Small and Medium Business Onboarding User Guide

Oracle Banking Origination

Release 14.7.1.0.0

Part Number F81701-01

May 2023



Small and Medium Business Onboarding User Guide

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1 Preface

1.1 Introduction

This guide provides step-by-step instructions to onboard a Small and Medium Business (SMB) customer using Oracle Banking Enterprise Party Management.

1.2 Audience

This manual is for the Bankers responsible for onboarding Small and Medium Business (SMB) customers into the bank.

1.3 Document Accessibility

For information about Oracle's commitment to accessibility, visit the Oracle Accessibility Program website at http://www.oracle.com/pls/topic/lookup?ctx=acc&id=docacc.

1.4 List of Topics

This user manual is organized as follow:

Table 1: List of Topics

Topics	Description
Small and Medium	This topic provides an overview of the Small and Medium
Business Onboarding	Business (SMB) Onboarding process and covers the actions to
	be performed in the Onboarding process.
List of Menus	This topic provides the list of main screens in the document
	along with its reference.

1.5 Related Documents

For more information on any related features, you can refer to the following documents:

- 1. Getting Started User Guide
- 2. Small and Medium Business 360 User Guide



1.6 Symbols and Icons

The following are the symbols/icons you are likely to find in this guide:

Table 2: Symbols and Icons

Symbol	Functions
\rightarrow	Represents Results
+	Add icon
	Edit icon
	Delete icon
	Calendar icon
*	Close icon to cancel operation
pit .	Minimize
nt P	Maximize
×	Close
Q	Perform search
▼	Open a list
v ^	Increase/decrease value

1.7 Basic Actions

Most of the screens contain buttons to perform all or few of the basic actions. The table below gives a snapshot of them:

Table 3: Basic Actions

Symbol	Functions	
Submit	On click of Submit, the checklists applicable for the stage will be defaulted based on the application category. On verifying all the checklist and on selection of the outcome, the task will be submitted. The following options are available for 'Outcome': • Proceed – move the task to next stage or complete the onboarding process in Approval stage. User can select this option in	
	the Initiation, Enrichment, Review, Recommendation, and Approval stages.	
	 Approve – the onboarding process is approved. User can select this option in KYC stage. 	
	 Reject – the onboarding process is rejected. User can select this option in KYC and Approval stages. 	
	 Additional Info – the task is moved back to the Manual retry queue for further. User can select this option in Review and Approval stages. 	
Post	On click of Post, the system posts the comments below the Comments text box.	
Cancel	On click of Cancel, the system will ask for confirmation and on confirming the task will be closed without saving the data.	
Hold	On click of Hold, the captured details will be saved, and the task status will be suspended and will be available in the Hold queue. This option is used, if there are any pending information to be captured. If mandatory fields have not been captured, system will display error until the mandatory fields have been captured.	



Symbol	Functions
Next	On click of Next, the details of the captured will be saved and then system will move to the next screen. If mandatory fields have not been captured, system will display error until the mandatory fields have been captured. If mandatory fields have not been captured, system will display error until the mandatory fields have been captured.
Back	On click of Back, the details of the captured will be saved and then system will move to the previous screen.
Save & Close	On click of Save & Close, the captured details will be saved. If mandatory fields have not been captured, system will display error until the mandatory fields are captured.

1.8 Screenshot Disclaimer

Information used in the interface or documents are dummy, it does not exist in real world, and it is only for reference purpose.



2 Small and Medium Business (SMB) Onboarding

2.1 Overview

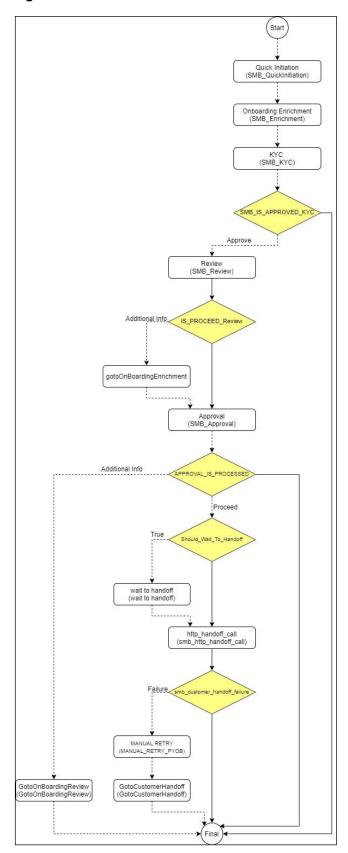
Small and Medium Business (SMB) Onboarding is the process of collecting, evaluating, and authorizing customer information for secured banking operations. The Relationship Managers can initiate this process when the customer shows interest in any of the bank's products or approaches the bank for an availing facility. The information collected throughout this process is stored in the bank's database for future reference.

2.1.1 Process Flow Diagram

The flow diagram illustrating the different stages in SMB Onboarding process is shown below for reference:



Figure 1: Process Flow



2.2 Onboarding Initiation

This section contains the following topics:

- 2.2.1 Basic Details
- 2.2.2 Stakeholder Details
- 2.2.3 Financial Information
- 2.2.4 Interested Products
- 2.2.5 Comments
- 2.2.6 Review and Submit

In this stage, the Relationship Manager can capture brief information about the SMB customer to be on-boarded using Oracle Banking Enterprise Party Management.

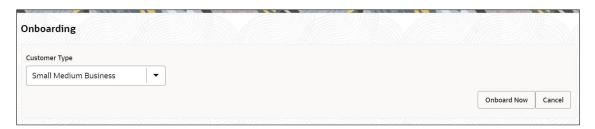
Prerequisites:

Before you begin, log in to the application Home page. For information on how to log in, refer to the *Getting Started User Guide*.

To initiate the Onboarding process:

- 1. On the Home page, click Party Services. Under Party Services, click Onboarding.
 - → The **Onboarding** screen is displayed.

Figure 2: Onboarding Initiation





2. On the **Onboarding** screen, specify the fields. For more information on fields, refer to the field description table.

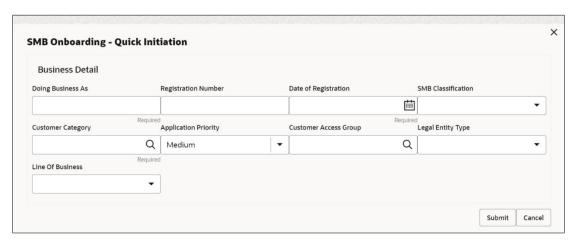
NOTE: The fields marked as **Required** are mandatory.

Table 4: Onboarding - Field Description

Field Name	Description
Customer Type	Select Small and Medium Business from the drop-down values.
Business Process Code	If required, select the desired business process code. NOTE: This field is displayed and required only if more than one process code is configured for a given customer type.

- 3. Click on Onboard Now.
 - → The SMB Onboarding Quick Initiation screen is displayed.

Figure 3: SMB Onboarding - Quick Initiation



4. On **Quick Initiation** screen, specify the details about the customer. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 5: Quick Initiation - Field Description

Field Name	Description
Doing Business As	Specify the business of the SMB customer.
Registration Number	Specify the registration number.
Date of Registration	Specify the date of registration.



Field Name	Description
SMB Classification	Select the SMB classification from the drop-down values.
Customer Category	Click search icon and select customer category from the list of values.
Application Priority	Select the priority of Party Onboarding application.
	Click search icon and select the customer access group for the party.
Customer Access Group	NOTE: User should have required access to onboard a party within a customer access group. For more details, refer Oracle Banking Party Configuration User Guide.

- 5. Click Submit.
- 6. System will check for duplicate customers (Dedupe Check). Refer **section 3.0** for more details about Duplication Check.

2.2.1 Basic Details

Details of the business such as name, registration number, and registration date, tax id etc. along with personal details of the business owner such as name, date of birth, and address of the customer to be on-boarded are added in this data segment.

Quick Initiation - Basic Details screen captures the following data segments to onboard the customer.

S.No.	Data Segment Name	Mandatory / Optional / Conditional	Description
1	Business Details	Mandatory	Data Segment to capture Business Details of the party
2	Current Address	Conditional	Data Segment to capture current address of the party
3	Previous Address	Optional	Data Segment to capture previous address of the party
4	Social Profile	Optional	Data Segment to capture social profile of the party





Perform the following steps to update the basic details:

2.2.1.1 Business Details

- 1. On Quick Initiation Basic Details screen, click and expand Business Details segment.
 - → The **Business Details** segment displays.
 - On Basic Details segment, specify the additional information related to the business. The fields marked as Required are mandatory. For more information on fields, refer to the field description table.

Figure 4: Basic Details

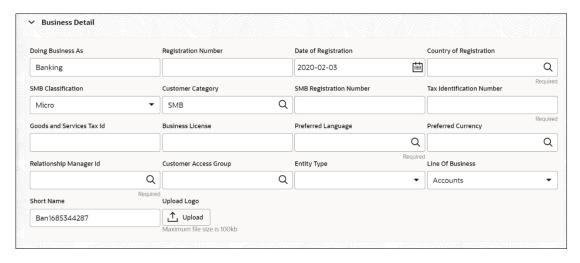


Table 6: Basic Details - Field Description

Field Name	Description
Country of Registration	Specify the country of registration.



