage Talent Education Establishment</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles.</td>
<td>Manage Talent Profile Content Item</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Content Type</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Instance Qualifier</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Rating Model</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Sources</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Type</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Education Establishment</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
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<td>Manage Talent Profile Instance Qualifier</td>
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<td>Workforce Profile Resource Administration Duty</td>
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<td>Manage Talent Profile Rating Model</td>
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<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Sources</td>
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<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Type</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
<tr>
<td>Zone Administration Duty</td>
<td>Grants privileges to set up zones</td>
<td>Manage Trading Community Zones</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role

**Customer Relationship Management Application Administrator**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>A Customer Relationship Management Application Administrator can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Customer Relationship Management Application Administrator can delete application attachment for all miscellaneous category</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td></td>
<td>attachments data</td>
<td>Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
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<tr>
<td>Application Descriptive Flexfield</td>
<td>A Customer Relationship Management Application Administrator can manage application descriptive flexfield for all hcm applications data</td>
<td>Role: HCM Application Descriptive Flexfield Administration Duty Privilege: Manage Application Descriptive Flexfield (Data) Resource: Application Descriptive Flexfield</td>
<td></td>
</tr>
<tr>
<td>Application Flexfield Value Set</td>
<td>A Customer Relationship Management Application Administrator can manage application flexfield value set for all applications common applications data</td>
<td>Role: Applications Common Application Flexfield Value Set Administration Duty Privilege: Manage Application Flexfield Value Set (Data) Resource: Application Flexfield Value Set</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can manage application flexfield value set for all hcm applications data</td>
<td>Role: HCM Application Flexfield Value Set Administration Duty Privilege: Manage Application Flexfield Value Set (Data) Resource: Application Flexfield Value Set</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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</tr>
<tr>
<td>Application Lookup Type</td>
<td>A Customer Relationship Management Application Administrator can delete application lookup types for all hcm applications data</td>
<td>Role: HCM Application Lookup Administration Duty Privilege: Delete Application Lookup Types (Data) Resource: Application Lookup Type</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can update application lookup types for all hcm applications data</td>
<td>Role: HCM Application Lookup Administration Duty Privilege: Update Application Lookup Types (Data) Resource: Application Lookup Type</td>
<td></td>
</tr>
<tr>
<td>Application Objects</td>
<td>A Customer Relationship Management Application Administrator can manage application objects for all applications common objects</td>
<td>Role: FND Database Resource Administration Duty Privilege: Manage Application Objects (Data) Resource: Application Objects</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can manage application objects for all customer relationship management application objects</td>
<td>Role: CRM Database Resource Administration Duty Privilege: Manage Application Objects (Data) Resource: Application Objects</td>
<td></td>
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<tr>
<td>Application Profile Value</td>
<td>A Customer Relationship Management Application Administrator can delete application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty Privilege: Delete Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can delete application profile value for all hcm applications data</td>
<td>Role: HCM Application Profile Value Administration Duty Privilege: Delete Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can update application profile value for all hcm applications data</td>
<td>Role: Applications Common Application Profile Value</td>
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<tr>
<td>Business Object</td>
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<tr>
<td></td>
<td>application profile value for all applications common applications data</td>
<td>Administration Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Application Profile Value (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Application Profile Value</td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application</td>
<td>Administrator can update application profile value for all hcm applications data</td>
<td>Role: HCM Application Profile Value Administration Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Update Application Profile Value (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Application Profile Value</td>
<td></td>
</tr>
<tr>
<td>Appointment</td>
<td>A Customer Relationship Management Application Administrator can participant view appointment where they are owner or participants of the appointment</td>
<td>Role: Participant Appointment View Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Participant View Appointment (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Appointment</td>
<td></td>
</tr>
<tr>
<td>Appointment</td>
<td>A Customer Relationship Management Application Administrator can view appointment for all appointments in the enterprise</td>
<td>Role: Appointment View Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Appointment (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Appointment</td>
<td></td>
</tr>
<tr>
<td>Appointment</td>
<td>Role: Common Component Export Management Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Appointment Assignee Export Object (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Appointment Assignee Export Object</td>
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</tr>
<tr>
<td>Appointment Assignee Export Object</td>
<td>A Customer Relationship Management Application Administrator can view appointment assignee export object for all appointment assignee export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Appointment Assignee Export Object (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Appointment Assignee Export Object</td>
<td></td>
</tr>
<tr>
<td>Appointment Category Export Object</td>
<td>A Customer Relationship Management Application Administrator can view appointment category export object for all appointment category export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Appointment Category Export Object (Data)&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Appointment Category Export Object</td>
<td></td>
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<td>Business Object</td>
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</tbody>
</table>
| Appointment Contact Export Object | A Customer Relationship Management Application Administrator can view appointment contact export object for all appointment contact export objects in the enterprise | **Role:** Common Component Export Management Duty  
**Privilege:** View Appointment Contact Export Object (Data)  
**Resource:** Appointment Contact Export Object |                          |
| Appointment Export Object       | A Customer Relationship Management Application Administrator can view appointment export object for all appointment export objects in the enterprise | **Role:** Common Component Export Management Duty  
**Privilege:** View Appointment Export Object (Data)  
**Resource:** Appointment Export Object |                          |
| Assignment Grade                | A Customer Relationship Management Application Administrator can choose assignment grade for grades in their grade security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Assignment Grade (Data)  
**Resource:** Assignment Grade |                          |
| Business Unit                   | A Customer Relationship Management Application Administrator can choose business unit organization for business units in their organization security profile | **Role:** Business Unit Selection Duty  
**Privilege:** Choose Business Unit Organization (Data)  
**Resource:** Business Unit |                          |
| Classification Code File Import Activity | A Customer Relationship Management Application Administrator can view classification code file import activity object type for all classification code file import activities of object type 'classification code' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Classification Code File Import Activity Object Type (Data)  
**Resource:** Classification Code File Import Activity |                          |
| Classification Code File Import Mapping | A Customer Relationship Management Application Administrator can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Classification Code File Import Mapping Object Type (Data)  
**Resource:** Classification Code File Import Mapping |                          |
<table>
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| Classification Code File Import Object | A Customer Relationship Management Application Administrator can view classification code file import object type for all classification code file import objects of object type 'classification code' | Role: Trading Community Import Batch Management Duty  
Privilege: View Classification Code File Import Object Type (Data)  
Resource: Classification Code File Import Object |                          |
| Consumer File Import Activity    | A Customer Relationship Management Application Administrator can view consumer file import activity object type for all consumer file import activities of object type 'consumer'                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Consumer File Import Activity Object Type (Data)  
Resource: Consumer File Import Activity |                          |
| Consumer File Import Mapping     | A Customer Relationship Management Application Administrator can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Consumer File Import Mapping Object Type (Data)  
Resource: Consumer File Import Mapping |                          |
| Consumer File Import Object      | A Customer Relationship Management Application Administrator can view consumer file import object type for all consumer file import objects of object type 'consumer'                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Consumer File Import Object Type (Data)  
Resource: Consumer File Import Object |                          |
| Contact Center Agent             | A Customer Relationship Management Application Administrator can manage agent connector settings for all contact center agent in the enterprise  
A Customer Relationship Management Application Administrator can manage agent connector settings where they are the assignee of the contact center agent | Role: Real Time Communication Administration Duty  
Privilege: Manage Agent Connector Settings (Data)  
Resource: Contact Center Agent |                          |
<table>
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<tr>
<th>Business Object</th>
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<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Contact Center Agent Connector Parameters File Import Activity | A Customer Relationship Management Application Administrator can view contact center agent connector parameters file import activity object type for all file import activities of type contact center agent connector parameters in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent Connector Parameters File Import Activity Object Type (Data)  
Resource: Contact Center Agent Connector Parameters File Import Activity |                          |
| Contact Center Agent Connector Parameters File Import Mapping | A Customer Relationship Management Application Administrator can view contact center agent connector parameters file import mapping object type for all file import mappings of type contact center agent connector parameters in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent Connector Parameters File Import Mapping Object Type (Data)  
Resource: Contact Center Agent Connector Parameters File Import Mapping |                          |
| Contact Center Agent Connector Parameters File Import Object | A Customer Relationship Management Application Administrator can view contact center agent connector parameters file import object type for all file import objects of type contact center agent connector parameters in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent Connector Parameters File Import Object Type (Data)  
Resource: Contact Center Agent Connector Parameters File Import Object |                          |
| Contact Center Agent File Import Activity            | A Customer Relationship Management Application Administrator can view contact center agent file import activity object type for all file import activities of type contact center agent in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent File Import Activity Object Type (Data)  
Resource: Contact Center Agent File Import Activity |                          |
| Contact Center Agent File Import Mapping             | A Customer Relationship Management Application Administrator can view contact center agent file import mapping object type for all file import mappings of type contact center agent in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent File Import Mapping Object Type (Data)  
Resource: Contact Center Agent File Import Mapping |                          |
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<td>Contact Center Agent File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view contact center agent file import object type for all file import objects of type contact center agent in the enterprise</td>
<td>Role: Real Time Communication Administration Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Contact Center Agent File Import Object Type (Data)</td>
<td>Resource: Contact Center Agent File Import Object</td>
</tr>
<tr>
<td>Contact File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view contact file import activity object type for all contact file import activities of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Contact File Import Activity Object Type (Data)</td>
<td>Resource: Contact File Import Activity</td>
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<tr>
<td>Contact File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view contact file import object type for all contact file import objects of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Contact File Import Object Type (Data)</td>
<td>Resource: Contact File Import Object</td>
</tr>
<tr>
<td>Contract</td>
<td>A Customer Relationship Management Application Administrator can view contract for all business units</td>
<td>Role: Contract View Access Across All Contracts Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Contract (Data)</td>
<td>Resource: Contract</td>
</tr>
<tr>
<td>Contract Expert Rule</td>
<td>A Customer Relationship Management Application Administrator can manage contract terms library for the business units for which they are authorized</td>
<td>Role: Contract Terms Library Administration Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Manage Contract Terms Library (Data)</td>
<td>Resource: Contract Expert Rule</td>
</tr>
<tr>
<td></td>
<td></td>
<td>A Customer Relationship Management Application Administrator can view contract terms library for all the business units</td>
<td>Role: Contract Terms and Conditions View Access Duty</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: View Contract Terms Library (Data)</td>
<td>Resource: Contract Expert Rule</td>
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<tr>
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<td>A Customer Relationship Management Application Administrator can view contract terms library for all the business units</td>
<td>Role: Contract Terms and Conditions View Access Duty</td>
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<td>Privilege: View Contract Terms Library (Data)</td>
<td>Resource: Contract Expert Rule</td>
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<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view contact terms library for all the business units</td>
<td>Role: Contract Terms and Conditions View Access Duty</td>
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<td></td>
<td></td>
<td>Privilege: View Contract Terms Library (Data)</td>
<td>Resource: Contract Expert Rule</td>
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<tr>
<td></td>
<td>Management Application Administrator can view contract terms library for the business units for which they are authorized</td>
<td>Library Administration Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Terms Library (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Expert Rule</td>
<td></td>
</tr>
<tr>
<td>Contract Export Object</td>
<td>A Customer Relationship Management Application Administrator can view contract export object for all the contract export objects</td>
<td>&lt;b&gt;Role:&lt;/b&gt; Contract Export Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Export Object (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Export Object</td>
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</tr>
<tr>
<td>Contract Library Clause</td>
<td>A Customer Relationship Management Application Administrator can manage contract terms library for the business units for which they are authorized</td>
<td>&lt;b&gt;Role:&lt;/b&gt; Contract Terms Library Administration Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Contract Terms Library (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view contract terms library for all business units</td>
<td>&lt;b&gt;Role:&lt;/b&gt; Contract Terms and Conditions View Access Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Terms Library (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Library Clause</td>
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</tr>
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<td></td>
<td>A Customer Relationship Management Application Administrator can view contract terms library for the business units for which they are authorized</td>
<td>&lt;b&gt;Role:&lt;/b&gt; Contract Terms Library Administration Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Contract Terms Library (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td>Contract Note</td>
<td>A Customer Relationship Management Application Administrator can view contract note for notes that are</td>
<td>&lt;b&gt;Role:&lt;/b&gt; Contract View Access Across All Contracts Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View</td>
<td></td>
</tr>
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</tr>
</tbody>
</table>
| Contract Terms Template         | A Customer Relationship Management Application Administrator can manage contract terms library for the business units for which they are authorized | **Role:** Contract Terms Library Administration Duty  
**Privilege:** Manage Contract Terms Library (Data)  
**Resource:** Contract Terms Template |                     |
|                                 | A Customer Relationship Management Application Administrator can view contract terms library for all global templates irrespective of business unit | **Role:** Contract Terms Library Administration Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Terms Template |                     |
|                                 | A Customer Relationship Management Application Administrator can view contract terms library for the business units for which they are authorized | **Role:** Contract Terms Library Administration Duty  
**Privilege:** View Contract Terms Library (Data)  
**Resource:** Contract Terms Template |                     |
| Country Structure File Import Activity | A Customer Relationship Management Application Administrator can view country structure file import activity object type for all country structure file import activities of object type country structure | **Role:** Geography Administration Duty  
**Privilege:** View Country Structure File Import Activity Object Type (Data)  
**Resource:** Country Structure File Import Activity |                     |
| Country Structure File Import Mapping | A Customer Relationship Management Application Administrator can view country structure file import mapping object type for all country structure file import mappings of object type country structure | **Role:** Geography Administration Duty  
**Privilege:** View Country Structure File Import Mapping Object Type (Data)  
**Resource:** Country Structure File Import Mapping |                     |
| Country Structure File Import Object | A Customer Relationship Management Application Administrator can view country structure file import object type for all country structure file import objects of object type country structure | **Role:** Geography Administration Duty  
**Privilege:** View Country Structure File Import Object Type (Data)  
**Resource:** Country Structure File Import Object |                     |
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</tr>
</thead>
</table>
| Customer Account                | A Customer Relationship Management Application Administrator can view customer account for all customer accounts in the enterprise                                                                               | Role: Customer Account Information Inquiry Duty  
**Privilege:** View Customer Account (Data)  
**Resource:** Customer Account |                                                        |                          |
| Customer Competitor Purchase    | A Customer Relationship Management Application Administrator can update customer competitor purchase where the customer party is a legal entity or sales prospect                                               | Role: Sales Extension Management Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase |                                                        |                          |
|                                 | A Customer Relationship Management Application Administrator can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access | Role: Sales Extension Management Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase |                                                        |                          |
|                                 | A Customer Relationship Management Application Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect                                               | Role: Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase |                                                        |                          |
|                                 | A Customer Relationship Management Application Administrator can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member                                               | Role: Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase |                                                        |                          |
| Customer File Import Activity   | A Customer Relationship Management Application Administrator can view customer file import activity object type for all customer file import activities of object type 'customer'                                    | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import Activity Object Type (Data)  
**Resource:** Customer File Import Activity |                                                        |                          |
| Customer File Import Mapping    | A Customer Relationship Management Application Administrator can view customer file import mapping object type for all customer file import mappings of object type                                                                 | Role: Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import |                                                        |                          |
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<tr>
<td>Customer File Import Object</td>
<td>'customer''A Customer Relationship Management Application Administrator can view customer file import object type for all customer file import objects of object type 'customer'</td>
<td>Mapping Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Customer File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Department</td>
<td>A Customer Relationship Management Application Administrator can choose department for departments in their organization security profile</td>
<td><strong>Role</strong>: Department Selection Duty &lt;br&gt; <strong>Privilege</strong>: Choose Department (Data) &lt;br&gt; <strong>Resource</strong>: Department</td>
<td></td>
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<tr>
<td>Employee Resource File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource'</td>
<td><strong>Role</strong>: Resource Administration Duty &lt;br&gt; <strong>Privilege</strong>: View Employee Resource File Import Activity Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Employee Resource File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Employee Resource File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource'</td>
<td><strong>Role</strong>: Resource Administration Duty &lt;br&gt; <strong>Privilege</strong>: View Employee Resource File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Employee Resource File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Employee Resource File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view employee resource file import object type for all employee resource file import objects of object type 'employee resource'</td>
<td><strong>Role</strong>: Resource Administration Duty &lt;br&gt; <strong>Privilege</strong>: View Employee Resource File Import Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Employee Resource File Import Object Object</td>
<td></td>
</tr>
<tr>
<td>File Export Batch</td>
<td>A Customer Relationship Management Application Administrator can view file</td>
<td><strong>Role</strong>: CRM Export Management Duty &lt;br&gt; <strong>Privilege</strong>: View File</td>
<td></td>
</tr>
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</tbody>
</table>
| File Export Object             | A Customer Relationship Management Application Administrator can manage export unit test for all export unit test objects | Role: CRM Export Management Duty  
Privilege: Manage Export Unit Test (Data)  
Resource: File Export Object |                         |
| Geography File Import Activity | A Customer Relationship Management Application Administrator can view geography file import activity object type for all geography file import activities of object type geography | Role: Geography Administration Duty  
Privilege: View Geography File Import Activity Object Type (Data)  
Resource: Geography File Import Activity |                         |
| Geography File Import Mapping  | A Customer Relationship Management Application Administrator can view geography file import mapping object type for all geography file import mappings of object type geography | Role: Geography Administration Duty  
Privilege: View Geography File Import Mapping Object Type (Data)  
Resource: Geography File Import Mapping |                         |
| Geography File Import Object   | A Customer Relationship Management Application Administrator can view geography file import object type for all geography file import objects of object type geography | Role: Geography Administration Duty  
Privilege: View Geography File Import Object Type (Data)  
Resource: Geography File Import Object |                         |
| Group Customer File Import Activity | A Customer Relationship Management Application Administrator can view group customer file import activity object type for all group customer file import activities of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Activity Object Type (Data)  
Resource: Group Customer File Import Activity |                         |
| Group Customer File Import Mapping | A Customer Relationship Management Application Administrator can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Mapping Object Type (Data)  
Resource: Group Customer File Import Mapping |                         |
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| Group Customer File Import Object       | A Customer Relationship Management Application Administrator can view group customer file import object type for all group customer file import objects of object type 'group customer'                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Object Type (Data)  
Resource: Group Customer File Import Object                                                                 |                                                      |
| HR Job                                  | A Customer Relationship Management Application Administrator can choose hr job for jobs in their job security profile                                                                                              | Role: Foundation User and Roles Management Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job                                                                                                      |                                                      |
| Help Topic                              | A Customer Relationship Management Application Administrator can view secured custom help content for all secured help content they are authorized                                                                  | Role: View Secured Custom Help Duty  
Privilege: View Secured Custom Help Content  
Resource: Help Topic                                                                                                     |                                                      |
| Hierarchy File Import Activity          | A Customer Relationship Management Application Administrator can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'                                                | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Activity Object Type (Data)  
Resource: Hierarchy File Import Activity                                                                                   |                                                      |
| Hierarchy File Import Mapping           | A Customer Relationship Management Application Administrator can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy'                                           | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Mapping Object Type (Data)  
Resource: Hierarchy File Import Mapping                                                                                     |                                                      |
| Hierarchy File Import Object            | A Customer Relationship Management Application Administrator can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy'                                               | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Object Type (Data)                                                                 |                                                      |
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| Hierarchy Node File Import Activity | A Customer Relationship Management Application Administrator can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Hierarchy Node File Import Activity Object Type (Data)  
| Hierarchy Node File Import Mapping | A Customer Relationship Management Application Administrator can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Hierarchy Node File Import Mapping Object Type (Data)  
Resource: Hierarchy Node File Import Mapping | |
| Hierarchy Node File Import Object | A Customer Relationship Management Application Administrator can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Hierarchy Node File Import Object Type (Data)  
Resource: Hierarchy Node File Import Object | |
| Imported Agreement File Import Activity | A Customer Relationship Management Application Administrator can view imported agreement file import activity object type for all imported agreement file import objects of object type 'agreement' | Role: CRM Auxiliary Data File Import Management Duty  
Privilege: View  
Imported Agreement File Import Activity Object Type (Data)  
Resource: Imported Agreement File Import Activity | |
| Imported Agreement File Import Mapping | A Customer Relationship Management Application Administrator can view imported agreement file import mapping object type for all imported agreement file import objects of object type 'agreement' | Role: CRM Auxiliary Data File Import Management Duty  
Privilege: View  
Imported Agreement File Import Mapping Object Type (Data)  
Resource: Imported Agreement File Import Mapping | |
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</table>
| Imported Agreement File Import Object  | A Customer Relationship Management Application Administrator can view imported agreement file import object type for all imported agreement file import objects of object type 'agreement' | Role: CRM Auxiliary Data File Import Management Duty  
**Privilege:** View Imported Agreement File Import Object Type (Data)  
**Resource:** Imported Agreement File Import Object |                                                                                         |
| Imported Asset File Import Activity    | A Customer Relationship Management Application Administrator can view imported asset file import activity object type for all imported asset file import objects of object type 'asset' | Role: CRM Auxiliary Data File Import Management Duty  
**Privilege:** View Imported Asset File Import Activity Object Type (Data)  
**Resource:** Imported Asset File Import Activity |                                                                                         |
| Imported Asset File Import Mapping     | A Customer Relationship Management Application Administrator can view imported asset file import mapping object type for all imported asset file import objects of object type 'asset' | Role: CRM Auxiliary Data File Import Management Duty  
**Privilege:** View Imported Asset File Import Mapping Object Type (Data)  
**Resource:** Imported Asset File Import Mapping |                                                                                         |
| Imported Asset File Import Object      | A Customer Relationship Management Application Administrator can view imported asset file import object type for all imported asset file import objects of object type 'asset' | Role: CRM Auxiliary Data File Import Management Duty  
**Privilege:** View Imported Asset File Import Object Type (Data)  
**Resource:** Imported Asset File Import Object |                                                                                         |
| Incentive Compensation Goal            | A Customer Relationship Management Application Administrator can manage incentive compensation goal for the business units for which they are authorized | Role: Incentive Compensation Goal Management Duty  
**Privilege:** Manage Incentive Compensation Goal (Data)  
**Resource:** Business Unit |                                                                                         |
| Interaction                            | A Customer Relationship Management Application Administrator can delete interaction for all interactions in the enterprise | Role: Interaction Management Duty  
**Privilege:** Delete Interaction (Data)  
**Resource:** Interaction |                                                                                         |
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| A Customer Relationship Management Application Administrator can participant delete interaction where they are participants of the interaction | **Role:** Participant Interaction Management Duty  
**Privilege:** Participant Delete Interaction (Data)  
**Resource:** Interaction |                                                                                               |                          |
| A Customer Relationship Management Application Administrator can participant update interaction where they are participants of the interaction | **Role:** Participant Interaction Management Duty  
**Privilege:** Participant Update Interaction (Data)  
**Resource:** Interaction |                                                                                               |                          |
| A Customer Relationship Management Application Administrator can participant view interaction where they are participants of the interaction | **Role:** Participant Interaction Management Duty  
**Privilege:** Participant View Interaction (Data)  
**Resource:** Interaction |                                                                                               |                          |
| A Customer Relationship Management Application Administrator can update interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** Update Interaction (Data)  
**Resource:** Interaction |                                                                                               |                          |
| A Customer Relationship Management Application Administrator can view interaction for all interactions in the enterprise | **Role:** Common Component Export Management Duty  
**Privilege:** View Interaction (Data)  
**Resource:** Interaction  
**Role:** Interaction Management Duty  
**Privilege:** View Interaction (Data)  
**Resource:** Interaction |                                                                                               |                          |
| Interaction Association Export Object | A Customer Relationship Management Application Administrator can view interaction association export object for all interaction association export objects in the enterprise | **Role:** Common Component Export Management Duty  
**Privilege:** View Interaction Association Export Object (Data)  
**Resource:** Interaction Association Export Object |                          |
| Interaction Export Object | A Customer Relationship Management Application Administrator can view interaction export object for all interaction export objects in the enterprise | **Role:** Common Component Export Management Duty  
**Privilege:** View Interaction Export Object (Data)  
**Resource:** Interaction Export Object |                          |
<p>| Interaction Participant | A Customer Relationship Management Application Administrator can participate delete interaction where they are participants of the interaction | <strong>Role:</strong> Common |                          |</p>
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<td>Export Object</td>
<td>Management Application Administrator can view interaction participant export object for all interaction participant export objects in the enterprise</td>
<td>Component Export Management Duty <strong>Privilege:</strong> View Interaction Participant Export Object (Data) <strong>Resource:</strong> Interaction Participant Export Object</td>
<td></td>
</tr>
<tr>
<td>Item</td>
<td>A Customer Relationship Management Application Administrator can create item class item for the item classes they have access to</td>
<td><strong>Role:</strong> Item Management Duty <strong>Privilege:</strong> Create Item Class Item (Data) <strong>Resource:</strong> Item</td>
<td></td>
</tr>
<tr>
<td>Legal Employer</td>
<td>A Customer Relationship Management Application Administrator can choose legal employer for legal employers in their organization security profile</td>
<td><strong>Role:</strong> Legal Employer Selection Duty <strong>Privilege:</strong> Choose Legal Employer (Data) <strong>Resource:</strong> Legal Employer</td>
<td></td>
</tr>
<tr>
<td>Legal Entity File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty <strong>Privilege:</strong> View Legal Entity File Import Activity Object Type (Data) <strong>Resource:</strong> Legal Entity File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Legal Entity File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty <strong>Privilege:</strong> View Legal Entity File Import Mapping Object Type (Data) <strong>Resource:</strong> Legal Entity File Import Mapping</td>
<td></td>
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<tr>
<td>Legal Entity File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view legal entity file import object type for all legal entity file import objects of object type 'legal entity'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty <strong>Privilege:</strong> View Legal Entity File Import Object Type (Data) <strong>Resource:</strong> Legal Entity File Import Object</td>
<td></td>
</tr>
<tr>
<td>Location</td>
<td>A Customer Relationship Management Application Administrator can choose location for locations in their location security profile</td>
<td><strong>Role:</strong> Foundation User and Roles Management Duty <strong>Privilege:</strong> Choose Location (Data) <strong>Resource:</strong> Location</td>
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</table>
| Marketing Advertising Activity Export Object | A Customer Relationship Management Application Administrator can view marketing advertising activity export object for all marketing advertising activity export objects in the enterprise                                                                                     | Role: Marketing Export Management Duty  
Privilege: View Marketing Advertising Activity Export Object (Data)  
Resource: Marketing Advertising Activity Export Object                                                                                                                                                                                                                                         |                         |
| Marketing Advertising Activity File Import Activity | A Customer Relationship Management Application Administrator can view marketing advertising activity file import activity object type for all marketing advertising activity file import activities in the enterprise                                                                                           | Role: Marketing Maintenance Duty  
Privilege: View Marketing Advertising Activity File Import Activity Object Type (Data)  
Resource: Marketing Advertising Activity File Import Activity                                                                                                                                                                                                                                         |                         |
| Marketing Advertising Activity File Import Mapping | A Customer Relationship Management Application Administrator can view marketing advertising activity file import mapping object type for all marketing advertising activity file import mappings in the enterprise                                                                                      | Role: Marketing Maintenance Duty  
Privilege: View Marketing Advertising Activity File Import Mapping Object Type (Data)  
Resource: Marketing Advertising Activity File Import Mapping                                                                                                                                                                                                                                         |                         |
| Marketing Advertising Activity File Import Object | A Customer Relationship Management Application Administrator can view marketing advertising activity file import object type for all marketing advertising activity file import objects in the enterprise                                                                                       | Role: Marketing Maintenance Duty  
Privilege: View Marketing Advertising Activity File Import Object Type (Data)  
Resource: Marketing Advertising Activity File Import Object                                                                                                                                                                                                                                         |                         |
| Marketing Budget                        | A Customer Relationship Management Application Administrator can delete marketing budget for all resource organizations and child resource organizations for which they are authorized                                                                                                | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                                                                                                                                                                                                     |                         |
|                                        | A Customer Relationship Management Application Administrator can delete marketing budget where they are a manager in the management hierarchy of the budget owner                                                                                                       | Role: Marketing Budget Maintenance Duty  
Privilege: Delete Marketing Budget (Data)  
Resource: Marketing Budget                                                                                                                                                                                                                                                                                                     |                         |
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<td>A Customer Relationship Management Application Administrator can delete</td>
<td>Marketing budget where they are a resource in the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td></td>
</tr>
<tr>
<td>marketing budget where they are a resource in the marketing budget team</td>
<td>Privilege: Delete Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can delete</td>
<td>Marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td></td>
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<tr>
<td>marketing budget where they are the owner of the marketing budget</td>
<td>Privilege: Delete Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update</td>
<td>Marketing budget for all resource organizations and child resource organizations for which they are</td>
<td>Role: Marketing Budget Maintenance Duty</td>
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<tr>
<td>marketing budget for all resource organizations and child resource</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>ownership where they are a manager in the management hierarchy of the</td>
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<td>budget owner</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update</td>
<td>Marketing budget where they are a resource in the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td></td>
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<tr>
<td>marketing budget where they are a resource in the marketing budget team</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update</td>
<td>Marketing budget where they are the owner of the marketing budget</td>
<td>Role: Marketing Budget Maintenance Duty</td>
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<td>marketing budget where they are the owner of the marketing budget</td>
<td>Privilege: Update Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view</td>
<td>Marketing budget for all resource organizations and child resource organizations for</td>
<td>Role: Marketing Budget Utilization Duty</td>
<td></td>
</tr>
<tr>
<td>marketing budget for all resource organizations and child resource</td>
<td>Privilege: View Marketing Budget (Data)</td>
<td>Resource: Marketing Budget</td>
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<td>ownership</td>
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<td></td>
<td>which they are authorized</td>
<td>Budget</td>
<td></td>
</tr>
</tbody>
</table>
| A Customer Relationship Management Application Administrator can view marketing budget where they are a manager in the management hierarchy of the budget owner | Role: Marketing Budget Utilization Duty  
Privilege: View Marketing Budget (Data)  
Resource: Marketing Budget |                         |
| A Customer Relationship Management Application Administrator can view marketing budget where they are a resource in the marketing budget team | Role: Marketing Budget Utilization Duty  
Privilege: View Marketing Budget (Data)  
Resource: Marketing Budget |                         |
| A Customer Relationship Management Application Administrator can view marketing budget where they are the owner of the marketing budget | Role: Marketing Budget Utilization Duty  
Privilege: View Marketing Budget (Data)  
Resource: Marketing Budget |                         |
| Marketing Budget Export Object | A Customer Relationship Management Application Administrator can view marketing budget export object for all marketing budget export objects in the enterprise | Role: Marketing Budget Export Management Duty  
Privilege: View Marketing Budget Export Object (Data)  
Resource: Marketing Budget Export Object |                         |
| Marketing Budget File Import Activity | A Customer Relationship Management Application Administrator can view marketing budget file import activity object type for all marketing budget file import activities in the enterprise | Role: Marketing Maintenance Duty  
Privilege: View Marketing Budget File Import Activity Object Type (Data)  
Resource: Marketing Budget File Import Activity |                         |
| Marketing Budget File Import Mapping | A Customer Relationship Management Application Administrator can view marketing budget file import mapping object type for all marketing budget file import mappings in the enterprise | Role: Marketing Maintenance Duty  
Privilege: View Marketing Budget File Import Mapping Object Type (Data)  
Resource: Marketing Budget File Import Mapping |                         |
| Marketing Budget File Import Object | A Customer Relationship Management Application Administrator can view marketing budget file import object type for all marketing budget file import objects in the enterprise | Role: Marketing Maintenance Duty  
Privilege: View Marketing Budget File Import Object Type (Data) |                         |
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<td></td>
<td>enterprise</td>
<td><strong>Role</strong>: Marketing Budget File Import Object</td>
<td></td>
</tr>
</tbody>
</table>
| Marketing Budget Note       | A Customer Relationship Management Application Administrator can delete marketing budget note where they have delete access to the marketing budget                                                                                                                                                                                                                                                                                                                                  | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note                                                                                                                                                                                                                                                                                                                                                                         |                          |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | **Role**: Marketing Budget Utilization Duty  
**Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note                                                                                                                                                                                                                                                                                                                                                                         |                          |
| A Customer Relationship     | A Customer Relationship Management Application Administrator can delete marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note                                                                                                                                                                                                                                                                                   | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: Delete Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note                                                                                                                                                                                                                                                                                                                                                                         |                          |
|                             | Management Application Administrator can update marketing budget note where they have view or update access to the marketing budget and where they are the author of the marketing budget note                                                                                                                                                                                                                                                                                     | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: Update Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note                                                                                                                                                                                                                                                                                                                                                                          |                          |
| A Customer Relationship     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | **Role**: Marketing Budget Utilization Duty  
**Privilege**: Update Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note                                                                                                                                                                                                                                                                                                                                                                          |                          |
| Management Application      | Administrator can view marketing budget note for all internal or external marketing budget notes in the enterprise                                                                                                                                                                                                                                                                                                                                                 | **Role**: Marketing Budget Maintenance Duty  
**Privilege**: View Marketing Budget Note (Data)  
**Resource**: Marketing Budget Note                                                                                                                                                                                                                                                                                                                                                                              |                          |
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|                         | A Customer Relationship Management Application Administrator can view marketing budget note where they are the author of the private marketing budget note                                                                 | Role: Marketing Budget Utilization Duty  
Privilege: View Marketing Budget Note (Data)  
Resource: Marketing Budget Note                                                                                   |                          |
| Marketing Budget Team   | A Customer Relationship Management Application Administrator can update marketing budget team for all external and internal marketing budget team members                                                                 | Role: Marketing Fund Request and Claim Processing Duty  
Privilege: Update Marketing Budget Team (Data)  
Resource: Marketing Budget Team                                                                                     |                          |
|                         | A Customer Relationship Management Application Administrator can update marketing budget team for all external and internal marketing budget team members where they are the budget owner                                      | Role: Marketing Budget Maintenance Duty  
Privilege: Update Marketing Budget Team (Data)  
Resource: Marketing Budget Team                                                                                     |                          |
|                         | A Customer Relationship Management Application Administrator can update marketing budget team for all external marketing budget team members who belong to their top-level resource organization or any of its child resource organizations | Role: Marketing Budget Utilization Duty  
Privilege: Update Marketing Budget Team (Data)  
Resource: Marketing Budget Team                                                                                     |                          |
| Marketing Campaign      | A Customer Relationship Management Application Administrator can delete marketing campaign for all marketing campaigns in the enterprise                                                                            | Role: Marketing Maintenance Duty  
Privilege: Delete Marketing Campaign (Data)  
Resource: Marketing Campaign                                                                                       |                          |
|                         | A Customer Relationship Management Application Administrator can update marketing campaign for all marketing campaigns in the enterprise                                                                            | Role: Marketing Maintenance Duty  
Privilege: Update Marketing Campaign (Data)  
Resource: Marketing Campaign                                                                                       |                          |
| Marketing Campaign      | A Customer Relationship Management Application Administrator can view marketing campaign export object for all marketing campaign export objects in the enterprise                                                 | Role: Marketing Export Management Duty  
Privilege: View Marketing Campaign Export Object (Data)  
Resource: Marketing Campaign                                                                                      |                          |
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<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing Campaign File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign file import activity object type for all marketing campaign file import activities in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing Campaign File Import Activity Object Type (Data) Resource: Marketing Campaign File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Marketing Campaign File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign file import mapping object type for all marketing campaign file import mappings in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing Campaign File Import Mapping Object Type (Data) Resource: Marketing Campaign File Import Mapping</td>
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</tr>
<tr>
<td>Marketing Campaign File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign file import object type for all marketing campaign file import objects in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing Campaign File Import Object Type (Data) Resource: Marketing Campaign File Import Object</td>
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<tr>
<td>Marketing Campaign Resource Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign resource export object for all marketing campaign resource export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Campaign Resource Export Object (Data) Resource: Marketing Campaign Resource Export Object</td>
<td></td>
</tr>
<tr>
<td>Marketing Campaign Resource Team Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign resource team export object for all marketing campaign resource team export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Campaign Resource Team Export Object (Data) Resource: Marketing Campaign Resource Team Export Object</td>
<td></td>
</tr>
<tr>
<td>Marketing Campaign Stage Member Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign stage member export object for all marketing campaign stage member export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Campaign Stage Member Export Object (Data) Resource: Marketing</td>
<td></td>
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<tr>
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<td>Analytics Implementation</td>
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<tr>
<td>Marketing Campaign Stage Member File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view marketing campaign stage member file import activity object type for all marketing campaign stage member file import activities in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing Campaign Stage Member File Import Activity Object Type (Data) Resource: Marketing Campaign Stage Member File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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</tbody>
</table>
| Management Application Administrator can delete marketing claim note where they have delete access to the marketing claim | Budget Maintenance Duty  
**Privilege**: Delete  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note | Role: Marketing  
Budget Utilization Duty  
**Privilege**: Delete  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note |  |
| A Customer Relationship Management Application Administrator can delete marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note | Role: Marketing  
Budget Maintenance Duty  
**Privilege**: Delete  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note | Role: Marketing  
Budget Utilization Duty  
**Privilege**: Delete  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note |  |
| A Customer Relationship Management Application Administrator can update marketing claim note where they have view or update access to the marketing claim and where they are the author of the marketing claim note | Role: Marketing  
Budget Maintenance Duty  
**Privilege**: Update  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note | Role: Marketing  
Budget Utilization Duty  
**Privilege**: Update  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note |  |
| A Customer Relationship Management Application Administrator can view marketing claim note for all internal or external marketing claim notes in the enterprise | Role: Marketing  
Budget Maintenance Duty  
**Privilege**: View  
Marketing Claim Note (Data)  
**Resource**: Marketing Claim Note | Role: Marketing  
Budget Utilization Duty |  |
<p>| A Customer Relationship Management Application | Role: Marketing | |  |</p>
<table>
<thead>
<tr>
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<th>Policy Description</th>
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<tbody>
<tr>
<td>Administrator can view marketing</td>
<td>Administrator can view marketing claim note where they are the author of the private marketing claim note</td>
<td>Privilege: View Marketing Claim Note (Data)</td>
<td></td>
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<tr>
<td>claim note where they are the</td>
<td></td>
<td>Resource: Marketing Claim Note</td>
<td></td>
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<tr>
<td>author of the private marketing</td>
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<td>claim note</td>
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<tr>
<td>Marketing Event Activity Export</td>
<td>A Customer Relationship Management Application Administrator can view marketing event activity export object for all marketing event activity export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty</td>
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<tr>
<td>Object</td>
<td></td>
<td>Privilege: View Marketing Event Activity Export Object (Data)</td>
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<tr>
<td>Marketing Event Activity File</td>
<td>A Customer Relationship Management Application Administrator can view marketing event activity file import activity object type for all marketing event activity file import activities in the enterprise</td>
<td>Role: Marketing Maintenance Duty</td>
<td></td>
</tr>
<tr>
<td>Import Activity</td>
<td></td>
<td>Privilege: View Marketing Event Activity File Import Activity Object Type (Data)</td>
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<tr>
<td>Activity</td>
<td></td>
<td>Resource: Marketing Event Activity Import Activity</td>
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<tr>
<td>Marketing Event Activity File</td>
<td>A Customer Relationship Management Application Administrator can view marketing event activity file import mapping object type for all marketing event activity file import mappings in the enterprise</td>
<td>Role: Marketing Maintenance Duty</td>
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<tr>
<td>Import Mapping</td>
<td></td>
<td>Privilege: View Marketing Event Activity File Import Mapping Object Type (Data)</td>
<td></td>
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<tr>
<td>Marketing Event Import</td>
<td>A Customer Relationship Management Application Administrator can view marketing event activity file import object type for all marketing event activity file import objects in the enterprise</td>
<td>Role: Marketing Maintenance Duty</td>
<td></td>
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<tr>
<td>Mapping Object</td>
<td></td>
<td>Privilege: View Marketing Event Activity File Import Object Type (Data)</td>
<td></td>
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<tr>
<td>Marketing Event Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing event export object for all marketing event export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty</td>
<td></td>
</tr>
<tr>
<td>Marketing Fund Request Note</td>
<td>A Customer Relationship Management Application Administrator can delete marketing fund request note where they have delete access</td>
<td>Role: Marketing Budget Maintenance Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Delete</td>
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<tr>
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|                                                     | to the marketing fund request                                                      | Role: Marketing Budget Utilization Duty  
Privilege: Delete  
Resource: Marketing Fund Request Note (Data)  
Resource: Marketing Fund Request Note                                                                 |                          |
|                                                     | A Customer Relationship Management Application Administrator can delete marketing fund request note where they have view or update access to the marketing fund request and where they are the author of the marketing fund request note | Role: Marketing Budget Maintenance Duty  
Privilege: Delete  
Resource: Marketing Fund Request Note (Data)  
Resource: Marketing Fund Request Note                                                                 |                          |
|                                                     | A Customer Relationship Management Application Administrator can update marketing fund request note where they have view or update access to the marketing fund request and where they are the author of the marketing fund request note | Role: Marketing Budget Maintenance Duty  
Privilege: Update  
Resource: Marketing Fund Request Note (Data)  
Resource: Marketing Fund Request Note                                                                 |                          |
|                                                     | A Customer Relationship Management Application Administrator can view marketing fund request note for all internal or external marketing fund request notes in the enterprise | Role: Marketing Budget Maintenance Duty  
Privilege: View  
Resource: Marketing Fund Request Note (Data)  
Resource: Marketing Fund Request Note                                                                 |                          |
|                                                     | A Customer Relationship Management Application Administrator can view marketing fund request note where they are the author of the | Role: Marketing Budget Utilization Duty  
Privilege: View  
Resource: Marketing Fund Request Note (Data)                                                                 |                          |
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</table>
| Marketing Interaction Activity Export Object | A Customer Relationship Management Application Administrator can view marketing interaction activity export object for all marketing interaction activity export objects in the enterprise | **Role:** Marketing Export Management Duty  
**Privilege:** View Marketing Interaction Activity Export Object (Data)  
**Resource:** Marketing Interaction Activity Export Object |                                                                       |
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<tr>
<td>Marketing List Export Object</td>
<td>Administrator can view marketing list contact export object for all marketing list contact export objects in the enterprise</td>
<td>Privilege: View Marketing List Contact Export Object (Data) Resource: Marketing List Contact Export Object</td>
<td></td>
</tr>
<tr>
<td>Marketing List File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view marketing list export object for all marketing list export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing List Export Object (Data) Resource: Marketing List Export Object</td>
<td></td>
</tr>
<tr>
<td>Marketing List File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view marketing list file import activity object type for all marketing list file import activities in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing List File Import Activity Object Type (Data) Resource: Marketing List File Import Activity</td>
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<tr>
<td>Marketing List File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing list file import object type for all marketing list file import objects in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing List File Import Object Type (Data) Resource: Marketing List File Import Object</td>
<td></td>
</tr>
<tr>
<td>Marketing Response Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing response export object for all marketing response export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Response Export Object (Data) Resource: Marketing Response Export Object</td>
<td></td>
</tr>
<tr>
<td>Marketing Response File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view marketing response file import activity object type for all marketing response file import activities in the enterprise</td>
<td>Role: Marketing Maintenance Duty Privilege: View Marketing Response File Import Activity Object Type (Data) Resource: Marketing Response File Import Activity</td>
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<tr>
<td>Marketing Response</td>
<td>A Customer Relationship Management Application Administrator can view marketing response file import mapping object type for all marketing response file import mappings in the enterprise</td>
<td>Role: Marketing</td>
<td></td>
</tr>
<tr>
<td>File Import Mapping</td>
<td>Maintenance Duty Privilege: View Marketing Response File Import Mapping Object Type (Data) Resource: Marketing Response File Import Mapping</td>
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<td>Marketing Response</td>
<td>A Customer Relationship Management Application Administrator can view marketing response file import object type for all marketing response file import objects in the enterprise</td>
<td>Role: Marketing</td>
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<tr>
<td>File Import Object</td>
<td>Maintenance Duty Privilege: View Marketing Response File Import Object Type (Data) Resource: Marketing Response File Import Object</td>
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<td>Marketing Response</td>
<td>A Customer Relationship Management Application Administrator can view marketing response log export object for all marketing response log export objects in the enterprise</td>
<td>Role: Marketing Export</td>
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<tr>
<td>Log Export Object</td>
<td>Management Duty Privilege: View Marketing Response Log Export Object Type (Data) Resource: Marketing Response Log Export Object</td>
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<tr>
<td>Marketing Response</td>
<td>A Customer Relationship Management Application Administrator can view marketing response product export object for all marketing response product export objects in the enterprise</td>
<td>Role: Marketing Export</td>
<td></td>
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<tr>
<td>Product Export Object</td>
<td>Management Duty Privilege: View Marketing Response Product Export Object Type (Data) Resource: Marketing Response Product Export Object</td>
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<tr>
<td>Marketing Treatment</td>
<td>A Customer Relationship Management Application Administrator can delete marketing treatment for all marketing treatments in the enterprise</td>
<td>Role: Marketing</td>
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<tr>
<td></td>
<td>Maintenance Duty Privilege: Delete Marketing Treatment (Data) Resource: Marketing Treatment</td>
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<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can update marketing treatment for all marketing treatments in the enterprise</td>
<td>Role: Marketing</td>
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<td></td>
<td>Maintenance Duty Privilege: Update Marketing Treatment (Data) Resource: Marketing Treatment</td>
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<td>Marketing Treatment</td>
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<tr>
<td>E-Mail Footer</td>
<td>A Customer Relationship Management Application</td>
<td>Role: Marketing</td>
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<td></td>
<td>Maintenance Duty</td>
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<td>Administrator can view marketing treatment restricted e-mail footer for all marketing treatment e-mail footers marked as restricted visibility in the enterprise</td>
<td>Privilege: View Marketing Treatment Restricted E-Mail Footer (Data) Resource: Marketing Treatment E-Mail Footer</td>
<td></td>
</tr>
<tr>
<td>Marketing Treatment Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing treatment export object for all marketing treatment export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Treatment Export Object (Data) Resource: Marketing Treatment Export Object</td>
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<tr>
<td>Marketing Treatment Product Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing treatment product export object for all marketing treatment product export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Treatment Product Export Object (Data) Resource: Marketing Treatment Product Export Object</td>
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<tr>
<td>Marketing Treatment Promotion Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing treatment promotion export object for all marketing treatment promotion export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Treatment Promotion Export Object (Data) Resource: Marketing Treatment Promotion Export Object</td>
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<tr>
<td>Marketing Treatment URL Export Object</td>
<td>A Customer Relationship Management Application Administrator can view marketing treatment url export object for all marketing treatment url export objects in the enterprise</td>
<td>Role: Marketing Export Management Duty Privilege: View Marketing Treatment URL Export Object (Data) Resource: Marketing Treatment URL Export Object</td>
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<tr>
<td>Note</td>
<td>A Customer Relationship Management Application Administrator can view note for all notes in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Note (Data) Resource: Note</td>
<td></td>
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<tr>
<td>Note Export Object</td>
<td>A Customer Relationship Management Application Administrator can view note export object for all note export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Note Export Object (Data) Resource: Note Export</td>
<td></td>
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</tbody>
</table>
| Opportunity           | A Customer Relationship Management Application Administrator can manage opportunity general profile for all opportunities having a partner organization | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity General Profile (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity general profile where they are an opportunity sales team member with edit or full access | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity General Profile (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity restricted profile for all opportunities having a partner organization | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Restricted Profile (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity restricted profile where they are an opportunity sales team member with full access | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Restricted Profile (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity revenue for all opportunities having a partner organization | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Revenue (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity revenue where they are an opportunity sales team member with edit or full access | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Revenue (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity team for all opportunities having a partner organization | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Team (Data)  
**Resource:** Opportunity |                                                        |
|                      | A Customer Relationship Management Application Administrator can manage opportunity team where they | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage |                                                        |
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<td></td>
<td>are an opportunity sales team member with full access</td>
<td>Opportunity Team (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity</td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can view opportunity for all opportunities having a partner organization</td>
<td><strong>Role:</strong> Opportunity Channel Administration Duty &lt;br&gt; <strong>Privilege:</strong> View Opportunity (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view opportunity where they are an opportunity sales team member with view, edit, or full access</td>
<td><strong>Role:</strong> Opportunity Channel Administration Duty &lt;br&gt; <strong>Privilege:</strong> View Opportunity (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity</td>
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<tr>
<td>Opportunity Competitor Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity competitor export object for all opportunity competitor export objects in the enterprise</td>
<td><strong>Role:</strong> Opportunity Export Management Duty &lt;br&gt; <strong>Privilege:</strong> View Opportunity Competitor Export Object (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity Competitor Export Object</td>
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<tr>
<td>Opportunity Contact Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity contact export object for all opportunity contact export objects in the enterprise</td>
<td><strong>Role:</strong> Opportunity Export Management Duty &lt;br&gt; <strong>Privilege:</strong> View Opportunity Contact Export Object (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity Contact Export Object</td>
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<tr>
<td>Opportunity Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity export object for all opportunity export objects in the enterprise</td>
<td><strong>Role:</strong> Opportunity Export Management Duty &lt;br&gt; <strong>Privilege:</strong> View Opportunity Export Object (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity Export Object</td>
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<tr>
<td>Opportunity Lead Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity lead export object for all opportunity lead export objects in the enterprise</td>
<td><strong>Role:</strong> Opportunity Export Management Duty &lt;br&gt; <strong>Privilege:</strong> View Opportunity Lead Export Object (Data) &lt;br&gt; <strong>Resource:</strong> Opportunity Lead Export Object</td>
<td></td>
</tr>
<tr>
<td>Opportunity Note</td>
<td>A Customer Relationship Management Application Administrator can manage opportunity note for all opportunities having a partner organization and the note is</td>
<td><strong>Role:</strong> Opportunity Channel Administration Duty &lt;br&gt; <strong>Privilege:</strong> Manage Opportunity Note (Data)</td>
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<td>external</td>
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</table>
| A Customer Relationship Management Application Administrator can manage opportunity note where they are an opportunity sales team member with full access and the note is not private | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Note (Data)  
**Resource:** Opportunity Note |                         |
| A Customer Relationship Management Application Administrator can manage opportunity note where they are the author of the note | **Role:** Opportunity Channel Administration Duty  
**Privilege:** Manage Opportunity Note (Data)  
**Resource:** Opportunity Note |                         |
| A Customer Relationship Management Application Administrator can view opportunity note for all opportunities having a partner organization and the note is not private | **Role:** Opportunity Channel Administration Duty  
**Privilege:** View Opportunity Note (Data)  
**Resource:** Opportunity Note |                         |
| A Customer Relationship Management Application Administrator can view opportunity note where they are a member of the opportunity sales team with view, edit, or full access, and the note is not private | **Role:** Opportunity Channel Administration Duty  
**Privilege:** View Opportunity Note (Data)  
**Resource:** Opportunity Note |                         |
| A Customer Relationship Management Application Administrator can view opportunity note where they are the author of the note | **Role:** Opportunity Channel Administration Duty  
**Privilege:** View Opportunity Note (Data)  
**Resource:** Opportunity Note |                         |
| Opportunity Reference Export Object | A Customer Relationship Management Application Administrator can view opportunity reference export object for all opportunity reference export objects in the enterprise | **Role:** Opportunity Export Management Duty  
**Privilege:** View Opportunity Reference Export Object (Data)  
**Resource:** Opportunity Reference Export Object |                         |
<p>| Opportunity Resource Export Object | A Customer Relationship Management Application Administrator can view | <strong>Role:</strong> Opportunity Export Management Duty |                         |</p>
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<td>opportunity resource export object for all opportunity resource export objects in the enterprise</td>
<td>Privilege: View Opportunity Resource Export Object (Data) Resource: Opportunity Resource Export Object</td>
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<td>Opportunity Revenue Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity revenue export object for all opportunity revenue export objects in the enterprise</td>
<td>Role: Opportunity Export Management Duty Privilege: View Opportunity Revenue Export Object (Data) Resource: Opportunity Revenue Export Object</td>
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<tr>
<td>Opportunity Revenue Partners Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity revenue partners export object for all opportunity revenue partners export objects in the enterprise</td>
<td>Role: Opportunity Export Management Duty Privilege: View Opportunity Revenue Partners Export Object (Data) Resource: Opportunity Revenue Partners Export Object</td>
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<tr>
<td>Opportunity Revenue Territories Export Object</td>
<td>A Customer Relationship Management Application Administrator can view opportunity revenue territories export object for all opportunity revenue territories export objects in the enterprise</td>
<td>Role: Opportunity Export Management Duty Privilege: View Opportunity Revenue Territories Export Object (Data) Resource: Opportunity Revenue Territories Export Object</td>
<td></td>
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<tr>
<td>Partner</td>
<td>A Customer Relationship Management Application Administrator can view partner account for all partner accounts in the enterprise</td>
<td>Role: Partner Export Management Duty Privilege: View Partner Account (Data) Resource: Partner</td>
<td></td>
</tr>
<tr>
<td>Partner Account Team Export Object</td>
<td>A Customer Relationship Management Application Administrator can view partner account for all partner accounts in the enterprise</td>
<td>Role: Partner Export Management Duty Privilege: View Partner Account (Data) Resource: Partner Account Team Export Object</td>
<td></td>
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<tr>
<td>Partner Dimensions</td>
<td>A Customer Relationship</td>
<td>Role: Partner Export</td>
<td></td>
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<tr>
<td>Member Export Object</td>
<td>Management Application Administrator can view partner account for all partner accounts in the enterprise</td>
<td>Management Duty Privilege: View Partner Account (Data) Resource: Partner Dimensions Member Export Object</td>
<td></td>
</tr>
<tr>
<td>Partner File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view partner file import activity object type for all partner file import activities of object type 'partner company'</td>
<td>Role: Partner Import Administration Duty Privilege: View Partner File Import Activity Object Type (Data) Resource: Partner File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Partner File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view partner file import mapping object type for all partner file import mappings of object type 'partner company'</td>
<td>Role: Partner Import Administration Duty Privilege: View Partner File Import Mapping Object Type (Data) Resource: Partner File Import Mapping</td>
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<tr>
<td>Partner File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view partner file import object type for all partner file import objects of object type 'partner company'</td>
<td>Role: Partner Import Administration Duty Privilege: View Partner File Import Object Type (Data) Resource: Partner File Import Object</td>
<td></td>
</tr>
<tr>
<td>Partner Member File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view partner member file import activity object type for all partner member file import activities of</td>
<td>Role: Partner Import Administration Duty Privilege: View Partner Member File Import Activity Object Type (Data)</td>
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<td></td>
<td>object type 'partner member'</td>
<td><strong>Resource</strong>: Partner Member File Import Activity</td>
<td></td>
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<tr>
<td></td>
<td><strong>Role</strong>: Resource Administration Duty <strong>Privilege</strong>: View Partner Member File Import Activity Object Type (Data) <strong>Resource</strong>: Partner Member File Import Activity</td>
<td><strong>Role</strong>: Resource Administration Duty <strong>Privilege</strong>: View Partner Member File Import Activity Object Type (Data) <strong>Resource</strong>: Partner Member File Import Activity</td>
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<td>Partner Member File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member'</td>
<td><strong>Role</strong>: Partner Import Administration Duty <strong>Privilege</strong>: View Partner Member File Import Mapping Object Type (Data) <strong>Resource</strong>: Partner Member File Import Mapping</td>
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<td></td>
<td><strong>Role</strong>: Resource Administration Duty <strong>Privilege</strong>: View Partner Member File Import Mapping Object Type (Data) <strong>Resource</strong>: Partner Member File Import Mapping</td>
<td><strong>Role</strong>: Resource Administration Duty <strong>Privilege</strong>: View Partner Member File Import Mapping Object Type (Data) <strong>Resource</strong>: Partner Member File Import Mapping</td>
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<td>Partner Member File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view partner member file import object type for all partner member file import objects of object type 'partner member'</td>
<td><strong>Role</strong>: Partner Import Administration Duty <strong>Privilege</strong>: View Partner Member File Import Object Type (Data) <strong>Resource</strong>: Partner Member File Import Object</td>
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<td><strong>Role</strong>: Resource Administration Duty <strong>Privilege</strong>: View Partner Member File Import Object Type (Data) <strong>Resource</strong>: Partner Member File Import Object</td>
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<tr>
<td>Partner Note</td>
<td>A Customer Relationship Management Application Administrator can manage partner note for all notes that are not private</td>
<td><strong>Role</strong>: Partner Account Administration Duty <strong>Privilege</strong>: Manage Partner Note (Data) <strong>Resource</strong>: Partner Note</td>
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<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can manage Partner Note (Data) <strong>Resource</strong>: Partner Note</td>
<td><strong>Role</strong>: Partner Account Review Duty <strong>Privilege</strong>: Manage</td>
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<tr>
<td>Partner Profile</td>
<td>A Customer Relationship Management Application Administrator can manage partner note where they are the author of the note</td>
<td>Role: Partner Account Review Duty Privilege: Manage Partner Note (Data) Resource: Partner Note</td>
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<td>associated with the partner account</td>
<td>Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update partner account where they are the member of the territory that is an ancestor of the territory associated with the partner account</td>
<td><strong>Role:</strong> Partner Account Maintenance Territory Resources Duty <strong>Privilege:</strong> Update Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update partner account where they are the owner of the territory associated with the partner account</td>
<td><strong>Role:</strong> Partner Account Maintenance Territory Owner Duty <strong>Privilege:</strong> Update Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<td>A Customer Relationship Management Application Administrator can update partner account where they are the owner of the territory that is an ancestor of the territory associated with the partner account</td>
<td><strong>Role:</strong> Partner Account Maintenance Territory Owner Duty <strong>Privilege:</strong> Update Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<td>A Customer Relationship Management Application Administrator can view partner account for all partner accounts in the enterprise</td>
<td><strong>Role:</strong> Partner Account Administration Duty <strong>Privilege:</strong> View Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<td>A Customer Relationship Management Application Administrator can view partner account where they are a member of the territory associated with the partner account</td>
<td><strong>Role:</strong> Partner Account Review Territory Resources Duty <strong>Privilege:</strong> View Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<td>A Customer Relationship Management Application Administrator can view partner account where they are a member of the territory that is an ancestor of the territory associated with the partner account</td>
<td><strong>Role:</strong> Partner Account Review Territory Resources Duty <strong>Privilege:</strong> View Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view partner account where they are in the management chain of a resource who is on the partner account team</td>
<td><strong>Role:</strong> Partner Account Review Duty <strong>Privilege:</strong> View Partner Account (Data) <strong>Resource:</strong> Partner Profile</td>
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<tr>
<td>A Customer Relationship</td>
<td><strong>Role:</strong> Partner Account</td>
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<tr>
<td>Management Application</td>
<td>Administrator can view partner account where they are in the partner account team</td>
<td>Review Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile</td>
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<tr>
<td>A Customer Relationship</td>
<td>Management Application Administrator can view partner account where they are the</td>
<td>Role: Partner Account Maintenance Territory Resources Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile</td>
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<td>Management Application</td>
<td>member of the territory associated with the partner account</td>
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<tr>
<td>A Customer Relationship</td>
<td>Management Application Administrator can view partner account where they are the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile</td>
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<tr>
<td>Management Application</td>
<td>member of the territory that is an ancestor of the territory associated with the partner account</td>
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<td>A Customer Relationship</td>
<td>Management Application Administrator can view partner account where they are the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile</td>
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<td>Management Application</td>
<td>owner of the territory associated with the partner account</td>
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<tr>
<td>A Customer Relationship</td>
<td>Management Application Administrator can view partner account where they are the</td>
<td>Role: Partner Account Maintenance Territory Owner Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile</td>
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<tr>
<td>Management Application</td>
<td>owner of the territory that is an ancestor of the territory associated with the partner account</td>
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<td>Partner Profile Export Object</td>
<td>A Customer Relationship Management Application Administrator can view partner account for all partner accounts in the enterprise</td>
<td>Role: Partner Export Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile Export Object</td>
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<tr>
<td>Partner Profile Multiple Values Fields Export Object</td>
<td>A Customer Relationship Management Application Administrator can view partner account for all partner accounts in the enterprise</td>
<td>Role: Partner Export Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Partner Account (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Profile Multiple Values Fields Export Object</td>
<td></td>
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<tr>
<td>Partner Program</td>
<td>A Customer Relationship Management Application Administrator can maintain partner program for all partner programs in the enterprise</td>
<td>Role: Partner Program Maintain Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Maintain Partner Program (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Partner Program</td>
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| Partner Program Enrollment      | A Customer Relationship Management Application Administrator can manage partner program enrollment for all partner program enrollments in the enterprise | Role: Partner Program Enrollment Duty  
Privilege: Manage Partner Program Enrollment (Data)  
Resource: Partner Program Enrollment | |  
|                                 | A Customer Relationship Management Application Administrator can view partner program enrollment for all partner program enrollments in the enterprise | Role: Partner Program Enrollment View Duty  
Privilege: View Partner Program Enrollment (Data)  
Resource: Partner Program Enrollment | |  
| Person Assignment               | A Customer Relationship Management Application Administrator can search worker for persons and assignments in their person and assignment security profile | Role: Foundation User and Roles Management Duty  
Privilege: Search Worker (Data)  
Resource: Person Assignment | |  
|                                 | A Customer Relationship Management Application Administrator can view person assignment for persons and assignments in their person and assignment security profile | Role: Foundation User and Roles Management Duty  
Privilege: View Person Assignment (Data)  
Resource: Person Assignment | |  
| Person Type                     | A Customer Relationship Management Application Administrator can choose person type for person types in their person type security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Person Type (Data)  
Resource: Person Type | |  
| Position                        | A Customer Relationship Management Application Administrator can choose position for positions in their position security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Position (Data)  
Resource: Position | |  
| Product Group Details Export Object | A Customer Relationship Management Application Administrator can view product group export object for all product group details export objects in the enterprise | Role: Sales Catalog Administration Duty  
Privilege: View Product Group Export Object (Data)  
Resource: Product Group Details Export Object | |  
| Product Group File Import Activity | A Customer Relationship Management Application Administrator can view product group file import activity object type for all authorized product group file import activities in | Role: Sales Catalog Administration Duty  
Privilege: View Product Group File Import Activity Object Type (Data) | |
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</table>
| Product Group File Import Mapping | A Customer Relationship Management Application Administrator can view product group file import mapping object type for all product group file import mappings in all resource organizations where they are authorized  | **Role**: Sales Catalog Administration Duty  
**Privilege**: View  
Product Group File Import Mapping Object Type (Data)  
**Resource**: Product Group File Import Mapping |                                                        |
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</table>
| Program Enrollment Import Mapping   | A Customer Relationship Management Application Administrator can view program enrollment import mapping object type for all file import mappings of type 'program enrollments' in the enterprise | Role: Partner Import Administration Duty  
Privilege: View  
Program Enrollment Import Mapping Object Type (Data)  
Resource: Program Enrollment Import Mapping |                                                        |
| Program Enrollment Import Object    | A Customer Relationship Management Application Administrator can view program enrollment import object type for all file import objects of type 'program enrollments' in the enterprise | Role: Partner Import Administration Duty  
Privilege: View  
Program Enrollment Import Object Type (Data)  
Resource: Program Enrollment Import Object |                                                        |
| Promotion File Import Activity      | A Customer Relationship Management Application Administrator can view promotion file import activity object type for all promotion file import activities in all resource organizations for which they are authorized | Role: Promotion Administration Duty  
Privilege: View  
Promotion File Import Activity Object Type (Data)  
Resource: Promotion File Import Activity |                                                        |
| Promotion File Import Mapping       | A Customer Relationship Management Application Administrator can view promotion file import mapping object type for all promotion file import mappings in all resource organizations for which they are authorized | Role: Promotion Administration Duty  
Privilege: View  
Promotion File Import Mapping Object Type (Data)  
Resource: Promotion File Import Mapping |                                                        |
| Promotion File Import Object        | A Customer Relationship Management Application Administrator can view promotion file import object type for all promotion file import objects in all resource organizations for which they are authorized | Role: Promotion Administration Duty  
Privilege: View  
Promotion File Import Object Type (Data)  
Resource: Promotion File Import Object |                                                        |
| Public Person                       | A Customer Relationship Management Application Administrator can view person deferred for persons and assignments in their person and assignment security profile | Role: View Person Details Duty  
Privilege: View Person Deferred (Data)  
Resource: Public Person |                                                        |
| Resource Team File Import Activity  | A Customer Relationship Management Application Administrator can view resource team file import activity object type for all resource team file import activities of object type | Role: Resource Team Administration Duty  
Privilege: View  
Resource Team File Import Activity Object Type (Data) |                                                        |
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<tr>
<td>Resource Team File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view resource team file import mapping object type for all resource team file import mappings of object type 'resource team'</td>
<td>Role: Resource Team Administration Duty  Privilege: View Resource Team File Import Mapping Object Type (Data)  Resource: Resource Team File Import Mapping</td>
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<tr>
<td>Resource Team File Import Object</td>
<td>A Customer Relationship Management Application Administrator can view resource team file import object type for all resource team file import objects of object type 'resource team'</td>
<td>Role: Resource Team Administration Duty  Privilege: View Resource Team File Import Object Type (Data)  Resource: Resource Team File Import Object</td>
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<tr>
<td>Sales Account Profile Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales account profile export object for all sales account profile export objects in the enterprise</td>
<td>Role: Sales Party Export Management Duty  Privilege: View Sales Account Profile Export Object Type (Data)  Resource: Sales Account Profile Export Object</td>
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<tr>
<td>Sales Account Team Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales account team export object for all sales account team export objects in the enterprise</td>
<td>Role: Sales Party Export Management Duty  Privilege: View Sales Account Team Export Object Type (Data)  Resource: Sales Account Team Export Object</td>
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<tr>
<td>Sales Account Team File Import Activity</td>
<td>A Customer Relationship Management Application Administrator can view sales account team file import activity object type for all sales account team file import activities in all resource organizations for which they are authorized</td>
<td>Role: Sales Account Team File Import Duty  Privilege: View Sales Account Team File Import Activity Object Type (Data)  Resource: Sales Account Team File Import Activity</td>
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<tr>
<td>Sales Account Team File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view sales account team file import mapping object type for all sales account team file import mappings in all resource</td>
<td>Role: Sales Account Team File Import Duty  Privilege: View Sales Account Team File Import Mapping Object Type (Data)</td>
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| Sales Account Team File Import Object | A Customer Relationship Management Application Administrator can view sales account team file import object type for all sales account team file import objects in all resource organizations for which they are authorized | Role: Sales Account Team File Import Duty  
Privilege: View Sales Account Team File Import Object Type (Data)  
Resource: Sales Account Team File Import Object |  |
| Sales Forecast Adjustment              | A Customer Relationship Management Application Administrator can manage sales forecast adjustment for all territories in the enterprise | Role: Sales Forecasting Export Management Duty  
Privilege: Manage Sales Forecast Adjustment (Data)  
Resource: Sales Forecast Adjustment |  |
| Sales Forecast Adjustment Export Object | A Customer Relationship Management Application Administrator can view sales forecast adjustment export object for all sales forecast adjustment export objects in the enterprise | Role: Sales Forecasting Export Management Duty  
Privilege: View Sales Forecast Adjustment Export Object (Data)  
Resource: Sales Forecast Adjustment Export Object |  |
| Sales Forecast Header Export Object    | A Customer Relationship Management Application Administrator can view sales forecast header export object for all sales forecast header export objects in the enterprise | Role: Sales Forecasting Export Management Duty  
Privilege: View Sales Forecast Header Export Object (Data)  
Resource: Sales Forecast Header Export Object |  |
| Sales Forecast Item                    | A Customer Relationship Management Application Administrator can manage sales forecast item for all territories in the enterprise | Role: Sales Forecasting Export Management Duty  
Privilege: Manage Sales Forecast Item (Data)  
Resource: Sales Forecast Item |  |
| Sales Forecast Item Adjustment Export Object | A Customer Relationship Management Application Administrator can view sales forecast item adjustment export object for all sales forecast item adjustment export objects in the enterprise | Role: Sales Forecasting Export Management Duty  
Privilege: View Sales Forecast Item Adjustment Export Object (Data)  
Resource: Sales Forecast Item |  |
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| Sales Forecast Item Export Object             | A Customer Relationship Management Application Administrator can view sales forecast item export object for all sales forecast item export objects in the enterprise                                                                                                                                                                                                     | Role: Sales Forecasting Export Management Duty  
Privilege: View Sales Forecast Item Export Object (Data)  
Resource: Sales Forecast Item Export Object | -                                                      |
| Sales Forecast Participant                    | A Customer Relationship Management Application Administrator can manage sales forecast participant for all territories in the enterprise                                                                                                                                                                                                                   | Role: Sales Forecasting Export Management Duty  
Privilege: Manage Sales Forecast Participant (Data)  
Resource: Sales Forecast Participant | -                                                      |
| Sales Forecast Participant Export Object      | A Customer Relationship Management Application Administrator can view sales forecast participant export object for all sales forecast participant export objects in the enterprise                                                                                                                                                                       | Role: Sales Forecasting Export Management Duty  
Privilege: View Sales Forecast Participant Export Object (Data)  
Resource: Sales Forecast Participant Export Object | -                                                      |
| Sales Lead                                   | A Customer Relationship Management Application Administrator can convert sales lead where they are a resource in the lead sales team                                                                                                                                                                                                               | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead | -                                                      |
|                                              | A Customer Relationship Management Application Administrator can convert sales lead where they are a resource in the territory assigned to the sales lead                                                                                                                                                                                                         | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead | -                                                      |
|                                              | A Customer Relationship Management Application Administrator can convert sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team                                                                                                                                 | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead | -                                                      |
|                                              | A Customer Relationship Management Application Administrator can convert sales lead where they are an administrator of the resource organization in the primary                                                                                                                                                                                                   | Role: Sales Lead Follow Up Duty  
Privilege: Convert Sales Lead (Data)  
Resource: Sales Lead | -                                                      |
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<td>assignment of the owner</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can convert sales lead where they are the owner of the sales lead</td>
<td>Role: Partner Lead Management Duty Privilege: Update Sales Lead All Partners (Data) Resource: Sales Lead</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update sales lead all partners for all partner leads in the enterprise</td>
<td>Role: Lead Registration Management Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update sales lead others where they are a resource in the lead sales team with full access</td>
<td>Role: Lead Registration Submission Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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</tbody>
</table>
|                                                                                | A Customer Relationship Management Application Administrator can update sales lead others where they are the owner of the sales lead | **Role**: Lead Registration Management Duty  
**Privilege**: Update Sales Lead Others (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                |                                                                                     | **Role**: Lead Registration Submission Duty  
**Privilege**: Update Sales Lead Others (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                |                                                                                     | **Role**: Sales Lead Follow Up Duty  
**Privilege**: Update Sales Lead Others (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                | A Customer Relationship Management Application Administrator can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner | **Role**: Lead Registration Management Duty  
**Privilege**: Update Sales Lead Owner (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                |                                                                                     | **Role**: Lead Registration Submission Duty  
**Privilege**: Update Sales Lead Owner (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                |                                                                                     | **Role**: Sales Lead Follow Up Duty  
**Privilege**: Update Sales Lead Owner (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                | A Customer Relationship Management Application Administrator can update sales lead owner where they are the owner of the sales lead | **Role**: Lead Registration Management Duty  
**Privilege**: Update Sales Lead Owner (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                |                                                                                     | **Role**: Lead Registration Submission Duty  
**Privilege**: Update Sales Lead Owner (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                |                                                                                     | **Role**: Sales Lead Follow Up Duty  
**Privilege**: Update Sales Lead Owner (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
|                                                                                | A Customer Relationship Management Application Administrator can update sales lead where they are a territory resource in the sales lead territory team or a territory | **Role**: Lead Registration Management Duty  
**Privilege**: Update Sales Lead (Data)  
**Resource**: Sales Lead |                                                                                        |                          |
<p>|                                                                                |                                                                                     | <strong>Role</strong>: Lead Registration |                                                                                        |                          |</p>
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<tr>
<td>resource with a descendant territory in the sales lead territory team</td>
<td>Submission Duty&lt;br&gt;Privilege: Update Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
<td>Role: Sales Lead&lt;br&gt;Follow Up Duty&lt;br&gt;Privilege: Update Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can view sales</td>
<td>Role: Partner Lead&lt;br&gt;Management Duty&lt;br&gt;Privilege: View Sales Lead All Partners (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
<td></td>
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<tr>
<td>lead all partners for all partner leads in the enterprise</td>
<td>Role: Sales Lead&lt;br&gt;Follow Up Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can view sales</td>
<td>Role: Lead Registration&lt;br&gt;Management Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td>lead where they are a resource in the lead sales team</td>
<td>Role: Lead Registration&lt;br&gt;Submission Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
<td></td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can view sales</td>
<td>Role: Lead Registration&lt;br&gt;Management Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td>lead where they are a resource in the territory assigned to the sales lead</td>
<td>Role: Lead Registration&lt;br&gt;Submission Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales</td>
<td>Role: Lead Registration&lt;br&gt;Management Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td>lead where they are a territory resource in the sales lead territory team or a</td>
<td>Role: Lead Registration&lt;br&gt;Submission Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td>territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Lead Registration&lt;br&gt;Submission Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<td></td>
<td>A Customer Relationship Management Application Administrator can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td><strong>Resource</strong>: Sales Lead&lt;br&gt;<strong>Role</strong>: Sales Lead Follow Up Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead</td>
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<tr>
<td></td>
<td></td>
<td><strong>Role</strong>: Lead Registration Management Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead</td>
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<tr>
<td></td>
<td></td>
<td><strong>Role</strong>: Lead Registration Submission Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales lead where they are the owner of the sales lead</td>
<td><strong>Role</strong>: Lead Registration Management Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead</td>
<td><strong>Role</strong>: Sales Lead Follow Up Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead</td>
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<tr>
<td>Sales Lead Contact Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales lead contact export object for all sales lead contact export objects in the enterprise</td>
<td><strong>Role</strong>: Sales Lead Export Management Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead Contact Export Object (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead Contact Export Object</td>
<td></td>
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<tr>
<td>Sales Lead Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales lead export object for all sales lead export objects in the enterprise</td>
<td><strong>Role</strong>: Sales Lead Export Management Duty&lt;br&gt;<strong>Privilege</strong>: View Sales Lead Export Object (Data)&lt;br&gt;<strong>Resource</strong>: Sales Lead Export Object</td>
<td></td>
</tr>
<tr>
<td>Sales Lead Note</td>
<td>A Customer Relationship Management Application</td>
<td><strong>Role</strong>: Lead Registration Management Duty</td>
<td></td>
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</tbody>
</table>
| Administrator can delete sales lead note where they have delete access to the sales lead | Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Lead Registration Submission Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | | | |
| A Customer Relationship Management Application Administrator can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | Role: Lead Registration Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Lead Registration Submission Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | | | |
| A Customer Relationship Management Application Administrator can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | Role: Lead Registration Management Duty  
Privilege: Update Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Lead Registration Submission Duty  
Privilege: Update Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead Follow Up Duty  
Privilege: Update Sales Lead Note (Data)  
Resource: Sales Lead Note | | | |
<p>| A Customer Relationship Management Application | Role: Lead Registration Submission Duty | | | |</p>
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|                                        | Administrator can view sales lead note for all external sales lead notes in the enterprise              | Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note                                                                 |                          |
|                                        | A Customer Relationship Management Application Administrator can view sales lead note for all internal sales lead notes in the enterprise | Role: Lead Registration Management Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note                                                                 |                          |
|                                        | A Customer Relationship Management Application Administrator can view sales lead note where they are the author of the private sales lead note | Role: Lead Registration Submission Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note                                                                 |                          |
| Sales Lead Product Export Object       | A Customer Relationship Management Application Administrator can view sales lead product export object for all sales lead product export objects in the enterprise | Role: Sales Lead Export Management Duty  
Privilege: View Sales Lead Product Export Object (Data)  
Resource: Sales Lead Product Export Object                                                                 |                          |
| Sales Lead Resource Access Level Export Object | A Customer Relationship Management Application Administrator can view sales lead resource access level export object for all sales lead resource access level export objects in the enterprise | Role: Sales Lead Export Management Duty  
Privilege: View Sales Lead Resource Access Level Export Object (Data)  
Resource: Sales Lead Resource Access Level Export Object                                                                 |                          |
| Sales Lead Resource Export Object      | A Customer Relationship Management Application Administrator can view sales lead resource access level export object for all sales lead resource access level export objects in the enterprise | Role: Sales Lead Export Management Duty  
Privilege: View Sales Lead Resource Access Level Export Object (Data)  
Resource: Sales Lead Resource Access Level Export Object                                                                 |                          |
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| Sales Lead Territory Export Object   | Administrator can view sales lead resource export object for all sales lead resource export objects in the enterprise | Duty  
Privilege: View Sales Lead Resource Export Object (Data)  
Resource: Sales Lead Resource Export Object |                                   |
| Sales Party                          | A Customer Relationship Management Application  
Administrator can view sales lead territory export object for all sales lead territory export objects in the enterprise | Role: Sales Lead Export Management Duty  
Privilege: View Sales Lead Territory Export Object (Data)  
Resource: Sales Lead Territory Export Object |                                   |
| Sales Party                          | A Customer Relationship Management Application  
Administrator can delete sales party where they are in the management chain of a resource who is on the sales account team with full access | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party |                                   |
| Sales Party                          | A Customer Relationship Management Application  
Administrator can delete sales party where they are in the sales account team with full access | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party |                                   |
| Sales Party                          | A Customer Relationship Management Application  
Administrator can delete sales party where they are the owner of the territory associated with the sales account | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party |                                   |
| Sales Party                          | A Customer Relationship Management Application  
Administrator can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales | Role: Partner Sales Party Management Duty  
Privilege: Delete Sales Party (Data)  
Resource: Sales Party |                                   |
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<td>account</td>
<td>A Customer Relationship Management Application Administrator can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Delete Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td></td>
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<tr>
<td>A Customer Relationship Management Application Administrator can manage sales party where they are in the sales account team with full access</td>
<td><strong>Role:</strong> Partner Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can manage sales party where they are in the sales account team with full access</td>
<td><strong>Role:</strong> Partner Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can manage sales party where they are the owner of the territory associated with the sales account</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td></td>
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<tr>
<td>A Customer Relationship Management Application Administrator can update sales party where they are a member of the territory associated with the sales account</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
<td><strong>Role:</strong> Sales Party Management Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Update Sales Party (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Party</td>
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</tbody>
</table>
| A Customer Relationship Management Application Administrator can update sales   | Administrator can update sales party where they are in the management chain of a resource who is on the | Role: Partner Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| party where they are in the sales account team with edit access               | A Customer Relationship Management Application Administrator can update sales party where they are in the | Role: Partner Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| A Customer Relationship Management Application Administrator can view sales    | Administrator can view sales party for all prospects in the enterprise                                  | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| party for all prospects in the enterprise                                     | A Customer Relationship Management Application Administrator can view sales party for all sales accounts | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| the enterprise                                                                 | A Customer Relationship Management Application Administrator can view sales party where they are a   | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| party where they are a member of the territory associated with the sales       | A Customer Relationship Management Application Administrator can view sales party where they are a     | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| account                                                                         | A Customer Relationship Management Application Administrator can view sales party where they are a    | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| party where they are a member of the territory that is an ancestor of the      | A Customer Relationship Management Application Administrator can view sales party where they are a    | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
| territory associated with the sales account                                    | A Customer Relationship Management Application Administrator can view sales party where they are a    | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party  
Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                      |                                        |
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|                         | A Customer Relationship Management Application Administrator can view sales party where they are in the management chain of a resource who is on the sales account team | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |                                                        |
|                         |                                                                                                       | Role: Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |                                                        |
|                         |                                                                                                       | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |                                                        |
|                         | A Customer Relationship Management Application Administrator can view sales party where they are in the sales account team | Role: Partner Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |                                                        |
|                         |                                                                                                       | Role: Sales Party Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |                                                        |
|                         |                                                                                                       | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party |                                                        |
| Sales Party Note        | A Customer Relationship Management Application Administrator can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                                                        |
|                         | A Customer Relationship Management Application Administrator can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                                                        |
|                         | A Customer Relationship Management Application Administrator can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                                                        |
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<tr>
<td>A Customer Relationship Management Application Administrator can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
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<td>A Customer Relationship Management Application Administrator can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
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<td>A Customer Relationship Management Application Administrator can edit sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
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<td>A Customer Relationship Management Application Administrator can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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<td>A Customer Relationship Management Application Administrator can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
<td></td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Role:</td>
<td>Privilege: View Sales Party Partner Territory Export Object (Data)</td>
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<tr>
<td>Sales Party Partner Territory Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales party partner territory export object for all sales party partner territory export objects in the enterprise</td>
<td>Role: Sales Party Export Management Duty</td>
<td>Privilege: View Sales Party Partner Territory Export Object (Data)</td>
</tr>
<tr>
<td>Sales Quota Plan</td>
<td>A Customer Relationship Management Application Administrator can view sales quota plan for all sales quota plans</td>
<td>Role: Quota Export Management Duty</td>
<td>Privilege: View Sales Quota Plan (Data)</td>
</tr>
<tr>
<td>Sales Quota Plan Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales quota plan export object for all sales quota plan export objects</td>
<td>Role: Quota Export Management Duty</td>
<td>Privilege: View Sales Quota Plan (Data)</td>
</tr>
<tr>
<td>Sales Quota Prediction Formula Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales quota prediction formula export object for all sales quota prediction formula export objects</td>
<td>Role: Quota Export Management Duty</td>
<td>Privilege: View Sales Quota Prediction Formula Export Object (Data)</td>
</tr>
<tr>
<td>Sales Quota Seasonality Factor Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales quota seasonality factor export object for all seasonality factor export objects</td>
<td>Role: Quota Export Management Duty</td>
<td>Privilege: View Sales Quota Seasonality Factor Export Object (Data)</td>
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</tbody>
</table>
| Sales Quota Seasonality Group Export Object | A Customer Relationship Management Application Administrator can view sales quota seasonality group export object for all seasonality factor group export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Seasonality Group Export Object (Data)  
Resource: Sales Quota Seasonality Group Export Object |                                                       |
| Sales Quota Spread Formula Export Object    | A Customer Relationship Management Application Administrator can view sales quota spread formula export object for all spread formula export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Spread Formula Export Object (Data)  
Resource: Sales Quota Spread Formula Export Object |                                                       |
| Sales Quota Territory Prediction Formula Export Object | A Customer Relationship Management Application Administrator can view sales quota territory prediction formula export object for all sales quota territory prediction formula export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Territory Prediction Formula Export Object (Data)  
Resource: Sales Quota Territory Prediction Formula Export Object |                                                       |
| Sales Quota Territory Prediction Formula Parameter Export Object | A Customer Relationship Management Application Administrator can view sales quota territory prediction formula parameter export object for all sales quota territory prediction formula parameters export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Territory Prediction Formula Parameter Export Object (Data)  
Resource: Sales Quota Territory Prediction Formula Parameter Export Object |                                                       |
| Sales Reference Customer                    | A Customer Relationship Management Application Administrator can view sales reference customer for all sales reference customers in the enterprise | Role: Sales Extension Management Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales Reference Customer |                                                       |
| Sales Resource Period Quota File Import     | A Customer Relationship Management Application Administrator can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import (Data)  
Resource: Sales |                                                       |
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</table>
| Sales Resource Period Quota File Import Mapping | A Customer Relationship Management Application Administrator can view sales resource period quota file import mapping for all sales resource period quota file import mappings of object type resource period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import Mapping (Data)  
Resource: Sales Resource Period Quota File Import Mapping |                         |
| Sales Resource Period Quota File Import Metadata | A Customer Relationship Management Application Administrator can view sales resource period quota file import metadata for all sales resource period quota file import metadata of object type resource period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import Metadata (Data)  
Resource: Sales Resource Period Quota File Import Metadata |                         |
| Sales Resource Quota                | A Customer Relationship Management Application  
Administrator can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned  
A Customer Relationship Management Application  
Administrator can manage sales resource quota where they are the owner of the root territory, if the resource quota is for the root territory | Role: Quota Management Duty  
Privilege: Manage Sales Resource Quota (Data)  
Resource: Sales Resource Quota |                         |
|                                     | A Customer Relationship Management Application  
Administrator can view sales resource quota objects in the enterprise  
A Customer Relationship Management Application  
Administrator can view sales resource quota where they are assigned the quota | Role: Quota Export Management Duty  
Privilege: View Sales Resource Quota (Data)  
Resource: Sales Resource Quota |                         |
|                                     | A Customer Relationship Management Application  
Administrator can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned | Role: Quota Management Duty  
Privilege: View Sales Resource Quota (Data)  
Resource: Sales Resource Quota |                         |
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<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view sales resource quota where they are the owner of the territory to which the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
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<tr>
<td>Sales Resource Quota Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales resource quota export object for all sales resource quota export objects in the enterprise</td>
<td>Role: Quota Export Management Duty Privilege: View Sales Resource Quota Export Object (Data) Resource: Sales Resource Quota Export Object</td>
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<tr>
<td>Sales Resource Quota File Import</td>
<td>A Customer Relationship Management Application Administrator can view sales resource quota file import for all sales resource quota file imports of object type resource quota object</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Resource Quota File Import (Data) Resource: Sales Resource Quota File Import</td>
<td></td>
</tr>
<tr>
<td>Sales Resource Quota Time Period Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales resource quota time period export object for all sales resource quota time period export objects</td>
<td>Role: Quota Export Management Duty Privilege: View Sales Resource Quota Time Period Export Object (Data) Resource: Sales Resource Quota Time Period Export Object</td>
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<tr>
<td>Sales Territory</td>
<td>A Customer Relationship Management Application Administrator can manage sales territory for all territories in the enterprise</td>
<td>Role: Territory Management Setup Duty Privilege: Manage</td>
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<td>enterprise</td>
<td>A Customer Relationship Management Application Administrator can manage sales territory where they are the owner of a parent territory in the territory hierarchy, as long as the topmost territory they own is not submitted.</td>
<td>Role: Territory Management Duty Privilege: Manage Sales Territory (Data) Resource: Sales Territory</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales territory for all territories in the enterprise</td>
<td>Role: Territory Management Setup Duty Privilege: View Sales Territory (Data) Resource: Sales Territory</td>
<td></td>
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</tr>
<tr>
<td>A Customer Relationship Management Application Administrator can view sales territory where they are a member of the territory team</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory (Data) Resource: Sales Territory</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales territory where they are the owner of a parent territory in the territory hierarchy</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory (Data) Resource: Sales Territory</td>
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<tr>
<td>A Customer Relationship Management Application Administrator can view sales territory where they are the territory owner</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory (Data) Resource: Sales Territory</td>
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<tr>
<td>Sales Territory Dimensionality Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise</td>
<td>Role: Territory Export Management Duty Privilege: View Sales Territory Dimensionality Export Object (Data) Resource: Sales Territory Dimensionality Export Object</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Dimensionality Export Object (Data) Resource: Sales Territory Dimensionality Export Object</td>
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<tr>
<td>Sales Territory Dimensionality File Import</td>
<td>A Customer Relationship Management Application Administrator can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type mot_sales_t erritory_dimensionality_export_object</td>
<td>Role: Territory Management T2P Migration Duty Privilege: View Sales Territory Dimensionality Export Object (Data) Resource: Sales Territory Dimensionality Export Object</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Dimensionality File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view sales territory dimensionality file import mapping for all sales territory dimensionality file import mappings of object type mot_sales_t erritory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Dimensionality File Import (Data) Resource: Sales Territory Dimensionality File Import</td>
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<td>Business Object</td>
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</table>
| Sales Territory Dimensionality File Import Metadata          | A Customer Relationship Management Application Administrator can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimensionality_export_object                                                                                                        | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Dimensionality File Import Metadata  
Resource: Sales Territory Dimensionality File Import Metadata                                                                                                                                                        | Role: Territory Management T2P Migration Duty  
Privilege: View Sales Territory Dimensionality File Import Metadata  
Resource: Sales Territory Dimensionality File Import Metadata                                                                                                                                                        |                         |
| Sales Territory Export Object                               | A Customer Relationship Management Application Administrator can view sales territory export object for all sales territory export objects in the enterprise                                                                                                                                                                                                 | Role: Territory Export Management Duty  
Privilege: View Sales Territory Export Object (Data)  
Resource: Sales Territory Export Object                                                                                                                                                                           | Role: Territory Management T2P Migration Duty  
Privilege: View Sales Territory Export Object (Data)  
Resource: Sales Territory Export Object                                                                                                                                                                           |                         |
| Sales Territory File Import                                 | A Customer Relationship Management Application Administrator can view sales territory file import for all sales territory file imports of object type mot_sales_territory                                                                                                                                                                                                 | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory File Import (Data)  
Resource: Sales Territory File Import (Data)                                                                                                                                                                         | Role: Territory Management T2P Migration Duty  
Privilege: View Sales Territory File Import (Data)  
Resource: Sales Territory File Import (Data)                                                                                                                                                                         |
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</table>
|                        | **Sales Territory File Import Mapping**                                               | **Role:** Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory File Import (Data)  
**Resource:** Sales Territory File Import Mapping  
**Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory File Import Mapping (Data)  
**Resource:** Sales Territory File Import Mapping  
**Role:** Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory File Import Mapping (Data)  
**Resource:** Sales Territory File Import Mapping |                                                                       |                          |
|                        | **Sales Territory File Import Metadata**                                             | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory File Import Metadata  
**Resource:** Sales Territory File Import Metadata  
**Role:** Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory File Import Metadata  
**Resource:** Sales Territory File Import Metadata  
**Role:** Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory File Import Metadata  
**Resource:** Sales Territory File Import Metadata |                                                                       |                          |
|                        | **Sales Territory Partition**                                                         | **Role:** Territory Management Setup Duty  
**Privilege:** Manage Sales Territory Partition (Data)  
**Resource:** Sales Territory Partition  
**Role:** Territory Management Setup Duty  
**Privilege:** Manage Sales Territory Partition (Data)  
**Resource:** Sales Territory Partition  
**Role:** Territory Management Setup Duty  
**Privilege:** Manage Sales Territory Partition (Data)  
**Resource:** Sales Territory Partition |                                                                       |                          |
<p>|                        | A Customer Relationship Management Application Administrator can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory | A Customer Relationship Management Application Administrator can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory | A Customer Relationship Management Application Administrator can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory |</p>
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<tr>
<td>Customer Relation Management Application Administrator can view sales territory partition for all partitions in the enterprise</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory Partition (Data) Resource: Sales Territory Partition</td>
<td>Role: Territory Management Setup Duty Privilege: View Sales Territory Partition (Data) Resource: Sales Territory Partition</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Period Quota File Import</td>
<td>A Customer Relationship Management Application Administrator can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Territory Period Quota File Import (Data) Resource: Sales Territory Period Quota File Import</td>
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<tr>
<td>Sales Territory Period Quota File Import Mapping</td>
<td>A Customer Relationship Management Application Administrator can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Territory Period Quota File Import Mapping (Data) Resource: Sales Territory Period Quota File Import Mapping</td>
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</tr>
<tr>
<td>Sales Territory Period Quota File Import Metadata</td>
<td>A Customer Relationship Management Application Administrator can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Territory Period Quota File Import Metadata Resource: Sales Territory Period Quota File Import Metadata</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Proposal</td>
<td>A Customer Relationship Management Application Administrator can manage sales territory proposal for all proposals in the enterprise</td>
<td>Role: Territory Management Setup Duty Privilege: Manage Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
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A Customer Relationship Management Application Administrator can manage sales territory proposal for all proposals in the enterprise.
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<tr>
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<td>territory proposal where they are the owner of a territory administered by the proposal owner</td>
<td>Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td>A Customer Relationship Management Application Administrator</td>
<td>A Customer Relationship Management Application Administrator can manage sales territory proposal where they are the proposal owner</td>
<td><strong>Role</strong>: Territory Management Duty <strong>Privilege</strong>: Manage Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or submitted territory in the proposal</td>
<td><strong>Role</strong>: Territory Management Duty <strong>Privilege</strong>: View Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view sales territory proposal where they are the owner of a published or submitted territory in the proposal</td>
<td><strong>Role</strong>: Territory Management Duty <strong>Privilege</strong>: View Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view sales territory proposal where they are the owner of a territory administered by the proposal owner</td>
<td><strong>Role</strong>: Territory Management Duty <strong>Privilege</strong>: View Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view sales territory proposal where they are the proposal owner</td>
<td><strong>Role</strong>: Territory Management Duty <strong>Privilege</strong>: View Sales Territory Proposal (Data) Resource: Sales Territory Proposal</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Proposal Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales territory proposal export object for all sales territory proposal export objects in the enterprise</td>
<td><strong>Role</strong>: Territory Export Management Duty <strong>Privilege</strong>: View Sales Territory Proposal Export Object (Data) Resource: Sales Territory Proposal Export Object</td>
<td></td>
</tr>
<tr>
<td>Sales Territory Quota Export Object</td>
<td>A Customer Relationship Management Application Administrator can view sales territory quota export object for all sales territory quota export objects</td>
<td><strong>Role</strong>: Quota Export Management Duty <strong>Privilege</strong>: View Sales Territory Quota Export Object (Data)</td>
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</table>
| Sales Territory Quota File Import    | A Customer Relationship Management Application Administrator can view sales territory quota file import for all sales territory quota file imports of object type territory quota object                                                                                                                                         | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import (Data)  
**Resource:** Sales Territory Quota File Import                                                                                                                                  |                                                                                                                                                                                                                                   |
| Sales Territory Quota File Import Mapping | A Customer Relationship Management Application Administrator can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object                                                                                                                      | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import Mapping (Data)  
**Resource:** Sales Territory Quota File Import Mapping                                                                                                                                     |                                                                                                                                                                                                                                   |
| Sales Territory Quota File Import Metadata | A Customer Relationship Management Application Administrator can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object                                                                                                               | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import Metadata  
**Resource:** Sales Territory Quota File Import Metadata                                                                                                                                  |                                                                                                                                                                                                                                   |
| Sales Territory Quota Time Period Export Object | A Customer Relationship Management Application Administrator can view sales territory quota time period export object for all sales territory quota time period export objects                                                                                                                                                                                                 | **Role:** Quota Export Management Duty  
**Privilege:** View Sales Territory Quota Time Period Export Object (Data)  
**Resource:** Sales Territory Quota Time Period Export Object                                                                                                                                  |                                                                                                                                                                                                                                   |
| Sales Territory Resource Export Object | A Customer Relationship Management Application Administrator can view sales territory resource export object for all sales territory resource export objects in the enterprise                                                                                                                                                                                                 | **Role:** Territory Export Management Duty  
**Privilege:** View Sales Territory Resource Export Object (Data)  
**Resource:** Sales Territory Resource Export Object  
**Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource Export Object (Data)  
**Resource:** Sales Territory Resource Export Object                                                                                                                                  |                                                                                                                                                                                                                                   |
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| Sales Territory Resource File Import | A Customer Relationship Management Application Administrator can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource | Role: Territory Management Export Import Duty  
Resource: Sales Territory Resource Export Object (Data)  
Privilege: View Sales Territory Resource Export Object |                          |
| Sales Territory Resource File Import Mapping | A Customer Relationship Management Application Administrator can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource | Role: Territory Management Export Import Duty  
Resource: Sales Territory Resource File Import Mapping (Data)  
Privilege: View Sales Territory Resource File Import Mapping |                          |
| Sales Territory Resource File Import Metadata | A Customer Relationship Management Application Administrator can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource | Role: Territory Management Export Import Duty  
Resource: Sales Territory Resource File Import Metadata |                          |
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<td>Talent Profile</td>
<td>A Customer Relationship Management Application Administrator can view talent profile model for jobs in their job security profile</td>
<td>Role: Workforce Profile Administration Duty  Privilege: View Talent Profile Model (Data)  Resource: Talent Profile</td>
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<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view talent profile person for people and</td>
<td>Role: Workforce Profile Administration Duty  Privilege: View Talent Profile</td>
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<td>Business Object</td>
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| Task Assignee Export Object  | A Customer Relationship Management Application Administrator can view task assignee export object for all task assignee export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Task Assignee Export Object (Data)  
Resource: Task Assignee Export Object |                                         |
| Task Contact Export Object   | A Customer Relationship Management Application Administrator can view task contact export object for all task contact export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Task Contact Export Object (Data)  
Resource: Task Contact Export Object |                                         |
| Task Export Object           | A Customer Relationship Management Application Administrator can view task export object for all task export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Task Export Object (Data)  
Resource: Task Export Object |                                         |
| Territory Geography File Import | A Customer Relationship Management Application Administrator can view territory geography file import for all territory geography file imports of object type territory_geographies | Role: Geography Administration Duty  
Privilege: View Territory Geography File Import (Data)  
Resource: Territory Geography File Import |                                         |
| Territory Geography File Import Mapping | A Customer Relationship Management Application Administrator can view territory geography file import mapping for all territory geography file import mappings of object type territory_geographies | Role: Geography Administration Duty  
Privilege: View Territory Geography File Import Mapping (Data)  
Resource: Territory Geography File Import Mapping |                                         |
| Territory Geography File Import Metadata | A Customer Relationship Management Application Administrator can view territory geography file import metadata for all territory geography file import metadata of object type territory_geographies | Role: Geography Administration Duty  
Privilege: View Territory Geography File Import Metadata  
Resource: Territory Geography File Import Metadata |                                         |
| Trading Community Customer Account Relationship | A Customer Relationship Management Application Administrator can view customer account relationship | Role: Customer Account Relationships Inquiry Duty  
Privilege: View |                                         |
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<td>for the reference data sets for which they are authorized</td>
<td>Customer Account Relationship (Data) <strong>Resource:</strong> Reference Data Set</td>
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<tr>
<td>Trading Community Customer Account Site</td>
<td>A Customer Relationship Management Application Administrator can view customer account site for the reference data sets for which they are authorized</td>
<td><strong>Role:</strong> Customer Account Addresses Inquiry Duty <strong>Privilege:</strong> View Customer Account Site (Data) <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>A Customer Relationship Management Application Administrator can view customer account site use for the reference data sets for which they are authorized</td>
<td><strong>Role:</strong> Customer Account Addresses Inquiry Duty <strong>Privilege:</strong> View Customer Account Site Use (Data) <strong>Resource:</strong> Reference Data Set</td>
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<tr>
<td>Trading Community Export</td>
<td>A Customer Relationship Management Application Administrator can view trading community export object for all trading community export objects in the enterprise</td>
<td><strong>Role:</strong> Trading Community Export Management Duty <strong>Privilege:</strong> View Trading Community Export Object (Data) <strong>Resource:</strong> Trading Community Export</td>
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<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Org Address Phone Contact Preference</td>
<td></td>
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<tr>
<td>Trading Community Organization</td>
<td>A Customer Relationship Management Application Administrator can view trading community organization for a trading community organization that is a partner and the user is a member of the</td>
<td><strong>Role:</strong> Partner Information Inquiry Duty <strong>Privilege:</strong> View Trading Community Organization (Data)</td>
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<td>partner organization</td>
<td><strong>Resource:</strong> Trading Community Organization</td>
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</tbody>
</table>
|                      | A Customer Relationship Management Application Administrator can view trading community organization for all organizations in the enterprise                                                                     | **Role:** Partner Customer Contact Inquiry Duty  
**Privilege:** View  
**Resource:** Trading Community Person                                                                                                                                                                   |                                                                              |
|                      | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
**Resource:** Trading Community Organization (Data)                                                                                                                                                     |                                                                              |
| Trading Community Organization Address Contact Preference | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
**Resource:** Trading Community Organization Address Contact Preference (Data)  
**Resource:** Trading Community Organization Address Contact Preference |                                                                              |
| Trading Community Organization Email Contact Preference  | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
**Resource:** Trading Community Organization Email Contact Preference (Data)  
**Resource:** Trading Community Organization Email Contact Preference |                                                                              |
| Trading Community Organization Phone Contact Preference  | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
**Resource:** Trading Community Organization Phone Contact Preference (Data)  
**Resource:** Trading Community Organization Phone Contact Preference |                                                                              |
| Trading Community Person                                  | A Customer Relationship Management Application Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by other partner or internal organizations. | **Role:** Partner Information Inquiry Duty  
**Privilege:** View  
**Resource:** Trading Community Person (Data)  
**Resource:** Trading Community Person |                                                                              |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community Contact (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community person for all persons who are a member of their partner organization</td>
<td>Role: Partner Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community person for all trading community persons that are contacts and associated with their partner company organization</td>
<td>Role: Partner Customer Contact Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community person for their trading community person record</td>
<td>Role: Person Self Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Person Address Contact Preference | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference |                                                                                        |
| Trading Community Person Address Phone Contact Preference | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Phone Contact Preference |                                                                                        |
| Trading Community Person Email Contact Preference   | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                                                                                        |
| Trading Community Person Phone Contact Preference   | A Customer Relationship Management Application Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                                                                                        |
| Trading Community Relationship                      | A Customer Relationship Management Application Administrator can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                                                                                        |
<p>|                                                     | A Customer Relationship Management Application Administrator can view trading community relationship for all | Role: Internal Contact Relationship Information Inquiry Duty |                                                                                        |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community relationship for all trading community relationships that are contacts and associated with their partner company organization.</td>
<td>Role: Partner Customer Contact Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community relationship for trading community partner contact relationships with their company</td>
<td>Role: Partner Information Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource</td>
<td>A Customer Relationship Management Application Administrator can remove trading community resource for all resources in the enterprise</td>
<td>Role: Resource Administration Duty Privilege: Remove Trading Community Resource (Data) Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can update trading community resource for all resources in the enterprise</td>
<td>Role: Resource Administration Duty Privilege: Update Trading Community Resource (Data) Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can update trading community resource for their resource record</td>
<td>Role: Resource Information Management Duty Privilege: Update Trading Community Resource (Data) Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community resource for all trading community resources.</td>
<td>Role: Partner Information Inquiry Duty Privilege: View Trading Community Resource (Data) Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Customer Relationship</td>
<td>Role: Resource</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>Resource Note</td>
<td>Management Application Administrator can manage trading community resource note for all resource notes</td>
<td>Administration Duty Privilege: Manage Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can manage trading community resource note for the resource notes for which they are the owner</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Customer Relationship Management Application Administrator can view trading community resource note for all resource notes</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Sales</td>
<td>A Customer Relationship Management Application Administrator can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty Privilege: Manage Trading Community Salesperson Setup (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Representative Setup</td>
<td>A Customer Relationship Management Application Administrator can view trading community salesperson setup for the reference data sets for which they are authorized</td>
<td>Role: Resource Administration Duty Privilege: View Trading Community Salesperson Setup (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Resource Skill</td>
<td>A Customer Relationship Management Application Administrator can manage trading community resource skill for all resource skills</td>
<td>Role: Resource Administration Duty Privilege: Manage Trading Community Resource Skill (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------</td>
<td>--------------------</td>
<td>----------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Resource: Trading Community Resource Skill | A Customer Relationship Management Application Administrator can manage trading community resource skill for the resource skills of persons who they manage | **Role**: Resource Information Management Duty  
**Privilege**: Manage Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |  |
| Resource: Trading Community Resource Skill | A Customer Relationship Management Application Administrator can manage trading community resource skill for their resource skills | **Role**: Resource Information Management Duty  
**Privilege**: Manage Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |  |
| Resource: Trading Community Resource Skill | A Customer Relationship Management Application Administrator can view trading community resource skill for all resource skills | **Role**: Resource Administration Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |  |
| Resource: Trading Community Resource Skill | A Customer Relationship Management Application Administrator can view trading community resource skill for the resource skills of persons who they manage | **Role**: Resource Information Management Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |  |
| Resource: Trading Community Resource Skill | A Customer Relationship Management Application Administrator can view trading community resource skill for their resource skills | **Role**: Resource Information Management Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |  |
| Resource: User | A Customer Relationship Management Application Administrator can edit user name for persons in their person security profile. | **Role**: User Name Edit Duty  
**Privilege**: Edit User Name (Data)  
**Resource**: User |  |
**Segregation of Duties Policies Respected**

Segregation of duties policy is a toxic combination of GRC entitlements.

