# Contents

Welcome to Oracle Banking Corporate Lending Process Management ............................................. 5

Bilateral ................................................. 5
  Loan Origination ........................................... 5
  Draft Proposal ............................................... 8
  Loan Drawdown ........................................... 10
  Rate Quotation ........................................... 12
  Loan Servicing ........................................... 14

Syndication ............................................... 16
  Operations Enrichment ................................... 17
  Drawdown .................................................. 18
  Participant Process ....................................... 20
  Post Mandate Agent ...................................... 22
  Post Mandate Arranger ................................... 23

Configurations for Oracle Banking Corporate Lending Process Management .............................. 27
  Business Process Code and Product Code ........................................... 27
  Business Product Code ........................................... 27
  Business Process ........................................... 28
  Data Segments ............................................ 30
    Bilateral .................................................. 30
    Syndication .............................................. 59

Override Handling ........................................ 74

Advices .................................................. 74
  Loan Initiation Advice ...................................... 74
  Loan Sanction Advice ....................................... 75
  Loan Rejection Advice ..................................... 76
  Draft Approval Advice ..................................... 76

Dashboards ................................................ 77
  Assets at Risk ............................................. 77
  Loans Maturing ............................................ 77
  Loans Application Status ................................. 78
  Rate Quotation Status ..................................... 79
  Pending Loan Disbursements .............................. 79
  Application Ageing Status ............................... 80
  Syndication Invitation Status ........................... 81

Index ........................................................................... 83

Reference and Feedback ........................................ 84
  Reference .................................................... 84
  Documentation Accessibility ................................ 84
Welcome to Oracle Banking Corporate Lending Process Management

Welcome to the Oracle Banking Corporate Lending Process Management (OBCLPM) process management User Manual. It provides an overview to the middle office module and takes you through the various steps involved in handling all the necessary activities in the life cycle of a corporate loan process along with various loan servicing module. This manual is designed to help you create all types of corporate loan. This manual is intended for the Relationship Managers (RMs), Credit Risk Managers (CRMs), Legal, back end operation and other loan executive staffs in charge of maintaining the loan accounts in the bank.

Bilateral

Corporate Lending Process Management is a single integrated platform which enables to create and manage corporate loan accounts and focus on the corporate lending operations of a middle office branch. Corporate Lending Middle Office module supports the following lifecycle.

- Loan Origination
- Loan Drawdown
- Draft Proposal
- Rate Quotation
- Servicing
  - Rollover
  - Loan Amendment (Non-Financial)
  - Financial Amendment
  - Loan Payment

OBCLPM uses Oracle BPMN framework for defining the business process. The capture and enrichment of information in multiple steps can be dynamically assigned to different user profiles or roles. The Platform provides capability to associate different business process flow definitions to different category of Applications and also enables.

- Advice Generation
- Map Documents and Checklist for Various stages

The Platform also aids to enhance the productivity through queries and dashboard widgets providing a quick insight into the Application process stage and the status of the existing Loans.

Loan Origination

Loan Origination process provides a facility to create Corporate Loan taking the application through various stages of the business process flow commencing from loan request initiation till loan account creation/handoff and disbursement based on the Application Category.

The process of corporate loan origination is initiated by the Relationship Manager (RM) (or users with relevant rights) on behalf of an existing or a prospective customer. Based on the nature of the financing requirement the system can be configured to initiate the relevant Business process flow. For instance the Corporate Customer/Company may approach the bank for its credit needs related to working capital, expansion or for Trade financing through various channels like branch, mail or through external agents. The platform also enables the initiation of a Loan Request via Customer direct Banking channel through the REST based Service APIs. The Platform has a predefined BPMN process flow following a typical corporate loan initiation process. However this can be modified to suite the Bank's requirements. The list of
stages that are required for a Loan origination process will be pre-defined in BPMN process and the data segments that are applicable for every stage can be configured in Application Category maintenance. Based on this setup, system derives the process flow for every loan application.

The process flow pre-defined for Loan Origination is provided for quick reference:

- Application Entry
- Application Enrichment
- Credit Exception
- Price Negotiation
- Application Verification
- Legal Verification
- Loan Approval
- Customer Acceptance

BPMN process will drive the flow from one stage to another based on the combination of attribute value and process outcome combination. Following attributes are validated as part of BPMN process for Loan origination life cycle:

- KYC Required
- CAMS Initiation Required
- Credit Appraisal Required
- Facility Creation Required
- Price Negotiation Required
- Legal Approval Required
- Customer Acceptance Required
- Loan Amount
- Loan Currency

**Initiating Loan Origination**

The basic registration details to create a corporate loan for a prospective borrower can be initiated using this initiation screen, provided the user has the required access rights.

**How to reach here:**

**Corporate Lending > Operations > Loan Origination**
How to initiate a loan origination:

1. In the Loan Origination screen, provide the required details:

**Basic Details**

- **Customer Type:** Select one of the options:
  - New: If selected, applicant details can be captured as part of loan creation.
  - Existing: If selected, system defaults the applicant related details in the respective data segments.
- **Lead/Prospect Number:** Click Search to view and select the required Lead/Prospect number. This will help to determine if the loans are given under any back scheme.
- **Proposal Number:** Click Search to view and select the required proposal number. These provide the list of proposal given to a customer via Draft Proposal Process. Once selected the completed application of draft proposal will be displayed to choose one application. Once selected all the data segment applicable to the current application will be default the value form Draft proposal.
- **Business Product:** Click Search to view and select the required business product. Based on the business product system derives the following details to process the loan application:
  - Applicable stages and its data segments
  - Required documents and checklists
  - Stage level advices
- **Customer Number:** Click Search to view and select the required Customer Identification number or you can also type the Customer Number. This field is applicable only when the Customer Type is selected as Existing.
- **Customer Name:** Based on the Customer Number selected, the information is auto-populated.
- **Loan Purpose/Intent:** Click Search to view and select the required loan purpose/intent.
- **Application Date:** Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
- **Priority:** Select a priority from the dropdown list.

**Facility Details**

- Displays the list of all facilities that are created for the Customer Number. You can select the appropriate Facility ID which requires to be linked for the loan.

**Channel Details**

- **Application Channel:** Click Search to view and select the required application channel.
- **Application Submitted By:** Select the details of the Agent/Customer who has submitted the application from the dropdown list.
- **Name:** Enter the name of the Agent/Customer who has submitted the application.
- Email: Enter the Email ID of the Agent/Customer who has submitted the application.

2. Click **Initiate** to begin the process.

On submit of the screen, a unique Application Registration number will be auto generated by the system, which are used throughout the process and for further tracking. For an application, based on application category viz. Term Loan, Pre-shipment Finance, Post-shipment Finance, Project Financing, Working Capital and so on. System will derive the process flow for Loan Origination and the process will get instantiated.

Based on the user rights the system will navigate the user to the first manual stage of the process flow.

**Draft Proposal**

Draft Proposal process facilitate to create a prospect or lead Corporate Loan which a customer may want by for the various financing requirements. A customer would like to check his eligibility, basic details and the structure of the loan which can be catered via Draft Proposal. This process also defines the basic terms and condition on which a customer can avail loan from bank or a draft version of loan details. This process commence from Draft Proposal initiation till the draft advice is sent to customer for various Application Category.

The process of Draft Proposal can be initiated by the Relationship Manager (RM) (or users with relevant rights) on behalf of an existing or a prospective customer. Based on the nature of the financing requirement the system can be configured to initiate the relevant Business process flow. For instance the Corporate Customer / Company may approach the bank for its credit needs related to working capital, expansion or for Trade financing through various channels like branch, mail or through external agents. The platform also enables the initiation of this process via Customer direct Banking channel through the REST based Service APIs. The Platform has a predefined BPMN process flow following a typical corporate loan process. However this can be modified to suite the Bank's requirements.

![Draft Proposal Diagram](image)

The list of stages pre-defined for the Draft Proposal are:

- Application Entry
- Application Enrichment
- Verification
- Credit Appraisal
- Draft Approval
- Customer Acceptance

BPMN process will drive the flow from one stage to another based on the combination of attribute value and process outcome combination. Following attributes are validated as part of BPMN process for In-principle Approval life cycle:

- Credit Appraisal Required
- Customer Agreement Required
- Loan Amount
- Loan Currency

**Initiating Draft Proposal**

The basic registration details to create a draft Approval for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

**How to reach here:**

**Corporate Lending > Operations > Draft Proposal**

**How to Initiate a draft proposal:**

1. In the **Draft Proposal** screen, provide the required details:
   - Lead/Prospect Number: Click **Search** to view and select the required Lead/Prospect number. This will help to determine if the loans are given under any back scheme.
   - Business product: Click **Search** to view and select the required Business product. Based on the Business product, system derives the following details to process the loan application:
     - Applicable stages and its data segments
     - Required documents and checklists
     - Stage level advices
   - Application Date: Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
   - Loan Purpose/Intent: Click **Search** to view and select the required loan purpose/intent.
   - Priority: Select a priority from the dropdown list.

**Channel Details**

- Application Channel: Click **Search** to view and select the required application channel.
- Application Submitted By: Select the details of the Agent/Customer who has submitted the application from the dropdown list.
- Name: Enter the name of the Agent/Customer who has submitted the application.
- Email: Enter the Email ID of the Agent/Customer who has submitted the application.
2. Click **Initiate** to begin the process.

On submit of the screen, a unique Application Registration number will be auto generated by the system, which are used throughout the process and for further tracking. Based on application category viz. Term Loan, Pre-shipment Finance, Post-shipment Finance, Project Financing, Working Capital and so on. System will derive the process flow for In Principal Approval and the process will get instantiated.

Based on the user rights the system will navigate the user to the first manual stage of the process flow.

**Loan Drawdown**

Loan Drawdown provides function to drawdown the required loan amount for an existing customer. Once the facility is set a corporate customer would like to avail the loan form the back from the existing facility, Application will pass through various stages of the business process flow commencing from Drawdown initiation till loan account creation/handoff and disbursement based on the Application Category.

The process of corporate loan origination is initiated by the Relationship Manager (RM) (or users with relevant rights) on behalf of an existing or a prospective customer. Based on the nature of the financing requirement the system can be configured to initiate the relevant Business process flow. For instance the Corporate Customer/Company may approach the bank for its credit needs related to working capital, expansion or for Trade financing through various channels like branch, mail or through external agents. The platform also enables the initiation of a Loan Request via Customer direct Banking channel through the REST based Service APIs. The Platform has a predefined BPMN process flow following a typical corporate loan initiation process. However this can be modified to suite the Bank's requirements. The list of stages that are required for a Loan origination process will be pre-defined in BPMN process and the data segments that are applicable for every stage can be configured in Application Category maintenance. Based on this setup, system derives the process flow for every loan application.

![BPMN Diagram](image)

The process flow pre-defined for Loan Origination is provided for quick reference:

- Application Entry
- Application Enrichment
- Credit Exception
- Price Negotiation
- Application Verification
- Legal Verification
- Loan Approval
- Customer Acceptance

BPMN process will drive the flow from one stage to another based on the combination of attribute value and process outcome combination. Following attributes are validated as part of BPMN process for Loan origination life cycle:
• KYC Required
• CAMS Initiation Required
• Credit Appraisal Required
• Legal Approval Required
• Customer Acceptance Required
• Loan Amount
• Loan Currency
• Loan Currency

Initiating Loan Drawdown

The basic registration details to create a draft Approval for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

How to reach here:

Corporate Lending > Operations > Drawdown

How to drawdown a loan:

1. In the Drawdown screen, provide the required details:
   • Customer Number: Click Search to view and select the required Customer Identification number or you can also type the Customer Number. This field is applicable only when the Customer Type is selected as Existing.
   • Customer Name: Based on the Customer Number selected, the information is auto-populated.
   • Business product: Click Search to view and select the required Business product. Based on the Business product, system derives the following details to process the loan application:
     – Applicable stages and its data segments
     – Required documents and checklists
     – Stage level advices
   • Application Date: Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
   • Loan Purpose/Intent: Click Search to view and select the required loan purpose/intent.
- Priority: Select a priority from the dropdown list.

**Facility Details**
- Displays the list of all facilities that are created for the Customer Number. You can select the appropriate Facility ID which requires to be linked for the loan.

**Channel Details**
- Application Channel: Click **Search** to view and select the required application channel.
- Application Submitted By: Select the details of the Agent/Customer who has submitted the application from the dropdown list.
- Name: Enter the name of the Agent/Customer who has submitted the application.
- Email: Enter the Email ID of the Agent/Customer who has submitted the application.

2. Click **Initiate** to begin the process.

On submit of the screen, a unique Application Registration number will be auto generated by the system, which are used throughout the process and for further tracking. Based on application category viz. Term Loan, Pre-shipment Finance, Post-shipment Finance, Project Financing, Working Capital and so on. System will derive the process flow for In Principal Approval and the process will get instantiated.

Based on the user rights the system will navigate the user to the first manual stage of the process flow.

**Rate Quotation**

In Rate Quotation RM receives request from the client to inquire current Cost of Fund interest rate (COF) so that client can book or avail the loan if required. These rates are generally available with treasury department of the banks. Once the rate is sourced he will block the rate with the treasury and send notification to client confirming the cost of funds rate. Once confirmed by client, RM will proceed to originate the loan.

The process of corporate loan origination is initiated by the Relationship Manager (RM) (or users with relevant rights) on behalf of an existing or a prospective customer. Based on the nature of the financing requirement the system can be configured to initiate the relevant Business process flow. For instance the Corporate Customer/Company may approach the bank for its credit needs related to working capital, expansion or for Trade financing through various channels like branch, mail or through external agents. The platform also enables the initiation of a Loan Request via Customer direct Banking channel through the REST based Service APIs. The Platform has a predefined BPMN process flow following a typical corporate loan initiation process. However this can be modified to suite the Bank’s requirements. The list of stages that are required for a Loan origination process will be pre-defined in BPMN process and the data segments that are applicable for every stage can be configured in Application Category maintenance. Based on this setup, system derives the process flow for every loan application.