Field Name	Description
SMB Registration Number	Specify the SMB registration number.
Tax Identification Number	Specify the tax identification number of the SMB customer.
Goods and Services Tax Id	Specify the goods and services tax Id.
Business License	Specify the business license.
Relationship Manager Id	Specify the relationship manager Id.

NOTE: Basic details provided in the Quick Initiation window are automatically populated in the Initiation – Basic Details page.

2. **Upload logo** of the customer, if available.

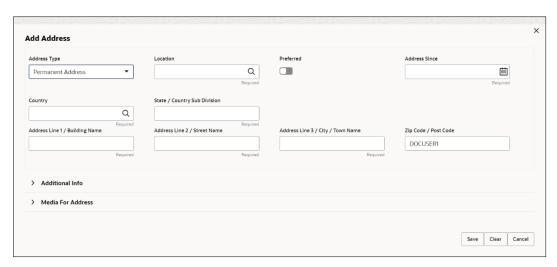
2.2.1.2 Current Address

- 1. On Quick Initiation Basic Details screen, click and expand Current Address Data Segment.
- → The **Current Address** segment displays.



2. Click the + button to add Current Address Details.

Figure 5: Current Address



3. On **Current Address** segment, specify the details of the address. For more information on fields, refer to the field description table.

Table 7: Address - Field Description

Field Name	Description
Address Type	Address type of the current address provided. Select from the following list of values. List of values can be configured through Entity Maintenance. • Permanent Address • Residential Address • Communication Address • Office Address
	NOTE: Address type can be configured as mandatory using "Address Management". Refer "Oracle Banking Party Configurations User Guide" for more details.
Location	Location of the current address. Select from the available list of values. List of values can be configured through Common Core Maintenance for Location Code.
Preferred	Flag to identify, preferred current address of the party. NOTE: If more than one address are captured for the same address type, at-least one address should be marked as preferred.
Address Since	Valid from date of the current address
Address Line 1 / Building Name	Address line1 or Building name as per the current address of the party
Address Line 2 / Street Name	Address Line2 or Street Name as per current Address
Address Line 3 / City / Town Name	Address Line3 or City as per the current address of the party
State / Country Sub Division	State as per current address
Country	Country of the current address. Select from the available list of values. List of values can be configured through Common Core Maintenance for Country Code.
Zip Code / Post Code	Zip code or Post code of the current address

NOTE: Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

4. For Additional Address Information, expand **Additional Info** and specify the details of the address. For more information on fields, refer to the field description table.





Table 8: Add Address - Field Description

Field Name	Description
Department	Department as per current address of the party
Sub Department	Sub Department as per current address of the party
Building Number	Building Number as per current address of the party
Floor	Floor as per address current of the party
Post Box	Post Box as per current address of the party
Room	Room as per current address of the party
Town Location Name / Locality	Town Location Name/Locality as per current address
District Name	District Name as per current address of the party
Landmark	Address landmark as per current address of the party
Contact Name / Narrative	Contact Name/Locality as per current address

NOTE: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

NOTE: Additional Info section is non-mandatory.

- For media details specific to current address, expand Media For Address, specify the details of media. For more information on fields, refer to the field description table. Following media can be captured for the current address.
 - Mobile
 - Phone Number
 - Email
 - Fax
 - SWIFT

NOTE: Media section is non-mandatory.

Figure 6: Media (Mobile)





Table 9: Media (Mobile) - Field Description

Field Name	Description
ISD Code	ISD number of the mobile number for current address of the party
Mobile Number	Mobile number of the party
Preferred	Flag to show if this record is the preferred

NOTE: Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

Figure 7: Media (Phone Number)



Table 10: Media (Phone Number) - Field Description

Field Name	Description
ISD Code	ISD number of the phone number for current address of the party
Area Code	Area code of the phone number for current address of the party
Phone Number	Phone number of the party
Preferred	Flag to identify, if identification is a preferred ID as per ID details of the party

Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

Figure 8: Media (Email)



Table 11: Media (Email) - Field Description

Field Name	Description



Email Id	Email id of the party. Email ID should be as per email id format
Preferred	Flag to identify if identification is a preferred ID as per ID details of
	the party

NOTE: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

Figure 9: Media (FAX)



Table 12: Media (Fax) - Field Description

Field Name	Description
ISD Code	ISD number of the FAX number for current address of the party
Area Code	Area code of the FAX number for current address of the party
Fax Number	FAX number of the party
Preferred	Flag to identify if identification is a preferred ID as per ID details of
	the party

Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

Figure 10: Media (SWIFT)



Table 13: Media (SWIFT) - Field Description

Field Name	Description
Business Identifier Code	Business Identifier Code as per SWIFT
Address Line 1	Address Line 1 of Swift Address
Address Line 2	Address Line 2 of Swift Address
Address Line 3	Address Line 3 of Swift Address
Address Line 4	Address Line 4 of Swift Address

Preferred	Flag to identify if identification is a preferred ID as per ID
	details of the party

Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

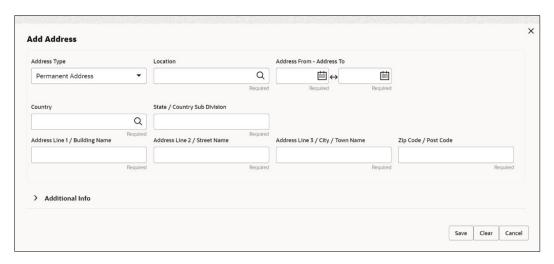
2.2.1.3 Previous Address

- On Quick Initiation Basic Details screen, click and expand Previous Address Data Segment.
- → The previous address segment displays.



2. Click on the + button to add Current Address Details.

Figure 11: Previous Address



3. On **Previous Address** segment, specify the details of the address. For more information on fields, refer to the field description table.



Table 14: Address - Field Description

Field Name	Description



Address Type	Address type of the current address provided. Select from the following list of values. List of values can be configured through Entity Maintenance. Permanent Address Residential Address Communication Address Office Address
Location	Location of the current address. Select from the available list of values. List of values can be configured through Common Core Maintenance for Location Code.
Preferred	Flag to identify, preferred current address of the party. NOTE: If more than one address is captured for the same address type, at-least one address should be marked as preferred.
Address From	Valid from date of the previous address
Address To	Valid to date of the previous address
Address Line 1 / Building Name	Address line1 or Building name as per the previous address of the the party
Address Line 2 / Street Name	Address Line2 or Street Name as per previous Address
Address Line 3 / City / Town Name	Address Line3 or City as per the previous address of the the party
State / Country Sub Division	State as per previous address
Country	Country of the current address. Select from the available list of values. List of values can be configured through Common Core Maintenance for Country Code.
Zip Code / Post Code	Zip code or Post code of the previous address

NOTE: Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

4. For Additional Address Information, expand **Additional Info** and specify the details of the address. For more information on fields, refer to the field description table.

Table 15: Add Address - Field Description

Field Name	Description
Description	December 11
Department	Department as per current address of the party
Sub Department	Sub Department as per current address of the party
Building Number	Building Number as per current address of the party
Floor	Floor as per address current of the party
Post Box	Post Box as per current address of the party
Room	Room as per current address of the party
Town Location Name / Locality	Town Location Name/Locality as per current address
District Name	Distrinct Name as per current address of the party
Landmark	Address landmark as per current address of the party

Contact Name / Narrative	Contact Name/Locality as per current address
--------------------------	--

NOTE: Note: For Entity Maintenance details, refer "Oracle Banking Party Configurations User Guide"

2.2.1.4 Social Profile

- 1. On the Basic Details screen, click and expand the **Social Profile** section.
 - → The **Social Profile** screen is displayed.

Figure 12: Social Profile



2. On **Social Profile** segment, specify the details. For more information on fields, refer to the field description table.

Table 16: Social Profile - Field Description

Field Name	Description
Facebook	Select the address of the Facebook profile.
Twitter	Select the address of the Twitter profile.
Instagram	Select the address of the Instagram profile.
LinkedIn	Select the address of the LinkedIn profile.
Blog	Select the address of the Blog profile.
Tumbir	Select the address of the Tumblr profile.

3. Click **Next** to move to the **Initiation – Stakeholder Details** page.

2.2.2 Stakeholder Details

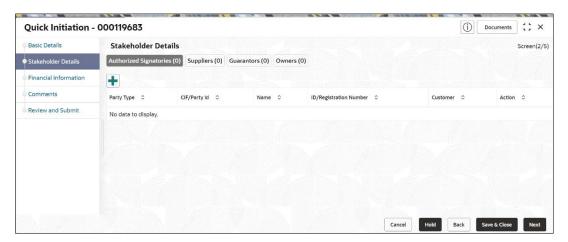
Details about the stakeholder such as Owners, Authorized Signatories, guarantors, and Suppliers of the business can be added in this data segment. Stakeholders' detail is necessary for the bank to ascertain the credibility of the business.



Stakeholders to a customer can be either of the following:

- An existing customer of the Bank.
- An existing party that is not a customer but is a stakeholder to another customer of the bank.
- A new party, which is neither a customer nor an existing party (stakeholder).

Figure 13: Initiation - Stakeholder Details



Perform the following steps to update the stakeholder's details:

- 1. To add the desired stakeholder, select the corresponding stakeholder button on top of **Stakeholder Details** screen, and click the icon.
 - → The system displays the **Add New Owners** screen.



