SME Onboarding User Guide

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SME Onboarding User Guide

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1 Preface

1.1 Introduction

This guide provides step-by-step instructions to onboard a Small and Medium (SME) customer using Oracle Banking Enterprise Party Management.

1.2 Audience

This manual is for the Bankers responsible for onboarding Small and Medium (SME) customers into the bank.

1.3 Document Accessibility

For information about Oracle's commitment to accessibility, visit the Oracle Accessibility Program website at http://www.oracle.com/pls/topic/lookup?ctx=acc&id=docacc.

1.4 List of Topics

Table 1: List of Topics

Торіс	Description
Customer Onboarding	This topic provides an overview of the Customer Onboarding process and covers the actions to be performed in the Onboarding process.
List of Menus	This topic displays the list of main screens in the document along with its reference

1.5 Related Documents

- 1. Getting Started User Guide
- 2. SME 360 User Guide



1.6 Symbols and Icons

The following are the symbols/icons you are likely to find in this guide:

Table 2: Symbols and Icons

Symbol	Function
\rightarrow	Represents Results
+	Add icon
	Edit icon
	Delete icon
**	Calendar icon
7 ¹²	Minimize
No. 20	Maximize
×	Close
0	Perform search
-	Open a list
~ ^	Increase/decrease value



1.7 Basic Actions

Most of the screens contain buttons to perform all or few of the basic actions. The table below gives a snapshot of them:

Table 3: Basic Actions

Action	Description
Submit	On click of Submit, the checklists applicable for the stage will be defaulted based on the application category. On verifying all the checklist and on selection of the outcome, the task will be submitted. The following options are available for 'Outcome':
	 Proceed – move the task to next stage or complete the onboarding process in Approval stage. User can select this option in the Initiation, Enrichment, Review, Recommendation, and Approval stages.
	• Approve – the onboarding process is approved. User can select this option in KYC stage.
	• Reject – the onboarding process is rejected. User can select this option in KYC and Approval stages.
	• Additional Info – the task is moved back to the Manual retry queue for further. User can select this option in Review and Approval stages.
Post	On click of Post, the system posts the comments below the Comments text box.
Cancel	On click of Cancel, the system will ask for confirmation and on confirming the task will be closed without saving the data.
Hold	On click of Hold, the captured details will be saved and the task status will be suspended and will be available in the Hold queue. This option is used, if there are any pending information to be captured. If mandatory fields have not been captured, system will display error until the mandatory fields have been captured.



Action	Description
Next	On click of Next, the details of the captured will be saved and then system will move to the next screen. If mandatory fields have not been captured, system will display error until the mandatory fields have been captured. If mandatory fields have not been captured, system will display error until the mandatory fields have been captured.
Back	On click of Back, the details of the captured will be saved and then system will move to the previous screen.
Save & Close	On click of Save & Close, the captured details will be saved. If mandatory fields have not been captured, system will display error until the mandatory fields are captured.



2 SME Onboarding

2.1 Overview

SME Onboarding is an umbrella term that is often used to describe the entire process that users go through when they start their journey as a customer of a banking product or service. Onboarding is an ongoing process, which helps banks to create a relationship with customers. In a bank, there would be a Relationship Manager for every Small and Medium Enterprise that will be on-boarded as a customer. The respective RM would take care of the customer to successfully onboard into the bank. The various activities performed for the SME Onboarding process are:

- Initiation
- KYC
- Enrichment
- Review
- Recommendation
- Approval

2.1.1 Process Flow Diagram

The flow diagram illustrating the different stages in SME Onboarding process is shown below for reference:



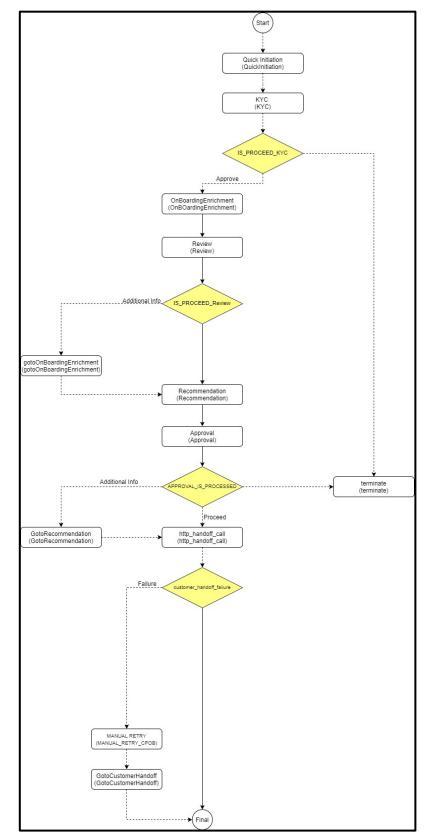


Figure 1: SME Onboarding Process Flow

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2.2 Onboarding Initiation

In this stage, the Relationship Manager can capture basic demographic information about the SME to be on-boarded using Oracle Banking Enterprise Party Management.

Prerequisites:

Before you begin, log in to the application Home page. For information on how to log in, refer to the *Getting Started User Guide*.

To initiate the Onboarding process:

- 1. On the Home page, click Party Services. Under Party Services, click Onboarding.
 - \rightarrow The **Onboarding** screen is displayed.

Figure 2: Onboarding Initiation

Onboarding		()	m	A		
Customer Type						
Customer Type *	Business Product Code *			Onbe	oard Now Ca	ancel

2. On the **Onboarding** screen, specify the fields. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 4: Onboarding – Field Description

Field Name Customer Type	Description Select Small and Medium Enterprise from the drop-down values.
Business Process Code	If required, select the desired business process code. NOTE: This field is displayed and required only if more than one process code is configured for a given customer type.



3. Click **Onboard Now**.

→ The **Quick Initiation** screen is displayed.

Figure 3: Small and Medium Enterprise - Quick Initiation

Quick Initiation				
Organization details				
Organization Name *	Entity Type *	Classification Type *	Upload Logo	
		v	▼ 1 Upload	
Industries *				
				Add Industry
Sector	Industry Group	Industry	Sub Industry	
None				
Credit Rating *				
				Add Rating
Year	Agency	Rating		
None				
Social Media Profiles				
Official Website	Facebook	Twitter		
			Submit Subm	it And Enrich Cancel

4. On **Quick Initiation** screen, specify the details of the customer. The fields which are marked with asterisk are mandatory. For more information on fields, refer to the field description table.

Table 5: Quick Initiation – Field Description

Field Name	Field description									
Organization details	Specify the fields under this section.									
Organization Name	Specify the Registered Name of the organization.									
Entity Type	 Select the Type of business entity from the drop-down values: Private Limited Public Limited Trusts Government Owned Associations, etc. 									



Field Name	Field description
Classification Type	Classification of the SME as Micro, Small or Medium as per the local regulations.
Logo	Upload logo of the company.
Industries	Specify the fields under this section.
Sector	 Specify the Industry Sector to which the SME belongs. For example, Energy Real Estate Utilities Consumer Staples, etc.
Industry Group	 Specify the Industry group within the sector. For example, Software Hardware Semiconductor Industry Groups within Information technology Sector
Industry	Specify the industry within the Industry group. For example, IT services, Software Products within Software.
Sub Industry	 Specify the sub Industry within the Industry. For example, IT Consulting Services Data Processing Services Internet Services within IT services.
Credit Rating	Specify the fields under this section.