The process flow pre-defined for Loan Origination is provided for quick reference:
Application Entry
Application Enrichment
Customer Acceptance
Initiate Drawdown

BPMN process will drive the flow from one stage to another based on the combination of attribute value and process outcome combination. Following attributes are validated as part of BPMN process for Loan origination life cycle:

- Existing Customer
- Customer Acceptance Required
- Loan Amount
- Loan Currency

 Initiating Rate Quotation

The basic details to request for servicing of a corporate loan for a borrower can be initiated using this Initiation screen, provided the user has the required access rights.

How to reach here:

Corporate Lending > Operations > Rate Quotation

How to initiate a rate quotation:

1. In the Rate Quotation Initiation screen, provide the required details:
   - Customer Number: Click Search to view and select the required Customer Identification number or you can also type the Customer Number. This field is applicable only when the Customer Type is selected as Existing.
   - Customer Name: Based on the Customer Number selected, the information is auto-populated.
   - Business Product: Click Search to view and select the required Business product. Based on the Business product, system derives the following details to process the loan application:
     - Applicable stages and its data segments
     - Required documents and checklists
– Stage level advices
  • Application Date: Select an effective application date from the dropdown calendar. The system
defaults the current system date as the application initiation date.
  • Loan Purpose/Intent: Click Search to view and select the required loan purpose/intent.
  • Priority: Select a priority from the dropdown list.

Facility Details
  • Displays the list of all facilities that are created for the Customer Number. You can select the
appropriate Facility ID which requires to be linked for the loan.

Channel Details
  • Application Channel: Click Search to view and select the required application channel.
  • Application Submitted By: Select the details of the Agent/Customer who has submitted the application
from the dropdown list.
  • Name: Enter the name of the Agent/Customer who has submitted the application.
  • Email: Enter the Email ID of the Agent/Customer who has submitted the application.

2. Click Initiate to begin the process.

On submit of the screen, a unique Application Registration number will be auto generated by the system,
which are used throughout the process and for further tracking. Based on application category viz. Term
Loan, Pre-shipment Finance, Post-shipment Finance, Project Financing, Working Capital and so on.
System will derive the process flow for In Principal Approval and the process will get instantiated.

Based on the user rights the system will navigate the user to the first manual stage of the process flow.

Loan Servicing

Loan Servicing provides a facility to manage various life cycle events of a corporate loan account after
drawdown process is complete. Following actions are possible under servicing:

  • Loan Rollover
  • Financial Amendment
  • Non-Financial Amendment
  • Loan Payment

Rollover denotes the renewal of a loan. The outstanding principal of the loan is rolled over with or
without outstanding interest for an extended maturity date.

With Financial amendment user can initiate changes to following loan parameters:

  • Additional disbursement of Principal
  • Changes to interest details
  • Increase or Decrease of Maturity date

Non-financial amendments include changes to:

  • Credit line and Collaterals
  • Payment Schedule

Loan Payment option enables the user to make pre-payment, partial payment, or repayment towards
the existing loan contract.
The process of Corporate loan servicing gets initiated when the bank RM approaches a customer to improve his loan status or when the customer approaches the bank requesting for any of the above servicing options based on his corporate needs. The loan servicing process moves forward only based on the customer interest.

List of stages and corresponding data segments can be configured.

The list of stages pre-defined for the Loan servicing are:

- Application Entry
- Enrichment
- Loan Approval

**Initiating Loan Servicing**

The basic details to request for servicing of a corporate loan for a borrower can be initiated using this Initiation screen, provided the user has the required access rights.

**How to reach here:**

**Corporate Lending > Operations > Servicing**

On click of **Advanced Search**, users can provide further details to search for a loan contract as illustrated:
How to restructure a loan:

1. User can select an appropriate servicing operation - Financial Amendment, Non-financial Amendment, Rollover, or Payment.

2. In basic search user can search based on customer or facility code to choose a contract that needs to be serviced.
   - Customer Number: The LOV attached to this field will list the customer available
   - Facility Code: The LOV attached to this field will list the facility codes in the system.

3. On click of the search button, system will list the contracts that meets the search criteria for the user to choose a contract number. Advanced search option can be activated using the toggle in the search bar where the user can additionally search based on Loan start and end dates or the Loan currency and amount.

After selecting a contract system populates the appropriate business product applicable for the loan contract. Users can choose a business product and the value date for the changes to be effective.

On click of initiate, a unique Application Registration number will be auto generated by the system, which are used throughout the process and for further tracking. Based on servicing type selected, system will derive the process flow for Loan servicing with the configured list of data segments and the process will get instantiated.

Based on the user rights the system will navigate the user to the first manual stage of the manual stage of the process flow.

**Syndication**

Loan Syndication is a lending process in which a group of lenders provide loan to one or more borrowers. Each lender in the syndicate contributes part of the loan amount, and they all share in the lending risk. The loan is governed by a single Loan Agreement. However, each Lender of the Syndicated Loan maintains a separate claim on and bears the credit risk for the respective portion of the loan provided by it.

OBCLPM is capable of managing Pre Mandate, Post-Mandate, Closing stages of Loan Syndication Origination and Drawdown for Bank role as Participant.

OBCLPM has the below processes:

- **Pre Mandate Lead Arranger Process** – To handle the Bank role to invite Arrangers and to finalize the Mandate with the Borrower.

- **Pre Mandate Co-Arranger Process** – To support the Lead Arranger to finalize the Mandate with the Borrower.

- **Post Mandate Agent Process** – To manage the Agency role in Syndication Origination as a
Post Mandate Arranger Process – To manage the Arranger role in Syndication Origination to arrange Participants as a continuation of any of the Pre Mandate Process or as standalone process.

Post Mandate Participant Process – To manage the Participant role in Syndication Origination.

Operations Enrichment Process - To capture the details available during the Syndication Origination stages as a continuation of any of the Post Mandate process or as standalone process to handover the details for the creation of Syndicated Deal in the back office.

Drawdown – to manage Syndicated Loan Drawdown of a participant bank.

Operations Enrichment

Operations Enrichment is the process to capture the details available during the Syndication Origination stages as a continuation of any of the Post Mandate process or as standalone process to handover the details for the creation of Syndicated Deal in the back office. Capturing of details can occur in the following ways:

- As a continuation of Post Mandate process, if the Syndication Origination is managed by OBCLPM, then the required data segments are filled in automatically.

- Syndication Origination details are captured manually.

- Back office specific details are captured manually.

The process flow for Operations undergoes goes the below stages:

1. Entry
   The data available during the Syndication Origination will be automatically fed in or captured manually. The user captures the additional data required for the back office. In addition, the user reviews the pre-filled data and amends it if required.

2. Approval
   The loan details are reviewed for approval. If pre-filled data is not edited and no amendments required, then the data will be handed off to OBCL.
   If any of the pre-filled data is edited, then send for Exceptional Approval.
   If any amendments required, then send back to Entry. Post hand off if the CP is not satisfied, then it is moved to Review CP Satisfaction.

3. Exceptional Approval
   The modified pre-filled data is reviewed for approval. If any amendments required, then send back to Entry. If no amendments, then the data will be handed off to OBCL.
   Post data hand off if the CP is not satisfied, then it is moved to Review CP Satisfaction.

4. Review CP Satisfaction
User will wait for the CP to be satisfied, after satisfaction send it for approval.

5. **Approve CP Satisfaction**
   If CP Satisfaction is satisfied. The user will approve it and then with this Operations Enrichment process will end.

**Initiating Operations Enrichment**

The basic registration details for Operations Enrichment for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

**How to reach here:**

Corporate Lending > Operations > Syndication > Operations Enrichment

**How to initiate an Operations Enrichment:**

1. In the **Operations Enrichment** screen, provide the required details:
   
   **Basic Details**
   - Business Product: Click Search to view and select the required business product.
   - Post Mandate Ref No.: Enter the reference number. (Only if the Syndication Origination is managed by OBCLPM).
   - Application Date: Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
   - Priority: Click High/Medium/Low button as per the priority.

2. Click **Initiate** to begin the process.

**Drawdown**

Drawdown is the process of utilizing the approved facility as per the drawdown request given by the Agent/Borrower. OBCLPM is capable of managing the drawdown process of a Participant Bank.
The process flow for Drawdown undergoes goes the below stages:

1. **Entry**
   The user captures the facility data available as per the drawdown request given by the Agent/Borrower.

2. **Approval**
   The facility details are reviewed for approval. If no amendments required, then the data will be handed off to OBCL.

**Initiating Drawdown**

The basic registration details for Drawdown for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

**How to reach here:**

**Corporate Lending > Operations > Syndication > Drawdown**

**How to initiate a Drawdown:**

1. In the **Drawdown** screen, provide the required details:

   **Basic Details**
   - Customer Number: Click Search to view and select the required customer number.
- Customer Name: As per the customer number selected, customer name gets auto-populated.
- Business Product: Click Search to view and select the required business product.
- Application Date: Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
- Priority: Click High/Medium/Low button as per the priority.

2. Click **Initiate** to begin the process.

**Participant Process**

Participant Process handles Syndication Facility Origination process for Bank as Participant. This includes Syndication Invitation from the Arranger, Due diligence of the Borrower, KYC, Risk review, Participation decision and Transaction document execution. Upon completion of the Origination process, the application will hand over the details to Operations Enrichment Process for the Operation user to enrich and handover to OBCL.

![Diagram](image)

The process flow for Participant process undergoes goes the below stages:

1. **Entry**
   The user captures the borrower information and related party details manually. Borrower and Borrower Related parties details should be send to the Borrower on-boarding team to start the Borrower evaluation process.

2. **Review Pre Analysis**
   The user reviews the borrower information and related party details. After review of the Borrower details, the user will decide to proceed with the Participation or to terminate the process. To proceed with the participation, user will confirm the interest to the Arranger along with the signed NDA.

3. **Review Additional Details**
   The user will have to wait for the additional details about the facility including Terms Sheet. After review of the details received, user will propose the intended participation amount for approval.

4. **Approval**
   The intended participation amount is reviewed for approval. If no amendments required, then the data is send for credit approval. If any amendments required, then send back to Review Additional Details. The user initiates credit request with CFPM.

5. **Review Credit Approval**
   The credit response is reviewed and the user will decide to proceed with the Participation or to terminate the process. To participate, user sends confirmation to the arranger.

6. **Commitment Allocation**
   User waits for the allocation confirmation from the arranger. If the allocation is not done, then the application will be cancelled or user will proceed to receive the draft transaction docs from the agent. If the user accepts the allocation, then the agent is informed.

7. **Transaction Docs Review**
   The transaction docs are reviewed and send to the internal legal team for their review.
8. Docs Review by Legal
   The docs is reviewed by the internal legal. Legal provides the comments to the Business user for their review.

9. Review Legal Comments
   The legal comments are reviewed and communicated to the Agent. If no amendments required, then move to KYC and Internal Approvals. If any amendments required, then it is communicated to the agent and wait for the amended documents.

10. KYC and Internal Approvals
    KYC of all parties are checked to be complete. In addition, all the internal departmental approvals are checked to be in place. If KYC completion and internal department's approvals are pending, then user will wait until these are completed. Completion of KYC and internal departmental approvals are outside OBCLPM. If the KYC of all parties and all the internal departmental approvals are in place, then proceed for Document execution.

11. Document Execution
    After the KYC of all parties and all the internal departmental approvals are in place, then the docs are signed and send to the Agent for consolidation.

12. Track Executed Docs
    The executed docs is tracked. If the participant bank is managing the Agency role, then the data will be handed off to OBCL. If the participant bank is not an agent, then the data is handed off to the operations team for creation of Facility and Tranche. Post data hand off if the CP is not satisfied, then it is moved to Review CP Satisfaction.

13. Review CP Satisfaction
    User will wait for the CP to be satisfied. After satisfaction, the user will approve it and then with this participant process will end.

Initiating Participant Process

The basic registration details for Participant Process for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

How to reach here:

Corporate Lending > Operations > Syndication > Participant Process

How to initiate a Participant Process:

1. In the Participant Process screen, provide the required details:

   Basic Details
   - Business Product: Click Search to view and select the required business product.
   - Post Mandate Ref No.: Enter the reference number. (Only if the Syndication Origination is
managed by OBCLPM).

- Application Date: Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
- Priority: Click High/Medium/Low button as per the priority.

2. Click **Initiate** to begin the process.

### Post Mandate Agent

Post Mandate Agent process manages agency related activities of the Agent post assuming the role of an Agent after the execution of the Mandate Letter. This process manages the Preparation of Transaction Documents, Co-ordination with Arrangers and participant Banks, KYC of all the syndication parties, Execution of Transaction Documents and CP Satisfaction. Upon completion of the Origination process, the details will be handed over to Operations Enrichment Process for the creation of Facility and Tranches in OBCL.