Segregation of duties policies respected during the development of duties for the job role **Customer Relationship Management Application Administrator**

<table>
<thead>
<tr>
<th>GRC Entitlement</th>
<th>Conflicting GRC Entitlement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Create Items</td>
<td>Approve Cycle Count Sequences</td>
</tr>
<tr>
<td></td>
<td>Create Cycle Count</td>
</tr>
<tr>
<td></td>
<td>Create Interorganization Transfer</td>
</tr>
<tr>
<td></td>
<td>Create Subinventory Transfer</td>
</tr>
<tr>
<td></td>
<td>Cycle Count</td>
</tr>
<tr>
<td>Item Costing</td>
<td>Inventory Transactions</td>
</tr>
</tbody>
</table>

GRC entitlements used above are mapped to Fusion applications roles or privileges as follows:

<table>
<thead>
<tr>
<th>GRC Entitlement Type</th>
<th>GRC Entitlement</th>
<th>Duty Role</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Privilege</td>
<td>Create Items</td>
<td></td>
<td>Manage Item</td>
</tr>
</tbody>
</table>

**Job Role: Customer Relationship Management Integration Specialist**

Individual responsible for planning, coordinating, and supervising all activities related to the integration of customer relationship management information systems.

**Job Role: Data Steward Manager**

Manages customer data stewards and has additional privileges including assigning requests.

**Duties**

Duties assigned directly and indirectly to the job role **Data Steward Manager**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment File Import Duty</td>
<td>Manage the appointment file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Addresses Management Duty</td>
<td>Manages customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contact Responsibilities Management Duty</td>
<td>Manages customer account contact responsibility information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Contacts Management Duty</td>
<td>Manages customer account contact.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Account Information Management Duty</td>
<td>Manages customer account basic information.</td>
</tr>
<tr>
<td>Customer Account Relationships Management Duty</td>
<td>Manages customer account relationship information.</td>
</tr>
<tr>
<td>Customer Data Steward Duty</td>
<td>Enterprise duty role that inherits all duties performed by the Customer Data Steward</td>
</tr>
<tr>
<td>Customer Hub UI Customization Duty</td>
<td>Allows customization of Customer Hub pages</td>
</tr>
<tr>
<td>Data Steward Analysis Duty</td>
<td>BI duty role to perform data quality analysis of customer data.</td>
</tr>
<tr>
<td>Data Steward Manager Duty</td>
<td>Enterprise duty role that inherits all duties performed by the Data Steward Manager</td>
</tr>
<tr>
<td>Data Steward Transaction Analysis Duty</td>
<td>BI duty role to perform data quality analysis of customer data. Maps to Data Steward Manager / Customer Data Steward roles</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Functional Setsups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Interaction File Import Duty</td>
<td>Manage interaction file import objects, mappings, activities.</td>
</tr>
<tr>
<td>Interaction Inquiry Duty</td>
<td>Manages view only access to all interaction data. Used to enable the global search engine to crawl, that is, to view, but not update/delete the interaction data.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Legal Contact Preferences Management Duty</td>
<td>Grants privileges to manage legal contact preferences</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Note File Import Duty</td>
<td>Manages the note file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information</td>
</tr>
<tr>
<td>Organization Removal Duty</td>
<td>Removes organizations.</td>
</tr>
<tr>
<td>Party Center Inquiry Duty</td>
<td>Grants privileges to view party center nodes.</td>
</tr>
<tr>
<td>Party Center Management Duty</td>
<td>Grants privileges to manage party center nodes.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Person Removal Duty</td>
<td>Removes people.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Contact Information Management Duty</td>
<td>Manages personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Personal Identifier Management Duty</td>
<td>Manages social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Read CRM documents on content server</td>
<td>Allows to read CRM documents from content server repository.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Party Note Review Duty</td>
<td>Manages the process that extracts notes for indexing so these records can be easily searched.</td>
</tr>
<tr>
<td>Task File Import Duty</td>
<td>Manages the task file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Trading Community Confidential PII Management Duty</td>
<td>Manages personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Data Cleansing Batch Management Duty</td>
<td>Manages data cleansing batches.</td>
</tr>
<tr>
<td>Trading Community Data Cleansing Process Management Duty</td>
<td>Manages data cleansing process.</td>
</tr>
<tr>
<td>Trading Community Data Quality Analytics Duty</td>
<td>Performs real-time and batch data quality functions such as</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------</td>
<td>-------------</td>
</tr>
<tr>
<td>Management Duty</td>
<td>matching and cleansing.</td>
</tr>
<tr>
<td>Trading Community Duplicate Identification Batch Approval Duty</td>
<td>Grants privileges to approve and reject duplicate identification batches</td>
</tr>
<tr>
<td>Trading Community Duplicate Identification Batch Inquiry Duty</td>
<td>Grants privileges to view duplicate identification batches</td>
</tr>
<tr>
<td>Trading Community Duplicate Identification Batch Management Duty</td>
<td>Grants privileges to manage duplicate identification batches</td>
</tr>
<tr>
<td>Trading Community Duplicate Resolution Request Approval Duty</td>
<td>Grants privileges to approve and reject duplicate resolution requests</td>
</tr>
<tr>
<td>Trading Community Duplicate Resolution Request Inquiry Duty</td>
<td>Grants privileges to view duplicate resolution requests</td>
</tr>
<tr>
<td>Trading Community Duplicate Resolution Request Management Duty</td>
<td>Grants privileges to manage duplicate resolution requests</td>
</tr>
<tr>
<td>Trading Community Hierarchy Management Duty</td>
<td>Manages hierarchies.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Link Management Duty</td>
<td>Grants privileges to manage trading community links</td>
</tr>
<tr>
<td>Upload data for Appointment Import</td>
<td>Allows to upload data file to import Appointment related data.</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Interaction Import</td>
<td>Allows to upload data file to import Interaction related data.</td>
</tr>
<tr>
<td>Upload data for Note Import</td>
<td>Allows to upload data file to import Note related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>Upload data for Task Import</td>
<td>Allows to upload data file to import Task related data.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Data Steward Manager**

**Inherited Roles**

Data Steward Manager
- Business Intelligence Applications Worker
- Business Intelligence Applications Analysis Duty
- Data Steward Analysis Duty
- Business Intelligence Authoring Duty
- Sales Analysis Currency Preference
- Data Steward Manager Duty
  - Administration Link View Duty
  - Application User Profile Value Administration Duty
  - Customer Data Steward Duty
  - Application Reference Data Sharing Administration Duty
  - Application User Profile Value Administration Duty
  - Application World Reference Administration Duty
<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appointment File Import Duty</td>
</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Management Duty</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Contact Responsibilities Management Duty</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Contacts Management Duty</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Information Management Duty</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
</tr>
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<td>Upload data for Task Import</td>
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**Privileges**
Privileges granted to duties of the job role **Data Steward Manager**.

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<th>Duty Role</th>
<th>Duty Role Description</th>
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<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
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<tr>
<td>Application Reference Data</td>
<td>Manage application reference data set and assignments.</td>
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<td>Sharing Administration Duty</td>
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<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree</td>
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<td>Manages application tree structure.</td>
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<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
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<td>Application World Reference</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
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<td>Audit Trail Report Viewing</td>
<td>Duty role to allow view of the audit history detail report</td>
<td>View Audit Trail Report</td>
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<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
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<td>Set Up CRM Objects for Export</td>
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<td>Customer Account Addresses</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
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<td>Manages customer account address information.</td>
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<td>Correct Customer Account Site</td>
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<td>Create Customer Account Site</td>
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<td>Customer Account Contact Responsibilities</td>
<td>Manages customer account contact responsibility information.</td>
<td>Enter Customer Account Contact</td>
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<td>Remove Customer Account Contact Responsibility</td>
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<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
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<td>View Customer Account Contact</td>
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<td>Customer Account Contacts Management Duty</td>
<td>Manages customer account contact.</td>
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<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Contact</td>
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<td>Management Duty</td>
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<td>Search Trading Community Organization</td>
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<td>Customer Account Information Management Duty</td>
<td>Manages customer account basic information.</td>
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<td>Views customer account relationship information.</td>
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<td>Search Customer Account Relationships</td>
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<td>Customer Account Relationships Management Duty</td>
<td>Manages customer account relationship information.</td>
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<td>Restore Customer Account Relationship</td>
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<td>Update Customer Account Relationship</td>
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<td>Update Customer Account Relationship</td>
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<tr>
<td>Customer Hub UI Customization Duty</td>
<td>Allows customization of Customer Hub pages</td>
<td>Customize Customer Hub UI</td>
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<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
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<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
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<td>Review Applications Offering</td>
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<td>Review Setups Functional User Overview</td>
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<td>Setup and Maintain Applications</td>
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<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading Community Group Addresses</td>
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<td>Calls location web service.</td>
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<td>Calls location web service.</td>
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<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
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<td>Update Trading Community Person Web Page</td>
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<tr>
<td>View Trading Community Person Additional Identifier</td>
<td>View Trading Community Person Additional Identifier</td>
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<td>View Trading Community Person Additional Name</td>
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<td>View Trading Community Person Address</td>
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<td>View Trading Community Person Classification Code Assignment</td>
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<td>View Trading Community Person Contact Points</td>
<td>View Trading Community Person Contact Points</td>
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<tr>
<td>View Trading Community Person Contact Preference</td>
<td>View Trading Community Person Contact Preference</td>
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<tr>
<td>View Trading Community Person Source System Mapping</td>
<td>View Trading Community Person Source System Mapping</td>
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<tr>
<td>View Trading Community Person Usage Assignment</td>
<td>View Trading Community Person Usage Assignment</td>
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</tbody>
</table>

Person Relationships Inquiry Duty

Grants privileges to view person relationship information

Export Trading Community Person Relationship
Search Trading Community Person Relationship
View Trading Community Person Relationship

Person Relationships Management Duty

Grants privileges to manage person relationship information

Add Trading Community Person Relationship
Remove Trading Community Person Relationship
Restore Trading Community Person Relationship
Update Trading Community Person Relationship

Person Removal Duty

Removes people.

Remove Trading Community Person
Restore Trading Community Person

Trading Community Data Cleansing Batch Management Duty

Manages data cleansing batches.

Search Trading Community Data Cleansing Batch
View Trading Community Data Cleansing Batch
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
</table>
| Trading Community Data Cleansing Process Management Duty | Manages data cleansing process. | Details and Statistics  
View Trading Community Data Cleansing Batch List and Environment Statistics  
View Trading Community Data Management Dashboard  
Accept Trading Community Data Cleansing Process Results  
Enter Trading Community Data Cleansing Batch Process Information  
Run Trading Community Data Cleansing Results Acceptance Process  
Run Trading Community Data Cleansing Results Rejection Process |
| Trading Community Data Quality Analytics Duty | Trading Community Data Quality Analytics Duty | View Trading Community Data Quality Analytics Report |
| Trading Community Data Quality Management Duty | Performs real-time and batch data quality functions such as matching and cleansing. | Cleanse Trading Community Data Real-Time  
Match Trading Community Data Real-Time  
Run Trading Community Data Quality Batch Cleanse Process  
Run Trading Community Data Quality Batch Cleanse Sub-Process  
Run Trading Community Data Quality Batch Match Process  
Run Trading Community Data Quality Batch Match Sub-Process  
Run Trading Community Data Quality Data Synchronization Process  
Run Trading Community Data Quality Data Synchronization Sub-Process |
| Trading Community Duplicate Identification Batch Approval Duty | Grants privileges to approve and reject duplicate identification batches | Assign Trading Community Duplicate Identification Batch  
Reject Trading Community Duplicate Identification Batch |
| Trading Community Duplicate Identification Batch Inquiry Duty | Grants privileges to view duplicate identification batches | Search Trading Community Duplicate Identification Batch  
View Trading Community Data Management |
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<td>View Trading Community Duplicate Identification Batch</td>
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<td>View Trading Community Duplicate Identification Batch</td>
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<td>View Trading Community Duplicate Identification Batch Nonduplicate Mapping</td>
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<td>View Trading Community Duplicate Identification Batch Note</td>
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<td>View Trading Community Duplicate Identification Batch Rejected Batches</td>
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<td>View Trading Community Duplicate Identification Batch Rejected Batches</td>
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<tr>
<td>Trading Community Duplicate Identification Batch Management Duty</td>
<td>Grants privileges to manage duplicate identification batches</td>
<td>Enter Trading Community Duplicate Identification Batch</td>
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<td></td>
<td>Manage Trading Community Duplicate Identification Batch Note</td>
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<td>Manage Trading Community Duplicate Identification Batch Note Descriptive Flexfields</td>
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<td>Manage Trading Community Duplicate Identification Batch Note Type</td>
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<td>Manage Trading Community Duplicate Identification Batch Note Type Mapping</td>
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<td>Reject Trading Community Duplicate Identification Batch Rejected Batches</td>
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<tr>
<td>Trading Community Duplicate Resolution Request Approval Duty</td>
<td>Grants privileges to approve and reject duplicate resolution requests</td>
<td>Assign Trading Community Duplicate Resolution Request</td>
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<td></td>
<td></td>
<td>Process Trading Community Duplicate Resolution Request</td>
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<td>Reject Trading Community Duplicate Resolution Request</td>
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<tr>
<td>Trading Community Duplicate Resolution Request Inquiry Duty</td>
<td>Grants privileges to view duplicate resolution requests</td>
<td>Search Trading Community Duplicate Resolution Request</td>
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<td>View Trading Community Data Management Dashboard</td>
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<td>View Trading Community Duplicate Resolution Request</td>
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<td>View Trading Community Duplicate Resolution Request Note</td>
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<td>Trading Community Duplicate Resolution Request Management Duty</td>
<td>Grants privileges to manage duplicate resolution requests</td>
<td>Enter Trading Community Duplicate Resolution Request</td>
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<td>Manage Trading Community Duplicate Resolution Request Note Descriptive Flexfields</td>
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<td>Override Trading Community Duplicate Resolution Request Mapping</td>
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<td>Process Trading Community Duplicate Resolution Request</td>
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<td>Reject Trading Community Duplicate Resolution Request</td>
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<td>Manages hierarchies.</td>
<td>Manage Trading Community Hierarchy</td>
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<td>Run Trading Community Hierarchy Audit Job</td>
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<td>View Trading Community Hierarchy</td>
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<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>Purge Trading Community Import Batch</td>
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<td>Run Trading Community Import Batch Error Report</td>
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<td>View Trading Community Import Batch Details and</td>
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<td>View Trading Community Import Batch Errors and Details</td>
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<td>View Trading Community Import Batch Information</td>
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<tr>
<td>Trading Community Import Process Management Duty</td>
<td>Manages trading community data import batch processes.</td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>View Trading Community Import Batch Information</td>
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<td>Trading Community Link Management Duty</td>
<td>Grants privileges to manage trading community links</td>
<td>Delete Trading Community Link</td>
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<td></td>
<td>Enter Trading Community Link Information</td>
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<td>Update Trading Community Link</td>
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<td>View Trading Community Link</td>
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</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Data Steward Manager**

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<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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</thead>
<tbody>
<tr>
<td>Application Attachment Category</td>
<td>A Data Steward Manager can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
<td>A Data Steward Manager can read application attachment for all miscellaneous category</td>
</tr>
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<tr>
<td>attachments data</td>
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<td>Privilege: Read Application Attachment Attachment Category</td>
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<tr>
<td>A Data Steward Manager can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Attachment Category</td>
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<tr>
<td>Appointment File Import Activity</td>
<td>A Data Steward Manager can view appointment file import activity object type for all appointment file import activities in all resource organizations for which they are authorized</td>
<td>Role: Appointment File Import Duty Privilege: View Appointment File Import Activity Object Type (Data) Resource: Appointment File Import Activity</td>
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<tr>
<td>Appointment File Import Mapping</td>
<td>A Data Steward Manager can view appointment file import mapping object type for all appointment file import mappings in all resource organizations for which they are authorized</td>
<td>Role: Appointment File Import Duty Privilege: View Appointment File Import Mapping Mapping Object Type (Data) Resource: Appointment File Import Mapping</td>
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<td>A Data Steward Manager can view appointment file import object type for all appointment file import objects in all resource organizations for which they are authorized</td>
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<tr>
<td>Classification Code File Import Activity</td>
<td>A Data Steward Manager can view classification code file import activity object type for all classification code file import activities of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Classification Code File Import Activity Object Type (Data) Resource: Classification Code File Import Activity</td>
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<tr>
<td>Classification Code File Import Mapping</td>
<td>A Data Steward Manager can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View</td>
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<td>Classification Code File Import Object</td>
<td>A Data Steward Manager can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Classification Code File Import Object Type (Data)&lt;br&gt;&lt;br&gt;Resource: Classification Code File Import Object</td>
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<tr>
<td>Consumer File Import Activity</td>
<td>A Data Steward Manager can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Consumer File Import Activity Object Type (Data)&lt;br&gt;&lt;br&gt;Resource: Consumer File Import Activity</td>
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<td>Consumer File Import Mapping</td>
<td>A Data Steward Manager can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Consumer File Import Mapping Object Type (Data)&lt;br&gt;&lt;br&gt;Resource: Consumer File Import Mapping</td>
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<tr>
<td>Consumer File Import Object</td>
<td>A Data Steward Manager can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Consumer File Import Object Type (Data)&lt;br&gt;&lt;br&gt;Resource: Consumer File Import Object</td>
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<tr>
<td>Contact File Import Activity</td>
<td>A Data Steward Manager can view contact file import activity object type for all contact file import activities of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Contact File Import Activity Object Type (Data)&lt;br&gt;&lt;br&gt;Resource: Contact File</td>
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</tbody>
</table>
| Contact File Import Object      | A Data Steward Manager can view contact file import object type for all contact file import objects of object type 'contact' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Contact File Import Object Type (Data)  
**Resource:** Contact File Import Object |                                                                       |
| Customer Account                | A Data Steward Manager can update customer account for all customer accounts in the enterprise | **Role:** Customer Account Information Management Duty  
**Privilege:** Update Customer Account (Data)  
**Resource:** Customer Account |                                                                       |
|                                 | A Data Steward Manager can view customer account for all customer accounts in the enterprise | **Role:** Customer Account Information Inquiry Duty  
**Privilege:** View Customer Account (Data)  
**Resource:** Customer Account |                                                                       |
| Customer File Import Activity   | A Data Steward Manager can view customer file import activity object type for all customer file import activities of object type 'customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import Activity Object Type (Data)  
**Resource:** Customer File Import Activity |                                                                       |
| Customer File Import Mapping    | A Data Steward Manager can view customer file import mapping object type for all customer file import mappings of object type 'customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import Mapping Object Type (Data)  
**Resource:** Customer File Import Mapping |                                                                       |
| Customer File Import Object     | A Data Steward Manager can view customer file import object type for all customer file import objects of object type 'customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import Object Type (Data)  
**Resource:** Customer File Import Object |                                                                       |
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<tr>
<td>File Export Batch</td>
<td>A Data Steward Manager can view file export batch for all export batches</td>
<td><strong>Role:</strong> CRM Export Management Duty&lt;br&gt;<strong>Privilege:</strong> View File Export Batch (Data)&lt;br&gt;<strong>Resource:</strong> File Export Batch</td>
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<tr>
<td>File Export Object</td>
<td>A Data Steward Manager can manage export unit test for all export unit test objects</td>
<td><strong>Role:</strong> CRM Export Management Duty&lt;br&gt;<strong>Privilege:</strong> Manage Export Unit Test (Data)&lt;br&gt;<strong>Resource:</strong> File Export Object</td>
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<td>Group Customer File Import Activity</td>
<td>A Data Steward Manager can view group customer file import activity object type for all group customer file import activities of object type 'group customer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Group Customer File Import Activity Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Group Customer File Import Activity</td>
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<td>Group Customer File Import Mapping</td>
<td>A Data Steward Manager can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Group Customer File Import Mapping Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Group Customer File Import Mapping</td>
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<td>Group Customer File Import Object</td>
<td>A Data Steward Manager can view group customer file import object type for all group customer file import objects of object type 'group customer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Group Customer File Import Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Group Customer File Import Object</td>
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<tr>
<td>Hierarchy File Import Activity</td>
<td>A Data Steward Manager can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Hierarchy File Import Activity Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Hierarchy</td>
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</table>
| Hierarchy File Import Mapping   | A Data Steward Manager can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy File Import Mapping Object Type (Data)  
**Resource**: Hierarchy File Import Mapping |                                                                       |
| Hierarchy File Import Object    | A Data Steward Manager can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy File Import Object Type (Data)  
**Resource**: Hierarchy File Import Object |                                                                       |
| Hierarchy Node File Import Activity | A Data Steward Manager can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy Node File Import Activity Object Type (Data)  
**Resource**: Hierarchy Node File Import Activity |                                                                       |
| Hierarchy Node File Import Mapping | A Data Steward Manager can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy Node File Import Mapping Object Type (Data)  
**Resource**: Hierarchy Node File Import Mapping |                                                                       |
| Hierarchy Node File Import Object | A Data Steward Manager can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Hierarchy Node File Import Object Type (Data)  
**Resource**: Hierarchy Node File Import Object |                                                                       |
<p>| Interaction                     | A Data Steward Manager can delete interaction for all                               | <strong>Role</strong>: Interaction Management Duty                                                       |                                                                       |</p>
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<td>interactions in the enterprise</td>
<td><strong>Privilege</strong>: Delete Interaction (Data)</td>
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<td>A Data Steward Manager can update interaction for all interactions in the enterprise</td>
<td><strong>Role</strong>: Interaction Management Duty</td>
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<td><strong>Privilege</strong>: Update Interaction (Data)</td>
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<td><strong>Resource</strong>: Interaction</td>
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<td>A Data Steward Manager can view interaction for all interactions in the enterprise</td>
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<td><strong>Privilege</strong>: View Interaction (Data)</td>
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<td><strong>Privilege</strong>: View Interaction File Import Activity Object Type (Data)</td>
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<td><strong>Privilege</strong>: View Interaction File Import Mapping Object Type (Data)</td>
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<td><strong>Privilege</strong>: View Interaction File Import Object Type (Data)</td>
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<td><strong>Resource</strong>: Interaction File Import Object</td>
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<tr>
<td>Legal Entity File Import Activity</td>
<td>A Data Steward Manager can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity'</td>
<td><strong>Role</strong>: Trading Community Import Batch Management Duty</td>
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<td><strong>Privilege</strong>: View Legal Entity File Import Activity Object Type (Data)</td>
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<td><strong>Resource</strong>: Legal Entity File Import Activity</td>
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<tr>
<td>Legal Entity File Import Mapping</td>
<td>A Data Steward Manager can view legal entity file import mapping object type for all</td>
<td><strong>Role</strong>: Trading Community Import Batch Management</td>
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<td>Business Object</td>
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| Legal Entity File Import Object | A Data Steward Manager can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Object Type (Data)  
Resource: Legal Entity File Import Object | Role: Trading Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Object Type (Data)  
Resource: Legal Entity File Import Object |
| Note File Import Activity     | A Data Steward Manager can view note file import activity object type for all note file import activities in all resource organizations for which they are authorized | Role: Note File Import Duty  
Privilege: View Note File Import Activity Object Type (Data)  
Resource: Note File Import Activity | Role: Note File Import Duty  
Privilege: View Note File Import Activity Object Type (Data)  
Resource: Note File Import Activity |
| Note File Import Mapping      | A Data Steward Manager can view note file import mapping object type for all note file import mappings in all resource organizations for which they are authorized | Role: Note File Import Duty  
Privilege: View Note File Import Mapping Object Type (Data)  
Resource: Note File Import Mapping | Role: Note File Import Duty  
Privilege: View Note File Import Mapping Object Type (Data)  
Resource: Note File Import Mapping |
| Note File Import Object       | A Data Steward Manager can view note file import object type for all note file import objects in all resource organizations for which they are authorized | Role: Note File Import Duty  
Privilege: View Note File Import Object Type (Data)  
Resource: Note File Import Object | Role: Note File Import Duty  
Privilege: View Note File Import Object Type (Data)  
Resource: Note File Import Object |
| Sales Party Note              | A Data Steward Manager can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |
|                              | A Data Steward Manager can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |
|                              | A Data Steward Manager can view sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note | Role: Sales Party Note Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |
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| Source System Reference File Import Activity | A Data Steward Manager can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Source System Reference File Import Activity Object Type (Data)  
Resource: Source System Reference File Import Activity |                          |
| Source System Reference File Import Mapping | A Data Steward Manager can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Source System Reference File Import Mapping Object Type (Data)  
Resource: Source System Reference File Import Mapping |                          |
| Source System Reference File Import Object | A Data Steward Manager can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Source System Reference File Import Object Type (Data)  
Resource: Source System Reference File Import Object |                          |
| Task File Import Activity               | A Data Steward Manager can view task file import activity object type for all task file import activities in all resource organizations for which they are authorized | Role: Task File Import  
Duty  
Privilege: View Task File Import Activity Object Type (Data)  
Resource: Task File Import Activity |                          |
| Task File Import Mapping                 | A Data Steward Manager can view task file import mapping object type for all task file import mappings in all resource organizations for which they are authorized | Role: Task File Import  
Duty  
Privilege: View Task File Import Mapping Object Type (Data)  
Resource: Task File Import Mapping |                          |
| Task File Import Object                  | A Data Steward Manager can view task file import object type for all task file import objects in all resource organizations for which they are authorized | Role: Task File Import  
Duty  
Privilege: View Task File Import Object Type (Data)  
Resource: Task File |                          |
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| Trading Community                  | A Data Steward Manager can manage customer account relationship for the reference data sets for which they are authorized. | Role: Customer Account Relationships Management Duty  
Privilege: Manage Customer Account Relationship (Data)  
Resource: Reference Data Set. |                                        |
| Customer Account Site              | A Data Steward Manager can view customer account relationship for the reference data sets for which they are authorized. | Role: Customer Account Relationships Inquiry Duty  
Privilege: View Customer Account Relationship (Data)  
Resource: Reference Data Set. |                                        |
| Customer Account Site Use          | A Data Steward Manager can manage customer account site use for the reference data sets for which they are authorized. | Role: Customer Account Addresses Management Duty  
Privilege: Manage Customer Account Site Use (Data)  
Resource: Reference Data Set. |                                        |
| Data Cleansing Batch               | A Data Steward Manager can manage trading community data cleansing batch for all the data cleansing batches in the enterprise. | Role: Trading Community Data Cleansing Batch Management Duty  
Privilege: Manage |                                        |
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<td>Trading Community Data Cleansing Batch (Data)</td>
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<td><strong>Resource:</strong> Trading Community Data Cleansing Batch</td>
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<tr>
<td>A Data Steward Manager can view trading community data cleansing batch for all the data cleansing batches in the enterprise</td>
<td><strong>Role:</strong> Trading Community Data Cleansing Batch Management Duty</td>
<td><strong>Privilege:</strong> View Trading Community Data Cleansing Batch (Data)</td>
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<td><strong>Resource:</strong> Trading Community Data Cleansing Batch</td>
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<td>Trading Community Duplicate Identification Batch</td>
<td>A Data Steward Manager can manage trading community duplicate identification batch for all duplicate identification batches in the enterprise</td>
<td><strong>Role:</strong> Trading Community Duplicate Identification Batch Management Duty</td>
<td><strong>Privilege:</strong> Manage Trading Community Duplicate Identification Batch (Data)</td>
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<td><strong>Resource:</strong> Trading Community Duplicate Identification Batch</td>
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<tr>
<td>A Data Steward Manager can reject trading community duplicate identification batch for all duplicate identification batches in the enterprise</td>
<td><strong>Role:</strong> Trading Community Duplicate Identification Batch Approval Duty</td>
<td><strong>Privilege:</strong> Reject Trading Community Duplicate Identification Batch (Data)</td>
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<td><strong>Resource:</strong> Trading Community Duplicate Identification Batch</td>
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<tr>
<td>A Data Steward Manager can reject trading community duplicate identification batch for self</td>
<td><strong>Role:</strong> Trading Community Duplicate Identification Batch Management Duty</td>
<td><strong>Privilege:</strong> Reject Trading Community Duplicate Identification Batch (Data)</td>
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<td><strong>Resource:</strong> Trading Community Duplicate Identification Batch</td>
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<tr>
<td>A Data Steward Manager can view trading community duplicate identification batch for all duplicate identification batches in the enterprise</td>
<td><strong>Role:</strong> Trading Community Duplicate Identification Batch Management Duty</td>
<td><strong>Privilege:</strong> View</td>
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<td>Trading Community Duplicate Identification Batch (Data)</td>
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<td><strong>Resource</strong>: Trading Community Duplicate Identification Batch</td>
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<tr>
<td>Trading Community Duplicate Identification Batch Note</td>
<td>A Data Steward Manager can manage trading community duplicate identification batch note for all duplicate identification batches in the enterprise</td>
<td><strong>Role</strong>: Trading Community Duplicate Identification Batch Approval Duty</td>
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<td><strong>Privilege</strong>: Manage Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Resource</strong>: Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Role</strong>: Trading Community Duplicate Identification Batch Management Duty</td>
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<td></td>
<td><strong>Privilege</strong>: Manage Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Resource</strong>: Trading Community Duplicate Identification Batch Note</td>
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<td>A Data Steward Manager can view trading community duplicate identification batch note for all duplicate identification batches in the enterprise</td>
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<td><strong>Role</strong>: Trading Community Duplicate Identification Batch Approval Duty</td>
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<td><strong>Privilege</strong>: View Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Resource</strong>: Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Role</strong>: Trading Community Duplicate Identification Batch Management Duty</td>
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<td><strong>Privilege</strong>: View Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Resource</strong>: Trading Community Duplicate Identification Batch Note</td>
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<tr>
<td>Trading Community</td>
<td>A Data Steward Manager can view trading community duplicate identification batch note for all duplicate identification batches in the enterprise</td>
<td><strong>Role</strong>: Trading Community Duplicate Identification Batch Approval Duty</td>
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<td><strong>Privilege</strong>: View Trading Community Duplicate Identification Batch Note</td>
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<td><strong>Resource</strong>: Trading Community Duplicate Identification Batch Note</td>
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<td>Duplicate Resolution Request</td>
<td>enter trading community duplicate resolution request for all duplicate identification batches in the enterprise</td>
<td>Community Duplicate Identification Batch Approval Duty Privilege: Enter Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<td>A Data Steward Manager can enter trading community duplicate resolution request for self</td>
<td>Role: Trading Community Duplicate Identification Batch Management Duty Privilege: Enter Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<td>A Data Steward Manager can manage trading community duplicate resolution request for all duplicate resolution requests in the enterprise</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty Privilege: Manage Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<td>A Data Steward Manager can process trading community duplicate resolution request for all duplicate resolution requests in the enterprise</td>
<td>Role: Trading Community Duplicate Resolution Request Approval Duty Privilege: Process Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<td>A Data Steward Manager can process trading community duplicate resolution request for self</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty Privilege: Process Trading Community Duplicate Resolution Request (Data) Resource: Trading Community Duplicate Resolution Request</td>
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<td>A Data Steward Manager can</td>
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| Reject Trading Community Duplicate Resolution Request for all duplicate resolution requests in the enterprise | Community Duplicate Resolution Request Approval Duty  
**Privilege:** Reject  
Trading Community Duplicate Resolution Request (Data)  
**Resource:** Trading Community Duplicate Resolution Request | | |
| A Data Steward Manager can reject trading community duplicate resolution request for self | Role: Trading Community Duplicate Resolution Request Management Duty  
**Privilege:** Reject  
Trading Community Duplicate Resolution Request (Data)  
**Resource:** Trading Community Duplicate Resolution Request | | |
| A Data Steward Manager can view trading community duplicate resolution request for all duplicate resolution requests in the enterprise | Role: Trading Community Duplicate Resolution Request Management Duty  
**Privilege:** View  
Trading Community Duplicate Resolution Request (Data)  
**Resource:** Trading Community Duplicate Resolution Request | | |
| Trading Community Duplicate Resolution Request Note | A Data Steward Manager can manage trading community duplicate resolution request note for all duplicate resolution requests in the enterprise | Role: Trading Community Duplicate Resolution Request Approval Duty  
**Privilege:** Manage  
Trading Community Duplicate Resolution Request Note (Data)  
**Resource:** Trading Community Duplicate Resolution Request Note | Role: Trading Community Duplicate Resolution Request Management Duty  
**Privilege:** Manage  
Trading Community Duplicate Resolution Request Note (Data)  
**Resource:** Trading Community Duplicate Resolution Request |
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<td>A Data Steward Manager can view trading community duplicate resolution request note for all duplicate resolution requests in the enterprise</td>
<td>Role: Trading Community Duplicate Resolution Request Approval Duty &lt;br&gt; <strong>Privilege:</strong> View Trading Community Duplicate Resolution Request Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Duplicate Resolution Request Note</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty &lt;br&gt; <strong>Privilege:</strong> View Trading Community Duplicate Resolution Request Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Duplicate Resolution Request Note</td>
<td>Role: Trading Community Duplicate Resolution Request Management Duty &lt;br&gt; <strong>Privilege:</strong> View Trading Community Duplicate Resolution Request Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Duplicate Resolution Request Note</td>
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<td>Trading Community Group Note</td>
<td>A Data Steward Manager can manage group note for all group parties in the enterprise</td>
<td>Role: Party Center Management Duty &lt;br&gt; <strong>Privilege:</strong> Manage Group Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Group Note</td>
<td>Role: Party Center Management Duty &lt;br&gt; <strong>Privilege:</strong> Manage Group Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Group Note</td>
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<td>A Data Steward Manager can view group note for all group parties in the enterprise</td>
<td>Role: Party Center Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Group Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Group Note</td>
<td>Role: Party Center Management Duty &lt;br&gt; <strong>Privilege:</strong> View Group Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Group Note</td>
<td>Role: Party Center Management Duty &lt;br&gt; <strong>Privilege:</strong> View Group Note (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Group Note</td>
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<td>Trading Community Org Address Email Contact Preference</td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Org</td>
<td>Role: Party Information Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) &lt;br&gt; <strong>Resource:</strong> Trading Community Org</td>
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<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
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<td>Trading Community Organization</td>
<td>A Data Steward Manager can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading Community Organization</td>
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<td>Trading Community Organization Address Contact Preference</td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
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<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
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<td>trading community contact preferences of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td>Role: Party Information Inquiry Duty</td>
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<td>Trading Community Organization Email Contact Preference</td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td>Role: Legal Contact Preferences Management Duty</td>
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<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Resource: Trading Community Organization Email Contact Preference</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
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<td>Role: Party Information Inquiry Duty</td>
<td>Role: Legal Contact Preferences Management Duty</td>
<td>Role: Legal Contact Preferences Management Duty</td>
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<tr>
<td>Trading Community Organization Note</td>
<td>A Data Steward Manager can manage organization note for all organization parties in the enterprise</td>
<td>Role: Party Center Management Duty</td>
<td>Privilege: Manage Organization Note (Data)</td>
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<td>A Data Steward Manager can view organization note for all organization parties in the enterprise</td>
<td>Resource: Trading Community Organization Note</td>
<td>Privilege: View Organization Note (Data)</td>
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<td>Role: Party Center Inquiry Duty</td>
<td>Role: Party Center Management Duty</td>
<td>Privilege: View Organization Note (Data)</td>
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<td>Trading Community Organization Phone</td>
<td>A Data Steward Manager can manage trading community</td>
<td>Role: Party Information Inquiry Duty</td>
<td>Privilege: View Organization Note (Data)</td>
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<td>Role: Party Center Management Duty</td>
<td>Role: Party Center Management Duty</td>
<td>Privilege: View Organization Note (Data)</td>
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| Contact Preference                                  | legal contact preference for all trading community contact preferences not of type legal.                                                                                                                             | Inquiry Duty  
**Privilege:** Manage  
Trading Community  
Legal Contact Preference (Data)  
**Resource:** Trading Community  
Organization Phone  
Contact Preference                                                                                                     |                                                                                                                                                                                                                       |
|                                                     | **Role:** Legal Contact Preferences  
**Management Duty:**  
**Privilege:** Manage  
Trading Community  
Legal Contact Preference (Data)  
**Resource:** Trading Community  
Organization Phone  
Contact Preference                                                                                                     |                                                                                                                                                                                                                       |
| Trading Community Person                            | A Data Steward Manager can view trading community person for all people in the enterprise                                                                                                                                 | Role: Party Information  
Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person                                                                                                               |                                                                                                                                                                                                                       |
|                                                     | **Role:** Legal Contact Preferences  
**Management Duty:**  
**Privilege:** Manage  
Trading Community  
Legal Contact Preference (Data)  
**Resource:** Trading Community  
Organization Phone  
Contact Preference                                                                                                     |                                                                                                                                                                                                                       |
| Trading Community Person                            | A Data Steward Manager can view trading community person for all resources in the enterprise                                                                                                                                 | Role: Party Information  
Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person                                                                                                               |                                                                                                                                                                                                                       |
| Trading Community Person Address Contact Preference | A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                 | Role: Party Information  
Inquiry Duty  
**Privilege:** Manage  
Trading Community  
Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Contact Preference                                                                                           |                                                                                                                                                                                                                       |
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<td></td>
<td>preferences of type legal.</td>
<td><strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Legal Contact Preferences Management Duty <strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td><strong>Role</strong>: Legal Contact Preferences Management Duty <strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role</strong>: Legal Contact Preferences Management Duty <strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td><strong>Role</strong>: Legal Contact Preferences Management Duty <strong>Privilege</strong>: Manage Trading Community Legal Contact Preference (Data) <strong>Resource</strong>: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Note</td>
<td>A Data Steward Manager can manage person note for all person parties in the enterprise</td>
<td><strong>Role</strong>: Party Center Management Duty <strong>Privilege</strong>: Manage Person Note (Data) <strong>Resource</strong>: Trading</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------</td>
<td>--------------------</td>
<td>-----------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
|                 | A Data Steward Manager can view person note for all person parties in the enterprise | Role: Party Center Inquiry Duty  
Privilege: View Person Note (Data)  
Resource: Trading Community Person Note | Role: Party Center Management Duty  
Privilege: View Person Note (Data)  
Resource: Trading Community Person Note |
| Trading Community Person Phone Contact Preference | A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference | Role: Legal Contact Preferences Management Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |
|                 | A Data Steward Manager can manage trading community legal contact preference for all trading community contact preferences of type legal. | Role: Legal Contact Preferences Management Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference | |
| Trading Community Relationship | A Data Steward Manager can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship | |

Abstract Role: Employee
Identifies the person as an employee.

Duties
Duties assigned directly and indirectly to the abstract role Employee
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Absence Entry Through Calendar Duty</td>
<td>Creates an absence record through the calendar.</td>
</tr>
<tr>
<td>Absence Records Self Service Duty</td>
<td>Maintains absence records in self service.</td>
</tr>
<tr>
<td>Absence Self Service Management Duty</td>
<td>Maintains absence records and view accrual balance information in self service.</td>
</tr>
<tr>
<td>Accrual Balance View Duty</td>
<td>Views accrual balances.</td>
</tr>
<tr>
<td>Approval Notification Duty</td>
<td>Grants access to view product specific notification content.</td>
</tr>
<tr>
<td>Approve Transactions Duty</td>
<td>Allows ability to approve transactions.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog.</td>
</tr>
<tr>
<td></td>
<td>The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td>Allows uploading CRM content to stage area on content server</td>
</tr>
<tr>
<td>Calendar Time Entry Worker Duty</td>
<td>Reports time by an employee or contingent worker using a calendar.</td>
</tr>
<tr>
<td>Chinese Accounts View Duty</td>
<td>Allows an employee within a Chinese legal employer to view their PHF and social insurance account numbers.</td>
</tr>
<tr>
<td>Create Social Group Duty</td>
<td>Creates social groups.</td>
</tr>
<tr>
<td>Employee Absence Recording Duty</td>
<td>Manages absence records. This role is used by employees.</td>
</tr>
<tr>
<td>Employee Enrollment Duty</td>
<td>Manages employee enrollments.</td>
</tr>
<tr>
<td>Expense Bank Account Management Duty</td>
<td>Manages employee's bank accounts.</td>
</tr>
<tr>
<td>Expense Entry Duty</td>
<td>Creates and updates expense items and expense reports.</td>
</tr>
<tr>
<td>FSCM Load Interface Administration Duty</td>
<td>Manages load interface file for import</td>
</tr>
<tr>
<td>FUSE Directory Access Duty</td>
<td>Grants access to the FUSE directory page.</td>
</tr>
<tr>
<td>FUSE Performance and Career Planning Access Duty</td>
<td>Grants access to the FUSE performance and career planning page.</td>
</tr>
<tr>
<td>FUSE Personal Information Access Duty</td>
<td>Grants access to the FUSE personal information page.</td>
</tr>
<tr>
<td>FUSE Time Access Duty</td>
<td>Grants access to the FUSE Time page.</td>
</tr>
<tr>
<td>Gallery Access Duty</td>
<td>Grants access to the portrait and gallery search duties.</td>
</tr>
<tr>
<td>Goal Management Worker Duty</td>
<td>Goal Management Worker - inherited by Worker</td>
</tr>
<tr>
<td>HCM Information Comparison Duty</td>
<td>Compares workers, jobs, positions, and any combinations of these objects.</td>
</tr>
<tr>
<td>Idea Participation Duty</td>
<td>This duty allows for performing all actions on an Idea.</td>
</tr>
<tr>
<td>Indian Employee Portrait Gallery Duty</td>
<td>Allows an employee within an Indian legal employer to submit their tax investment declaration.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Manage About Me Duty</td>
<td>Grants access to persons to manage their own about me statement.</td>
</tr>
<tr>
<td>Manage Areas of Expertise Duty</td>
<td>Grants access to persons to manage their own areas of expertise.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Manage Areas of Interest Duty</td>
<td>Grants access to persons to manage their own areas of interest.</td>
</tr>
<tr>
<td>My Portrait Work Area Navigation Duty</td>
<td>Grants navigation access to the my portrait work area.</td>
</tr>
<tr>
<td>Negotiation Attachment Inquiry as Procurement Requester Duty</td>
<td>Review supplier negotiation attachments as procurement requester.</td>
</tr>
<tr>
<td>Negotiation Viewing as Procurement Requester Duty</td>
<td>View a supplier negotiation and its details as a requester.</td>
</tr>
<tr>
<td>Oracle Social Network Access Duty</td>
<td>Allows to launch the Oracle Social Network application.</td>
</tr>
<tr>
<td>Oracle Taleo Recruiting Cloud Service Duty</td>
<td>Grants access to the Oracle Taleo Recruiting Cloud Service application</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Payables Invoice Inquiry Duty</td>
<td>Views Oracle Fusion Payables invoices.</td>
</tr>
<tr>
<td>Payroll Bank Account Management Duty</td>
<td>Manages supplier bank accounts and other payment details.</td>
</tr>
<tr>
<td>Payroll Personal Payment Method Management Duty</td>
<td>Manages payment methods used to pay a person and defines how the payments are split if multiple payment methods are specified.</td>
</tr>
<tr>
<td>Payroll Personal Payment Method View Duty</td>
<td>Views payment methods used to pay a person and how the payments are split if multiple payment methods are specified.</td>
</tr>
<tr>
<td>Payroll View Payslip View Duty</td>
<td>Views payslips.</td>
</tr>
<tr>
<td>Performance Goal View Duty</td>
<td>Duty role for view access to goals in Goal Management</td>
</tr>
<tr>
<td>Performance Management Worker Duty</td>
<td>Adds content to rate to performance document and evaluates self.</td>
</tr>
<tr>
<td>Person Address Maintenance Duty</td>
<td>Grants access to persons to manage their own address data.</td>
</tr>
<tr>
<td>Person Citizenship Management Duty</td>
<td>Grants access to persons to manage their own citizenship.</td>
</tr>
<tr>
<td>Person Driver License Management Duty</td>
<td>Grants access to persons to manage their own driver licenses.</td>
</tr>
<tr>
<td>Person Ethnicity Management Duty</td>
<td>Grants access to persons to manage their own ethnicity.</td>
</tr>
<tr>
<td>Person Gallery Work Area Navigation Duty</td>
<td>Grants navigation access to the person gallery work area.</td>
</tr>
<tr>
<td>Person Marital Status Maintenance Duty</td>
<td>Grants access to a person to manage their own marital status and related data.</td>
</tr>
<tr>
<td>Person Name Maintenance Duty</td>
<td>Maintains persons' name related attributes.</td>
</tr>
<tr>
<td>Person Name Maintenance Duty Obsolete</td>
<td>Obsolete role. Do not use.</td>
</tr>
<tr>
<td>Person National Identifier View Duty</td>
<td>Grants access to persons to view national identifier.</td>
</tr>
<tr>
<td>Person Passport Management Duty</td>
<td>Grants access to persons to manage their own passports.</td>
</tr>
<tr>
<td>Person Religion Management Duty</td>
<td>Grants access to persons to manage their own religion.</td>
</tr>
<tr>
<td>Person Visa Permit Management Duty</td>
<td>Grants access to persons to manage their own visas and permits.</td>
</tr>
<tr>
<td>Personal Compensation Management Duty</td>
<td>Manages contributions made toward savings and contribution type plans.</td>
</tr>
<tr>
<td>Portrait Access Duty</td>
<td>Grants access to the portrait maintenance and portrait view duties.</td>
</tr>
<tr>
<td>Portrait Availability Duty</td>
<td>Grants access to the availability card in the portrait, which includes schedule, absence, and accrual information.</td>
</tr>
<tr>
<td>Portrait Benefits Duty</td>
<td>Views benefits data for a worker in the portrait.</td>
</tr>
<tr>
<td>Portrait Communication Methods Duty</td>
<td>Grants access to the employee, contingent worker and Human Resource Specialist to view the person's photo, phones, emails and other communication methods in the portrait.</td>
</tr>
<tr>
<td>Portrait Compensation Duty</td>
<td>Views compensation data for a worker in the portrait.</td>
</tr>
<tr>
<td>Portrait Contact Duty</td>
<td>Grants access to view the contact card in the portrait, which includes phone number, e-mail, other communication methods,</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
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<td>-------------</td>
</tr>
<tr>
<td>Portrait Maintenance Duty</td>
<td>Grants access to the portrait maintenance duties for the portrait cards.</td>
</tr>
<tr>
<td>Portrait Payslip Duty</td>
<td>Grants access to a person's own payslip in the portrait.</td>
</tr>
<tr>
<td>Portrait Personal Payment Method Duty</td>
<td>Grants access to a person's payment methods in the portrait.</td>
</tr>
<tr>
<td>Portrait Personal and Employment Duty</td>
<td>Grants access to a person's own personal and employment information in the portrait.</td>
</tr>
<tr>
<td>Portrait View Duty</td>
<td>Grants access to the portrait view duties for the portrait cards.</td>
</tr>
<tr>
<td>Procurement Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Procurement and Spend Analysis module.</td>
</tr>
<tr>
<td>Project Time Entry Duty</td>
<td>Controls Projects Validation and Time Entry</td>
</tr>
<tr>
<td>Public Person Selection Duty</td>
<td>Grants access to select deferred persons. This is a single privilege duty because it is an isolated privilege that needs to be consumed by other teams.</td>
</tr>
<tr>
<td>Purchase Order Attachment Inquiry as Procurement Requester Duty</td>
<td>Review purchase order and referenced document attachments as a procurement requester.</td>
</tr>
<tr>
<td>Purchase Order Attachment Management as Procurement Requester Duty</td>
<td>Manage purchase order attachments as a procurement requester.</td>
</tr>
<tr>
<td>Purchase Order Changes as Procurement Requester Duty</td>
<td>Perform purchase order change management tasks as a procurement requester.</td>
</tr>
<tr>
<td>Receiving Management Requester Duty</td>
<td>Allows a requester in Oracle Fusion iProcurement to receive items, correct receipts, and return receipts.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Requester Analysis Duty</td>
<td>Duty role with limited access to view and analyze procurement cycle times related to requisitions processing within the Requisition BU that requester belongs to.</td>
</tr>
<tr>
<td>Requisition Attachment Management Duty</td>
<td>Manages attachments on requisitions.</td>
</tr>
<tr>
<td>Requisition Business Unit Data Security</td>
<td>This role is used for Requisition Business Unit data security in the data warehouse.</td>
</tr>
<tr>
<td>Requisition Self Service User Duty</td>
<td>Manages requisitions including creating, searching, and viewing requisitions, creating noncatalog requests, creating requisitions with one-time locations, and changing deliver-to locations on requisition lines.</td>
</tr>
<tr>
<td>Requisition and Referenced Attachment Inquiry Duty</td>
<td>Reviews attachments on requisitions.</td>
</tr>
<tr>
<td>Review Inbound Shipment Details Duty</td>
<td>Reviews inbound shipment details.</td>
</tr>
<tr>
<td>Review Receipt Summary Duty</td>
<td>Reviews receipt summary and receipt line details.</td>
</tr>
<tr>
<td>Review Receiving Transaction History Duty</td>
<td>Reviews transaction history associated with a receipt.</td>
</tr>
<tr>
<td>Social Connection Worker Duty</td>
<td>Performs all Oracle Fusion Social Connection employee duties.</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources.</td>
</tr>
<tr>
<td>Social Group Participation Duty</td>
<td>Participates in social groups.</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources.</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
</tr>
<tr>
<td>Supplier Bank Account Import Duty</td>
<td>Allows access to import bank accounts and external payee information for suppliers, supplier sites, and supplier addresses.</td>
</tr>
<tr>
<td>Talent Worker Duty</td>
<td>Performs all talent management duties as an employee or contingent worker.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Task Management Duty</td>
<td>Manages transaction tasks.</td>
</tr>
<tr>
<td>Time Card Entry Worker Duty</td>
<td>Reports time by time card, as a worker.</td>
</tr>
<tr>
<td>Time Work Area Navigation Duty</td>
<td>Grants navigational access for a worker to report time in a calendar, create and manage absence entries and time cards, and view accrual balances.</td>
</tr>
<tr>
<td>Time and Labor Worker Duty</td>
<td>Reports time as a worker.</td>
</tr>
<tr>
<td>Total Compensation Statements Worker Duty</td>
<td>Views generated total compensation statements for themselves.</td>
</tr>
<tr>
<td>US Employee Portrait Gallery Duty</td>
<td>Allows an employee within a US legal employer to access US specific tasks.</td>
</tr>
<tr>
<td>View Batch Jobs Duty</td>
<td>View ESS Batch Jobs in Scheduled Processes workarea.</td>
</tr>
<tr>
<td>View Employment Information Duty</td>
<td>Views employment information.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>View Secured Custom Help Duty</td>
<td>Views custom help containing the security lookup value Secured.</td>
</tr>
<tr>
<td>Worker Availability Viewing Duty</td>
<td>Views workers' availability based on their work schedules.</td>
</tr>
<tr>
<td>Worker Document Management Duty</td>
<td>Grants access to persons to manage their own document data.</td>
</tr>
<tr>
<td>Worker Duty</td>
<td>Performs worker related tasks.</td>
</tr>
<tr>
<td>Worker Gallery Access Duty</td>
<td>Restricts access to private data in the portrait to workers themselves and HR specialists.</td>
</tr>
<tr>
<td>Worker Gallery Search Duty</td>
<td>Searches worker deferred data and views the portrait page.</td>
</tr>
<tr>
<td>Worker Information Sharing Duty</td>
<td>Shares own employment information with line managers or external parties.</td>
</tr>
<tr>
<td>Worker Onboarding Duty</td>
<td>Duty role that permits newly hired workers to complete the onboarding tasks associated with an onboarding process.</td>
</tr>
<tr>
<td>Worker Portrait Maintenance Duty</td>
<td>Manages workers' addresses, e-mails, phones, and other personal information.</td>
</tr>
<tr>
<td>Worker Processes Duty</td>
<td>Grants access to persons to manage their own data including address, marital status, documents, onboarding processes, and information sharing.</td>
</tr>
<tr>
<td>Worker Role Management Duty</td>
<td>Manages worker roles.</td>
</tr>
<tr>
<td>Worker Selection Duty</td>
<td>Selects workers.</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
<td>This duty is obsolete.</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Worker Duty</td>
<td>Grants navigation access to the workers to the Workforce Processes and Tasks work area page.</td>
</tr>
<tr>
<td>Workforce Profile View Duty</td>
<td>Allows viewing of workforce profile data.</td>
</tr>
<tr>
<td>Workforce Profile Worker Duty</td>
<td>Performs workforce profile duties as an employee or contingent worker.</td>
</tr>
</tbody>
</table>

**Role Hierarchy and required role membership**

Fusion applications ship the role memberships assuming you have deployed all offerings, options and features. Role memberships marked with a "+" in the "All" column are required for all options and features in this offering. If you are not deploying a particular offering, option or feature, remove those role memberships that are marked with a "*" for that offering, option or feature in Authorization Policy Manager.

If you are deploying other offerings, refer to the Security Reference Manual for those offerings before removing any role memberships.
Roles inherited directly and indirectly by the abstract role **Employee**

<table>
<thead>
<tr>
<th>Inherited roles by Offering, Option and Feature</th>
<th>Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Attachments User</td>
<td></td>
</tr>
<tr>
<td>CRM Stage Write</td>
<td>+</td>
</tr>
<tr>
<td>Employee Absence Recording Duty</td>
<td></td>
</tr>
<tr>
<td>Payroll Personal Payment Method Management Duty</td>
<td></td>
</tr>
<tr>
<td>Payee Bank Account Management Duty</td>
<td></td>
</tr>
<tr>
<td>Payroll View Payslip View Duty</td>
<td></td>
</tr>
<tr>
<td>Chinese Accounts View Duty</td>
<td></td>
</tr>
<tr>
<td>Procurement Requester</td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis</td>
<td></td>
</tr>
<tr>
<td>Negotiation Attachment Inquiry as Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Negotiation Viewing as Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Payables Invoice Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Public Person Selection Duty</td>
<td>+</td>
</tr>
<tr>
<td>Purchase Order Attachment Inquiry as Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Purchase Order Attachment Management as Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Purchase Order Changes as Procurement Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Receiving Management Requester Duty</td>
<td></td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Requester Analysis Duty</td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
</tr>
<tr>
<td>Procurement Analysis Currency Preference</td>
<td></td>
</tr>
<tr>
<td>Requisition Business Unit Data Security</td>
<td></td>
</tr>
<tr>
<td>Requisition Attachment Management Duty</td>
<td></td>
</tr>
<tr>
<td>Requisition Self Service User Duty</td>
<td></td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Inherited roles by Offering, Option and Feature</td>
<td>Sales</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td></td>
<td>All</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Requisition and Referenced Attachment Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Review Inbound Shipment Details Duty</td>
<td></td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Review Receipt Summary Duty</td>
<td></td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Review Receiving Transaction History Duty</td>
<td></td>
</tr>
<tr>
<td>Public Person Selection Duty</td>
<td>+</td>
</tr>
<tr>
<td>Worker Duty</td>
<td>+</td>
</tr>
<tr>
<td>Approval Notification Duty</td>
<td>+</td>
</tr>
<tr>
<td>Approve Transactions Duty</td>
<td>+</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>+</td>
</tr>
<tr>
<td>Employee Enrollment Duty</td>
<td></td>
</tr>
<tr>
<td>Expense Entry Duty</td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>+</td>
</tr>
<tr>
<td>Expense Bank Account Management Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Payee Bank Account Management Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Supplier Bank Account Import Duty</td>
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<td>Gallery Access Duty</td>
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<td>Portrait Access Duty</td>
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<td>Portrait Maintenance Duty</td>
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<td>Portrait View Duty</td>
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<td>Portrait Availability Duty</td>
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<td>Portrait Compensation Duty</td>
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<td>Portrait Contact Duty</td>
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<td>Worker Gallery Search Duty</td>
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<td>Information Inquiry Duty</td>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>HCM Information Comparison Duty</td>
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<td>Public Person Selection Duty</td>
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<td>My Portrait Work Area Navigation Duty</td>
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<td>Person Gallery Work Area Navigation Duty</td>
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<td>Personal Compensation Management Duty</td>
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<td>Social Connection Worker Duty</td>
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<td>Social Group Participation Duty</td>
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<tr>
<td>Inherited roles by Offering, Option and Feature</td>
<td>Sales</td>
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<td>Create Social Group Duty</td>
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<td>Social Group Participation Core Duty</td>
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<td>Social Network Duty</td>
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<td>Social Network Core Duty</td>
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<td>Talent Worker Duty</td>
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<td>Goal Management Worker Duty</td>
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<td>Performance Management Worker Duty</td>
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<td>View Employment Information Duty</td>
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<td>Workforce Profile Worker Duty</td>
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<tr>
<td>Total Compensation Statements Worker Duty</td>
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<tr>
<td>View Batch Jobs Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<tr>
<td>View Secured Custom Help Duty</td>
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<tr>
<td>Worker Availability Viewing Duty</td>
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<tr>
<td>Worker Gallery Access Duty</td>
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<td>Portrait Communication Methods Duty</td>
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<td>Worker Portrait Maintenance Duty</td>
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<td>Person National Identifier View Duty</td>
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<td>Portrait Benefits Duty</td>
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<td>Portrait Personal and Employment Duty</td>
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<td>Task Management Duty</td>
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<td>Worker Onboarding Duty</td>
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<td>Worker Processes Duty</td>
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<tr>
<td>Chinese Accounts View Duty</td>
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<tr>
<td>Person Address Maintenance Duty</td>
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<td>Person Marital Status Maintenance Duty</td>
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<td>Person Name Maintenance Duty</td>
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<tr>
<td>Person Name Maintenance Duty Obsolete</td>
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<tr>
<td>US Employee Portrait Gallery Duty</td>
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<td>Worker Document Management Duty</td>
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<td>Worker Information Sharing Duty</td>
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<tr>
<td>Public Person Selection Duty</td>
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</tr>
<tr>
<td>Worker Role Management Duty</td>
<td>+</td>
</tr>
<tr>
<td>Worker Selection Duty</td>
<td>+</td>
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<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
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</tbody>
</table>
## Privileges

Privileges granted to duties of the abstract role **Employee**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Absence Entry Through Calendar Duty</td>
<td>Creates an absence record through the calendar.</td>
<td>Absence Entry Via Calendar</td>
</tr>
<tr>
<td>Absence Records Self Service Duty</td>
<td>Maintains absence records in self service.</td>
<td>Maintain Self Service Absence Record</td>
</tr>
<tr>
<td>Accrual Balance View Duty</td>
<td>Views accrual balances.</td>
<td>View Accrual Plan Balance</td>
</tr>
<tr>
<td>Approval Notification Duty</td>
<td>Grants access to view product specific notification content.</td>
<td>View Notification Details</td>
</tr>
<tr>
<td>Approve Transactions Duty</td>
<td>Allows ability to approve transactions.</td>
<td>Approve Transactions</td>
</tr>
<tr>
<td>Calendar Time Entry Worker Duty</td>
<td>Reports time by an employee or contingent worker using a calendar.</td>
<td>Report Time by Calendar</td>
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<tr>
<td>Chinese Accounts View Duty</td>
<td>Allows an employee within a Chinese legal employer to view their PHF and social insurance account numbers.</td>
<td>View Chinese PHF/SI Account Numbers</td>
</tr>
<tr>
<td>Create Social Group Duty</td>
<td>Creates social groups.</td>
<td>Create Social Group</td>
</tr>
<tr>
<td>Employee Absence Recording Duty</td>
<td>Manages absence records. This role is used by employees.</td>
<td>Manage Absence Records</td>
</tr>
<tr>
<td>Employee Enrollment Duty</td>
<td>Manages employee enrollments.</td>
<td>Define Benefit Participant Enrollment Result</td>
</tr>
<tr>
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<td>Elect Benefits</td>
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<td></td>
<td>Maintain Plan Beneficiary Designation</td>
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<td></td>
<td>Maintain Primary Care Provider</td>
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<td></td>
<td>Review Benefit Participant Enrollment Result</td>
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<tr>
<td>Expense Bank Account Management Duty</td>
<td>Manages employee's bank accounts.</td>
<td>Manage Bank Account for Expense Reimbursement</td>
</tr>
<tr>
<td>Expense Entry Duty</td>
<td>Creates and updates expense items and expense reports.</td>
<td>Manage Expense Report</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Review Expense Reimbursement</td>
</tr>
<tr>
<td>FSCM Load Interface Administration Duty</td>
<td>Manages load interface file for import.</td>
<td>Load File to Interface</td>
</tr>
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<td>Load Interface File for Import</td>
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<td></td>
<td>Transfer File</td>
</tr>
<tr>
<td>FUSE Directory Access Duty</td>
<td>Grants access to the FUSE directory page.</td>
<td>Access FUSE Directory Page</td>
</tr>
<tr>
<td>FUSE Personal Information Access Duty</td>
<td>Grants access to the FUSE personal information page.</td>
<td>Access FUSE Personal Information Page</td>
</tr>
<tr>
<td>FUSE Time Access Duty</td>
<td>Grants access to the FUSE Time page.</td>
<td>Access FUSE Time Page</td>
</tr>
<tr>
<td>Goal Management Worker Duty</td>
<td>Goal Management Worker - inherited by Worker</td>
<td>Manage Performance Goal</td>
</tr>
<tr>
<td>HCM Information Comparison Duty</td>
<td>Compares workers, jobs, positions, and any combinations of these objects.</td>
<td>Compare HCM Information</td>
</tr>
<tr>
<td>Idea Participation Duty</td>
<td>This duty allows for performing all actions on an Idea.</td>
<td>Create Product Idea</td>
</tr>
<tr>
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<td></td>
<td>Manage Product Idea</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Review Product Ideas</td>
</tr>
<tr>
<td>Indian Employee Portrait Gallery Duty</td>
<td>Allows an employee within an Indian legal employer to submit their tax investment declaration.</td>
<td>Submit Indian Tax Investment Declaration</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
</tr>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>Item Reference</td>
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<td>View Item</td>
</tr>
<tr>
<td>My Portrait Work Area Navigation Duty</td>
<td>Grants navigation access to the my portrait work area.</td>
<td>Manage My Portrait Work Area</td>
</tr>
<tr>
<td>Negotiation Viewing as</td>
<td>View a supplier negotiation and its details as a requester.</td>
<td>View Supplier Negotiation</td>
</tr>
<tr>
<td>Procurement Requester Duty</td>
<td></td>
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</tr>
<tr>
<td>Oracle Social Network Access</td>
<td>Allows to launch the Oracle Social Network application.</td>
<td>Launch Oracle Social Network</td>
</tr>
<tr>
<td>Service Duty</td>
<td></td>
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</tr>
<tr>
<td>Oracle Taleo Recruiting Cloud</td>
<td>Grants access to the Oracle Taleo Recruiting Cloud Service application</td>
<td>Access Oracle Taleo Recruiting Cloud Service</td>
</tr>
<tr>
<td>Service Duty</td>
<td></td>
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</tr>
<tr>
<td>Payables Invoice Inquiry Duty</td>
<td>Views Oracle Fusion Payables invoices.</td>
<td>View Payables Invoice</td>
</tr>
<tr>
<td></td>
<td></td>
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</tr>
<tr>
<td>Payee Bank Account Management</td>
<td>Manages supplier bank accounts and other payment details.</td>
<td>Manage External Payee Payment Details</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
<td>Manage Third Party Bank Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Third Party Bank Account</td>
</tr>
<tr>
<td>Payroll Personal Payment Method Management Duty</td>
<td>Manages payment methods used to pay a person and defines how the payments are split if multiple payment methods are specified.</td>
<td>Manage Personal Payment Method</td>
</tr>
<tr>
<td>Payroll Personal Payment Method View Duty</td>
<td>Views payment methods used to pay a person and how the payments are split if multiple payment methods are specified.</td>
<td>Manage Personal Payment Method</td>
</tr>
<tr>
<td>Payroll View Payslip View Duty</td>
<td>Views payslips.</td>
<td>View Payslip</td>
</tr>
<tr>
<td>Performance Goal View Duty</td>
<td>Duty role for view access to goals in Goal Management</td>
<td>View Performance Goal</td>
</tr>
<tr>
<td>Performance Management Worker</td>
<td>Adds content to rate to performance document and evaluates self.</td>
<td>Create Performance Document by Worker</td>
</tr>
<tr>
<td>Duty</td>
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<td>Print Performance Document</td>
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<td></td>
<td>Provide Performance Evaluation Feedback</td>
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<td>Select Feedback Participants</td>
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<td></td>
<td>Track Participant Feedback Status</td>
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<td></td>
<td>View Performance Information on Worker Dashboard</td>
</tr>
<tr>
<td>Person Address Maintenance</td>
<td>Grants access to persons to manage their own address data.</td>
<td>Change Person Address</td>
</tr>
<tr>
<td>Duty</td>
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</tr>
<tr>
<td>Person Gallery Work Area</td>
<td>Grants navigation access to the person gallery work area.</td>
<td>View Person Gallery Work Area</td>
</tr>
<tr>
<td>Navigation Duty</td>
<td></td>
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</tr>
<tr>
<td>Person Marital Status</td>
<td>Grants access to a person to manage their own marital status and related data.</td>
<td>Change Person Marital Status</td>
</tr>
<tr>
<td>Maintenance Duty</td>
<td></td>
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<tr>
<td>Personal Compensation</td>
<td>Manages contributions made toward savings and contribution type plans.</td>
<td>Manage Variable Compensation Allocation by</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Portrait Personal Payment Method Duty</td>
<td>Grants access to a person's payment methods in the portrait.</td>
<td>View Personal Payment Method</td>
</tr>
<tr>
<td>Project Time Entry Duty</td>
<td>Controls Projects Validation and Time Entry</td>
<td>Enter Project Unprocessed Expenditure Batch</td>
</tr>
<tr>
<td>Purchase Order Changes as Procurement Requester Duty</td>
<td>Perform purchase order change management tasks as a procurement requester.</td>
<td>Cancel Purchase Order as Procurement Requester</td>
</tr>
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<td>Change Purchase Order as Procurement Requester</td>
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<td>View Purchase Order as Procurement Requester</td>
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<tr>
<td>Receiving Management Requester Duty</td>
<td>Allows a requester in Oracle Fusion iProcurement to receive items, correct receipts, and return receipts.</td>
<td>Correct Self-Service Receiving Receipt</td>
</tr>
<tr>
<td></td>
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<td>Create Self-Service Receiving Receipt</td>
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<td></td>
<td>Manage Self-Service Receiving Receipt Return</td>
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<td></td>
<td>Monitor Self-Service Receiving Receipt Work Area</td>
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<td>Review Self-Service Receiving Receipt</td>
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<td></td>
<td></td>
<td>View Receiving Receipt Notification</td>
</tr>
<tr>
<td>Requisition Self Service User Duty</td>
<td>Manages requisitions including creating, searching, and viewing requisitions, creating noncatalog requests, creating requisitions with one-time locations, and changing deliver-to locations on requisition lines.</td>
<td>Create Requisition with Changes to Deliver-to Location</td>
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<td></td>
<td>Create Requisition with Noncatalog Requests</td>
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<td>Create Requisition with One Time Location</td>
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<td>Manage Requisition</td>
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<td></td>
<td>View Requisition</td>
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<tr>
<td>Review Inbound Shipment Details Duty</td>
<td>Reviews inbound shipment details.</td>
<td>Review Inbound Shipment Details</td>
</tr>
<tr>
<td>Review Receipt Summary Duty</td>
<td>Reviews receipt summary and receipt line details.</td>
<td>Review Receiving Receipt Summary</td>
</tr>
<tr>
<td>Review Receiving Transaction History Duty</td>
<td>Reviews transaction history associated with a receipt.</td>
<td>Review Receiving Transaction History</td>
</tr>
<tr>
<td>Social Group Participation Core Duty</td>
<td>Groups participation tasks available in Oracle Fusion Global Human Resources</td>
<td>Manage Social Group</td>
</tr>
<tr>
<td>Social Group Participation Duty</td>
<td>Participates in social groups.</td>
<td>Add Someone to Social Group</td>
</tr>
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<td>Invite Someone to Social Group</td>
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<td>Link Social Group</td>
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<td></td>
<td>Unlink Social Group</td>
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<td>View Related Social Groups</td>
</tr>
<tr>
<td>Social Network Core Duty</td>
<td>Performs social network tasks in Oracle Fusion Global Human Resources</td>
<td>Manage Social Bookmarks</td>
</tr>
<tr>
<td>Social Network Duty</td>
<td>Participates in social networks.</td>
<td>Invite Social Connection</td>
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<td>Manage Kudos</td>
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<td>Manage Message Board</td>
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<td>Manage Social Connections</td>
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<td>Manage Social Self-</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>Supplier Bank Account Import Duty</td>
<td>Allows access to import bank accounts and external payee information for suppliers, supplier sites, and supplier addresses.</td>
<td>Import Supplier Bank Accounts</td>
</tr>
<tr>
<td>Time Card Entry Worker Duty</td>
<td>Reports time by time card, as a worker.</td>
<td>Create Time Card</td>
</tr>
<tr>
<td>Time Work Area Navigation Duty</td>
<td>Grants navigational access for a worker to report time in a calendar, create and manage absence entries and time cards, and view accrual balances.</td>
<td>Access Time Work Area</td>
</tr>
<tr>
<td>Total Compensation Statements Worker Duty</td>
<td>Views generated total compensation statements for themselves.</td>
<td>View Total Compensation Statement Already Generated</td>
</tr>
<tr>
<td>US Employee Portrait Gallery Duty</td>
<td>Allows an employee within a US legal employer to access US specific tasks.</td>
<td>Update US W-4</td>
</tr>
<tr>
<td>View Batch Jobs Duty</td>
<td>View ESS Batch Jobs in Scheduled Processes workarea.</td>
<td>Manage Scheduled Processes Work Area</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Worker Document Management Duty</td>
<td>Grants access to persons to manage their own document data.</td>
<td>Manage Person Documentation</td>
</tr>
<tr>
<td>Worker Duty</td>
<td>Performs worker related tasks.</td>
<td>Manage My Portrait Work Area</td>
</tr>
<tr>
<td>Worker Gallery Search Duty</td>
<td>Searches worker deferred data and views the portrait page.</td>
<td>Search Worker</td>
</tr>
<tr>
<td>Worker Information Sharing Duty</td>
<td>Shares own employment information with line managers or external parties.</td>
<td>Share Worker Information</td>
</tr>
<tr>
<td>Worker Onboarding Duty</td>
<td>Duty role that permits newly hired workers to complete the onboarding tasks associated with an onboarding process.</td>
<td>Complete Onboarding</td>
</tr>
<tr>
<td>Worker Portrait Maintenance Duty</td>
<td>Manages workers' addresses, e-mails, phones, and other personal information.</td>
<td>Print Worker Portrait</td>
</tr>
<tr>
<td>Worker Role Management Duty</td>
<td>Manages worker roles.</td>
<td>Self Request Roles</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
<td>This duty is obsolete.</td>
<td>Manage Workforce Processes Work Area</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Worker Duty</td>
<td>Grants navigation access to the workers to the Workforce Processes and Tasks work area page.</td>
<td>Manage Workforce Processes Work Area by Worker</td>
</tr>
<tr>
<td>Workforce Profile View Duty</td>
<td>Allows viewing of workforce profile data.</td>
<td>View Talent Profile</td>
</tr>
<tr>
<td>Workforce Profile Worker Duty</td>
<td>Performs workforce profile duties as an employee or contingent worker.</td>
<td>Define Talent Profile</td>
</tr>
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<td></td>
<td>Define Talent Profile Item</td>
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<td></td>
<td>Manage Model Talent</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>Profile</td>
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<td>Manage Person Talent Profile</td>
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<td>Manage Talent Profile Interest List</td>
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<td>Match Talent Profile</td>
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<td>Update Talent Profile Item</td>
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<td>View Talent Profile</td>
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</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the abstract role Employee

