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1. Preface

1.1 Introduction

This manual is designed to help you quickly get acquainted with the workflow of Istisna creation, maintaining the prospect details, and other features supported in Oracle FLEXCUBE.

1.2 Audience

This manual is intended for the following User/User Roles:

<table>
<thead>
<tr>
<th>Role</th>
<th>Function</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Customer Service Executive</td>
<td>Collection of applications</td>
</tr>
<tr>
<td>Trade Finance Executive</td>
<td>Updation of details of contracts</td>
</tr>
<tr>
<td>Trade Finance Manager</td>
<td>Verification and authorization of contracts</td>
</tr>
<tr>
<td>Compliance Executive</td>
<td>Performance of compliance details of all parties in a contract</td>
</tr>
<tr>
<td>Compliance Manager</td>
<td>Verification of compliance check carried out by Compliance Executive</td>
</tr>
</tbody>
</table>

1.3 Documentation Accessibility

For information about Oracle's commitment to accessibility, visit the Oracle Accessibility Program website at http://www.oracle.com/pls/topic/lookup?ctx=acc&id=docacc.

1.4 Abbreviations

The following abbreviations are used in this User Manual:

<table>
<thead>
<tr>
<th>Abbreviation</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>BPEL</td>
<td>Business Process Execution Language</td>
</tr>
<tr>
<td>WF</td>
<td>Workflow</td>
</tr>
</tbody>
</table>

1.5 Organization

This manual is organized into the following chapters:

<table>
<thead>
<tr>
<th>Chapter</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chapter 1</td>
<td>About this Manual gives information on the intended audience. It also lists the various chapters covered in this User Manual.</td>
</tr>
</tbody>
</table>
1.6 Related Documents
- Procedures User Manual
- Retail Loan Creation User Manual

1.7 Glossary of Icons

This User Manual may refer to all or some of the following icons:

<table>
<thead>
<tr>
<th>Icons</th>
<th>Function</th>
</tr>
</thead>
<tbody>
<tr>
<td>✗</td>
<td>Exit</td>
</tr>
<tr>
<td>+</td>
<td>Add row</td>
</tr>
<tr>
<td>–</td>
<td>Delete row</td>
</tr>
<tr>
<td>☰</td>
<td>Option List</td>
</tr>
</tbody>
</table>
2. Istitna Origination

The process of Istitna finance origination gets initiated when a prospective customer approaches the bank, with a finance account opening request or when the bank approaches a prospective customer, taking lead from its database. In case of a bank-initiated request, the process moves forward only if the prospective customer is interested. The entire process is carried out in multiple stages and on successful completion of each stage, it moves automatically to the next stage.

When the customer approaches the bank for its products and offers, before initiating the finance origination process, the bank can create a mock-proposal which would have the personal details of the customer, the finance offers the customer is interested in as well as the schedules associated with the finance offer. This can be stored as reference in the system to be retrieved when the actual finance process flow is initiated.

This chapter contains the following sections:

- Section 2.1, "Stages in Istitna"
- Section 2.2, "Finance Prospect Details"
- Section 2.3, "Credit Rating Rules"
- Section 2.4, "Credit Ratio"
- Section 2.5, "Maintaining Override Details"
- Section 2.6, "Viewing Override Summary"
- Section 2.7, "Document Checklist and Advices"
- Section 2.8, "Application Category Details"
- Section 2.9, "Maintaining Pricing Details"
- Section 2.10, "Stages in Istitna Finance Origination"
- Section 2.11, "Finance Application Details Entry Stage"
- Section 2.12, "Application Verification Stage"
- Section 2.13, "Application Management Verification Stage"
- Section 2.14, "Internal Blacklist Check Stage"
- Section 2.15, "External Blacklist Check Stage"
- Section 2.16, "Underwriting"
- Section 2.17, "Finance Approval Stage"
- Section 2.18, "Document Verification Stage"
- Section 2.19, "Message Generation"
- Section 2.20, "Finance Application Details Upload"
- Section 2.21, "User Acceptance Stage"
- Section 2.22, "Disbursement of Istitna Stage"
- Section 2.23, "Manual Liquidation Stage"
- Section 2.24, "Stages in Istitna Finance Origination using Oracle BPMN Framework"
- Section 2.25, "Retail Islamic Financing Application Details"

2.1 Stages in Istitna

Istitna process flow uses Oracle BPEL framework with multiple human tasks for workflow stages. The capture and enrichment of information in multiple steps can be dynamically
assigned to different user roles, so that multiple users can take part in the transaction. Oracle Business rules are used for dynamic creation of multiple approval stages.

The following details need to be maintained for originating a Istisna:

- Finance Application Capture
- Application Verification
- Application Management Verification (Configurable)
- Internal Blacklist Check
- External Blacklist Check
- Underwriting (Credit Evaluation)
- Finance Approval
- Document Verification
- Finance details upload
- User Acceptance
- Disbursement
- Manual Liquidation

The Istisna origination process flow is composed of following stages:

The following are different types of the asset categories in Istisna:

- Vehicle
- Home
- Others

2.2 Finance Prospect Details

This section contains the following topics:

- Section 2.2.1, "Maintaining Finance Prospect Details"
- Section 2.2.2, "Customer Tab"
- Section 2.2.3, "Details Tab"
- Section 2.2.4, "Requested Tab"
- Section 2.2.5, "Viewing Finance Prospect Summary"

2.2.1 Maintaining Finance Prospect Details

You can maintain the details of a prospective borrower or a finance applicant, when the borrower initially approaches the bank enquiring about the various finance products that are being offered.

The following details are captured as part of this maintenance:

- Prospective customer’s personal and location details
- Prospective customer’s employment details
- Requested finance details
You can maintain the details related to the prospective customer in ‘Prospect Details’ screen. You can invoke this screen by typing ‘ORDLEADM’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

You can specify the following details in this screen:

**Lead Id**
Specify a unique identification for the prospective finance customer.

**Description**
Specify a suitable description for the prospective finance customer.

**Request ID**
The system generates the request ID.

**Channel**
Specify the channel.

**Promotion Code**
Specify the promotion code, if any.

**Branch**
Specify the branch code in which the application is processed.

**Date of Request**
The system displays the current system date as the date of request.

**New Account Number**
The system displays the new account number.

**Application Type**
Select the application type from the adjoining drop-down list. The available options are:

- Retail
- Corporate
- CASA
- Ijarah
- Istisna
- Mudarabah
- Murabaha
- Musharaka

**Current Status**
The system displays the current status.

**New Status**
Select the new status from the option list.

**Conversation ID**
Select the conversation ID from the adjoining option list.

### 2.2.2 Customer Tab

You can capture the following personal and geographical details related to a prospective customer:

**Type**
Select the type of the customer from the drop-down list provided. The following options are available:
- Primary
- Co-Applicant

**Salutation**
Select the salutation preference of the customer from the drop-down list provided. You can select any of the following options:
- Mr
- Mrs
- Miss
- Dr

**First Name**
Specify the first name of the customer.

**Middle Name**
Specify the middle name of the customer.

**Last Name**
Specify the last name of the customer.

**National Id**
Specify the national Id or country code of the customer or select the national Id from the option list provided.

**Short Name**
Specify the short name of the customer.

**Gender**
Select the gender of the customer from the drop-down list.
Date of Birth
Specify the date of birth of the customer or select the date by clicking the ‘Calendar’ icon provided.

Mother’s Maiden Name
Specify the customer’s mother’s maiden name.

Customer Category
Specify the category to which the customer belongs or select the customer category from the option list that displays all valid customer categories.

Country
Specify the country of domicile of the customer or select the country code from the option list provided.

Nationality
Specify the country of which the customer is a national or select the country code from the option list provided.

Language
Specify the primary language of the customer or select the language from the option list provided.

Mobile Number
Specify the mobile phone number of the prospective customer.

Landline No
Specify the land phone number of the prospective customer.

Office No
Specify the office phone number of the prospective customer.

Fax
Specify the fax number of the prospective customer.

Passport No
Specify the passport number of the prospective customer.

Passport Issue Date
Specify the date on which the customer’s passport was issued or select the date from by clicking the adjoining ‘Calendar’ icon.

Passport Expiry Date
Specify the date on which the customer’s passport expires or select the date from by clicking the adjoining ‘Calendar’ icon.

Passport Issue Place
Specify the place where the customer’s passport was issued.

E-mail
Specify the e-mail Id of the prospective customer.

Dependents
Specify the number of dependants for the customer.

Marital Status
Select the marital status of the prospective customer from the drop-down list. The following options are available:
- Married
- Unmarried
- Divorcee
- Remarried
- Separated
- Spouse Expired

2.2.3 Details Tab

You can capture the address and employment related details of the prospective customer in 'Details' tab.

Address Details

Seq No
The sequence number is automatically generated by the system.

Address Type
Select the address type of the customer from the following options provided in the drop-down list:
- Permanent
- Home
- Work
- Temporary
- Others

Mailing
Check this box to indicate that the address you specify here is the customer’s mailing address.

Address Line 1 – 3
Specify the address of the customer in three lines starting from Address Line 1 to Address Line 3.
Contact Number
Specify the contact telephone number of the customer.

Zip
Specify the zip code associated with the address specified.

Country
Specify the country associated with the address specified.

**Employment Details**

**Seq No**
The sequence number is automatically generated by the system.

**Employment Type**
Select the customer’s employment type from the drop-down provided. The following options are available:
- Part Time
- Full Time
- Contract Based

**Employer**
Specify the name of the employer of the prospective customer.

**Occupation**
Specify the occupation of the prospective customer.

**Designation**
Specify the designation of the prospective customer.

**Employee Id**
Specify the employee Id of the prospective customer.

**Address Line 1 – 3**
Specify the employment address of the customer in three lines starting from Address Line 1 to Address Line 3.

**Zip**
Specify the zip code associated with the office address specified.

**Country**
Specify the country associated with the employment address specified.

**Phone No**
Specify the official phone number of the prospective customer.

**Extn**
Specify the telephone extension number, if any, of the prospective customer.

**Contact**
Specify the contact number of the prospective customer.

**Contact Name**
Specify the name of a contact person at the customer's office.
Contact Phone
Specify the contact phone number of the customer’s contact person.

Contact Extn
Specify the telephone extension number, if any, associated with contact person.

Comments
Specify comments, if any, related to the customer’s employment.

Department
Specify the department to which the customer belongs.

Stated Years
Specify the number of years the customer has spent with his current employer.

Stated Months
Specify the number of months the customer has spent with his current employer.

2.2.4 Requested Tab
You can capture the details related to the requested finance in ‘Requested’ tab.

You can capture the following details here:

Currency
Specify the finance currency preference of the customer or select the currency from the option list provided.

Requested Amount
Specify the finance amount requested by the prospective customer.
EMI Amount
Specify the preferred EMI amount of the prospective customer.

Tenor (in months)
Specify the preferred finance tenor (in months) of the prospective customer.

Rate
Specify the preferred profit rate of the prospective customer.

2.2.5 Viewing Finance Prospect Summary

You can view a summary of the prospective finance customers or the borrowers in ‘Finance Prospect Details’ screen. You can also query for a particular record based on desired search criteria.

You can invoke this screen by typing ‘ORSLEADM’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

You can specify any of the following details to search for a record:

- Authorization Status
- Record Status
- Lead Id
- Date of Enquiry

Click ‘Search’ button to search for a record based on the search criteria specified. You can double click a desired record to view the detailed screen.

2.3 Credit Rating Rules

You can maintain a set of questions along with a possible set of answers with associated scores, to assess the credit rating of a prospective finance customer. You can also calculate the risk factor associated with the finance and arrive at a credit grade based on the scores obtained.

This section contains the following topics:

- Section 2.3.1, "Maintaining Credit Rating Rules"
- Section 2.3.2, "Main Tab"
2.3.1 **Maintaining Credit Rating Rules**

You can maintain these details in ‘Rule Details’ screen. You can invoke this screen by typing ‘ORDRULMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

You can specify the following details in this screen:

**Rule Id**
Specify a unique identification for the credit rating rule.

**Description**
Specify a suitable description for the credit rating rule.

**Type**
Select the type of the finance from the following options available:
- Retail
- Corporate

2.3.2 **Main Tab**

You can maintain the following details in this tab:

**Question Details**

**Question Id**
The question Id is automatically generated by the system.
Category
Select the category to which the question belongs from the option list provided.

Question
Specify the question to be asked to the prospective customer to derive the credit rating score.

Answer Details
Sequence Number
The sequence number is automatically generated by the system.

Possible Answer
Specify a set of possible answers to be associated with a question.

Score
Specify the score associated with an answer.

2.3.3 Risk Factor Tab
You can specify the risk details associated with the finance and also indicate the formula for calculating the credit score in this tab.

You can specify the following details here:

Risk Id
Specify a unique identifier for the credit risk being maintained.

Description
Specify a suitable description for the credit risk.

2.3.3.1 Specifying Formula Details
You can specify the formula to calculate the credit score by clicking the ‘Formula’ button corresponding to a credit risk entry in Risk Factor tab.
The 'Formula' screen is displayed where you can specify the condition for calculating the credit score associated with a risk condition.

You can specify the following details here:

**Sequence Number**
The sequence number is automatically generated by the system.

**Condition**
The condition specified using the Elements, Functions, Operators etc. gets displayed here.

**Result**
Specify the result to be associated with the condition specified.

**Elements**
Specify the data elements to be used to define the formula for credit score calculation or select the element from the option list provided.

**Functions**
Select the mathematical function to be used to define the formula from the drop-down list provided.

**Braces**
Select the opening or the closing brace from the drop-down list provided, to define the credit score calculation formula.

**Operators**
Select the mathematical operator to be used to define the credit score calculation formula. You can select ‘+’, ‘-’, ‘*’, or ‘/’.

**Logical Operators**
Select the logical operator to be used to define the credit score calculation formula. You can select ‘<’, ‘>’, ‘=’, ‘<>’, ‘>=’, ‘<=’, ‘AND’ or ‘OR’.
2.3.4 **Specifying Credit Grades**

You can maintain different credit grades based on the credit scores obtained. Click ‘Rating’ button in Rule Details screens to invoke the ‘Rating’ screen, where you can maintain these details.

You can specify the following details here:

**Sequence Number**
The sequence number is automatically generated by the system.

**Score**
Specify the score associated with a credit risk.

**Grade**
Specify the credit grade based on the score obtained.

2.3.5 **Specifying Auto Decision Details**

While creating finance, you need to decide whether the applicant is eligible to receive finance from the bank. Auto Decision feature in Oracle FLEXCUBE decides whether to approve or reject an application. It also gives the stipulations or reasons for the decision.

To use this feature, you need to maintain the Auto Decision details in ‘Auto Decision’ screen.

Specify the following details:
Serial Number
The system displays the serial number.

Score
Specify the maximum credit score of the finance applicant for the system to make the corresponding auto decision. The score is maintained based on the Risk Factor maintained in Rule details screen.

Auto Decision
Specify the auto decision to be made for each credit score. You can maintain the maximum credit scores for each of the following decisions:

- Auto Approved
- Recommend Approval
- Recommend Reject
- Auto Rejected

While creating finance, based on the applicant’s credit score and auto decision mapping maintained in here, the system decides whether to approve, reject, recommend approval or recommend rejection of the application.

2.3.6 Viewing Credit Rule Summary

You can view a summary of the credit rules in ‘Rule Maintenance’ screen. You can also query for a particular record based on desired search criteria.

You can invoke this screen by typing ‘ORSRULMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

![Rule Maintenance Screen](image)

You can specify any of the following details to search for a record:

- Authorization Status
- Record Status
- Rule Id

Click ‘Search’ button to search for a record based on the search criteria specified. You can double click a desired record to view the detailed screen.
2.4  Credit Ratio

This section contains the following topics:

- Section 2.4.1, "Maintaining Credit Ratios"
- Section 2.4.2, "Specifying Formula Details"
- Section 2.4.3, "Viewing Credit Ratio Summary"

2.4.1  Maintaining Credit Ratios

You can maintain the rules to calculate the credit ratios in ‘Credit Ratio Maintenance’ screen.

You can invoke this screen by typing ‘ORDRATMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

You can specify the following details in this screen:

**Group Id**
Specify a unique identification code for the ratio group.

**Description**
Specify a suitable description for the ratio group.

**Type**
Select the type of the finance from the following options available:

- Retail
- Corporate

**Ratio Id**
Specify a unique identification for the credit ratio being maintained.

**Description**
Specify a suitable description for the credit ratio.
2.4.2 Specifying Formula Details

You can specify the formula to calculate the credit ratio by clicking the ‘Formula’ button corresponding to a ratio Id.

The ‘Formula’ screen is displayed where you can specify the condition for calculating the credit ratio associated with a ratio Id.

You can specify the following details here:

**Ratio Type**
Select the type of the ratio being maintained, from the drop down list provided. The following options are available:
- Stated Before
- Stated After
- Actual Before
- Actual After

**Condition**
The condition specified using the Elements, Functions, Operators etc. gets displayed here.

**Elements**
Specify the data elements to be used to define the formula for credit ratio calculation or select the element from the option list provided.

**Functions**
Select the mathematical function to be used to define the formula from the drop-down list provided.

**Braces**
Select the opening or the closing brace from the drop-down list provided, to define the credit ratio calculation formula.

**Operators**
Select the mathematical operator to be used to define the credit ratio calculation formula. You can select ‘+’, ‘-’, ‘*’, or ‘/’.
2.4.3 **Viewing Credit Ratio Summary**

You can view a summary of the credit ratios in ‘Credit Ratio Maintenance’ screen. You can also query for a particular record based on desired search criteria.

You can invoke this screen by typing ‘ORSRATMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

You can specify any of the following details to search for a record:

- Authorization Status
- Record Status
- Group Id

Click ‘Search’ button to search for a record based on the search criteria specified. You can double click a desired record to view the detailed screen.

2.5 **Maintaining Override Details**

You can maintain the formulae to verify if overrides need to be generated dynamically, in ‘Override Maintenance’ screen.

You can invoke this screen by typing ‘ORDOVDMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.
You can specify the following details in this screen:

**Process Code**
Specify the process code of the process for which you wish to maintain override conditions or select the process code from the option list provided.

**Application Category**
Specify the category to which the finance application belongs or select the application category from the option list provided.

**Type**
Select the type of the finance from the following options available:
- Retail
- Corporate
- Ijarah
- Istisna
- Mudarabah
- Murabaha
- Musharaka
- Tawarooq

**Stage**
Select the stage of the finance origination process from the option list provided. The various stages can be Application Entry, Application Verification, Underwriting, Finance Approval etc.
Description
Specify a suitable description for the finance origination stage.

Overrides
Here, you can capture the details of the conditions to be checked for generating override messages.

Sequence Number
The sequence number is automatically generated by the system.

Condition
The condition specified using the Elements, Functions, Operators etc. gets displayed here.

Error Code
Specify the error code to be used to generate the override message or select the error code from the option list provided.

Error Parameter
Specify the error parameter to be substituted in the override messages.

Elements
Specify the data elements to be used to define the conditions for generating override messages or select the element from the option list provided.

Functions
Select the mathematical function to be used to define the condition from the drop-down list provided.

Braces
Select the opening or the closing brace from the drop-down list provided, to define the conditions for generating override messages.

Operators
Select the mathematical operator to be used to define the conditions for generating override messages. You can select ‘+’, ‘-’, ‘*’, or ‘/’.

Logical Operators
Select the logical operator to be used to define the conditions for generating override messages. You can select ‘<’, ‘>’, ‘=’, ‘<>', ‘>=’, ‘<=’, ‘AND’ or ‘OR’.

2.6 Viewing Override Summary

You can view a summary of the overrides in ‘Override Maintenance’ screen. You can also query for a particular record based on desired search criteria.

You can invoke this screen by typing ‘ORSOVDMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.
You can specify any of the following details to search for a record:

- Authorization Status
- Record Status
- Process Code
- Application Category

Click ‘Search’ button to search for a record based on the search criteria specified. You can double click a desired record to view the detailed screen.

### 2.7 Document Checklist and Advices

You can maintain the list of documents that are required during the finance origination process, in 'Documents and Advice Maintenance' screen. Document checklists are maintained for an application category and for the various stages in the origination process. You can also maintain the details of the Advices that need to be generated on completion of a stage in the process.