Figure 14: Add New Owners



- 2. Specify the existing CIF (if the stakeholder is an existing customer) or the existing Party Id (if the stakeholder is an existing party but not a customer) or select from the list of the recently added stakeholders to the same application.
- 3. If CIF/Party Id is not known, click search icon to launch **Search Party** screen and select from the list of values.

Figure 15: Search Party - Individual

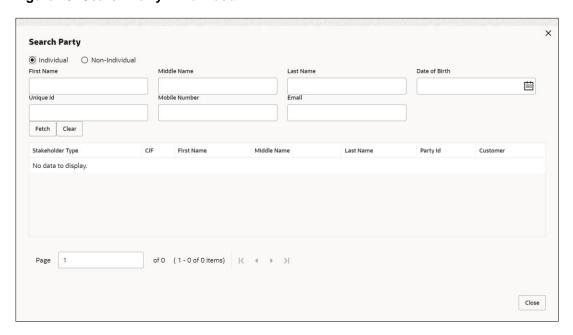
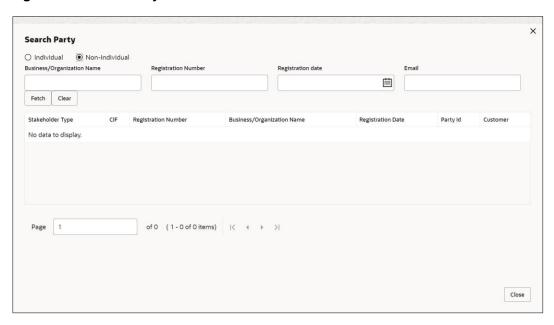




Figure 16: Search Party - Non-Individual



NOTE: User should have required access to add a party within a customer access group as relationship. For more details, refer **Oracle Banking Party Configuration User Guide.**

- 4. After you specify the CIF/Party Id, Click Next.
 - → The system displays the screen to add relationship specific attribute for the stakeholder.
- 5. If the stakeholder is new to the Bank, then click **Next** without entering CIF/Party Id.

NOTE: Based on the relationship type selected, respected screen to create a new party will be displayed. Relationship as Household is elaborated below

→ The **Add New Owners** screen displays to capture details for the new relationship.



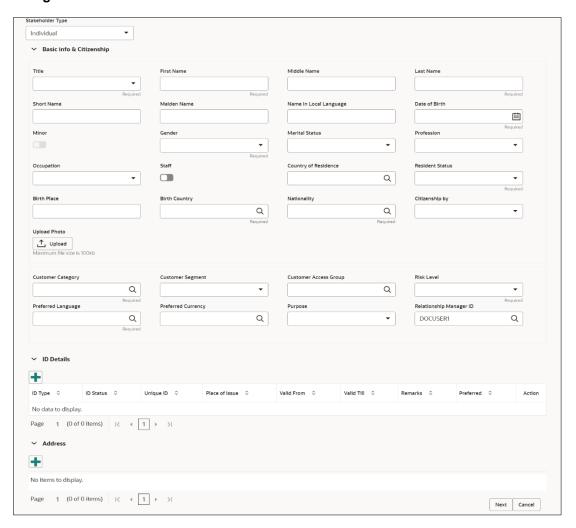


Figure 17: Add New Owners

6. On **Add New Owners** screen, select the type of stakeholder from the Stakeholder Type list. The fields on the screen displays based on the selected type. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 17: Add New Owners - Field Description

Field Name	Description
Stakeholder Type	Select the stakeholder type from the list.
Basic Info & Citizenship	Specify the fields under this segment.
Title	Select the title from the drop-down values.
First Name	Specify the first name of the new stakeholder.
Middle Name	Specify the middle name of the new stakeholder.



Field Name	Description
Last Name	Specify the last name of the new stakeholder.
Short Name	Specify the short name of the new stakeholder.
Maiden Name	Specify the maiden name of the new stakeholder.
Date of Birth	Select the date of birth of the new stakeholder.
Gender	Select the gender from the drop-down values.
Marital Status	Select the marital status from the drop-down values.
Customer Category	Click search icon and select customer category from the list of values.
ID Type	Select the ID type from the drop-down values.
Unique ID	Specify the unique ID of the new stakeholder.
Customer Segment	Select the customer segment from the drop-down values.
	Click search icon and select the customer access group for the party.
Customer Access Group	Note: User should have required access to onboarding a party within a customer access group.
	For more details, refer Oracle Banking Party Configuration User Guide.
Details for Special Need	Specify the details of special needs if the customer is differently abled.
Remarks for Special Need	Specify the remarks for special needs, if applicable.
Relationship Manager ID	Specify the ID of the relationship manager.
Staff	Select if the person onboarded is a staff of the bank.
Upload Photo	Upload the photo of the new stakeholder.
Birth Country	Click search icon and select birth country from the list of values.
Nationality	Click search icon and select the nationality of the stakeholder from the list of values.
Citizenship By	Select the 'Citizenship By' the drop-down values.
Residential Status	Select the residential status from the drop-down values.



Field Name	Description
Country of Residence	Click search icon and select the country from the list of values.
Preferred Language	Select the preferred language from the drop-down values.
Preferred Currency	Click search icon and select preferred currency from the list of values.
Address	Specify the fields under this segment.
Address Type	Select the address type from the drop-down values.
Building Name	Specify the building name of the new stakeholder.
Street Name	Specify the street name of the new stakeholder.
Locality	Specify the locality of the new stakeholder.
City	Specify the city of the new stakeholder.
State	Specify the state of the new stakeholder.
Country Code	Click search icon and select country code from the list of values.
Zip Code	Specify the zip code of the address.
Mobile Number	Specify the mobile number of the new stakeholder.
Email ID	Specify the email Id of the new stakeholder.
Contact Number	Specify the contact number of the new stakeholder.
Narrative	Specify the description for the new stakeholder.

7. Click Next.

→ The system displays the Add New Owners – KYC screen

Figure 18: Add New Owners - KYC

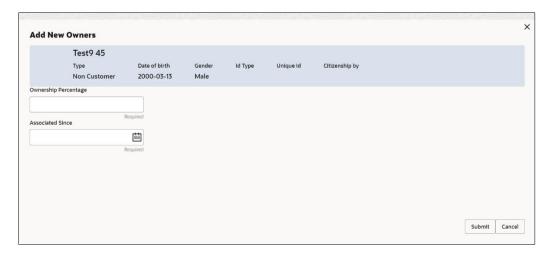


8. On Add New Owners - KYC screen, update the KYC Details.

NOTE: This step is optional

- 9. After updating the KYC details, click Next
 - → The system displays the screen to capture relationship specific attributes for the stakeholder

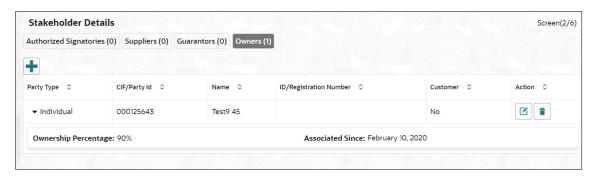
Figure 19: Add New Stakeholder - Capture relationship specific attribute



- 10. On **Add New Owners** screen, specify the **Ownership Percentage** and **Associated Since** values, and click **Submit**.
 - → The system will link the stakeholder to the customer being onboarded and display the new added stakeholder on the **Stakeholder Details** screen



Figure 20: New Stakeholder Added



11. If the stakeholder is an existing customer or an existing Party, then the linkage is based on the CIF/Party Id.

In case a new stakeholder is being added, the system will generate a Party Id for the newly added stakeholder. This Party Id is used to establish a link between the new customer and stakeholder.

NOTE:

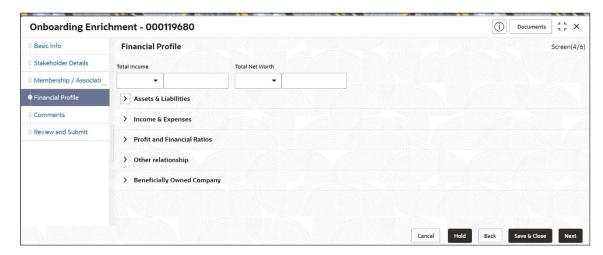
- 1. If the stakeholder is an existing customer: The system displays the Signature of the authorized signatory. If the required user has to change it as part of the amendment.
- 2. If the stakeholder is a non-customer: The user can add the signature.



2.2.3 Financial Information

Information about the customer's income, assets, and liability is added in this data segment. Financial information about the customer help bank in determining the credit worthiness of the customer in a better manner.

