Customer Economic Dependency Analysis Reports Oracle FLEXCUBE Enterprise Limits and Collateral Management

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1. Preface

1.1 Introduction

This manual is designed to help you analyse the customer's economic depenendecy by generating reports during the credit appraisal management process.

1.2 <u>Audience</u>

This manual is intended for the Customer Service Representatives (CSRs) and staff in charge of setting up new products in your bank.

1.3 **Documentation Accessibility**

For information about Oracle's commitment to accessibility, visit the Oracle Accessibility Program website at http://www.oracle.com/pls/topic/lookup?ctx=acc&id=docacc.

1.4 Acronyms and Abbreviations

The following are some of the acronyms and abbreviations you are likely to find in the manual:

ELCM	Enterprise Limits and Collateral Management
System/the system	Oracle FLEXCUBE system (unless otherwise specified).

1.5 Organization

This manual is organized as follows:

Chapter 1	About this Manual gives information on the intended audience. It also lists the various chapters covered in this User Manual
Chapter 2	<i>Reports</i> lists the possible reports that can be generated for the module.
Chapter 3	<i>Function ID Glossary</i> has alphabetical listing of Function/Screen ID's used in the module with page references for quick navigation.

1.6 Related Documents

- The Procedures User Manual
- The Enterprise Limits and Collateral Management User Manual
- The Products User Manual

1.7 Glossary of Icons

This User Manual may refer to all or some of the following icons.

lcons	Function
×	Exit



Icons	Function
×	Add row
	Delete row
1	Option List



2. Customer Economic Dependency Analysis Reports

2.1 Introduction

As a part of the Credit Appraisal Management Process, the system provides the facility to capture the customer's economic dependency details like supplier details, lender details, borrower details and so on. These details are maintained in the 'Customer Economic Dependency Details' screen (ORDCEDM). Based on the customer's dependency details maintained in the 'Customer Economic Dependency Details' screen (ORDCEDM), you can generate reports to analyse the customer's economic dependency. *For more information these maintenance screens, refer to the Origination Maintenance User Manual.*

2.2 <u>Generating Customer Economic Dependency Analy-</u> sis Reports

To generate Customer Dependency Analysis reports, you can invoke the 'Customer Economic Dependency Report' screen by typing 'ORRECODP' in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.



Select an appropriate report category from the drop down list in the 'Report Name' field and click the View button to view the report under each reporting category. There are 13 reporting categories provided in this screen. Details on each reporting category is provided in subsequent sections.

2.2.1 Supplier Concentration Report

- Supplier Dependency Report
- Supplier Contribution Report



Supplier Trending Report



2.2.1.1 Supplier Dependency Report

This report displays the number of bank customers who are dependent on the selected supplier and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Supplier Code
- Supplier Name
- Entity Exposure Type

The pie chart displays the contribution of the selected supplier across all of the bank's customers in the current year.

2.2.1.2 Supplier Contribution Report

This report displays the overall contribution of all suppliers with respect to the bank's customers for a particular year. This report is displayed as a bar chart plotted against the contribution of raw materials across all of the bank's customers.

2.2.1.3 Supplier Trending Report

This trend analysis report displays the contribution of suppliers over a period of time across all of the bank's customers. This report displays the contribution of suppliers to the bank's customers over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.

2.2.2 Consumer Concentration Report

- Consumer Dependency Report
- Consumer Contribution Report



Consumer Trending Report



2.2.2.1 Consumer Dependency Report

This report displays the number of bank customers who are dependent on the selected consumer and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Customer Code
- Customer Name
- Entity Dependency Type

The pie chart displays the total customer revenue contribution of the selected customer across the bank's customers for the current year.

2.2.2.2 Consumer Contribution Report

This report displays the percentage of overall contribution with respect to all customers/ consumers who are supporting the bank's customers. This bar chart is plotted against the total revenue contribution of the consumer across the bank's customers for the current year.