Field Name	Field description					
Rating Agency	Specify the Name of the Credit Rating agency, which has given rating to the SME. If rating from agency is not available, then Bank's internal rating can be captured.					
Rating	Specify the Rating provided by the credit rating Agency.					
Social Media Profile	Specify the fields under this section.					
Official Website	Specify the official website address for the SME.					
Facebook	Specify the Facebook URL for the SME.					
Twitter	Specify the SME's twitter handle.					

- 5. Click **Submit**. The system creates unique party ID for the customer and displays the **Initiation -Basic Details** page.
- 6. Click Next.
 - \rightarrow The system displays the **Initiation Comments** page.

Figure 4: Initiation – Comments

Quick Initiation	Comr	nents		Comments Screen (2/															en (2 / 2)				
Comments	5	~	В	I	Ū	ŦA	- size -	~	E	Ξ	Э		Ð	E	≣	\equiv	H1	H2	69	¢ο	Ħ	ŧ	>
	Enter	text her	e																				
																							Post
	No it	ems to o	display.																				
														Hold		3ack	Next		Save & Clo	se	Submit		Cancel

- **NOTE:** The Relationship Managers can capture overall comments for the Initiation stage in this data segment. Capturing comments helps in better understanding of the task by the banker who will work with this task in the next stage.
- 7. Specify the overall comments for the Onboarding Initiation stage, and click **Post**.



2.3 KYC

In this stage, the Relationship Manager can capture KYC details about the SME to be on-boarded using Oracle Banking Enterprise Party Management.

To initiate the Onboarding process:

- 1. To acquire and edit the KYC task, navigate to **Tasks**. Under **Tasks**, click **Free Tasks**.
 - \rightarrow The system displays the **Free Tasks** screen.

Figure 5: Free Tasks

C Refresh									
4	Action	Priority	Process Name	Process Reference Number	Application Number	Stage	Application Date	Branch	Customer Number
E	Acquire & E	Medium	Corporate Onboarding	40300023239/083	P12000212.000003	KYC	21-08-27	000	PTWORD21/21S00321
A	Acquire & E	Medium	Retail Party Amendment	12003212232058	APP212371403	Review	21-08-25	000	004043
A	Acquire & E	Medium	SME Onboarding	77Y00021287C042	P1200021237002	Manual Retry	21-08-24	000	PTy000212370012
A	Acquire & E	Medium	Retail Party Amendment	7TY000212237958	APR2121/1402	Manual Retry	21-08-25	000	004843
A	Acquire & E	Medium	Retail Onboarding	×15000212360016	STPLATERDAY.4	Onboarding Enrichment	70-01-01	000	P1900021-21-20006
A	Acquire & E	Medium	Retail Onboarding	1500021236-015	STP12APP008404	Onboarding Enrichment	70-01-01	000	P1V000212350015
A	Acquire & E	Medium	Retail Onboarding	27Y0002123600-4	STR12AR400.0144	KYC MANUAL RETRY	70-01-01	000	PTY000212300014
A	Acquire & E	Medium	Retail Onboarding	PTY000212360013	STR12AR4003444	Manual Retry	70-01-01	000	PTV000212300013
A	Acquire & E	Medium	Corporate Onboarding	21/02/02/12 30:004	P1200021236-004	Recommendation	21-08-24	000	P1 V00027 20500041
A	Acquire & E	Medium	Retail Onboarding	120030/1238:3974	STP21TEST000000	Manual Retry	70-01-01	000	PTy000212369974
F	Acquire & E	Medium	Retail Onboarding	PTY000312803960	STP - 111 STR\$ 5955	Manual Retry	70-01-01	000	PTY000212309000
A	Acquire & E	Medium	Retail Onboarding	PTY000212803952	P12000212365952	Review	21-08-24	000	PTy000212309052
F	Acquire & E	Medium	Retail Onboarding	+15000712364951	PTY000212803951	Manual Retry	21-08-24	000	PT V00001170558151
1	and a second	4.4 m all	nut nutre	0700001000000	DTV0003133C0050	Outransfer Fratebaras	24.00.24	000	BTV000010200050

- 2. On Free Tasks screen, select the required task, and click Acquire and Edit.
 - → The system displays the **KYC Customer KYC Details** summary page.

Figure 6: Customer KYC Details

🕈 кус	КҮС				2	Screen (1 / 2)
Comments	Customer KYC Details					
	Party Id	Organization Name	Entity Type	KYC Status	Actions	
	PTY210705751	ABC Enterprises	Pvt Ltd	Verified	KYC Details	
	Page 1 of 1 (1 of 1 items)	К < 1 > Э				
				Hold	Back Next Save & Close	Cancel



3. On **Customer KYC Details** screen, click **KYC Details** to update the status of KYC Check. For more information on fields, refer to the field description table.

Field Name	Description
Report Received	On click, it highlights blue. It indicates that report is true and it is received. By default, it is selected to false.
Verification Date	Specify the date or use the calendar icon to select the KYC verification date.
Effective Date	Specify the date or use the calendar icon to select the KYC effective from date.
KYC Method	Specify the Method by which the KYC is completed.
KYC Status	Select the KYC status from the dropdown.

Table 6: KYC – Field Description

- 4. Once details are updated, click **Next**.
 - \rightarrow The system displays the **KYC Comments** page.

Figure 7: KYC – Comments

© KYC	Comments Scree	en (2 / 2)
Comments	☆ み B I U Ŧ A -size- ▼ E Ξ Ξ E E Ξ Ξ H1 H2 ∞ ∞ Ⅲ 図 9 T, T [*]	
	Enter text here	
		~
		Post
	No items to display.	
	Hold Back Next Save & Close Submit	Cancel

5. Specify the overall comments for the **KYC** stage, and click **Post**.



2.4 Onboarding Enrichment

In this stage, the Relationship Manager can capture detailed information about the SME to be added in Oracle Banking Enterprise Party Management.

To initiate the Onboarding process:

- 1. To acquire and edit the Onboarding Enrichment task, navigate to Tasks.
- 2. Under Tasks, click Free Tasks.
 - \rightarrow The system displays the **Free Tasks** screen.

Figure 8: Free Tasks

	C Refresh	🗢 Acquire	Flow Diagram						
,	Action	Priority	Process Name	Process Reference Number	Application Number	Stage	Application Date	Branch	Customer Number
2	Acquire & E	Medium	Corporate Onboarding	415100212340183	9/12000/12/04008/3	KYC	21-08-27	000	PTW00(2121S00091
,	Acquire & E	Medium	Retail Party Amendment	120030212232058	APP212371403	Review	21-08-25	000	004963
1	Acquire & E	Medium	SME Onboarding	77Y00021287C042	P12000212373042	Manual Retry	21-08-24	000	PTy000212370012
,	Acquire & E	Medium	Retail Party Amendment	7TY000212237958	APR2121/1402	Manual Retry	21-08-25	000	004843
1	Acquire & E	Medium	Retail Onboarding	×15000212360016	STP1.401.003474	Onboarding Enrichment	70-01-01	000	P1 900 021 212 0016
,	Acquire & E	Medium	Retail Onboarding	T5000/1236-015	STP 12A/P9063494	Onboarding Enrichment	70-01-01	000	P1V000/12350015
,	Acquire & E	Medium	Retail Onboarding	TTY0002123600_4	STP125P2000444	KYC MANUAL RETRY	70-01-01	000	PTV000212300014
,	Acquire & E	Medium	Retail Onboarding	PTY000212360013	STR12AP4003444	Manual Retry	70-01-01	000	PTV000212300013
1	Acquire & E	Medium	Corporate Onboarding	2010/02/12 30:00:4	P120321236-004	Recommendation	21-08-24	000	P1 V000212080004
,	Acquire & E	Medium	Retail Onboarding	12000212381974	STP21TEST000000	Manual Retry	70-01-01	000	PTy000212369974
,	Acquire & E	Medium	Retail Onboarding	PTY000312803960	STP-11151085955	Manual Retry	70-01-01	000	PTY000212309000
,	Acquire & E	Medium	Retail Onboarding	7TY000212303952	P1Y000212386952	Review	21-08-24	000	PTV000212309052
1	Acquire & E	Medium	Retail Onboarding	+15000212364951	PTY000212863951	Manual Retry	21-08-24	000	P19000012059951
		1.1	nation baseding	DTV0003133C0050	0700001100C00F0	Outrandless Fastaharan	24.00.24	000	DTV000313320050