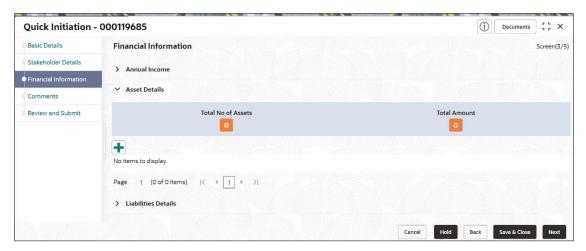
Figure 21: Initiation - Financial Information



Perform the following steps to update the financial information:

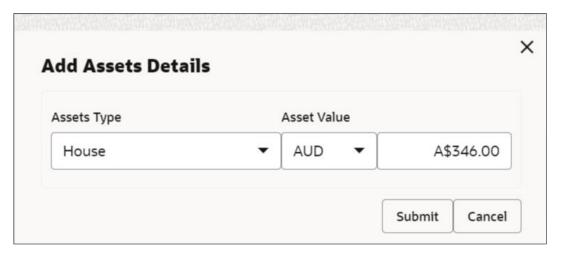
- 1. Select the **Annual Income** range of the customer.
- 2. Click and expand the **Asset Details** section.
 - → The system displays the following options:
 - Add
 - Modify
 - Delete

Figure 22: Financial Information – Asset Details



- 3. Click Add to add the asset detail.
 - → The system displays the **Assets** window.

Figure 23: Assets



4. On **Assets** screen, specify the details. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 18: Assets - Field Description

Field Name	Description
Туре	Select the asset type from the drop-down values.
Currency	Click search icon and select the currency from the list of values.
Total Value	Specify the total value.

5. Click Submit.



→ The system adds the asset details and lists in the **Asset Details** section.

NOTE: You can also select the required item from list and click the edit/delete icon to modify/delete the added asset details.

- 6. Click and expand the **Liabilities Details** section to add the liability details.
 - → The system displays the following options:
 - Add
 - Modify
 - Delete

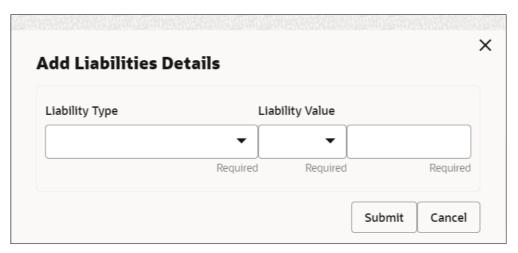
Figure 24: Financial Information - Liabilities Details



7. Click Add.

→ The system displays the **Liabilities** window.

Figure 25: Liabilities



8. On **Liabilities** screen, specify the details. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 19: Liabilities - Field Description

Field Name	Description
Туре	Select the type of liability from the drop-down values.
Currency	Click search icon and select the currency from the list of values.
Total Value	Specify the total value.

- 9. Click Submit.
 - → The system adds the liability details and lists in the **Liabilities Details** section.

NOTE: You can also select the required item from list, and click the edit/delete icon to modify/delete the added liability details.

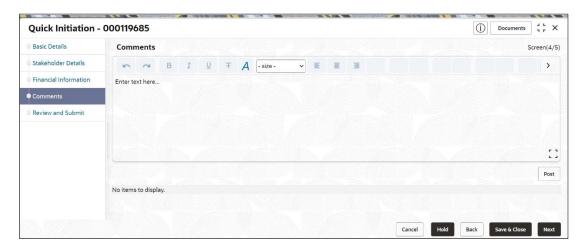
10. Click Next to go to the Initiation - Interested Products segment.



2.2.4 Comments

The Relationship Managers can capture overall comments for the Initiation stage in this data segment. Capturing comments help the banker working with this task in next stage to better understand the task.

Figure 26: Initiation - Comments



Perform the following steps:

- 1. On **Comments** screen, specify the overall comments for the **Onboarding Initiation** stage.
- 2. Click **Next** to move to the **Initiation Review and Submit** page.



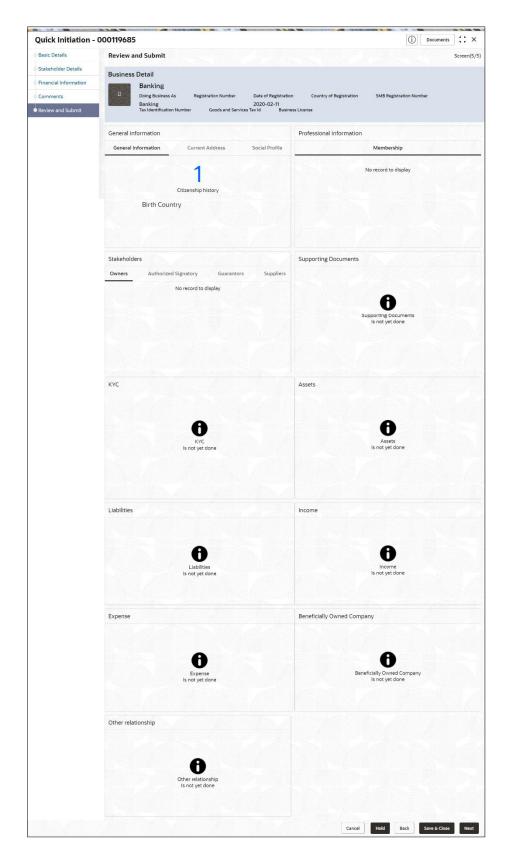
2.2.5 Review and Submit

This page provides a consolidated view of the information captured in all the data segments.

The Relationship Managers can view the displayed information and take necessary action such as modifying the information or moving the task to the next stage.

Figure 27: Initiation – Review and Submit







In the **Review and Submit** screen, the details are displayed in tiles. For more information on tiles, refer to the field description table.

Table 20: Review and Submit - Description

Tile Name	Description	
General Information	In this tile, the following details are displayed:	
	Citizenship	
	Address	
	Social Profile	
Professional Information	Displays the professional information of the stakeholder.	
Stakeholders	Displays the stakeholders.	
Dates	Displays the details of the dates.	
кус	Displays the KYC details.	
Assets	Displays the assets details.	
Liabilities	Displays the liabilities details.	
Income	Displays the income details.	
Expense	Displays the expense details.	
View details	In the corresponding tile, click this icon to view the detailed information.	

System will check for duplicate customers

- a. If there is no duplicate customer existed in the system, then user can proceed.
- b. If there is a duplicate customer/s existed in the system, then system will display the list of customers with same name. User will have facility to
 - i. Discard the Customer Onboarding or
 - ii. Go ahead and save it or
 - iii. Cancel and go back to previous screen



Figure 28: Duplication Check



Click this link for more information: <u>Dedupe Check</u>

On click of **Continue**, a message is displayed, and Task will be submitted to **Free Task**.

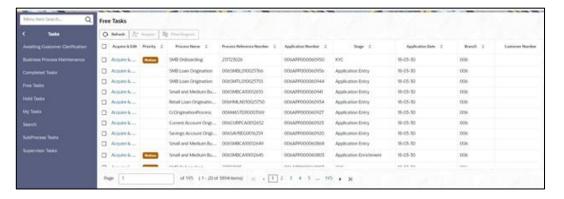


2.3 Onboarding Enrichment

In this stage, the Relationship Manager can capture detailed information about the SMB customer to be added in Oracle Banking Enterprise Party Management. This section contains the following topics:

- 2.3.1 Business Details
- 2.3.2 Stakeholder Details
- 2.3.3 Membership / Association
- 2.3.4 Financial Profile
- 2.3.5 Comments
- 2.3.6 Review and Submit
- To acquire and edit the Onboarding Enrichment task, click Tasks. Under Tasks, click Free Tasks.
 - → The system displays the Free Tasks screen.

Figure 29: Free Tasks



On Free Tasks screen, select the required task and click Acquire and Edit. The system displays the Enrichment – Basic Info page.

2.3.1 Business Details

In addition to the business details, address, and social profile captured in the Initiation stage, the Relationship Managers can add important Dates, Supporting documents, and Photos of the customer in this data segment.

Figure 30: Enrichment - Basic Info



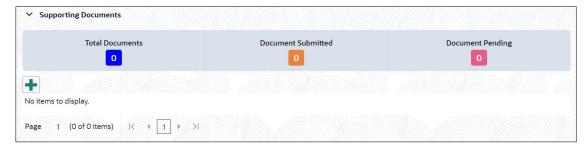
For information on adding Business Details, Current Address, Previous Address, and Social profile, refer *Basic Details* topic in the Onboarding Initiation section.

As part of basic info, system will check for duplicate customers.

Please click this link for more information: Dedupe Check

3. Click and expand the **Supporting documents** section to add supporting documents.

Figure 31: Enrichment - Basic Info - Documents

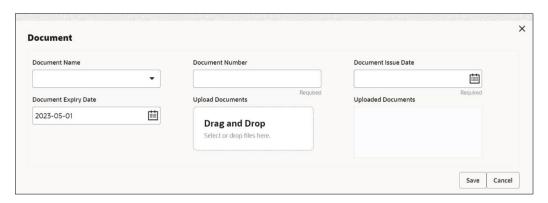


4. Click Add.



→ The system displays the **Document** screen.

Figure 32: Enrichment - Basic Info - Documents



On **Document** screen, specify the details. The fields marked as **Required** are mandatory.
 For more information on fields, refer to the field description table.

Table 21: Dates - Field Description

Field Name	Description
Document Name	Select the date type from the drop-down values.
Document Number	Specify the document number.
Document Issue Date	Click calendar icon and select the issue date of the document.
Document Expiry Date	Click calendar icon and select the expiry date of the document.
Upload Documents	Click Upload and select the document or drag and drop the file to be uploaded.
Uploaded Documents	Displays the description of the uploaded documents.

- 2. Click Save.
 - → The system adds the document details and lists in the **Supporting documents** section.

NOTE: You can also select the required item from list and click the edit/delete icon to modify/delete the added document details.

