

ORACLE	Report ID	PM1110	Proposal: Fixed Fee Itemized	Page	Page 1 of 1
	User ID	DVP1	PeopleSoft Proposal Management	Run Date	7/26/2012
	Run Control	sdfgsdf		Run Time	9:38:16 AM

Report Parameters		
Business Unit	US001	US001 NEW YORK OPERATIONS
Proposal ID	CON000000000025	Implementation services quote
Version ID	V101	Oracle Implementation
Customer	1000	Alliance Group

Project: 00000000000160 Implementation

Asset

Activity	Description	Quantity	Amount (USD)
CONSULTATION	Compaq Armada M700	1.00	1.00
Subtotal			1.00

Labor

Activity	Project Role	Quantity	Amount (USD)
CONSULTATION	PROJ MANAGER	1.00	155,000.00
CONSULTATION	FUNC ANALYST	1.00	94,500.00
Subtotal			249,500.00

Material

Activity	Description	Quantity	Amount (USD)
CONSULTATION	Refrigerator, Inside Heat Exch	100.00	297.80
Subtotal			297.80

		Total Amounts (USD)
Project Labor Total		249,500.00
Project Labor Adjustment		0.00
Project Proposed Labor Total		249,500.00
Project Non-Labor Total		298.80
Project Non-Labor Adjustment		0.00
Project Proposed Non-Labor Total		298.80

		Total Amounts (USD)
Total Labor		249,500.00
Total Labor Adjustment		0.00
Total Proposed Labor		249,500.00
Total Non-Labor Total		298.80
Total Non-Labor Adjustment		0.00
Total Proposed Non-Labor Total		298.80
Total Proposed Amount		249,798.80

End of Report

Business Unit:	US001	US001 NEW YORK OPERATIONS
Proposal:	CON000000000025	Implementation services quote
Version:	V101	Oracle Implementation
Customer:	1000	Alliance Group

Project:	000000000000160	Implementation
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Labor

Activity	Project Role	Quantity	Bill Amount	Cost Amount	Margin
CONSULTATION	PROJ MANAGER	1.00	155,000.00	90,000.00	41.94
CONSULTATION	FUNC ANALYST	1.00	94,500.00	63,000.00	33.33
		Subtotal	249,500.00	153,000.00	
		:			

Non Labor

Activity	Description	Quantity	Bill Amount	Cost Amount	Margin
CONSULTATION	Compaq Armada M700	1.00	1.00	1.00	0.00
CONSULTATION	Refrigerator, Inside Heat Exch	100.00	297.80	297.80	0.00
		Subtotal	298.80	298.80	
		:			

Project Labor Total:	249,500.00	153,000.00	
Project Labor Adjustment:	0.00		
Project Proposed Labor Total:	249,500.00		38.68
Project Non-Labor Total:	298.80	298.80	
Project Non-Labor Adjustment:	0.00		
Project Proposed Non-Labor Total:	298.80		0.00

Business Unit:	US001	US001 NEW YORK OPERATIONS
Proposal:	CON000000000025	Implementation services quote
Version:	V101	Oracle Implementation
Customer:	1000	Alliance Group

Total Labor:	249,500.00
Total Labor Adjustment:	0.00
Total Proposed Labor:	249,500.00
Total Labor Cost:	153,000.00
Labor Margin:	38.68
Total Non-Labor:	298.80
Total Non-Labor Adjustment:	0.00
Total Proposed Non-Labor:	298.80
Total Non-Labor Cost:	298.80
Non-Labor Margin:	0.00
Total Proposed Total:	249,798.80



Report ID: PM1310
User ID: DVP1
Run Control: 1

PeopleSoft Proposal Management
Resource Demand: By Role

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Run Date 7/26/2012
Run Time 4:37:09 PM

Business Unit:	US001	US001 NEW YORK OPERATIONS	Confidence:	1 TO 100
Status:	All		Date Range:	7/26/2000 TO 7/26/2012

US Dollar

Project Role	Avg Bill Rate	Avg Cost Rate	Margin	Quantity
Project Manager - Europe	335.92	195.05	41.94	1.00
Functional Analyst	210.00	140.00	33.33	2.00
Project Consultant	250.00	110.00	56.00	10.00
Current Project Manager	310.00	180.00	41.94	2.00

<u>Overall Avg Bill Rate</u>	<u>Overall Avg Cost Rate</u>	<u>Avg Margin</u>	<u>Total</u>
259.91	133.75	48.54	15.00