- 3. On Free Tasks screen, select the required task, and click Acquire and Edit.
 - → The system displays the **Onboarding Enrichment** Summary page.

Figure 9: SME Onboarding Enrichment

Enrichment	Enrichment						Screen (1)
Comments	ABC Enterprise	es					
							≡ ≡
	Party Id	Name	Demographic Type	Entity Type	Organization Type	Other Information	Action
			Domestic	Pvt Ltd		🔇 🖪 🖸 🏦 🤶	:

4. By default, the onboarded customer is displayed as an icon under the Tree view. Default view can be changed to List View or Table View, if required.



- 5. On **Enrichment** screen, right click on the customer icon for the following options. For more information on options, refer to the field description table.
 - Add Customer
 - Configure

Figure 10: SME Onboarding Enrichment

OnBoardingEnrichment -							Documents 🦼 🗶
Comments	Enrichment ABC Dairy Farms						Screen (1 / 2)
							III III 12
	Party Id	Name	Demographic Type	Customer Category	Organization Type	Other Information	Action
		ABC Dairy Farms	Domestic	Small and Medium Enterprise	Single	😪 Fi 🖸 🏦 🧟	:
					Hold	Back Next Save	& Close Cancel

Table 7: Enrichment – Field Description

Field Name	Description
Add Customer	Select this option to open a popup screen with multiple options, where you can add the child customer details and link with the parent customer.
Configure	Select this option to open a popup screen, where you can add the following details: • Customer Basic Info • Financial Profile
	StakeholdersAssets



6. Click Next.

 \rightarrow The system displays the **Onboarding Enrichment – Comments** page.

Figure 11: Enrichment – Comments

OnBoardingEnrichment -	OnBoardingEnrichment - MTOR ISSA					
 Enrichment 	Comments Screen (2/2)					
Comments	▶ ~ B I U F A -size- ► E E E E E E E H1 H2 ∞ ∞ ⊞ ⊡ ¶ T, T*					
	Enter text here Enter text here ConsortingEnrichment ConsortingE					
	Hold Back Next Save & Close Submit Cancel					

- **NOTE:** The Relationship Managers can capture overall comments for the Enrichment stage in this data segment. Capturing comments helps in better understanding of the task by the banker who will work with this task in next stage.
- 7. Specify the overall comments for the Onboarding Enrichment stage, and click Next.



2.4.1 Customer Profile

In the **Customer Profile** section, you can enrich the SME customer with additional basic details.

Topics:

- Basic Info
- Address
- ISO Address
- Rating

2.4.1.1 Basic Info

You can add the demographic details of the SME customer in the **Basic Info** segment.

Prerequisites:

Before you begin, acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. For more information, refer to *Onboarding Enrichment*.

ABC Industries Pvt Ltd				×
Party Details	Demographic Details			
Customer Profile >	Basic Info	Address	ISO Address	Rating
Financial Profile				Save
Stakeholders	Company Details			
Assets	Registration Number *	Company Name	Organisation Type	Branch Code
	Customer Category	Demographic Type	Country Of Incorporation *	Country Of Risk *
				Country of Risk
	Place Of Incorporation	Incorporated Date	Established Date	Upload Logo
				📩 Upload
	RM Id *			
	Q			
	Company Web site	Facebook URL	Twitter URL	Employee Strength
				× *
				OK Cancel

Figure 12: Demographic Details – Basic Info



To update the basic information:

Specify the required details in the **Basic Info** segment. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 8: Demographic Details – Basic Info – Field Descriptio	'n
	•••

Field Name	Description
Registration Number	Specify the registration number of the company.
Company Name	Specify the company name.
Organization Type	Select the type of company.
Branch Code	Specify the branch code.
	NOTE: For the parent customer, the branch code defaults as the logged-in branch. For subsidiaries, the values can be entered at the time of capturing the details.
Customer Category	Click the search icon and select the desired value from the list of values.
Demography Type	Specify the company demography from the drop-down values:GlobalDomestic
Geographical Spread	Select the geographical spread of the company from the given list.
Country of Incorporation	Click the search icon and select the country code from the list of values.
Country of Risk	Click the search icon and select country code from the list of values.



Field Name	Description
Place of In-corporation	Specify the place of incorporation of the company.
Incorporation Date	Specify the incorporation date.
Established Date	Specify the established date.
Upload Logo	Upload the logo of the SME customer.
RM ID	Select the RM to be associated with the customer.
Company Website	Specify the company website.
Facebook URL	Specify the Facebook URL of the company.
Twitter URL	Specify the Twitter URL of the company.
Employee Strength	Specify the employee strength of the company.
No. Of Years In Business	Specify the number of years the SME is in business.
No. Of Companies In the Group	Specify the number of companies that are part of the SME group.
Language	Specify the preferred language to be used for communication.
Media	Specify the preferred mode of communication.



2.4.1.2 Address

You can add the details of the address in the Address Details screen.

Prerequisites:

The prerequisites are as follows:

- 1. Acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. . For more information, refer to *Error! Reference source not found.*.
- 2. On the **Party Details** screen, click on the **Address** tab after you add the basic information. For more information, refer to *Basic Info.*
 - → The **Address Details** screen is displayed.

Figure 13: Demographic Details – Address Details

Address Details		×
Address Type *		
.		
Name *	House/Building *	
Enter Name	Enter Building Details	
Street	Locality	
Enter Street Details	Enter Street Details	
Landmark	Area	
Enter Landmark	Enter Area	
City *	State *	
Enter City	Enter State	
Zip-Code *	Country *	
Enter Zip-Code	Q	
Email Address *	Phone Number	
Enter Email	Enter Phone	
		Add Clear Cancel

To update the address details:

Specify the details of the address on this screen. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 9: Address Details – Field Description

Field Name	Description
Address Type	Select the address type from the drop-down values.



Field Name	Description
Name	Specify the name of the contact person or the person to whom the correspondence will be addressed.
Building Name	Specify the building name of the customer.
Street Name	Specify the street name of the customer.
Locality	Specify the locality of the customer.
Landmark	Specify the nearest landmark
Area	Specify the area for the address
City	Specify the city of the customer.
State	Specify the state of the customer.
Country Code	Click the search icon and select country code from the list of values.
Zip Code	Specify the zip code of the address.
Phone Number	Specify the phone number of the customer.
Email ID	Specify the email Id of the customer.
Add More	Click this button to add another address.

2.4.1.3 ISO Address

In addition to the address details, you can also add the address details in ISO format on the

Add Address screen.