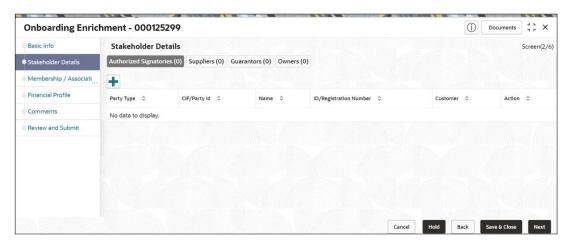
3. Click Next to move to the Enrichment - Stakeholder Details page.



2.3.2 Stakeholder Details

For information on adding customer's stakeholder details, refer Stakeholder Details sub-section in Onboarding Initiation section.

Figure 33: Enrichment - Stakeholders



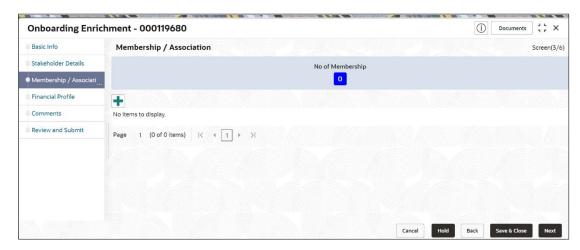
 On click of Next in the Enrichment – Stakeholder Details page, the system displays the Enrichment – Membership page. For more information, refer to the Stakeholder Details segment in the Onboarding Initiation screen.



2.3.3 Membership / Association

If the customer is a member in or associated with any institution, the relationship manager can add details about the same in this data segment.

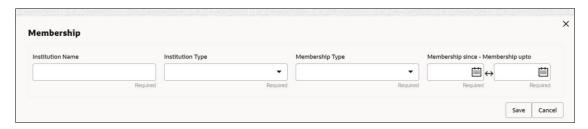
Figure 34: Enrichment - Membership



Perform the following steps to update the membership/association details:

- 1. Click Add to add the membership details.
 - → The system displays the **Membership** screen.

Figure 35: Membership



2. On **Membership** screen, specify the details. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 22: Membership - Field Description

Field Name	Description
Institution Name	Specify the name of institution where the customer is a member.
Institution Type	Select from the drop-down values.



Field Name	Description
Membership Type	Select from the drop-down values.
Since	Click calendar icon and select the membership start date.
Valid Till	Click calendar icon and select the membership expiry date.

- 3. Click Save.
 - → The system adds the membership details and lists in the Enrichment Membership page.

Figure 36: Enrichment - Membership List



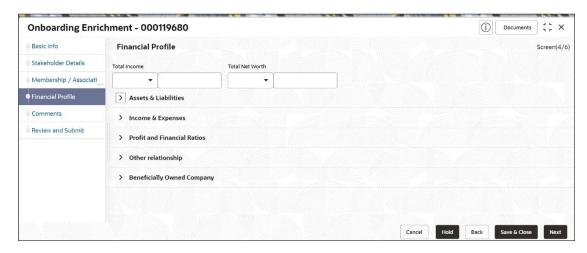
NOTE: You can also select the required item from list and click the edit/delete icon to modify/delete the added membership details.

4. Click **Next** to move to the **Enrichment – Financial Profile** page.

2.3.4 Financial Profile

The Relationship Managers can further enrich the customer's financial information in this data segment by adding income details, expense details, and details about the relationship with other banks.

Figure 37: Enrichment - Financial Profile



Perform the following steps to update the financial profile:

 Click View detail in the corresponding tiles to change the chart view of asset and liabilities detail to the list view.

Figure 38: Assets and Liabilities Detail



2. Click **Back** in the corresponding tiles to change the list view of assets and liabilities detail to the chart view.



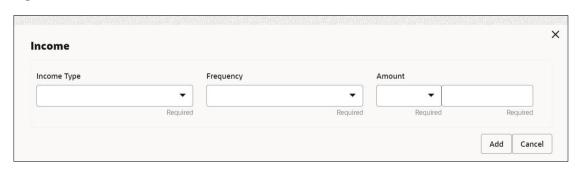
- 3. Click the configure icon in the corresponding tile for the following options in assets and liabilities details:
 - Add
 - Modify
 - Delete
- 4. After viewing the assets and liabilities detail, click and expand the **Income and Expenses** section.

Figure 39: Financial Profile - Income and Expense



- 5. Click **Add** at the top right corner in **Income** tile to add income details of the customer.
 - → The system displays the **Income** window.

Figure 40: Income





6. On **Income** screen, specify the details The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 23: Income - Field Description

Field Name	Description
Income Type	Select income type from the drop-down values.
Frequency	Select frequency of income from the drop-down values.
Currency	Click search icon and select currency from the list of values.
Amount	Specify the amount.

7. Click Add.

→ The system adds and lists the income details in the **Income** window.

NOTE: You can also select the required item from list, and click the edit/delete icon to modify/delete the added income details.

8. Click sicon to exit the **Income** window.



- 9. Click Add icon at the top right corner in **Expenses** tile to add expense details of the customer.
 - → The system displays the **Expenses** window.

Figure 41: Expenses



10. On Expenses screen, specify the details. The fields marked as Required are mandatory. For more information on fields, refer to the field description table.

Table 24: Expenses - Field Description

Field Name	Description
Expense Type	Select from the drop-down values.
Frequency	Select from the drop-down values.
Currency	Click search icon and select currency from the list of values.
Expense Value	Specify the expense value.

11. Click Add.

→ The system adds and lists the expense details in the **Expenses** window.

NOTE: You can also select the required item from list, and click the edit/delete icon to modify/delete the added income details.

- 12. Click icon to exit the **Expenses** window.
- 13. After adding, modifying or deleting the income and expense detail, click and expand the **Profit and Financial Ratios** section.



Figure 42: Profit and Financial Ratios



14. Click **Add** to add the profit and financial ratios. Data corresponding to different financial years can be added in this section

Figure 43: Profit and Financial Ratios - Add



15. On **Profit and Financial Ratios** screen, specify the details. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 25: Profit and Financial Ratios - Field Description

Field Name	Description
Financial Year	Specify the financial year.
Currency	Click search icon and select currency from the list of values.
Balance Sheet Size	Specify the balance sheet size.
Operating Profit	Specify the operating profit.
Net Profit	Specify the net profit.
Year Over Year Growth	Specify the year over year growth value.
Return On Investment	Specify the return value on investment.
Return On Equity	Specify the return value on equity.
Return On Asset	Specify the return value on asset.



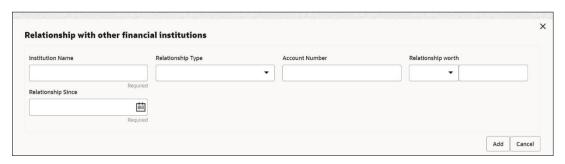
16. After adding, modifying or deleting the Profit and Financial Ratio detail, click and expand the **Other relationship** section.

Figure 44: Other Relationship



- 17. Click **Add** to add details about the customer's relationship with other bank.
 - → The system displays the **Relationship with other financial institutions** screen.

Figure 45: Relationship with other financial institutions



18. On **Add Relationship Details** screen, specify the details. The fields marked as **Required** are mandatory. For more information on fields, refer to the field description table.

Table 26: Relationship with other financial institutions – Field Description

Field Name	Description	
Institution Name	Specify the name of the other bank.	
Relationship Type	Select the relationship type from the drop-down values.	
Currency	Click search icon and select currency from the list of values.	
Relationship worth	Specify the balance sheet size.	
Relationship Since	Click calendar icon and select the relationship start date.	

- 19. Click Add.
 - → The system adds and lists the relationship details in the **Other relationship** section.

NOTE: You can also select the required item from list and click the edit/delete icon to modify/delete the other relationship details.

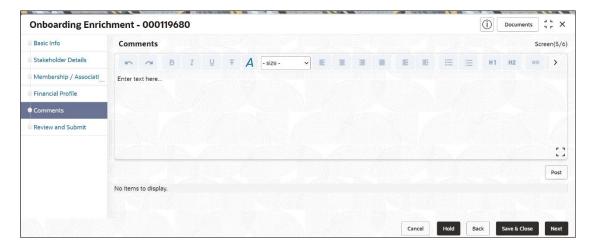


20. Click Next to move to the Enrichment - Comments page.

2.3.5 Comments

The Relationship Managers can capture overall comments for the Enrichment stage in this data segment. Capturing comments help the banker working with this task in next stage to better understand the task.

Figure 46: Enrichment – Comments



Perform the following steps:

- 1. Specify the overall comments for the **Onboarding Enrichment** stage and click **Post**.
- 2. Click **Next** to move to the **Enrichment Review and Submit** page.

2.3.6 Review and Submit

For information on reviewing and submitting the task to the next stage, refer to 2.2.5 Review and Submit topic in the **Onboarding Initiation** section.

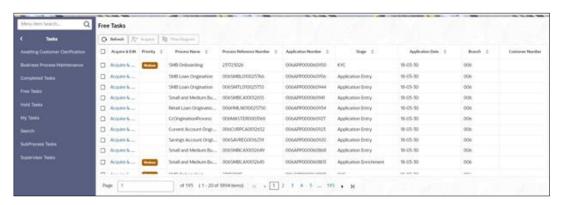


2.4 KYC Check

KYC check for the SMB customer is populated based on the product selected by that customer. The banks can directly perform the KYC check by themselves or reach external agencies for the KYC Information. For successful SMB onboarding, the customer must be compliant with all the necessary KYC checks.

