

Oracle PeopleSoft Deal Management

Oracle's PeopleSoft Deal Management is essential to liquidity management, improving investment returns and reducing interest expense while improving the productivity of your staff. PeopleSoft's solution offers streamlined deal initiation, administration, settlement accounting, and position monitoring. Bringing PeopleSoft Deal Management in-house to manage your investment and borrowing needs can save you costly fees for external fund managers and significantly reduce data entry

Treasury Management

PeopleSoft Deal Management, along with PeopleSoft Cash Management and Risk Management, is part of PeopleSoft Treasury Management solution. This comprehensive suite provides integration with internal and external enterprise management systems including banks, trading partners, and third-party analytics, to bring all your treasury information into one central location.

Centralize and Optimize Treasury Activity

PeopleSoft Deal Management helps you centralize and optimize your treasury activity using these features and functionality:

- Capture a wide range of financial transactions including bonds, deposits, loans, commodities, equities, forwards, futures, swaps, and options, using a single building block architecture.
- Template based definitions that provide fast and accurate data entry.
- Seamless integration with treasury accounting with PeopleSoft General Ledger.
- Automatic generation of accrual and payment schedules for interest bearing instruments and swaps; fixed rate or variable with market rate updates.
- Segregation of duties using workflow to minimize operational risk.
- Streamlined processing for all payments and receipts using PeopleSoft's Financial Gateway.
- Manage deal related fees, payments, accruals, and amortization.
- Calculate global aggregate exposure in a multidimensional format using immediate updates to your cash position investments.

Key Features

- Streamlined approach to deal management
- Capture and process an unlimited number of deals and trades
- Eliminate potential errors with straight-through processing
- Integration with PeopleSoft General Ledger
- Visibility to underlying exposures and hedges

Related Products

The following PeopleSoft products integrate to Oracle PeopleSoft Deal Management:

- Cash Management
- Risk Management
- General Ledger

- Maintain long term deals with updates to changes in the settlement instructions, transaction rate, and margin throughout the life of the deal.
- Record multiple changes to principal balances during the life of the deal, including several changes in a single day.

Streamline Deal Management and Position Monitoring

PeopleSoft Deal Management provides a tool for managing your treasury organization's deal positions. You can define hierarchical structures that describe the specific information that is important for your organization. You can use these structures for risk analysis, deal position management, deal validation, limit analysis, and any other function that you deem applicable. You can automatically enforce position limits and apply limit controls as these limits are approached or exceeded. In addition, you can:

- Identify exceptions and configure appropriate escalation procedures.
- Identify and report exposure across several dimensions including counter party, currency, and time.
- Automate electronic deal administration—confirmation, matching, and settling deals.
- Generate accounting entries for deal transactions by integrating with PeopleSoft General Ledger, including the creation of the due-to/ due-from entries for inter-unit and intra-unit balancing.
- Review an audit trail of all actions performed on each transaction including who, what, and when.
- Track underlying exposures and hedges, test effectiveness, and create required journal entries using open and flexible solutions.

The screenshot displays the 'Deal Detail' form in the PeopleSoft Deal Management system. The form is organized into several sections for data entry:

- Deal Summary:** Includes fields for Unit (US01), Deal ID (NEXT), Instrument Type (DANKLOAN), and Template (BANKLOANT).
- Transaction Information:** Fields for Transaction Date (02/02/2023), Security ID (000000002), Facility ID (TRBANK FX), Rating Agency, and Value.
- Interest Rate Physical Details:** A comprehensive section with multiple rows of fields:
 - Settlement Date (06/25/2023), Term (7), Maturity Date (10/02/2023)
 - Issue Date (03/01/2023), Coupon Start Date (09/25/2023)
 - Classification (Dkt), Rate, Rate Type (Floating), Reset Index
 - Margin Operator, Index Margin
 - Day Count Basis (Actual/360), Interest Calculation (Interest Bearing)
 - Par Amount (123,456.78), Currency (USD)
 - Settlement Amount (200,000.00), Price % of Par (102.0001000)
 - Purchased Interest, Discount/Premium (Constant Yield Method)
 - Initial Reset Rate, Estimated Maturity Date
 - Amort Method (Non-Amortizing)

Figure 1. The deal entry process easily accommodates the intricacies of deals and their underlying instruments, as well as the unique practices of any treasury organization.

Oracle's PeopleSoft Financial Management Solutions

Oracle's PeopleSoft Deal Management is part of an integrated family of financial accounting and analytic applications. These solutions provide flexible, best practice business processes and greater insight into performance – helping organizations worldwide to transform finance into a strategic advantage.

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