This section contains the following topics:

- Section 2.7.1, "Maintaining Document Checklist and Advices"
- Section 2.7.2, "Process Flow (BPEL) Report"
- Section 2.7.3, "Viewing Document Checklist Summary"
2.7.1 **Maintaining Document Checklist and Advices**

You can invoke ‘Documents and Advice Maintenance’ screen by typing ‘ORDDOCMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

You can specify the following details in this screen:

**Process Code**
Specify the process code of the process for which you wish to maintain override conditions or select the process code from the option list provided.

**Application Category**
Specify the category to which the finance application belongs or select the application category from the option list provided.

**Stage**
Select the stage of the finance origination process from the option list provided. The various stages can be Application Entry, Application Verification, Underwriting, Finance Approval etc.

**Stage Title**
Specify a suitable description for the finance origination stage.

**Document Details**

**Document Category**
Specify the category to which the document belongs or select the document category from the option list provided.

**Document Type**
Specify the type of the document or select the document type from the option list provided.
Mandatory
Select the option to indicate whether the document is mandatory or not. You can select any of the following options from the drop-down list provided:
- Mandatory
- Overridden
- Others

BI Advices
Report Name
Specify the name of the advice report to be generated on completion of the process stage.

Template
Specify the template to be used to generate the advice report.

Format
Select the format in which the advice report needs to be generated from the drop-down list provided. The following options are available:
- PDF
- RTF

Locale
Select the locale information to be used for generating the advices from the drop-down list. The following options are available:
- en-US

2.7.2 Process Flow (BPEL) Report

Based on the details maintained on this screen, you can generate a report from any stage of the process flow. To generate this report from a particular stage, you need to click the ‘Document’ tab at that stage. Under the frame ‘Advices’, you have the option to generate this report.

You can generate the report only if you maintain ‘ORRPICAL_en_US.rtf’ as the template.

You can generate this report in ‘PDF’ or ‘RTF’ formats.

Contents of the Report
This report contains the following details of the finance account:

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financing Application Number</td>
<td>The application number of the finance</td>
</tr>
<tr>
<td>Approved Financing Amount</td>
<td>The amount approved for the finance</td>
</tr>
<tr>
<td>Tenor (In Months)</td>
<td>Tenor, in terms of months</td>
</tr>
<tr>
<td>Applied On</td>
<td>The date of application of the finance</td>
</tr>
<tr>
<td>Profit Rate</td>
<td>The rate of profit applicable on the finance</td>
</tr>
</tbody>
</table>
2.7.3 **Viewing Document Checklist Summary**

You can view a summary of the document checklists and advices in ‘Document Details’ screen. You can also query for a particular record based on desired search criteria.

You can invoke this screen by typing ‘ORSDOCMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

![Document Checklist Summary](image)

You can specify any of the following details to search for a record:
- Authorization Status
- Record Status
- Process Code
- Application Category

Click ‘Search’ button to search for a record based on the search criteria specified. You can double click a desired record to view the detailed screen.

2.8 **Application Category Details**

You can maintain various application categories linked to multiple finance products that cater to the requirements of different customers, in ‘Application Category Maintenance’ screen. The entire process of finance origination depends mainly on the category to which the application belongs.

This section contains the following topics:
- Section 2.8.1, "Maintaining Application Category Details"
- Section 2.8.2, "Main Tab"
- Section 2.8.3, "Agency Tab"
- Section 2.8.4, "Viewing Application Category Summary"

2.8.1 **Maintaining Application Category Details**

You can invoke ‘Application Category Maintenance’ screen by typing ‘ORDCATMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.
You can specify the following details in this screen:

**Application Category**
Specify a unique identification for the finance application category.

**Category Description**
Specify a suitable description for the finance application category.

**Rule Id**
Specify the credit rule to be associated with the application category or select the Rule Id from the option list provided.

**Ratio Id**
Specify the credit ratio to be associated with the application category or select the Ratio Id from the option list provided.

**Pricing Group**
Specify the pricing group to be linked to the *Istisna* application category. The option list displays all valid pricing groups applicable. Choose the appropriate one.

### 2.8.2 Main Tab

You can capture the following details in the 'Main' tab.

**Product Details**

You can specify the following details related to the finance product here:

**Product Code**
Specify the identification code of the finance product to be linked to the application category being maintained. You can also select the product code from the option list provided.
Product Description
The description associated with the selected finance product gets displayed here.

Default
Check this box to indicate if the finance product selected should be maintained as the default product for the application category.

Other Details
You can capture the additional details related to the finance product here:

Offer Id
Specify a unique identification for the finance offer being made to the customer.

No of Installments
Specify the number of instalments associated with the finance.

Units
Select the units based on which the finance disbursement should be carried out. The following options are available in the option list:
- Daily
- Weekly
- Monthly
- Quarterly
- Half Yearly
- Yearly
- Bullet

Frequency
Specify the frequency at which the finance disbursement should be carried out.

Rate
Specify the profit rate to be associated with the finance.

Rate Code
Specify the rate code used to derive the rate or select the rate code from the option list provided.

Spread
Specify the spread that is applicable for the finance being offered.

Effective Rate
The effective profit rate gets displayed here, based on the profit and the spread specified.

Default
Check this box to indicate if the finance offer specified should be maintained as the default offer for the application category.

2.8.3 Agency Tab
In ‘Agency’ tab, you can capture the details of the credit rating agencies and credit bureaus that provide credit rating details for customer securities.
You can specify the following details in this screen:

**Credit Agency**

You can capture the details related to the credit rating agencies here.

**Agency Code**
Specify the identification code of the rating agency that provides credit rating details for customer securities.

**Agency Name**
Specify the name of the rating agency that provides credit rating details for customer securities.

**Bureau Details**
You can capture the details related to the credit bureau here.

**Bureau Code**
Specify the identification code of the credit bureau that provides credit ratings for customer securities.

**Bureau**
Specify the name of the credit bureau that provides credit rating details for customer securities.

### 2.8.4 Viewing Application Category Summary

You can view a summary of the application categories in ‘Category Details’ screen. You can also query for a particular record based on desired search criteria.

You can invoke this screen by typing ‘ORSCATMT’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.
You can specify any of the following details to search for a record:

- Authorization Status
- Record Status
- Application Category

Click ‘Search’ button to search for a record based on the search criteria specified. You can double click a desired record to view the detailed screen.

### 2.9 Maintaining Pricing Details

Oracle FLEXCUBE allows you to maintain pricing groups and apply a suitable pricing rule to an application category during istisna finance origination. The pricing rule automatically selects the best matched finance offer for the finance application from the available offers for the application category.

You need to maintain pricing groups and define the price IDs and formulae for the group using ‘Pricing Maintenance’ screen. To invoke the screen, type ‘ORDPRCMT’ in the field at the top right corner of the application toolbar and click the adjoining arrow button.
Specify the following details:

**Pricing Group**
Specify a unique name to identify the price group.

**Description**
Specify a brief description of the price group.

**Price Type**
Specify the price type associated with the price group. You can choose one of the following price types:
- Retail
- Corporate
- Ijarah
- Istisna
- Mudarabah
- Murabaha
- Musharaka
- Tawarooq

**Pricing Details**
Specify the following details.

**Price ID**
Specify a unique price ID.

This price ID can be applied to a finance at underwriting stage.

**Price Description**
Specify a brief description of the price ID.
Default
Check this box to set this as the default price ID for the price group that you maintain.

Formula
Click ‘Formula’ button to define the pricing rule for each price ID. You can define the formula using origination system elements in Oracle FLEXCUBE.

You can specify the following details here:

Sequence Number
The sequence number is automatically generated by the system.

Condition
The condition specified using the Elements, Functions, Operators etc. gets displayed here.

Result
Specify the result to be associated with the condition specified.

Elements
Specify the data elements to be used to define the formula for pricing details or select the element from the option list provided.

Functions
Select the mathematical function to be used to define the formula from the drop-down list provided.

Braces
Select the opening or the closing brace from the drop-down list provided, to define the pricing details formula.

Operators
Select the mathematical operator to be used to define the pricing details formula. You can select ‘+’, ‘-’, ‘*’, or ‘/’.

Logical Operators
Select the logical operator to be used to define the pricing details formula. You can select ‘<’, ‘>’, ‘=’, ‘<>’, ‘>=’, ‘<=’, ‘AND’ or ‘OR’.
Based on the formula and the finance application category, the system automatically applies a price ID to the application. You can apply a different price ID that matches the application only at the Underwriting Stage.

If you change a price ID selected by the system and reapply a different price ID, the system changes the score of the pricing rule. The score determines the price ID to be automatically applied.

**Offer**

Click ‘Offer’ button to define the offers for pricing ID.

Based on the score and the finance application category, the system automatically applies a price ID to the application. You can apply a different price ID that matches the application only at the Underwriting Stage.

**Sequence Number**

The system displays the sequence number.

**Score From**

Specify the minimum score range for the offer.

**Score Up To**

Specify the maximum score range for the offer.

**Rate**

Specify the loan rate for the loan.

**No of Installments**

Specify the Number of Loan Installments/Schedules.

**Frequency**

Specify the Loan Schedule Frequency.

**Units**

Specify the Loan Schedule Frequency Unit/Basis.

**2.10 Stages in Istisna Finance Origination**

The different stages in *Istisna* process flow are designed using Oracle BPEL framework. The process of finance origination consists of several manual as well as system tasks, carried out
in a sequential manner. Many users can be involved in the completion of a transaction and at each stage of the process, a user or a group of users, assigned with a task, acquire and work on the relevant transaction.

This section contains the following topics:

- Section 2.10.1, "Stages"
- Section 2.10.2, "Process Flow Diagram"
- Section 2.10.3, "Process Matrix"

### 2.10.1 Stages

Oracle Business rules that are embedded help the dynamic creation of multiple approval stages. The different stages and sub-stages in the process flow can be summarized as follows:

- Application Entry – the following details are captured in this stage
  - Applicant Information
  - Application details
  - Requested Finance Details
  - Collateral Details
  - Checklist
  - Documents
  - Advice Generation
- Application Verification
  - Information captured during ‘Application Entry’ stage is verified
  - Advice Generation
- Application Management Verification
  - Information captured in the application verification stage is verified for the second time.
- Internal Blacklist Check
  - Information against Internal blacklist of customers is verified.
  - KYC Review
- External Blacklist Check
  - Information against external blacklist of customers is verified.
  - KYC Review
- Underwriting
  - Collateral Valuation Information
  - Applicant Financial Ratios
  - Applicant Credit Score
  - Applicant Bureau Report
  - Finance Offers
  - Finance Schedules
  - FINANCE Charges
  - Field Investigation
  - Document Capture
  - Advice Generation
- Finance Approval
– Information captured during Previous stages are verified
– Advice Generation

• Document Verification
  – Information captured during Previous stages are verified
  – All documents obtained are verified against checklist
  – Advice Generation

• Finance Application Details Upload
  – Customer Creation
  – Customer Account Creation
  – Finance Account Creation
  – Collateral Creation
  – Advice Generation

• User Acceptance
• Disbursement of Istisna
• Manual Liquidation

The various tasks carried out in these stages will be explained in detail in the subsequent sections.

2.10.2 Process Flow Diagram

The process flow diagram given below illustrates the activities carried out during the different stages of the workflow.
2.10.3 **Process Matrix**

The process matrix given below lists out the different stages, the user role handling each stage, the function Ids involved and the exit points for each stage.

<table>
<thead>
<tr>
<th>Stage</th>
<th>Stage Title</th>
<th>Description</th>
<th>Function Id</th>
<th>Exit point</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Application Entry</td>
<td>The following details are captured as part of this stage</td>
<td>ORDISTAE</td>
<td>PROCEED, CANCEL</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Application Details</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Applicant Details</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Requested Finance Details</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Limits Information</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Collateral Details</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Check List</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- User Defined Fields and Comments</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Document Capture</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Application Verification</td>
<td>The details captured as part of ‘Application Entry’ stage is verified</td>
<td>ORDISTAV</td>
<td>PROCEED, RETURN, CANCEL</td>
</tr>
<tr>
<td>3</td>
<td>Application Management Verification</td>
<td>The details captured as part of ‘Application Entry’ stage is verified if approval level is more than 1.</td>
<td>ORDISTMV</td>
<td>PROCEED, RETURN, CANCEL</td>
</tr>
<tr>
<td>4</td>
<td>Internal Blacklist Check</td>
<td>The Customer details captured as part of ‘Application Entry’ stage can be verified for Internal Blacklist check</td>
<td>ORDISTKI</td>
<td>PROCEED, CANCEL</td>
</tr>
<tr>
<td>5</td>
<td>External Blacklist Check</td>
<td>The Customer details captured as part of ‘Application Entry’ stage can be verified for External Blacklist check</td>
<td>ORDISTKE</td>
<td>PROCEED, CANCEL</td>
</tr>
<tr>
<td>Stage</td>
<td>Stage Title</td>
<td>Description</td>
<td>Function Id</td>
<td>Exit point</td>
</tr>
<tr>
<td>-------</td>
<td>-------------</td>
<td>-------------</td>
<td>-------------</td>
<td>------------</td>
</tr>
<tr>
<td>6</td>
<td>Underwriting</td>
<td>The following details are captured as part of this stage Applicant Financial Ratios Applicant Credit Score Applicant Bureau Report Finance Offers Finance Schedules</td>
<td>ORDISTUD</td>
<td>VERIFY, PROCEED, RETURN, CANCEL</td>
</tr>
<tr>
<td>7</td>
<td>Finance Approval</td>
<td>Finance Approval</td>
<td>ORDISTAR</td>
<td>PROCEED, RETURN, CANCEL</td>
</tr>
<tr>
<td>8</td>
<td>Document Verification</td>
<td>Document Verification Final Verification Customer Creation Finance Account Creation Advice Generation</td>
<td>ORDISTDV</td>
<td>PROCEED, RETURN, CANCEL</td>
</tr>
<tr>
<td>9</td>
<td>Customer / Account / Liability / Finance / Collateral Creation</td>
<td>The system task is used to create the following Customer Creation Murabaha Account Creation Liability Creation Collateral Creation Finance Creation</td>
<td>ORDISMCU</td>
<td>PROCEED</td>
</tr>
<tr>
<td>10</td>
<td>User Acceptance</td>
<td>The outcome of the User acceptance on the underlying assets triggers the Istisnaa origination in the next stage.</td>
<td>ORDITUAC</td>
<td>ACCEPT, REJECT</td>
</tr>
<tr>
<td>11</td>
<td>Disbursement of Istisnaa</td>
<td>If outcome of stage 11 is ACCEPT the disbursement of Istisnaa for the underlying asset happens</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Manual Liquidation</td>
<td>If outcome of stage 13 is REJECT the manual liquidation happens</td>
<td>ORDITPMT</td>
<td>PROCEED, CANCEL</td>
</tr>
</tbody>
</table>

The stages are explained in detail in the sections that follow.
2.11 Finance Application Details Entry Stage

In this stage, the bank receives an application for finance along with the relevant documents and financial statements from a prospective customer. If the applicant does not have an account but intends to open one, the bank also obtains the account opening form and related documents as part of this activity.

The details related to the applicant, contact information, employment information, requested finance details, collateral details etc. are captured during this stage. Documents obtained from the applicant are uploaded and advices maintained for the stage are generated by the process after completion of the stage.

Users belonging to user role ‘CEROLE’ are authorized to perform these tasks.

This section contains the following topics:

- Section 2.11.1, "Making Application Entry"
- Section 2.11.2, "Main Tab"
- Section 2.11.3, "Capturing Customer MIS"
- Section 2.11.4, "Capturing Customer Account MIS"
- Section 2.11.5, "Details Tab"
- Section 2.11.6, "Financials Tab"
- Section 2.11.7, "Requested Tab"
- Section 2.11.8, "Limits Tab"
- Section 2.11.9, "Collaterals Tab"
- Section 2.11.10, "Comments Tab"
- Section 2.11.11, "Capturing Document Details"
2.11.1 Making Application Entry

You can key-in the finance application details required in ‘Istisna Application Entry’ screen. You can also invoke this screen by typing ‘ORDISTAE’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

The Application Number is automatically generated by the system. You can capture the following details in the main screen:

**Application Category**
Specify the finance application category to be used or select the application category from the option list provided.

**Product Code**
Specify the *Istisna* product to be used for initiating the finance or select the product code from the option list provided.

**Branch Code**
The system displays the branch code here.

**Lead ID**
Specify the lead Id of the finance applicant or select the lead Id from the option list provided.

**Enquiry ID**
Specify an enquiry Id, if you wish to retrieve information on the finance offer selected by the customer. You can also select the ID from the adjoining option list. The list contains all the Enquiry IDs created for the customer as part of the finance simulation process.
Application Branch
Specify the application branch.

Application Number
System displays the application number of the customer.

User Reference Number
Specify the user reference number for the finance application.

Priority
Select the type of priority from the drop-down list provided. The following options are available:
- Low
- Medium
- High

Status
The status of the application gets displayed here.

Click ‘Default’ button to default the details related corresponding to the prospective finance customer.

2.11.2 Main Tab

The details corresponding to the lead Id selected gets displayed in the ‘Main’ tab, once you click the ‘Default’ button. You can modify these details if needed.

Channel
Specify the channel Id for the finance. The adjoining option list displays all valid channels maintained in the system. You can select the appropriate one.

Intermediary Group
Specify the intermediary group. The adjoining option list displays all valid intermediary group maintained in the system. You can select the appropriate one.

KYC Required
Check this box to indicate the KYC check is required for the customer.

If you check this box, the system will evaluate a business rule. Based on that rule, the system initiates both Internal KYC and External KYC during application entry and verification stage.

If you do not check this box, the system then skips the Internal KYC and External KYC stages after completing the application entry and verification stages.

Auto Decision Required
Check this box to enable auto decision on finance application. If you check this box, based on the applicant credit score – auto decision mapping maintained in ‘Auto Decision’ screen, the system decides whether to approve, reject, recommend approval or recommend rejection of the application. If you do not check this box, the system will not make an auto decision with regard to approval of the application.

You can set the status of this check box only during Application Entry stage.

External Credit Check Required
Check this box to enable external credit bureau service for credit evaluation of the finance applicant.
If you check this box, the system will automatically initiate external credit check. If you do not check this box, the system will not initiate external credit bureau check.

The credit check initiation happens before underwriting stage.

**Applicant Details**

**Type**
Select the type of the customer from the drop-down list provided. The following options are available:
- Primary
- Co-Applicant

**Existing**
Check this box to indicate if the customer applying for the finance is an existing customer of the bank.

**Special Customer No Generation**
Check this box to generate a special customer number in the ‘Customer Number’ field.

**Default**
On clicking the default button after specifying the customer number, the system displays the existing customer number.

On clicking the default button without specifying the customer number, the new customer number gets defaulted.

If the branch code is not specified then the application branch gets defaulted.

**Local Branch**
Specify the local branch (home branch) of the finance applicant. Select the appropriate one from the option list.

**Customer No**
The system displays the customer number. However, you can modify it. For existing customers you need to select the customer number from the option list provided.

Click ‘Default’ button to default the details of existing customers.

The system defaults the customer number if the local branch is specified and the check box 'Existing' remains unchecked.

**Short Name**
Specify the short name of the applicant.

**Customer Name**
Specify the customer name.

**Responsibility**
Specify the Co-Applicant’s Responsibility for all parties other than primary Applicant.

**Liability**
Specify the liability for all parties other than primary applicant.

**RM ID**
Select the ID of the Relationship Manager from the adjoining option list.
**RM Name**
Specify the name of the Relationship Manager of the finance applicant.

**Country**
This is the country as given in the address of correspondence of this customer.

**SSN**
Specify the SSN of the customer.

**Language**
As part of maintaining customer accounts and transacting on behalf of your customer,

**Customer Category**
In this category, you can classify customers of your bank.

**Nationality**
Specify the nationality of the customer.

**Financial Currency**
Specify the financial currency or select the financial currency from the option list provided.

**Mobile ISD Code +**
Specify the international dialling code for the mobile number of the customer. The adjoining option list displays valid ISD codes maintained in the system. Select the appropriate one.

**Mobile Number**
Specify the mobile number of the customer.

**Telephone ISD Code +**
Specify a valid international dialling code for the telephone number of the customer. The adjoining option list displays valid ISD codes maintained in the system. Select the appropriate one.

**Landline Number**
Specify the landline number of the customer.

**E-mail**
Specify the E-mail address of this customer.

**Fax ISD Code+**
Specify the international dialling code for the fax number of the customer. The adjoining option list displays valid ISD codes maintained in the system. Select the appropriate one.