- 1. To acquire and edit the KYC task, click **Tasks**. Under **Tasks**, click **Free Tasks**.
 - → The system displays the **Free Tasks** screen.

Figure 47: Free Tasks



- 2. On Free Tasks screen, select the required task, and click Acquire and Edit.
 - → The system displays the **KYC Customer Summary** page.



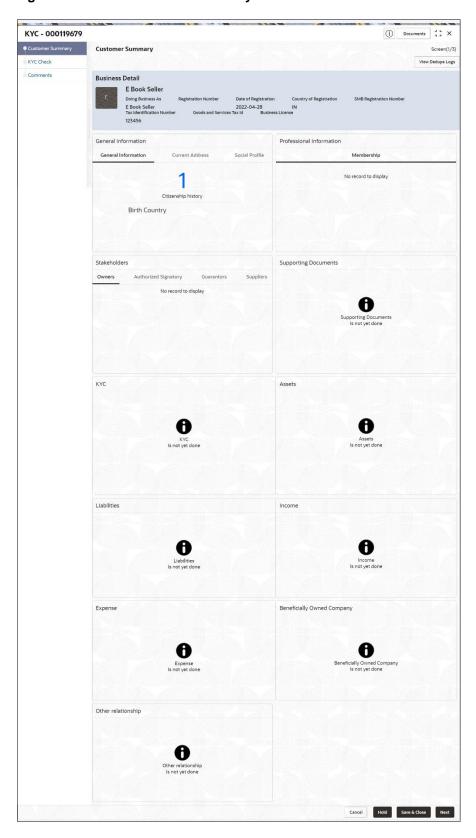


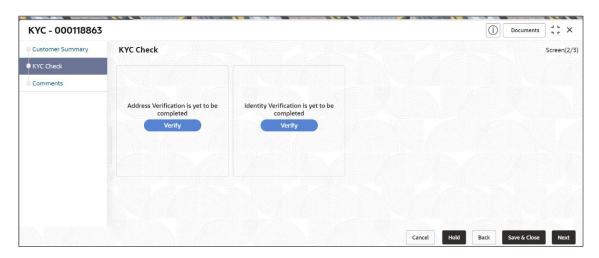
Figure 48: KYC - Customer Summary



In the **KYC – Customer Summary** screen, the details are displayed in tiles. For more information on tiles, refer to the field description below.

- 3. After reviewing the customer information, click **Next**.
 - → The system displays the **KYC Check** page.

Figure 49: KYC Check



- 4. Verify all the KYC Checks listed for the selected product.
- Click Verify. The system displays the Add Verification Details window corresponding to the KYC Check.

NOTE: If the user clicks **Verify** in Reference Check tile, the system displays the **Add Verification Details** window shown below.



Figure 50: Add Verification Details - Proof of Residence

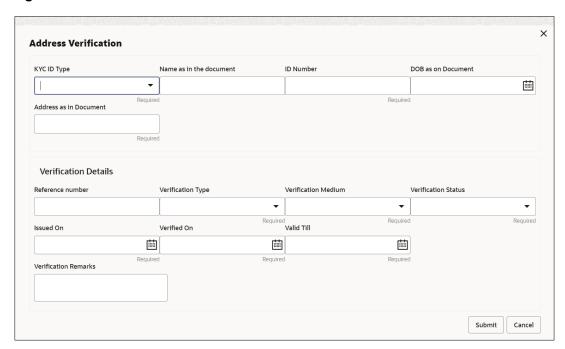


Figure 51: Add Verification Details - Proof of Identity

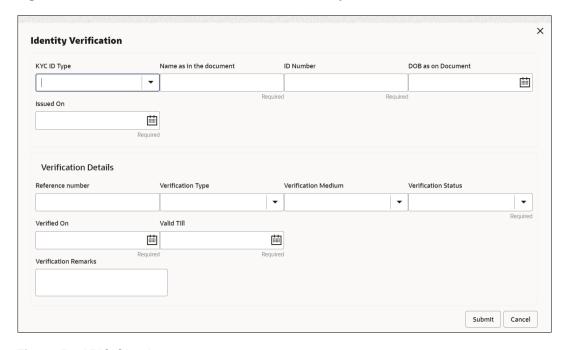


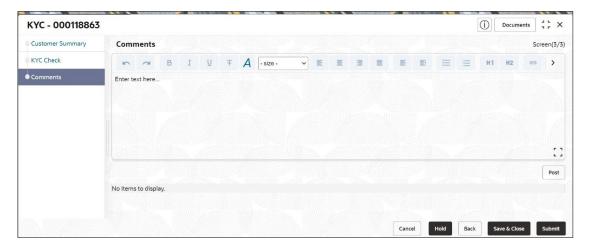
Figure 52: KYC Check





- 6. The system updates the verification details in corresponding tile in the **KYC Check** page.
- 7. After completing all the KYC Checks, click Next.
 - → The system displays the **KYC Comments** page.

Figure 53: KYC - Comments



- 8. Specify the overall comments for the **KYC** stage and click **Post**.
- 9. On click on Submit, a message is displayed, and Task will be submitted to Free Task

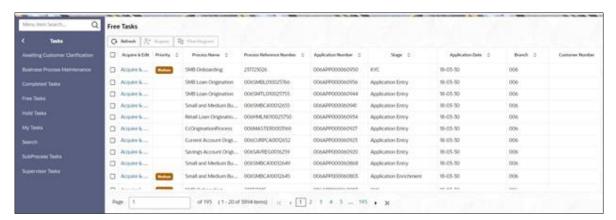
2.5 Recommendation

In this stage, the final Recommendation user reviews the customer details and moves the task to Approval stage if the details are appropriate. If the details are inappropriate, the reviewer can send the task back to the previous stage.

Note: For Recommendation stage, more than one user can be configured to Recommend the Party Onboarding Application. For more details, refer Party Onboarding Configuration User Guide

- 1. To acquire and edit the Review task, click Tasks. Under Tasks, click Free Tasks.
 - → The system displays the **Free Tasks** screen.

Figure 54: Free Tasks



- 1. On Free Tasks screen, select the required task and click Acquire and Edit.
 - → The system displays the **Recommendation Customer Summary** screen.



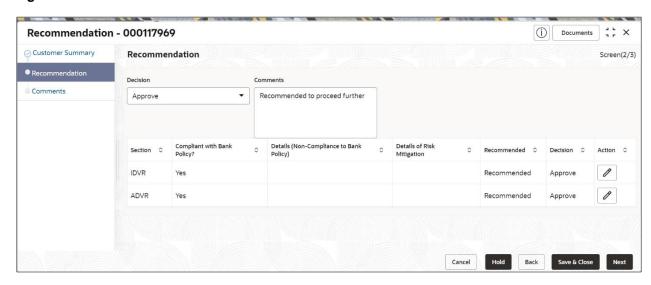
Recommendation - 000117969 Birth Country 0 0 KYC Last Updated Date 2020-03-26 0

Figure 55: Recommendation – Customer Summary



- 2. After reviewing the customer information, click Next.
 - → The system displays the **Recommendation Recommendation Comments** screen.

Figure 56: Recommendation - Recommendation Comments



- 3. Select Recommendation decision in Decision field
- 4. Input Recommendation comments in Comments field
- 5. Click Action to Input Recommendation details for each of the KYC type
 - → Respective KYC details screen will be displayed

NOTE: For example, if the user clicks **Action** in **Address Verification**, the system displays the **Address Verification** window as shown below:



Figure 57: Onboarding Approval



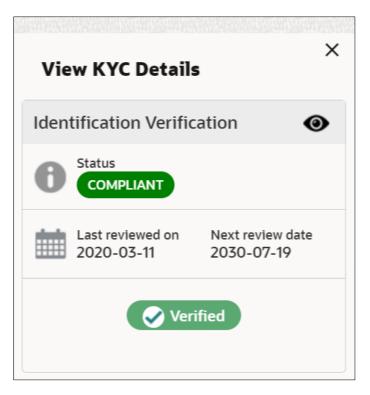
6. Specify the fields as required for Recommendation. For more information on fields, refer to the field description table.

Table 27: Onboarding Approval – Field Description

Field Name	Description
Compliant with Bank Policy	Enable toggle button if customer is compliant with the Bank Policy
Recommended	Enable toggle button if customer is Recommended by reviewing user
Decision	Specify decision with respect to KYC type
Details (Non-Compliance to Bank Policy)	Details if customer is not compliant with Bank policy Comment box will be available only if Compliant with Bank policy toggle is disabled
Details of Risk Mitigation	Details if customer is not compliant with Bank policy Comment box will be available only if Compliant with Bank policy toggle is disabled

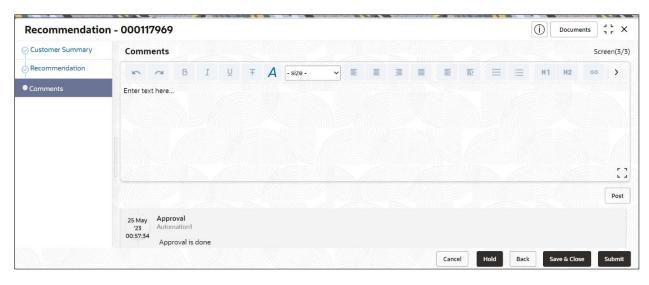
7. Click **View KYC Details** to review all the KYC details. The system displays the verification window corresponding to the KYC Check.