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>An Employee can delete application attachment for the categories including miscellaneous, to supplier, to buyer, to receiver, to approver, and to payables</td>
<td>Role: Purchase Order Attachment Management as Procurement Requester Duty Privilege: Delete Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can read application attachment for the categories including document, miscellaneous, to supplier, to buyer, to receiver, to approver, and to payables</td>
<td>Role: Purchase Order Attachment Inquiry as Procurement Requester Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can read application attachment for the categories including miscellaneous, to approver, to buyer, to payables, to receiver, and to supplier</td>
<td>Role: Negotiation Attachment Inquiry as Procurement Requester Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can update application attachment for the categories including miscellaneous, to supplier, to buyer, to receiver, to approver, and to payables</td>
<td>Role: Purchase Order Attachment Management as Procurement Requester Duty Privilege: Update Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Reference Territory</td>
<td>An Employee can choose application reference territory for countries in their country security profile</td>
<td>Role: Person Marital Status Maintenance Duty Privilege: Choose</td>
<td></td>
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<tr>
<td>Benefit Organization</td>
<td>An Employee can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty&lt;br PRIVILEGE: View Worker Benefits Portrait Card (Data)&lt;br RESOURCE: Benefit Organization</td>
<td></td>
</tr>
<tr>
<td>Benefit Authorization</td>
<td>An Employee can view benefit authorization for themselves</td>
<td>Role: Employee Enrollment Duty&lt;br PRIVILEGE: View Benefit Authorization (Data)&lt;br RESOURCE: Benefit Authorization</td>
<td></td>
</tr>
<tr>
<td>Benefit Covered Dependent</td>
<td>An Employee can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty&lt;br PRIVILEGE: View Worker Benefits Portrait Card (Data)&lt;br RESOURCE: Benefit Covered Dependent</td>
<td></td>
</tr>
<tr>
<td>Benefit Participant Enrollment Action</td>
<td>An Employee can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty&lt;br PRIVILEGE: View Worker Benefits Portrait Card (Data)&lt;br RESOURCE: Benefit Participant Enrollment Action</td>
<td></td>
</tr>
<tr>
<td>Benefit Participant Enrollment Result</td>
<td>An Employee can review benefit participant enrollment result for themselves</td>
<td>Role: Employee Enrollment Duty&lt;br PRIVILEGE: Review Benefit Participant Enrollment Result (Data)&lt;br RESOURCE: Benefit Participant Enrollment Result</td>
<td></td>
</tr>
<tr>
<td>Benefit Participant Rate</td>
<td>An Employee can view worker benefits portrait card for themselves</td>
<td>Role: Portrait Benefits Duty&lt;br PRIVILEGE: View Worker Benefits Portrait Card (Data)&lt;br RESOURCE: Benefit Participant Enrollment Result</td>
<td></td>
</tr>
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</tbody>
</table>
| Benefit Relation        | An Employee can manage benefit relation for themselves                              | Role: Employee Enrollment Duty  
Privilege: Manage Benefit Relation (Data)  
Resource: Benefit Relation |                                        |
| Cash Advance Approval Note | An Employee can manage expense report approval note for themselves                  | Role: Expense Entry Duty  
Privilege: Manage Expense Report Approval Note (Data)  
Resource: Cash Advance Approval Note |                                        |
| Corporate Card Transaction Dispute Note | An Employee can manage expense for themselves                                      | Role: Expense Entry Duty  
Privilege: Manage Expense (Data)  
Resource: Corporate Card Transaction Dispute Note |                                        |
| Expense                 | An Employee can manage expense for themselves                                       | Role: Expense Entry Duty  
Privilege: Manage Expense (Data)  
Resource: Expense |                                        |
| Expense Report          | An Employee can manage expense report for themselves                                | Role: Expense Entry Duty  
Privilege: Manage Expense Report (Data)  
Resource: Expense Report |                                        |
| Expense Report Approval Note | An Employee can manage expense report approval note for themselves                 | Role: Expense Entry Duty  
Privilege: Manage Expense Report Approval Note (Data)  
Resource: Expense Report Approval Note |                                        |
| HR Job                  | An Employee can choose hr job for jobs in their job security profile              | Role: HCM Information Comparison Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job |                                        |
| Help Topic              | An Employee can view secured custom help content for all secured help content they are authorized | Role: View Secured Custom Help Duty  
Privilege: View Secured Custom Help Content  
Resource: Help Topic |                                        |
<p>| Idea                    | An Employee can manage                                                            | Role: Idea Participation |                                        |</p>
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| product idea where they are a member of the idea team | Duty  
**Privilege**: Manage Product Idea (Data)  
**Resource**: Idea | | |
| An Employee can review product idea where they are a member of the idea team | **Role**: Idea Participation  
Duty  
**Privilege**: Review Product Idea (Data)  
**Resource**: Idea | | |
| item | An Employee can maintain item asset maintenance group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Asset Maintenance Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item attribute for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Attribute (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item basic for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Basic (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item costing group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Costing Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item general planning group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item General Planning Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item inventory group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Inventory Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item invoicing group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Invoicing Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item lead times group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item Lead Times Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item mrp and mps group for the items they have access to in item and inventory organizations | **Role**: Worker Duty  
**Privilege**: Maintain Item MRP and MPS Group (Data)  
**Resource**: Item | | |
| Item | An Employee can maintain item order management group | **Role**: Worker Duty  
**Privilege**: Maintain | | |
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<td></td>
<td>for the items they have access to in item and inventory organizations</td>
<td>Item Order Management Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Pack (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item People (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Physical Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Primary Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Process Manufacturing Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Purchasing Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Receiving Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Revision (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Service Group (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Structure (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Item&lt;br&gt;&lt;br&gt;Role: Worker Duty Privilege: Maintain Item Structure Group</td>
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| Item and inventory organizations| An Employee can maintain item web option group for the items they have access to in item and inventory organizations | **Role:** Worker Duty  
**Privilege:** Maintain Item Web Option Group (Data)  
**Resource:** Item |                                                                         |
|                                 | An Employee can maintain item work in process group for the items they have access to in item and inventory organizations | **Role:** Worker Duty  
**Privilege:** Maintain Item Work in Process Group (Data)  
**Resource:** Item |                                                                         |
|                                 | An Employee can view item attribute for the items they have access to in item and inventory organizations | **Role:** Worker Duty  
**Privilege:** View Item Attribute (Data)  
**Resource:** Item |                                                                         |
|                                 | An Employee can view item basic for the items they have access to in item and inventory organizations | **Role:** Worker Duty  
**Privilege:** View Item Basic (Data)  
**Resource:** Item |                                                                         |
|                                 | An Employee can view item pack for the items they have access to in item and inventory organizations | **Role:** Worker Duty  
**Privilege:** View Item Pack (Data)  
**Resource:** Item |                                                                         |
|                                 | An Employee can view item structure for the items they have access to in item and inventory organizations | **Role:** Worker Duty  
**Privilege:** View Item Structure (Data)  
**Resource:** Item |                                                                         |
| Payables Credit Memo            | An Employee can report payables for the business units for which they are authorized | **Role:** Payables Invoice Inquiry Duty  
**Privilege:** Report Payables (Data)  
**Resource:** Payables Credit Memo |                                                                         |
| Payables Standard Invoice       | An Employee can report payables for the business units for which they are authorized | **Role:** Payables Invoice Inquiry Duty  
**Privilege:** Report Payables (Data)  
**Resource:** Payables Standard Invoice |                                                                         |
| Payroll Archive Information     | An Employee can view worker payslip portrait card for themselves                     | **Role:** Portrait Payslip Duty  
**Privilege:** View Worker Payslip Portrait Card (Data)  
**Resource:** Payroll Archive Information |                                                                         |
| Payroll Personal Deduction      | An Employee can update US W-4 for themselves if they are employed by a US legal employer | **Role:** US Employee Portrait Gallery Duty  
**Privilege:** Update US W-4 (Data)  
**Resource:** Payroll Personal Deduction |                                                                         |
<p>|                                 | An Employee can view chinese                                                        | <strong>Role:</strong> Chinese |                                                                         |</p>
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<td></td>
<td>accounts for themselves if they are employed by a chinese legal employer</td>
<td>Accounts View Duty Privilege: View Chinese Accounts (Data) Resource: Payroll Personal Deduction</td>
<td></td>
</tr>
<tr>
<td>Payroll Relationship</td>
<td>An Employee can view indian tax investment declaration for themselves if they are employed by an indian legal employer</td>
<td>Role: Indian Employee Portrait Gallery Duty Privilege: View Indian Tax Investment Declaration Resource: Payroll Personal Deduction</td>
<td></td>
</tr>
<tr>
<td>Payroll Relationship</td>
<td>An Employee can manage payroll person process results for themselves</td>
<td>Role: Payroll View Payslip View Duty Privilege: Manage Payroll Person Process Results (Data) Resource: Payroll Relationship</td>
<td></td>
</tr>
<tr>
<td>Payroll Relationship</td>
<td>An Employee can manage payroll relationship for themselves</td>
<td>Role: Payroll Personal Payment Method Management Duty Privilege: Manage Payroll Relationship (Data) Resource: Payroll Relationship</td>
<td></td>
</tr>
<tr>
<td>Payroll Relationship</td>
<td>An Employee can view payroll relationship for themselves</td>
<td>Role: Payroll Personal Payment Method View Duty Privilege: View Payroll Relationship (Data) Resource: Payroll Relationship</td>
<td></td>
</tr>
<tr>
<td>Person</td>
<td>An Employee can change person address for themselves</td>
<td>Role: Person Address Maintenance Duty Privilege: Change Person Address (Data) Resource: Person</td>
<td></td>
</tr>
<tr>
<td>Person</td>
<td>An Employee can change person marital status for themselves</td>
<td>Role: Person Marital Status Maintenance Duty Privilege: Change Person Marital Status (Data) Resource: Person</td>
<td></td>
</tr>
<tr>
<td>Person</td>
<td>An Employee can manage about me for themselves</td>
<td>Role: Manage About Me Duty Privilege: Manage About Me (Data) Resource: Person</td>
<td></td>
</tr>
<tr>
<td>Person</td>
<td>An Employee can manage areas of expertise for themselves</td>
<td>Role: Manage Areas of Expertise Duty</td>
<td></td>
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</tr>
</tbody>
</table>
|                 | An Employee can manage areas of interest for themselves | **Privilege**: Manage Areas of Expertise (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage person citizenship for themselves | **Role**: Manage Areas of Interest Duty  
**Privilege**: Manage Areas of Interest (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage person driver license for themselves | **Role**: Person Driver License Management Duty  
**Privilege**: Manage Person Driver License (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage person ethnicity for themselves | **Role**: Person Ethnicity Management Duty  
**Privilege**: Manage Person Ethnicity (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage person passport for themselves | **Role**: Person Passport Management Duty  
**Privilege**: Manage Person Passport (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage person religion for themselves | **Role**: Person Religion Management Duty  
**Privilege**: Manage Person Religion (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage person visa or permit for themselves | **Role**: Person Visa Permit Management Duty  
**Privilege**: Manage Person Visa or Permit (Data)  
**Resource**: Person |                        |
|                 | An Employee can manage worker public portrait for themselves | **Role**: Worker Portrait Maintenance Duty  
**Privilege**: Manage Worker Public Portrait (Data)  
**Resource**: Person |                        |
|                 | An Employee can print worker portrait for themselves | **Role**: Portrait Maintenance Duty  
**Privilege**: Print Worker |                        |
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<td><strong>Person Absence Entry</strong></td>
<td>An Employee can maintain self service absence record for persons and assignments in their person and assignment security profile</td>
<td><strong>Role:</strong> Absence Records&lt;br&gt;Self Service Duty&lt;br&gt;<strong>Privilege:</strong> Maintain Self Service Absence Record (Data)&lt;br&gt;<strong>Resource:</strong> Person Absence Entry</td>
<td></td>
</tr>
<tr>
<td><strong>Person Absence Entry</strong></td>
<td>An Employee can maintain self service absence record for themselves</td>
<td><strong>Role:</strong> Absence Records&lt;br&gt;Self Service Duty&lt;br&gt;<strong>Privilege:</strong> Maintain Self Service Absence Record (Data)&lt;br&gt;<strong>Resource:</strong> Person Absence Entry</td>
<td></td>
</tr>
<tr>
<td><strong>Person Address</strong></td>
<td>An Employee can manage person private address details for themselves</td>
<td><strong>Role:</strong> Worker Portrait Maintenance Duty&lt;br&gt;<strong>Privilege:</strong> Manage Person Private Address Details (Data)&lt;br&gt;<strong>Resource:</strong> Person Address</td>
<td></td>
</tr>
<tr>
<td><strong>Person Assignment</strong></td>
<td>An Employee can view person assignment for persons and assignments in their person and assignment security profile</td>
<td><strong>Role:</strong> View Employment Information Duty&lt;br&gt;<strong>Privilege:</strong> View Person Assignment (Data)&lt;br&gt;<strong>Resource:</strong> Person Assignment</td>
<td></td>
</tr>
<tr>
<td><strong>Person Communication Method</strong></td>
<td>An Employee can manage person communication method for themselves</td>
<td><strong>Role:</strong> Worker Portrait Maintenance Duty&lt;br&gt;<strong>Privilege:</strong> Manage Person Communication</td>
<td></td>
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|                        | An Employee can view person communication method for private communication methods granted to the user for persons in their person and assignment security profile | Role: Portrait Communication Methods Duty  
Privilege: View Person Communication Method (Data)  
Resource: Person Communication Method |             |
| Person Contact Relationship | An Employee can manage person contact details for themselves                          | Role: Worker Portrait Maintenance Duty  
Privilege: Manage Person Contact Details (Data)  
Resource: Person Contact Relationship |             |
|                        | An Employee can manage person private contact details for themselves                 | Role: Worker Portrait Maintenance Duty  
Privilege: Manage Person Private Contact Details (Data)  
Resource: Person Contact Relationship |             |
| Person Documentation   | An Employee can manage person documentation for document types in their document types security profile for themselves | Role: Worker Document Management Duty  
Privilege: Manage Person Documentation (Data)  
Resource: Person Documentation |             |
| Person Email           | An Employee can manage person email for themselves                                   | Role: Worker Portrait Maintenance Duty  
Privilege: Manage Person Email (Data)  
Resource: Person Email |             |
|                        | An Employee can view person email for work e-mail addresses and private e-mail addresses granted to the user for persons in their person and assignment security profile | Role: Portrait Communication Methods Duty  
Privilege: View Person Email (Data)  
Resource: Person Email |             |
| Person Image           | An Employee can manage person image for themselves                                   | Role: Worker Portrait Maintenance Duty  
Privilege: Manage Person Image (Data)  
Resource: Person Image |             |
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<td>An Employee can view person image for public images for persons in their person and assignment security profile</td>
<td>Role: Portrait Communication Methods Duty Privilege: View Person Image (Data) Resource: Person Image</td>
<td></td>
</tr>
<tr>
<td>Person Life Event</td>
<td>An Employee can manage person life event for themselves</td>
<td>Role: Employee Enrollment Duty Privilege: Manage Person Life Event (Data) Resource: Person Life Event</td>
<td></td>
</tr>
<tr>
<td>Person Name</td>
<td>An Employee can change person name for themselves</td>
<td>Role: Person Name Maintenance Duty Privilege: Change Person Name (Data) Resource: Person Name</td>
<td></td>
</tr>
<tr>
<td>Person National Identifier</td>
<td>An Employee can view person national identifier for themselves</td>
<td>Role: Person National Identifier View Duty Privilege: View Person National Identifier (Data) Resource: Person National Identifier</td>
<td></td>
</tr>
<tr>
<td>Person Phone</td>
<td>An Employee can manage person phone for themselves</td>
<td>Role: Worker Portrait Maintenance Duty Privilege: Manage Person Phone (Data) Resource: Person Phone</td>
<td></td>
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<tr>
<td></td>
<td>An Employee can view person phone for work phone numbers and private phone numbers granted to the user for persons in their person and assignment security profile</td>
<td>Role: Portrait Communication Methods Duty Privilege: View Person Phone (Data) Resource: Person Phone</td>
<td></td>
</tr>
<tr>
<td>Person Plan Accrual</td>
<td>An Employee can view accrual plan balance for persons and assignments in their person and assignment security profile</td>
<td>Role: Accrual Balance View Duty Privilege: View Accrual Plan Balance (Data) Resource: Person Plan Accrual</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can view accrual plan balance for themselves</td>
<td>Role: Accrual Balance View Duty Privilege: View Accrual Plan Balance (Data) Resource: Person Plan Accrual</td>
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| Personal Payment Method       | An Employee can manage payroll relationship for legislative data groups in their legislative data group security profile | **Role:** Payroll Personal Payment Method Management Duty  
**Privilege:** Manage Payroll Relationship (Data)  
**Resource:** Personal Payment Method |                                                      |
|                               | An Employee can manage personal payment method for themselves                       | **Role:** Payroll Personal Payment Method Management Duty  
**Privilege:** Manage Personal Payment Method (Data)  
**Resource:** Personal Payment Method |                                                      |
|                               | An Employee can view payroll relationship for legislative data groups in their legislative data group security profile | **Role:** Payroll Personal Payment Method View Duty  
**Privilege:** View Payroll Relationship (Data)  
**Resource:** Personal Payment Method |                                                      |
|                               | An Employee can view worker payment method portrait card for themselves              | **Role:** Portrait Personal Payment Method Duty  
**Privilege:** View Worker Payment Method Portrait Card (Data)  
**Resource:** Personal Payment Method |                                                      |
| Plan Beneficiary Designation  | An Employee can view worker benefits portrait card for themselves                   | **Role:** Portrait Benefits Duty  
**Privilege:** View Worker Benefits Portrait Card (Data)  
**Resource:** Plan Beneficiary Designation |                                                      |
| Portrait Private Note         | An Employee can manage portrait private note for themselves                          | **Role:** Worker Processes Duty  
**Privilege:** Manage Portrait Private Note (Data)  
**Resource:** Portrait Private Note |                                                      |
| Position                      | An Employee can choose position for positions in their position security profile     | **Role:** HCM Information Comparison Duty  
**Privilege:** Choose Position (Data)  
**Resource:** Position |                                                      |
<p>| Primary Care Provider         | An Employee can define plan primary care provider for                               | <strong>Role:</strong> Employee Enrollment Duty |                                                      |</p>
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<td></td>
<td>themselves</td>
<td>Privilege: Define Plan</td>
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<td></td>
<td></td>
<td>Primary Care Provider (Data)</td>
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<td></td>
<td></td>
<td>Resource: Primary</td>
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<td>Care Provider</td>
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<td>Public Person</td>
<td>An Employee can choose</td>
<td>Role: Public Person</td>
<td></td>
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<td></td>
<td>public person for persons and</td>
<td>Selection Duty</td>
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<td>assignments in their person and</td>
<td>Privilege: Choose</td>
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<td></td>
<td>assignment security profile</td>
<td>Public Person (Data)</td>
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<td></td>
<td></td>
<td>Resource: Public</td>
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<td></td>
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<td>Person</td>
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</tr>
<tr>
<td></td>
<td>An Employee can compare hcm</td>
<td>Role: HCM Information</td>
<td></td>
</tr>
<tr>
<td></td>
<td>information for themselves</td>
<td>Comparison Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: Compare</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>HCM Information</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Public</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can search</td>
<td>Role: Worker Gallery</td>
<td></td>
</tr>
<tr>
<td></td>
<td>person deferred for persons and</td>
<td>Search Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>assignments in their person and</td>
<td>Privilege: Search</td>
<td></td>
</tr>
<tr>
<td></td>
<td>assignment security profile</td>
<td>Person Deferred (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Public</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can view person</td>
<td>Role: View Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>deferred for persons and</td>
<td>Details Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>assignments in their person and</td>
<td>Privilege: View Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>assignment security profile</td>
<td>Details (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Public</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can view worker</td>
<td>Role: Portrait Contact</td>
<td></td>
</tr>
<tr>
<td></td>
<td>contact portrait card for themselves</td>
<td>Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: View</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Worker Contact Portrait</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Card (Data)</td>
<td></td>
</tr>
<tr>
<td>Requisition</td>
<td>An Employee can manage</td>
<td>Role: Requisition Self</td>
<td></td>
</tr>
<tr>
<td></td>
<td>requisition for themselves for the</td>
<td>Service User Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>business units for which they are authorized</td>
<td>Manage Requisition (Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource: Business</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can manage</td>
<td>Role: Requisition Self</td>
<td></td>
</tr>
<tr>
<td></td>
<td>requisition for themselves for the financial business unit associated with their primary assignment</td>
<td>Service User Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can view salary</td>
<td>Role: Personal</td>
<td></td>
</tr>
<tr>
<td></td>
<td>details for themselves</td>
<td>Compensation Management</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: View</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Salary Details (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
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</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>Talent Profile</td>
<td>An Employee can view worker compensation portrait card for themselves</td>
<td><strong>Role:</strong> Workforce Profile Worker Duty  <strong>Privilege:</strong> View Worker Compensation Portrait Card (Data)  <strong>Resource:</strong> Salary</td>
<td></td>
</tr>
<tr>
<td>Talent Profile</td>
<td>An Employee can view talent profile model for jobs in their job security profile</td>
<td><strong>Role:</strong> Workforce Profile Worker Duty  <strong>Privilege:</strong> View Talent Profile Model (Data)  <strong>Resource:</strong> Talent Profile</td>
<td></td>
</tr>
<tr>
<td>Talent Profile</td>
<td>An Employee can view talent profile person for themselves</td>
<td><strong>Role:</strong> Workforce Profile Worker Duty  <strong>Privilege:</strong> View Talent Profile Person (Data)  <strong>Resource:</strong> Talent Profile</td>
<td></td>
</tr>
<tr>
<td>Talent Profile Item</td>
<td>An Employee can view talent profile item worker for themselves</td>
<td><strong>Role:</strong> Workforce Profile Worker Duty  <strong>Privilege:</strong> View Talent Profile Item Worker (Data)  <strong>Resource:</strong> Talent Profile Item</td>
<td></td>
</tr>
<tr>
<td>Task</td>
<td>An Employee can manage tasks for themselves</td>
<td><strong>Role:</strong> Task Management Duty  <strong>Privilege:</strong> Manage Tasks (Data)  <strong>Resource:</strong> Task</td>
<td></td>
</tr>
<tr>
<td>Total Compensation Statement</td>
<td>An Employee can view total compensation statement already generated for themselves</td>
<td><strong>Role:</strong> Total Compensation Statements Worker Duty  <strong>Privilege:</strong> View Total Compensation Statement Already Generated (Data)  <strong>Resource:</strong> Total Compensation Statement</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>--------------------------------------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Org Address Phone Contact Preference  | An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Phone Contact Preference |                                                                       |
| Trading Community Organization                        | An Employee can view trading community organization for all organizations in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View Trading Community Organization (Data)  
**Resource:** Trading Community Organization |                                                                       |
| Trading Community Organization Address Contact Preference | An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Organization Address Contact Preference |                                                                       |
| Trading Community Organization Email Contact Preference | An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Organization Email Contact Preference |                                                                       |
| Trading Community Organization Phone Contact Preference | An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Organization Phone Contact Preference |                                                                       |
<p>| Trading Community Person                               | An Employee can view trading community contact for all trading community persons in | <strong>Role:</strong> Internal Contact Relationship Information Inquiry |                                                                       |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>the enterprise except contacts</td>
<td>the enterprise except contacts created by partners.</td>
<td>Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Trading Community Contact (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>created by partners.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>An Employee can view trading</td>
<td>An Employee can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Trading Community Person (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>community person for all people in</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>the enterprise</td>
<td>An Employee can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Trading Community Person (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>resources in the enterprise</td>
<td>An Employee can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Trading Community Person (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address</td>
<td>An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address</td>
<td>An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Phone Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email</td>
<td>An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>-------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Person Phone Contact Preference | An Employee can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                       |
| Trading Community Relationship   | An Employee can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                       |
|                                 | An Employee can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                       |
| User Role                       | An Employee can self request roles for themselves                                    | Role: Worker Role Management Duty  
Privilege: Self Request Roles (Data)  
Resource: User Role |                       |
|                                 | An Employee can view own account details for themselves                               | Role: Worker Role Management Duty  
Privilege: View Own Account Details (Data)  
Resource: User Role |                       |
| Variable Compensation Allocation | An Employee can manage variable compensation allocation by worker for themselves      | Role: Personal Compensation Management Duty  
Privilege: Manage Variable Compensation Allocation by Worker (Data)  
Resource: Variable Compensation Allocation |                       |
<p>| Web Entry Time Card             | An Employee can manage time cards for themselves                                     | Role: Time Card Entry Worker Duty |                       |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>An Employee can search time cards for themselves</td>
<td>Privilege: Manage Time Cards (Data) Resource: Web Entry Time Card</td>
<td>Role: Time Card Entry Worker Duty Privilege: Search Time Cards Resource: Web Entry Time Card</td>
</tr>
<tr>
<td>Worker</td>
<td>An Employee can choose worker for people and assignments in their person and assignment security profile</td>
<td>Role: Worker Selection Duty Privilege: Choose Worker (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can compare worker employment information for themselves</td>
<td>Role: HCM Information Comparison Duty Privilege: Compare Worker Employment Information (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can review worker availability for themselves</td>
<td>Role: Worker Availability Viewing Duty Privilege: Review Worker Availability (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td>Worker Absence</td>
<td>An Employee can view absence balance for themselves</td>
<td>Role: Employee Absence Recording Duty Privilege: View Absence Balance (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Employee can manage absence records for themselves</td>
<td>Role: Employee Absence Recording Duty Privilege: Manage Absence Records (Data) Resource: Worker Absence</td>
<td></td>
</tr>
</tbody>
</table>

**Segregation of Duties Policies Respected**

Segregation of duties policy is a toxic combination of GRC entitlements.

Segregation of duties policies respected during the development of duties for the abstract role **Employee**
GRC entitlements used above are mapped to Fusion applications roles or privileges as follows:

<table>
<thead>
<tr>
<th>GRC Entitlement Type</th>
<th>GRC Entitlement</th>
<th>Duty Role</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duty</td>
<td>Assets Workbench</td>
<td>Fixed Asset Addition Duty</td>
<td>Load File to Interface</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Load Interface File for Import</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Transfer File</td>
</tr>
</tbody>
</table>

**Job Role: Enterprise Contract Administrator**

Performs the duties of both customer contract administrator and supplier contract administrator.

**Duties**

Duties assigned directly and indirectly to the job role **Enterprise Contract Administrator**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
<td>Amends approved contracts. This includes initiating an amendment, reverting the contract to the previous signed version, updating all allowable attributes, and submitting the amendment for approval.</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
<td>Authors contracts, including terms and conditions, interactions, and customer account information.</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
</tr>
<tr>
<td>Contract Export Management Duty</td>
<td>Manages contracts export.</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
<td>Manages contracts file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Contract Fulfillment Management Duty</td>
<td>Manages contract fulfillment. Additional duties include initiating the creation of purchase orders and purchase agreements from contract fulfillment lines, tracking the execution of purchase orders and agreements created in the procurement application, and sending contract fulfillment notifications.</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
<td>Searches and views contracts for the assigned business units.</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
</tr>
<tr>
<td>Customer Contract Search and</td>
<td>Searches and views customer contracts for the assigned business</td>
</tr>
</tbody>
</table>
### Duty Role

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>View Access Duty</td>
<td>units.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Supplier Contract Management Duty</td>
<td>Negotiates and authors supplier contracts. Also manages amendment and closeout of these contracts.</td>
</tr>
<tr>
<td>Supplier Contract Search and View Access Duty</td>
<td>Searches and views supplier contracts for the assigned business units.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Upload data for Contract Import</td>
<td>Allows to upload data file to import Contract related data.</td>
</tr>
</tbody>
</table>

### Role Hierarchy

Roles inherited directly and indirectly by the job role **Enterprise Contract Administrator**

### Inherited Roles

- Enterprise Contract Administrator
  - Contract File Import Duty
    - File Import Scheduling Duty
    - Applications Common Reference Data Review Duty
  - Customer Contract Management Duty
    - Contract Amendment Duty
    - Contract Authoring Duty
    - Contract Closeout Duty
    - Contract Export Management Duty
  - CRM Export Management Duty
  - Customer Contract Search and View Access Duty
    - Contract Search and View Access Duty
      - Contract Text Search Duty
      - Customer Account Addresses Inquiry Duty
      - Customer Account Contacts Inquiry Duty
      - Customer Account Information Inquiry Duty
      - Customer Account Relationships Inquiry Duty
      - Interaction Management Duty
### Inherited Roles

<table>
<thead>
<tr>
<th>Duty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
</tr>
<tr>
<td>Supplier Contract Management Duty</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
</tr>
<tr>
<td>Contract Export Management Duty</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
</tr>
<tr>
<td>Contract Fulfillment Management Duty</td>
</tr>
<tr>
<td>Supplier Contract Search and View Access Duty</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
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<tr>
<td>Contract Text Search Duty</td>
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<td>Customer Account Addresses Inquiry Duty</td>
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<td>Customer Account Contacts Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Item Inquiry Duty</td>
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<tr>
<td>Negotiation Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
</tr>
</tbody>
</table>

Upload data for Contract Import
## Privileges

Privileges granted to duties of the job role **Enterprise Contract Administrator**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process&lt;br&gt;Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
<td>Amends approved contracts. This includes initiating an amendment, reverting the contract to the previous signed version, updating all allowable attributes, and submitting the amendment for approval.</td>
<td>Amend Contract&lt;br&gt;Cancel Contract&lt;br&gt;Close Contract&lt;br&gt;Create Contract&lt;br&gt;Create Contract Deliverable&lt;br&gt;Delete Contract&lt;br&gt;Edit Contract&lt;br&gt;Hold Contract&lt;br&gt;Manage Contract Deliverable&lt;br&gt;Manage Contract Template&lt;br&gt;Manage Electronic Signature&lt;br&gt;Search Contract Template&lt;br&gt;View Contract</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
<td>Authors contracts, including terms and conditions, interactions, and customer account information.</td>
<td>Assign Contract Owner&lt;br&gt;Create Contract&lt;br&gt;Create Contract Deliverable&lt;br&gt;Create Contract in Wizard&lt;br&gt;Delete Contract&lt;br&gt;Edit Contract&lt;br&gt;Hold Contract&lt;br&gt;Manage Contract Deliverable&lt;br&gt;Manage Contract Template&lt;br&gt;Manage Contract Template&lt;br&gt;Manage Contract Work Area&lt;br&gt;Manage Electronic Signature&lt;br&gt;Purge Contract Temporary Tables&lt;br&gt;Search Contract Template&lt;br&gt;Search Contracts&lt;br&gt;Send Contract Expiration Notification&lt;br&gt;View Contract</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
<td>Close Contract</td>
</tr>
<tr>
<td>Contract Fulfillment Management Duty</td>
<td>Manages contract fulfillment. Additional duties include initiating the creation of purchase orders and purchase agreements from contract fulfillment lines, tracking the execution of purchase orders and agreements created in the procurement application, and sending contract fulfillment notifications.</td>
<td>Manage Contract Fulfillment&lt;br&gt;Send Contract Fulfillment Notification&lt;br&gt;View Contract Fulfillment</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>----------------------------------------</td>
<td>---------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
<td>Searches and views contracts for the assigned business units.</td>
<td>Manage Contract Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Contract Template</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Contract by Text</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Contracts</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract Template</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Contract Terms</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text</td>
<td>Search Contract Text</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Site Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Contact Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Trading Community Organization</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Information</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Customer Account Relationships</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationships</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationships</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
<td>Enable Admin Access</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Include Project Attributes in Contract Search Pages</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
<td>Searches and views customer contracts for the assigned business units.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Set Up File Import Activity</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Item Catalog</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Item Global Search</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Trading Partner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Item Reference</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item Organization Association</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item Relationship</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Supplier Negotiation</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Additional Standard Contract Terms and Conditions</td>
</tr>
<tr>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Nonstandard Contract Terms and Conditions</td>
<td></td>
</tr>
<tr>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Standard Contract Terms and Conditions</td>
<td></td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement View Purchase Agreement</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
</tr>
<tr>
<td>Supplier Contract Management Duty</td>
<td>Negotiates and authors supplier contracts. Also manages amendment and closeout of these contracts.</td>
<td>Enable Admin Access</td>
</tr>
<tr>
<td>Supplier Contract Search and View Access Duty</td>
<td>Searches and views supplier contracts for the assigned business units.</td>
<td>Enable Buy Intent</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Enterprise Contract Administrator**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Application Attachment                              | An Enterprise Contract Administrator can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing | Role: Purchase Document Attachment Inquiry Duty  
*Privilege:* Read Application Attachment  
*Resource:* Application Attachment |  |
| Application Attachment Category                     | An Enterprise Contract Administrator can delete application attachment for all miscellaneous category attachments data                                                                                       | Role: Applications Common Reference Data Review Duty  
*Privilege:* Delete Application Attachment  
*Resource:* Application Attachment Category |  |
| Application Attachment                              | An Enterprise Contract Administrator can read application attachment for all miscellaneous category attachments data                                                                                       | Role: Applications Common Reference Data Review Duty  
*Privilege:* Read Application Attachment  
*Resource:* Application Attachment Category |  |
| Application Attachment Category                     | An Enterprise Contract Administrator can update application attachment for all miscellaneous category attachments data                                                                                        | Role: Applications Common Reference Data Review Duty  
*Privilege:* Update Application Attachment  
*Resource:* Application Attachment Category |  |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>application attachment for all miscellaneous category attachments data</td>
<td>Data Review Duty&lt;br&gt;Privilege: Update Application Attachment&lt;br&gt;Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Contract</td>
<td>An Enterprise Contract Administrator can manage contract for the business units for which they are authorized</td>
<td>Role: Contract Amendment Duty&lt;br&gt;Privilege: Manage Contract (Data)&lt;br&gt;Resource: Contract</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Contract Authoring Duty&lt;br&gt;Privilege: Manage Contract (Data)&lt;br&gt;Resource: Contract</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Contract Closeout Duty&lt;br&gt;Privilege: Manage Contract (Data)&lt;br&gt;Resource: Contract</td>
<td></td>
</tr>
<tr>
<td>Contract Expert Rule</td>
<td>An Enterprise Contract Administrator can view contract terms library for all the business units</td>
<td>Role: Contract Search and View Access Duty&lt;br&gt;Privilege: View Contract (Data)&lt;br&gt;Resource: Contract</td>
<td></td>
</tr>
<tr>
<td>Contract Export Object</td>
<td>An Enterprise Contract Administrator can view contract export object for all the contract export objects</td>
<td>Role: Contract Export Management Duty&lt;br&gt;Privilege: View Contract Export Object (Data)&lt;br&gt;Resource: Contract Export Object</td>
<td></td>
</tr>
<tr>
<td>Contract File Import Object</td>
<td>An Enterprise Contract Administrator can view contract import for all the contract file import objects</td>
<td>Role: Contract File Import Duty&lt;br&gt;Privilege: View Contract Import (Data)&lt;br&gt;Resource: Contract File Import Object</td>
<td></td>
</tr>
<tr>
<td>Contract Library Clause</td>
<td>An Enterprise Contract Administrator can manage contract terms library for all nonstandard clauses irrespective of business unit</td>
<td>Role: Nonstandard Contract Terms and Conditions Authoring Duty&lt;br&gt;Privilege: Manage Contract Terms Library (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>An Enterprise Contract Administrator can view contract terms library for all business units</td>
<td>Resource: Contract Library Clause</td>
<td>Role: Nonstandard Contract Terms and Conditions Authoring Duty&lt;br&gt;&lt;br&gt;Privilege: View Contract Terms Library (Data)&lt;br&gt;&lt;br&gt;Resource: Contract Library Clause</td>
<td></td>
</tr>
<tr>
<td>Contract Note</td>
<td>An Enterprise Contract Administrator can manage contract note for notes that are not private or private notes where they are the author.</td>
<td>Role: Contract Amendment Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Contract Note (Data)&lt;br&gt;&lt;br&gt;Resource: Contract Note</td>
<td>Role: Contract Authoring Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Contract Note (Data)&lt;br&gt;&lt;br&gt;Resource: Contract Note</td>
</tr>
<tr>
<td>Customer Account</td>
<td>An Enterprise Contract Administrator can view customer account for all customer accounts in the enterprise</td>
<td>Role: Customer Account Information Inquiry Duty&lt;br&gt;&lt;br&gt;Privilege: View Customer Account (Data)&lt;br&gt;&lt;br&gt;Resource: Customer Account</td>
<td></td>
</tr>
<tr>
<td>File Export Batch</td>
<td>An Enterprise Contract Administrator can view file export batch for all export batches</td>
<td>Role: CRM Export Management Duty&lt;br&gt;&lt;br&gt;Privilege: View File Export Batch (Data)&lt;br&gt;&lt;br&gt;Resource: File Export Batch</td>
<td></td>
</tr>
<tr>
<td>File Export Object</td>
<td>An Enterprise Contract Administrator can manage export unit test for all export unit test objects</td>
<td>Role: CRM Export Management Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Export Unit Test (Data)&lt;br&gt;&lt;br&gt;Resource: File Export Object</td>
<td></td>
</tr>
<tr>
<td>Interaction</td>
<td>An Enterprise Contract Administrator can delete interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty&lt;br&gt;&lt;br&gt;Privilege: Delete Interaction (Data)&lt;br&gt;&lt;br&gt;Resource: Interaction</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Administrator can update interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty&lt;br&gt;&lt;br&gt;Privilege: Update Interaction (Data)&lt;br&gt;&lt;br&gt;Resource: Interaction</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Administrator can view interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Interaction (Data)&lt;br&gt;&lt;br&gt;Resource: Interaction</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Administrator can view interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Interaction (Data)&lt;br&gt;&lt;br&gt;Resource: Interaction</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Administrator can view interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Interaction (Data)&lt;br&gt;&lt;br&gt;Resource: Interaction</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>----------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------</td>
<td>-------------------------</td>
</tr>
<tr>
<td>Administrator can view interaction for all interactions in the enterprise</td>
<td>Management Duty Privilege: View Interaction (Data) Resource: Interaction</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>An Enterprise Contract Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty Privilege: View Customer Account Relationship (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>An Enterprise Contract Administrator can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty Privilege: View Customer Account Site (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>An Enterprise Contract Administrator can view customer account site use for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty Privilege: View Customer Account Site Use (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>An Enterprise Contract Administrator can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>------------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Organization Address Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Organization Address Contact Preference |                         |
| Trading Community Organization Email Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Organization Email Contact Preference |                         |
| Trading Community Organization Phone Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role**: Party Information Inquiry Duty  
**Privilege**: Manage Trading Community Legal Contact Preference (Data)  
**Resource**: Trading Community Organization Phone Contact Preference |                         |
| Trading Community Person           | An Enterprise Contract Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by partners. | **Role**: Internal Contact Relationship Information Inquiry Duty  
**Privilege**: View Trading Community Contact (Data)  
**Resource**: Trading Community Person |                         |
|                                   | An Enterprise Contract Administrator can view trading community person for all people in the enterprise | **Role**: Party Information Inquiry Duty  
**Privilege**: View Trading Community Person (Data)  
**Resource**: Trading Community Person |                         |
|                                   | An Enterprise Contract Administrator can view trading community person for all people in the enterprise other than sales accounts and sales prospects. | **Role**: Party Information Inquiry Duty  
**Privilege**: View Trading Community Person (Data)  
**Resource**: Trading Community Person |                         |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Community Person| An Enterprise Contract Administrator can view trading community person for all resources in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person |                        |
| Trading Community Person Address Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Contact Preference |                        |
| Trading Community Person Address Phone Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Phone Contact Preference |                        |
| Trading Community Person Email Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Email Contact Preference |                        |
| Trading Community Person Phone Contact Preference | An Enterprise Contract Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Phone Contact Preference |                        |
| Trading Community Relationship | An Enterprise Contract Administrator can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships | **Role:** Internal Contact Relationship Information Inquiry Duty  
**Privilege:** View  
Trading Community Relationship (Data) |                        |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>created by partners</td>
<td></td>
<td>Resource: Trading Community Relationship</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Enterprise Contract Manager**

Manages a team of enterprise contract administrators.

**Duties**

Duties assigned directly and indirectly to the job role **Enterprise Contract Manager**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Contract Amendment Duty</td>
<td>Amends approved contracts. This includes initiating an amendment.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Contract Authoring Duty</td>
<td>reverting the contract to the previous signed version, updating all allowable attributes, and submitting the amendment for approval.</td>
</tr>
<tr>
<td>Contract Closeout Duty</td>
<td>Authors contracts, including terms and conditions, interactions, and customer account information.</td>
</tr>
<tr>
<td>Contract Export Management Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
<td>Manages contracts export.</td>
</tr>
<tr>
<td>Contract Fulfillment Management Duty</td>
<td>Manages contract fulfillment. Additional duties include initiating the creation of purchase orders and purchase agreements from contract fulfillment lines, tracking the execution of purchase orders and agreements created in the procurement application, and sending contract fulfillment notifications.</td>
</tr>
<tr>
<td>Contract Import from File Setup Duty</td>
<td>Configures the mapping between the import file attributes and the contract attributes.</td>
</tr>
<tr>
<td>Contract Search and View Access Duty</td>
<td>Searches and views contracts for the assigned business units.</td>
</tr>
<tr>
<td>Contract Setup Duty</td>
<td>Contract Setup</td>
</tr>
<tr>
<td>Contract Text Search Duty</td>
<td>Duty role to search contracts by text</td>
</tr>
<tr>
<td>Contract UI Customization Duty</td>
<td>Allows customization of Contracts pages</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
<td>Searches and views customer contracts for the assigned business units.</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to customer contracts, such as managing customer contract management business function settings and billing accounts.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
</tbody>
</table>
| Legal Employer Selection Duty                      | Grants access to a data security privilege Choose Legal Employer
### Duty Role | Description
--- | ---
Duty Role | Description
--- | ---
**Negotiation Viewing Duty** | Allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.

**Nonstandard Contract Terms and Conditions Authoring Duty** | Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.

**Party Information Inquiry Duty** | Views trading community parties.

**Personal Contact Information Inquiry Duty** | Views personal contact information such as home phone, home address, and personal e-mail.

**Personal Identifier Inquiry Duty** | Views social security number, tax registration identification numbers, and other personal identifiers.

**Purchase Agreement Viewing Duty** | Search for and review purchase agreements.

**Purchase Document Attachment Inquiry Duty** | Review purchase order, purchase agreement, and referenced document attachments.

**Purchase Order Viewing Duty** | Search for and review purchase orders as a procurement agent.

**Relationship Information Inquiry Duty** | Grants privileges to view trading community relationships data.

**Resource Administration Duty** | Administers resource information.

**Resource Information Management Duty** | Manages resource information.

**Supplier Contract Management Duty** | Negotiates and authors supplier contracts. Also manages amendment and closeout of these contracts.

**Supplier Contract Search and View Access Duty** | Searches and views supplier contracts for the assigned business units.

**Supplier Contract Setup Duty** | In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to supplier contracts, such as managing supplier contract management business function settings and payables payment terms.

**Talent Notifications Duty** | Sets up and manages talent management notifications.

**Trading Community Confidential Personally Identifiable Information Inquiry Duty** | Views personally identifiable information.

**Upload data for Contract Import Duty** | Allows to upload data file to import Contract related data.

**User Account and Roles View Duty** | Views the user account and roles for a selected person.

**User Name Creation and Linking Duty** | Creates a new user name or links an existing user name for a person.

**User Name Edit Duty** | Updates the user name associated with a person.

**User Password Reset Duty** | Resets passwords of selected users.

**User Role Management Duty** | Manages user roles.

**View Person Details Duty** | Creates or updates users during person synchronizations.

**Workforce Profile Resource Administration Duty** | Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.

**Workforce Profile Resource Manager Duty** | Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.

---

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Enterprise Contract Manager**

---

**Inherited Roles**
Enterprise Contract Manager
<table>
<thead>
<tr>
<th>Inherited Roles</th>
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</thead>
<tbody>
<tr>
<td>Contract File Import Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Contract Fulfillment Management Duty</td>
</tr>
<tr>
<td>Contract Import from File Setup Duty</td>
</tr>
<tr>
<td>File Import Management Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
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<tr>
<td>Applications Common Reference Data Review Duty</td>
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<td>Customer Contract Management Duty</td>
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<td>Contract Amendment Duty</td>
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<td>Contract Export Management Duty</td>
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<td>CRM Export Management Duty</td>
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<td>Customer Contract Search and View Access Duty</td>
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<td>Purchase Agreement Viewing Duty</td>
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<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
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<td>Customer Contract Setup Duty</td>
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<tr>
<td>Talent Notifications Duty</td>
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</tr>
</tbody>
</table>

Upload data for Contract Import
**Privileges**

Privileges granted to duties of the job role **Enterprise Contract Manager**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Attachment Entity</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Database Resource</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
</tr>
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<td></td>
<td>Manage Application Extensible Flexfield</td>
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<td></td>
<td>Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Document Sequence Category</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Set-Enabled Lookup</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Standard Lookup</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Profile Option</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Application Reference Data Set Assignment</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Currency</td>
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<td>Manage Application Reference ISO Language</td>
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<td>Manage Application Reference Industry</td>
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<td>Manage Application Reference Time Zone</td>
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</tr>
</tbody>
</table>

Note: The table entries for the duties are placeholders for illustrative purposes. The actual duties and their descriptions will depend on the specific application and job role requirements.
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<tbody>
<tr>
<td>Applications Common Application Document Sequence Category Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application document sequence categories.</td>
<td>Manage Application Document Sequence Category</td>
</tr>
<tr>
<td>Applications Common Application Flexfield Value Set Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application flexfields value sets.</td>
<td>Manage Application Flexfield Value Set</td>
</tr>
<tr>
<td>Applications Common Application Profile Value Administration Duty</td>
<td>Manages Oracle Middleware Extensions for Fusion Applications application profile option values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
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<tr>
<td>Contract Closeout Duty</td>
<td>Closes contracts or contract lines for active or expired contracts.</td>
<td>Close Contract</td>
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| Contract Fulfillment Management Duty | Manages contract fulfillment. Additional duties include initiating the creation of purchase orders and purchase agreements from contract fulfillment lines, tracking the execution of purchase orders and agreements created in the procurement application, and sending contract fulfillment notifications. | Manage Contract Fulfillment  
Send Contract Fulfillment Notification  
View Contract Fulfillment |
| Contract Search and View Access Duty | Searches and views contracts for the assigned business units.                                                                                                                                                           | Manage Contract Work Area  
Search Contract Template  
Search Contract by Text  
Search Contracts  
View Contract  
View Contract Template  
View Contract Terms |
| Contract Setup Duty             | Contract Setup                                                                                                                                                                                                       | Build Keyword Search Index for the Contract Terms Library  
Define Project Contract Billing Configuration  
Generate PDF Contract for Text Search  
Manage Contract Currency Conversion Rate Types  
Manage Contract Customer Account  
Manage Contract Customer Account Site Usages  
Manage Contract Global Employee  
Manage Contract Interaction Reference Mapping  
Manage Contract Layout Templates  
Manage Contract Line Item  
Manage Contract Line Type  
Manage Contract Note Type Mapping  
Manage Contract Organization Party  
Manage Contract Party Contact  
Manage Contract Party Location  
Manage Contract Party Role and Contact Sources  
Manage Contract Payment Terms  
Manage Contract Person |
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<td>Allows customization of Contracts pages</td>
<td>Customize Contract UI</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
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<td></td>
<td>View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
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<tr>
<td></td>
<td></td>
<td>View Customer Account Contact</td>
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<td>View Customer Account Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account</td>
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<tr>
<td></td>
<td></td>
<td>Search Trading Community Organization</td>
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<td></td>
<td></td>
<td>View Customer Account</td>
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<td></td>
<td></td>
<td>View Customer Account Information</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Search Customer Account Relationships</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Customer Account Relationships</td>
</tr>
<tr>
<td>Customer Contract Management Duty</td>
<td>Negotiates and authors customer contracts. Also manages amendment and closeout of these contracts.</td>
<td>Enable Admin Access</td>
</tr>
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<td></td>
<td></td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Include Project Attributes in Contract Search Pages</td>
</tr>
<tr>
<td>Customer Contract Search and View Access Duty</td>
<td>Searches and views customer contracts for the assigned business units.</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Customer Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty</td>
<td>Enable Sell Intent</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
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<tr>
<td>Electronic Signature Setup Duty</td>
<td>Duty role to setup electronic signature</td>
<td>Manage Electronic Signature Setup</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Catalog</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Global Search</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Trading Partner Item Reference</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>View Item</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>View Item Organization Association</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>View Item Relationship</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>View Supplier Negotiation</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Additional Standard Contract Terms and Conditions</td>
</tr>
<tr>
<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Nonstandard Contract Terms and Conditions</td>
</tr>
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<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>Author Standard Contract Terms and Conditions</td>
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<td>Nonstandard Contract Terms and Conditions Authoring Duty</td>
<td>Authors nonstandard terms and conditions in addition to standard terms and conditions. Nonstandard terms authoring includes editing standard clauses, creating nonstandard clauses, deleting nonstandard clauses and sections, and removing contract terms.</td>
<td>View Contract Terms</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>View Purchase Agreement</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Edit Trading Community Resource Profile</td>
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<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Enter Trading Community Resource Information</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>Identify Trading Community Person as a Trading Community Resource</td>
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<td>Manage Trading Community Resource</td>
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<td>Manage Trading Community Resource History</td>
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<td>Manage Trading Community Resource Lookups</td>
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<td>Manage Trading Community Resource Note</td>
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<td>Manage Trading Community Resource Note Descriptive Flexfields</td>
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<td>Manage Trading Community Resource Note Type</td>
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<td>Manage Trading Community Resource Note Type Mapping</td>
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<td>Manage Trading Community Resource Organization Memberships</td>
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<td>Manage Trading Community Resource Role Assignments</td>
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<td>Manage Trading Community Resource Sales Representative Information</td>
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<td>Manage Trading Community Resource Skills</td>
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<td>Manage Trading Community Resource Team Memberships</td>
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<td>Remove Trading Community Resource</td>
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<td>Search Trading Community Resource</td>
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<td>Upload Trading Community Resource Picture</td>
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<td>View Trading Community Resource Administration Detail Information</td>
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<td>View Trading Community Resource Collaboration Information</td>
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<td>View Trading Community Resource Details</td>
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<td>View Trading Community Resource History</td>
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<td>View Trading Community Resource Note</td>
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<td>Duty Role</td>
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<td>View Trading Community Resource Organization Memberships</td>
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<td>View Trading Community Resource Role Assignments</td>
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<td>View Trading Community Resource Sales Representative Information</td>
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<td>View Trading Community Resource Team Memberships</td>
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<td>Resource Information</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Management Duty</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Manage Trading Community Resource Address</td>
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<td>Manage Trading Community Resource Contact Information</td>
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<td>Manage Trading Community Resource Note</td>
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<td>Manage Trading Community Resource Skills</td>
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<td>Manage Trading Community Resource Social Network</td>
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<td>Search Trading Community Resource</td>
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<td>Upload Trading Community Resource Picture</td>
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<td>View Trading Community Resource Address</td>
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<td>View Trading Community Resource Collaboration Information</td>
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<td>View Trading Community Resource Contact Information</td>
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<td>View Trading Community Resource Note</td>
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<td>View Trading Community Resource Organization Memberships</td>
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<td>View Trading Community Resource Overview Information</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Supplier Contract Management Duty</td>
<td>Negotiates and authors supplier contracts. Also manages amendment and closeout of these contracts.</td>
<td>Enable Admin Access</td>
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<td></td>
<td>Enable Buy Intent</td>
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<td></td>
<td>Specify Procurement</td>
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<td>Contract Management</td>
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<td>Business Function Properties</td>
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<tr>
<td>Supplier Contract Search and View Access Duty</td>
<td>Searches and views supplier contracts for the assigned business units.</td>
<td>Enable Buy Intent</td>
</tr>
<tr>
<td>Supplier Contract Setup Duty</td>
<td>In addition to the setup activities allowed by the Contract Setup Duty, this duty performs setup activities that are specific to supplier contracts, such as managing supplier contract management business function settings and payables payment terms.</td>
<td>Manage Contract and Procurement System Integrations</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications</td>
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<td>Manage Talent Notifications</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
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<td></td>
<td>Link User Account</td>
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<td></td>
<td>Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
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<td>Copy Personal Data to LDAP</td>
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<td></td>
<td></td>
<td>Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Education Establishment</td>
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<td>Manage Talent Profile</td>
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<td>Content Item</td>
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<td>Manage Talent Profile Rating Model</td>
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<td>Manage Talent Profile</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Enterprise Contract Manager**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>An Enterprise Contract Manager can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>An Enterprise Contract Manager can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Manager can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Manager can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
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<tr>
<td>Application Flexfield Value Set</td>
<td>An Enterprise Contract Manager can manage application flexfield value set for all applications common applications data</td>
<td>Role: Applications Common Application Flexfield Value Set Administration Duty Privilege: Manage Application Flexfield Value Set Resource: Application Flexfield Value Set</td>
<td></td>
</tr>
<tr>
<td>Application Profile Value</td>
<td>An Enterprise Contract Manager can delete application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty Privilege: Delete Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Manager can update application profile value for all applications common applications data</td>
<td>Role: Applications Common Application Profile Value Administration Duty Privilege: Update Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td>Assignment Grade</td>
<td>An Enterprise Contract Manager can choose assignment grade for grades in their grade security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose Assignment Grade (Data) Resource: Assignment Grade</td>
<td></td>
</tr>
<tr>
<td>Business Unit</td>
<td>An Enterprise Contract Manager can choose business unit organization for business units in their organization security profile</td>
<td>Role: Business Unit Selection Duty Privilege: Choose Business Unit Organization (Data) Resource: Business Unit</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<td></td>
<td>An Enterprise Contract Manager can view contract for the business units for which they are authorized</td>
<td>Closeout Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Manage Contract (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract</td>
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</tr>
<tr>
<td>Contract Expert Rule</td>
<td>An Enterprise Contract Manager can view contract terms library for all the business units</td>
<td>Role: Contract Search and View Access Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Contract (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract</td>
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<tr>
<td>Contract Export Object</td>
<td>An Enterprise Contract Manager can view contract export object for all the contract export objects</td>
<td>Role: Contract Export Management Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Contract Export Object (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract Export Object</td>
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<tr>
<td>Contract File Import Object</td>
<td>An Enterprise Contract Manager can view contract import for all the contract file import objects</td>
<td>Role: Contract File Import Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Contract Import (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract File Import Object</td>
<td>Role: Contract Import from File Setup Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Contract Import (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract File Import Object</td>
</tr>
<tr>
<td>Contract Library Clause</td>
<td>An Enterprise Contract Manager can manage contract terms library for all nonstandard clauses irrespective of business unit</td>
<td>Role: Nonstandard Contract Terms and Conditions Authoring Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; Manage Contract Terms Library (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract Library Clause</td>
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<td></td>
<td>An Enterprise Contract Manager can view contract terms library for all business units</td>
<td>Role: Nonstandard Contract Terms and Conditions Authoring Duty&lt;br&gt;&lt;br&gt;&lt;strong&gt;Privilege:&lt;/strong&gt; View Contract Terms Library (Data)&lt;br&gt;&lt;br&gt;&lt;strong&gt;Resource:&lt;/strong&gt; Contract</td>
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<tr>
<td><strong>Business Object</strong></td>
<td><strong>Policy Description</strong></td>
<td><strong>Policy Store Implementation</strong></td>
<td><strong>Analytics Implementation</strong></td>
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</tbody>
</table>
| Contract Note       | An Enterprise Contract Manager can manage contract note for notes that are not private or private notes where they are the author. | **Role:** Contract Amendment Duty  
**Privilege:** Manage Contract Note (Data)  
**Resource:** Contract Note | — |
| Customer Account    | An Enterprise Contract Manager can view customer account for all customer accounts in the enterprise | **Role:** Customer Account Information Inquiry Duty  
**Privilege:** View Customer Account (Data)  
**Resource:** Customer Account | — |
| Department          | An Enterprise Contract Manager can choose department for departments in their organization security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Department (Data)  
**Resource:** Department | — |
| Employee Resource File Import Activity | An Enterprise Contract Manager can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource' | **Role:** Resource Administration Duty  
**Privilege:** View Employee Resource File Import Activity Object Type (Data)  
**Resource:** Employee Resource File Import Activity | — |
| Employee Resource File Import Mapping | An Enterprise Contract Manager can view employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource' | **Role:** Resource Administration Duty  
**Privilege:** View Employee Resource File Import Mapping Object Type (Data)  
**Resource:** Employee Resource File Import Mapping | — |
| Employee Resource File Import Object | An Enterprise Contract Manager can view employee resource file import object type for all employee resource file import objects of object type 'employee resource' | **Role:** Resource Administration Duty  
**Privilege:** View Employee Resource File Import Object Type (Data)  
**Resource:** Employee Resource File Import Object | — |
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<tr>
<th>Business Object</th>
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<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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</thead>
</table>
| File Export Batch       | An Enterprise Contract Manager can view file export batch for all export batches    | **Role:** CRM Export Management Duty  
**Privilege:** View File Export Batch (Data)  
**Resource:** File Export Batch                                                                 |                         |
| File Export Object      | An Enterprise Contract Manager can manage export unit test for all export unit test objects | **Role:** CRM Export Management Duty  
**Privilege:** Manage Export Unit Test (Data)  
**Resource:** File Export Object                                                                 |                         |
| HR Job                  | An Enterprise Contract Manager can choose hr job for jobs in their job security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job                                                                                   |                         |
| Interaction             | An Enterprise Contract Manager can delete interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** Delete Interaction (Data)  
**Resource:** Interaction                                                                                           |                         |
|                         | An Enterprise Contract Manager can update interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** Update Interaction (Data)  
**Resource:** Interaction                                                                                           |                         |
|                         | An Enterprise Contract Manager can view interaction for all interactions in the enterprise | **Role:** Interaction Management Duty  
**Privilege:** View Interaction (Data)  
**Resource:** Interaction                                                                                           |                         |
| Legal Employer          | An Enterprise Contract Manager can choose legal employer for legal employers in their organization security profile | **Role:** Legal Employer Selection Duty  
**Privilege:** Choose Legal Employer (Data)  
**Resource:** Legal Employer                                                                                      |                         |
| Location                | An Enterprise Contract Manager can choose location for locations in their location security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Location (Data)  
**Resource:** Location                                                                                           |                         |
| Partner File Import Activity | An Enterprise Contract Manager can view partner file import activity object type for all partner file import activities | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Activity                                                                 |                         |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>of object type 'partner company'</td>
<td>Object Type (Data)</td>
<td></td>
</tr>
</tbody>
</table>
|                                 | **Partner File Import Mapping**                                                    | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Mapping  
**Resource:** Partner File Import Mapping |                         |
|                                 | An Enterprise Contract Manager can view partner file import mapping object type for all partner file import mappings of object type 'partner company' |                                                                                             |                         |
|                                 | **Partner File Import Object**                                                     | **Role:** Resource Administration Duty  
**Privilege:** View Partner File Import Object  
**Resource:** Partner File Import Object |                         |
|                                 | An Enterprise Contract Manager can view partner file import object type for all partner file import objects of object type 'partner company' |                                                                                             |                         |
|                                 | **Partner Member File Import Activity**                                           | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Activity Object Type  
**Resource:** Partner Member File Import Activity |                         |
|                                 | An Enterprise Contract Manager can view partner member file import activity object type for all partner member file import activities of object type 'partner member' |                                                                                             |                         |
|                                 | **Partner Member File Import Mapping**                                            | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Mapping Object Type  
**Resource:** Partner Member File Import Mapping |                         |
|                                 | An Enterprise Contract Manager can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member' |                                                                                             |                         |
|                                 | **Partner Member File Import Object**                                             | **Role:** Resource Administration Duty  
**Privilege:** View Partner Member File Import Object  
**Resource:** Partner Member File Import Object |                         |
|                                 | An Enterprise Contract Manager can view partner member file import object type for all partner member file import objects of object type 'partner member' |                                                                                             |                         |
|                                 | **Person Assignment**                                                             | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Search Worker (Data)  
**Resource:** Person Assignment |                         |
|                                 | An Enterprise Contract Manager can search worker for persons and assignments in their person and assignment security profile |                                                                                             |                         |
|                                 | **Person Assignment**                                                             | **Role:** Foundation User and Roles Management Duty  
**Privilege:** View Person |                         |
<p>|                                 | An Enterprise Contract Manager can view person assignment for persons and assignments in their person and assignment security profile |                                                                                             |                         |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
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<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Assignment Security Profile</td>
<td>Assignment (Data)</td>
<td>Resource: Person Assignment</td>
<td></td>
</tr>
<tr>
<td>Person Type</td>
<td>An Enterprise Contract Manager can choose person type for person types in their person type security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
<td></td>
</tr>
<tr>
<td>Position</td>
<td>An Enterprise Contract Manager can choose position for positions in their position security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose Position (Data) Resource: Position</td>
<td></td>
</tr>
<tr>
<td>Public Person</td>
<td>An Enterprise Contract Manager can view person deferred for persons and assignments in their person and assignment security profile</td>
<td>Role: View Person Details Duty Privilege: View Person Deferred (Data) Resource: Public Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>An Enterprise Contract Manager can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty Privilege: View Customer Account Relationship (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>An Enterprise Contract Manager can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty Privilege: View Customer Account Site (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>An Enterprise Contract Manager can view customer account site use for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty Privilege: View Customer Account Site Use (Data) Resource: Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>Trading Community Org Address Phone</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>An Enterprise Contract Manager can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Organization Address Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Email Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>An Enterprise Contract Manager can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Manager can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Manager can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>An Enterprise Contract Manager can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
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<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Person Phone Contact Preference | An Enterprise Contract Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                         |
| Trading Community Relationship  | An Enterprise Contract Manager can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
Privilege: View  
Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                         |
|                                 | An Enterprise Contract Manager can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View  
Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                         |
| Trading Community Resource      | An Enterprise Contract Manager can remove trading community resource for all resources in the enterprise | Role: Resource Administration Duty  
Privilege: Remove  
Trading Community Resource (Data)  
Resource: Trading Community Resource |                         |
|                                 | An Enterprise Contract Manager can update trading community resource for all resources in the enterprise | Role: Resource Administration Duty  
Privilege: Update  
Trading Community Resource (Data)  
Resource: Trading Community Resource |                         |
|                                 | An Enterprise Contract Manager can update trading community resource for their resource record | Role: Resource Information Management Duty  
Privilege: Update  
Trading Community Resource (Data)  
Resource: Trading Community Resource |                         |
| Trading Community Resource Note | An Enterprise Contract Manager can manage trading community resource note for all | Role: Resource Administration Duty  
Privilege: Manage |                         |
<table>
<thead>
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<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| resource notes                      | An Enterprise Contract Manager can manage trading community resource note for the resource notes for which they are the owner                                                                                       | Role: Resource Information Management Duty  
Privilege: Manage Trading Community Resource Note (Data)  
Resource: Trading Community Resource Note                                                                                                                   |                          |
|                                      |                                                                                                                                                                                                                   | Role: Resource Administration Duty  
Privilege: View Trading Community Resource Note (Data)  
Resource: Trading Community Resource Note                                                                                                                     |                          |
| Trading Community Resource Sales    | An Enterprise Contract Manager can manage trading community salesperson setup for the reference data sets for which they are authorized                                                                              | Role: Resource Administration Duty  
Privilege: Manage Trading Community Salesperson Setup (Data)  
Resource: Reference Data Set                                                                                                                                   |                          |
| Representative Setup                |                                                                                                                                                                                                                   | Role: Resource Administration Duty  
Privilege: View Trading Community Salesperson Setup (Data)  
Resource: Reference Data Set                                                                                                                                   |                          |
| Trading Community Resource Skill    | An Enterprise Contract Manager can manage trading community resource skill for all resource skills                                                                                                | Role: Resource Administration Duty  
Privilege: Manage Trading Community Resource Skill (Data)  
Resource: Trading Community Resource Skill                                                                                                                     |                          |
<table>
<thead>
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</tr>
</thead>
</table>
| An Enterprise Contract Manager can manage trading community resource skill for the resource skills of persons who they manage | **Role**: Resource Information Management Duty  
**Privilege**: Manage Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |                                                                                             |                          |
| An Enterprise Contract Manager can manage trading community resource skill for their resource skills | **Role**: Resource Information Management Duty  
**Privilege**: Manage Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |                                                                                             |                          |
| An Enterprise Contract Manager can view trading community resource skill for all resource skills | **Role**: Resource Administration Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |                                                                                             |                          |
| An Enterprise Contract Manager can view trading community resource skill for the resource skills of persons who they manage | **Role**: Resource Information Management Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |                                                                                             |                          |
| An Enterprise Contract Manager can view trading community resource skill for their resource skills | **Role**: Resource Information Management Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill |                                                                                             |                          |
| User            | An Enterprise Contract Manager can edit user name for persons in their person security profile. | **Role**: User Name Edit Duty  
**Privilege**: Edit User Name (Data)  
**Resource**: User |                                                                                           |                          |

**Abstract Role: Line Manager**

Identifies the person as a line manager.
### Duties

Duties assigned directly and indirectly to the abstract role **Line Manager**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Absence Entry Through Calendar Duty</td>
<td>Creates an absence record through the calendar.</td>
</tr>
<tr>
<td>Absence Management Reporting Data Duty</td>
<td>Reports on the absence management data.</td>
</tr>
<tr>
<td>Absence Management Transaction Analysis Duty</td>
<td>Analyzes Workforce absences transactional information.</td>
</tr>
<tr>
<td>Absence Recording Duty</td>
<td>Manages absence records.</td>
</tr>
<tr>
<td>Absence Records Self Service Duty</td>
<td>Maintains absence records in self service.</td>
</tr>
<tr>
<td>Absence Self Service Management Duty</td>
<td>Maintains absence records and view accrual balance information in self service.</td>
</tr>
<tr>
<td>Absence and Leave Accrual Analysis Duty</td>
<td>This duty role is used for analyzing employee historical and future planned absence trends and employee leave accrual balances</td>
</tr>
<tr>
<td>Accrual Balance View Duty</td>
<td>Views accrual balances.</td>
</tr>
<tr>
<td>Assignment Grade Selection Duty</td>
<td>Filters the grade list of values based on the user's grade security profile.</td>
</tr>
<tr>
<td>Assignment Status Type Service Duty</td>
<td>Allows the Assignment Status Type Service to be called.</td>
</tr>
<tr>
<td>Australian Common Payroll and HR Reporting Duty</td>
<td>Allows user to perform tasks that are common for Human Resources and Payroll</td>
</tr>
<tr>
<td>Benefits Salary Viewer Duty</td>
<td>Views salary data while managing worker benefits.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>Canadian HR Reporting Duty</td>
<td>Canadian HR Reporting Duty</td>
</tr>
<tr>
<td>Compensation Analysis Duty</td>
<td>This duty role is used for analyzing employee salary, salary range penetration and the correlation of pay and performance</td>
</tr>
<tr>
<td>Contingent Worker Addition Duty</td>
<td>Adds contingent workers.</td>
</tr>
<tr>
<td>Corporate Card Transaction Review Duty</td>
<td>Reviews outstanding corporate card transactions of employees in the reporting hierarchy.</td>
</tr>
<tr>
<td>Department Selection Duty</td>
<td>Filters the department list of values based on the user's organization security profile.</td>
</tr>
<tr>
<td>Direct Reports Addition Duty</td>
<td>Adds direct reports.</td>
</tr>
<tr>
<td>Direct Reports Management Duty</td>
<td>Manages direct reports.</td>
</tr>
<tr>
<td>Direct Reports Reassignment Duty</td>
<td>Reassigns direct reports.</td>
</tr>
<tr>
<td>Documents of Record Reporting Data Duty</td>
<td>Allows reporting of documents of record data.</td>
</tr>
<tr>
<td>Documents of Record Transaction Analysis Duty</td>
<td>Analyzes Documents of Records transactional information.</td>
</tr>
<tr>
<td>Dutch HR Reporting Duty</td>
<td>Dutch HR Reporting Duty</td>
</tr>
<tr>
<td>Employee Data Security</td>
<td>This role is used for Employee dimension data security in the data warehouse</td>
</tr>
<tr>
<td>Employee Expense Business Unit</td>
<td>This role is used for Employee Expense Business Unit data security</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>---------------------------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Data Security Duty</td>
<td>in the data warehouse</td>
</tr>
<tr>
<td>Employee Hire Duty</td>
<td>Hires employees.</td>
</tr>
<tr>
<td>Employment Public Objects Management Duty</td>
<td>Manages the public objects related to employment.</td>
</tr>
<tr>
<td>Employment Services Management Duty</td>
<td>Manages the services related to employment.</td>
</tr>
<tr>
<td>Expense Analysis Duty</td>
<td>Analyzes employee expenses and trends for the employees in their reporting hierarchy.</td>
</tr>
<tr>
<td>Expense Approval Duty</td>
<td>Approves expense reports of Oracle Fusion Expenses users.</td>
</tr>
<tr>
<td>FUSE My Team Access Duty</td>
<td>Grants access to the FUSE My Team page.</td>
</tr>
<tr>
<td>FUSE Team Compensation Access Duty</td>
<td>Grants access to the FUSE Team Compensation page.</td>
</tr>
<tr>
<td>FUSE Team Talent Access Duty</td>
<td>Grants access to the FUSE Team Talent page</td>
</tr>
<tr>
<td>Financial Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Financial Analysis module.</td>
</tr>
<tr>
<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
</tr>
<tr>
<td>Gallery Access Duty</td>
<td>Grants access to the portrait and gallery search duties.</td>
</tr>
<tr>
<td>Goal Management Line Manager Duty</td>
<td>Goal Management Line Manager - inherited by Line Manager</td>
</tr>
<tr>
<td>Goal Management Organization Owner Duty</td>
<td>Goal Management Organization Owner for functional access to Organization Goals</td>
</tr>
<tr>
<td>HCM Document Management Duty</td>
<td>Manages documents.</td>
</tr>
<tr>
<td>HCM Information Comparison Duty</td>
<td>Compares workers, jobs, positions, and any combinations of these objects.</td>
</tr>
<tr>
<td>HCM Location Selection Duty</td>
<td>Filters the location list of values for Financials, Talent Management, Procurement, Shipping Execution, and Inventory based on the user's location security profile.</td>
</tr>
<tr>
<td>HR Salary Management Duty</td>
<td>Manages worker salary and views salary analytics.</td>
</tr>
<tr>
<td>HR Specialist Compensation Management Duty</td>
<td>Manages worker salary and off-cycle compensation for individual workers.</td>
</tr>
<tr>
<td>Human Resources Analysis Currency Preference</td>
<td>This role is used get the supported currencies in Human Resources Analysis module.</td>
</tr>
<tr>
<td>Individual Compensation Management Duty</td>
<td>Manages off-cycle compensation awards for individual workers.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Kuwaiti HR Reporting Duty</td>
<td>Kuwaiti HR Reporting Duty</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Legislative Data Group Selection Duty</td>
<td>Filters the legislative data group list of values based on the user's legislative data group security profile.</td>
</tr>
<tr>
<td>Line Manager Compensation Budget Management Duty</td>
<td>Manages compensation budgets by distributing and publishing budgets to lower manager.</td>
</tr>
<tr>
<td>Line Manager Compensation Management Duty</td>
<td>Manages compensation for workers in their organization by distributing budgets, awarding compensation to groups of workers on a periodic basis, or adjusting salary or awards for individual workers on an off-cycle basis, and viewing a worker's compensation in the portrait.</td>
</tr>
<tr>
<td>Line Manager Expense Analysis Duty</td>
<td>########################################################################################################################################</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Line Manager Workforce Compensation Management Duty</td>
<td>Manages workforce compensation by allocating compensation, rating performance, and promoting workers on a periodic basis.</td>
</tr>
<tr>
<td>Manager Gallery Access Duty</td>
<td>Grants access to the worker and manager gallery cards. This role is associated with the HR specialist and line manager roles.</td>
</tr>
<tr>
<td>Manager Gallery Cards Access Duty</td>
<td>Restricts specific portrait cards to line managers or HR specialists only.</td>
</tr>
<tr>
<td>Manager Transaction Dashboard Analysis Duty</td>
<td>Grants access to the line manager transaction dashboard that contains analytics.</td>
</tr>
<tr>
<td>Manager Transaction Dashboard Navigation Duty</td>
<td>Grants navigation access to the manager transaction dashboard.</td>
</tr>
<tr>
<td>Mexican HR Reporting Duty</td>
<td>Allows user to produce Mexican HR reports.</td>
</tr>
<tr>
<td>Nonworker Addition Duty</td>
<td>Adds nonworkers.</td>
</tr>
<tr>
<td>Oracle Taleo Recruiting Cloud Service Duty</td>
<td>Grants access to the Oracle Taleo Recruiting Cloud Service application</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Payroll Flow Submission Duty</td>
<td>Submits new payroll flows.</td>
</tr>
<tr>
<td>Payroll Selection Duty</td>
<td>Secures data access to the list of payrolls defined in the user's payroll security profile.</td>
</tr>
<tr>
<td>Pending Worker Addition Duty</td>
<td>Adds pending workers.</td>
</tr>
<tr>
<td>Pending Worker Hire Duty</td>
<td>Hires pending workers.</td>
</tr>
<tr>
<td>Performance Management Compensation Duty</td>
<td>Views performance documents from compensation work area.</td>
</tr>
<tr>
<td>Performance Management Line Manager Duty</td>
<td>Views performance documents from line manager dashboard.</td>
</tr>
<tr>
<td>Person Gallery Work Area Navigation Duty</td>
<td>Grants navigation access to the person gallery work area.</td>
</tr>
<tr>
<td>Person Hiring Duty</td>
<td>Hires employees and adds contingent workers and nonworkers. This role is also responsible for entering pending workers and hiring them. This role does not have any privileges associated directly but inherits the privileges from other duty roles. This role is associated with the HR specialist or line manager typically.</td>
</tr>
<tr>
<td>Portrait Access Duty</td>
<td>Grants access to the portrait maintenance and portrait view duties.</td>
</tr>
<tr>
<td>Portrait Availability Duty</td>
<td>Grants access to the availability card in the portrait, which includes schedule, absence, and accrual information.</td>
</tr>
<tr>
<td>Portrait Compensation Duty</td>
<td>Views compensation data for a worker in the portrait.</td>
</tr>
<tr>
<td>Portrait Contact Duty</td>
<td>Grants access to view the contact card in the portrait, which includes phone number, e-mail, other communication methods, work location information, manager, directs and peers.</td>
</tr>
<tr>
<td>Portrait Employment Information Duty</td>
<td>Grants access to view the employment card in the Portrait, which includes assignment and contract information. This role is associated with the line manager and HR specialist.</td>
</tr>
<tr>
<td>Portrait Maintenance Duty</td>
<td>Grants access to the portrait maintenance duties for the portrait cards.</td>
</tr>
<tr>
<td>Portrait View Duty</td>
<td>Grants access to the portrait view duties for the portrait cards.</td>
</tr>
<tr>
<td>Position Lookup Service Duty</td>
<td>Calls the position lookup service.</td>
</tr>
<tr>
<td>Position Selection Duty</td>
<td>Filters the position list of values based on the user's position security profile.</td>
</tr>
<tr>
<td>Procurement Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Procurement and Spend Analysis module.</td>
</tr>
<tr>
<td>Public Person Selection Duty</td>
<td>Grants access to select deferred persons. This is a single privilege duty because it is an isolated privilege that needs to be consumed by other teams.</td>
</tr>
<tr>
<td>Question Management Duty</td>
<td>Creates and maintains questions and responses.</td>
</tr>
<tr>
<td>Questionnaire Line Manager Duty</td>
<td>Performs all questionnaire duties as a line manager.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<td>-----------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Questionnaire Management Duty</td>
<td>Creates and maintains questionnaires.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Salary Management Duty</td>
<td>Manages salary data for workers.</td>
</tr>
<tr>
<td>Schedules and Exceptions Assignment Management Duty</td>
<td>Manages the association of schedules to an assignment. This role is associated with the line manager or HR specialist.</td>
</tr>
<tr>
<td>Succession Plan View Duty</td>
<td>Views succession plans.</td>
</tr>
<tr>
<td>Supervisor Hierarchy Data Security</td>
<td>This role is used for Supervisor Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Supervisor Hierarchy Search Duty</td>
<td>Searches supervisor hierarchy through services.</td>
</tr>
<tr>
<td>Talent Line Manager Duty</td>
<td>Performs all talent management duties as a line manager.</td>
</tr>
<tr>
<td>Talent Review Participant Duty</td>
<td>Manages the data utilized during the talent review meeting.</td>
</tr>
<tr>
<td>Time Work Area Navigation Duty</td>
<td>Grants navigational access for a worker to report time in a calendar, create and manage absence entries and time cards, and view accrual balances.</td>
</tr>
<tr>
<td>Total Compensation Statements Human Resources Duty</td>
<td>Views generated total compensation statements for individuals within their security profile.</td>
</tr>
<tr>
<td>US New Hire Reporting Duty</td>
<td>Allows user to produce the New Hire State report.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Role Account Management Duty</td>
<td>Views the User Account Details card in the Person Gallery.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>Vacancy Management Duty</td>
<td>Allows management of vacancies.</td>
</tr>
<tr>
<td>View Employment Information Duty</td>
<td>Views employment information.</td>
</tr>
<tr>
<td>Worker Availability Viewing Duty</td>
<td>Views workers' availability based on their work schedules.</td>
</tr>
<tr>
<td>Worker Checklist Management Duty</td>
<td>Manages checklist definitions.</td>
</tr>
<tr>
<td>Worker Document Delivery Preferences Management Duty</td>
<td>Manages worker document delivery default preferences.</td>
</tr>
<tr>
<td>Worker Document Delivery Preferences View Duty</td>
<td>Views worker document delivery default preferences.</td>
</tr>
<tr>
<td>Worker Employment Management Duty</td>
<td>Hires, promotes, transfers, and terminates workers. Changes locations, working hours, and workers' managers. This role does not have any privileges associated directly but inherits privileges from other duty roles. This role is associated with the HR specialist or line manager typically.</td>
</tr>
<tr>
<td>Worker Gallery Search Duty</td>
<td>Searches worker deferred data and views the portrait page.</td>
</tr>
<tr>
<td>Worker Information Sharing Duty</td>
<td>Shares own employment information with line managers or external parties.</td>
</tr>
<tr>
<td>Worker Location Change Duty</td>
<td>Changes persons' locations.</td>
</tr>
<tr>
<td>Worker Manager Change Duty</td>
<td>Changes persons' managers.</td>
</tr>
<tr>
<td>Worker Person Management Duty</td>
<td>Manages workers' documents, schedules, checklists, and information shared information by line managers.</td>
</tr>
<tr>
<td>Worker Preboarding Duty</td>
<td>Duty role that permits line managers and others to complete the preboarding component of an onboarding process.</td>
</tr>
<tr>
<td>Worker Prediction Reporting Duty</td>
<td>This duty role is used to view worker predictions</td>
</tr>
<tr>
<td>Worker Promotion Duty</td>
<td>Promotes persons.</td>
</tr>
<tr>
<td>Worker Service Creation Duty</td>
<td>Creates workers through the worker service.</td>
</tr>
<tr>
<td>Worker Termination Reporting Duty</td>
<td>Reports on workers' termination data.</td>
</tr>
<tr>
<td>Worker Transfer Duty</td>
<td>Transfers persons.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Worker Work Relationship Addition Duty</td>
<td>Adds work relationships to persons.</td>
</tr>
<tr>
<td>Worker Work Relationship Termination Duty</td>
<td>Terminates work relationships.</td>
</tr>
<tr>
<td>Worker Working Hours Change Duty</td>
<td>Changes the working hours of persons.</td>
</tr>
<tr>
<td>Workforce Business Process Analytics Line Manager Duty</td>
<td>Duty role that provides managers access to the workforce business process analytics</td>
</tr>
<tr>
<td>Workforce Business Process Start Duty</td>
<td>Duty role that provides access to the Start Process menu on the Workforce Processes work area</td>
</tr>
<tr>
<td>Workforce Deployment Analysis Duty</td>
<td>This duty role is used for analyzing headcount staffing, employee turnover, workforce diversity, internal mobility and employee performance</td>
</tr>
<tr>
<td>Workforce Media Policy Compliance Management Duty</td>
<td>Duty role to manage compliance with media policies</td>
</tr>
<tr>
<td>Workforce Model Plan Line Manager Duty</td>
<td>Manages workforce model plans, including creating and editing the plans.</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
<td>This duty is obsolete.</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Line Manager Duty</td>
<td>Grants navigation access to the line managers to the Workforce Processes and Tasks work area page.</td>
</tr>
<tr>
<td>Workforce Profile Line Manager Duty</td>
<td>Performs workforce profile duties as a line manager.</td>
</tr>
<tr>
<td>Workforce Reporting Data Duty</td>
<td>Secures workforce reporting data.</td>
</tr>
<tr>
<td>Workforce Reputation Management Duty</td>
<td>Duty role to manage organization and employee workforce reputation</td>
</tr>
<tr>
<td>Workforce Structures Reporting Data Duty</td>
<td>Secures workforce structures reporting data.</td>
</tr>
<tr>
<td>Workforce Transaction Analysis Duty</td>
<td>Analyzes Workforce transactional information</td>
</tr>
</tbody>
</table>

**Role Hierarchy and required role membership**

Fusion applications ship the role memberships assuming you have deployed all offerings, options and features. Role memberships marked with a "+" in the "All" column are required for all options and features in this offering. If you are not deploying a particular offering, option or feature, remove those role memberships that are marked with a "*" for that offering, option or feature in Authorization Policy Manager.

If you are deploying other offerings, refer to the Security Reference Manual for those offerings before removing any role memberships.

Roles inherited directly and indirectly by the abstract role **Line Manager**
<table>
<thead>
<tr>
<th>Inherited roles by Offering, Option and Feature</th>
<th>Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Absence Management Transaction Analysis Duty</td>
<td></td>
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<tr>
<td>Absence Management Reporting Data Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Workforce Structures Reporting Data Duty</td>
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<tr>
<td>Absence Recording Duty</td>
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<tr>
<td>Absence and Leave Accrual Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Employee Data Security</td>
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<tr>
<td>Human Resources Analysis Currency Preference</td>
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<tr>
<td>Supervisor Hierarchy Data Security</td>
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<tr>
<td>Business Intelligence Applications Worker</td>
<td>+</td>
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<tr>
<td>Business Intelligence Applications Analysis Duty</td>
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<tr>
<td>Compensation Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Employee Data Security</td>
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<tr>
<td>Supervisor Hierarchy Data Security</td>
<td></td>
</tr>
<tr>
<td>Corporate Card Transaction Review Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
<td>+</td>
</tr>
<tr>
<td>Employment Public Objects Management Duty</td>
<td>+</td>
</tr>
<tr>
<td>Supervisor Hierarchy Search Duty</td>
<td></td>
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<tr>
<td>Employment Services Management Duty</td>
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<tr>
<td>Assignment Status Type Service Duty</td>
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<tr>
<td>Position Lookup Service Duty</td>
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<tr>
<td>Worker Service Creation Duty</td>
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<td>Expense Analysis Duty</td>
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<tr>
<td>Expense Approval Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>HCM Information Comparison Duty</td>
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<tr>
<td>Public Person Selection Duty</td>
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<tr>
<td>Line Manager Compensation Management Duty</td>
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<td>HR Salary Management Duty</td>
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<tr>
<td>Individual Compensation Management Duty</td>
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<td>Line Manager Compensation Budget Management Duty</td>
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<tr>
<td>Line Manager Workforce Compensation Management Duty</td>
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<tr>
<td>Performance Management Compensation Duty</td>
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<tr>
<td>Portrait Compensation Duty</td>
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<tr>
<td>Line Manager Expense Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Employee Expense Business Unit Data Security</td>
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<tr>
<td>Inherited roles by Offering, Option and Feature</td>
<td>Sales</td>
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<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>All</td>
<td></td>
</tr>
</tbody>
</table>

<p>| Financial Analysis Currency Preference        |       |
| Procurement Analysis Currency Preference      |       |
| Manager Gallery Access Duty                  |       |
| Gallery Access Duty                          |       |
| Portrait Access Duty                         |       |
| Portrait Maintenance Duty                    |       |
| Portrait View Duty                           |       |
| Portrait Availability Duty                   |       |
| Portrait Compensation Duty                   |       |
| Portrait Contact Duty                        |       |
| Worker Gallery Search Duty                   |       |
| Internal Contact Relationship                |       |
| Information Inquiry Duty                     |       |
| Party Information Inquiry Duty               |       |
| Manager Gallery Cards Access Duty            |       |
| Portrait Employment Information Duty          |       |
| Manager Transaction Dashboard Analysis Duty  |       |
| Manager Transaction Dashboard Navigation Duty|       |
| Party Information Inquiry Duty               |       |
| Payroll Flow Submission Duty                 |       |
| Legislative Data Group Selection Duty        |       |
| Payroll Selection Duty                       |       |
| Person Gallery Work Area Navigation Duty     |       |
| Relationship Information Inquiry Duty        |       |
| Talent Line Manager Duty                     |       |
| Goal Management Line Manager Duty            |       |
| Goal Management Organization Owner Duty      |       |
| Performance Management Line Manager Duty     |       |
| Questionnaire Line Manager Duty              |       |
| Question Management Duty                     |       |
| Questionnaire Management Duty                |       |
| Talent Review Participant Duty               |       |
| HR Specialist Compensation Management Duty   |       |
| HR Salary Management Duty                    |       |
| Individual Compensation                      |       |
| Management Duty                              |       |
| Total Compensation Statements                |       |
| Human Resources Duty                         |       |
| Party Information Inquiry Duty               |       |
| Relationship Information Inquiry Duty        |       |
| Salary Management Duty                       |       |
| View Employment Information Duty             |       |</p>
<table>
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<tr>
<th>Inherited roles by Offering, Option and Feature</th>
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</tr>
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<tbody>
<tr>
<td>Workforce Profile Line Manager Duty</td>
<td>+</td>
</tr>
<tr>
<td>User Role Account Management Duty</td>
<td>+</td>
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<tr>
<td>User Role Management Duty</td>
<td>+</td>
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<tr>
<td>Worker Employment Management Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Person Hiring Duty</td>
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<tr>
<td>Contingent Worker Addition Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Legal Employer Selection Duty</td>
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<tr>
<td>Employee Hire Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Legal Employer Selection Duty</td>
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<tr>
<td>Nonworker Addition Duty</td>
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<td>Business Unit Selection Duty</td>
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<tr>
<td>Legal Employer Selection Duty</td>
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<tr>
<td>Pending Worker Addition Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Legal Employer Selection Duty</td>
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<tr>
<td>Pending Worker Hire Duty</td>
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<td>Business Unit Selection Duty</td>
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<tr>
<td>US New Hire Reporting Duty</td>
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<td>Worker Location Change Duty</td>
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<td>Business Unit Selection Duty</td>
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<td>Worker Manager Change Duty</td>
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<td>Worker Termination Reporting Duty</td>
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<td>Worker Work Relationship Addition Duty</td>
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<td>Worker Working Hours Change Duty</td>
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<td>Schedules and Exceptions Assignment Management Duty</td>
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<td>Worker Availability Viewing Duty</td>
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<td>Worker Information Sharing Duty</td>
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<td>Sales</td>
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<tr>
<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>Public Person Selection Duty</td>
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<tr>
<td>Worker Preboarding Duty</td>
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<tr>
<td>Worker Prediction Reporting Duty</td>
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<tr>
<td>Workforce Business Process Analytics Line Manager Duty</td>
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<tr>
<td>Workforce Business Process Start Duty</td>
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<tr>
<td>Workforce Deployment Analysis Duty</td>
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<tr>
<td>Supervisor Hierarchy Data Security</td>
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<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
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<tr>
<td>Workforce Reporting Data Duty</td>
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<tr>
<td>Workforce Structures Reporting Data Duty</td>
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</tr>
</tbody>
</table>
**Privileges**

Privileges granted to duties of the abstract role **Line Manager**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Absence Entry Through Calendar</td>
<td>Creates an absence record through the calendar.</td>
<td>Absence Entry Via Calendar</td>
</tr>
<tr>
<td>Absence Recording Duty</td>
<td>Manages absence records.</td>
<td>Manage Absence Records</td>
</tr>
<tr>
<td>Absence Records Self Service Duty</td>
<td>Maintains absence records in self service.</td>
<td>Maintain Self Services</td>
</tr>
<tr>
<td>Accrual Balance View Duty</td>
<td>Views accrual balances.</td>
<td>View Accrual Plan Balance</td>
</tr>
<tr>
<td>Assignment Status Type Service</td>
<td>Allows the Assignment Status Type Service to be called</td>
<td>Use Assignment Status Type Service</td>
</tr>
<tr>
<td>Australian Common Payroll and</td>
<td>Allows user to perform tasks that are common for Human Resources and Payroll</td>
<td>Run Australian TFN Declaration E-file and Listing Report</td>
</tr>
<tr>
<td>HR Reporting Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contingent Worker Addition Duty</td>
<td>Adds contingent workers.</td>
<td>Add Contingent Worker</td>
</tr>
<tr>
<td>Corporate Card Transaction Review</td>
<td>Reviews outstanding corporate card transactions of employees in the reporting</td>
<td>Manage Outstanding Corporate Card Transaction</td>
</tr>
<tr>
<td>Direct Reports Addition Duty</td>
<td>Adds direct reports.</td>
<td>Add Direct Report</td>
</tr>
<tr>
<td>Direct Reports Management Duty</td>
<td>Manages direct reports.</td>
<td>Manage Direct Report</td>
</tr>
<tr>
<td>Direct Reports Reassignment Duty</td>
<td>Reassigns direct reports.</td>
<td>Reassign Direct Report</td>
</tr>
<tr>
<td>Dutch HR Reporting Duty</td>
<td>Dutch HR Reporting Duty</td>
<td>Run Dutch First Day Notification Report</td>
</tr>
<tr>
<td>Employee Hire Duty</td>
<td>Hires employees.</td>
<td>Create User</td>
</tr>
<tr>
<td>Expense Approval Duty</td>
<td>Approves expense reports of Oracle Fusion Expenses users.</td>
<td>Approve Expense Report</td>
</tr>
<tr>
<td>FUSE My Team Access Duty</td>
<td>Grants access to the FUSE My Team page.</td>
<td>Access FUSE My Team Page</td>
</tr>
<tr>
<td>FUSE Team Compensation Access</td>
<td>Grants access to the FUSE Team Compensation page.</td>
<td>Analyze Team Compensation</td>
</tr>
<tr>
<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
<td>Run French Access to Training Report</td>
</tr>
<tr>
<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
<td>Run French Disability Employment Report</td>
</tr>
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<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
<td>Run French Manpower Movement Report</td>
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<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
<td>Run French Personnel Register</td>
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<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
<td>Run French Social Report</td>
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<td>French HR Reporting Duty</td>
<td>French HR Reporting Duty</td>
<td>Run French Unique Statement of Employment</td>
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<tr>
<td>Dutch HR Reporting Duty</td>
<td>Dutch HR Reporting Duty</td>
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</tr>
<tr>
<td>Employee Hire Duty</td>
<td>Hires employees.</td>
<td></td>
</tr>
<tr>
<td>Expense Approval Duty</td>
<td>Approves expense reports of Oracle Fusion Expenses users.</td>
<td></td>
</tr>
<tr>
<td>FUSE My Team Access Duty</td>
<td>Grants access to the FUSE My Team page.</td>
<td></td>
</tr>
<tr>
<td>FUSE Team Compensation Access</td>
<td>Grants access to the FUSE Team Compensation page.</td>
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<tr>
<td>French HR Reporting Duty</td>
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<td>French HR Reporting Duty</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Goal Management Line Manager Duty</td>
<td>Goal Management Line Manager - inherited by Line Manager</td>
<td>Assign Workers Goals Mass Process, Manage Performance Goal, Manage Performance Goal of Others</td>
</tr>
<tr>
<td>HCM Document Management Duty</td>
<td>Manages documents.</td>
<td>Manage Person Documentation, Search Person Documentation</td>
</tr>
<tr>
<td>HCM Information Comparison Duty</td>
<td>Compares workers, jobs, positions, and any combinations of these objects.</td>
<td>Compare HCM Information</td>
</tr>
<tr>
<td>HR Salary Management Duty</td>
<td>Manages worker salary and views salary analytics.</td>
<td>Enter Salary Details, View Salary Analytics</td>
</tr>
<tr>
<td>Individual Compensation Management Duty</td>
<td>Manages off-cycle compensation awards for individual workers.</td>
<td>Enter Variable Compensation Allocation</td>
</tr>
<tr>
<td>Line Manager Compensation Budget Management Duty</td>
<td>Manages compensation budgets by distributing and publishing budgets to lower manager.</td>
<td>Export Compensation Budget Data by Line Manager, Manage Compensation Budget by Line Manager, Manage Group Compensation and Budgets, Model Compensation Distribution Model for Budgets by Line Manager</td>
</tr>
<tr>
<td>Line Manager Workforce Compensation Management Duty</td>
<td>Manages workforce compensation by allocating compensation, rating performance, and promoting workers on a periodic basis.</td>
<td>Allocate Compensation Person Rate by Line Manager, Approve and Submit Compensation Allocation by Line Manager, Assign Compensation Performance Rating by Line Manager, Award Compensation Promotion by Line Manager, Create Compensation Distribution Model for Allocation by Line Manager, Export Compensation Allocation Details to Spreadsheet by Line Manager, Generate Compensation Allocation Statements by</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
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<tr>
<td>Line Manager</td>
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<td>Line Manager</td>
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<tr>
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<td></td>
<td>Manage Group</td>
</tr>
<tr>
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<td></td>
<td>Compensation and Budgets</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Group Compensation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Line Manager Reports by Line Manager</td>
</tr>
<tr>
<td>Manager Gallery Cards Access Duty</td>
<td>Restricts specific portrait cards to line managers or HR specialists only.</td>
<td>Print Worker Portrait</td>
</tr>
<tr>
<td>Manager Transaction</td>
<td>Grants access to the line manager transaction dashboard that contains analytics.</td>
<td>View Manager Transaction Dashboard</td>
</tr>
<tr>
<td>Dashboard Analysis Duty</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nonworker Addition Duty</td>
<td>Adds nonworkers.</td>
<td>Create Person Nonworker</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Create User</td>
</tr>
<tr>
<td>Oracle Taleo Recruiting Cloud Service Duty</td>
<td>Grants access to the Oracle Taleo Recruiting Cloud Service application</td>
<td>Access Oracle Taleo</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Recruiting Cloud Service</td>
</tr>
<tr>
<td>Payroll Flow Submission Duty</td>
<td>Submits new payroll flows.</td>
<td>Submit Payroll Flow</td>
</tr>
<tr>
<td>Pending Worker Hire Duty</td>
<td>Hires pending workers.</td>
<td>Add Worker Pending Hire</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Hire Pending Worker</td>
</tr>
<tr>
<td>Performance Management</td>
<td>Views performance documents from compensation work area.</td>
<td>Print Performance Document</td>
</tr>
<tr>
<td>Compensation Duty</td>
<td></td>
<td>View Worker Performance Management Document</td>
</tr>
<tr>
<td>Performance Management Line Manager Duty</td>
<td>Views performance documents from line manager dashboard.</td>
<td>Approve Worker Performance Document</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Cancel Worker Performance Document by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Change Participant Due Date by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Complete Worker Performance Document by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Create Performance Document by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Delete Worker Performance Document by Manager</td>
</tr>
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<td></td>
<td></td>
<td>Print Performance Document</td>
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<tr>
<td></td>
<td></td>
<td>Reopen Performance Document by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reset Worker Performance Evaluation Status by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Restore Performance Document by Manager</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Select Feedback Participants</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Track Participant Feedback Status</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Transfer Performance Document by Manager</td>
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<tr>
<td></td>
<td></td>
<td>View Performance Information on Manager Dashboard</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Performance Information on Worker Dashboard for Manager</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
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</tr>
<tr>
<td>Person Gallery Work Area Navigation Duty</td>
<td>Grants navigation access to the person gallery work area.</td>
<td>View Person Gallery Work Area</td>
</tr>
<tr>
<td>Position Lookup Service Duty</td>
<td>Calls the position lookup service.</td>
<td>Use Position lookup Service</td>
</tr>
<tr>
<td>Question Management Duty</td>
<td>Creates and maintains questions and responses.</td>
<td>Manage Questions</td>
</tr>
<tr>
<td>Questionnaire Management Duty</td>
<td>Creates and maintains questionnaires.</td>
<td>Manage Questionnaires</td>
</tr>
<tr>
<td>Salary Management Duty</td>
<td>Manages salary data for workers.</td>
<td>Enter Salary Details, Export Salary, View Salary Analytics</td>
</tr>
<tr>
<td>Schedules and Exceptions Assignment Management Duty</td>
<td>Manages the association of schedules to an assignment. This role is associated with the line manager or HR specialist.</td>
<td>Manage Work Schedule Assignment</td>
</tr>
<tr>
<td>Succession Plan View Duty</td>
<td>Views succession plans.</td>
<td>View Succession Plan, View Succession Plan Candidate</td>
</tr>
<tr>
<td>Supervisor Hierarchy Search Duty</td>
<td>Searches supervisor hierarchy through services.</td>
<td>Search Supervisor Hierarchy</td>
</tr>
<tr>
<td>Talent Review Participant Duty</td>
<td>Manages the data utilized during the talent review meeting.</td>
<td>Manage Talent Review Content</td>
</tr>
<tr>
<td>Time Work Area Navigation Duty</td>
<td>Grants navigational access for a worker to report time in a calendar, create and manage absence entries and time cards, and view accrual balances.</td>
<td>Access Time Work Area</td>
</tr>
<tr>
<td>Total Compensation Statements Human Resources Duty</td>
<td>Views generated total compensation statements for individuals within their security profile.</td>
<td>View Total Compensation Statement Already Generated</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name, Link User Account, Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Role Account Management Duty</td>
<td>Views the User Account Details card in the Person Gallery.</td>
<td>Map and Synchronize User Account Details, View Person Account Details</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User, Copy Personal Data to LDAP, Manage User Account and Roles</td>
</tr>
<tr>
<td>Vacancy Management Duty</td>
<td>Allows management of vacancies.</td>
<td>Access Oracle Taleo Recruiting Cloud Service, Manage Vacancy, View Vacancy Details</td>
</tr>
<tr>
<td>Worker Checklist Management Duty</td>
<td>Manages checklist definitions.</td>
<td>Manage Person Allocated Checklist, Run Checklist Events Process</td>
</tr>
<tr>
<td>Worker Gallery Search Duty</td>
<td>Searches worker deferred data and views</td>
<td>Search Worker</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
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</tr>
<tr>
<td>Worker Information Sharing Duty</td>
<td>Shares own employment information with line managers or external parties.</td>
<td>Share Worker Information</td>
</tr>
<tr>
<td>Worker Location Change Duty</td>
<td>Changes persons' locations.</td>
<td>Change Worker Location</td>
</tr>
<tr>
<td>Worker Manager Change Duty</td>
<td>Changes persons' managers.</td>
<td>Change Worker Manager</td>
</tr>
<tr>
<td>Worker Person Management Duty</td>
<td>Manages workers' documents, schedules, checklists, and information shared by line managers.</td>
<td>New Person Work Area</td>
</tr>
<tr>
<td>Worker Preboarding Duty</td>
<td>Duty role that permits line managers and others to complete the preboarding component of an onboarding process.</td>
<td>Complete Preboarding</td>
</tr>
<tr>
<td>Worker Prediction Reporting Duty</td>
<td>This duty role is used to view worker predictions</td>
<td>View Worker Prediction</td>
</tr>
<tr>
<td>Worker Promotion Duty</td>
<td>Promotes persons.</td>
<td>Promote Worker</td>
</tr>
<tr>
<td>Worker Termination Reporting Duty</td>
<td>Reports on workers' termination data.</td>
<td>View Conclude Placement Reports</td>
</tr>
<tr>
<td>Worker Transfer Duty</td>
<td>Transfers persons.</td>
<td>Transfer Worker</td>
</tr>
<tr>
<td>Worker Work Relationship Addition Duty</td>
<td>Adds work relationships to persons.</td>
<td>Create Work Relationship</td>
</tr>
<tr>
<td>Worker Work Relationship Termination Duty</td>
<td>Terminates work relationships.</td>
<td>Terminate Work Relationship</td>
</tr>
<tr>
<td>Worker Working Hours Change Duty</td>
<td>Changes the working hours of persons.</td>
<td>Change Worker Working Relationship</td>
</tr>
<tr>
<td>Workforce Business Process Analytics Line Manager Duty</td>
<td>Duty role that provides managers access to the workforce business process analytics</td>
<td>View Workforce Business Process Analytics as Line Manager</td>
</tr>
<tr>
<td>Workforce Business Process Start Duty</td>
<td>Duty role that provides access to the Start Process menu on the Workforce Processes work area</td>
<td>Start Workforce Business Process</td>
</tr>
<tr>
<td>Workforce Media Policy Compliance Management Duty</td>
<td>Duty role to manage compliance with media policies</td>
<td>Review Organization or Employee Compliance</td>
</tr>
<tr>
<td>Workforce Model Plan Line Manager Duty</td>
<td>Manages workforce model plans, including creating and editing the plans.</td>
<td>Manage Workforce Model Plan as Line Manager</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Duty</td>
<td>This duty is obsolete.</td>
<td>Manage Workforce Processes Work Area</td>
</tr>
<tr>
<td>Workforce Processes Work Area Navigation Line Manager Duty</td>
<td>Grants navigation access to the line managers to the Workforce Processes and Tasks work area page.</td>
<td>Manage Workforce Processes Work Area by Line Manager</td>
</tr>
<tr>
<td>Workforce Profile Line Manager Duty</td>
<td>Performs workforce profile duties as a line manager.</td>
<td>Define Talent Profile</td>
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<tr>
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<td></td>
<td>Define Talent Profile Item</td>
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<td></td>
<td>Manage Model Talent Profile</td>
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<td>Manage Person Talent Profile</td>
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<td></td>
<td>Manage Talent Profile Interest List</td>
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<td>Match Talent Profile</td>
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<td>Update Talent Profile Item</td>
</tr>
</tbody>
</table>
### Duty Role