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR
Customer:	A.CUST_ID s	D.NAME1 sample data	Confidence:	218 TO 691
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012

E.DESCR sample data

Confidence Range: 691 - 700

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
Sub Total:			-1,141,759,247,761,8	1,354,572,600,63	
Total:			-1,141,759,247,761,8	1,354,572,600,63	

Confidence Range: 271 - 280

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
Sub Total:			-580,666,101,248,892	559,531,345,263,	
Total:			-580,666,101,248,892	559,531,345,263,	

Confidence Range: 621 - 630

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
Sub Total:			-785,664,289,595,603	722,298,187,777,	
Total:			-785,664,289,595,603	722,298,187,777,	

Confidence Range: 851 - 860

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR
Customer:	A.CUST_ID s	D.NAME1 sample data	Confidence:	218 TO 691
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			695,401,781,212,46	802.30	7.62

Sub Total:	-695,401,781,212,467	153,954,885,072,
Total:	-695,401,781,212,467	153,954,885,072,

Confidence Range: 571 - 580

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	7.13

Sub Total:	-378,219,503,804,047	151,461,904,405,
Total:	-378,219,503,804,047	151,461,904,405,

Confidence Range: 451 - 460

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	9.62

Sub Total:	-698,186,396,066,419	783,872,735,202,
Total:	-698,186,396,066,419	783,872,735,202,

Confidence Range: 351 - 360

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	2.12

Sub Total:	-674,502,134,894,752	820,101,541,378,
Total:	-674,502,134,894,752	820,101,541,378,

Confidence Range: 401 - 410

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR
Customer:	A.CUST_ID s	D.NAME1 sample data	Confidence:	218 TO 691
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00

Sub Total:	-766,875,553,808,444	945,859,485,770,
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Total: -766,875,553,808,444 945,859,485,770,

Confidence Range: 191 - 200

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00

Sub Total:	-675,972,123,084,357	230,617,369,948,
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Total: -675,972,123,084,357 230,617,369,948,

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR
Customer:	A.CUST_ID sa	D.NAME1 sample data	Confidence:	218 TO 691
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012

E.DESCR sample data

Confidence Range: (676 - 700)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
Sub Total:			-1,141,759,247,761,8	1,354,572,600,63	
Total:			-1,141,759,247,761,8	1,354,572,600,63	

Confidence Range: (276 - 300)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
Sub Total:			-580,666,101,248,892	559,531,345,263,	
Total:			-580,666,101,248,892	559,531,345,263,	

Confidence Range: (601 - 625)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
Sub Total:			-785,664,289,595,603	722,298,187,777,	
Total:			-785,664,289,595,603	722,298,187,777,	

Confidence Range: (851 - 875)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR		
Customer:	A.CUST_ID sa	D.NAME1 sample data	Confidence:	218 TO 691		
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012		
Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin	
			695,401,781,212,46	802.30	7.62	
Sub Total:			-695,401,781,212,467	153,954,885,072,		
Total:			-695,401,781,212,467	153,954,885,072,		

Confidence Range: (576 - 600)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00	
			378,219,503,804,04	823.17	7.13	
Sub Total:			-378,219,503,804,047	151,461,904,405,		
Total:			-378,219,503,804,047	151,461,904,405,		

Confidence Range: (451 - 475)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00	
			698,186,396,066,41	974.10	9.62	
Sub Total:			-698,186,396,066,419	783,872,735,202,		
Total:			-698,186,396,066,419	783,872,735,202,		

Confidence Range: (351 - 375)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin	
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00	
			674,502,134,894,75	343.41	2.12	
Sub Total:			-674,502,134,894,752	820,101,541,378,		
Total:			-674,502,134,894,752	820,101,541,378,		

Confidence Range: (401 - 425)

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR
Customer:	A.CUST_ID sa	D.NAME1 sample data	Confidence:	218 TO 691
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00

Sub Total:	-766,875,553,808,444	945,859,485,770,
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Total: -766,875,553,808,444 945,859,485,770,

Confidence Range: (176 - 200)

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00

Sub Total:	-675,972,123,084,357	230,617,369,948,
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Total: -675,972,123,084,357 230,617,369,948,

Total Proposed Amount	-6,397,247,131,476,818.00	5,722,270,055,458,917.00	Avg. Margin
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Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