Prerequisites:

The prerequisites are as follows:

- 1. Acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. . For more information, refer to *Error! Reference source not found.*.
- 2. Add the basic information. For more information, refer to Basic Info.
- 3. Add the address details. For more information, refer to Address.
- 4. On the **Party Details** screen, click on the **ISO Address** tab. For more information, refer to *Basic Info*.
 - \rightarrow The **Address Details** screen is displayed.

Figure 14: Demographic Details – ISO Address

Add Address				×
Address				
Address Type *	Preferred *			
Location	Department	Sub Department	Street Name	
Building Number	Building Name	Floor	Post Box	
Room	Post Code	Town Name	Town Location Name	
District Name	Country Sub Division	Country *		
Media Email FAX Swift Mobile Phone Numl			Action	e
Email Id No data to display.	Preferred		Action	
Page 1 (0 of 0 items) K < 1	K <		Save Clear	Cancel



To update the ISO address:

Specify the address details in ISO format on this screen. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 10: ISO – Add Address – Field Description

Field Name	Description		
Address Type	Select the address type from the drop-down values.		
Preferred	If more than one address is captured for the same address type, specify which one is the preferred address to be used for communication.		
Location	Specify the location of the customer.		
Department	Specify the name of the department for the customer.		
Sub Department	Specify the sub-department for the customer.		
Street Name	Specify the street name.		
Building Number	Specify the building number.		
Building Name	Specify the building name.		
Floor	Specify the floor for the given address.		
Post Box	Specify the post box.		
Room	Specify the room for the given address.		
Post Code	Specify the post code.		
Town Name	Specify the name of the town.		



Field Name	Description
Town Location Name	Specify the town location name.
District Name	Specify the district name.
Country Sub Division	Specify the country sub-division.
Country	Click the search icon and select country code from the list of values.

2.4.1.3.1 Media

Specify the following media details in this data segment:

- Email
- Fax
- Mobile
- Phone Number
- SWIFT

For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Figure 15: Media (Email)

Media Email FAX Swift Mobile Phone Number		Đ
Email Id	Preferred	Action
	v	
Page 1 of 1 (1 of 1 items) K < 1 > >		

Table 11: Media (Email) – Field Description

Field Name	Description
Email Id	Specify the email id of the customer.



Field Name	Description
Preferred	Specify the preferred email id, in case more than one email id is captured.
Action	If required, select the desired icon to edit/delete the entry.

Figure 16: Media (FAX)

Media Email FAX Swift Mobile Phon	e Number			Đ
ISD Code	Area Code	Fax Number	Preferred	Action
			v	
Page 1 of 1 (1 of 1 items) K	< 1 > >			

Table 12: Media (Fax) – Field Description

Field Name	Description
ISD Code	Specify the ISD code for the FAX number of the customer.
Area Code	Specify the area code for the FAX number of the customer.
Fax Number	Specify the FAX number of the customer.
Preferred	Specify the preferred FAX number, in case more than one FAX number is captured.
Action	If required, select the desired icon to edit/delete the entry.

Figure 17: Media (Mobile)

▲ Media Email FAX Swift Mobile Phone Number				
ISD Code	Mobile Number	Preferred	Action	
		Ψ	É	
Page 1 of 1 (1 of 1 items) K < 1	к <			



Table 13: Media (Mobile) – Field Description

Field Name	Description
ISD Code	Specify the ISD code for the mobile number of the customer.
Mobile Number	Specify the mobile number of the customer.
Preferred	Specify the preferred mobile number, in case more than one mobile number is captured.
Action	If required, select the desired icon to edit/delete the entry.

Figure 18: Media (Phone Number)

Media Email FAX Swift Mobile Phone Number +					
ISD Code	Area Code	Phone Number	Preferred	Action	
			v		
Page 1 of 1 (1 of 1 items) K < 1 >					

Table 14: Media (Phone Number) – Field Description

Field Name	Description
ISD Code	Specify the ISD code for the phone number of the customer.
Area Code	Specify the area code for the phone number of the customer.
Phone Number	Specify the phone number of the customer.
Preferred	Specify the preferred phone number, in case more than one phone number is captured.
Action	If required, select the desired icon to edit/delete the entry.



Figure 19: Media (SWIFT)

Media Email FAX swift Mobile Phone Number						
Business Identifier Code	Address Line 1	Address Line 2	Address Line 3	Address Line 4	Preferred	Action
					v	
Page 1 of 1 (1 of 1 items) K < 1 >						

Table 15: Media (SWIFT) – Field Description

Field Name	Description
Business Identifier Code	Specify the business identifier code of the customer.
Address Line 1 to Address Line 4	Specify the address of the customer in SWIFT format.
Preferred	Specify the preferred mobile number, in case more than one mobile number is captured.
Action	If required, select the desired icon to edit/delete the entry.

2.4.1.4 Rating

You can add the details of the credit ratings of the SME customer given by the agencies in the **Add Rating** screen.

Prerequisites:

The prerequisites are as follows:

- 1. Acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. . For more information, refer to *Error! Reference source not found.*.
- 2. Add the basic information. For more information, refer to *Basic Info*.
- 3. Add the address details. For more information, refer to Address.
- 4. Add the ISO address details. For more information, refer to ISO Address.



5. On the **Party Details** screen, click on the **Rating** tab. For more information, refer to *Basic Info*.

 \rightarrow The **Add Rating** screen is displayed.

Figure 20: Demographic Details – Add Rating

Add Rating		×
Rating Date *	Outlook 👻	Year Of Rating * 2021
Risk Rating		
S&P	2	,
Moodys	2	,
Fitch	2	·
MOODYS	2	,
FITCH	2	·
INTERNAL	2	, I
		Cancel

To update the credit ratings:

Specify the credit rating details of the SME customer in this section. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 16: Add Rating – Field Description

Field Name	Description
Rating Date	Select the date on which the rating was updated.
Outlook	Specify the credit rating agency output for the customer.
Year Of Rating	Specify the year of the rating.
Risk Rating	Specify the credit rating by selecting the rating agency and the corresponding rating.

г



2.4.2 Financial Profile

You can add the financial information of the SME customer in the Financial Profile screen.

Prerequisites:

The prerequisites are as follows:

- 1. Acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. . For more information, refer to *Onboarding Enrichment*.
- 2. Add the details in the **Customer Profile** section. For more information, refer to *Customer Profile*.
- 3. On the **Party Details** screen, click on the **Financial Profile** section. For more information, refer to *Basic Info*.
 - \rightarrow The **Financial Profile** screen is displayed.

Figure 21: Financial Profile

/ear *				
	~ ^			
3alance Sheet Size *		Operating Profit *	Net Profit *	Year Over Year Growth *
v		×	v	
Return On Investment *		Return On Equity *	Return On Asset *	

To update the financial profile:

Specify the details about the financial profile of the customer. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 17: Financial Profile – Field Description

Field Name	Description
Year	Specify the year for which the financial details will be captured.
Currency	Specify the currency for capturing financial details.
Balance Sheet Size	Specify the balance sheet size of the SME for the selected year.



Field Name	Description
Operating Profit	Specify the operating profit of the SME for the selected year.
Net Profit	Specify the net profit of the SME for the selected year.
Year Over Year Growth	Specify the year-on-year growth.
Return On Investment	Specify the return on investment for the selected year.
Return On Equity	Specify the return on equity for the selected year.
Return On Asset	Specify the return on assets for the selected year.