**Fax**
Specify the fax number of the customer.

**Retail**

**First Name**
Specify the First name of the customer.

**Middle Name**
Specify the Middle name of the customer.

**Last Name**
Specify the Last name of the customer.
**Salutation**
Select the salutations of customer from the drop-down list provided. The following options are available:
- Mr.
- Mrs
- Miss
- Dr

**Gender**
Select the gender of the customer from the drop-down list provided. The following options are available:
- Male
- Female

**Birth Place**
Specify the birth place of the customer.

**Birth Country**
Specify the birth country of the customer. If ‘FATCA Applicable’ is enabled at the bank level, then it is mandatory to specify the birth country.

**Date of Birth**
Specify the date of birth of the customer.

**Mother Maiden Name**
Specify the mother maiden name.

**Passport Number**
Specify the passport number of beneficial owner.

**Passport Issue Date**
Specify the issue date of the passport.

**Passport Expiry Date**
Specify the expiry date of the passport.

**Marital Status**
Indicate the marital status of the customer here. You may select one of the following from the list available here:
- Single
- Married
- Divorsee
- Remarried
- Separated
- Spouse Expired

**Dependents**
Specify the number of family members (children and others) who are dependent on the customer financially. You can indicate any number between 0 and 99.
Corporate Details

Incorp Date
Specify the date on which the customer's company was registered as an organization.

Capital
Specify the particular customer's various financial details like total Paid Up capital.

Net Worth
Specify the Net worth of the customer organization,

Business Description
Specify the nature of the business and the business activities carried out by the customer organization.

Country
Specify the Country of registration of the office of the corporate.

Power of Attorney

Note
If the FATCA is enabled at the bank and the check box 'Power of Attorney' is checked here, then it is mandatory to specify the Power of Attorney information.

Power of Attorney

Check this box to indicate that the customer account is to be operated by the power of attorney holder.

Holder Name
The person who has been given the power of attorney.

Address
Specify the address of the power of attorney holder.

Country
Specify the country of the power of attorney holder.

Nationality
Specify the nationality of the power of attorney holder.

Telephone ISD Code +
Specify the international dialling code for the telephone number of the power of attorney holder. The adjoining option list displays valid ISD codes maintained in the system. Select the appropriate one.

Telephone Number
Specify the telephone number of the power of attorney holder.
Account Details

Account Branch
Select the account branch from the adjoining option list.

Account Number
The account number gets generated when you click on ‘Default’ button, after specifying the account class.

If the account branch is auto-generation enabled, then the account number gets auto-generated.

Account Class
Specify the account class or select the account class of the customer from the option list provided.

Special Account No Generation
Check this box to generate a special account number in the ‘Account’ field.

Click ‘Default’ button to view the account generation details through ‘Account Number Generation’ screen.

US Resident Status

Permanent US Resident Status
Check this box to indicate that the corresponding director is a permanent US resident.

Visited US in last 3 years?
Check this box to indicate that the beneficial owner has visited US in the last three years.

2.11.3 Capturing Customer MIS
You can capture the MIS details for the customer, if any by clicking ‘MIS’ button in the Application Entry screen.
2.11.4 Capturing Customer Account MIS

You can capture the MIS details for the Customer Accounts by clicking ‘Customer Account MIS’ button in the Application Entry Screen.

The ‘Customer Account MIS’ screen gets displayed where you can maintain the MIS details.
2.11.5 Details Tab

The address and employment related details of the customer corresponding to the Lead Id selected are displayed in this tab. You can modify these details if required.

In this screen, you can capture multiple address and employment details, if required.

2.11.6 Financials Tab

You can capture the financial details corresponding to the customer in this screen.
Income Details

You can capture the following details corresponding to the finance applicant’s income:

**Income Type**
Select the type of income associated with the customer from the drop-down list provided. The following options are available:

- Salary
- Rent
- Business
- Others

**Currency**
Specify the currency in which the customer draws his income or select the currency from the option list provided.

**Amount**
Specify the amount that the customer draws as his income.

**Frequency**
Select the frequency at which the customer earns income. The following options are available in the drop-down list:

- Daily
Liability Details

You can capture the following details corresponding to the finance applicant’s liabilities:

Liability Type
Select the type of the liability from the following options provided in the drop-down list:
- Finance
- Lease
- Rent
- Others

Liability Sub Type
Specify the sub type corresponding to the liability.

Frequency
Select the frequency at which the customer pays his liability amount. The following options are available in the drop-down list:
- Daily
- Weekly
- Monthly
- Quarterly
- Half Yearly
- Yearly

Amount
Specify the amount that the customer pays as his liability.

Account Balance
Specify the balance associated with the liability account.

Start Date
Specify a start date for the liability or select the start date by clicking the ‘Calendar’ icon.

End Date
Specify an end date for the liability or select the end date by clicking the ‘Calendar’ icon.

Asset Details

Type
Select the type of the asset from the following options available in the drop-down list:
- Vehicle
- Home
- Others

Asset Sub Type
Specify the sub type associated with the asset.
Description
Specify a suitable description for the asset type.

Asset Value
Specify the value associated with the asset.

Vehicle
You can specify the following details for the asset type ‘Vehicle’.

Make
Specify the make of the vehicle.

Model
Specify the model of the vehicle.

Manufacturing Year
Specify the year of manufacture of the vehicle.

Body
Specify the body details of the vehicle.

Reg#
Specify the registration number of the vehicle.

Home

Address Line 1-3
Specify the address of customer’s residence in the three Address lines provided.

Width
Specify the width of the customer’s residence.

Length
Specify the length of the customer’s residence.

Occupancy
Specify the number of people who occupy of the customer’s residence.

2.11.7 Requested Tab
The details related to the requested finance corresponding to the Lead Id selected are displayed in this tab. You can modify these details if required. If you have selected an 'Enquiry ID' for the customer, then the requested details that have been stored for the corresponding finance proposal are displayed here.
You can also capture the following itemization details corresponding to the requested finance:

**Finance Requested**

**Requested Currency**
Specify the currency for transaction. The adjoining option list displays all valid currencies maintained in the system. You can select the appropriate one.

**Requested Amount**
Specify the amount requested corresponding to the itemization specified.

**Tenor (In Months)**
Enter the tenor in months.

**Rate**
Enter the profit rate for the finance.

**Down Payment**
Specify the amount paid as Down Payment.

**Promotion Id**
Specify a unique 4-character alphanumeric code to identify the promotion in the system.

**No of Installments**
Specify the requested Number of Finance Installments/Schedules.

**Frequency**
Specify the requested Finance Schedule Frequency.

**Unit**
Select the requested Finance Schedule Frequency Unit/Basis from the adjoining drop down list.

The system defaults the values of the following in the loan block in the underwriting stage:
- No of installments
- Frequency
- Unit
Financing against Salary
Check this box to indicate that the finance should be associated with the applicant salary account.

Financing Purpose
Give a brief description on the purpose of financing.

Itemization Details

Itemization
Specify the tenor itemization that is required. For example, you can specify the itemizations like ‘Booking Amount’, ‘Payment’, ‘Interiors’ etc.

Amount
Specify the amount requested corresponding to the itemization specified.

Comments
Give your comments, if any corresponding to the itemization.

2.11.8 Limits Tab
You can capture the details related to the limits provided by the customer in this tab.

Liability Details

Liability Number
Specify the Liability Number. If the Liability Number is customer group then all customers under this group should have same Liability Number.

Liability Name
Specify the Liability Name here. A maximum of 35 characters are allowed in this field.

Liability Branch
Specify the branch in which liability is associated.
Liability Currency
Specify the currency with which the liability is associated. This cannot be changed post authorization.

Overall Limit
Specify the overall limit amount for that liability. Value entered in the field will be in the currency stated above. If liability is of customer group then overall limits stated will be common to all the customers.

Line Details

Line Code
Specify the Line Code to which the liability ID is to be associated with. Allocating credit limits for the Line-Liability combination can be done. The customer(s) who fall under this Liability Code will in turn avail credit facilities under this Credit line.

By linking a Credit Line to a Liability code the customer also gets linked to the Credit Line. This is true because a Liability code has been assigned to every credit seeking customer and the credit facilities granted to the customer are defined and tracked against this code.

Line Serial
Each time a customer - line code combination is specified, Oracle FLEXCUBE ELCM system assigns a unique serial number to the combination. This serial number is unique to the line-liability code combination. Thus, for every new record entered for a Line-Liability combination, a new serial number is generated. The Line - Liability - Serial number forms a unique combination.

Line Branch
Select the line branch code from the adjoining option list.

Main Line Code
Specify the main line code. The adjoining option list displays all valid main line codes maintained in the system. You can choose the appropriate one.

Line Currency
Specify the currency in which the facility is defined. The currency that has been selected will have the following implications:

- The limit amount that has been specified for this Line-Liability combination is taken to be in this currency.
- The line that has been defined will be available for Utilization only in the line currency, unless specified otherwise under Currency Restrictions in this screen.

Once the entry is authorized you cannot change the currency.

If the limit allotted to this Line-Liability combination can be utilized by accounts and transactions in currencies other than the limit currency, the limit utilization will be arrived at by using the mid rate for the currency pair as of that day.

Expected Limit Amount
Enter the expected limit amount.

Collateral Amount
The system displays the collateral amount here.

Effective Line Amount Basis
For defining drawing power of line the elements mentioned below are treated as the basis for the effective line amount calculation.
- Limit Amount + Collateral Contribution
- Maximum Credit Turnover Allowed
- Minimum Limit

**Effective Line Amount**

The effective line amount basis will be validated for the following criteria:

- Effective line amount basis will be defaulted from the template
- Effective line amount basis will be made as a mandatory field
- Effective line amount basis will be allowed to change only before first authorization of line

The Effective Limit Amount can be modified only before the first authorization of the Line.

**Additional Line Amount**

Enter the effective line amount.

**Pool Details**

**Pool Code**

Specify the Pool Code here. The pool code assigned to each collateral pool can be linked to a Liability while creating credit limits.

**Pool Description**

Specify a brief description of the collateral pool here.

**Pool Currency**

Specify the currency in which the Collateral Pool has to be maintained.

**Pool Amount**

The entire Collateral Linked amount will be displayed in this field.

**Pool Utilized**

This field displays the pool amount that has been linked to a various credit lines, hence displaying the total pool amount utilized at any point in time.

2.11.9 **Collaterals Tab**

You can capture the details related to the collaterals provided by the customer in this tab.
In this screen, specify the following details to facilitate vehicle evaluation:

**Collateral Details**

**Collateral Branch**
Select the finance applicant’s collateral branch from the adjoining option list.

**Collateral ID**
Select the collateral ID from the adjoining option list.

**Collateral Description**
Give a brief description on the collateral.

**Collateral Currency**
Select the collateral currency from the adjoining option list.

**Collateral Value**
Specify the collateral value.

**Start Date and End Date**
Specify the tenor of the collateral using the Start Date and End Date fields. The collateral is considered effective only during this period.
Collateral Category
Select the collateral category from the adjoining option list.

Collateral Type
Select the collateral from the adjoining drop down list.

The options are:
- Market based
- Guarantee
- Normal

Linked Percent
Specify percentage of the part of the collateral amount which has to be linked to the pool.

Linked Amount
Specify the part of the collateral amount which has to be linked to the pool.

Haircut %
Specify the bank’s margin (Haircut) to be assigned for Collateral. Haircut% applied by the system as per the Haircut schedule would be displayed here.

Revaluate Collateral
Check this box to revaluate the collateral.

Revaluation Date
Specify the date on which the next revaluation has to be done.

Revision Date
Specify the date on which this collateral has to be revisited for review.

Charge Type
Select the charge type from the adjoining drop down list:
- Lien
- Pledge
- Hypothecation
- Mortgage
- Assignment
- This is only for information and not for processing.

Utilization Order
Specify the utilization order.

Commitment Product
Select the product code from the adjoining option list to be used for creating the commitment contract.

In this screen, specify the following details to facilitate vehicle evaluation:

Market Value Based

Security ID
Select the security id from the option list.
Number of units/Nominal value
Specify the number of units.

Cap Amount
Specify the cap amount.

Guarantor Based

Guarantor ID
Select the Guarantor Id from the option list.

Rating
The system displays the rating.

Vehicle Details
You can capture the details of the vehicle which is to be evaluated in the following fields:

Identification Number
Enter the unique identification number associated with the vehicle.

Year
Specify the year of manufacture for the vehicle.

Make
Specify the make of the vehicle.

Model
Specify the vehicle model.

Body
Specify the vehicle body details.

Usage
Specify the mileage used by the vehicle till date.

Note
For more details on capturing Collateral details, refer the chapter titled ‘Maintaining Collateral Details’ in Enterprise Limits and Collateral Management user manual.

These details will be used at the underwriting stage to evaluate the vehicle.

2.11.10 Comments Tab

In this tab, you can specify comments, if any, related to the finance application.
You can specify the following details here:

**Sequence Number**
The sequence number is automatically generated by the system.

**Comments**
Specify comments, if any, to be associated with the finance application.

**Comment By**
The system defaults the name of the commenter.

**Comment Date**
Specify the date on which the comment was given or select the date by clicking the ‘Calendar’ icon.

### 2.11.11 Capturing Document Details

You can capture the customer related documents in central content management repository through the ‘Documents’ screen. Click ‘Documents’ button to invoke this screen.
Here, you need to specify the following details:

**Document Category**
Specify the category of the document to be uploaded.

**Document Reference**
The system generates and displays a unique identifier for the document.

**Document Type**
Specify the type of document that is to be uploaded.

**Upload**
Click ‘Upload’ button to open the ‘Document Upload’ sub-screen.

In the ‘Document Upload’ sub-screen, specify the corresponding document path and click the 'Submit' button. Once the document is uploaded through the upload button, the system displays the document reference number.

**View**
Click ‘View’ to view the document uploaded.

In 'Istisna Lending' process, ‘Document Upload’ feature is not available in all the stages. Its availability in this process is given below:

<table>
<thead>
<tr>
<th>Stage Title</th>
<th>Function Id</th>
<th>Doc Callform Exists</th>
<th>Upload(Available/Not Available)</th>
<th>View(Available/Not Available)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Entry</td>
<td>ORDISTAE</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Application Verification</td>
<td>ORDISTAV</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Application Management Verification</td>
<td>ORDISTMV</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Stage Title</td>
<td>Function Id</td>
<td>Doc Callform Exists</td>
<td>Upload(Available/Not Available)</td>
<td>View(Available/Not Available)</td>
</tr>
<tr>
<td>------------------------------------------------</td>
<td>-------------</td>
<td>---------------------</td>
<td>---------------------------------</td>
<td>------------------------------</td>
</tr>
<tr>
<td>Internal Blacklist Check</td>
<td>ORDISTKI</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>External Blacklist Check</td>
<td>ORDISTKE</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Underwriting</td>
<td>ORDISTUD</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Finance Approval</td>
<td>ORDISTSTAR</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Document Verification</td>
<td>ORDISTDV</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>Customer / Account / Facility / Finance / Collateral Creation</td>
<td>ORDISTMCU</td>
<td>Available</td>
<td>Available</td>
<td>Available</td>
</tr>
<tr>
<td>User Acceptance</td>
<td>ORDISTUSA</td>
<td>Not Available</td>
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</tr>
<tr>
<td>Disbursement of Istisnaa</td>
<td></td>
<td>Not Available</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Manual Liquidation</td>
<td>ORDISTPMT</td>
<td>Not Available</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 2.11.12 Customer Channel Button

You can capture the information of channels like Internet Banking, Interactive Voice Response, Mobile, ATM, and Credit Card at customer level. Click 'Customer Channels' button to specify the details relating to channels.
Specify the following details:

**Banking Channels**
Specify the banking channels code. Alternatively, you can select the list of channels from the option list. The list displays the channels maintained in the system.

**Banking Channel Name**
The system displays the name of the banking channel.

**Remarks**
Specify remarks for the banking channel subscription.

### 2.11.13 Account Channel Button

You can capture the information of channels like Internet Banking, Interactive Voice Response, Mobile, ATM, and Credit Card at customer level. Click ‘Account Channels’ button to specify the details relating to channels.
Specify the following details:

**Banking Channels**
Specify the banking channels code. Alternatively, you can select the list of channels from the option list. The list displays the channels maintained in the system.

**Banking Channel Name**
The system displays the name of the banking channel.

**Remarks**
Specify remarks for the banking channel subscription.
To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option.

All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task.

The system displays the information message as "...xxx Acquire Successful"

Click ‘Ok’ to proceed to the next stage. To select the acquired task for the next stage, select ‘Acquired’ under ‘Standard’ option in the ‘Task’ menu. All the tasks that have been successfully acquired are displayed in the right side of the screen. Search for your workflow reference number and click the ‘Workflow Ref No’ to open ‘Istisna Finance Application Verification’ screen.

2.12 Application Verification Stage

The information captured in the previous stage is verified in the Application Verification stage. Application verification is carried out by the user role ‘CMROLE’.
You can key-in the finance application details required in ‘Istisna Application Verification’ screen.

The details related to the finance application entry are displayed in this screen, which can be verified by the verifier. The details cannot be modified in this stage, but comments can be added appropriately. On completion of this stage, the advices that are maintained for the stage are generated.

The verifier can either send the application back to the previous stage if the information provided is not adequate or can cancel it if the information captured is not satisfactory.

If the application details are verified successfully, the verifier can proceed with the processing of the application by selecting ‘PROCEED’ as the Outcome. The verifier can select ‘REJECT’ to return the process to previous stage for data correction or ‘CANCEL’ to terminate the process.

On successful verification a message, stating that the task is successfully completed, gets displayed.

To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option. All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task.

The system displays the information message as "xxx Acquire Successful"

2.13 Application Management Verification Stage

The information captured in the previous stage is verified for the second time and for second level approval in the Application management Verification stage. Application verification is carried out by the user role ‘CMROLE’.

You can key-in the finance application details required in ‘Istisna Application Management Verification’ screen.
The details related to the finance application entry are displayed in this screen, which can be verified by the verifier. The details cannot be modified in this stage, but comments can be added appropriately. On completion of this stage, the advices that are maintained for the stage are generated.

The verifier can either send the application back to the previous stage if the information provided is not adequate or can cancel it if the information captured is not satisfactory.

If the application details are verified successfully, the verifier can proceed with the processing of the application by selecting ‘PROCEED’ as the Outcome. The verifier can select ‘REJECT’ to return the process to previous stage for data correction or ‘CANCEL’ to terminate the process.

On successful verification a message, stating that the task is successfully completed, gets displayed.

To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option. All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task.

The system displays the information message as "xxx Acquire Successful"
2.14 **Internal Blacklist Check Stage**

The information against Internal KYC and SDN checks are verified in Internal blacklist check stage.

Only users belonging to the ‘CEROLE’ (Compliance Executive) can perform this task. If you have requisite rights, acquire it from the list by clicking the ‘Acquire’ button adjoining the desired task. The following screen will be displayed.

The task will be moved to the ‘Assigned’ task list. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button. Go to the ‘Acquired’ task list and double-click on the record to invoke the following screen.

The system displays all the customers associated with the finance application with internal status displaying whether the customer information is available or not.

Click ‘Review’ button to view all customer information and perform KYC and SDN checks.
The KYC Review Screen (STSKYCMN) and SDN Review Screens (ORSSDNMN) are displayed.
Once reviewed the verifier provides the review status and remarks.

You can perform a check on the customer record based on the KYC Review and SDN Review screens and choose the internal KYC status and SDN status respectively based on the review. You need to query on the records using all or a combination of the following criteria:

- Customer Number
- First Name
- Last Name
- Date Of Birth
- Country
- Internal
- Internal Remarks
- External
- External Remarks
- SDN status
- Review

Click the ‘Query’ button to view all records that match the specified criteria.

If the customer details do not match any of the displayed records, select the action ‘CLEARED’ from the drop-down list adjoining the ‘Audit’ button. Click the ‘Save’ icon in the tool bar to save the record. The system displays the information message as "The task is completed successfully. The Workflow Reference Number is ...xxx"

2.15 **External Blacklist Check Stage**

The information against external KYC and SDN checks are verified in external blacklist check stage.

Only users belonging to the ‘CEROLE’ (Compliance Executive) can perform this task. If you have requisite rights, acquire it from the list by clicking the ‘Acquire’ button adjoining the desired task. The following screen will be displayed.