<table>
<thead>
<tr>
<th>Stage</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Entry</td>
<td>The data available during the Pre Mandates will be automatically fed in or captured manually. The user captures the additional data required. User captures the details and send the details to the Legal Counsel for the preparation of the Transaction Docs.</td>
</tr>
<tr>
<td>Transaction Docs Scrutiny</td>
<td>The user reviews the draft transaction docs. If any amendments required, it is send back to the legal counsel. If no amendments required, then send it to arrangers for review.</td>
</tr>
<tr>
<td>Arranger Comments Review</td>
<td>After the arrangers review, the arranger comments are reviewed. If any amendments required, it is send back to the legal counsel. If no amendments required, then send it to Borrower for review.</td>
</tr>
<tr>
<td>Borrower Comments Review</td>
<td>After the Borrower's review, the Borrower comments are reviewed. If any amendments required, it is send back to the legal counsel. If no amendments required, then final allocation of lenders is checked.</td>
</tr>
<tr>
<td>KYC and Allocation Verification</td>
<td>After the docs is finalized, final allocation of lenders, KYC and all the internal departmental approvals are checked for completion. If the allocation is not finalized, send back to legal with the finalized allocation. If KYC completion and internal department's approvals are pending, then user will wait until these are completed. Completion of KYC and internal departmental approvals are outside OBCLPM.</td>
</tr>
<tr>
<td>Transaction Docs Execution</td>
<td>After the KYC of all parties, all the internal departmental approvals and final allocation of lenders are in place, send Transaction docs to all the parties for execution. The user will track the execution status of all the docs for all the parties. After sending executed docs to all the parties, data is handed off to the operations team for creation of Facility and Tranche.</td>
</tr>
<tr>
<td>Review CP Satisfaction</td>
<td></td>
</tr>
</tbody>
</table>

The process flow for Post Mandate Agent undergoes goes the below stages:
User will wait for the CP to be satisfied, after satisfaction send it for approval.

8. **Approve CP Satisfaction**
   If CP Satisfaction is satisfied. The user will approve it and then with this Post Mandate Agent process will end.

**Initiating Post Mandate Agent**

The basic registration details for Post Mandate Agent for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

**How to reach here:**

**Corporate Lending > Operations > Syndication > Post Mandate Agent**

![Post Mandate Agent screen](image)

**How to initiate a Post Mandate Agent:**

1. In the Post Mandate Agent screen, provide the required details:

   **Basic Details**
   - Business Product: Click Search to view and select the required business product.
   - Post Mandate Ref No.: Enter the reference number. (Only if the Syndication Origination is managed by OBCLPM).
   - Application Date: Select an effective application date from the dropdown calendar. The system defaults the current system date as the application initiation date.
   - Priority: Click High/Medium/Low button as per the priority.

2. Click **Initiate** to begin the process.

**Post Mandate Arranger**

Post Mandate Arranger process helps the Bank to manage role of an Arranger post executing the Mandate Letter. This process involves the Syndication Invitation to the Participant Banks, Participation Allocation, Risk Review for self-participation, KYC, Internal Approvals, Execution of Transaction Docs and CP confirmation. Upon completion of origination process, the details will be handed over to the Operations Enrichment Process accordingly.
The process flow for Post Mandate Arranger undergoes goes the below stages:

1. **Entry**
   The data available during the Pre Mandates will be automatically fed in or captured manually.

   Movement of this stage will create two parallel processes for the user and which will be worked separately.

   - **I. Participant Allocation**
   - **II. Transaction Documents Review**

   Participant Allocation can be processed in two ways:

   (A) Proceed with Additional Participants
   (B) Proceed without Additional Participants

   For Proceed without Additional Participants, User will move to the Participant Allocation stage after entry.

   Process flow for Proceed with Additional Participants undergoes goes the below stages:

   2. **Participant Invitation**
      User will capture the details of the Participants and send the invitations to the selected Participants. After sending the invites, user will track the responses from the Participants and the status of NDA execution.

   3. **Approval**
      User will send the additional details about the Borrower to the Participants, who has shown interest in the Syndication and returned the signed NDA. For Participants, who has responded with not interested should be marked as rejected. If required, user should capture more Participants, other than the ones invited earlier.

   4. **Participant Commitment Confirmation**
      Once all the Participants sign the NDA, user will decide to proceed to next stage or to proceed with the responded Participants. Finalization of Participants will be intimated to the Participants. User will then move to the Participant Allocation stage. User will capture the proposed amount from each Participant for their participation. After discussion with the Participants, user will finalize the allocation for each Participant and send for the approval.

   5. **Allocation Approval**
      The approver will review the allocation. If the approver does not agree to the allocation, the user should re-allocate. On finalization of the allocation user will initiate the credit approval request for self-participant portion with CFPM. If there is self-participation for the Arranger, ensure there is self-participant commitment allocation given.

   6. **Review Credit Approval**
      The credit response will be reviewed. If the Credit approval request is rejected for the self-allotted amount, then the user should re-allocate. Once the Credit approval is obtained, the user will proceed to the next stage after sending the notice to the Participants. If there is no self-participation, then no credit approval is required and the user will to move to the next stage after sending the notice to the Participants.

   7. **KYC and Internal Approvals**
      The user checks KYC and all the internal departmental approvals for completion. Completion of KYC and Internal departmental Approvals are outside this application. If KYC and Internal departments are pending and the docs are not in order, then user should wait until it is confirmed.

   8. **Document Execution**
      After the KYC of all parties completed and all the internal departmental approvals are in place and all the docs are in order, then sign the docs and send to the Agent for consolidation.
9. Track Executed Docs
The user will track the execution status of all the docs and check if the same bank is managing the Agency role and if there is self-participation for arranger. If there is no self-participation, then the process will end. If the arranger is self-participant and playing the role of the Agent, then move to Receive CP Satisfaction. If the arranger is self-participant and the Agent is different, then hand over the data to the Operations Enrichment and move to Receive CP Satisfaction.

10. Receive CP Satisfaction
User will wait for the CP to be satisfied, after satisfaction send it for approval. After CP Satisfaction is satisfied. The user will approve it and then with this Post Mandate Arranger process will end.

Transaction Documents Review

This will be managed as a parallel process. Process flow for Transaction Documents Review undergoes goes the below stages:

2. Transaction Docs Review
User will receive the Draft mandate Docs from the Agent and will send it to internal legal for review.

3. Docs Review by Legal
The docs is reviewed by the internal legal and the response is given to the RM

4. Review Legal Comments
The legal comments are reviewed. If any amendments required, then the user will send it to Agent to make the changes. On receipt of execution version of the Docs, with no further comments on the documents, the user should move to the KYC and Internal Approvals stage.

Initiating Post Mandate Arranger

The basic registration details for Post Mandate Arranger for a prospective borrower can be initiated using this Initiation Screen, provided the user has the required access rights.

How to reach here:

Corporate Lending > Operations > Syndication > Post Mandate Arranger

How to initiate a Post Mandate Arranger:

1. In the Post Mandate Arranger screen, provide the required details:
   
   Basic Details
   
   - Business Product: Click Search to view and select the required business product.
   - Post Mandate Ref No.: Enter the reference number. (Only if the Syndication Origination is managed by OBCLPM).
   - Application Date: Select an effective application date from the dropdown calendar. The system
defaults the current system date as the application initiation date.

- Priority: Click High/Medium/Low button as per the priority.

2. Click **Initiate** to begin the process.
Configurations for Oracle Banking Corporate Lending Process Management

Business Process Code and Product Code

The entire process of corporate lending middle office function depends mainly based on the loan category (Business Process Code) to which the loan application belongs to. The Corporate Lending process will be driven based on the below two maintenances for every life cycle combination.

- Business Product Code Maintenance
- Business Process Code Maintenance

Following features are supported as part of the Business Process Business Product maintenance:

- Ability to capture the BPMN process for a Business product and lifecycle combination and define the list of stages and corresponding data segments for the combination.
- For a combination of a business process code and lifecycle:
  - Capture the list of mandatory and non-mandatory documents and checklist that are required at every stage level
  - Capture the list of advices that needs to be generated and list of clauses that needs to be specified at every stage level
- Capture the list of products that are allowed for a business product such that appropriate product can be used as part of loan origination process that caters to customer needs.
- Ability to capture the multiple Investigation agencies for various external checks at business product level.
- Ability to handle the holiday preferences at business product when a maturity date / value date / payment schedule date falls on a holiday.

Business Product Code

How to reach here:

Corporate Lending > Maintenance > Business Product Code
How to configure a business product code:

1. In the Create Business Product screen, provide the required details:
   - Business Product Code: Enter the code of the Business product.
   - Description: Enter additional information about the Business product.

Mapped Products

- Product Code: Select the back office product code that are to be mapped for the Business product from the list of values. System will allow to map multiple product codes and appropriate product code can be selected as part of loan origination/drawdown process that caters to customer needs.

Agency Preferences

- Agency Code: Enter the agency code that is required for field investigation. The adjoining list fetches and displays all valid agency codes maintained in the system.
- Agency Description: System default the description of the selected agency code.
- Verification Type: Enter the type of verification. The valid options are Address, Business and Collateral.

Holiday Preferences

This section provide information about the handling holiday preferences if the maturity date, schedule date or revision date falls on a holiday. Holidays can be either on a local holiday or currency holiday. · Holiday Treatment Type: System displays the type of holiday treatment as Payment Schedule, Revision Schedule and Maturity Date.

- Ignore Holidays: No holiday treatment is considered if the maturity date, schedule date or revision date falls on holiday. System processes the entries on the specified date.
- Holiday Check: Enter the basis of holiday check, if you have indicated that the holiday should not be ignored for the loan contract.
- Move Across Months: If selected, allow movement of schedule date, maturity date or rate revision date of the contract across months, if you have indicated that the holiday should not be ignored for the loan contract. If you have chosen to move the schedule date/maturity date of a contract falling due on a currency holiday, either forward or backward to a working day and it crosses over into a different month, the schedule date/maturity date is moved to the next month only if you indicate so in this field.
- Schedule Movement: If selected, indicates the movement of schedule date, maturity date or rate revision date either move forward to a next working day or move backward to the previous working date.

2. Click Save. You can view the configured Business product code details in the Business Product View screen.

Business Process

How to reach here:

Corporate Lending > Maintenance > Business Process
How to configure a business process code:

1. In the Business Process screen, provide the required details:
   - Business Process Code: Enter the business process code.
   - Business Process Description: Enter the description of the business process code.
   - Lifecycle: Select the lifecycle code from the list of values.
   - Lifecycle Description: Display the description of the lifecycle selected.
   - Process Code: Select the business process flow that needs to be mapped for the business process code and lifecycle combination.
   - Business Product Code: Select the business product code from the list of values. A business process code can be mapped to a particular business product code or to 'ALL'.

2. On click of tab, the list of stages defined for a process code will be shown. You can select a stage and define the set of data segments that are required for a stage and its corresponding documents, checklist and advices.

   - Data Segments: Select the required data segments listed for the stage and specify if the data segment is mandatory or non-mandatory. User can click on Preview to view the data segment. User can also restrict a data segment to a single product or list of products.
   - Documents: Select the required documents at every stage. The adjoining list fetches and displays all
valid document IDs maintained in the system. User can also restrict the documents to a single product or list of products.

- Checklist: Enter the checklists that must be validated as part of every stage and specify if the checklist is mandatory or non-mandatory. User can also restrict the documents to a single product or list of products.
- Advices: Select the required advice must be mapped for the stage. The adjoining list fetches and displays all valid advices maintained.
- Clauses: Enter the clause code, clause name and clause description details. User can also restrict the documents to a single product or list of products.

3. Click Save. You can view the configured business process code details in the Business Process View screen. After maintaining the business product and business process codes, you can go ahead and create a corporate loan.

**Data Segments**

Provides information about the usage of data segments that are configured at each stage. Every data segment can be configured as a mandatory or non-mandatory at Business Process Code maintenance based on the business product code defined. Each data segment has the following action buttons:

- **Back**: System will move the task to the previous segment.
- **Next**: System will move the task to the next screen. If mandatory fields are not entered, system will display error.
- **Save and Close**: You can save and close the task and reopen it to work later.
- **Cancel**: You will be able to cancel the task window and return to dashboard. The data input will not be saved.

Each data segment has the option to upload the specific documents required for the application.

**Bilateral**

The bilateral loan undergoes the below data segments:

**Applicant Details**

Allows capturing the basic details such as client name, address, mailing address, communication preference and so on, of the customer who is applying for the loan. These are static information can should be captured for each drawdown. Once the user has selected the lifecycle and application category this segment will be invoked for details capturing. This data segment contains certain PII (Personally Identifiable Information) fields and the corresponding field information will be masked in the data segment if the user identification has PII disabled at User maintenance level. Following fields are identified as PII fields in the Applicant Details data segment:

- Address Line 1
- Email
- Telephone Number
How to provide application details:

1. In the Loan Origination screen, click Application Details tab and provide the required details:
   - KYC Required: If selected, invokes service to on-boarding team to perform KYC and confirm back with the desired result.
   - Customer Number: Display the unique customer number. User need to input the number in case of new customer and choose respective number in case in existing customer.
   - Customer Name: System allows capturing the full and registered name of the customer.
   - Short Name: Enter the customer short name.
   - Country of Incorporation: Enter the Country name where the customer is incorporated.
   - Date of Incorporation: Enter the date of customer incorporation.
   - Legal Status: Enter the legal status of the customer. Alternatively, you can select the status from the option list. The list displays legal status maintained by the bank.
   - Customer Relationship Manager Name: Enter the name of Relationship manager managing the account or loan of this customer. Relationship manager's user ID will be updated in this field. Alternatively, you can select the ID from the option list.
   - Principal Contact Name: Enter the name of the principal contact person of the client who can be contacted if required.
   - Designation: Enter the designation of the principal contact person.
   - Telephone Number: Enter the telephone number of the principal contact person.
   - Email: Enter the Email ID of the principal contact person.
   - Fax Number: Enter the Fax number of the principal contact person.
   - Preferred Communication: Enter the mode of communication with principal contact person. User can choose multiple options too.
   - Address Type: Enter the different type of client's address for record or communication purpose. User can add more than one type address as applicable and required.
   - Address Line 1-3: Enter the customer's address.
   - City: Enter the customer's city.
   - Country: Enter the list of country from where user will have an option to select the correct country from the displayed list.
   - Zip Code: Enter the ZIP code of customer's city.
   - Email: Enter the Email ID which is available for selected type of address.
• Telephone Number: Enter the telephone number which is available for selected type of address.