2.4.3 Stakeholders

You can add the details about the stakeholder such as authorized signatories, management team, etc. of the business in this section.

Prerequisites:

The prerequisites are as follows:

- 1. Acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. For more information, refer to *Onboarding Enrichment*.
- 2. Add the details in the **Customer Profile** section. For more information, refer to *Customer Profile*.
- 3. Add the details in the Financial Profile section. For more information, refer to *Financial Profile*.



- 4. On the **Party Details** screen, click on the **Stakeholder Details** section. For more information, refer to *Basic Info*.
 - → The **Stakeholder Details** screen is displayed.

Figure 22: Stakeholder Details

ABC Industries Pvt Ltd		×
Party Details Customer Profile Financial Profile	Stakeholder Details	Advisor (0) Auditors 📏
Stakeholders	Party Type CIF/Party Id Name ID/Registration Number Is Customer No data to display. In the second secon	Action
Assets	NU uata tu uispilay.	
		,
		OK Cancel

Stakeholders' detail is necessary for the bank to ascertain the credibility of the business. Stakeholders to a customer can be either of the following:

- An existing customer of the Bank
- An existing party that is not a customer but is a stakeholder to another customer of the bank
- A new party, which is neither a customer nor an existing party (stakeholder)

Following stakeholder types are supported for the SME customer:

- Owners
- Authorized Signatories
- Guarantors
- Suppliers
- Bankers
- Insurers

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- Buyers
- Management Team
- Sponsors
- Debtors
- Creditors
- Advisor
- Auditors

To update the stakeholder details:

- 1. On the **Stakeholder Details** screen, select the corresponding stakeholder button on top of the screen, and click the * icon.
 - → The Add New Owners screen is displayed.

Figure 23: Add New Owners

Add New Owners		×
Enter existing CIF/Party Id or Select	from the recently added stakeholders or Click Next to onboard a new stakeholder	
Enter CIF/Party Id:		
	Q	
OR Select Recently Added Stakeholder:		
	Y	
	Next Cance	el

- 2. On the Add New Owners screen:
 - Specify the existing CIF if the stakeholder is an existing customer.
 - Specify the existing Party Id if the stakeholder is an existing party but not a customer (or) select from the list of the recently added stakeholders to the same application.

NOTE: If CIF/Party Id is not known, click the search icon to launch the **Search Party** screen and select from the list of values.



Figure 24: Search Party – Individual

Search Party			×
Individual O Non-Individual			
First Name	Middle Name	Last Name	Date of Birth
			<u></u>
Unique Id	Mobile Number	Email	
Fetch Clear			
Stakeholder Type CIF First Name	Middle Name Last Name DOB	Id Type Unique Id Party Id Is Cus	tomer
No data to display.			
Page 1 of 0 (1 - 0 of 0 items)	к < > м		
			Close

Figure 25: Search Party – Non-Individual

Search Party				×
Individual Non-Individual Business/Organization Name	Registration Number	Registration date	Email	
Fetch Clear Stakeholder Type CIF First Name	e Middle Name Last Name Pa	arty Id Is Customer		
No data to display. Page 1 of 0 (1 - 0 of 0 items)	к < > >			
				Close

- 3. After you specify the CIF/Party Id for the existing customer, Click Next.
 - → The Add New Owners screen is displayed to add a relationship-specific attribute for the stakeholder.



4. If the stakeholder is new to the Bank, then click **Next** without entering CIF/Party Id.

 \rightarrow The Add New Owners screen is displayed to capture details for the new stakeholder.

Add New Owners							×
Stakeholder Type *							
Individual							
A Basic info & Citizenship							
Title * First Name *		Middle Name		Last Name *		Short Name	
v							
Maiden Name		Date of Birth *		Gender *		Marital Status *	
					T		Ŧ
Customer Category *		Customer Segment		ID Type *		Unique ID	
	Q		Ψ.		Ŧ		
Upload Photo							
📩 Upload							
Birth Country *		Nationality *		Citizenship by *		Resident Status	
	Q,		Q,		v		Ŧ
Country of residence		Preferred Language *		Preferred Currency *			
	Q,		Ŧ		Q		
Address							
Address Type *							
	-						Delete
Building Name *		Street Name *		Locality		City *	
State *		Country Code *		Zip Code		ISD * Mobile Number *	
			Q			+ ISD	
Email ID *		ISD * Contact Number *		Narrative			
		+ ISD					
Add More							
							lext Cancel
						l.	Cancel

Figure 26: Add New Owners

a. On the **Add New Owners** screen, specify the details of the new stakeholder. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.



Table 18: Add New Owners – Fiel	d Description
---------------------------------	---------------

Field Name	Description
Stakeholder Type	Select the stakeholder type from the drop-down values.
Basic Info & Citizenship	Specify the fields under this segment.
Title	Select the title from the drop-down values.
First Name	Specify the first name of the new stakeholder.
Middle Name	Specify the middle name of the new stakeholder.
Last Name	Specify the last name of the new stakeholder.
Short Name	Specify the short name of the new stakeholder.
Maiden Name	Specify the maiden name of the new stakeholder.
Date of Birth	Select the date of birth of the new stakeholder.
Gender	Select the gender from the drop-down values.
Marital Status	Select the marital status from the drop-down values.
Customer Category	Click the search icon and select the customer category from the list of values.
Customer Segment	Select the customer segment from the drop-down values.
ІD Туре	Select the ID type from the drop-down values.
Unique ID	Specify the unique ID of the new stakeholder.



Field Name	Description
Upload Photo	Upload the photo of the new stakeholder.
Birth Country	Click the search icon and select the birth country from the list of values.
Nationality	Click the search icon and select the nationality of the stakeholder from the list of values.
Citizenship By	Select the 'Citizenship By' from the drop-down values.
Residential Status	Select the residential status from the drop-down values.
Country of Residence	Click the search icon and select the country from the list of values.
Preferred Language	Select the preferred language from the drop-down values.
Preferred Currency	Click the search icon and select a preferred currency from the list of values.
Address	Specify the fields under this segment.
Address Type	Select the address type from the drop-down values.
Building Name	Specify the building name of the new stakeholder.
Street Name	Specify the street name of the new stakeholder.
Locality	Specify the locality of the new stakeholder.
City	Specify the city of the new stakeholder.
State	Specify the state of the new stakeholder.



Field Name	Description
Country Code	Click the search icon and select country code from the list of values.
Zip Code	Specify the zip code of the address.
Mobile Number	Specify the mobile number of the new stakeholder.
Email ID	Specify the email Id of the new stakeholder.
Contact Number	Specify the contact number of the new stakeholder.
Narrative	Specify the description for the new stakeholder.

b. Click Next.

→ The Add New Owners – KYC screen is displayed.

Figure 27: Add New Owners - KYC

Ad	ld New Owners			×
	4			
	Address Verification is yet to be completed Verify	Identity Verification is yet to be completed Verify	SDN Check yet to be completed	
				Previous Next Cancel

c. On the Add New Owners – KYC screen, update the KYC Details.

NOTE: This step is optional



- 5. After updating the KYC details, click **Next**
 - → The Add New Owners screen is displayed to capture relationship-specific attributes for the stakeholder



Figure 28: Add New Owners – Capture relationship-specific attribute

6. On the **Add New Owners** screen, specify the fields. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 19: Financial Profile – Field Description

Field Name	Description
Ownership Percentage	Specify the ownership percentage value.
Associated Since	Specify the date from which the stakeholder is associated with the bank.