- 8. Click Update.
 - → The system displays the updated **Recommendation Recommendation Comments**
- 9. Click Next.
 - → The system displays the **Comments** screen.

Figure 58: Comments



10. Specify the overall **Comments** for the **Recommendation** stage and click **Post**.



11. On click of **Submit**, a message is displayed, and Task will be submitted to **Free Task**.



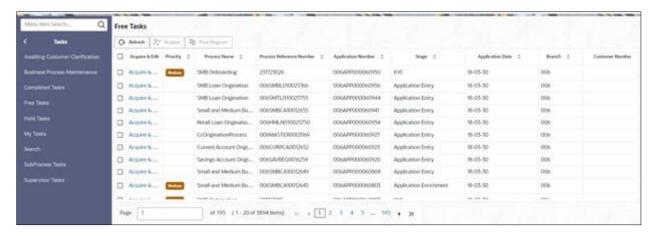
2.6 Approval

In this stage, an approver can view the customer information and decide to approve or reject the party onboarding application based on comments provided in Recommendation stage. If the outcome of this stage is Proceed, the task is automatically moved to the Host system.

Note: For Approval stage, more than one user can be configured to Approve the Party Onboarding Application. For more details, refer Party Onboarding Configuration User Guide.

- 1. To acquire and edit the Approval task, click Tasks. Under Tasks, click Free Tasks.
 - → The system displays the **Free Tasks** screen.

Figure 59: Free Tasks



- 2. On Free Tasks screen, select the required task and click Acquire and Edit.
 - → The system displays the **Approval Customer Summary** screen.



Approval - 000117969 ments 🔭 🗙 Screen(1/3) Birth Country 0 KYC Last Updated Dat 2020-03-26 Elabilities Is not yet do 0 0 Beneficially Owned Company

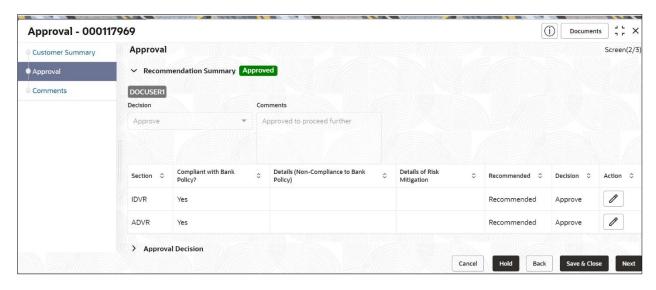
Figure 60: Approval - Customer Summary



In the **Review – Customer Summary** screen, the details are displayed in tiles. For more information on tiles, refer to *Error! Reference source not found.*.

- 3. After reviewing the customer information, click Next.
 - → The system displays the **Approval** screen.

Figure 61: Approval - Approval Comments



 View Recommendation Summary as Approved or Rejected based on the Recommendation Decision provided in Recommendation stage

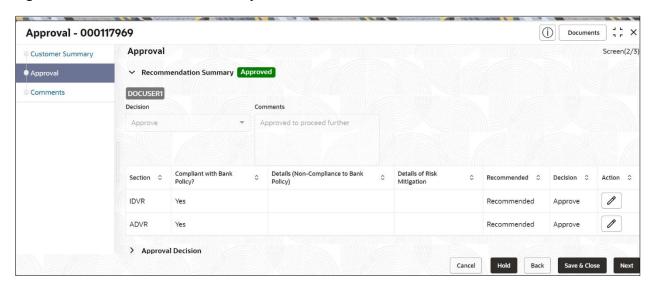
Note: If more than one Recommendation user is configured, Recommendation summary will be determined as per below example

Number of Users	Individual Decision	Recommendation Summary
2 User (User 1 & User 2)	User 1 – Approved	Approved
	User 2 – Approved	
2 User (User 1 & User 2)	User 1 – Approved	Rejected
	User 2 – Rejected	
3 Users (User 1 & User 2 7	User 1 – Approved	Rejected
User 3)	User 2 – Rejected	
	User 3 - Approved	



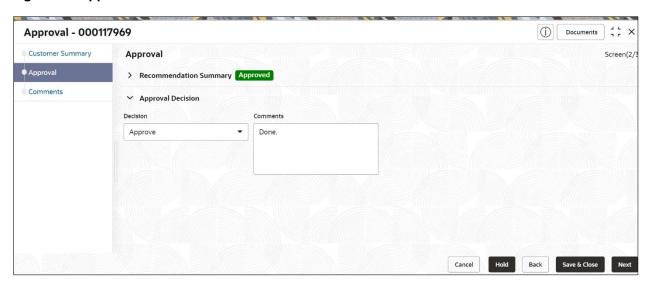
 Click and Expand Recommendation Summary to see Recommendation Decision and Comments from respective users from Recommendation stage

Figure 62: Recommendation Summary



- 6. Click Action to see Recommendation details and KYC details for respective KYC types
- Click and Expand Approval Decision to provide Approval Decision and Comments for Party Onboarding

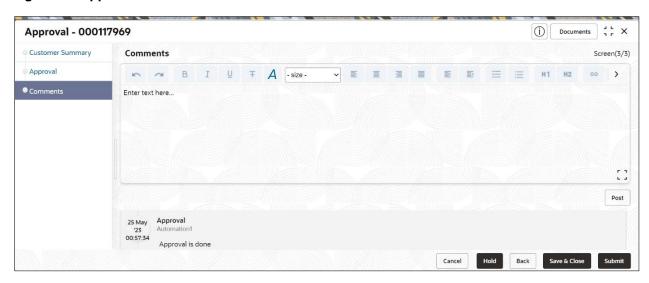
Figure 63: Approval Decision



- 8. Click Next.
 - → The system displays the **Approval Comments** screen.



Figure 64: Approval - Comments



- 9. Specify the **Approve Comments** and the **Overall Comments**.
- 10. Specify the overall comments for the **Approval** stage and click **Post**.
- 11. Click **Submit** to complete the onboarding process

2.7 Amendment

In this stage, the Relationship Manager can amend the information or can add additional information about a SMB customer using Oracle Banking Enterprise Party Management.

NOTE:

- User should have required Customer Group Access to amend a party within a customer access group.
- User should have required Personal Identifiable Information (PII) access to amend individual stakeholders, if PII fields are configured.

To initiate the Amendment process:

- 1. On the home page, click Party Services. Under Party Services, click Amendment.
 - → The Amendment screen is displayed.

Figure 65: Amendment – Enter CIF



- 2. On Amendment screen, specify the CIF and click Amend Customer.
 - → The **SMB Amendment** screen is displayed.



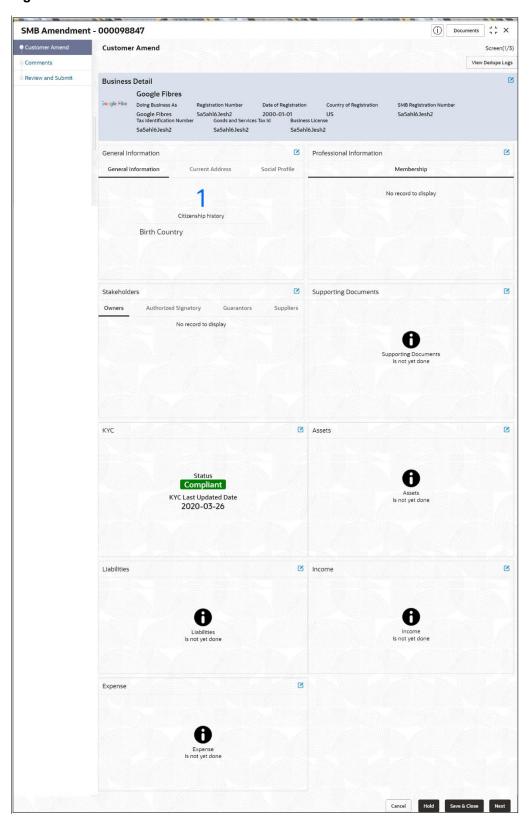
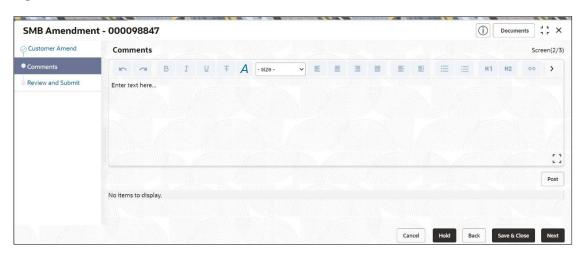


Figure 66: Amendment - SMB Amendment



- 3. Click icon of the respective section for which the information needs to be updated. You can update the following sections during Amendment:
 - General Information for details of the fields, refer section 2.2.1 Basic Details
 - Business Details
 - Basic Info
 - Address
 - Social Profile
 - Professional Information
 - Membership Details for details of the fields, refer section <u>2.3.3 Membership /</u>
 Association
 - Stakeholders for details of the fields, refer section 2.2.2 Stakeholder Details
 - Dates for details of the fields, refer section 2.3.1 Enrichment Basic info
 - KYC for details of the fields, refer section <u>2.4 KYC Check</u>
 - Assets for details of the fields, refer section <u>2.2.3 Financial Information</u>
 - Liabilities for details of the fields, refer section <u>2.2.3 Financial Information</u>
 - Income for details of the fields, refer section 2.3.4 Financial Profile
 - Expense for details of the fields, refer section 2.3.4 Financial Profile
- 4. In an amendment request, information in one or more than one section can be amended one after the other, if required.
- 5. Click Next.
 - → The system displays the **Amendment Comments** page.