2. Click Next to continue the procedure.

**Director Details/Management Profile Details**

Allows user to capture details of Directors and Management details of the customer detailing Name, Address, Mailing address, Contact details, Communication details, Shareholdings percentage and so on of the customer. This is a multi-entry segment. You will be able to update multiple profiles. These are static information can should be captured for each drawdown. This data segment contains certain PII (Personally Identifiable Information) fields and the corresponding field information will be masked in the data segment if the user identification has PII disabled at User maintenance level. Following fields are identified as PII fields in the Applicant Details data segment:

- Director Name
- Director Identification Number
- Address Line 1
- Email
- Telephone Number

**How to provide management profile details:**

1. In the Loan Origination > Management Profile Details tab and provide the required details:
   - Director Name: Enter the name of Director of the company.
   - Tax Identification Number: Enter the unique identification number of Director.
   - Nationality: Select the Nationality of the Director Specify the list of country from where user will have an option to select the correct county form the displayed list.
   - Share Holding %: Select the percentage of share each of the Directors is holding.
   - Address Line 1-3: Enter the Director’s official address.
   - City: Enter the customer’s city.
   - Country Name: Select the list of country from where user will have an option to select the correct county form the displayed list.
   - Zip Code: Enter the ZIP code of customer’s city.
   - Telephone Number: Enter the telephone number which is available for selected type of address.
   - Email: Enter the Email ID which is available for selected type of address.
   - Mailing address is different: Captures the different address details of the Director or Management if the mailing address is not same as above details. If Yes is selected, the following fields are enabled:
– Address Line 1-3: Enter the Director's official address.
– City: Enter the customer's city.
– Country Name: Select the list of country from where user will have an option to select the correct county form the displayed list.
– Zip Code: Enter the ZIP code of customer's city.

2. Click **Management Profile** tab to continue the procedure.

**Business Activity Details**

Allows you to capture the nature and activity of the business for the customer who has requested for the loan. You can update details as entity type, nature of business, current profit and loss, current balance sheet size and so on. This information can be used by Relationship Manager or credit manager which will help then to determine the terms and condition on which loan can be granted.

![Business Activity Details](image)

**How to provide business activity details:**

1. In the **Loan Origination > Business Activity Details** tab and provide the required details:
   - Entity Type: Select the entity type of the customer from the dropdown list.
   - Nature of Business: Select the core activity/ nature of Business of the customer from the dropdown list.
   - Current Year: Enter current year for which the details are updated in this segment.
   - Currency: Select a balance sheet currency from the dropdown list.
   - Balance Sheet Size: Enter the current year balance sheet size in figures.
   - Currency: Select a currency in which the Operating profit to be specified from the dropdown list.
   - Operating Profit of the Year: Enter the current year operating in figures.
   - Currency: Select a currency in which the net profit to be specified from the dropdown list.
   - Net Profit of the Year: Enter the current year net profit in figures.
   - Export Import License Number: Enter the export import license number of the customer.
   - Parent Company Name: Enter the name of the Parent Company.
   - Share Holding %: Specify the share holding percentage of the company.

2. Click **Add Financial Details** to add financial details for the consecutive years as provided by the customer.
3. Click **Add Parent Company** to add multiple parent company details.
4. Click **Next** to continue the procedure.

**Loan Details**

Allows you to capture the basic loan details which the customer has made a request. Segment will contain details as loan currency, Amount, purpose, tenor and so on to be updated. This segment is most basic detail for any process which will be followed by the product.

![Loan Origination Entry - 0041000121634](image)

**How to provide loan details:**

1. In the **Loan Origination > Loan Details** tab and provide the required details:
   - **Loan Currency**: Select the currency in which the loan is required by customer.
   - **Loan Amount**: Enter the amount of the loan required by customer.
   - **Loan Tenor (Months)**: Enter the loan tenor in months as requested by customer.
   - **Value Date**: Select the Value/Drawdown/Effective date of the loan. System defaults the date as per Application date and however the user will be allowed to modify as per the requirement.
   - **Maturity Type**: Select the type of maturity of the loan. The different type of types are defined below which a user will be able to select.
     - **Fixed**: If Maturity type is selected as Fixed, the Maturity Date field is enabled to update.
     - **Notice**: If Maturity type is selected as Notice, the Notice Day field is enabled to update.
     - **Call**
   - **Maturity Date**: Select the maturity date of the loan.
   - **Notice**: User will be able to specify the number of the day(s) of the notice period.
   - **Notice Frequency**: Select frequency of the notice period. Example: Day(s), Week(s), Month(s), Year(s).

2. Click **Next** to continue the procedure.

**Trade Details**

Allows you to capture the basic of LC details or Purchase Order details. Segment will contain details as LC details, LC reference numbers, LC amount, Expiry date and so on. Generally this segment will be used if the customer is availing the trade loan.
How to provide trade details:

1. In the Loan Origination > Trade Details tab and provide the required details:
   - LC Reference Number: Select the LC reference number provided by the customer.
   - LC Currency: Select the currency of the LC from the dropdown list.
   - LC Balance: Enter the loan tenor in months as requested by customer.
   - Date of Shipment: Select the date on which good will be shipped by seller to customer.
   - LC Expiry Date: Select the date on which LC will be expiring.

**Purchase Order Details**

- Purchase Order Reference number: Select the unique reference number of purchase order.
- Currency: Select the currency of the purchase order from the dropdown list.
- Amount: Enter the amount of the purchase order.

2. Click **Next** to continue the procedure.

**Real Estate Loan**

Allows you to capture the Real estate details or property details of the client. These details can be used by relationship and credit manager to understand the credit worthiness as well as the collateral details of the customer. This segment can be used while providing real estate loans.
How to provide real estate loan details:

1. In the Loan Origination > Real Estate Loan tab and provide the required details:
   - Property Type: Select the type of the property from the list of values.
   - Property Status: Specify the status of the property - New/Existing.
   - Construction Status: Specify the status of construction - Completed/Under Construction.
   - Expected Completion Date: Enter the expected completion date of the property.
   - Completion Date: Enter the completion date of the property in case of 'Completed' status.
   - Purchase Date: Enter the date of purchase of the property.
   - Registration Number: Enter the registration number or unique reference number of the property.
   - Address 1-4: Enter the address of the property.
   - City: Enter the city of the property.
   - State: Enter the state in which the property is located.
   - Country: Enter the list of country from where user will have an option to select the correct county form the displayed list.
   - Zip Code: Enter the ZIP code of the location where property is located.
   - Special Zone: You can select the required option, if the property is situated in and around Special zone.
   - Total Area of the Property: Specify the total area of the property in figures.
   - Unit: Select the unit in which the area of the property is measured from the list of values.
   - Market Value: Enter the market value of the property along with the currency.
   - Eligible Value: Enter the eligible value of the property along with the currency.
   - Name of the Builder: Enter the name of the builder
   - Classification of the Builder: Enter the classification of the builder - Category A/B.
• Ownership Status: Select the status of ownership - Freehold, Leasehold
• Lessor: Enter the name of the lessor.
• Lease Effective date: Enter the date on which the property is leased out.
• Lease Expiry date: Enter the date of expiry of the leased out property.

2. Click Next to continue the procedure.

**Plant and Machinery Details**

Allows you to capture the plant and machinery details provided by the client. These details can be used by relationship and credit manager to evaluate the collateral details of the customer. This segment can be used while providing equipment finance.

**How to provide plant and machinery details:**

1. In the Loan Origination > Plant and Machinery Details tab and provide the required details:
   • Machinery Type: Enter the type of the machinery - New or Used.
   • Machine Details: Enter additional information about the Machine.
   • Manufacturer Name: Enter the Manufacturer name of the machinery.
   • Manufactured Year: Select the date of the manufacturing of the machinery.
   • Manufacture Model: Enter the model number of the machinery.
   • Intended Use: Enter the purpose of use of the machinery.
   • Currency: Select a currency from the dropdown list.
   • Asset Value: Enter the total value of the machinery.
   • Purchase Date: Select the date of purchase of machinery from the dropdown calendar.

2. Click Next to continue the procedure.

**Agriculture Financing Details**

Allows to capture the Farm land details for Agriculture Financing. These details can be used by Relationship Manager and Credit Manager to understand the credit worthiness as well as the collateral details of the Customer. This data segment can be used for Agriculture Finance.
How to provide agricultural financing details:

1. In the **Loan Origination > Agriculture Financing** tab and provide the required details:
   - Agriculture Category: Enter the Agriculture Category - Crops or Livestock.
   - Type of Crops: Enter the type of Crops - Food Crops, Cash Crops, Plantation Crops or Horticulture Crops. This field is mandatory only if Agriculture Category is 'Crops'
   - Category of Crops: Enter the category of crops - Seasonal or Perennial. This field is mandatory only if Agriculture Category is 'Crops'
   - Type of Livestock: Enter the type of Livestock - Ploughing, Milch and Farm. User can select more than one type.
   - Number of Livestock: Enter the number of livestock, in case of multiple.
   - Unit: Enter the unit to specify the area of the farm land.
   - Area of Farm Land: Enter the area of the farm land.
   - Address Line 1 - 3: Enter the Address details of the farm land
   - City: Enter the city name of the farm land
   - State: Enter the State details of the farm land
   - Country: Select the Country code from the list of values
   - Zip Code: Enter the ZIP Code of the city.
   - Inspection Date: Select the date on which Inspection to be held.
   - Income Received: Enter the income received amount (in figures) as on latest inspection date.
   - Production Rate: Enter the production rate of the crops as on latest inspection date.
   - Regulating Authority: Select the name of the regulating authority from the list of values.
   - Add Property: Click to add additional farmland details.

2. Click **Next** to continue the procedure.

**Commercial Construction Loan Details**

Allows to capture the commercial land details for Commercial Construction Loan. These details can be used by Relationship Manager and Credit Manager to analyze the credit worthiness of the Commercial Construction loan. This data segment can be used for Commercial Construction Loan.
How to provide commercial construction loan details:

1. In the Loan Origination > Commercial Construction Loan tab and provide the required details:
   - Property Type: Select the type of the property
   - Property Description: Specify the description of the property
   - Address Line 1-4: Enter the address details line 1-4
   - City: Enter the city of the property
   - State: Enter the State details of the farm land
   - Country: Select the Country code from the list of values
   - Zip Code: Enter the ZIP Code of the city.
   - Total Construction Area: Enter the total construction area (in figures).
   - Unit: Enter the unit to specify the total construction area
   - Construction Cost: Enter the cost of construction along with currency
   - Construction Start Date: Specify the construction start date of the property
   - Expected Completion Date: Specify the expected date of completion
   - Regulator Approval Required: Specify if the regulator approval required (Y/N)
   - Special Zone (Y/N): Specify (Y/N) if the property is situated in the Special zone.
   - Property Title Holder: Specify the holder type of the property - Freehold, Leasehold or Third-party.
   - Supplier Name: Enter the name of the supplier.

2. Click Next to continue the procedure.
Automotive Details

Allows to capture the automobile details for Automobile financing. These details can be used by Relationship Manager and Credit Manager to analyze the credit worthiness of the automobile.

How to provide automobile details:

1. In the Loan Origination > Automotive Details tab and provide the required details:
   - Vehicle Category: Select the category of the vehicle from the list of values.
   - Vehicle Status: Select the status of Vehicle - New/Existing
   - Manufacturing Year: Enter the manufacturing year of the vehicle.
   - Vehicle Make: Enter the manufacturer of the vehicle
   - Vehicle Model: Enter the model of the vehicle
   - Engine Number: Enter the engine number of the vehicle.
   - Vehicle Identification Number: Enter the identification number of the vehicle.
   - Market Value: Enter the market value of the vehicle in figures along with currency code.
   - Eligible Value: Enter the eligible value of the vehicle in figures along with currency code.
   - Ownership Status type: Select the ownership status - Freehold or Leasehold
   - Registering Authority Name: Enter the name of the registering authority.
   - Address Line 1-3: Enter the address details of the registering authority.
   - City: Enter the name of the city.
   - State: Enter the name of the state.
   - Country: Select the country code from the list of values.
   - ZIP Code: Enter the ZIP code of the address.
   - Existing Charges: Select the appropriate option if the existing charges are applicable.

2. Click Next to continue the procedure.
Project Details

Allows to capture the Project details for Project Financing. These details can be used by Relationship Manager and Credit Manager to analyse the credit worthiness of the projects.

How to provide project details:

1. In the **Loan Origination/Drawdown > Project Details** tab and provide the required details:
   - Project Category: Select the category of the Project category from the list of values.
   - Project Name: Enter the name of the project.
   - Details of the Project: Enter the details of the project.
   - Project Cost: Enter the cost of the project in figures along with currency.
   - Project Start Date: Enter the start date of the project.
   - Project End Date: Enter the end date of the project.
   - Projected Income: Enter the projected income for the project along with currency
   - Net Profit: Enter the Net profit along with currency.
   - Milestone Start Date: Enter the milestone start date of the project.
   - Milestone End Date: Enter the milestone end date of the project.
   - Percentage of Completion: Enter the percentage of completion of the project.
   - Bank Margin: Enter the bank margin for the project.
   - Project Location: Enter the location of the project.
   - Project Completion Certification ID: Enter the project completion certification identification number.
   - Project Completion Certification Reference: Enter the project completion reference number for the project.

2. Click **Next** to continue the procedure.
Additional Loan Details

Allows you to capture additional details about the loan applied by the customer. Additional details are required to further processing of the loan. This segment captures details as Loan value date, Tenor maturity date and type.