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workforce Reputation Management Duty</td>
<td>Duty role to manage organization and employee workforce reputation</td>
<td>View Talent Profile</td>
</tr>
<tr>
<td></td>
<td>Review Organization or Employee Reputation</td>
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<td></td>
<td>Search and Review Skills</td>
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</tbody>
</table>

### Data Security Policies

Data security policies and their enforcement across analytics application for the abstract role **Line Manager**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applied Cash Advance</td>
<td>A Line Manager can view employee expense for the employees for whom they are responsible</td>
<td>Role: Expense Analysis Duty Privilege: View Employee Expense (Data) Resource: Applied Cash Advance</td>
<td></td>
</tr>
<tr>
<td>Assignment Grade</td>
<td>A Line Manager can choose assignment grade for grades in their grade security profile</td>
<td>Role: Assignment Grade Selection Duty Privilege: Choose Assignment Grade (Data) Resource: Assignment Grade</td>
<td>Role: Contingent Worker Addition Duty Privilege: Choose Assignment Grade (Data) Resource: Assignment Grade</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Employee Hire Duty Privilege: Choose Assignment Grade (Data) Resource: Assignment Grade</td>
<td>Role: Nonworker Addition Duty Privilege: Choose Assignment Grade (Data) Resource: Assignment Grade</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Pending Worker Addition Duty Privilege: Choose Assignment Grade (Data) Resource: Assignment Grade</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tbody>
</table>
|                    |                                                                                     | **Role:** Pending Worker Hire Duty  
**Privilege:** Choose Assignment Grade (Data)  
**Resource:** Assignment Grade              |                                                                                          |                          |
|                    |                                                                                     | **Role:** Vacancy Management Duty  
**Privilege:** Choose Assignment Grade (Data)  
**Resource:** Assignment Grade              |                                                                                          |                          |
|                    |                                                                                     | **Role:** Worker Promotion Duty  
**Privilege:** Choose Assignment Grade (Data)  
**Resource:** Assignment Grade              |                                                                                          |                          |
|                    |                                                                                     | **Role:** Worker Transfer Duty  
**Privilege:** Choose Assignment Grade (Data)  
**Resource:** Assignment Grade              |                                                                                          |                          |
| Assignment Grade   | A Line Manager can report assignment grade for grades in their grade security profile | **Role:** Workforce Structures Reporting Data Duty  
**Privilege:** Report Assignment Grade (Data)  
**Resource:** Assignment Grade              |                                                                                          |                          |
| Assignment Grade Ladder | A Line Manager can report assignment grade ladder for grades in their grade security profile | **Role:** Workforce Structures Reporting Data Duty  
**Privilege:** Report Assignment Grade Ladder (Data)  
**Resource:** Assignment Grade Ladder         |                                                                                          |                          |
| Assignment Grade Rate | A Line Manager can report assignment grade rate for grades in their grade security profile | **Role:** Workforce Structures Reporting Data Duty  
**Privilege:** Report Assignment Grade Rate (Data)  
**Resource:** Assignment Grade Rate          |                                                                                          |                          |
<p>| Assignments        | A Line Manager can report person for organizations in their                         | <strong>Role:</strong> US New Hire Reporting Duty                                                                 |                          |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Business Unit           | A Line Manager can choose business unit organization for business units in their organization security profile | Privilege: Report Person (Data)  
Resource: Assignments | Role: Business Unit Selection Duty  
Privilege: Choose Business Unit Organization (Data)  
Resource: Business Unit  
Role: Vacancy Management Duty  
Privilege: Choose Business Unit Organization (Data)  
Resource: Business Unit | |
| Cash Advance            | A Line Manager can view employee expense for the employees for whom they are responsible | Role: Expense Analysis Duty  
Privilege: View Employee Expense (Data)  
Resource: Cash Advance | |
| Compensation Allocation | A Line Manager can allocate compensation person rate by line manager for subordinates in their person and assignment security profile | Role: Line Manager Workforce Compensation Management Duty  
Privilege: Allocate Compensation Person Rate by Line Manager (Data)  
Resource: Compensation Allocation | |
|                         | A Line Manager can approve and submit compensation allocation by line manager for subordinates in their person and assignment security profile | Role: Line Manager Workforce Compensation Management Duty  
Privilege: Approve and Submit Compensation Allocation by Line Manager (Data)  
Resource: Compensation Allocation | |
| Compensation Budget     | A Line Manager can manage compensation budget by line manager for subordinates in their person and assignment security profile | Role: Line Manager Compensation Budget Management Duty  
Privilege: Manage Compensation Budget by Line Manager (Data)  
Resource: Compensation Budget | |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Compensation Note      | A Line Manager can manage compensation note for public compensation notes for subordinates in their person and assignment security profile and for private compensation notes that they own                           | **Role:** Line Manager Workforce Compensation Management Duty  
**Privilege:** Manage Compensation Note  
(Data)  
**Resource:** Compensation Note   |                                                        |
| Compensation Performance Rating | A Line Manager can assign compensation performance rating by line manager for subordinates in their person and assignment security profile                                                                                                                                 | **Role:** Line Manager Workforce Compensation Management Duty  
**Privilege:** Assign Compensation Performance Rating by Line Manager (Data)  
**Resource:** Compensation Performance Rating   |                                                        |
| Compensation Promotion | A Line Manager can award compensation promotion by line manager for subordinates in their person and assignment security profile                                                                                                                                               | **Role:** Line Manager Workforce Compensation Management Duty  
**Privilege:** Award Compensation Promotion by Line Manager (Data)  
**Resource:** Compensation Promotion   |                                                        |
| Compensation Stock Grant | A Line Manager can view compensation stock grant by line manager for subordinates in their person and assignment security profile                                                                                                                                                  | **Role:** Line Manager Workforce Compensation Management Duty  
**Privilege:** View Compensation Stock Grant by Line Manager (Data)  
**Resource:** Compensation Stock Grant   |                                                        |
| Corporate Card Transaction | A Line Manager can manage outstanding corporate card transaction for the employees for whom they are responsible                                                                                                                 | **Role:** Corporate Card Transaction Review Duty  
**Privilege:** Manage Outstanding Corporate Card Transaction (Data)  
**Resource:** Corporate Card Transaction   | **Fact:** Employee Expenses  
**Corporate Card Dimension(s):** Security Manager |
| Department              | A Line Manager can choose department for departments in their organization security profile                                                                                                                                                               | **Role:** Contingent Worker Addition Duty  
**Privilege:** Choose Department (Data)  
**Resource:** Department   |                                                        |
<table>
<thead>
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<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>Role: Department Selection Duty</td>
<td></td>
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<td></td>
<td></td>
<td>Privilege: Choose Department (Data)</td>
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<td></td>
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<td>Resource: Department</td>
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<tr>
<td></td>
<td></td>
<td>Role: Employee Hire Duty</td>
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<td></td>
<td></td>
<td>Privilege: Choose Department (Data)</td>
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<td></td>
<td></td>
<td>Resource: Department</td>
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<tr>
<td></td>
<td></td>
<td>Role: Nonworker Addition Duty</td>
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<td></td>
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<td>Privilege: Choose Department (Data)</td>
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<tr>
<td></td>
<td></td>
<td>Resource: Department</td>
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<td></td>
<td></td>
<td>Role: Pending Worker Addition Duty</td>
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<td>Privilege: Choose Department (Data)</td>
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<td>Resource: Department</td>
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<td>Role: Pending Worker Hire Duty</td>
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<td>Privilege: Choose Department (Data)</td>
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<td>Resource: Department</td>
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<td></td>
<td></td>
<td>Role: Vacancy Management Duty</td>
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<td>Privilege: Choose Department (Data)</td>
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<td></td>
<td>Resource: Department</td>
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<tr>
<td></td>
<td></td>
<td>Role: Worker Promotion Duty</td>
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<td>Role: Worker Transfer Duty</td>
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<td>A Line Manager can report department for departments in their organization security profile</td>
<td>Role: Workforce Structures Reporting Data Duty</td>
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<td>A Line Manager can view employee expense for the employees for whom they are responsible</td>
<td>Privilege: Report Department (Data)</td>
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<td>Expense</td>
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<td>Role: Expense Analysis Duty</td>
<td>Fact: Employee Expenses Overview</td>
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<td>Privilege: View Employee Expense (Data)</td>
<td>Dimension(s): Security Manager</td>
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<td>Fact: Employee Expenses Violation</td>
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| Expense Report  | A Line Manager can view employee expense for the employees for whom they are responsible | **Role:** Expense Analysis Duty  
**Privilege:** View Employee Expense (Data)  
**Resource:** Expense Report | **Dimension(s): Security Manager** |
| Expense Report Approval Note | A Line Manager can manage expense report approval note for the employees for whom they are responsible | **Role:** Expense Approval Duty  
**Privilege:** Manage Expense Report Approval Note (Data)  
**Resource:** Expense Report Approval Note | |
| HR Checklist    | A Line Manager can manage hr checklist for persons and assignments in their person and assignment security profile | **Role:** Worker Checklist Management Duty  
**Privilege:** Manage HR Checklist (Data)  
**Resource:** HR Checklist | |
| HR Document Type| A Line Manager can report document type for document types in their document type security profile | **Role:** Documents of Record Reporting Data Duty  
**Privilege:** Report Document Type (Data)  
**Resource:** HR Document Type | |
| HR Job          | A Line Manager can choose hr job for jobs in their job security profile | **Role:** Contingent Worker Addition Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job  
**Role:** Employee Hire Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job  
**Role:** HCM Information Comparison Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job  
**Role:** Job Selection Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job  
**Role:** Nonworker Addition Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job | |
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<td>A Line Manager can report hr job for jobs in their job security profile</td>
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<td><strong>Role:</strong> Pending Worker Hire Duty&lt;br&gt;<strong>Privilege:</strong> Choose HR Job (Data)&lt;br&gt;<strong>Resource:</strong> HR Job</td>
<td><strong>Role:</strong> Vacancy Management Duty&lt;br&gt;<strong>Privilege:</strong> Choose HR Job (Data)&lt;br&gt;<strong>Resource:</strong> HR Job</td>
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<td><strong>Role:</strong> Worker Transfer Duty&lt;br&gt;<strong>Privilege:</strong> Choose HR Job (Data)&lt;br&gt;<strong>Resource:</strong> HR Job</td>
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<td><strong>Role:</strong> Workforce Structures Reporting Data Duty&lt;br&gt;<strong>Privilege:</strong> Report HR Job (Data)&lt;br&gt;<strong>Resource:</strong> HR Job</td>
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<td>Legal Employer</td>
<td>A Line Manager can choose legal employer for legal employers in their organization security profile</td>
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<td>A Line Manager can choose legislative data group for legislative data groups in their legislative data group security profile</td>
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<td>A Line Manager can choose location for locations in their location security profile</td>
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<td><strong>Role:</strong> Contingent Worker Addition Duty&lt;br&gt;<strong>Privilege:</strong> Choose</td>
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<td>Privilege: Choose Location (Data)</td>
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<td>Privilege: Choose Location (Data)</td>
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<td>Privilege: Choose Location (Data)</td>
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<td>Role: Worker Location Change Duty</td>
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<td>Privilege: Choose Location (Data)</td>
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<td>Role: Worker Promotion Duty</td>
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<td>Privilege: Choose Location (Data)</td>
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<td>Role: Worker Transfer Duty</td>
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<td>Payroll Checklist</td>
<td>A Line Manager can view</td>
<td>Role: Payroll Flow</td>
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<td>A Line Manager can view payroll flow for legislative data groups in their legislative data group security profile and payroll flows in their payroll flow security profile</td>
<td>Role: Payroll Flow Submission Duty</td>
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<td>Privilege: View Payroll Flow (Data)</td>
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<td>Resource: Payroll Checklist</td>
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<td>Performance Document</td>
<td>A Line Manager can create performance document for subordinates in their person and assignment security profile</td>
<td>Role: Performance Management Line Manager Duty</td>
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<td>Privilege: Create Performance Document (Data)</td>
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<td>Resource: Performance Document</td>
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<td>A Line Manager can manage development goal for subordinates in their person security profile</td>
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<td>Privilege: Manage Development Goal (Data)</td>
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<td>Person</td>
<td>performance goal for subordinates in their person and assignment security profile</td>
<td>Management Line Manager Duty&lt;br&gt;Privilege: Manage Performance Goal (Data)&lt;br&gt;Resource: Performance Goal</td>
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<td>A Line Manager can compare person for subordinates in their person and assignment security profile</td>
<td>Role: HCM Information Comparison Duty&lt;br&gt;Privilege: Compare Person (Data)&lt;br&gt;Resource: Person</td>
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<td>A Line Manager can hire pending worker for subordinates in their person and assignment security profile</td>
<td>Role: Pending Worker Hire Duty&lt;br&gt;Privilege: Hire Pending Worker (Data)&lt;br&gt;Resource: Person</td>
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<td>Person</td>
<td>A Line Manager can print worker portrait for subordinates in their person and assignment security profile</td>
<td>Role: Portrait Maintenance Duty&lt;br&gt;Privilege: Print Worker Portrait (Data)&lt;br&gt;Resource: Person</td>
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<td>Person</td>
<td>A Line Manager can rehire employee for subordinates in their person and assignment security profile</td>
<td>Role: Employee Hire Duty&lt;br&gt;Privilege: Rehire Employee (Data)&lt;br&gt;Resource: Person</td>
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<td>Person</td>
<td>A Line Manager can renew placement for subordinates in their person and assignment security profile</td>
<td>Role: Contingent Worker Addition Duty&lt;br&gt;Privilege: Renew Placement (Data)&lt;br&gt;Resource: Person</td>
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<td>Person</td>
<td>A Line Manager can report person for organizations in their organization security profile</td>
<td>Role: US New Hire Reporting Duty&lt;br&gt;Privilege: Report Person (Data)&lt;br&gt;Resource: Person</td>
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<td>Person</td>
<td>A Line Manager can report person for persons and assignments in their person and assignment security profile</td>
<td>Role: Documents of Record Reporting Data Duty&lt;br&gt;Privilege: Report Person (Data)&lt;br&gt;Resource: Person</td>
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<td>Person</td>
<td>A Line Manager can search person live for subordinates in their person and assignment security profile</td>
<td>Role: Manager Gallery Access Duty&lt;br&gt;Privilege: Search Person Live (Data)&lt;br&gt;Resource: Person</td>
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| A Line Manager can share worker information for subordinates in their person and assignment security profile | Role: Worker Information Sharing Duty  
Privilege: Share Worker Information (Data)  
Resource: Person | Role: Portrait Availability Duty  
Privilege: View Worker Availability Portrait Card (Data)  
Resource: Person | |
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| A Line Manager       | A Line Manager can search worker for subordinates in their person and assignment security profile | **Role:** Worker Promotion Duty  
**Privilege:** Search Worker (Data)  
**Resource:** Person Assignment  
**Role:** Worker Transfer Duty  
**Privilege:** Transfer Worker (Data)  
**Resource:** Person Assignment |                                                       |
| A Line Manager       | A Line Manager can transfer worker for subordinates in their person and assignment security profile | **Role:** Worker Transfer Duty  
**Privilege:** Transfer Worker (Data)  
**Resource:** Person Assignment |                                                       |
| A Line Manager       | A Line Manager can view person assignment for persons and assignments in their person and assignment security profile | **Role:** View Employment Information Duty  
**Privilege:** View Person Assignment (Data)  
**Resource:** Person Assignment |                                                       |
| Person Checklist     | A Line Manager can manage person allocated checklist for subordinates in their person and assignment security profile | **Role:** Worker Checklist Management Duty  
**Privilege:** Manage Person Allocated Checklist (Data)  
**Resource:** Person Checklist |                                                       |
| Person Communication Method | A Line Manager can report person communication method for persons and assignments in their person and assignment security profile | **Role:** Workforce Reporting Data Duty  
**Privilege:** Report Person Communication Method (Data)  
**Resource:** Person Communication Method |                                                       |
| Person Contact       | A Line Manager can report person contact for persons and assignments in their person and assignment security profile | **Role:** Workforce Reporting Data Duty  
**Privilege:** Report Person Contact (Data)  
**Resource:** Person Contact |                                                       |
| Person Document of Record | A Line Manager can report worker documents of record for people and assignments in their person assignment security profile and for documents in their document types security profile | **Role:** Documents of Record Reporting Data Duty  
**Privilege:** Report Worker Documents of Record (Data)  
**Resource:** Person Document of Record |                                                       |
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| Person Documentation      | A Line Manager can manage person documentation for document types in their document types security profile belonging to subordinates in their person and assignment security profile.                                                                 | Role: HCM Document Management Duty  
Privilege: Manage Person Documentation (Data)  
Resource: Person Documentation  
A Line Manager can search person documentation for document types in their document types security profile belonging to subordinates in their person and assignment security profile. | Role: HCM Document Management Duty  
Privilege: Search Person Documentation (Data)  
Resource: Person Documentation                                                                                                                           |
| Person Driver License     | A Line Manager can report driver license for persons and assignments in their person and assignment security profile.                                                                                              | Role: Workforce Reporting Data Duty  
Privilege: Report Driver License (Data)  
Resource: Person Driver License                                                                               |                                                                                                              |
| Person Email              | A Line Manager can report person email for persons and assignments in their person and assignment security profile.                                                                                             | Role: Workforce Reporting Data Duty  
Privilege: Report Person Email (Data)  
Resource: Person Email                                                                                                                                             |                                                                                                              |
| Person National Identifier| A Line Manager can report person national identifier for persons and assignments in their person and assignment security profile.                                                                                | Role: Workforce Reporting Data Duty  
Privilege: Report Person National Identifier (Data)  
Resource: Person National Identifier                                                                                 |                                                                                                              |
| Person Passport           | A Line Manager can report person passport for persons and assignments in their person and assignment security profile.                                                                                         | Role: Workforce Reporting Data Duty  
Privilege: Report Person Passport (Data)  
Resource: Person Passport                                                                                                                                         |                                                                                                              |
| Person Phone              | A Line Manager can report person phone for work phone numbers and private phone numbers granted to the user for persons in their person and assignment security profile.                                            | Role: Workforce Reporting Data Duty  
Privilege: Report Person Phone (Data)  
Resource: Person Phone                                                                                                                                             |                                                                                                              |
| Person Plan Accrual       | A Line Manager can view accrual plan balance for persons and assignments in their person and assignment security profile.                                                                                     | Role: Accrual Balance View Duty  
Privilege: View Accrual Plan Balance (Data)  
Resource: Person Plan Accrual  
A Line Manager can view accrual plan balance for                                                                                                               | Role: Accrual Balance View Duty  
Privilege: View Accrual Plan Balance (Data)  
Resource: Person Plan Accrual                                                                                                                                         |
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<td>Privilege: View Accrual Plan Balance (Data) Resource: Person Plan Accrual</td>
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<td>A Line Manager can choose person type for any person type</td>
<td>Role: Vacancy Management Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<td>A Line Manager can choose person type for person types in their person type security profile</td>
<td>Role: Contingent Worker Addition Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<td>Role: Employee Hire Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<td>Role: Nonworker Addition Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<td>Role: Pending Worker Addition Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<td>Role: Pending Worker Hire Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<td>Person Visa</td>
<td>A Line Manager can report person visa for persons and assignments in their person and assignment security profile</td>
<td>Role: Workforce Reporting Data Duty Privilege: Report Person Visa (Data) Resource: Person Visa</td>
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<td>A Line Manager can choose position for positions in their position security profile</td>
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<td>Role: Employee Hire Duty Privilege: Choose Position (Data) Resource: Position</td>
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<td>Resource: Position</td>
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<td>Role: Position</td>
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<td>Selection Duty</td>
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<td>Privilege: Choose</td>
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<td>Resource: Position</td>
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<td>Role: Vacancy</td>
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<td>Management Duty</td>
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<td>Privilege: Choose</td>
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<td>Role: Worker</td>
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<td>Promotion Duty</td>
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<td>Privilege: Choose</td>
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<td>Resource: Position</td>
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<td>Role: Worker Transfer</td>
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<td>Duty</td>
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<td>Privilege: Choose</td>
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<td>Position (Data)</td>
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<td>Resource: Position</td>
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<td></td>
<td>A Line Manager can report position for positions in their position security profile</td>
<td>Role: Workforce Structures Reporting Data Duty</td>
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<td>Privilege: Report</td>
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<td>Position (Data)</td>
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<td>Resource: Position</td>
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<tr>
<td>Public Person</td>
<td>A Line Manager can choose public person for persons and assignments in their person and assignment security profile</td>
<td>Role: Public Person Selection Duty</td>
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<td></td>
<td>Privilege: Choose</td>
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<td>Public Person (Data)</td>
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<td>Resource: Public Person</td>
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<td></td>
<td>A Line Manager can compare hcm information for subordinates in their person and assignment security profile</td>
<td>Role: HCM Information Comparison Duty</td>
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<td></td>
<td>Privilege: Compare</td>
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<td>HCM Information</td>
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<td>Business Object</td>
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<td></td>
<td>A Line Manager can report public person for persons and assignments in their person and assignment security profile</td>
<td>Role: Workforce Reporting Data Duty Privilege: Report Public Person (Data) Resource: Public Person</td>
<td></td>
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<tr>
<td></td>
<td>A Line Manager can view worker contact portrait card for subordinates in their person and assignment security profile</td>
<td>Role: Portrait Contact Duty Privilege: View Worker Contact Portrait Card (Data) Resource: Public Person</td>
<td></td>
</tr>
<tr>
<td>Salary</td>
<td>A Line Manager can enter salary details for subordinates in their person and assignment security profile</td>
<td>Role: HR Salary Management Duty Privilege: Enter Salary Details (Data) Resource: Salary</td>
<td>Role: Salary Management Duty Privilege: Enter Salary Details (Data) Resource: Salary</td>
</tr>
<tr>
<td></td>
<td>A Line Manager can view salary details for people and assignments in their person and assignment security profile</td>
<td>Role: Benefits Salary Viewer Duty Privilege: View Salary Details (Data) Resource: Salary</td>
<td>Role: Benefits Salary Viewer Duty Privilege: View Salary Details (Data) Resource: Salary</td>
</tr>
<tr>
<td>Schedule Assignment</td>
<td>A Line Manager can manage work schedule assignment for subordinates in their person and assignment security profile</td>
<td>Role: Schedules and Exceptions Assignment Management Duty Privilege: Manage Work Schedule Assignment (Data) Resource: Schedule Assignment</td>
<td></td>
</tr>
<tr>
<td>Succession Plan Candidate</td>
<td>A Line Manager can view succession plan candidate for all public succession plans</td>
<td>Role: Succession Plan View Duty Privilege: View Succession Plan Candidate (Data) Resource: Succession Plan Candidate</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Line Manager can view succession plan candidate for private succession plans for</td>
<td>Role: Succession Plan View Duty Privilege: View</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Succession Plan Detailed | A Line Manager can view succession plan for all public succession plans | **Role:** Succession Plan View Duty  
**Privilege:** View Succession Plan (Data)  
**Resource:** Succession Plan Candidate | |
| Succession Plan Detailed | A Line Manager can view succession plan for private succession plans for which they are an administrator or a viewer or a candidate manager | **Role:** Succession Plan View Duty  
**Privilege:** View Succession Plan (Data)  
**Resource:** Succession Plan Detail | |
| Talent Profile | A Line Manager can match talent profile person for subordinates in their person and assignment security profile | **Role:** Workforce Profile Line Manager Duty  
**Privilege:** Match Talent Profile Person (Data)  
**Resource:** Talent Profile | |
| Talent Profile | A Line Manager can view talent profile model for jobs in their job security profile | **Role:** Workforce Profile Line Manager Duty  
**Privilege:** View Talent Profile Model (Data)  
**Resource:** Talent Profile | |
| Talent Profile | A Line Manager can view talent profile person for subordinates in their person and assignment security profile | **Role:** Workforce Profile Line Manager Duty  
**Privilege:** View Talent Profile Person (Data)  
**Resource:** Talent Profile | |
| Talent Profile Item | A Line Manager can view talent profile item manager for subordinates in their person and assignment security profile | **Role:** Workforce Profile Line Manager Duty  
**Privilege:** View Talent Profile Item Manager (Data)  
**Resource:** Talent Profile Item | |
| Talent Review Note | A Line Manager can manage talent review content for people and assignments in their person and assignment security profile | **Role:** Talent Review Participant Duty  
**Privilege:** Manage Talent Review Content (Data)  
**Resource:** Talent Review Note | |
<p>| Total Compensation Statement | A Line Manager can view total compensation statement already | <strong>Role:</strong> Total Compensation | |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Implementation</th>
<th>Analytics Implementation</th>
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<tbody>
<tr>
<td></td>
<td>generated for people and assignments in their person and assignment security profile</td>
<td>Statements Human Resources Duty Privilege: View Total Compensation Statement Already Generated (Data) Resource: Total Compensation Statement</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org</td>
<td>A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
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<tr>
<td>Org Address Email</td>
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<tr>
<td>Contact Preference</td>
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<td>Trading Community Org</td>
<td>A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
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<td>Org Address Phone</td>
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<tr>
<td>Contact Preference</td>
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<tr>
<td>Trading Community</td>
<td>A Line Manager can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading Community Organization</td>
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<tr>
<td>Organization</td>
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<tr>
<td>Trading Community Org</td>
<td>A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
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<tr>
<td>Organization Address</td>
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<tr>
<td>Contact Preference</td>
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<tr>
<td>Trading Community</td>
<td>A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Email Contact Preference</td>
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<tr>
<td>Organization Email</td>
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<td>Contact Preference</td>
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</tbody>
</table>
| Trading Community Organization Phone Contact Preference | A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                                   | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Phone Contact Preference |                                                                       |
| Trading Community Person              | A Line Manager can view trading community contact for all trading community persons in the enterprise except contacts created by partners.                                                                                                                   | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Contact (Data)  
Resource: Trading Community Person |                                                                       |
|                                       | A Line Manager can view trading community person for all people in the enterprise                                                                                                                                                   | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                                                                       |
|                                       | A Line Manager can view trading community person for all people in the enterprise other than sales accounts and sales prospects.                                                                                                      | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                                                                       |
|                                       | A Line Manager can view trading community person for all resources in the enterprise                                                                                                                                               | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Person (Data)  
Resource: Trading Community Person |                                                                       |
| Trading Community Person Address Contact Preference | A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                                   | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference |                                                                       |
<p>| Trading Community Person Address Phone | A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                                   | Role: Party Information Inquiry Duty |                                                                       |</p>
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<th>Business Object</th>
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<tr>
<td>Contact Preference</td>
<td>contact preference for all trading community contact preferences not of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Phone Contact Preference</td>
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<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Email Contact Preference</td>
<td></td>
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<tr>
<td>Trading Community Person Phone Contact Preference</td>
<td>A Line Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Phone Contact Preference</td>
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<tr>
<td>Trading Community Relationship</td>
<td>A Line Manager can view trading community relationship for all trading community relationships in the enterprise</td>
<td>Role: Relationship Information Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
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<td></td>
<td>A Line Manager can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td>User</td>
<td>A Line Manager can create user name for subordinates in their person security profile.</td>
<td>Role: User Name Creation and Linking Duty Privilege: Create User Name (Data) Resource: User</td>
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<td></td>
<td>A Line Manager can link user account for subordinates in</td>
<td>Role: User Name</td>
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<td>Business Object</td>
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| User Role            | A Line Manager can assign user roles for subordinates in their person and assignment security profile | Role: User Role Management Duty  
Privilege: Assign User Roles (Data)  
Resource: User Role |                                                                        |
|                      | A Line Manager can view person account details for subordinates in their person and assignment security profile | Role: User Role Account Management Duty  
Privilege: View Person Account Details (Data)  
Resource: User Role |                                                                        |
| Vacancy Requisition  | A Line Manager can manage vacancy for subordinates in their person and assignment security profile | Role: Vacancy Management Duty  
Privilege: Manage Vacancy (Data)  
Resource: Vacancy Requisition |                                                                        |
|                      | A Line Manager can view vacancy for subordinates in their person and assignment security profile | Role: Vacancy Management Duty  
Privilege: View Vacancy (Data)  
Resource: Vacancy Requisition |                                                                        |
| Variable Compensation Allocation | A Line Manager can enter variable compensation allocation for subordinates in their person and assignment security profile | Role: Individual Compensation Management Duty  
Privilege: Enter Variable Compensation Allocation (Data)  
Resource: Variable Compensation Allocation |                                                                        |
| Work Relationship    | A Line Manager can terminate work relationship for subordinates in their person and assignment security profile | Role: Worker Work Relationship Termination Duty  
Privilege: Terminate Work Relationship (Data)  
Resource: Work Relationship |                                                                        |
|                      | A Line Manager can view conclude placement reports for subordinates in their person and assignment security profile | Role: Worker Termination Reporting Duty  
Privilege: View Conclude Placement Reports (Data)  
Resource: Work Relationship |                                                                        |
<p>| Worker               | A Line Manager can change Location                                                  | Role: Worker Location                                                                   |</p>
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</table>
|                 | worker location for subordinates in their person and assignment security profile | Change Duty  
*Privilege:* Change Worker Location (Data)  
*Resource:* Worker |  |
| A Line Manager can change worker manager for subordinates in their person and assignment security profile | *Role:* Worker Manager  
*Change Duty:*  
*Privilege:* Change Worker Manager (Data)  
*Resource:* Worker |  |
| A Line Manager can change worker working hour for subordinates in their person and assignment security profile | *Role:* Worker Working Hours Change Duty  
*Privilege:* Change Worker Working Hour (Data)  
*Resource:* Worker |  |
| A Line Manager can compare worker employment information for subordinates in their person and assignment security profile | *Role:* HCM Information Comparison Duty  
*Privilege:* Compare Worker Employment Information (Data)  
*Resource:* Worker |  |
| A Line Manager can report worker for persons and assignments in their person and assignment security profile | *Role:* Absence Management Reporting Data Duty  
*Privilege:* Report Worker (Data)  
*Resource:* Worker |  |
| A Line Manager can review worker availability for subordinates in their person and assignment security profile | *Role:* Worker Availability Viewing Duty  
*Privilege:* Review Worker Availability (Data)  
*Resource:* Worker |  |
| A Line Manager can search worker for persons and assignments in their person and assignment security profile | *Role:* Worker Location Change Duty  
*Privilege:* Search Worker (Data)  
*Resource:* Worker |  |
| A Line Manager can search worker for subordinates in their person and assignment security profile | *Role:* Worker Manager Change Duty  
*Privilege:* Search Worker (Data)  
*Resource:* Worker |  |
| A Line Manager can view absence balance for subordinates in their person and assignment security profile | *Role:* Absence Recording Duty  
*Privilege:* View Absence Balance (Data) |  |
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<tr>
<td></td>
<td>A Line Manager can view manager transaction dashboard for subordinates in their person and assignment security profile</td>
<td>Role: Manager Transaction Dashboard Analysis Duty Privilege: View Manager Transaction Dashboard (Data) Resource: Worker</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Line Manager can view manager transaction dashboard for themselves</td>
<td>Role: Manager Transaction Dashboard Analysis Duty Privilege: View Manager Transaction Dashboard (Data) Resource: Worker</td>
<td></td>
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<tr>
<td>Worker Absence</td>
<td>A Line Manager can manage absence records for subordinates in their person and assignment security profile</td>
<td>Role: Absence Recording Duty Privilege: Manage Absence Records (Data) Resource: Worker Absence</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Line Manager can report worker absence for persons and assignments in their person and assignment security profile</td>
<td>Role: Absence Management Reporting Data Duty Privilege: Report Worker Absence (Data) Resource: Worker Absence</td>
<td></td>
</tr>
<tr>
<td>Worker Prediction</td>
<td>A Line Manager can view worker prediction for persons and assignments in their person and assignment security profile</td>
<td>Role: Worker Prediction Reporting Duty Privilege: View Worker Prediction (Data) Resource: Worker Prediction</td>
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</tr>
<tr>
<td></td>
<td>A Line Manager can view worker prediction for subordinates in their person and assignment security profile</td>
<td>Role: Worker Prediction Reporting Duty Privilege: View Worker Prediction (Data) Resource: Worker Prediction</td>
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<td></td>
<td>A Line Manager can view</td>
<td>Role: Workforce</td>
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<td>Business Object</td>
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</tbody>
</table>
| Business Object         | workforce business process analytics for subordinates in their person and assignment security profile | Business Process Analytics Line Manager Duty  
**Privilege**: View  
Workforce Business Process Analytics (Data)  
**Resource**: Workforce Business Process |                          |                          |
| Workforce Model Plan    | A Line Manager can create workforce model plan for top managers in their public person security profile | **Role**: Workforce Model Plan Line Manager Duty  
**Privilege**: Create Workforce Model Plan (Data)  
**Resource**: Workforce Model Plan |                          |                          |
| Workforce Model Plan    | A Line Manager can manage workforce model plan for plans that they own or for which they are the top manager and have been granted access | **Role**: Workforce Model Plan Line Manager Duty  
**Privilege**: Manage Workforce Model Plan (Data)  
**Resource**: Workforce Model Plan |                          |                          |
| Workforce Model Plan    | A Line Manager can manage workforce model plan note for public workforce model plan notes and for their own private workforce model plan notes | **Role**: Workforce Model Plan Line Manager Duty  
**Privilege**: Manage Workforce Model Plan Note (Data)  
**Resource**: Workforce Model Plan Note |                          |                          |
| World Territory         | A Line Manager can choose world territory for countries in their country security profile | **Role**: Contingent Worker Addition Duty  
**Privilege**: Choose World Territory (Data)  
**Resource**: World Territory  
**Role**: Employee Hire Duty  
**Privilege**: Choose World Territory (Data)  
**Resource**: World Territory |                          |                          |
|                         |                                                                                    | **Role**: Nonworker Addition Duty  
**Privilege**: Choose World Territory (Data)  
**Resource**: World Territory  
**Role**: Pending Worker Addition Duty  
**Privilege**: Choose World Territory (Data)  
**Resource**: World Territory |                          |                          |
## Job Role: Product Data Steward

Executes change requests upon approval and maintains the quality of the product master. Responsible for data loads. Develops consistent data in accordance with the business rules of the corporation. Responsibilities also include data scrubbing, monitoring data entry exception, data de-duplication, ensuring overall data quality.

**Duties**

Duties assigned directly and indirectly to the job role **Product Data Steward**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
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<tbody>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>FSCM Load Interface Administration Duty</td>
<td>Manages load interface file for import</td>
</tr>
<tr>
<td>File Import and Export Management Duty</td>
<td>Manages import and export of files on universal content manager.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Import Trading Community Person and Organization Duty</td>
<td>Imports people and organizations.</td>
</tr>
<tr>
<td>Item Administration Duty</td>
<td>Administers setup tasks required to manage items including definition and management of item statuses, lifecycle phases, templates, attribute controls, and item structure type.</td>
</tr>
<tr>
<td>Item Batch Management Duty</td>
<td>Creates and manages item batches to import items and related data.</td>
</tr>
<tr>
<td>Item Catalog Administration Duty</td>
<td>Creates and manages item catalogs and their categories including functional area catalog associations.</td>
</tr>
<tr>
<td>Item Catalog Management Duty</td>
<td>Creates and manages item catalogs and their categories including item assignments.</td>
</tr>
<tr>
<td>Item Change Order Administration Duty</td>
<td>Administers setup tasks required to manage item change orders including managing change order reasons, priorities, statuses and change order types.</td>
</tr>
<tr>
<td>Item Change Order Management Duty</td>
<td>Creates and manages item change orders including change order promotion, demotion, and propagation.</td>
</tr>
<tr>
<td>Item Class Administration Duty</td>
<td>Creates and manages item classes and item class hierarchy</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Item Import Management Duty</td>
<td>Imports items into the application from other external sources.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
</tr>
<tr>
<td>Item Pack Creation Duty</td>
<td>Creates and manages packs for items.</td>
</tr>
<tr>
<td>Item People Management Duty</td>
<td>Reviews and manages item access to enterprise users.</td>
</tr>
<tr>
<td>Item Purge Management Duty</td>
<td>Creates and manages delete groups to purge data from the application including items, item structures, item supplier associations, item change orders, and new item requests.</td>
</tr>
<tr>
<td>Item Rule Set Management Duty</td>
<td>Allows creation and management of item rule sets and analysis of rule set impact on items.</td>
</tr>
<tr>
<td>Item Supplier Management Duty</td>
<td>Creates and manages item supplier associations.</td>
</tr>
<tr>
<td>Manage Product for Pedigree and Serialization Duty</td>
<td>Duty role to manage Product.</td>
</tr>
<tr>
<td>New Item Request Management Duty</td>
<td>Creates and manages new item requests including new item request promotion, demotion, and completion.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Product Catalog Transaction Analysis Duty</td>
<td>Analyzes Product Catalog transactional information.</td>
</tr>
<tr>
<td>Product Hub Administration Duty</td>
<td>Administers tasks required to setup Oracle Fusion Product Hub. Duty role includes all setup duty roles available for this product and inherits setup duty roles from Oracle Fusion Product and Catalog Management.</td>
</tr>
<tr>
<td>Product Management Dashboard Duty</td>
<td>Monitors product management dashboard containing items, change orders, new item requests, and item batches analytics data.</td>
</tr>
<tr>
<td>Product Model Administration Duty</td>
<td>Administers tasks required to setup Oracle Fusion Product Model. Duty role includes all setup duty roles available for this product.</td>
</tr>
<tr>
<td>Product Monitoring Duty</td>
<td>Monitors item work area containing information related to items, new item requests, change orders, catalogs, and item batches.</td>
</tr>
<tr>
<td>Product Transaction Analysis Duty</td>
<td>Analyzes Product transactional information.</td>
</tr>
<tr>
<td>Product Transactions Analysis Duty</td>
<td></td>
</tr>
<tr>
<td>Product and Catalog Administration Duty</td>
<td>Administers setup tasks required to implement Oracle Fusion Product and Catalog Management. Duty role includes all setup duty roles available for this product and inherits setup duty roles from Oracle Fusion Product Model.</td>
</tr>
<tr>
<td>Trading Community Import Administration Duty</td>
<td>Defines trading community data import installation and configuration information.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Source System Administration Duty</td>
<td>Grants privileges to set up source systems</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users.</td>
</tr>
<tr>
<td>Upload data for Item Import</td>
<td>Allows to upload data file to import items.</td>
</tr>
</tbody>
</table>
**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Product Data Steward**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Product Data Steward</strong></td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>File Import and Export Management Duty</td>
</tr>
<tr>
<td>File Import and Export Management Duty</td>
</tr>
<tr>
<td>Item Batch Management Duty</td>
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<tr>
<td>Item Rule Set Management Duty</td>
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<tr>
<td>Item Catalog Management Duty</td>
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<tr>
<td>Item Change Order Management Duty</td>
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<tr>
<td>Item Inquiry Duty</td>
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<tr>
<td>Item Import Management Duty</td>
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<tr>
<td>Item Management Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Item Pack Creation Duty</td>
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<tr>
<td>Item Management Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Trading Partner Item Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Item People Management Duty</td>
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<tr>
<td>Item Inquiry Duty</td>
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<tr>
<td>Item Purge Management Duty</td>
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<tr>
<td>Item Supplier Management Duty</td>
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<tr>
<td>Item Management Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Trading Partner Item Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Manage Product for Pedigree and Serialization Duty</td>
</tr>
<tr>
<td>New Item Request Management Duty</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
</tr>
<tr>
<td>Product Catalog Transaction Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Product Hub Administration Duty</td>
</tr>
<tr>
<td>Import Trading Community Person and Organization Duty</td>
</tr>
<tr>
<td>Trading Community Import Administration Duty</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
</tr>
<tr>
<td>Trading Community Import Process Management Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Product and Catalog Administration Duty</td>
</tr>
<tr>
<td>Item Change Order Administration Duty</td>
</tr>
<tr>
<td>Product Model Administration Duty</td>
</tr>
<tr>
<td>FSCM Load Interface Administration Duty</td>
</tr>
<tr>
<td>File Import and Export Management Duty</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
</tr>
<tr>
<td>Item Administration Duty</td>
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<tr>
<td>Item Catalog Administration Duty</td>
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<tr>
<td>Item Class Administration Duty</td>
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<tr>
<td>Item Import Management Duty</td>
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<tr>
<td>Inherited Roles</td>
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<tr>
<td>-------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Trading Community Source System Administration Duty</td>
</tr>
<tr>
<td>Product Management Dashboard Duty</td>
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<tr>
<td>Product Monitoring Duty</td>
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<tr>
<td>Product Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Product Transactions Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Transactional Business Intelligence Worker</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
</tr>
<tr>
<td>Upload data for Item Import</td>
</tr>
</tbody>
</table>
**Privileges**

Privileges granted to duties of the job role **Product Data Steward**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
</tr>
<tr>
<td>FSCM Load Interface Administration Duty</td>
<td>Manages load interface file for import</td>
<td>Load File to Interface</td>
</tr>
<tr>
<td>File Import and Export Management Duty</td>
<td>Manages import and export of files on universal content manager.</td>
<td>Manage File Import and Export</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
</tr>
<tr>
<td>Import Trading Community Person and Organization Duty</td>
<td>Imports people and organizations.</td>
<td>Import Trading Community Person</td>
</tr>
<tr>
<td>Item Administration Duty</td>
<td>Administers setup tasks required to manage items including definition and management of item statuses, lifecycle phases, templates, attribute controls, and item structure type.</td>
<td>Manage Item Attribute Control</td>
</tr>
<tr>
<td>Item Batch Management Duty</td>
<td>Creates and manages item batches to import items and related data.</td>
<td>Check Item Data Quality</td>
</tr>
<tr>
<td>Item Catalog Administration Duty</td>
<td>Creates and manages item catalogs and their categories including functional area catalog associations.</td>
<td>Manage Item Catalog</td>
</tr>
<tr>
<td>Item Catalog Management Duty</td>
<td>Creates and manages item catalogs and their categories including item assignments.</td>
<td>Browse Item</td>
</tr>
<tr>
<td>Item Change Order Administration Duty</td>
<td>Administers setup tasks required to manage item change orders including managing change order reasons, priorities, statuses and change order types.</td>
<td>Manage Item Change Order Status</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Item Change Order</td>
<td>Creates and manages item change orders including change order promotion, demotion, and propagation.</td>
<td>Generate Item Change Order Report</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
<td>Manage Item Change Order</td>
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<td>Monitor Item Change Order Summary</td>
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<td>View Item Change Order</td>
</tr>
<tr>
<td>Item Class Administration Duty</td>
<td>Creates and manages item classes and item class hierarchy including lifecycle phases, templates, attributes, and item security policies for each item class.</td>
<td>Manage Item Class</td>
</tr>
<tr>
<td>Item Import Management Duty</td>
<td>Imports items into the application from other external sources.</td>
<td>Import Item</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>Item Reference</td>
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<td>View Item</td>
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<td>View Item Organization</td>
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<td>Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Item Management Duty</td>
<td>Creates and manages items including item attributes, item structures, packs, associations, relationships, and catalog assignments.</td>
<td>Browse Item</td>
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<td>Create Item Structure</td>
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<td>Manage Item</td>
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<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Lifecycle</td>
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<td>Phase Change</td>
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<td>Manage Item Organization</td>
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<td>Association</td>
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<td>Manage Item Relationship</td>
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<td>Manage Item Status Change</td>
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<td>Manage Trading Partner</td>
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<td></td>
<td>Item Reference</td>
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<td>Monitor Item Summary</td>
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<td></td>
<td>Monitor Item Work Area</td>
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<td>View Item</td>
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<td></td>
<td>View Item Organization</td>
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<td></td>
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<td>Association</td>
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<tr>
<td></td>
<td></td>
<td>View Item Relationship</td>
</tr>
<tr>
<td>Item Pack Creation Duty</td>
<td>Creates and manages packs for items.</td>
<td>Create Item Pack</td>
</tr>
<tr>
<td>Item People Management Duty</td>
<td>Reviews and manages item access to enterprise users.</td>
<td>Manage Item People</td>
</tr>
<tr>
<td>Item Purge Management Duty</td>
<td>Creates and manages delete groups to purge data from the application including items, item structures, item supplier associations, item change orders, and new item requests.</td>
<td>Manage Item Delete Group</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Monitor Item Work Area</td>
</tr>
<tr>
<td>Item Rule Set Management Duty</td>
<td>Allows creation and management of item rule sets and analysis of rule set impact on items.</td>
<td>Import Item</td>
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<td>Manage Item Batch</td>
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<td></td>
<td>Manage Item Rule Set</td>
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<tr>
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<td></td>
<td>Monitor Item Work Area</td>
</tr>
<tr>
<td>Item Supplier Management Duty</td>
<td>Creates and manages item supplier associations.</td>
<td>Manage Item Supplier Association</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item Supplier</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Manage Product for Pedigree and Serialization Duty</td>
<td>Duty role to manage Product.</td>
<td>Create Product for Pedigree and Serialization</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Delete Product for Pedigree and Serialization</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Edit Product for Pedigree and Serialization</td>
</tr>
<tr>
<td>New Item Request Management Duty</td>
<td>Creates and manages new item requests including new item request promotion, demotion, and completion.</td>
<td>Manage New Item Request</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Monitor New Item Request Summary</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View New Item Request</td>
</tr>
<tr>
<td>Product Hub Administration Duty</td>
<td>Administers tasks required to setup Oracle Fusion Product Hub. Duty role includes all setup duty roles available for this product and inherits setup duty roles from Oracle Fusion Product and Catalog Management.</td>
<td>Manage Item Catalog Category Mapping</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Item Source System</td>
</tr>
<tr>
<td>Product Management Dashboard Duty</td>
<td>Monitors product management dashboard containing items, change orders, new item requests, and item batches analytics data.</td>
<td>Monitor Item Dashboard</td>
</tr>
<tr>
<td>Product Monitoring Duty</td>
<td>Monitors item work area containing information related to items, new item requests, change orders, catalogs, and item batches.</td>
<td>Monitor Item Catalog Summary</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Monitor Item Summary</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Monitor Item Work Area</td>
</tr>
<tr>
<td>Product and Catalog Administration Duty</td>
<td>Administers setup tasks required to implement Oracle Fusion Product and Catalog Management. Duty role includes all setup duty roles available for this product and inherits setup duty roles from Oracle Fusion Product Model.</td>
<td>Manage Item Rule Set</td>
</tr>
<tr>
<td>Trading Community Import Administration Duty</td>
<td>Defines trading community data import installation and configuration information.</td>
<td>Manage Trading Community Import Lookups</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
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<td></td>
<td>Enter Trading Community Import Batch Process Information</td>
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<tr>
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<td></td>
<td>Purge Trading Community Import Batch</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Error Report</td>
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<td></td>
<td></td>
<td>Run Trading Community Import Batch Process</td>
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<td></td>
<td></td>
<td>View Trading Community Import Batch Details and Statistics</td>
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<td></td>
<td>View Trading Community Import Batch Errors and Details</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Information</td>
</tr>
<tr>
<td>Trading Community Import Process Management Duty</td>
<td>Manages trading community data import batch processes.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td></td>
<td>Import Batch Process Information</td>
<td>Modify Trading Community Import Batch Process Information</td>
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<tr>
<td></td>
<td>Modify Trading Community Import Batch Process Information</td>
<td>Purge Trading Community Import Batch</td>
</tr>
<tr>
<td></td>
<td>Run Trading Community Import Batch Error Report</td>
<td>Run Trading Community Import Batch Process</td>
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<tr>
<td></td>
<td>Run Trading Community Import Batch</td>
<td>View Trading Community Import Batch Details and Statistics</td>
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<tr>
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<td></td>
<td>View Trading Community Import Batch Errors and Details</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Information</td>
</tr>
<tr>
<td>Trading Community Source System Administration Duty</td>
<td>Grants privileges to set up source systems</td>
<td>Manage Source System Descriptive Flexfields</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Trading Community Original System</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Trading Community Source System Lookups</td>
</tr>
<tr>
<td>Trading Partner Item Inquiry Duty</td>
<td>Queries and views trading partner items including competitor items, customer items, and manufacturer part numbers.</td>
<td>Monitor Item Work Area</td>
</tr>
</tbody>
</table>

### Data Security Policies

Data security policies and their enforcement across analytics application for the job role **Product Data Steward**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Objects</td>
<td>A Product Data Steward can manage application objects for the item classes they have access to</td>
<td>Role; Item Class Administration Duty Privilege: Manage Application Objects (Data) Resource: Application Objects</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Item People Management Duty Privilege: Manage Application Objects (Data) Resource: Application Objects</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Activity</td>
<td>A Product Data Steward can view classification code file import activity object type for</td>
<td>Role: Trading Community Import Batch Management</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Classification Code File Import Mapping</td>
<td>A Product Data Steward can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Classification Code File Import Mapping Object Type (Data) Resource: Classification Code File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Object</td>
<td>A Product Data Steward can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Classification Code File Import Object Type (Data) Resource: Classification Code File Import Object</td>
<td></td>
</tr>
<tr>
<td>Consumer File Import Activity</td>
<td>A Product Data Steward can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Consumer File Import Activity Object Type (Data) Resource: Consumer File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Consumer File Import Mapping</td>
<td>A Product Data Steward can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Consumer File Import Mapping Object Type (Data) Resource: Consumer File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Consumer File Import Object</td>
<td>A Product Data Steward can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Contact File Import Activity</td>
<td>A Product Data Steward can view contact file import activity object type for all contact file import activities of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Contact File Import Activity Object Type (Data)&lt;br&gt;Resource: Contact File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Contact File Import Object</td>
<td>A Product Data Steward can view contact file import object type for all contact file import objects of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Contact File Import Object Type (Data)&lt;br&gt;Resource: Contact File Import Object</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Activity</td>
<td>A Product Data Steward can view customer file import activity object type for all customer file import activities of object type 'customer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Customer File Import Activity Object Type (Data)&lt;br&gt;Resource: Customer File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Mapping</td>
<td>A Product Data Steward can view customer file import mapping object type for all customer file import mappings of object type 'customer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Customer File Import Mapping Object Type (Data)&lt;br&gt;Resource: Customer File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Object</td>
<td>A Product Data Steward can view customer file import object type for all customer file import objects of object type 'customer'</td>
<td>Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Customer File Import Object Type (Data)&lt;br&gt;Resource: Customer File Import Object</td>
<td></td>
</tr>
<tr>
<td>Group Customer File Import Activity</td>
<td>A Product Data Steward can view group customer file import activity object type for</td>
<td>Role: Trading Community Import Batch Management</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Group Customer File Import Mapping</td>
<td>A Product Data Steward can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Group Customer File Import Mapping Object Type (Data) Resource: Group Customer File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Group Customer File Import Object</td>
<td>A Product Data Steward can view group customer file import object type for all group customer file import objects of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Group Customer File Import Object Type (Data) Resource: Group Customer File Import Object</td>
<td></td>
</tr>
<tr>
<td>Hierarchy File Import Activity</td>
<td>A Product Data Steward can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy File Import Activity Object Type (Data) Resource: Hierarchy File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Hierarchy File Import Mapping</td>
<td>A Product Data Steward can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy File Import Mapping Object Type (Data) Resource: Hierarchy File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Hierarchy File Import Object</td>
<td>A Product Data Steward can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy File Import Object</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Hierarchy Node File Import Activity</td>
<td>A Product Data Steward can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy Node File Import Activity Object Type (Data) Resource: Hierarchy Node File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Hierarchy Node File Import Mapping</td>
<td>A Product Data Steward can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy Node File Import Mapping Object Type (Data) Resource: Hierarchy Node File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Hierarchy Node File Import Object</td>
<td>A Product Data Steward can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy Node File Import Object Type (Data) Resource: Hierarchy Node File Import Object</td>
<td></td>
</tr>
<tr>
<td>Item</td>
<td>A Product Data Steward can create item class item for the item classes they have access to</td>
<td>Role: Item Management Duty Privilege: Create Item Class Item (Data) Resource: Item</td>
<td>Fact: PIM - Item Dimension(s): Item Class</td>
</tr>
<tr>
<td>Legal Entity File Import Activity</td>
<td>A Product Data Steward can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Legal Entity File Import Activity Object Type (Data) Resource: Legal Entity File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Legal Entity File Import Mapping</td>
<td>A Product Data Steward can view legal entity file import mapping object type for all legal entity file import</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Legal Entity File Import Object       | A Product Data Steward can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | Privilege: View Legal Entity File Import Mapping Object Type (Data)  
Resource: Legal Entity File Import Mapping |                                  |
| Source System Reference File Import Activity | A Product Data Steward can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Activity Object Type (Data)  
Resource: Source System Reference File Import Activity |                                  |
| Source System Reference File Import Mapping | A Product Data Steward can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Mapping Object Type (Data)  
Resource: Source System Reference File Import Mapping |                                  |
| Source System Reference File Import Object | A Product Data Steward can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source System Reference File Import Object Type (Data)  
Resource: Source System Reference File Import Object |                                  |
| Trading Community Org Address Email Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading |                                  |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Trading Community Org Address Phone Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Phone Contact Preference |                                                                        |
| Trading Community Organization        | A Product Data Steward can view trading community organization for all organizations in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Organization (Data)  
Resource: Trading Community Organization |                                                                        |
| Trading Community Organization Address Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Address Contact Preference |                                                                        |
| Trading Community Organization Email Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Email Contact Preference |                                                                        |
| Trading Community Organization Phone Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Phone Contact Preference |                                                                        |
| Trading Community Person              | A Product Data Steward can view trading community person for all people in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View Trading Community |                                                                        |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Person (Data)                 | A Product Data Steward can view trading community person for all people in the enterprise other than sales accounts and sales prospects. | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person |                          |
| Person (Data)                 | A Product Data Steward can view trading community person for all resources in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person |                          |
| Trading Community Person Address Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference |                          |
| Trading Community Person Address Phone Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Phone Contact Preference |                          |
| Trading Community Person Email Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                          |
| Trading Community Person Phone Contact Preference | A Product Data Steward can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                          |
Segregation of Duties Policies Respected

Segregation of duties policy is a toxic combination of GRC entitlements.

Segregation of duties policies respected during the development of duties for the job role **Product Data Steward**

<table>
<thead>
<tr>
<th>GRC Entitlement</th>
<th>Conflicting GRC Entitlement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Create Items</td>
<td>Approve Cycle Count Sequences</td>
</tr>
<tr>
<td></td>
<td>Create Cycle Count</td>
</tr>
<tr>
<td></td>
<td>Create Interorganization Transfer</td>
</tr>
<tr>
<td></td>
<td>Create Subinventory Transfer</td>
</tr>
<tr>
<td></td>
<td>Cycle Counting</td>
</tr>
<tr>
<td></td>
<td>Inventory Transactions</td>
</tr>
<tr>
<td>Item Costing</td>
<td>Create Items</td>
</tr>
<tr>
<td>Manage Item Change Orders</td>
<td>Approve Item Change Order</td>
</tr>
<tr>
<td>Manage New Item Request</td>
<td>Approve New Item Request</td>
</tr>
</tbody>
</table>

GRC entitlements used above are mapped to Fusion applications roles or privileges as follows:

<table>
<thead>
<tr>
<th>GRC Entitlement Type</th>
<th>GRC Entitlement</th>
<th>Duty Role</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duty</td>
<td>Assets Workbench</td>
<td>Fixed Asset Addition Duty</td>
<td>Load File to Interface</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Load Interface File for Import</td>
</tr>
<tr>
<td></td>
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<td></td>
<td>Transfer File</td>
</tr>
<tr>
<td></td>
<td>Create Items</td>
<td>Manage Item</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Manage Item Change Orders</td>
<td>Manage Item Change Order</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Manage New Item Request</td>
<td>Manage New Item Request</td>
<td></td>
</tr>
</tbody>
</table>

**Abstract Role: Resource**

Identifies the person as front office personnel.

**Duties**

Duties assigned directly and indirectly to the abstract role **Resource**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Organization Information Inquiry</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
<td>Obsoleted Role. Not used anymore</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the abstract role **Resource**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resource</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
</tr>
</tbody>
</table>
**Privileges**

Privileges granted to duties of the abstract role **Resource**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Tree</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree</td>
</tr>
<tr>
<td>Administration Duty</td>
<td></td>
<td>Manage Application Tree Label</td>
</tr>
<tr>
<td>Group Information Management</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading Community Group Addresses</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
<td>Manage Trading Community Group Attachments</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Trading Community Group Classifications</td>
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<tr>
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<td>Manage Trading Community Group Contact Points</td>
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<td>Manage Trading Community Group Contact Preferences</td>
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<td>Manage Trading Community Group Details</td>
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<td>Manage Trading Community Group Identifiers</td>
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<td>Manage Trading Community Group Interactions</td>
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<td>Manage Trading Community Group Names</td>
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<td></td>
<td>Manage Trading Community Group Notes</td>
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<td></td>
<td>Manage Trading Community Group Relationships</td>
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<td></td>
<td></td>
<td>Manage Trading Community Group Source System Mappings</td>
</tr>
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<td></td>
<td>Manage Trading Community Group Tasks</td>
</tr>
<tr>
<td>Organization Information</td>
<td>Views organization basic information.</td>
<td>Search Trading Community Organization Additional Identifier</td>
</tr>
<tr>
<td>Inquiry Duty</td>
<td></td>
<td>Search Trading Community Organization Additional Name</td>
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<tr>
<td></td>
<td></td>
<td>Search Trading Community Organization Address</td>
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<td>Search Trading Community Organization Classification Code Assignment</td>
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<td>Search Trading Community Organization Contact Point</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>View Trading Community Organization</td>
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<td>View Trading Community Organization Additional Identifier</td>
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<td>View Trading Community Organization Address</td>
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<td>View Trading Community Organization Classification Code Assignment</td>
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<td>View Trading Community Organization Contact Point</td>
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<td>View Trading Community Organization Contact Preference</td>
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<td>View Trading Community Organization Source System Mapping</td>
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<td>View Trading Community Organization Usage Assignment</td>
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<tr>
<td>Organization Information</td>
<td>Manages organization basic</td>
<td>Add Trading Community Organization Additional Identifier</td>
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<tr>
<td>Management Duty</td>
<td>information.</td>
<td>Add Trading Community Organization Additional Name</td>
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<td>Add Trading Community Organization Address</td>
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<td>Add Trading Community Organization Address Use</td>
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<td>Add Trading Community Organization Classification Code Assignment</td>
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<td>Add Trading Community Organization Contact Preference</td>
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<td>Add Trading Community Organization Contact Responsibility</td>
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<td>Add Trading Community Organization Email</td>
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<td>Add Trading Community Organization Instant Messenger</td>
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<td>Add Trading Community Organization Phone</td>
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<td>Add Trading Community</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>Organization Web Page</td>
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<td>Correct Trading Community Organization Address</td>
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<td>Enter Trading Community Organization Information</td>
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<td>Export Trading Community Organization</td>
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<td>Export Trading Community Organization Contact Points</td>
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<td>Manage Trading Community Organization Usage Assignment</td>
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<td>Remove Trading Community Organization Contact</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td></td>
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<td></td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the abstract role *Resource*

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Person</td>
<td>A Resource can view person deferred for persons and assignments in their person and assignment security profile</td>
<td><strong>Role:</strong> View Person Details Duty  <strong>Privilege:</strong> View Person Deferred (Data)  <strong>Resource:</strong> Public Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Resource can view trading community organization for all organizations in the enterprise</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> View Trading Community Organization (Data)  <strong>Resource:</strong> Trading</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-----------------</td>
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</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Resource can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Resource can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Resource can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community</td>
<td>A Resource can manage trading</td>
<td>Role: Party Information</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>----------------------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Person Address Contact Preference      | community legal contact preference for all trading community contact preferences not of type legal. | Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Contact Preference |                                                                       |
| Trading Community Person Address Phone Contact Preference | A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information  
Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Phone Contact Preference |                                                                       |
| Trading Community Person Email Contact Preference | A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information  
Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Email Contact Preference |                                                                       |
| Trading Community Person Phone Contact Preference | A Resource can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information  
Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Phone Contact Preference |                                                                       |
| Trading Community Resource             | A Resource can update trading community resource for their resource record           | Role: Resource Information Management Duty  
**Privilege:** Update Trading Community Resource (Data)  
**Resource:** Trading Community Resource |                                                                       |
| Trading Community Resource Note        | A Resource can manage trading community resource note for the resource notes for which they are the owner | Role: Resource Information Management Duty  
**Privilege:** Manage Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource |                                                                       |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Resource can manage trading community resource skill for the resource skills of persons who they manage</td>
<td></td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td>A Resource can manage trading community resource skill for their resource skills</td>
<td></td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td>A Resource can view trading community resource skill for the resource skills of persons who they manage</td>
<td></td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td>A Resource can view trading community resource skill for their resource skills</td>
<td></td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Sales Administrator**

Manages sales department and personnel. Performs ongoing administrative tasks, corrects erroneous data, and customizes the application according to business needs.
## Duties

Duties assigned directly and indirectly to the job role **Sales Administrator**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Application Attachment Administration Duty</td>
<td>Manages attachment categories and entities.</td>
</tr>
<tr>
<td>Application Data Security Administration Duty</td>
<td>Manages data security policies and database resources.</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Message Administration Duty</td>
<td>Manages application messages.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Reference Data Sharing Administration Duty</td>
<td>Manage application reference data set and assignments.</td>
</tr>
<tr>
<td>Application Taxonomy Administration Duty</td>
<td>Manages application taxonomy.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Application Tree Structure Registration Duty</td>
<td>Manages application tree structure.</td>
</tr>
<tr>
<td>Application User Profile Value Administration Duty</td>
<td>Manages my application user profile values.</td>
</tr>
<tr>
<td>Application World Reference Administration Duty</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
</tr>
<tr>
<td>Applications Common Application Impersonator Role</td>
<td>Enables User to Impersonate as other Fusion Apps User, after Impersonatee grants him the privilege.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment File Import Duty</td>
<td>Manage the appointment file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Audit Trail Management Duty</td>
<td>Duty role to allow the administrator to configure and view the audit history.</td>
</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
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</tr>
<tr>
<td>Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
<td></td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Collaboration Administration Duty</td>
<td>Manages CRM Collaboration Settings.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>Classification Administration Duty</td>
<td>Manage classification setup.</td>
</tr>
<tr>
<td>Common Component Export Management Duty</td>
<td>Manages bulk export of all common components objects.</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Center Custom Object File Import Duty</td>
<td>Manages file import of all top-level customer center custom objects. Unlike seeded customer center objects where they are individually secured by their unique object codes, all top-level customer center custom objects within the deployed customer center application are secured by a common object code.</td>
</tr>
<tr>
<td>Customer Center UI Customization Duty</td>
<td>Allows customization of Customer Center pages.</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td>Allows to delete CRM content on content server.</td>
</tr>
<tr>
<td>Department Selection Duty</td>
<td>Filters the department list of values based on the user's organization security profile.</td>
</tr>
<tr>
<td>Download data for Sales Account Custom Object Export</td>
<td>Allows to download data exported from Sales Account Custom Object related data.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Functional Setsups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Goal Management All Profile Value Administration Duty</td>
<td>Duty role for managing profile values for Goal Management.</td>
</tr>
<tr>
<td>Goal Management Descriptive Flexfield Administration Duty</td>
<td>Duty role for managing descriptive flexfields for Goal Management.</td>
</tr>
<tr>
<td>Goal Management Implementation</td>
<td>Grant role for functional access to Goal Management.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Duty</td>
<td>Implementation</td>
</tr>
<tr>
<td>Goal Management Lookup Administration Duty</td>
<td>Duty role for managing lookups for Goal Management</td>
</tr>
<tr>
<td>HCM Application Descriptive Flexfield Administration Duty</td>
<td>Manages Human Capital Management application descriptive flexfields.</td>
</tr>
<tr>
<td>HCM Application Flexfield Value Set Administration Duty</td>
<td>Manages Human Capital Management application flexfield value sets.</td>
</tr>
<tr>
<td>HCM Application Lookup Administration Duty</td>
<td>Manages Human Capital Management application common, standard, and set-enabled lookups.</td>
</tr>
<tr>
<td>HCM Application Profile Value Administration Duty</td>
<td>Manages Human Capital Management application profile values.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration.</td>
</tr>
<tr>
<td>Interaction File Import Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages interaction file import objects, mappings, activities.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Job Selection Duty</td>
<td>Filters the job list of values based on the user's job security profile.</td>
</tr>
<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
</tr>
<tr>
<td>Legal Contact Preferences Management Duty</td>
<td>Grants privileges to manage legal contact preferences</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Marketing Analysis module.</td>
</tr>
<tr>
<td>Marketing Lead Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Note File Import Duty</td>
<td>Manages the note file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Opportunity Administration Duty</td>
<td>Administers all aspects of the application, including some setup. This role is for opportunity administrators.</td>
</tr>
<tr>
<td>Opportunity Export Management Duty</td>
<td>Manages bulk export of all opportunity-related objects.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Administration Duty</td>
<td>Allows sales administrators to setup Oracle Fusion CRM for Microsoft Outlook.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Duty</td>
<td></td>
</tr>
<tr>
<td>Personal Campaign Management Duty</td>
<td>Manages secured personal campaigns used to promote products or events to specific customers.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Contact Information Management Duty</td>
<td>Manages personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Personal Identifier Management Duty</td>
<td>Manages social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Product Group Picker View Duty</td>
<td>Duty holder can view product group picker in the runtime.</td>
</tr>
<tr>
<td>Product Picker View Duty</td>
<td>Duty holder can view product picker in the runtime.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Quota Export Management Duty</td>
<td>Manages bulk export of all sales territory quota related objects.</td>
</tr>
<tr>
<td>Quota Management Enterprise Administration Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and quota management setup.</td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
</tr>
<tr>
<td>Quota Management Setup Duty</td>
<td>Manages sales territory quota setup, quota plans, prediction and spread formula parameters, and seasonality groups. Runs sales territory quota synchronization and sales quota plan activation and completion processes. Additional duties include party information inquiry.</td>
</tr>
<tr>
<td>Quota Management UI Customization Duty</td>
<td>Manages the customization of quota UIs.</td>
</tr>
<tr>
<td>Rating Model Administration Duty</td>
<td>Sets up and manages rating models.</td>
</tr>
<tr>
<td>Real Time Communication Administration Duty</td>
<td>This role allows real time communicate administration.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Administration Duty</td>
<td>Administers resource organizations.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Role Administration Duty</td>
<td>Defines resource roles.</td>
</tr>
<tr>
<td>Resource Team Administration Duty</td>
<td>Defines resource teams.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>Sales Account Team File Import Duty</td>
<td>Manages sales account team file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Sales Administration Duty</td>
<td>Sets up various aspects of the sales application.</td>
</tr>
<tr>
<td>Sales Administrative Analysis Duty</td>
<td>BI duty role to administer analysis in all key areas in Sales, including but not limited to Revenue, Quota, Forecasting andquítes, forecasting and quotas.</td>
</tr>
<tr>
<td>Additional duties include incentive compensation goal management, user and roles management, and quota management setup.</td>
<td></td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Sales Administrative Transaction Analysis Duty</td>
<td>BI duty role to administer analysis in all key areas in Sales, including but not limited to Revenue, Quota, Forecasting and Territory. Maps to Sales Administrator role.</td>
</tr>
<tr>
<td>Sales Administrator Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales administrators.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Campaign Analysis Duty</td>
<td>BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue.</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
</tr>
<tr>
<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
</tr>
<tr>
<td>Sales Competitor Administration Duty</td>
<td>Administers the sales competitor application, including creation and maintenance of sales competitors.</td>
</tr>
<tr>
<td>Sales Custom Object File Import Duty</td>
<td>Manages file import of all top-level sales custom objects. Unlike seeded sales objects where they are individually secured by their unique object codes, all top-level sales custom objects within the deployed sales application are secured by a common object code.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Forecasting Administration Duty</td>
<td>Manages sales forecasting setup. Additional duties include delegated administration.</td>
</tr>
<tr>
<td>Sales Forecasting Delegated Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing forecasts on behalf of other users.</td>
</tr>
<tr>
<td>Sales Forecasting Export Management Duty</td>
<td>Manages bulk export of all sales forecasting related objects.</td>
</tr>
<tr>
<td>Sales Forecasting Setup Duty</td>
<td>Defines the sales forecast schedule, enables forecasting metrics, and determines the automatic forecasting criteria. Additional duties include defining lookups and profile options, and running sales forecasting jobs.</td>
</tr>
<tr>
<td>Sales Forecasting UI Customization Duty</td>
<td>Manages the customization of forecasting UIs.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Lead Processing Duty</td>
<td>Processes sales leads including managing, importing, and assigning sales lead activities.</td>
</tr>
<tr>
<td>Sales Manager Dashboard Duty</td>
<td>Accesses the sales dashboard. This role is for sales managers.</td>
</tr>
<tr>
<td>Sales Party Administration Duty</td>
<td>Manages named sales accounts, sales account import scheduler and the flagging of existing accounts. Additional duties include managing sales parties, functional setups, customer center objects, and relationship information inquiries.</td>
</tr>
<tr>
<td>Sales Party Export Management Duty</td>
<td>Manages bulk export of all sales party-related objects.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Partner Territory</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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<tr>
<td>Management Duty</td>
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</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Predictor Administration Duty</td>
<td>Manages recommendation configuration parameters and selects metadata entities and attributes.</td>
</tr>
<tr>
<td>Sales Predictor UI Customization Duty</td>
<td>Allows customization of sales prediction pages</td>
</tr>
<tr>
<td>Sales Reference Customer Administration Duty</td>
<td>Edits reference customer data. This role is for reference customer administrators.</td>
</tr>
<tr>
<td>Sales Representative Dashboard Duty</td>
<td>Access the sales dashboard. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Setup Duty</td>
<td>Configures the sales application. This role is typically for a one-time setup event.</td>
</tr>
<tr>
<td>Sales UI Customization Duty</td>
<td>Allows customization of Sales pages</td>
</tr>
<tr>
<td>Setup Customer Center Duty</td>
<td>Manages customer center set up, sales party creation and their related objects, such as appointments, assessments, interactions, notes and tasks.</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
</tr>
<tr>
<td>Task File Import Duty</td>
<td>Manages the task file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Export Management Duty</td>
<td>Manages bulk export of all sales territory related objects.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Territory Management Enterprise Administration Duty</td>
<td>Manages sales territories and territory proposals. Additional duties include territory management setup and quota management administration.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Territory Management Setup Duty</td>
<td>Manages sales territory setup, including lookups, profile options, flexfields, and dimension data. Runs dimension synchronization, and visibility jobs. Additional duties include quota management setup.</td>
</tr>
<tr>
<td>Territory Management T2P Migration Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data from a test environment and import into production.</td>
</tr>
<tr>
<td>Territory Management UI Customization Duty</td>
<td>Manages the customization of territory UIs.</td>
</tr>
<tr>
<td>Trading Community Confidential PII Management Duty</td>
<td>Manages personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Export Management Duty</td>
<td>Manages bulk export of all party related objects.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Upload data for Appointment Import</td>
<td>Allows to upload data file to import Appointment related data.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Employee Resource Import</td>
<td>Allows to upload data file to import Employee Resource related data.</td>
</tr>
<tr>
<td>Upload data for Interaction Import</td>
<td>Allows to upload data file to import Interaction related data.</td>
</tr>
<tr>
<td>Upload data for Lead Import</td>
<td>Allows to upload data file to import Lead related data.</td>
</tr>
<tr>
<td>Upload data for Note Import</td>
<td>Allows to upload data file to import Note related data.</td>
</tr>
<tr>
<td>Upload data for Opportunity Custom Object Import</td>
<td>Allows to upload data file to import Opportunity Custom Object related data.</td>
</tr>
<tr>
<td>Upload data for Opportunity Import</td>
<td>Allows to upload data file to import Opportunity related data.</td>
</tr>
<tr>
<td>Upload data for Product Group Import</td>
<td>Allows to upload data file to import Product Group related data.</td>
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<tr>
<td>Upload data for Resource Team Import</td>
<td>Allows to upload data file to import Resource Team related data.</td>
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<tr>
<td>Upload data for Sales Account Resource Team Import</td>
<td>Allows to upload data file to import Sales Account Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>Upload data for Task Import</td>
<td>Allows to upload data file to import Task related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles.</td>
</tr>
<tr>
<td>Workforce Profile Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive flexfields and value sets.</td>
</tr>
<tr>
<td>Workforce Profile Lookup Administration Duty</td>
<td>Manages profile management lookups.</td>
</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Zone Administration Duty</td>
<td>Grants privileges to set up zones</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Sales Administrator**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
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<tbody>
<tr>
<td>Sales Administrator</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
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<tr>
<td>Delete CRM documents on content server</td>
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<td>Inherited Roles</td>
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<tr>
<td>Download data for Sales Account Custom Object Export</td>
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<tr>
<td>Sales Administrative Analysis Duty</td>
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<tr>
<td>Sales Administrative Analysis Duty</td>
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<tr>
<td>Sales Administrative Transaction Analysis Duty</td>
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<tr>
<td>Sales Administrator Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>Appointment File Import Duty</td>
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<tr>
<td>Appointment View Duty</td>
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<tr>
<td>CRM Collaboration Administration Duty</td>
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<tr>
<td>File Import Management Duty</td>
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<tr>
<td>File Import Scheduling Duty</td>
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<td>Functional Setsups Duty</td>
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<tr>
<td>Interaction Management Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Lead Registration Processing Duty</td>
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<tr>
<td>Locations Management Duty</td>
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<tr>
<td>Marketing Lead Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Marketing Analysis Currency Preference</td>
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<td>Resource Hierarchy Data Security</td>
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<tr>
<td>Mobile CRM Sales Representative Duty</td>
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<td>Note File Import Duty</td>
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<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Administration Duty</td>
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<tr>
<td>Opportunity Administration Duty</td>
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<td>Person Information Management Duty</td>
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<td>Person Information Management Duty</td>
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<td>Person Information Management Duty</td>
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<td>Rating Model Administration Duty</td>
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<td>Resource Administration Duty</td>
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<td>Administration Link View Duty</td>
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<td>Administration Link View Duty</td>
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<td>Application All Profile Value Administration Duty</td>
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<tr>
<td>Application Attachment Administration Duty</td>
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<tr>
<td>Application Data Security Administration Duty</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
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<tr>
<td>Application Lookup Administration Duty</td>
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<tr>
<td>Application Message Administration Duty</td>
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<tr>
<td>Application Profile Option Registration Duty</td>
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<td>Application Reference Data Sharing Administration Duty</td>
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<td>Application Taxonomy Administration Duty</td>
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<td>Application User Profile Value Administration Duty</td>
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<td>Application World Reference Administration Duty</td>
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<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
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<td>Inherited Roles</td>
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<tr>
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<tr>
<td>Foundation User and Roles Management Duty</td>
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<tr>
<td>Business Unit Selection Duty</td>
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<tr>
<td>Legal Employer Selection Duty</td>
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<td>User Name Edit Duty</td>
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<td>User Password Reset Duty</td>
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<td>User Role Management Duty</td>
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<tr>
<td>User Account and Roles View Duty</td>
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<tr>
<td>User Name Creation and Linking Duty</td>
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<td>View Person Details Duty</td>
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<tr>
<td>Job Selection Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Relationship Information Inquiry Duty</td>
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<td>Resource Information Management Duty</td>
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<td>View Person Details Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<td>Workforce Profile Resource Administration Duty</td>
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<td>Talent Notifications Duty</td>
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<td>Workforce Profile Resource Manager Duty</td>
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<td>Resource Organization Administration Duty</td>
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<td>Application Tree Administration Duty</td>
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<td>Application Tree Structure Registration Duty</td>
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<td>Department Selection Duty</td>
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<td>Application Tree Administration Duty</td>
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<td>Resource Role Administration Duty</td>
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<td>Job Selection Duty</td>
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<td>Resource Team Administration Duty</td>
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<td>Sales Analysis Currency Preference</td>
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<td>Sales Campaign Analysis Duty</td>
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<td>Sales Catalog Administration Duty</td>
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<td>Sales Competitor Administration Duty</td>
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<td>Sales Custom Object File Import Duty</td>
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<td>File Import Management Duty</td>
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<td>File Import Scheduling Duty</td>
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<tr>
<td>Applications Common Reference Data Review Duty</td>
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<tr>
<td>Trading Community Import Batch Management Duty</td>
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</tbody>
</table>
### Inherited Roles

<table>
<thead>
<tr>
<th>Role</th>
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<tbody>
<tr>
<td>Trading Community Import Process Management Duty</td>
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<td>Sales Manager Dashboard Duty</td>
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<td>Customer Center Custom Object File Import Duty</td>
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<td>Appointment View Duty</td>
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<td>Asset and Recommendation View Duty</td>
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<td>Contract View Access Across All Contracts Duty</td>
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<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
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<td>Inherited Roles</td>
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<td>Marketing Response Data Review Duty</td>
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<td>Trading Community Merge Request Management Duty</td>
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<td>Sales Predictor Administration Duty</td>
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<td>Sales Representative Dashboard Duty</td>
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<td>Real Time Communication Administration Duty</td>
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<td>Setup Customer Center Duty</td>
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<td>Application Descriptive Flexfield Administration Duty</td>
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<td>Territory Management Enterprise Administration Duty</td>
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<td>Foundation User and Roles Management Duty</td>
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<td>Application All Profile Value Administration Duty</td>
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<td>HCM Application Descriptive Flexfield Administration Duty</td>
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<td>HCM Application Flexfield Value Set Administration Duty</td>
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<td>HCM Application Flexfield Value Set Administration Duty</td>
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<td>Upload data for Appointment Import</td>
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<td>Upload data for Customer Hierarchy Import</td>
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<td>Upload data for Employee Resource Import</td>
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<td>Inherited Roles</td>
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<td>Upload data for Product Group Import</td>
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<td>Upload data for Sales Account Resource Team Import</td>
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<td>Upload data for Source System Reference Import</td>
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<td>Upload data for Task Import</td>
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</table>
**Privileges**

Privileges granted to duties of the job role **Sales Administrator**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>Application All Profile Value</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
</tr>
<tr>
<td>Administration Duty</td>
<td>Manages attachment categories and entities.</td>
<td>Manage Application Attachment Category</td>
</tr>
<tr>
<td>Application Data Security</td>
<td>Manages data security policies and database resources.</td>
<td>Manage Application Data Security Policy</td>
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<tr>
<td>Administration Duty</td>
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<td>Manage Application Database Resource</td>
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<tr>
<td>Application Descriptive</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
</tr>
<tr>
<td>Flexfield Administration Duty</td>
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<td>Manage Application Extensible Flexfield</td>
</tr>
<tr>
<td>Application Lookup</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
</tr>
<tr>
<td>Administration Duty</td>
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<td>Manage Application Set-Enabled Lookup</td>
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<tr>
<td>Application Message</td>
<td>Manages application messages.</td>
<td>Manage Application Message</td>
</tr>
<tr>
<td>Administration Duty</td>
<td></td>
<td>Manage Application Standard Lookup</td>
</tr>
<tr>
<td>Application Profile Option</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category</td>
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<tr>
<td>Registration Duty</td>
<td></td>
<td>Manage Application Profile Option</td>
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<tr>
<td>Application Reference Data</td>
<td>Manage application reference data set and assignments.</td>
<td>Manage Application Reference Data Set</td>
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<tr>
<td>Sharing Administration Duty</td>
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<td>Manage Application Reference Data Set  Assignment</td>
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<td>Application Taxonomy</td>
<td>Manages application taxonomy.</td>
<td>Manage Application Taxonomy</td>
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<tr>
<td>Administration Duty</td>
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<td>Manage Application Tree</td>
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<tr>
<td>Application Tree</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree Label</td>
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<tr>
<td>Administration Duty</td>
<td></td>
<td>Manage Application Tree Structure</td>
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<tr>
<td>Application Tree Structure</td>
<td>Manages application tree structure.</td>
<td>Manage My Application Profile Values</td>
</tr>
<tr>
<td>Registration Duty</td>
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<td>Manage Application Reference Currency</td>
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<tr>
<td>Application User Profile Value</td>
<td>Manages my application user profile values.</td>
<td>Manage Application Reference ISO Language</td>
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<tr>
<td>Administration Duty</td>
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<td>Manage Application Reference Industry</td>
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<tr>
<td>Application World Reference</td>
<td>Manages application reference industry, territory, time zone, currency, and language, including natural and ISO language.</td>
<td>Manage Application Reference Language</td>
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<tr>
<td>Administration Duty</td>
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<td>Manage Application Reference Currency</td>
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<td>Manage Application Reference ISO Language</td>
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<td>Manage Application Reference Industry</td>
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<td>Manage Application Reference Currency</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Applications Common Application Impersonator Role</td>
<td>Enables User to Impersonate as other Fusion Apps User, after Impersonatee grants him the privilege.</td>
<td>Impersonate User</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset, View Product Recommendation</td>
</tr>
<tr>
<td>Audit Trail Management Duty</td>
<td>Duty role to allow the administrator to configure and view the audit history.</td>
<td>Manage Audit Trail</td>
</tr>
<tr>
<td>Audit Trail Report Viewing Duty</td>
<td>Duty role to allow view of the audit history detail report</td>
<td>View Audit Trail Report</td>
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<tr>
<td>CRM Collaboration Administration Duty</td>
<td>Manages CRM Collaboration Settings.</td>
<td>Set Up Activity Stream Settings</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process, Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Classification Administration Duty</td>
<td>Manage classification setup</td>
<td>Manage Trading Community Classification Category, Manage Trading Community Classification Category Group, Manage Trading Community Classification Lookups, Run Trading Community Classification Hierarchy Generation</td>
</tr>
<tr>
<td>Common Component Export Management Duty</td>
<td>Manages bulk export of all common components objects.</td>
<td>Run Purge Recent Items</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent, Enable Full Access, Enable Sell Intent, Generate PDF Contract for Text Search, View Contract, View Contract Terms</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
<td>View Contracted Products</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site, View Customer Account Site, View Customer Account Site Use</td>
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<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>View Customer Account Contact</td>
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<td>View Customer Account Contact Responsibility</td>
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<tr>
<td>Customer Account Relationships Inquiry Duty</td>
<td>Views customer account relationship information.</td>
<td>Export Customer Account Relationship</td>
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<td>Search Customer Account Relationships</td>
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<td></td>
<td></td>
<td>View Customer Account Relationships</td>
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<tr>
<td>Customer Center UI Customization Duty</td>
<td>Allows customization of Customer Center pages</td>
<td>Customize Customer Center UI</td>
</tr>
<tr>
<td>Customer Data Management Foundation Custom Objects Management Duty</td>
<td>Manages custom objects in Customer Data Management Foundation.</td>
<td>Manage Customer Data Management Foundation Custom Objects</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to both novice and advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
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<td>Set Up File Import Activity</td>
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<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
<td>Manage Users</td>
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<td>View Person Details</td>
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<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
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<td>Review Applications Offering</td>
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<td>Review Setups Functional User Overview</td>
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<td>Setup and Maintain Applications</td>
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<td>Goal Management Implementation Duty</td>
<td>Grant role for functional access to Goal Management Implementation</td>
<td>Manage Performance Goal Process</td>
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<td>Manage Performance Goal Setup</td>
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<tr>
<td>HCM Application Descriptive Flexfield Administration Duty</td>
<td>Manages Human Capital Management application descriptive flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
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<td>Manages Human Capital Management application flexfield value sets.</td>
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<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
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<td>Queries and views items in the enterprise.</td>
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<td>Lead Registration Processing</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
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<td>Delete Sales Lead Internal Attributes</td>
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<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<td>Locations Management Duty</td>
<td>Calls location web service.</td>
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<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
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<td>Mobile CRM Sales Representative</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
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<td>Opportunity Administration</td>
<td>Administers all aspects of the application, including some setup. This role is for opportunity administrators.</td>
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<td>View Trading Community Person Source System Mapping</td>
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<td>View Trading Community Person Usage Assignment</td>
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<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
<td>Export Trading Community Person Relationship</td>
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<td>Search Trading Community Person Relationship</td>
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<td>View Trading Community Person Relationship</td>
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<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
<td>Add Trading Community Person Relationship</td>
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<td>Remove Trading Community Person Relationship</td>
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<td>Restore Trading Community Person Relationship</td>
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<td>Update Trading Community Person Relationship</td>
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<tr>
<td>Personal Campaign Management Duty</td>
<td>Manages secured personal campaigns used to promote products or events to specific customers.</td>
<td>Create Sales Campaign</td>
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<td>Delete Sales Campaign</td>
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<td>Manage Sales Campaign</td>
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<td>Run Marketing Campaign Scheduler</td>
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<td>Update Sales Campaign</td>
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<td>View Sales Campaign</td>
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<td>Product Group Picker View Duty</td>
<td>Duty holder can view product group picker in the runtime.</td>
<td>View Product Group Picker</td>
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<td>Product Picker View Duty</td>
<td>Duty holder can view product picker in the runtime.</td>
<td>View Product Picker</td>
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<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
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<tr>
<td>Quota Management Enterprise Administration Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and quota management setup.</td>
<td>Audit Sales Territory Quota</td>
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<td>Export Sales Territory Quota</td>
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<td>Manage Sales Goal</td>
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<td>Manage Sales Quota Prediction Formula</td>
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<td>Manage Sales Territory Quota</td>
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<td>Revise Sales Territory Quota</td>
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<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td>Import Sales Territory Quota</td>
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<td>Run Import Quota Allocations Job</td>
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<td>View Sales Quota Import Status</td>
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<tr>
<td>Quota Management Setup Duty</td>
<td>Manages sales territory quota setup, quota plans, prediction and spread formula parameters, and seasonality groups. Runs sales territory quota synchronization and</td>
<td>Manage Sales Quota Plan</td>
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<td>Manage Sales Quota Prediction Formula Parameter</td>
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<td>Duty Role</td>
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<td>Sales Quota Plan Activation</td>
<td>sales quota plan activation and completion processes. Additional duties include party information inquiry.</td>
<td>Manage Sales Quota Seasonality Group</td>
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<td>Manage Sales Quota Spread Formula</td>
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<td>Manage Sales Territory Quota Setup</td>
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<td>Run Sales Quota Plan Activation Job</td>
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<td>Run Sales Quota Plan Completion Job</td>
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<td>Run Sales Territory Quota Synchronization Job</td>
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<td>View Sales Quota Plan</td>
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<td>Quota Management UI</td>
<td>Manages the customization of quota UIs.</td>
<td>Customize Quota Management UI</td>
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<td>Customization Duty</td>
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<td>Manage Talent Profile Rating Model</td>
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<td>Rating Model Administration</td>
<td>Sets up and manages rating models.</td>
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<td>Resource Administration Duty</td>
<td>Administers resource information.</td>
<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Identify Trading Community Person as a Trading Community Resource</td>
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<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
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<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
<td>Manage Resource Organization Member Descriptive Flexfields</td>
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<td>View Trading Community Resource Organization Resource Overview Information</td>
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<td>Resource Role Administration Duty</td>
<td>Defines resource roles.</td>
<td>Manage Resource Role Assignment Flexfields</td>
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<td>Manage Resource Role</td>
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<td>Resource Team Administration Duty</td>
<td>Defines resource teams.</td>
<td>Edit Trading Community Resource Team Basic Information</td>
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<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
<td>Search Trading Community Resource Team</td>
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<tr>
<td>Sales Administration Duty</td>
<td>Sets up various aspects of the sales application.</td>
<td>Set Up Sales Competitor</td>
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<tr>
<td>Sales Administrator Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales administrators.</td>
<td>Manage Appointments</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
<td>Manage Product Eligibility Rules</td>
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<tr>
<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
<td>Access Sales Catalog</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Sales Competitor Administration Duty</td>
<td>Administers the sales competitor application, including creation and maintenance of sales competitors.</td>
<td>Manage Sales Competitor, Update Customer Competitor Purchase, View Customer Competitor Purchase, View Sales Competitor, View Sales Competitor Opportunities</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
<td>Update Customer Competitor Purchase, View Customer Competitor Purchase, View Sales Reference Customer</td>
</tr>
<tr>
<td>Sales Forecasting Administration Duty</td>
<td>Manages sales forecasting setup. Additional duties include delegated administration.</td>
<td>View Sales Forecast for Subordinates</td>
</tr>
<tr>
<td>Sales Forecasting Delegated Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast item adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing forecasts on behalf of other users.</td>
<td>Edit Sales Forecast Items, Export Sales Forecast Participant, Manage Sales Forecast Adjustments, Manage Sales Forecast Item Adjustments, Manage Sales Forecast Participant, Run Copy Prior Forecast Process, Run Distribute Totals Process, Run Recalculate Totals Process, Run Reject or Withdraw Process, View Sales Forecast Item Adjustments, View Sales Forecast Participant, View Sales Forecast Participant For Self</td>
</tr>
<tr>
<td>Sales Forecasting Setup Duty</td>
<td>Defines the sales forecast schedule, enables forecasting metrics, and determines the automatic forecasting criteria. Additional duties include defining lookups and profile options, and running sales forecasting jobs.</td>
<td>Define Sales Forecast, Run Sales Forecast Jobs</td>
</tr>
<tr>
<td>Sales Forecasting UI Customization Duty</td>
<td>Manages the customization of forecasting UIs.</td>
<td>Customize Sales Forecasting Management UI</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead, Create Sales Lead, Export Sales Lead, Identify Sales Lead, Manage Lead Qualification Work Area</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead&lt;br&gt;Create Sales Lead&lt;br&gt;Export Sales Lead&lt;br&gt;Identify Sales Lead&lt;br&gt;Manage Lead Qualification Work Area&lt;br&gt;Qualify Sales Lead&lt;br&gt;Update Sales Lead&lt;br&gt;View Sales Lead</td>
</tr>
<tr>
<td>Sales Lead Processing Duty</td>
<td>Processes sales leads including managing, importing, and assigning sales lead activities.</td>
<td>Create Sales Lead&lt;br&gt;Delete Sales Lead&lt;br&gt;Export Sales Lead&lt;br&gt;Import Sales Lead&lt;br&gt;Manage Lead Processing Work Area&lt;br&gt;Manage Lead Qualification Work Area&lt;br&gt;Manage Sales Lead&lt;br&gt;Manage Sales Lead Processing&lt;br&gt;Qualify Sales Lead&lt;br&gt;Run Lead Processing Scheduler&lt;br&gt;Update Sales Lead&lt;br&gt;View Sales Lead</td>
</tr>
<tr>
<td>Sales Manager Dashboard Duty</td>
<td>Accesses the sales dashboard. This role is for sales managers.</td>
<td>View Reports and Analytics Accordion&lt;br&gt;View Sales Manager Dashboard&lt;br&gt;View Sales Representative Dashboard</td>
</tr>
<tr>
<td>Sales Party Administration Duty</td>
<td>Manages named sales accounts, sales account import scheduler and the flagging of existing accounts. Additional duties include managing sales parties, functional setups, customer center objects, and relationship information inquiries.</td>
<td>Delete Consumer&lt;br&gt;Delete Sales Account&lt;br&gt;Delete Sales Group&lt;br&gt;Delete Sales Organization&lt;br&gt;End date Sales Account&lt;br&gt;Manage Named Sales Account&lt;br&gt;Manage Original System References&lt;br&gt;Run Purge Batch Assignment Information Process&lt;br&gt;Run Sales Account Import Scheduler&lt;br&gt;Run Update Existing Account Flag Service&lt;br&gt;View Original System Reference</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties</td>
<td>Create Asset&lt;br&gt;Create Consumer&lt;br&gt;Create Sales Account</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
<td>Create Sales Account Appointment</td>
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<td>Create Sales Account Assessments</td>
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<td>Create Sales Account Contact</td>
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<td>Create Sales Account Task</td>
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<td>Create Sales Group</td>
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<td>Create Sales Group Members</td>
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<td>Create Sales Organization</td>
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<td>Create Sales Party Appointment</td>
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<td>Create Sales Party Relationship</td>
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<td>Create Sales Party Task</td>
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<td>Delete Asset</td>
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<td>Delete Sales Account Appointment</td>
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<td>Delete Sales Account Assessments</td>
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<td>Delete Sales Account Interaction</td>
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<td>Delete Sales Account Task</td>
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<td>Delete Sales Group Members</td>
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<td>Delete Sales Party Appointment</td>
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<td>Delete Sales Party Assessment</td>
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<td>Delete Sales Party Relationship</td>
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<td>Delete Sales Party Task</td>
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<td>Edit Asset</td>
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<td>Manage Customer Tree Options</td>
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<td>Manage Original System References</td>
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<td>Manage Reference</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
<td>Manage Sales Party Partner Territory</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
<td>Manage Customers Work Area</td>
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<td>Manage Original System References</td>
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<td>View Assets</td>
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<td>View Billing Account</td>
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<td>View Consumer</td>
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<td>View One Source Market Place Information</td>
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<td>View Original System Reference</td>
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<td>View Revenue by</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Sales Predictor Administration Duty</td>
<td>Manages recommendation configuration parameters and selects metadata entities and attributes.</td>
<td>Manage Recommendation Configuration Parameter</td>
</tr>
<tr>
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<td></td>
<td>Select Metadata Entities and Attributes</td>
</tr>
<tr>
<td>Sales Predictor UI Customization Duty</td>
<td>Allows customization of sales prediction pages</td>
<td>Customize Sales Predictor UI</td>
</tr>
<tr>
<td>Sales Reference Customer Administration Duty</td>
<td>Edits reference customer data. This role is for reference customer administrators.</td>
<td>Manage Sales Reference Customer</td>
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<td>View Sales Reference Customer</td>
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<td>View Sales Reference Customer Opportunities</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Sales Representative Dashboard Duty</td>
<td>Access the sales dashboard. This role is for salespersons.</td>
<td>View Reports and Analytics accordion</td>
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<td>View Sales Representative Dashboard</td>
</tr>
<tr>
<td>Sales Setup Duty</td>
<td>Configures the sales application. This role is typically for a one-time setup event.</td>
<td>Define Common CRM Configuration</td>
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<td>Set Up Sales Competitor</td>
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<td>Set Up Sales Note</td>
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<td>Set Up Sales Resource Organization</td>
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<td>Set Up Sales Task</td>
</tr>
<tr>
<td>Sales UI Customization Duty</td>
<td>Allows customization of Sales pages.</td>
<td>Customize Sales UI</td>
</tr>
<tr>
<td>Setup Customer Center Duty</td>
<td>Manages customer center set up, sales party creation and their related objects, such as appointments, assessments, interactions, notes and tasks.</td>
<td>Manage Sales Party Appointments</td>
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<td>Manage Sales Party Assessments</td>
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<td>Manage Sales Party Interactions</td>
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<td>Manage Sales Party Notes</td>
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<td>Manage Sales Party Tasks</td>
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<td>Run Sales Party Batch Assignment</td>
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<td>Set Up Customer Center</td>
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<td>Set Up Sales Party Assignment</td>
</tr>
<tr>
<td>Talent Notifications Duty</td>
<td>Sets up and manages talent management notifications.</td>
<td>Manage Goal Management Notifications</td>
</tr>
<tr>
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<td></td>
<td>Manage Talent Notifications</td>
</tr>
<tr>
<td>Territory Management Enterprise Administration Duty</td>
<td>Manages sales territories and territory proposals. Additional duties include territory management setup and quota management administration.</td>
<td>Manage Sales Territory Inheritance</td>
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<tr>
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<td></td>
<td>Manage Sales Territory Proposal</td>
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<td></td>
<td></td>
<td>Manage Territories, Forecasts and Quotas Work Area</td>
</tr>
<tr>
<td></td>
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<td>View Sales Territory Proposal</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
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<td>Import Sales Territory</td>
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<td></td>
<td>Run Import Territory Definitions Job</td>
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<td></td>
<td>Run Import Territory Extended Definitions Job</td>
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<tr>
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<td></td>
<td>View Sales Territory Export Status</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Sales Territory Import Status</td>
</tr>
<tr>
<td>Territory Management Setup Duty</td>
<td>Manages sales territory setup, including lookups, profile options, flexfields, and dimension data. Runs dimension synchronization, and visibility jobs. Additional duties include quota management setup.</td>
<td>Manage Sales Territory</td>
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<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Account Exclusions</td>
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<td></td>
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<td>Manage Sales Territory Account Inclusions</td>
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<td>Manage Sales Territory Customer Size</td>
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<td>Manage Sales Territory</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
</tbody>
</table>
| **Territory Management T2P**     | Manages sales territory export and import. Provides users with the ability to export territory data from a test environment and import into production. | Migrate Sales Territory - Export  
Migrate Sales Territory - Import  
Run Import Territory Definitions Job  
Run Import Territory Extended Definitions Job  
View Sales Territory Export Status  
View Sales Territory Import Status  |
| **Territory Management UI**      | Manages the customization of territory UIs.                                            | Customize Territory Management UI                                         |
| **Trading Community Import**     | Manages trading community data import batches.                                         | Enter Trading Community Import Batch Information  
Enter Trading Community Import Batch Process Information  
Purge Trading Community Import Batch  
Run Trading Community Import Batch Error Report  
Run Trading Community Import Batch Process  
View Trading Community Import Batch Details and Statistics  
View Trading Community Import Batch Errors and Details  
View Trading Community Import Batch Status  |
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Import Process Management Duty</td>
<td>Manages trading community data import batch processes.</td>
<td>Import Batch Information</td>
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<td></td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>Modify Trading Community Import Batch Process Information</td>
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<td>Purge Trading Community Import Batch</td>
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<td>Run Trading Community Import Batch Error Report</td>
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<td>Run Trading Community Import Batch Process</td>
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<td>View Trading Community Import Batch Details and Statistics</td>
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<td></td>
<td></td>
<td>View Trading Community Import Batch Errors and Details</td>
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<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Information</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
<td>Import Batch Information</td>
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<td></td>
<td>Enter Trading Community Merge Request</td>
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<td></td>
<td>Submit Trading Community Merge Request</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
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<td></td>
<td>Link User Account</td>
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<td></td>
<td>Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
<td>Assign Roles to User</td>
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<td>Copy Personal Data to LDAP</td>
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<td></td>
<td>Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Workforce Profile Administration Duty</td>
<td>Performs administrative duties for workforce talent profiles.</td>
<td>Manage Talent Education Establishment</td>
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<td>Manage Talent Profile Content Item</td>
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<td>Manage Talent Profile Content Type</td>
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<td>Manage Talent Profile Instance Qualifier</td>
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<td>Manage Talent Profile Rating Model</td>
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<td>Manage Talent Profile Sources</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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</tr>
<tr>
<td>Workforce Profile Resource Administration Duty</td>
<td>Performs administration duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Talent Profile Type</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
<tr>
<td>Zone Administration Duty</td>
<td>Grants privileges to set up zones</td>
<td>Manage Trading Community Zones</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role *Sales Administrator*

