Oracle® Hospitality Cruise Shipboard Property Management System POS Discount Handling



Release 20.1 F33504-02 January 2024

ORACLE

Oracle Hospitality Cruise Shipboard Property Management System POS Discount Handling, Release 20.1

F33504-02

Copyright © 2020, 2024, Oracle and/or its affiliates.

This software and related documentation are provided under a license agreement containing restrictions on use and disclosure and are protected by intellectual property laws. Except as expressly permitted in your license agreement or allowed by law, you may not use, copy, reproduce, translate, broadcast, modify, license, transmit, distribute, exhibit, perform, publish, or display any part, in any form, or by any means. Reverse engineering, disassembly, or decompilation of this software, unless required by law for interoperability, is prohibited.

The information contained herein is subject to change without notice and is not warranted to be error-free. If you find any errors, please report them to us in writing.

If this is software, software documentation, data (as defined in the Federal Acquisition Regulation), or related documentation that is delivered to the U.S. Government or anyone licensing it on behalf of the U.S. Government, then the following notice is applicable:

U.S. GOVERNMENT END USERS: Oracle programs (including any operating system, integrated software, any programs embedded, installed, or activated on delivered hardware, and modifications of such programs) and Oracle computer documentation or other Oracle data delivered to or accessed by U.S. Government end users are "commercial computer software," "commercial computer software documentation," or "limited rights data" pursuant to the applicable Federal Acquisition Regulation and agency-specific supplemental regulations. As such, the use, reproduction, duplication, release, display, disclosure, modification, preparation of derivative works, and/or adaptation of i) Oracle programs (including any operating system, integrated software, any programs embedded, installed, or activated on delivered hardware, and modifications of such programs), ii) Oracle computer documentation and/or iii) other Oracle data, is subject to the rights and limitations specified in the license contained in the applicable contract. The terms governing the U.S. Government's use of Oracle cloud services are defined by the applicable contract for such services. No other rights are granted to the U.S. Government.

This software or hardware is developed for general use in a variety of information management applications. It is not developed or intended for use in any inherently dangerous applications, including applications that may create a risk of personal injury. If you use this software or hardware in dangerous applications, then you shall be responsible to take all appropriate fail-safe, backup, redundancy, and other measures to ensure its safe use. Oracle Corporation and its affiliates disclaim any liability for any damages caused by use of this software or hardware in dangerous applications.

Oracle®, Java, MySQL and NetSuite are registered trademarks of Oracle and/or its affiliates. Other names may be trademarks of their respective owners.

Intel and Intel Inside are trademarks or registered trademarks of Intel Corporation. All SPARC trademarks are used under license and are trademarks or registered trademarks of SPARC International, Inc. AMD, Epyc, and the AMD logo are trademarks or registered trademarks of Advanced Micro Devices. UNIX is a registered trademark of The Open Group.

This software or hardware and documentation may provide access to or information about content, products, and services from third parties. Oracle Corporation and its affiliates are not responsible for and expressly disclaim all warranties of any kind with respect to third-party content, products, and services unless otherwise set forth in an applicable agreement between you and Oracle. Oracle Corporation and its affiliates will not be responsible for any loss, costs, or damages incurred due to your access to or use of third-party content, products, or services, except as set forth in an applicable agreement between you and Oracle.

Contents

Preface

1 MICROS POS Discount Setup

Setting Up POS Discount Key	1-2
Discount Itemizer Setting (PCWS)	1-3
MICROS ISL Script	1-4

2 POS Discount Setup

Setting Up MICROS Server Connection	2-1
POS Discount Level Setup	2-2
POS Discount Rate Setup	2-3
POS Discount Eligibility Setup	2-5
POS Discount Rate (Advance)	2-6

3 POS Discount Department

Assigning Discount Level in Management/Crew Module

4 Assigning Discount Level in Quick Check-In Module

Importing Reservation with POS Discount Level using Data Import

3-2



Preface

This guide explains the feature, Point-of-Sale (POS) Discounts, used in the Oracle Hospitality Cruise Shipboard Property Management System (SPMS). It uses the Advanced MICROS Interface to handle the loyalty discount program.

A discount is applied automatically when the discount level is set up. The guest check will display the net payable amount when a discount is applied at the MICROS outlet.

Audience

This document is intended for application specialists and users of Oracle Hospitality Cruise Shipboard Property Management System.

Customer Support

To contact Oracle Customer Support, access the Customer Support Portal at the following URL:

https://iccp.custhelp.com

When contacting Customer Support, please provide the following:

- Product version and program/module name
- Functional and technical description of the problem (include business impact)
- Detailed step-by-step instructions to re-create
- Exact error message received and any associated log files
- Screen shots of each step you take

Documentation

Oracle Hospitality product documentation is available on the Oracle Help Center at http://docs.oracle.com/en/industries/hospitality/cruise.html.