How to provide additional loan details:

1. In the Loan Origination > Additional Loan Details tab and provide the required details:
   - Business Product Code: Display the business product code of the loan application.
   - Loan Branch: Display the loan application branch.
   - Product Code: Select a product code. This product code refers to the products maintained at back office application defined at Business product code maintenance.
   - Product Description: Display the default description of the product code.
   - Expense Code: Select the related expense code from the list of values.
   - Expense Code Description: Display the description of the selected expense code.
   - Purpose of Loan: Display the purpose code of the loan application.
   - Grace Days: Enter the grace days to apply the penalty interest in case of default in payment on expiry of the grace period.

2. Click Next to continue the procedure.

Interest Details

Allows you to capture the type of the interest rate and the margin to be charged from the customer for the loan. This segment captures various types of rates offered to the customer. This data segment can be used for Loan Origination and Loan Restructuring process and In principal approval. The rate details (Rate code, rate type, rate sub type) maintained for the component will be defaulted to the loan application.
How to provide interest details:

1. In the Loan Origination > Interest Details tab and provide the required details:
   - Loan Branch: Display the Home branch for the Loan.
   - Loan Currency: Display the currency in which, customer requires the loan.
   - Loan Amount: Display the amount of the loan required by customer.
   - Value Date: Display Value/Drawdown/Effective date of the loan.
   - Component Name: Enter a name for the component.
   - Rate Type: User need to specify the rate type. The options available are:
     - Floating Rate: These rates are dynamic in nature and changes on certain frequency and event. A floating interest rate, also known as a variable or adjustable rate. Example: LIBOR, HIBOR and so on.
     - Fixed Rate: A fixed interest rate is an interest rate on a liability, such as a loan or mortgage that remains the same either for the entire term of the loan or for part of the term.
     - Special Rate: Any other rate maintained by bank or the department can be used.
   - Rate Code: Correspondent rate code is displayed as you select the rate type. Select a different rate code from list of values.
   - Sub Rate Type: Based on the Rate type user will be allowed to select the corresponding Rate sub type as below:
     - Floating
       Automatic: The rate revision will be applied automatically the once the rates are changed in the market.
     - Periodic: User will be able to define the periodicity of the rate change for that particular rate type. One the value date the rate changes will be applied on the loan.
     - Fixed
       User Input: User will have option to input rate in interest.
       Standard: User will be using the Standard rate maintained by the bank.
       Treasury: User will be able to input the rates derived from treasury.
       Agency: Rates published by any Agency can be used at this segment.
     - Special
       Fixed Rate: User will be able to input a fixed interest rate which remains the same either for the entire term of the loan or for part of the term.
       Flat Amount: If the interest to be charged at flat amount then this option can be used.
   - Spread (%): Select the spread for the rate.
   - Rate (%): Display the default rate derived in case fixed/ floating selected as rate type. System will allow inputting rate if the sub rate type is Special rate or User Input.
• Amount: Enter the flat amount provided by the user. This field is enabled, if you select Special rate and sub type as flat amount.
• Interest Period Basis: Select the period basis for interest computation - Include From, Include To, Exclude from or Exclude to.
• Billing Notice Period: Specify if the billing notice to be generated for the loan - Y/N
• Billing Notice Days: Specify the no of days prior to due date for billing notice generation.
• Reset Tenor: Specify the no of days after the rate to be resolved for floating rate type.
• All in Rate: Display the final rate resolved.
• All in Rate Range: Specify the minimum and maximum criterion to derive the All in Rate.
• Rate Fixing Required: Specify if the rate fixing is required for a floating rate type of periodic usage.
• Rate Fixing Days: Enter the rate fixing days if Rate fixing required is opted as Yes.

2. Click Next to continue the procedure.

**Fee, Charges and Commission Details**

Allows you to capture various type of fee, charges and commission details which a customer has to pay. Relationship or Credit manager decides on the amount of fee to be charged. Also there is a provision for waiver. User can capture if any fee, charges or commission to be waived off.

![Image](image.png)

**How to provide charges details:**

1. In the **Loan Origination > Charges Details** tab and provide the required details:
   • Component: Enter the Component Name basically the type of fee to be captured. It's a free Text field.
   • Component Description: Enter additional information about the component.
   • Component Currency: Select the currency in which the fee, commission will be charged.
   • Charge Amount: Enter the amount in which the fee, commission will be charged.
   • Waived: You can make if any fee or charges to be waived.

2. Click Next to continue the procedure.

**Payment Schedules**

Helps to capture the prepayment schedules for the loan which includes the components such as principal, main interest and penalty components, if any. For every prepayment component, user can capture the schedule frequency, unit, schedule count, liquidation mode and start date of the payment.
How to provide payment schedules:

1. In the Loan Origination > Payment Schedules tab and provide the required details:
   - Schedule Type: Schedule type will default 'P - Payment' for prepayment schedules.
   - Component Name: Select the component (Principal/Interest) for which the schedule to be defined.
   - Component Currency: System will default the currency for the selected component based on the
     product set up.
   - Amount: Enter the flat amount to be paid for the component for the defined frequency.
   - Frequency: Select the frequency of schedule from the dropdown list.
   - Unit: Enter the no of times the payment to be made for the defined frequency.
   - Start Date: Select the start date of the payment schedule for the defined frequency
   - No of Schedules: Enter the no of schedules for the defined frequency.
   - Principle Liquidation: Select the liquidation mode (auto/manual) from the dropdown list.

2. Click Next to continue the procedure.

Cash Flow

Helps to view the cash flow details based on the interest details and payment schedules captured for the
loan. This data segment helps to view the total amount that is due and the component wise dues for the
loan application.

How to view Cash Flow details:

1. In the Loan Origination > Cash Flow tab and view the below details:
   - Due Date: Display the due dates on which the dues to be settled.
   - Total Amount Due: Display the total amount due calculated for the loan application.

   **Note**
   On click of each due date, system displays the component wise amount due, amount paid, and
   adjusted amount.

2. Click Next to continue the procedure.
Disbursement Schedules

This segment allows user to capture details of loan disbursement. In addition it also captures the settlement details required for processing of the loan. This segment captures details as Amount, Percentage, Mode of payment, Settlement account details of disbursement. This data segment will be used for Loan Origination and Loan Restructuring process.

How to provide disbursement schedules:

1. In the Loan Origination > Disbursement Schedules tab and provide the required details:
   - Auto Disbursement (Y/N): Select the required option for disbursement mode. If auto disbursement is selected as 'No', user needs to manually trigger the disbursement for the loan application.
   - Schedule Date: Select a date on which the disbursement to be scheduled.
   - Disbursement Currency: Enter the currency of the amount that needs to be disbursed.
   - Total Disbursement Amount: Enter total amount to be disbursed.
   - Amount to Disburse: Enter the amount to be disbursed as part of the schedule, Example: if USD10,000,000.00 is total disbursement amount and client needs only USD5,000,000.00 as of value date. In this case "Amount to be Disburse" will be updated as USD5,000,000.00.
   - Already Disbursed Amount: In case of split disbursement, system display the amount that is disbursed already. In the above example customer has drawn USD5,000,000.00 and he request for remaining amount to be drawn. While capturing the details of next drawdown "Already Disburse Amount" will be displayed with USD5,000,000.
   - Percentage of Disbursement: Select the percentage of the disbursement amount. Either Amount to
   - Disburse or Percentage (%) of Disbursement can be provided in this field.
   - Split Sequence Number: Select the sequence number of drawdown split. System will default the sequence no on click of ‘+’
   - Split Percentage: Select the percentage of split amount that much be settled to the specified account.
   - Split Amount: Enter the split amount that needs to be settled to the specified account.
   - Payment Mode: The mode how the amount will be transferred to customer will be updated. System accepts three types of payment mode:
     - Customer's Account
     - Draft
     - Cheque
• Settlement Account Number: Select the settlement account number where the drawdown proceeds will be credited.
• Settlement Account Branch: Indicate the branch of the settlement account number.
• Settlement Account Currency: Indicate the currency of the settlement account branch.

2. Click Next to continue the procedure.

**Settlement Details**

Helps to provide the settlement account details which includes the Pay account, Receive account details for the loan. This data segment helps to provide the Mnemonic code which in turn default the maintained pay account and receive account details maintained at Settlement Instruction details for the Customer account.

<table>
<thead>
<tr>
<th>Mnemonic Code</th>
<th>Pay Account Code</th>
<th>Pay Account Branch</th>
<th>Pay Account Currency</th>
</tr>
</thead>
<tbody>
<tr>
<td>USDALL</td>
<td>0</td>
<td>BPM</td>
<td>USD</td>
</tr>
<tr>
<td></td>
<td></td>
<td>BPM</td>
<td>USD</td>
</tr>
</tbody>
</table>

**How to provide Settlement account details:**

1. In the Loan Origination > Settlement account details tab and provide the below details:
   • Mnemonic Code: Select the respective Mnemonic code from the list of codes maintained for the Customer account.
   • Settlement Sequence Number: Display the sequence number maintained for the selected Mnemonic Code.
   • Pay Account Branch: Display the branch code of the Pay account.
   • Pay Account: Display the Pay account number for the selected Mnemonic code.
   • Pay Account Currency: Display the Pay account currency for the selected Mnemonic code.
   • Receive Account Branch: Display the branch code of the Receive account.
   • Receive Account: Display the Receive account number for the selected Mnemonic code.
   • Receive Account Currency: Display the Receive account currency for the selected Mnemonic code.

2. Click Next to continue the procedure.

**Facility and Collateral Details**

Helps to capture the credit lines and collaterals that the prospective borrower wish to associate as part of the corporate loan that is availed. This data segment can be used for below purposes:

• Linkage of existing collaterals and credit lines
• Creation/Linkage of new collaterals to enhance the credit lines
• Creation of credit lines for new customers

Linkages of existing credit lines and collaterals can be made tab using the Link Facility button. Collaterals can be newly linked to an existing credit lines to enhance the limit using the Add Collateral button. New credit line or facility request can be captured as part of the Facility Request button. The captured details has to be handed off to CAMS origination process for Facility/Collateral creation.
How to provide facility/collateral details:

1. In the Loan Origination > Link Facility and Collateral to link the details to the loan:
   - Liability ID: Based on the Customer Identification number, field Liability ID will be defaulted.
     - Linkages
     - Facilities

**Link Facility**

- Facility ID: Enter the Credit line/Facility ID. The adjoining option list displays all valid liability numbers maintained in the limits system for the Customer Number. Select the appropriate one.
- Facility Category: System displays the facility category of the selected facility ID.
- Facility Currency: System displays the currency code of the selected facility ID.
- Facility Branch: System displays the branch of the selected facility ID.
- Start Date: System displays the start date of the selected facility ID.
- Expiry Date: System displays the expiry date of the selected facility ID.
- Line Currency: System displays the line currency of the selected facility ID.
- Line Amount: System displays the line amount of the selected facility ID.
- Available Amount: System displays the available amount of the selected facility ID.
- Utilized Amount: System displays the utilized amount of the selected facility ID.
- Linkage Percentage: Select the percentage of amount that needs to be linked to the loan for the given facility ID.
- Utilization Order: Select the order in which the utilization happens. The system utilizes the linkage in ascending order.
Collaterals

- Collateral ID: Select the collateral ID that must be linked under the Facility ID. The adjoining option list displays all valid collaterals maintained in the limits system for the customer number.
- Collateral Category: System displays the collateral category of the selected collateral ID.
- Collateral Type: System displays the collateral type of the selected collateral ID.
- Collateral Currency: System displays the currency code of the selected collateral ID.
- Collateral Amount: System displays the value of the collateral of the selected collateral ID.
- Available From: System displays the date from which the collateral is available for the selected Collateral ID.
- Available Amount: System displays the available amount of the selected collateral ID.
- Purpose of Facility: Enter the purpose for facility creation or remarks, if any.
- Available Amount: System displays the available amount of the selected collateral ID.

Facility Request

Allows you to capture the business nature and activity of the customer who has requested for the facility creation. Use can update details as facility purpose and financial details here. This information can be used by credit manager to determine the maximum credit line amount that can be granted.

- Purpose of Facility: Enter the purpose of facility request.
- Facility Amount: Enter the facility amount as requested by the customer.
- Year: Select current year for which the financial details are updated in this segment
- Balance sheet size: Enter the current year balance sheet size in figures.
- Operating Profit: Enter the current year operating profit in figures.
- Net Profit: Enter the current year Net profit in figures.

2. Click Next to continue the procedure.

Rollover Preferences

Is captured for specifying the rollover preferences. When a loan contract is opted for rollover (or) renewal, system will process the rollover based on the rollover mechanism and rollover method specified in this data segment. This will be a non-mandatory data segment and if no preferences is specified at data segment level, system will default the preferences specified either from application category or from product.