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>A Sales Administrator can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty&lt;br&gt;Privilege: Read Application Attachment&lt;br&gt;Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Sales Administrator can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty&lt;br&gt;Privilege: Delete Application Attachment&lt;br&gt;Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty&lt;br&gt;Privilege: Read Application Attachment&lt;br&gt;Resource: Application Attachment Category</td>
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</tr>
<tr>
<td></td>
<td>A Sales Administrator can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty&lt;br&gt;Privilege: Update Application Attachment&lt;br&gt;Resource: Application Attachment Category</td>
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</tr>
<tr>
<td>Application Descriptive</td>
<td>A Sales Administrator can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: HCM</td>
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</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Flexfield</td>
<td>manage application descriptive flexfield for all hcm applications data</td>
<td>Application Descriptive Flexfield Administration Duty Role: HCM Manage Application Descriptive Flexfield Value Set. Privilege: Manage Application Descriptive Flexfield (Data) Resource: Application Descriptive Flexfield</td>
<td></td>
</tr>
<tr>
<td>Application Flexfield Value Set</td>
<td>A Sales Administrator can manage application flexfield value set for all hcm applications data</td>
<td>Role: HCM Application Flexfield Value Set Administration Duty Privilege: Manage Application Flexfield Value Set (Data) Resource: Application Flexfield Value Set</td>
<td></td>
</tr>
<tr>
<td>Application Lookup Type</td>
<td>A Sales Administrator can delete application lookup types for all hcm applications data</td>
<td>Role: HCM Application Lookup Administration Duty Privilege: Delete Application Lookup Types (Data) Resource: Application Lookup Type</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can update application lookup types for all hcm applications data</td>
<td>Role: HCM Application Lookup Administration Duty Privilege: Update Application Lookup Types (Data) Resource: Application Lookup Type</td>
<td></td>
</tr>
<tr>
<td>Application Profile Value</td>
<td>A Sales Administrator can delete application profile value for all hcm applications data</td>
<td>Role: HCM Application Profile Value Administration Duty Privilege: Delete Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can update application profile value for all hcm applications data</td>
<td>Role: HCM Application Profile Value Administration Duty Privilege: Update Application Profile Value (Data) Resource: Application Profile Value</td>
<td></td>
</tr>
<tr>
<td>Appointment</td>
<td>A Sales Administrator can view appointment for all appointments in the enterprise</td>
<td>Role: Appointment View Duty Privilege: View</td>
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</tr>
<tr>
<td><strong>Business Object</strong></td>
<td><strong>Policy Description</strong></td>
<td><strong>Policy Store Implementation</strong></td>
<td><strong>Analytics Implementation</strong></td>
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<td>Appointment (Data) Resource: Appointment</td>
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<td></td>
<td>Role: Common Component Export Management Duty Privilege: View Appointment (Data) Resource: Appointment</td>
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</tr>
<tr>
<td>Appointment Assignee Export Object</td>
<td>A Sales Administrator can view appointment assignee export object for all appointment assignee export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Appointment Assignee Export Object (Data) Resource: Appointment Assignee Export Object</td>
<td></td>
</tr>
<tr>
<td>Appointment Category Export Object</td>
<td>A Sales Administrator can view appointment category export object for all appointment category export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Appointment Category Export Object (Data) Resource: Appointment Category Export Object</td>
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<tr>
<td>Appointment Contact Export Object</td>
<td>A Sales Administrator can view appointment contact export object for all appointment contact export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Appointment Contact Export Object (Data) Resource: Appointment Contact Export Object</td>
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<tr>
<td>Appointment Export Object</td>
<td>A Sales Administrator can view appointment export object for all appointment export objects in the enterprise</td>
<td>Role: Common Component Export Management Duty Privilege: View Appointment Export Object (Data) Resource: Appointment Export Object</td>
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<tr>
<td>Appointment File Import Activity</td>
<td>A Sales Administrator can view appointment file import activity object type for all appointment file import activities in all resource organizations for which they are authorized</td>
<td>Role: Appointment File Import Duty Privilege: View Appointment File Import Activity Object Type (Data) Resource: Appointment File</td>
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<tr>
<td>Business Object</td>
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</table>
| Appointment File Import Mapping     | A Sales Administrator can view appointment file import mapping object type for all appointment file import mappings in all resource organizations for which they are authorized                                                                                                                                  | **Role:** Appointment File Import Duty  
**Privilege:** View Appointment File Import Mapping Object Type (Data)  
**Resource:** Appointment File Import Mapping                                                                                                      |                                                                        |
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<td>Classification Code File Import</td>
<td>A Sales Administrator can view classification code file import object type for all</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td>Object</td>
<td>classification code file import objects of object type 'classification code'</td>
<td>Privilege: View Classification Code File Import Object Type (Data)</td>
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<td>Resource: Classification Code File Import Object</td>
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<td>Competitor Note</td>
<td>A Sales Administrator can manage sales competitor note for all notes that are not</td>
<td>Role: Sales Competitor Administration Duty</td>
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<td></td>
<td>private</td>
<td>Privilege: Manage Sales Competitor Note (Data)</td>
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<td>Resource: Competitor Note</td>
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<td>A Sales Administrator can manage sales competitor note where they are the author of</td>
<td>Role: Sales Competitor Administration Duty</td>
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<td>the note</td>
<td>Privilege: Manage Sales Competitor Note (Data)</td>
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<td>Resource: Competitor Note</td>
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<td>Privilege: View Sales Competitor Note (Data)</td>
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<td>A Sales Administrator can view sales competitor note where they are the author of</td>
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<td>Privilege: View Sales Competitor Note (Data)</td>
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<td>Resource: Competitor Note</td>
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<td>Consumer File Import Activity</td>
<td>A Sales Administrator can view consumer file import activity object type for all</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<td></td>
<td>consumer file import activities of object type 'consumer'</td>
<td>Privilege: View Consumer File Import Activity Object Type (Data)</td>
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<td></td>
<td>Resource: Consumer File Import Activity</td>
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<tr>
<td>Consumer File Import Mapping</td>
<td>A Sales Administrator can view consumer file import mapping object type for all</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<td></td>
<td>consumer file import mappings of object type 'consumer'</td>
<td>Privilege: View</td>
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<tr>
<td>Consumer File Import Object</td>
<td>A Sales Administrator can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<td>Privilege: View Consumer File Import Object Type (Data)</td>
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<td>Resource: Consumer File Import Mapping Object Type (Data)</td>
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<td>Resource: Consumer File Import Object</td>
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<tr>
<td>Contact Center Agent Connector Parameters File Import Activity</td>
<td>A Sales Administrator can view contact center agent connector parameters file import activity object type for all file import activities of type contact center agent connector parameters in the enterprise</td>
<td>Role: Real Time Communication Administration Duty</td>
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<td>Privilege: View Contact Center Agent Connector Parameters File Import Activity</td>
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<td>Resource: Contact Center Agent Connector Parameters File Import Activity</td>
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<tr>
<td>Contact Center Agent Connector Parameters File Import Mapping</td>
<td>A Sales Administrator can view contact center agent connector parameters file import mapping object type for all file import mappings of type contact center agent connector parameters in the enterprise</td>
<td>Role: Real Time Communication Administration Duty</td>
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<td>Privilege: View Contact Center Agent Connector Parameters File Import Mapping Object Type (Data)</td>
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<td>Resource: Contact Center Agent Connector Parameters File Import Mapping</td>
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<td>Contact Center Agent Connector Parameters File Import Object</td>
<td>A Sales Administrator can view contact center agent connector parameters file import object type for all file import objects of type contact center agent connector parameters in the enterprise</td>
<td>Role: Real Time Communication Administration Duty</td>
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<td>Privilege: View Contact Center Agent Connector Parameters File Import Object Type (Data)</td>
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<td>Resource: Contact Center Agent Connector Parameters File Import Object</td>
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| Contact Center Agent File Import Activity | A Sales Administrator can view contact center agent file import activity object type for all file import activities of type contact center agent in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent File Import Activity Object Type (Data)  
Resource: Contact Center Agent File Import Activity |                          |
| Contact Center Agent File Import Mapping | A Sales Administrator can view contact center agent file import mapping object type for all file import mappings of type contact center agent in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent File Import Mapping Object Type (Data)  
Resource: Contact Center Agent File Import Mapping |                          |
| Contact Center Agent File Import Object | A Sales Administrator can view contact center agent file import object type for all file import objects of type contact center agent in the enterprise | Role: Real Time Communication Administration Duty  
Privilege: View  
Contact Center Agent File Import Object Type (Data)  
Resource: Contact Center Agent File Import Object |                          |
| Contact File Import Activity            | A Sales Administrator can view contact file import activity object type for all contact file import activities of object type 'contact' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Contact File Import Activity Object Type (Data)  
Resource: Contact File Import Activity |                          |
| Contact File Import Object              | A Sales Administrator can view contact file import object type for all contact file import objects of object type 'contact' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Contact File Import Object Type (Data)  
Resource: Contact File Import Object |                          |
<p>| Contract                                | A Sales Administrator can view contract for all business units                      | Role: Contract View Access Across All Contracts Duty |                          |</p>
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| Contract Note                   | A Sales Administrator can view contract note for notes that are not private or private notes where they are the author.                                                         | **Role:** Contract View Access Across All Contracts Duty  
**Privilege:** View Contract Note (Data)  
**Resource:** Contract Note                       |                                                                        |
| Customer Account                | A Sales Administrator can view customer account for all customer accounts in the enterprise                                                                                       | **Role:** Customer Account Information Inquiry Duty  
**Privilege:** View Customer Account (Data)  
**Resource:** Customer Account                        |                                                                        |
| Customer Competitor Purchase    | A Sales Administrator can update customer competitor purchase for all customer parties in the business units that they are authorized within                                           | **Role:** Sales Competitor Administration Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can update customer competitor purchase where the customer party is a legal entity or sales prospect**                                                      | **Role:** Sales Extension Management Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access** | **Role:** Sales Extension Management Duty  
**Privilege:** Update Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase for all customer parties in the business units that they are authorized within**                                      | **Role:** Sales Competitor Administration Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect**                                                      | **Role:** Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase for all customer parties in the business units that they are authorized within**                                      | **Role:** Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect**                                                      | **Role:** Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect**                                                      | **Role:** Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect**                                                      | **Role:** Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
|                                 | **A Sales Administrator can view customer competitor purchase where the customer party is a legal entity or sales prospect**                                                      | **Role:** Sales Extension Management Duty  
**Privilege:** View Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase            |                                                                        |
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| Customer File Import Activity   | A Sales Administrator can view customer file import activity object type for all customer file import activities of object type 'customer'                                                                 | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Activity Object Type (Data)  
Resource: Customer File Import Activity |                                            |
| Customer File Import Mapping    | A Sales Administrator can view customer file import mapping object type for all customer file import mappings of object type 'customer'                                                                                     | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Mapping Object Type (Data)  
Resource: Customer File Import Mapping |                                            |
| Customer File Import Object     | A Sales Administrator can view customer file import object type for all customer file import objects of object type 'customer'                                                                                           | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Object Type (Data)  
Resource: Customer File Import Object |                                            |
| Department                      | A Sales Administrator can choose department for departments in their organization security profile                                                                                                               | Role: Department Selection Duty  
Privilege: Choose Department (Data)  
Resource: Department |                                            |
| Employee Resource File Import Activity | A Sales Administrator can view employee resource file import activity object type for all employee resource file import activities of object type 'employee resource'                                               | Role: Resource Administration Duty  
Privilege: View Employee Resource File Import Activity Object Type (Data)  
Resource: Employee Resource File Import |                                            |
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| Employee Resource File Import Mapping  | A Sales Administrator can view employee resource file import mapping object type for all employee resource file import mappings of object type 'employee resource'                                                                                                                                                                                                                | **Role:** Resource Administration Duty  
**Privilege:** View Employee Resource File Import Mapping Object Type (Data)  
**Resource:** Employee Resource File Import Mapping                                                                                                                                                                                                                           |                          |
| Employee Resource File Import Object   | A Sales Administrator can view employee resource file import object type for all employee resource file import objects of object type 'employee resource'                                                                                                                                                                                                                                                                     | **Role:** Resource Administration Duty  
**Privilege:** View Employee Resource File Import Object Type (Data)  
**Resource:** Employee Resource File Import Object                                                                                                                                                                                                                           |                          |
| File Export Batch                      | A Sales Administrator can view file export batch for all export batches                                                                                                                                                                                                                                                                                                                                                     | **Role:** CRM Export Management Duty  
**Privilege:** View File Export Batch (Data)  
**Resource:** File Export Batch                                                                                                                                                                                                                                                                                                                   |                          |
| File Export Object                     | A Sales Administrator can manage export unit test for all export unit test objects                                                                                                                                                                                                                                                                                                                                          | **Role:** CRM Export Management Duty  
**Privilege:** Manage Export Unit Test (Data)  
**Resource:** File Export Object                                                                                                                                                                                                                                                                                                                      |                          |
| Group Customer File Import Activity    | A Sales Administrator can view group customer file import activity object type for all group customer file import activities of object type 'group customer'                                                                                                                                                                                                                                                                                  | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Group Customer File Import Activity Object Type (Data)  
**Resource:** Group Customer File Import Activity                                                                                                                                                                                                                                                                                    |                          |
| Group Customer File Import Mapping     | A Sales Administrator can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer'                                                                                                                                                                                                                                                                               | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Group Customer File Import Mapping Object Type (Data)  
**Resource:** Group Customer File Import Mapping                                                                                                                                                                                                                                                                                |                          |
| Group Customer File                    | A Sales Administrator can view                                                                                                                                                                                                                                                                                                                                                                                   | **Role:** Trading  
**Privilege:** View Group Customer File Import Mapping Object Type (Data)  
**Resource:** Group Customer File Import Mapping                                                                                                                                                                                                                                                                                  |                          |
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| Import Object                         | group customer file import object type for all group customer file import objects of object type 'group customer' | Community Import Batch Management Duty  
**Privilege:** View Group Customer File Import Object Type (Data)  
**Resource:** Group Customer File Import Object |                                                                       |
| HR Job                                | A Sales Administrator can choose hr job for jobs in their job security profile        | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job |                                                                       |
| Hierarchy File Import Activity        | A Sales Administrator can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Activity Object Type (Data)  
**Resource:** Hierarchy File Import Activity |                                                                       |
| Hierarchy File Import Mapping         | A Sales Administrator can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Mapping Object Type (Data)  
**Resource:** Hierarchy File Import Mapping |                                                                       |
| Hierarchy File Import Object          | A Sales Administrator can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Object Type (Data)  
**Resource:** Hierarchy File Import Object |                                                                       |
| Hierarchy Node File Import Activity   | A Sales Administrator can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Object Type (Data)  
**Resource:** Hierarchy File Import Object |                                                                       |
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| Hierarchy Node File Import Mapping | A Sales Administrator can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View 
Hierarchy Node File Import Mapping Object Type (Data)  
Resource: Hierarchy Node File Import Mapping |                                      |
| Hierarchy Node File Import Object | A Sales Administrator can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View 
Hierarchy Node File Import Object Type (Data)  
Resource: Hierarchy Node File Import Object |                                      |
| Incentive Compensation Goal  | A Sales Administrator can manage incentive compensation goal for the business units for which they are authorized | Role: Incentive Compensation Goal Management Duty  
Privilege: Manage Incentive Compensation Goal (Data)  
Resource: Business Unit |                                      |
| Interaction                 | A Sales Administrator can delete interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Delete Interaction (Data)  
Resource: Interaction |                                      |
|                            | A Sales Administrator can update interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction |                                      |
|                            | A Sales Administrator can view interaction for all interactions in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction | Role: Interaction |
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| Interaction Association Export Object | A Sales Administrator can view interaction association export object for all interaction association export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction Association Export Object (Data)  
Resource: Interaction Association Export Object | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Interaction Export Object       | A Sales Administrator can view interaction export object for all interaction export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction Export Object (Data)  
Resource: Interaction Export Object | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Interaction File Import Activity | A Sales Administrator can view interaction file import activity object type for all interaction file import activities in all resource organizations for which they are authorized | Role: Interaction File Import Duty  
Privilege: View Interaction File Import Activity Object Type (Data)  
Resource: Interaction File Import Activity | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Interaction File Import Mapping  | A Sales Administrator can view interaction file import mapping object type for all interaction file import mappings in all resource organizations for which they are authorized | Role: Interaction File Import Duty  
Privilege: View Interaction File Import Mapping Object Type (Data)  
Resource: Interaction File Import Mapping | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Interaction File Import Object   | A Sales Administrator can view interaction file import object type for all interaction file import objects in all resource organizations for which they are authorized | Role: Interaction File Import Duty  
Privilege: View Interaction File Import Object Type (Data)  
Resource: Interaction File Import Object | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Interaction Participant Export Object | A Sales Administrator can view interaction participant export object for all interaction participant export objects in the enterprise | Role: Common Component Export Management Duty  
Privilege: View Interaction Participant Export Object (Data)  
Resource: Interaction Participant Export Object | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Legal Employer                  | A Sales Administrator can view interaction participant export object for all interaction participant export objects in the enterprise | Role: Legal Employer | Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
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| Legal Entity File Import Activity| A Sales Administrator can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Activity Object Type (Data)  
**Resource:** Legal Entity File Import Activity |  |
| Legal Entity File Import Mapping | A Sales Administrator can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Mapping Object Type (Data)  
**Resource:** Legal Entity File Import Mapping |  |
| Legal Entity File Import Object  | A Sales Administrator can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Object Type (Data)  
**Resource:** Legal Entity File Import Object |  |
| Location                        | A Sales Administrator can choose location for locations in their location security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Location (Data)  
**Resource:** Location |  |
| Marketing List                  | A Sales Administrator can delete marketing list where they are the owner of the marketing list | **Role:** Personal Campaign Management Duty  
**Privilege:** Delete Marketing List (Data)  
**Resource:** Marketing List |  |
|                                | A Sales Administrator can update marketing list where they are the owner of the marketing list | **Role:** Personal Campaign Management Duty  
**Privilege:** Update Marketing List (Data)  
**Resource:** Marketing List |  |
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| Marketing Treatment     | A Sales Administrator can delete marketing treatment where they are the owner of the marketing treatment | **Role:** Personal Campaign Management Duty  
**Privilege:** Delete Marketing Treatment (Data)  
**Resource:** Marketing Treatment |                                                                       |
|                         | A Sales Administrator can update marketing treatment where they are the owner of the marketing treatment | **Role:** Personal Campaign Management Duty  
**Privilege:** Update Marketing Treatment (Data)  
**Resource:** Marketing Treatment |                                                                       |
| Marketing Treatment E-Mail Footer | A Sales Administrator can view marketing treatment unrestricted e-mail footer for all marketing treatment e-mail footers marked as unrestricted visibility in the enterprise | **Role:** Personal Campaign Management Duty  
**Privilege:** View Marketing Treatment Unrestricted E-Mail Footer (Data)  
**Resource:** Marketing Treatment E-Mail Footer |                                                                       |
| Note                    | A Sales Administrator can view note for all notes in the enterprise                 | **Role:** Common Component Export Management Duty  
**Privilege:** View Note (Data)  
**Resource:** Note |                                                                       |
| Note Export Object      | A Sales Administrator can view note export object for all note export objects in the enterprise | **Role:** Common Component Export Management Duty  
**Privilege:** View Note Export Object (Data)  
**Resource:** Note Export Object |                                                                       |
| Note File Import Activity | A Sales Administrator can view note file import activity object type for all note file import activities in all resource organizations for which they are authorized | **Role:** Note File Import Duty  
**Privilege:** View Note File Import Activity Object Type (Data)  
**Resource:** Note File Import Activity |                                                                       |
| Note File Import Mapping | A Sales Administrator can view note file import mapping object type for all note file import mappings in all resource organizations for which they are authorized | **Role:** Note File Import Duty  
**Privilege:** View Note File Import Mapping Object Type (Data)  
**Resource:** Note File Import Mapping |                                                                       |
| Note File Import Object | A Sales Administrator can view note file import activity object type for all note file import activities in all resource organizations for which they are authorized | **Role:** Note File Import Duty  
**Privilege:** View Note File Import Activity Object Type (Data)  
**Resource:** Note File Import Activity |                                                                       |
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<td>note file import object type for all note file import objects in all resource organizations for which they are authorized</td>
<td>Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Note File Import Object Type (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Note File Import Object</td>
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<tr>
<td>Opportunity</td>
<td>A Sales Administrator can manage opportunity general profile for all opportunities in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Opportunity General Profile (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Administrator can manage opportunity restricted profile for all opportunities in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Opportunity Restricted Profile (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Administrator can manage opportunity revenue for all opportunities in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Opportunity Revenue (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Administrator can manage opportunity team for all opportunities in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Opportunity Team (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Administrator can view opportunity for all opportunities in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity</td>
<td></td>
</tr>
<tr>
<td>Opportunity Competitor Export Object</td>
<td>A Sales Administrator can view opportunity competitor export object for all opportunity competitor export objects in the enterprise</td>
<td>Role: Opportunity Export Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Competitor Export Object (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Competitor Export Object</td>
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<tr>
<td>Opportunity Contact Export Object</td>
<td>A Sales Administrator can view opportunity contact export object for all opportunity contact export objects in the enterprise</td>
<td>Role: Opportunity Export Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Contact Export Object (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Contact Export Object</td>
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<tr>
<td>Opportunity Export Object</td>
<td>A Sales Administrator can view opportunity export object for all</td>
<td>Role: Opportunity Export Management</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Opportunity Export Object</td>
<td>opportunity export objects in the enterprise</td>
<td>Duty&lt;br&gt;<strong>Privilege:</strong> View Opportunity Export Object (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity Export Object</td>
<td></td>
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<tr>
<td>Opportunity File Import Activity</td>
<td>A Sales Administrator can view opportunity file import activity object type for all opportunity file import activities in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;<strong>Privilege:</strong> View Opportunity File Import Activity Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity File Import Activity</td>
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<tr>
<td>Opportunity File Import Mapping</td>
<td>A Sales Administrator can view opportunity file import mapping object type for all opportunity file import mappings in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;<strong>Privilege:</strong> View Opportunity File Import Mapping Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity File Import Mapping</td>
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<tr>
<td>Opportunity File Import Object</td>
<td>A Sales Administrator can view opportunity file import object type for all opportunity file import objects in the business units that they are authorized within</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;<strong>Privilege:</strong> View Opportunity File Import Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity File Import Object</td>
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<td>Opportunity Lead Export Object</td>
<td>A Sales Administrator can view opportunity lead export object for all opportunity lead export objects in the enterprise</td>
<td>Role: Opportunity Export Management Duty&lt;br&gt;<strong>Privilege:</strong> View Opportunity Lead Export Object (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity Lead Export Object</td>
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<td>Opportunity Note</td>
<td>A Sales Administrator can manage opportunity note for all notes that are not private</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;<strong>Privilege:</strong> Manage Opportunity Note (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity Note</td>
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<td></td>
<td>A Sales Administrator can manage opportunity note where they are the author of the note</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;<strong>Privilege:</strong> Manage Opportunity Note (Data)&lt;br&gt;<strong>Resource:</strong> Opportunity Note</td>
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<td></td>
<td>A Sales Administrator can view opportunity note for all notes that are not private</td>
<td>Role: Opportunity Administration Duty&lt;br&gt;<strong>Privilege:</strong> View</td>
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<td>Business Object</td>
<td>Policy Description</td>
<td>Role: Opportunity Administration Duty</td>
<td>Policy Store Implementation</td>
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<td>Opportunity Note</td>
<td>A Sales Administrator can view opportunity note where they are the author of the note</td>
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<td>Opportunity Note (Data)</td>
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<td><strong>Resource</strong>: Opportunity Note</td>
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<td>Opportunity Reference Export Object</td>
<td>A Sales Administrator can view opportunity reference export object for all opportunity reference export objects in the enterprise</td>
<td><strong>Role</strong>: Opportunity Export Management Duty</td>
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<td></td>
<td><strong>Privilege</strong>: View Opportunity Reference Export Object (Data)</td>
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<td><strong>Resource</strong>: Opportunity Reference Export Object</td>
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<tr>
<td>Opportunity Resource Export Object</td>
<td>A Sales Administrator can view opportunity resource export object for all opportunity resource export objects in the enterprise</td>
<td><strong>Role</strong>: Opportunity Export Management Duty</td>
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<tr>
<td></td>
<td><strong>Privilege</strong>: View Opportunity Resource Export Object (Data)</td>
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<td><strong>Resource</strong>: Opportunity Resource Export Object</td>
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<tr>
<td>Opportunity Revenue Export Object</td>
<td>A Sales Administrator can view opportunity revenue export object for all opportunity revenue export objects in the enterprise</td>
<td><strong>Role</strong>: Opportunity Export Management Duty</td>
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<tr>
<td></td>
<td><strong>Privilege</strong>: View Opportunity Revenue Export Object (Data)</td>
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<td></td>
<td><strong>Resource</strong>: Opportunity Revenue Export Object</td>
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<tr>
<td>Opportunity Revenue Partners Export Object</td>
<td>A Sales Administrator can view opportunity revenue partners export object for all opportunity revenue partners export objects in the enterprise</td>
<td><strong>Role</strong>: Opportunity Export Management Duty</td>
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<td></td>
<td><strong>Privilege</strong>: View Opportunity Revenue Partners Export Object (Data)</td>
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<td></td>
<td><strong>Resource</strong>: Opportunity Revenue Partners Export Object</td>
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<tr>
<td>Opportunity Revenue Territories Export Object</td>
<td>A Sales Administrator can view opportunity revenue territories export object for all opportunity revenue territories export objects in the enterprise</td>
<td><strong>Role</strong>: Opportunity Export Management Duty</td>
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<tr>
<td></td>
<td><strong>Privilege</strong>: View Opportunity Revenue Territories Export Object (Data)</td>
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<td><strong>Resource</strong>: Opportunity Revenue Territories Export Object</td>
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</table>
| Opportunity Source Export Object       | A Sales Administrator can view opportunity source export object for all opportunity source export objects in the enterprise | Role: Opportunity Export Management Duty  
Privilege: View Opportunity Source Export Object (Data)  
Resource: Opportunity Source Export Object | |
| Partner File Import Activity           | A Sales Administrator can view partner file import activity object type for all partner file import activities of object type 'partner company' | Role: Resource Administration Duty  
Privilege: View Partner File Import Activity Object Type (Data)  
Resource: Partner File Import Activity | |
| Partner File Import Mapping            | A Sales Administrator can view partner file import mapping object type for all partner file import mappings of object type 'partner company' | Role: Resource Administration Duty  
Privilege: View Partner File Import Mapping Object Type (Data)  
Resource: Partner File Import Mapping | |
| Partner File Import Object             | A Sales Administrator can view partner file import object type for all partner file import objects of object type 'partner company' | Role: Resource Administration Duty  
Privilege: View Partner File Import Object Type (Data)  
Resource: Partner File Import Object | |
| Partner Member File Import Activity    | A Sales Administrator can view partner member file import activity object type for all partner member file import activities of object type 'partner member' | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Activity Object Type (Data)  
Resource: Partner Member File Import Activity | |
| Partner Member File Import Mapping     | A Sales Administrator can view partner member file import mapping object type for all partner member file import mappings of object type 'partner member' | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Mapping Object Type (Data)  
Resource: Partner Member File Import Mapping | |
| Partner Member File Import Object      | A Sales Administrator can view partner member file import object type for all partner member file import objects of object type 'partner member' | Role: Resource Administration Duty  
Privilege: View Partner Member File Import Object Type (Data) | |
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<tbody>
<tr>
<td>Person Assignment</td>
<td>A Sales Administrator can search worker for persons and assignments in their person and assignment security profile</td>
<td>Role: Foundation User and Roles Management Duty</td>
<td></td>
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<td></td>
<td></td>
<td>Privilege: Search Worker (Data) Resource: Person Assignment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can view person assignment for persons and assignments in their person and assignment security profile</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: View Person Assignment (Data) Resource: Person Assignment</td>
<td></td>
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<tr>
<td>Person Type</td>
<td>A Sales Administrator can choose person type for person types in their person type security profile</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<td></td>
<td>Privilege: Choose Person Type (Data) Resource: Person Type</td>
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<tr>
<td>Position</td>
<td>A Sales Administrator can choose position for positions in their position security profile</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: Choose Position (Data) Resource: Position</td>
<td></td>
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<tr>
<td>Product Group Details Export Object</td>
<td>A Sales Administrator can view product group export object for all product group details export objects in the enterprise</td>
<td>Role: Sales Catalog Administration Duty</td>
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<td></td>
<td>Privilege: View Product Group Export Object (Data) Resource: Product Group Details Export Object</td>
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<tr>
<td>Product Group File Import Activity</td>
<td>A Sales Administrator can view product group file import activity object type for all authorized product group file import activities in all resource organizations where they are authorized</td>
<td>Role: Sales Catalog Administration Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Product Group File Import Activity Object Type (Data) Resource: Product Group File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Product Group File Import Mapping</td>
<td>A Sales Administrator can view product group file import mapping object type for all product group file import mappings in all resource organizations where they are authorized</td>
<td>Role: Sales Catalog Administration Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Product Group File Import Mapping Object Type (Data) Resource: Product Group File Import Mapping</td>
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</tbody>
</table>
| Product Group File Import Object            | A Sales Administrator can view product group file import object type for all product group file import objects in all resource organizations where they are authorized | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
Product Group File Import Object Type (Data)  
**Resource:** Product Group File Import Object | N/A                                                                                       |
| Product Group Products Export Object        | A Sales Administrator can view product group export object for all product group products export objects in the enterprise                                                                                          | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
Product Group Export Object (Data)  
**Resource:** Product Group Products Export Object | N/A                                                                                       |
| Product Group Subgroups Export Object       | A Sales Administrator can view product group export object for all product group subgroups export objects in the enterprise                                                                                          | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
Product Group Export Object (Data)  
**Resource:** Product Group Subgroups Export Object | N/A                                                                                       |
| Product Group Translations Export Object    | A Sales Administrator can view product group export object for all product group translations export objects in the enterprise                                                                                      | **Role:** Sales Catalog Administration Duty  
**Privilege:** View  
Product Group Export Object (Data)  
**Resource:** Product Group Translations Export Object | N/A                                                                                       |
| Public Person                               | A Sales Administrator can view person deferred for persons and assignments in their person and assignment security profile                                                                                       | **Role:** View Person Details Duty  
**Privilege:** View Person Deferred (Data)  
**Resource:** Public Person | N/A                                                                                       |
| Reference Customer Note                     | A Sales Administrator can manage sales reference customer note for all notes that are not private                                                                                                                | **Role:** Sales Reference Customer Administration Duty  
**Privilege:** Manage  
Sales Reference Customer Note (Data)  
**Resource:** Reference Customer Note | N/A                                                                                       |
|                                             | A Sales Administrator can manage sales reference customer note where they are the author of the note                                                                                                             | **Role:** Sales Reference Customer Administration Duty  
**Privilege:** Manage  
Sales Reference Customer Note (Data) | N/A                                                                                       |
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<td></td>
<td>A Sales Administrator can view sales reference customer note for all notes that are not private</td>
<td><strong>Role:</strong> Sales Reference Customer Administration Duty&lt;br&gt;&lt;br&gt;<strong>Privilege:</strong> View Sales Reference Customer Note (Data)&lt;br&gt;&lt;br&gt;<strong>Resource:</strong> Reference Customer Note</td>
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<tr>
<td></td>
<td>A Sales Administrator can view sales reference customer note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Reference Customer Administration Duty&lt;br&gt;&lt;br&gt;<strong>Privilege:</strong> View Sales Reference Customer Note (Data)&lt;br&gt;&lt;br&gt;<strong>Resource:</strong> Reference Customer Note</td>
<td></td>
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<tr>
<td>Resource Team File Import Activity</td>
<td>A Sales Administrator can view resource team file import activity object type for all resource team file import activities of object type 'resource team'</td>
<td><strong>Role:</strong> Resource Team Administration Duty&lt;br&gt;&lt;br&gt;<strong>Privilege:</strong> View Resource Team File Import Activity Object Type (Data)&lt;br&gt;&lt;br&gt;<strong>Resource:</strong> Resource Team File Import Activity</td>
<td></td>
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<tr>
<td>Resource Team File Import Mapping</td>
<td>A Sales Administrator can view resource team file import mapping object type for all resource team file import mappings of object type 'resource team'</td>
<td><strong>Role:</strong> Resource Team Administration Duty&lt;br&gt;&lt;br&gt;<strong>Privilege:</strong> View Resource Team File Import Mapping Object Type (Data)&lt;br&gt;&lt;br&gt;<strong>Resource:</strong> Resource Team File Import Mapping</td>
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<tr>
<td>Resource Team File Import Object</td>
<td>A Sales Administrator can view resource team file import object type for all resource team file import objects of object type 'resource team'</td>
<td><strong>Role:</strong> Resource Team Administration Duty&lt;br&gt;&lt;br&gt;<strong>Privilege:</strong> View Resource Team File Import Object Type (Data)&lt;br&gt;&lt;br&gt;<strong>Resource:</strong> Resource Team File Import Object</td>
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<tr>
<td>Sales Account Profile Export Object</td>
<td>A Sales Administrator can view sales account profile export object for all sales account profile export objects in the enterprise</td>
<td><strong>Role:</strong> Sales Party Export Management Duty&lt;br&gt;&lt;br&gt;<strong>Privilege:</strong> View Sales Account Profile Export Object (Data)&lt;br&gt;&lt;br&gt;<strong>Resource:</strong> Sales Account Profile Export Object</td>
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| Sales Account Team Export Object  | A Sales Administrator can view sales account team export object for all sales account team export objects in the enterprise | Role: Sales Party Export Management Duty  
Privilege: View Sales Account Team Export Object (Data)  
Resource: Sales Account Team Export Object |                                        |
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|                         | **A Sales Administrator can view sales campaign where they are a manager in the management hierarchy of the owner of the sales campaign** | **Role:** Personal Campaign Management Duty  
**Privilege:** View Sales Campaign (Data)  
**Resource:** Sales Campaign                                    |                          |
|                         | **A Sales Administrator can view sales campaign where they are the owner of the sales campaign**                          | **Role:** Personal Campaign Management Duty  
**Privilege:** View Sales Campaign (Data)  
**Resource:** Sales Campaign                                    |                          |
| Sales Competitor        | **A Sales Administrator can manage sales competitor for all sales competitors in the enterprise**                  | **Role:** Sales Competitor Administration Duty  
**Privilege:** Manage Sales Competitor (Data)  
**Resource:** Sales Competitor                                    |                          |
|                         | **A Sales Administrator can view sales competitor for all sales competitors in the enterprise**                          | **Role:** Sales Competitor Administration Duty  
**Privilege:** View Sales Competitor (Data)  
**Resource:** Sales Competitor                                    |                          |
| Sales Forecast Adjustment| **A Sales Administrator can manage sales forecast adjustment for all territories in the enterprise**                  | **Role:** Sales Forecasting Administration Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                          |                          |
|                         | **Role:** Sales Forecasting Export Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                          |                                        |                          |
|                         | **A Sales Administrator can manage sales forecast adjustment for child territories of territories where they are the delegated participant** | **Role:** Sales Forecasting Delegated Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                          |                          |
|                         | **A Sales Administrator can**                                                            | **Role:** Sales Forecasting Delegated Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                          |                          |
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<tr>
<td>Sales Forecast Adjustment Export Object</td>
<td>A Sales Administrator can view sales forecast adjustment export object for all sales forecast adjustment export objects in the enterprise</td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
<td>Role: Sales Forecasting Export Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment Export Object (Data)&lt;br&gt;Resource: Sales Forecast Adjustment Export Object</td>
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<tr>
<td>Sales Forecast Header Export Object</td>
<td>A Sales Administrator can view sales forecast header export object for all sales forecast header export objects in the enterprise</td>
<td>Role: Sales Forecasting Export Management Duty&lt;br&gt;Privilege: View Sales Forecast Header Export Object (Data)&lt;br&gt;Resource: Sales Forecast Header Export Object</td>
<td>Role: Sales Forecasting Export Management Duty&lt;br&gt;Privilege: View Sales Forecast Header Export Object (Data)&lt;br&gt;Resource: Sales Forecast Header Export Object</td>
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<tr>
<td>Sales Forecast Item</td>
<td>A Sales Administrator can manage sales forecast item for all territories in the enterprise</td>
<td>Role: Sales Forecasting Administration Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Role: Sales Forecasting Export Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)</td>
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<td>manage sales forecast adjustment for the territories where they are the delegated participant</td>
<td>Delegated Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
<td>Delegated Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
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<td>A Sales Administrator can view sales forecast adjustment for child territories of territories where they are the delegated participant</td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
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<td>A Sales Administrator can view sales forecast adjustment for the territories where they are the delegated participant</td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
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<td>Sales Forecast Adjustment</td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Adjustment (Data)&lt;br&gt;Resource: Sales Forecast Adjustment</td>
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|                                    | A Sales Administrator can manage sales forecast item for child territories of territories where they are the delegated participant | **Role:** Sales Forecasting Delegated Management Duty  
**Privilege:** Manage Sales Forecast Item (Data)  
**Resource:** Sales Forecast Item |                                                                       |
|                                    | A Sales Administrator can manage sales forecast item for the territories where they are the delegated participant | **Role:** Sales Forecasting Delegated Management Duty  
**Privilege:** Manage Sales Forecast Item (Data)  
**Resource:** Sales Forecast Item |                                                                       |
|                                    | A Sales Administrator can view sales forecast item for child territories of territories where they are the delegated participant | **Role:** Sales Forecasting Delegated Management Duty  
**Privilege:** View Sales Forecast Item (Data)  
**Resource:** Sales Forecast Item |                                                                       |
|                                    | A Sales Administrator can view sales forecast item for the territories where they are the delegated participant | **Role:** Sales Forecasting Delegated Management Duty  
**Privilege:** View Sales Forecast Item (Data)  
**Resource:** Sales Forecast Item |                                                                       |
| Sales Forecast Item Adjustment Export Object | A Sales Administrator can view sales forecast item adjustment export object for all sales forecast item adjustment export objects in the enterprise | **Role:** Sales Forecasting Export Management Duty  
**Privilege:** View Sales Forecast Item Adjustment Export Object (Data)  
**Resource:** Sales Forecast Item Adjustment Export Object |                                                                       |
| Sales Forecast Item Export Object   | A Sales Administrator can view sales forecast item export object for all sales forecast item export objects in the enterprise | **Role:** Sales Forecasting Export Management Duty  
**Privilege:** View Sales Forecast Item Export Object (Data)  
**Resource:** Sales Forecast Item Export Object |                                                                       |
<p>| Sales Forecast Participant          | A Sales Administrator can manage sales forecast | <strong>Role:</strong> Sales Forecasting Administration Duty |                                                                       |</p>
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<tr>
<td></td>
<td>participant for all territories in the enterprise</td>
<td>Privilege: Manage Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<tr>
<td></td>
<td></td>
<td>Role: Sales Forecasting Export Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<tr>
<td>A Sales Administrator can manage sales forecast participant for child territories of territories where they are the delegated participant</td>
<td></td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<tr>
<td>A Sales Administrator can manage sales forecast participant for the territories where they are the delegated participant</td>
<td></td>
<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<tr>
<td>A Sales Administrator can view sales forecast participant for child territories of territories where they are the delegated participant</td>
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<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<tr>
<td>A Sales Administrator can view sales forecast participant for the territories where they are the delegated participant</td>
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<td>Role: Sales Forecasting Delegated Management Duty&lt;br&gt;Privilege: View Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<tr>
<td>Sales Forecast Participant Export Object</td>
<td>A Sales Administrator can view sales forecast participant export object for all sales forecast participant export objects in the enterprise</td>
<td>Role: Sales Forecasting Export Management Duty&lt;br&gt;Privilege: View Sales Forecast Participant Export Object (Data)&lt;br&gt;Resource: Sales Forecast Participant Export Object</td>
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<tr>
<td>Sales Lead</td>
<td>A Sales Administrator can convert sales lead where they are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
<td><strong>Role:</strong> Sales Lead Follow Up Management Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<tr>
<td></td>
<td>A Sales Administrator can convert sales lead where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td><strong>Role:</strong> Sales Lead Follow Up Management Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<tr>
<td></td>
<td>A Sales Administrator can convert sales lead where they are a resource in the lead sales team</td>
<td><strong>Role:</strong> Sales Lead Follow Up Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can convert sales lead where they are a resource in the territory assigned to the sales lead</td>
<td><strong>Role:</strong> Sales Lead Follow Up Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can convert sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td><strong>Role:</strong> Sales Lead Follow Up Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can convert sales lead where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td><strong>Role:</strong> Sales Lead Follow Up Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can convert sales lead where they are the owner of the sales lead</td>
<td><strong>Role:</strong> Sales Lead Follow Up Duty <strong>Privilege:</strong> Convert Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can delete sales lead for all retired leads in the enterprise</td>
<td><strong>Role:</strong> Sales Lead Processing Duty <strong>Privilege:</strong> Delete Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can update sales lead for all sales leads in the enterprise</td>
<td><strong>Role:</strong> Sales Lead Processing Duty <strong>Privilege:</strong> Update Sales Lead (Data) <strong>Resource:</strong> Sales Lead</td>
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<td></td>
<td>A Sales Administrator can update sales lead others where they are a manager in the management hierarchy of a</td>
<td><strong>Role:</strong> Sales Lead Follow Up Management Duty <strong>Privilege:</strong> Update Sales</td>
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<td>resource in the lead sales team with full access</td>
<td>A Sales Administrator can update sales lead others where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<td>A Sales Administrator can update sales lead others where they are a manager in the management hierarchy of the owner of the sales lead</td>
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<td>A Sales Administrator can update sales lead others where they are a resource in the lead sales team with full access</td>
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<td>A Sales Administrator can update sales lead others where they are a resource in the territory assigned to the sales lead</td>
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<td>A Sales Administrator can update sales lead others where they are an administrator of the resource organization in the primary assignment of the owner</td>
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<td>A Sales Administrator can update sales lead others where they are the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<tr>
<td>A Sales Administrator can update sales lead owner where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
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<tr>
<td>A Sales Administrator can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
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<td>A Sales Administrator can update sales lead owner where they are the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
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<td>A Sales Administrator can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
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<td>A Sales Administrator can view</td>
<td>Role: Sales Lead</td>
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<tr>
<td><strong>Sales Lead</strong> for all sales leads in the enterprise</td>
<td>A Sales Administrator can view sales lead where they are a manager in the management hierarchy of a resource in the lead sales team</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
</tr>
<tr>
<td><strong>Sales Lead File Import Activity</strong></td>
<td>A Sales Administrator can view sales lead file import activity object type for all file import activities of type lead in the enterprise</td>
<td>Role: Sales Lead Follow Up Duty Privilege: View Sales Lead (Data) Resource: Sales Lead File Import Activity</td>
<td>Role: Sales Lead Follow Up Duty Privilege: View Sales Lead (Data) Resource: Sales Lead File Import Activity</td>
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<tr>
<td><strong>Sales Lead File Import Mapping</strong></td>
<td>A Sales Administrator can view sales lead file import mapping object type for all file import</td>
<td>Role: Sales Lead Processing Duty Privilege: View Sales Lead File Import Activity Object Type (Data) Resource: Sales Lead File Import Activity</td>
<td>Role: Sales Lead Processing Duty Privilege: View Sales Lead File Import Activity Object Type (Data) Resource: Sales Lead File Import Activity</td>
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<td>mappings of type lead in the enterprise</td>
<td>Lead File Import Mapping Object Type (Data)</td>
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</table>
| Sales Lead File Import Object   | A Sales Administrator can view sales lead file import object type for all file import objects of type lead in the enterprise | Role: Sales Lead Processing Duty  
Privilege: View Sales Lead File Import Object Type (Data)  
Resource: Sales Lead File Import Object |                          |
| Sales Lead Note                 | A Sales Administrator can delete sales lead note where they have delete access to the sales lead | Role: Sales Lead  
Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead  
Follow Up  
Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead  
Processing Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note |                          |
|                                 | A Sales Administrator can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | Role: Sales Lead  
Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead  
Follow Up  
Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note  
Role: Sales Lead  
Processing Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note |                          |
|                                 | A Sales Administrator can update sales lead note where they have view or update access to the sales lead and | Role: Sales Lead  
Follow Up Duty  
Privilege: Update Sales Lead Note (Data) |                          |
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<tr>
<td>Sales Party</td>
<td>A Sales Administrator can view sales lead note where they are the author of the private sales lead note</td>
<td>Role: Sales Lead Follow Up Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<td></td>
<td>Role: Sales Lead Follow Up Management Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<td>Role: Sales Lead Follow Up Management Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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<tr>
<td></td>
<td></td>
<td>Role: Sales Lead Follow Up Management Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note</td>
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where they are the author of the sales lead note

| Role: Sales Lead Follow Up Management Duty  Privilege: Update Sales Lead Note (Data)  Resource: Sales Lead Note |  |
| Role: Sales Lead Processing Duty  Privilege: Update Sales Lead Note (Data)  Resource: Sales Lead Note |  |
| Role: Sales Lead Processing Duty  Privilege: Update Sales Lead Note (Data)  Resource: Sales Lead Note |  |

A Sales Administrator can view sales lead note for all internal sales lead notes in the enterprise

| Role: Sales Lead Follow Up Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note |  |
| Role: Sales Lead Processing Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note |  |
| Role: Sales Lead Processing Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note |  |

A Sales Administrator can view sales lead note where they are the author of the sales lead note

<p>| Role: Sales Lead Follow Up Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note |  |
| Role: Sales Lead Processing Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note |  |
| Role: Sales Lead Processing Duty  Privilege: View Sales Lead Note (Data)  Resource: Sales Lead Note |  |</p>
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<td></td>
<td>delete sales party for all sales parties in the enterprise</td>
<td>Administration Duty</td>
<td>Privilege: Delete Sales Party (Data)</td>
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<td></td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Delete Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can delete sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Delete Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can delete sales party where they are in the sales account team with full access</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Delete Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can delete sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Delete Sales Party (Data)</td>
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<td></td>
<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Delete Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can manage sales party for all sales parties in the enterprise</td>
<td>Role: Sales Party</td>
<td>Administration Duty</td>
<td>Privilege: Manage Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Manage Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can manage sales party where they are in the sales account team with full access</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Manage Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can manage sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Sales Party</td>
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<td>Privilege: Manage Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<td>A Sales Administrator can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Manage Sales Party (Data)</td>
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<td>Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can update sales party where they are a member of the territory</td>
<td>Role: Sales Party</td>
<td>Management Duty</td>
<td>Privilege: Update Sales</td>
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<tr>
<td>Sales Party</td>
<td>associated with the sales account</td>
<td>Party (Data)</td>
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<tr>
<td>A Sales Administrator can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can update sales party where they are in the management chain of a resource who is on the sales account team with edit access</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can view sales party for all prospects in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can view sales party for all sales accounts in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can view sales party for all sales parties in the enterprise</td>
<td>Role: Sales Party Administration Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Sales Administrator can view sales party where they are a member of the territory associated with the sales account</td>
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<td>A Sales Administrator can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
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| Sales Party Note| A Sales Administrator can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Administration Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |  |
| Sales Party Note| A Sales Administrator can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Administration Duty  
Privilege: Delete Sales Party Note (Data)  
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Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |  |
| Sales Party Note| A Sales Administrator can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Administration Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |  |
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<td><strong>Role</strong>: Sales Party Review Duty <strong>Privilege</strong>: View Sales Party Note (Data) <strong>Resource</strong>: Sales Party Note</td>
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<td></td>
<td>A Sales Administrator can view sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td><strong>Role</strong>: Sales Party Administration Duty <strong>Privilege</strong>: View Sales Party Note (Data) <strong>Resource</strong>: Sales Party Note</td>
<td></td>
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<td></td>
<td></td>
<td><strong>Role</strong>: Sales Party Management Duty <strong>Privilege</strong>: View Sales Party Note (Data) <strong>Resource</strong>: Sales Party Note</td>
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<td></td>
<td></td>
<td><strong>Role</strong>: Sales Party Review Duty <strong>Privilege</strong>: View Sales Party Note (Data) <strong>Resource</strong>: Sales Party Note</td>
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<tr>
<td></td>
<td>Sales Party Partner Territory Export Object</td>
<td><strong>Role</strong>: Sales Party Export Management Duty <strong>Privilege</strong>: View Sales Party Partner Territory Export Object (Data) <strong>Resource</strong>: Sales Party Partner Territory Export Object</td>
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<td></td>
<td>A Sales Administrator can view sales party partner territory export object for all sales party partner territory export objects in the enterprise</td>
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<td></td>
<td>A Sales Administrator can view sales quota plan for all sales quota plans</td>
<td><strong>Role</strong>: Quota Export Management Duty <strong>Privilege</strong>: View Sales Quota Plan (Data) <strong>Resource</strong>: Sales Quota Plan</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td><strong>Role</strong>: Quota Management Setup Duty <strong>Privilege</strong>: View Sales Quota Plan (Data) <strong>Resource</strong>: Sales Quota Plan</td>
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<td></td>
<td>A Sales Administrator can view sales quota plan export object for all sales quota plan export objects</td>
<td><strong>Role</strong>: Quota Export Management Duty <strong>Privilege</strong>: View Sales Quota Plan Export (Data) <strong>Resource</strong>: Sales Quota Plan Export</td>
<td></td>
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<td>Business Object</td>
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</table>
| Sales Quota Prediction Formula Export Object | A Sales Administrator can view sales quota prediction formula export object for all sales quota prediction formula export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Prediction Formula Export Object (Data)  
Resource: Sales Quota Prediction Formula Export Object |                        |
| Sales Quota Seasonality Factor Export Object | A Sales Administrator can view sales quota seasonality factor export object for all seasonality factor export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Seasonality Factor Export Object (Data)  
Resource: Sales Quota Seasonality Factor Export Object |                        |
| Sales Quota Seasonality Group Export Object | A Sales Administrator can view sales quota seasonality group export object for all seasonality factor group export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Seasonality Group Export Object (Data)  
Resource: Sales Quota Seasonality Group Export Object |                        |
| Sales Quota Spread Formula Export Object | A Sales Administrator can view sales quota spread formula export object for all spread formula export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Spread Formula Export Object (Data)  
Resource: Sales Quota Spread Formula Export Object |                        |
| Sales Quota Territory Prediction Formula Export Object | A Sales Administrator can view sales quota territory prediction formula export object for all sales quota territory prediction formula export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Territory Prediction Formula Export Object (Data)  
Resource: Sales Quota Territory Prediction Formula Export Object |                        |
| Sales Quota Territory Prediction Formula Parameter Export Object | A Sales Administrator can view sales quota territory prediction formula parameter export object for all sales quota territory prediction formula parameters export objects | Role: Quota Export Management Duty  
Privilege: View Sales Quota Territory Prediction Formula Parameter Export Object (Data) |                        |
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<th>Business Object</th>
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</table>
| Sales Reference Customer              | A Sales Administrator can manage sales reference customer for all sales reference customers in the enterprise | **Role:** Sales Reference Customer Administration Duty  
**Privilege:** Manage Sales Reference Customer (Data)  
**Resource:** Sales Reference Customer |                                            |
|                                       | A Sales Administrator can view sales reference customer for all sales reference customers in the enterprise | **Role:** Sales Extension Management Duty  
**Privilege:** View Sales Reference Customer (Data)  
**Resource:** Sales Reference Customer |                                            |
| Sales Resource Period Quota File Import | A Sales Administrator can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Period Quota File Import (Data)  
**Resource:** Sales Resource Period Quota File Import |                                            |
| Sales Resource Period Quota File Import Mapping | A Sales Administrator can view sales resource period quota file import mapping for all sales resource period quota file import mappings of object type resource period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Period Quota File Import Mapping (Data)  
**Resource:** Sales Resource Period Quota File Import Mapping |                                            |
| Sales Resource Period Quota File Import Metadata | A Sales Administrator can view sales resource period quota file import metadata for all sales resource period quota file import metadata of object type resource period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Period Quota File Import Metadata  
**Resource:** Sales Resource Period Quota |                                            |
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| Sales Resource Quota         | A Sales Administrator can manage sales resource quota for all quota assigned to salespeople in the enterprise | Role: Quota Management Enterprise Administration Duty  
Privilege: Manage Sales Resource Quota (Data)  
Resource: Sales Resource Quota | File Import Metadata               |
|                              | A Sales Administrator can view sales resource quota for all quota assigned to salespeople in the enterprise | Role: Quota Management Enterprise Administration Duty  
Privilege: View Sales Resource Quota (Data)  
Resource: Sales Resource Quota |              |
|                              | A Sales Administrator can view sales resource quota for all sales resource quota objects in the enterprise | Role: Quota Export Management Duty  
Privilege: View Sales Resource Quota Export Object (Data)  
Resource: Sales Resource Quota Export Object |              |
| Sales Resource Quota Export Object | A Sales Administrator can view sales resource quota export object for all sales resource quota export objects in the enterprise | Role: Quota Export Management Duty  
Privilege: View Sales Resource Quota Export Object (Data)  
Resource: Sales Resource Quota Export Object |              |
| Sales Resource Quota File Import | A Sales Administrator can view sales resource quota file import for all sales resource quota file imports of object type resource quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import (Data)  
Resource: Sales Resource Quota File Import |              |
| Sales Resource Quota File Import Mapping | A Sales Administrator can view sales resource quota file import mapping for all sales resource quota file import mappings of object type resource quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import Mapping (Data)  
Resource: Sales Resource Quota File Import Mapping |              |
| Sales Resource Quota File Import Metadata | A Sales Administrator can view sales resource quota file import metadata for all sales resource quota file import metadata of object type resource quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import Metadata |              |
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| Sales Resource Quota Time Period Export Object      | A Sales Administrator can view sales resource quota time period export object for all sales resource quota time period export objects | **Role:** Quota Export Management Duty  
**Privilege:** View Sales Resource Quota Time Period Export Object (Data)  
**Resource:** Sales Resource Quota Time Period Export Object |                                                        |
| Sales Territory                                     | A Sales Administrator can manage sales territory for all territories in the enterprise | **Role:** Territory Management Enterprise Administration Duty  
**Privilege:** Manage Sales Territory (Data)  
**Resource:** Sales Territory  
**Role:** Territory Management Setup Duty  
**Privilege:** Manage Sales Territory (Data)  
**Resource:** Sales Territory |                                                        |
| Sales Territory Dimensionality Export Object        | A Sales Administrator can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise | **Role:** Territory Export Management Duty  
**Privilege:** View Sales Territory Dimensionality Export Object (Data)  
**Resource:** Sales Territory Dimensionality Export Object  
**Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Dimensionality Export Object |                                                        |
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| Sales Territory Dimensionality File Import | A Sales Administrator can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type mot_sales_territory_dimensionality_export_object | Territory Dimensionality Export Object (Data)  
**Role:** Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory Dimensionality Export Object  
**Resource:** Sales Territory Dimensionality Export Object | Role: Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory Dimensionality Export Object  
**Resource:** Sales Territory Dimensionality Export Object |
| Sales Territory Dimensionality File Import Mapping | A Sales Administrator can view sales territory dimensionality file import mapping for all sales territory dimensionality file import mappings of object type mot_sales_territory_dimensionality_export_object | Territory Dimensionality File Import (Data)  
**Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Dimensionality File Import (Data)  
**Resource:** Sales Territory Dimensionality File Import | Role: Territory Management T2P Migration Duty  
**Privilege:** View Sales Territory Dimensionality File Import Mapping (Data)  
**Resource:** Sales Territory Dimensionality File Import Mapping |
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| Sales Territory Dimensionality File Import Metadata | A Sales Administrator can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimensionality_export_object | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory  
Dimensionality File Import Metadata  
Resource: Sales Territory  
Dimensionality File Import Metadata  
Role: Territory Management T2P Migration Duty  
Privilege: View Sales Territory  
Dimensionality File Import Metadata  
Resource: Sales Territory  
Dimensionality File Import Metadata |                          |
| Sales Territory Export Object                       | A Sales Administrator can view sales territory export object for all sales territory export objects in the enterprise | Role: Territory Export Management Duty  
Privilege: View Sales Territory Export Object (Data)  
Resource: Sales Territory Export Object  
Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Export Object (Data)  
Resource: Sales Territory Export Object  
Role: Territory Management T2P Migration Duty  
Privilege: View Sales Territory Export Object (Data)  
Resource: Sales Territory Export Object |                          |
<p>| Sales Territory File Import                         | A Sales Administrator can view sales territory file import for all sales territory file imports of | Role: Territory Management Export Import Duty |                          |</p>
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| Sales Territory File Import Mapping | Sales Administrator can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory File Import Mapping (Data)  
**Resource:** Sales Territory File Import Mapping | |  
|                                 |                                                                                    |                                                                                             |                        |
| Sales Territory File Import Metadata | Sales Administrator can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory File Import Metadata  
**Resource:** Sales Territory File Import Metadata | |  
|                                 |                                                                                    |                                                                                             |                        |
| Sales Territory Partition       | Sales Administrator can manage sales territory partition for all partitions in the enterprise | **Role:** Territory Management Enterprise Administration Duty  
**Privilege:** Manage Sales Territory Partition | |
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</table>
| Sales Territory Period Quota File Import | A Sales Administrator can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import (Data)  
Resource: Sales Territory Period Quota File Import | |
| Sales Territory Period Quota File Import Mapping | A Sales Administrator can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import Mapping (Data)  
Resource: Sales Territory Period Quota File Import Mapping | |
| Sales Territory Period Quota File Import Metadata | A Sales Administrator can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Period Quota File Import Metadata (Data)  
Resource: Sales Territory Period Quota File Import Metadata | |
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</table>
| Sales Territory Proposal              | A Sales Administrator can manage sales territory proposal for all proposals in the enterprise | **Role:** Territory Management Enterprise Administration Duty  
**Privilege:** Manage Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                       |                          |
|                                      |                                                                                     | **Role:** Territory Management Setup Duty  
**Privilege:** Manage Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                       |                          |
| A Sales Administrator can view sales territory proposal for all proposals in the enterprise |                                                                                     |                                                                                       |                          |
| Sales Territory Proposal Export Object| A Sales Administrator can view sales territory proposal export object for all sales territory proposal export objects in the enterprise | **Role:** Territory Export Management Duty  
**Privilege:** View Sales Territory Proposal Export Object (Data)  
**Resource:** Sales Territory Proposal Export Object |                                                                                       |                          |
| A Sales Administrator can view sales territory proposal export object for all sales territory proposal export objects in the enterprise |                                                                                     |                                                                                       |                          |
| Sales Territory Quota Export Object   | A Sales Administrator can view sales territory quota export object for all sales territory quota export objects | **Role:** Quota Export Management Duty  
**Privilege:** View Sales Territory Quota Export Object (Data)  
**Resource:** Sales Territory Quota Export Object |                                                                                       |                          |
| A Sales Administrator can view sales territory quota export object for all sales territory quota export objects |                                                                                     |                                                                                       |                          |
| Sales Territory Quota File Import     | A Sales Administrator can view sales territory quota file import for all sales territory quota file imports of object type territory quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import (Data)  
**Resource:** Sales Territory Quota File Import |                                                                                       |                          |
| A Sales Administrator can view sales territory quota file import for all sales territory quota file imports of object type territory quota object |                                                                                     |                                                                                       |                          |
| Sales Territory Quota File Import Mapping| A Sales Administrator can view sales territory quota file import mapping for all sales territory quota file import mappings of | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Quota File Import |                                                                                       |                          |
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<th>Business Object</th>
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| Sales Territory Quota File Import Metadata | A Sales Administrator can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Quota File Import Metadata  
Resource: Sales Territory Quota File Import Metadata |                          |
| Sales Territory Quota Time Period Export Object | A Sales Administrator can view sales territory quota time period export object for all sales territory quota time period export objects | Role: Quota Export Management Duty  
Privilege: View Sales Territory Quota Time Period Export Object (Data)  
Resource: Sales Territory Quota Time Period Export Object |                          |
| Sales Territory Resource Export Object | A Sales Administrator can view sales territory resource export object for all sales territory resource export objects in the enterprise | Role: Territory Export Management Duty  
Privilege: View Sales Territory Resource Export Object (Data)  
Resource: Sales Territory Resource Export Object  
Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Resource Export Object (Data)  
Resource: Sales Territory Resource Export Object  
Role: Territory Management T2P Migration Duty  
Privilege: View Sales Territory Resource Export Object (Data)  
Resource: Sales Territory Resource Export Object |                          |
| Sales Territory Resource File Import | A Sales Administrator can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Resource File |                          |
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</table>
| Sales Territory Resource File Import Mapping         | A Sales Administrator can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Resource File Import Mapping (Data)  
Resource: Sales Territory Resource File Import Mapping |                                         |
| Sales Territory Resource File Import Metadata        | A Sales Administrator can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource | Role: Territory Management Export Import Duty  
Privilege: View Sales Territory Resource File Import Metadata  
Resource: Sales Territory Resource File Import Metadata |                                         |
| Source System Reference File Import Activity        | A Sales Administrator can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | Role: Trading Community Import Batch Management Duty  
Privilege: View Source |                                         |
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</table>
| Source System Reference File Import Mapping          | A Sales Administrator can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Source System Reference File Import Mapping Object Type (Data)  
**Resource**: Source System Reference File Import Mapping |                                                                                   |
| Source System Reference File Import Object          | A Sales Administrator can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Source System Reference File Import Object Type (Data)  
**Resource**: Source System Reference File Import Object |                                                                                   |
| Talent Profile                                       | A Sales Administrator can view talent profile model for jobs in their job security profile | **Role**: Workforce Profile Administration Duty  
**Privilege**: View Talent Profile Model (Data)  
**Resource**: Talent Profile |                                                                                   |
|                                                      | A Sales Administrator can view talent profile person for people and assignments in their person and assignment security profile | **Role**: Workforce Profile Administration Duty  
**Privilege**: View Talent Profile Person (Data)  
**Resource**: Talent Profile |                                                                                   |
| Task Assignee Export Object                          | A Sales Administrator can view task assignee export object for all task assignee export objects in the enterprise | **Role**: Common Component Export Management Duty  
**Privilege**: View Task Assignee Export Object (Data)  
**Resource**: Task Assignee Export Object |                                                                                   |
| Task Contact Export Object                          | A Sales Administrator can view task contact export object for all task contact export objects in the enterprise | **Role**: Common Component Export Management Duty  
**Privilege**: View Task |                                                                                   |
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<tbody>
<tr>
<td>Task Export Object</td>
<td>A Sales Administrator can view task export object for all task export objects in the enterprise</td>
<td>Contact Export Object (Data) &lt;br&gt; <strong>Resource:</strong> Task Export Object</td>
<td></td>
</tr>
<tr>
<td>Task File Import Activity</td>
<td>A Sales Administrator can view task file import activity object type for all task file import activities in all resource organizations for which they are authorized</td>
<td>Role: Task File Import Duty &lt;br&gt; <strong>Privilege:</strong> View Task File Import Activity Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Task File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Task File Import Mapping</td>
<td>A Sales Administrator can view task file import mapping object type for all task file import mappings in all resource organizations for which they are authorized</td>
<td>Role: Task File Import Duty &lt;br&gt; <strong>Privilege:</strong> View Task File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Task File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Task File Import Object</td>
<td>A Sales Administrator can view task file import object type for all task file import objects in all resource organizations for which they are authorized</td>
<td>Role: Task File Import Duty &lt;br&gt; <strong>Privilege:</strong> View Task File Import Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Task File Import Object</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Sales Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Account Relationship (Data) &lt;br&gt; <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>A Sales Administrator can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Account Site (Data) &lt;br&gt; <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>A Sales Administrator can view customer account site use for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Account Site Use (Data)</td>
<td></td>
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<tr>
<td>Business Object</td>
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</table>
| Trading Community Export           | A Sales Administrator can view trading community export object for all trading community export objects in the enterprise | **Role:** Trading Community Export Management Duty  
**Privilege:** View Trading Community Export Object (Data)  
**Resource:** Trading Community Export |                                                                       |
| Trading Community Org Address Email Contact Preference | A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Email Contact Preference |                                                                       |
| Trading Community Org Address Phone Contact Preference | A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences of type legal. | **Role:** Legal Contact Preferences Management Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Phone Contact Preference |                                                                       |
<p>| Trading Community Organization     | A Sales Administrator can view trading community organization for all | <strong>Role:</strong> Party Information Inquiry Duty |                                                                       |</p>
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<td>organizations in the enterprise</td>
<td></td>
<td>Privilege: View Trading Community Organization (Data)</td>
<td></td>
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<td></td>
<td></td>
<td>Resource: Trading Community Organization</td>
<td></td>
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<tr>
<td>Trading Community Organization Address</td>
<td>A Sales Administrator can manage trading community legal contact preference for all</td>
<td>Role: Party Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Contact Preference</td>
<td>trading community contact preferences not of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
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<td></td>
<td>A Sales Administrator can manage trading community legal contact preference for all</td>
<td>Role: Legal Contact Preferences Management Duty</td>
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<td></td>
<td>trading community contact preferences of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
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<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email</td>
<td>A Sales Administrator can manage trading community legal contact preference for all</td>
<td>Role: Party Information Inquiry Duty</td>
<td></td>
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<tr>
<td>Contact Preference</td>
<td>trading community contact preferences not of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
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<td></td>
<td>A Sales Administrator can manage trading community legal contact preference for all</td>
<td>Role: Legal Contact Preferences Management Duty</td>
<td></td>
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<tr>
<td></td>
<td>trading community contact preferences of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone</td>
<td>A Sales Administrator can manage trading community legal contact preference for all</td>
<td>Role: Party Information Inquiry Duty</td>
<td></td>
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<tr>
<td>Contact Preference</td>
<td>trading community contact preferences not of type legal.</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Trading Community Organization Phone Contact Preference</td>
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</tr>
<tr>
<td></td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Sales Administrator can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community Contact (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
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<td>------------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------</td>
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</tr>
<tr>
<td></td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td><strong>Role:</strong> Legal Contact Preferences Management Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td><strong>Role:</strong> Legal Contact Preferences Management Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td><strong>Role:</strong> Legal Contact Preferences Management Duty <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data) <strong>Resource:</strong> Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Phone Contact</td>
<td>A Sales Administrator can manage trading community</td>
<td><strong>Role:</strong> Party Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>-------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Preference              | legal contact preference for all trading community contact preferences not of type legal. | Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                                                                       |
|                         | A Sales Administrator can manage trading community legal contact preference for all trading community contact preferences of type legal. | Role: Legal Contact Preferences Management Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                                                                       |
| Trading Community       | A Sales Administrator can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                                                                       |
| Relationship            | A Sales Administrator can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                                                                       |
| Trading Community       | A Sales Administrator can remove trading community resource for all resources in the enterprise | Role: Resource Administration Duty  
Privilege: Remove Trading Community Resource (Data)  
Resource: Trading Community Resource |                                                                       |
| Resource                | A Sales Administrator can update trading community resource for all resources in the enterprise | Role: Resource Administration Duty  
Privilege: Update Trading Community Resource (Data)  
Resource: Trading Community Resource |                                                                       |
<p>|                         | A Sales Administrator can update trading community resource for their resource | Role: Resource Information |                                                                       |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>record</td>
<td></td>
<td>Management Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Privilege: Update</td>
<td>Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Resource: Trading</td>
<td>Community Resource</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Note</td>
<td>A Sales Administrator can manage trading community resource note for all resource</td>
<td>Role: Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>notes</td>
<td>Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: Manage</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can manage trading community resource note for the resource</td>
<td>Role: Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>notes for which they are the owner</td>
<td>Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: Manage</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Note</td>
<td></td>
</tr>
<tr>
<td>A Sales Administrator can view trading community</td>
<td>Role: Resource</td>
<td>Administration Duty</td>
<td></td>
</tr>
<tr>
<td>resource note for all resource notes</td>
<td>Privilege: View</td>
<td>Management Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Sales Representative</td>
<td>A Sales Administrator can manage trading community salesperson setup for the</td>
<td>Role: Resource</td>
<td></td>
</tr>
<tr>
<td>Setup</td>
<td>reference data sets for which they are authorized</td>
<td>Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: Manage</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Salesperson Setup</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Administrator can view trading community salesperson setup for the</td>
<td>Role: Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td>reference data sets for which they are authorized</td>
<td>Administration Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: View</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Trading Community</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Salesperson Setup</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(Data)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Resource</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Resource Skill| A Sales Administrator can manage trading community resource skill for all resource skills | **Role:** Resource Administration Duty  
**Privilege:** Manage Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |                          |
|                                 | A Sales Administrator can manage trading community resource skill for the resource skills of persons who they manage | **Role:** Resource Information Management Duty  
**Privilege:** Manage Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |                          |
|                                 | A Sales Administrator can manage trading community resource skill for their resource skills | **Role:** Resource Information Management Duty  
**Privilege:** Manage Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |                          |
|                                 | A Sales Administrator can view trading community resource skill for all resource skills | **Role:** Resource Administration Duty  
**Privilege:** View Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |                          |
|                                 | A Sales Administrator can view trading community resource skill for the resource skills of persons who they manage | **Role:** Resource Information Management Duty  
**Privilege:** View Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |                          |
|                                 | A Sales Administrator can view trading community resource skill for their resource skills | **Role:** Resource Information Management Duty  
**Privilege:** View Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |                          |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>User</td>
<td>A Sales Administrator can edit user name for persons in their person security profile.</td>
<td>Role: User Name Edit Duty Privilege: Edit User Name (Data) Resource: User</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Sales Analyst**

Identifies interesting sales trends and customer behavior insights useful to help the overall sales organization to target customers more effectively.

**Duties**

Duties assigned directly and indirectly to the job role **Sales Analyst**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Product Recommendation Analysis Duty</td>
<td>Manages business rules and recommendations about selling the right products to the right customers. Analyzes product recommendations and schedules sales lead generation and predictive model learning.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Analyst Duty</td>
<td>All duties associated with the Sales Analyst job role</td>
</tr>
<tr>
<td>Sales Lead Processing Duty</td>
<td>Processes sales leads including managing, importing, and assigning sales lead activities.</td>
</tr>
<tr>
<td>Sales Operational Analysis Duty</td>
<td>BI duty role to analyze predictive models and identify interesting sales trends and customer behavior insights useful to help overall sales organization target customers more effectively.</td>
</tr>
<tr>
<td>Sales Operational Transaction Analysis Duty</td>
<td>BI duty role to analyze predictive models and identify interesting sales trends and customer behavior insights useful to help overall sales organization target customers more effectively. Maps to Sales Analyst role</td>
</tr>
<tr>
<td>Sales Predictor Administration</td>
<td>Manages recommendation configuration parameters and selects</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>--------------------------------------------------</td>
</tr>
<tr>
<td>Duty</td>
<td>metadata entities and attributes.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Lead Import</td>
<td>Allows to upload data file to import Lead related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Sales Analyst**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Analyst</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Sales Analyst Duty</td>
</tr>
<tr>
<td>Product Recommendation Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Sales Lead Processing Duty</td>
</tr>
<tr>
<td>File Import Management Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
</tr>
<tr>
<td>Trading Community Import Process Management Duty</td>
</tr>
<tr>
<td>Sales Operational Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
</tr>
<tr>
<td>Sales Predictor Administration Duty</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
</tr>
<tr>
<td>Sales Operational Transaction Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
</tr>
<tr>
<td>Upload data for Lead Import</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
</tr>
</tbody>
</table>
## Privileges

Privileges granted to duties of the job role **Sales Analyst**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td>Product Recommendation Analysis Duty</td>
<td>Manages business rules and recommendations about selling the right products to the right customers. Analyzes product recommendations and schedules sales lead generation and predictive model learning.</td>
<td>Analyze Leads Generated</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Analyze Product Recommendation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Recommendations Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Rule and Product for Recommendation</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Schedule Attribute Importance Model Learning</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Schedule Predictive Model Learning</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Schedule Sales Lead Generation</td>
</tr>
<tr>
<td>Sales Lead Processing Duty</td>
<td>Processes sales leads including managing, importing, and assigning sales lead activities.</td>
<td>Create Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Delete Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Export Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Import Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Lead Processing Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Lead Qualification Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Lead Processing</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Qualify Sales Lead</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Lead Processing Scheduler</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Update Sales Lead</td>
</tr>
<tr>
<td>Sales Predictor Administration Duty</td>
<td>Manages recommendation configuration parameters and selects metadata entities and attributes.</td>
<td>Manage Recommendation Configuration Parameter</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Select Metadata Entities and Attributes</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Enter Trading Community Import Batch Process Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Purge Trading Community Import Batch</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Error Report</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Process</td>
</tr>
</tbody>
</table>
### Duty Role

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Import Process Management Duty</td>
<td>Manages trading community data import batch processes.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Modify Trading Community Import Batch Process Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Purge Trading Community Import Batch</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Error Report</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Details and Statistics</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Errors and Details</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Information</td>
</tr>
</tbody>
</table>

### Data Security Policies

Data security policies and their enforcement across analytics application for the job role Sales Analyst

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment Category</td>
<td>A Sales Analyst can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Category Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>----------------------</td>
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<tr>
<td></td>
<td>miscellaneous category attachments data</td>
<td>Data Review Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege: Update&lt;/b&gt;&lt;br&gt;Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Activity</td>
<td>A Sales Analyst can view classification code file import activity object type for all classification code file import activities of object type 'classification code'</td>
<td>Role: Trading&lt;br&gt;Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege: View&lt;/b&gt;&lt;br&gt;Classification Code File Import Activity Object Type (Data)&lt;br&gt;&lt;br&gt;&lt;b&gt;Resource: Classification Code File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Mapping</td>
<td>A Sales Analyst can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code'</td>
<td>Role: Trading&lt;br&gt;Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege: View&lt;/b&gt;&lt;br&gt;Classification Code File Import Mapping Object Type (Data)&lt;br&gt;&lt;br&gt;&lt;b&gt;Resource: Classification Code File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Classification Code File Import Object</td>
<td>A Sales Analyst can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td>Role: Trading&lt;br&gt;Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege: View&lt;/b&gt;&lt;br&gt;Classification Code File Import Object Type (Data)&lt;br&gt;&lt;br&gt;&lt;b&gt;Resource: Classification Code File Import Object</td>
<td></td>
</tr>
<tr>
<td>Consumer File Import Activity</td>
<td>A Sales Analyst can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td>Role: Trading&lt;br&gt;Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege: View&lt;/b&gt;&lt;br&gt;Consumer File Import Activity Object Type (Data)&lt;br&gt;&lt;br&gt;&lt;b&gt;Resource: Consumer File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Consumer File Import Mapping</td>
<td>A Sales Analyst can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td>Role: Trading&lt;br&gt;Community Import Batch Management Duty&lt;br&gt;&lt;br&gt;&lt;b&gt;Privilege: View&lt;/b&gt;&lt;br&gt;Consumer File Import Mapping Object Type</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Consumer File Import Object</td>
<td>A Sales Analyst can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Consumer File Import Object Type (Data) Resource: Consumer File Import Object</td>
<td></td>
</tr>
<tr>
<td>Contact File Import Object</td>
<td>A Sales Analyst can view contact file import activity object type for all contact file import activities of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Contact File Import Activity Object Type (Data) Resource: Contact File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Contact File Import Object</td>
<td>A Sales Analyst can view contact file import object type for all contact file import objects of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Contact File Import Object Type (Data) Resource: Contact File Import Object</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Activity</td>
<td>A Sales Analyst can view customer file import activity object type for all customer file import activities of object type 'customer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Customer File Import Activity Object Type (Data) Resource: Customer File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Mapping</td>
<td>A Sales Analyst can view customer file import mapping object type for all customer file import mappings of object type 'customer'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Customer File Import Mapping Object Type (Data) Resource: Customer File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Customer File Import Object</td>
<td>A Sales Analyst can view customer file import object type for all customer file import objects of object type</td>
<td>Role: Trading Community Import Batch Management Duty</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>'customer'</td>
<td>'customer'</td>
<td>Privilege: View Customer File Import Object Type (Data)</td>
<td></td>
</tr>
<tr>
<td>Group Customer File Import Activity</td>
<td>A Sales Analyst can view group customer file import activity object type for all group customer file import activities of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
<td></td>
</tr>
<tr>
<td>Group Customer File Import Mapping</td>
<td>A Sales Analyst can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer'</td>
<td>Privilege: View Group Customer File Import Activity Object Type (Data)</td>
<td></td>
</tr>
<tr>
<td>Group Customer File Import Object</td>
<td>A Sales Analyst can view group customer file import object type for all group customer file import objects of object type 'group customer'</td>
<td>Privilege: View Group Customer File Import Object (Data)</td>
<td></td>
</tr>
<tr>
<td>Hierarchy File Import Activity</td>
<td>A Sales Analyst can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'</td>
<td>Privilege: View Hierarchy File Import Activity Object Type (Data)</td>
<td></td>
</tr>
<tr>
<td>Hierarchy File Import Mapping</td>
<td>A Sales Analyst can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy'</td>
<td>Privilege: View Hierarchy File Import Mapping Object Type (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Implementation</td>
<td>Analytics Implementation</td>
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</tbody>
</table>
| Hierarchy File Import Object    | A Sales Analyst can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Object Type (Data)  
**Resource:** Hierarchy File Import Object |                                                        |
| Hierarchy Node File Import Activity | A Sales Analyst can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy Node File Import Activity Object Type (Data)  
**Resource:** Hierarchy Node File Import Activity |                                                        |
| Hierarchy Node File Import Mapping | A Sales Analyst can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy Node File Import Mapping Object Type (Data)  
**Resource:** Hierarchy Node File Import Mapping |                                                        |
| Hierarchy Node File Import Object | A Sales Analyst can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy Node File Import Object Type (Data)  
**Resource:** Hierarchy Node File Import Object |                                                        |
| Legal Entity File Import Activity | A Sales Analyst can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Activity Object Type (Data)  
**Resource:** Legal Entity File Import Activity |                                                        |
| Legal Entity File Import        | A Sales Analyst can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Activity Object Type (Data)  
**Resource:** Legal Entity File Import Activity |                                                        |
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<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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<tr>
<td>Mapping</td>
<td>entity file import mapping object type for all legal entity file import mappings of object type 'legal entity'</td>
<td>Community Import Batch Management Duty &lt;br&gt; <strong>Privilege</strong>: View Legal Entity File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Legal Entity File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Legal Entity File Import Object</td>
<td>A Sales Analyst can view legal entity file import object type for all legal entity file import objects of object type 'legal entity'</td>
<td>Role: Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege</strong>: View Legal Entity File Import Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Legal Entity File Import Object</td>
<td></td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Sales Analyst can delete sales lead for all retired leads in the enterprise</td>
<td>Role: Sales Lead Processing Duty &lt;br&gt; <strong>Privilege</strong>: Delete Sales Lead (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Analyst can update sales lead for all sales leads in the enterprise</td>
<td>Role: Sales Lead Processing Duty &lt;br&gt; <strong>Privilege</strong>: Update Sales Lead (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Analyst can view sales lead for all sales leads in the enterprise</td>
<td>Role: Sales Lead Processing Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Lead (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead</td>
<td></td>
</tr>
<tr>
<td>Sales Lead File Import Activity</td>
<td>A Sales Analyst can view sales lead file import activity object type for all file import activities of type lead in the enterprise</td>
<td>Role: Sales Lead Processing Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Lead File Import Activity Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Sales Lead File Import Mapping</td>
<td>A Sales Analyst can view sales lead file import mapping object type for all file import mappings of type lead in the enterprise</td>
<td>Role: Sales Lead Processing Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Lead File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource</strong>: Sales Lead File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Sales Lead File Import Object</td>
<td>A Sales Analyst can view sales lead file import object type for all file import objects of type lead in the enterprise</td>
<td>Role: Sales Lead Processing Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Lead File Import Object Type (Data)</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Sales Lead Note</td>
<td>A Sales Analyst can delete sales lead note where they have delete access to the sales lead</td>
<td>Role: Sales Lead Processing Duty Privilege: Delete Sales Lead Note (Data) Resource: Sales Lead Note</td>
<td>Resource: Sales Lead File Import Object</td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note</td>
<td>Role: Sales Lead Processing Duty Privilege: Delete Sales Lead Note (Data) Resource: Sales Lead Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note</td>
<td>Role: Sales Lead Processing Duty Privilege: Update Sales Lead Note (Data) Resource: Sales Lead Note</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Analyst can view sales lead note for all internal sales lead notes in the enterprise</td>
<td>Role: Sales Lead Processing Duty Privilege: View Sales Lead Note (Data) Resource: Sales Lead Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can view sales lead note where they are the author of the private sales lead note</td>
<td>Role: Sales Lead Processing Duty Privilege: View Sales Lead Note (Data) Resource: Sales Lead Note</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Activity</td>
<td>A Sales Analyst can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Source System Reference File Import Activity Object Type (Data) Resource: Source System Reference File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Implementation</td>
<td>Analytics Implementation</td>
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<tr>
<td>Source System Reference File Import Object</td>
<td>A Sales Analyst can view source system reference file import object type for all source system reference file import objects of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Source System Reference File Import Object Type (Data) Resource: Source System Reference File Import Object</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Sales Analyst can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Sales Analyst can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Analyst can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
</tbody>
</table>
### Business Object

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Trading Community Person Email Contact Preference | A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |
| Trading Community Person Phone Contact Preference | A Sales Analyst can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |

### Job Role: Sales Catalog Administrator

Sets up and maintains sales catalogs for leads, opportunities, quotes and orders; sets up and maintains rollup catalog for the purpose of forecasting, territory management, and other purposes. Also associates products, promotions, and competitor products to catalogs, and defines eligibility rules. Also manages the bulk export and import of all product group-related objects.