Revision History

Table 1 Revision History

Date	Description of Change
September 2020	Initial publication
January 2024	Updated Customer Portal URL
	Updated document to new format



1 MICROS POS Discount Setup

For the discount to work in Oracle MICROS POS, an additional setting at the MICROS Enterprise Management Console (EMC) is required. The below sections describe the requirement for each of the modules. Discount Record Setup.

- 1. Log in to MICROS EMC module and go to the Configurator menu.
- 2. Select **Discounts** from the **System Information** section.
- 3. Select a discount record that you want to a POS discount to apply automatically on a guest check.
- 4. Under the **Option** column, click the **Ellipsis** (...) button to open the **Discount Type Definition** window.
- 5. Select each checkbox as needed.

# .	A Name	Tax Class		Options		Itemizers	0)utpu
1	* OPEN % DISC *	0 - None 🛛 🛶	•	C0A180		FC00	EO	
2	OPEN % FOOD DISC	3 - Tax 12.5%	•	808000		FF00	◀ E0	
3	OPEN % BEV ALC	🛗 Discount Type Definit	ion		pana			
4	OPEN % BEV NON	Biscoune rype Dennie	ION				EO	
5	OPEN % MISC DISC	Filter					EO	
6	ITEM DISC						EO	
10	* OPEN \$ DISC *	Search within Conte	w Ca	nsitiva Halo			00	
11	OPEN \$ FOOD DISC			nauve neip			EO	
12	OPEN \$ BEV ALC	1 - ON = Open; OFF = F					- E0	
13	OPEN \$ BEV NON	I - ON = Open; OFF = F I - ON = Amount; OFF :					EO	
14	OPEN \$ MISC DISC	C G - Charles and two Dans		cinage			EO	
15	* 10% DISCOUNT *	🔲 4 - Employee Meal					00	
16	50% FOOD DISC	5 - Reference Entry Re	quired	l			EO	
17	10% BEV ALC DISC	6 - Validation Required					EO	
18	10% BEV NON DISC		7 - Discount 100% Up to Amount 8 - If No Amount is Entered, Use the Full Discountable Amount 9 - Reset hereined				EO	
19	10% MISC DISC						EO	
20	5% TOBACCO DISC	 10 - Tender Required (Որվա ք	or Subtotal Dis	counts	1	EO	
21	15% DISCOUNT	III - Affects Auto Servi					EO	
22	30% DISCOUNT	12 - Check for Valid DH				,	EO	
23	10% RETAIL DISC	🔲 🔲 13 - Treat Percentage					EO	
25	* 20% DISCOUNT *	14 - Do Not Allow Subt			Seat F	ilter is Active	00	
26	20% FOOD DISC	🗌 15 - Strade Garcourt (EO	
27	20% BEV ALC DISC	I6 - Allocate Subtotal E I7 - Item is Shareable	liscor	int as an Item D	liscour	nt	EO	
28	20% BEV NON DISC	17 - Item is Shareable 18 - Employee Meal Di	200U	at Applies to Sc	hadul	ad Employees Oply	EO	
29	20% MISC DISC	19 · Reserved	scour	k Applies to at	Arcoult	or calpioyees only	EO	
30	20% BP DISC	20 · Reserved					EO	
31	25% MISC DISC	🔄 🔲 21 - Order Type Maskal	ole Di	scount			EO	
32	15% MISC DISC						EO	
35	*50% DISCOUNT*						EO	
36	50% FOOD DISC						EO	
37	50% BEV ALC DISC				~	. 1	EO	
38	50% BEV NON ALC	🖌 ок		×	Cance	el	EO	
39	50% MISC DISC						/ EO	

Figure 1-1 MICROS EMC Discount Record Setup



- 1 ON = Open OFF (Selected)
- 2 ON = Amount OFF (Selected)
- 3 This is an Item Discount (Deselect)
- 6. Click **OK** to save.
- 7. Launch the **Administration** module.
- 8. Go to the Administration, POS Discount, POS Discount Rate (Advance) setup window.
- Expand the Discount Rate, select a revenue center and a MICROS Discount Record (Only Open Amount Subtotal Discount) from the drop-down list to link a discount record.
- **10.** Click **Apply** to save.