2.2.2.3 Consumer Trending Report

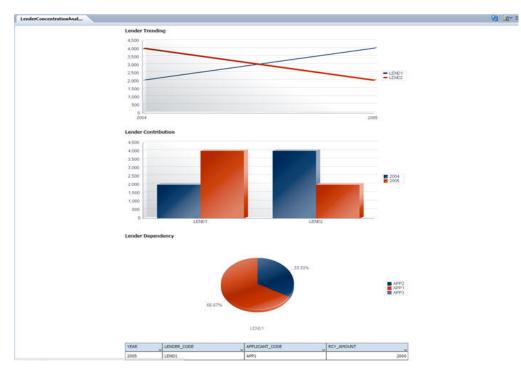
This report displays the contribution of the consumer over a period of time across all of the bank's customers. This trend analysis report displays the contribution of the consumer's revenue for bank customers over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.

2.2.3 Lender Concentration Report

- Lender Dependency Report
- Lender Contribution Report



Lender Trending Report



2.2.3.1 Lender Dependency Report

This report displays the number of bank customers who are dependent on the selected lender and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Lender Code
- Lender Name
- Entity Dependency Type

The pie chart displays the contribution of the lender across the bank's customers for the current year.

2.2.3.2 Lender Contribution Report

This report displays the percentage of overall contribution with respect to lenders who are supporting the bank's customers. This bar chart is plotted against the total contribution, that is the total debt outstanding amount of the lender across the bank's customers for the current year.

2.2.3.3 Lender Trending Report

This report displays the contribution of the lender over a period of time across all of the bank's customers. This trend analysis report displays the contribution or the total debt outstanding amount of the lender over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.

2.2.4 Borrower Concentration Report

- Borrower Dependency Report
- Borrower Contribution Report



Borrower Trending Report



2.2.4.1 Borrower Dependency Report

This report displays the number of bank customers who have provided loan to the selected borrower and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Borrower Code
- Borrower Name
- Entity Dependency Type

The pie chart displays the contribution of the borrower across the bank's customers for the current year.

2.2.4.2 Borrower Contribution Report

This report displays the percentage of overall contribution with respect to all borrowers who have borrowed loans from the bank's customers. This bar chart is plotted against the total contribution, that is the total loan outstanding amount of the lender across the bank's customers for the current year.

2.2.4.3 Borrower Trending Report

This report displays the contribution of the borrower over a period of time across all of the bank's customers. This trend analysis report displays the contribution or the total loan outstanding amount of the borrower over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.

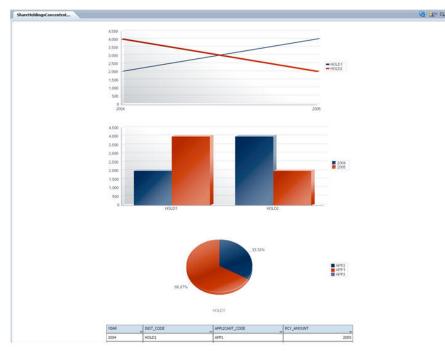
2.2.5 Share Holder Contribution Report

In this reporting category, the following reports are displayed:

• Share Holder Dependency Report



- Share Holder Contribution Report
- Share Holder Trending Report



2.2.5.1 Share Holder Dependency Report

This report displays the number of bank customers who are dependent on the selected share holder and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Share Holder Code
- Share Holder Name
- Entity Dependency Type

The pie chart displays the contribution of the shareholder's holding amount across the bank's customers for the current year.

2.2.5.2 Share Holder Contribution Report

This report displays the percentage of overall contribution with respect to all shareholders who are supporting the bank's customers. This bar chart is plotted against the total contribution, that is the total holdings amount of the share holder across the bank's customers for the current year.

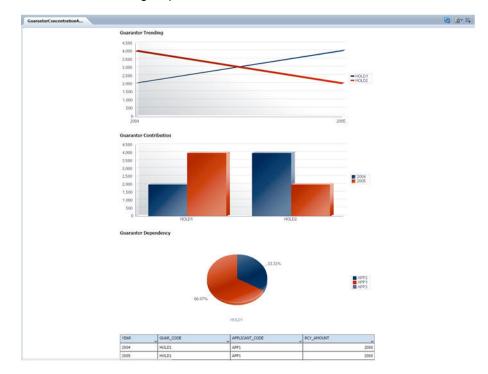
2.2.5.3 Share Holder Trending Report

This report displays the contribution of the share holder over a period of time across all of the bank's customers. This trend analysis report displays the contribution of the share holder over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.