The task will be moved to the 'Assigned' task list. Select the checkbox against your 'Workflow Ref No' and click 'Acquire' button. Go to the 'Acquired' task list and double-click on the record to invoke the following screen.
The system displays all the customers associated with the finance application with internal status displaying whether the customer information is available or not.

Click ‘Review’ button to view all customer information and perform KYC and SDN checks.
The KYC Review Screen (STSKYCMN) and SDN Review Screens (ORSSDNMN) are displayed.

Once reviewed the verifier provides the review status and remarks.

You can perform a check on the customer record based on the KYC Review and SDN Review screens and choose the external KYC status and SDN status respectively based on the review. You need to query on the records using all or a combination of the following criteria:

- Customer Number
- First Name
- Last Name
- Date Of Birth
- Country
- Internal
- Internal Remarks
Click the ‘Query’ button to view all records that match the specified criteria.

If the customer details do not match any of the displayed records, select the action ‘CLEARED’ from the drop-down list adjoining the ‘Audit’ button. Click the ‘Save’ icon in the tool bar to save the record. The system displays the information message as “The task is completed successfully. The Workflow Reference Number is …xxx”

Click ‘Ok’ to proceed to the next stage. To select the acquired task for the next stage, select ‘Acquired’ under ‘Standard’ option in the ‘Task’ menu. All the tasks that have been successfully acquired are displayed in the right side of the screen. Search for your workflow reference number and click the ‘Workflow Ref No’ to open ‘Istisna Finance Underwriting’ screen.

### 2.16 Underwriting

In this stage, the bank assesses the eligibility of the borrower for the requested finance offer, based on the analysis of the borrower’s financial ratios and credit scores. The bank also obtains credit details from external agencies and field investigation agencies. The tasks in underwriting stage are also carried out by the user role ‘CMROLE’.

After ascertaining the eligibility of the customer, the bank provides multiple finance offers for the borrower and uses one offer chosen by the customer to generate payment schedule and schedule details. The advices that are maintained for the stage are generated on completion of the stage.

In this stage, the bank also conducts vehicle evaluation based on the details that have been captured at the ‘Application Entry’ stage. This evaluation can be done with details from an external agency in the collateral tab.

This section contains the following topics:

- Section 2.16.1, "Collateral Tab"
- Section 2.16.2, "Credit Score Tab"
- Section 2.16.3, "Bureau Tab"
- Section 2.16.4, "Ratios Tab"
- Section 2.16.5, "Financing Tab"
- Section 2.16.6, "Component Tab"
- Section 2.16.7, "Charges Tab"
- Section 2.16.8, "Investigation Tab"
- Section 2.16.9, "Comments Tab"

#### 2.16.1 Collateral Tab

You can carry out the evaluation of vehicles in the collateral tab. Here, the details provided as part of the ‘Application Entry’ stage are defaulted, which you can modify. The evaluation can be done by interfacing with external agencies.
In this screen, capture the following details:

**Vehicle Details**

You can modify the details of the vehicle which is to be evaluated in the fields listed below.

**Identification Number**
Enter the unique identification number associated with the vehicle.

**Year**
Specify the year of manufacture for the vehicle.

**Make**
Specify the make of the vehicle.

**Model**
Specify the vehicle model.

**Body**
Specify the vehicle body details.

**Usage**
Specify the mileage used by the vehicle till date.
You can retrieve vehicle details from an external agency either by specifying the identification number for the vehicle or all of the following fields:

- Year
- Make
- Model
- Body
- Usage

**Valuation Source**
Select the valuation source from the adjoining drop-down list. The options are:

- INTERNAL
- NONE

Select ‘INTERNAL’ if you wish the evaluation to be done by interfacing with an external agency.

**Status**
Select the status from the adjoining drop-down list. The options are:

- REQUIRED
- PENDING
- COMPLETED
- NOT REQUIRED
- NOT AVAILABLE

The evaluation will be done only if the valuation source is selected as ‘INTERNAL’ and the status is ‘RECOMMENDED’. For any other combination of values for the two fields, the system will display an error message and will not proceed with the evaluation till the values are set as specified above.

After entering the required details, select ‘VERIFY’ as the Outcome and click ‘Save’. If you have indicated that evaluation should be done you will not be allowed to select ‘PROCEED’ or ‘CANCEL’ as the Outcome till the verification has been successfully done.

The system will display a message stating that the task is successfully completed on saving the record.

To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option. All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task.

The system displays the information message as "...xxx Acquire Successful"

Click ‘Ok’ to proceed to the next stage which will again be the underwriting stage. To select the acquired task for the next stage, select ‘Acquired’ under ‘Standard’ option in the ‘Task’ menu. All the tasks that have been successfully acquired are displayed in the right side of the screen. Search for your workflow reference number and click the ‘Workflow Ref No’ to open ‘Istisna Underwriting’ screen.

The system will invoke the external valuation agency for vehicle evaluation. You can view the details in the collateral tab. In the collateral tab, click the ‘Evaluate’ button. The system will check for the data within the FLEXCUBE database. If there are none for the corresponding
vehicle, it will try to obtain the details from the external agency and display them in the ‘Vehicle Evaluator’ screen.

In this screen, you can view the information available for the vehicle based on the information provided by you. If the information in this screen matches the details available in the system database for the same vehicle, the status is updated to ‘COMPLETED’ in the collateral tab. If it does not match, then the status is updated to ‘NO DATA’.

**Note**

For more details on capturing Collateral details, refer the chapter titled ‘Maintaining Collateral Details’ in Enterprise Limits and Collateral Management user manual.

Once the verification is completed, you can select the Outcome as ‘PROCEED’ and move to the next stage.

### 2.16.2 Credit Score Tab

The credit score tab is used to calculate the credit score details of the customer. You can also interface with external Credit engines and display recommendations and report. Internal Credit engine obtains information from customer and calculates credit score and displays system recommendation.
The set of questions used to assess the credit rating of a prospective finance customer, associated Rule Id are displayed in this screen. You can specify the following details here:

System defaults the Category and Question as maintained in the Rule.

You can select the Answer from the option list.

Click 'Calculate' button to calculate the credit score and the grade, based on the formula maintained for calculating the credit score. The 'Grade' and the 'Score' are displayed based on this calculation.

2.16.3 **Bureau Tab**

You can interface with external credit bureaus and view report obtained from them in 'Bureau' tab. Based on the reports that are obtained from the external bureaus, the underwriter determines whether to approve the finance to the customer or not.
In the application entry stage, if the external credit required flag is checked, the bureau report gets generated in the underwriting stage.

If the credit bureau is not checked in the application entry stage, the underwriter can verify it in the underwriting stage by giving status as Required and Outcome as Verify. On giving the outcome as verify the credit bureau verification happens and the application moves to underwriting stage again.

The credit agencies and the bureaus maintained for the Application Category are displayed in this screen: You can capture the remarks and recommendations from these agencies in this tab. You can also view the credit report obtained from the agencies and bureaus.

**Credit Bureau Details**

**Customer Id**
The identification of the finance customer gets displayed here.

**Bureau**
The credit bureau maintained for the Application Category in ‘Application Category Maintenance’ gets displayed here.

**Status**
Select the status for the credit bureau check from the following options in the drop-down list:
- Completed
- Pending

**Remarks**
Specify remarks, if any, associated with the finance application.

**External Credit Rating**

**External Agency**
Specify the external agency that you want to use for the evaluation. If you do not specify a value here, the system will display an error message.

**Recommended**
Select the recommendation of the credit agency for the finance requested from the following options provided in the drop-down list:
- Recommended
- Not Recommended

**Remarks**
Specify remarks, if any, associated with the finance application.

**Status**
The following statuses are available:
- Required
- Pending
- Completed
- Not Required
- Not Available

The evaluation will be done only if the external agency has been specified and the ‘Recommended’ field has the value ‘Recommended’ status is ‘RECOMMENDED’. For any other combination of values for the two fields, the system will display an error message and will not proceed with the evaluation till the values are set as specified above.

After entering the required details, select ‘VERIFY’ as the Outcome and click ‘Save’. If you have indicated that evaluation should be done you will not be allowed to select ‘PROCEED’ or ‘CANCEL’ as the Outcome till the verification has been successfully done.

The system will display a message stating that the task is successfully completed on saving the record.

To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option. All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task which will be the underwriting stage again.

The system displays the information message as “The task is completed successfully. The Workflow Reference Number is …xxx”

Click ‘Ok’ to proceed to the next stage. To select the acquired task for the next stage, select ‘Acquired’ under ‘Standard’ option in the ‘Task’ menu. All the tasks that have been successfully acquired are displayed in the right side of the screen. Search for your workflow reference number and click the ‘Workflow Ref No’ to open ‘Istisna Underwriting’ screen.

The system will invoke the external valuation agency for credit evaluation. You can view the details in the bureau tab. This includes the score assigned by the agency for the customer.

In this screen, you can view the information available for the customer by clicking the ‘Report’ button under the field ‘Status’ in the External Credit Rating section. If the information is available, the status is updated to ‘COMPLETED’ in the collateral tab. If it does not match, then the status is updated to ‘NO DATA’.

Once the verification is completed, you can select the Outcome as ‘PROCEED’ and move to the next stage.

You can click ‘Report’ button adjacent to credit rating record or credit bureau record to view the report obtained from the credit rating agency or the credit bureau.

The following reports can be viewed:
### Summary 1

![Summary 1](image-url)

### Summary 2

![Summary 2](image-url)

### Trade Lines

![Trade Lines](image-url)
Public Records

<table>
<thead>
<tr>
<th>Record Type</th>
<th>Status</th>
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<th>Final Date</th>
<th>Satisfied Date</th>
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<tbody>
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<td></td>
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</tbody>
</table>

Collections

<table>
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<tr>
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<th>High Balance</th>
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<th>Balance Date</th>
<th>Open Date</th>
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</tr>
</thead>
</table>

Fraud Messages

<table>
<thead>
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Inquiries

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<th>Inquiry Date</th>
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Also Known As

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<th>MI</th>
<th>Last Name</th>
<th>Suffix</th>
<th>Bonus First Name</th>
<th>Bonus MI</th>
<th>Bonus Last Name</th>
<th>Bonus Suffix</th>
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Consumer Statements

<table>
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<th>Consumer Statement</th>
<th>1 of 1</th>
<th>Report State</th>
<th>Test</th>
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<tbody>
<tr>
<td></td>
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</tbody>
</table>
2.16.3.1 Capturing Loan MIS Details

You can capture the Finance MIS details by clicking ‘Finance MIS’ button in ‘Istisna Finance Underwriting’ screen.

The ‘Finance MIS’ screen gets displayed where you can capture the details.

2.16.3.2 Capturing Loan UDF Details

You can capture the Finance UDF details by clicking ‘Finance Fields’ button in ‘Istisna Finance Underwriting’ screen.
The ‘Finance UDF’ screen gets displayed where you can capture the details.

### 2.16.4 Ratios Tab

In the ‘Ratios’ tab, the system calculates the stated and actual income/debt ratios and also calculates the ratio based on ‘What if payment amount’.

The stated income and debt of the customer are displayed here. You can capture the following additional details here.

**Actual**

**Monthly Income**
Specify the actual monthly income of the customer based on documentary proof provided.
**Monthly Debt**
Specify the actual monthly debt of the customer based on documentary proof provided.

Click ‘Calculate Ratios’ button to calculate the asset/ liability ratios for the customer.

**What if Pmt Amt**
Specify the EMI amount that the customer is ready to pay.

Click ‘Update Ratio’ button to update the asset/ liability ratios for the customer, taking into account the EMI payments also.

The ratios for Installment, Finance To Value and Disposable Income are calculated for the following conditions:
- Stated Before
- Stated After
- Actual Before
- Actual After

**2.16.5 Financing Tab**

In the ‘Financing’ tab, the system displays the list of the multiple finance offers that are attached to the application category specified. If you have selected an ‘Enquiry ID’ for the customer, then the finance details that have been stored for the corresponding finance proposal are displayed here. You can modify these details, if required.

Specify the following details:

**Pricing ID**
Based on the formula maintained in ‘Pricing Maintenance’ screen, the system automatically applies a price ID to the application. However, you can apply a different price ID that matches the application. You can select a different price ID from the option list.
If you change a price ID selected by the system and reapply a different price ID, the system changes the score of the pricing rule. The score determines the price ID to be automatically applied.

Click ‘Apply’ button to apply the selected price ID to the finance.

The details related to the finance offer like the number of installments, finance branch, frequency, unit, rate etc. are displayed here. Select the required offer by clicking the ‘Check’ option and click then click the ‘Apply’ button to apply the selected finance offer. The details corresponding to the selected finance offer are displayed in ‘Finance Details’ section. You can modify these details, if required, and click ‘Apply’ button to calculate the schedule details.

The offers maintained at the category level is displayed in the multiple offers block. The system compares the number of installments, frequencies and unit with the value in the requested tab at application entry stage. The rate in the offers block is compared with rate maintained in the pricing Id. The system applies that offer which matches with the mentioned criteria in the offer block. If the offer fails to match then a new row is added which will take its value from the pricing ID.

**Down Payment**

The system displays the calculated Down Payment amount from the entry stage. If the value is not given in the entry stage then the Down Payment Amount gets calculated based on the Down Payment %.

**Down Payment %**

The system captures the Down Payment percentage value. This value should not be a negative value. However, you can modify it.

**Effective Date**

The system captures the effective date of user defined elements. However, you can modify it in the underwriting stage.

**User Defined Element Values**

The system supports multiple User Defined Elements here based on the effective dates maintained.

**UDE Id**

Select the User Defined Element Id from the adjoining option list.

**Value**

Specify the UDE value.

**Rate Code**

Select the rate code for UDE from the adjoining option list.

**Code Usage**

Select the code usage from the adjoining drop down list.

**Resolved Value**

The system defaults the system revised UDE value.

**Intermediary**

System displays the intermediary details including the compensation percentage for each Intermediary, based on the Intermediary group maintained in Application Entry stage. However, you can modify it.
The payment schedules are derived based on the offer selected.

**Note**
You can select only one finance offer in this screen.

### 2.16.6 Component Tab

In 'Component' tab, the system calculates and displays the payment schedules and the schedule details based on the finance offer selected. If you have selected an ‘Enquiry ID’ for the customer, then the schedule details that have been stored for the corresponding finance proposal are displayed here. You can modify them, if required.

The following details related to the schedule are displayed here:

- Component name
- Schedule type
- First due date
- Number
- Frequency
- Units
- Amount

For each component of the components listed, the system calculates and displays the details like the Due Date, Amount Due, EMI Amount and Amortized Principal.
2.16.7 Charges Tab

In ‘Charges’ tab, the system calculates and displays charges, if any applicable.

The system calculates and displays the charge details associated with the finance. The following details are displayed:

- Component Name
- Event Code
- Associated currency
- Amount

**Waive**
Check this box to waive the charges associated with the finance.

2.16.8 Investigation Tab

In this tab, the system captures the field investigation details associated with the customer.
The following details related to the customer can be captured here:

- Verification Type
- Verification agency

You can view the investigation report associated with the customer by clicking the ‘Report’ button.

2.16.9 Comments Tab

In this tab, you can capture the comments by the users.
You can capture the following details:

**Comments**
Specify comments, if any, to be associated with the finance application.

**Comment By**
The system defaults the name of the commenter.

**Comment Date**
Specify the date on which the comment was given or select the date by clicking the ‘Calendar’ icon.

If the underwriting stage is successfully completed, the underwriter can proceed with the processing of the application by selecting ‘PROCEED’ as the Outcome. The underwriter can select ‘REJECT’ to return the process to previous stage for data correction or ‘CANCEL’ to terminate the process.

On successful completion a message, stating that the task is successfully completed, gets displayed.

To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option. All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task.

The system displays the information message as "...xxx Acquire Successful"

Click ‘Ok’ to proceed to the next stage. To select the acquired task for the next stage, select ‘Acquired’ under ‘Standard’ option in the ‘Task’ menu. All the tasks that have been successfully acquired are displayed in the right side of the screen. Search for your workflow reference number and click the ‘Workflow Ref No’ to open ‘Istisna Application Approval’ screen.
2.17 Finance Approval Stage

In the Finance Approval stage, the approver verifies the finance application, analyzes the applicant’s financial status, credit rating and field investigation reports and based on the credit worthiness of the customer approves the finance offered to the customer.

You can key-in the finance application details required in ‘Istisna Application Approval’ screen.

Users belonging to user role ‘CMROLE’ are authorized to perform these tasks.

The approver can send the application back to the previous stage if the information provided is not adequate or choose to cancel it if the information captured is not satisfactory.

If the application details are verified successfully, the approver can proceed with the processing of the application by selecting ‘PROCEED’ as the Outcome. The approver can select ‘RETURN’ to return the process to previous stage for data correction or ‘CANCEL’ to terminate the process.

On successful completion, a message stating that the task is successfully completed gets displayed.

To acquire the next stage, you need to go to the ‘Task’ menu and select ‘Assigned’ under ‘Standard’ option. All tasks that have been successfully completed are listed in the right side of the screen. Select the checkbox against your ‘Workflow Ref No’ and click ‘Acquire’ button at the top of the screen to acquire the next stage of the task.
The system displays the information message as "...xxx Acquire Successful"

Click ‘Ok’ to proceed to the next stage. To select the acquired task for the next stage, select ‘Acquired’ under ‘Standard’ option in the ‘Task’ menu. All the tasks that have been successfully acquired are displayed in the right side of the screen. Search for your workflow reference number and click the ‘Workflow Ref No’ to open ‘Istisna Finance Document Verification’ screen.

If you have checked the option ‘Auto Decision Required’ during Application Entry stage, the based on the applicant credit score – auto decision mapping maintained in ‘Auto Decision’ screen, the system decides whether to approve the finance or not. The system makes one of the following decisions in that case:

- Auto Approved
- Recommend Approval
- Recommend Reject
- Auto Rejected

If the auto decision made by the system is ‘Auto Approval’, you can skip the finance approval stage.

If the auto decision made by the system is ‘Recommend Approval’ or ‘Recommend Reject’, you need to manually verify and confirm the decision at this stage.

If the auto decision made by the system is ‘Auto-Reject’ then the application moves back to the application entry stage.

If any price group is associated with the application category, then the system will apply auto pricing after proceeding the Application Entry stage by considering the default ‘Price ID’ linked to the pricing group. Further, based on the selected finance offer, the finance is applied and schedules are defaulted. However, at underwriting stage, the underwriter may proceed or re-apply the finance by selecting a different finance offer.

Any advices maintained for this stage are generated after the completion of the stage.

2.18 Document Verification Stage

In the Document Verification stage, the documents captured in the previous stages are verified. It is ensured that all documents in the checklist maintained are obtained from the customer. In this stage, the application and applicant information captured as part of the previous stages undergoes a final verification.

Users belonging to user role ‘CMROLE’ are authorized to perform these tasks.

You can key-in the Finance application details required in ‘Istisna Document Verification’ screen.
The verifier can choose to send the application back to the previous stage if the information provided is not adequate or choose to cancel it if the information captured is not satisfactory.

If the applicant, application and document details are verified successfully, the verifier can proceed with the processing of the application by selecting ‘PROCEED’ as the Outcome. The verifier can select ‘RETURN’ to return the process to underwriting stage for data correction or ‘CANCEL’ to terminate the process.

On successful completion, a message stating that the task is successfully completed gets displayed. The customer, customer account, collateral etc. are created in the system on completion of the Document verification stage.

2.19 **Message Generation**

In this stage generation of offer letter and sending the contractual agreements takes place.

2.20 **Finance Application Details Upload**

In this final stage, the finance and collateral are created. Customer is also created if the applicant is a new customer. Customer account is also created if information is captured for the same.

The system creates a Customer / Finance / Collateral / Facility / Account in Oracle FLEXCUBE with details captured from previous stages. A user in manager level role handles
this stage. The creation of customer, collateral and finance can be verified in ORDITMCU screen.

2.21 User Acceptance Stage

Manual disbursement is done for the accounts created with a manual disbursement product. For accounts created with auto disbursement products, disbursement occurs on save of document verification stage.

The system creates a task ‘Manual Liquidation’ in the ‘Reject’ task list.

2.22 Disbursement of Istisna Stage

In this stage based on the outcome of the previous stage, the disbursement of Istisna for the underlying asset or moving the asset to inventory is decided.

If sale is confirmed, the system will trigger the disbursement of Istisna based on the value date.