Setting Up POS Discount Key

In order to view the discount level entitlement and to automatically apply the discount on the guest check, a new payment key is needed at the POS workstation. This is created on the MICROS PCWS Payment window.

enu 9 Vodnesday, Desembor (1976)	x nel Configurato	e Interfaces Device Tabl	Menu Item Mainten	ance Employee	Maintenance Interfaces	Discounts Dis	counts Disc	ounts Discounts	Tender M	edia Touchac	reen Design
IODULES	Number	10.4		× 🖪 🖨							
Configurator Audit Trail NetVupoint	Name	PAYMENT SCN		1		1	E	-		Î	ĥ
STEM	Filter By:	3 - All Keys		ASH	CREDIT CARD			POS Discount	VOID	PREVIOUS S	CANCEL TR
Control Panel Workstation	Key Definition	7.000		san -	CHEDIT CHED	OFFERE	ATRACTO (ruspitoda	1 1010	THE HOUS S	Conce in
Software Key CC Table		POS Discount								1	
EDIT CARD	Legend Sizer	and the second									
Create Edit	Key Type: Key Number:		CORPCA	RD HOTEL	CITYLEDGER	LRoom	Charge	DISCO	UNT	ENTER -90	CLEAR 4
Report	Alpha										
Transfer	Preset MLvt	0 - None	a			1		1		1	
	101100000000000000000000000000000000000	0 - None		Ent	DRS eCash	Credit C	ardAuth	7	8	9	EXEMPT SV
	Color:	0 - No Color Defined	3								
		0 - None	3					1		1	1
	Icon Placement:	0 - Not shown	3	Manual	CCLookup	CCF			5	6	PRINT
	Next Screen;	0 - None 💌 🖻	e.an	A MI GRADE	CC LOOKUP	ccn	haitze		9		Phint
			SVP	Manual	Bonus Manual	Det	ink	1	2	3	STORE
										1	

Figure 1-2 MICROS EMC Payment SCN Window

- 1. Log in to MICROS EMC module and go to the Configurator menu.
- 2. From the Touchscreens and Keyboard section, select a Workstations Design.
- 3. Double-click the Payment SCN to open the Touchscreen Design window.
- 4. Enter a new key '**POS Discount**' on the **Payment** window and enter all the required details.
- 5. The Key **Type** must be set to "21 SIM 1 Inquiry", and enter the respective inquiry type using the below INQ number.



- INQ 22: Loyalty Discount Net Off Manual Discount (Discount by itemizer)
- **INQ 23:** Advance Loyalty Discount Net Off Manual Discount
- INQ 24: Loyalty Discount (Discount by itemizer)
- INQ 25: Advance Loyalty Discount

You can create four discount keys and assign them to a different discount handling.

6. Click **OK** to save.

Discount Itemizer Setting (PCWS)

If you have a debit department code set up in the Administration module, you need to enable the POS Discount function and configure the discount itemizer for every MICROS Discount record in the ISL Setup.

- 1. Log in to MICROS SERver
- 2. Go to \\Micros\LES\POS\9700\etc folder.

Figure 1-3 SPMS ISL Setup Window

63				ISL Setup			-	x
	Home							_
0	\$	@ \$	6	0				
System Parameter	Revenue Center Parameter	Tender Discount Media		Convert Parameter File	Exit			
		Main Menu						
	(DR			6	•		
		HOS	SPI.	TALI	ΤY	7		

- 3. Run ISLSetup.exe.
- 4. Click the **Discount** icon on the ribbon bar to open the Discount Maintenance window.



- 5. Select a discount record that has **POS Discount** set up in the Administration module, **POS Discount Rate/POS Discount Rate (Advance)** setup.
- 6. Enter the **Discount Itemizer number** of the Revenue Center sub-department code (debit) in the **Discount Itemizer Settings** field.

Dis Dis	count Maintenance	- = x
Parameter Parameter Media	Main Menú	Save Undo Close Discount Maintenance
2 OPEN Amount DISC 3 DISCOUNT 4 20% CREW DISC. 5 DISCOUNT % 6 50% DISCOUNT 7 10% DISCOUNT 8 15% DISCOUNT 9 20% DISCOUNT	Checked Item mean alread Show sales itemizer from this revenuce cente : Itemizer 1 to 16, 17-32 Sales Itemizer 1 to 1 Discount Itemizer Setting 2	· · · · · · · · · · · · · · · · · · ·

Figure 1-4 ISL Discount Itemizer Setting

- 7. Select the applicable **Itemizer** checkebox and click **Save**.
- 8. Click Close to exit the ISL Setup.

MICROS ISL Script

You must have the appropriate ISL Script on the MICROS Server for the POS Discount Handling to work. Below is the script version compatible with SPMS.

Table 1-1 MICROS ISL Script

SPMS Product Version	MICROS ISL Script Version
8.0.x	1.30t



2 POS Discount Setup

There are two methods to set up the POS discount:

- A Basic Setup with discount applicable to MICROS discount itemizer level.
- An Advance Setup with discount applicable to MICROS major group, family group, and menu item level.