2.2.6 <u>Guarantor Concentration Report</u>



- Guarantor Dependency Report
- Guarantor Contribution Report
- Guarantor Trending Report



2.2.6.1 Guarantor Dependency Report

This report displays the number of bank customers who are dependent on the selected guarantor and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Guarantor Code
- Guarantor Name
- Entity Dependency Type

The pie chart displays the contribution of the guarantor holding amount across the bank's customers for the current year.

2.2.6.2 Guarantor Contribution Report

This report displays the percentage of overall contribution with respect to all guarantors that are supporting the bank's customers. This bar chart is plotted against the total contribution, that is the total guarantee amount of the guarantor across the bank's customers for the current year.

2.2.6.3 Guarantor Trending Report

This report displays the contribution of the guarantor over a period of time across all of the bank's customers. This trend analysis report displays the contribution of the guarantor over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.



2.2.7 Share Holding Concentration Report

In this reporting category, the following reports are displayed:

- Holdings Dependency Report
- Holdings Contribution Report
- Holdings Trending Report



2.2.7.1 Holdings Dependency Report

This report displays the number of bank customers who are holding the selected customer's shares and their corresponding contribution percentage is also displayed. This report is displayed as a pie chart. You can filter the reporting criteria on the basis of the following search parameters:

- Holdings Code
- Holdings Name
- Entity Dependency Type

The pie chart displays the contribution of the share holdings across the bank's customers for the current year.

2.2.7.2 Holdings Contribution Report

This report displays the percentage of overall contribution with respect to all customers that are holding a specific share. This bar chart is plotted against the total contribution, that is the total holdings amount of share holdings across the bank's customers for the current year.

2.2.7.3 Holdings Trending Report

This report displays the contribution of the customer/consumer over a period of time across all of the bank's customers for a specific share holding. This trend analysis report displays the contribution of holdings over the period of 5 years which include the current year, the performance of last 2 years, and forecast for the next two years.



2.2.8 Entity Relationship Dependency Report

The 'Entity Relationship Dependency Report' provides the overall dependency of a vendor in various dimensions like supplier contribution, consumer contribution, lender contribution, borrower contribution, guarantor contribution, share holders contribution, and holdings contribution. You can filter your reporting criteria on the basis of the following search parameters:

- Entity Code
- Entity Name

PM_BATIN	CODE EN	T1 App	ky				
SupplierContributio		ConsumerContributionAn	a LenderContribution	Analy G	SuarantorContributionAn	BorrowerContributionAna	
areHoldersContributio	. Share	HoldingsConcentrat					👧 🖼 📷 🛱 🔇
	Contribut	tion Chart.			23.94%		
			76.05N			OTHERS	
		tion Details	RCY_AM				
	YEAR	APPLICANT_CODE		CCY _	OVERALL,RAW, MAT		
	YEAR	APPLICANT_CODE B_OUST1	RCY_AM	ccr se	5000	RCY_AMOUNT 5000	
	YEAR 2013 2013	APPLICANT_CODE B_CUST1 B_CUST2	RCY_AM CONTRIB_PRTG 20 50	GB6 GB6	5000	RCY_ANOLINT 0 5000 0 50000	
	2013 2013 2014	APPLICANT_CODE B_CUST1 B_CUST2 BUGTEST1		007 GBP GBP	5000 50000	RCY_ANOLINT 5000 50000 50000 50000	
	YEAR 2013 2013	APPLICANT_CODE B_CUST1 B_CUST2	ЯСУ_АМ ССИПТИВ_РАТС 20 50 50 20 20	CCY GBP GBP GBP	5000 50000 50000 15000	RCY_AMOLINT 5000 5000 50000 50000 50000 50000	
	YEAR 2013 2013 2014 2014 2014	APPLICANT_CODE B_OUST1 B_OUST2 BUGTEST1 B_OUST1 B_OUST2	ЯСУ_АМ СОНТЕВ_РЯТС 20 50 50 20 20 20 20 20 20 20 20 20 20 20 20 20	CCY GBP GBP GBP GBP	5000 50000 50000 15000 50000 50000	RCY_AMOUNT 0 5000 0 50000 0 50000 0 50000 0 50000 0 50000	
	YEAR 2013 2013 2014 2014	B_CUST1 B_CUST2 BUGTEST1 B_CUST1 B_CUST1	RCV_AM CONTRIB_PRTG 20 50 50 20 20 20 20 20 20 20	CCY GBP GBP GBP	5000 50000 50000 15000	RCY_AMOUNT 5000 5000 5000 15000 5000 5000	