#### Duties

Duties assigned directly and indirectly to the job role **Sales Catalog Administrator**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
<td>Manages contracts file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
</tr>
<tr>
<td>Sales Catalog Administrator Duty</td>
<td>Inherits all duties performed by the sales catalog administrator.</td>
</tr>
<tr>
<td>Sales Catalog UI Customization Duty</td>
<td>Allows customization of Sales Catalog pages.</td>
</tr>
</tbody>
</table>
### Duty Role

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upload data for Product Group Import</td>
<td>Allows to upload data file to import Product Group related data.</td>
</tr>
</tbody>
</table>

### Role Hierarchy

Roles inherited directly and indirectly by the job role **Sales Catalog Administrator**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Catalog Administrator</td>
</tr>
<tr>
<td>Sales Catalog Administrator Duty</td>
</tr>
<tr>
<td>Administration Link View Duty</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
</tr>
<tr>
<td>Contract File Import Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>File Import Management Duty</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
</tr>
<tr>
<td>Sales Catalog UI Customization Duty</td>
</tr>
<tr>
<td>Upload data for Product Group Import</td>
</tr>
</tbody>
</table>
**Privileges**

Privileges granted to duties of the job role **Sales Catalog Administrator**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Set Up File Import Activity</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks</td>
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<td>Review Applications</td>
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<td>Offering</td>
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<td>Review Setsups Functional</td>
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<td></td>
<td>User Overview</td>
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<td>Setup and Maintain</td>
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<td></td>
<td>Applications</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>Item Reference</td>
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<td></td>
<td>View Item</td>
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<td></td>
<td>View Item Organization</td>
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<td>Association</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Item Relationship</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sales Catalog Administration Duty</td>
<td>Manages product groups and product eligibility rules.</td>
<td>Manage Product Eligibility</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Rules</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Product Groups</td>
</tr>
<tr>
<td>Sales Catalog UI Customization Duty</td>
<td>Allows customization of Sales Catalog pages</td>
<td>Customize Sales Catalog UI</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Sales Catalog Administrator**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment Category</td>
<td>A Sales Catalog Administrator can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Common Reference</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Data Review Duty</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privilege: Delete Application Attachment</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Applications</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>--------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td></td>
<td>can read application attachment for all miscellaneous category attachments data</td>
<td>Common Reference Data Review Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Read Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Catalog Administrator can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Update Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Contract File Import Object</td>
<td>A Sales Catalog Administrator can view contract import for all the contract file import objects</td>
<td>Role: Contract File Import Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Contract Import (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Contract File Import Object</td>
<td></td>
</tr>
<tr>
<td>File Export Batch</td>
<td>A Sales Catalog Administrator can view file export batch for all export batches</td>
<td>Role: CRM Export Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View File Export Batch (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: File Export Batch</td>
<td></td>
</tr>
<tr>
<td>File Export Object</td>
<td>A Sales Catalog Administrator can manage export unit test for all export unit test objects</td>
<td>Role: CRM Export Management Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Export Unit Test (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: File Export Object</td>
<td></td>
</tr>
<tr>
<td>Product Group Details Export Object</td>
<td>A Sales Catalog Administrator can view product group export object for all product group details export objects in the enterprise</td>
<td>Role: Sales Catalog Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Product Group Export Object (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Product Group Details Export Object</td>
<td></td>
</tr>
<tr>
<td>Product Group File Import Activity</td>
<td>A Sales Catalog Administrator can view product group file import activity object type for all authorized product group file import activities in all resource organizations where they are authorized</td>
<td>Role: Sales Catalog Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Product Group File Import Activity Object Type (Data) &lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Product Group File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Product Group File Import Mapping</td>
<td>A Sales Catalog Administrator can view product group file import mapping object type for all product group file import mappings in all resource organizations where they are</td>
<td>Role: Sales Catalog Administration Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Product Group File Import Mapping Object Type (Data)</td>
<td></td>
</tr>
</tbody>
</table>
### Business Object

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Group File Import Object</td>
<td>A Sales Catalog Administrator can view product group file import object type for all product group file import objects in all resource organizations where they are authorized</td>
<td>Resource: Product Group File Import Object Type (Data)</td>
<td></td>
</tr>
<tr>
<td>Product Group Products Export Object</td>
<td>A Sales Catalog Administrator can view product group export object for all product group products export objects in the enterprise</td>
<td>Role: Sales Catalog Administration Duty&lt;br&gt;Privilege: View Product Group File Import Object Type (Data)&lt;br&gt;Resource: Product Group File Import Object</td>
<td></td>
</tr>
<tr>
<td>Product Group Subgroups Export Object</td>
<td>A Sales Catalog Administrator can view product group export object for all product group subgroups export objects in the enterprise</td>
<td>Role: Sales Catalog Administration Duty&lt;br&gt;Privilege: View Product Group Export Object (Data)&lt;br&gt;Resource: Product Group Subgroups Export Object</td>
<td></td>
</tr>
<tr>
<td>Product Group Translations Export Object</td>
<td>A Sales Catalog Administrator can view product group export object for all product group translations export objects in the enterprise</td>
<td>Role: Sales Catalog Administration Duty&lt;br&gt;Privilege: View Product Group Export Object (Data)&lt;br&gt;Resource: Product Group Translations Export Object</td>
<td></td>
</tr>
</tbody>
</table>

### Job Role: Sales Lead Qualifier

Identifies, generates and qualifies sales leads and ensures that they are successfully closed within established time objectives. Includes the ability to deliver reports, ensure a healthy sales pipeline volume, help shorten sales cycles, shape lead generation strategies, and provide effective guidance to the rest of the lead qualification team. Other supporting roles include territory development, event and webinar strategies.

### Duties

Duties assigned directly and indirectly to the job role **Sales Lead Qualifier**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
</tr>
<tr>
<td>Application All Profile Value</td>
<td>Manages all application profile values.</td>
</tr>
<tr>
<td>Administration Duty</td>
<td></td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>---------------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
</tr>
<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
</tr>
<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
</tr>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Process Engineering Human Taskflow Administration Duty</td>
<td>This role grants a user the privilege to perform administrative actions in the workflow functionality via the worklist UI. A user in this role will be able to view all tasks in the system, recover errored (incorrectly assigned) tasks, create approval groups and edit task configuration / rules DT@RT UI (both AMX functionality) This is a business administrator type role. This role is granted to SOAAdmin.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Customer Center Custom Object File Import Duty</td>
<td>Manages file import of all top-level customer center custom objects. Unlike seeded customer center objects where they are individually secured by their unique object codes, all top-level customer center custom objects within the deployed customer center application are secured by a common object code.</td>
</tr>
<tr>
<td>Customer Center UI Customization Duty</td>
<td>Allows customization of Customer Center pages</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td>Allows to delete CRM content on content server.</td>
</tr>
<tr>
<td>Download data for Sales Account Custom Object Export</td>
<td>Allows to download data exported from Sales Account Custom Object related data.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
</tr>
<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
<td>BI duty role to access warehouse data for Fusion Opportunity Landscape(SPD). This duty role is built exclusively for SPD</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
</tr>
<tr>
<td>Legal Contact Preferences Management Duty</td>
<td>Grants privileges to manage legal contact preferences</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Marketing Analysis module.</td>
</tr>
<tr>
<td>Marketing Campaign Data Review Duty</td>
<td>Views marketing campaigns and treatments across the enterprise.</td>
</tr>
<tr>
<td>Marketing Lead Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns. Maps to Sales Lead Qualifier role</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal marketing users. Additional duties include viewing of appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Marketing Source Code Data Review Duty</td>
<td>Reviews marketing source codes that represent a combination of treatment, segment, list, and campaign information.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Landscape Access Duty</td>
<td>Reviews prospective accounts for Sales targeting and accesses leads from Opportunity landscape tool.</td>
</tr>
<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
<td>BI Duty role to be used for Opportunity Landscape analysis</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
<td>Manages organization basic information.</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
<td>Grants privileges to view organization relationship information</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
<td>Grants privileges to manage organization relationship information</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Contact Information Management Duty</td>
<td>Manages personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Personal Identifier Management Duty</td>
<td>Manages social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Directory Management Duty</td>
<td>Obsoleted Role. Not used anymore</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
<td>Manages resource organizations.</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
</tr>
<tr>
<td>Review Customer Duty</td>
<td>Role that carries the duty for read only access to customers</td>
</tr>
<tr>
<td>Sales Account Team File Import Duty</td>
<td>Manages sales account team file import objects, mappings, and activities.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Lead Attachment Management Duty</td>
<td>Manages secured file attachments of specific categories associated to sales leads.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Qualification Duty</td>
<td>Qualifies sales leads to determine the sales readiness of the lead.</td>
</tr>
<tr>
<td>Sales Lead Qualifier Duty</td>
<td>Inherits all duties performed by sales lead qualifiers.</td>
</tr>
<tr>
<td>Sales Party Administration Duty</td>
<td>Manages named sales accounts, sales account import scheduler and the flagging of existing accounts. Additional duties include managing sales parties, functional setups, customer center objects, and relationship information inquiries.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Partner Territory Management Duty</td>
<td>Manages sales account partner territory associations.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Trading Community Confidential PII Management Duty</td>
<td>Manages personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Trading Community Export Management Duty</td>
<td>Manages bulk export of all party related objects.</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Sales Account Resource Team Import</td>
<td>Allows to upload data file to import Sales Account Resource Team related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles,</td>
</tr>
<tr>
<td></td>
<td>related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Sales Lead Qualifier**

**Inherited Roles**

**Sales Lead Qualifier**

- Business Intelligence Applications Worker
- Business Intelligence Applications Analysis Duty
- Business Process Human Taskflow Administration Duty
- Business Process Engineering Human Taskflow Administration Duty
- Delete CRM documents on content server
- Download data for Sales Account Custom Object Export
- Fusion Opportunity Landscape Analysis Duty
- Business Intelligence Authoring Duty
- Marketing Analysis Currency Preference
- Resource Hierarchy Data Security
- Territory Hierarchy Data Security
- Marketing Lead Analysis Duty
- Business Intelligence Authoring Duty
- Marketing Analysis Currency Preference
- Resource Hierarchy Data Security
- Territory Hierarchy Data Security
- Marketing Lead Transaction Analysis Duty
- Business Intelligence Authoring Duty
- Opportunity Landscape Transaction Analysis Duty
- Business Intelligence Authoring Duty
- Resource Party Information Inquiry Duty
### Inherited Roles

<table>
<thead>
<tr>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resource Directory Management Duty</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
</tr>
<tr>
<td>Organization Information Management Duty</td>
</tr>
<tr>
<td>Organization Information Inquiry Duty</td>
</tr>
<tr>
<td>Organization Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Organization Relationships Management Duty</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
</tr>
<tr>
<td>View Person Details Duty</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
</tr>
<tr>
<td>Resource Organization Management Duty</td>
</tr>
<tr>
<td>Application Tree Administration Duty</td>
</tr>
<tr>
<td>Resource Team Management Duty</td>
</tr>
<tr>
<td>Sales Lead Qualifier Duty</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Lead Registration Processing Duty</td>
</tr>
<tr>
<td>Marketing Campaign Data Review Duty</td>
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<tr>
<td>Marketing Lead Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Marketing Sales Party Management Duty</td>
</tr>
<tr>
<td>Appointment View Duty</td>
</tr>
<tr>
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</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
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<tr>
<td>Customer Account Addresses Inquiry Duty</td>
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<tr>
<td>Customer Account Contacts Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
</tr>
<tr>
<td>Customer Account Relationships Inquiry Duty</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
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Privileges

Privileges granted to duties of the job role **Sales Lead Qualifier**.

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<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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<tbody>
<tr>
<td>Administration Link View Duty</td>
<td>Provides access to the Administration Link on the UI Shell.</td>
<td>View Administration Link</td>
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<tr>
<td>Application All Profile Value Administration Duty</td>
<td>Manages all application profile values.</td>
<td>Manage All Application Profile Values</td>
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<tr>
<td>Application Descriptive Flexfield Administration Duty</td>
<td>Manages descriptive and extensible flexfields.</td>
<td>Manage Application Descriptive Flexfield</td>
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<td>Manage Application Extensible Flexfield</td>
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<td>Manage Application Flexfield Value Set</td>
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<tr>
<td>Application Lookup Administration Duty</td>
<td>Manages application common lookups, set-enabled lookups, and standard lookups.</td>
<td>Manage Application Common Lookup</td>
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<td>Manage Application Set-Enabled Lookup</td>
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<td>Manage Application Standard Lookup</td>
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<tr>
<td>Application Profile Option Registration Duty</td>
<td>Manages application profile categories and profile options.</td>
<td>Manage Application Profile Category</td>
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<td>Manage Application Profile Option</td>
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<tr>
<td>Application Tree Administration Duty</td>
<td>Manages application trees and tree labels.</td>
<td>Manage Application Tree</td>
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<td>Manage Application Tree Label</td>
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<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
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<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset</td>
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<td>View Product Recommendation</td>
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<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process</td>
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<td>Set Up CRM Objects for Export</td>
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<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent</td>
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<td>Enable Full Access</td>
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<td>Enable Sell Intent</td>
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<td>Generate PDF Contract for Text Search</td>
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<td>View Contract</td>
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<td>View Contract Terms</td>
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<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site</td>
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<td>View Customer Account Site</td>
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<td>View Customer Account Site Use</td>
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<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact</td>
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<td>View Customer Account Contact</td>
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<td>View Customer Account Contact Responsibility</td>
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<td>Customer Account</td>
<td>Views customer account basic</td>
<td>Export Customer Account</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Information Inquiry Duty</td>
<td>Information.</td>
<td>Search Trading Community Organization, View Customer Account, View Customer Account Information</td>
</tr>
<tr>
<td>Customer Center UI</td>
<td>Allows customization of Customer Center pages</td>
<td>Customize Customer Center UI</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler, Set Up File Import Activity</td>
</tr>
<tr>
<td>Functional Setups Duty</td>
<td>Uses the functional user overview, and assigned tasks, and task lists.</td>
<td>Execute Setup Tasks, Review Applications Offering, Review Setups Functional User Overview, Setup and Maintain Applications</td>
</tr>
<tr>
<td>Group Information Management Duty</td>
<td>Manages group basic and child information.</td>
<td>Manage Trading Community Group Addresses, Manage Trading Community Group Attachments, Manage Trading Community Group Classifications, Manage Trading Community Group Contact Points, Manage Trading Community Group Contact Preferences, Manage Trading Community Group Details, Manage Trading Community Group Identifiers, Manage Trading Community Group Interactions, Manage Trading Community Group Names, Manage Trading</td>
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<td>Duty Role</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
<td>Accept Sales Lead</td>
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<td>Delete Sales Lead Internal Attributes</td>
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<td>Reject Sales Lead</td>
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<td>Select Sales Lead Internal Attributes</td>
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<td>Update Sales Lead Internal Attributes</td>
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<td>View Sales Lead Contextual Bin</td>
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<td>View Sales Lead Internal Tabs</td>
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<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<td>View Geography Information</td>
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<td>View Trading Community Location</td>
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<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
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<td>Restore Trading Community Location</td>
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<tr>
<td>Marketing Campaign Data Review Duty</td>
<td>Views marketing campaigns and treatments across the enterprise.</td>
<td>View Marketing Campaign</td>
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<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Treatment</td>
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<tr>
<td>Marketing Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal marketing users. Additional duties include viewing of appointments, interactions, and customer contacts.</td>
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<td>Marketing Source Code Data Review Duty</td>
<td>Reviews marketing source codes that represent a combination of treatment, segment, list, and campaign information.</td>
<td>View Marketing Source Code</td>
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<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td>Opportunity Landscape Access Duty</td>
<td>Reviews prospective accounts for Sales targeting and accesses leads from Opportunity landscape tool.</td>
<td>Identify Sales Lead</td>
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<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
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<td>Organization Information Inquiry Duty</td>
<td>Views organization basic information.</td>
<td>Search Trading Community Organization Additional Identifier</td>
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<td>Update Trading Community Person Classification Code Assignment</td>
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<td>View Trading Community Person Source System Mapping</td>
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<td>View Trading Community Person Usage Assignment</td>
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<td>Person Relationships Inquiry Duty</td>
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<td>Grants privileges to view person Relationship information</td>
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<td>Export Trading Community Person Relationship</td>
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<td>Duty Role</td>
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<td>Person Relationships</td>
<td>Grants privileges to manage person Relationship information</td>
<td>Add Trading Community Person Relationship</td>
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<td>Management Duty</td>
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<td>Remove Trading Community Person Relationship</td>
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<td>Restore Trading Community Person Relationship</td>
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<td>Update Trading Community Person Relationship</td>
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<td>Purchase Agreement Viewing</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<td>Duty</td>
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<td>View Purchase Order</td>
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<td>Purchase Order Viewing</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
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<td>Duty</td>
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<td>Real Time Communication</td>
<td>Allows to manage real time communication.</td>
<td>Manage Real Time Communication</td>
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<td>Management Duty</td>
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<td>Resource Information</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Management Duty</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Resource Team Management Duty</td>
<td>Manages resource teams.</td>
<td>Search Trading Community Resource Team</td>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
<td>Update Customer Purchase</td>
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<td>View Customer Competitor Purchase</td>
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<td>View Sales Reference Customer</td>
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<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
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<td>Sales Lead Qualification Duty</td>
<td>Qualifies sales leads to determine the sales readiness of the lead.</td>
<td>Create Sales Lead</td>
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<td>Identify Sales Lead</td>
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<td>Manage Lead Qualification Work Area</td>
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<td>Manage Sales Lead</td>
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<td>Qualify Sales Lead</td>
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<td>Update Sales Lead</td>
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<td>View Sales Lead</td>
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<tr>
<td>Sales Party Administration Duty</td>
<td>Manages named sales accounts, sales account import scheduler and the flagging of existing accounts. Additional duties include managing sales parties, functional setups, customer center objects, and relationship information inquiries.</td>
<td>Delete Consumer</td>
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<td>Delete Sales Account</td>
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<td>End date Sales Account</td>
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<td>Manage Named Sales Account</td>
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<td>Manage Original System References</td>
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<td>Run Purge Batch</td>
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<td>Assignment Information Process</td>
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<td>Run Sales Account Import Scheduler</td>
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<td>Run Update Existing Account Flag Service</td>
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<td>View Original System Reference</td>
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<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
<td>Create Asset</td>
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<td>Create Consumer</td>
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<td>View Original System Reference</td>
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<td>Sales Party Partner Territory</td>
<td>Manages sales account partner territory associations.</td>
<td>Manage Sales Party Partner Territory</td>
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<td>Management Duty</td>
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<td>Manage Customers Work Area</td>
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<td>View Revenue by Organization Hierarchy</td>
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<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
<td>Manage Sales Account</td>
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<td>View Sales Account Appointment</td>
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<td>View Siebel Service Requests</td>
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<td>Enter Trading Community Import Batch Information</td>
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<td>Purge Trading Community Import Batch</td>
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<td>Run Trading Community Import Batch Error Report</td>
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<td>View Trading Community Import Batch Details and Statistics</td>
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<td>View Trading Community Import Batch Errors and Details</td>
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<td>View Trading Community Import Batch Information</td>
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<td>Trading Community Merge</td>
<td>Grants privileges for end user to create</td>
<td>Enter Trading Community Import Batch Information</td>
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<td>Enter Trading Community Import Batch Process Information</td>
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<td>Request Management Duty</td>
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<td>Submit Trading Community</td>
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<td>Merge Request</td>
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<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
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<tr>
<td>Workforce Profile Resource</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of</td>
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<tr>
<td>Manager Duty</td>
<td>profiles within the Resource Management component of Oracle Fusion Trading Community</td>
<td>Manage Person Talent Profile</td>
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<td>Model.</td>
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**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Sales Lead Qualifier**

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<tr>
<th>Business Object</th>
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<tbody>
<tr>
<td>Application Attachment</td>
<td>A Sales Lead Qualifier can delete application attachment for all application</td>
<td>Role: Sales Lead Attachment</td>
<td></td>
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<tr>
<td></td>
<td>attachments of categories including sales lead document and miscellaneous</td>
<td>Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: Delete</td>
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<td></td>
<td>Application Attachment</td>
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<td></td>
<td>A Sales Lead Qualifier can read application attachment for all application</td>
<td>Role: Sales Lead Attachment</td>
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<td></td>
<td>attachments of categories including sales lead document and miscellaneous</td>
<td>Management Duty</td>
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<td></td>
<td>Privilege: Read</td>
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<td></td>
<td></td>
<td>Application Attachment</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can read application attachment for the categories</td>
<td>Role: Purchase Document</td>
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<td></td>
<td>including document, from supplier, miscellaneous, to supplier, to buyer, to</td>
<td>Attachment Inquiry Duty</td>
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<td>receiver, to approver, to payables, and internal to purchasing</td>
<td>Privilege: Read</td>
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<td>Application Attachment</td>
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<td></td>
<td>A Sales Lead Qualifier can update application attachment for all application</td>
<td>Role: Sales Lead Attachment</td>
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<td></td>
<td>attachments of categories including sales lead document and miscellaneous</td>
<td>Management Duty</td>
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<td></td>
<td>Privilege: Update</td>
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<td>Application Attachment</td>
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<td></td>
<td>Application Attachment Category</td>
<td>Role: Applications</td>
<td></td>
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<td></td>
<td>A Sales Lead Qualifier can delete application attachment for all miscellaneous</td>
<td>Common Reference Data</td>
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<td></td>
<td>category attachments data</td>
<td>Review Duty</td>
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<td></td>
<td>Privilege: Delete</td>
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<td></td>
<td>Application Attachment</td>
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<td></td>
<td>Resource: Application</td>
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<td></td>
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<td>Attachment Category</td>
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</tbody>
</table>
|                                     | A Sales Lead Qualifier can read application attachment for all miscellaneous category attachments data | Role: Applications Common Reference Data Review Duty  
Privilege: Read Application Attachment  
Resource: Application Attachment Category |                                                      |
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</table>
| Activity                        | view consumer file import activity object type for all consumer file import activities of object type 'consumer' | Community Import Batch Management Duty  
**Privilege:** View  
Consumer File Import Activity Object Type (Data)  
**Resource:** Consumer File Import Activity |                                                        |
| Consumer File Import Mapping    | A Sales Lead Qualifier can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer' | **Role:** Trading  
Community Import Batch Management Duty  
**Privilege:** View  
Consumer File Import Mapping Object Type (Data)  
**Resource:** Consumer File Import Mapping |                                                        |
| Consumer File Import Object     | A Sales Lead Qualifier can view consumer file import object type for all consumer file import objects of object type 'consumer' | **Role:** Trading  
Community Import Batch Management Duty  
**Privilege:** View  
Consumer File Import Object Type (Data)  
**Resource:** Consumer File Import Object |                                                        |
| Contact Center Agent            | A Sales Lead Qualifier can manage agent connector settings where they are the assignee of the contact center agent | **Role:** Real Time Communication Management Duty  
**Privilege:** Manage Agent Connector Settings (Data)  
**Resource:** Contact Center Agent |                                                        |
| Contact File Import Activity    | A Sales Lead Qualifier can view contact file import activity object type for all contact file import activities of object type 'contact' | **Role:** Trading  
Community Import Batch Management Duty  
**Privilege:** View  
Contact File Import Activity Object Type (Data)  
**Resource:** Contact File Import Activity |                                                        |
| Contact File Import Object      | A Sales Lead Qualifier can view contact file import object type for all contact file import objects of object type 'contact' | **Role:** Trading  
Community Import Batch Management Duty  
**Privilege:** View  
Contact File Import Object Type (Data)  
**Resource:** Contact File Import Object |                                                        |
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<tr>
<td>Contract</td>
<td>A Sales Lead Qualifier can view contract for all business units</td>
<td>Role: Contract View Access Across All Contracts Duty</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Contract (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Contract</td>
<td></td>
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<tr>
<td>Contract Note</td>
<td>A Sales Lead Qualifier can view contract note for notes that are not private or private notes where they are the author.</td>
<td>Role: Contract View Access Across All Contracts Duty</td>
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<td></td>
<td></td>
<td>Privilege: View Contract Note (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Contract Note</td>
<td></td>
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<tr>
<td>Customer Account</td>
<td>A Sales Lead Qualifier can view customer account for all customer accounts in the enterprise</td>
<td>Role: Customer Account Information Inquiry Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Customer Account (Data)</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Resource: Customer Account</td>
<td></td>
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<tr>
<td>Customer Competitor Purchase</td>
<td>A Sales Lead Qualifier can update customer competitor purchase where the customer party is a legal entity or sales prospect</td>
<td>Role: Sales Extension Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: Update Customer Competitor Purchase (Data)</td>
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<td></td>
<td></td>
<td>Resource: Customer Competitor Purchase</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access</td>
<td>Role: Sales Extension Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: Update Customer Competitor Purchase (Data)</td>
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<td>Privilege: View Customer Competitor Purchase (Data)</td>
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<td></td>
<td>Resource: Customer Competitor Purchase</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member</td>
<td>Role: Sales Extension Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Customer Competitor Purchase (Data)</td>
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<td></td>
<td></td>
<td>Resource: Customer Competitor Purchase</td>
<td></td>
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<tr>
<td>Customer File Import Activity</td>
<td>A Sales Lead Qualifier can view customer file import activity object type for all customer file import activities of object type 'customer'</td>
<td>Role: Trading</td>
<td></td>
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<td></td>
<td></td>
<td>Community Import Batch Management Duty</td>
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<td></td>
<td></td>
<td>Privilege: View</td>
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</tr>
</tbody>
</table>
| Customer File Import Mapping    | A Sales Lead Qualifier can view customer file import mapping object type for all customer file import mappings of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Mapping Object Type (Data)  
Resource: Customer File Import Mapping |                                                                              |
| Customer File Import Object     | A Sales Lead Qualifier can view customer file import object type for all customer file import objects of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Object Type (Data)  
Resource: Customer File Import Object |                                                                              |
| File Export Batch               | A Sales Lead Qualifier can view file export batch for all export batches            | Role: CRM Export Management Duty  
Privilege: View File Export Batch (Data)  
Resource: File Export Batch |                                                                              |
| File Export Object              | A Sales Lead Qualifier can manage export unit test for all export unit test objects | Role: CRM Export Management Duty  
Privilege: Manage Export Unit Test (Data)  
Resource: File Export Object |                                                                              |
| Group Customer File Import Activity | A Sales Lead Qualifier can view group customer file import activity object type for all group customer file import activities of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Activity Object Type (Data)  
Resource: Group Customer File Import Activity |                                                                              |
| Group Customer File Import Mapping | A Sales Lead Qualifier can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Mapping Object Type |                                                                              |
<table>
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<th>Business Object</th>
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</table>
| Group Customer File Import Object     | A Sales Lead Qualifier can view group customer file import object type for all group customer file import objects of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Object Type (Data)  
Resource: Group Customer File Import Object |                                         |
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<tr>
<td>Import Mapping</td>
<td>view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node'</td>
<td>Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Hierarchy Node File Import Mapping Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Hierarchy Node File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Hierarchy Node File Import Object</td>
<td>A Sales Lead Qualifier can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Hierarchy Node File Import Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Hierarchy Node File Import Object</td>
<td></td>
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<tr>
<td>Interaction</td>
<td>A Sales Lead Qualifier can delete interaction for all interactions in the enterprise</td>
<td><strong>Role:</strong> Interaction Management Duty&lt;br&gt;<strong>Privilege:</strong> Delete Interaction (Data)&lt;br&gt;<strong>Resource:</strong> Interaction</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update interaction for all interactions in the enterprise</td>
<td><strong>Role:</strong> Interaction Management Duty&lt;br&gt;<strong>Privilege:</strong> Update Interaction (Data)&lt;br&gt;<strong>Resource:</strong> Interaction</td>
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<td></td>
<td>A Sales Lead Qualifier can view interaction for all interactions in the enterprise</td>
<td><strong>Role:</strong> Interaction Management Duty&lt;br&gt;<strong>Privilege:</strong> View Interaction (Data)&lt;br&gt;<strong>Resource:</strong> Interaction</td>
<td></td>
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<tr>
<td>Legal Entity File Import Activity</td>
<td>A Sales Lead Qualifier can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Legal Entity File Import Activity Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Legal Entity File Import Activity</td>
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<tr>
<td>Legal Entity File Import Mapping</td>
<td>A Sales Lead Qualifier can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Legal Entity File Import Mapping Object Type (Data)</td>
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<td>Policy Description</td>
<td>Role:</td>
<td>Analytics Implementation</td>
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<tr>
<td>Legal Entity File Import Object</td>
<td>A Sales Lead Qualifier can view legal entity file import object type for all legal entity file import objects of object type 'legal entity'</td>
<td><strong>Trading Community Import Batch Management Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Legal Entity File Import Object Type (Data)**&lt;br&gt;&lt;<strong>Resource</strong>: Legal Entity File Import Object</td>
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<tr>
<td>Marketing Campaign</td>
<td>A Sales Lead Qualifier can view marketing campaign for all marketing campaigns in the enterprise</td>
<td><strong>Marketing Campaign Data Review Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Marketing Campaign (Data)&lt;br&gt;&lt;<strong>Resource</strong>: Marketing Campaign</td>
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<tr>
<td>Marketing Treatment</td>
<td>A Sales Lead Qualifier can view marketing treatment for all marketing treatments in the enterprise</td>
<td><strong>Marketing Campaign Data Review Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Marketing Treatment (Data)&lt;br&gt;&lt;<strong>Resource</strong>: Marketing Treatment</td>
<td></td>
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<tr>
<td>Public Person</td>
<td>A Sales Lead Qualifier can view person deferred for persons and assignments in their person and assignment security profile</td>
<td><strong>View Person Details Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Person Deferred (Data)&lt;br&gt;&lt;<strong>Resource</strong>: Public Person</td>
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<tr>
<td>Sales Account Team File Import Activity</td>
<td>A Sales Lead Qualifier can view sales account team file import activity object type for all sales account team file import activities in all resource organizations for which they are authorized</td>
<td><strong>Sales Account Team File Import Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Sales Account Team File Import Activity Object Type (Data)&lt;br&gt;&lt;<strong>Resource</strong>: Sales Account Team File Import Activity</td>
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<tr>
<td>Sales Account Team File Import Mapping</td>
<td>A Sales Lead Qualifier can view sales account team file import mapping object type for all sales account team file import mappings in all resource organizations for which they are authorized</td>
<td><strong>Sales Account Team File Import Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Sales Account Team File Import Mapping Object Type (Data)&lt;br&gt;&lt;<strong>Resource</strong>: Sales Account Team File Import Mapping</td>
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<tr>
<td>Sales Account Team File Import Object</td>
<td>A Sales Lead Qualifier can view sales account team file import object type for all sales account</td>
<td><strong>Sales Account Team File Import Duty</strong>&lt;br&gt;&lt;<strong>Privilege</strong>: View Sales Account Team File Import Object Type (Data)&lt;br&gt;&lt;<strong>Resource</strong>: Sales Account Team File Import Object</td>
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<tr>
<td>Account Team File Import</td>
<td>Objects in all resource organizations for which they are authorized</td>
<td>Account Team File Import Object Type (Data)</td>
<td></td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Sales Lead Qualifier can update sales lead others where they are a resource in the lead sales team with full access</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<td></td>
<td>A Sales Lead Qualifier can update sales lead others where they are a resource in the territory assigned to the sales lead</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update sales lead others where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update sales lead others where they are the owner of the sales lead</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead Others (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update sales lead owner where they are the owner of the sales lead</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Sales Lead Qualification Duty Privilege: Update Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can view sales lead where they are a resource in the lead sales team</td>
<td>Role: Sales Lead Qualification Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Fact: Marketing - Lead Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Lead Qualifier can view sales lead where they are</td>
<td>Role: Sales Lead Qualification Duty</td>
<td>Fact: Marketing - Lead</td>
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</tbody>
</table>
|                | a resource in the territory assigned to the sales lead | Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Dimension(s): Security - Resource Based OR Security - Territory Based |
|                | A Sales Lead Qualifier can view sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | Role: Sales Lead Qualification Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
|                | A Sales Lead Qualifier can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner | Role: Sales Lead Qualification Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
|                | A Sales Lead Qualifier can view sales lead where they are the owner of the sales lead | Role: Sales Lead Qualification Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
| Sales Lead Note | A Sales Lead Qualifier can delete sales lead note where they have delete access to the sales lead | Role: Sales Lead Qualification Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note |   |
|                | A Sales Lead Qualifier can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | Role: Sales Lead Qualification Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note |   |
|                | A Sales Lead Qualifier can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | Role: Sales Lead Qualification Duty  
Privilege: Update Sales Lead Note (Data)  
Resource: Sales Lead Note |   |
|                | A Sales Lead Qualifier can view sales lead note for all internal sales lead notes in the enterprise | Role: Sales Lead Qualification Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |   |
|                | A Sales Lead Qualifier can view sales lead note where they are the author of the private sales lead note | Role: Sales Lead Qualification Duty  
Privilege: View Sales Lead Note (Data)  
Resource: Sales Lead Note |   |
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<tr>
<td>Sales Party</td>
<td>A Sales Lead Qualifier can delete sales party for all sales parties in the enterprise</td>
<td>Role: Sales Party Administration Duty Privilege: Delete Sales Party (Data) Resource: Sales Party</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can delete sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Marketing Sales Party Management Duty Privilege: Delete Sales Party (Data) Resource: Sales Party</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Lead Qualifier can delete sales party where they are in the sales account team with full access</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party (Data) Resource: Sales Party</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can delete sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party (Data) Resource: Sales Party</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party (Data) Resource: Sales Party</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Lead Qualifier can manage sales party for all sales parties in the enterprise</td>
<td>Role: Sales Party Administration Duty Privilege: Manage</td>
<td></td>
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<td><strong>Role:</strong> Marketing Sales</td>
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<td><strong>Party Management Duty</strong></td>
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<td><strong>Privilege:</strong> Manage Sales</td>
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<td><strong>Party (Data)</strong></td>
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<td>A Sales Lead Qualifier can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Sales Party Management Duty</td>
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<td>Privilege: Manage Sales Party (Data)</td>
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<td>A Sales Lead Qualifier can manage sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Marketing Sales Party Management Duty</td>
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<td>Privilege: Manage Sales Party (Data)</td>
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<td>A Sales Lead Qualifier can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Marketing Sales Party Management Duty</td>
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<td>Privilege: Manage Sales Party (Data)</td>
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<td>A Sales Lead Qualifier can update sales party where they are a member of the territory associated with the sales account</td>
<td>Role: Marketing Sales Party Management Duty</td>
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<td>Privilege: Update Sales Party (Data)</td>
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<td>Role: Sales Party Management Duty</td>
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|                 | A Sales Lead Qualifier can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account                                                                                                                                                                                                                                                                                                                                                       | Role: Marketing Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 | A Sales Lead Qualifier can update sales party where they are in the management chain of a resource who is on the sales account team with edit access                                                                                                                                                                                                                                                                                                                                                           | Role: Marketing Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 | A Sales Lead Qualifier can update sales party where they are in the sales account team with edit access                                                                                                                                                                                                                                                                                                                                                                                                         | Role: Marketing Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 | A Sales Lead Qualifier can view sales party for all prospects in the enterprise                                                                                                                                                                                                                                                                                                                                                                                                                                         | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 | A Sales Lead Qualifier can view sales party for all sales accounts in the enterprise                                                                                                                                                                                                                                                                                                                                                                                                                                      | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
|                 | A Sales Lead Qualifier can view sales party for all sales parties in the enterprise                                                                                                                                                                                                                                                                                                                                                                                                                                      | Role: Sales Party Administration Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                          |
<p>|                 | A Sales Lead Qualifier can view sales party where they are a member of the territory                                                                                                                                                                                                                                                                                                                                                                                                                                    | Role: Marketing Sales Party Management Duty |</p>
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<td>associated with the sales account</td>
<td>Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<td>Role: Sales Party Review Duty &lt;br&gt;Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<tr>
<td>A Sales Lead Qualifier can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Marketing Sales Party Management Duty &lt;br&gt;Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<td>Role: Sales Party Review Duty &lt;br&gt;Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<td>A Sales Lead Qualifier can view sales party where they are in the management chain of a resource who is on the sales account team</td>
<td>Role: Marketing Sales Party Management Duty &lt;br&gt;Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<td>Role: Sales Party Review Duty &lt;br&gt;Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<tr>
<td>A Sales Lead Qualifier can view sales party where they are in the sales account team</td>
<td>Role: Marketing Sales Party Management Duty &lt;br&gt;Privilege: View Sales Party (Data) &lt;br&gt;Resource: Sales Party</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Lead Qualifier can delete sales party note all sales contact notes that are not</td>
<td>Role: Marketing Sales Party Management Duty</td>
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<td>Business Object</td>
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|                 | private or private sales contact notes where they are the author                    | Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 |                                                                                     | Role: Sales Party Administration Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 | A Sales Lead Qualifier can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Marketing Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 |                                                                                     | Role: Sales Party Administration Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 |                                                                                     | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 | A Sales Lead Qualifier can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Marketing Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 |                                                                                     | Role: Sales Party Administration Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
|                 |                                                                                     | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note                                                                     |                          |
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|                 | A Sales Lead Qualifier can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author | **Role:** Marketing Sales Party Management Duty  
**Privilege:** Edit Sales Party Note (Data)  
**Resource:** Sales Party Note | |
|                 | Role: Sales Party Administration Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Marketing Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Sales Party Administration Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Marketing Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Sales Party Administration Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
|                 | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note | | |
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<td>A Sales Lead Qualifier can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Marketing Sales Party Management Duty</td>
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<td>Role: Sales Party Administration Duty</td>
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A Sales Lead Qualifier can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Marketing Sales Party Management Duty                                                                                                    |                          |
|                                                                                   | Privilege: View Sales Party Note (Data)                                                                                                       |                          |
|                                                                                   | Resource: Sales Party Note                                                                                                                       |                          |
|                                                                                   | Role: Sales Party Administration Duty                                                                                                           |                          |
|                                                                                   | Privilege: View Sales Party Note (Data)                                                                                                       |                          |
|                                                                                   | Resource: Sales Party Note                                                                                                                       |                          |
|                                                                                   | Role: Sales Party Management Duty                                                                                                               |                          |
|                                                                                   | Privilege: View Sales Party Note (Data)                                                                                                       |                          |
|                                                                                   | Resource: Sales Party Note                                                                                                                       |                          |
|                                                                                   | Role: Sales Party Review Duty                                                                                                                  |                          |
|                                                                                   | Privilege: View Sales Party Note (Data)                                                                                                       |                          |
|                                                                                   | Resource: Sales Party Note                                                                                                                       |                          |

Role: Marketing Sales
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<td>view sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td>Party Management Duty&lt;br&gt;&lt;strong&gt;Privilege: View Sales Party Note (Data)&lt;br&gt;Resource: Sales Party Note&lt;/strong&gt;</td>
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<td>&lt;strong&gt;Role: Sales Party Administration Duty&lt;br&gt;Privilege: View Sales Party Note (Data)&lt;br&gt;Resource: Sales Party Note&lt;/strong&gt;</td>
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<td>&lt;strong&gt;Role: Sales Party Review Duty&lt;br&gt;Privilege: View Sales Party Note (Data)&lt;br&gt;Resource: Sales Party Note&lt;/strong&gt;</td>
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<tr>
<td>Sales Reference Customer</td>
<td>A Sales Lead Qualifier can view sales reference customer for all sales reference customers in the enterprise</td>
<td>&lt;strong&gt;Role: Sales Extension Management Duty&lt;br&gt;Privilege: View Sales Reference Customer (Data)&lt;br&gt;Resource: Sales Reference Customer&lt;/strong&gt;</td>
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<td>Source System Reference File Import Activity</td>
<td>A Sales Lead Qualifier can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference'</td>
<td>&lt;strong&gt;Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Source System Reference File Import Activity Object Type (Data)&lt;br&gt;Resource: Source System Reference File Import Activity&lt;/strong&gt;</td>
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<td>Source System Reference File Import Mapping</td>
<td>A Sales Lead Qualifier can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference'</td>
<td>&lt;strong&gt;Role: Trading Community Import Batch Management Duty&lt;br&gt;Privilege: View Source System Reference File Import Mapping Object Type (Data)&lt;br&gt;Resource: Source System Reference File Import Mapping&lt;/strong&gt;</td>
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<td>Source System</td>
<td>A Sales Lead Qualifier can</td>
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| Reference File Import Object           | view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Object Type (Data)  
**Resource:** Source System Reference File Import Object |                                                       |
| Trading Community Customer Account Relationship | A Sales Lead Qualifier can view customer account relationship for the reference data sets for which they are authorized | **Role:** Customer Account Relationships Inquiry Duty  
**Privilege:** View Customer Account Relationship (Data)  
**Resource:** Reference Data Set |                                                       |
| Trading Community Customer Account Site | A Sales Lead Qualifier can view customer account site for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Inquiry Duty  
**Privilege:** View Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                                       |
| Trading Community Customer Account Site Use | A Sales Lead Qualifier can view customer account site use for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Inquiry Duty  
**Privilege:** View Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                                       |
| Trading Community Export               | A Sales Lead Qualifier can view trading community export object for all trading community export objects in the enterprise | **Role:** Trading Community Export Management Duty  
**Privilege:** View Trading Community Export Object (Data)  
**Resource:** Trading Community Export |                                                       |
| Trading Community Org Address Email Contact Preference | A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Email Contact Preference | **Role:** Legal Contact Preferences |
<p>| A Sales Lead Qualifier can manage trading community legal contact preference for all | | | |</p>
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<td>trading community contact preferences of type legal.</td>
<td>Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Email Contact Preference</td>
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<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Phone Contact Preference</td>
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<td></td>
<td>A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Org Address Phone Contact Preference</td>
<td></td>
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<tr>
<td>Trading Community Organization</td>
<td>A Sales Lead Qualifier can view trading community organization for all organizations in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Organization (Data) Resource: Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences of type legal.</td>
<td>Role: Legal Contact Preferences Management Duty Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>------------------------------------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Organization Email Contact Preference | A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Organization Email Contact Preference | |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| A Sales Lead Qualifier can view trading community person for all people in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | | |
| A Sales Lead Qualifier can view trading community person for all people in the enterprise other than sales accounts and sales prospects. | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | | |
| A Sales Lead Qualifier can view trading community person for all resources in the enterprise | **Role:** Party Information Inquiry Duty  
**Privilege:** View  
Trading Community Person (Data)  
**Resource:** Trading Community Person | | |
| Trading Community Person Address Contact Preference | A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Contact Preference | |
| A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences of type legal. | **Role:** Legal Contact Preferences Management Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Contact Preference | | |
| Trading Community Person Address Phone Contact Preference | A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage  
Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Person Address Phone Contact Preference | |
<p>| A Sales Lead Qualifier can manage trading community | <strong>Role:</strong> Legal Contact Preferences | | |</p>
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Trading Community Person Email Contact Preference | A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                           |
| Trading Community Person Phone Contact Preference | A Sales Lead Qualifier can manage trading community legal contact preference for all trading community contact preferences of type legal. | Role: Legal Contact Preferences Management Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                           |
| Trading Community Relationship       | A Sales Lead Qualifier can view trading community relationship for all trading community relationships in the          | Role: Relationship Information Inquiry Duty  
Privilege: View |                           |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>enterprise</td>
<td>A Sales Lead Qualifier can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty Privilege: View Trading Community Relationship (Data) Resource: Trading Community Relationship</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource</td>
<td>A Sales Lead Qualifier can update trading community resource for their resource record</td>
<td>Role: Resource Information Management Duty Privilege: Update Trading Community Resource (Data) Resource: Trading Community Resource</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Note</td>
<td>A Sales Lead Qualifier can manage trading community resource note for the resource notes for which they are the owner</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Note</td>
<td>A Sales Lead Qualifier can view trading community resource note for all resource notes</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Skill</td>
<td>A Sales Lead Qualifier can manage trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Lead Qualifier can manage trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: Manage</td>
<td></td>
</tr>
</tbody>
</table>
**Business Object** | **Policy Description** | **Policy Store Implementation** | **Analytics Implementation**
--- | --- | --- | ---

| A Sales Lead Qualifier can view trading community resource skill for the resource skills of persons who they manage | **Role**: Resource Information Management Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill | | |

| A Sales Lead Qualifier can view trading community resource skill for their resource skills | **Role**: Resource Information Management Duty  
**Privilege**: View Trading Community Resource Skill (Data)  
**Resource**: Trading Community Resource Skill | | |

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**Job Role: Sales Manager**

Manages salespersons within the organization. Generates revenue within a territory, builds pipeline, manages territory forecasts, and assists salespersons in closing deals.

**Duties**

Duties assigned directly and indirectly to the job role **Sales Manager**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process.</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td>Allows to delete CRM content on content server.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
<td>BI duty role to access warehouse data for Fusion Opportunity Landscape(SPD). This duty role is built exclusively for SPD.</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration.</td>
</tr>
<tr>
<td>Incentive Compensation Participant Management Duty</td>
<td>Monitor, for directs and self, incentive transactions, payments, and plans.</td>
</tr>
<tr>
<td>Incentive Compensation Participation Duty</td>
<td>Review incentive reports, plans, disputes incentive transactions, and payments for self.</td>
</tr>
<tr>
<td>Incentive Compensation Transaction Analysis Duty</td>
<td>Analyzes Incentive Compensation transactional information.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Marketing Analysis module.</td>
</tr>
<tr>
<td>Marketing Lead Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns. Maps to Sales Lead Qualifier role</td>
</tr>
<tr>
<td>Marketing Response Data Review</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------</td>
<td>-------------</td>
</tr>
<tr>
<td>Duty</td>
<td>MANAGES CUSTOMER RELATIONSHIP MANAGEMENT DATA ON MOBILE DEVICE. THIS ROLE IS FOR THE SALESPERSON USING THE MOBILE APPLICATION.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>MANAGES CUSTOMER RELATIONSHIP MANAGEMENT DATA ON MOBILE DEVICE. THIS ROLE IS FOR THE SALESPERSON USING THE MOBILE APPLICATION.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>VIEW THE NEGOTIATION SUMMARY AND DETAILS PAGES.</td>
</tr>
<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
<td>BI DUTY ROLE TO BE USED FOR OPPORTUNITY LANDSCAPE ANALYSIS</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>VIEWS REVENUE INFORMATION. THIS ROLE IS FOR READ-ONLY ACCESS TO REVENUE INFORMATION.</td>
</tr>
<tr>
<td>Opportunity Sales Account Sales Manager Duty</td>
<td>VIEWS ALL ASPECTS OF THE APPLICATION. THIS ROLE IS FOR MANAGERS OF SALES ACCOUNT TEAM MEMBERS.</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>VIEWS ALL ASPECTS OF THE APPLICATION. THIS ROLE IS FOR MEMBERS OF THE SALES ACCOUNT TERRITORY TEAM.</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
<td>MANAGES ALL ASPECTS OF THE APPLICATION. THIS ROLE IS FOR SALESMANAGERS.</td>
</tr>
<tr>
<td>Opportunity Sales Representative Duty</td>
<td>MANAGES OR VIEWS ALL ASPECTS OF THE APPLICATION. THIS ROLE IS FOR SALESPERSONS.</td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
<td>MANAGES ALL ASPECTS OF THE APPLICATION. THIS ROLE IS FOR RESOURCES WHOSE TERRITORIES ARE ON THE OPPORTUNITY TERRITORY TEAM.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>VIEWS OPPORTUNITY DATA. THIS ROLE IS FOR VIEWING OPPORTUNITIES FROM THE CUSTOMER CENTER.</td>
</tr>
<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty</td>
<td>THIS ROLE ALLOWS SALESMANAGERS TO ACCESS ORACLE FUSION CRM FOR MICROSOFT OUTLOOK APPLICATION FUNCTIONALITY.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>VIEWS TRADING COMMUNITY PARTIES.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>VIEWS PERSON BASIC INFORMATION.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>MANAGES PERSON INFORMATION.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>GRANTS PRIVILEGES TO VIEW PERSON RELATIONSHIP INFORMATION</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>GRANTS PRIVILEGES TO MANAGE PERSON RELATIONSHIP INFORMATION</td>
</tr>
<tr>
<td>Personal Campaign Management Duty</td>
<td>MANAGES SECURED PERSONAL CAMPAIGNS USED TO PROMOTE PRODUCTS OR EVENTS TO SPECIFIC CUSTOMERS.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>VIEWS PERSONAL CONTACT INFORMATION SUCH AS HOME PHONE, HOME ADDRESS, AND PERSONAL E-MAIL.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>VIEWS SOCIAL SECURITY NUMBER, TAX REGISTRATION IDENTIFICATION NUMBERS, AND OTHER PERSONAL IDENTIFIERS.</td>
</tr>
<tr>
<td>Product Group Picker View Duty</td>
<td>DUTY HOLDER CAN VIEW PRODUCT GROUP PICKER IN THE RUNTIME.</td>
</tr>
<tr>
<td>Product Picker View Duty</td>
<td>DUTY HOLDER CAN VIEW PRODUCT PICKER IN THE RUNTIME.</td>
</tr>
<tr>
<td>Product Recommendation Analysis Duty</td>
<td>MANAGES BUSINESS RULES AND RECOMMENDATIONS ABOUT SELLING THE RIGHT PRODUCTS TO THE RIGHT CUSTOMERS. ANALyzES PRODUCT RECOMMENDATIONS AND SCHEDULES SALES LEAD GENERATION AND PREDICTIVE MODEL LEARNING.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>SEARCH FOR AND REVIEW PURCHASE AGREEMENTS.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>REVIEW PURCHASE ORDER, PURCHASE AGREEMENT, AND REFERENCED DOCUMENT ATTACHMENTS.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>SEARCH FOR AND REVIEW PURCHASE ORDERS AS A PROCUREMENT AGENT.</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>MANAGES SALES TERRITORY QUOTAS AND TERRITORY QUOTA FORMULAS. ADDITIONAL DUTIES INCLUDE INCENTIVE COMPENSATION GOAL MANAGEMENT, USER AND ROLES MANAGEMENT, AND PARTY INFORMATION INQUIRY.</td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>MANAGES SALES QUOTA EXPORT AND IMPORT. PROVIDES USERS WITH THE ABILITY TO EXPORT SALES QUOTA DATA, MODIFY IT OFFLINE AND IMPORT.</td>
</tr>
<tr>
<td>Quota Viewing Duty</td>
<td>PROVIDES VIEWING ACCESS TO SALES RESOURCE QUOTAS.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>GRANTS PRIVILEGES TO VIEW TRADING COMMUNITY RELATIONSHIPS DATA.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>THIS ROLE IS USED FOR RESOURCE HIERARCHY DATA SECURITY IN THE DATA.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------</td>
<td>-------------</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference Duty</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Campaign Analysis Duty</td>
<td>BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue.</td>
</tr>
<tr>
<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
</tr>
<tr>
<td>Sales Catalog View Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Sales Competitor Sales Manager Duty</td>
<td>Views secure customer competitor purchase data. This role is for sales managers.</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Forecasting Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing subordinates forecasts.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Manager Dashboard Duty</td>
<td>Accesses the sales dashboard. This role is for sales managers.</td>
</tr>
<tr>
<td>Sales Manager Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales managers.</td>
</tr>
<tr>
<td>Sales Managerial Analysis Duty</td>
<td>BI duty role to analyze sales team performance against targets.</td>
</tr>
<tr>
<td>Sales Managerial Transaction Analysis Duty</td>
<td>BI duty role to analyze sales team performance against targets. Maps to Sales Manager role.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Reference Customer Sales Representative Duty</td>
<td>Views reference customer note data. This role is for salespersons.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests.</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role **Sales Manager**

<table>
<thead>
<tr>
<th>Inherited Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Manager</td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
</tr>
<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Marketing Lead Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
</tr>
<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Quota Viewing Duty</td>
</tr>
<tr>
<td>Sales Campaign Analysis Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
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### Inherited Roles

<table>
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<th>Role</th>
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<td>Sales Campaign Transaction Analysis Duty</td>
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<td>Business Intelligence Authoring Duty</td>
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<td>Appointment Note Management Duty</td>
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<td>Asset and Recommendation View Duty</td>
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<td>Incentive Compensation Participant Management Duty</td>
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<td>Lead Registration Processing Duty</td>
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<td>Locations Management Duty</td>
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<td>Opportunity Sales Account Territory Resource Duty</td>
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<td>Opportunity Territory Resource Duty</td>
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<td>Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty</td>
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<td>Person Information Management Duty</td>
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<td>Person Relationships Inquiry Duty</td>
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<td>Product Recommendation Analysis Duty</td>
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<td>Inherited Roles</td>
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<td>Asset and Recommendation View Duty</td>
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<td>Contract View Access Across All Contracts Duty</td>
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<td>Customer Account Addresses Inquiry Duty</td>
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<td>Foundation User and Roles Management Duty</td>
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<td>Inherited Roles</td>
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<td>User Account and Roles View Duty</td>
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<td>User Name Creation and Linking Duty</td>
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<td>View Person Details Duty</td>
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<td>Incentive Compensation Goal Management Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Quota Management Export Import Duty</td>
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<td>File Import Scheduling Duty</td>
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<td>Territory Management Export Import Duty</td>
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<td>CRM Export Management Duty</td>
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<td>Upload data for Consumer Import</td>
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<td>Upload data for Customer Hierarchy Import</td>
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<td>Upload data for Customer Hierarchy Member Import</td>
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<td>Upload data for Customer Import</td>
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<tr>
<td>Upload data for Source System Reference Import</td>
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</table>
# Privileges

Privileges granted to duties of the job role **Sales Manager**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset, View Product Recommendation</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
<td>Run CRM Export Process, Set Up CRM Objects for Export</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent, Enable Full Access, Enable Sell Intent, Generate PDF Contract for Text Search, View Contract, View Contract Terms</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
<td>View Contracted Products</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site, View Customer Account Site, View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact, View Customer Account Contact, View Customer Account Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account Search Trading Community Organization, View Customer Account, View Customer Account Information</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler, Set Up File Import Activity</td>
</tr>
<tr>
<td>Foundation User and Roles</td>
<td>Creates and updates users and assigns</td>
<td>Manage Users</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Management Duty</td>
<td>roles to users.</td>
<td>View Person Details</td>
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<tr>
<td>Incentive Compensation Goal</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration</td>
<td>Customize Incentive Compensation Participant Goal</td>
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<tr>
<td>Management Duty</td>
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<tr>
<td>Incentive Compensation Participant</td>
<td>Monitor, for directs and self, incentive transactions, payments, and plans</td>
<td>Create Incentive Compensation Dispute</td>
</tr>
<tr>
<td>Management Duty</td>
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<td>Dispute Incentive Compensation Transaction</td>
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<td>Project Incentive Compensation Commission Line</td>
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<td>Review Incentive Compensation Dispute</td>
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<td>Review Incentive Compensation Team Attainment</td>
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<td>Review Incentive Compensation Transaction</td>
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<td>Verify Incentive Compensation Transaction</td>
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<td></td>
<td>Verify Participant Earnings and Attainment Report</td>
</tr>
<tr>
<td>Incentive Compensation Participation Duty</td>
<td>Review incentive reports, plans, disputes incentive transactions, and payments for self</td>
<td>Create Incentive Compensation Dispute</td>
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<td>Dispute Incentive Compensation Transaction</td>
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<td>Project Incentive Compensation Commission Line</td>
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<td>Verify Participant Earnings and Attainment Report</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
<td>Accept Sales Lead</td>
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<td>Delete Sales Lead Internal Attributes</td>
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<td>Reject Sales Lead</td>
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<td>Select Sales Lead Internal Attributes</td>
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<td>Update Sales Lead Internal Attributes</td>
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<td>View Sales Lead Contextual</td>
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<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Duty Role Description</td>
<td>Privilege</td>
<td>Views responses to marketing campaigns.</td>
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<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
</tr>
<tr>
<td>Opportunity Sales Account Sales Manager Duty</td>
<td>Views all aspects of the application. This role is for managers of sales account team members.</td>
<td>Manage Opportunity Work Area</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>View Supplier Negotiation</td>
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<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
<td>View Opportunity Tasks&lt;br&gt;View Opportunity Team&lt;br&gt;View Opportunity Appointments&lt;br&gt;View Opportunity Competitors&lt;br&gt;View Opportunity Contacts&lt;br&gt;View Opportunity Group Space&lt;br&gt;View Opportunity Interactions&lt;br&gt;View Opportunity Leads&lt;br&gt;View Opportunity Nonrevenue Credits&lt;br&gt;View Opportunity Notes&lt;br&gt;View Opportunity Partners&lt;br&gt;View Opportunity References&lt;br&gt;View Opportunity Revenue&lt;br&gt;View Opportunity Revenue Credits&lt;br&gt;View Opportunity Revenue Recurrences&lt;br&gt;View Opportunity Sales Coach&lt;br&gt;View Opportunity Sources&lt;br&gt;View Opportunity Tasks&lt;br&gt;View Opportunity Team</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
<td>Manages all aspects of the application. This role is for sales managers.</td>
<td>Assign Opportunity&lt;br&gt;Close Opportunity&lt;br&gt;Create Opportunity&lt;br&gt;Delete Opportunity&lt;br&gt;Delete Opportunity Revenue&lt;br&gt;Manage Opportunity Assessments&lt;br&gt;Manage Opportunity Competitors&lt;br&gt;Manage Opportunity Group Space&lt;br&gt;Manage Opportunity Leads&lt;br&gt;Manage Opportunity Nonrevenue Credits&lt;br&gt;Manage Opportunity Partner Registration&lt;br&gt;Manage Opportunity Partners&lt;br&gt;Manage Opportunity References&lt;br&gt;Manage Opportunity Reports&lt;br&gt;Manage Opportunity Revenue&lt;br&gt;Manage Opportunity Revenue Credits&lt;br&gt;Manage Opportunity</td>
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<td>Opportunity Sales Representative Duty</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
<td>Assign Opportunity, Close Opportunity, Create Opportunity, Delete Opportunity, Delete Opportunity Revenue, Manage Opportunity Assessments, Manage Opportunity Competitors, Manage Opportunity Group Space, Manage Opportunity Leads</td>
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<td>Opportunity Territory</td>
<td>Manages all aspects of the application. This role is for resources whose territories</td>
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<td>Resource Duty</td>
<td>are on the opportunity territory team.</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
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<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty</td>
<td>This role allows sales managers to access Oracle Fusion CRM for Microsoft Outlook application functionality.</td>
<td>Download Outlook Installer</td>
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<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
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<td>Person Information Management Duty</td>
<td>Manages person information.</td>
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<td>Select Trading Community Person Address as Primary for a Purpose</td>
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<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
<td>Export Trading Community Person Relationship</td>
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<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person relationship information</td>
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<td>Personal Campaign Management Duty</td>
<td>Manages secured personal campaigns used to promote products or events to specific customers.</td>
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<td>Manage Sales Campaign</td>
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<td>Run Marketing Campaign Scheduler</td>
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<td>Update Sales Campaign</td>
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<td>View Sales Campaign</td>
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<tr>
<td>Product Group Picker View Duty</td>
<td>Duty holder can view product group picker in the runtime.</td>
<td>View Product Group Picker</td>
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<tr>
<td>Product Picker View Duty</td>
<td>Duty holder can view product picker in the runtime.</td>
<td>View Product Picker</td>
</tr>
<tr>
<td>Product Recommendation Analysis Duty</td>
<td>Manages business rules and recommendations about selling the right products to the right customers. Analyzes product recommendations and schedules sales lead generation and predictive model learning.</td>
<td>Analyze Leads Generated</td>
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<td>Analyze Product Recommendation</td>
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<td>Manage Recommendations Work Area</td>
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<td>Manage Rule and Product for Recommendation</td>
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<td>Schedule Attribute Importance Model Learning</td>
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<td>Schedule Predictive Model Learning</td>
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<td>Schedule Sales Lead Generation</td>
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<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<td>View Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Order</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
<td>Audit Sales Territory Quota</td>
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<td>Export Sales Territory Quota</td>
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<td>Manage Sales Quota Prediction Formula</td>
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<td>Manage Sales Territory Quota</td>
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<td>Revise Sales Territory Quota</td>
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<td>View Sales Goal</td>
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<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
<td>Import Sales Territory Quota</td>
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<td>Run Import Quota Allocations Job</td>
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<td>View Sales Quota Import Status</td>
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<td>Duty Role</td>
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<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Manage Trading Community Resource Address</td>
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<td>Manage Trading Community Resource Contact Information</td>
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<td>Manage Trading Community Resource Social Network</td>
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<td>Search Trading Community Resource</td>
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<td>Upload Trading Community Resource Picture</td>
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<td>View Trading Community Resource Organization Memberships</td>
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<td>View Trading Community Resource Overview Information</td>
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<td>View Trading Community Resource Profile</td>
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<td>View Trading Community Resource Role Assignments</td>
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<td>View Trading Community Resource Sales Representative Information</td>
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<td>View Trading Community Resource Skills</td>
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<td>View Trading Community Resource Social Network</td>
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<td>View Trading Community Resource Team</td>
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<td>Duty Role</td>
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<tr>
<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
<td>Memberships, Access Sales Catalog</td>
</tr>
<tr>
<td>Sales Competitor Sales Account Territory Resource Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account territory team.</td>
<td>Update Customer Competitor Purchase, View Customer Competitor Purchase, View Sales Competitor</td>
</tr>
<tr>
<td>Sales Competitor Sales Manager Duty</td>
<td>Views secure customer competitor purchase data. This role is for sales managers.</td>
<td>Update Customer Competitor Purchase, View Customer Competitor Purchase, View Sales Competitor, View Sales Competitor Opportunities</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
<td>Update Customer Competitor Purchase, View Customer Competitor Purchase, View Sales Competitor, View Sales Competitor Opportunities</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
<td>Update Customer Competitor Purchase, View Customer Competitor Purchase, View Sales Reference Customer</td>
</tr>
<tr>
<td>Sales Forecasting Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing subordinates forecasts.</td>
<td>Edit Sales Forecast Items, Export Sales Forecast Participant, Manage Sales Forecast Adjustments, Manage Sales Forecast Item Adjustments, Manage Sales Forecast Participant, Run Copy Prior Forecast Process, Run Distribute Totals Process, Run Recalculate Totals Process, Run Reject or Withdraw Process, View Sales Forecast Item Adjustments, View Sales Forecast Participant, View Sales Forecast Participant For Self</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead, Create Sales Lead, Export Sales Lead</td>
</tr>
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<td>Duty Role</td>
<td>Duty Role Description</td>
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<tr>
<td>Sales Lead Follow Up Management Duty</td>
<td>Manages sales lead follow up marketing activities from qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
<td>Identify Sales Lead&lt;br&gt;Manage Lead Qualification&lt;br&gt;Work Area&lt;br&gt;Qualify Sales Lead&lt;br&gt;Update Sales Lead&lt;br&gt;View Sales Lead&lt;br&gt;Convert Sales Lead&lt;br&gt;Create Sales Lead&lt;br&gt;Export Sales Lead&lt;br&gt;Identify Sales Lead&lt;br&gt;Manage Lead Qualification&lt;br&gt;Work Area&lt;br&gt;Qualify Sales Lead&lt;br&gt;Update Sales Lead&lt;br&gt;View Sales Lead</td>
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<tr>
<td>Sales Manager Dashboard Duty</td>
<td>Accesses the sales dashboard. This role is for sales managers.</td>
<td>View Reports and Analytics&lt;br&gt;Accordion&lt;br&gt;View Sales Manager Dashboard&lt;br&gt;View Sales Representative Dashboard</td>
</tr>
<tr>
<td>Sales Manager Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales managers.</td>
<td>Manage Appointments</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
<td>Create Asset&lt;br&gt;Create Consumer&lt;br&gt;Create Sales Account&lt;br&gt;Create Sales Account Appointment&lt;br&gt;Create Sales Account Assessments&lt;br&gt;Create Sales Account Contact&lt;br&gt;Create Sales Account Interaction&lt;br&gt;Create Sales Account Note&lt;br&gt;Create Sales Account Task&lt;br&gt;Create Sales Group&lt;br&gt;Create Sales Group Members&lt;br&gt;Create Sales Organization&lt;br&gt;Create Sales Party Appointment&lt;br&gt;Create Sales Party Assessment&lt;br&gt;Create Sales Party Contact&lt;br&gt;Create Sales Party Interaction&lt;br&gt;Create Sales Party Note&lt;br&gt;Create Sales Party Relationship&lt;br&gt;Create Sales Party Task&lt;br&gt;Delete Asset&lt;br&gt;Delete Sales Account Appointment&lt;br&gt;Delete Sales Account</td>
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<td>View Assets</td>
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<td>View Original System Reference</td>
<td>View Original System Reference</td>
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<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
<td>Manage Customers Work Area</td>
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<td>Manage Original System References</td>
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<td>View Billing Account</td>
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<td>View Consumer</td>
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<td>View One Source Market Place Information</td>
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<td>View Original System Reference</td>
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<td>View Revenue by Organization Hierarchy</td>
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<td>View Sales Account</td>
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<td>View Sales Account Snapshot</td>
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<td>View Sales Account Team</td>
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<td>View Sales Account task</td>
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<td>View Sales Party Forums</td>
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<td>Duty Role</td>
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<tr>
<td>Sales Reference Customer</td>
<td>Views reference customer note data. This role is for salespersons.</td>
<td>View Sales Reference Customer</td>
</tr>
<tr>
<td>Sales Representative Duty</td>
<td>Views reference customer note data. This role is for salespersons.</td>
<td>View Sales Reference Customer</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
<td>Manage Sales Territory</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
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- View Sales Party Hierarchy
- View Sales Party Interaction
- View Sales Party Note
- View Sales Party Relationship
- View Sales Party Snapshot
- View Sales Party Subsidiaries
- View Sales Party Task
- View Sales Party Team
- View Siebel Service Requests
- View Sales Reference Customer Opportunities
- View Sales Reference Customer Opportunities
- View Sales Reference Customer Opportunities
- Manage Sales Territory Account Exclusions
- Manage Sales Territory Account Inclusions
- Manage Sales Territory Proposal
- Manage Territories, Forecasts and Quotas Work Area
- Run Territory Inheritance Recipient Update Job
- Run Territory Proposal Activation Job
- Run Territory Restore Job
- Run Territory Validation Job
- View Sales Territory Country
- View Sales Territory Export Status
- View Sales Territory Import Status
- Export Sales Territory
- Import Sales Territory
- Run Import Territory Definitions Job
- Run Import Territory Definitions Job
- View Sales Territory Export Status
- View Sales Territory Import Status
- Enter Trading Community Import Batch Information
- Enter Trading Community Import Batch Process Information
- Purge Trading Community Import Batch
- Run Trading Community Import Batch Error Report
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<tr>
<th>Duty Role</th>
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<tr>
<td>Run Trading Community</td>
<td>Run Trading Community Import Batch Process</td>
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<td>Import Batch Process</td>
<td>Import Batch Details and Statistics</td>
<td>View Trading Community Import Batch Details and Statistics</td>
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<tr>
<td>Import Batch Errors and Details</td>
<td>Import Batch Information</td>
<td>View Trading Community Import Batch Information</td>
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<tr>
<td>View Trading Community</td>
<td>View Trading Community Merge Request</td>
<td>Enter Trading Community Merge Request</td>
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<tr>
<td>Merge Request</td>
<td>View Trading Community Merge Request</td>
<td>Submit Trading Community Merge Request</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
<td>View User Account and Roles</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
<td>Create User Name</td>
</tr>
<tr>
<td>Merge Request</td>
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<td>Link User Account</td>
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<td>Submit Trading Community Merge Request</td>
<td></td>
<td>Send User Name Request to LDAP</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
<td>Edit User Name</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
<td>Reset Password</td>
</tr>
<tr>
<td>Assign Roles to User</td>
<td>Manages user roles.</td>
<td>Copy Personal Data to LDAP</td>
</tr>
<tr>
<td>Manage User Account and Roles</td>
<td>Manages user roles.</td>
<td>Manage User Account and Roles</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
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</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Sales Manager**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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</table>
| Application Attachment | A Sales Manager can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing | **Role:** Purchase Document Attachment Inquiry Duty  
**Privilege:** Read Application Attachment  
**Resource:** Application Attachment |  |
<p>| Application Attachment Category | A Sales Manager can delete application attachment for all miscellaneous category | <strong>Role:</strong> Applications Common Reference Data Review Duty |  |</p>
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<td>Privilege: Delete Application Attachment</td>
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<td>A Sales Manager can read application attachment for all miscellaneous category</td>
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<td>A Sales Manager can update application attachment for all miscellaneous category</td>
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<td>A Sales Manager can view appointment for all appointments in the enterprise</td>
<td>Privilege: View Appointment (Data)</td>
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<td>Assignment Grade</td>
<td>Role: Foundation User and Roles Management Duty</td>
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<td>A Sales Manager can choose assignment grade for grades in their grade security profile</td>
<td>Privilege: Choose Assignment Grade (Data)</td>
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<td>Business Unit</td>
<td>Role: Business Unit Selection Duty</td>
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<td>A Sales Manager can choose business unit organization for business units in their</td>
<td>Privilege: Choose Business Unit Organization (Data)</td>
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<td>organization security profile</td>
<td>Resource: Business Unit</td>
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<td>Classification Code File Import Activity</td>
<td>A Sales Manager can view classification code file import activity object type for all classification code file import activities of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<td>Privilege: View Classification Code File Import Activity Object Type (Data)</td>
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<td>Resource: Classification Code File Import Activity</td>
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<td>Classification Code File Import Mapping</td>
<td>A Sales Manager can view classification code file import mapping object type for all classification code file import activities of object type 'classification code'</td>
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<td>Classification Code File Import Object</td>
<td>A Sales Manager can view classification code file import object type for all classification code file import objects of object type 'classification code'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Classification Code File Import Object Type (Data) Resource: Classification Code File Import Object</td>
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<td>Competitor Note</td>
<td>A Sales Manager can manage sales competitor note where they are the author of the note</td>
<td>Role: Sales Competitor Sales Account Territory Resource Duty Privilege: Manage Sales Competitor Note (Data) Resource: Competitor Note</td>
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<td>A Sales Manager can view sales competitor note for all notes that are not private</td>
<td>Role: Sales Competitor Sales Account Territory Resource Duty Privilege: View Sales Competitor Note (Data) Resource: Competitor Note</td>
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<td>Role: Sales Competitor Sales Manager Duty Privilege: Manage Sales Competitor Note (Data) Resource: Competitor Note</td>
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<td>Role: Sales Competitor Sales Representative Duty Privilege: Manage Sales Competitor Note (Data) Resource: Competitor Note</td>
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<td><strong>Resource:</strong> Competitor Note</td>
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<td>A Sales Manager can view sales competitor note where they are the author of the note</td>
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<td>Consumer File Import Activity</td>
<td>A Sales Manager can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td><strong>Role:</strong> Trading Community Import Batch Management Duty</td>
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<td><strong>Privilege:</strong> View Consumer File Import Activity Object Type (Data)</td>
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<td>Consumer File Import Mapping</td>
<td>A Sales Manager can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
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<td>A Sales Manager can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
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| Contact File Import Activity   | A Sales Manager can view contact file import activity object type for all contact file import activities of object type 'contact' | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Activity Object Type (Data)  
Resource: Contact File Import Object | Resource: Consumer File Import Object                                               |
| Contact File Import Object      | A Sales Manager can view contact file import object type for all contact file import objects of object type 'contact' | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Object Type (Data)  
Resource: Contact File Import Object | Resource: Consumer File Import Object                                               |
| Contract                       | A Sales Manager can view contract for all business units                           | Role: Contract View Access Across All Contracts Duty  
Privilege: View Contract (Data)  
Resource: Contract | Resource: Contract                                                               |
| Contract Note                   | A Sales Manager can view contract note for notes that are not private or private notes where they are the author. | Role: Contract View Access Across All Contracts Duty  
Privilege: View Contract Note (Data)  
Resource: Contract Note | Resource: Contract Note                                                            |
| Customer Account                | A Sales Manager can view customer account for all customer accounts in the enterprise | Role: Customer Account Information Inquiry Duty  
Privilege: View Customer Account (Data)  
Resource: Customer Account | Resource: Customer Account                                                           |
| Customer Competitor Purchase    | A Sales Manager can update customer competitor purchase where the customer party is a legal entity or sales prospect | Role: Sales Competitor Sales Account Territory Resource Duty  
Privilege: Update Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase | Role: Sales Competitor Sales Manager Duty  
Privilege: Update Customer Competitor Purchase |
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<td>Customer Competitor Purchase (Data)</td>
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<td>A Sales Manager can update customer competitor purchase where the customer party is a sales account and they are a resource of a territory or a resource of an ancestor territory of a territory in the sales account territory team</td>
<td><strong>Role:</strong> Sales Competitor</td>
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<td>A Sales Manager can update customer competitor purchase where the customer party is a sales account and they are a sales account team member with edit or full access</td>
<td><strong>Role:</strong> Sales Competitor</td>
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<td>A Sales Manager can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access</td>
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| Customer File Import Activity        | A Sales Manager can view customer file import activity object type for all customer file import activities of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Activity Object Type (Data)  
Resource: Customer File Import Activity |                                                                        |
| Customer File Import Mapping         | A Sales Manager can view customer file import mapping object type for all customer file import mappings of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Mapping Object Type (Data)  
Resource: Customer File Import Mapping |                                                                        |
| Customer File Import Object          | A Sales Manager can view customer file import object type for all customer file import objects of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Customer File Import Object Type (Data)  
Resource: Customer File Import Object |                                                                        |
| Department                           | A Sales Manager can choose department for departments in their organization security profile | Role: Foundation User and Roles Management Duty  
Privilege: Choose Department (Data)  
Resource: Department |                                                                        |
| File Export Batch                    | A Sales Manager can view file export batch for all export batches                  | Role: CRM Export Management Duty  
Privilege: View File Export Batch (Data)  
Resource: File Export Batch |                                                                        |
| File Export Object                   | A Sales Manager can manage export unit test for all export unit test objects        | Role: CRM Export Management Duty  
Privilege: Manage Export Unit Test (Data)  
Resource: File Export Object |                                                                        |
| Group Customer File Import Activity  | A Sales Manager can view group customer file import activity object type for all group customer file import activities of object type 'group customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View Group Customer File Import Activity Object Type |                                                                        |
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<td><strong>Resource:</strong> Group Customer File Import Activity</td>
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| Group Customer File Import Mapping | A Sales Manager can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Group Customer File Import Mapping Object Type (Data)  
**Resource:** Group Customer File Import Mapping |                         |
| Group Customer File Import Object | A Sales Manager can view group customer file import object type for all group customer file import objects of object type 'group customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Group Customer File Import Object Type (Data)  
**Resource:** Group Customer File Import Object |                         |
| HR Job | A Sales Manager can choose hr job for jobs in their job security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose HR Job (Data)  
**Resource:** HR Job |                         |
| Hierarchy File Import Activity | A Sales Manager can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Activity Object Type (Data)  
**Resource:** Hierarchy File Import Activity |                         |
| Hierarchy File Import Mapping | A Sales Manager can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy File Import Mapping Object Type (Data)  
**Resource:** Hierarchy File Import Mapping |                         |
<p>| Hierarchy File Import Object | A Sales Manager can view hierarchy file import object type for all hierarchy file import objects of object type | <strong>Role:</strong> Trading Community Import Batch Management Duty |                         |</p>
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<td>Hierarchy Node File Import Activity</td>
<td>A Sales Manager can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy Node File Import Activity Object Type (Data) Resource: Hierarchy Node File Import Activity</td>
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<td>A Sales Manager can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node'</td>
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<td>A Sales Manager can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Hierarchy Node File Import Object Type (Data) Resource: Hierarchy Node File Import Object</td>
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<td>Incentive Compensation Dispute</td>
<td>A Sales Manager can create incentive compensation dispute for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participant Management Duty Privilege: Create Incentive Compensation Dispute (Data) Resource: Incentive Compensation Dispute</td>
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<td>A Sales Manager can create incentive compensation dispute for themselves</td>
<td>Role: Incentive Compensation Participation Duty Privilege: Create Incentive Compensation Dispute (Data)</td>
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| Incentive Compensation Goal            | A Sales Manager can manage incentive compensation goal for the business units for which they are authorized | **Role:** Incentive Compensation Goal Management Duty  
**Privilege:** Manage Incentive Compensation Goal (Data)  
**Resource:** Business Unit |                                                                                        |
| Incentive Compensation Measure         | A Sales Manager can review incentive compensation measure for subordinates in their person and assignment security profile | **Role:** Incentive Compensation Participant Management Duty  
**Privilege:** Review Incentive Compensation Measure (Data)  
**Resource:** Incentive Compensation Measure |                                                                                        |
|                                        | A Sales Manager can review incentive compensation measure for themselves            | **Role:** Incentive Compensation Participant Management Duty  
**Privilege:** Review Incentive Compensation Measure (Data)  
**Resource:** Incentive Compensation Measure |                                                                                        |
| Incentive Compensation Participant     | A Sales Manager can review incentive compensation participant for subordinates in their person and assignment security profile | **Role:** Incentive Compensation Participant Management Duty  
**Privilege:** Review Incentive Compensation Participant (Data)  
**Resource:** Incentive Compensation Participant |                                                                                        |
|                                        | A Sales Manager can review incentive compensation participant for themselves         | **Role:** Incentive Compensation Participant Management Duty  
**Privilege:** Review Incentive Compensation Participant (Data)  
**Resource:** Incentive Compensation Participant |                                                                                        |
<p>| Incentive Compensation Participant Attainment Balance | A Sales Manager can review incentive compensation participant attainment balance for subordinates in their person | <strong>Role:</strong> Incentive Compensation Participant Management Duty |                                                                                        |</p>
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| A Sales Manager can review incentive compensation participant attainment balance for themselves and the period enabled for reporting | Privilege: Review Incentive Compensation Participant Attainment Balance (Data)  
Resource: Incentive Compensation Participant Attainment Balance | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Participant Attainment Balance (Data)  
Resource: Incentive Compensation Participant Attainment Balance |                          |
| Incentive Compensation Participant Earning Balance | A Sales Manager can review incentive compensation participant earning balance for subordinates in their person and assignment security profile  
Role: Incentive Compensation Participant Management Duty  
Privilege: Review Incentive Compensation Participant Earning Balance (Data)  
Resource: Incentive Compensation Participant Earning Balance | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Participant Earning Balance (Data)  
Resource: Incentive Compensation Participant Earning Balance |                          |
| Incentive Compensation Participant Subledger | A Sales Manager can review incentive compensation participant subledger for subordinates in their person and assignment security profile  
Role: Incentive Compensation Participant Management Duty  
Privilege: Review Incentive Compensation Participant Subledger (Data) | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Participant Subledger (Data) |                          |
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| Incentive Compensation          | A Sales Manager can review incentive compensation participant subledger for themselves and the period enabled for reporting                                                                                           | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Participant Subledger (Data)  
Resource: Incentive Compensation Participant Subledger                                                                 |                                                                      |
| Payment Plan                    | A Sales Manager can review incentive compensation payment plan for subordinates in their person and assignment security profile                                                                                     | Role: Incentive Compensation Participant Management Duty  
Privilege: Review Incentive Compensation Payment Plan (Data)  
Resource: Incentive Compensation Payment Plan                                                                                                                      |                                                                      |
|                                 | A Sales Manager can review incentive compensation payment plan for themselves                                                                                                                                      | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Payment Plan (Data)  
Resource: Incentive Compensation Payment Plan                                                                                                                      |                                                                      |
| Payment Transaction            | A Sales Manager can review incentive compensation payment transaction for subordinates in their person and assignment security profile                                                                               | Role: Incentive Compensation Participant Management Duty  
Privilege: Review Incentive Compensation Payment Transaction (Data)  
Resource: Incentive Compensation Payment Transaction                                                                                                           |                                                                      |
|                                 | A Sales Manager can review incentive compensation payment transaction for themselves and the paysheet that is at least submitted                                                                                      | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Payment Transaction (Data)  
Resource: Incentive Compensation Payment Transaction                                                                                                           |                                                                      |
| Business Object                        | Policy Description                                                                                                                                                                                                 | Policy Store Implementation                                                                                     | Analytics Implementation |
|---------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|
| Incentive Compensation Paysheet       | A Sales Manager can review incentive compensation paysheet for subordinates in their person and assignment security profile                                                                                  | **Role**: Incentive Compensation Participant Management Duty  
**Privilege**: Review Incentive Compensation Paysheet (Data)  
**Resource**: Incentive Compensation Paysheet                                                                                             |                                                                                                                  |
|                                       | A Sales Manager can review incentive compensation paysheet for themselves and the paysheet that is at least submitted                                                                                          | **Role**: Incentive Compensation Participation Duty  
**Privilege**: Review Incentive Compensation Paysheet (Data)  
**Resource**: Incentive Compensation Paysheet                                                                                             |                                                                                                                  |
| Incentive Compensation Plan            | A Sales Manager can review incentive compensation plan for subordinates in their person and assignment security profile                                                                                       | **Role**: Incentive Compensation Participant Management Duty  
**Privilege**: Review Incentive Compensation Plan (Data)  
**Resource**: Incentive Compensation Plan                                                                                                   |                                                                                                                  |
|                                       | A Sales Manager can review incentive compensation plan for themselves                                                                                                                                           | **Role**: Incentive Compensation Participation Duty  
**Privilege**: Review Incentive Compensation Plan (Data)  
**Resource**: Incentive Compensation Plan                                                                                                   |                                                                                                                  |
| Incentive Compensation Plan Component  | A Sales Manager can review incentive compensation plan component for subordinates in their person and assignment security profile                                                                            | **Role**: Incentive Compensation Participant Management Duty  
**Privilege**: Review Incentive Compensation Plan Component (Data)  
**Resource**: Incentive Compensation Plan Component                                                                                         |                                                                                                                  |
|                                       | A Sales Manager can review incentive compensation plan component for themselves                                                                                                                               | **Role**: Incentive Compensation Participation Duty  
**Privilege**: Review Incentive                                                                                                              |                                                                                                                  |
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<tr>
<td>Incentive Compensation Transaction</td>
<td>A Sales Manager can review incentive compensation transaction for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participant Management Duty Privilege: Review Incentive Compensation Transaction (Data) Resource: Incentive Compensation Transaction</td>
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<td></td>
<td>A Sales Manager can review incentive compensation transaction for themselves and the period enabled for reporting</td>
<td>Role: Incentive Compensation Participation Duty Privilege: Review Incentive Compensation Transaction (Data) Resource: Incentive Compensation Transaction</td>
<td></td>
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<tr>
<td>Interaction</td>
<td>A Sales Manager can delete interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty Privilege: Delete Interaction (Data) Resource: Interaction</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Manager can update interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty Privilege: Update Interaction (Data) Resource: Interaction</td>
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<tr>
<td></td>
<td>A Sales Manager can view interaction for all interactions in the enterprise</td>
<td>Role: Interaction Management Duty Privilege: View Interaction (Data) Resource: Interaction</td>
<td></td>
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<tr>
<td>Legal Employer</td>
<td>A Sales Manager can choose legal employer for legal employers in their organization security profile</td>
<td>Role: Legal Employer Selection Duty Privilege: Choose Legal Employer (Data) Resource: Legal Employer</td>
<td></td>
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<tr>
<td>Legal Entity File Import Activity</td>
<td>A Sales Manager can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Legal Entity File Import Activity Object Type</td>
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| Legal Entity File Import Mapping| A Sales Manager can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Mapping Object Type (Data)  
**Resource:** Legal Entity File Import Mapping | - |
| Legal Entity File Import Object | A Sales Manager can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Legal Entity File Import Object Type (Data)  
**Resource:** Legal Entity File Import Object | - |
| Location                        | A Sales Manager can choose location for locations in their location security profile | **Role:** Foundation User and Roles Management  
**Privilege:** Choose Location (Data)  
**Resource:** Location | - |
| Marketing List                  | A Sales Manager can delete marketing list where they are the owner of the marketing list | **Role:** Personal Campaign Management  
**Privilege:** Delete Marketing List (Data)  
**Resource:** Marketing List | - |
|                                | A Sales Manager can update marketing list where they are the owner of the marketing list | **Role:** Personal Campaign Management  
**Privilege:** Update Marketing List (Data)  
**Resource:** Marketing List | - |
| Marketing Treatment             | A Sales Manager can delete marketing treatment where they are the owner of the marketing treatment | **Role:** Personal Campaign Management  
**Privilege:** Delete Marketing Treatment (Data)  
**Resource:** Marketing Treatment | - |
|                                | A Sales Manager can update marketing treatment where they are the owner of the marketing treatment | **Role:** Personal Campaign Management  
**Privilege:** Update | - |
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<td></td>
<td>A Sales Manager can view marketing treatment unrestricted e-mail footer for all marketing treatment e-mail footers marked as unrestricted visibility in the enterprise</td>
<td>Role: Personal Campaign Management Duty&lt;br&gt;&lt;br&gt;Privilege: View Marketing Treatment Unrestricted E-Mail Footer (Data)&lt;br&gt;&lt;br&gt;Resource: Marketing Treatment E-Mail Footer</td>
<td></td>
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<tr>
<td>Marketing Treatment E-Mail Footer</td>
<td>A Sales Manager can manage opportunity general profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Opportunity General Profile (Data)&lt;br&gt;&lt;br&gt;Resource: Opportunity</td>
<td></td>
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<tr>
<td>Opportunity</td>
<td>A Sales Manager can manage opportunity general profile where they are an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Sales Representative Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Opportunity General Profile (Data)&lt;br&gt;&lt;br&gt;Resource: Opportunity</td>
<td></td>
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<td></td>
<td>A Sales Manager can manage opportunity restricted profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Opportunity Restricted Profile (Data)&lt;br&gt;&lt;br&gt;Resource: Opportunity</td>
<td></td>
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<tr>
<td>A Sales Manager</td>
<td>A Sales Manager can manage opportunity restricted profile where they are an opportunity sales team member with full access</td>
<td>Role: Opportunity Sales Representative Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Opportunity Restricted Profile (Data)&lt;br&gt;&lt;br&gt;Resource: Opportunity</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Manager can manage opportunity restricted profile where they are in the management chain of an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Sales Manager Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Opportunity Restricted Profile (Data)&lt;br&gt;&lt;br&gt;Resource: Opportunity</td>
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<td></td>
<td>with full access</td>
<td>Role: Opportunity</td>
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<td></td>
<td>A Sales Manager can manage opportunity revenue where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Territory Resource Duty</td>
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<td></td>
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<td>Privilege: Manage Opportunity Revenue (Data)</td>
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<td></td>
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<td>Resource: Opportunity</td>
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<td></td>
<td>A Sales Manager can manage opportunity revenue where they are an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Sales Representative Duty</td>
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<td></td>
<td></td>
<td>Privilege: Manage Opportunity Revenue Team (Data)</td>
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<td></td>
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<td>Resource: Opportunity</td>
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<td></td>
<td>A Sales Manager can manage opportunity revenue where they are in the management chain of an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Sales Manager Duty</td>
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<td></td>
<td></td>
<td>Privilege: Manage Opportunity Revenue Team (Data)</td>
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<td></td>
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<td>Resource: Opportunity</td>
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<td></td>
<td>A Sales Manager can manage opportunity team where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Sales Representative Duty</td>
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<td></td>
<td></td>
<td>Privilege: Manage Opportunity Team (Data)</td>
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<td></td>
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<td>Resource: Opportunity</td>
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<td></td>
<td>A Sales Manager can manage opportunity team where they are an opportunity sales team member with full access</td>
<td>Role: Opportunity Sales Manager Duty</td>
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<td></td>
<td></td>
<td>Privilege: Manage Opportunity Team (Data)</td>
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<td></td>
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<td>Resource: Opportunity</td>
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<td></td>
<td>A Sales Manager can manage opportunity team where they are in the management chain of an opportunity sales team member with full access</td>
<td>Role: Opportunity Sales Account Territory Resource Duty</td>
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<td></td>
<td></td>
<td>Privilege: View Opportunity (Data)</td>
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<td></td>
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<td>Resource: Opportunity</td>
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<td></td>
<td>A Sales Manager can view opportunity where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team</td>
<td>Role: Opportunity Sales Account Territory Resource Duty</td>
<td>Fact: CRM - Pipeline Dimension(s): Security - Resource Based OR Security - Territory Based</td>
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<td></td>
<td></td>
<td>Privilege: View Opportunity (Data)</td>
<td>Fact: CRM - Revenue Dimension(s): Security - Resource Based OR Security -</td>
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|                 | A Sales Manager can view opportunity where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team | **Role:** Opportunity Territory Resource Duty  
**Privilege:** View Opportunity (Data)  
**Resource:** Opportunity | **Fact:** CRM - Pipeline  
**Dimension(s):** Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can view opportunity where they are an opportunity sales team member with view, edit, or full access | **Role:** Opportunity Sales Representative Duty  
**Privilege:** View Opportunity (Data)  
**Resource:** Opportunity | **Fact:** CRM - Pipeline  
**Dimension(s):** Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can view opportunity where they are in the management chain of an opportunity sales account team member | **Role:** Opportunity Sales Account Sales Manager Duty  
**Privilege:** View Opportunity (Data)  
**Resource:** Opportunity | **Fact:** CRM - Pipeline  
**Dimension(s):** Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can view opportunity where they are in the management chain of an opportunity sales team member with view, edit, or full access | **Role:** Opportunity Sales Manager Duty  
**Privilege:** View Opportunity (Data)  
**Resource:** Opportunity | **Fact:** CRM - Pipeline  
**Dimension(s):** Security - Resource Based OR Security - Territory Based |
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<td>Opportunity Note</td>
<td>A Sales Manager can manage opportunity note where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private. &lt;br&gt; Role: Opportunity Territory Resource Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Role: Opportunity Sales Representative Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Manager can manage opportunity note where they are an opportunity sales team member with full access and the note is not private. &lt;br&gt; Role: Opportunity Sales Representative Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Role: Opportunity Sales Manager Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Resource Based OR Security - Territory Based</td>
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<td></td>
<td>A Sales Manager can manage opportunity note where they are in the management chain of an opportunity sales team member with full access and the note is not private. &lt;br&gt; Role: Opportunity Sales Manager Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Role: Opportunity Sales Manager Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Resource Based OR Security - Territory Based</td>
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<td>A Sales Manager can manage opportunity note where they are the author of the note. &lt;br&gt; Role: Opportunity Sales Manager Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Role: Opportunity Sales Manager Duty&lt;br&gt; Privilege: Manage Opportunity Note (Data)&lt;br&gt; Resource: Opportunity Note</td>
<td>Resource Based OR Security - Territory Based</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are a member of the opportunity sales team with view, edit, or full access, and the note is not private. &lt;br&gt; Role: Opportunity Sales Representative Duty&lt;br&gt; Privilege: View Opportunity Note</td>
<td>Role: Opportunity Sales Representative Duty&lt;br&gt; Privilege: View Opportunity Note</td>
<td>Resource Based OR Security - Territory Based</td>
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<tr>
<td>private</td>
<td>A Sales Manager can view opportunity note where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team and the note is not private.</td>
<td>Role: Opportunity Sales Account Territory Resource Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private.</td>
<td>Role: Opportunity Territory Resource Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are in the management chain of an opportunity sales account team member and the note is not private.</td>
<td>Role: Opportunity Sales Account Sales Manager Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are in the management chain of an opportunity sales account member with view, edit, or full access, and the note is not private.</td>
<td>Role: Opportunity Sales Manager Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are the author of the note.</td>
<td>Role: Opportunity Sales Account Sales Manager Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are the author of the note.</td>
<td>Role: Opportunity Sales Account Territory Resource Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales Manager can view opportunity note where they are the author of the note.</td>
<td>Role: Opportunity Sales Manager Duty Privilege: View</td>
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<td>Opportunity Note (Data) Role: Opportunity Sales Representative Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<tr>
<td>Outlook Edition Metadata Package</td>
<td>A Sales Manager can access outlook configuration package where they have been granted access to a single record by unique identifier.</td>
<td>Role: Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty Privilege: Access Outlook Configuration Package (Data) Resource: Outlook Edition Metadata Package</td>
<td></td>
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<tr>
<td>Person Assignment</td>
<td>A Sales Manager can search worker for persons and assignments in their person and assignment security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Search Worker (Data) Resource: Person Assignment</td>
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<td></td>
<td>A Sales Manager can view person assignment for persons and assignments in their person and assignment security profile</td>
<td></td>
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<tr>
<td>Person Type</td>
<td>A Sales Manager can choose person type for person types in their person type security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose Person Type (Data) Resource: Person Type</td>
<td></td>
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<tr>
<td>Position</td>
<td>A Sales Manager can choose position for positions in their position security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose</td>
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| Public Person        | A Sales Manager can view person deferred for persons and assignments in their person and assignment security profile | Role: View Person Details Duty  
Privilege: View Person Deferred (Data)  
Resource: Public Person |                                                                                       |
| Reference Customer Note | A Sales Manager can manage sales reference customer note where they are the author of the note | Role: Sales Reference Customer Sales Representative Duty  
Privilege: Manage Sales Reference Customer Note (Data)  
Resource: Reference Customer Note |                                                                                       |
|                      | A Sales Manager can view sales reference customer note for all notes that are not private | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer Note (Data)  
Resource: Reference Customer Note |                                                                                       |
|                      | A Sales Manager can view sales reference customer note where they are the author of the note | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer Note (Data)  
Resource: Reference Customer Note |                                                                                       |
| Sales Campaign       | A Sales Manager can delete sales campaign for all sales campaigns in draft or scheduled execution status where they are a manager in the management hierarchy of the owner of the sales campaign | Role: Personal Campaign Management Duty  
Privilege: Delete Sales Campaign (Data)  
Resource: Sales Campaign |                                                                                       |
|                      | A Sales Manager can delete sales campaign for all sales campaigns in draft or scheduled execution status where they are the owner of the sales campaign | Role: Personal Campaign Management Duty  
Privilege: Delete Sales Campaign (Data)  
Resource: Sales Campaign |                                                                                       |
|                      | A Sales Manager can update sales campaign where they are the owner of the sales campaign | Role: Personal Campaign Management Duty  
Privilege: Update Sales Campaign (Data)  
Resource: Sales Campaign |                                                                                       |
<p>|                      | A Sales Manager can view sales campaign where they are the owner of the sales campaign | Role: Personal |                                                                                       |</p>
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<td>sales campaign where they are a manager in the management hierarchy of the owner of the sales campaign</td>
<td>Campaign Management Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Campaign (Data) &lt;br&gt; <strong>Resource</strong>: Sales Campaign</td>
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<td>A Sales Manager can view sales competitor for all sales competitors in the enterprise</td>
<td><strong>Role</strong>: Sales Competitor &lt;br&gt; Sales Account Territory Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Competitor (Data) &lt;br&gt; <strong>Resource</strong>: Sales Competitor</td>
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<td><strong>Role</strong>: Sales Competitor &lt;br&gt; Sales Manager Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Competitor (Data) &lt;br&gt; <strong>Resource</strong>: Sales Competitor</td>
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<td><strong>Role</strong>: Sales Competitor &lt;br&gt; Sales Representative Duty &lt;br&gt; <strong>Privilege</strong>: View Sales Competitor (Data) &lt;br&gt; <strong>Resource</strong>: Sales Competitor</td>
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<td>Sales Forecast Adjustment</td>
<td>A Sales Manager can manage sales forecast adjustment for child territories of territories that they own currently</td>
<td><strong>Role</strong>: Sales Forecasting Management Duty &lt;br&gt; <strong>Privilege</strong>: Manage Sales Forecast Adjustment (Data) &lt;br&gt; <strong>Resource</strong>: Sales Forecast Adjustment</td>
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<td>A Sales Manager can manage sales forecast adjustment for child territories of the territories that they owned previously for which the active forecast is in progress</td>
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<td>Sales Forecast Item</td>
<td>A Sales Manager can manage sales forecast item for child territories of territories that they own currently</td>
<td>Role: Sales Forecasting Management Duty Privilege: Manage Sales Forecast Item (Data) Resource: Sales Forecast Item</td>
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| A Sales Manager can manage sales forecast adjustment for the territories they own currently | Role: Sales Forecasting Management Duty Privilege: Manage Sales Forecast Adjustment (Data) Resource: Sales Forecast Adjustment | Fact: CRM Revenue Forecast Item Adjustment Dimension(s): Security - Territory Based |
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<td>Sales Forecast Item</td>
<td>A Sales Manager can manage sales forecast item for which they are the owner</td>
<td><strong>Role:</strong> Sales Forecasting Management Duty  <strong>Privilege:</strong> Manage Sales Forecast Item (Data)  <strong>Resource:</strong> Sales Forecast Item</td>
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<td>A Sales Manager can manage sales forecast participant for child territories of territories that they own currently</td>
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<td>A Sales Manager can manage sales forecast participant</td>
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<td>Sales Lead</td>
<td>A Sales Manager can convert sales lead where they are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
<td>Role: Sales Lead Follow Up Management Duty                                           Privilege: Convert Sales Lead (Data)</td>
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<td>A Sales Manager can convert sales lead where they are a resource in the lead sales team</td>
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<td>A Sales Manager can convert sales lead where they are a resource in the territory assigned to the sales lead</td>
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<td>A Sales Manager can convert sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
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<td>A Sales Manager can convert sales lead where they are an administrator of the resource organization in the primary assignment of the owner</td>
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<td>A Sales Manager can update sales lead others where they are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
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<td>A Sales Manager can update sales lead owner where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: Update Sales Lead Owner (Data) Resource: Sales Lead</td>
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<td>A Sales Manager can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner</td>
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<td>A Sales Manager can view sales lead where they are a manager in the management hierarchy of a resource in the lead sales team</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: View Sales Lead (Data) Resource: Sales Lead</td>
<td>Fact: Marketing - Lead Dimension(s): Security - Resource Based OR Security - Territory Based</td>
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|                 | A Sales Manager can view sales lead where they are a resource in the territory assigned to the sales lead                                                                                                           | Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Territory Based  
Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can view sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Territory Based  
Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner                                                                                          | Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Territory Based  
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Dimension(s): Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can view sales lead where they are the owner of the sales lead                                                                                                                                                  | Role: Sales Lead Follow Up Duty  
Privilege: View Sales Lead (Data)  
Resource: Sales Lead | Territory Based  
Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
| Sales Lead Note | A Sales Manager can delete sales lead note where they have delete access to the sales lead                                                                                                                                 | Role: Sales Lead Follow Up Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | Territory Based  
Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
|                 | A Sales Manager can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note                                                                                   | Role: Sales Lead Follow Up Duty  
Management Duty  
Privilege: Delete Sales Lead Note (Data)  
Resource: Sales Lead Note | Territory Based  
Fact: Marketing - Lead  
Dimension(s): Security - Resource Based OR Security - Territory Based |
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|                 | A Sales Manager can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note |                              |
|                 |                                                                                  | **Role:** Sales Lead Follow Up  
**Management Duty**  
**Privilege:** Update Sales Lead Note (Data)  
**Resource:** Sales Lead Note |                              |
|                 | A Sales Manager can view sales lead note for all internal sales lead notes in the enterprise | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead Note (Data)  
**Resource:** Sales Lead Note |                              |
|                 |                                                                                  | **Role:** Sales Lead Follow Up  
**Management Duty**  
**Privilege:** View Sales Lead Note (Data)  
**Resource:** Sales Lead Note |                              |
|                 | A Sales Manager can view sales lead note where they are the author of the private sales lead note | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead Note (Data)  
**Resource:** Sales Lead Note |                              |
|                 |                                                                                  | **Role:** Sales Lead Follow Up  
**Management Duty**  
**Privilege:** View Sales Lead Note (Data)  
**Resource:** Sales Lead Note |                              |
|                 | Sales Party                                                                      | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |                              |
|                 | A Sales Manager can delete sales party where they are in the management chain of a resource who is on the sales account team with full access | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |                              |
|                 |                                                                                  | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |                              |
|                 | A Sales Manager can delete sales party where they are the owner of the territory associated with the sales | **Role:** Sales Party Management Duty  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |                              |
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<td>A Sales Manager can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party (Data) Resource: Sales Party</td>
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<tr>
<td>A Sales Manager can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
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<td>A Sales Manager can manage sales party where they are in the sales account team with full access</td>
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<td>A Sales Manager can update sales party where they are a member of the territory associated with the sales account</td>
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<td>A Sales Manager can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
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<td>A Sales Manager can update sales party where they are in the management chain of a resource who is on the sales account team with edit access</td>
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<td>A Sales Manager can update sales party where they are in the sales account team with edit access</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
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<td>A Sales Manager can view sales party for all prospects in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
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<td>Sales Party</td>
<td>A Sales Manager can view sales party for all sales accounts in the enterprise</td>
<td>Role: Sales Party Review Duty&lt;br&gt;Privilege: View Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
<td>Fact: CRM - Sales Account&lt;br&gt;Dimension(s): Security - Resource Based OR Security - Territory Based</td>
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<td>A Sales Manager can view sales party where they are a member of the territory associated with the sales account</td>
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<td>A Sales Manager can view sales party where they are in the sales account team</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party Note (Data)&lt;br&gt;Resource: Sales Party Note</td>
<td>Fact: CRM - Sales Account&lt;br&gt;Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td>Sales Party</td>
<td>A Sales Manager can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party Note (Data)&lt;br&gt;Resource: Sales Party Note</td>
<td>Fact: CRM - Sales Account&lt;br&gt;Dimension(s): Security - Resource Based OR Security - Territory Based</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can delete Sales Party Note where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Delete Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can edit Sales Party Note where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can edit Sales Party Note where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: Edit Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can view Sales Party Note where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can view Sales Party Note where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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<tr>
<td>Sales Party Note</td>
<td>A Sales Manager can view Sales Party Note where they are the author</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party Note (Data) Resource: Sales Party Note</td>
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</tbody>
</table>
| Sales Quota Plan | A Sales Manager can view sales quota plan for all sales quota plans that are active | **Role**: Quota Management Duty  
**Privilege**: View Sales Quota Plan (Data)  
**Resource**: Sales Quota Plan | |
| Sales Reference Customer | A Sales Manager can view sales reference customer for all sales reference customers in the enterprise | **Role**: Sales Reference Customer Sales Representative Duty  
**Privilege**: View Sales Reference Customer (Data)  
**Resource**: Sales Reference Customer | |
| Sales Resource Period Quota File Import | A Sales Manager can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Resource Period Quota File Import (Data)  
**Resource**: Sales Resource Period Quota File Import | |
| Sales Resource Period Quota File ImportMapping | A Sales Manager can view sales resource period quota file import mapping for all sales resource period quota file import mappings of object type resource period quota | **Role**: Quota Management Export Import Duty  
**Privilege**: View Sales Resource Period Quota File Import Mapping (Data)  
**Resource**: Sales Resource Period Quota File Import Mapping | |
<p>| Sales Resource Period Quota File Import Metadata | A Sales Manager can view sales resource period quota file import metadata for all sales | <strong>Role</strong>: Quota Management Export Import Duty | |</p>
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<td>resource period quota file import metadata of object type resource period quota</td>
<td>Privilege: View Sales Resource Period Quota File Import Metadata</td>
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<tr>
<td>Sales Resource Quota</td>
<td>A Sales Manager can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: Manage Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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<td></td>
<td>A Sales Manager can manage sales resource quota where they are the owner of the root territory, if the resource quota is for the root territory</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: Manage Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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<td></td>
<td>A Sales Manager can view sales resource quota where they are assigned the quota</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: View Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: View Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: View Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: View Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
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<td>A Sales Manager can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty &lt;br&gt; Privilege: View Sales Resource Quota (Data) &lt;br&gt; Resource: Sales Resource Quota</td>
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|                                     | A Sales Manager can view sales resource quota where they are the owner of the territory to which the quota is assigned | Role: Quota Management Duty  
Privilege: View Sales Resource Quota (Data)  
Resource: Sales Resource Quota | Resource Quota Historical Dimension(s):  
Security - Territory Based  
Fact: CRM - Resource Quota Dimension(s):  
Security - Resource Based OR Security - Territory Based  
Fact: CRM Resource Quota Historical Dimension(s):  
Security - Territory Based |
| Sales Resource Quota File Import    | A Sales Manager can view sales resource quota file import for all sales resource quota file imports of object type resource quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import (Data)  
Resource: Sales Resource Quota File Import | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import Mapping (Data)  
Resource: Sales Resource Quota File Import Mapping |
| Sales Resource Quota File Import Mapping | A Sales Manager can view sales resource quota file import mapping for all sales resource quota file import mappings of object type resource quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import Mapping (Data)  
Resource: Sales Resource Quota File Import Mapping |
| Sales Resource Quota File Import Metadata | A Sales Manager can view sales resource quota file import metadata for all sales resource quota file import metadata of object type resource quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Quota File Import Metadata  
Resource: Sales Resource Quota File Import Metadata |
| Sales Territory                     | A Sales Manager can manage sales territory where they are the owner of a parent territory in the territory hierarchy, as long as the topmost territory they own is not submitted  
A Sales Manager can view sales territory where they are a member of the territory team | Role: Territory Management Duty  
Privilege: Manage Sales Territory (Data)  
Resource: Sales Territory | Role: Territory Management Duty  
Privilege: View Sales  
Fact: CRM Territory Quota Dimension(s): |
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<td>A Sales Manager can view sales territory where they are the owner of a parent territory in the territory hierarchy</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory (Data) Resource: Sales Territory</td>
<td>Territory (Data) Resource: Sales Territory</td>
<td>Security - Territory Based Fact: CRM Territory Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td>A Sales Manager can view sales territory where they are the territory owner</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory (Data) Resource: Sales Territory</td>
<td>Territory (Data) Resource: Sales Territory</td>
<td>Security - Territory Based Fact: CRM Territory Quota Historical Dimension(s): Security - Territory Based</td>
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<tr>
<td>Sales Territory Dimensionality Export Object</td>
<td>A Sales Manager can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Dimensionality Export Object (Data) Resource: Sales Territory Dimensionality Export Object</td>
<td>Security - Territory Based</td>
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<tr>
<td>Sales Territory Dimensionality File Import</td>
<td>A Sales Manager can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Dimensionality File Import Object (Data) Resource: Sales Territory Dimensionality File Import</td>
<td>Security - Territory Based</td>
</tr>
<tr>
<td>Sales Territory Dimensionality File</td>
<td>A Sales Manager can view sales territory dimensionality</td>
<td>Role: Territory Management Export</td>
<td>Security - Territory Based</td>
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<tr>
<td>Import Mapping</td>
<td>file import mapping for all sales territory dimensionality file import mappings of object type mot_sales_territory_dimensionality_export_object</td>
<td>Import Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Sales Territory Dimensionality File Import Mapping (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Territory Dimensionality File Import Mapping</td>
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<tr>
<td>Sales Territory Dimensionality File Import Metadata</td>
<td>A Sales Manager can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Sales Territory Dimensionality File Import Metadata&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Territory Dimensionality File Import Metadata</td>
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<tr>
<td>Sales Territory Export Object</td>
<td>A Sales Manager can view sales territory export object for all sales territory export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Sales Territory Export Object (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Territory Export Object</td>
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<tr>
<td>Sales Territory File Import</td>
<td>A Sales Manager can view sales territory file import for all sales territory file imports of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Sales Territory File Import (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Territory File Import</td>
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<tr>
<td>Sales Territory File Import Mapping</td>
<td>A Sales Manager can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Sales Territory File Import Mapping (Data)&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Territory File Import Mapping</td>
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<tr>
<td>Sales Territory File Import Metadata</td>
<td>A Sales Manager can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;&lt;b&gt;Privilege:&lt;/b&gt; View Sales Territory File Import Metadata&lt;br&gt;&lt;b&gt;Resource:&lt;/b&gt; Sales Territory File Import Metadata</td>
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| Sales Territory Partition | A Sales Manager can view sales territory partition for all partitions in the enterprise | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Partition (Data)  
**Resource:** Sales Territory Partition |  |
| Sales Territory Period Quota File Import | A Sales Manager can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Period Quota File Import (Data)  
**Resource:** Sales Territory Period Quota File Import |  |
| Sales Territory Period Quota File Import Mapping | A Sales Manager can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Period Quota File Import Mapping (Data)  
**Resource:** Sales Territory Period Quota File Import Mapping |  |
| Sales Territory Period Quota File Import Metadata | A Sales Manager can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Period Quota File Import Metadata (Data)  
**Resource:** Sales Territory Period Quota File Import Metadata |  |
| Sales Territory Proposal | A Sales Manager can manage sales territory proposal where they are the owner of a territory administered by the proposal owner | **Role:** Territory Management Duty  
**Privilege:** Manage Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |  |
| | A Sales Manager can manage sales territory proposal where they are the proposal owner | **Role:** Territory Management Duty  
**Privilege:** Manage Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |  |
| | A Sales Manager can view sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |  |
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| submitted territory in the proposal | A Sales Manager can view sales territory proposal where they are the owner of a published or submitted territory in the proposal | Role: Territory Management Duty  
Privilege: View Sales Territory Proposal (Data)  
Resource: Sales Territory Proposal |                        |
| Sales Territory Quota File Import | A Sales Manager can view sales territory quota file import for all sales territory quota file imports of object type territory quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Quota File Import (Data)  
Resource: Sales Territory Quota File Import |                        |
| Sales Territory Quota File Import Mapping | A Sales Manager can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Quota File Import Mapping (Data)  
Resource: Sales Territory Quota File Import Mapping |                        |
| Sales Territory Quota File Import Metadata | A Sales Manager can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object | Role: Quota Management Export Import Duty  
Privilege: View Sales Territory Quota File Import Metadata  
Resource: Sales Territory Quota File Import Metadata |                        |
| Sales Territory Resource Export Object | A Sales Manager can view sales territory resource export object for all sales territory resource export objects in the | Role: Territory Management Export Import Duty  
Privilege: View Sales |                        |
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| Sales Territory Resource File Import                | A Sales Manager can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import (Data)  
**Resource:** Sales Territory Resource File Import |                                                                       |
| Sales Territory Resource File Import Mapping        | A Sales Manager can view sales territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Mapping (Data)  
**Resource:** Sales Territory Resource File Import Mapping |                                                                       |
| Sales Territory Resource File Import Metadata       | A Sales Manager can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Metadata  
**Resource:** Sales Territory Resource File Import Metadata |                                                                       |
| Source System Reference File Import Activity       | A Sales Manager can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Activity Object Type (Data)  
**Resource:** Source System Reference File Import Activity |                                                                       |
| Source System Reference File Import Mapping         | A Sales Manager can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Mapping Object Type (Data)  
**Resource:** Source System Reference File Import Mapping |                                                                       |
| Source System                                      | A Sales Manager can view Source System Reference File Import Activity | **Role:** Trading  
**Resource:** Source System Reference File Import Activity |                                                                       |
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| Reference File Import Object       | source system reference file import object type for all source system reference file import objects of object type 'source system reference' | Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Object Type (Data)  
**Resource:** Source System Reference File Import Object |                                                        |
| Trading Community Customer Account Relationship | A Sales Manager can view customer account relationship for the reference data sets for which they are authorized | **Role:** Customer Account Relationships Inquiry Duty  
**Privilege:** View Customer Account Relationship (Data)  
**Resource:** Reference Data Set |                                                        |
| Trading Community Customer Account Site | A Sales Manager can view customer account site for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Inquiry Duty  
**Privilege:** View Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                                        |
| Trading Community Customer Account Site Use | A Sales Manager can view customer account site use for the reference data sets for which they are authorized | **Role:** Customer Account Addresses Inquiry Duty  
**Privilege:** View Customer Account Site Use (Data)  
**Resource:** Reference Data Set |                                                        |
| Trading Community Org Address Email Contact Preference | A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Email Contact Preference |                                                        |
| Trading Community Org Address Phone Contact Preference | A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | **Role:** Party Information Inquiry Duty  
**Privilege:** Manage Trading Community Legal Contact Preference (Data)  
**Resource:** Trading Community Org Address Phone Contact Preference |                                                        |
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| Trading Community Organization         | A Sales Manager can view trading community organization for all organizations in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Organization (Data)  
Resource: Trading Community Organization |                                                        |
| Trading Community Organization Address Contact Preference | A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Address Contact Preference |                                                        |
| Trading Community Organization Email Contact Preference | A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Email Contact Preference |                                                        |
| Trading Community Organization Phone Contact Preference | A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Organization Phone Contact Preference |                                                        |
| Trading Community Person               | A Sales Manager can view trading community contact for all trading community persons in the enterprise except contacts created by partners. | Role: Internal Contact Relationship Inquiry Duty  
Privilege: View  
Trading Community Contact (Data)  
Resource: Trading Community Person |                                                        |
|                                        | A Sales Manager can view trading community person for all people in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View  
Trading Community Person (Data)  
Resource: Trading Community Person |                                                        |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>A Sales Manager can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Manager can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty Privilege: View Trading Community Person (Data) Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Email Contact Preference</td>
<td>A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Phone Contact Preference</td>
<td>A Sales Manager can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty Privilege: Manage Trading Community Legal Contact Preference (Data) Resource: Trading Community Person Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
</tr>
<tr>
<td>----------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
</tr>
</tbody>
</table>
| Trading Community Relationship | A Sales Manager can view trading community relationship for all trading community relationships in the enterprise | **Role:** Relationship Information Inquiry Duty  
**Privilege:** View  
Trading Community Relationship (Data)  
**Resource:** Trading Community Relationship |  |
|                            | A Sales Manager can view trading community relationship for all trading community relationships except partner contact relationships, or relationships created by partners | **Role:** Internal Contact Relationship Information Inquiry Duty  
**Privilege:** View  
Trading Community Relationship (Data)  
**Resource:** Trading Community Relationship |  |
| Trading Community Resource | A Sales Manager can update trading community resource for their resource record      | **Role:** Resource Information Management Duty  
**Privilege:** Update  
Trading Community Resource (Data)  
**Resource:** Trading Community Resource |  |
| Trading Community Resource Note | A Sales Manager can manage trading community resource note for the resource notes for which they are the owner | **Role:** Resource Information Management Duty  
**Privilege:** Manage  
Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |  |
|                            | A Sales Manager can view trading community resource note for all resource notes      | **Role:** Resource Information Management Duty  
**Privilege:** View  
Trading Community Resource Note (Data)  
**Resource:** Trading Community Resource Note |  |
| Trading Community Resource Skill | A Sales Manager can manage trading community resource skill for the resource skills of persons who they manage | **Role:** Resource Information Management Duty  
**Privilege:** Manage  
Trading Community Resource Skill (Data)  
**Resource:** Trading Community Resource Skill |  |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>A Sales Manager can manage trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Manager can view trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Manager can view trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td>User</td>
<td>A Sales Manager can edit user name for persons in their person security profile.</td>
<td>Role: User Name Edit Duty Privilege: Edit User Name (Data) Resource: User</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Sales Representative**