You can choose to set up one or both methods to provide for different type of discounts. To configure the discounts, go to the **Administration module**, **POS Discount**.

Setting Up MICROS Server Connection

You must establish a connection with the MICROS Server before you can retrieve any of the data. The MICROS Database id (SID) needs to be in the **tnsname.ora** before you set up the connection in SPMS.

3		Database Pa	rameters Setup		— ×
MMSystem Maintenance Medical Mobile Mobile Muster Not Specified PCADR Package Medical PassengerInfo	^	Quick Search Group/ Name: Parameter Details Enabled: Version:	I 7.30	Search	Reset
Passengers Payment Departments Payroll Payroll GL EOM Personal Itin Portuguese Tax Posting Departments		Access: Value Data Type: Value: Description:	1		
Promo Dashboard Auto Refresh Minutes TrV Server Path Kiosk Picture Display Time Micros Server Name Micros Server Type Micros User Name Micros User Name Micros User Password		Comments:			< >

- 1. Login to the Administration module, System Setup, Database Parameters Setup.
- 2. In the Database Parameters Setup window, expand the **Promo** group.
- 3. Enter these values in their respective parameter field:
 - MICROS Server Name: Database Net Service name
 - MICROS Server TYpe: Set value to '0' for Oracle Server
 - MICROS User Name: Database username
 - MICROS Password: Database password



- 4. The system prompts an error "*MICROS Server is offline, MICROS setup will be disabled*" when the parameter is entered incorrectly.
- 5. Log in to Management module and select the Options, General tab.
- 6. Select "Enable Access to MICROS Database in Management".
- 7. Click Apply to save.

General	Colors	Hardware	Video Parameters	Document Scanner	Field Definition	Support	Boardcard Printe
General Hide BCard Wizard Information Card Default to Department field in Pay Invoice screen Use Separate Print Job for board card printing and encoding Enable Access to Micros Database in Management (If configure in PAR) Disable Camera (Restart Application Require) Authorization Change Cabin Password: Change Cabin Status Password:				Charge Type :	Node & Control		
					ОК	Cancel	Apply

POS Discount Level Setup

🧼 POS Discount Level Setup	
- All POS Discount Level	POS Discount Level
S ONE STAR S TWO STAR S THREE STAR S FOUR STAR S FIVE STAR S FIVE STAR F FIRST TIMER	Description: LV1 Disc Template 1-10% Comments:
LV1 Disc Template 1-10% K Add New K Remove	×
	Common Access Area
	OK Cancel Apply

Figure 2-1 POS Discount Level Setup

- 1. From the Administration, POS Discount menu, select POS Discount Level Setup.
- 2. In POS Discount Level Setup window, right-click and select Add New
- 3. In the **Description** field, enter a code and the description and comments, if any.
- 4. Click Apply to save and OK to exit.
- 5. Repeat the above steps to enter more discounts.



POS Discount Rate Setup

The POS Discount Rate Setup is the basic setup and is only applicable to the MICROS Discount Itemizer Level. The setup requires a connection to the MICROS Server. Before setting up the Discount Rate, you must configure the settings as shown below. For more information, see Setting Up Micros Server Connection

POS Discount Rate Setup			- 0 🔀
Clear Save Undo			
□ □ Disc Template 1 - 10% - \$ 500 - \$ 501 - \$ 503	Micros Discount Record (Only Ope		eck (0-No Limit) 0 Subtotal Discount)
- 505	17		<u>•</u>
	Discount Rate		
- 🗟 516	Discount Itemizer 1 Percentage	10	Assign Rate To All
	Discount Itemizer 2 Percentage	10	
	Discount Itemizer 3 Percentage	10	
- 🗟 553	Discount Itemizer 4 Percentage	10	
- 600	Discount Itemizer 5 Percentage	10	
	Discount Itemizer 6 Percentage	10	
	Discount Itemizer 7 Percentage	10	
- 700	Discount Itemizer 8 Percentage	10	
- 3 711 - 3 800	Discount Itemizer 9 Percentage	10	
🗉 📄 Disc Template 2 - 15%	Discount Itemizer 10 Percentage	10	
🖻 📄 Discount Template 2 - 100%	Discount Itemizer 11 Percentage	10	
	Discount Itemizer 12 Percentage	10	
	Discount Itemizer 13 Percentage	10	
	Discount Itemizer 14 Percentage	10	
	Discount Itemizer 15 Percentage	10	
			Apply
1			.499

- 1. From the Administration, POS Discount menu, select POS Discount Rate.
- 2. In the POS Discount Rate Setup window, expand the tree-view of the discount level to display the MICROS Revenue Center.
- 3. Select MICROS Revenue Center of the discount level.
- Assign the discount priority number in the **Priority** field for each of the outlets. The lower
 priority number would be the higher chance for the discount to be applied to the guest
 with the same cabin and booking number. For more information, see Discount Level
 Assignment.
- 5. Enter the total discount limit per sales check in the **Discount Limit Per Check (0-No Limit)** field. For more information, see Discount Limit Per Check.