If the sale is rejected, the system will display the asset detail capture detail.

2.23 Manual Liquidation Stage

Manual Liquidation is possible only if disbursement is done.

This screen is identical to the ‘CI Payment Detailed’ screen of Oracle FLEXCUBE.
Note
Refer the chapter titled ‘Operations’ in the Islamic Financing User Manual for further details about the other fields in the screen.

If everything is found acceptable, select the action ‘PROCEED’ in the textbox adjoining the ‘Audit’ button in this screen and the process is completed. Otherwise the process displays the following screen.

2.24 Stages in *Istisna* Finance Origination using Oracle BPMN Framework

*Istisna* process flow uses Oracle BPMN framework also with multiple human tasks for workflow stages. The capture and enrichment of information in multiple steps can be dynamically assigned to different user roles, so that multiple users can take part in the transaction. Oracle Business rules are used for dynamic creation of multiple approval stages.

2.24.1 Process Flow Diagram

The process flow diagram given below illustrates the activities carried out during various stages of Retail Islamic Financing using BPMN framework.
2.24.2 Process Matrix

The process matrix given below lists out the different stages, condition to move to next stage, target stage and remarks for each condition.
<table>
<thead>
<tr>
<th>S.N o.</th>
<th>Source Stage</th>
<th>Rules/Conditions for the flow Movement</th>
<th>Target Stage</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Financing transaction initiation</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Application Enrichment</td>
<td>Instance is moved to 'Application Enrichment' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>outcome = &quot;FOLLOW UP&quot;</td>
<td>Application Follow up</td>
<td>Instance is moved to 'Application Follow up' stage, when the user selects the outcome &quot;FOLLOW UP&quot; and saves the task.</td>
</tr>
<tr>
<td>3</td>
<td>Application Follow up</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Application Enrichment</td>
<td>Instance is moved to 'Application Enrichment' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>outcome = &quot;REJECT&quot;</td>
<td>Terminate</td>
<td>Instance will be terminated when the user selects the outcome &quot;REJECT&quot; and saves the task.</td>
</tr>
<tr>
<td>5</td>
<td>Application Enrichment</td>
<td>outcome = &quot;PROCEED&quot; and if Risk evaluation is required</td>
<td>Risk evaluation</td>
<td>Instance is moved to 'Risk evaluation' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
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<tr>
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<td>outcome = &quot;PROCEED&quot; and if Legal Verification is required</td>
<td>Legal Verification</td>
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<tr>
<td>7</td>
<td></td>
<td>outcome = &quot;PROCEED&quot; and if KYC verification is required</td>
<td>Invoke KYC Verification service call</td>
<td>KYC verification service call will be invoked when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
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<td>Rules/Conditions for the flow Movement</td>
<td>Target Stage</td>
<td>Remarks</td>
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<tr>
<td>8</td>
<td>outcome = &quot;PROCEED&quot; and if Collateral evaluation is required</td>
<td>Invoke Collateral evaluation service call</td>
<td>Underwriting Proposal preparation</td>
<td>Instance is moved to Underwriting Proposal preparation stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>9</td>
<td>outcome = &quot;PROCEED&quot; and if Risk evaluation, collateral evaluation, KYC verification and Legal Verification are not required</td>
<td>Underwriting Proposal preparation</td>
<td>Instance is moved to Underwriting Proposal preparation stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>outcome = &quot;RETURN&quot;</td>
<td>Financing transaction initiation</td>
<td>Financing transaction initiation</td>
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</tr>
<tr>
<td>15</td>
<td>Risk Evaluation</td>
<td>outcome = &quot;PROCEED&quot;</td>
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<td>Credit analysis</td>
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<td>Rules/Conditions for the flow Movement</td>
<td>Target Stage</td>
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<tr>
<td>19</td>
<td>Underwriting proposal preparation</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Application Enrichment</td>
<td>Instance is moved to 'Underwriting proposal Review' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
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<td>outcome = &quot;ADDITIONAL INFO&quot;</td>
<td>Application Modification</td>
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<tr>
<td>22</td>
<td>outcome = &quot;REJECT&quot;</td>
<td>Terminate</td>
<td>Instance will be terminated when the user selects the outcome &quot;REJECT&quot; and saves the task.</td>
<td></td>
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<tr>
<td>23</td>
<td>Application Modification</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Underwriting Proposal Review</td>
<td>Instance is moved to 'Underwriting proposal Review' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>24</td>
<td>outcome = &quot;REVIEW&quot;</td>
<td>Underwriting proposal preparation</td>
<td>Instance is moved to 'Underwriting Pre-qualification approval' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
<td></td>
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<tr>
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<td>Underwriting proposal Review</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Sanction Approval</td>
<td>Instance is moved to 'Sanction Approval' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
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<td>outcome = &quot;RETURN&quot;</td>
<td>Underwriting proposal Preparation</td>
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<td>outcome = &quot;REVIEW&quot;</td>
<td>Underwriting Pre-qualification</td>
<td>'Underwriting Pre-Qualification' stage, when the user selects the outcome &quot;REVIEW&quot; and saves the task.</td>
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<td>Finance Approval</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Sanction Letter Review</td>
<td>Instance is moved to 'Sanction Letter Review' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
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<td>Underwriting Proposal Preparation</td>
<td>'Underwriting proposal Preparation' stage, when the user selects the outcome &quot;RETURN&quot; and saves the task.</td>
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<tr>
<td></td>
<td>Finance Additional Approval</td>
<td>outcome = &quot;ADDITIONAL APPROVAL&quot;</td>
<td>Finance Additional Approval</td>
<td>Instance is moved to Finance Additional Approval stage</td>
</tr>
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<td>Finance Additional Approval</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Sanction Letter Customer Signoff</td>
<td>Instance is moved to 'Sanction Letter Customer Signoff when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
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<tr>
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<td>outcome = &quot;RETURN&quot;</td>
<td>Underwriting Proposal Preparation</td>
<td>'Underwriting proposal Preparation' stage, when the user selects the outcome &quot;RETURN&quot; and saves the task.</td>
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<tr>
<td>31</td>
<td>Sanction Letter Customer Signoff</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Documentations and TC verification</td>
<td>Instance is moved to 'Documentations and TC verification' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>32</td>
<td>outcome = &quot;WITHDRAW&quot;</td>
<td>Terminate</td>
<td>Terminate</td>
<td>Instance will be terminated when the user selects the outcome &quot;WITHDRAW&quot; and saves the task.</td>
</tr>
<tr>
<td>S.N o.</td>
<td>Source Stage</td>
<td>Rules/Conditions for the flow Movement</td>
<td>Target Stage</td>
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<tr>
<td>33</td>
<td></td>
<td>outcome = &quot;RENEGOTIATE&quot;</td>
<td>Underwriting Proposal Preparation</td>
<td>Instance is moved to 'Underwriting Proposal Preparation' stage, when the user selects the outcome &quot;RENEGOTIATE&quot; and saves the task.</td>
</tr>
<tr>
<td>34</td>
<td>Documentations and TC verification</td>
<td>outcome = &quot;PROCEED&quot; and Downpayment required = 'Y'</td>
<td>Down payment</td>
<td>Instance is moved to 'Down payment' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>35</td>
<td></td>
<td>outcome = &quot;PROCEED&quot; and Downpayment required = 'N'</td>
<td>Hand-off</td>
<td>Details will be hand off to CI core when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>36</td>
<td></td>
<td>outcome = &quot;FOLLOW UP&quot;</td>
<td>Documentation Follow Up</td>
<td>Instance is moved to 'Documentation Follow Up' stage, when the user selects the outcome &quot;FOLLOW UP&quot; and saves the task.</td>
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<tr>
<td>37</td>
<td></td>
<td>outcome = &quot;ADDITIONAL_INFO&quot;</td>
<td>Underwriting Proposal preparation</td>
<td>Instance is moved to 'Underwriting Proposal Preparation' stage, when the user selects the outcome &quot;ADDITIONAL_INFO&quot; and saves the task.</td>
</tr>
<tr>
<td>38</td>
<td>Documentations follow up</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Documentation &amp; TC verification</td>
<td>Instance is moved to 'Documentations and TC verification' stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>39</td>
<td>Down payment</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Hand-off</td>
<td>Details will be hand off to CI core when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>S.N o.</td>
<td>Source Stage</td>
<td>Rules/Conditions for the flow Movement</td>
<td>Target Stage</td>
<td>Remarks</td>
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</tr>
<tr>
<td>40</td>
<td>Hand-off</td>
<td>Successful Hand off to Core &amp; ‘Post Approval documentation’ is ‘NO’</td>
<td>User Acceptance</td>
<td>Instance is moved to ‘User Acceptance’ stage, when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>41</td>
<td></td>
<td>For any system exceptions</td>
<td>Manual Retry</td>
<td>For any system exception, task will be moved to Manual retry stage</td>
</tr>
<tr>
<td>43</td>
<td>Manual Retry</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>Hand-off</td>
<td>Details will be hand off to CI core when the user selects the outcome &quot;PROCEED&quot; and saves the task.</td>
</tr>
<tr>
<td>45</td>
<td>User Acceptance</td>
<td>outcome = &quot;ACCEPT&quot; and Down payment Required and not done before is ‘YES’</td>
<td>Down Payment</td>
<td>Instance is moved to ‘Down Payment’ stage, when the user selects the outcome &quot;ACCEPT&quot; and saves the task.</td>
</tr>
<tr>
<td>46</td>
<td></td>
<td>outcome = &quot;REJECT&quot; and Disbursed is ‘YES’</td>
<td>Manual Liquidation</td>
<td>Instance is moved to ‘Manual Liquidation’ stage, when the user selects the outcome &quot;REJECT&quot; and saves the task.</td>
</tr>
<tr>
<td>47</td>
<td></td>
<td>outcome = &quot;ACCEPT&quot; and Down payment Required and not done before is ‘NO’</td>
<td>END</td>
<td>Task will be changed to completed status and it will not be available for further movement</td>
</tr>
<tr>
<td>48</td>
<td></td>
<td>outcome = &quot;REJECT&quot; and Disbursed is ‘NO’</td>
<td>END</td>
<td>Task will be changed to completed status and it will not be available for further movement</td>
</tr>
<tr>
<td>49</td>
<td>Down Payment</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>END</td>
<td>Task will be changed to completed status and it will not be available for further movement</td>
</tr>
<tr>
<td>50</td>
<td>Manual Liquidation</td>
<td>outcome = &quot;PROCEED&quot;</td>
<td>END</td>
<td>Task will be changed to completed status and it will not be available for further movement</td>
</tr>
</tbody>
</table>
## 2.24.3 Stages

The following are the stages and their function IDs for BPMN process flow for retail loan Istisna creation (ITRN).

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Stage</th>
<th>Function ID</th>
<th>Stage Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Financing Transaction Initiation</td>
<td>ORDRITIN</td>
<td>In the transaction initiation stage you can capture the customer details like Finance Amount, Maturity Date, Tenor, Credit/debit Account for Payment etc. The documents collected from the customer will be scanned and uploaded along with the application in this stage.</td>
</tr>
<tr>
<td>2</td>
<td>Application Follow up</td>
<td>ORDRITFU</td>
<td>In this stage, you can follow up with the customer if the required documents are not received during transaction initiation stage.</td>
</tr>
<tr>
<td>3</td>
<td>Application Enrichment</td>
<td>ORDRITEN</td>
<td>All the information filled in the application will be verified and missing details will be captured in this stage. You can also capture the asset details of the customer in this stage.</td>
</tr>
<tr>
<td>4</td>
<td>Credit Rating Service</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>5</td>
<td>KYC Review Service</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>6</td>
<td>Collateral Evaluation Service</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>7</td>
<td>Risk Evaluation Service</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>8</td>
<td>Risk Evaluation</td>
<td>ORDRITRK</td>
<td>In this stage, loan application will be evaluated on various risk parameters like external credit rating, scoring etc.</td>
</tr>
<tr>
<td>9</td>
<td>Credit Analysis</td>
<td>ORDRITCA</td>
<td>In this stage, loan application will be evaluated on various credit parameters</td>
</tr>
<tr>
<td>10</td>
<td>Legal Opinion</td>
<td>ORDRITLG</td>
<td>All the legal and regulatory compliance checks will be performed in this stage.</td>
</tr>
<tr>
<td>11</td>
<td>Collateral Evaluation</td>
<td>ORDRITCE</td>
<td>All the collaterals attached with the application will be evaluated in this stage.</td>
</tr>
<tr>
<td>12</td>
<td>Underwriting Proposal Preparation</td>
<td>ORDRITPP</td>
<td>In this stage, the application will be decided to be supported or not based on initial credit write up.</td>
</tr>
<tr>
<td>S.No.</td>
<td>Stage</td>
<td>Function ID</td>
<td>Stage Description</td>
</tr>
<tr>
<td>-------</td>
<td>--------------------------------------------</td>
<td>-------------</td>
<td>-----------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>13</td>
<td>Application Modification</td>
<td>ORDRITMD</td>
<td>In this stage, Account manager collects the details from customer as per the underwriter review points and forward the application for further processing</td>
</tr>
<tr>
<td>14</td>
<td>Underwriting Proposal Review</td>
<td>ORDRITUR</td>
<td>Underwriter prepares the credit recommendation summary including details like pricing.</td>
</tr>
<tr>
<td>15</td>
<td>Finance Approval</td>
<td>ORDCITSA</td>
<td>Credit admin will decide whether to approve the loan or not.</td>
</tr>
<tr>
<td>16</td>
<td>Finance Additional Approval</td>
<td>ORDCITAA</td>
<td>Application will go for additional approval to credit admin.</td>
</tr>
<tr>
<td>17</td>
<td>Customer Sign-off Notification Service</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>18</td>
<td>Customer Sign-off</td>
<td>ORDRITCS</td>
<td>Document support team will send the sanction letter to the borrower and receive sign off.</td>
</tr>
<tr>
<td>19</td>
<td>Documentations and TC verification.</td>
<td>ORDRITDV</td>
<td>Documentation team checks the documents which are essential for processing and also checks the TC and confirm the details</td>
</tr>
<tr>
<td>20</td>
<td>Documentation Follow up</td>
<td>ORDRITDF</td>
<td>Stage to collect the missed documents from customer. Documentation team contacts the customer and collects the required documents as per TC</td>
</tr>
<tr>
<td>21</td>
<td>Down Payment</td>
<td>ORDRITDP</td>
<td>In this stage the user can do the down payment for the contract.</td>
</tr>
<tr>
<td>22</td>
<td>Hand off Stage</td>
<td>NA</td>
<td>Service call to hand off the finance details to core</td>
</tr>
<tr>
<td>23</td>
<td>Manual Retry</td>
<td>ORDRITMR</td>
<td>Stage to reprocess the CI contract creation in case of exceptions</td>
</tr>
<tr>
<td>24</td>
<td>Vendor Payment</td>
<td>NA</td>
<td>If the asset is not in stock, you can do a vendor payment for the contract.</td>
</tr>
<tr>
<td>25</td>
<td>Sale Confirmation</td>
<td>NA</td>
<td>In this stage the bank user confirms the sale to the customer.</td>
</tr>
<tr>
<td>26</td>
<td>User Acceptance</td>
<td>ORDRITUA</td>
<td>Stage to receive the confirmation from customer</td>
</tr>
<tr>
<td>27</td>
<td>Manual Liquidation</td>
<td>ORDRITML</td>
<td>Stage to liquidate the reverse payment in case the finance is cancelled</td>
</tr>
</tbody>
</table>
2.25 Retail Islamic Financing Application Details

This section contains the following topics:

- Section 2.25.1, "Processing Retail Istisna Financing Transaction"
- Section 2.25.2, "Applicant Tab"
- Section 2.25.3, "Financials Tab"
- Section 2.25.4, "Financing Tab"
- Section 2.25.5, "Components Tab"
- Section 2.25.6, "Charges Tab"
- Section 2.25.7, "Limits Tab"
- Section 2.25.8, "Asset Details Tab"
- Section 2.25.9, "Down Payment Tab"
- Section 2.25.10, "Sale Confirmation Tab"
- Section 2.25.11, "Vendor Payments Tab"
- Section 2.25.12, "Terms Tab"
- Section 2.25.13, "Deviations Tab"
- Section 2.25.14, "Summary Tab"
- Section 2.25.15, "Comments Tab"
- Section 2.25.16, "Documents Button"
- Section 2.25.17, "Dedupe Button"
- Section 2.25.18, "Financing Asset Button"
- Section 2.25.19, "Preference Button"
- Section 2.25.20, "Covenant Button"
- Section 2.25.21, "Evaluation Button"
- Section 2.25.22, "MIS Button"
- Section 2.25.23, "Fields Button"
- Section 2.25.24, "SWIFT Message Details Button"
- Section 2.25.25, "Payment Mode Button"
- Section 2.25.26, "Ijarah Button"
- Section 2.25.27, "Inventory Tracking Button"
- Section 2.25.28, "Multi Finance Button"
- Section 2.25.29, "Down Payment Details Button"
- Section 2.25.30, "Party Details Button"
- Section 2.25.31, "Multiple Asset Button"

2.25.1 Processing Retail Istisna Financing Transaction

You can initiate the Istisna contract and capture the requested details in the ‘Retail Islamic Financing’ screen, if you have the required access rights. You can invoke this screen by
typing ‘ORDRITIN’ in the field at the top right corner of the Application tool bar and clicking the adjoining arrow button.

Specify the following in this screen:

**Application Number**
The system displays the application reference number on initiating a process. This number is unique throughout the process.

**Application Branch**
The system displays the branch where application is captured.

**Application Date**
The system defaults the application initiation date.

**Application Category**
Specify the application category. Alternatively, you can select the application category from the option list. The category is used for populating the documents, advices and checklist mapped in Document sub screen.

**Application Type**
The system displays the application type.

**Interaction ID**
The system displays the interaction ID.

**Stage**
The system displays the stage of the application.

**Sub-stage**
The system displays the sub-stage of the application.

**Status**
The system defaults the application status based on the current stage of the process.

**Priority**
Select application priority from the adjoining drop-down list. The options available are:
- High
- Low
Medium

Channel
Specify the channel through which the application is initiated. Alternatively, you can select the channel from the option list. The list displays all valid channels.

Channel Reference
Specify the channel reference number.

External Source
Specify the external source.

External Reference
Specify the external reference number.

User Reference
Specify the user reference number.

Additional Approval Required
Check this box if additional approval is required for the finance application.

2.25.2 Applicant Tab

Financial Enquiry

Lead ID
Specify the lead ID. Alternatively, you can select the lead ID from the option list. The list displays the lead IDs maintained in the system.

Enquiry ID
Specify the enquiry ID. Alternatively, you can select the enquiry ID from the option list. The list displays the enquiry IDs maintained in the system.

Preferences

KYC Required
Check this box if KYC review is required for the applicant.

Collateral Valuation Required
Check this box if collateral valuation is required for the collaterals linked to the finance application.

Risk Evaluation Required
Check this box to evaluate the risk in granting the finance.

Legal Verification Required
Check this box to evaluate the legal constraints associated with the finance application.

External Check
Check this box if external check is required.

Applicant Details

Branch
Specify the branch of the customer. Alternatively, you can select the branch from the option list. The list displays all valid branch details.
Type
The system displays the type of applicant.

Customer ID
Specify the customer ID of the applicant. Alternatively, you can select the customer ID from the option list. The list displays all valid customer IDs.

Customer Name
Specify the name of the customer.

Liability ID
Specify the liability ID. Alternatively, you can select the liability ID from the option list. The list displays all valid liability IDs.

360 Degree View
Click this button for 360 degree applicant view.

Product Details

Facility
Select the required facility from the drop-down list. The list displays the following values:
- CASA
- Finance
- Cheque Book
- Credit Card
- Debit Card

Product
The system displays the product based on the facility selected.

Description
Give a brief description on the product.

Summary
Click this button to view summary details based on the facility selected.

Branch
Specify the branch of the customer. Alternatively, you can select the branch from the option list. The list displays all valid branch details.

Reference ID
The system displays the reference ID.

Details
The system displays the details of the customer.

Linked to Finance
Check this box to link the facility to the finance.

Purpose
The system displays the finance purpose.

Other Applicant
The system displays the other applicant details.
2.25.3 Financials Tab

Click ‘Financials’ tab to maintain financial details.

Specify the following details:

**Financial Summary**

**Finance Currency**
Specify the finance currency. Alternatively, you can select the currency from the option list. The list displays all the currencies maintained in the system.