How to provide rollover preferences:

1. In the Loan Origination > Rollover Preferences tab and provide the required details:
• Rollover Type: Select the amount type that needs to be rolled-over. An outstanding principal can be opted to rollover along with or without outstanding interest using this field. The options available are:
  • Principal
  • Principal + Interest
  • Principal + (Interest-Tax)
• Rollover with Special Amount: Select the option if the loan needs to be rolled over along with Special amount.
• Special Amount: Enter the Special amount. Special amount field is used when the customer opts to specify an amount that is different from the outstanding principal + interest. The currency of rolled over amount will be defaulted from loan currency.
• Treat Special Amount as: Enter the manner in which the special amount to be treated. If the principal of the new loan is meant to be a special amount then it is required to indicate the manner in which the special amount is to be treated. The options available are:
  – Rollover Amount: The special amount specified will be considered as a Rollover amount for the newly renewed loan. For example, if the outstanding amount is 20,000 and the special amount is given as 25,000 the additional 5000 gets added to the loan. If the outstanding amount is 30,000 and the special amount is given as 25,000 the additional 5000 gets liquidated.
  – Liquidation Amount: The special amount specified will be considered as the amount to be liquidated. For example, if the outstanding amount is 20,000 and the special amount is given as 25,000 you are not allowed to rollover. If the outstanding amount is 30,000 and the special amount is given as 5,000 the additional 5000 gets liquidated and only 25,000 is rolled over.
  – Maximum Rollover Amount: The special amount specified will be considered as the maximum amount to be rolled over. For example, if the outstanding amount is 20,000 and the special amount is given as 25,000 you can rollover the entire outstanding amount. If the outstanding amount is 30,000 and the special amount is given, as 25,000 only 25,000 will be rollover and the remaining 5000 is liquidated.
  – Ignore: By choosing the Ignore option, you can choose not to treat the special amount in any specific manner.
• Rollover Mode: Specify the rollover mode - Auto/Manual. System will default the values from back office product. However user can modify here.
• Rollover Mechanism: Specify the rollover mechanism. System will default the values from back office product. However user can modify here.
• Schedule Definition: Specify if the schedule definition to be applied as per the contract or from back office product.
• Rate Definition: Specify if the rate definition to be applied as per the contract or from back office product.
• Maturity Type: Enter the Maturity Type for the rolled over loan. The maturity type specified for the old loan apply to loan being rolled over by default. However, you can change the maturity type using this field. The options available are:
  – Fixed
  – Call
  – Notice
• Maturity Date: Select the maturity date for the rolled over loan.

2. Click **Next** to continue the procedure.

**Holiday Preferences**

Is considered for handling holiday preferences if the maturity date or schedule date or revision date falls on a holiday. Holiday could be either a local holiday or currency holiday. You can select one of the following options if the date falls on a holiday:
• Ignore Holidays
• Specify the preferences for movement of Maturity/Schedule/Revision date

How to provide holiday preferences:

1. In the Loan Origination > Holiday Preferences tab and provide the required details:
   • Holiday Treatment Type: System display the type of holiday treatment as - Payment Schedule, Revision Schedule and Maturity Date.
   • Ignore Holidays: No holiday treatment will be considered if the maturity date or schedule date or revision date falls on holiday. System will process the entries on the specified date.
   • Holiday Check: Enter the basis of holiday check, if you have indicated that the holiday should not be ignored for the loan contract. The options available are:
     – Local branch
     – Currency
     – Both
   • Cascade Schedules: Enter the due date arrived at, the holiday treatment is considered as the start date for the due dates for the subsequent schedules.
   • Move Across Month: If selected, allows movement of schedule date/maturity date/rate revision date of the contract across months, if you have indicated that the holiday should not be ignored for the loan contract. If you have chosen to move the schedule date/maturity date of a contract falling due on a currency holiday, either forward or backward to a working day and it crosses over into a different month, the schedule date/maturity date is moved to the next month only if you indicate so in this field.
   • Schedule Movement: If selected, indicates the movement of schedule date/maturity date/rate revision date either move forward to a next working day or move backward to the previous working day.

2. Click Next to continue the procedure.

Statement Preferences

Helps to indicate the loan statement generation preferences for a loan contract.
How to provide statement preferences:

1. In the **Loan Origination > Statement Preferences** tab and provide the required details:
   - Statement Cycle: Enter the frequency of statement generation.
   - Start Date: Select the start date of the frequency for the generation of the statement.
   - Statement Type: Enter the statement type to indicate if the loan statement report to be generated in a detailed or summary format.

2. Click **Next** to continue the procedure.

**Credit Approval**

Any exemption raised as part of Facility/Collateral data segment due to insufficient credit lines, the loan application is marked for credit approval. This data segment helps the credit committee to verify the credit lines and collaterals furnished by the applicant and take prompt action based on the evaluation.

**How to provide credit approval:**

1. In the **Loan Origination > Credit Approval** tab and provide the required details:
   - Loan Application Reference Number: System displays the loan application reference no for which the credit appraisal is requested for.
   - Application Date: System displays the date of the loan application
   - Customer ID: System displays the Customer ID of the loan application.
   - Liability ID: System displays the liability number of the Customer.
   - Purpose for Credit Approval: System displays the remarks specified by Relationship Manager while marking for Credit appraisal and the list of override messages prompted by the system in Collateral/ Facility linkage screen during credit exemption.
   - Approval Status: User can select any of the following options as part of approval process
– Approve: Approve the loan application to proceed further
– Reject: Reject the loan application and move back to Enrichment stage
– Mark for CAMS: Handoff the request to CAMS origination system for amendment
  • Remarks: Enter additional information while accessing the loan application

2. Click **Next** to continue the procedure.

**Application Verification**

Helps to verify the loan details captured in previous data segments. The details captured in various data segments are displayed as summary tile view, which verifier can click and view the details. The details are not allowed to modify in this data segment. However user can capture his comments under ‘Remarks’ field and either approve the application to proceed further or send the application back to previous stage if the information provided is not adequate or satisfactory. Following options are supported as exit criteria in this data segment:

  • Approve: Approve the application task and proceed to next stage
  • Mark for Correction: Reject the application to move back to previous stage for modification
  • Reject: Reject the application and send notification to Customer
  • Cancel: Close the screen and retain the task in the same stage

**How to provide application verification:**

1. In the **Loan Origination > Application Verification** tab and verify the uploaded documents by clicking Documents and Checklist icon.

2. Click **Submit**.

**Legal Verification**

Helps the legal officer to verify the legal documents, evaluate the legal constraints associated with the applicant, add the respective clauses and capture his remarks.
How to provide legal verification:

1. In the Loan Origination > Legal Verification tab and provide the required details:
   - Document ID: Enter the document ID details.
   - Document Name: Enter the name of the document.
   - Legal Verification Status: Select a legal verification status from the dropdown list:
     – Approve: Approve the loan application
     – Reject: Reject and move the application to enrichment stage for legal modification
     – Cancel: Reject the application and send reject notification to customer
   - Validation Date: Select the legal opinion date from the dropdown calendar.
   - Remarks: Enter additional information about the legal verification, if any.

2. Click Next to continue the procedure.

Loan Approval

Helps the loan officer to approve the loan application. The loan officer has to verify the loan application, analyses the eligibility of the Credit lines and collateral, verify the applicant business nature and approve the loan application. The details captured in various data segments are displayed as summary tile view. User can click and view the loan details. The details are not allowed to modify in this data segment. However user can capture his comments under 'Remarks' field and can either approve or reject the application. Following options are supported as exit criteria in this data segment:

- Approve: Approve the application and generate sanction advice
- Mark for Correction: Reject the application to move back to previous stage for modification
- Reject: Reject the application and send notification to Customer

How to provide loan approval:

1. In the Loan Origination > Loan Approval tab, OBCLPM supports both single and multi-level approvals. Business rules can be configured in BPMN process flow to have single or multi-level approval

2. Click Submit.

Customer Acceptance

Captures the acknowledgement details given by the customer post loan sanctioning. Based on acknowledgement received through mail or letter, user can capture the acknowledgement details and update the Customer acceptance status.
How to provide customer acceptance:

1. In the **Loan Origination > Customer Acceptance** tab and provide the required details:
   - Customer Acceptance Date: Select the date of acceptance from customer from the dropdown calendar.
   - Acceptance By: Select the mode of acceptance for customer from the dropdown list.
   - Remarks: Enter additional information about the customer acceptance.
   - Extention Required: Select extention required from the dropdown list.

2. Click **Next** to continue the procedure.

**Draft Proposal Approval Details**

Allows you to verify and input all the details captured for draft proposal captured in various data segment such as Client name, Loan Amount, currency, tenor, Company profile, Collateral requirements, fee and charges details, also with interest details. The details captured in various data segments are displayed as summary tile view, the details of each tile can be viewed by a click on the tile. The user will have option to either verify and approve or reject the application. He can also input his new details as per the approval.

Following options are supported as exit criteria in this data segment:

- **Approve**: Approve the application task and proceed to next stage.
- **Reject**: Rejects the application and takes the application to enrichment stage.
- **Cancel Application**: Cancel the application and send notification to Customer.
- **Cancel**: Close the screen and retain the task in the same stage.
How to provide draft proposal:

1. In the Loan Origination > Draft Proposal tab and provide the required details:

Loan Details

- Loan Currency: Select the currency in which the loan is required by customer.
- Proposed Loan Amount (Range): Enter the proposed loan amount range (Min/Max) of the loan required by customer.
- Proposed Loan Amount: Enter the proposed loan amount as requested by the Customer.
- Loan Tenor (Months): Select the loan tenor in months as requested by customer. Also, you will be able to input minimum and maximum loan tenor which can be offered to customer.
- Proposal Validity: Select a proposal validity.
- Collateral ID: Select the Collateral ID from the list of values, which the customer request to link to get the draft proposal.

Interest Details

- Rate Type: Select a rate type from the dropdown list. The options available are:
  - Floating Rate
  - Fixed Rate
  - Special Rate
- Sub Rate Type: Based on the Rate type user will be allowed to select the corresponding Rate sub type as below:
  - Floating: Automatic/Periodic
  - Fixed: User Input, Standard, Treasury and Agency
  - Special: Fixed Rate/Flat Amount
- Rate: Enter the rate of the loan. Also, you will be able to input minimum and maximum rate.
- Margin: Enter the margin of the loan. Also, you will be able to input minimum and maximum margin.
- Interest payment Frequency: Enter the frequency of schedule from the drop down list.
- Schedule of Principal: Defines when the Principal has to be paid by the borrower. User will have two options to choose from. If user has selected amortize then he will get the LOV to define the schedule amortization or if he selects Bullet then he will have to update the final payment date in the segment.
  - Amortize: Select the frequency of schedule from the dropdown list.
  - Bullet: Select the date on which the principal payment will be made.

Fee Details

- Fee: Select the fee details.
- Fee Type: Enter the fee which is applicable for the customer.
- Fee Rate: Enter the fee rate which is applicable for the customer. Either of fee rate or fee amount can be updated by the user.

2. Click Next to continue the procedure.

Restructuring Amendment Details

Allows you to capture the financial amendment details for restructuring. This data segment will be required to capture only if the Restructuring type is selected as ‘Amendment’ and Amendment type as ‘Financial’. In case of non-financial amendment like schedule, linkages, settlement details, and so on., or financial amendments like Interest details, payment schedules, and so on you can modify the details in the respective data segments once the details are fetched from OBCL. Based on the Loan contract reference no captured as part of 'Restructuring Entry Details' data segment, the corresponding Loan details, Interest
details and Schedule details are fetched from OBCL and populated in the respective data segments. In addition following details are amended as part of this data segment.

**How to provide value dated amendment details:**

1. In the Loan Origination > Value Dated Amendment tab and provide the required details:
   - Amendment Date: Select the Amendment date. System will populate the current system date.
   - Currency: Select a currency from the dropdown list.
   - New Loan Amount: Enter the change in principal amount. This field will refer the additional disbursement of Principal.
   - New Maturity Type: Select the maturity type (Fixed/Call) of the amended loan.
   - New Maturity Date: Select the new maturity date of the loan from the dropdown calendar.
   - Amendment Remarks: Enter additional information about the value dated amendment.
   - Schedule Redefinition: Select the redefinition basis as LIFO (or) Pro-rate.

2. Click Next to continue the procedure.

The captured details along with other amendments specified in respective data segments will be handed off to OBCL as part of VAMI service - for value dated amendment and CAMD service - for contract amendment.

**Payment Details**

Allows you to capture the settlement details for Payment processing.

**How to provide payment details:**

1. In the Loan Servicing > Payment Details tab and provide the required details:
• Payment Type: Select the Payment type - Repayment or Prepayment.
• Effective Date: Select the value date of the payment.
• Limit Date: System will default the loan maturity date for Prepayment type and Effective date for Repayment type. User will be allowed to modify.
• Loan Contract Reference No: Display the loan contract reference no for which the payment is initiated.
• Loan Amount: Display the loan amount of the loan contract reference.

Note
On click of Fetch Details button, system displays the component wise (Principal, Interest, or Penalty) dues applicable for the loan contract.

• Component Name: Display the list of all component names for the selected loan contract reference.
• Amount Due: Display the component wise amount due for the selected loan contract reference.
• Over Due: Display the overdue accrued for the component of the selected loan contract reference.
• Outstanding Amount: Display the total outstanding amount for the component of the loan contract reference.
• Payable Amount: Default the total payable amount for the component that is due for the contract. User can modify the required amount.
• Advance: Enter the Advance amount applicable for the loan.
• Prepayment Penalty: Enter the prepayment penalty amount applicable for the loan.
• Total Settlement amount: Display the sum of all the amount that needs to be settled by the customer.

2. Click Next to continue the procedure.

Rate Quotation Details

Allows you to capture the rate quotation details to avail special rate processing from treasury team.

How to provide payment details:

1. In the Rate Quotation Processing > Rate Quotation tab and provide the required details:

   • Expense Code: Default the expense code availed for the loan contract.
   • Relationship Manager: Default the relationship manager of the loan
   • Loan Amount: Display the loan amount of the selected loan contract reference.
   • Get COF Quote - Select the button to receive the rate details from treasury department. The rate details provided will be expired within specified time.
   • Cost of Fund: Display the cost of fund received from treasury department
   • Margin: Enter the margin to be provided for the rate
   • Special Rate: Enter the special rate if any to be considered for the loan
• Block Rate: Click to block the rate received from treasury department for the loan contract.
• All in Rate: System will calculate and display the field based on Cost of Fund, Margin and Special rate provided.

2. Click **Next** to continue the procedure.

**Syndication**

The data segments for Syndicated Loan is as follows:

**Operations Enrichment**

The data segments for Operations Enrichment process are as follows:

**Borrower Information**

Allows capturing the Borrower details such as name, address and so on.