Represents the business to sell its products. Maintains relationships with customers and contacts, builds pipeline, manages leads and opportunities and performs sales forecasting.

**Duties**

Duties assigned directly and indirectly to the job role **Sales Representative**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring</td>
<td>An author of Business Intelligence reports as presented in the web</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>-----------</td>
<td>-------------</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>Duty Catalog</td>
<td>The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td>Allows to delete CRM content on content server.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
<td>BI duty role to access warehouse data for Fusion Opportunity Landscape(SPD). This duty role is built exclusively for SPD.</td>
</tr>
<tr>
<td>Incentive Compensation Participation Duty</td>
<td>Review incentive reports, plans, disputes incentive transactions, and payments for self.</td>
</tr>
<tr>
<td>Incentive Compensation Transaction Analysis Duty</td>
<td>Analyzes Incentive Compensation transactional information.</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Marketing Analysis module.</td>
</tr>
<tr>
<td>Marketing Lead Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns. Maps to Sales Lead Qualifier role.</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Landscape Access Duty</td>
<td>Reviews prospective accounts for Sales targeting and accesses leads from Opportunity landscape tool.</td>
</tr>
<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
<td>BI Duty role to be used for Opportunity Landscape analysis.</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>--------------------------------------------------------------------------</td>
<td>------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Opportunity Sales Account Sales Representative Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Opportunity Sales Representative Duty</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
<td>Manages all aspects of the application. This role is for resources whose territories are on the opportunity territory team.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Representative Duty</td>
<td>This role allows salespersons to access Oracle Fusion CRM for Microsoft Outlook application functionality.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information.</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information.</td>
</tr>
<tr>
<td>Personal Campaign Management Duty</td>
<td>Manages secured personal campaigns used to promote products or events to specific customers.</td>
</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Product Group Picker View Duty</td>
<td>Duty holder can view product group picker in the runtime.</td>
</tr>
<tr>
<td>Product Picker View Duty</td>
<td>Duty holder can view product picker in the runtime.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Quota Viewing Duty</td>
<td>Provides viewing access to sales resource quotas.</td>
</tr>
<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Campaign Analysis Duty</td>
<td>BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue.</td>
</tr>
<tr>
<td>Sales Campaign Transaction Analysis Duty</td>
<td>BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue. Maps to Sales Representative and Sales Manager roles</td>
</tr>
<tr>
<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
</tr>
<tr>
<td>Sales Competitor Sales Account Territory Resource Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Forecasting Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
</tr>
<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Reference Customer Sales</td>
<td>Views reference customer note data. This role is for salespersons.</td>
</tr>
<tr>
<td>Representative Duty</td>
<td></td>
</tr>
<tr>
<td>Sales Representative Dashboard</td>
<td>Access the sales dashboard. This role is for salespersons.</td>
</tr>
<tr>
<td>Duty</td>
<td></td>
</tr>
<tr>
<td>Sales Representative Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales representatives.</td>
</tr>
<tr>
<td>Sales Transaction Analysis Duty</td>
<td>BI duty role to analyze personal performance against quota and also opportunity pipeline, customer buying patterns, etc., to better cross sell and up sell. Maps to Sales Representative role.</td>
</tr>
<tr>
<td>Sales Transactional Analysis Duty</td>
<td>BI duty role to analyze personal performance against quota and also opportunity pipeline, customer buying patterns, etc., to better cross sell and up sell.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse.</td>
</tr>
<tr>
<td>Trading Community Confidential</td>
<td>Views personally identifiable information.</td>
</tr>
<tr>
<td>Personally Identifiable</td>
<td></td>
</tr>
<tr>
<td>Information Inquiry Duty</td>
<td></td>
</tr>
<tr>
<td>Trading Community Import Batch</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
</tr>
<tr>
<td>Trading Community Merge Request</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Management Duty</td>
<td></td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Hierarchy Import</td>
<td></td>
</tr>
<tr>
<td>Upload data for Customer</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Hierarchy Member Import</td>
<td></td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Source System</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>Reference Import</td>
<td></td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
</tr>
<tr>
<td>Inherited Roles</td>
<td></td>
</tr>
<tr>
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<td></td>
</tr>
<tr>
<td><strong>Sales Representative</strong></td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Applications Worker</td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td></td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td></td>
</tr>
<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
<td></td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
<td></td>
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<tr>
<td>Resource Hierarchy Data Security</td>
<td></td>
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<tr>
<td>Territory Hierarchy Data Security</td>
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<tr>
<td>Marketing Lead Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Marketing Analysis Currency Preference</td>
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<tr>
<td>Resource Hierarchy Data Security</td>
<td></td>
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<tr>
<td>Territory Hierarchy Data Security</td>
<td></td>
</tr>
<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
<td></td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
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<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
<td></td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
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<tr>
<td>Quota Viewing Duty</td>
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<tr>
<td>Sales Campaign Analysis Duty</td>
<td></td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Resource Hierarchy Data Security</td>
<td></td>
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<tr>
<td>Sales Analysis Currency Preference</td>
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<tr>
<td>Sales Campaign Transaction Analysis Duty</td>
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</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
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<tr>
<td>Sales Representative Duty</td>
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<tr>
<td>Appointment Note Management Duty</td>
<td></td>
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<tr>
<td>Appointment View Duty</td>
<td></td>
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<tr>
<td>Asset and Recommendation View Duty</td>
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<tr>
<td>Incentive Compensation Participation Duty</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Transaction Analysis Duty</td>
<td></td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
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<tr>
<td>Interaction Management Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<tr>
<td>Lead Registration Processing Duty</td>
<td></td>
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<tr>
<td>Locations Management Duty</td>
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<tr>
<td>Locations Inquiry Duty</td>
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<tr>
<td>Marketing Lead Analysis Duty</td>
<td></td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
<td></td>
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<tr>
<td>Marketing Analysis Currency Preference</td>
<td></td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td></td>
</tr>
<tr>
<td>Territory Hierarchy Data Security</td>
<td></td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td></td>
</tr>
<tr>
<td>Opportunity Landscape Access Duty</td>
<td></td>
</tr>
<tr>
<td>Opportunity Sales Account Sales Representative Duty</td>
<td></td>
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<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td></td>
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<tr>
<td>Opportunity Sales Representative Duty</td>
<td></td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
<td></td>
</tr>
<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Representative Duty</td>
<td></td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td></td>
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<tr>
<td>Person Information Inquiry Duty</td>
<td></td>
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<tr>
<td>Person Relationships Inquiry Duty</td>
<td></td>
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<tr>
<td>Person Relationships Management Duty</td>
<td></td>
</tr>
<tr>
<td>Personal Campaign Management Duty</td>
<td></td>
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<tr>
<td>Real Time Communication Management Duty</td>
<td></td>
</tr>
<tr>
<td>Sales Campaign Analysis Duty</td>
<td></td>
</tr>
</tbody>
</table>
### Inherited Roles

<table>
<thead>
<tr>
<th>Role</th>
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### Inherited Roles

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<td>Sales Reference Customer Sales Representative Duty</td>
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<td>Sales Representative Dashboard Duty</td>
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<td>Sales Transactional Analysis Duty</td>
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<td>Transactional Business Intelligence Worker</td>
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<td>Upload data for Consumer Import</td>
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<td>Upload data for Customer Hierarchy Import</td>
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<td>Inherited Roles</td>
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<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
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<tr>
<td>Upload data for Customer Import</td>
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<tr>
<td>Upload data for Source System Reference Import</td>
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</table>
**Privileges**

Privileges granted to duties of the job role **Sales Representative**.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
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</thead>
<tbody>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
<td>Manage Calendar Preferences</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
<td>View Customer Asset, View Product Recommendation</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
<td>Enable Buy Intent, Enable Full Access, Enable Sell Intent, Generate PDF Contract for Text Search, View Contract, View Contract Terms</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
<td>View Contracted Products</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
<td>Search Customer Account Site, View Customer Account Site, View Customer Account Site Use</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
<td>Export Customer Account Contact, View Customer Account Contact, View Customer Account Contact Responsibility</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
<td>Export Customer Account, Search Trading Community Organization, View Customer Account, View Customer Account Information</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
<td>Set Up File Import Object and Mapping</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
<td>Run File Import Scheduler, Set Up File Import Activity</td>
</tr>
<tr>
<td>Incentive Compensation Participation Duty</td>
<td>Review incentive reports, plans, disputes incentive transactions, and payments for self</td>
<td>Create Incentive Compensation Dispute, Dispute Incentive Compensation Transaction</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
<td>Manage Item Attachment</td>
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<td>Manage Item Catalog</td>
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<td>Manage Item Global Search</td>
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<td>Manage Trading Partner</td>
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<td>View Item</td>
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<td>View Item Organization Association</td>
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<td>View Item Relationship</td>
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<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
<td>Accept Sales Lead</td>
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<td>Delete Sales Lead Internal Attributes</td>
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<td>Reject Sales Lead</td>
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<td>Select Sales Lead Internal Attributes</td>
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<td>Update Sales Lead Internal Attributes</td>
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<td>View Sales Lead Contextual Bin</td>
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<td>View Sales Lead Internal Tabs</td>
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<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
<td>Search Trading Community Location</td>
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<td>View Geography Information</td>
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<td>View Trading Community Location</td>
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<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
<td>Enter Trading Community Location</td>
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<td>Remove Trading Community Location</td>
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<td>Restore Trading Community Location</td>
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<td>Update Trading Community Location</td>
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<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
<td>View Marketing Response</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device. This role is for the salesperson using the mobile application.</td>
<td>Access Mobile CRM</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
<td>Search Supplier Negotiation</td>
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<td>View Supplier Negotiation</td>
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<tr>
<td>Opportunity Landscape Access</td>
<td>Reviews prospective accounts for Sales</td>
<td>Identify Sales Lead</td>
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<td>Duty Role Description</td>
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<tr>
<td>Duty</td>
<td>targeting and accesses leads from Opportunity landscape tool.</td>
<td>View Sales Lead</td>
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<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
<td>View Opportunity Revenue</td>
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<tr>
<td>Opportunity Sales Account</td>
<td>Views all aspects of the application. This role is for members of the sales account</td>
<td>Manage Opportunity Work Area</td>
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<td>Sales Representative Duty</td>
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<td>Views all aspects of the application. This role is for members of the sales account</td>
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<td>Manages or views all aspects of the application. This role is for salespersons.</td>
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<td>Opportunity Territory Resource Duty</td>
<td>Manages all aspects of the application. This role is for resources whose territories</td>
<td>Assign Opportunity</td>
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<td>are on the opportunity territory team.</td>
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<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
<td>View Opportunity</td>
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<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Representative Duty</td>
<td>This role allows salespersons to access Oracle Fusion CRM for Microsoft Outlook application functionality.</td>
<td>Download Outlook Installer</td>
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<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
<td>Search Trading Community Person</td>
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<td>Search Trading Community Person</td>
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Add Trading Community Person Address Use  
Add Trading Community Person Classification Code Assignment  
Add Trading Community Person Contact Preference  
Add Trading Community Person Email  
Add Trading Community Person Instant Messenger  
Add Trading Community Person Phone  
Add Trading Community Person Web Page  
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Enter Trading Community Person  
Enter Trading Community Person Address  
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<td>Select Trading Community Person Address as Primary for a Purpose</td>
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<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
<td>Export Trading Community Person Relationship</td>
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<td>Search Trading Community Person Relationship</td>
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<td>View Trading Community Person Relationship</td>
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<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
<td>Add Trading Community Person Relationship</td>
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<td>Remove Trading Community Person Relationship</td>
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<td>Restore Trading Community Person Relationship</td>
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<td>Update Trading Community Person Relationship</td>
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<td>Personal Campaign Management Duty</td>
<td>Manages secured personal campaigns used to promote products or events to specific customers.</td>
<td>Create Sales Campaign</td>
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<td>Delete Sales Campaign</td>
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<td>Manage Sales Campaign</td>
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<td>Run Marketing Campaign Scheduler</td>
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<td>Update Sales Campaign</td>
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<td>View Sales Campaign</td>
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<td>Product Group Picker View Duty</td>
<td>Duty holder can view product group picker in the runtime.</td>
<td>View Product Group Picker</td>
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<td>Product Picker View Duty</td>
<td>Duty holder can view product picker in the runtime.</td>
<td>View Product Picker</td>
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<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
<td>Search Purchase Agreement</td>
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<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
<td>View Purchase Agreement</td>
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<tr>
<td>Real Time Communication Management Duty</td>
<td>Allows to manage real time communication.</td>
<td>Manage Real Time Communication</td>
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<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
<td>Add Trading Community Resource to My Social Network</td>
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<td>Contact Trading Community Resource</td>
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<td>Edit Trading Community Resource Profile</td>
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<td>Manage Trading Community Resource Address</td>
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<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
<td>Access Sales Catalog</td>
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<tr>
<td>Sales Competitor Sales Account Territory Resource Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account territory team.</td>
<td>Update Customer Competitor Purchase</td>
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<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for</td>
<td>Update Customer Competitor Purchase</td>
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<td>View Sales Competitor Opportunities</td>
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<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
<td>Update Customer</td>
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<td>Competitor Purchase</td>
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<td>View Customer Competitor Purchase</td>
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<td>View Sales Reference Customer</td>
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<td>Sales Forecasting Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information.</td>
<td>Edit Sales Forecast Items</td>
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<td>Export Sales Forecast Participant</td>
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<td>Manage Sales Forecast Adjustments</td>
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<td>View Sales Forecast Participant For Self</td>
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<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
<td>View Sales Lead</td>
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<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
<td>Convert Sales Lead</td>
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<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
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<td>Update Sales Party Note</td>
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<td>Update Sales Party Relationship</td>
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<td>Update Sales Party Task</td>
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<td></td>
<td>View Assets</td>
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<td></td>
<td>View Original System Reference</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
<td>Manage Customers Work Area</td>
</tr>
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<td>Manage Original System References</td>
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<td>View Assets</td>
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<td>View Billing Account</td>
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<td>View Consumer</td>
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<td>View One Source Market Place Information</td>
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<td>View Original System Reference</td>
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<td></td>
<td>View Revenue by Organization Hierarchy</td>
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<td></td>
<td>View Sales Account</td>
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<td></td>
<td>View Sales Account Appointment</td>
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<td></td>
<td></td>
<td>View Sales Account Assessments</td>
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<tr>
<td></td>
<td></td>
<td>View Sales Account Contact</td>
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<tr>
<td></td>
<td></td>
<td>View Sales Account Contact Hierarchy</td>
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<td>View Sales Account Interaction</td>
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<td>View Sales Account Note</td>
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<td>View Sales Account Snapshot</td>
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<td>View Sales Account Team</td>
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<td>View Sales Account task</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>--------------------------------------</td>
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<td>-------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Sales Reference Customer</td>
<td>Views reference customer note data. This role is for salespersons.</td>
<td>View Sales Reference Customer</td>
</tr>
<tr>
<td>Sales Representative Dashboard Duty</td>
<td>Access the sales dashboard. This role is for salespersons.</td>
<td>View Sales Reference Customer Opportunities</td>
</tr>
<tr>
<td>Sales Representative Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales representatives.</td>
<td>Manage Appointments</td>
</tr>
<tr>
<td>Trading Community Import Batch</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td>Trading Community Import Batch</td>
<td></td>
<td>Enter Trading Community Import Batch Process Information</td>
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<td></td>
<td></td>
<td>Purge Trading Community Import Batch</td>
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<td></td>
<td></td>
<td>Run Trading Community Import Batch Error Report</td>
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<td></td>
<td></td>
<td>Run Trading Community Import Batch Process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Details and Statistics</td>
</tr>
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<td></td>
<td></td>
<td>View Trading Community Import Batch Errors and Details</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Black</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<td>-----------------------------------------------</td>
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</tr>
<tr>
<td>Import Batch Information</td>
<td></td>
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</tr>
<tr>
<td>Trading Community Merge Request Management</td>
<td>Grants privileges for end user to create merge requests</td>
<td>Enter Trading Community Merge Request</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
<td>View Person Details</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
<td>Manage Person Talent Profile</td>
</tr>
</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role **Sales Representative**

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>A Sales Representative can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td></td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Sales Representative can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can read application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Read Application Attachment Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can update application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Update Application Attachment Resource: Application Attachment Category</td>
<td></td>
</tr>
<tr>
<td>Appointment</td>
<td>A Sales Representative can view appointment for all appointments in the enterprise</td>
<td>Role: Appointment View Duty Privilege: View Appointment (Data) Resource:</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</tr>
</tbody>
</table>
| Classification Code File Import Activity | A Sales Representative can view classification code file import activity object type for all classification code file import activities of object type 'classification code' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Classification Code File Import Activity Object Type (Data)  
**Resource:** Classification Code File Import Activity |                                                                       |
| Classification Code File Import Mapping | A Sales Representative can view classification code file import mapping object type for all classification code file import mappings of object type 'classification code' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Classification Code File Import Mapping Object Type (Data)  
**Resource:** Classification Code File Import Mapping |                                                                       |
| Classification Code File Import Object | A Sales Representative can view classification code file import object type for all classification code file import objects of object type 'classification code' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Classification Code File Import Object Type (Data)  
**Resource:** Classification Code File Import Object |                                                                       |
| Competitor Note                      | A Sales Representative can manage sales competitor note where they are the author of the note | **Role:** Sales Competitor Sales Account Territory Resource Duty  
**Privilege:** Manage Sales Competitor Note (Data)  
**Resource:** Competitor Note |                                                                       |
|                                      | A Sales Representative can view sales competitor note for all notes that are not private | **Role:** Sales Competitor Sales Account Territory Resource Duty  
**Privilege:** View Sales Competitor Note (Data) |                                                                       |
<table>
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<tr>
<th>Business Object</th>
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</thead>
</table>
| Consumer File Import Activity  | A Sales Representative can view consumer file import activity object type for all consumer file import activities of object type 'consumer'                                                                             | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Consumer File Import Activity Object Type (Data)  
**Resource**: Consumer File Import Activity |                                                                                          |
| Consumer File Import Mapping   | A Sales Representative can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'                                                                             | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Consumer File Import Mapping Object Type (Data)  
**Resource**: Consumer File Import Mapping |                                                                                          |
| Consumer File Import Object    | A Sales Representative can view consumer file import object type for all consumer file import objects of object type 'consumer'                                                                                   | **Role**: Trading Community Import Batch Management Duty  
**Privilege**: View Consumer File Import Object Type (Data)  
**Resource**: Consumer File Import Object |                                                                                          |
| Contact Center Agent           | A Sales Representative can manage agent connector                                                                                                                                                                      | **Role**: Real Time Communication                                                               |                         |
| Business Object                  | Policy Description                                                                                                                                                                                                 | Policy Implementation                                                                                                                                                                                                 | Analytics Implementation |
|--------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Contact File Import Activity   | A Sales Representative can view contact file import activity object type for all contact file import activities of object type 'contact'                                                                                                                                   | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Activity Object Type (Data)  
Resource: Contact File Import Activity                                                                                                                                                                           |                                                                           |
| Contact File Import Object     | A Sales Representative can view contact file import object type for all contact file import objects of object type 'contact'                                                                                                                                            | Role: Trading Community Import Batch Management Duty  
Privilege: View Contact File Import Object Type (Data)  
Resource: Contact File Import Object                                                                                                                                                                           |                                                                           |
| Contract                       | A Sales Representative can view contract for all business units                                                                                                                                                                                                           | Role: Contract View Access Across All Contracts Duty  
Privilege: View Contract (Data)  
Resource: Contract                                                                                                                                                                                                                                                      |                                                                           |
| Contract Note                  | A Sales Representative can view contract note for notes that are not private or private notes where they are the author.                                                                                                                                                  | Role: Contract View Access Across All Contracts Duty  
Privilege: View Contract Note (Data)  
Resource: Contract Note                                                                                                                                                                                                                                                     |                                                                           |
| Customer Account               | A Sales Representative can view customer account for all customer accounts in the enterprise                                                                                                                                                                              | Role: Customer Account Information Inquiry Duty  
Privilege: View Customer Account (Data)  
Resource: Customer Account                                                                                                                                                                                                                                                  |                                                                           |
| Customer Competitor Purchase   | A Sales Representative can update customer competitor purchase where the customer party is a legal entity or sales prospect                                                                                                                                              | Role: Sales Competitor Sales Account Territory Resource Duty  
Privilege: Update Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase                                                                                                                                                                                                                                     |                                                                           |
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<th>Analytics Implementation</th>
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</table>
|                 | A Sales Representative can update customer competitor purchase where the customer party is a sales account and they are a resource of a territory or a resource of an ancestor territory of a territory in the sales account territory team.                                                                                                                                                                                                                                                                                                                                                                           | **Role:** Sales Competitor  
Sales Representative  
Duty  
**Privilege:** Update  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase                                                                                                                                                                                                 |                                                                                                                       |                         |
|                 | A Sales Representative can update customer competitor purchase where the customer party is a sales account and they are a sales account team member with edit or full access.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | **Role:** Sales Competitor  
Sales Account Territory  
Resource Duty  
**Privilege:** Update  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase                                                                                                                                                                                                 |                                                                                                                       |                         |
|                 | A Sales Representative can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | **Role:** Sales Extension  
Management Duty  
**Privilege:** Update  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase                                                                                                                                                                                                 |                                                                                                                       |                         |
|                 | A Sales Representative can view customer competitor purchase where the customer party is a legal entity or sales prospect.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | **Role:** Sales Competitor  
Sales Account Territory  
Resource Duty  
**Privilege:** View  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase                                                                                                                                                                                                 |                                                                                                                       |                         |

**Role:** Sales Competitor  
Sales Representative  
Duty  
**Privilege:** Update  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase  

**Role:** Sales Extension  
Management Duty  
**Privilege:** Update  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase  

**Role:** Sales Competitor  
Sales Account Territory  
Resource Duty  
**Privilege:** View  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase  

**Role:** Sales Competitor  
Sales Representative  
Duty  
**Privilege:** View  
Customer Competitor Purchase (Data)  
**Resource:** Customer Competitor Purchase
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<th>Business Object</th>
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<th>Analytics Implementation</th>
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| A Sales Representative can view customer competitor purchase where the customer party is a sales account and they are a resource of a territory or a resource of an ancestor territory of a territory in the sales account territory team | Role: Sales Extension Management Duty  
Privilege: View  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                                                                     |                                                                                        |
| A Sales Representative can view customer competitor purchase where the customer party is a sales account and they are a sales account team member | Role: Sales Competitor Sales Representative Duty  
Privilege: View  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                                                                     |                                                                                        |
| A Sales Representative can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member | Role: Sales Extension Management Duty  
Privilege: View  
Customer Competitor Purchase (Data)  
Resource: Customer Competitor Purchase |                                                                                     |                                                                                        |
| Customer File Import Activity       | A Sales Representative can view customer file import activity object type for all customer file import activities of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Activity Object Type (Data)  
Resource: Customer File Import Activity |                                                                                        |
| Customer File Import Mapping        | A Sales Representative can view customer file import mapping object type for all customer file import mappings of object type 'customer' | Role: Trading Community Import Batch Management Duty  
Privilege: View  
Customer File Import Mapping Object Type (Data)  
Resource: Customer File Import Mapping |                                                                                        |
<p>| Customer File Import Object         | A Sales Representative can view customer file import object type for all customer file import objects of object type | Role: Trading Community Import Batch Management Duty |                                                                                        |</p>
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<th>Business Object</th>
<th>Policy Description</th>
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<tr>
<td>'customer'</td>
<td>'customer'</td>
<td>Privilege: View Customer File Import Object Type (Data)</td>
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<td></td>
<td>Resource: Customer File Import Object</td>
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<tr>
<td>Group Customer File Import Activity</td>
<td>A Sales Representative can view group customer file import activity object type for all group customer file import activities of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Group Customer File Import Activity Object Type (Data)</td>
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<tr>
<td></td>
<td></td>
<td>Resource: Group Customer File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Group Customer File Import Mapping</td>
<td>A Sales Representative can view group customer file import mapping object type for all group customer file import mappings of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Group Customer File Import Mapping Object Type (Data)</td>
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<tr>
<td></td>
<td></td>
<td>Resource: Group Customer File Import Mapping</td>
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<tr>
<td>Group Customer File Import Object</td>
<td>A Sales Representative can view group customer file import object type for all group customer file import objects of object type 'group customer'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Group Customer File Import Object Type (Data)</td>
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<td></td>
<td></td>
<td>Resource: Group Customer File Import Object</td>
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</tr>
<tr>
<td>Hierarchy File Import Activity</td>
<td>A Sales Representative can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Hierarchy File Import Activity Object Type (Data)</td>
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<td></td>
<td></td>
<td>Resource: Hierarchy File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Hierarchy File Import Mapping</td>
<td>A Sales Representative can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy'</td>
<td>Role: Trading Community Import Batch Management Duty</td>
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<tr>
<td></td>
<td></td>
<td>Privilege: View Hierarchy File Import Mapping Object Type (Data)</td>
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<tr>
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<td>Policy Description</td>
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</tbody>
</table>
| Hierarchy File Import Object | A Sales Representative can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy File Import Object Type (Data)  
| Hierarchy Node File Import Activity | A Sales Representative can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy Node File Import Activity Object Type (Data)  
Resource: Hierarchy Node File Import Activity |  |
| Hierarchy Node File Import Mapping | A Sales Representative can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy Node File Import Mapping Object Type (Data)  
Resource: Hierarchy Node File Import Mapping |  |
| Hierarchy Node File Import Object | A Sales Representative can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | Role: Trading Community Import Batch Management Duty  
Privilege: View Hierarchy Node File Import Object Type (Data)  
Resource: Hierarchy Node File Import Object |  |
| Incentive Compensation Dispute | A Sales Representative can create incentive compensation dispute for themselves | Role: Incentive Compensation Participation Duty  
Privilege: Create Incentive Compensation Dispute (Data)  
Resource: Incentive Compensation Dispute |  |
<p>| Incentive Compensation Measure | A Sales Representative can review incentive compensation | Role: Incentive Compensation |  |</p>
<table>
<thead>
<tr>
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<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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<tbody>
<tr>
<td></td>
<td>measure for themselves</td>
<td>Participation Duty&lt;br&gt;&lt;b&gt;Privilege: &lt;/b&gt;Review Incentive Compensation Measure (Data)&lt;br&gt;&lt;b&gt;Resource: &lt;/b&gt;Incentive Compensation Measure</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Participant</td>
<td>A Sales Representative can review incentive compensation participant for themselves</td>
<td>Role: Incentive Compensation Participation Duty&lt;br&gt;&lt;b&gt;Privilege: &lt;/b&gt;Review Incentive Compensation Participant (Data)&lt;br&gt;&lt;b&gt;Resource: &lt;/b&gt;Incentive Compensation Participant</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Participant Attainment Balance</td>
<td>A Sales Representative can review incentive compensation participant attainment balance for themselves and the period enabled for reporting</td>
<td>Role: Incentive Compensation Participation Duty&lt;br&gt;&lt;b&gt;Privilege: &lt;/b&gt;Review Incentive Compensation Participant Attainment Balance (Data)&lt;br&gt;&lt;b&gt;Resource: &lt;/b&gt;Incentive Compensation Participant Attainment Balance</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Participant Earning Balance</td>
<td>A Sales Representative can review incentive compensation participant earning balance for themselves and the period enabled for reporting</td>
<td>Role: Incentive Compensation Participation Duty&lt;br&gt;&lt;b&gt;Privilege: &lt;/b&gt;Review Incentive Compensation Participant Earning Balance (Data)&lt;br&gt;&lt;b&gt;Resource: &lt;/b&gt;Incentive Compensation Participant Earning Balance</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Participant Subledger</td>
<td>A Sales Representative can review incentive compensation participant subledger for themselves and the period enabled for reporting</td>
<td>Role: Incentive Compensation Participation Duty&lt;br&gt;&lt;b&gt;Privilege: &lt;/b&gt;Review Incentive Compensation Participant Subledger (Data)&lt;br&gt;&lt;b&gt;Resource: &lt;/b&gt;Incentive Compensation Participant Subledger</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Payment Plan</td>
<td>A Sales Representative can review incentive compensation payment plan for themselves</td>
<td>Role: Incentive Compensation Participation Duty</td>
<td></td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
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</tbody>
</table>
| Incentive Compensation Payment Transaction | A Sales Representative can review incentive compensation payment transaction for themselves and the paysheet that is at least submitted | Privilege: Review Incentive Compensation Payment Plan (Data)  
Resource: Incentive Compensation Payment Plan | | |
| Incentive Compensation Paysheet | A Sales Representative can review incentive compensation paysheet for themselves and the paysheet that is at least submitted | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Paysheet (Data)  
Resource: Incentive Compensation Paysheet | | |
| Incentive Compensation Plan | A Sales Representative can review incentive compensation plan for themselves | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Plan (Data)  
Resource: Incentive Compensation Plan | | |
| Incentive Compensation Plan Component | A Sales Representative can review incentive compensation plan component for themselves | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Plan Component (Data)  
Resource: Incentive Compensation Plan Component | | |
| Incentive Compensation Transaction | A Sales Representative can review incentive compensation transaction for themselves and the period enabled for reporting | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Transaction (Data)  
Resource: Incentive Compensation Transaction | | |
<table>
<thead>
<tr>
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</tr>
</thead>
</table>
| Interaction                     | A Sales Representative can delete interaction for all interactions in the enterprise | Role: Interaction Management Duty  
Privilege: Delete Interaction (Data)  
Resource: Interaction |                                                                                        |
|                                 | A Sales Representative can update interaction for all interactions in the enterprise  | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction |                                                                                        |
|                                 | A Sales Representative can view interaction for all interactions in the enterprise    | Role: Interaction Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |                                                                                        |
| Legal Entity File Import Activity| A Sales Representative can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Activity Object Type (Data)  
Resource: Legal Entity File Import Activity |                                                                                        |
| Legal Entity File Import Mapping | A Sales Representative can view legal entity file import mapping object type for all legal entity file import mappings of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Mapping Object Type (Data)  
Resource: Legal Entity File Import Mapping |                                                                                        |
| Legal Entity File Import Object  | A Sales Representative can view legal entity file import object type for all legal entity file import objects of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Object Type (Data)  
Resource: Legal Entity File Import Object |                                                                                        |
| Marketing List                  | A Sales Representative can delete marketing list where they are the owner of the marketing list | Role: Personal Campaign Management Duty  
Privilege: Delete Marketing List (Data)  
Resource: Marketing List |                                                                                        |
<p>|                                 | A Sales Representative can update marketing list where they are the owner of the     | Role: Personal Campaign Management Duty |                                                                                        |</p>
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<tr>
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<tr>
<td></td>
<td>marketing list</td>
<td>Privilege: Update Marketing List (Data) &lt;br&gt;Resource: Marketing List</td>
<td></td>
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<tr>
<td>Marketing Treatment</td>
<td>A Sales Representative can delete marketing treatment where they are the owner of the marketing treatment</td>
<td>Role: Personal Campaign Management Duty &lt;br&gt;Privilege: Delete Marketing Treatment (Data) &lt;br&gt;Resource: Marketing Treatment</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can update marketing treatment where they are the owner of the marketing treatment</td>
<td>Role: Personal Campaign Management Duty &lt;br&gt;Privilege: Update Marketing Treatment (Data) &lt;br&gt;Resource: Marketing Treatment</td>
<td></td>
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<tr>
<td>Marketing Treatment E-Mail Footer</td>
<td>A Sales Representative can view marketing treatment unrestricted e-mail footer for all marketing treatment e-mail footers marked as unrestricted visibility in the enterprise</td>
<td>Role: Personal Campaign Management Duty &lt;br&gt;Privilege: View Marketing Treatment Unrestricted E-Mail Footer (Data) &lt;br&gt;Resource: Marketing Treatment E-Mail Footer</td>
<td></td>
</tr>
<tr>
<td>Opportunity</td>
<td>A Sales Representative can manage opportunity general profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty &lt;br&gt;Privilege: Manage Opportunity General Profile (Data) &lt;br&gt;Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity general profile where they are an opportunity sales team member with edit or full access</td>
<td>Role: Opportunity Sales Representative Duty &lt;br&gt;Privilege: Manage Opportunity General Profile (Data) &lt;br&gt;Resource: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity restricted profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty &lt;br&gt;Privilege: Manage Opportunity Restricted Profile (Data) &lt;br&gt;Resource: Opportunity</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Representative can manage opportunity restricted</td>
<td>Role: Opportunity Sales Representative</td>
<td></td>
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<tr>
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<tr>
<td></td>
<td>profile where they are an opportunity sales team member with full access</td>
<td>Duty <strong>Privilege</strong>: Manage Opportunity Restricted Profile (Data) <strong>Resource</strong>: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity revenue where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td><strong>Role</strong>: Opportunity Territory Resource Duty <strong>Privilege</strong>: Manage Opportunity Revenue (Data) <strong>Resource</strong>: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity revenue where they are an opportunity sales team member with edit or full access</td>
<td><strong>Role</strong>: Opportunity Sales Representative Duty <strong>Privilege</strong>: Manage Opportunity Revenue (Data) <strong>Resource</strong>: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity team where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td><strong>Role</strong>: Opportunity Sales Representative Duty <strong>Privilege</strong>: Manage Opportunity Team (Data) <strong>Resource</strong>: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity team where they are an opportunity sales team member with full access</td>
<td><strong>Role</strong>: Opportunity Sales Representative Duty <strong>Privilege</strong>: Manage Opportunity Team (Data) <strong>Resource</strong>: Opportunity</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view opportunity where they are a member of the opportunity sales account team</td>
<td><strong>Role</strong>: Opportunity Sales Account Sales Representative Duty <strong>Privilege</strong>: View Opportunity (Data) <strong>Resource</strong>: Opportunity</td>
<td><strong>Fact</strong>: CRM - Pipeligne <strong>Dimension(s)</strong>: Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view opportunity where they are a territory resource where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant</td>
<td><strong>Role</strong>: Opportunity Sales Account Territory Resource Duty <strong>Privilege</strong>: View Opportunity (Data) <strong>Resource</strong>: Opportunity</td>
<td><strong>Fact</strong>: CRM - Pipeligne <strong>Dimension(s)</strong>: Security - Resource Based OR Security - Territory Based</td>
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<tr>
<td></td>
<td>territory in the opportunity sales account territory team</td>
<td></td>
<td>Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view opportunity where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td>Role: Opportunity Territory Resource Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td>Fact: CRM - Revenue Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view opportunity where they are an opportunity sales team member with view, edit, or full access</td>
<td>Role: Opportunity Sales Representative Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td>Fact: CRM - Pipeline Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td>Opportunity Note</td>
<td>A Sales Representative can manage opportunity note where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private</td>
<td>Role: Opportunity Territory Resource Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
<td>Fact: CRM - Revenue Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity note where they are an opportunity sales team member with full access and the note is not private</td>
<td>Role: Opportunity Sales Representative Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
<td>Fact: CRM - Revenue Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage opportunity note where</td>
<td>Role: Opportunity Sales Representative</td>
<td>Fact: CRM - Revenue Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
</tbody>
</table>

Note: The table entries for Opportunity Note include the roles, duties, privileges, and resources for managing opportunity notes, with specific conditions for access and visibility based on the CRM dimensions and security types.
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<tr>
<td></td>
<td>they are the author of the note</td>
<td>Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Role: Opportunity Territory Resource Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: Manage Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
<td></td>
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<tr>
<td>A Sales Representative can view</td>
<td>view opportunity note where they are a member of opportunity sales account team and the note is not private</td>
<td>Role: Opportunity Sales Account Sales Representative Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
<td></td>
</tr>
<tr>
<td>view opportunity note where they are a</td>
<td>member of the opportunity sales team with view, edit, or full access, and the note is not private</td>
<td>Role: Opportunity Sales Representative Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
<td></td>
</tr>
<tr>
<td>A Sales Representative can view</td>
<td>view opportunity note where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team and the note is not private</td>
<td>Role: Opportunity Sales Account Territory Resource Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
<td></td>
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<tr>
<td>view opportunity note where they are a</td>
<td>territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private</td>
<td>Role: Opportunity Territory Resource Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
<td></td>
</tr>
<tr>
<td>A Sales Representative can view</td>
<td>view opportunity note where they are the author of the note</td>
<td>Role: Opportunity Sales Account Sales Representative Duty&lt;br&gt;&lt;b&gt;Privilege&lt;/b&gt;: View Opportunity Note (Data)&lt;br&gt;&lt;b&gt;Resource&lt;/b&gt;: Opportunity Note</td>
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<td></td>
<td></td>
<td><strong>Role:</strong> Opportunity Sales Account Territory Resource Duty <strong>Privilege:</strong> View Opportunity Note (Data) <strong>Resource:</strong> Opportunity Note</td>
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<td></td>
<td></td>
<td><strong>Role:</strong> Opportunity Sales Representative Duty <strong>Privilege:</strong> View Opportunity Note (Data) <strong>Resource:</strong> Opportunity Note</td>
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<td></td>
<td></td>
<td><strong>Role:</strong> Opportunity Territory Resource Duty <strong>Privilege:</strong> View Opportunity Note (Data) <strong>Resource:</strong> Opportunity Note</td>
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<tr>
<td></td>
<td></td>
<td><strong>Role:</strong> Oracle Fusion CRM for Microsoft Outlook Sales Representative Duty <strong>Privilege:</strong> Access Outlook Configuration Package (Data) <strong>Resource:</strong> Outlook Edition Metadata Package</td>
<td></td>
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<tr>
<td>Outlook Edition</td>
<td>A Sales Representative can access outlook configuration package where they have been granted access to a single record by unique identifier.</td>
<td></td>
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<tr>
<td>Metadata Package</td>
<td></td>
<td><strong>Role:</strong> View Person Details Duty <strong>Privilege:</strong> View Person Deferred (Data) <strong>Resource:</strong> Public Person</td>
<td></td>
</tr>
<tr>
<td>Public Person</td>
<td>A Sales Representative can view person deferred for persons and assignments in their person and assignment security profile</td>
<td></td>
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<tr>
<td>Reference Customer Note</td>
<td>A Sales Representative can manage sales reference customer note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Reference Customer Sales Representative Duty <strong>Privilege:</strong> Manage Sales Reference Customer Note (Data) <strong>Resource:</strong> Reference Customer Note</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Representative can view sales reference customer note for all notes that are not private</td>
<td><strong>Role:</strong> Sales Reference Customer Sales Representative Duty <strong>Privilege:</strong> View Sales Reference Customer Note (Data)</td>
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<td></td>
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<td>Resource: Reference</td>
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<td></td>
<td>Customer Note</td>
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<tr>
<td>Sales Campaign</td>
<td>A Sales Representative can view sales reference customer note where they are the author of the note</td>
<td>Role: Sales Reference Customer Sales Representative Duty</td>
<td>Privilege: View Sales Reference Customer Note (Data)</td>
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<tr>
<td></td>
<td></td>
<td>Resource: Reference</td>
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<tr>
<td></td>
<td></td>
<td>Customer Note</td>
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<tr>
<td>Sales Campaign</td>
<td>A Sales Representative can delete sales campaign for all sales campaigns in draft or scheduled execution status where they are a manager in the management hierarchy of the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty</td>
<td>Privilege: Delete Sales Campaign (Data)</td>
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<td></td>
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<td>Resource: Sales Campaign</td>
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<tr>
<td>Sales Campaign</td>
<td>A Sales Representative can delete sales campaign for all sales campaigns in draft or scheduled execution status where they are the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty</td>
<td>Privilege: Delete Sales Campaign (Data)</td>
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<td></td>
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<td>Resource: Sales Campaign</td>
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<tr>
<td>Sales Campaign</td>
<td>A Sales Representative can update sales campaign where they are the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty</td>
<td>Privilege: Update Sales Campaign (Data)</td>
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<td></td>
<td></td>
<td>Resource: Sales Campaign</td>
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<tr>
<td>Sales Campaign</td>
<td>A Sales Representative can view sales campaign where they are a manager in the management hierarchy of the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty</td>
<td>Privilege: View Sales Campaign (Data)</td>
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<td></td>
<td></td>
<td>Resource: Sales Campaign</td>
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<tr>
<td>Sales Competitor</td>
<td>A Sales Representative can view sales competitor for all sales competitors in the enterprise</td>
<td>Role: Sales Competitor Sales Account Territory Resource Duty</td>
<td>Privilege: View Sales Competitor (Data)</td>
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<tr>
<td></td>
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<td>Resource: Sales Competitor</td>
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<td>Role: Sales Competitor</td>
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<td>Sales Representative</td>
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<tr>
<td>Sales Forecast Adjustment</td>
<td>A Sales Representative can manage sales forecast adjustment for territories they owned previously for which the active forecast is in progress</td>
<td><strong>Role:</strong> Sales Forecasting&lt;br&gt;&lt;br&gt;<strong>Duty:</strong>&lt;br&gt;<strong>Privilege:</strong> Manage Sales Forecast Adjustment (Data)&lt;br&gt;<strong>Resource:</strong> Sales Forecast Adjustment</td>
<td><strong>Fact:</strong> CRM Revenue Forecast Item Adjustment&lt;br&gt;&lt;br&gt;<strong>Dimension(s):</strong> Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage sales forecast adjustment for the territories they own currently</td>
<td><strong>Role:</strong> Sales Forecasting&lt;br&gt;&lt;br&gt;<strong>Duty:</strong>&lt;br&gt;<strong>Privilege:</strong> Manage Sales Forecast Adjustment (Data)&lt;br&gt;<strong>Resource:</strong> Sales Forecast Adjustment</td>
<td><strong>Fact:</strong> CRM Revenue Forecast Item Adjustment&lt;br&gt;&lt;br&gt;<strong>Dimension(s):</strong> Security - Territory Based</td>
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<tr>
<td></td>
<td>A Sales Representative can view sales forecast adjustment for child territories of territories that they own currently</td>
<td><strong>Role:</strong> Sales Forecasting&lt;br&gt;&lt;br&gt;<strong>Duty:</strong>&lt;br&gt;<strong>Privilege:</strong> View Sales Forecast Adjustment (Data)&lt;br&gt;<strong>Resource:</strong> Sales Forecast Adjustment</td>
<td><strong>Fact:</strong> CRM Revenue Forecast Item Adjustment&lt;br&gt;&lt;br&gt;<strong>Dimension(s):</strong> Security - Territory Based</td>
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<td></td>
<td>A Sales Representative can view sales forecast adjustment for territories they owned previously for which the active forecast is in progress</td>
<td><strong>Role:</strong> Sales Forecasting&lt;br&gt;&lt;br&gt;<strong>Duty:</strong>&lt;br&gt;<strong>Privilege:</strong> View Sales Forecast Adjustment (Data)&lt;br&gt;<strong>Resource:</strong> Sales Forecast Adjustment</td>
<td><strong>Fact:</strong> CRM Revenue Forecast Item Adjustment&lt;br&gt;&lt;br&gt;<strong>Dimension(s):</strong> Security - Territory Based</td>
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<td></td>
<td>A Sales Representative can view sales forecast adjustment for the territories they own currently</td>
<td><strong>Role:</strong> Sales Forecasting&lt;br&gt;&lt;br&gt;<strong>Duty:</strong>&lt;br&gt;<strong>Privilege:</strong> View Sales Forecast Adjustment (Data)&lt;br&gt;<strong>Resource:</strong> Sales Forecast Adjustment</td>
<td><strong>Fact:</strong> CRM Revenue Forecast Item Adjustment&lt;br&gt;&lt;br&gt;<strong>Dimension(s):</strong> Security - Territory Based</td>
</tr>
<tr>
<td>Sales Forecast Item</td>
<td>A Sales Representative can manage sales forecast item for territories they owned previously for which the active forecast is in progress</td>
<td><strong>Role:</strong> Sales Forecasting&lt;br&gt;&lt;br&gt;<strong>Duty:</strong>&lt;br&gt;<strong>Privilege:</strong> Manage Sales Forecast Item (Data)&lt;br&gt;<strong>Resource:</strong> Sales Forecast Item</td>
<td><strong>Fact:</strong> CRM Revenue Forecast Item Adjustment&lt;br&gt;&lt;br&gt;<strong>Dimension(s):</strong> Security - Territory Based</td>
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</tbody>
</table>
|                 | A Sales Representative can manage sales forecast item for the territories they own currently | Role: Sales Forecasting
Privilege: Manage
Sales Forecast Item (Data)
Resource: Sales Forecast Item |                                                        |
|                 | A Sales Representative can manage sales forecast item for which they are the owner   | Role: Sales Forecasting
Privilege: Manage
Sales Forecast Item (Data)
Resource: Sales Forecast Item |                                                        |
|                 | A Sales Representative can view sales forecast item for child territories of territories that they own currently | Role: Sales Forecasting
Privilege: View Sales Forecast Item (Data)
Resource: Sales Forecast Item | Fact: CRM
Revenue Forecast Item
Dimension(s): Security - Territory Based |
|                 | A Sales Representative can view sales forecast item for child territories of the territories that they owned previously for which the active forecast is in progress | Role: Sales Forecasting
Privilege: View Sales Forecast Item (Data)
Resource: Sales Forecast Item | Fact: CRM
Revenue Forecast Item
Dimension(s): Security - Territory Based |
|                 | A Sales Representative can view sales forecast item for territories they owned previously for which the active forecast is in progress | Role: Sales Forecasting
Privilege: View Sales Forecast Item (Data)
Resource: Sales Forecast Item | Fact: CRM
Revenue Forecast Item
Dimension(s): Security - Territory Based |
|                 | A Sales Representative can view sales forecast item for the territories they own currently | Role: Sales Forecasting
Privilege: View Sales Forecast Item (Data)
Resource: Sales Forecast Item | Fact: CRM
Revenue Forecast Item
Dimension(s): Security - Territory Based |
|                 | A Sales Representative can view sales forecast item for which they are the owner     | Role: Sales Forecasting
Privilege: View Sales Forecast Item (Data)
Resource: Sales Forecast Item | Fact: CRM
Revenue Forecast Item
Dimension(s): Security - Territory Based |
| Sales Forecast Participant | A Sales Representative can manage sales forecast participant for territories they owned previously for which the active forecast is in progress | Role: Sales Forecasting
Privilege: Manage
Sales Forecast Participant (Data)
Resource: Sales Forecast Participant |                                                        |
|                 | A Sales Representative can manage sales forecast participant for the territories    | Role: Sales Forecasting
Privilege: Manage |                                                        |
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<tr>
<td></td>
<td>they own currently</td>
<td>Sales Forecast Participant (Data)</td>
<td>Resource: Sales Forecast Participant</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales forecast participant for child territories of territories that they own currently</td>
<td>Role: Sales Forecasting Duty Privilege: View Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales forecast participant for child territories of the territories that they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Duty Privilege: View Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
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<tr>
<td></td>
<td>A Sales Representative can view sales forecast participant for territories they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Duty Privilege: View Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
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<td></td>
<td>A Sales Representative can view sales forecast participant for the territories they own currently</td>
<td>Role: Sales Forecasting Duty Privilege: View Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
<td></td>
</tr>
<tr>
<td>Sales Lead</td>
<td>A Sales Representative can convert sales lead where they are a resource in the lead sales team</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Representative can convert sales lead where they are a resource in the territory assigned to the sales lead</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Representative can convert sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
<td></td>
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<tr>
<td></td>
<td>A Sales Representative can convert sales lead where they are an administrator of the resource organization in the primary assignment of the</td>
<td>Role: Sales Lead Follow Up Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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| owner           | A Sales Representative can convert sales lead where they are the owner of the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Convert Sales Lead (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead others where they are a resource in the lead sales team with full access | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead others where they are a resource in the territory assigned to the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead others where they are an administrator of the resource organization in the primary assignment of the owner | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead others where they are the owner of the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead owner where they are the owner of the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead (Data)  
**Resource:** Sales Lead | |
|                 | A Sales Representative can view sales lead where they are a resource in the lead sales team | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead | **Fact:** Marketing - Lead  
**Dimension(s):** Security - Resource Based  
OR Security - Territory Based |
<table>
<thead>
<tr>
<th>Business Object</th>
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<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Sales Lead Note | A Sales Representative can delete sales lead note where they have delete access to the sales lead | **Role**: Sales Lead Follow Up Duty  
**Privilege**: Delete Sales Lead Note (Data)  
**Resource**: Sales Lead Note |                          |
| Sales Lead Note | A Sales Representative can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | **Role**: Sales Lead Follow Up Duty  
**Privilege**: Delete Sales Lead Note (Data)  
**Resource**: Sales Lead Note |                          |
| Sales Lead Note | A Sales Representative can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note | **Role**: Sales Lead Follow Up Duty  
**Privilege**: Update Sales Lead Note (Data)  
**Resource**: Sales Lead Note |                          |
| Sales Lead Note | A Sales Representative can view sales lead note for all internal sales lead notes in the enterprise | **Role**: Sales Lead Follow Up Duty  
**Privilege**: View Sales Lead Note (Data)  
**Resource**: Sales Lead Note |                          |
| Sales Lead Note | A Sales Representative can view sales lead note where they are the author of the private sales lead note | **Role**: Sales Lead Follow Up Duty  
**Privilege**: View Sales Lead Note (Data)  
**Resource**: Sales Lead Note |                          |
<table>
<thead>
<tr>
<th>Business Object</th>
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</tr>
</thead>
</table>
| Sales Party     | A Sales Representative can delete sales party where they are in the management chain of a resource who is on the sales account team with full access.                                                                 | **Role:** Sales Party  
**Management Duty:**  
**Privilege:** Delete Sales Party (Data)  
**Resource:** Sales Party |                                                                                         |
<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>update sales party where they are in the management chain of a resource who is on the sales account team with edit access</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can update sales party where they are in the sales account team with edit access</td>
<td>Role: Sales Party Management Duty Privilege: Update Sales Party (Data) Resource: Sales Party</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view prospects in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales party for all sales accounts in the enterprise</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales party where they are a member of the territory associated with the sales account</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
<td>Fact: CRM - Sales Account Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Review Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
<td>Fact: CRM - Sales Account Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales party where they are in the management chain of a resource who is on the sales account team</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
<td>Fact: CRM - Sales Account Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view sales party where they are in the sales account team</td>
<td>Role: Sales Party Management Duty Privilege: View Sales Party (Data) Resource: Sales Party</td>
<td>Fact: CRM - Sales Account Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td>Business Object</td>
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</tr>
</tbody>
</table>
| Sales Party Note     | A Sales Representative can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note | Fact: CRM - Sales Account  
Dimension(s): Security - Resource Based  
OR Security - Territory Based                                                                 |
|                      | A Sales Representative can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                                  |                                                                                           |
|                      | A Sales Representative can delete sales party note all sales party appointment notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                                  |                                                                                           |
|                      | A Sales Representative can edit sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                                  |                                                                                           |
|                      | A Sales Representative can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                                  |                                                                                           |
|                      | A Sales Representative can edit sales party note all sales party appointment notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: Edit Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                                  |                                                                                           |
|                      | A Sales Representative can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party Management Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                                  |                                                                                           |
<table>
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</tr>
</thead>
</table>
| Note                 | A Sales Representative can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party Management Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note  
Role: Sales Party Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                       |
| Note                 | A Sales Representative can view sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party Management Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note  
Role: Sales Party Review Duty  
Privilege: View Sales Party Note (Data)  
Resource: Sales Party Note |                                                                                       |
| Sales Reference Customer | A Sales Representative can view sales reference customer for all sales reference customers in the enterprise | Role: Sales Extension Management Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales Reference Customer  
Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales Reference Customer |                                                                                       |
| Sales Resource Quota | A Sales Representative can view sales resource quota where they are assigned the quota | Role: Quota Viewing Duty  
Privilege: View Sales Resource Quota (Data)  
Resource: Sales Resource Quota | Fact: CRM - Resource Quota  
Dimension(s): Security - Resource Based OR Security - Territory Based  
Fact: CRM Resource Quota Historical  
Dimension(s): Security - Territory Based |
<p>| Source System        | A Sales Representative can view sales resource quota where they are assigned the quota | Role: Trading |                                                                                       |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Reference File Import Activity</td>
<td>view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference'</td>
<td>Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Source System Reference File Import Activity Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Source System Reference File Import Activity</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Mapping</td>
<td>A Sales Representative can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Source System Reference File Import Mapping Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Source System Reference File Import Mapping</td>
<td></td>
</tr>
<tr>
<td>Source System Reference File Import Object</td>
<td>A Sales Representative can view source system reference file import object type for all source system reference file import objects of object type 'source system reference'</td>
<td>Role: Trading Community Import Batch Management Duty &lt;br&gt; <strong>Privilege:</strong> View Source System Reference File Import Object Type (Data) &lt;br&gt; <strong>Resource:</strong> Source System Reference File Import Object</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Sales Representative can view customer account relationship for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Relationships Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Account Relationship (Data) &lt;br&gt; <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site</td>
<td>A Sales Representative can view customer account site for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Account Site (Data) &lt;br&gt; <strong>Resource:</strong> Reference Data Set</td>
<td></td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>A Sales Representative can view customer account site use for the reference data sets for which they are authorized</td>
<td>Role: Customer Account Addresses Inquiry Duty &lt;br&gt; <strong>Privilege:</strong> View Customer Account Site Use (Data) &lt;br&gt; <strong>Resource:</strong> Reference</td>
<td></td>
</tr>
<tr>
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</tr>
<tr>
<td>Trading Community Org Address Email Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Org Address Email Contact Preference</td>
<td>Data Set</td>
</tr>
<tr>
<td>Trading Community Org Address Phone Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Org Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization</td>
<td>A Sales Representative can view trading community organization for all organizations in the enterprise</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> View Trading Community Organization (Data)  <strong>Resource:</strong> Trading Community Organization</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Address Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Organization Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Organization Email Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td><strong>Role:</strong> Party Information Inquiry Duty  <strong>Privilege:</strong> Manage Trading Community Legal Contact Preference (Data)  <strong>Resource:</strong> Trading Community Organization Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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<td>Policy Implementation</td>
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</tr>
<tr>
<td>Trading Community Person</td>
<td>A Sales Representative can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty&lt;br&gt;&lt;br&gt;Privilege: View Trading Community Contact (Data)&lt;br&gt;&lt;br&gt;Resource: Trading Community Person</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>- Role: Party Information Inquiry Duty&lt;br&gt;&lt;br&gt;- Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;br&gt;- Resource: Trading Community Person Address Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Trading Community Person Address Phone Contact Preference</td>
<td>A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty&lt;br&gt;&lt;br&gt;Privilege: Manage Trading Community Legal Contact Preference (Data)&lt;br&gt;&lt;br&gt;Resource: Trading Community Person Address Phone Contact Preference</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
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</tr>
</tbody>
</table>
| Trading Community Person Email Contact Preference | A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                 | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                         |
| Trading Community Person Phone Contact Preference | A Sales Representative can manage trading community legal contact preference for all trading community contact preferences not of type legal.                                                                 | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                         |
| Trading Community Relationship   | A Sales Representative can view trading community relationship for all trading community relationships in the enterprise                                                                                             | Role: Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                         |
|                                 | A Sales Representative can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact Relationship Information Inquiry Duty  
Privilege: View Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                         |
| Trading Community Resource      | A Sales Representative can update trading community resource for their resource record                                                                                                                           | Role: Resource Information Management Duty  
Privilege: Update Trading Community Resource (Data)  
Resource: Trading Community Resource |                         |
| Trading Community Resource Note | A Sales Representative can manage trading community resource note for the resource notes for which they are the owner                                                                                           | Role: Resource Information Management Duty  
Privilege: Manage Trading Community Resource Note (Data)  
Resource: Trading Community Resource |                         |
<table>
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</thead>
<tbody>
<tr>
<td>Note</td>
<td>A Sales Representative can view trading community resource note for all resource notes</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Note (Data) Resource: Trading Community Resource Note</td>
<td></td>
</tr>
<tr>
<td>Trading Community Resource Skill</td>
<td>A Sales Representative can manage trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can manage trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: Manage Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view trading community resource skill for the resource skills of persons who they manage</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales Representative can view trading community resource skill for their resource skills</td>
<td>Role: Resource Information Management Duty Privilege: View Trading Community Resource Skill (Data) Resource: Trading Community Resource Skill</td>
<td></td>
</tr>
</tbody>
</table>

**Job Role: Sales VP**

Manages sales managers within the organization. Responsible for account planning, territory and quota management, and managing sales forecasts for the territory.
**Duties**

Duties assigned directly and indirectly to the job role **Sales VP**

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Common Reference Data Review Duty</td>
<td>Reviews Oracle Middleware Extensions for Fusion Applications application reference data.</td>
</tr>
<tr>
<td>Appointment Note Management Duty</td>
<td>Manages creating and maintaining appointment notes.</td>
</tr>
<tr>
<td>Appointment View Duty</td>
<td>Manages viewing of appointment data.</td>
</tr>
<tr>
<td>Asset and Recommendation View Duty</td>
<td>Views assets and recommendations in Customer Center.</td>
</tr>
<tr>
<td>Business Intelligence Applications Analysis Duty</td>
<td>Business Intelligence Applications Analysis Generic Duty</td>
</tr>
<tr>
<td>Business Intelligence Authoring Duty</td>
<td>An author of Business Intelligence reports as presented in the web catalog. The role allows authoring within Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office.</td>
</tr>
<tr>
<td>Business Intelligence Consumer Duty</td>
<td>A role required to allow reporting from Business Intelligence Applications, Business Intelligence Publisher, Real Time Decisions, Enterprise Performance Management and Business Intelligence Office. This role allow you to run reports from the web catalog but it will not allow a report to be authored from a subject area.</td>
</tr>
<tr>
<td>Business Unit Selection Duty</td>
<td>Grants access to a data security privilege that enables users to select a business unit, enabled for assignments and work terms, from a secured list determined by the organization security profile.</td>
</tr>
<tr>
<td>CRM Export Management Duty</td>
<td>Duty role to allow administrators to register CRM objects and schedule export process</td>
</tr>
<tr>
<td>Contract View Access Across All Contracts Duty</td>
<td>Views all contracts across an enterprise.</td>
</tr>
<tr>
<td>Contracted Products View Duty</td>
<td>Duty holder can view contracted product selection tool in the runtime.</td>
</tr>
<tr>
<td>Customer Account Addresses Inquiry Duty</td>
<td>Views customer account address information.</td>
</tr>
<tr>
<td>Customer Account Contacts Inquiry Duty</td>
<td>Views customer account contact information.</td>
</tr>
<tr>
<td>Customer Account Information Inquiry Duty</td>
<td>Views customer account basic information.</td>
</tr>
<tr>
<td>Delete CRM documents on content server</td>
<td>Allows to delete CRM content on content server.</td>
</tr>
<tr>
<td>File Import Management Duty</td>
<td>Duty role to manage web-based file import object registration, import mapping and import activities, available to advanced user roles.</td>
</tr>
<tr>
<td>File Import Scheduling Duty</td>
<td>Duty role to create and schedule web-based file import activities, available to both novice and advanced user roles.</td>
</tr>
<tr>
<td>Foundation User and Roles Management Duty</td>
<td>Creates and updates users and assigns roles to users.</td>
</tr>
<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
<td>BI duty role to access warehouse data for Fusion Opportunity Landscape(SPD). This duty role is built exclusively for SPD</td>
</tr>
<tr>
<td>Incentive Compensation Goal Management Duty</td>
<td>Maintain incentive compensation to quota management worklist notification using quota management integration.</td>
</tr>
<tr>
<td>Incentive Compensation</td>
<td>Monitor, for directs and self, incentive transactions, payments, and</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
</tr>
<tr>
<td>----------------------------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Participant Management Duty</td>
<td>plans</td>
</tr>
<tr>
<td>Incentive Compensation Participation Duty</td>
<td>Review incentive reports, plans, disputes incentive transactions, and payments for self</td>
</tr>
<tr>
<td>Incentive Compensation Transaction Analysis Duty</td>
<td>Analyzes Incentive Compensation transactional information</td>
</tr>
<tr>
<td>Interaction Management Duty</td>
<td>Manages creating and reviewing of interaction data. Interactions record inbound and outbound communications.</td>
</tr>
<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
<td>Views trading community contact relationship data not created by partners.</td>
</tr>
<tr>
<td>Item Inquiry Duty</td>
<td>Queries and views items in the enterprise.</td>
</tr>
<tr>
<td>Lead Registration Processing Duty</td>
<td>Reviews, accepts, and rejects sales lead registrations. Includes the ability to view sales lead details and update internal attributes.</td>
</tr>
<tr>
<td>Legal Employer Selection Duty</td>
<td>Grants access to a data security privilege Choose Legal Employer Duty that allows the ability to select a Legal Employer from a secured list as defined in the organization security profile.</td>
</tr>
<tr>
<td>Locations Inquiry Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Locations Management Duty</td>
<td>Calls location web service.</td>
</tr>
<tr>
<td>Marketing Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Marketing Analysis module.</td>
</tr>
<tr>
<td>Marketing Lead Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns.</td>
</tr>
<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
<td>BI duty role to analyze leads generated from sales and marketing campaigns. Maps to Sales Lead Qualifier role</td>
</tr>
<tr>
<td>Marketing Response Data Review Duty</td>
<td>Views responses to marketing campaigns.</td>
</tr>
<tr>
<td>Mobile CRM Sales Representative Duty</td>
<td>Manages customer relationship management data on mobile device.</td>
</tr>
<tr>
<td>Negotiation Viewing Duty</td>
<td>View the negotiation summary and details pages.</td>
</tr>
<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
<td>BI Duty role to be used for Opportunity Landscape analysis</td>
</tr>
<tr>
<td>Opportunity Revenue View Duty</td>
<td>Views revenue information. This role is for read-only access to revenue information.</td>
</tr>
<tr>
<td>Opportunity Sales Account Sales Manager Duty</td>
<td>Views all aspects of the application. This role is for managers of sales account team members.</td>
</tr>
<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
<td>Views all aspects of the application. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Opportunity Sales Manager Duty</td>
<td>Manages all aspects of the application. This role is for sales managers.</td>
</tr>
<tr>
<td>Opportunity Sales Representative Duty</td>
<td>Manages or views all aspects of the application. This role is for salespersons.</td>
</tr>
<tr>
<td>Opportunity Territory Resource Duty</td>
<td>Manages all aspects of the application. This role is for resources whose territories are on the opportunity territory team.</td>
</tr>
<tr>
<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
</tr>
<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty</td>
<td>This role allows sales managers to access Oracle Fusion CRM for Microsoft Outlook application functionality.</td>
</tr>
<tr>
<td>Party Information Inquiry Duty</td>
<td>Views trading community parties.</td>
</tr>
<tr>
<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
</tr>
<tr>
<td>Person Information Management Duty</td>
<td>Manages person information.</td>
</tr>
<tr>
<td>Person Relationships Inquiry Duty</td>
<td>Grants privileges to view person Relationship information</td>
</tr>
<tr>
<td>Person Relationships Management Duty</td>
<td>Grants privileges to manage person Relationship information</td>
</tr>
<tr>
<td>Personal Campaign Management Duty</td>
<td>Manages secured personal campaigns used to promote products or events to specific customers.</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Description</td>
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</tr>
<tr>
<td>Personal Contact Information Inquiry Duty</td>
<td>Views personal contact information such as home phone, home address, and personal e-mail.</td>
</tr>
<tr>
<td>Personal Identifier Inquiry Duty</td>
<td>Views social security number, tax registration identification numbers, and other personal identifiers.</td>
</tr>
<tr>
<td>Product Group Picker View Duty</td>
<td>Duty holder can view product group picker in the runtime.</td>
</tr>
<tr>
<td>Product Picker View Duty</td>
<td>Duty holder can view product picker in the runtime.</td>
</tr>
<tr>
<td>Product Recommendation Analysis Duty</td>
<td>Manages business rules and recommendations about selling the right products to the right customers. Analyzes product recommendations and schedules sales lead generation and predictive model learning.</td>
</tr>
<tr>
<td>Purchase Agreement Viewing Duty</td>
<td>Search for and review purchase agreements.</td>
</tr>
<tr>
<td>Purchase Document Attachment Inquiry Duty</td>
<td>Review purchase order, purchase agreement, and referenced document attachments.</td>
</tr>
<tr>
<td>Purchase Order Viewing Duty</td>
<td>Search for and review purchase orders as a procurement agent.</td>
</tr>
<tr>
<td>Quota Management Duty</td>
<td>Manages sales territory quotas and territory quota formulas. Additional duties include incentive compensation goal management, user and roles management, and party information inquiry.</td>
</tr>
<tr>
<td>Quota Management Export Import Duty</td>
<td>Manages sales quota export and import. Provides users with the ability to export sales quota data, modify it offline and import.</td>
</tr>
<tr>
<td>Quota Viewing Duty</td>
<td>Provides viewing access to sales resource quotas.</td>
</tr>
<tr>
<td>Relationship Information Inquiry Duty</td>
<td>Grants privileges to view trading community relationships data.</td>
</tr>
<tr>
<td>Resource Hierarchy Data Security</td>
<td>This role is used for Resource Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Resource Information Management Duty</td>
<td>Manages resource information.</td>
</tr>
<tr>
<td>Sales Analysis Currency Preference</td>
<td>This role is used to get the supported currencies in Sales Analysis module.</td>
</tr>
<tr>
<td>Sales Campaign Analysis Duty</td>
<td>BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue.</td>
</tr>
<tr>
<td>Sales Campaign Transaction Analysis Duty</td>
<td>BI duty role to analyze effectiveness of sales campaign created in terms of responses, leads generation and revenue. Maps to Sales Representative and Sales Manager roles</td>
</tr>
<tr>
<td>Sales Catalog View Duty</td>
<td>Duty holder can view sales catalog in the runtime.</td>
</tr>
<tr>
<td>Sales Competitor Sales Account Territory Resource Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account territory team.</td>
</tr>
<tr>
<td>Sales Competitor Sales Manager Duty</td>
<td>Views secure customer competitor purchase data. This role is for sales managers.</td>
</tr>
<tr>
<td>Sales Competitor Sales Representative Duty</td>
<td>Views secure customer competitor purchase data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales Executive Analysis Duty</td>
<td>BI duty role to monitor sales effectiveness and analyze sales performance of the entire sales organization.</td>
</tr>
<tr>
<td>Sales Executive Transaction Analysis Duty</td>
<td>BI duty role to monitor sales effectiveness and analyze sales performance of the entire sales organization. Maps to Sales VP role</td>
</tr>
<tr>
<td>Sales Extension Management Duty</td>
<td>Views secure customer competitor purchase data. This role is for members of the sales account team.</td>
</tr>
<tr>
<td>Sales Forecasting Management Duty</td>
<td>Manages sales forecasts, sales forecast items, sales forecast adjustments, and sales forecast item adjustments. Additional duties include exporting forecast information and managing subordinates forecasts.</td>
</tr>
<tr>
<td>Sales Lead Data Access Duty</td>
<td>Views sales leads.</td>
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<tr>
<td>Sales Lead Follow Up Duty</td>
<td>Processes sales lead for follow up actions including the qualification and conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Lead Follow Up</td>
<td>Manages sales lead follow up marketing activities from</td>
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<tr>
<td>Duty Role</td>
<td>Description</td>
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<tr>
<td>Management Duty</td>
<td>Qualification and assessment of leads to reassignment to sales for follow up sales activities including the conversion of sales lead to revenue opportunities.</td>
</tr>
<tr>
<td>Sales Manager Dashboard Duty</td>
<td>Accesses the sales dashboard. This role is for sales managers.</td>
</tr>
<tr>
<td>Sales Party Management Duty</td>
<td>Manages creation and maintenance of the sales organizations and consumers for internal sales users. Additional duties include viewing of opportunities and opportunity revenue, reviewing sales leads as well as appointments, interactions, and customer contacts.</td>
</tr>
<tr>
<td>Sales Party Review Duty</td>
<td>Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features.</td>
</tr>
<tr>
<td>Sales Reference Customer Sales Representative Duty</td>
<td>Views reference customer note data. This role is for salespersons.</td>
</tr>
<tr>
<td>Sales VP Duty</td>
<td>This is the enterprise role that inherits all duties performed by sales VP.</td>
</tr>
<tr>
<td>Task Note Management Duty</td>
<td>Manages creating and reviewing of task notes data. Task notes record additional information about the specific task.</td>
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<tr>
<td>Territory Hierarchy Data Security</td>
<td>This role is used for Territory Hierarchy data security in the data warehouse</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
</tr>
<tr>
<td>Trading Community Confidential Personally Identifiable Information Inqury Duty</td>
<td>Views personally identifiable information.</td>
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<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
</tr>
<tr>
<td>Trading Community Merge Request Management Duty</td>
<td>Grants privileges for end user to create merge requests</td>
</tr>
<tr>
<td>Transactional Analysis Duty</td>
<td>This duty is used for various generic OTBI security and filtering purposes and is therefore required for all OTBI users</td>
</tr>
<tr>
<td>Upload data for Consumer Import</td>
<td>Allows to upload data file to import Consumer related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Import</td>
<td>Allows to upload data file to import Customer Hierarchy related data.</td>
</tr>
<tr>
<td>Upload data for Customer Hierarchy Member Import</td>
<td>Allows to upload data file to import Customer Hierarchy Member related data.</td>
</tr>
<tr>
<td>Upload data for Customer Import</td>
<td>Allows to upload data file to import Customer related data.</td>
</tr>
<tr>
<td>Upload data for Source System Reference Import</td>
<td>Allows to upload data file to import Source System Reference related data.</td>
</tr>
<tr>
<td>User Account and Roles View Duty</td>
<td>Views the user account and roles for a selected person.</td>
</tr>
<tr>
<td>User Name Creation and Linking Duty</td>
<td>Creates a new user name or links an existing user name for a person.</td>
</tr>
<tr>
<td>User Name Edit Duty</td>
<td>Updates the user name associated with a person.</td>
</tr>
<tr>
<td>User Password Reset Duty</td>
<td>Resets passwords of selected users.</td>
</tr>
<tr>
<td>User Role Management Duty</td>
<td>Manages user roles.</td>
</tr>
<tr>
<td>View Person Details Duty</td>
<td>Creates or updates users during person synchronizations.</td>
</tr>
<tr>
<td>Workforce Profile Resource Manager Duty</td>
<td>Performs resource manager duties for workforce talent profiles, related to the use of profiles within the Resource Management component of Oracle Fusion Trading Community Model.</td>
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</tbody>
</table>