- 6. In the MICROS Discount Record (Only Open Amount Subtotal Discount) dropdown list, select the MICROS discount record representing the discount key.
- 7. In the Discount itemizer 1 Percentage, enter the discount rate.
- 8. To apply the same discount rate to the rest of the discount itemizers, click Assign Rate To All.
- 9. Click Apply to save.

Discount Level Assignment

In the following table, there are two POS Discount levels set up with a different priority number and discounts at each outlet. This will apply to the guest when:

- Guest X and Guest Y are staying in the same cabin and both have the same booking number;
- Guest X assigned to Four-Star POS Discount level and Guest Y assigned to Five-Star POS Discount level.

POS Discount Level	Revenue Center (Outlet)	Priority Number	Discount (%) for all itemizers
Four-Star	А	1	40
	В	2	30
	С	0	20
Five-Star	А	0	50
	В	2	40
	С	1	30

Table 2-1 POS Discount Level Assignment

The Discount Level applied are:

- 1. Guest X spends in outlet A and is entitled to a Five-Star discount rate of 50% (The Five-Star level has a lower priority number in outlet A).
- 2. Guest X spends at outlet B and is entitled to a Four-Star discount rate of 30% (both Four-Star and Five-Star levels have the same priority number for outlet B).
- 3. Guest X spends in outlet C and is entitled to a Four-star discount rate of 20% (Four-Star level has the lowest priority number for outlet C).
- 4. Guest Y spends at outlet A and can be entitled to a Five-Star discount rate of 50%.
- 5. Guest Y spends at outlet B and can be entitled to a Five-Star discount rate of 40% (both Four-Star and Five-Star levels have the same priority number for outlet B).
- 6. Guest Y spends in outlet C and can be entitled to a Four-star discount rate of 20% (Four-Star level has the lowest priority number for outlet C).

Discount Limit per Check

The default value is set to zero (0 = no limit) per check. If you set a value per check at 50, the maximum discount is limited to \$50 per check. When the total discount value for a check exceeds the predefined limit, the full value applies.

For example, One-Star POS Discount Level has a discount rate of 10% and a discount limit up to \$100 per Guest check. A check posting at an outlet has a total of \$1200, the Guest is only entitled to a maximum of a \$100 POS Discount instead of \$120.



POS Discount Eligibility Group Setup

The POS Discount Eligibility Group is the first set of configurations for the Advance POS Discount. This is to define the group eligible for a specific POS discount.

To configure, repeat the steps in the POD Discount Level Setup.

POS Discount Eligibility Setup

			Ne	w Record	
Id New Delete Save Undo Copy	ste Duplicate Refresh	Exit			
Family Member of Crew					
- 🔄 For Crew	Active G	roup GC	CRW For Crew	·	
- DISC100 Discount 100%	Code	800009			
📄 Disc10 Discount Group 10					
Disc15 Discount Group 15	Name	elected Wine			
New Detail					
Discount for Shorex	Micros Objec	t⊺уре міо	cros Object Nun	nber	
			16 Crew Wir		- 3
	2 - Major Gro	up 🗾	16 Crew Wir	ie P	- 3
	0 - None	•	Number	Name	• 3
	Jo - None	<u> </u>	16	Crew Wine P	
	0 - None	•	17	Crew Wine NP	्हे
	Jo - None		18	Crew Beer P	
	0 - None	•	19	Crew Beer NP	र
	Jonitone		20	Crew Non - Alc P	
	0 - None	-	21	Crew Non - Alc NP	्ह
	Jo None		22	Crew Tobacco	
	0 - None	•	23	Party / Price Diff	3
	1º None		24	C Store	
	0 - None	•	25	Books	्ह
	Je none		26	Beer Non- Alc P	
	0 - None	•	27	Goodie Basket	्ह
	Je nene		28	Soda	
	0 - None	•	115	Home/Decor	्ह
	1		125	Trading	
	0 - None	-	130	Plush/Dolls	्हे
			145	Specialty / PWP	
			150	Sports / Rec	
			160	Toys/Glow	
			199 200		۰ ۱pply
				Accessories	, ANA
			201 202	Sunglasses Inch Of Gold	

Figure 2-2 POS Discount Eligibility Setup

- **1.** From the Administration, POS Discount menu, select POS Discount Eligibility Setup.
- 2. In the POS Discount Eligibility Setup window, click Add New on the ribbon bar.
- 3. In the Group field, select a group from the drop-down list.
- 4. Enter the code and the name.
- Go to the MICROS Object Type section and select one of the following options; 0 = None, 1 = Menu, 2= Major Group, or 3 = Family Group
- 6. Select the respective item from the MICROS Object number drop-down list or click the **Binocular** icon to search.
- 7. To enter more menu items, repeat the steps above.
- 8. Click Apply to save.