E.DESCR sample data

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
		695,401,781,212,46	802.30		
		7.62			
A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00	
		378,219,503,804,04	823.17		
		7.13			
A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00	
		698,186,396,066,41	974.10		
		9.62			
A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00	
		674,502,134,894,75	343.41		
		2.12			
A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00	
		766,875,553,808,44	926.38		
		4.77			
A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00	
		675,972,123,084,35	227.15		
		7.26			
A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00	
		496,794,849,658,92	458.59		
		0.25			
Sub Total:			-6,397,247,131,476,8	5,722,270,055,45	
Total:			-6,397,247,131,476,8	5,722,270,055,45	

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
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Total: -6,397,247,131,476,8 5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
Total:	-6,397,247,131,476,8	5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
					0.25

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
Total:	-6,397,247,131,476,8	5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
Total:	-6,397,247,131,476,8	5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
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Total: -6,397,247,131,476,8 5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
Total:	-6,397,247,131,476,8	5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
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Total: -6,397,247,131,476,8 5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
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Total: -6,397,247,131,476,8 5,722,270,055,45

Business Unit:	A.BUS	B.DESCR sample data	Confidence:	218 TO 691
Customer:	A.CUST_ID sa	D.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012
Proposal Contact:	A.SALES_	A.NAME1 sample data		

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Status: C.XLATSHOR

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	-	767,612,045,894,	0.00
			644,964,398,102,91	165.12	
			4.75		
	A.PROPOSAL_ID sample data	A.VERSI	-	559,531,345,263,	0.00
			580,666,101,248,89	119.78	
			2.72		
	A.PROPOSAL_ID sample data	A.VERSI	-	722,298,187,777,	0.00
			785,664,289,595,60	076.80	
			2.97		
	A.PROPOSAL_ID sample data	A.VERSI	-	153,954,885,072,	0.00
			695,401,781,212,46	802.30	
			7.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	151,461,904,405,	0.00
			378,219,503,804,04	823.17	
			7.13		
	A.PROPOSAL_ID sample data	A.VERSI	-	783,872,735,202,	0.00
			698,186,396,066,41	974.10	
			9.62		
	A.PROPOSAL_ID sample data	A.VERSI	-	820,101,541,378,	0.00
			674,502,134,894,75	343.41	
			2.12		
	A.PROPOSAL_ID sample data	A.VERSI	-	945,859,485,770,	0.00
			766,875,553,808,44	926.38	
			4.77		
	A.PROPOSAL_ID sample data	A.VERSI	-	230,617,369,948,	0.00
			675,972,123,084,35	227.15	
			7.26		
	A.PROPOSAL_ID sample data	A.VERSI	-	586,960,554,745,	0.00
			496,794,849,658,92	458.59	
			0.25		

Sub Total:	-6,397,247,131,476,8	5,722,270,055,45
Total:	-6,397,247,131,476,8	5,722,270,055,45

Total Proposed Amount	Total Cost	Avg. Margin
-6,397,247,131,476,818.00	5,722,270,055,458,917.00	

Business Unit:	A.BUS	B.DESCR sample data	Status:	C.XLATSHOR
Customer:	A.CUST_ID sam	D.NAME1 sample data	Confidence:	218 TO 691
Proposal Contact:	A.SALES_	A.NAME1 sample data	Proposal Target Due Date:	4/5/2012 TO 4/5/2012

E.DESCR sample data

Customer	Proposal	Version	Proposed Amount	Cost Amount	Margin
D.NAME1 sample data	A.PROPOSAL_ID sample data	A.VERSI	- 644,964,398,102,91 4.75	767,612,045,894, 165.12	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 580,666,101,248,89 2.72	559,531,345,263, 119.78	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 785,664,289,595,60 2.97	722,298,187,777, 076.80	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 695,401,781,212,46 7.62	153,954,885,072, 802.30	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 378,219,503,804,04 7.13	151,461,904,405, 823.17	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 698,186,396,066,41 9.62	783,872,735,202, 974.10	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 674,502,134,894,75 2.12	820,101,541,378, 343.41	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 766,875,553,808,44 4.77	945,859,485,770, 926.38	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 675,972,123,084,35 7.26	230,617,369,948, 227.15	0.00
	A.PROPOSAL_ID sample data	A.VERSI	- 496,794,849,658,92 0.25	586,960,554,745, 458.59	0.00
Sub Total:			-6,397,247,131,476,8	5,722,270,055,45	
Total:			-6,397,247,131,476,8	5,722,270,055,45	
Total Proposed Amount			Total Cost	Avg. Margin	
-6,397,247,131,476,818.00			5,722,270,055,458,917.00		