- 7. Click **Submit**.
 - → The stakeholder will be linked to the customer being onboarded and displayed on the Stakeholder Details screen.

Figure 29: New Stakeholder Added

ABC Industries Pvt Ltd						×
Party Details Customer Profile	Stakeholder Details Owners (1) Authorized S	Signatories (0) Guarantors (0) Suppliers (0)	Bankers (0) Insurers (0) Buyers (0) Manager	nent Team (0) Sponsors (0)	Debtors (0) Cre 🗦
Financial Profile	+					
Stakeholders	Party Type	CIF/Party Id	Name	ID/Registration Number	Is Customer	Action
Assets	 Individual 	_			No	
	Ownership Percentage: 8	80% Asso	ciated Since: 2018-11	-09		
					I	OK Cancel

NOTE: If the stakeholder is an existing customer or an existing Party, then the linkage is based on the CIF/Party Id. In case a new stakeholder is being added, the system will generate a Party Id for the newly added stakeholder. This Party Id is used to establish a link between the new customer and stakeholder.

2.4.4 Assets

You can add the details about the assets of the SME customer in the **Assets** screen.

Prerequisites:

The prerequisites are as follows:

- 1. Acquire the enrichment task and select **Configure** option to enrich the desired SME customer with additional information. For more information, refer to *Onboarding Enrichment*.
- 2. Add the details in the **Customer Profile** section. For more information, refer to *Customer Profile*.
- 3. Add the details in the **Financial Profile** section. For more information, refer to *Financial Profile*.
- 4. Add the details in the **Stakeholders** section. For more information, refer to **Stakeholders**.



- 5. On the **Party Details** screen, click on the **Assets** section. For more information, refer to *Basic Info*.
 - \rightarrow The **Assets** screen is displayed.

Figure 30: Assets

Assets			×
Name *	Value *	Description	
			Add Clear Cancel

To update the assets details:

Specify the details about the assets of the SME customer. For more information on fields, refer to the field description table.

NOTE: The fields, which are marked with an asterisk, are mandatory.

Table 20: Assets – Field Descrip

Field Name	Description
Name	Specify the name for the asset.
Value	Specify the currency and value of the asset.
Description	Specify the description of the details of the assets being captured.



2.5 Review

In this stage, the final reviewer reviews the customer details and moves the task to the Approval stage if the details are appropriate. If the details are inappropriate, the reviewer can send the task back to the previous stage.

- 1. To acquire and edit the Review task, navigate to **Tasks > Free Tasks**.
 - → The system displays the **Free Tasks** screen.

Figure 31: Free Tasks

C Refresh	🗢 Acquire	Flow Diagram						
Action	Priority	Process Name	Process Reference Number	Application Number	Stage	Application Date	Branch	Customer Number
Acquire & E	Medium	Corporate Onboarding	<0.000212390003	912000212.000MS	KYC	21-08-27	000	PTW001212150021
Acquire & E	Medium	Retail Party Amendment	12002212232058	APP212371403	Review	21-08-25	000	004043
Acquire & E	Medium	SME Onboarding	77Y00021287C042	P1200021237002	Manual Retry	21-08-24	000	PTy000212370012
Acquire & E	Medium	Retail Party Amendment	7TY000212237\$68	APR212171402	Manual Retry	21-08-25	000	00.4843
Acquire & E	Medium	Retail Onboarding	×15000212360016	STPLATERDAY.4	Onboarding Enrichment	70-01-01	000	P190002121210016
Acquire & E	Medium	Retail Onboarding	1500021236-015	STP12APP008404	Onboarding Enrichment	70-01-01	000	P1V000212350015
Acquire & E	Medium	Retail Onboarding	27Y0002123600-4	STR12AR400.0144	KYC MANUAL RETRY	70-01-01	000	PTY000212300014
Acquire & E	Medium	Retail Onboarding	PTY000212360013	STR12AR4003444	Manual Retry	70-01-01	000	PTY0002/2300013
Acquire & E	Medium	Corporate Onboarding	21/02/02/12 30:004	P1200021236-004	Recommendation	21-08-24	000	P1 V0002120800041
Acquire & E	Medium	Retail Onboarding	120030/1238:3974	STP21TEST000000	Manual Retry	70-01-01	000	PTy000212369974
Acquire & E	Medium	Retail Onboarding	PTY000312803960	STP - 111 STR\$ 5955	Manual Retry	70-01-01	000	PTY000212369050
Acquire & E	Medium	Retail Onboarding	PTY000212803952	P12000212365952	Review	21-08-24	000	PTy000212309052
Acquire & E	Medium	Retail Onboarding	+15000712364951	PTY000212803951	Manual Retry	21-08-24	000	PT V00001170558151
A	A A stall to see	nadio de la contra d	0700001000000	DTV0003133C0050	Outransfer Fratebaras	24.00.24	000	0200242220024

- 2. On Free Tasks screen, select the required task, and click Acquire and Edit.
 - \rightarrow The system displays the **Review** page.

Figure 32: SME – Review

Party Details	Party Details						Screen (1
Review	ALC Enterprise	5					
Comments							
	Party Id	Name	Demographic Type	Entity Type	Organization Type	Other Information	Action
	Primatovostak	ARC Elegenses	Domestic	Pvt Ltd		🔇 🖪 💟 🏥 🧕	

3. Right-click on the icon in the tree view and select the view option or click on the Party Id hyperlink in List or table view to view details captured for the SME.



- 4. After reviewing the customer information, click Next.
 - → The system displays the **Review Review Comments** page.

Figure 33: Review – Review Comments

Party Details Review Comments	Review Review Comments Review customer details. Requesting final approval to onboard the customer Review customer details. Requesting final approval to onboard the customer	s	creen (2 / 3)
	Hold Back Next	Save & Close	Cancel

- 5. Specify the **Review Comments** and Click **Next**.
 - \rightarrow The system displays the **Overall Review Comments** page.

Figure 34: Review – Overall Comments

	Review	_
Party Details		Screen (2/3)
Review	Review Comments *	
	Review customer details. Requesting final approval to onboard the customer	
Comments		
	Hold Back Next Save & Close	Cancel
1	HORD BACK NEXT Save & Close	Cancel

6. Specify the overall comments for the **Review** stage, and click **Next**.



2.6 Recommendation

In this stage, the approver reviews the progress done so far and provides recommendations for each of the data segments with a decision as approve/reject. The approver also has an option to validate of the captured details are as per Bank's policy or not and if there are any steps required to mitigate the risk.

- 1. To acquire and edit the **Review** task, navigate to **Tasks**. Under **Tasks**, click **Free Tasks**.
 - → The system displays the Free Tasks screen.