POS Discount Rate (Advance)

The POS Discount Rate (Advance) is the final part of the Advance POS Discount. This is used to define the discount eligible group per POS discount level, using a specific discount rate, and supports up to nine discount groups per revenue center.

ar Save Undo Copy Paste Refresh E	xit			
Disc Template 1 - 10%	Priority	0 Discount Limit Per Check	(0-No Limit)	0
-0	Micros Disco	unt Record (Only Open Amount Subto	tal Discount)	
-0				_
	Always V	P		
	Valid From	Tuesday , February 3, 2009	12:00:00 A	-10° -
	Valid To	Tuesday , February 3, 2009	12:00:00 A	M
(a) (a) (a)	Toronto and the second s	int Eligible Group		unt Rate
	1 (Not	Applicable)	•	0
	2 (Not	Applicable)	•	0
	3 (Not	Applicable)	•	0
Disc Template 2 - 15% Discount Template 2 - 100%	4 (Not	Applicable)	•	0
	5 (Not	Applicable)		0
		Applicable)		0
		Applicable)		0
	8 (Not	Applicable)		0
	9 (Not	Applicable)	•	0

Figure 2-3 POS Discount Rate (Advance)

- 1. From the Administration, POS Discount menu, select POS Discount Rate (Advance).
- 2. Repeat steps 2 to 5 of the POS Discount Rate Setup.
- 3. The **Always Valid** is checked by default. Deselect the checkbox if you need to change the validity period.
- 4. In the **Discount Eligible Group** section, select the discount group/rate from the drop-down list.
- 5. In the **Discount Rate** column, enter the discount percentage.
- 6. Repeat steps 4 and 5 if the POS Discount Level has more than one discount eligibility group.
- 7. If the discount applies to all itemizers, click Assign Rate To All.
- 8. Click Apply to save.



3 POS Discount Department

To track the respective POS Discounts that you have applied, a separate Financial Department code is required in each debit department and the code must link to a POS Sales Itemizer. The current Sales Itemizer discount department for Food, Beverage, Alcohol, and others are configured for the basic discount posting.

To separate the POS Discount amount from the regular discount, you must set up a separate sale itemizer in the POS Discount posting department.

To separate the POS Discount amount from the regular discount, you must set up a separate sale itemizer in the POS Discount posting department

Current Main Department	: 2000	 Department Discounts 		
Type of Posting	D Posting Department	Guest Discounts Dept.	2001	-
Department Code:	2001	Crew Discounts Dept.	2001	-
Description	1.0	 Department Security 		
Other Description	В	Dept. Security Level	Debit Department Level 1	-
Department Grouping		Non-Refundable Cour	pon	
Department Representat	tion in POS Subsystem	Eligible Departments:		
POS Revenue Center	10	(All)		^
POS Sales Itemizer No	1	(pre) All Bars		
POS Sales Period		(pre) All Champagne		
POS Revenue C.Desc.		_ [(pre) All Food		~
O.Code for Gratuities M.		Reset Count Period:	(None)	Y
D.Code for Gratuities A.		Redirection Account:		
D.Code for Taxes	2008 Tax Collection	- ADDIV COUNT:	Apply Value:	
Gratuity Typ	None	Representation in General	Ledger System	
Gratuity/Service Tax [Department	Origin:		
Department Representat	tion in PBX Subsystem			
PBX Call Type		General Ledger Description		
Department Representat	ion in Casino	below. General Ledger inte	er account number. You may use special codes as erface when run will replace the codes with proper	
Max. Daily Limit	0.00	 values. Enter the code inclusion SCR_COMMENT; 	uding greater/smaller than signs. $<$ cruise $>$ -	
Service Charge Dept.		7		
Service Charge	-	Department VAT Tax		
Max. Cruise Limit	0.00	VAT Tax Class	(No Tax)	•
Payroll	1			

Figure 3-1 Discount Debit Department

For each Debit main department code, create a sub-department for the POS Discount sale itemizer as shown in the above figure. You must link the **Guest/Crew Department Discount Department** to the **POS Discount Posting Department Code.**



You can set up the POS Discount level individually in a guest account from the **New Guest Information** and/or the **Edit Guest Information** window. This would determine the applicable discount rate on the guest check. The eligible discount rate for a guest is sent to MICROS POS through the Advanced MICROS Interface when you swipe the guest board card at the outlet.