How to provide Borrower Information:

1. In the **Operations Enrichment > Borrower Information** tab and provide the required details:
   • Existing Customer: Click New/Existing button.
   • Borrower Number: Click Search to view and select the borrower number.
   • Name: Enter name of the Borrower.
   • Location: Enter the location.
   • Country of Incorporation: Click Search to view and select the country.
   • Legal Status: Select the legal status of the borrower from the dropdown list.
   • Address Line 1-3: Enter the borrower's address.

2. Click **Add Contact Details** to add principal contact person’s details.
   • Name: Enter the name of the principal contact person of the borrower who can be contacted, if required.
   • Designation: Enter the designation of the principal contact person.
   • Address Type: Select the address type of the contact person from the dropdown list.
- Address Line 1-3: Enter the contact person’s address.
- City: Enter the contact person’s city.
- Country: Enter the contact person’s country.
- Zip Code: Enter the contact person’s zip code.
- Email: Enter the contact person’s mail id.
- Telephone: Enter the contact person’s telephone number.
- Fax Number: Enter the contact person’s fax number.
- Preferred Communication Mode: Click preferred mode of communication.

3. Click **Add Borrower Details** to add multiple borrower’s details.
4. Click **Next** to continue the procedure.

### Related Party Details

Allows capturing the Party details such as name, address and so on.

#### How to provide Related Party Details:

1. In the **Operations Enrichment > Related Party Details** tab and provide the required details:
   - Existing Customer: Click New/Existing button.
   - Party Number: Click Search to view and select the party number.
   - Name: Enter name of the party.
   - Location: Enter the location.
   - Country of Incorporation: Click Search to view and select the country.
   - Legal Status: Select the legal status of the borrower from the dropdown list.
   - Address Line 1-3: Enter the party’s address.
   - KYC Type: Select the KYC type of the party from the dropdown list.
   - Relationship Type: Select the relationship type of the party from the dropdown list.
   - Borrower: Select the borrower from the dropdown list.

2. Click **Add Contact Details** to add contact person’s details.
3. Click **Add Party Details** to add multiple party’s details.
4. Click **Next** to continue the procedure.

### Syndication Parties

Allows capturing the Syndicating Party details such as name, address and so on.
How to provide Related Party Details:

1. In the Operations Enrichment > Syndication Parties tab and provide the required details:
   - Party Role: Select the party’s role from the dropdown list
   - Party Number: Click Search to view and select the party number.
   - Name: Enter name of the party.
   - Location: Enter the location.
   - Country of Incorporation: Click Search to view and select the country.
   - Legal Status: Select the legal status of the borrower from the dropdown list.
   - Address Line 1-3: Enter the party’s address.

2. Click Add Contact Details to add contact person’s details.
3. Click Add Syndication Party Details to add multiple party’s details.
4. Click Next to continue the procedure.

Deal Personnel Details

Allows capturing the Deal Personnel details such as name, mail and so on.

How to provide Deal Personnel Details:
1. In the **Operations Enrichment > Deal Personnel Details** tab and provide the required details:

   - **Transaction Name**: Enter transaction name of the deal.
   - **Requester Name**: Enter the requester’s name.
   - **Department Name**: Click Search to view and select the department’s name.
   - **Deal Personnel**: Click Search to view and select the deal personnel.
   - **Name**: Enter name of the deal personnel’s name.
   - **Email**: Enter name of the deal personnel’s mail id.

2. Click **Add Department** to add multiple department’s details.

3. Click **Next** to continue the procedure.

### Tranche Details

 Allows capturing the Tranche details such as name, Facility amount, utilization details and so on.

#### How to provide Tranche Details:

1. In the **Operations Enrichment > Tranche Details** tab and provide the required details:

   **Facility Details**
   - **Syndication Type**: Select the syndication type from the dropdown list.
   - **Total Facility Amount**: Select the currency type from the dropdown list and enter the amount.
   - **Number of Tranches**: Number of tranches are auto-populated.

   **Tranche**
   - **Tranche Name**: Enter the tranche name.
   - **Amount**: Select the currency type from the dropdown list and enter the amount.
   - **Utilization Currencies**: Enter the utilization currencies.
   - **Type**: Select the utilization type from the dropdown list.
   - **Borrowers**: Enter the borrower’s name.
   - **Purpose**: Enter the purpose of the tranche.
   - **Effective Date**: Select the effective date from the dropdown calendar.
   - **Availability Period(in Months)**: Enter the utilization availability period in months.
   - **Expiry Date**: Select the expiry date from the dropdown calendar.
• Maturity Period (in Months): Enter the utilization maturity period in months.
• Maturity Date: Select the maturity date from the dropdown calendar.
• Repayment Type: Select the repayment type from the dropdown list.
• Interest Type: Select the interest type from the dropdown list.

2. Click Add Tranche to add multiple tranche’s details.
3. Click Next to continue the procedure.

Margin Details

Allows capturing the Margin details such as tranche name, type and so on.

How to provide Margin Details:

1. In the Operations Enrichment > Margin Details tab and provide the required details:
   • Margin Type: Select the repayment type from the dropdown list.
   • Tranche Name: Enter the tranche’s name.
   • Tranche Type: Tranche type is auto-populated.
   • Tranche Effective Date: Tranche effective date is auto-populated.
   • Tranche Maturity Date: Tranche maturity date is auto-populated.
   • Margin Method: Select the method from the dropdown list.
   • Rate: Enter the rate.

2. Click Add Margin to add multiple Margin details.
3. Click Next to continue the procedure.

Fee Details

Allows capturing the Fee details such as fee type, method and rate.
How to provide Fee Details:

1. In the Operations Enrichment > Fee Details tab and provide the required details:
   - Fee Type: Select the fee type from the dropdown list.
   - Fee Method: Select the method from the dropdown list.
   - Amount/Rate: Select the type from the dropdown list.

2. Click Add Fee Details to add multiple fee details.
3. Click Next to continue the procedure.

Facility Details

Allows capturing the Facility details such as Facility Product Code, dates and so on.

How to provide Facility Details:

1. In the Operations Enrichment > Facility Details tab and provide the required details:
   - Facility Product Code: Click Search to view and select the product code.
   - Facility Start Date: Select the facility start date from the dropdown calendar.
   - Facility End Date: Select the facility end date from the dropdown calendar.
   - Reporting Currency: Click Search to view and select the currency.
2. Click **Next** to continue the procedure.

**Additional Tranche Details**

Allows capturing the Additional Tranche details such as tranche name, Product Code and so on.

How to provide Additional Tranche Details:

1. In the **Operations Enrichment > Additional Tranche Details** tab and provide the required details:
   - Tranche Name: Click Search to view and select the tranche name.
   - Product Code: Click Search to view and select the product code.
   - Cost Center: Click Search to view and select the cost center.
   - Max Number of Loans: Enter the maximum number of loans.
   - Min Loan amount: Select the currency type from the dropdown list and enter the minimum loan amount.
   - Max Loan amount: Select the currency type from the dropdown list and enter the maximum loan amount.

2. Click **Add Additional Tranche Details** to add multiple tranche details.
3. Click **Next** to continue the procedure.

**Agreement Details**

Allows capturing the Agreement details such as agreement date, approval date and so on.
How to provide Agreement Details:

1. In the Operations Enrichment > Agreement Details tab and provide the required details:
   - Agreement Date: Select the agreement date from the dropdown calendar.
   - Agreement End Date: Select the agreement end date from the dropdown calendar.
   - Signing Date: Select the agreement signing date from the dropdown calendar.
   - Approval Date: Select the agreement approval date from the dropdown calendar.

2. Click Next to continue the procedure.

Lender Commitments

Allows capturing the lender commitments such as commitment on tranches and so on.

How to provide Lender Commitments:

1. In the Operations Enrichment > Lender Commitments tab and provide the required details:
   - Lenders Vs Tranches: Enter the amount.
   - Lender's Commitment on All Tranches: Lender’s commitment is auto-populated.
   - Total Commitment: Total commitment is auto-populated.
2. Click **Next** to continue the procedure.

**Fee Schedules**

Allows capturing the Fee Schedules such as fee, start date and so on.

**How to provide Fee Schedules:**

1. In the **Operations Enrichment > Fee Schedules** tab and provide the required details:

   - Fee Component: Click Search to view and select the fee.
   - Start Date: Select the start date from the dropdown calendar.
   - Number of Schedules: Enter the number of schedules.
   - Frequency: Select the frequency type from the dropdown list.
   - Unit: Enter the units.
   - Amount: Select the currency type from the dropdown list and enter the fee amount.

2. Click **Add Schedule** to add multiple fee schedule details.
3. Click **Next** to continue the procedure.

**Holiday Preferences**

Allows capturing the Holiday Preferences such as IRFX holiday, days and so on.
**How to provide Holiday Preferences:**

1. In the **Operations Enrichment > Holiday Preferences** tab and provide the required details:
   - Currency: Click Search to view and select the currency.
   - EXFX Days: Enter the EXFX days.
   - EXFX Time: Enter the EXFX time.
   - EXFX Holiday: Click the button to select holiday.
   - IRFX Days: Enter the IRFX days.
   - IRFX Holiday: Click the button to select holiday.
   - Notification Days: Enter the notification days.
   - Notification Time: Enter the notification time.
   - Notification Holiday: Click the button to select holiday.
   - Blocked: Click the button to block.
   - Day Count Basis: Select the currency type from the dropdown list.

2. Click **Add Holiday Preferences** to add multiple holiday preference details.
3. Click **Next** to continue the procedure.

**Entity Details**

Allows capturing the **Entity Details** such as entity name, description and so on.

1. In the **Operations Enrichment > Entity Details** tab and provide the required details:
   - Party Name: Click Search to view and select the party name.
   - Entity Name: Click Search to view and select the entity name.
   - Entity Description: Enter the entity description.
   - Primary: Click the button to select as primary.

2. Click **Party Details** to add multiple party details.
3. Click **Next** to continue the procedure.

**Settlement Details**

Allows capturing the **Settlement Details** such as Mnemonic, currency and so on.
How to provide Settlement Details:

1. In the Operations Enrichment > Settlement Details tab and provide the required details:
   - Party Name: Click Search to view and select the party name.
   - SSI Mnemonic: Click Search to view and select the SSI Mnemonic.
   - Settlement Currency: Enter the settlement currency.

2. Click Add Settlement Party to add multiple settlement party details.
3. Click Next to continue the procedure.

Summary

All the details provided on different tabs is summarized and shown.

Click Submit to complete the operations enrichment process.
Drawdown

The data segments for Drawdown process are as follows:

**Drawdown Request**

Allows capturing the Drawdown Request details such as facility name, amount and so on.

**How to provide Drawdown Request:**

1. In the **Drawdown > Drawdown Request** tab and provide the required details:
   - Facility Name: Facility name is auto-populated.
   - Name of the Tranche: Tranche name is auto-populated.
   - Borrower Name: Name of the borrower is auto-populated.
   - Drawdown Product: Click Search to view and select the product.
   - Proposed Utilization Date: Select the proposed date from the dropdown calendar.
   - Loan Amount Currency: Click Search to view and select the currency.
   - Loan Amount: Enter the loan amount.
   - Interest Period: Click Search to view and select the interest period.

2. Click **Next** to continue the procedure.

**Loan Details**

Allows capturing the Loan details such as loan amount, date and so on.
How to provide Loan Details:

1. In the **Drawdown > Loan Details** tab and provide the required details:
   - Loan Amount: Select the currency type from the dropdown list and enter the amount.
   - Loan Tenor(Months): Enter the loan tenor amount in months.
   - Value Date: Select the proposed date from the dropdown calendar.
   - Maturity Type: Select the maturity type from the dropdown list.
   - Maturity Date: Select the maturity date from the dropdown calendar.

2. Click **Next** to continue the procedure.

**Additional Loan Details**

Allows capturing the Additional Loan details such as product code, expense Code and so on.

How to provide Additional Loan Details:

1. In the **Drawdown > Additional Loan Details** tab and provide the required details:
   - Business Product: Product is auto-populated.
   - Loan Branch: Loan approved branch is auto-populated.
   - Product Code: Click Search to view and select the product code.
   - Product Description: Product description is auto-populated, based on the product
selected.

- **Expense Code**: Click Search to view and select the expense code.
- **Expense Code Description**: Expense code description is auto-populated, based on the expense code opted.
- **Purpose Of Loan**: Purpose of the loan is auto-populated.
- **Grace Days**: Enter the number of grace days.

2. Click **Next** to continue the procedure.

**Interest Details**

Allows capturing the Interest details such as rate type, loan amount and so on.

![Image of Interest Details](image)

**How to provide Interest Details:**

1. In the **Drawdown > Interest Details** tab and provide the required details:
   - **Loan Branch**: Loan approved branch is auto-populated.
   - **Loan Amount**: Loan amount is auto-populated.
   - **Value Date**: Value date is auto-populated.
   - **Component Name**: Component name is auto-populated.
   - **Rate Type**: Select the rate type from the dropdown list.
   - **Interest Period Basis**: Select the interest period from the dropdown list.
   - **Billing Notice Required**: Click the button, if billing notice period is required.
   - **Waiver**: Click the button, if waiver is required.
   - **Sub Rate Type**: Select the sub rate type from the dropdown list.
   - **Rate Code**: Click Search to view and select the rate code.
   - **Reset Tenor**: Enter the reset tenor.
   - **Rate (%)**: Rate in percentage is auto-populated.
   - **Spread (%)**: Enter spread in percentage.
   - **All In Rate (%)**: All in rate in percentage is auto-populated.
   - **All in Rate (Range)**: Enter the minimum and maximum rate range.
   - **Linked Documents**: select and link the documents.