**Monthly Total Income**
Specify the total monthly income of the customer.

**Total Land/Property Asset**
The system displays the total land/property asset.

**Customer No**
The system displays the customer number.

**Monthly Total Expense**
The system displays the monthly total expense of the customer.

**Monthly Total Liable Amount**
The system displays the monthly total liability of the customer.

**Customer Name**
The system displays the name of the customer.

**Total Other Assets**
The system displays the total of other assets.

**Income Details**

**Income Type**
Select the type of income from the drop-down list. The list displays the following options:

- Salary
- Rent
- Business
- Others

**Frequency**
Select the liability frequency from the drop-down list. The list displays the following options:

- Daily
- Weekly
- Monthly
- Quarterly
- Half Yearly
- Yearly

**Currency**
Specify the currency of the income. Alternatively, you can select the currency from the option list. The list displays all the currencies maintained in the system.

**Amount**
Specify the customer liability amount.

**Start Date**
Select the start date from the adjoining calendar.

**End Date**
Select the end date from the adjoining calendar.

**Expense Details**

**Expense Type**
Specify the type of expense.

**Frequency**
Select the expense frequency from the drop-down list. The list displays the following options:

- Daily
- Weekly
- Monthly
- Quarterly
- Half Yearly
- Yearly

**Currency**
Specify the currency code. Alternatively, you can select the currency code from the option list. The list displays all the currencies maintained in the system.

**Amount**
Specify the expense amount.

**Start Date**
Select the start date from the adjoining calendar.

**End Date**
Select the end date from the adjoining calendar.
**Land/Property Asset Details**

**Asset Type**
Select the asset type from the drop-down list. The values are:
- Land
- Property

**Sub Type**
Specify the sub type of the asset.

**Currency**
Specify the currency code of the asset. Alternatively, you can select the currency code from the option list. The list displays all the currencies maintained in the system.

**Property Value**
Specify the value of the property.

**Loan Outstanding**
Specify the outstanding amount of any loan.

**Other Asset Details**

**Asset Type**
Select the type of asset from the drop-down list. The list displays following values:
- Vehicle
- Marketable Securities
- Plant and Machinery
- Precious Metal
- Guarantee
- Others

**Sub Type**
Specify the sub type of the asset.

**Currency**
Specify the currency code of the asset. Alternatively, you can select the currency code from the option list. The list displays all the currencies maintained in the system.

**Property Value**
Specify the value of the property.

**Loan Outstanding**
Specify the loan outstanding amount.

**Liability Details**

**Liability Type**
Select the liability type of the asset from the drop-down list. The list displays the following values:
- Loan
- Lease
- Rent
- Others
Liability Sub Type
Specify the liability sub type.

Frequency
Select the frequency from the drop-down list. The list displays the following options:
- Daily
- Weekly
- Monthly
- Quarterly
- Half Yearly
- Yearly

Currency
Specify the currency code of the liability. Alternatively, you can select the currency code from the option list. The list displays all the currencies maintained in the system.

Amount
Specify the liability amount.

Balance
Specify the customer balance.

Start Date
Select the start date from the adjoining calendar.

End Date
Select the end date from the adjoining calendar.

2.25.4 Financing Tab

Click ‘Financing’ tab to maintain finance details.

Specify the following details:

Pricing ID
Specify the pricing ID. Alternatively, you can select the pricing ID from the option list. The list displays all valid pricing IDs.
Promotion Code
Specify the promotion code. Alternatively, you can select the promotion code from the option list. The list displays all valid promotion codes.

Financing Offers
Offer ID
Specify the finance offer ID.

No. of Instalments
Specify the number of instalments applicable for the selected finance offer.

Frequency
Specify the frequency of the finance offer.

Unit
Select the unit from the drop-down list.

Rate of Interest
Specify the rate of interest of the finance offer.

Rate Code
Specify the rate code. Alternatively, you can select the rate code from the option list. The list displays all valid rate codes.

Check
Check this box to apply an offer. You can only check one offer at a time.

Contract Details
Financing Product
The system displays the financing product.

Financing Account
Specify the financing account number.

Financing Branch
Specify the financing branch. Alternatively, you can select the financing branch from the option list. The list displays all valid branch codes.

Book Date
The system displays the book date.

Value Date
The system displays the value date.

Financing Currency
Specify the financing currency. Alternatively, you can select the currency from the option list. The list displays all valid currency codes.

Asset/Investment Details
Total Asset Value
Specify the total value of the asset.

Takaful Cost
Specify the takaful cost.
**Maintenance/Other Cost**
Specify the maintenance or other cost here.

**Other Details**

**Fund ID**
Select the fund id from the adjoining option list. The system defaults the value of ‘Default Mudarabah Fund’ as fund ID.

The system populates the fund MIS details for a contract which is linked to the Fund ID.

**Future D/P Receivable**
Specify the future D/P receivable. Your customer need not pay the entire down payment amount in a single installment. The customer can pay it in parts. In such cases, you can specify the amount to be received in the future from the customer. The aggregate of down payments received and ‘Future D/P Receivable’ should be equal to the ‘Down Payment’ amount.

For instance, suppose the down payment is 10000 BHD, down payment received is 8000 BHD and future down payment is 2000 BHD, then Disbursement event will be triggered.

---

**Note**
Amount specified in this field cannot exceed the total down payment amount for the contract. This field should be operationally controlled, because the system does not track the ‘Future D/P Receivable’ amount which is received from the customer.

---

**Wakala Reference**
Specify the Wakala reference number. Alternatively, you can select wakala reference number from the option list. The list displays all valid Wakala reference number maintained in the system.

**Financing Details**

**Down Payment %**
The system displays the down payment percentage.

**Down Payment Amount**
The system displays the down payment amount.

**Amount Financed**
Specify the financed amount.

**Staff Finance**
Specify the staff finance details.

**Repayment Terms**

**No of Instalments**
Specify the number of instalments required to pay the financed amount.

**Instalment Frequency**
Specify the instalment frequency.

**Instalment Unit**
Select the unit of instalment from the drop-down list. The list displays the following values:
- Bullet - Select this option for single repayment on maturity date.
- Daily
- Monthly
- Weekly
- Half Yearly
- Quarterly
- Yearly

**Instalment Start Date**
Select the instalment start date from the adjoining calendar.

**Due Date On**
Select the due date from the adjoining calendar.

**Maturity Type**
Select the maturity type from the drop-down list. The list displays the following values:
- Fixed - this type of a finance has a fixed maturity date
- Call - If the maturity date is not fixed the finance can be liquidated any time

**Maturity Date**
Select the maturity date from the adjoining calendar.

**Tenor (in Days)**
Specify the finance tenor in days.

**Taken Over Asset Details**

**Collateral Taken over**
Check this box to indicate that the collateral is taken over.

**Sale Value**

**Total Sale Value**
Specify the total sale value. The system displays the total of principal and profit amount as of initiation date. If the ‘Recompute schedule on IRR’ field is checked in the ‘Product Maintenance’ screen for the linked product and if you specify the balloon amount, the system will compute this value as the sum of principal, normal profit, balloon principal and balloon profit.

**Effective Date**

**Effective Date**
Select the effective date from the adjoining calendar.

**User Defined Elements**

**User Data Elements Id**
Specify the user data elements ID. Alternatively, you can select the UDE ID from the option list. The list displays all valid user defined elements ID.

**Value**
Specify the UDE value.
Rate Code
Specify the rate code of the UDE. Alternatively, you can select the rate code from the option list. The list displays all valid rate codes.

Code Usage
Select the code usage. It can be periodic or automatic.

Rate Basis
Select the rate basis from the drop-down list. The list displays the following values:
- Not Applicable
- Per Annum
- Per Month
- Quote Basis

Resolved Value
Specify the resolved value.

Account EMI Change
Effective Date
Select the effective date from the adjoining calendar.

Percentage Change in EMI
Specify the percentage change in EMI.

Amount Change in EMI
Specify the amount change in EMI.

2.25.5 Components Tab
Click ‘Components’ tab to maintain component details.

Component Name
The system displays the component name.
**Component Type**
Select the component type from the adjoining drop-down list. The list displays the following values:

- Formula with schedule (Component Type - Interest)
- Formula without schedule (Charge)
- Penal Interest
- Prepayment Penalty
- Discount
- Schedule without formula (Principal)
- No schedule No formula (Ad Hoc Charges)
- Penalty Charges

**Currency**
The system displays the currency code.

**Special Interest Amount**
The system displays the special interest amount.

**Liquidation Mode**
The system defaults the mode of liquidation from the product level. However you can modify the same to indicate the mode of liquidation of the component from the drop-down list. The following options are available for selection:

- Auto
- Manual

**W a i v e**
Select this option to waive the component for the account.

**Main Component**
Check this box to indicate that the specified component should be main component.

**Verify Funds**
Check this box to verify funds.

**Penal Basis**
The system displays the penal basis.

**Service Branch**
The system displays the service branch.

**Service Account**
The system displays the service account.

**Settlement Currency**
The system displays the settlement currency.

**Internal Rate of Return Applicable**
Check this box if internal rate of return is applicable.

**Special Component**
Check this box if the component is a special Interest type. This implies that the computed value of the component can be overridden with the entered value.
Funded During Rollover
Check this box if the component can be funded during the rollover process.

Funded During Initiation
Check this box if the component can be funded during the INIT event.

Exponential Interest Method
Check this box to provide restrictions for exponential finances. If you check this, the system validates the following for exponential interest method calculation:
- COMPOUND_VALUE SDE is maintained in book formula
- Compound days is maintained as one.

Schedule Definition

Schedule Type
Select the type of schedule from the drop-down list. Schedule can be a payment, a disbursement or a rate revision schedule.

Schedule Flag
Select the option for the Schedule flag from the option list. The options are Normal or Moratorium.

You can select the option Moratorium if there are no scheduled repayments for the component for the Moratorium period. However, the component is accrued for a certain Moratorium period.

Formula Name
Specify the formula name. Alternatively, you can select the formula name from the option list. The list displays all valid formula names.

First Due Date
Select the first due date from the adjoining calendar.

Start Date
Select the start date from the adjoining calendar.

End Date
Select the end date from the adjoining calendar.

No of Schedules
Specify the number of schedules.

Frequency
Specify the frequency.

Units
Select the units from the drop-down list.

Due Date On
Select the due date from the adjoining calendar.

Amount
Specify the amount.

EMI Amount
Specify the EMI amount.
Compound Days
Specify the compound days.

Compound Months
Specify the compound months.

Compound Years
Specify the compound years.

Days in Month
Select the number of days that would constitute a month for calculation from the drop-down list. The list displays the following values:

- Actual: The actual number of days in a month is taken
- 30(Euro): Thirty days is considered for all months including February irrespective of leap year or not
- 30(US): Thirty days is considered for all months except February where the actual number of days is considered
- Working Days: Working days in a month is considered

Days in Years
Select the number of days that would constitute a year for calculation from the drop-down list. The list displays the following values:

- 252: Number of days in a year is taken as 252, which is the number of working days
- 360: Number of days in a year is taken as 360 irrespective of actual number of calender days
- 365: Number of days in a year is taken as 365 for leap as well as non leap year
- Actual: Actual number of days in a year is taken for interest calculation which is 366 for leap year and 365 for non leap year

Waive
Select this option to specify if you need to allow a waiver of the component payments for the schedule.

Capitalize
Select this option if the schedule amounts are to be capitalized.
Click ‘Payment Details’ button to specify the payment details.

Click ‘Credit Settlement Mode’ tab to specify the credit settlement mode details.

**Application Number**
The system displays the application number.

**Application Branch**
The system displays the application branch.

**Branch Code**
The system displays the branch code.

**Account Number**
The system displays the account number.

**Component Name**
The system displays the component name.

2.25.5.1 **Credit Settlement Mode**

**Credit Payment Mode**
Select the credit settlement mode from the drop-down list. The options are as follows:

- Account
- Credit Card
- Clearing
- Debit Card
- External Account
- Electronic Pay Order
- GIRO
- Internal Cheque Instrument
- Cash/Teller
Credit Account Branch
Specify the credit account branch. Alternatively, select the credit account branch from the option list. The displays the valid branch codes maintained in the system.

Credit Product Account
Specify the credit product account. Alternatively, select the credit product account from the option list. The displays the valid product accounts maintained in the system.

Instrument Number
Specify the instrument number.

Upload Source Credit
Specify the upload source credit details. Alternatively, select the source credit details from the option list. The displays the valid credit details maintained in the system.

End Point
Specify the end point. Alternatively, select the end point from the option list. The displays the valid end points maintained in the system.

GIRO Number
Specify the GIRO number.

Payer Account
Specify the payer account.

Payer Bank Code
Specify the payer bank code.

Payer Branch
Specify the payer branch.

Payer Bank Address 1
Specify the payer bank address 1.

Payer Bank Address 2
Specify the payer bank address 2.

Payer Bank Address 3
Specify the payer bank address 3.

Payer Bank Address 4
Specify the payer bank address 4.

Bank GIRO
Select the bank GIRO to be maintained. The options are as follows:
- Bank GIRO
- Plus

External Account Number
Specify the external account number.

External Account Name
The system displays the external account name.

Clearing Bank Code
Specify the clearing bank code. Alternatively, select the clearing bank code from the option list. The displays the valid clearing bank code maintained in the system.
Clearing Branch Code
Specify the clearing branch code. Alternatively, select the clearing branch code from the option list. The displays the valid branch codes maintained in the system.

Product Category
Specify the product category. Alternatively, select the product category from the option list. The displays the valid product categories maintained in the system.

Routing Number
Specify the routing number.

Clearing Product Code
Specify the clearing product code.

Sector Code
Specify the sector code. Alternatively, select the sector code from the option list. The displays the valid sector codes maintained in the system.

Auto GIRO
Select the auto GIRO details. The options are as follows:
- Auto
- Manual

Exchange Rate
Specify the exchange rate prevailing.

Negotiated Cost Rate
Specify the negotiated cost rate.

Negotiated Reference
Specify the negotiated reference number.

Original Exchange Rate
Specify the original exchange rate.

2.25.5.2 Debit Settlement Mode Tab
Click ‘Debit Settlement Mode’ tab to specify the credit settlement mode details.
Specify the following details:

**Debit Payment Mode**
Select the debit settlement mode from the drop-down list. The options are as follows:
- Account
- Credit Card
- Clearing
- Debit Card
- External Account
- Electronic Pay Order
- GIRO
- Internal Cheque Instrument
- Cash/Teller
- PDC

**Debit Account Branch**
Specify the debit account branch. Alternatively, select the debit account branch from the option list. The displays the valid branch codes maintained in the system.

**Debit Product Account**
Specify the debit product account. Alternatively, select the debit product account from the option list. The displays the valid product accounts maintained in the system.

**Card Number**
Specify the card number.

**Instrument Number Debit**
Specify the instrument number debit.
Upload Source Debit
Specify the upload source debit details. Alternatively, select the source debit details from the option list. The displays the valid debit details maintained in the system.

End Point
Specify the end point. Alternatively, select the end point from the option list. The displays the valid end points maintained in the system.

Payer Account
Specify the payer account.

Payer Bank Code
Specify the payer bank code.

Payer Branch
Specify the payer branch.

Payer Bank Address 1
Specify the payer bank address 1.

Payer Bank Address 2
Specify the payer bank address 2.

Payer Bank Address 3
Specify the payer bank address 3.

Payer Bank Address 4
Specify the payer bank address 4.

GIRO Number
Specify the GIRO number.

Bank GIRO
Select the bank GIRO to be maintained. The options are as follows:
- Bank GIRO
- Plus

External Account Number
Specify the external account number.

External Account Name
The system displays the external account name.

Clearing Bank Code
Specify the clearing bank code. Alternatively, select the clearing bank code from the option list. The displays the valid clearing bank code maintained in the system.

Clearing Branch Code
Specify the clearing branch code. Alternatively, select the clearing branch code from the option list. The displays the valid branch codes maintained in the system.

Product Category
Specify the product category. Alternatively, select the product category from the option list. The displays the valid product categories maintained in the system.

Routing Number
Specify the routing number.
Clearing Product Code
Specify the clearing product code.

Sector Code
Specify the sector code. Alternatively, select the sector code from the option list. The displays the valid sector codes maintained in the system.

Auto GIRO
Select the auto GIRO details. The options are as follows:
- Auto
- Manual

Exchange Rate
Specify the exchange rate prevailing.

Negotiated Cost Rate
Specify the negotiated cost rate.

Negotiated Reference
Specify the negotiated reference number.

Original Exchange Rate
Specify the original exchange rate.

2.25.5.3 Payments Schedules Tab
Click ‘Schedule Details’ button to view the schedule details.

The system displays the following details.
- Application Number
- Application Branch
- Component Name
- Account
- Account Branch
- Component Currency

**Schedule Details**

The system displays the Payment schedule details.

- Schedules
- Schedule Date
- Pay By Date
- Amount Settled
- Amount Due
- EMI Amount
- Amortize Principal
- Accrued Amount
- Capitalized
- Waive

### 2.25.5.4 Disbursement Schedules Tab

![](image)

**Disbursals**

The system displays the Disbursement schedule details.

- Schedule Date
- Total Disbursement Amount
- Amount to Disburse
- Already Disbursed Amount
- Split Details
- Settlement Currency
- Split Percent (%)
- Split Amount
- Payment Mode
- Settlement Branch
- Settlement Account Number
- Account Description
- Customer

2.25.5.5 **Guarantor Button**

Click ‘Guarantor’ button to specify the guarantor details.

Specify the following details.

**Application Number**
The system displays the application number.

**Application Branch**
The system displays the application branch.

**Account Number**
The system displays the account number.

**Component Name**
The system displays the component name.

**Guarantor Details**
Guarantor Customer

**Customer Number**
Specify the customer number of the guarantor customer. Alternatively, you can select the customer number from the option list. The list displays the valid customer number maintained in the system.
Customer Name
The system displays the name of the guarantor customer.

Guarantor Customer Accounts

Account Number
Specify the account number of the guarantor customer. Alternatively, you can select the account number from the option list. The list displays the valid account number maintained in the system.

Account Branch
The system displays the account branch of the guarantor customer.

Currency
The system displays the currency of the guarantor customer.

Other Accounts

Click ‘Other Accounts’ tab to specify other details of the account.

Specify the following details:

Guarantor Account
Specify the guarantor account. Alternatively, you can select the guarantor account number from the option list. The list displays the valid guarantor account numbers maintained in the system.

Guarantor Account Description
The system displays the description of the guarantor account.

Guarantor Branch
The system displays the branch code of the guarantor.

Guarantor Account Currency
The system displays the account currency of the guarantor.
2.25.6 Nominal Disbursals button

Click ‘Nominal Disbursal’ button to specify the nominal disbursal details.

Specify the following details:

**Application Number**
The system displays the application

**Application Branch**
The system displays the application branch.

**Account Number**
The system displays the account number.

**Component Name**
The system displays the components name.

**Schedule Start Date**
Specify the start date of the Disbursement Schedule from the adjoining calendar.

**Schedule End Date**
Specify the end date of the Disbursement Schedule from the adjoining calendar.

**Currency**
Specify the currency code for the disbursement.

**Amount**
Specify the amount to be financed for disbursal schedules

**Purpose**
Specify the purpose of disbursement from the option list. Alternatively, you can select the purpose from the option list. The list displays the different types of purpose maintained in the system.
Customer ID
Specify the customer ID for each contractor. Alternatively, you can select the customer ID from the option list. The list displays the valid customer IDs maintained in the system.

Customer Name
The system displays the customer name.

Currency
Specify the currency code for the customer ID selected.

Amount
Specify the amount to be disbursed against the customer ID for the purpose mentioned.

2.25.6 Charges Tab
Click ‘Charges’ tab to maintain charge details.

Charges

Component Name
The system displays the component name.

Currency
The system displays the currency.

Effective Date
Select the effective date from the adjoining calendar.

Due Date
The system displays the due date.

Amount Due
The system displays the amount due.

Amount Waived
The system displayed the amount waived.
2.25.7  **Limits Tab**

Click ‘Limits’ tab to maintain limit details.

**Credit Line Details**

**Type**
Select the credit line type from the drop-down list. The list displays the following values:

- Existing - Select this option if the customer is an existing customer.
- New - Select this option if the customer is a new customer.

**Line Branch**
Specify the line branch. Alternatively, you can select the line branch from the option list. The list displays all valid line branches.