Assigning Discount Level in Management/Crew Module

	Name/Reservat	tion		Addresses/0	ther Info				
Name			Travel Information	1		Documents -			
Surname			Embarkation Date	3/9/2014			Checked	Collected	
Forename			Embarkation Port		-	Dining Preferen	nces		
Middle Initial			Port Comments			Table/Seating		(undefined)	
Other Name				1		Location			
Other First Nan	-		Disembark Date	8/31/2016		Other Paramete			_
Salutation			Disembark Port		-	Resident	1. Contract (1. Co	ndusive Guest Typ	
Title			Port Comments			Air/sea oper		ge for Checked-Ou	
Royality No@			Cabin		?	T Intoxication		h to Crew in Manifi	est
Marital Status			Muster Station	Default Cabin N	luster Station 💌	Express Che		overnight shoresid	le .
VIP	(Undefined)	-	On Board	C No	(• Yes	Group Lead		Klosk Check In	
	(not applicable)	•	Deny Boarding	(No	C Yes	Completed			
Classification				10 100	, 165	Guest Categori			
Frequent No@			Deny Reason			Tender Gro			
Award Level			Telephone Pincode			Wireless Pl	an		
Shore-Res.ID			National ID	í .		1			
Onboard EMail			C Special Need	i	2	Payments/Rem			
Total No of Cru	ise Days 0		Special Need	i				y Credit Card	
Number of Crui	ses		Remarks			Payment	9001 Cash		
Disc Template	LV1 Disc Template	1 - 10%	Manifest Print	out		Remarks			
Passoort Infor			Oueue ID						
Passport Infor Passport No		picable)		1			Regular Gues		_
Issue Date	LV1 Disc Te	mplate 1 - 10'	Shore-G.ID			PPD Type	Regular Gues	R.	
Issue Date		mplate 2 - 15' nt Template 2	Life Boat	Default Cabin L	ife Boat 💌				
	LV3 06000	it remplate 2	Document Image	Snapshot (Visible	only from supporte	d Document)	Phot	0	_
Issue Country							-1 -		_
Expiry Date									
Birthdate									
Birth Place									
Nationality									
and the second									
Language									
Profession									
Gender	G Female	(Male							
Si IUCI							¥ 4	ssign as Guest Pic	are
Smoker	No	C Yes						sources and see	100

Figure 3-2 Disc Template Assignment in Edit Guest Info

- 1. Log in to **Management** module and select **Cashier, Guest** from the drop-down list.
- 2. In the Guest Info tab, click Edit Information of the selected guest.
- 3. In the Edit Information window, Name/Reservation section, select the POS Discount level from the Disc Template drop-down list.
- 4. Click **OK** to save. The Assigned Disc. Template is shown in the Guest Info tab, Passport Information section.
- 5. In the **Disc & Route, Pkg** tab, it displays the eligible POS Discount department information in MICROS POS in different tabs.

Tab	Description
MICROS Discount	Displays the MICROS Discount Itemizer for the Basic POS Discount.
MICROS Advance Discount tab	Displays the Advance Discounts Items such as Menu Item/Family Group/Major Group Details.

Table 3-1 MICROS POS Tabs and Descriptions



4

Assigning Discount Level in Quick Check-In Module

The assignment of discounts in the Quick Check-in module varies, depending on the layout.

To set the **Disc Template** drop-down list as visible in ONE TAB, TWO TABS, or FOUR TABS format, make sure the field column **UXP_A_LOYALTY** is set to **Visible, Editable in AQCI Setup, Field Definition, Additional Details** tab.

Personal Details	Additional Details	Addresses Docum	ents Travel Documen	t Luggage Linking	
Other Details					
Document Co	ollected		Document Chec	ked	Alaska Land Tour
🔲 Returning Cu	istomer			Returning	Customer (Other)
Completed C	nline Form			Exclude F	rom Quick Billing Printing
Cruise Days				No. of Cruise	25
Award Level				Frequent No	
Group No				👻 Ceia No	
Classification				Ship Email	
PPD Type				 Disc Templat 	e Disc Template 1-10%
Other Name				Sequence	
Royality No				Queue ID	
Special Need Coo					•
Special Need Not					
Cruise Fare De	tails				
Cruise Fare Code					
Cruise Fare					
Cruise Full Fare					
Cruise Fare Balar					

Figure 4-1 AQCI Discount Template Field

Importing Reservation with POS Discount Level using Data Import

The POS Discount status can be imported using the Data Import module.