Figure 67: Amendment - Comments

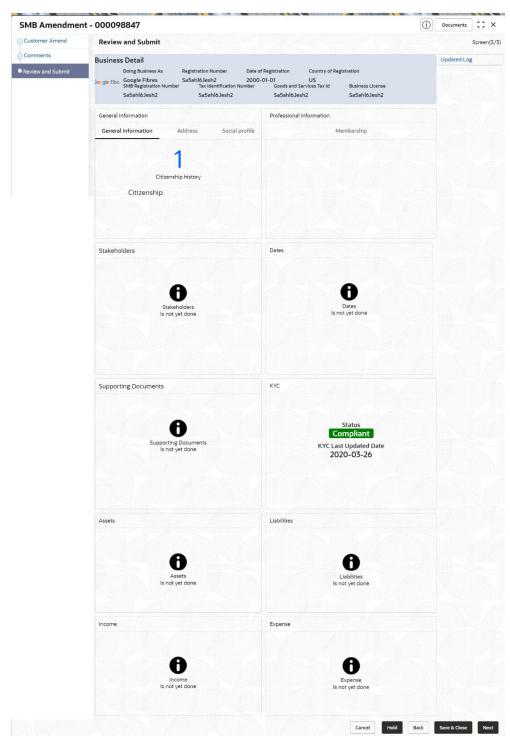


6. Specify the overall comments for the **Onboarding Initiation** stage and click **Post**.



7. Click Next.

→ The system displays the **Review and Submit** screen.



NOTE: For information on reviewing and submitting the task to the next stage, refer to 2.2.5 Review and Submit topic in the **Onboarding Initiation** section.



- 8. After reviewing the customer information, click **Submit**.
 - → The system displays the **Checklist** window.
- 9. Select the **Outcome** as Proceed and click **Submit**.
 - → The system moves the task to the **Review** stage.

In **Review** stage, the final reviewer reviews the customer details and moves the task to Approval stage if the details are appropriate. If the details are inappropriate, the reviewer can send the task back to the previous stage. After submitting the details in Review stage, the system moves the task to **Approval** stage.

In **Approval** stage, the head of the division can view the customer information and decide to approve or reject the task based on comments from the Reviewer. If the outcome of this stage is Proceed, the task is automatically moved to the Host system. For more detail on Recommendation and Approval stage, refer to sections – 2.5_Recommendation and 2.6 Approval.

2.8 Straight Through Processing for onboarding requests received from Channels

For the onboarding requests received from Channels, there are configuration available to allow straight through processing of SMB onboarding and handoff to the core system without waiting for any manual intervention.

Refer below table for details of the configuration:

Table 28: Configurations

Configuration Parameter	Description	Default Value
STP_FLAG	This parameter indicates if straight through processing is allowed for SMB onboarding requests received from Channels subject to other mandatory information being available in the request. Accepted values are: TRUE - Straight through processing for SMB Onboarding shall be allowed subject to fulfillment of other mandatory details and business validation.	True



Configuration Parameter	Description	Default Value
	FALSE - Straight through processing for SMB Onboarding shall not be allowed in any case, even if all mandatory and KYC details are sent from Channel.	
CHANNEL_CONFIR MATION_REQUIRED	This parameter indicates if a confirmation from channel is required before handoff to the core system. Accepted values are: True – System will wait for a confirmation from Channels before triggering the handoff to the core system False – System will go ahead with the handoff to the core system without waiting for any confirmation from Channels	False

On receiving the SMB onboarding request from channels, the system will validate the configuration parameters as stated in the above table. If straight through processing is allowed i.e. STP_FLAG is set to True, the system validates if all the mandatory information including the KYC details are available in the request. Following cases are applicable:

- Quick Onboarding this will be quick onboarding with minimal attributes, equivalent to Quick Initiation. Further enrichment and KYC check for such requests can be done by a Bank user.
- Detailed Onboarding without KYC Check this will cover onboarding from channel with full
 customer details but without KYC Check. Such request shall fall under KYC stage. Bank
 users can pick such request and complete the remaining stages KYC, review and
 Approval.
- 3. Detailed Onboarding with KYC Check (Straight through processing) In this case, channel will capture and pass on all the mandatory information and KYC details. This shall be treated as straight through processing if STP_Flag is set to TRUE and the Party details shall be handed over to core system without need of any manual intervention.

2.9 Completed Task

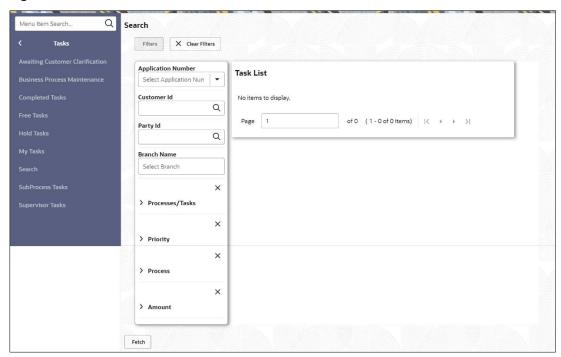
Completed Task functionality is used to view details of different tasks completed by the user and information provided during those tasks.

To view the Completed Tasks:



- 1. On the Home page, click **Tasks**. Under **Tasks**, click **Search**.
 - → The **Search** screen is displayed.

Figure 68: Task List - Search



- 2. On **Search** screen, specify the required search parameter.
- 3. In Processes/Tasks select, Completed Tasks and Click Fetch.
- 4. The Completed Tasks is displayed. Click View to view details of completed Tasks

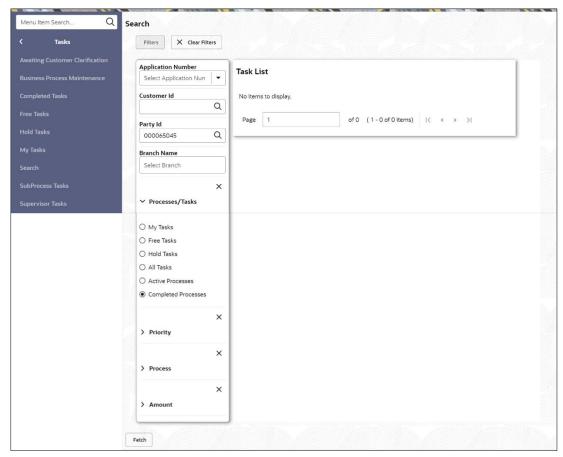


Figure 69: Task List - Completed Task

Details of Completed Tasks will be displayed in Read Only Mode. Screen provides a consolidated view of the information captured in all the data segments. User can view the displayed information.

3 Duplication Check (De-dupe Check)

System will check for duplicate customers (Dedupe Check).

- → If there is no duplicate customer existed in the system, then system creates unique party ID.
- → If there is a duplicate customer/s existed in the system, then system will display the list of customers with same name. User will have facility to
 - Discard the Customer Onboarding or
 - Go ahead and save it or
 - Cancel and go back to previous screen

Example: There is a customer by name "Vinay" and user will try to create a customer with the same name again. Then the system will display duplicate record as below.



Figure 70: Duplication Check



- → Dedupe check will fetch the matches found against the
 - Information of existing customers present in the system
 - Information of the customers for whom the onboarding application was denied/rejected
- → By default, the system validates based on customer first name. If other attributes required for dedupe check that can be configured.
- → Dedupe check will be performed as a service.



4 List Of Menus

- 1. Amendment Amendment (pg. 66)
- 2. Approval Approval Comments Approval (pg.61)
- 3. Enrichment Basic Info Basic Info (pg.38)
- 4. Enrichment Comments Comments (pg.49)
- 5. Enrichment Financial Profile Financial Profile (pg.43)
- 6. Enrichment Membership Membership / Association (pg.41)
- 7. Enrichment Review and Submit Review and Submit (pg. 49)
- 8. Enrichment Stakeholder Details Stakeholder Details (pg.40)
- 9. Initiation Basic Details Basic Details (pg.9)
- 10. Initiation Comments Comments (pg.32)
- 11. Initiation Financial Information Financial Information (pg.28)
- 12. Initiation Interested Products Interested Products (pg.Error! Bookmark not defined.)
- 13. Initiation Review and Submit Review and Submit (pg.33)
- 14. Initiation Stakeholder Details Stakeholder Details (pg.18)
- 15. KYC Check KYC Check (pg.50)
- 16. Quick Initiation Onboarding Initiation (pg.7)
- 17. Review Review Comments Review (pg.Error! Bookmark not defined.)
- 18. Straight Through Processing Straight Through Processing for onboarding requests received from Channels (pg.70)