**Line Code**
Specify the line code. Alternatively, you can select the line code from the option list. The list displays all valid line codes.

**Serial**
Specify the line serial number.

**Description**
Give a brief description on the credit line.

Click details button to launch ‘Facility Details’ screen.

**Currency**
Specify the currency of the credit line. Alternatively, you can select the currency from the option list. The list displays all valid currency codes.

**Sanctioned**
Specify the sanctioned credit line.

**Utilized Amount**
Specify the utilized amount.
Available Amount
Specify the available amount.

Proposed Amount
Specify the proposed amount.

Handoff
Check this box to hand-off the modified details to the ELCM system. You should check this box for new facilities created.

Collateral Details

Type
Select the collateral type from the drop-down list. The list displays the following values:
- Existing - Select this option if the customer is an existing customer.
- New - Select this option if the customer is a new customer.

Branch
Specify the line branch. Alternatively, you can select the line branch from the option list. The list displays all valid line branches.

Collateral Code
Specify the collateral code. Alternatively, you can select the collateral code from the option list. The list displays all valid collateral codes.

Currency
Specify the currency of the credit line. Alternatively, you can select the currency from the option list. The list displays all valid currency codes.

Collateral Value
Specify the value of the collateral.

Collateral Type
Specify the collateral type.

Collateral Reference
Specify the collateral reference.

Click ‘Details’ button to launch ‘Collateral Details’ screen.

Handoff
Check this box to hand-off the modified details to the ELCM system. You should check this box for new collateral created.

Financial Linkage

Utilization Order
Specify the utilization order.

Linkage Type
Select a type of linkage to which you need to link the specified account from the adjoining drop-down list. This list displays the following values:
- Collateral – Select if you need to link the account to existing collateral.
- Pool – Select if you need to link the account to collateral pool.
- Facility – Select if you need to link the account to a facility.
Commitment - Select if you need to link the account to a commitment.

Branch
Specify the branch code of the customer. Alternatively, you can select the branch code from the option list. The list displays all valid branch codes.

Linked Reference ID
Specify the linked reference ID. Alternatively, you can select the linked reference ID from the option list. The list displays all valid reference IDs.

Currency
Specify the currency of the credit line. Alternatively, you can select the currency from the option list. The list displays all valid currency codes.

Limit Amount
Specify the limit amount.

Linkage Amount
Specify the linkage amount.

Linkage (%)
Specify the linkage percentage.

For details on Collaterals, refer to the section 'Collateral Maintenance' in the chapter 'Limits and Collaterals' in Limits and Collateral Management User Manual.

2.25.8 Asset Details Tab

Click Asset Details tab to view the details of the asset.

Specify the following details:

Finance Currency
The system displays the finance currency.

Fixed Asset Product
The system displays the fixed asset product.
Status
Specify the status of the asset.

Asset Category
Specify the asset category. Alternatively, you can select the asset category from the option list. The list displays the asset categories maintained in the system.

Category Description
The system displays the asset category description.

Location
Specify the location of the asset.

Location Description
The system displays the description of the location of the asset.

Booking Date
Specify the date of booking from the adjoining calendar.

Capitalization Date
Specify the capitalization date from the adjoining calendar.

Fixed Asset Contract Reference
Specify the fixed asset contract reference.

Fixed Asset User Reference
Specify the fixed asset user reference.

2.25.9 Down Payment Tab
Click ‘Down Payment’ tab to specify the Down Payment details.

Specify the following details:

Payment Currency
Specify the payment currency. Alternatively, you can select the payment currency from the option list. The list displays the valid currency codes maintained in the system.
Down Payment Amount
Specify the Down Payment amount.

Value Date
Specify the value date from the adjoining calendar.

Payment Branch
Specify the payment branch. Alternatively, you can select the payment branch from the option list. The list displays the valid payment branch maintained in the system.

Payment Mode
Select the payment mode from the drop-down list. The options are as follows:
- GL Account
- Account
- Own Account

Account
Specify the account number from the drop-down list. Alternatively, you can select the account number from the option list. The list displays the valid account number maintained in the system.

Account Description
The system displays the account description.

Currency
Specify the currency code. Alternatively, you can select the currency from the option list. The list displays the valid currency codes maintained in the system.

Narrative
Specify remarks if any.

Exchange Rate
Specify the exchange rate.

2.25.10 Sale Confirmation Tab
Click ‘Sale Confirmation’ to view the sale confirmation details.

You can view the following details here:
- Sale Date
- Remarks

### 2.25.11 Vendor Payments Tab

Click 'Vendor Payments' to maintain the vendor payment details.

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Code</td>
<td>The system displays the product code.</td>
</tr>
<tr>
<td>Payment Reference</td>
<td>The system displays the product reference.</td>
</tr>
<tr>
<td>Payment Currency</td>
<td>Specify the payment currency from the option list. Alternatively, you can select the payment currency from the option list. The list displays all valid values maintained in the system.</td>
</tr>
<tr>
<td>Value Date</td>
<td>The system displays the value date.</td>
</tr>
<tr>
<td>Fund ID</td>
<td>The system displays the fund ID.</td>
</tr>
<tr>
<td>Vendor Payable GL</td>
<td>The system displays the vendor payable GL.</td>
</tr>
<tr>
<td>Total Amount Paid</td>
<td>The system displays the total amount paid.</td>
</tr>
</tbody>
</table>

#### Vendor Payment Details

- **Vendor Code**
  
The system displays the vendor code.

- **Contract Reference**
  
The system displays the contract reference number.
Asset Code
The system displays the asset code.

Asset Cost
The system displays the asset cost.

Due Amount
The system displays the due amount.

Amount Paid
The system displays the amount paid.

Settle
Check this box to settle the payment.

Payment Mode
The system displays the payment mode,

Suspense GL
The system displays the suspense GL.

Account No
The system displays the account number.

2.25.12 Terms Tab
Click ‘Terms’ tab to maintain terms details. You can also maintain ‘Terms’ for the category in ORDRTERM. The system defaults these terms on click of ‘Default’ button.

Terms and Conditions
Terms
Specify the terms and conditions of the finance creation.

Apply
Check this box to apply the terms to finance application.

Due Date
Select the date when the terms will be expired from the adjoining calendar.
Complied
Check this box if you comply with the terms.

2.25.13 Deviations Tab
Click 'Deviations' tab to view deviation details.

Deviations
Specify the deviations.

Approved
Check this box if the deviations are approved.

2.25.14 Summary Tab
Click 'Summary' tab to view summary details.

Department Summary
Department
Specify the name of the department.
**Previous Notes**

The system defaults the previous department notes. The system displays any comments given in any of the previous stages by the same department.

For example, when RM initiates the application, the comments may be provided in the Additional notes section. When the application moves to ‘Follow up’ stage or any stage that has to be proceeded by the RM users, the system displays the comments given in the first stage.

**Additional Notes**

Specify additional department notes.

Click ‘History’ button, to invoke the ‘Department Wise Summary’ screen. The system generates a report of the comments given in all previous stages regardless of the department.

Specify the following details.

**Application Number**

Specify the application number of the transaction. Alternatively, you can select the application number from the option list. The list displays all the valid application numbers maintained in the system.

**Application Branch**

The system displays the application branch code.

**Report Format**

Select the format in which you need to generate the report from the drop-down list. The options are as follows:

- HTML – Select to generate report in HTML format.
- RTF – Select to generate report in RTF format.
- PDF – Select to generate report in PDF format.
- EXCEL – Select to generate report in EXCEL format.

**Report Output**
Select the report output in which you need to generate the report from the drop-down list. The options are as follows:

- Print – Select to print the report.
- View – Select to print the report.
- Spool – Select to spool the report to a specified folder so that you can print it later.

**Printer At**
Select location where you wish to print the report from the drop-down list. The options are as follows:

- Client – Select if you need to print at the client location.
- Server – Select if you need to print at the server location

**Printer**
Specify the printer from which the report has to be printed. Alternatively, you can select the printer from the option list. The list displays all the valid printers maintained in the system.

2.25.15 **Comments Tab**
Click ‘Comments’ tab to view comment details.

**Previous Comments**
The system displays the previous stage comments.

**Additional Comments**
Specify the additional comments in the current stage, if any.

To view history of remarks updated during a transaction. Click ‘Remarks’ button to view the remarks.
The system displays the following details:

- Application Number
- Stage
- Updated By
- Remarks
- Updated on

**2.25.16 Documents Button**

You can capture the finance related documents details through the ‘Documents Upload’ screen. Click ‘Documents’ button to invoke this screen.

**Application Number**

The system displays the application number.

**Application Category**

The system displays the application category.

**Documents**

**Document Category**

Select the document category from the adjoining option list.
Document Reference
Specify the document reference number.

Document Type
Select the type of document. The adjoining option list displays all the document types maintained in the system. Select the appropriate one.

Mandatory
Check this box to indicate whether the document is mandatory.

Remarks
Specify remarks, if any.

Ratio Upload
Check this box if you require ratio upload.

Upload
Click ‘Upload’ button to open the ‘Document Upload’ sub-screen. In the ‘Document Upload’ sub-screen, specify the corresponding document path and click the ‘Submit’ button. Once the document is uploaded through the upload button, the system displays the document reference number.

View
Click ‘View’ to view the document uploaded.

Edit
Click ‘Edit’ to edit the uploaded documents.

2.25.16.1 Advices Tab

Click ‘Advices’ tab in Documents screen to view advice details.

Report Name
The system displays the report name.

Template
The system displays the template.

View
Click ‘View’ to view the uploaded document.
2.25.16.2 Checklist Tab

Click ‘Checklist’ tab in Documents screen to view checklist details.

![Checklist Tab Image]

**Checklist Item**
The system displays the checklist details.

**Mandatory**
This field is updated based on the maintenances in Documents sub screen.

**Verified**
Check this box to confirm that the corresponding checklist is verified.

**Comments**
Specify comments, if any.

2.25.17 Dedupe Button

You can query the duplicate details in the Dedupe screen.

When a customer or prospect applies for a finance, the bank verifies if there are any duplicate applications initiated by customer or prospect in the system. If there are any pipeline applications that are suspected to be duplicate of an already initiated application or an existing finance contract, the system identifies and displays the existing transactions details in the Dedupe screen.
Click ‘Dedupe’ button to invoke Dedupe details screen.

2.25.17.1 Customers

Applications
In the Application section, the system checks for any duplicates in the applications that are already initiated from Origination.

Existing Customers
In the Existing Customers section, the system checks for any duplicate entry in the existing customer details based on First Name, Middle Name, Last Name, Short Name and National ID.

2.25.17.2 Contracts

Applications
In the Application section, the system checks for any duplicates in the finance applications that are already initiated from Origination.

Existing Customers
In the Existing Customers section, the system checks for any duplicate entry in the existing finance details based on Number of Instalments, Frequency, Frequency Unit, Requested Amount.

2.25.18 Financing Asset Button

You can capture the finance asset details based on the finance type. You can capture the finance type details from this Asset Details screen. You can invoke this screen by clicking ‘Financing Assets’ button
Application Category
The system displays the application category.

Application Number
The system displays the application number.

Application Type
Select the type of application from the drop-down list. The list displays the following values:

- Home
- Vehicle
- Personal
- Mortgage
- Others

Finance Branch
The system displays the finance branch.

Finance Reference
The system displays the finance reference number.

Finance Currency
The system displays the finance currency.

Customer Branch
The system displays the customer branch.

Customer ID
The system displays the customer ID.

Customer Name
The system displays the customer name.

For information on Home, Vehicle, Others, Mortgage and Valuation Tabs, refer to the section ‘Assets Button’ in the chapter ‘Account Creation’ in Retail Lending User Manual.
2.25.18.1 Insurance Tab

Click ‘Insurance’ tab to view the insurance details.

Policy Type
Select the type of policy from the drop-down list. The list displays the following values:

- Asset Insurance
- Life Insurance

Policy No
The system displays the policy number.

Insurer
The system displays the insurer.

Customer
The system displays the customer number.

Insurance Status
The system displays the insurance status.

Policy Currency
The system displays the policy currency.

Policy Amount
The system displays the policy amount.

Premium Amount
The system displays the premium amount.

Insurance Expiry
The system displays the insurance expiry date.

Policy Start Date
The system displays the policy start date.

Policy End Date
The system displays the policy end date.
Insured Name
The system displays the insured name.

Managed By
The system displays the name of the person who manages the policy.

Agent ID
The system displays the identification number of the agent.

Agent Name
The system displays the name of the agent.

Agent Contract No
The system displays the contract number of the agent.

Insurer Address 1,2,3,4
The system displays the address of the insurer.

2.25.19 Preference Button

You can capture finance preference details in the Preference screen. Click 'Preference' button to invoke this screen.

Specify the following details.

Preferences

Amend Past Paid Schedule
Check this box to amend past paid schedule.

Recalculate Annuity On Disbursement
Check this box to recalculate annuity on disbursement.

Stop Disbursement
Check this box to stop disbursement.

Finance Statement Required
Check this box to indicate finance statement is required.
Rescheduling Allowed
Check this box to allow rescheduling.

Re-Schedule Amortization on Final Disbursement
Check this box to re-schedule amortization on final disbursement.

Use guarantor for Repayment
Check this box to use guarantor for repayment.

Multiple Down Payment Required
Check this box to indicate multiple down payment required.

Cheque Book Facility
Check this box to issue a cheque book to the account holder.

Passbook Facility
Check this box to issue a passbook to the account holder.

ATM Facility
Check this box to allow account accessible for ATM operations.

Partial Block Release
Check this box to release partial block.

Financing Against Salary
Check this box to allow financing against salary.

Notary Pre Confirmed
Check this box to indicate notary pre confirmation.

Construction Details

Original Construction End Date
Specify the original construction end date from the adjoining calendar.

Construction End Date
Specify the construction end date from the adjoining calendar.

Window of Repayment
Specify the number of days/months/years to be considered for window of repayment.

Frequency
Select the frequency of window of repayment from the drop-down list. The list displays the following values:
  * Days
  * Months
  * Years

Handover Applicable
Check this box to allow property handover.

Handover Date
Specify the date of handover from the adjoining calendar.
**Grace Period**

**Supplier Grace Period**
Specify the supplier grace period.

**Frequency**
Specify the grace period frequency of the supplier.

**Customer Grace Period**
Specify the customer grace period.

**Frequency**
Specify the grace period frequency of the customer.

**Liquidation**

**Liquidation Mode**
Select the liquidation mode from the drop-down list. The options are as follows:
- Auto
- Manual
- Component

**Liquidation Back Valued Schedules**
Check this box to liquidate all the schedules with a due date less than the system date on initiation of a back value dated finance.

**Reset Retry Count for Reversed Auto Liquidation**
Check this box to allow to reset retry count for reversed auto liquidation.

**Partial Liquidation**
Check this box to allow partial liquidation.

**Allow Bulk Payment**
Check this box to allow bulk payment.

**Retries Auto Liquidation Days**
Specify the retries auto liquidation days.

**Retries Advice Days**
Specify the retries advice days.

**Close Collateral**
Check this box to close collateral.

**Limit Days for Settlement**

**Other Customer Accounts**
Specify the number of days after which the other accounts of customer should be considered for settlement.

By default, the system will display zero. You can amend this value.

**Guarantor Accounts**
Specify the number of days after which the guarantor account should be considered for settlement.

By default, the system will display zero. You can amend this value.
**Track Receivable**

**Auto Liquidation**
Check this box to allow auto liquidation.

**Finance Statements**

**Start Date**
Specify the start date of the finance statement.

**Frequency**
Select the frequency from the drop-down list. The options are as follows:
- Daily
- Monthly
- Quarterly
- Half Yearly
- Yearly

**Frequency Units**
Specify the frequency units.

**Provisioning Preference**

**Provisioning Mode**
Select the auto provisioning mode. The options are as follows:
- Auto
- Manual
- Not Applicable

**Finance Notices**

**Finance Settlement Request**
Check this box to allow finance settlement request.

**Notice Date**
Specify the notice date.

**Expected Closure Date**
Specify the expected closure date.

**Renegotiation Details**

**Maximum Renegotiations**
Specify the maximum renegotiations count.

**Renegotiation No**
The system displays the renegotiation number.

**Status Change Mode**

**Status Change Mode**
Select the status change mode. The options are as follows:
- Auto
- Manual
Holiday Periods

Period
Specify the holiday period. Alternatively, you can select the period from the option list. The list displays the valid periods maintained in the system.

UDE Rate Plan

Start Date
Specify the start date of the UDE rate plan from the adjoining calendar.

End Date
Specify the end date of the UDE rate plan from the adjoining calendar.

Intermediary

Intermediary Code
Specify the intermediary code. Alternatively, you can select the code from the option list. The list displays the codes maintained in the system.

Intermediary Name
The system displays the intermediary name.

Intermediary Ratio
Specify the intermediary ratio.

Click ‘Holiday Preference’ tab to specify the holiday preferences.

For details on Holiday Preferences, refer to the section ‘Holiday Preferences Tab’ in the chapter ‘Defining Product Categories and Product’ in Retail Lending User Manual.
2.25.20  Covenant Button

You can capture the covenant details in covenant screen. Click 'Covenant' button to invoke this screen.

**Application Number**
The system displays the application number.

**Application Branch**
The system displays the application branch.

**Covenant Details**

**Covenant Name**
Select the covenant name from the list available here. The list displays the covenant names maintained in Covenant Maintenance screen.

**Covenant Type**
Specify the type of covenant.

**Start Date**
Select the start date from the adjoining calendar.

**End Date**
Select the end date from the adjoining calendar.

**Frequency**
Select a frequency according to which the Convent has to collected/revised. You may select any one of the following frequencies:

- Yearly
- Half Yearly
- Quarterly
- Monthly


- Weekly
- Daily

**Due Date**
Specify the number of days after which the covenant needs to be reviewed.

**Currency**
Specify the currency. Alternatively, you can select the currency from the option list. The list displays all valid currency codes.

**Guideline Value**
Specify the guideline value.

**Actual Value**
Specify the actual value.

**Waived**
Check this box to waive the covenant.

**Remarks**
Specify the remarks about the covenant maintenance.

### 2.25.21 Evaluation Button

You can capture the evaluation details in evaluation screen. Click ‘Evaluation’ button to invoke this screen.

**Application Number**
The system displays the application number.

**Application Branch**
The system displays the application branch.

**Application Category**
The system displays the application category.
Customer No
The system displays the customer number.

Customer Type
The system displays the customer type.

2.25.21.1 Credit Score Tab

Risk Details
Risk ID
Specify the risk ID.

Description
Give a brief description on the risk ID.

Score
Specify the score.

Credit Score
Rule ID
The system displays the rule ID.

Grade
The system displays the grade.

Scale
The system displays the scale.

Score
The system displays the score.

Credit Rating
Question ID
Specify the question ID.

Category
Specify the category.

Question
Specify the question.

Answer
Specify the answer.
2.25.21.2 Ratio Tab

Click ‘Ratio tab’ to invoke this screen.

**Stated**

**Currency**
Specify the currency. Alternatively, you can select the currency from the option list. The list displays all valid currency codes.

**Total Income**
The system displays the total income.

**Total Expense**
The system displays the total expense.

**Total Other Assets**
The system displays the total other assets.

**Total Liable Amount**
The system displays the total liable amount.

**Total Assets**
The system displays the total assets.

**Actual**

**Actual Income**
The system displays the actual income.

**Actual Debit**
The system displays the actual debit.

**What if Payment Amount**
The system displays the what if payment amount.
Ratios

Ratio
The system displays the ratio.

Description
The system displays the description.

Stated Value
The system displays the stated value.

Actual Value
The system displays the actual value.

2.25.21.3 External Credit Rating Tab

Click ‘External Credit Rating’ tab to invoke this screen.

Request ID
Specify the request ID.

External Agency
Specify the external agency.

Score
Specify the score.

Recommend
Specify if the external credit rating is recommended or not.

Request Status
Specify the request status.

Remarks
Specify remarks, if any.
2.25.21.4 Investigation Tab

Click ‘Investigation’ tab to view investigation details.

Verification Type
Select the verification type from the adjoining drop-down list.

Agency
Specify the investigation agency.

Score
Specify the score.

Recommended
Specify if the investigation is recommended or not.

Status
Specify the status of the investigation.

Verification Date
Select the verification date from the adjoining calendar.