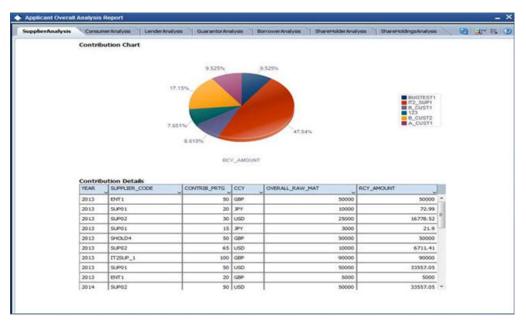
2.2.9 Applicant Overall Dependency Report

The 'Applicant Overall Dependency Report' provides the overall dependency of an applicant requesting for a facility, in various dimensions like supplier contribution, consumer contribution, lender contribution, borrower contribution, guarantor contribution, share holders contribution, and holdings contribution. You can filter your reporting criteria on the basis of the following search parameters:

Applicant Code



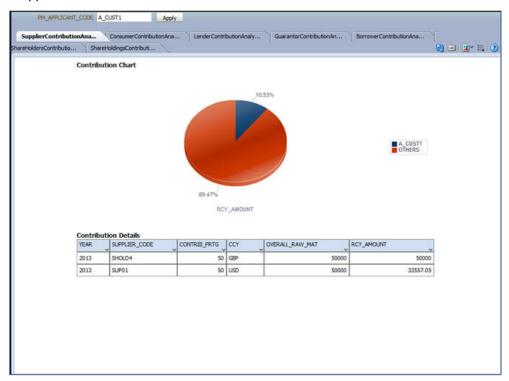
Applicant Name



2.2.10 Applicant Dependency Report

The 'Applicant Dependency Report' provides the dependency of a specific applicant in various dimensions like supplier contribution, consumer contribution, lender contribution, borrower contribution, guarantor contribution, share holders contribution, and holdings contribution. You can filter your reporting criteria on the basis of the following search parameters:

- Applicant Code
- Applicant Name

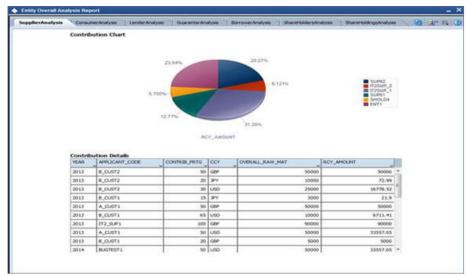




2.2.11 Entity Overall Dependency Report

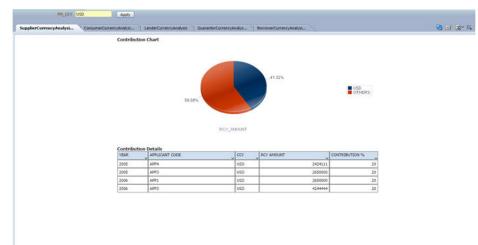
The 'Entity Overall Dependency Report' provides the overall dependency of a specific entity or exposure (entity dependency such as AGRICULTURE_PRODUCTS and so on) in various dimensions like supplier contribution, consumer contribution, lender contribution, borrower contribution, guarantor contribution, share holders contribution, and holdings contribution. You can filter your reporting criteria on the basis of the following search parameters:

- Entity Dependency Type
- Entity Dependency Code



2.2.12 Currency Level Overall Dependency Report

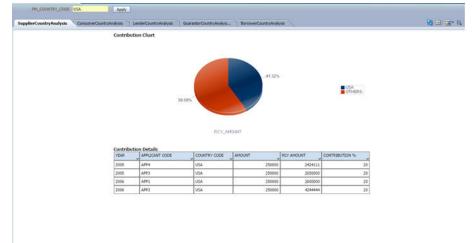
The 'Currency Level Overall Dependency Report' provides the overall dependency on a specific currency like supplier currency, consumer currency, lender currency, borrower currency, or guarantor currency dependency with respect to a specific currency maintained at the bank level.





2.2.13 Country Level Overall Dependency Report

The 'Country Level Overall Dependency Report' provides the overall dependency on a specific country like supplier country, consumer country, lender country, borrower country, or guarantor country dependency with respect to a specific country maintained at the bank level.





3. Function ID Glossary

ORRECODP2-1