Figure 35: Free Tasks

l	C Refresh	🗢 Acquire	I Flow Diagram						
	Action	Priority	Process Name	Process Reference Number	Application Number	Stage	Application Date	Branch	Customer Number
	Acquire & E	Medium	Corporate Onboarding	40300023239/3033	P12000212.000003	KYC	21-08-27	000	PTWC6(21/2)SHOWT
	Acquire & E	Medium	Retail Party Amendment	12003212232058	APP212371403	Review	21-08-25	000	004043
	Acquire & E	Medium	SME Onboarding	77Y00021287C042	P1200021237002	Manual Retry	21-08-24	000	PTy000212370012
	Acquire & E	Medium	Retail Party Amendment	7TY000212237958	APR2121/1402	Manual Retry	21-08-25	000	004843
	Acquire & E	Medium	Retail Onboarding	×15000212360016	STPLATERDAY.4	Onboarding Enrichment	70-01-01	000	P190002121210016
	Acquire & E	Medium	Retail Onboarding	T5000/1236-015	STP 12APP003454	Onboarding Enrichment	70-01-01	000	P1 V00021 2350015
	Acquire & E	Medium	Retail Onboarding	27Y0002123600-4	STR12AR400.0144	KYC MANUAL RETRY	70-01-01	000	PTY000212300014
	Acquire & E	Medium	Retail Onboarding	PTY000212360013	STR12AR4003444	Manual Retry	70-01-01	000	PTY000212300013
	Acquire & E	Medium	Corporate Onboarding	21/02/02/12 30:004	P1200021236-004	Recommendation	21-08-24	000	P1 V0002120500041
	Acquire & E	Medium	Retail Onboarding	12000212381974	STP2 ITEST000000	Manual Retry	70-01-01	000	PTy000212369974
	Acquire & E	Medium	Retail Onboarding	PTY000312803960	STP-11151085955	Manual Retry	70-01-01	000	PTy000212309600
	Acquire & E	Medium	Retail Onboarding	PTY000212803952	P12000212365952	Review	21-08-24	000	PTy000212309052
	Acquire & E	Medium	Retail Onboarding	+15000712364951	PTY000212803951	Manual Retry	21-08-24	000	PT V00001140598151
	A	A August Service	nucl outcoulder	DTV0003433C00E0	07000011000000	Outrandless Fastaharan	24.00.24	000	0100001000000

- 2. On Free Tasks screen, select the required task, and click Acquire and Edit.
 - \rightarrow The system displays the **Recommendation** page.

Figure 36: SME – Recommendation

ecommendation - PIN							
Party Details	Party Details						
Recommendation	ABC Enterprises						
Comments							II II
	Party Id	Name	Demographic Type	Entity Type	Organization Type	Other Information	Action
	(0) > PTV210704804	1949 - 19					
		Alt Inegaes	Domestic	Pvt Ltd		I D 🖶 🤐	
		AD Insigned	Domestic	Pvt Ltd			

3. Right-click on the icon in tree view and select view option or click on the Party Id hyperlink in List or table view to view details captured for the SME.



4. Click **Next** to go to Recommendation page which allows decision for each section to be updated by the Approver.

Party Details	Recommendation							Screen
Recommendation	Overall Comments *			Recommendation (Comments *			
Comments								
	Party Detail	As per bank Policies	Details of dimensions not as per	Bank Policy	Mitigate	Recommendation	Decision	Edit
	Demographics							Edi
	Geographical Spread							Edi
	Sponsor Details							Edi
	Financial Profile							Edi
	Customers Details							Edi
	Suppliers Details							Edi
	Insurer Details							Edi
	Guarantor Details							Edi
	Banker Details							Edi
	Management Information							Edi

Figure 37: SME – Update Recommendation

Figure 38: SME – Onboarding Approval

Onboarding Approval		×
Party Detail Demographics		
As per bank Policies	Recommendation	
Enter Mitigate Decision		
Approve 💌		
	_	
	Updat	e Cancel

5. On **Onboarding Approval** screen, specify the details. For more information on fields, refer to the field description table.

Table 21: Recommendation -	- Field	Description
----------------------------	---------	-------------

Field Name	Description
Review Comments	Displays the review comments added in the previous stage.
Overall Comments	Displays the overall comments for the customer details entered.



Field Name	Description
	•
Recommendation	Displays the recommendation comments for the customer details entered
Comments	in recommendation stage.
Party Detail	Fixed field for which contains the specific section – for which the approval needs to be provided.
As per Bank Policies	Select to true, if the customer details of those section is as per bank policy. User Select toggle button, defaulted to false.
Details of Dimensions as per bank policy	If the customer data is not as per bank policy, specify the details of dimensions.
Mitigate	Specify the Mitigate comments.
Recommendation	Select if the customer detail is recommended. User select toggle button, defaulted to false.
Decision	Select Approve or Reject from the dropdown field

Figure 39: SME – Recommendation after decision

Party Details	Recommendation							Screen (2
Recommendation	Overall Comments *			Recommendation C	omments *			
Comments	Good to proceed for final ap	proval		Reviewed custome bank's policies.	r details as per			
	Party Detail	As per bank Policies	Details of dimensions not as pe	r Bank Policy	Mitigate	Recommendation	Decision	Edit
	Demographics	Yes				Recommended	Approve	Edit
	Geographical Spread	Yes				Recommended	Approve	Edit
	Sponsor Details	Yes				Recommended	Approve	Edit
	Financial Profile	Yes				Recommended	Approve	Edit
	Customers Details	Yes				Recommended	Approve	Edit
	Suppliers Details	Yes				Recommended	Approve	Edit
	Insurer Details	Yes				Recommended	Approve	Edit
	Guarantor Details	Yes				Recommended	Approve	Edit
	Banker Details	Yes				Recommended	Approve	Edit
	Management Information	Yes				Recommended	Approve	Edit



6. After updating the decision on the **Recommendation** page, click **Next**.

 \rightarrow The system displays the **Recommendation – Comments** page.

Figure 40: Recommendation – Overall Comments

Recommendation - 🎹	C10704924
Party Details	Comments Screen (3 /
Recommendation	☆ み B I U ∓ A -size· ▼ E Ξ Ξ E E E ⊟ H1 H2 00 00 Ⅲ 回 >
Comments	Enter text here
	Post No items to display.
	Hold Back Next Save & Close Submit Cancel

7. Specify the overall comments for the **Recommendation** stage, and click **Post**.



2.7 Approval

In this stage, the approver reviews the activity done across all the stages and provides final signoff to approve the customer onboarding. The approver also has an option to validate of the captured details are as per Bank's policy or not and if there are any steps required to mitigate the risk.

- 1. To acquire and edit the Review task, navigate to **Tasks > Free Tasks**.
 - \rightarrow The system displays the **Free Tasks** screen.

Figure 41: Free Tasks

C Refresh	🗢 Acquire	Flow Diagram						
Action	Priority	Process Name	Process Reference Number	Application Number	Stage	Application Date	Branch	Customer Number
Acquire & E	Medium	Corporate Onboarding	+15000021239-003	912000212.000MS	КҮС	21-08-27	000	PT 900(1212/1500040
Acquire & E	Medium	Retail Party Amendment	12000212232058	APP212371403	Review	21-08-25	000	00404.0
Acquire & E	Medium	SME Onboarding	PTY000212370042	P1200021237002	Manual Retry	21-08-24	000	PTy000212370012
Acquire & E	Medium	Retail Party Amendment	7TY000212237868	APR212171402	Manual Retry	21-08-25	000	004843
Acquire & E	Medium	Retail Onboarding	<150002123600°6	STP1.9411003474	Onboarding Enrichment	70-01-01	000	PT900021-2120016
Acquire & E	Medium	Retail Onboarding	T500021236-00.5	STP 12APP003454	Onboarding Enrichment	70-01-01	000	P1V000/12350015
Acquire & E	Medium	Retail Onboarding	2TY0002123600-4	STR12AR400.0144	KYC MANUAL RETRY	70-01-01	000	PTY000212300014
Acquire & E	Medium	Retail Onboarding	PTY000212360013	STR12AR4003444	Manual Retry	70-01-01	000	PTV000212300013
Acquire & E	Medium	Corporate Onboarding	2010/02/12 36:004	P120321235.004	Recommendation	21-08-24	000	P1 V000212080004
Acquire & E	Medium	Retail Onboarding	113000212385974	STP2 ITEST000000	Manual Retry	70-01-01	000	PTy000212359974
Acquire & E	Medium	Retail Onboarding	PTY000312503960	STP-11151085955	Manual Retry	70-01-01	000	PTY000212309000
Acquire & E	Medium	Retail Onboarding	PTY000212807952	P12000212365952	Review	21-08-24	000	PTY000212309052
Acquire & E	Medium	Retail Onboarding	+15000712364951	PTY000212803951	Manual Retry	21-08-24	000	M1 V00001170556151
A	1.4 × 11. · · · ·	nut out out the	DTV00001102C00E0	07000011000000	Andrewskie Pastakaraak	24.00.24	000	DTV000313320050

- 2. On Free Tasks screen, select the required task, and click Acquire and Edit.
 - \rightarrow The system displays the **Approval** page.