Remarks
Specify remarks, if any.
2.25.21.5 **Legal Details Tab**

Click ‘Legal Details’ tab to view legal details.

**Regulation**
Specify the regulation details.

**Terms and Conditions Status**
Specify the terms and condition status.

**Reject Code**
Specify the reject reason code.

**Description**
Specify the reject reason description.

**Remarks**
Specify remarks, if any.
2.25.21.6 KYC Details Tab

Click ‘KYC Details’ tab to view KYC details.

KYC Review Details

Branch
The system displays the branch.

Customer Name
The system displays the customer name.

Short Name
The system displays the short name of the customer.

Category
The system displays the category.

Country
The system displays the country.

Unique Identifier
The system displays the unique identifier.

Unique Value
The system displays the unique value.

KYC Internal Status
The system displays the KYC Internal Status.

KYC Internal Remarks
The system displays the KYC internal remarks.

KYC External Status
The system displays the KYC External Status.
KYC External Remarks
The system displays the remarks.

SDN Status
The system displays the SDN status.

SDN Remarks
The system displays the SDN remarks.

2.25.22 MIS Button

You can capture MIS details in MIS screen. Click ‘MIS’ button to invoke this screen.

For information on MIS, refer to the section ‘MIS Button’ in the chapter ‘Account Creation’ in Retail Lending User Manual.
2.25.23 Fields Button

You can capture the UDF details in ‘Fields’ screen. Click ‘Fields’ button to invoke this screen.

For information on Finance UDF, refer to the section ‘Fields Tab’ in the chapter ‘Account Creation’ in Retail Lending User Manual.

2.25.24 SWIFT Message Details Button

You can capture SWIFT message details in SWIFT Message Details screen. Click ‘SWIFT Message’ to invoke the following screen:

For details on SWIFT Message, refer to the section ‘SWIFT Message Details Button’ in the chapter ‘Account Creation’ in Retail Lending User Manual.
2.25.25 **Payment Mode Button**

You can capture Payment details in Payment screen. Click ‘Payment Mode’ button to invoke this screen.

Specify the following details.

**Application Number**
The system displays the application number.

**Application Branch**
The system displays the application branch.

**Account Number**
The system displays the account number.

**Branch Code**
The system displays the branch code.

### 2.25.25.1 **Credit Settlement Mode**

Click the ‘Credit Settlement Mode' tab to specify the credit settlement mode details.
Specify the following details.

**Credit Payment Mode**

Select the mode of payment by which the account is credited from the drop-down list. The options are as follows:

- Account
- Credit Card
- Clearing
- Debit Card
- External Account
- Electronic pay order
- GIRO
- Internal Cheque
- Instrument
- Cash/Teller

**Credit Account Branch**

Specify the credit account branch where the account is credited. Alternatively, you can select the branch from the option list. The list displays the valid branch codes maintained in the system.

**Upload Source Credit**

Specify the upload source credit. Alternatively, you can select it from the option list.

**Clearing Bank Code**

Specify the clearing bank code. Alternatively, you can select the bank code from the option list. The list displays the bank codes maintained in the system.

**Instrument Number Credit**

Specify the credit instrument number.
Clearing Product Code
Specify the clearing product code. Alternatively, you can select the product code from the option list. The list displays the product codes maintained in the system.

End Point
Specify the end point. Alternatively, you can select the end point from the option list. The list displays the valid end points maintained in the system.

External Account Number
Specify the external account number of the creditor.

Product Category
Specify the product category. Alternatively, you can select the product category from the option list. The list displays the valid product categories maintained in the system.

Credit Product Account
Specify the credit product account. Alternatively, you can select the account from the option list. The list displays the valid accounts maintained in the system.

Clearing Branch Code
Specify the clearing branch code. Alternatively, you can select the branch code from the option list. The list displays the valid branch codes maintained in the system.

Routing Number
Specify the routing number.

Sector Code
Specify the sector code. Alternatively, you can select the sector code from the option list. The list displays the valid sector codes maintained in the system.

External Account Name
Specify the external account name.

2.25.25.2 Debit Settlement Mode
Click the ‘Debit Settlement Mode’ tab to specify the credit settlement mode details.
Specify the following details.

**Debit Payment Mode**
Select the mode of payment by which the account is debited from the drop-down list. The options are as follows:

- Account
- Credit Card
- Clearing
- Debit Card
- External Account
- Electronic pay order
- GIRO
- Internal Cheque
- Instrument
- Cash/Teller
- PDC

**Debit Account Branch**
Specify the debit account branch where the account is debited. Alternatively, you can select the branch from the option list. The list displays the valid branch codes maintained in the system.

**External Account Number**
Specify the external account number of the debtor.

**Clearing Bank Code**
Specify the clearing bank code. Alternatively, you can select the bank code from the option list. The list displays the bank codes maintained in the system.
Instrument Number Debit
Specify the debit instrument number.

End Point
Specify the end point. Alternatively, you can select the end point from the option list. The list displays the valid end points maintained in the system.

Clearing Product Code
Specify the clearing product code. Alternatively, you can select the product code from the option list. The list displays the product codes maintained in the system.

Upload Source Debit
Specify the upload source credit. Alternatively, you can select the it from the option list.

Card Number
Specify the debit card number.

Payer Bank Name
Specify the bank name of the payer.

Payer Account
Specify the account number of the payer.

Payer Branch
Specify the branch of the payer.

Payer Bank Address 1
Specify the payer bank address 1.

Payer Bank Address 2
Specify the payer bank address 2.

Payer Bank Address 3
Specify the payer bank address 3.

Payer Bank Address 4
Specify the payer bank address 4.

Debit Product Account
Specify the debit product account. Alternatively, you can select the account from the option list. The list displays the valid accounts maintained in the system.

External Account Name
Specify the external account name.

Clearing Branch Code
Specify the clearing branch code. Alternatively, you can select the branch code from the option list. The list displays the branch codes maintained in the system.

Product Category
Specify the product category. Alternatively, you can select the product category from the option list. The list displays the valid product categories maintained in the system.

Routing Number
Specify the routing number.
Sector Code
Specify the sector code. Alternatively, you can select the sector code from the option list. The list displays the valid sector codes maintained in the system.

GIRO Number
Specify the GIRO number.

Bank GIRO
Specify the bank GIRO number.

Auto GIRO
Specify the auto GIRO number.

For information on Payment Details, refer to the section ‘Payment Mode Details Button’ in the chapter ‘Account Creation’ in Retail Lending User Manual.

2.25.26 Ijarah Button
Click ‘Ijarah’ button to specify the details.

Specify the following details:

Application Number
The system displays the application number.

Application Branch
The system displays the application branch.

Account Number
The system displays the account number.

Branch Code
The system displays the branch code.
**Ijarah**

**Lease Type**
Select the lease type.

**Payment in Advance**
Select the payment in advance method.

**Residual Value Basis**
Select the residual value basis.

**Currency**
Specify the currency code.

**Residual Value**
Specify the residual value.

**Residual Amount**
Specify the residual amount.

### 2.25.27 Inventory Tracking Button

You can view inventory tracking details in ‘Inventory Tracking’ screen. Click ‘Inventory Tracking’ button to invoke this screen.

Specify the following details:

**Application Number**
The system displays the application number.

**Branch**
The system displays the application category.
Account
The system displays the account number.

Financing Currency
The system displays the financing currency.

Asset Category
The system displays the asset category.

Inventory details
Fixed Asset Contract Reference
Specify the fixed asset contract reference number.

Acquisition Date
Specify the application date.

Sale Date
Specify the date of sale.

Asset Code
Specify the asset code.

Available Quantity
Specify the quantity available.

Booked Quantity
Specify the quantity booked.

Unit Price
Specify the unit price of the inventory.

Total Cost
Specify the total cost of the inventory.

Vendor Code
Specify the inventory code.

2.25.28 Multi Finance Button
You can view the multi finance details. Click ‘Multi Finance’ button to invoke this screen.
Specify the following details:

**Application Number**
The system displays the application number.

**Application Branch**
The system displays the application category.

**Account Number**
The system displays the account number.

**Branch Code**
The system displays the branch code.

**Multi Finance Company Details**

**Borrower**
Specify the borrower number. Alternatively, you can select the borrower number from the option list. The list displays the borrower details maintained in the system.

**Borrower Name**
The system displays the borrower name for the borrower number selected.

**Currency**
Specify the currency code. Alternatively, you can select the currency code from the option list. The list displays the currency code maintained in the system.

**Amount**
Specify the amount borrowed.

**Rate**
Specify the rate.
Value Date
Specify the value date.

Maturity Date
Specify the date of maturity.

Remarks
Specify the remarks if any.

2.25.29 Down Payment Details Button
You can view the Down Payment details. Click ‘Down Payment Details’ button to invoke this screen.

Application Number
The system displays the application number.

Application Branch
The system displays the application branch.

Account
The system displays the account number.

Currency
The system displays the currency code.

Down Payment
The system displays the Down Payment amount.

Future Down Payment Receivable
The system displays the future Down Payment receivable.

Total Down Payment Amount
The system displays the total Down Payment amount.
Process Reference
The system displays the process reference number.

Account Currency
The system displays the account currency.

Down Payment Amount
The system displays the Down Payment amount.

Value Date
The system displays the value date.

Amount in Account Currency
The system displays the amount in account currency.

2.25.30 Party Details Button

Click ‘Party Details’ button to invoke this screen.

Specify the following details:

Application Number
The system displays the application number.

Application Branch
The system displays the application branch.

Account Number
The system displays the account number.

Branch Code
The system displays the branch code.
Customer ID
Specify the customer ID. Alternatively, you can select the customer ID from the option list. The list displays the valid customer ID maintained in the system.

Name
The system displays the name of the customer selected.

Settlement Branch
Specify the settlement branch code. Alternatively, you can select the settlement branch code from the option list. The list displays the branch codes maintained in the system.

Settlement Account
Specify the settlement account number.

2.25.31 Multiple Asset Button
You can capture the collateral details in the ‘Multiple Asset’ screen. Click ‘Multiple Asset’ button to invoke this screen.

Application Number
The system displays the application number.

Asset Sequence Number
The system displays the asset sequence number.

Asset Status
The system displays the status of the asset.

2.25.31.1 Vehicle Tab

Vehicle Details
Type
Select the type of asset from the drop-down list.
Asset Category
Specify the asset category.

Description
Specify the description of the asset.

Application Number
Specify the application number of the asset.

Class
Specify the asset class.

Color
Specify the color of the asset.

No. of Cylinders
Specify the cylinder numbers.

Vehicle Condition
Specify the condition of the vehicle.

Maker Code
Specify the maker code of the vehicle.

Year of Manufacturing
Specify the manufacturing year of the vehicle.

Year Model
Specify the model of the vehicle.

Sub Model
Specify the sub model of the vehicle.

Engine Number
Specify the engine number of the vehicle.

Chassis Number
Specify the chassis number.

Registration Details
Specify the registration details of the vehicle.

Registration Type
Specify the registration type of the vehicle.

Registration Name
Specify the registration name of the vehicle.

Registration Emirate
Specify the registration emirate.

Reg#
Specify the registration number.

Registration Date
Specify the registration date of the vehicle.
Delivery Date
Specify the date of delivery of the vehicle.

Insurance Details
Specify the insurance details of the vehicle.

Insured By Bank
Specify whether the vehicle is insured by the bank.

Insurance Company
Specify the insurance company name.

Currency
Specify the currency code.

Premium Amount
Specify the premium amount of the vehicle insurance.

Amount Details
Specify the amount details.

Requested Finance Amount
Specify the requested finance amount.

% Amount
Specify the amount in percentage.

Vendor Details
Specify the vendor details.

Vendor Code
Specify the vendor code.

Vendor Name
The system displays the name of the vendor.

Agent Name
Specify the name of the agent.

Agent Branch
Specify the branch of the agent.

Agent Sales Name
Specify the sales name of the agent.

Appraiser Details
Specify the appraiser details.

Appraiser Name
Specify the name of the appraiser.

Appraiser Value
Specify the appraiser value.

Appraiser Date
Specify the date of the appraiser.
Total Amount Details
Specify the total amount details.

Down Payment Amount
Specify the Down Payment Amount.

Vehicle Value
Specify the value of the vehicle.

Maintenance Cost
Specify the maintenance cost.

Insurance Amount
Specify the insurance amount.

Asset Finance Amount
Specify the asset finance amount.

2.25.31.2 Property Tab
Click ‘Property’ tab to specify the property details.

Specify the following details:

Property Details

New Property Type
Select the new property type from the drop-down list. The options are as follows:

- Yes
- No

Property Type
Specify the property type.
Description
Specify the description of the property.

Building Name
Specify the name of the building.

Builder Name
Specify the name of the builder.

Project Name
Specify the name of the project.

Wing Name
Specify the wing name.

District/Area
Specify the district or area details.

City
Specify the city where the property is located. Alternatively you can select the city from the option list. The list displays all the valid values.

Area In Other Country
Specify the area in other country.

Plot Number
Specify the plot number.

Lot Number
Specify the Lot number.

Property Status
Specify the status of the property.

Property Area
Specify the area of the property.

Property Usage
Specify the usage of the property.

Property Area In
Specify the property area in details.

Date of Completion
Specify the date of completion.

Title Deed Number
Specify the title deed number.

Registration On Name Of
Specify the registration on name of details.

Reg#
Specify the registration number,

Registration Date
Specify the date of registration.
Title Deed Issue Date
Specify the title deed issue date.

Title Deed Issue From
Specify the title deed issue from.

Villa/Apartment Number
Specify the villa or apartment number.

Building compound Name
Specify the building compound name.

Street Name
Specify the name of the street.

Post Box Number
Specify the post box number.

Emirate
Specify the emirate details.

Area In Emirate
Specify the area in emirate.

City
Specify the city.

Country
Specify the country

Mortgage Degree
Specify the mortgage.

Amount Details

Currency
Specify the currency code.

Requested Amount
Specify the requested amount.

Down Payment Amount
Specify the Down Payment amount.

Valuation
Specify the valuation details.

Insurance Value
Specify the insurance value.

Asset Finance Amount
Specify the asset finance amount.

Insurance Details

Insurance Company
Specify the insurance company.
Insurance Paid By
Specify the insurance paid by details.

Premium Amount
Specify the premium amount.

Insurance Name
Specify the insurance name.

Expiry Date
Specify the date of expiry.

Property Management

Company Name
Specify the company name.

Managed By
Specify the name of the person manages the property.

Contact Person
Specify the contact person details.

Contact Number
Specify the contact number.

Vendor Details

Vendor Code
Specify the vendor code.

Vendor Name
Specify the name of the vendor.

Property Evaluation Details

Evaluation Name
Specify the evaluation name.

Evaluation Value
Specify the evaluation value.

Evaluation Date
Specify the date of evaluation.

Property Vendor Details

Vendor Type
Specify the vendor type.

Vendor Code
Specify the code of the vendor.

Chosen By
Specify the chosen By details of the vendor.
Account Value
Specify the account value.

Account Date
Specify the account date.

Account Start Date
Specify the start date of account.

Account End Date
Specify the end date of the account.

2.25.31.3 Project Tab

Click ‘Project’ tab to specify the project details.

Project Details

Invest Sector Code
Specify the investor sector code.

Description
Specify the description of the project.

Feasibility Start
Specify the feasibility start.

Expected Profit
Specify the expected profit.

Expected Expiry Date
Specify the expected expiry date.
**Amount Details**

**Currency**  
Specify the currency code.

**Down Payment Amount**  
Specify the Down Payment Amount.

**Asset Finance Amount**  
Specify the asset finance amount.

**Project Vendor Details**

**Vendor Type**  
Specify the type of vendor.

**Vendor Code**  
Specify the vendor code.

**Chosen By**  
Specify the chosen by details of the project vendor.

**Account Value**  
Specify the account value.

**Account Date**  
Specify the date of account.

**Account Start Date**  
Specify the account start date.

**Account End Date**  
Specify the account end date.
2.25.31.4 Goods Tab

Click ‘Goods’ tab to specify the goods details.

Goods Details

**Brand Code**
Specify the brand code of the goods.

**Description**
Specify the description of the goods.

**Quantity**
Specify the quantity of the goods.

**Delinquency Location**
Specify the delinquency location of the goods.

**Delinquency Date**
Specify the delinquency date of the goods.

Amount Details

**Currency**
Specify the currency code.

**Down Payment Amount**
Specify the Down Payment amount.

**Asset Finance Amount**
Specify the asset finance amount.
Vendor Details

Vendor Code
Specify the code of the vendor.

Vendor Name
Specify the name of the vendor.

2.25.31.5 Build Materials Tab

Click ‘Build Material’ tab to specify the build materials details.

Build Materials Info

Goods Type
Specify the goods type.

Description
Specify the description of the goods type.

Proforma Invoice Number
Specify the proforma invoice number.

Proforma Invoice Date
Specify the proforma invoice date.

Amount Details

Currency
Specify the currency.

Down Payment Amount
Specify the Down Payment amount.
Asset Finance Amount
Specify the asset finance amount.

Vendor Details
Vendor Code
Specify vendor code details.

Vendor Name
Specify name of the vendor.

2.25.31.6 Service Ijarah Tab
Click ‘Service Ijarah’ tab to specify the service Ijarah details.

Rent Ijarah
Rent Location
Specify the rent location.

Unit Number
Specify the unit number.

Rent Plot Number
Specify the rent plot number.

Rent Building Name
Specify the rent building name.

Project Name
Specify the project name.

Rent Area
Specify the rent area.
Rent Emirate
Specify the rent emirate.

Total Area
Specify the total area details.

Built Up Area
Specify the built up area.

No of Storey
Specify the no of storey.

Rent Start Date
Specify the start date of the rent from the adjoining calendar.

Rent End Date
Specify the end date of the rent from the adjoining calendar.

Event Ijarah

Event Type
Specify the event type.

Event Location
Specify the location of the event.

Event Plot Number
Specify the plot number of the event.

Event Building Name
Specify the event building name.

Event Area
Specify the even area.

Event Emirate
Specify the event emirate.

Hotel Total Area
Specify the total area of the hotel.

Capacity
Specify the capacity details.

Educational Ijarah

Course Name
Specify the name of the course.

Educational Beneficiary
Specify the beneficiary of the education.

Educational Start Date
Specify the start date of the education from the adjoining calendar.

Educational End Date
Specify the end date of the education from the adjoining calendar.
**Goods Ijarah**

**Goods Type Code**
Specify the code of the goods type.

**Description**
Specify the description of the goods.

**Brand Code**
Specify the brand code details.

**Quantity**
Specify the quantity of the goods.

**Delinquency Location**
Specify the delinquency location.

**Delinquency Date**
Specify the date of delinquency.

**Medical Ijarah**

**Medical Beneficiary**
Specify the medical beneficiary.

**Medical Start Date**
Specify the medical start date from the adjoining calendar.

**Medical End Date**
Specify the medical end date from the adjoining calendar.

**Vendor Details**

**Vendor Code**
Specify the vendor code.

**Vendor Name**
The system displays the name of the vendor.

**Amount Details**

**Currency**
Specify the currency code.

**Down Payment Amount**
Specify the Down Payment amount.

**Asset Finance Amount**
Specify the asset finance amount.

**2.25.31.7 Equipment Tab**

Click ‘Equipment’ tab to specify the equipment details.
Asset Sequence Number
The system displays the asset sequence number.

Asset Status
The system displays the asset status.

Equipment Details

Owner
Specify the owner of the equipment.

Description
Specify the description of the equipment.

Engine Number
Specify the engine number of the equipment.

Equipment Location
Specify the location of the equipment.

Street
Specify the street details of the equipment is located.

Area Code
Specify the area code of the equipment.

City Code
Specify the city code of the equipment.

Country
Specify the country code of the equipment.
**Amount Details**

**Currency**
Specify the currency code.

**Down Payment Amount**
Specify the Down Payment amount.

**Asset Finance Amount**
Specify the asset finance amount.

**Vendor Details**

**Vendor Code**
Specify the vendor code.

**Vendor Name**
The system displays the name of the vendor.

**Sales Info**

**Sell Date**
Specify the sell date from the adjoining calendar.

**Invoice Number**
Specify the invoice number.

**Invoice Date**
Specify the invoice date from the adjoining calendar.

**Equipment Evaluation Details**

**Evaluation Name**
Specify the evaluation name.

**Evaluation Value**
Specify the evaluation value.

**Evaluation Date**
Specify the evaluation date.
### 3. Function ID Glossary

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