**Role Hierarchy**

Roles inherited directly and indirectly by the job role Sales VP
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<tr>
<th>Inherited Roles</th>
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<tbody>
<tr>
<td><strong>Sales VP</strong></td>
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<tr>
<td>Business Intelligence Applications Worker</td>
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<tr>
<td>Business Intelligence Applications Analysis Duty</td>
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<tr>
<td>Delete CRM documents on content server</td>
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<tr>
<td>Fusion Opportunity Landscape Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Marketing Analysis Currency Preference</td>
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<tr>
<td>Resource Hierarchy Data Security</td>
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<tr>
<td>Territory Hierarchy Data Security</td>
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<tr>
<td>Marketing Lead Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
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<tr>
<td>Resource Hierarchy Data Security</td>
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<tr>
<td>Territory Hierarchy Data Security</td>
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<tr>
<td>Marketing Lead Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Opportunity Landscape Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Quota Viewing Duty</td>
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<td>Sales Campaign Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<td>Sales Campaign Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Sales Executive Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<td>Sales VP Duty</td>
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<td>Appointment Note Management Duty</td>
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<td>Appointment View Duty</td>
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<tr>
<td>Asset and Recommendation View Duty</td>
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<tr>
<td>Incentive Compensation Participant Management Duty</td>
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<td>Incentive Compensation Participation Duty</td>
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<td>Incentive Compensation Transaction Analysis Duty</td>
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<tr>
<td>Business Intelligence Authoring Duty</td>
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<tr>
<td>Interaction Management Duty</td>
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<tr>
<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Lead Registration Processing Duty</td>
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<td>Locations Management Duty</td>
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<td>Locations Inquiry Duty</td>
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<td>Resource Hierarchy Data Security</td>
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<tr>
<td>Territory Hierarchy Data Security</td>
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<tr>
<td>Mobile CRM Sales Representative Duty</td>
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<tr>
<td>Opportunity Sales Account Sales Manager Duty</td>
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<tr>
<td>Opportunity Sales Account Territory Resource Duty</td>
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<tr>
<td>Opportunity Sales Manager Duty</td>
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<tr>
<td>Opportunity Sales Representative Duty</td>
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<tr>
<td>Inherited Roles</td>
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<tr>
<td>Opportunity Territory Resource Duty</td>
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<tr>
<td>Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty</td>
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<td>Person Information Management Duty</td>
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<td>Person Relationships Inquiry Duty</td>
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<tr>
<td>Person Relationships Management Duty</td>
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<tr>
<td>Personal Campaign Management Duty</td>
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<tr>
<td>Product Recommendation Analysis Duty</td>
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<tr>
<td>Business Intelligence Consumer Duty</td>
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<tr>
<td>Party Information Inquiry Duty</td>
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<td>Sales Campaign Analysis Duty</td>
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<td>Sales Lead Follow Up Duty</td>
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<td>Sales Lead Follow Up Management Duty</td>
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<td>Sales Manager Dashboard Duty</td>
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<td>Sales Party Management Duty</td>
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<td>File Import Management Duty</td>
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<td>File Import Scheduling Duty</td>
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<tr>
<td>Applications Common Reference Data Review Duty</td>
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<td>Locations Management Duty</td>
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<tr>
<td>Locations Inquiry Duty</td>
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<tr>
<td>Resource Information Management Duty</td>
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<tr>
<td>View Person Details Duty</td>
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<tr>
<td>Workforce Profile Resource Manager Duty</td>
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<tr>
<td>Sales Party Review Duty</td>
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<td>Appointment View Duty</td>
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<tr>
<td>Asset and Recommendation View Duty</td>
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<tr>
<td>Contract View Access Across All Contracts Duty</td>
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<tr>
<td>Customer Account Addresses Inquiry Duty</td>
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<td>Customer Account Contacts Inquiry Duty</td>
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<td>Customer Account Information Inquiry Duty</td>
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<td>Customer Account Relationships Inquiry Duty</td>
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<td>Interaction Management Duty</td>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Item Inquiry Duty</td>
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<td>Negotiation Viewing Duty</td>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Inherited Roles</td>
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<td>Purchase Order Viewing Duty</td>
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<td>Trading Community Confidential Personally Identifiable Information Inquiry Duty</td>
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<td>Sales Extension Management Duty</td>
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<td>Sales Lead Data Access Duty</td>
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<td>Trading Community Import Batch Management Duty</td>
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<td>Trading Community Merge Request Management Duty</td>
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<td>Sales Reference Customer Sales Representative Duty</td>
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<td>Internal Contact Relationship Information Inquiry Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Quota Management Duty</td>
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<td>Foundation User and Roles Management Duty</td>
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<td>Business Unit Selection Duty</td>
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<td>Legal Employer Selection Duty</td>
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<td>User Name Edit Duty</td>
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<td>User Password Reset Duty</td>
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<td>User Role Management Duty</td>
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<td>User Account and Roles View Duty</td>
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<td>User Name Creation and Linking Duty</td>
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<td>View Person Details Duty</td>
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<td>Incentive Compensation Goal Management Duty</td>
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<td>Party Information Inquiry Duty</td>
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<td>Quota Management Export Import Duty</td>
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<td>File Import Scheduling Duty</td>
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<td>CRM Export Management Duty</td>
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<td>Transactional Business Intelligence Worker</td>
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<td>Upload data for Consumer Import</td>
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<td>Upload data for Customer Hierarchy Import</td>
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<td>Upload data for Customer Hierarchy Member Import</td>
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<td>Upload data for Customer Import</td>
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<td>Upload data for Source System Reference Import</td>
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<td>Duty Role</td>
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<td>Appointment View Duty</td>
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<td>Incentive Compensation</td>
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<td>Participant Management Duty</td>
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<td>Manages or views all aspects of the application. This role is for salespersons.</td>
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<td>Opportunity View Duty</td>
<td>Views opportunity data. This role is for viewing opportunities from the customer center.</td>
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<td>Oracle Fusion CRM for Microsoft Outlook Sales Manager Duty</td>
<td>This role allows sales managers to access Oracle Fusion CRM for Microsoft Outlook application functionality.</td>
<td>Download Outlook Installer</td>
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<td>Person Information Inquiry Duty</td>
<td>Views person basic information.</td>
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<td>Manages person information.</td>
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<td>Sales Catalog View Duty</td>
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<td>Sales Competitor Sales</td>
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<tr>
<td>Duty Role</td>
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<tr>
<td>Account Territory Resource Duty</td>
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<td>Sales Competitor Sales Manager Duty</td>
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<td>Sales Competitor Sales Representative Duty</td>
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<td>Sales Extension Management Duty</td>
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<td>Sales Forecasting Management Duty</td>
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<td>Sales Lead Data Access Duty</td>
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<td>Sales Lead Follow Up Duty</td>
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<tr>
<td><strong>Duty Role</strong></td>
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<tr>
<td><strong>Sales Lead Follow Up Management Duty</strong></td>
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<td><strong>Sales Manager Dashboard Duty</strong></td>
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<tr>
<td><strong>Sales Party Management Duty</strong></td>
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<td>Duty Role</td>
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<tr>
<td>Duty Role</td>
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</tbody>
</table>
| Sales Party Review Duty       | Allows resources read-only access to sales parties information such as manage customer work area and all sales party duties. Additional duties include view access to other customer and sales lead features. | Update Sales Party Relationship  
Update Sales Party Task  
View Assets  
View Original System Reference  
Manage Customers Work Area  
Manage Original System References  
View Assets  
View Billing Account  
View Consumer  
View One Source Market Place Information  
View Original System Reference  
View Revenue by Organization Hierarchy  
View Sales Account  
View Sales Account Appointment  
View Sales Account Assessments  
View Sales Account Contact  
View Sales Account Contact Hierarchy  
View Sales Account Interaction  
View Sales Account Note  
View Sales Account Snapshot  
View Sales Account Team  
View Sales Account task  
View Sales Group  
View Sales Group Members  
View Sales Organization  
View Sales Party  
View Sales Party Analytics  
View Sales Party Appointment  
View Sales Party Assessment  
View Sales Party Classifications  
View Sales Party Contact  
View Sales Party Contact Hierarchy  
View Sales Party Forums  
View Sales Party Hierarchy  
View Sales Party Interaction  
View Sales Party Note  
View Sales Party Relationship  
View Sales Party Snapshot |
<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Duty Role Description</th>
<th>Privilege</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Reference Customer</td>
<td>Views reference customer note data. This role is for salespersons.</td>
<td>View Sales Reference Customer</td>
</tr>
<tr>
<td>Sales Representative Duty</td>
<td></td>
<td>View Sales Reference Customer Opportunities</td>
</tr>
<tr>
<td>Territory Management Duty</td>
<td>Manages sales territories, territory proposals, and quotas.</td>
<td>Manage Sales Territory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Account Exclusions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Account Inclusions</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Sales Territory Proposal</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Manage Territories, Forecasts and Quotas Work Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Territory Inheritance Recipient Update Job</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Run Territory Proposal Activation Job</td>
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<td></td>
<td></td>
<td>Run Territory Restore Job</td>
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<tr>
<td></td>
<td></td>
<td>Run Territory Validation Job</td>
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<td></td>
<td>View Sales Territory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Sales Territory Proposal</td>
</tr>
<tr>
<td>Territory Management Export Import Duty</td>
<td>Manages sales territory export and import. Provides users with the ability to export territory data, modify it offline and import.</td>
<td>Export Sales Territory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Import Sales Territory</td>
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<tr>
<td></td>
<td></td>
<td>Run Import Territory Definitions Job</td>
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<tr>
<td></td>
<td></td>
<td>Run Import Territory Extended Definitions Job</td>
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<tr>
<td></td>
<td></td>
<td>View Sales Territory Export Status</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Sales Territory Import Status</td>
</tr>
<tr>
<td>Trading Community Import Batch Management Duty</td>
<td>Manages trading community data import batches.</td>
<td>Enter Trading Community Import Batch Information</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Enter Trading Community Import Batch Process Information</td>
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<tr>
<td></td>
<td></td>
<td>Purge Trading Community Import Batch</td>
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<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Error Report</td>
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<tr>
<td></td>
<td></td>
<td>Run Trading Community Import Batch Process</td>
</tr>
<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Details and Statistics</td>
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<tr>
<td></td>
<td></td>
<td>View Trading Community</td>
</tr>
<tr>
<td>Duty Role</td>
<td>Duty Role Description</td>
<td>Privilege</td>
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<tr>
<td></td>
<td></td>
<td>Import Batch Errors and Details</td>
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<tr>
<td></td>
<td></td>
<td>View Trading Community Import Batch Information</td>
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<td></td>
<td></td>
<td>View Trading Community Import Batch Information</td>
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<tr>
<td></td>
<td></td>
<td>Enter Trading Community Merge Request</td>
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<tr>
<td></td>
<td></td>
<td>Submit Trading Community Merge Request</td>
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<tr>
<td></td>
<td></td>
<td>View User Account and Roles</td>
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<tr>
<td></td>
<td></td>
<td>Create User Name</td>
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<tr>
<td></td>
<td></td>
<td>Link User Account</td>
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<td></td>
<td></td>
<td>Send User Name Request to LDAP</td>
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<td></td>
<td></td>
<td>Edit User Name</td>
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<td></td>
<td></td>
<td>Reset Password</td>
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<td>Assign Roles to User</td>
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<td></td>
<td>Copy Personal Data to LDAP</td>
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<td></td>
<td>Manage User Account and Roles</td>
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<td>View Person Details</td>
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<td>Manage Person Talent Profile</td>
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</tbody>
</table>

**Data Security Policies**

Data security policies and their enforcement across analytics application for the job role Sales VP

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Attachment</td>
<td>A Sales VP can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Sales VP can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
<td>Role: Applications Common Reference</td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Sales VP can read application attachment for all</td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Business Object</th>
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<tr>
<td>Application Attachment</td>
<td>A Sales VP can read application attachment for the categories including document, from supplier, miscellaneous, to supplier, to buyer, to receiver, to approver, to payables, and internal to purchasing</td>
<td>Role: Purchase Document Attachment Inquiry Duty Privilege: Read Application Attachment Resource: Application Attachment</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Sales VP can delete application attachment for all miscellaneous category attachments data</td>
<td>Role: Applications Common Reference Data Review Duty Privilege: Delete Application Attachment Resource: Application Attachment Category</td>
<td>Role: Applications Common Reference</td>
</tr>
<tr>
<td>Application Attachment Category</td>
<td>A Sales VP can read application attachment for all</td>
<td></td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</table>
| miscellaneous category attachments data | A Sales VP can update application attachment for all miscellaneous category attachments data | Role: Applications Common Reference  
Privilege: Update  
Resource: Application Attachment Category | |
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<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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</table>
| Classification Code File Import Object | A Sales VP can view classification code file import object type for all classification code file import objects of object type 'classification code' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Classification Code File Import Object Type (Data)  
**Resource:** Classification Code File Import Object |  |
| Competitor Note             | A Sales VP can manage sales competitor note where they are the author of the note | **Role:** Sales Competitor Sales Account Territory Resource Duty  
**Privilege:** Manage Sales Competitor Note (Data)  
**Resource:** Competitor Note  
**Role:** Sales Competitor Sales Manager Duty  
**Privilege:** Manage Sales Competitor Note (Data)  
**Resource:** Competitor Note  
**Role:** Sales Competitor Sales Representative Duty  
**Privilege:** Manage Sales Competitor Note (Data)  
**Resource:** Competitor Note |  |
|                             | A Sales VP can view sales competitor note for all notes that are not private       | **Role:** Sales Competitor Sales Account Territory Resource Duty  
**Privilege:** View Sales Competitor Note (Data)  
**Resource:** Competitor Note  
**Role:** Sales Competitor Sales Manager Duty  
**Privilege:** View Sales Competitor Note (Data)  
**Resource:** Competitor Note  
**Role:** Sales Competitor Sales Representative Duty  
**Privilege:** View Sales Competitor Note (Data)  
**Resource:** Competitor Note |  |
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<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
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<tbody>
<tr>
<td>Note</td>
<td>A Sales VP can view sales competitor note where they are the author of the note</td>
<td><strong>Role:</strong> Sales Competitor&lt;br&gt;Sales Account Territory Duty&lt;br&gt;<strong>Privilege:</strong> View Sales Competitor Note (Data)&lt;br&gt;<strong>Resource:</strong> Competitor Note</td>
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<tr>
<td>Consumer File Import Activity</td>
<td>A Sales VP can view consumer file import activity object type for all consumer file import activities of object type 'consumer'</td>
<td><strong>Role:</strong> Trading&lt;br&gt;Community Import&lt;br&gt;Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Consumer File Import Activity Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Consumer File Import Activity</td>
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<tr>
<td>Consumer File Import Mapping</td>
<td>A Sales VP can view consumer file import mapping object type for all consumer file import mappings of object type 'consumer'</td>
<td><strong>Role:</strong> Trading&lt;br&gt;Community Import&lt;br&gt;Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Consumer File Import Mapping Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Consumer File Import Mapping</td>
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<tr>
<td>Consumer File Import Object</td>
<td>A Sales VP can view consumer file import object type for all consumer file import objects of object type 'consumer'</td>
<td><strong>Role:</strong> Trading&lt;br&gt;Community Import&lt;br&gt;Batch Management Duty&lt;br&gt;<strong>Privilege:</strong> View Consumer File Import Object Type (Data)&lt;br&gt;<strong>Resource:</strong> Consumer File Import Object</td>
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<tr>
<td>Contact File Import Activity</td>
<td>A Sales VP can view contact file import activity object type for all contact file import activities of object type</td>
<td><strong>Role:</strong> Trading&lt;br&gt;Community Import&lt;br&gt;Batch Management Duty</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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<td>'contact'</td>
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<td>Privilege: View Contact File Import Activity Object Type (Data)</td>
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<tr>
<td>Contact File Import Object</td>
<td>A Sales VP can view contact file import object type for all contact file import objects of object type 'contact'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Contact File Import Object Type (Data) Resource: Contact File Import Object</td>
<td></td>
</tr>
<tr>
<td>Contract</td>
<td>A Sales VP can view contract for all business units</td>
<td>Role: Contract View Access Across All Contracts Duty Privilege: View Contract (Data) Resource: Contract</td>
<td></td>
</tr>
<tr>
<td>Contract Note</td>
<td>A Sales VP can view contract note for notes that are not private or private notes where they are the author.</td>
<td>Role: Contract View Access Across All Contracts Duty Privilege: View Contract Note (Data) Resource: Contract Note</td>
<td></td>
</tr>
<tr>
<td>Customer Account</td>
<td>A Sales VP can view customer account for all customer accounts in the enterprise</td>
<td>Role: Customer Account Information Inquiry Duty Privilege: View Customer Account (Data) Resource: Customer Account</td>
<td></td>
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<tr>
<td>Customer Competitor Purchase</td>
<td>A Sales VP can update customer competitor purchase where the customer party is a legal entity or sales prospect</td>
<td>Role: Sales Competitor Sales Account Territory Resource Duty Privilege: Update Customer Competitor Purchase (Data) Resource: Customer Competitor Purchase</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>Role: Sales Competitor Sales Manager Duty Privilege: Update Customer Competitor Purchase (Data) Resource: Customer Competitor Purchase</td>
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<td></td>
<td></td>
<td>Role: Sales Competitor Sales Representative Duty</td>
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<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
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</table>
|                 |                   | **Privilege**: Update Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase   |                          |
|                 |                   | **Role**: Sales Extension Management Duty  
|                 |                   | **Privilege**: Update Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase |                          |
| A Sales VP can update customer competitor purchase where the customer party is a sales account and they are a resource of a territory or a resource of an ancestor territory of a territory in the sales account territory team | Role: Sales Competitor Sales Account Territory Resource Duty  
|                 |                   | **Privilege**: Update Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase |                          |
| A Sales VP can update customer competitor purchase where the customer party is a sales account and they are a sales account team member with edit or full access | Role: Sales Competitor Sales Representative Duty  
|                 |                   | **Privilege**: Update Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase |                          |
| A Sales VP can update customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member with edit or full access | Role: Sales Competitor Sales Manager Duty  
|                 |                   | **Privilege**: Update Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase |                          |
|                 |                   | **Role**: Sales Extension Management Duty  
|                 |                   | **Privilege**: Update Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase |                          |
| A Sales VP can view customer competitor purchase where the customer party is a legal entity or sales prospect | Role: Sales Competitor Sales Account Territory Resource Duty  
|                 |                   | **Privilege**: View Customer Competitor Purchase (Data)  
|                 |                   | **Resource**: Customer Competitor Purchase |                          |
|                 |                   | **Role**: Sales Competitor Sales Manager Duty  
<p>|                 |                   | <strong>Privilege</strong>: View Customer Competitor Purchase |                          |
|                 |                   | <strong>Resource</strong>: Customer Competitor |                          |</p>
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<th>Policy Description</th>
<th>Policy Store Implementation</th>
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<tbody>
<tr>
<td></td>
<td>Purchase (Data)</td>
<td>Role: Sales Competitor</td>
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<tr>
<td></td>
<td>Resource: Customer Competitor Purchase</td>
<td>Sales Representative Duty</td>
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<tr>
<td></td>
<td>Role: Sales Competitor</td>
<td>Privilege: View</td>
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<td></td>
<td>Resource: Customer Competitor Purchase</td>
<td>Customer Competitor Purchase (Data)</td>
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<td></td>
<td>Role: Sales Extension Management Duty</td>
<td>Privilege: View</td>
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<td></td>
<td>Resource: Customer Competitor Purchase</td>
<td>Customer Competitor Purchase (Data)</td>
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<tr>
<td></td>
<td>A Sales VP can view customer competitor purchase where the customer party is a sales account and they are a resource of a territory or a resource of an ancestor territory of a territory in the sales account territory team</td>
<td>Role: Sales Competitor</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view customer competitor purchase where the customer party is a sales account and they are a sales account team member</td>
<td>Role: Sales Competitor</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view customer competitor purchase where the customer party is a sales account and they are in the management chain of a sales account team member</td>
<td>Role: Sales Competitor</td>
<td></td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view customer file import activity object type for all customer file import activities of object type 'customer'</td>
<td>Role: Trading</td>
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<tr>
<td></td>
<td></td>
<td>Community Import Duty</td>
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<td></td>
<td></td>
<td>Privilege: View</td>
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<td>Customer File Import</td>
<td></td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Implementation</td>
<td>Analytics Implementation</td>
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</tbody>
</table>
| Customer File Import Mapping        | A Sales VP can view customer file import mapping object type for all customer file import mappings of object type 'customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import Mapping Object Type (Data)  
**Resource:** Customer File Import Mapping |                                                                       |
| Customer File Import Object         | A Sales VP can view customer file import object type for all customer file import objects of object type 'customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Customer File Import Object Type (Data)  
**Resource:** Customer File Import Object |                                                                       |
| Department                          | A Sales VP can choose department for departments in their organization security profile | **Role:** Foundation User and Roles Management Duty  
**Privilege:** Choose Department (Data)  
**Resource:** Department |                                                                       |
| File Export Batch                   | A Sales VP can view file export batch for all export batches                         | **Role:** CRM Export Management Duty  
**Privilege:** View File Export Batch (Data)  
**Resource:** File Export Batch |                                                                       |
| File Export Object                  | A Sales VP can manage export unit test for all export unit test objects              | **Role:** CRM Export Management Duty  
**Privilege:** Manage Export Unit Test (Data)  
**Resource:** File Export Object |                                                                       |
| Group Customer File Import Activity | A Sales VP can view group customer file import activity object type for all group customer file import activities of object type 'group customer' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Group Customer File Import Activity Object Type (Data)  
**Resource:** Group Customer File Import Activity |                                                                       |
<p>| Group Customer File Import Mapping  | A Sales VP can view group customer file import mapping                              | <strong>Role:</strong> Trading Community Import |                                                                       |</p>
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</table>
| Group Customer File Import Object | A Sales VP can view group customer file import object type for all group customer file import objects of object type 'group customer' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Group Customer File Import Mapping Object Type (Data)  
Resource: Group Customer File Import Mapping |                          |
| HR Job                          | A Sales VP can choose hr job for jobs in their job security profile                | Role: Foundation User and Roles Management  
Duty  
Privilege: Choose HR Job (Data)  
Resource: HR Job |                          |
| Hierarchy File Import Activity   | A Sales VP can view hierarchy file import activity object type for all hierarchy file import activities of object type 'hierarchy' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Hierarchy File Import Activity Object Type (Data)  
Resource: Hierarchy File Import Activity |                          |
| Hierarchy File Import Mapping    | A Sales VP can view hierarchy file import mapping object type for all hierarchy file import mappings of object type 'hierarchy' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Hierarchy File Import Mapping Object Type (Data)  
Resource: Hierarchy File Import Mapping |                          |
| Hierarchy File Import Object     | A Sales VP can view hierarchy file import object type for all hierarchy file import objects of object type 'hierarchy' | Role: Trading  
Community Import  
Batch Management  
Duty  
Privilege: View Hierarchy File Import Object Type (Data)  
Resource: Hierarchy File Import Object |                          |
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</table>
| Hierarchy Node File Import Activity | A Sales VP can view hierarchy node file import activity object type for all hierarchy node file import activities of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy Node File Import Activity Object Type (Data)  
**Resource:** Hierarchy Node File Import Activity |                          |
| Hierarchy Node File Import Mapping | A Sales VP can view hierarchy node file import mapping object type for all hierarchy node file import mappings of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy Node File Import Mapping Object Type (Data)  
**Resource:** Hierarchy Node File Import Mapping |                          |
| Hierarchy Node File Import Object | A Sales VP can view hierarchy node file import object type for all hierarchy node file import objects of object type 'hierarchy node' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Hierarchy Node File Import Object Type (Data)  
**Resource:** Hierarchy Node File Import Object |                          |
| Incentive Compensation Dispute  | A Sales VP can create incentive compensation dispute for subordinates in their person and assignment security profile | **Role:** Incentive Compensation Participant Management Duty  
**Privilege:** Create Incentive Compensation Dispute (Data)  
**Resource:** Incentive Compensation Dispute |                          |
|                                 | A Sales VP can create incentive compensation dispute for themselves                  | **Role:** Incentive Compensation Participation Duty  
**Privilege:** Create Incentive Compensation Dispute (Data)  
**Resource:** Incentive Compensation Dispute |                          |
<p>| Incentive Compensation Goal      | A Sales VP can manage incentive compensation goal for the business units for which     | <strong>Role:</strong> Incentive Compensation Goal Management Duty |                          |</p>
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<td>they are authorized</td>
<td>Privilege: Manage Incentive Compensation Goal (Data)</td>
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<td></td>
<td></td>
<td>Resource: Business Unit</td>
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<tr>
<td>Incentive Compensation Measure</td>
<td>A Sales VP can review incentive compensation measure for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participation Duty Privilege: Review Incentive Compensation Measure (Data) Resource: Incentive Compensation Measure</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Participant</td>
<td>A Sales VP can review incentive compensation participant for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participation Duty Privilege: Review Incentive Compensation Participant (Data) Resource: Incentive Compensation Participant</td>
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<tr>
<td>Incentive Compensation Participant</td>
<td>A Sales VP can review incentive compensation participant for themselves</td>
<td>Role: Incentive Compensation Participation Duty Privilege: Review Incentive Compensation Participant (Data) Resource: Incentive Compensation Participant</td>
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<tr>
<td>Incentive Compensation Participant Attainment Balance</td>
<td>A Sales VP can review incentive compensation participant attainment balance for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participation Management Duty Privilege: Review Incentive Compensation Participant Attainment Balance (Data)</td>
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|                 | A Sales VP can review incentive compensation participant attainment balance for themselves and the period enabled for reporting | **Role**: Incentive Compensation Participation Duty  
**Privilege**: Review Incentive Compensation Participant Attainment Balance (Data)  
**Resource**: Incentive Compensation Participant Attainment Balance | |
| Incentive  
Compensation  
Participant Earning Balance | A Sales VP can review incentive compensation participant earning balance for subordinates in their person and assignment security profile | **Role**: Incentive Compensation Participation Management Duty  
**Privilege**: Review Incentive Compensation Participant Earning Balance (Data)  
**Resource**: Incentive Compensation Participant Earning Balance | |
|                 | A Sales VP can review incentive compensation participant earning balance for themselves and the period enabled for reporting | **Role**: Incentive Compensation Participation Duty  
**Privilege**: Review Incentive Compensation Participant Earning Balance (Data)  
**Resource**: Incentive Compensation Participant Earning Balance | |
| Incentive  
Compensation  
Participant Subledger | A Sales VP can review incentive compensation participant subledger for subordinates in their person and assignment security profile | **Role**: Incentive Compensation Participation Management Duty  
**Privilege**: Review Incentive Compensation Participant Subledger (Data)  
**Resource**: Incentive Compensation Participant Subledger | |
<p>|                 | A Sales VP can review incentive compensation | <strong>Role</strong>: Incentive Compensation | |</p>
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<td>participant subledger for themselves and the period enabled for reporting</td>
<td>Participation Duty&lt;br&gt;<strong>Privilege:</strong> Review Incentive Compensation Participant Subledger (Data)&lt;br&gt;<strong>Resource:</strong> Incentive Compensation Participant Subledger</td>
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<td>Incentive Compensation Payment Plan</td>
<td>A Sales VP can review incentive compensation payment plan for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participant Management Duty&lt;br&gt;<strong>Privilege:</strong> Review Incentive Compensation Payment Plan (Data)&lt;br&gt;<strong>Resource:</strong> Incentive Compensation Payment Plan</td>
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<td></td>
<td>A Sales VP can review incentive compensation payment plan for themselves</td>
<td>Role: Incentive Compensation Participant Management Duty&lt;br&gt;<strong>Privilege:</strong> Review Incentive Compensation Payment Plan (Data)&lt;br&gt;<strong>Resource:</strong> Incentive Compensation Payment Plan</td>
<td></td>
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<tr>
<td>Incentive Compensation Payment Transaction</td>
<td>A Sales VP can review incentive compensation payment transaction for subordinates in their person and assignment security profile</td>
<td>Role: Incentive Compensation Participant Management Duty&lt;br&gt;<strong>Privilege:</strong> Review Incentive Compensation Payment Transaction (Data)&lt;br&gt;<strong>Resource:</strong> Incentive Compensation Payment Transaction</td>
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<td></td>
<td>A Sales VP can review incentive compensation payment transaction for themselves and the paysheet that is at least submitted</td>
<td>Role: Incentive Compensation Participant Management Duty&lt;br&gt;<strong>Privilege:</strong> Review Incentive Compensation Payment Transaction (Data)&lt;br&gt;<strong>Resource:</strong> Incentive Compensation Payment Transaction</td>
<td></td>
</tr>
<tr>
<td>Incentive Compensation Paysheet</td>
<td>A Sales VP can review incentive compensation paysheet for subordinates in their person and assignment</td>
<td>Role: Incentive Compensation Participant Management Duty</td>
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<td>security profile</td>
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<td>Privilege: Review Incentive Compensation Paysheet (Data)</td>
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<td>Resource: Incentive Compensation Paysheet</td>
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<td>A Sales VP can review incentive compensation paysheet for themselves and the paysheet</td>
<td>Role: Incentive Compensation Participation Duty</td>
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<td>that is at least submitted</td>
<td>Privilege: Review Incentive Compensation Paysheet (Data)</td>
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<td>Resource: Incentive Compensation Paysheet</td>
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<tr>
<td>Incentive Compensation Plan</td>
<td>A Sales VP can review incentive compensation plan for subordinates in their person</td>
<td>Role: Incentive Compensation Participation Duty</td>
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<td></td>
<td>and assignment security profile</td>
<td>Privilege: Review Incentive Compensation Plan (Data)</td>
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<td>Resource: Incentive Compensation Plan</td>
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<td></td>
<td>A Sales VP can review incentive compensation plan for themselves</td>
<td>Role: Incentive Compensation Participation Duty</td>
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<td>Privilege: Review Incentive Compensation Plan (Data)</td>
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<td>Resource: Incentive Compensation Plan</td>
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<tr>
<td>Incentive Compensation Plan</td>
<td>A Sales VP can review incentive compensation plan component for subordinates in their</td>
<td>Role: Incentive Compensation Participation Duty</td>
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<td>person and assignment security profile</td>
<td>Privilege: Review Incentive Compensation Plan Component (Data)</td>
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<td>Resource: Incentive Compensation Plan Component</td>
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<td>A Sales VP can review incentive compensation plan component for themselves</td>
<td>Role: Incentive Compensation Participation Duty</td>
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<td>Privilege: Review Incentive Compensation Plan Component (Data)</td>
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<td>Resource: Incentive Compensation Plan Component</td>
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<td>Business Object</td>
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</table>
| Incentive Compensation Transaction | A Sales VP can review incentive compensation transaction for subordinates in their person and assignment security profile | Role: Incentive Compensation Participant Management Duty  
Privilege: Review Incentive Compensation Transaction (Data)  
Resource: Incentive Compensation Transaction | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Transaction (Data)  
Resource: Incentive Compensation Transaction |
|                                | A Sales VP can review incentive compensation transaction for themselves and the period enabled for reporting | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Transaction (Data)  
Resource: Incentive Compensation Transaction | Role: Incentive Compensation Participation Duty  
Privilege: Review Incentive Compensation Transaction (Data)  
Resource: Incentive Compensation Transaction |
| Interaction                     | A Sales VP can delete interaction for all interactions in the enterprise             | Role: Interaction Management Duty  
Privilege: Delete Interaction (Data)  
Resource: Interaction | Role: Interaction Management Duty  
Privilege: Delete Interaction (Data)  
Resource: Interaction |
|                                | A Sales VP can update interaction for all interactions in the enterprise             | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction | Role: Interaction Management Duty  
Privilege: Update Interaction (Data)  
Resource: Interaction |
|                                | A Sales VP can view interaction for all interactions in the enterprise               | Role: Interaction Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction | Role: Interaction Management Duty  
Privilege: View Interaction (Data)  
Resource: Interaction |
| Legal Employer                  | A Sales VP can choose legal employer for legal employers in their organization security profile | Role: Legal Employer Selection Duty  
Privilege: Choose Legal Employer (Data)  
Resource: Legal Employer | Role: Legal Employer Selection Duty  
Privilege: Choose Legal Employer (Data)  
Resource: Legal Employer |
| Legal Entity File Import Activity | A Sales VP can view legal entity file import activity object type for all legal entity file import activities of object type 'legal entity' | Role: Trading Community Import Batch Management Duty  
Privilege: View Legal Entity File Import Activity Object Type (Data)  
Resource: Legal Entity File Import Activity | Role: Trading Community Import  
Privilege: View Legal Entity File Import Activity Object Type (Data)  
Resource: Legal Entity File Import Activity |
| Legal Entity File Import Mapping | A Sales VP can view legal entity file import mapping                                 | Role: Trading Community Import  
Privilege: View Legal Entity File Import Activity Object Type (Data)  
Resource: Legal Entity File Import Activity | Role: Trading Community Import |


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<tr>
<td>Legal Entity File Import Object</td>
<td>A Sales VP can view legal entity file import object type for all legal entity file import objects of object type 'legal entity'</td>
<td>Role: Trading Community Import Batch Management Duty Privilege: View Legal Entity File Import Object Type (Data) Resource: Legal Entity File Import Object</td>
<td></td>
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<tr>
<td>Location</td>
<td>A Sales VP can choose location for locations in their location security profile</td>
<td>Role: Foundation User and Roles Management Duty Privilege: Choose Location (Data) Resource: Location</td>
<td></td>
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<tr>
<td>Marketing List</td>
<td>A Sales VP can delete marketing list where they are the owner of the marketing list</td>
<td>Role: Personal Campaign Management Duty Privilege: Delete Marketing List (Data) Resource: Marketing List</td>
<td></td>
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<tr>
<td>Marketing Treatment</td>
<td>A Sales VP can delete marketing treatment where they are the owner of the marketing treatment</td>
<td>Role: Personal Campaign Management Duty Privilege: Delete Marketing Treatment (Data) Resource: Marketing Treatment</td>
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<td>Marketing Treatment E-</td>
<td>A Sales VP can view marketing</td>
<td>Role: Personal</td>
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<td>Business Object</td>
<td>Policy Description</td>
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| Mail Footer     | treatment unrestricted e-mail footer for all marketing treatment e-mail footers marked as unrestricted visibility in the enterprise | Campaign Management Duty  
Privilege: View  
Marketing Treatment Unrestricted E-Mail Footer (Data)  
Resource: Marketing Treatment E-Mail Footer | |
| Opportunity     | A Sales VP can manage opportunity general profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team | Role: Opportunity  
Territory Resource Duty  
Privilege: Manage  
Opportunity General Profile (Data)  
Resource: Opportunity | |
|                 | A Sales VP can manage opportunity general profile where they are an opportunity sales team member with edit or full access | Role: Opportunity  
Sales Representative Duty  
Privilege: Manage  
Opportunity General Profile (Data)  
Resource: Opportunity | |
|                 | A Sales VP can manage opportunity general profile where they are in the management chain of an opportunity sales team member with edit or full access | Role: Opportunity  
Sales Manager Duty  
Privilege: Manage  
Opportunity General Profile (Data)  
Resource: Opportunity | |
|                 | A Sales VP can manage opportunity restricted profile where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team | Role: Opportunity  
Territory Resource Duty  
Privilege: Manage  
Opportunity Restricted Profile (Data)  
Resource: Opportunity | |
|                 | A Sales VP can manage opportunity restricted profile where they are an opportunity sales team member with full access | Role: Opportunity  
Sales Representative Duty  
Privilege: Manage  
Opportunity Restricted Profile (Data)  
Resource: Opportunity | |
|                 | A Sales VP can manage opportunity restricted profile where they are in the management chain of an opportunity sales team member with full access | Role: Opportunity  
Sales Manager Duty  
Privilege: Manage  
Opportunity Restricted Profile (Data)  
Resource: Opportunity | |
|                 | A Sales VP can manage opportunity revenue where they are a territory resource in the opportunity territory team or a | Role: Opportunity  
Territory Resource Duty  
Privilege: Manage | |
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<td>territory resource with a descendant territory in the opportunity territory team</td>
<td>Opportunity Revenue (Data) <strong>Resource:</strong> Opportunity</td>
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<tr>
<td>A Sales VP can manage opportunity revenue where they are an opportunity sales team member with edit or full access</td>
<td><strong>Role:</strong> Opportunity Sales Representative Duty <strong>Privilege:</strong> Manage Opportunity Revenue (Data) <strong>Resource:</strong> Opportunity</td>
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<tr>
<td>A Sales VP can manage opportunity revenue where they are in the management chain of an opportunity sales team member with edit or full access</td>
<td><strong>Role:</strong> Opportunity Sales Manager Duty <strong>Privilege:</strong> Manage Opportunity Revenue (Data) <strong>Resource:</strong> Opportunity</td>
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<td>A Sales VP can manage opportunity team where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team</td>
<td><strong>Role:</strong> Opportunity Territory Resource Duty <strong>Privilege:</strong> Manage Opportunity Team (Data) <strong>Resource:</strong> Opportunity</td>
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<tr>
<td>A Sales VP can manage opportunity team where they are an opportunity sales team member with full access</td>
<td><strong>Role:</strong> Opportunity Sales Representative Duty <strong>Privilege:</strong> Manage Opportunity Team (Data) <strong>Resource:</strong> Opportunity</td>
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<tr>
<td>A Sales VP can manage opportunity team where they are in the management chain of an opportunity sales team member with full access</td>
<td><strong>Role:</strong> Opportunity Sales Manager Duty <strong>Privilege:</strong> Manage Opportunity Team (Data) <strong>Resource:</strong> Opportunity</td>
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<td>A Sales VP can view opportunity where they are a territory resource in the opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team</td>
<td><strong>Role:</strong> Opportunity Sales Account Territory Resource Duty <strong>Privilege:</strong> View Opportunity (Data) <strong>Resource:</strong> Opportunity</td>
<td><strong>Fact:</strong> CRM - Pipeline <strong>Dimension(s):</strong> Security - Resource Based OR Security - Territory Based</td>
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<tr>
<td>A Sales VP can view opportunity where they are a territory resource in the opportunity territory team or a</td>
<td><strong>Role:</strong> Opportunity Territory Resource Duty <strong>Privilege:</strong> View</td>
<td><strong>Fact:</strong> CRM - Revenue <strong>Dimension(s):</strong> Security - Resource Based OR Security - Territory Based</td>
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<td>territory resource with a descendant territory in the opportunity territory team</td>
<td>Opportunity (Data)</td>
<td>Resource Based</td>
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<td>OR Security - Territory Based</td>
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<td>Fact: CRM - Revenue</td>
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<td>OR Security - Territory Based</td>
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<td>A Sales VP can view opportunity where they are an opportunity sales team member</td>
<td>Role: Opportunity Sales Representative Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td>Fact: CRM - Pipeline</td>
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<td>with view, edit, or full access</td>
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<td>OR Security - Territory Based</td>
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<td>A Sales VP can view opportunity where they are in the management chain of an</td>
<td>Role: Opportunity Sales Account Sales Manager Duty Privilege: View Opportunity (Data) Resource: Opportunity</td>
<td>Fact: CRM - Pipeline</td>
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<td>opportunity sales account team member</td>
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<td>Dimension(s):</td>
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<td>OR Security - Territory Based</td>
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<td>OR Security - Territory Based</td>
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<td>A Sales VP can manage opportunity note where they are a territory resource in the</td>
<td>Role: Opportunity Territory Resource Duty</td>
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<td>territory resource in the</td>
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<td>opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private</td>
<td>Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
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<td></td>
<td>A Sales VP can manage opportunity note where they are an opportunity sales team member with full access and the note is not private</td>
<td>Role: Opportunity Sales Representative Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
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<td></td>
<td>A Sales VP can manage opportunity note where they are in the management chain of an opportunity sales team member with full access and the note is not private</td>
<td>Role: Opportunity Sales Manager Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
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<td></td>
<td>A Sales VP can manage opportunity note where they are the author of the note</td>
<td>Role: Opportunity Sales Manager Duty Privilege: Manage Opportunity Note (Data) Resource: Opportunity Note</td>
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<td></td>
<td>A Sales VP can view opportunity note where they are a member of the opportunity sales team with view, edit, or full access, and the note is not private</td>
<td>Role: Opportunity Sales Representative Duty Privilege: View Opportunity Note (Data) Resource: Opportunity Note</td>
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<td></td>
<td>A Sales VP can view opportunity note where they are a territory resource in the</td>
<td>Role: Opportunity Sales Account Territory Resource Duty</td>
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<td></td>
<td>opportunity sales account territory team or a territory resource with a descendant territory in the opportunity sales account territory team and the note is not private</td>
<td>Privilege: View Opportunity Note (Data)  Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales VP can view opportunity note where they are a territory resource in the opportunity territory team or a territory resource with a descendant territory in the opportunity territory team and the note is not private</td>
<td>Role: Opportunity Territory Resource Duty  Privilege: View Opportunity Note (Data)  Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales VP can view opportunity note where they are in the management chain of an opportunity sales account team member and the note is not private</td>
<td>Role: Opportunity Sales Account Sales Manager Duty  Privilege: View Opportunity Note (Data)  Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>A Sales VP can view opportunity note where they are in the management chain of an opportunity sales team member with view, edit, or full access, and the note is not private</td>
<td>Role: Opportunity Sales Manager Duty  Privilege: View Opportunity Note (Data)  Resource: Opportunity Note</td>
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</tr>
<tr>
<td></td>
<td>A Sales VP can view opportunity note where they are the author of the note</td>
<td>Role: Opportunity Sales Account Sales Manager Duty  Privilege: View Opportunity Note (Data)  Resource: Opportunity Note</td>
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<tr>
<td></td>
<td>Role: Opportunity Sales Representative</td>
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</tbody>
</table>
| Outlook Edition Metadata Package    | A Sales VP can access outlook configuration package where they have been granted access to a single record by unique identifier. | **Role:** Oracle Fusion CRM for Microsoft Outlook Sales Manager 
**Duty:** Access 
**Privilege:** Access Outlook Configuration Package (Data) 
**Resource:** Outlook Edition Metadata Package |                          |
| Person Assignment                   | A Sales VP can search worker for persons and assignments in their person and assignment security profile | **Role:** Foundation User and Roles Management 
**Duty:** Search Worker (Data) 
**Privilege:** Search Worker (Data) 
**Resource:** Person Assignment |                          |
|                                     | A Sales VP can view person assignment for persons and assignments in their person and assignment security profile | **Role:** Foundation User and Roles Management 
**Duty:** View Person Assignment (Data) 
**Privilege:** View Person Assignment (Data) 
**Resource:** Person Assignment |                          |
| Person Type                         | A Sales VP can choose person type for person types in their person type security profile | **Role:** Foundation User and Roles Management 
**Duty:** Choose Person Type (Data) 
**Privilege:** Choose Person Type (Data) 
**Resource:** Person Type |                          |
| Position                            | A Sales VP can choose position for positions in their position security profile      | **Role:** Foundation User and Roles Management 
**Duty:** Choose Position (Data) 
**Privilege:** Choose Position (Data) 
**Resource:** Position |                          |
| Public Person                       | A Sales VP can view person deferred for persons and assignments in their person and assignment security profile | **Role:** View Person Details Duty 
**Privilege:** View Person Deferred (Data) |                          |
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<tr>
<td>Reference Customer Note</td>
<td>A Sales VP can manage sales reference customer note where they are the author of the note</td>
<td>Role: Sales Reference Customer Sales Representative Duty Privilege: Manage Sales Reference Customer Note (Data) Resource: Reference Customer Note</td>
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<tr>
<td></td>
<td>A Sales VP can view sales reference customer note for all notes that are not private</td>
<td>Role: Sales Reference Customer Sales Representative Duty Privilege: View Sales Reference Customer Note (Data) Resource: Reference Customer Note</td>
<td></td>
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<tr>
<td></td>
<td>A Sales VP can view sales reference customer note where they are the author of the note</td>
<td>Role: Sales Reference Customer Sales Representative Duty Privilege: View Sales Reference Customer Note (Data) Resource: Reference Customer Note</td>
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<tr>
<td>Sales Campaign</td>
<td>A Sales VP can delete sales campaign for all sales campaigns in draft or scheduled execution status where they are a manager in the management hierarchy of the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty Privilege: Delete Sales Campaign (Data) Resource: Sales Campaign</td>
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<tr>
<td></td>
<td>A Sales VP can delete sales campaign for all sales campaigns in draft or scheduled execution status where they are the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty Privilege: Delete Sales Campaign (Data) Resource: Sales Campaign</td>
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<tr>
<td></td>
<td>A Sales VP can update sales campaign where they are the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty Privilege: Update Sales Campaign (Data) Resource: Sales Campaign</td>
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<tr>
<td></td>
<td>A Sales VP can view sales campaign where they are a manager in the management hierarchy of the owner of the sales campaign</td>
<td>Role: Personal Campaign Management Duty Privilege: View Sales Campaign (Data) Resource: Sales Campaign</td>
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</table>
|                                    | A Sales VP can view sales campaign where they are the owner of the sales campaign                                                                                                                                  | **Role:** Personal Campaign Management Duty  
**Privilege:** View Sales Campaign (Data)  
**Resource:** Sales Campaign                                                                                                                                         |                                                                                     |
| Sales Competitor                    | A Sales VP can view sales competitor for all sales competitors in the enterprise                                                                                                                                   | **Role:** Sales Competitor  
Sales Account Territory Resource Duty  
**Privilege:** View Sales Competitor (Data)  
**Resource:** Sales Competitor                                                                                                                                         |                                                                                     |
|                                    |                                                                                                                                                                                                                  | **Role:** Sales Competitor  
Sales Manager Duty  
**Privilege:** View Sales Competitor (Data)  
**Resource:** Sales Competitor                                                                                                                                         |                                                                                     |
|                                    |                                                                                                                                                                                                                  | **Role:** Sales Competitor  
Sales Representative Duty  
**Privilege:** View Sales Competitor (Data)  
**Resource:** Sales Competitor                                                                                                                                         |                                                                                     |
|                                    | A Sales VP can manage sales forecast adjustment for child territories of territories that they own currently                                                                                                   | **Role:** Sales Forecasting Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                                                                                                                                     |                                                                                     |
|                                    | A Sales VP can manage sales forecast adjustment for child territories of the territories that they owned previously for which the active forecast is in progress                                                       | **Role:** Sales Forecasting Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                                                                                                                                     |                                                                                     |
|                                    | A Sales VP can manage sales forecast adjustment for territories they owned previously for which the active forecast is in progress                                                                               | **Role:** Sales Forecasting Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                                                                                                                                     |                                                                                     |
|                                    | A Sales VP can manage sales forecast adjustment for the territories they own currently                                                                                                                           | **Role:** Sales Forecasting Management Duty  
**Privilege:** Manage Sales Forecast Adjustment (Data)  
**Resource:** Sales Forecast Adjustment                                                                                                                                     |                                                                                     |
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| Sales Forecast Item | A Sales VP can manage sales forecast item for child territories of territories that they own currently | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Item (Data)  
Resource: Sales Forecast Item | Fact: CRM  
Revenue Forecast Item Adjustment  
Dimension(s): Security - Territory Based |
| | A Sales VP can manage sales forecast item for child territories of the territories that they owned previously for which the active forecast is in progress | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Item (Data)  
Resource: Sales Forecast Item | Fact: CRM  
Revenue Forecast Item Adjustment  
Dimension(s): Security - Territory Based |
| | A Sales VP can manage sales forecast item for territories they owned previously for which the active forecast is in progress | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Item (Data)  
Resource: Sales Forecast Item | Fact: CRM  
Revenue Forecast Item Adjustment  
Dimension(s): Security - Territory Based |
| | A Sales VP can manage sales forecast item for territories they own currently | Role: Sales Forecasting Management Duty  
Privilege: Manage Sales Forecast Item (Data)  
Resource: Sales Forecast Item | Fact: CRM  
Revenue Forecast Item Adjustment  
Dimension(s): Security - Territory Based |
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<td>A Sales VP can manage sales forecast item for which they are the owner</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
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<tr>
<td></td>
<td>A Sales VP can view sales forecast item for child territories of territories that they own currently</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Fact: CRM Revenue Forecast Item&lt;br&gt;Dimension(s): Security - Territory Based</td>
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<td></td>
<td>A Sales VP can view sales forecast item for child territories of the territories that they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Fact: CRM Revenue Forecast Item&lt;br&gt;Dimension(s): Security - Territory Based</td>
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<td>A Sales VP can view sales forecast item for territories they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Fact: CRM Revenue Forecast Item&lt;br&gt;Dimension(s): Security - Territory Based</td>
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<td></td>
<td>A Sales VP can view sales forecast item for the territories they own currently</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Fact: CRM Revenue Forecast Item&lt;br&gt;Dimension(s): Security - Territory Based</td>
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<td></td>
<td>A Sales VP can view sales forecast item for which they are the owner</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: View Sales Forecast Item (Data)&lt;br&gt;Resource: Sales Forecast Item</td>
<td>Fact: CRM Revenue Forecast Item&lt;br&gt;Dimension(s): Security - Territory Based</td>
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<tr>
<td>Sales Forecast Participant</td>
<td>A Sales VP can manage sales forecast participant for child territories of territories that they own currently</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<td></td>
<td>A Sales VP can manage sales forecast participant for child territories of the territories that they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Management Duty&lt;br&gt;Privilege: Manage Sales Forecast Participant (Data)&lt;br&gt;Resource: Sales Forecast Participant</td>
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<td>A Sales VP can manage sales forecast participant for territories they owned previously for which the active forecast is in progress</td>
<td>Role: Sales Forecasting Management Duty Privilege: Manage Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
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<td>A Sales VP can manage sales forecast participant for the territories they own currently</td>
<td>Role: Sales Forecasting Management Duty Privilege: Manage Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
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<td>Role: Sales Forecasting Management Duty Privilege: View Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
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<td>A Sales VP can view sales forecast participant for the territories they own currently</td>
<td>Role: Sales Forecasting Management Duty Privilege: View Sales Forecast Participant (Data) Resource: Sales Forecast Participant</td>
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<tr>
<td>Sales Lead</td>
<td>A Sales VP can convert sales lead where they are a manager in the management hierarchy of a resource in the lead sales team with full access</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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<tr>
<td>A Sales VP can convert sales lead where they are a manager in the management hierarchy of the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Management Duty Privilege: Convert Sales Lead (Data) Resource: Sales Lead</td>
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| A Sales VP can convert sales lead where they are a resource in the lead sales team | Role: Sales Lead Follow Up Duty  
Privilege: Convert  
Resource: Sales Lead | Role: Sales Lead Follow Up Duty  
Privilege: Convert  
Resource: Sales Lead | |
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|                 | A Sales VP can update sales lead others where they are the owner of the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Others (Data)  
**Resource:** Sales Lead |                        |
|                 | A Sales VP can update sales lead owner where they are a manager in the management hierarchy of the owner of the sales lead | **Role:** Sales Lead Follow Up Management Duty  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead |                        |
|                 | A Sales VP can update sales lead owner where they are an administrator of the resource organization in the primary assignment of the owner | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead |                        |
|                 | A Sales VP can update sales lead owner where they are the owner of the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead Owner (Data)  
**Resource:** Sales Lead |                        |
|                 | A Sales VP can update sales lead where they are a territory resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team | **Role:** Sales Lead Follow Up Duty  
**Privilege:** Update Sales Lead (Data)  
**Resource:** Sales Lead |                        |
|                 | A Sales VP can view sales lead where they are a manager in the management hierarchy of a resource in the lead sales team | **Role:** Sales Lead Follow Up Management Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead | **Fact:** Marketing - Lead  
**Dimension(s):** Security - Resource Based OR Security - Territory Based |
|                 | A Sales VP can view sales lead where they are a manager in the management hierarchy of the owner of the sales lead | **Role:** Sales Lead Follow Up Management Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead | **Fact:** Marketing - Lead  
**Dimension(s):** Security - Resource Based OR Security - Territory Based |
|                 | A Sales VP can view sales lead where they are a resource in the lead sales team | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead |                        |
|                 | A Sales VP can view sales lead where they are a resource in the territory assigned to the sales lead | **Role:** Sales Lead Follow Up Duty  
**Privilege:** View Sales Lead (Data)  
**Resource:** Sales Lead |                        |
<p>|                 | A Sales VP can view sales lead where they are a territory | <strong>Role:</strong> Sales Lead Follow Up Duty |                        |</p>
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<td>Business Object</td>
<td>resource in the sales lead territory team or a territory resource with a descendant territory in the sales lead territory team</td>
<td>Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<td></td>
<td>A Sales VP can view sales lead where they are an administrator of the resource organization in the primary assignment of the owner</td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<td></td>
<td>A Sales VP can view sales lead where they are the owner of the sales lead</td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: View Sales Lead (Data)&lt;br&gt;Resource: Sales Lead</td>
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<tr>
<td>Sales Lead Note</td>
<td>A Sales VP can delete sales lead note where they have delete access to the sales lead</td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: Delete Sales Lead Note (Data)&lt;br&gt;Resource: Sales Lead Note</td>
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<tr>
<td></td>
<td>A Sales VP can delete sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note</td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: Delete Sales Lead Note (Data)&lt;br&gt;Resource: Sales Lead Note</td>
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<tr>
<td></td>
<td>A Sales VP can update sales lead note where they have view or update access to the sales lead and where they are the author of the sales lead note</td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: Update Sales Lead Note (Data)&lt;br&gt;Resource: Sales Lead Note</td>
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<td>A Sales VP can view sales lead note for all internal sales lead notes in the enterprise</td>
<td>Role: Sales Lead Follow Up Duty&lt;br&gt;Privilege: View Sales Lead Note (Data)&lt;br&gt;Resource: Sales Lead Note</td>
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<tr>
<td></td>
<td>A Sales VP can view sales lead note where they are the author of the private sales lead note</td>
<td>Role: Sales Lead Follow Up Management Duty&lt;br&gt;Privilege: View Sales Lead Note (Data)&lt;br&gt;Resource: Sales Lead Note</td>
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<tr>
<td>Sales Party</td>
<td>A Sales VP can delete sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<tr>
<td></td>
<td>A Sales VP can delete sales party where they are in the sales account team with full access</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
<td></td>
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<td></td>
<td>A Sales VP can delete sales party where they are the owner of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>A Sales VP can delete sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Delete Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>A Sales VP can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Manage Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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<td></td>
<td>A Sales VP can manage sales party where they are in the sales account team with full access</td>
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<td>A Sales VP can manage sales party where they are in the management chain of a resource who is on the sales account team with full access</td>
<td>Role: Sales Party Management Duty&lt;br&gt;Privilege: Manage Sales Party (Data)&lt;br&gt;Resource: Sales Party</td>
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| sales account team with full access | Privilege: Manage Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can manage sales party where they are the owner of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Manage Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can manage sales party where they are the owner of the territory that is an ancestor of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Manage Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can update sales party where they are a member of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can update sales party where they are a member of the territory that is an ancestor of the territory associated with the sales account | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can update sales party where they are in the management chain of a resource who is on the sales account team with edit access | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can update sales party where they are in the sales account team with edit access | Role: Sales Party Management Duty  
Privilege: Update Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can view sales party for all prospects in the enterprise | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can view sales party for all sales accounts in the enterprise | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party | | |
| A Sales VP can view sales party where they are a member of the territory associated with the sales account | Role: Sales Party Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party | | Fact: CRM - Sales Account  
Dimension(s): Security - Resource Based OR Security - Territory Based |
<p>| A Sales VP can view sales party where they are a member | Role: Sales Party Review Duty | | Fact: CRM - Sales Account |</p>
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</table>
|                        | of the territory that is an ancestor of the territory associated with the sales account | Privilege: View Sales Party (Data)  
Resource: Sales Party | Dimension(s): Security - Resource Based OR Security - Territory Based |
| A Sales VP can view sales party where they are in the management chain of a resource who is on the sales account team | Role: Sales Party  
Management Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party | Fact: CRM - Sales Account  
Dimension(s): Security - Resource Based OR Security - Territory Based |
|                        | A Sales VP can view sales party where they are in the sales account team             | Role: Sales Party  
Review Duty  
Privilege: View Sales Party (Data)  
Resource: Sales Party | Fact: CRM - Sales Account  
Dimension(s): Security - Resource Based OR Security - Territory Based |
| Sales Party Note       | A Sales VP can delete sales party note all sales contact notes that are not private or private sales contact notes where they are the author | Role: Sales Party  
Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                              |
|                        | A Sales VP can delete sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author | Role: Sales Party  
Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                              |
|                        | A Sales VP can delete sales party note all sales party notes that are not private or private sales organization notes where they are the author | Role: Sales Party  
Management Duty  
Privilege: Delete Sales Party Note (Data)  
Resource: Sales Party Note |                              |
|                        | A Sales VP can edit sales party note all sales contact notes that are not private or private sales | Role: Sales Party  
Management Duty  
Privilege: Edit Sales |                              |
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<td></td>
<td>contact notes where they are the author</td>
<td>Party Note (Data) <strong>Resource:</strong> Sales Party Note</td>
<td></td>
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<td></td>
<td>A Sales VP can edit sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author</td>
<td><strong>Role:</strong> Sales Party Management Duty  <strong>Privilege:</strong> Edit Sales Party Note (Data)  <strong>Resource:</strong> Sales Party Note</td>
<td></td>
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<tr>
<td></td>
<td>A Sales VP can edit sales party note all sales party notes that are not private or private sales organization notes where they are the author</td>
<td><strong>Role:</strong> Sales Party Management Duty  <strong>Privilege:</strong> Edit Sales Party Note (Data)  <strong>Resource:</strong> Sales Party Note</td>
<td></td>
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<tr>
<td></td>
<td>A Sales VP can view sales party note all sales contact notes that are not private or private sales contact notes where they are the author</td>
<td><strong>Role:</strong> Sales Party Management Duty  <strong>Privilege:</strong> View Sales Party Note (Data)  <strong>Resource:</strong> Sales Party Note</td>
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<td></td>
<td>A Sales VP can view sales party note all sales party appointment notes that are not private or private sales party appointment notes where they are the author</td>
<td><strong>Role:</strong> Sales Party Management Duty  <strong>Privilege:</strong> View Sales Party Note (Data)  <strong>Resource:</strong> Sales Party Note</td>
<td></td>
</tr>
<tr>
<td>Sales Quota Plan</td>
<td>A Sales VP can view sales quota plan for all sales quota plans that are active</td>
<td><strong>Role:</strong> Quota Management Duty  <strong>Privilege:</strong> View Sales</td>
<td></td>
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</table>
| Sales Reference Customer        | A Sales VP can view sales reference customer for all sales reference customers in the enterprise | Role: Sales Extension Management Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales Reference Customer |                                                        |
|                                 |                                                                                      | Role: Sales Reference Customer Sales Representative Duty  
Privilege: View Sales Reference Customer (Data)  
Resource: Sales Reference Customer |                                                        |
| Sales Resource Period Quota File Import | A Sales VP can view sales resource period quota file import for all sales resource period quota file imports of object type resource period quota | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import (Data)  
Resource: Sales Resource Period Quota File Import |                                                        |
|                                 |                                                                                      | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import Mapping (Data)  
Resource: Sales Resource Period Quota File Import Mapping |                                                        |
|                                 |                                                                                      | Role: Quota Management Export Import Duty  
Privilege: View Sales Resource Period Quota File Import Metadata (Data)  
Resource: Sales Resource Period Quota File Import Metadata |                                                        |
|                                 |                                                                                      | Role: Quota Management Duty  
Privilege: Manage Sales Resource Quota (Data)  
Resource: Sales Resource Quota |                                                        |
|                                 | A Sales VP can manage sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned | Role: Quota Management Duty  
Privilege: Manage Sales Resource Quota (Data)  
Resource: Sales Resource Quota |                                                        |
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<tr>
<td>Resource Quota</td>
<td>A Sales VP can view sales resource quota where they are the owner of the root territory</td>
<td>Role: Quota Management Duty Privilege: Manage Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td>Fact: CRM - Resource Quota Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>if the resource quota is for the root territory</td>
<td>Resource: Sales Resource Quota</td>
<td>Fact: CRM Resource Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view sales resource quota where they are assigned the quota</td>
<td>Role: Quota Viewing Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td>Fact: CRM Resource Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view sales resource quota where they are the owner of a parent territory in the territory hierarchy where the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td>Fact: CRM Resource Quota Historical Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view sales resource quota where they are the owner of the territory to which the quota is assigned</td>
<td>Role: Quota Management Duty Privilege: View Sales Resource Quota (Data) Resource: Sales Resource Quota</td>
<td>Fact: CRM Resource Quota Historical Dimension(s): Security - Resource Based OR Security - Territory Based</td>
</tr>
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</table>
| Sales Resource Quota File Import       | A Sales VP can view sales resource quota file import for all sales resource quota file imports of object type resource quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Quota File Import (Data)  
**Resource:** Sales Resource Quota File Import | Historical  
**Dimension(s):** Security - Territory Based |
| Sales Resource Quota File Import Mapping | A Sales VP can view sales resource quota file import mapping for all sales resource quota file import mappings of object type resource quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Quota File Import Mapping (Data)  
**Resource:** Sales Resource Quota File Import Mapping |  |
| Sales Resource Quota File Import Metadata | A Sales VP can view sales resource quota file import metadata for all sales resource quota file import metadata of object type resource quota object | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Resource Quota File Import Metadata  
**Resource:** Sales Resource Quota File Import Metadata |  |
| Sales Territory                         | A Sales VP can manage sales territory where they are the owner of a parent territory in the territory hierarchy, as long as the topmost territory they own is not submitted  
A Sales VP can view sales territory where they are a member of the territory team  
A Sales VP can view sales territory where they are the owner of a parent territory in the territory hierarchy | **Role:** Territory Management Duty  
**Privilege:** Manage Sales Territory (Data)  
**Resource:** Sales Territory  
**Role:** Territory Management Duty  
**Privilege:** View Sales Territory (Data)  
**Resource:** Sales Territory  
**Role:** Territory Management Duty  
**Privilege:** View Sales Territory (Data)  
**Resource:** Sales Territory  | Fact: CRM  
**Dimension(s):** Territory Quota  
**History:** Security - Territory Based  
Fact: CRM  
**Dimension(s):** Territory Quota  
**History:** Security - Territory Based  
Fact: CRM  
**Dimension(s):** Territory Quota  
**History:** Security - Territory Based  
Fact: CRM  
**Dimension(s):** Territory Quota  
**History:** Security - Territory Based  |


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<td></td>
<td>A Sales VP can view sales territory where they are the territory owner</td>
<td>Role: Territory Management Duty&lt;br&gt;Privilege: View Sales Territory (Data)&lt;br&gt;Resource: Sales Territory</td>
<td>Territory Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td>Sales Territory Dimensionality Export Object</td>
<td>A Sales VP can view sales territory dimensionality export object for all sales territory dimensionality export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;Privilege: View Sales Territory&lt;br&gt;Resource: Sales Territory Dimensionality Export Object (Data)</td>
<td>Fact: CRM Territory Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td>Sales Territory Dimensionality File Import</td>
<td>A Sales VP can view sales territory dimensionality file import for all sales territory dimensionality file imports of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;Privilege: View Sales Territory&lt;br&gt;Resource: Sales Territory Dimensionality File Import (Data)</td>
<td>Fact: CRM Territory Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td>Sales Territory Dimensionality File Import Mapping</td>
<td>A Sales VP can view sales territory dimensionality file import mapping for all sales territory dimensionality file import mappings of object type mot_sales_territory_dimensionality_export_object</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;Privilege: View Sales Territory&lt;br&gt;Resource: Sales Territory Dimensionality File Import Mapping (Data)</td>
<td>Fact: CRM Territory Quota Historical Dimension(s): Security - Territory Based</td>
</tr>
<tr>
<td>Sales Territory Dimensionality File Import Metadata</td>
<td>A Sales VP can view sales territory dimensionality file import metadata for all sales territory dimensionality file import metadata of object type mot_sales_territory_dimension</td>
<td>Role: Territory Management Export Import Duty&lt;br&gt;Privilege: View Sales Territory&lt;br&gt;Resource: Sales Territory Dimensionality File Import Metadata</td>
<td>Fact: CRM Territory Quota Historical Dimension(s): Security - Territory Based</td>
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<tr>
<td>Sales Territory Export Object</td>
<td>A Sales VP can view sales territory export object for all sales territory export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory Export Object (Data) Resource: Sales Territory Export Object</td>
<td></td>
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<tr>
<td>Sales Territory File Import</td>
<td>A Sales VP can view sales territory file import for all sales territory file imports of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory File Import (Data) Resource: Sales Territory File Import</td>
<td></td>
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<tr>
<td>Sales Territory File Import Mapping</td>
<td>A Sales VP can view sales territory file import mapping for all sales territory file import mappings of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory File Import Mapping (Data) Resource: Sales Territory File Import Mapping</td>
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<tr>
<td>Sales Territory File Import Metadata</td>
<td>A Sales VP can view sales territory file import metadata for all sales territory file import metadata of object type mot_sales_territory</td>
<td>Role: Territory Management Export Import Duty Privilege: View Sales Territory File Import Metadata Resource: Sales Territory File Import Metadata</td>
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<tr>
<td>Sales Territory Partition</td>
<td>A Sales VP can view sales territory partition for all partitions in the enterprise</td>
<td>Role: Territory Management Duty Privilege: View Sales Territory Partition (Data) Resource: Sales Territory Partition</td>
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<tr>
<td>Sales Territory Period Quota File Import</td>
<td>A Sales VP can view sales territory period quota file import for all sales territory period quota file imports of object type territory period quota</td>
<td>Role: Quota Management Export Import Duty Privilege: View Sales Territory Period Quota File Import (Data) Resource: Sales Territory Period Quota</td>
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| Sales Territory Period Quota File Import Mapping   | A Sales VP can view sales territory period quota file import mapping for all sales territory period quota file import mappings of object type territory period quota                                                                                                                                                                                                                                                                                                                    | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Period Quota File Import Mapping (Data)  
**Resource:** Sales Territory Period Quota File Import Mapping |                                                                                                                                                                                                                                                                   |
| Sales Territory Period Quota File Import Metadata  | A Sales VP can view sales territory period quota file import metadata for all sales territory period quota file import metadata of object type territory period quota                                                                                                                                                                                                                                                                                                             | **Role:** Quota Management Export Import Duty  
**Privilege:** View Sales Territory Period Quota File Import Metadata (Data)  
**Resource:** Sales Territory Period Quota File Import Metadata |                                                                                                                                                                                                                                                                   |
| Sales Territory Proposal                           | A Sales VP can manage sales territory proposal where they are the owner of a territory administered by the proposal owner                                                                                                                                                                                                                                                                                                                                                                     | **Role:** Territory Management Duty  
**Privilege:** Manage Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                                                                                                                                                                                                   |
|                                                     | A Sales VP can manage sales territory proposal where they are the proposal owner                                                                                                                                                                                                                                                                                                                                                                                                                           | **Role:** Territory Management Duty  
**Privilege:** Manage Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                                                                                                                                                                                                   |
|                                                     | A Sales VP can view sales territory proposal where they are the owner of a parent territory in the territory hierarchy of a published or submitted territory in the proposal                                                                                                                                                                                                                                                                                                                                   | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                                                                                                                                                                                                   |
|                                                     | A Sales VP can view sales territory proposal where they are the owner of a published or submitted territory in the proposal                                                                                                                                                                                                                                                                                                                                                                         | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                                                                                                                                                                                                   |
|                                                     | A Sales VP can view sales territory proposal where they are the owner of a territory administered by the proposal owner                                                                                                                                                                                                                                                                                                                                                                      | **Role:** Territory Management Duty  
**Privilege:** View Sales Territory Proposal (Data)  
**Resource:** Sales Territory Proposal |                                                                                                                                                                                                                                                                   |
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<td><strong>Sales Territory Proposal</strong></td>
<td>A Sales VP can view sales territory proposal where they are the proposal owner</td>
<td>Role: Territory Management Duty</td>
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<td></td>
<td>Privilege: View Sales Territory Proposal (Data)</td>
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<td>Resource: Sales Territory Proposal</td>
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<td><strong>Sales Territory Quota File Import</strong></td>
<td>A Sales VP can view sales territory quota file import for all sales territory quota file imports of object type territory quota object</td>
<td>Role: Quota Management Export Import Duty</td>
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<td>Privilege: View Sales Territory Quota File Import (Data)</td>
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<td>Resource: Sales Territory Quota File Import</td>
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<td><strong>Sales Territory Quota File Import Mapping</strong></td>
<td>A Sales VP can view sales territory quota file import mapping for all sales territory quota file import mappings of object type territory quota object</td>
<td>Role: Quota Management Export Import Duty</td>
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<td>Privilege: View Sales Territory Quota File Import Mapping (Data)</td>
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<td>Resource: Sales Territory Quota File Import Mapping</td>
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<tr>
<td><strong>Sales Territory Quota File Import Metadata</strong></td>
<td>A Sales VP can view sales territory quota file import metadata for all sales territory quota file import metadata of object type territory quota object</td>
<td>Role: Quota Management Export Import Duty</td>
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<td></td>
<td>Privilege: View Sales Territory Quota File Import Metadata</td>
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<td>Resource: Sales Territory Quota File Import Metadata</td>
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<tr>
<td><strong>Sales Territory Resource Export Object</strong></td>
<td>A Sales VP can view sales territory resource export object for all sales territory resource export objects in the enterprise</td>
<td>Role: Territory Management Export Import Duty</td>
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<td></td>
<td></td>
<td>Privilege: View Sales Territory Resource Export Object (Data)</td>
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<td>Resource: Sales Territory Resource Export Object</td>
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<td><strong>Sales Territory Resource File Import</strong></td>
<td>A Sales VP can view sales territory resource file import for all sales territory resource file imports of object type mot_sales_territory_resource</td>
<td>Role: Territory Management Export Import Duty</td>
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<td></td>
<td></td>
<td>Privilege: View Sales Territory Resource File Import (Data)</td>
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<td></td>
<td></td>
<td>Resource: Sales Territory Resource File Import</td>
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<tr>
<td><strong>Sales Territory</strong></td>
<td>A Sales VP can view sales</td>
<td>Role: Territory</td>
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| Resource File Import Mapping           | territory resource file import mapping for all sales territory resource file import mappings of object type mot_sales_territory_resource | Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Mapping (Data)  
**Resource:** Sales Territory Resource File Import Mapping |                                                                                                      |
| Sales Territory Resource File Import Metadata | A Sales VP can view sales territory resource file import metadata for all sales territory resource file import metadata of object type mot_sales_territory_resource | **Role:** Territory Management Export Import Duty  
**Privilege:** View Sales Territory Resource File Import Metadata  
**Resource:** Sales Territory Resource File Import Metadata |                                                                                                      |
| Source System Reference File Import Activity | A Sales VP can view source system reference file import activity object type for all source system reference file import activities of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Activity Object Type (Data)  
**Resource:** Source System Reference File Import Activity |                                                                                                      |
| Source System Reference File Import Mapping | A Sales VP can view source system reference file import mapping object type for all source system reference file import mapping of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Mapping Object Type (Data)  
**Resource:** Source System Reference File Import Mapping |                                                                                                      |
| Source System Reference File Import Object | A Sales VP can view source system reference file import object type for all source system reference file import objects of object type 'source system reference' | **Role:** Trading Community Import Batch Management Duty  
**Privilege:** View Source System Reference File Import Object Type (Data)  
**Resource:** Source System Reference File Import Object |                                                                                                      |
| Trading Community Customer Account Relationship | A Sales VP can view customer account relationship for the reference data sets for which they are authorized | **Role:** Customer Account Relationships Inquiry Duty  
**Privilege:** View Customer Account |                                                                                                      |
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| Trading Community Customer Account Site | A Sales VP can view customer account site for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View Customer Account Site (Data)  
Resource: Reference Data Set |                         |
| Trading Community Customer Account Site Use | A Sales VP can view customer account site use for the reference data sets for which they are authorized | Role: Customer Account Addresses Inquiry Duty  
Privilege: View Customer Account Site Use (Data)  
Resource: Reference Data Set |                         |
| Trading Community Org Address Email Contact Preference | A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Email Contact Preference |                         |
| Trading Community Org Address Phone Contact Preference | A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Org Address Phone Contact Preference |                         |
| Trading Community Organization          | A Sales VP can view trading community organization for all organizations in the enterprise | Role: Party Information Inquiry Duty  
Privilege: View Trading Community Organization (Data)  
Resource: Trading Community Organization |                         |
| Trading Community Organization Address Contact Preference | A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information Inquiry Duty  
Privilege: Manage Trading Community Legal Contact Preference (Data)  
Resource: Trading |                         |
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<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Role: Party Information Inquiry Duty</th>
<th>Privilege: Manage Trading Community Legal Contact Preference (Data)</th>
<th>Resource: Trading Community Organization Email Contact Preference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Organization Email Contact Preference</td>
<td>A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td>Resource: Trading Community Organization Email Contact Preference</td>
</tr>
<tr>
<td>Trading Community Organization Phone Contact Preference</td>
<td>A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal.</td>
<td>Role: Party Information Inquiry Duty</td>
<td>Privilege: Manage Trading Community Legal Contact Preference (Data)</td>
<td>Resource: Trading Community Organization Phone Contact Preference</td>
</tr>
<tr>
<td>Trading Community Person</td>
<td>A Sales VP can view trading community contact for all trading community persons in the enterprise except contacts created by partners.</td>
<td>Role: Internal Contact Relationship Information Inquiry Duty</td>
<td>Privilege: View Trading Community Contact (Data)</td>
<td>Resource: Trading Community Person</td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view trading community person for all people in the enterprise</td>
<td>Role: Party Information Inquiry Duty</td>
<td>Privilege: View Trading Community Person (Data)</td>
<td>Resource: Trading Community Person</td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view trading community person for all people in the enterprise other than sales accounts and sales prospects.</td>
<td>Role: Party Information Inquiry Duty</td>
<td>Privilege: View Trading Community Person (Data)</td>
<td>Resource: Trading Community Person</td>
</tr>
<tr>
<td></td>
<td>A Sales VP can view trading community person for all resources in the enterprise</td>
<td>Role: Party Information Inquiry Duty</td>
<td>Privilege: View Trading Community Person (Data)</td>
<td>Resource: Trading Community Person</td>
</tr>
<tr>
<td>Business Object</td>
<td>Policy Description</td>
<td>Policy Store Implementation</td>
<td>Analytics Implementation</td>
<td></td>
</tr>
<tr>
<td>----------------------------------------</td>
<td>-------------------------------------------------------------------------------------</td>
<td>---------------------------------------------------------------------------------------------</td>
<td>--------------------------</td>
<td></td>
</tr>
</tbody>
</table>
| Person Address Contact Preference      | community legal contact preference for all trading community contact preferences not of type legal. | Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Contact Preference |                          |
| Trading Community Person Address Phone Contact Preference | A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information  
Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Address Phone Contact Preference |                          |
| Trading Community Person Email Contact Preference | A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information  
Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Email Contact Preference |                          |
| Trading Community Person Phone Contact Preference | A Sales VP can manage trading community legal contact preference for all trading community contact preferences not of type legal. | Role: Party Information  
Inquiry Duty  
Privilege: Manage  
Trading Community Legal Contact Preference (Data)  
Resource: Trading Community Person Phone Contact Preference |                          |
| Trading Community Relationship          | A Sales VP can view trading community relationship for all trading community relationships in the enterprise | Role: Relationship  
Information Inquiry Duty  
Privilege: View  
Trading Community Relationship (Data)  
Resource: Trading Community Relationship |                          |
|                                        | A Sales VP can view trading community relationship for all trading community relationships in the enterprise except partner contact relationships, or relationships created by partners | Role: Internal Contact  
Relationship Information Inquiry Duty  
Privilege: View  
Trading Community Relationship (Data) |                          |
<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
</table>
| Trading Community Resource   | A Sales VP can update trading community resource for their resource record           | Role: Resource Information Management Duty  
Privilege: Update Trading Community Resource (Data)  
Resource: Trading Community Resource |                                        |
### Data Role Templates

You use data role templates to create new roles that are authorized to specific data. For example, creating an Accounts Payable Manager authorized to the Suppliers, Invoices and Payments within a specific business unit. These types of roles are called data roles.

The data role template specifies which base roles to combine with which dimension values for a set of data security policies. The template generates the data roles using a naming convention specified by the template's naming rule. Data role templates are invoked automatically on the creation of a new dimension value.

Data role templates for the offering **Sales.**

<table>
<thead>
<tr>
<th>Template Display Name</th>
<th>Common CRM Template for Business Unit Security</th>
</tr>
</thead>
<tbody>
<tr>
<td>Template Name</td>
<td>CrmZcaBusinessUnit</td>
</tr>
<tr>
<td>Template Description</td>
<td>Common CRM Template for Business Unit Security</td>
</tr>
<tr>
<td>Dimension Column Names</td>
<td>BU_ID, BUSINESS_UNIT_CODE, BUSINESS_UNIT_NAME</td>
</tr>
<tr>
<td>Role Name Naming Rule</td>
<td>ROLE_CODE</td>
</tr>
<tr>
<td>Role Display Name Naming Rule</td>
<td>ROLE_NAME</td>
</tr>
<tr>
<td>Role Description Naming Rule</td>
<td>Role [ROLE_NAME] implementing business unit [BUSINESS_UNIT_NAME]</td>
</tr>
</tbody>
</table>

**Template Base Roles**

Customer Relationship Management Application Administrator

<table>
<thead>
<tr>
<th>Template Policy Business Object</th>
<th>Template Policy Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Clause</td>
<td>A Customer Relationship Management Application Administrator can manage contract terms library for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract Clause Folder</td>
<td>A Customer Relationship Management Application Administrator can manage contract terms library for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract Expert Rule</td>
<td>A Customer Relationship Management Application</td>
</tr>
</tbody>
</table>

### Business Object Policy Description

<table>
<thead>
<tr>
<th>Business Object</th>
<th>Policy Description</th>
<th>Policy Store Implementation</th>
<th>Analytics Implementation</th>
</tr>
</thead>
<tbody>
<tr>
<td>User</td>
<td>A Sales VP can edit user name for persons in their person security profile.</td>
<td>Role: User Name Edit Duty Privilege: Edit User Name (Data) Resource: User</td>
<td>Community Resource Skill</td>
</tr>
</tbody>
</table>

A Sales VP can view trading community resource skill for their resource skills

Role: Resource Information Management Duty
Privilege: View Trading Community Resource Skill (Data)
Resource: Trading Community Resource Skill
<table>
<thead>
<tr>
<th>Template Policy Business Object</th>
<th>Template Policy Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrator can manage contract terms library for the business units for which they are authorized</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Contract Terms Template</th>
<th>Administrator can manage contract terms library for the business units for which they are authorized</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incentive Compensation Goal</td>
<td>Administrator can manage incentive compensation goal for the business units for which they are authorized</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Template Display Name</th>
<th>Common CRM Template for SetID</th>
</tr>
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<tbody>
<tr>
<td>Template Name</td>
<td>CrmZcaSetId</td>
</tr>
<tr>
<td>Template Description</td>
<td>Common CRM Template for SetID</td>
</tr>
<tr>
<td>Dimension Column Names</td>
<td>SET_ID, SET_CODE, SET_NAME</td>
</tr>
<tr>
<td>Role Name Naming Rule</td>
<td>ROLE_CODE</td>
</tr>
<tr>
<td>Role Display Name Naming Rule</td>
<td>ROLE_NAME</td>
</tr>
<tr>
<td>Role Description Naming Rule</td>
<td>Role [ROLE_NAME] implementing Reference Data Set [SET_NAME]</td>
</tr>
</tbody>
</table>

| Template Base Roles | Customer Relationship Management Application Administrator |

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<thead>
<tr>
<th>Template Policy Business Object</th>
<th>Template Policy Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading Community Resource Sales Representative Setup</td>
<td>Administrator can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Trading Community Resource Sales Representative Setup</td>
<td>Administrator can view trading community salesperson setup for the reference data sets for which they are authorized</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Template Display Name</th>
<th>Enterprise Contracts Template for Business Function Customer Contract Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Template Name</td>
<td>CustomerContractManagement</td>
</tr>
<tr>
<td>Template Description</td>
<td>Enterprise Contracts Template for Business Function Customer Contract Management</td>
</tr>
<tr>
<td>Dimension Column Names</td>
<td>BU_ID, BUSINESS_UNIT_CODE, BUSINESS_UNIT_NAME</td>
</tr>
<tr>
<td>Role Name Naming Rule</td>
<td>ROLE_CODE</td>
</tr>
<tr>
<td>Role Display Name Naming Rule</td>
<td>ROLE_NAME</td>
</tr>
<tr>
<td>Role Description Naming Rule</td>
<td>Role [ROLE_NAME] implementing business function [BFUNC_NAME] for business unit [BUSINESS_UNIT_NAME]</td>
</tr>
</tbody>
</table>


<table>
<thead>
<tr>
<th>Template Policy Business Object</th>
<th>Template Policy Description</th>
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<tbody>
<tr>
<td>Contract</td>
<td>A Business Practices Director can manage contract for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract</td>
<td>A Customer Contract Administrator can manage contract for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract</td>
<td>A Customer Contract Manager can manage contract for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract</td>
<td>An Enterprise Contract Administrator can manage contract for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract</td>
<td>An Enterprise Contract Manager can manage contract for the business units for which they are authorized</td>
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<td>Contract Clause</td>
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<td>A Business Practices Director can manage contract terms library for the business units for which they are authorized</td>
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<tr>
<td>Contract Terms Template</td>
<td>A Business Practices Director can manage contract terms library for the business units for which they are authorized</td>
</tr>
<tr>
<td>Supplier Negotiation</td>
<td>A Business Practices Director can manage supplier negotiation as procurement agent for other agents in the business units for which they are authorized</td>
</tr>
<tr>
<td>Supplier Negotiation</td>
<td>A Business Practices Director can manage supplier negotiation as procurement agent for other agents in the business units for which they are authorized</td>
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<tr>
<td>Supplier Negotiation</td>
<td>A Customer Contract Administrator can manage supplier negotiation as procurement agent for other agents in the business units for which they are authorized</td>
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<thead>
<tr>
<th>Template Display Name</th>
<th>Enterprise Contracts Template for Business Function Procurement Contract Management</th>
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<tbody>
<tr>
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<td>ROLE_CODE</td>
</tr>
<tr>
<td>Role Display Name Naming Rule</td>
<td>ROLE_NAME</td>
</tr>
<tr>
<td>Role Description Naming Rule</td>
<td>Role [ROLE_NAME] implementing business function</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Template Base Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Practices Director</td>
</tr>
<tr>
<td>Enterprise Contract Administrator</td>
</tr>
<tr>
<td>Enterprise Contract Manager</td>
</tr>
<tr>
<td>Supplier Contract Administrator</td>
</tr>
<tr>
<td>Supplier Contract Manager</td>
</tr>
</tbody>
</table>

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<tr>
<th>Template Policy Business Object</th>
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<td>Contract</td>
<td>A Business Practices Director can manage contract for the business units for which they are authorized</td>
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<td>Template Policy Business Object</td>
<td>Template Policy Description</td>
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<tr>
<td>---------------------------------</td>
<td>-----------------------------</td>
</tr>
<tr>
<td>Contract</td>
<td>A Supplier Contract Administrator can manage contract for the business units for which they are authorized</td>
</tr>
<tr>
<td>Contract</td>
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</tr>
<tr>
<td>Contract</td>
<td>An Enterprise Contract Administrator can manage contract for the business units for which they are authorized</td>
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<tr>
<td>Contract</td>
<td>An Enterprise Contract Manager can manage contract for the business units for which they are authorized</td>
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<tr>
<td>Contract Clause</td>
<td>A Business Practices Director can manage contract terms library for the business units for which they are authorized</td>
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<tr>
<td>Supplier Negotiation</td>
<td>A Business Practices Director can manage supplier negotiation as procurement agent for other agents in the business units for which they are authorized</td>
</tr>
<tr>
<td>Supplier Negotiation</td>
<td>A Business Practices Director can view supplier negotiation for themselves in the business units for which they are authorized</td>
</tr>
<tr>
<td>Supplier Negotiation</td>
<td>A Supplier Contract Administrator can manage supplier negotiation as procurement agent for other agents in the business units for which they are authorized</td>
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<tr>
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<td>A Supplier Contract Administrator can view supplier negotiation for themselves in the business units for which they are authorized</td>
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<td>Supplier Negotiation</td>
<td>An Enterprise Contract Manager can view supplier negotiation for themselves in the business units for which they are authorized</td>
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</tbody>
</table>

**Template Display Name**

Enterprise Contracts Template for SetID

**Template Name**

CrmOkcSetId

**Template Description**

Enterprise Contracts Template for SetID

**Dimension Column Names**

SET_ID, SET_CODE, SET_NAME

**Role Name Naming Rule**

ROLE_CODE || '_' || SET_CODE

**Role Display Name Naming Rule**

ROLE_NAME || '_' || SET_NAME

**Role Description Naming Rule**

Role [ROLE_NAME] implementing Reference Data Set [SET_NAME]

**Template Base Roles**

Business Practices Director
Customer Contract Administrator
Customer Contract Manager
<table>
<thead>
<tr>
<th>Template Base Roles</th>
<th>Template Policy Description</th>
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</thead>
<tbody>
<tr>
<td>Enterprise Contract Administrator</td>
<td>A Business Practices Director can view customer account relationship for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Enterprise Contract Manager</td>
<td>A Customer Contract Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
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<tr>
<td>Supplier Contract Administrator</td>
<td>A Customer Contract Manager can view customer account relationship for the reference data sets for which they are authorized</td>
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<tr>
<td>Supplier Contract Manager</td>
<td>A Supplier Contract Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
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<tr>
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<td>An Enterprise Contract Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
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<tr>
<td>Trading Community Customer Account Site</td>
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<tr>
<td>Template Display Name</td>
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<tr>
<td>-----------------------</td>
<td>--------------------------------------------------------</td>
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<td>Template Name</td>
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</tr>
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<td>Role Name Naming Rule</td>
<td>ROLE_CODE</td>
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<tr>
<td>Role Display Name Naming Rule</td>
<td>ROLE_NAME</td>
</tr>
<tr>
<td>Role Description Naming Rule</td>
<td>Role [ROLE_NAME] implementing business function</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Template Base Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Marketing Manager</td>
</tr>
<tr>
<td>Marketing Analyst</td>
</tr>
<tr>
<td>Marketing Manager</td>
</tr>
<tr>
<td>Marketing Operations Manager</td>
</tr>
<tr>
<td>Marketing VP</td>
</tr>
<tr>
<td>Sales Lead Qualifier</td>
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<table>
<thead>
<tr>
<th>Template Display Name</th>
<th>Sales Prediction Engine Template for Business Function Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Template Name</td>
<td>Sales</td>
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<tr>
<td>Template Description</td>
<td>Sales Prediction Engine Template for Business Function Sales</td>
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<td>Dimension Column Names</td>
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<table>
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<th>Template Base Roles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Administrator</td>
</tr>
<tr>
<td>Sales Analyst</td>
</tr>
<tr>
<td>Sales Manager</td>
</tr>
<tr>
<td>Sales Representative</td>
</tr>
<tr>
<td>Sales VP</td>
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<td>Template Description</td>
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<td>Sales Representative</td>
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<tr>
<td>Sales VP</td>
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<table>
<thead>
<tr>
<th>Template Display Name</th>
<th>Trading Community Hub Template for SetID</th>
</tr>
</thead>
<tbody>
<tr>
<td>Template Name</td>
<td>CrmZchSetId</td>
</tr>
<tr>
<td>Template Description</td>
<td>Trading Community Hub Template for SetID</td>
</tr>
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<td>Dimension Column Names</td>
<td>SET_ID, SET_CODE, SET_NAME</td>
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<td>Role Display Name Naming Rule</td>
<td>ROLE_NAME</td>
</tr>
<tr>
<td>Role Description Naming Rule</td>
<td>Role [ROLE_NAME] implementing Reference Data Set [SET_NAME]</td>
</tr>
<tr>
<td>Template Policy Business Object</td>
<td>Template Policy Description</td>
</tr>
<tr>
<td>--------------------------------</td>
<td>----------------------------</td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Customer Data Steward can manage customer account relationship for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Customer Data Steward can view customer account relationship for the reference data sets for which they are authorized</td>
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<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Data Steward Manager can manage customer account relationship for the reference data sets for which they are authorized</td>
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<td>A Data Steward Manager can view customer account relationship for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Master Data Management Application Administrator can manage customer account relationship for the reference data sets for which they are authorized</td>
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<td>A Master Data Management Application Administrator can view customer account relationship for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Trading Community Customer Account Relationship</td>
<td>A Master Data Management Application Administrator can manage customer account site for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Trading Community Customer Account Site Use</td>
<td>A Master Data Management Application Administrator can manage trading community salesperson setup for the reference data sets for which they are authorized</td>
</tr>
<tr>
<td>Trading Community Resource Sales Representative Setup</td>
<td>A Master Data Management Application Administrator can view trading community salesperson setup for the reference data sets for which they are authorized</td>
</tr>
</tbody>
</table>
Unassigned Duties

**Sales** offering duties defined but not assigned to any job or abstract role in the reference implementation.

<table>
<thead>
<tr>
<th>Duty Role</th>
<th>Role Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account Management Duty</td>
<td>Manage CRUD operations on accounts of customer.</td>
</tr>
<tr>
<td>Anonymous My Accounts Duty</td>
<td>View My Accounts Tab For Anonymous</td>
</tr>
<tr>
<td>B2B Overview Duty</td>
<td>View My Accounts Overview for B2B</td>
</tr>
<tr>
<td>B2C Overview Duty</td>
<td>View My Accounts Overview for B2C</td>
</tr>
<tr>
<td>Customer Contract View Access (Team) Duty</td>
<td>Views customer contracts for the assigned business units by honoring team access.</td>
</tr>
<tr>
<td>Customer Management Duty</td>
<td>Manage CRUD operations on customers, contacts and contact points.</td>
</tr>
<tr>
<td>Email Management Menu Duty</td>
<td>Role that carries the menu for the advanced email functions</td>
</tr>
<tr>
<td>Service Request Management Setup Duty</td>
<td>Service Request Management Setup Duty</td>
</tr>
<tr>
<td>Setup Customer Duty</td>
<td>Role that allows users to setup customer 360</td>
</tr>
<tr>
<td>Site Administration Duty</td>
<td>Site Administration Duty Role</td>
</tr>
<tr>
<td>Supplier Contract View Access (Team) Duty</td>
<td>Views supplier contracts for the assigned business units by honoring team access.</td>
</tr>
<tr>
<td>Territory Management Administration Duty</td>
<td>Manages sales territories and territory proposals. Additional duties include territory management setup and quota management administration.</td>
</tr>
</tbody>
</table>