Figure 42: SME – Approval

	6642					i N Documer	its a st ×
Party Details	Party Details						Screen (1 / 3)
Approval	ABC Enterprise	9					
Comments							III 12
	Party Id	Name	Demographic Type	Entity Type	Organization Type	Other Information	Action
	NO E PRESIDENCE	ABC Enterprises	Domestic	Pvt Ltd		🚱 🖪 🖸 🏦 🤶	

3. Right-click on the icon in tree view and select view option or click on the Party Id hyperlink in List or table view to view details captured for the SME.



4. Verify the details captured for the SME, and click **Next** to move to **Approval** page.

Figure 43: SME – Approval Decision and Comments

Party Details	Approval	Approval Screen (2 / 3)								
 Approval 	Party Detail	As per bank Policies	Details of dimensions not as per Bank Policy	Mitigate	Recommendation	Decision	Edit			
Comments	Demographics	Yes			Recommended	Approve	Edit			
	Geographical Spread	Yes			Recommended	Approve	Edit			
	Sponsor Details	Yes			Recommended	Approve	Edit			
	Financial Profile	Yes			Recommended	Approve	Edit			
	Customers Details	Yes			Recommended	Approve	Edit			
Suppliers Details		Yes			Recommended	Approve	Edit			
		Yes			Recommended	Approve	Edit			
	Guarantor Details	Yes			Recommended	Approve	Edit			
	Banker Details	Yes			Recommended	Approve	Edit			
	Management Information	Yes			Recommended	Approve	Edit			
	Customer Approved		Approver Comments	*						
			Approved							

5. On **Approval** screen, specify the details to mark the final approval. The fields which are marked with asterisk are mandatory. For more information on fields, refer to the field description table.

Table 22: Approval – Field Description

Field Name	Description
Customer Approval	Select if the customer detail is Approved or not. User select toggle button, defaulted to false.
Approver Comments	Specify the customer approval comments.



6. After updating the **Approval Comments** on the **Approval** page, click **Next**.

 \rightarrow The system displays the **Overall Approval – Comments** page.

Figure 44: Recommendation – Overall Comments

Approval - PTY210706542						Documents	$_{\mu}^{st}$ \times
Party Details	Comments						Screen (3 / 3)
Approval	∞ ∞ B I U ∓ A -size - ✓ E Ξ Ξ Ξ Ξ	10 H	≣ ⊯	Н1 Н	2 00 00		>
Comments	Enter text here						
	No items to display.						Post
		Hold	Back	Next	Save & Close	Submit	Cancel

7. Specify the overall comments for the **Approval** stage, and click **Post**.



2.8 Amendment

In this stage, the Relationship Manager can amend the information or can add additional information about a SME customer using Oracle Banking Enterprise Party Management.

To initiate the Amendment process:

- 1. From the home page, click **Party Services**. Under **Party Services**, click **Small Medium Enterprise**.
- 2. Under Small Medium Enterprise, click Amendment.
 - \rightarrow The system displays the **Amendment** screen.

Figure 45: Amendment – Enter Customer Id

	ANDIADAL
۹	Amend Customer

- 3. On Amendment screen, specify the Customer id, and Click Amend Customer.
 - \rightarrow The system displays the **SME Amendment** screen.

Figure 46: Amendment – SME Amendment

Corporate Amendment	- Pilos Mas Cisto								∭ Documents _≠ ^g ×
Quick Initiation	Quick Initiation								Screen (1/2)
Comments	Organization details								
	Organization Name *		Organization Type *		Entity Type			Demography Type *	
	,* 10 % al 1 na ., Pvt Ltd		Single	Ŧ	D		Ŧ	Domestic	*
	Classification Type *		Upload Logo						
	Medium	Ŧ	🕂 Upload						
	Industries *								
	Sector	Industry Group		Industry		Sub Industry			Add Industry
	Industrials	Transportation		Road		Railroads		Delete	
	Credit Rating *								
									Add Rating
	Year	Agency		Rating					
	2021	Moody	;	АЛА			Delete		
	Social Media Profiles								
	Official Website		Facebook		Twitter				
	2010-00-00-00-00		www.facebook.com/4=4-4	F	www.twitter	.com/alstrail			
							Hold	Back Next	Save & Close Cancel



- 4. On **SME Amendment** screen, edit the information for the desired fields and submit the task to move to **SME Amendment KYC** stage. The fields which are marked with asterisk are mandatory. For more information on fields, refer to *Table 5*.
 - \rightarrow The system moves the task to the SME Amendment KYC stage.
- 5. To acquire the **SME Amendment KYC** task, perform the following steps:
 - a. Navigate to home screen, and click Tasks in the main menu.
 - b. Under Tasks, click Free Tasks, and select Acquire and Edit.
 - c. Update the status of KYC Check in this stage, and submit the KYC task. For more information on enrichment stage, refer to 2.4 Onboarding Enrichment.
 - \rightarrow The system moves the task to **SME Amendment Enrichment** stage.
- 6. To acquire the **SME Amendment Enrichment** task, perform the following steps:
 - a. Navigate to home screen, and click **Tasks** in the main menu.
 - b. Under Tasks, click Free Tasks, and select Acquire and Edit.
 - c. Update the status of KYC Check in this stage and submit the KYC task. For more information on enrichment stage, refer to 2.5 *Review*.
 - → The system moves the task to **SME Amendment Review** stage.
- 7. To acquire the **SME Amendment Enrichment** task, perform the following steps:
 - a. Navigate to home screen, and click **Tasks** in the main menu.
 - b. Under Tasks, click Free Tasks, and select Acquire and Edit.
 - c. Update the desired information in the enrichment stage, and submit the task to move to following stages in the sequential order:
 - SME Amendment Review stage. For more information on review stage, refer to 2.5 *Review*.
 - **SME Amendment Recommendation** stage. For more information on recommendation stage, refer to 2.6 *Recommendation*.
 - SME Amendment Approval stage. For more information on approval stage, refer to 2.7 Approval.



3 List Of Menus

- 1. Amendment Amendment (pg. 49)
- 2. Approval Stage Approval (pg. 46)
- 3. Enrichment Stage Onboarding Enrichment (pg. 13)
- 4. Initiation Stage Onboarding Initiation (pg. 7)
- 5. KYC Stage KYC (pg. 11)
- 6. Recommendation Stage Recommendation (pg. 42)
- 7. Review Stage Review (pg. 40)