Master Reservation		Master Reservation Setup								
	ID Description	Length Data Type	Date Format	Reservation Ref	Passenger Ref	Bil Ref	Travel Agent Ref	Arrival Flight Ref		
Amenity	19 DISEMBARKATION PORT	20 OTHERS		RES SIGNOFFPORT ID						
	20 STREET	30 OTHERS			PAX STREET	BIL STREET				
Special Request	21 ZIP CODE	10 OTHERS			PAX ZIP	BIL ZIP				
ap e contra que contra de contra	22 CITY	30 OTHERS			PAX_CITY	BIL_CITY				
Pre/Post Cruise	23 COUNTRY	6 OTHERS			PAX_COUNTRY	BIL_COUNTRY				
Pre/Post Cluse	24 TEMP US ADDRESS	30 OTHERS			PAX_VISA_ADDRESS1	BD. NAME1				
Constant of the second s	25 TEMP US STREET	30 OTHERS			PAX VISA STREET					
Excursions	26 TEMP US CITY	30 OTHERS			PAX VISA CITY					
	27 TEMP US ZIP	10 OTHERS			PAX VISA ZIP					
Flight Info	28 TEMP US STATE	30 OTHERS			PAX VISA STATE					
	29 UNIQUE GUEST ID	10 OTHERS		RES_V_GUESTID						
History Info	30 BOOKING NUMBER	8 OTHERS		RES BOOKNR						
	31 AGENT ID	20 OTHERS					TAL COMPANY1			
Documents Info	32 ADDITIONAL DATA	100 OTHERS		RES REMARKS						
	33 HANDICAPPED	2 OTHERS	7654321		PAX HANDICAPED					
Pre Posting/Payment	34 HANDICAPPED CODE	10 OTHERS		RES HANDICAPCODE						
	35 NEXT CABIN	5 OTHERS		RES NEXTCABIN						
Group	36 MSC CLUB	7 OTHERS			PAX & FRO CARDNO					
Gibbp	37 GROUP	7 OTHERS		RES_GRP						
Crew Master Reservation	38 RESTAURANT SEATING	3 OTHERS		RES SHOW SEATING						
Crew Master Reservation	39 TRAVEL WITH	10 OTHERS		RES REST TES ID				-		
	40 VIP TYPE	3 OTHERS		RES CLASSIFICATION				-		
Course and Certificates	41 CRUISE DAYS	2 OTHERS		RES CRUISE DAYS						
	42 PAX ITEM ID	20 OTHERS		RES BOOKCODE						
Prepaid Excursions	43 PAX DTS CRUISE ID	40 OTHERS		RES_REFERENZ						
	44 POS DISCOUNT	10 OTHERS			PAX LOYALTY					
Visitors	45 EMERGANCY CONTACT ADDRESS	30 OTHERS			PAX CONT STREET	BIL NAME2				
	46 EMERGENCY CONTACT STREET	30 OTHERS			PAX CONT STREET2					
Restaurant/Dining	47 EMERGENCY CONTACT ZIP CODE	10 OTHERS			PAX CONT ZIP					
	48 EMERGENCY CONTACT CITY	30 OTHERS			PAX_CONT_CITY			-		
Excursion Walt List	49 EMERGENCY CONTACT STATE	10 OTHERS			PAX CONT STATE					
	50 EMERGENCY CONTACT COUNTRY	6 OTHERS			PAX CONT COUNTRY					
Guest History Details	51 EMERGENGY CONTACT PHONE	30 OTHERS			PAX_CONT_PHONE					
duest History Decals	52 EMERGENCY CONTACT FINAL	50 OTHERS			PAX CONT EMAIL			-		
Crew History Details	SZ EMERGENET CONTACT EMAIL	SUCTIERS			PACCONT_BRAIL					
Crew History Details										
Discount Details	1. [dit Ins								

Figure 4-2 Data Import

- **1.** Open the **Data Import** application.
- 2. In the Setup menu, select Reservation Related from the drop-down list.
- 3. In the **Master Reservation** window, select a line and click **Insert Next** to add a new field.



🔑 Edit		-		×
Field ID : Field Description : Field Length : Field Data Type : Data Format :	45 POS DISCOUNT 10 OTHERS			
Handle Type :				
☐ RES PAX BIL RES Table Reference :		DIT	Travel	ID -
PAX Table Reference : BIL Table Reference :	PAX_LOYALTY		-	- -
TAI Table Reference : DIT Table Reference :				<u>न</u>
AIR Table Reference :	Arrival C Depa	arture		-
Use for compare				
	Save		Cancel	

Figure 4-3 Edit Data Import Fields

- 4. Enter the required information.
- 5. Check the PAX checkbox, and in the PAX Table Reference drop-down list, select PAX_LOYALTY.
- 6. Click Save and click Close to exit.

Note:

The reservation manifest should contain the POS Discount code, for example, FIRST, ONE, TWO, THREE, FOUR, and FIVE for reservation with POS Discount status.