2. Click **Next** to continue the procedure.

**Payment Schedules**

Allows capturing the Payment Schedules such as schedule type, amount and so on.
How to provide Payment Schedules:

1. In the **Drawdown > Payment Schedules** tab and provide the required details:
   - **Schedule Type**: Click Search to view and select the schedule type.
   - **Component Name**: Click Search to view and select the component name.
   - **Amount**: Select the currency type from the dropdown list and enter the amount.
   - **Frequency**: Select the frequency type from the dropdown list.
   - **Unit**: Enter the units.
   - **Start Date**: Select the maturity date from the dropdown calendar.
   - **No Of Schedules**: Enter the number of schedules.
   - **Principal Liquidation**: Select the principal liquidation from the dropdown list and enter the amount.

2. Click **Add Schedule** to add multiple schedule details.
3. Click **Next** to continue the procedure.

**Settlement Details**

Allows capturing the Settlement Details such as mnemonic code, pay account and so on.

How to provide Settlement Details:

1. In the **Drawdown > Settlement Details** tab and provide the required details:
• Mnemonic Code: Click Search to view and select the mnemonic code.
• Settlement Sequence Number: Settlement sequence number is auto-populated.
• Pay Account Branch: Pay account branch is auto-populated.
• Pay Account: Pay account is auto-populated.
• Pay Account Currency: Pay account currency is auto-populated.
• Receive Account Branch: Receive account branch is auto-populated.
• Receive Account: Receive account is auto-populated.
• Receive Account Currency: Receive account currency is auto-populated.

2. Click **Next** to continue the procedure.

**Summary**

All the details provided on different tabs is summarized and shown.

![Summary Image]

Click **Submit** to complete the operations enrichment process.

**Override Handling**

OBCLPM supports handling of overrides during stage submission. As part of stage submission during entry/enrich stage, all the overrides that were encountered as part of each data segment will be displayed in sequence under the corresponding data segment. User can tick Yes to accept the overrides and proceed for submission of stage. The accepted overrides will appear in Approval screen during loan application approval stage. You can retain the existing values to reject the override message or modify the values accordingly.

**Advises**

Provides various BIP Advices that are available for the OBCLPM process. Also provides support to view the list of advices that are generated and yet-to-be generated in the subsequent stages. Following advices are supported.

**Loan Initiation Advice**

This advice is associated with Loan origination Enrichment stage for PROCEED outcome.
Contents of the Advice: The contents of the report are discussed under the following heads:

Header: The header carries the report title, run date and time, branch name, branch address, Loan application reference, applicant name and customer address.

Body of the Report: The following details are displayed in the report:

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan Application Reference</td>
<td>Loan Application reference Number</td>
</tr>
<tr>
<td>Customer ID</td>
<td>Customer Number of the applicant</td>
</tr>
<tr>
<td>Customer Name</td>
<td>Name of the applicant</td>
</tr>
<tr>
<td>Application Category</td>
<td>Application category of the loan</td>
</tr>
<tr>
<td>Loan Amount</td>
<td>Loan amount of the application</td>
</tr>
<tr>
<td>Loan Currency</td>
<td>Currency of the loan amount</td>
</tr>
<tr>
<td>Application Initiation Date</td>
<td>Date on when application is initiated</td>
</tr>
</tbody>
</table>

**Loan Sanction Advice**

This advice is associated with Loan origination approval stage for PROCEED outcome.

Contents of the Advice: The contents of the report are discussed under the following heads:

Header: The header carries the report title, run date and time, branch name, branch address, Loan application reference, applicant name and customer address.

Body of the Report: The following details are displayed in the report:

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan Application Reference</td>
<td>Loan Application reference Number</td>
</tr>
<tr>
<td>Customer ID</td>
<td>Customer Number of the applicant</td>
</tr>
<tr>
<td>Customer Name</td>
<td>Name of the applicant</td>
</tr>
<tr>
<td>Application Category</td>
<td>Application category of the loan</td>
</tr>
<tr>
<td>Loan Amount</td>
<td>Loan amount of the application</td>
</tr>
<tr>
<td>Loan Currency</td>
<td>Currency of the loan amount</td>
</tr>
<tr>
<td>Loan Tenor</td>
<td>Tenor of the loan</td>
</tr>
<tr>
<td>Loan Purpose</td>
<td>Purpose of the loan</td>
</tr>
<tr>
<td>Maturity Type</td>
<td>Type of maturity</td>
</tr>
<tr>
<td>Loan Maturity Date</td>
<td>Maturity date of the loan</td>
</tr>
<tr>
<td>Interest Rate Code</td>
<td>Interest rate details of the loan</td>
</tr>
<tr>
<td>Rate</td>
<td>Rate of the loan</td>
</tr>
<tr>
<td>Spread</td>
<td>Spread details</td>
</tr>
<tr>
<td>Interest Payment Frequency</td>
<td>Frequency of the interest payment</td>
</tr>
</tbody>
</table>
Loan Rejection Advice

This advice is associated with Loan origination Enrichment / Approval / Acceptance stage for REJECT outcome.

- Contents of the Advice: The contents of the report are discussed under the following heads:
- Header: The header carries the report title, run date and time, branch name, branch address, Loan application reference, applicant name and customer address.
- Body of the Report: The following details are displayed in the report:

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan Application Reference</td>
<td>Loan Application reference Number</td>
</tr>
<tr>
<td>Customer ID</td>
<td>Customer No of the applicant</td>
</tr>
<tr>
<td>Customer Name</td>
<td>Name of the applicant</td>
</tr>
<tr>
<td>Application Category</td>
<td>Application category of the loan</td>
</tr>
<tr>
<td>Loan Amount</td>
<td>Loan amount of the application</td>
</tr>
<tr>
<td>Loan Currency</td>
<td>Currency of the loan amount</td>
</tr>
<tr>
<td>Loan Tenor</td>
<td>Tenor of the loan</td>
</tr>
<tr>
<td>Loan Initiation Date</td>
<td>Loan Application Date</td>
</tr>
</tbody>
</table>

Draft Approval Advice

This advice is associated with In-Principal Approval stage for proceed outcome.

- Contents of the Advice: The contents of the report are discussed under the following heads:
- Header: The header carries the report title, run date and time, branch name, branch address, Loan application reference, applicant name and customer address.
- Body of the Report: The following details are displayed in the report:

<table>
<thead>
<tr>
<th>Field</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan Application Reference</td>
<td>Loan Application reference Number</td>
</tr>
<tr>
<td>Customer ID</td>
<td>Customer Number of the applicant</td>
</tr>
<tr>
<td>Customer Name</td>
<td>Name of the applicant</td>
</tr>
<tr>
<td>Application Category</td>
<td>Application category of the loan</td>
</tr>
<tr>
<td>Loan Amount</td>
<td>Loan amount of the application</td>
</tr>
<tr>
<td>Loan Currency</td>
<td>Currency of the loan amount</td>
</tr>
<tr>
<td>Loan Tenor</td>
<td>Tenor of the loan</td>
</tr>
<tr>
<td>Loan Purpose</td>
<td>Purpose of the loan</td>
</tr>
<tr>
<td>Maturity Type</td>
<td>Type of maturity</td>
</tr>
<tr>
<td>Loan Maturity Date</td>
<td>Maturity date of the loan</td>
</tr>
<tr>
<td>-------------------</td>
<td>---------------------------</td>
</tr>
<tr>
<td>Interest Rate Code</td>
<td>Interest rate details of the loan</td>
</tr>
<tr>
<td>Rate</td>
<td>Rate of the loan</td>
</tr>
<tr>
<td>Spread</td>
<td>Spread details</td>
</tr>
<tr>
<td>Interest Payment Frequency</td>
<td>Frequency of the interest payment</td>
</tr>
</tbody>
</table>

**Dashboards**

OBCLPM dashboards provide various information to the Relationship Managers for their easy access and processing.

**Assets at Risk**

Display the performance of the asset as a pie-chart. The asset performance will be derived in the system based on the borrower's repayment. Data from the loan product processor is periodically refreshed for this widget. This widget will display the total value of the holding asset and percentage wise status. A sample of the asset performance is illustrated:

![Assets at Risk](image)

The following details are displayed in the widget:

- Total value of the asset in currency
- Percentage of status in each pie

The bank user can perform the following actions on the asset:

- On click of each pie, customer category wise total asset value will be displayed as bar chart.
- On click of each bar, summary view of the Corporate lending loan contracts will be shown for the Transaction Branch, Currency, Customer Category and Loan status combination.
- User can filter the details based on the Customer Name or Relationship Manager.
- User can sort the displayed results under various categories.

**Loans Maturing**

Display the total loan value that are getting matured in the subsequent no of weeks as a Graph matrix.
On click of dotted matrix, system will display the total Loan value that are getting matured for the week starting with date. For example, system will display the total value of say 10 M USD maturing for the week starting 16th April 2018. This implies the total value of all the loans that are maturing from 16th April 2018 to June 2018.

Further bank user can click on it to get the summary view listing all the loans that are getting matured for the week. User will be allowed to click on a loan contract to view the entire loan details.

User will be able to filter the widget such that the user can view the loan maturing for a particular customer or loans maturing in a specific period or loans scheduled for auto or manual rollover. User can sort the displayed results under various categories. Upon clicking the line item user will be able to initiate the either rollover or payment of that particular loan.

**Loans Application Status**

Displays the list of applications that are created by the RM and reportees. System displays the lifecycle application count that are created in the system. For every lifecycle process (Loan Origination, Restructuring, and Draft Proposal), system displays the application count under each application category created.

- On click of count shown under each application category, a summary view of loan contracts is displayed with the Loan application reference no, Loan Amount, Currency and Customer Name.
- On click of Loan application reference, loan details are displayed in a detailed view.
- In addition, bank user can view the process flow diagram of the loan application showcasing the list of
process/stages which the application will flow through and the current stage where the application is held with.

- User will be able to filter the widget such that the user can view the loan applications made for a particular customer or loans applications made in a specific period or for a specific Relationship manager.
- User can sort the displayed results under various categories
- Helps the bank user to identify the exact status of the application.

**Rate Quotation Status**

This widget displays the list of applications for which the Rate Quotation has agreed and pending revert from the Customer. The widget will display the details of rate Quotation passed the cut off time as well. This widget will help the user to monitor the application for which the COF is already agreed with the treasury and communicated to the Borrower to submit the Utilisation request. Since the action to be taken on same day before cut off time, this widget will alert the user to review such items and takes necessary action.

Upon clicking on the line item the user will be able to access the Rate Quotation Transaction and will be able to proceed with the Loan draw down upon receipt of utilization request from the Borrower or the cancellation of the treasury ticket if no utilization request received from the Borrower.

- User can filter the details based on the Customer Name or Relationship Manager or the Currency
- User can sort the displayed results under various categories.

**Pending Loan Disbursements**

This new widget displays the details of the loan for which either the first disbursement is yet-to-be handed off or the first disbursement is processed and the subsequent disbursements are scheduled with a future value date. The user will be able to view the Pending Loan Disbursements and will be able to initiate the disbursement of the loan on the value date.
Upon clicking on the dues, system displays the list of records pending for first manual handover and records that are pending for initiation of subsequent disbursements. Upon clicking them, the user will be able to access the Pending Loan Disbursement Transaction and will be able to proceed with the Loan disbursement on the value date.

- User can filter the details based on the Customer Name, Relationship Manager, or for a specific period.
- User can sort the displayed results under various categories.

**Application Ageing Status**

This new widget helps the user to monitor the status of each application. User will be able to view all the pending application with its respective stages. Upon clicking the line item user will be able to view the details of the application and proceed with the respective action from that stage. User can filter this widget by the Customer Name or Relationship Manager Name. User can sort the widget results under each headers. In addition, the user will be able to export the results.
On clicking on the bars, system displays the list of Application reference numbers ageing with their respective details.

Upon clicking Application reference number, the user will be able to access the complete summary and process status of the application.

Syndication Invitation Status

This new widget will help the user to have a view of the Arranger and Participant Invitation status of the applications requested at various stages. The Invitation Status displays all the pending Syndication Applications for which the invitation is made to the Arrangers and Participants. On clicking the line item, the user can go to the relevant stage of the Syndication application. User can filter this widget by the Application Number or Relationship Manager Name or Invitation Status or Invitation Type. User will be able to sort the widget results under each headers. In addition, the user can export the results.
On clicking on the bars, system displays the list of Application numbers with their respective invitation details.
A
Advices
 Loan Initiation Advice .................................... 79
 Loan Rejection Advice .................................. 79, 81
 Application Ageing Status .............................. 85
 Assets at Risk ............................................. 82

B
Bilateral ......................................................... 5

D
Dashboards
 Assets at Risk ............................................ 82
 Loan Maturing ............................................ 82
 Draft Proposal ............................................... 8
 Drawdown .................................................... 18

L
Loan Drawdown ............................................. 10

Loan Origination ............................................ 5
 Loan Servicing ............................................ 14
 Loans Application Status ............................... 83
 Loans Maturing ........................................... 82

O
Operations Enrichment ................................ 17

P
Participant Process ....................................... 20
 Post Mandate Agent ....................................... 22
 Post Mandate Arranger .................................. 23
 Pre Mandate Arranger ................................... 28
 Pre Mandate Co-Arranger ............................... 26

R
Rate Quotation ............................................. 12

S
Syndication Invitation Status ......................... 86
Reference and Feedback

Reference

For more information on any related features, you can refer to the following documents:

- Common Core User Guide
- Security Management System User Guide
- Oracle Banking Getting Started User Guide
- Oracle Banking Corporate Lending Process Management Installation Guides

Documentation Accessibility


Feedback and Support

Oracle welcomes customers' comments and suggestions on the quality and usefulness of the document. Your feedback is important to us. If you have a query that is not covered in this user guide or if you still need assistance, please contact documentation team.